



ASX ANNOUNCEMENT

ASX SMIDcaps 2025 Conference - Presentation

MELBOURNE, Australia (24 September 2025) – Lumos Diagnostics (ASX: LDX), (“Lumos” or the “Company”) a leader in rapid, point-of-care diagnostic technologies, has today lodged a presentation to be delivered by Barrie Lambert, Chief Financial Officer, at the ASX SMIDcaps Conference on Wednesday, 24 September 2025.

-Ends-

This announcement has been approved by the Lumos Disclosure Committee.

About Lumos Diagnostics,

Lumos Diagnostics specializes in rapid and complete point-of-care diagnostic test technology to help healthcare professionals more accurately diagnose and manage medical conditions. Lumos offers customized assay development and manufacturing services for point-of-care tests and proprietary digital reader platforms. Lumos also directly develops, manufactures, and commercializes novel Lumos-branded point-of-care tests that target infectious and inflammatory diseases.

For more information visit lumosdiagnostics.com.

Forward-Looking Statements

This announcement contains forward-looking statements, including references to forecasts. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions, and other important factors, many of which are beyond Lumos' control and speak only as of the date of this announcement. Readers are cautioned not to place undue reliance on forward-looking statements.

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Lumos Diagnostics Holdings Limited

ASX SMIDcaps Conference

24 September 2025

Financial information is shown in USD unless otherwise stated.

www.lumosdiagnostics.com

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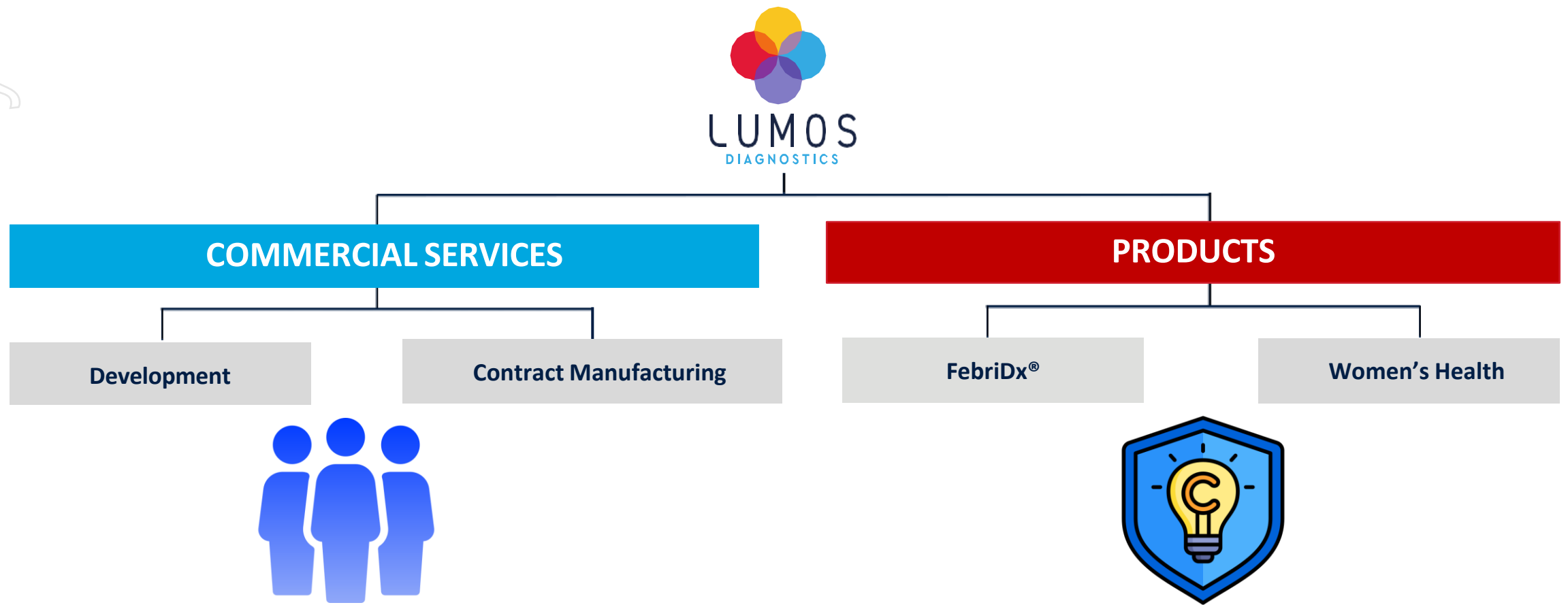
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Lumos develops, manufactures and distributes innovative diagnostic products – delivering actionable information, in real time, **at the point-of-care.**

Lumos Business Overview

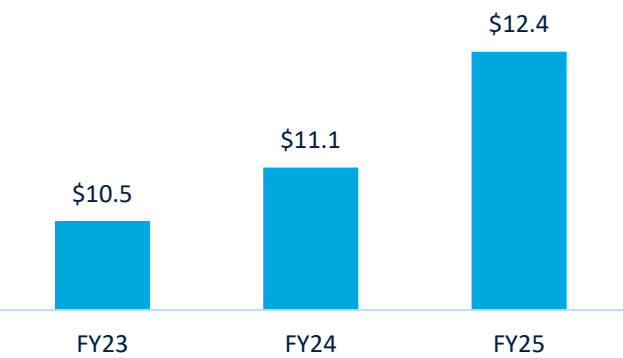


People and capability drive value - able to leverage R&D, IP, manufacturing scale, medical, quality and regulatory skillset across Lumos' Products and Commercial Services business.

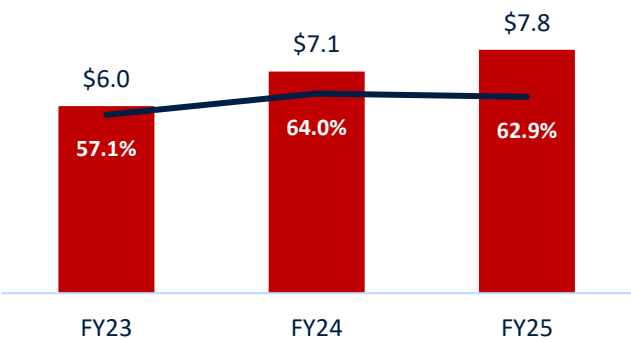
Financials Summary



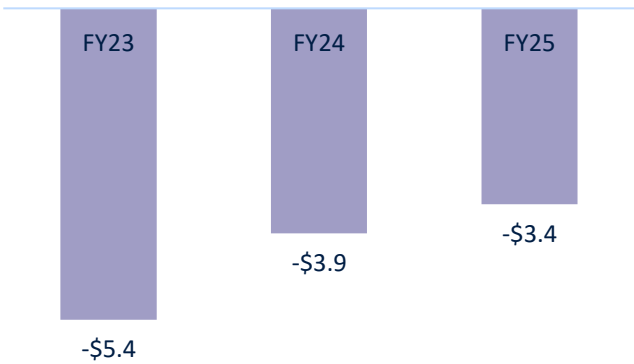
Revenue (US\$M)



Gross Profit (US\$M) & Margin %



Adjusted EBITDA (US\$M)



Financial Highlights



Revenue Growth

US\$12.4M

FY25, up 12% YoY.
Products up 46% YoY



Gross Profit & Margin
consistent & healthy

US\$7.8M

GM at 63% for FY25



EBITDA Loss
Reducing with
Scale

US\$3.4M

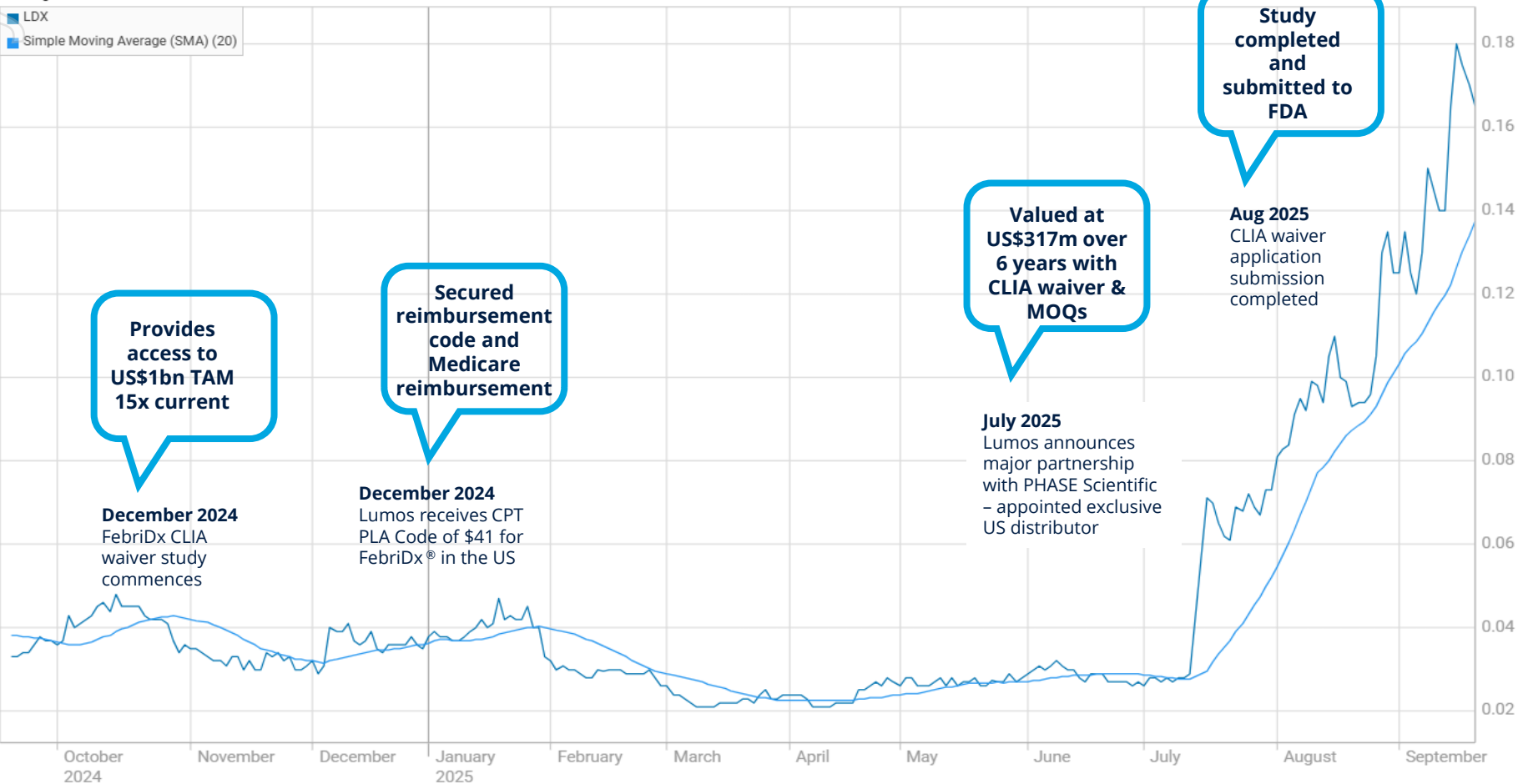
Future revenue growth to
drive earnings

LDX Recent Achievements



FebriDx® Journey To Transform The Practice Of Medicine

Chart generated on 18/9/2025 at 11:05 am



Future Events

Oct 2025
FebriDx pediatric study to commence

Nov 2025 – Feb 2026
FDA grant of CLIA waiver anticipated

Nov 2025 – Feb 2026
Phase Scientific US\$5.0m pre-paid purchase order triggered on CLIA waiver

The Unmet Medical Need – Respiratory Infections in Primary Care

“Patients want answers. Doctors need certainty. FebriDx® delivers both.”



FebriDx® point of care test solution

FebriDx® Supports Antibiotic Stewardship and Helps Combat Antimicrobial Resistance

>99%

99% NPV for ruling out bacterial infection

>90%

Differentiates viral vs bacterial infection >90% accuracy

>40%

Of antibiotic prescriptions prescribed for patients with ARIs are unnecessary



Aids doctors to confidently and appropriately prescribe antibiotics



Result after 10 min. Patients leave with actionable plan of trust

>US\$1B

TAM of 80M acute respiratory infection visits per year in the US

Key Priorities



FDA decision on the CLIA waiver for FebriDx® is expected between November 2025 and February 2026.



Implement agreement with PHASE Scientific, advance national insurance payer coverage through our partnership with Prospectus, and plan for volume scale-up.



Initiate FebriDx® pediatric study in October – fully funded with US\$6.2M by BARDA - addresses important clinical market for 2 -12 yr olds and expands U.S. market by approx. 20%



Deliver on Hologic fFN development milestones - additional milestone 3 studies from Phase 2 & Phase 3 milestones 4 -9



Progress to formal product development on the first Lumos branded women's health diagnostics test

Investor Takeaways



First in Class Product FebriDx® Nearing Major US Breakthrough

- CLIA waiver study exceeded performance targets (99%+ concordance)
- FDA submission lodged 18 Aug 2025, decision expected Nov 2025 - Feb 2026
- FebriDx® protected by a broad global patent estate covering method, device, and biomarkers



Transformational US\$317M (A\$487M) Distribution Deal

- With PHASE Scientific for the US market over 6 years,¹ assuming FebriDx® granted CLIA waiver and minimum order quantities (MOQ's) are achieved
- Initial US\$5M prepaid order triggered at CLIA waiver grant
- One of the largest POC distribution deals for an ASX-listed diagnostics company



Revenue Growth & Margin Strength

- FY25 revenue up 11% to US\$12.4M; product sales up 46%
- Gross margin stable at 63%
- EBITDA loss narrowed by 12% to US\$3.4M (showing operating leverage as scale builds)



> US\$1.0 Billion p.a. TAM for FebriDx®

- CLIA waiver unlocks >80M patient interactions annually in the US
- Proprietary PLA Reimbursement Code (0442U) assigned for FebriDx®
- CMS established rate on CLFS (Clinical Lab Fee Schedule) for FebriDx® at US\$41.38 per test



Commercial Services Division

- Licensing/IP agreements add recurring high-margin revenue
- Hologic: US\$10M IP licensing completed and US\$6.4M development agreement for next-gen fFN women's health test underway
- Additional US\$1.5M Aptatek contract going ahead for in-home PKU monitoring



Strong Funding Partnerships, No Debt, No Royalties Payable

- BARDA: US\$9.2M non-dilutive funding (CLIA waiver + pediatric study)
- A\$5M loan facility available with Tenmile and Ryder Capital (drawdowns at Lumos discretion)

¹AUD:USD of 0.651 as at 15 July 2025

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Thank You

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