

17 September 2025 ASX Announcement

DroneShield Surpasses 4,000 Systems Sold, \$7.9m orders

DroneShield Limited (ASX:DRO) (DroneShield or the **Company)** is pleased to announce it has surpassed 4,000 systems sold worldwide with the receipt of a package of 2 standalone contracts totalling \$7.9 million for handheld systems for delivery to the <u>U.S. Department of Defense</u>. DroneShield expects to deliver all equipment in Q4 2025, with cash payment expected in Q4 2025. No additional material conditions need to be satisfied. There is no obligation for any additional contracts from this customer.

DroneShield has previously <u>received standalone</u> orders from this customer. These repeat orders strengthen DroneShield's position as a trusted provider of mission-critical solutions to address the growing challenge of drone threats on the modern battlefield and the civilian sector.

The latest orders build on existing Department of Defense programs already deploying DroneShield systems. With this milestone, **more than 4,000** DroneShield solutions are now fielded globally, highlighting sustained end-user confidence and the solutions' effectiveness in operational environments.

"Passing 4,000 systems in service is an important milestone for our team and our customers," said Matt McCrann, U.S. CEO of DroneShield. "It underlines the performance and dependability of our solutions in the field, and the trust placed in DroneShield by those who rely on them."



Image: DroneShield DroneGun Mk4 utilised by the U.S. Army at a training exercise

DroneShield's handheld solutions form a cornerstone of its wider counter-drone portfolio, which spans <u>dismounted</u>, <u>vehicle-mounted</u>, and <u>fixed-site</u> solutions that fuse multiple sensors and effectors integrated through DroneShield's advanced <u>software</u>. Together, they provide a layered

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defense architecture enabling operators to detect, track, identify, and defeat hostile drones with speed and precision. Customers enrolled into the SaaS-based AI software updates receive new firmware quarterly through the Company's secure portal.

The entire order is expected to be fulfilled within 30 days from existing stock. This is important for this and other DroneShield customers due to their urgent operational requirements, and is an important factor of securing more orders.

The milestone comes as DroneShield <u>reported a record 1H2025 revenue</u> of \$72.3 million (up 210% vs. 1H2024), 1H2025 Profit Before Tax of \$5.2 million for the June 2025 period.

3Q25 recognised revenue to date (with significant additional deliveries and further revenue anticipated prior to September month end) is currently standing at \$77 million and growing, already in excess of the previous two record quarters combined. The quarterly revenue and cash receipts will be released in October as part of the 3Q25 4C investor report.

DroneShield CEO, Oleg Vornik, commented, "As our customers seek to step up from their early small-scale evaluation purchases into full scale procurement, we are seeing rapidly rising customer demand. Counterdrone is still at its nascency with our customers requiring very significant additional purchases to progress to the required levels of counterdrone defence. DroneShield is a well regarded industry leader globally, and we expect to continue to benefit from this rising demand."

Operational Excellence

The 4,000 devices sold, includes over 2,200 <u>RfPatrols</u>, produced by an Australian contract manufacturing partner, following rigorous in-house quality assurance testing. The RfPatrol has featured in multiple high-profile programs, including:

- The Company's all-time record \$61.6 million European contract in mid-2025
- The recent \$5 million order for the Australian Government's Land 156 Line of Effort 2 program, delivering handheld drone detection and neutralisation equipment to the Australian Defence Force
- A \$10.4 million contract to Ukraine in 2023, through the Australian Government's only Ukraine counter-drone aid package

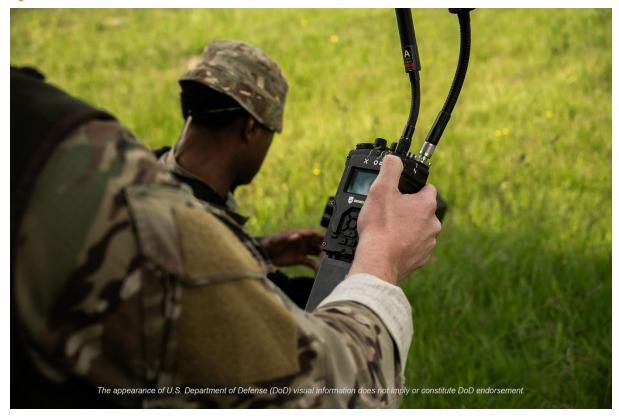
The RfPatrol is a passive (non-emitting) lightweight, intuitive, and reliable drone detection device, designed to enhance situational awareness by alerting users to the presence of drones in real time, without requiring specialist training or complex setup. The device receives quarterly Alfirmware updates for customers enrolled into its SaaS plans.

Production of the significant volume of the complex devices, underscores DroneShield's advanced manufacturing and production capability, underpinned by a robust Australian supply chain. Around 85 per cent of the device's components are sourced from local manufacturers across New South Wales, Victoria, Queensland, South Australia and Western Australia.

US and European-made versions of RfPatrol will be available in those markets from 2026, as the Company expects local production to further boost sales in those geographic segments.

DroneShield remains focused on advancing its current and next-generation counter-drone technology solutions, leveraging export success, deep counter-drone technology expertise, and a strong manufacturing base, to deliver sustained growth.





This announcement has been approved for release to the ASX by the Board.

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About DroneShield Limited

DroneShield (ASX:DRO) provides Artificial Intelligence based platforms for protection against advanced threats such as drones and autonomous systems. The Company offer customers bespoke counterdrone (or counter-UAS) and electronic warfare solutions and off-the-shelf products designed to suit a variety of terrestrial, maritime or airborne platforms. Our customers include military, intelligence community, Government, law enforcement, critical infrastructure, and airports.

To learn more about DroneShield click here: www.droneshield.com/about

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For more information

