

# **MARKET UPDATE FOR QUARTER ENDED 31 MARCH 2025**

BauMart Holdings Limited ("BauMart" or the "Company") is pleased to provide the following update on its operational and strategic progress for the quarter ended 31 March 2025, together with its Appendix 4C quarterly cash flow report.

# **Operational and Strategic Highlights**

# 1. Expansion of International Human Resource Solutions

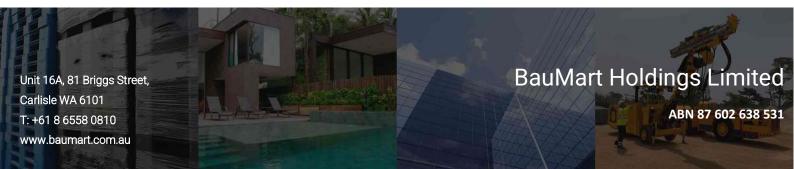
• BauMart has successfully launched a pilot initiative aimed at addressing Western Australia's ongoing labour shortages within the construction sector. Through partnerships with accredited international recruitment agencies and in compliance with relevant visa frameworks, the Company has facilitated the mobilisation of skilled construction personnel to Western Australia. The initiative has been positively received by key stakeholders in the building industry, positioning BauMart as a trusted conduit for international construction workforce solutions. This pilot project establishes a scalable and repeatable model for addressing skilled labour shortages across the Australian market.

# 2. Exploration of Alternative Material Building Materials

- Furthering its commitment to innovation and sustainability, BauMart has expanded its research and development (R&D) initiatives to focus on green pre-cast panels. These efforts aim to develop solutions that meet high standards for:
  - Thermal insulation
  - Noise reduction
  - Use of recycled and recyclable materials
- This project aligns with circular economy principles and contributes to reducing the
  environmental impact of construction activities. Early-stage testing and product design
  are underway, and the Company is currently in discussions with technology partners
  and regulatory bodies to ensure alignment with Australian building standards.

#### 3. Strengthening Sales and Distribution Networks

 During the quarter, BauMart continued to consolidate its sales pipeline through strategic partnerships. The collaboration with distribution partners for Washpod distribution is progressing, with initial market trials scheduled for June Quarter. These efforts support BauMart's strategic goal to grow its national footprint in the industrial cleaning and facilities management sectors.





# 4. Mining Equipment Strategy and Wet-Hire Opportunity

 The Company advanced its mining equipment strategy by acquiring mobile assets and preparing for deployment. Discussions with a major mining development group to establish a long-term wet-hire service contract remain ongoing, with promising commercial terms under negotiation.

# 5. International Trade and Supplier Partnerships

- BauMart continued to strengthen its international sourcing network, including new
  discussions with suppliers in international suppliers These efforts are critical to
  securing high-quality, cost-effective inputs to support its construction and industrial
  business lines.
- BauMart has made positive progress in nurturing relationships with international suppliers to establish international strategic partnerships. This development will enhance the Company's ability to source competitive, high-quality building materials and supplies.

# **Corporate and Financial Update**

#### Rights Issue to Raise up to \$482,000

Following a strategic review, following the Quarter end, the Board of Directors approved a **rights issue to raise approximately \$482,000** to support the Company's working capital requirements. Proceeds from the rights issue will be used to:

- Accelerate delivery of mining and construction equipment;
- Fund R&D into alternative material building supplies;
- Support growth in international recruitment initiatives.
- General working capital.

The rights issue reflects the Board's confidence in the Company's direction and the value of its near-term pipeline.

#### **Cash Flow and ASX Compliance**

BauMart confirms that it remains compliant with all ASX Listing Rule obligations, including those outlined in **Appendix 4C**. Overall cash outflows remain within management forecasts, with continued prudence applied to general overheads.

#### Outlook

BauMart remains focused on creating long-term value by delivering sustainable solutions across construction, mining, and industrial sectors. With a diversified portfolio and robust partnerships, the Company is well-positioned to leverage emerging opportunities in both domestic and international markets.

This announcement was authorised by the Board of BauMart Holdings Limited.



# For further information, please contact:

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# **About BauMart Holdings Limited**

BauMart Holdings Limited (ASX: BMH) is an Australian public company listed on the Australian Securities Exchange. The origins of the Company began with securing distribution partnerships with suppliers of building materials and its investment and leasing of automated glass-processing equipment. Since its listing in June 2015, the Company has diversified its business across a broad range of divisions including, but not limited to:

- sourcing, procurement and end-to-end supply chain services;
- · supply and distribution of industrial products, including the Washpod product; and
- other managed services.

Headquartered in Perth, the Company has a robust network of suppliers and infrastructure that is positioned for growth for its sourcing and procurement services.

# **Appendix 4C**

# Quarterly cash flow report for entities subject to Listing Rule 4.7B

# Name of entity

#### **BAUMART HOLDINGS LIMITED**

ABN Quarter ended ("current quarter")

87 602 638 531 31 March 2025

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	37	468
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(6)	(28)
	(c) advertising and marketing	-	-
	(d) leased assets	-	-
	(e) staff costs	-	(57)
	(f) administration and corporate costs	(27)	(217)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	-	(12)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material) <sup>1</sup>	-	-
1.9	Net cash from / (used in) operating activities	4	154

2.	Cash flows from investing activities	
2.1	Payments to acquire or for:	, in the second second
	(a) entities	
	(b) businesses	-
	(c) property, plant and equipment	- (400)
	(d) investments <sup>1</sup>	-
	(e) intellectual property	-
	(f) other non-current assets	

ASX Listing Rules Appendix 4C (17/07/20)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	(400)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	
3.2	Proceeds from issue of convertible debt securities	-	
3.3	Proceeds from exercise of options	-	
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	
3.5	Loans and borrowings	-	
3.6	Repayment of borrowings	-	
3.7	Transaction costs related to loans and borrowings	-	
3.8	Dividends paid	-	
3.9	Other (provide details if material)	-	
3.10	Net cash from / (used in) financing activities	-	

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	5	5
4.2	Net cash from / (used in) operating activities (item 1.9 above)	4	154
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(400)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	250

ASX Listing Rules Appendix 4C (17/07/20)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	9	9

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	9	5
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	9	5

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
	if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must includ nation for, such payments.	le a description of, and an

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7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.  Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	-	-
7.2	Credit standby arrangements <sup>1</sup>	250	250
7.3	Other (please specify) <sup>2</sup>	50	-
7.4	Total financing facilities	300	250
7.5	Unused financing facilities available at qu	arter end	50

- 7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.
  - Trade Facility
    - Lender: NAB
    - Interest Rate: 7.5% p.a customer margin + NAB Indicator interest rate at time of drawing
    - Maturity Date: 1 August 2025
    - Secured
  - 2. Bank Overdraft
    - Lender: NAB
    - Interest Rate: 12.25% p.a.
    - Unsecured

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	4
8.2	Cash and cash equivalents at quarter end (item 4.6)	9
8.3	Unused finance facilities available at quarter end (item 7.5)	50
8.4	Total available funding (item 8.2 + item 8.3)	59
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	N/A
	Note: if the entity has reported positive net operating cash flows in item 1.9 answer item	8.5 as "N/A" Otherwise a

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

- 8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:
  - 8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

# Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 30 April 2025

#### Authorised for release by the Board of BauMart Holdings Limited

#### **Notes**

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.