

ABN 87 602 638 531

# **BAUMART HOLDINGS LIMITED**

**ANNUAL REPORT** 

FOR THE YEAR ENDED 30 JUNE 2018



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# **CORPORATE DIRECTORY**

# **Directors**

Mr Berthus Budiman – Executive Director Mr Matthew Logan – Executive Director Mr Michael Crichton – Non-Executive Director Mr Anson Gan – Non-Executive Director

# **Company Secretary**

Ms Natalie Teo

# **Principal Place of Business**

15 McCabe Street North Fremantle WA 6159

Telephone: +61 8 6558 0814 Website: <u>www.baumart.com.au</u>

### **Registered Office**

79 Broadway Nedlands WA 6009

Telephone: +61 8 6389 2688 Facsimile: +61 8 6389 2588

# Share Registry

Advanced Share Registry Services Pty Ltd 110 Stirling Highway Nedlands WA 6009

Telephone: +61 8 9389 8033 Facsimile: +61 8 9262 3723

#### Audito

Stantons International Audit and Consulting Pty Ltd Level 2, 1 Walker Avenue West Perth WA 6005

# **Australian Securities Exchange**

Australian Securities Exchange Limited Level 40, Central Park, 152-158 St George's Terrace Perth Western Australia 6000

ASX Code: BMH



The Directors present their report together with the consolidated financial statements of BauMart Holdings Limited (the **Company** or **Parent Entity**) and its controlled entities (together referred to hereafter as the **Consolidated Entity or Group**) for the year ended 30 June 2018 and the auditor's report thereon.

#### **DIRECTORS**

The Directors of the Company at any time during or since the end of the year are:

#### Mr Berthus Budiman

# Executive Director - appointed 31 October 2014

Mr Budiman has more than 27 years' experience in the manufacturing, wholesale and distribution industry across an extensive range of products such as building and raw materials, industrial products, pharmaceutical products and consumer goods in South East Asia.

Prior to joining BauMart Holdings, Mr Budiman has held senior management positions with global corporations such as Young Corporation (Young Indonesia Pratama, PT), Mahakam Group of Companies and SC Johnson & Son (Indonesia). During his time with the Young Corporation as Vice President, he oversaw the establishment of various distribution companies and manufacturing facilities in Asia Pacific, Europe, the Middle East and North and South America.

Mr Budiman studied at the Christian University of Indonesia's Faculty of Mechanical Engineering from 1967 to 1970.

# Mr Matthew Logan

#### Executive Director, B. Com. - appointed 8 August 2016

Mr Logan graduated with a Bachelor of Commerce majoring in Accounting and Business Law from Curtin University in Western Australia and is an experienced commercial manager in the industrial supplies and materials handling industry.

He is responsible for the Eco Pallets Pty Ltd (Eco Pallets) business and has worked closely with BauMart since the acquisition of Eco Pallets.

Mr Logan was formerly an associate of a private practice for over 10 years where he provided corporate and accounting services to various ASX clients in the mining, energy, industrial and technology industries.

### **Mr Michael Crichton**

# Non-Executive Director - appointed 19 March 2015

Mr Crichton has been involved in the logistics and construction industry for over 20 years. He spent 12 years in senior management positions at TNT Express Worldwide and DHL Worldwide Express in South Australia and Western Australia.

Mr Crichton went on to establish new apprenticeship programs with MPA Skills (Master Plumbers and Painters Association WA) before taking on a consulting role in the construction industry, specialising on apprenticeships, on behalf of the Western Australian State Government for 10 years.

#### Mr Anson Gan

# Non-Executive Director, B.Eng (Hons) - appointed 19 March 2015

Mr Gan is a registered electrical engineer with the Institution of Engineers (Malaysia). He has held a range of project engineering and consulting positions with various engineering companies in Australia, Malaysia and China, as well as establishing his own business specialising in green building design and green energy technology and the supply of green building materials.

He is experienced in electrical engineering, project management and green building consultancy in large scale residential and commercial construction projects in Malaysia.

Mr Gan has a Bachelor of Engineering with a major in Electrical Engineering from Curtin University, Western Australia

Mr Gan will be seeking re-election by shareholders at the 2018 Annual General Meeting.



## **COMPANY SECRETARY**

#### Ms Natalie Teo, B. Com. - appointed 19 March 2015

Ms Teo graduated with a Masters in Accounting from Curtin University in Western Australia and completed a Graduate Diploma in Applied Corporate Governance with the Governance Institute of Australia.

Ms Teo is a Chartered Secretary and is currently working with a firm which provides corporate and accounting services to both listed and unlisted entities.

#### **DIRECTORSHIPS IN OTHER LISTED ENTITIES**

Directorships of other listed entities held by Directors of the Company during the last 3 years immediately before the end of the year are as follows:

		Period of directorship		
Director	Company	From	То	
Mr B Budiman	Not Applicable	-	-	
Mr M Logan	Not Applicable	-	-	
Mr M Crichton	Not Applicable	-	-	
Mr A Gan	Not Applicable	-	-	

## **DIRECTORS' INTERESTS**

The relevant interests of each director in the securities of the Company at the date of this report are as follows:

Director	Shares	Options
Mr B Budiman	1,000,001	-
Mr M Logan	3,200,000	-
Mr M Crichton	1,000,000	-
Mr A Gan	8,500,000	-

#### **DIRECTORS' MEETINGS**

The number of Directors' meetings held and the number of meetings attended by each of the Directors of the Company during the year are:

	Board				
Director	Held Attended				
Mr B Budiman	5	5			
Mr M Logan	5	5			
Mr M Crichton	5	5			
Mr A Gan	5	5			

# PRINCIPAL ACTIVITY

The principal activity of the Consolidated Entity during the year was the procurement, supply and installation of building products and materials, to both the residential and commercial construction markets. In addition to this, the Consolidated Entity expanded into materials handling product supply following the acquisition of Eco Pallets in May 2016.



### **REVIEW OF OPERATIONS**

## **Group results**

- Net loss after tax of \$1,676,986 (30 June 2017: loss of \$1,795,082).
- Net loss after tax of \$1,024,708, before one-off impairment expenses (30 June 2017: loss of \$968,236).

#### Sales revenue

- Up 83% to \$3,223,650 (30 June 2017: \$1,757,189).
- Materials handling division up 74% to \$2,267,910 (30 June 2017: \$1,302,839).
- Natural stone and wood plastic composite decking completed projects that are looking to generate good repeat business from industry participants.

# **Business highlights**

- Encouraging growth in top line sales revenue for 2018FY.
- Distribution centre established in Brisbane region in the second half of the financial year with projects already being realised before and after year end.
- Two exhibitions during the year generating recurring orders for the materials handling division.
- Continued execution of new business model focussed on driving and growing sustainable contract revenue across a diversified client portfolio.

The materials handling division experienced its most successful year since its inception. Record revenues were recorded for the 2018FY demonstrating the increasing demand for the division's sustainable materials handling products. Some of the highlights for the financial year include:

- Record revenue for the division of \$2.27 million.
- Service level agreement with a subsidiary of a leading consumer healthcare company based in Victoria providing a minimum of 2 years of recurring revenue.
- Sizeable long-term purchase orders with a leading pharmaceutical contract manufacturer based in New South Wales.
- Continued execution of a supply contract with a subsidiary of a leading biopharmaceutical company in Victoria.
- Successful launch into the Queensland market, allowing the division to directly service this region.

The building materials supply division has established good foundations for potential long-term relationships with commercial customers such as landscapers, builders, designers, architects and resellers during the year. Some of the highlights for the financial year include:

- Record revenue for the division of \$956K as per segment reporting, up 110% on the prior year.
- Significant growth in the sale and distribution of glass products for use in residential and commercial building projects in New South Wales.
- Sales of natural stones and wood plastic composite decking have increased substantially during the financial year, albeit from a low base.
- The project tendering division also recognised revenue from completed residential glass and frame jobs during the year.

The Group remains supportive of its glass operator despite production being impacted by operating conditions during the year. The Group has worked closely with its operator to optimise the production capabilities and the efficiency of the fully operational glass processing equipment. All operational lines for the glass processing equipment are now at an improved status, positioning the operator to take full advantage of the booming construction market in Sydney.

In line with its growth plans, the Consolidated Entity continues to evaluate a healthy pipeline of potentially accretive distributorship rights and synergistic acquisitions.

The Consolidated Entity continued to focus on its core business of sourcing and securing distributorship rights in Australia.



#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

The Board assessed the carrying value of plant and equipment during the year, which resulted in an impairment of \$652,278, which has been recognised in profit and loss.

There were no ordinary fully paid shares issued during the year.

There were no other significant changes in the state of affairs of the Consolidated Entity during the financial year.

Total shares on issue at 30 June 2018 were 144,744,757.

#### LIKELY DEVELOPMENTS

The Consolidated Entity will continue to develop its principal activities of building materials and materials handling product sourcing and supply.

#### **DIVIDENDS**

No dividend has been declared or paid by the Company to the date of this report.

#### **ENVIRONMENTAL REGULATION**

The Directors are not aware of any particular and significant environment regulation under a law of the Commonwealth, State or Territory relevant to the Consolidated Entity.

# **CORPORATE GOVERNANCE**

The Company's 2018 Corporate Governance Statement can be found on the Company's website: <a href="https://www.baumart.com.au">www.baumart.com.au</a>.

### **EVENTS SUBSEQUENT TO REPORTING DATE**

There has not arisen in the interval between the end of the year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity in future financial years.

# SHARE OPTIONS

# Options granted, exercised or lapsed

No options have been granted, exercised or lapsed since the end of the previous financial year and to the date of this report.

#### Unissued shares under option

There were no options to subscribe for ordinary fully paid shares at the end of the year or at the date of this report.



#### INDEMNIFICATION AND INSURANCE OF OFFICERS

#### Indemnification

The Company has agreed to indemnify the current Directors and Company Secretary of the Company against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as officers of the Company, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

#### Insurance

The Company paid a premium during the year in respect of a director and officer liability insurance policy, insuring the Directors of the Company, the Company Secretary, and all executive officers of the Company against a liability incurred as such a director, secretary or executive officer to the extent permitted by the *Corporations Act 2001*. The Directors have not included details of the nature of the liabilities covered in respect of the directors' and officers' liability and legal expenses' insurance contracts, as such disclosure is prohibited under the terms of the contract.

The Company has not, during or since the year indemnified or agreed to indemnify the auditor of the Company or any related entity against liability incurred by the auditor. During the year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

## **NON-AUDIT SERVICES**

The Company's auditor, Stantons International, did not provide any non-audit services during the year.

Stantons International Audit and Consulting Pty Ltd Amounts paid for audit services provided during the year are set out below:

Audit and review of financial reports

Total remuneration for audit servi	rvices
------------------------------------	--------

30 June 2018 \$	30 June 2017 \$
37,850	37,000
37,850	37,000

## **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 47.

# PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purposes of taking responsibility on behalf of the Company for all or part of those proceedings.



#### **REMUNERATION REPORT - AUDITED**

The remuneration report, which has been audited, outlines the key management personnel remuneration arrangements for the Consolidated Entity, in accordance with the requirements of the *Corporations Act 2001* and its Regulations.

For the purposes of this report, key management personnel of the Consolidated Entity are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Consolidated Entity, directly or indirectly, including any director (whether executive or otherwise) of the Company.

#### Key management personnel

The following were key management personnel of the Consolidated Entity at any time during the year and unless otherwise indicated were key management personnel for the entire year:

Name	Position held
Mr B Budiman	Executive Director (appointed 31 October 2014)
Mr M Logan	Executive Director (appointed 8 August 2016)
Mr M Crichton	Non-executive Director (appointed 19 March 2015)
Mr A Gan	Non-executive Director (appointed 19 March 2015)

#### **Principles of remuneration**

The remuneration structures explained below are competitively set to attract, motivate and retain suitably qualified and experienced candidates, reward the achievement of strategic objectives and achieve the broader outcome of creation of value for shareholders.

The remuneration structures take into account:

- the capability and experience of the key management personnel;
- the key management personnel's ability to control the achievement of strategic objectives;
- · the Consolidated Entity's performance including:
  - o the growth in share price; and
  - o the amount of incentives within each key management person's compensation.

## Remuneration structure

In accordance with best practice corporate governance, the structure of non-executive directors' remuneration is clearly distinguished from that of executives and senior managers. Remuneration is determined by the Board as a whole as the Company has not yet established a remuneration committee.

# Non-executive director remuneration

The Constitution and the ASX Listing Rules specify that the aggregate remuneration of non-executive directors shall be determined from time to time by shareholders in general meeting. Total remuneration for all non-executive directors, last voted upon by shareholders at a meeting held in February 2015, is not to exceed \$300,000 per annum. Directors' fees cover all main board activities and membership of committees if applicable.

Non-executive directors do not receive any retirement benefits, other than statutory superannuation, nor do they receive any performance-related compensation.

Non-executive directors' fees as at the reporting date are as follows:

Name	Non-executive directors' fees
Mr M Crichton	\$20,000 per annum
Mr A Gan	\$20,000 per annum



# **REMUNERATION REPORT - AUDITED (continued)**

#### **Executive remuneration**

Remuneration for executives is set out in employment agreements. Details of the employment agreement with the Executive Director are provided below.

Executive directors may receive performance related compensation but do not receive any retirement benefits, other than statutory superannuation.

#### **Fixed remuneration**

Fixed remuneration consists of base compensation (which is calculated on a total cost basis and includes any FBT charges related to employee benefits including motor vehicles) as well as employer contributions to superannuation funds.

Fixed remuneration is reviewed annually by the Board through a process that considers individual and overall performance of the Consolidated Entity.

# Long-term incentive

Long-term incentives (LTI) may be provided to key management personnel in the form of options over ordinary shares of the Company. LTI are considered to promote continuity of employment and provide additional incentive to recipients to increase shareholder wealth. Options may only be issued to directors subject to approval by shareholders in general meeting.

There were no options issued as LTI during the year.

The Company has introduced a policy that prohibits employees and Directors of the Company from entering into transactions that operate or are intended to operate to limit the economic risk or are designed or intended to hedge exposure to unvested Company securities. This includes entering into arrangements to hedge their exposure to LTI granted as part of their remuneration package. This policy may be enforced by requesting employees and Directors to confirm compliance.

# Consolidated Entity performance and link to remuneration

The Company was incorporated on 31 October 2014 and admitted to the Official List of ASX on 16 June 2015. It is an owner and a lessor of glass-processing equipment and a supplier of building products and material handling products whose operational activities commenced in the 2015 financial year. Consequently, the Consolidated Entity's financial results are not considered to be a principal performance indicator. However, the overall level of key management personnel remuneration will take into account the achievement of strategic objectives, service criteria and growth in share price.

There were no performance related remuneration transactions during the year.

The earnings of the Consolidated Entity for the year are summarised below:

	30 June 2018	30 June 2017
Net loss for the year attributable to owners of the Company Dividends paid	(\$1,676,986) Nil	(\$1,795,082) Nil
Change in share price Share price at beginning of the year Share price at end of the year Loss per share	\$0.22 \$0.22 (1.16 cents)	\$0.205 \$0.22 (1.35 cents)



# **REMUNERATION REPORT - AUDITED (continued)**

#### Use of remuneration consultants

## **Employment agreement**

#### **Executive Directors**

# Remuneration of key management personnel

	Use of remuner	Use of remuneration consultants							
	The Consolidate	d Entity dic	d not engage th	e services o	of a remuneration co	nsultant durin	g the year.		
	Employment agreement								
	Executive Directors								
	The Company has entered into an employment agreement with its Executive Director, Mr Berthus Budiman, effective from 1 December 2014 ( <b>Employment Agreement</b> ). The Employment Agreement outlines the components of remuneration paid to Mr Budiman and will be reviewed on an annual basis. The Employment Agreement specifies the duties and obligations to be fulfilled by Mr Budiman in the role of Executive Director. The Company currently pays to Mr Budiman \$80,000 per annum (exclusive of statutory superannuation) on the basis of an approximate 28-hours work week for his services.  In addition, the company has another Executive Director, Mr Matthew Logan, effective from 8 August 2016. The agreement outlines that remuneration paid to Mr Logan will be reviewed on an annual basis. Furthermore, the Agreement states that the duties and obligations to be fulfilled by Mr Logan is in the role of Executive Director, focusing towards the operational side of the company. The Company currently pays to Mr Logan an annual								
	written notice to terminate the ag Directors, imme- serious breach of payment in the e Termination ber shareholder app	o the Comp greement be diately term of the agreevent of ren nefits are veroval.	pany. Executivy written notice in the agreement or serion noval for misconwithin the limit	re Directors e. BauMart eement shou us miscond induct.  ts set by the	erminate the agreem have no entitleme Holdings may, by guld a number of specut. Executive Direct Executions Actions Actions Actions Actions and Actions and Executions Actions	nt to terminat giving written ecified occurre ctors have no	tion payment notice to eith ences happer entitlement t	should they her Executive h, including a termination	
	Remuneration of 2018	or key man	Short- employ bene	term yment	Post- employment benefits	Share- based payments		Proportion of	
			Salary & fees <sup>1</sup>	Other \$	Superannuation benefits	Options \$	Total \$	remuneration performance related %	
Ex	ecutive Directors	3							
	Mr B Budiman	2018 2017	80,000 80,000		7,600 7,560	-	87,600 87,560	-	
		2017	80,000		7,300	_	67,300	-	
	Mr M Logan	2018	100,000	-	9,500	-	109,500	-	
	Mr M Logan	2018 2017	100,000 80,500	-		-	109,500 88,147	-	
No	Mr M Logan	2017		-	9,500				
No	-	2017		- - -	9,500	-			
Nc	on-Executive Dire	2017 ectors	80,500	-	9,500 7,647		88,147	-	
Nc Nc	on-Executive Dire	2017 ectors 2018	80,500 20,000	-	9,500 7,647 1,900	- - -	88,147 21,900	-	
Nc	on-Executive Dire	2017 ectors 2018 2017	20,000 20,000	- - -	9,500 7,647 1,900 1,900	- - - -	21,900 21,900	-	
Nc	on-Executive Dire	2017 ectors 2018 2017 2018	20,000 20,000 20,000	- - -	9,500 7,647 1,900 1,900 1,900	- - - - -	21,900 21,900 21,900	-	

The Company paid \$12,865 as a premium during the year in respect of a director and officer liability insurance policy.

Salary & fees include employee benefits paid during the year.



# **REMUNERATION REPORT - AUDITED (continued)**

## **Share-based remuneration**

There were no share-based remuneration transactions during the year.

# Loans to key management personnel

There were no loans provided to key management personnel of the Consolidated Entity or their close family members or entities related to them during the year.

# Key management personnel equity holdings

Fully paid ordinary shares

The movement during the year in the number of ordinary shares in BauMart Holdings Limited held, directly, indirectly or beneficially by each key management person, including their related parties, is as follows:

Key management person	Held at 30 June 2017	Held at date of appointment	Granted as remuneration	Other changes	Held at date of resignation	Held at 30 June 2018
Mr B Budiman	1,000,001	N/A	-	-	-	1,000,001
Mr M Logan	3,200,000	N/A	-	-	-	3,200,000
Mr M Crichton	1,000,000	N/A	-	-	-	1,000,000
Mr A Gan	8,500,000	N/A	-	-	-	8,500,000

Key management person	Held at 30 June 2016	Held at date of appointment	Granted as remuneration	Other changes	Held at date of resignation	Held at 30 June 2017
Mr B Budiman	1,000,001	N/A	-	-	-	1,000,001
Mr M Logan <sup>1</sup>	-	3,200,000	-	-	-	3,200,000
Mr M Crichton	1,000,000	N/A	-	-	-	1,000,000
Mr A Gan	8,500,000	N/A	-	-	-	8,500,000

<sup>1.</sup> Mr Logan was appointed as a Director on 8 August 2016.

Share options

Directors did not hold any options at the beginning or end of the financial year.

This concludes the remuneration report, which has been audited.

This Directors' Report is made out in accordance with a resolution of the Directors:

Dated at Perth, Western Australia this 30<sup>th</sup> day of August 2018

Matthew Logan

172-3

Executive Director



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2018

	Note	2018 \$	2017 \$
Revenue and other income			
Sale of goods		3,223,650	1,757,189
Total Revenue		3,223,650	1,757,189
Cost of sales		(2,677,476)	(1,393,182)
Total cost of sales		(2,677,476)	(1,393,182)
Gross profit		546,174	364,007
Other revenue	8 (a)	846,140	722,751
Net finance income / (expense)	8 (b)	67,112	(7,829)
Expenses			
Corporate and administrative expenses Operational expenses Occupancy expenses Marketing expenses Depreciation and amortisation expenses Impairment of Plant & Equipment	8 (c) 12 & 13 12	(611,469) (496,690) (937,945) (195,669) (242,361) (652,278)	(459,378) (488,360) (731,711) (130,870) (236,846) (826,846)
Total expenses		(3,136,412)	(2,874,011)
Loss before income tax		(1,676,986)	(1,795,082)
Income tax benefit/(expense)	7 (a)	-	-
Net loss for the year		(1,676,986)	(1,795,082)
Other comprehensive income Items that will not be reclassified to profit or loss Items that may be reclassified subsequently to profit or loss Other comprehensive income for the year, net of tax		- -	- - -
Total comprehensive loss		(1,676,986)	(1,795,082)
Loss attributable to: Owners of the Company  Total comprehensive loss attributable to:		(1,676,986)	(1,795,082)
Owners of the Company		(1,676,986)	(1,795,082)
		(1,676,986)	(1,795,082)
Basic and diluted loss per share attributable to the ordinary equity holders of the Company			
Basic and diluted loss per share (cents)	24	(1.16)	(1.35)

The Consolidated Statement of Profit or Loss and Other Comprehensive Income is to be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018

		2018	2017
	Note	\$	\$
CURRENT ASSETS			
Cash and cash equivalents Trade and other receivables Other current assets Inventories	23(c) 9 10 11	280,819 1,065,404 54,880 984,531	746,192 1,843,760 96,972 207,919
Total current assets		2,385,634	2,894,843
NON-CURRENT ASSETS			
Property, plant & equipment Intangibles Other assets	12 13 18	316,953 3,628 158,710	1,188,827 4,240 158,710
Total non-current assets		479,291	1,351,777
TOTAL ASSETS		2,864,925	4,246,620
CURRENT LIABILITIES			
Trade and other payables Employee benefits Current tax liabilities	14 15	844,090 8,364 2,943	553,568 18,344 2,943
Total current liabilities		855,397	574,855
NON-CURRENT LIABILITIES			
Employee benefits	15	14,749	
Total non-current liabilities		14,749	
TOTAL LIABILITIES		870,146	574,855
NET ASSETS		1,994,779	3,671,765
EQUITY			
Issued capital Accumulated losses	16 17	8,251,219 (6,256,440)	8,251,219 (4,579,454)
TOTAL EQUITY		1,994,779	3,671,765

The Consolidated Statement of Financial Position is to be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2018

	Issued Capital \$	Accumulated losses \$	Total \$	Non-controlling interest \$	Total equity \$
Balance at 30 June 2017	8,251,219	(4,579,454)	3,671,765	_	3,671,765
Loss for the year	· · ·	(1,676,986)	(1,676,986)	-	(1,676,986)
Total comprehensive loss for the year	-	(1,676,986)	(1,676,986)	-	(1,676,986)
Transaction with equity holders, in their capacity as eq holders	uity				
Issue of ordinary shares, net of transaction costs	-	-	-	-	-
Non-Controlling Interest	-	-	-	-	-
Balance at 30 June 2018	8,251,219	(6,256,440)	1,994,779	-	1,994,779
Balance at 30 June 2016	5,880,648	(2,782,367)	3,098,281	(2,005)	3,096,276
Loss for the Year	-	(1,795,082)	(1,795,082)	-	(1,795,082)
Total comprehensive loss for the year	-	(1,795,082)	(1,795,082)	-	(1,795,082)
Transaction with equity holders, in their capacity as eq holders	uity				
Issue of ordinary shares, net of transaction costs	2,370,571	-	2,370,571	-	2,370,571
Non-controlling interest	-	(2,005)	(2,005)	2,005	
Balance at 30 June 2017	8,251,219	(4,579,454)	3,671,765	-	3,671,765

The Consolidated Statement of Changes in Equity is to be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2018

	Note	30 June 2018 \$	30 June 2017 \$
	Cash flows from operating activities		
	Receipts in the course of operations Government grants and tax incentives received Payments in the course of operations Interest received Interest paid	3,154,307 160,254 (5,274,679) 14,613	2,935,328 (3,226,292) 57,790 (40,018)
	Net cash (outflow) from operating activities 23	(1,945,505)	(273,192)
	Cash flows from investing activities		
	Repayment of short-term secured loan Short term secured loan Purchase of property, plant, and equipment	2,200,000 (700,000) (19,868)	(1,500,000) (7,138)
] ())	Net inflow / (outflow) from investing activities	1,480,132	(1,507,138)
	Cash flows from financing activities		
	Proceeds from the issue of share capital Transaction costs Repayment of borrowings	- - -	2,500,000 (129,429) (181,372)
	Net cash inflow from financing activities	-	2,189,199
	Net (decrease) / increase in cash and cash equivalents	(465,373)	408,869
	Cash and cash equivalents as at beginning of year	746,192	337,323
	Cash and cash equivalents as at end of year	280,819	746,192

The Consolidated Statement of Cash Flows is to be read in conjunction with the accompanying notes.



# 1. REPORTING ENTITY

BauMart Holdings Limited (**BauMart** or **Parent Entity**) is a public company limited by shares, whose shares are publicly traded on the Australian Securities Exchange. The financial statements cover BauMart Holdings Limited as a consolidated entity consisting of BauMart and its subsidiaries (together referred to as the **Consolidated Entity**) for the year ended 30 June 2018.

A description of the nature of the Consolidated Entity's operations and its principal activities are included in the Directors' Report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 30 August 2018. The directors have the power to amend and reissue the financial statements.

The following is a summary of the material accounting policies adopted by the Consolidated Entity in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### 2. BASIS OF PREPARATION

#### Statement of compliance

These consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. These consolidated financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board (IASB).

#### Basis of measurement

The financial report is prepared on the accruals basis and the historical cost basis, modified, where applicable, by the measurement at fair value of selected financial assets and financial liabilities.

The financial statements are presented in Australian dollars and all values are rounded to the nearest dollar unless otherwise stated.

During the year, Comparative Figures have been adjusted and/or reclassified to conform to changes in presentation for the current year.

# 3. USE OF JUDGEMENTS AND ESTIMATES

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements and estimates on historical experience and on other various factors it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are outlined below:

# Provision for impairment of receivables

The provision for impairment of receivables assessment requires a degree of estimation and judgement. The level of provision is assessed by taking into account the recent sales experience, the ageing of receivables, historical collection rates and specific knowledge of the individual debtors' financial position.

## Impairment of plant and equipment

The Consolidated Entity tests annually, or more frequently if events or changes in circumstances indicate impairment, in accordance with the accounting policy stated in Note 4. The recoverable amounts of assets have been determined based on value-in-use calculations. These calculations require the use of assumptions, including estimated discount rates based on the current cost of capital and growth rates of the estimated future cash flows. Details of assumptions are included in Note 12.



# 3. USE OF JUDGEMENTS AND ESTIMATES (continued)

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience. The condition of the assets is assessed at least once per year and considered against the remaining useful life. Depreciation charges are included in Note 12.

#### Business combinations

Business combinations are initially accounted for on a provisional basis. The fair value of assets acquired, liabilities and contingent liabilities assumed are initially estimated by the Consolidated Entity taking into consideration all available information at the reporting date. Fair value adjustments on the finalisation of the business combination accounting is retrospective, where applicable, to the period the combination occurred and may have an impact on the assets and liabilities, depreciation and amortisation reported cash flows.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been applied consistently by the Consolidated Entity throughout the year presented in these financial statements.

### Parent entity information

In accordance with the *Corporations Act 2001*, these financial statements present the results of the Consolidated Entity only. Supplementary information about the parent entity is disclosed in Note 22.

## **Basis of consolidation**

The consolidated financial statements comprise the financial statements of BauMart Holdings Limited and its subsidiaries (together referred to as the **Consolidated Entity**) as at 30 June each year.

Subsidiaries are all those entities over which the Consolidated Entity has control. The Consolidated Entity controls an entity when the Consolidated Entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Consolidated Entity. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the Consolidated Entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Consolidated Entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the Consolidated Entity. Losses incurred by the Consolidated Entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the Consolidated Entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Consolidated Entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.



## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Revenue recognition

All revenue is stated net of the amount of goods and services tax. Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the entity and specific criteria relating to the type of revenue as noted below, has been satisfied.

#### Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards are considered passed to the buyer at the time control of the goods has passed to the customer.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at the end of the reporting period and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that expenditure is recoverable.

#### Rent

Rent revenue from lease of the glass processing equipment is recognised as 7.5% of gross profit generated from its operator, SSG. A further \$50,000.00 is payable as a fixed annual fee, which is recognised on a straight-line basis over the year.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method.

# **Business combinations**

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination shall be measured at fair value, which shall be calculated as the sum of the acquisition date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree, the equity issued by the acquirer, and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

When the Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Consolidated Entity's operating or accounting policies and other pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at fair value as at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with AASB 139 either in profit or loss or in other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured.

The excess of the cost of the business combination over the net fair value of the Consolidated Entity's share of the identifiable net assets acquired is recognised as goodwill. If the cost of acquisition is less than the Consolidated Entity's share of the net fair value of the identifiable net assets of the subsidiary, the difference is recognised as a gain in the Consolidated Statement of Comprehensive Income, but only after a reassessment of the identification and measurement of the net assets acquired.

# **Going Concern**

The financial report has been prepared on a going concern basis, which assumes continuity of normal business activities and the realisation of assets and the settlement of liabilities in the ordinary course of business.

Based upon the Consolidated Entity's existing cash resources and accounts receivable (refer Note 9) the directors consider there are reasonable grounds to believe that the Consolidated Entity will be able to pay its debts as and when they become due and payable, and therefore the going concern basis of preparation to be appropriate for the preparation of the Consolidated Entity's 2018 annual financial report after consideration of the following factors:



## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

- The Consolidated Entity has net working capital of \$1,530,237 including cash reserves of \$280,819 at 30 June 2018;
- The Consolidated Entity has no loans or borrowings;
- The directors are confident that the trade receivables amounts of \$1,065,404 referred to in Note 9 are fully recoverable following discussions with the debtors;
- The budgets and forecasts reviewed and approved by the Directors for the next 12 months anticipate the business will continue to produce improved results; and
- While it is the Consolidated Entity's intention to be cash flow positive through operations, the Consolidated
  Entity may be required to raise additional capital either through equity or debt in order to continue as a going
  concern. The Directors are confident that the Consolidated Entity will be able to raise further working capital
  either through debt or equity as and when required to continue to support the business.

#### Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences:

- except where the deferred income tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (b) in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised:

- (a) except where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (b) in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Income taxes relating to items recognised directly in equity are recognised in equity and not in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

Deferred tax assets in respect of tax losses have not been brought to account as it is not considered probable that future taxable profits will be available against which they could be utilised.



# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Current and non-current classification

Assets and liabilities are presented in the Consolidated Statement of Financial Position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within twelve months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non-current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within twelve months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period. All other liabilities are classified as non-current.

## Cash and cash equivalents

Cash and cash equivalents in the Consolidated Statement of Financial Position comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purposes of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

## Trade and other receivables

Trade receivables, which generally have 30-90 day terms, are recognised and carried at original invoice amount less an allowance for impairment.

Collectability of trade receivables is reviewed on an ongoing basis at an operating unit level. Individual debts that are known to be uncollectible are written off when identified. An impairment provision is recognised when there is objective evidence that the Consolidated Entity will not be able to collect the receivable.

#### Provisions and employee benefits

Provisions are recognised when the Consolidated Entity has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date.

# Employee leave benefits

# (i) Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, including annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

## (ii) Long service leave

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

# (iii) Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.



## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (iv) Share-based payments

The Consolidated Entity provides benefits to employees (including Directors) and consultants of the Consolidated Entity in the form of share based payment transactions, whereby services are rendered in exchange for shares or rights over shares ("equity-settled transactions"). The cost of these equity-settled transactions with employees and consultants is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an internal valuation using Black-Scholes or Binomial option pricing models.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant recipients become fully entitled to the award ("vesting date"). The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the number of awards that, in the opinion of the Directors of the Consolidated Entity, will ultimately vest. This opinion is formed based on the best available information at balance date. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition. Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award.

#### Trade and other payables

Trade and other payables are carried at amortised cost. They represent liabilities for goods and services provided to the Consolidated Entity prior to the end of the year that are unpaid and arise when the Consolidated Entity becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

#### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a net basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

# Property, plant and equipment

Items of property, plant and equipment are measured at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Plant and equipment is depreciated using the straight line and units of production methods over the estimated useful lives.

Depreciation rates used for each class of assets vary to the estimated useful lives at the time of acquisition, and are typically:

Class of fixed asset	Depreciation rates	Method
Plant and equipment		
<ul> <li>Glass Processing Equipment</li> </ul>	10%	Straight line
- Plastic Injection Mould	Variable	Units of production
Motor vehicles	33%	Straight line
Office equipment	20% - 50%	Straight line
Pooled equipment	20%	Straight line
Fixtures and fittings	20% - 25%	Straight line



# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the Consolidated Entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss. Any revaluation surplus reserve relating to the item disposed of is transferred directly to retained earnings.

# Impairment of assets

At the end of each reporting period, the Consolidated Entity assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value lest costs of disposal and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (eg in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the Consolidated Entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill, intangible assets with indefinite lives and intangible assets not yet available for use.

#### Goodwill

Goodwill acquired in a business combination is initially measured at cost, being the excess of the cost of the business combination over the Consolidated Entity's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities.

Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is not amortised. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

As at the acquisition date, any goodwill acquired is allocated to each of the cash-generating units expected to benefit from the combination's synergies. Impairment is determined by assessing the recoverable amount of the cash generating unit to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised. Impairment losses for goodwill are not subsequently reversed.

# Inventory

Finished goods are stated at the lower of cost and net realisable value. Cost in relation to finished goods comprises delivery costs, direct labour and import duties or other taxes. Costs of purchased inventory are determined after deducting rebates and discounts received or receivable.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

# Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amount equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.



# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Leases (continued)

Leased assets are depreciated on a straight-line basis over their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the lease term. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

# **Borrowings**

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between proceeds (net of transaction costs) and the redemption amount is recognised in profit and loss over the period of borrowings using the effective interest method. Borrowings are removed from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or assumed, is recognised in profit and loss as other income or finance costs. Where there is an unconditional right to defer settlement of the liability for at least 12 months after the reporting date, the loans or borrowings are classified as non-current.

#### Finance costs

Finance costs attributable to qualifying assets are capitalised as part of the asset. All other finance costs are expensed in the period in which they are incurred.

#### Fair value measurement

A number of the Consolidated Entity's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

### **Issued capital**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

## Earnings per share

Basic earnings per share is calculated by dividing the net earnings attributable to members of the Company for the reporting period by the weighted average number of ordinary shares of the Company.

#### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### Adoption of new or revised accounting standards and interpretations

The Consolidated Entity has considered the implications of new and amended Accounting Standards applicable for annual reporting periods beginning after 1 January 2017 but determined that their application to the financial statements is either not relevant or not material.



# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# New accounting standards for application in future periods

Accounting Standards issued by the AASB that are not yet mandatorily applicable to the Consolidated Entity, together with an assessment of the potential impact of such pronouncements on the Consolidated Entity when adopted in future periods, are discussed below:

 AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting period commencing 1 January 2018)

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Consolidated Entity on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

The directors anticipate that the adoption of AASB 9 will not have a material impact on the Consolidated Entity's financial instruments.

 AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods commencing on or after 1 January 2018).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Apart from a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

The transitional provisions of this standard permit an entity to either: restate the contracts that existed in each prior period presented per AASB 108, *Accounting Policies, Changes in Accounting Estimates and Errors (subject to certain practical expedients in AASB 15)* or recognise the cumulative effect of retrospective application to incomplete contracts on the date of initial application. There are also enhanced disclosure requirements.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Consolidated Entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 16: Leases (applicable to annual reporting periods commencing on or after 1 January 2019).

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: Leases and related interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as either operating leases or finance leases. Lessor accounting remains similar to current practice.



## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The main changes introduced by the new Standard are as follows:

- recognition of the right-to-use asset and liability for all leases (excluding short term leases with less than 12 months of tenure and leases relating to low value assets);
- depreciating the right-to-use assets in line with AASB 116: Property, Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- inclusion of variable lease payments that depend on an index or a rate in the initial measurement of the lease liability using the index or rate at the commencement date;
- application of a practical expedient to permit a lessee to elect not to separate non-lease components and instead account for all components as a lease; and
- additional disclosure requirements.

The transitional provisions of AASB 16 allow a lease to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity at the date of initial application.

Although the directors anticipate that the adoption of AASB 16 may have an impact on the Consolidated Entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

 AASB 2014-10: Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (applicable to annual reporting periods commencing on or after 1 January 2018).

This Standard amends AASB 10: Consolidated Financial Statements with regards to a parent losing control over a subsidiary that is not a "business" as defined in AASB 3: Business Combinations to an associate or joint venture and requires that:

- a gain or loss (including any amounts in other comprehensive income (OCI)) be recognised only to the extent of the unrelated investor's interest in that associate or joint venture;
- the remaining gain or loss be eliminated against the carrying amount of the investment in that associate or joint venture; and
- any gain or loss from remeasuring the remaining investment in the former subsidiary at fair value also be recognised only to the extent of the unrelated investor's interest in the associate or joint venture. The remaining gain or loss should be eliminated against the carrying amount of the remaining investment.

Although the directors anticipate that the adoption of AASB 2014-10 may have an impact on the Consolidated Entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

 AASB 2016-5 Amendments to Australian Accounting Standards - Classification and Measurement of Sharebased Payment Transactions (applicable to annual reporting periods commencing on or after 1 January 2018)

The AASB issued amendments to AASB 2 Share-based Payment that address three main areas:

- the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction:
- the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and
- accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and other criteria are met. Early application of this amendment is permitted.

Although the directors anticipate that the adoption of AASB 2016-5 may have an impact on the Consolidated Entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.



## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

 AASB 2016-6 Amendments to Australian Accounting Standards – Applying AASB 9 Financial Instruments with AASB 4 Insurance Contracts applicable for annual reporting period commencing 1 January 2018)

The amendments address concerns arising from implementing the new financial instruments standard, AASB 9, before implementing AASB 17 Insurance Contracts, which replaces AASB 4. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying AASB 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after 1 January 2018. An entity may elect the overlay approach when it first applies AASB 9 and apply that approach retrospectively to financial assets designated on transition to AASB 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying AASB 9. These amendments are not applicable to the Consolidated Entity.

#### 5. FINANCIAL RISK MANAGEMENT

#### Overview

Risk management is carried out under policies approved by the Board of Directors. The Board provides written principles for overall risk management, as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financials instruments and investment of excess liquidity.

### Financial risk management objectives

The Board monitors and manages the financial risk relating to the operations of the Consolidated Entity. The Consolidated Entity's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (interest rate risk, and currency risk). The overall risk management strategy focuses on managing these risks and seeks to minimise potential adverse effects on the financial performance of the Consolidated Entity. Risk management is carried out under the direction of the Board.

The Consolidated Entity holds the following financial instruments as at the reporting date:

	2018 \$	2017 \$
Financial assets	·	•
Cash and cash equivalents	280,819	746,192
Restricted cash	158,710	158,710
Trade receivables	1,065,404	343,760
Other receivables – short term secured loan <sup>1</sup>	-	1,500,000
	1,504,933	2,748,662
Financial liabilities		
Trade and other payables	819,090	452,655
	819,090	452,655

# 1. Refer to Note 9

## Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Consolidated Entity's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### Currency risk

The Consolidated Entity is exposed to currency risk on overseas purchases that are denominated in a currency other than the functional currency of the Consolidated Entity, being the Australian dollar. At 30 June 2018, the Consolidated Entity had US\$10,230 (2017:US\$ 7,071), AU\$13,640 (2017: AU\$ 9,428) in outstanding foreign currency denominated purchases and US\$34,020, AU\$45,360 in outstanding receivables. A change of 10% in the USD/AUD cross-rate will not have a material effect on either net profit, or equity of the Consolidated Entity.

The Consolidated Entity does not have any overseas borrowings. The Consolidated Entity does not currently hedge any of its estimated foreign currency exposure in respect of forecast sales and purchases.



# 5. FINANCIAL RISK MANAGEMENT (continued)

Interest rate risk

The following table sets out the interest rates applicable to financial instruments that are exposed to interest rate risk:

_	Fixed interest rate	Non- interest bearing	Total	Weighted average interest rate
Consolidated	2018 \$	2018 \$	2018 \$	2018 %
Financial assets		•		
Cash and cash equivalents	254,775	26,044	280,819	1.65%
Restricted cash Trade receivables	158,710 -	- 1,065,404	158,710 1,065,404	
Total financial assets	413,485	1,091,448	1,504,933	
Financial liabilities				
Trade and other payables		819,090	819,040	
Total financial liabilities	<u>-</u> -	819,090	819,040	

_	Fixed interest rate	Non- interest bearing	Total	Weighted average interest rate
Consolidated	2017	2017	2017	2017
	\$	\$	\$	%
Financial assets				
Cash and cash equivalents Restricted cash Trade and other receivables Other receivables – short term	666,697 158,710 -	79,495 - 343,760	746,192 158,710 343,760	1.58%
secured loan <sup>1</sup>	1,500,000	-	1,500,000	7.00%
Total financial assets	2,325,407	423,255	2,748,662	
Financial liabilities				
Trade and other payables  Total financial liabilities	<u>-</u>	452,655 <b>452,655</b>	452,655 <b>452,655</b>	

## 1. Refer to Note 9

There is no interest rate applicable on trade receivables or trade and other payables.

## Credit risk

Credit risk is the risk of financial loss to the Consolidated Entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Consolidated Entity's receivables from customers.



# 5. FINANCIAL RISK MANAGEMENT (continued)

Trade and other receivables

The Consolidated Entity's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Consolidated Entity regularly assesses customers' creditworthiness. The Consolidated Entity is reliant on one customer in respect of the Equipment Investments segments.

2018

2017

The Consolidated Entity's maximum exposure to credit risk at the reporting date was:

	\$	\$
Financial assets		
Cash and cash equivalents	280,819	746,192
Restricted cash	158,710	158,710
Trade receivables	1,065,404	343,760
Other receivables – short term secured loan <sup>1</sup>	-	1,500,000
	1,504,933	2,748,662

The credit quality is assessed and monitored as follows:

	Equivalent S&P rating <sup>1</sup>	Internally rated <sup>2</sup>	
Credit quality of financial assets	AA-	No default	Total
At 30 June 2018			
Cash and cash equivalents	280,819	-	280,819
Restricted cash	158,710	-	158,710
Trade receivables – current		1,065,404	1,065,404
	439,529	1,065,404	1,504,933
At 30 June 2017			
Cash and cash equivalents	746,192	-	746,192
Restricted cash	158,710	-	158,710
Trade and other receivables – current	-	343,760	343,760
Other receivables – short term secured loan <sup>1</sup>		1,500,000	1,500,000
	904,902	1,843,760	2,748,662

The Consolidated Entity receives interest on its cash management deposits based on daily balances and at balance date was exposed to a variable interest rate of 1.65% per annum (2017: 1.58% per annum). The Consolidated Entity's operating accounts do not attract interest.

- The equivalent S&P rating of the financial assets represents that rating of the counterparty with whom the financial asset is held rather than the rating of the financial asset itself.
- Trade and other receivables represent sale of goods, rental income receivables and short term secured loans receivable (Refer Note 9)

## Allowance for impairment loss

A provision for impairment loss is recognised when there is objective evidence that an individual receivable is impaired.

There were no balances within trade and other receivables containing amounts that were impaired during 30 June 2018. The Consolidated Entity considered balances within trade and other receivables as impaired after reviewing credit terms of customers based on collection practices. All balances were received and the provisions subsequently reversed. Refer to Note 9 for details of past due receivables.

#### Fair value measurement of financial instruments

Note 4 outlines the Consolidated Entity's approach to fair value assessment of its assets and liabilities. The carrying amounts of the Consolidated Entity's financial instruments are assumed to approximate their fair value due to either their short term nature or their terms and conditions.



# 5. FINANCIAL RISK MANAGEMENT (continued)

### Liquidity risk

Liquidity risk arises from the financial liabilities of the Consolidated Entity and the Consolidated Entity's subsequent ability to meet their obligations to repay their financial liabilities as and when they fall due.

Ultimate responsibility for liquidity risk management rests with the Board of Directors. The Board has determined an appropriate liquidity risk management framework for the management of the Consolidated Entity's short, medium and long-term funding and liquidity management requirements. The Consolidated Entity manages liquidity risk by maintaining adequate reserves and continuously monitoring budgeted and actual cash flows and matching the maturity profiles of financial assets, expenditure commitments and liabilities.

## 6. AUDITOR'S REMUNERATION

During the year, the following fees were paid or payable for services provided by the auditor of the Company and its related practices:

Audit services – Stantons International Audit and Consulting Pty Ltd

Audit and review of financial statements

2018 \$	2017 \$
37,850	37,000
37,850	37,000



7. INCOME TAX		
	<b>2018</b> \$	2017 \$
(a) Income tax expense	-	
(b) Numerical reconciliation between tax benefit and pre-tax net loss		
Loss before income tax benefit	(1,676,986)	(1,795,082)
Income tax calculated at 27.5% (30 June 2017: 27.5%)	(461,171)	(493,647)
Tax effect of: Non-deductible expenses and temporary differences Section 40-880 deduction	148,465 (19,237)	113,089 (19,237)
Future income tax benefit not brought to account	331,943	399,795
Income tax expense	-	
(c) Tax losses		
Unused tax losses for which no deferred tax asset has been recognised (as recovery is currently not probable) Potential at 27.5% (30 June 2017: 27.5%)	745,497	701,902
(d) Unrecognised temporary differences		
Temporary differences for which deferred tax assets have not been recognised at 27.5% (30 June 2017: 27.5%):		
- Provisions - Section 40-880 deduction	423,272 33,732	242,436 52,969
Unrecognised deferred tax assets relating to the above temporary differences	457,004	295,405

# (e) Tax rates

7

The potential tax benefit at 30 June 2018 in respect of tax losses not brought into account has been calculated at 27.5% (30 June 2017: 27.5%)



8. REVENUE AND EXPENSES				
	2018	2017		
(a) Other revenue	\$	\$		
Rental from sublease of premises Rental from machinery R&D offset Sundry revenue	633,398 50,000 160,529 2,213	557,051 104,543 59,572 1,585		
	846,140	722,751		
(b) Net finance income / (expense)				
Interest income Interest expense	67,112 -	5,290 (13,119)		
	67,112	(7,829)		
(c) Occupancy expenses				
Rental of warehouse Rental of office premises	862,708 75,237	639,948 91,763		
	937,945	731,711		
9. TRADE AND OTHER RECEIVABLES  Current				
Trade receivables Other receivables GST receivables	1,065,404 - -	343,760 1,500,000		
	1,065,404	1,843,760		

## 1. Short Term Loan Facility

- a. The Consolidated Entity entered into a short-term loan agreement with a third party, Sterlink Development Pty Ltd ("Short Term Loan Agreement")
- b. Amount of facility: \$1,500,000.00; Interest Rate: 7% per annum; Interest paid in advance
- c. Repayment Date: no later than 20 December 2017;
- d. Security: Real Property, valued at \$3,003,615, with first registered mortgage, as specified in the Short-Term Loan Agreement.
- e. Loan to Value Ratio: ~50%
- f. The loan was repaid in full on 18 January 2018

The Consolidated Entity's exposure to credit risk related to trade and other receivables is disclosed in Note 5.

# Past due but not impaired

Customers with balances past 90 days due but without provision for impairment of receivables amount to \$35,220 as at 30 June 2018 (30 June 2017: \$2,276).

The Consolidated Entity did not consider a credit risk on the aggregate balances after reviewing credit terms of customers based on recent collection practices.

The ageing of the past due but not impaired receivables are as follows:

31-60 days	280,810	88,069
61-90 days	107,712	1,837
90+ days	35,220	2,276
	423,742	92,182



# 10. OTHER CURRENT ASSETS

	2018	2017
	\$	\$
Prepaid insurance	6,076	9,374
Prepaid inventory	2,370	77,474
Prepaid services	46,434	10,124
	54,880	96,972
11. INVENTORIES		
Materials handling supply	300,550	116,948
Building materials supply	683,981	90,971
	984.531	207.919

# 12. PROPERTY, PLANT & EQUIPMENT

	Plant & equipment	Furniture & fittings \$	Office equipment \$	Pooled Assets \$	Total \$
At 30 June 2018		·	·		
Cost Accumulated depreciation Impairment charge	2,580,636 (811,366) (1,479,124)	21,617 (4,540)	19,794 (12,261)	2,285 (88)	2,624,332 (828,255) (1,479,124)
Net book amount	290,146	17,077	7,533	2,197	316,953
At 30 June 2017					
Cost Accumulated depreciation Impairment charge	2,580,636 (578,541) (826,846)	5,158 (802) -	16,385 (7,163)	- - -	2,602,179 (586,506) (826,846)
Net book amount	1,175,249	4,356	9,222	-	1,188,827
Movement in the carrying at current financial year.  Year ended 30 June 2018 Opening net book amount Additions Depreciation charges Impairment charge	1,175,249 - (232,825) (652,278)	4,356 16,459 (3,738)	9,222 3,409 (5,098)	2,285 (88)	1,188,827 22,153 (241,749) (652,278)
Disposals	-				-
Closing net book amount	290,146	17,077	7,533	2,197	316,953
Year ended 30 June 2017					
Opening net book amount	2,234,152	1,471	9,145	-	2,244,768
Additions	(000 057)	3,458	3,680	-	7,138
Depreciation charges	(232,057)	(573)	(3,603)	-	(236,233)
Impairment charge Disposals	(826,846)	-	-	-	(826,846)
•	1 175 240	4 256	9,222	<u>-</u> _	1 100 007
Closing net book amount	1,175,249	4,356	9,222		1,188,827



# 12. PROPERTY, PLANT & EQUIPMENT

### **Impairment Test for Plant & Equipment**

At each reporting date, the Consolidated Entity assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the Consolidated Entity makes a formal estimate of the recoverable amount.

Where the carrying value of an asset exceeds its recoverable amount, the asset is considered to be impaired and is written down to its recoverable amount. The impairment loss is recognised in profit or loss in the reporting period in which the write-down occurs.

The Consolidated Entity owns and leases its plant and equipment to an operator at its facility in Smithfield, New South Wales. The glass processing equipment generates rental income from the operator's usage of the equipment, which has a direct effect on the carrying value of the asset. For the year ended 30 June 2018, the Consolidated Entity has not billed the operator for the rental component pursuant to its equipment lease agreement, which is calculated on 7.5% of gross profit of the operator (refer ASX release dated 24 April 2017).

As a result of this, the carrying value of plant and equipment was assessed by management as impaired and a total of \$652,278 (2017: \$826,846) has been recognised in profit and loss during the year. However the Company remains confident of the ability of the operator to deliver profitable results in the near future.

13. INTANGIBLES	2018 \$	2017 \$
Trademarks		
Carrying amount at the beginning of the year	4,240	4,853
Acquisition through business combination	-	-
Amortisation	(612)	(613)
Net carrying value	3,628	4,240
At 30 June 2018		
Gross	6,120	6,120
Accumulated amortisation	(2,492)	(1,880)
Net carrying value	3,628	4,240



14. TRADE AND OTHER PAYABLES	2018 \$	2017 \$	
Current			
Trade payables Other payables	740,549 103,541	425,815 127,753	
	844,090	553,568	

The Consolidated Entity's exposure to liquidity risk related to trade and other payables is disclosed in Note 5.

# 15. EMPLOYEE BENEFITS

## Current

Liability for annual leave and other entitlements 8,364 18,344

#### **Non-Current**

Liability for long service leave and other entitlements 14,749 -

## **16. ISSUED CAPITAL**

144,744,757 fully paid ordinary shares (30 June 2017: 144,744,757) **8,251,219 8,251,219** 

## (a) Ordinary shares

The following movements in ordinary share capital occurred during the year:

	2018 number	2017 number	2018 \$	201 <i>7</i> \$
Balance at beginning of the year	144,744,757	132,244,757	8,251,219	5,880,648
Issue of shares at \$0.20 each through exercise of options	-	5,000,000	-	1,000,000
Issue of shares at \$0.20 pursuant to an underwriting agreement	-	7,500,000	-	1,500,000
Share issue costs	-	-	-	(129,429)
Balance at the end of the year	144,744,757	144,744,757	8,251,219	8,251,219

Ordinary shares entitle the holder to participate in dividends and the proceeds from winding up of the Company in proportion to the number and amounts paid on the shares held.

On a show of hands every holder of ordinary securities present at a shareholder meeting in person or by proxy is, entitled to one vote, and upon a poll each share is entitled to one vote.



# 16. ISSUED CAPITAL (CONTINUED)

### (b) Options

#### Options granted, exercised or lapsed

No options have been granted, exercised or lapsed since the end of the previous financial year and to the date of this report.

#### Unissued shares under option

There were no options to subscribe for ordinary fully paid shares at the end of the year or at the date of this report.

#### (c) Capital risk management

The Consolidated Entity's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Consolidated Entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position although there is no formal policy regarding gearing levels.

There were no changes in the Consolidated Entity's approach to capital management during the year. The Consolidated Entity is not subject to any externally imposed capital requirements.

#### 17. ACCUMULATED LOSSES

Accumulated losses at the beginning of the year Net loss for the year Non-Controlling interest

Accumulated losses at the end of the year

(6,256,440)	(4,579,454)
(4,579,454) (1,676,986)	(2,782,367) (1,795,082) (2,005)
\$	\$

2017

## 18. OTHER ASSETS

Security Bond 158,710 158,710

The Consolidated Entity has a security bond in place amounting to \$158,710 in favour of its landlord.

# 19. COMMITMENTS AND CONTINGENCIES

# **Operating lease commitments**

The Consolidated Entity has entered into a commercial lease on its premises in Smithfield, New South Wales. The lease is for a period of 8 years effective from 1 March 2015, with a current annual rental of \$758,730 (\$63,228 per month) plus GST. On 15 March 2017, the Consolidated Entity's previous sub lessee, Origin Oz Holdings Pty Ltd (**Origin Oz**), assigned its property leasing obligations to Sydney Sunny Glass Pty Ltd (**SSG**). The Consolidated Entity has sublet the Smithfield premises to SSG, with the tenant agreeing to an annual fee of \$577,128 (\$48,094 per month) plus GST. The expiry date of the sub lease remains unchanged at 18 April 2023.



# 19. COMMITMENTS AND CONTINGENCIES (CONTINUED)

Future minimum rentals payable under the non-cancellable operating lease as at the reporting date are as follows:

2018

2017

Within one year After one year but not more than five years More than five years	\$ 758,730 2,845,238	\$ 594,439 2,377,757 445,829
·	3.603.968	3.418.025

#### Service commitments

Future payables arising from service agreements as at the reporting date are as follows:

Within one year After one year but not more than five years	-	46,000
	-	46,000

## Contingencies

The Consolidated Entity does not have any contingent liabilities at balance and reporting dates.

# 20. KEY MANAGEMENT PERSONNEL DISCLOSURES

# Compensation

The aggregate compensation made to Directors and other members of Key Management Personnel of the Consolidated Entity during the year is set out below:

	240,900	219,507
Post-employment benefits	20,900	19,007
Short-term employee benefits	220,000	200,500

# 21. RELATED PARTY TRANSACTIONS

# (a) Parent entity

BauMart Holdings Limited is the parent entity (Company).

# (b) Subsidiaries

The Company's interests in its subsidiaries for the year are set out below. Unless otherwise stated, the subsidiaries have share capital consisting solely of ordinary shares that are held directly by the Company, and the proportion of ownership interest held equals the voting rights held by the Company. The country of incorporation is also its principal place of business.

Name of entity	Country of incorporation	Equity holding 2018	Equity holding 2017	Principal activities
Buildmart Services Pty Ltd	Australia	100%	100%	Supply and installation of building materials
BauMax Pty Ltd	Australia	100%	100%	IT related services
Eco Pallets Pty Ltd	Australia	100%	100%	Materials handling product supply

Loans made by the Company to its wholly-owned subsidiaries are contributed to meet required expenditure payable on demand and are not interest bearing.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### 21. RELATED PARTY TRANSACTIONS (CONTINUED)

### (c) Key management personnel compensation

The following were key management personnel of the Consolidated Entity at any time during the year and unless otherwise indicated were key management personnel for the year:

Mr Berthus Budiman (Executive Director)

Mr Matthew Logan (Executive Director)

Mr Michael Crichton (Non-executive Director)

Mr Anson Gan (Non-executive Director)

Disclosures relating to key management personnel are set out in Note 20.

### 22. PARENT ENTITY INFORMATION

Set out below is the supplementary information about the parent entity for year ended 30 June 2018.

Statement of profit or loss and other comprehensive income	2018 \$	2017 \$
Loss after income tax	(1,678,868)	(1,798,268)
Total comprehensive loss	(1,678,868)	(1,798,268)
Statement of financial position		
Total current assets	1,642,913	2,625,742
Total assets	2,285,766	4,014,844
Total current liabilities	288,138	338,348
Total liabilities	288,138	338,348
Equity Issued capital Accumulated losses	8,251,219 (6,253,591)	8,251,219 (4,574,723)
Total equity	1,997,628	3,676,496

### (a) Guarantees entered into by the parent entity

Refer to Note 18 for more information on guarantees provided by the parent entity.

### (b) Contingent liabilities of the parent entity

The parent entity did not have any contingent liabilities at year end.

### (c) Contractual commitments for capital expenditure

The parent entity did not have any commitment in relation to capital expenditure contracted but not recognised as liabilities as at balance date.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### 23. RECONCILIATION OF CASH FLOWS USED IN OPERATING ACTIVITIES

(a) Cash flows from operating activities	(a)	) Cash flo	ows from o	operating	activitie
--	-----	------------	------------	-----------	-----------

	2018	2017
	\$	\$
(Loss) for the year	(1,676,986)	(1,795,082)
Adjustments of non-cash/non-operating items: Depreciation and amortisation Impairment of plant and equipment	242,361 652,278	236,845 826,846
Operating loss before changes in working capital and provisions	(782,347)	(731,391)
Change in trade and other receivables Changes in inventories Changes in prepayments Change in trade and other payables Change in employee benefits	(721,644) (778,897) 42,092 290,522 4,769	206,952 5,080 41,808 195,542 8,817
Net cash used in operating activities	(1,945,505)	(273,192)

### (b) Non-cash investing and financing activities

### (c) Cash and cash equivalents

	Net o	cash used in operating activities	(1,945,505)	(273,192)
	(b)	Non-cash investing and financing activities		
	There	were no non-cash investing and financing activities during the year.		
	(c)	Cash and cash equivalents		
		Cash on hand Cash in bank	1,268 279,551	1,098 745,094
		Cash and cash equivalents	280,819	746,192
24. E	ARNII	NGS/(LOSS) PER SHARE		
	Basi	ic and diluted earnings/(loss) per share		
	The	calculation of basic loss per share at 30 June 2018 was based on the	following:	

### Basic and diluted earnings/(loss) per share

The calculation of basic loss per share at 30 June 2018 was based on the following:

Loss attributable to ordinary shareholders	2018 \$	2017 \$
Net loss for the year attributable to owners of the Company	(1,676,986)	(1,795,082)
Weighted average number of ordinary shares	Number	Number
Balance at beginning of year	144,744,757	132,244,757
Effect of shares issued on 31 May 2017	-	410,959
Effect of shares issued on 2 June 2017	-	575,342
	144,744,757	133,231,058

Diluted earnings/(loss) per share must be calculated where potential ordinary shares on issue are dilutive. There are no potential ordinary shares outstanding as set out in Note 16.



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

# 25. SEGMENT INFORMATION -OL DELZONAI USE ONN

The Consolidated Entity has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision makers) in assessing performance and determining the allocation of resources. The Consolidated Entity is managed primarily on the basis of product category and service offerings since the diversification of the Consolidated Entity's operations inherently have notably different risk profiles and performance assessment criteria. Operating segments are therefore determined on the same basis. Reportable segments disclosed are based on aggregating operating segments where the segments are considered to have similar economic characteristics and are also similar with respect to the products sold and/or services provided by that segment.

### Types of products and services by segment

Building Materials Supply

The Building Materials Supply is focused on the supply and installation of building products and materials procured from local and offshore suppliers to both the residential and commercial property construction markets.

Materials Handling Supply

The Materials Handling Supply division is focused on the Australia wide supply of plastic materials handling unit load devices, such as plastic pallets and plastic crates.

Equipment Investments

The Equipment Investments division is focused on acquiring specialised equipment. The business model contemplates the acquisition of specialised equipment with the intention of leasing the equipment to specialised operators, providing the Consolidated Entity with lease income.

### Basis of accounting for purposes of reporting by operating segments

Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Consolidated Entity.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### 25. SEGMENT INFORMATION (continued)

Accounting policies adopted

All inter-segment loans payable and receivable are eliminated on consolidation for the Consolidated Entity's financial statements.

Segment Assets

Where an asset is used across multiple segments, the asset is allocated to the segment that receives the majority of economic value from the asset. In the majority of instances segment assets are clearly identifiable on the basis of their nature and physical location.

Segment Liabilities

Liabilities are allocated to segments where there is direct nexus between the incurrence of the liability and the operations of the segment. Borrowings and tax liabilities are generally considered to relate to the Consolidated Entity as a whole and are not allocated. Segment liabilities include trade and other payables and certain borrowings.

Unallocated items

Items of revenue, expenses, assets and liabilities which are not considered part of the core operations of any segment are allocated to Corporate and Administrative:

	<b>Building Materials Supply</b>		Supply Materials Handling Supply		<b>Equipment Investments</b>		Corporate & Administrative		Consolidated Entity (Total)	
	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$
Segment revenue	955,740	454,350	2,267,910	1,302,839	683,399	104,543	229,853	618,208	4,136,902	2,479,940
Segment result	38,360	(108,217)	92,104	(15,323)	(453,292)	(1,199,494)	(1,354,158)	(472,048)	(1,676,986)	(1,795,082)
Segment assets	733,472	112,627	1,092,695	636,228	79,827	962,995	958,931	2,534,770	2,864,925	4,246,620
Segment liabilities	288,434	7,516	578,771	220,087	-	-	2,941	347,252	870,146	574,855



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### 26. EVENTS SUBSEQUENT TO REPORTING DATE

There has not arisen in the interval between the end of the year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity in future financial years.



### **DIRECTORS' DECLARATION**

In the opinion of the directors of BauMart Holdings Limited:

- (a) the financial statements and notes, set out on pages 12 to 41, are in accordance with the *Corporations Act* 2001, including:
  - (i) giving a true and fair view of the Consolidated Entity's financial position as at 30 June 2018 and its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) the financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board; and
- (c) there are reasonable grounds to believe that the Consolidated Entity will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations from the Executive Director required by section 295A of the *Corporations Act 2001* for the year ended 30 June 2018. In accordance with section 295A, those declarations were that:

- the financial records of the Consolidated Entity have been properly maintained in accordance with section 286 of the Corporations Act 2001;
- (b) the financial statements and notes comply with the Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001 in all material respects; and
- (c) the financial statements and notes give a true and fair view, in all material respects, of the financial position and performance of the Consolidated Entity.

Signed in accordance with a resolution of directors made pursuant to section 295 (5) (a) of the Corporations Act 2001 (Cth).

Dated at Perth, Western Australia this 30<sup>th</sup> day of August 2018

Matthew Logan

Executive Director



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### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BAUMART HOLDINGS LIMITED

### Report on the Audit of the Financial Report

### **Opinion**

We have audited the financial report of Baumart Holdings Limited, the Company and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2018, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act* 2001, including:

- giving a true and fair view of the Group's financial position as at 30 June 2018 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Emphasis of Matter**

### Material Uncertainty Regarding Going Concern

Without qualification to the opinion expressed above, attention is drawn to the following matter:

As referred to in Note 4 to the consolidated financial statements, the consolidated financial statements have been prepared on a going concern basis. At 30 June 2018 the Group had cash and cash equivalents totalling \$280,819, working capital of \$1,530,237 and had incurred a loss before tax for the year of \$1,676,986. The ability of the Company and Group to continue as going concerns is subject to the Group returning to future profitability, the recoverability of trade receivables of the Group with respect to the rental income from leased assets and sale of glass, and future capital raisings. In the event that the Group is not successful in returning to profitability, recovering trade receivables or raising additional funds as required, the Company and its subsidiaries may not be able to continue as going concerns and to meet their liabilities as and when they fall due, and the realisable value of the Company's and its subsidiaries' assets may be significantly less than book values.



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### **Key Audit Matters**

We have defined the matters described below to be key audit matters to be communicated in our report. Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### **Key Audit Matters**

### How the matter was addressed in the audit

### Impairment of Plant and Equipment

The Group has two plant and equipment assets which were subject to impairment assessment due to impairment triggers identified during the year. One item is the Lisec machine which is under Baumart Holdings Limited, and the other is a mould held by Eco Pallets Pty Ltd.

We identified that the most significant assumption in assessing whether the plant and equipment items are impaired or not is their ability to generate income. The Lisec machine identified for impairment assessment had lower than expected revenue generation and/or are not being used on a frequent basis. The amount involved was material and required the application of judgement and estimation to determine the adequacy of the impairment amount provided.

Inter alia, our audit procedures included the following:

- Examining the Group's impairment assessment of the two plant and equipment items, including forecast revenue, gross margins and discount assumptions.
- ii. We performed appropriate procedures on the Group's Discounted Cash Flow (DCF) model for the two assets to help ensure the assumptions used are reasonable and in line with historical information available. (Refer to Note 12).
- We reviewed Board minutes to help identify any potential issues and compared to assumptions used in the DCF model.
- iv. Discussions with management and the Board regarding their expectation of future operations to help identify any potentially large expenditure relating to the plant and equipment assets.
- Reviewed post-balance events for evidence of any issues that would significantly affect the DCF models, and therefore, would further impact impairment.

### Recoverability of Trade Receivable

At 30 June 2018 the Group had trade receivables of \$1,065,404. Out of this balance, \$600,248 related to an amount receivable from one party. This receivable is unsecured. Since balance date, \$167,770 has been recovered, leaving a balance of \$432,448 still outstanding.

The key elements of the judgement associated with assessing the recoverability of the trade receivable balance was the fact that the debtor is generally a slow payer.

Inter alia, our audit procedures included the following:

- Reviewed subsequent receipts from debtor.
- Discussions with management regarding the possibility of repayment and timing of repayments.
- Reviewed post-balance events for evidence of any possible impairment triggers.

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### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report.

The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

We evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

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We obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in Internal control that we identify during our audit.

The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements. We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the consolidated financial report of the current period and are therefore key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on the Remuneration Report

### **Opinion on the Remuneration Report**

We have audited the Remuneration Report included in pages 8 to 11 of the directors' report for the year ended 30 June 2018.

In our opinion the Remuneration Report of Baumart Holdings Limited for the year ended 30 June 2018 complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

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STANTONS INTERNATIONAL AUDIT AND CONSULTING PTY LTD (Trading as Stantons International) (An Authorised Audit Company)

Samir Tirodkar

Director

West Perth, Western Australia 30 August 2018



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30 August 2018

The Directors
Baumart Holdings Limited
15 McCabe St
North Fremantle WA 6159

Dear Sirs

### **RE: BAUMART HOLDINGS LIMITED**

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In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Baumart Holdings Limited.

As Audit Director for the audit of the financial statements of Baumart Holdings Limited for the year ended 30 June 2018, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit;
   and
- ii. any applicable code of professional conduct in relation to the audit.

Yours faithfully, STANTONS INTERNATIONAL AUDIT AND CONSULTING PTY LIMITED (Trading as Stantons International) (An Authorised Audit Company)

Samir R Tirodkar Director





### ADDITIONAL INFORMATION

### Top holders

The 20 largest registered holders of each class of quoted equity security as at 28 August 2018 were:

		Name							No. of Shares	%
	1.	Wonder Hold	ings Pty Ltd						28,333,334	19.5
	2.	Jojo Krisnawa							23,050,000	15.9
	3.	Benny Lau							20,807,256	14.3
	4.	Anson Gan							8,500,000	5.8
	5.	Robert Ang							8,100,000	5.5
	6.	QP & Co Pty	Ltd <quppi f<="" td=""><td>amily</td><td>A/C&gt;</td><td></td><td></td><td></td><td>7,500,000</td><td>5.1</td></quppi>	amily	A/C>				7,500,000	5.1
	7.	Anrinza Futur	e Pty Ltd	-					5,937,500	4.1
	8.	Leonard Hart	ana						5,658,453	3.9
	9.	Kuswandi Am	nan						4,650,000	3.2
	10.	Isak Gievan E	Eljapa Jap						4,400,000	3.0
	11.	Serng Yee Lie	ew						3,600,000	2.4
	12.	Willy Masturi	<w e="" mastu<="" td=""><td>ri Fam</td><td>ily A/C&gt;</td><td></td><td></td><td></td><td>3,450,000</td><td>2.3</td></w>	ri Fam	ily A/C>				3,450,000	2.3
	13.	Matthew Loga	an <the pax<="" td=""><td>Inves</td><td>tment A/C&gt;</td><td></td><td></td><td></td><td>3,200,000</td><td>2.2</td></the>	Inves	tment A/C>				3,200,000	2.2
	14.	Evan Retallad	ck						2,525,227	1.7
	15.	Sanny Nanan	ng						1,100,000	0.7
$\equiv$	16.	Sok Kiang Te	oh						1,010,000	0.6
	17.	Berthus Budir	man						1,000,001	0.6
	18.	Roeland Dau	n						1,000,000	0.6
	19.	Michael Crich	nton						1,000,000	0.6
	20.	Robert Thrift							1,000,000	0.6
								_	135,821,771	93
	Distri	bution schedu	lles							
	A dist	ribution schedu	le of each cla			ty as at 28 A	ugust 2018:			
				Range	ı	Holders	Units	%		
			1	_	1,000	2	51	0.00	)	
			1,001	_	5,000	_ 1	2,727	0.00		
)]			5,001	_	10,000	137	1,370,000	0.95		
			10,001	_	100,000	24	911,650	0.63		
			100,001	-	Over	41	142,460,329	98.4		

### **Distribution schedules**

### Ordinary fully paid shares

	Range	!	Holders	Units	%
1 1,001 5,001 10,001 100,001		1,000 5,000 10,000 100,000 Over	2 1 137 24 41	51 2,727 1,370,000 911,650 142,460,329	0.00 0.00 0.95 0.63 98.42
Total			205	144,744,757	100.00

### Substantial shareholders

The names of substantial shareholders in the Company as at 28 August 2018, and the number of shares to which each substantial shareholder and their associates have a relevant interest, as disclosed in substantial shareholding notices given to the Company, are set out below:

Substantial shareholder	Number of Shares
Wonder Holdings Pty Ltd	28,333,334
Jojo Krisnawan	23,050,000
Benny Lau Anson Gan	20,807,256 8,500,000
Robert Ang	8,100,000
QP & Co Pty Ltd <quppi a="" c="" family=""></quppi>	7,500,000



### ADDITIONAL INFORMATION

### Restricted securities or securities subject to voluntary escrow

As at 28 August 2018, the Company had no restricted securities on issue.

As at 28 August 2018, the Company had no securities subject to voluntary escrow.

### Unmarketable parcels

Holdings less than a marketable parcel of ordinary shares (being 2,127 shares as at 28 August 2018):

Holders	Units
2	51

### **Voting Rights**

The voting rights attaching to ordinary shares are:

On a show of hands, every member present in person or by proxy shall have one vote, and upon a poll, each share shall have one vote.

Options do not carry any voting rights.

### **On-Market Buy Back**

There is no current on-market buy-back.

### **Corporate Governance**

The Board has adopted and approved the Company's Corporate Governance Statement, which can be found on the Company's website at <a href="https://www.baumart.com.au">www.baumart.com.au</a>.