

Lodged with the ASX under Listing Rule 4.2A.3 Results for Announcement to the Market

# Half-Year Ended 31 December 2024

#### (Previous corresponding period - Half-Year Ended 31 December 2023)

Revenue from ordinary activities	up	2%	to	\$6,070,644
Profit from continuing operations before depreciation, amortisation and tax	up	137%	to	\$405,717
Loss after amortisation and tax attributable to members (including discontinued operations)	down	84%	to	(\$257,398)

Dividends per share	Amount per security	Franked amount per security
Nil	Nil	Nil

#### Breakdown of operating results (pre-non-cash amortisation and tax)

	31 December 2024 (\$'000)	31 December 2023 (\$'000)	Change
Operating profit/(loss)	767	(763)	1,530
Net non-recurring expenses	(326)	(248)	(78)
Mark to Market (MTM) Investments	(36)	(87)	51
Cash profit/(loss) plus MTM	405	(1,098)	1,503
Depreciation expenses	(240)	(238)	(2)
Profit/(Loss) before amortisation and tax	165	(1,336)	1,501

#### **Explanation of Revenue and Net Profit**

Please refer to the Directors' Report included in the Interim Financial Report for the half-year ended 31 December 2024 for further explanations.

#### Net tangible assets per security

	31 December 2024	31 December 2023
Net tangible asset backing per ordinary share before tax	5.4 cents	2.0 cents
Net tangible asset backing per ordinary share after tax	5.4 cents	2.0 cents

#### Dividends

There were no dividends declared or paid during the half-year ended 31 December 2024. Post reporting date, the Board is proposing a dividend of 0.2 cents per share after obtaining tax advice.

#### **Dividend Reinvestment Plans**

The consolidated entity does not currently operate a dividend reinvestment plan.

#### **Associates and Joint Venture Entities**

Name of the entities	Ownership Interest		Contribution to net profit	
	31 December 2024 %	30 June 2024 %	31 December 2024 %	31 December 2023 %
James Street Private Wealth - Joint Venture	50%	30%	4%	-

#### Review

This report is based on accounts that have been reviewed. The unqualified review report is on page 20 of the attached Interim Financial Report.

# **CLIME INVESTMENT MANAGEMENT LIMITED**

and Controlled Entities (ABN 37 067 185 899)

# Interim Financial Statements For the half-year ended 31 December 2024

# **Clime Investment Management Limited**

Level 12, 20 Hunter Street Sydney NSW 2000 Australia | PO Box H90 Royal Exchange NSW 1225 | Telephone: 1300 788 568

www.clime.com.au

## **GENERAL PURPOSE INTERIM FINANCIAL STATEMENTS**

# FOR THE HALF-YEAR ENDED 31 DECEMBER 2024

CONTENTS	PAGE
Directors' Report	1
Auditor's Independence Declaration	5
Interim Financial Statements	6
Directors' Declaration	19
Independent Auditor's Review Report to the Shareholders	20
Corporate Directory	22

# **Directors' Report**

The Directors of Clime Investment Management Limited submit herewith the financial report of Clime Investment Management Limited ("the Company") and its subsidiaries (collectively referred to as "the Group") for the half-year ended 31 December 2024 ("HY 2025"). In order to comply with the provisions of the *Corporations Act 2001*, the Directors' report is as follows:

## Directors

The following persons were Directors of the Company during the whole of the half-year and up to the date of this report unless otherwise stated:

John Abernethy Non-Executive Chairman

Henry Davis (appointed on 16 October 2024) Independent Director

William Riggall (appointed on 16 October 2024) Non-Independent Director

Michael Baragwanath Managing Director (appointed as Director on 1 July 2024 and Managing Director on 17 July 2024)

Susan Wynne Independent Director (resigned on 16 October 2024)

Claire Bibby Independent Director (resigned on 16 October 2024)

Andrew Coleman Independent Director (resigned on 16 October 2024)

# Financial Highlights and Review of Operations for HY 2025

The Group recorded an operating profit before depreciation and amortisation of \$405,717 in HY 2025 which was a significant improvement from the prior comparable period, HY 2024 loss of \$1,097,684. This result included non-recurring expenses of \$325,534 compared to \$248,023 in HY 2024.

Depreciation and amortisation costs for HY 2025 were \$603,465 (HY 2024 \$662,662), and the Group recorded a loss from continuing operations before income tax of \$197,748 compared to a loss of \$1,760,346 in HY 2024.

Post the sale of Madison Financial Group Pty Ltd and Wealth Portal Pty Ltd, the Group refocused on its core funds management and private wealth businesses and streamlining its operations. Gross revenue of \$6,070,644 was up by 2.4% over the comparable half-year period, and operating expenses (excluding non-recurring expenses) of \$5,313,629 decreased by 20.6% due to various cost out initiatives.

Gross balances of Funds under Management and Advice were consolidated at \$1,634 million on 31 December 2024 (31 December 2023: \$1,280 million excluding Madison and Wealth Portal Funds under Advice). A further review of the financial results is outlined below.

# **Review of Financial Results**

Below is a summary of the Group's profit and loss on a sector basis to enable shareholders to distinguish the various operational components of the business.

	31 December 2024 \$	31 December 2023 \$
- Funds management and related activities revenue	3,565,730	4,115,482
Private wealth and corporate advisory services	2,250,223	1,401,298
Investment software	12,817	34,775
Performance fees generated	7,831	1,148
Income from direct investments, net	202,293	327,343
Others	31,750	46,000
Gross income	6,070,644	5,926,046
Share of net profit of associate	10,405	-
Net realised and unrealised losses on financial assets at fair value		
through profit or loss	(36,169)	(86,866)
Total operating income	6,044,880	5,839,180
Staff costs before redundancy costs	(3,155,092)	(4,004,844)
Funds administration, custody and investment management expenses	(413,881)	(648,111)
Sales and marketing expenses	(84,188)	(186,615)
Occupancy costs (excluding depreciation on right-of-use assets)	(193,334)	(135,289)
Other administrative expenses	(1,467,134)	(1,713,982)
Total operating expenses	(5,313,629)	(6,688,841)
Operating profit/(loss) from continuing operations	731,251	(849,661)
Staff redundancy costs	(325,534)	(297,676)
Other non-recurring expenses, net	-	49,653
Total net non-recurring expenses	(325,534)	(248,023)
Profit/(Loss) before depreciation and amortisation from continuing operations	405,717	(1,097,684)
Depreciation of property, plant and equipment	(25,942)	(23,303)
Depreciation of right-of-use assets	(214,722)	(214,722)
Amortisation of intangibles	(362,801)	(424,637)
Total depreciation and amortisation	(603,465)	(662,662)
Loss from continuing operations before income tax	(197,748)	(1,760,346)
Income tax (expense)/benefit attributable to loss from continuing operations	(59,650)	422,452
Loss for the half-year from continuing operations	(257,398)	(1,337,894)
Loss after tax for the half-year from discontinued operations	-	(268,953)
Loss for the half-year	(257,398)	(1,606,847)

To further explain the results, it is useful to understand how the Group's margins are derived. These are a function of the following sources: operating earnings, performance fees and return on financial assets held at fair value on the Group's statement of financial position.

### **Operating Earnings**

Operating profit improved by \$1,503,401 to \$405,717 for HY 2025 (HY 2024: loss of 1,097,684) reflecting the business improvement post the divestment of Madison Financial Group Pty Ltd and WealthPortal Pty Ltd.

Funds management fees of \$3,565,730 decreased from \$4,115,482 earned in HY 2024 largely reflecting net outflows of funds under management (including monthly pension payments) and lower average market values. Private wealth and corporate advisory services income of \$2,250,223 increased from \$1,401,298 in HY 2024 mainly due to an increase in advice fees of \$288,925 and corporate advisory fees of \$560,000 received in HY 2025.

Income from direct investments comprises dividends, trust distributions and interest income. For HY 2025, this represented \$202,699 compared to \$327,343 in HY 2024. Net realised and unrealised losses on investments were \$36,169 compared to losses of \$86,866 in HY 2024.

Staff, occupancy and other operating expenses reduced to \$5,313,629 in HY 2025 from \$6,688,841 incurred in HY 2024 mainly due to organisational restructure and expense reduction measures.

## **Capital Raising**

There was no capital raised during the half-year ended 31 December 2024.

# **Summary of Total Equity**

The total equity at balance date comprised the following:

	31 December 2024 \$	30 June 2024 \$
Cash and cash equivalents	1,289,515	3,392,763
Financial assets at fair value through profit & loss	2,000,000	2,073,937
Other financial asset at amortised cost	288,796	288,796
Trade and other receivables less payables	(576,892)	(1,414,153)
Listed investment – Clime Capital Limited	1,340,694	1,662,916
Investment in associates	96,405	-
Other tangible assets less liabilities	(331,849)	(2,333,283)
Net tangible assets	4,106,669	3,670,976
Intangible assets, right-of-use assets and contract costs	14,994,180	15,598,976
Deferred tax assets - net	1,526,797	1,586,447
Total equity	20,627,646	20,856,399
No. of ordinary shares on issue (excluding shares issued under EIS)	75,727,915	75,660,265
Equity per share	27.2 cents	27.6 cents
Net tangible assets per share	5.4 cents	4.9 cents

#### Dividend

No dividends were declared or paid during HY 2025. Post reporting date, the Board is proposing a dividend of 0.2 cents per share after obtaining tax advice.

## **Events subsequent to reporting date**

Post reporting date, the Board is proposing a dividend of 0.2 cents per share after obtaining tax advice. No other matters or circumstances have arisen since the end of the reporting period which significantly affect or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in the future financial periods.

# **Rounding off of amounts**

In accordance with the ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016, and in accordance with that Corporations Instrument, amounts in this Directors' Report and in the financial statements are rounded to the nearest dollar, unless otherwise stated.

# **Auditor's Independence Declaration**

A copy of the Auditor's Independence Declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

This report is made in accordance with a resolution of the Directors and is signed for and on behalf of the Directors by:

John Abernethy Chairman Clime Investment Management Limited

Sydney, 27 February 2025



Pitcher Partners Sydney ABN 17 795 780 962

Level 16, Tower 2 Darling Park 201 Sussex Street Sydney NSW 2000

Postal address GPO Box 1615 Sydney NSW 2001

+61 2 9221 2099 sydneypartners@pitcher.com.au

pitcher.com.au

## Auditor's Independence Declaration To the Directors of Clime Investment Management Limited ABN 37 067 185 899

In relation to the independent auditor's review of Clime Investment Management Limited and its Controlled Entities for the half year ended 31 December 2024, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements of the *Corporations Act 2001*; and
- (ii) no contraventions of APES 110 Code of Ethics for Professional Accountants (including Independence Standards).

Shhiddet

S M Whiddett Partner

Pitcher Partners Sydney

27 February 2025



# **INTERIM FINANCIAL STATEMENTS**

31 December 2024

CONTENTS	PAGE
Consolidated Statement of Profit or Loss and Other Comprehensive Income	7
Consolidated Statement of Financial Position	8
Consolidated Statement of Changes in Equity	9
Consolidated Statement of Cash Flows	10
Notes to the Consolidated Financial Statements	11

These interim financial statements do not include all the notes of the type normally included in the annual financial statements. Accordingly, these statements are to be read in conjunction with the annual financial statements for the year ended 30 June 2024 and any public announcements made by Clime Investment Management Limited during the half-year reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

#### INTERIM FINANCIAL STATEMENTS Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the half-year ended 31 December 2024

Clime Investment Management Limited

			ar ended
	Note	31 December 2024 \$	31 December 2023* \$
CONTINUING OPERATIONS	-	*	4
Revenue	3	6,070,644	5,926,046
Other income		-	49,653
Net realised and unrealised losses on financial assets at fair value through profit or loss		(36,169)	(86,866)
Administrative expenses		(5,582,203)	(6,877,852)
Depreciation, amortisation and impairment		(603,465)	(662,662)
Finance costs		(56,960)	(108,665)
Share of net profit of associate	7	10,405	
Loss before income tax from continuing operations	-	(197,748)	(1,760,346)
Income tax (expense)/benefit attributable to operating loss		(59,650)	422,452
Loss for the half-year from continuing operations	-	(257,398)	(1,337,894
DISCONTINUED OPERATIONS			
Loss after tax for the half-year from discontinued operations	-	-	(268,953)
Loss for the half-year	-	(257,398)	(1,606,847)
Other comprehensive income, net of income tax	-	-	-
Total comprehensive loss for the half-year	-	(257,398)	(1,606,847)
Attributable to:			
Owners of the Company	-	(257,398)	(1,606,847)
Loss per share attributable to owners of the Company			
Basic – cents per share		(0.3 cents)	(2.3 cents)
Diluted – cents per share	-	(0.3 cents)	(2.3 cents)
Loss per share from continuing operations attributable to owners of the Company			
Basic – cents per share		(0.3 cents)	(1.9 cents
Diluted – cents per share		(0.3 cents)	(1.9 cents)

\*Certain amounts have been re-presented to separately show those operations classified as discontinued in the previous year as detailed in Note 10 Discontinued operations.

The above Statement of Profit or loss and Other Comprehensive Income should be read in conjunction with the accompanying notes to the consolidated financial statements.

#### INTERIM FINANCIAL STATEMENTS Consolidated Statement of Financial Position

For the half-year ended 31 December 2024

Clime Investment Management Limited

		As at	
	Note	31 December 2024	30 June 202
ASSETS	-	\$	
Current Assets			
Cash and cash equivalents		1,289,515	3,392,76
Trade and other receivables		2,668,342	2,727,01
Other current assets		400,764	233,40
Financial assets at fair value through profit or loss	5	1,340,694	1,662,91
Other financial assets		288,796	288,79
Total Current Assets	-	5,988,111	8,304,90
Non Current Associa			
Non-Current Assets	5	2 000 000	2 072 02
Financial assets at fair value through profit or loss Property, plant and equipment	5	2,000,000 74,539	2,073,93 98,38
Right-of-use assets			
Deferred tax assets - net		214,723	429,44
Contract costs		1,526,797	1,586,44
		280,895	309,13
Intangible assets Investment in associate	7	14,498,562	14,860,39
Total Non-Current Assets	· -	96,405 <b>18,691,921</b>	19,357,74
Total Assets	-	24,680,032	27,662,64
	-	,,.	,,.
LIABILITIES Current Liabilities			
Trade and other payables		3,245,234	4,141,17
Lease liabilities		269,733	532,78
Construct link litting		6,144	25,19
Contract liabilities			20,10
Provisions		430,074	549,25
Provisions Deferred consideration payable	-		549,25 1,393,16
Provisions Deferred consideration payable <b>Total Current Liabilities</b>	-	430,074	549,25 1,393,16
Provisions Deferred consideration payable Total Current Liabilities Non-Current Liabilities	-	430,074	549,25 1,393,16 <b>6,641,58</b>
Provisions Deferred consideration payable <b>Total Current Liabilities</b> <b>Non-Current Liabilities</b> Provisions	-	430,074 - <b>3,951,185</b>	549,25 1,393,16 <b>6,641,58</b> 103,65
Contract liabilities Provisions Deferred consideration payable <b>Total Current Liabilities</b> <b>Non-Current Liabilities</b> Provisions Deferred consideration payable <b>Total Non-Current Liabilities</b>	-	430,074 - <b>3,951,185</b>	549,25 1,393,16 <b>6,641,58</b> 103,65 61,00
Provisions Deferred consideration payable <b>Total Current Liabilities</b> <b>Non-Current Liabilities</b> Provisions Deferred consideration payable	-	430,074 	103,65 6,806,24
Provisions Deferred consideration payable <b>Total Current Liabilities</b> <b>Non-Current Liabilities</b> Provisions Deferred consideration payable <b>Total Non-Current Liabilities</b>	-	430,074 	549,25 1,393,16 <b>6,641,58</b> 103,65 61,00 <b>164,66</b> <b>6,806,24</b>
Provisions Deferred consideration payable Total Current Liabilities Non-Current Liabilities Provisions Deferred consideration payable Total Non-Current Liabilities Total Liabilities Net Assets	- - - - - - - - - - - - - - - - - 	430,074 - - 3,951,185 101,201 - - 101,201 4,052,386	549,25 1,393,16 6,641,58 103,65 61,00 164,66 6,806,24
Provisions Deferred consideration payable Total Current Liabilities Non-Current Liabilities Provisions Deferred consideration payable Total Non-Current Liabilities Total Liabilities Net Assets EQUITY	- - - - - - -	430,074 - - 3,951,185 101,201 - - 101,201 - - - - - - - - - - - - - - - - - - -	549,25 1,393,16 <b>6,641,58</b> 103,65 61,00 <b>164,66</b> <b>6,806,24</b> <b>20,856,39</b>
Provisions Deferred consideration payable Total Current Liabilities Non-Current Liabilities Provisions Deferred consideration payable Total Non-Current Liabilities Total Liabilities Net Assets EQUITY Issued capital	- - - - - - -	430,074 - - 3,951,185 101,201 - - 101,201 - - - - - - - - - - - - - - - - - - -	549,25 1,393,16 <b>6,641,58</b> 103,65 61,00 <b>164,66</b> <b>6,806,24</b> <b>20,856,39</b> 26,915,80
Provisions Deferred consideration payable Total Current Liabilities Non-Current Liabilities Provisions Deferred consideration payable Total Non-Current Liabilities Total Liabilities Net Assets EQUITY	-	430,074 - - 3,951,185 101,201 - - 101,201 - - - - - - - - - - - - - - - - - - -	549,25 1,393,16 <b>6,641,58</b> 103,65 61,00 <b>164,66</b> <b>6,806,24</b> <b>20,856,39</b>

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes to the consolidated financial statements.

#### INTERIM FINANCIAL STATEMENTS Consolidated Statement of Changes in Equity

For the half-year ended 31 December 2024

	Note	Issued capital	Share based payments reserve	Accumulated losses	Total
		\$	\$	\$	\$
Balance as at 1 July 2023		25,587,865	333,612	(2,656,012)	23,265,465
Loss for the half-year		-	-	(1,606,847)	(1,606,847)
Other comprehensive income for the half-year		-	-	-	-
Total comprehensive income for the half-year	-	-	-	(1,606,847)	(1,606,847)
Transactions with equity holders in their capacity as equity holders:					
Recognition of share-based payments		-	18,700	-	18,700
Balance as at 31 December 2023		25,587,865	352,312	(4,262,859)	21,677,318
Balance as at 1 July 2024		26,915,802	368,202	(6,427,605)	20,856,399
Loss for the half-year		-	-	(257,398)	(257,398)
Other comprehensive income for the half-year		-	-	-	-
Total comprehensive income for the half-year	-	-	-	(257,398)	(257,398)
Transactions with equity holders in their capacity as equity holders:					
Issue of shares under CIW Employee Share Plan	2	21,986	-	-	21,986
Recognition of share-based payments		-	6,659	-	6,659
Balance as at 31 December 2024	-	26,937,788	374,861	(6,685,003)	20,627,646

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes to the consolidated financial statements.

	Half-year ended		
	31 December 2024	31 December 2023	
	\$	\$	
Cash flows from operating activities			
Fees received in the course of operations	6,417,240	7,956,472	
Expense payments in the course of operations	(7,232,592)	(7,342,587)	
Dividends and distributions received	123,100	237,308	
Interest received	23,966	44,408	
Income tax payment	-	(107,748)	
Operating cashflows	(668,286)	787,853	
Proceeds from disposal of financial assets at fair value through profit or loss	474,996	183,476	
Payments for financial assets at fair value through profit or loss	(188,944)		
Net cash (used in)/provided by operating activities	(382,234)	971,329	
Cash flows from investing activities			
Payment for deferred consideration towards acquisition of subsidiaries	(1,496,000)	(700,000	
Repayment of loan by associate	28,000		
Payments for other financial asset at amortised cost	-	(1,498	
Payment for property, plant & equipment	(2,097)	(9,437	
Receipts/(Payments) for intangible assets	27,273	(164,056	
Net cash used in investing activities	(1,442,824)	(874,991	
Cash flows from financing activities			
Principal elements of lease payments	(263,054)	(235,704	
Finance costs paid for lease liabilities	(10,646)	(22,925)	
Finance costs- other	(4,490)	(31,249)	
Net cash used in financing activities	(278,190)	(289,878	
Net decrease in cash and cash equivalents	(2,103,248)	(193,540	
Cash and cash equivalents at beginning of the financial half-year	3,392,763	2,173,769	
Cash and cash equivalents at end of the financial half-year	1,289,515	1,980,229	
Non-cash financing activities			
Issue of shares to employees	21,986		

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes to the consolidated financial statements.

#### **1** BASIS OF PREPARATION OF THE INTERIM FINANCIAL STATEMENTS

#### (a) Basis of accounting

These interim financial statements are general purpose financial statements prepared in accordance with the *Corporations Act* 2001 and Australian Accounting Standard AASB 134 *Interim Financial Reporting*. Compliance with AASB 134 ensures compliance with International Financial Reporting Standards IAS 34 *Interim Financial Reporting*.

The interim financial statements are prepared in accordance with the historical cost convention, except for certain financial assets and liabilities, which are measured at fair value through profit and loss at the end of each reporting period.

These interim financial statements do not include all the notes of the type normally included in annual financial statements and therefore cannot be expected to provide full understanding of the financial performance, financial position and financing and investing activities of the Company as the annual financial statements. Accordingly, these interim financial statements are to be read in conjunction with the annual financial statements for the year ended 30 June 2024 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

#### Details of reporting period

The current reporting period is the half-year ended 31 December 2024. For the Consolidated Statement of Profit or Loss and Other Comprehensive Income, Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows, the previous corresponding period is the half-year ended 31 December 2023. For the Consolidated Statement of Financial Position, the previous corresponding period is 30 June 2024.

The interim financial report was authorised for issue on 27 February 2025.

#### New or amended Accounting Standards and Interpretations effective during the period

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

#### (b) Material accounting policy information

The material accounting policies applied in these interim financial statements have been applied consistently throughout the period.

The material accounting policies in these interim financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ended 30 June 2024.

#### (c) Rounding off of amounts

In accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, the amounts in the Directors' report and in the financial report have been rounded to the nearest dollar, unless otherwise stated.

#### 2 ISSUE AND REPURCHASE OF EQUITY SECURITIES

	Half year-ended			
	31 December 2024		31 December 2023	
	No. of shares	\$	No. of shares	\$
Issue of shares to employees under the Clime Investment	67,650	21,986	-	-
Management Limited Employee Share Plan (December 2024)				

#### **Employee Incentive Scheme ("EIS")**

As at 31 December 2024, there are 350,000 (31 December 2023: 1,150,000) EIS 'in-substance' options on issue. During the period, in- substance options were not exercised (HY 2024: nil). Share options granted under the Company's EIS carry no rights to dividends and are subject to a three-year lock-in period.

No new share options were granted under the Company's EIS in the current half-year period.

#### 2 ISSUE AND REPURCHASE OF EQUITY SECURITIES (continued)

#### **Employee Share Plan ("ESP")**

During the period, the Company issued 67,650 shares valued at \$21,986 (HY 2024: nil) to eligible employees under the Clime Employee Share Plan for nil consideration. The fair value of the shares issued is based on the Company's share trading price on 6 December 2024. The participants under the ESP are entitled to dividends and are subject to a three-year lock in period in accordance with the ESP rules.

#### 3 REVENUE

	Half-year ended			
	31 December 2024	31 December 2023		
	\$	\$		
Revenue from Funds Management				
Management fees <sup>1</sup>	3,447,017	3,883,713		
Performance fees <sup>2</sup>	7,831	1,148		
Other fees <sup>2</sup>	150,463	277,769		
	3,605,311	4,162,630		
Revenue from Private Wealth and Corporate Services				
Advice fees <sup>1</sup>	1,690,223	1,401,298		
Corporate advisory services <sup>2</sup>	560,000	-		
Subscription fees from investment software <sup>1</sup>	12,817	34,775		
	2,263,040	1,436,073		
Income from direct investments				
Dividends and distributions	92,564	309,417		
Interest income	109,729	17,926		
	202,293	327,343		
Total revenue	6,070,644	5,926,046		

<sup>1</sup> Revenue from contracts with customers recognised over time

<sup>2</sup> Revenue from contracts with customers recognised at a point in time

Refer to Note 4 for an analysis of revenue by segment.

#### 4 SEGMENT INFORMATION

#### (a) Description of segments

Our internal reporting system produces reports in which business activities are presented in a variety of ways. Based on these reports, the Directors, who are responsible for assessing the performance of various components of the business and making resource allocation decisions as Chief Operating Decision Makers (CODM), evaluate business activities in a number of different ways.

During the half-year ended 31 December 2024, the Group made a reclassification of its operating segments following the divestment of Madison Financial Group Pty Limited and WealthPortal Pty Limited in FY24.

The revised Group's reportable segments under AASB 8 Operating Segments are as follows:

- Funds Management
- Advice
- Corporate

The accounting policies of the reportable segments are the same as the Group's accounting policies.

#### **Funds Management**

The Group's funds management business provides a range of investment management services through Clime Asset Management Pty Ltd, CBG Asset Management Limited, Ralton AM Pty Limited, ProActive Portfolios Pty Limited and Stocks In Value Pty Ltd.

These businesses generate operating revenue (investment management and performance fees) as remuneration for managing the investment portfolios of individuals, corporations and mandates.

#### Advice

The Group's private wealth business through Clime Private Wealth Pty Limited (CPW), MTIS Wealth Management Pty Limited (MTIS), and Investment Strategists Accounting Services Pty Limited delivers tailored private wealth advisory services for its wholesale, sophisticated and retail clients. CPW and MTIS are now operating under the Clime Advice Pty Ltd AFSL.

Revenue generated from the Group's associate James Street Wealth Pty Limited is also included within this segment.

#### Corporate

Corporate includes the results of the Group's investments held in Clime Capital Limited, Infocus convertible notes and shared costs including unallocated group employees, and unallocated expenses relating to the Group's support functions.

#### (b) Reportable segments

31 December 2024	Funds management	Advice	Corporate	Eliminations	Total
	\$	\$	\$	\$	\$
Segment revenue					
Sales to external customers	3,976,685	1,760,328	131,337	-	5,868,350
Intersegment sales	-	10,000	-	(10,000)	-
Investment income	51,251	925	150,118	-	202,294
Total segment revenue from continuing operations	4,027,936	1,771,253	281,455	(10,000)	6,070,644
Net realised and unrealised loss on financial assets at fair value through profit or loss	(36,169)	-	-	-	(36,169)
Net profit/(loss) before tax from continuing operations	1,812,798	205,362	(2,215,908)		(197,748)
Income tax expense	-	-	(59,650)	-	(59,650)
Profit/(Loss) for the half-year from continuing operations	1,812,798	205,362	(2,275,558)	-	(257,398)
Depreciation and amortisation expense	263,220	99,580	240,665	-	603,465

#### 4 SEGMENT INFORMATION (continued)

#### (b) Reportable segments (continued)

31 December 2023	Funds management	Advice	Corporate	Eliminations	Total
	\$	\$	\$	\$	\$
Segment revenue					
Sales to external customers	3,998,510	1,439,708	160,484	-	5,598,702
Intersegment sales	-	30,000	-	(30,000)	-
Investment income	82,623	553	244,168	-	327,344
Total segment revenue from continuing operations	4,081,133	1,470,261	404,652	(30,000)	5,926,046
Net realised and unrealised loss on financial assets at fair value through profit or loss	(86,866)	-	-	-	(86,866)
Net profit/(loss) before tax from continuing operations	1,839,707	(442,299)	(3,157,754)	-	(1,760,346)
Income tax benefit			422,452		422,452
Profit/(Loss) for the half-year from continuing operations	1,839,707	(442,299)	(2,735,302)	-	(1,337,894)
Depreciation and amortisation expense	325,869	98,768	238,025	-	662,662

#### Reconciliation of segment revenues and segment results to amounts reported in the consolidated financial statements

	Half-yea	Half-year ended			
	31 December 2024	31 December 2023			
	\$	\$			
Revenue					
Revenue from all reportable segments	6,080,644	6,944,772			
Other revenue	-	85,782			
Elimination of inter-segment revenue	(10,000)	(221,940)			
Elimination of revenue from discontinued operations (Note 10)	-	(882,568)			
Consolidated revenue	6,070,644	5,926,046			
Loss before income tax					
Total result for all reportable segments	(197,748)	(2,048,835)			
Elimination of inter-segment profits	-	-			
Elimination of profits from discontinued operations (Note 10)	-	288,489			
Consolidated profit before income tax	(197,748)	(1,760,346)			

#### (c) Segment assets and liabilities

Information about the segment assets and liabilities are not regularly reviewed by the CODM. As a result, information relating to segment assets and liabilities are not presented. The Group operates in the geographical segments of Australia.

#### (d) Information about major clients

Included in revenues arising from the funds management business of \$4.03 million (HY 2024: \$4.08 million) (see Note 4(b) above) are revenues of approximately \$0.64 million (HY 2024: \$0.64 million) which arose from services provided to the Group's largest client.

#### 5 FAIR VALUE MEASUREMENT

The Group measures all financial assets and liabilities held at fair value each reporting date.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the assets or liability
  that are not based on observable market data (unobservable inputs).

#### (i) Recognised fair value measurements

All financial instruments that are measured subsequent to initial recognition at fair value comprise financial assets at fair value through profit or loss.

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
At 31 December 2024				
Financial assets at fair value through profit or loss				
Listed equities	1,340,694	-	-	1,340,694
Convertible notes	-	-	2,000,000	2,000,000
	1,340,694	-	2,000,000	3,340,694
At 30 June 2024				
Financial assets at fair value through profit or loss				
Listed equities	1,662,916	-	-	1,662,916
Convertible notes	-	-	2,073,937	2,073,937
	1,662,916	-	2,073,937	3,736,853

#### (ii) Fair value of financial assets within Level 1 hierarchy

#### **Listed equities**

The fair value of financial assets and liabilities traded in active markets, included within Level 1 of the hierarchy, are based on quoted market prices at the close of trading at the end of the reporting period without any deduction for estimated future selling costs.

#### (iii) Fair value of financial assets within Level 3 hierarchy

#### Reconciliation of Level 3 fair value movements

	Level 3
	Convertible notes
	\$
Opening balance - 1 July 2024	2,073,937
Adjusted against claims (Note b below)	(73,937)
Closing balance - 31 December 2024	2,000,000

There is no impact recognised in profit or loss in respect to level 3 fair value remeasurements of convertible notes.

#### (a) Fair value of the convertible notes

The fair value of convertible notes is based on unobservable inputs, and hence, the instruments are included within Level 3 of the hierarchy. The Group values the convertible notes at fair value at year end. The face value of the convertible notes is considered to be the fair value as at 31 December 2024 since management has not identified any indicators of credit/recoverability risk.

#### (b) Settlement of claims against the convertible notes

During the current period, liabilities of \$73,937 pertaining to outstanding claims were settled against the balance of convertible notes as agreed with Infocus in line with the terms of the sale purchase contract.

#### 5 FAIR VALUE MEASUREMENT (continued)

#### (iii) Fair value of financial assets within Level 3 hierarchy (continued)

#### (c) Contingent redemption arrangement

No indicators of a decrease in consideration due to reduction in forecasted revenue have been identified as at the reporting date. Accordingly, no adjustments have been made to the contract consideration. Management will continue to evaluate the compliance with contract terms at each reporting date and accordingly, recognise the appropriate fair value loss, if any, in subsequent periods.

#### (d) Sensitivity analysis

For the purposes of a sensitivity analysis, the Company considers a 5% adjustment to the reported value of convertible notes as reasonable. At reporting date, if the value of the convertible notes changes by 5%, the impact on the Company's profit or loss after tax would have been an increase/decrease of \$100,000. This would result in the 31 December 2024 net asset backing after tax moving by 0.1 cent per share.

#### (iv) Transfers between levels

Management's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels in the fair value hierarchy at the end of the reporting period (30 June 2024: nil).

#### (v) Fair value of financial instruments not carried at fair value

The carrying value of cash and cash equivalents, trade and other receivables, other financial assets and trade and other payables, are assumed to approximate their fair values due to their short-term nature.

#### 6 EVENTS SUBSEQUENT TO REPORTING DATE

Post reporting date, the Board is proposing a dividend of 0.2 cents per share after obtaining tax advice. No other matters or circumstances have arisen since the end of the reporting period which significantly affect or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in the future financial periods.

#### 7 INVESTMENT IN ASSOCIATES

Clime Investors' Education Pty Limited, a subsidiary of the Group acquired an additional stake of 20% in its associate James Street Wealth Pty Ltd on 14 October 2024, increasing the total holding in the associate to 50%. Accordingly, the movement in investment in associates during the half-year period has been recognised as follows:

\$
-
100,000
(20,448)
30,853
(14,000)
96,405

#### 8 CONTINGENT ASSETS, CONTINGENT LIABILITIES AND COMMITMENTS

The Group has no contingent assets, contingent liabilities or commitments as at 31 December 2024 and 30 June 2024.

#### 9 RELATED PARTY TRANSACTIONS

All transactions with related entities were made on normal commercial terms and conditions no more favourable than transactions with other parties unless otherwise stated. Details of transactions between the Group and other related parties are disclosed below.

#### (a) Parent Entity

The Parent Entity within the Group is CIW (Clime Investment Management Limited).

#### 9 RELATED PARTY TRANSACTIONS (continued)

#### (b) Subsidiaries

No changes in subsidiaries since 30 June 2024.

#### (c) Key Management Personnel

A summary of the remuneration of Directors and other Key Management Personnel for the current and previous financial half-year is set out below:

	Short-term employee benefits \$	Post- employment benefits \$	Long service leave \$	Share- based payments \$	Termination benefits	Total \$
<b>31 December 2024</b> Remuneration of Directors and other Key Management Personnel	348,060	39,006	2,003	-	-	389,069
<b>31 December 2023</b> Remuneration of Directors and other Key Management Personnel	490,136	40,356	27,939	9,900	154,460	722,791

#### Loans to Directors and other Key Management Personnel

\$198,805 (30 June 2024: \$218,400) loan to Executive Officers in relation to the EIS shares issued under the Employee Incentive Scheme.

There were no other loans made to Directors of Clime Investment Management Limited or other Key Management Personnel of the Group, including their personally related entities, at any stage during the period.

Notional non-recourse loans exist in relation to "in-substance" options issued under the Employee Incentive Scheme.

#### (d) Other related party transactions

#### 1. Clime Capital Limited

- i. The Group received income from Clime Capital Limited for Director and Company Secretarial services, marketing services and reimbursement of shared expenses. During the period, Mr John Abernethy was a Director of Clime Capital Limited and in HY 2024, Mr. John Abernethy and Mr. Ronni Chalmers were Directors of Clime Capital Limited. In HY 2025, the Group received \$57,273 (HY 2024; \$77,364) of such income from Clime Capital Limited.
- ii. Clime Investment Management Ltd (CIW) directly owns 1.11% (30 June 2024: 1.39%) of the share capital of the Company as at 31 December 2024. CIW, through the Investment Manager (held on behalf of clients), has the indirect power to dispose 1.64% (30 June 2024: 2.70%) of the Company's shares and has the indirect power to dispose 4.47% (30 June 2024: 5.83%) of the Company's Convertible Notes held by the Investment Manager's Individually Managed Accounts (IMAs) and other managed funds.
- Clime Asset Management Pty Limited received \$637,610 (HY 2024: \$638,853) excluding GST as remuneration for managing Clime Capital Limited's investment portfolio.
- iv. All dividends paid and payable by Clime Capital Limited, whose investments are managed by Clime Asset Management Pty Limited, a wholly owned subsidiary of Clime Investment Management Ltd, to its Directors and their related entities are on the same basis as to other shareholders.

#### 2. Clime All Cap Australian Equities Fund (Wholesale)

Clime Asset Management Pty Limited, during the half-year received \$254,872 (HY 2024: nil) as remuneration for managing the investment portfolios and acting as trustee of Clime All Cap Australian Equities Fund (Wholesale).

CBG Asset Management Limited, during the half-year received nil remuneration (HY 2024: \$264,269) for managing the investment portfolios and acting as trustee of Clime All Cap Australian Equities Fund (Wholesale).

#### 10 DISCONTINUED OPERATIONS

#### (a) Divestment of Madison Financial Group Pty Ltd and WealthPortal Pty Ltd

The Company sold its 100% stake in subsidiaries Madison Financial Group Pty Ltd and WealthPortal Pty Ltd on 28 June 2024 to Infocus Wealth Management Limited. The results of these subsidiaries have been re-presented as discontinued operations in the prior period comparatives in the statement of profit or loss and other comprehensive income. Financial information relating to the discontinued operations for the prior period from 1 July 2023 to 31 December 2023 is set out below:

#### (b) Financial performance and cash flow information

The financial performance and cash flow information presented below are for the prior half-year ended 31 December 2023:

	Half-year ended 31 December 2023 \$
Revenue	882,568
Expenses	(1,171,057)
Loss before income tax	(288,489)
Income tax credit	19,536
Loss from discontinued operations	(268,953)
Net cash outflow from operating activities	(290,310)

Net decrease in cash generated by subsidiary	(260,769)
Net cash inflow from financing activities	29,541
net cash outlow nom operating activities	(200,010)

# **Directors' Declaration**

The Directors of the Group declare that:

- (a) In the Directors' opinion, the interim consolidated financial statements and notes set out on pages 6 to 18:
  - (i) comply with the Corporations Act 2001 and Accounting Standard AASB 134 Interim Financial Reporting; and
  - (ii) give a true and fair view of the Group's financial position as at 31 December 2024 and of its performance for the halfyear ended on that date.
- (b) in the Directors' opinion, there are reasonable grounds, at this date of declaration, to believe that the Group will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors by:

**John Abernethy** Chairman Clime Capital Limited

Sydney, 27 February 2025



Pitcher Partners Sydney ABN 17 795 780 962

Level 16, Tower 2 Darling Park 201 Sussex Street Sydney NSW 2000

Postal address GPO Box 1615 Sydney NSW 2001

+61 2 9221 2099 sydneypartners@pitcher.com.au

pitcher.com.au

Independent Auditors' Review Report To the Members of Clime Investment Management Limited ABN 37 067 185 899

**Report on the Half-Year Financial Report** 

# Conclusion

We have reviewed the half-year financial report of Clime Investment Management Limited ("the Company") and its Controlled Entities ("the consolidated entity"), which comprises the consolidated statement of financial position as at 31 December 2024, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of material accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Clime Investment Management Limited and its Controlled Entities does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

# **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity.* Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the consolidated entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) ("the Code") that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

# **Responsibility of the Directors for the Financial Report**

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.





## Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Sthidlet

S M Whiddett Partner

Pitcher Partners

Pitcher Partners Sydney

27 February 2025

# **Corporate Directory**

# Clime Investment Management Limited ABN 37 067 185 899

The shares of Clime Investment Management Limited are listed on the Australian Securities Exchange under the trade symbol "CIW".

#### Directors

John Abernethy Henry Davis William Riggall

Managing Director Michael Baragwanath

#### Joint Company Secretary Tushar Kale

Angela Wang

## Head office and registered office

Level 12, 20 Hunter Street Sydney NSW 2000

P.O. Box H90, Royal Exchange Sydney NSW 1225

Telephone: 1300 788 568

Email: info@clime.com.au Website: www.clime.com.au

#### Share registry

**Boardroom Pty Limited** Level 8, 210 George Street Sydney NSW 2000

Telephone +61 2 9290 9600 Facsimile: +61 2 9279 0664 Website: www.boardroomlimited.com.au

#### Auditor

**Pitcher Partners** Level 16, Tower 2 Darling Park 201 Sussex Street Sydney NSW 2000