# Qualitas Real Estate Income Fund

ASX:QRI | Performance Update - September 2025



# 6.53%

Current month distribution (% p.a.) on NAV

# \$0.008587/unit

Current month distribution (\$)

# \$987m/\$975m

Market cap / Trust NAV

# \$1.620/\$1.6004

Unit price / Unit NAV1

#### **ENTITLEMENT OFFER**

On 16 October 2025, QRI announced a \$162 million entitlement offer, scheduled to open on 24 October and close on 5 November 2025. The offer provides QRI investors with the opportunity to participate in approximately \$1.3 billion of investment committee approved or mandated<sup>2</sup> transactions, which are potentially set to be allocated and settled across various Qualitas mandates by year-end. QRI portfolio is expected to be fully invested by 31 October 2025 with \$50 million warehouse facility<sup>3</sup> anticipated to be fully drawn.

#### **NET RETURN BY PERIOD**

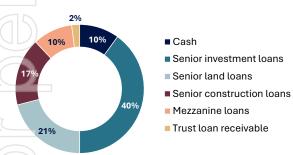
%	1 month	3 months	6 months	1 year	3 years <sup>4</sup>	Incep <sup>4,5</sup>
Net return <sup>6</sup>	0.53	1.64	3.58	7.74	8.22	7.16
Target return at 5.0%	0.72	2.18	4.43	9.07	8.97	7.08
Target return at 6.5%	0.84	2.55	5.18	10.57	10.47	8.58
RBA cash rate	0.30	0.93	1.93	4.07	3.97	2.08
Distribution	0.54	1.67	3.59	7.68	8.19	7.12
Spread to RBA	0.24	0.74	1.66	3.61	4.22	5.04

Past performance is not a reliable indicator of future performance. Target return: RBA cash rate<sup>7,8</sup> + 5.0% to 6.5% p.a. (net)

#### PORTFOLIO UNDERLYING EXPOSURE<sup>9</sup>

The Manager confirms that as at 30 September 2025, the portfolio has no interest arrears or impairments.

#### PORTFOLIO COMPOSITION<sup>11</sup>



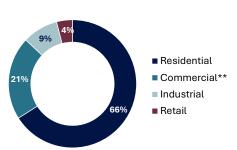


Senior Loans includes first ranking loans (77%), and Senior Subordinated loans (12%). Senior Subordinated Loans are subordinated in repayment priority to the senior note holders under a common first ranking debt facility but rank ahead of any mezzanine facility.

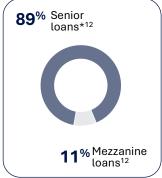
**GEOGRAPHY**<sup>11</sup>

45%

#### PROPERTY SECTOR<sup>11</sup>



\*\*13.1% exposure in Accommodation Hotels grouped under Commercial.



■ VIC

NSW

QLD

■ SA

ACT

# 53

Total loans<sup>13</sup>

# **1.17 years**

Weighted loan maturity<sup>13</sup>

#### 0% / 100%

Fixed/Floating interest exposure

#### 79%

of portfolio underlying real estate securities valued within the last 12 months

### 68%

Weighted LVR<sup>14</sup> meaning the underlying real estate securities value needs to fall by 32% on a weighted average basis across the portfolio for unit price to fall below NAV15

	Senior investment	Senior land	Senior construction	Mezzanine construction
Total number of loans	28	18	4	3
Avg. loan amount <sup>16</sup>	\$37m	\$26m	\$49m	\$32m
Weighted avg. gross return*	8.1%	10.1%	6.5%	12.1%
Weighted avg. duration	1.05	0.94	1.91	0.86
Weighted avg. LVR	66%	66%	69%	76%
Total loan amount	\$388m	\$208m	\$162m	\$97m

		Senior investment		nt Sei	Senior land		Senior construction			Mezzanine construction					
	Total number of loans			28			18		4			3			
	Avg. loan amount <sup>16</sup>				\$37m			\$26m		\$49m			\$32m		
	Weight	ted avg.	gross ret	turn*	8.1%			10.1%		6.5%		12.1%			
Weighted avg. duration					1	.05		0.94		1.91		0.86			
	Weight	ted avg.	LVR		6	6%		66%		69%		76%			
Total loan amount				\$3	88m	\$	\$208m		\$162m		\$97m				
*	Weighted	l avg. gross re	eturn include	es interest in	income earned on undrawn ca		n cash balan	ash balances associated		d with loan commitments.					
	YEAR	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	
	Distrib	outions (	¢/unit)												
	FY19	-	-	-	-	-	0.1534	0.2416	0.2464	0.3784	0.6719	0.6463	0.8397	3.1777	
	FY20	0.8150	0.7370	0.9511	0.7906	0.7896	0.9099	0.8233	0.7989	0.7539	0.8405	0.8152	0.7882	9.8132	
	FY21	0.7914	0.8469	0.7956	0.8289	0.8076	0.8373	0.8692	0.8060	0.8163	0.7927	0.8176	0.8376	9.8471	
	FY22	0.6994	0.7894	0.7507	0.7814	0.6706	0.6315	0.6318	0.6012	0.6932	0.7556	0.8159	0.7689	8.5896	
	FY23	0.8151	0.8701	0.9004	0.9510	0.9666	1.0396	1.0597	1.0060	1.1416	1.1047	1.1414	1.3020	12.2982	
	FY24	1.1893	1.1959	1.1834	1.2203	1.1803	1.2203	1.2200	1.1285	1.1785	1.1278	1.1659	1.1672	14.1774	
	FY25	1.1689	1.1689	1.1304	1.1689	1.1445	1.1498	1.1273	1.0204	1.0594	0.9989	1.0084	1.0664	13.2122	
	FY26	0.9526	0.8585	0.8587										2.6698	
	Net re	turn (%)													
	FY19	-	-	-	-	0.02%	0.08%	0.12%	0.15%	0.25%	0.41%	0.44%	0.49%	1.96%	
	FY20	0.53%	0.45%	0.66%	0.49%	0.49%	0.61%	0.51%	0.49%	0.45%	0.55%	0.49%	0.51%	6.23%	
	FY21	0.50%	0.59%	0.48%	0.51%	0.51%	0.60%	0.44%	0.46%	0.55%	0.51%	0.55%	0.46%	6.16%	
	FY22	0.44%	0.63%	0.44%	0.46%	0.40%	0.38%	0.36%	0.42%	0.45%	0.45%	0.50%	0.49%	5.42%	
	FY23	0.53%	0.54%	0.60%	0.60%	0.57%	0.72%	0.67%	0.60%	0.70%	0.66%	0.75%	0.80%	7.74%	
	FY24	0.76%	0.80%	0.72%	0.78%	0.71%	0.80%	0.72%	0.71%	0.72%	0.68%	0.76%	0.71%	8.87%	
	FY25	0.77%	0.71%	0.70%	0.74%	0.70%	0.78%	0.72%	0.64%	0.65%	0.64%	0.63%	0.68%	8.36%	
	FY26	0.54%	0.58%	0.53%										1.65%	

Net return (%)													
FY19	-	-	-	-	0.02%	0.08%	0.12%	0.15%	0.25%	0.41%	0.44%	0.49%	1.96%
FY20	0.53%	0.45%	0.66%	0.49%	0.49%	0.61%	0.51%	0.49%	0.45%	0.55%	0.49%	0.51%	6.23%
FY21	0.50%	0.59%	0.48%	0.51%	0.51%	0.60%	0.44%	0.46%	0.55%	0.51%	0.55%	0.46%	6.16%
FY22	0.44%	0.63%	0.44%	0.46%	0.40%	0.38%	0.36%	0.42%	0.45%	0.45%	0.50%	0.49%	5.42%
FY23	0.53%	0.54%	0.60%	0.60%	0.57%	0.72%	0.67%	0.60%	0.70%	0.66%	0.75%	0.80%	7.74%
FY24	0.76%	0.80%	0.72%	0.78%	0.71%	0.80%	0.72%	0.71%	0.72%	0.68%	0.76%	0.71%	8.87%
FY25	0.77%	0.71%	0.70%	0.74%	0.70%	0.78%	0.72%	0.64%	0.65%	0.64%	0.63%	0.68%	8.36%
FY26	0.54%	0.58%	0.53%										1.65%

S&P Global Industry Classification Standard (GICS)	40204010 Mortgage Real Estate Investment Trust
Distributions	Monthly <sup>17</sup>
Unit pricing	Weekly
Distribution reinvestment plan (DRP)	Yes - active



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# **QUALITAS**

#### **PLATFORMS**

AMP North
Asgard IDPS
Asgard Super &
Pension
BT Panorama

CFS FirstWrap Edge CFS HUB24 Insignia Expand Macquarie IDPS

Netwealth Mason Stevens Praemium

BT Wrap

#### **KEY SERVICE PROVIDERS**

Manager

QRI Manager Pty Ltd – an authorised representative of Qualitas Securities Pty Ltd

#### Responsible entity

The Trust Company (RE Services Limited)

#### **ENQUIRIES**

#### General

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Address: L41/101 Collins Street,
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#### **Unit Registry**

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**Email:** qualitas@cm.mpms.mufg.com **Website:** au.investorcentre.mpms.mufg.com

# NOTES

(1) Final net tangible assets per unit at month end. (2) Mandated investments are subject to due diligence and investment committee approval. Pipeline data shown as at 15 October 2025. (3) QRI warehouse facility is a funding facility from Qualitas to QRI with total commitment of \$50m. The facility aims to support deployment in QRI and to reduce future potential for undeployed cash position. It enables QRI to request funding for new loan investments in instances where it is already fully invested, but expects to have the funding capacity in the near term from repayments of existing loan investments. Please refer to key terms of the facility outlined in ASX Announcement on 21 December 2022. (4) IPO 27 November 2018. Calculated based on units entitled to the distribution. (5) Net return calculated based on weighted average NAV. (6) Net returns are calculated based on the daily weighted average NAV across the respective time periods. (7) RBA cash rate is subject to a floor of 0%. (8) QRI is a different asset class to cash which is displayed by the RBA cash rate and BBSY. Accordingly, QRI is of a higher risk than an investment in cash. (9) All stats are on a look through basis, representing QRI's share of the loans. (10) Represents % of loan portfolio on look through basis having regard to the loans in the underlying Qualitas Funds as indicated. The classifications of these diversification parameters are determined on a look-through basis having regard to the loans in the underlying Qualitas Funds as indicated. The classifications of these diversification parameters are determined by the Manager. Figures stated are subject to rounding. (12) Excludes Trust loan receivable and cash. (13) Represents total loans in the portfolio on a look through basis, via investments in direct loans and Qualitas wholesale funds. (15) Valuation dates of the underlying real estate securities vary across the portfolio based on the tenure of the loans. Equity buffer indicated in the report is derived on a weighted average basis. Equity bu

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