

MOVE 1H25 RESULTS FOR SIX MONTHS ENDED 31 DECEMBER 2024

Significantly improved result as momentum of transformation plan becomes evident

- Income \$150.7m, good momentum despite weak economic conditions
- Majority of business units delivering improved earnings. Normalised earnings before tax loss halved, 2Q25 earnings the strongest in 18 months (since 4Q23). Normalised EBT \$(6.1)m and EBT \$(8.1)m
- Gross margin improvement progressing well, GM% the highest since 1H23
- Lift in market activity and winning in market, combined with improvements from transformation plan, will enable earnings growth

Transport and logistics group, MOVE Logistics Group Limited (NZX/ASX: MOV), has reported its results for the six months ended 31 December 2024, delivering an improved result as the momentum of the transformation plan becomes evident.

For the six months ended 31 December 2024, MOVE reported a solid improvement in earnings and margins, despite weak market conditions which continue to impact on customer demand and activity. Early benefits of the Accelerate transformation plan are being seen with the majority to be realised from 2H25 and onwards. Gross margin % was materially higher, with an increase of 5.2bp from 1H24 as the cost reduction programme progresses.

Chair of MOVE, Julia Raue, said: “The Board and management team have been laser focused on the execution of the Accelerate transformation programme. As a result, our financial performance is improving, renewed funding arrangements are in place, we have strengthened MOVE’s leadership team and we continue to win business as a result of our team’s commitment to customer service excellence. There is still much work to do, and we have a clear plan of action in place as we build a platform to deliver long term, sustainable value for our shareholders.”

Significant milestones achieved, good momentum being delivered

CEO of MOVE, Paul Millward, commented: “Our priority focus has been on cost reduction, gross margin improvements, and cashflow generation driven by sales-led recovery. We have achieved significant milestones in the transformation plan over the last six months as we have rightsized our network, fleet and assets, significantly reduced our cost base, and appointed experienced new leaders to key GM business roles in Freight and Warehousing.

“Good momentum is being made, despite the weak economic conditions which have seen customer demand soften. All of our business units are showing improvement apart from Warehousing which remains challenged with current weak demand and excess capacity across the sector. A clear plan is in place for the business.

“Highlights include continuing improvement from the Freight business which, in 2Q25, delivered the best quarterly normalised earnings in two years; and our Specialist business which continues to go from strength to strength. MOVE plays an essential role in New Zealand’s fuel supply network and

our Fuel business performed strongly. MOVE Oceans' trans-Tasman shipping service is building momentum, with the freight forwarding and other services providing a consistent return.

"Our team is focused on winning in the market, through sales execution, operational excellence and delighting our customers. We are continuing to focus on productivity improvements and positioning MOVE for when market activity and demand returns."

1H25 Financial performance

Total income of \$150.7m was down 5% compared to the prior comparative period (1H24) but ahead of 2H24.

Normalised earnings before tax (NEBT)¹ of \$(6.1)m was a material improvement on 1H24, with the loss halved year on year. The 2Q25 was the strongest quarterly earnings in 18 months and was up 48% on 1Q25. EBT including non-trading adjustments and non-controlling interest of \$(8.1)m was also an improvement on the prior year. The results include \$1.1m costs related to the exit of the Atlas Wind vessel.

Operating expenses reduced by \$16.8m, primarily driven by a reduction in people and transport costs. An incremental annualised \$3 to \$4m is being targeted for 2H25. Gross margin expanded to 29%, an improvement of 5.2bp from 1H24, largely as a result of the cost reduction programme.

Net loss after tax (NLAT) improved by \$1.8m to \$(8.9)m for the six months.

The new funding arrangements put in place in August 2024 are operating successfully, providing a combined loan facility of \$35m. The ANZ facility was renewed in February 2025, with extended tenure to August 2026, as well as adjustments to covenants and other provisions to give the Group more headroom for expected performance this year. Operating cashflow was \$8.9m for 1H25, compared to \$10.3m in 1H24 which included the benefit of a positive interest rate swap.

| \$Millions | 1H25 | 1H24 | % change |
|--------------------------------|--------|--------|----------|
| Total Income | 150.7 | 159.4 | -5% |
| Normalised EBITDA ¹ | 20.1 | 13.2 | +52% |
| Normalised EBT ¹ | (6.1) | (13.3) | +54% |
| Gross margin \$ ² | 43.0 | 37.6 | +14% |
| Gross margin % | 29.0% | 23.8% | +5.2bp |
| NLAT ² | (8.9) | (10.7) | +16% |
| EPS (cents) | (6.98) | (8.36) | +16% |
| Operating cashflow | 8.9 | 10.3 | -13% |
| Net Debt | 19.0 | 16.9 | +12% |

¹ Normalised EBT excludes non-controlling interest and non-trading adjustments of \$2.0m pre-tax related to asset impairment, settlement & restructuring cost (1H24: \$0.9m). Including these, EBT was \$(8.1)m. See Appendix slide in 1H25 Results presentation for more detail

² Gross margin \$ excludes the \$1.1m Atlas Wind vessel exit costs

2H25 Outlook

The focus remains on productivity improvements and positioning MOVE for stronger market activity and demand. While inflation has eased and there are some signs of improved business confidence, a material improvement in market conditions is not expected to be seen until at least mid-2025. A lift in market activity and customer demand, combined with improvements from the transformation plan, will enable earnings growth.

The team remains focused on extracting the full value of the broad, ambitious Accelerate transformation plan and winning in the market. Long term drivers are positive and MOVE has the expertise, solutions and team to deliver.

MOVE confirms that it remains on track to achieve its goals:

- FY25: Positive adjusted net operating cashflow and a significant improvement in normalised EBT
- FY26: Return to positive normalised EBT

Investor webcast and call details

Date and time: Friday 28 February at 1.00pm NZT

Webcast: <https://ccmediaframe.com/?id=vgLxtXOM>

To register for the conference call: <https://s1.c-conf.com/diamondpass/10043890-jh7y6t.html>

A full replay of the presentation will be available at the same link shortly after the conclusion of the live presentation.

ENDS

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About MOVE Logistics Group Limited (MOV)

MOVE is one of the largest domestic freight and logistics businesses in New Zealand, with a nationwide network of branches, depots and warehouses.

MOVE LOGISTICS GROUP LIMITED

1H25 RESULTS

Paul Millward, Chief Executive Officer
Lee Banks, Chief Financial Officer

28 February 2025



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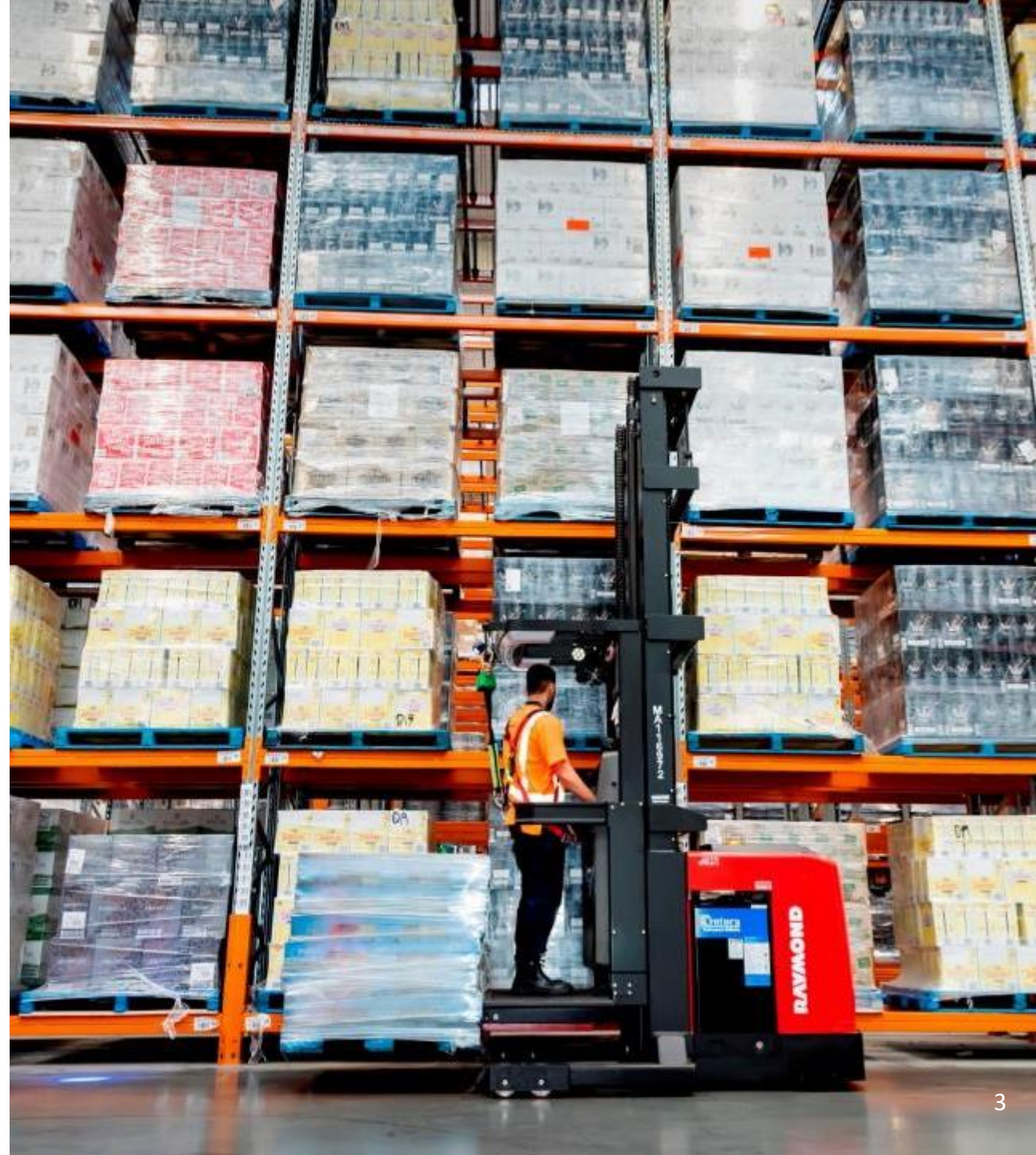
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/ Agenda

- 1H25 at a glance
- Accelerate Transformation programme
- Division performance
- Financial results
- Outlook
- Q&A



1H25 Financial Highlights

Earnings loss halved, gross margin expansion plan progressing well

INCOME

Income \$150.7m

-5%

MOMENTUM DESPITE WEAK ECONOMIC ACTIVITY

Down on 1H24 but a 6% increase on 2H24

GROSS MARGIN

Gross Margin \$43.0m

+14%

Gross Margin 29%

+5.2bp

GROSS MARGIN % THE HIGHEST SINCE 1H23

Increase of 5.2bp from 1H24
Largely driven by reduction in people and transport costs.
Accelerated cost out and focus on pricing discipline underway in 2H25

EARNINGS¹

Normalised EBT² \$(6.1)m

+54%

EBT \$(8.1)m

+43%

SOLID IMPROVEMENT IN NORMALISED EARNINGS (NEBT)

2Q25 the strongest quarter and December 2024 the best month in 18 months (since 4Q23)

Percentage changes vs 1H24

1. Includes \$(1.1)m vessel exit costs

2. Normalised EBITDA and Normalised EBT exclude non-controlling interest and non-trading adjustments.

See Appendix slide for more detail

The Accelerate Transformation Programme

Launched June 2024

RECALIBRATE THE BUSINESS

Costs Down Productivity Up

- Control and reduce costs
- The right people, resources and capacity to match customer activity
- Excellent customer service
- Right routes for demand, and the right driver/fleet to deliver
- Streamlined footprint

PROFITABLE REVENUE GROWTH

Increased Revenue Better Margins

- Strengthen existing partnerships and win new customers
- Balanced customer mix
- Full-value pricing

BALANCE SHEET RESILIENCE

Stronger Balance Sheet Improved Cashflow

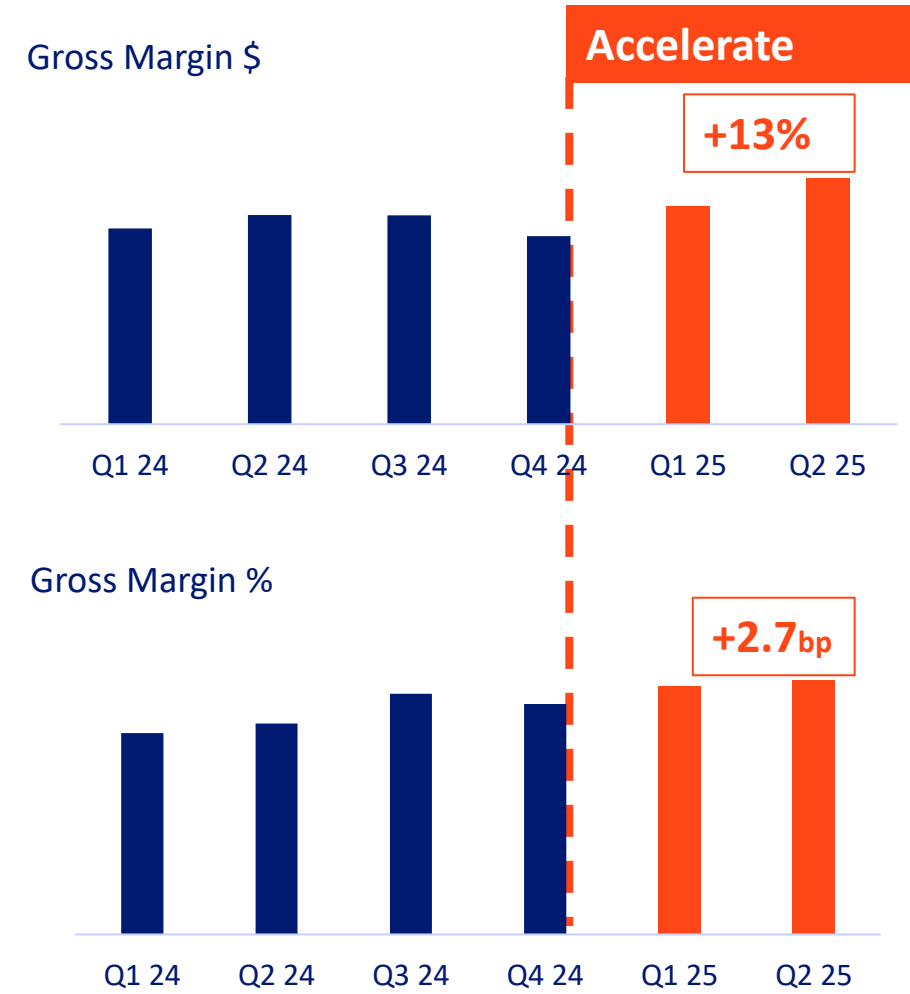
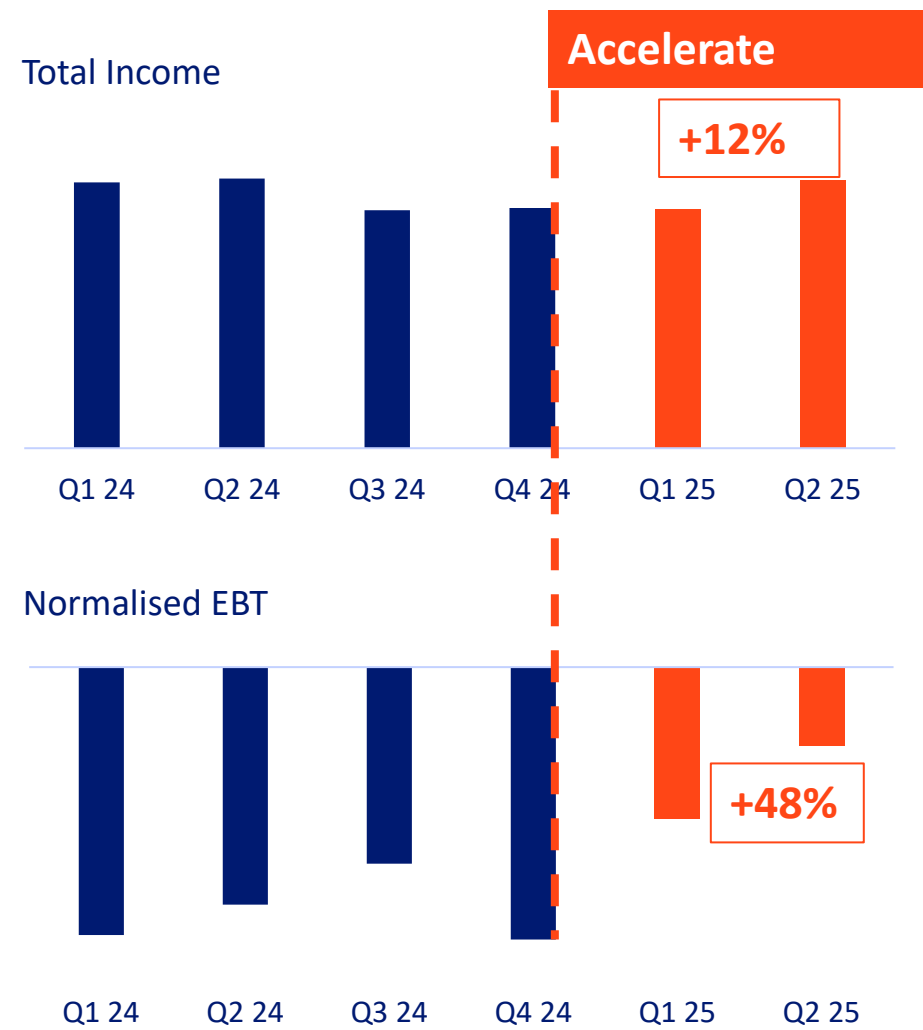
- Creating a strong financial platform so we can invest in our business and our future

Goals to improve financial performance, build positive cashflow and deliver value to shareholders, while continuing to provide great service to MOVE customers



Momentum of transformation plan evident

2Q25 quarterly earnings the strongest in 18 months



1H25 Business Highlights

Momentum being made in a challenging market, clear forward action plan

- Paul Millward appointed interim CEO in August 24, to lead the transformation plan. Appointed permanent CEO from 28 February 2025
- Clear transformation plan (Accelerate) well embedded
- Strong gross margin expansion plan in place
- Well progressed with cost reduction and cash improvement programme – ‘Every dollar counts’ culture
- Rightsizing network, fleet and assets – further opportunities identified
- Continue to deliver customer service excellence
- Pleasing greenshoots in Freight business, in face of soft market conditions
- Strengthened leadership team - key business GM positions filled from early 2025
- Renewed funding arrangements in place
- Smaller Board laser focused on business delivery and outcomes

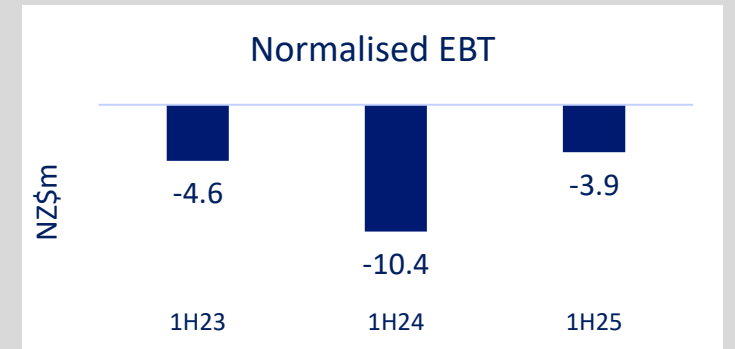
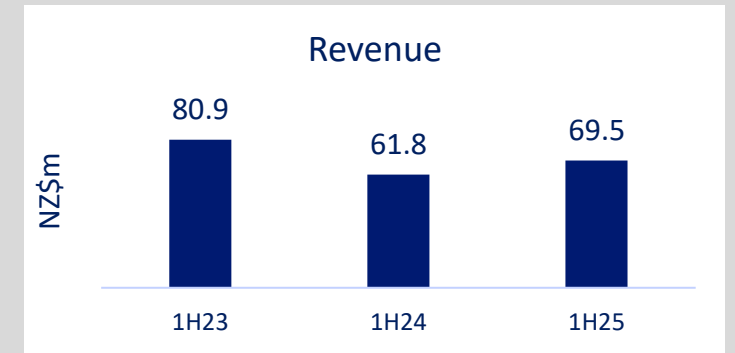
/ Freight

Good momentum on turnaround, progressing to plan - steady improvement now being delivered

2Q25 NEBT best in two years driven by gross margin expansion - revenue growth and cost reduction

- Laser focus on cost control and efficiencies - right-sizing of network, fleet and team
- Transfer of Auckland and Christchurch metro operations from Warehousing division into Freight operations to enable efficiencies
- Stronger partnerships with key customers has enabled topline growth
- Growing sales pipeline, supported by investment in sales team
- Key strength for MOVE is national network and end to end supply chain
- 2H25 focus on improvement in route optimisation and utilisation
- Jeff Vincent commenced as GM in January 2025

Revenue: \$69.5m
Normalised EBT: \$(3.9)m



Contract Logistics

(Warehousing and Fuel)

Disappointing result, driven by Warehousing which remains challenged, and despite positive Fuel performance

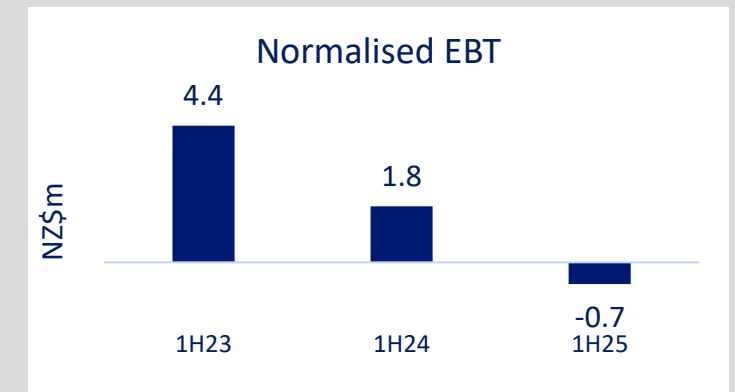
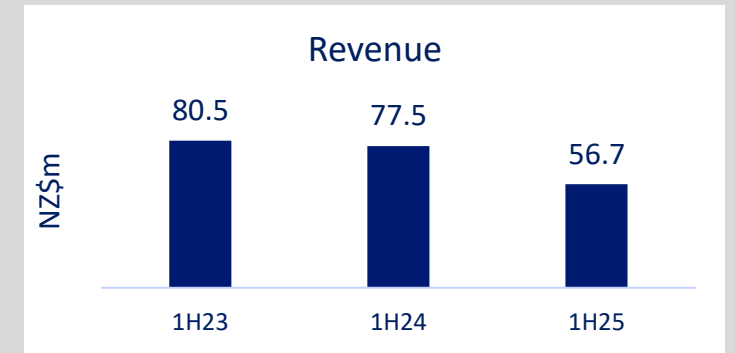
Warehousing

- Current weak demand and excess capacity across the market
- Clear productivity plan in place
- Well positioned to deliver quality, cost effective solution with national network and integrated freight offer
- Marc Blackburn commenced as GM in February 2025

Fuel

- Strong performance despite continuing reduced light traffic activity (motorbikes, cars, vans)
- Strong foundational, long term customer partnership
- MOVE plays an essential role in New Zealand's fuel supply network

Revenue: \$56.7m
Normalised EBT: \$(0.7)m



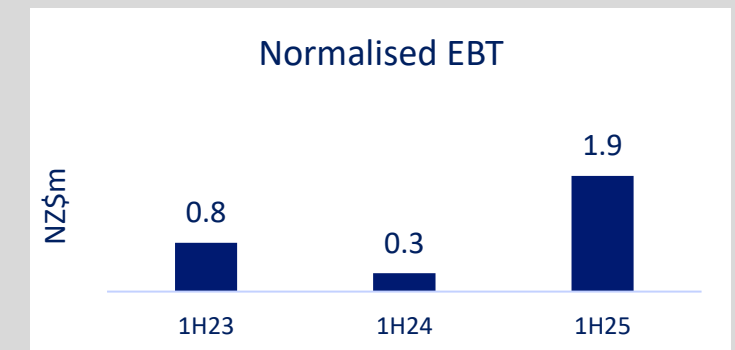
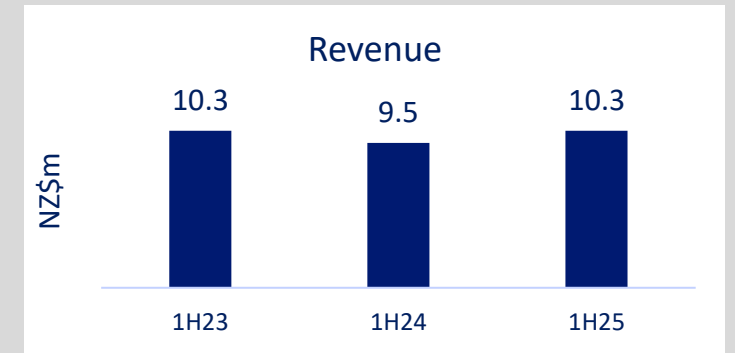
/ Specialist

Going from strength to strength, with a healthy pipeline

- Continuing demand for expert services in a tighter market
- Topline growth alongside good cost discipline
- Strong pipeline of work in place
- Considered experts to deliver for energy and infrastructure projects
- Good opportunities to build on expertise and quality reputation to build market share and expand into other sectors and region

Revenue: \$10.3m

Normalised EBT: \$1.9m



/ International

Freight forwarding and other services providing consistent performance while the Oceans business (trans-Tasman shipping) is building momentum

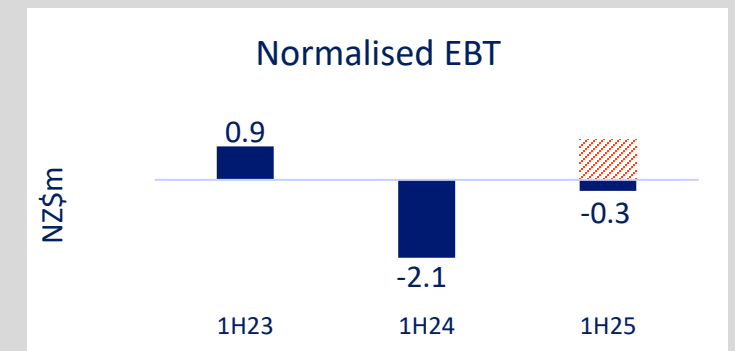
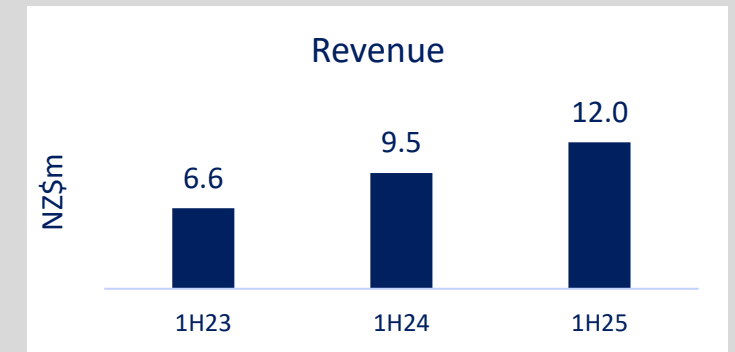
Oceans

- Moved to time charter model with new larger vessel commencing from September 2024
- Foundational contracted customers, utilising the majority of capacity with strong interest outside of the existing customer base
- Exit of Atlas Wind incurred \$1.1m in costs. Excluding these costs, Normalised EBT would be \$0.8m

Other International services

- Steady performance overall, in line with prior year

Revenue: \$12.0m
Normalised EBT: \$(0.3)m



1H25 includes \$1.1m costs related to exit of Atlas Wind vessel

FINANCIAL RESULTS

/ 1H25 Group Summary

| \$Millions | 1H25 | 1H24 |
|--------------------------------|--------|--------|
| Total Income | 150.7 | 159.4 |
| Normalised EBITDA ¹ | 20.1 | 13.2 |
| Normalised EBT ¹ | (6.1) | (13.3) |
| NLAT ² | (8.9) | (10.7) |
| EPS (cents) | (6.98) | (8.36) |
| Operating cashflow | 8.9 | 10.3 |
| Net Debt | 19.0 | 16.9 |

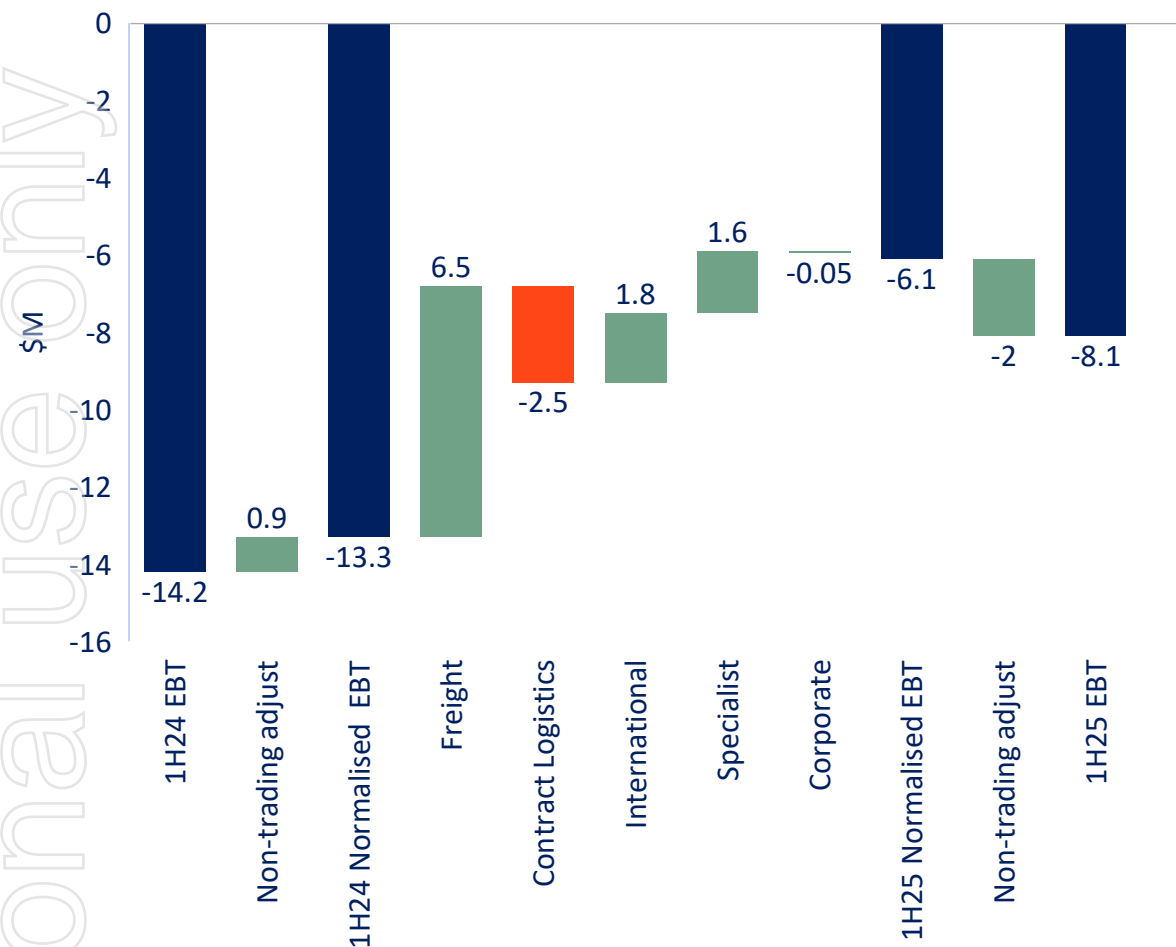
1. Normalised EBITDA and Normalised EBT exclude non-controlling interest and non-trading adjustments. Including these, 1H25 EBITDA and EBT was \$18.1m and \$(8.1)m respectively. See Appendix slide for more detail
2. Attributable to owners of the company

Disciplined financial management as transformation plan is executed

- Weak economy continues to impact on customer demand and activity
- Early benefits from execution of Accelerate transformation plan, majority of benefits to be seen from 2H25
- Significant improvement in Normalised EBT - loss halved year on year
- Priority focus on cost reduction, gross margin expansion and cashflow generation driven by sales-led recovery
- Results include \$1.1m cost related to exit of Atlas Wind vessel

Improvement in earnings

Normalised EBT +54%, EBT +43%

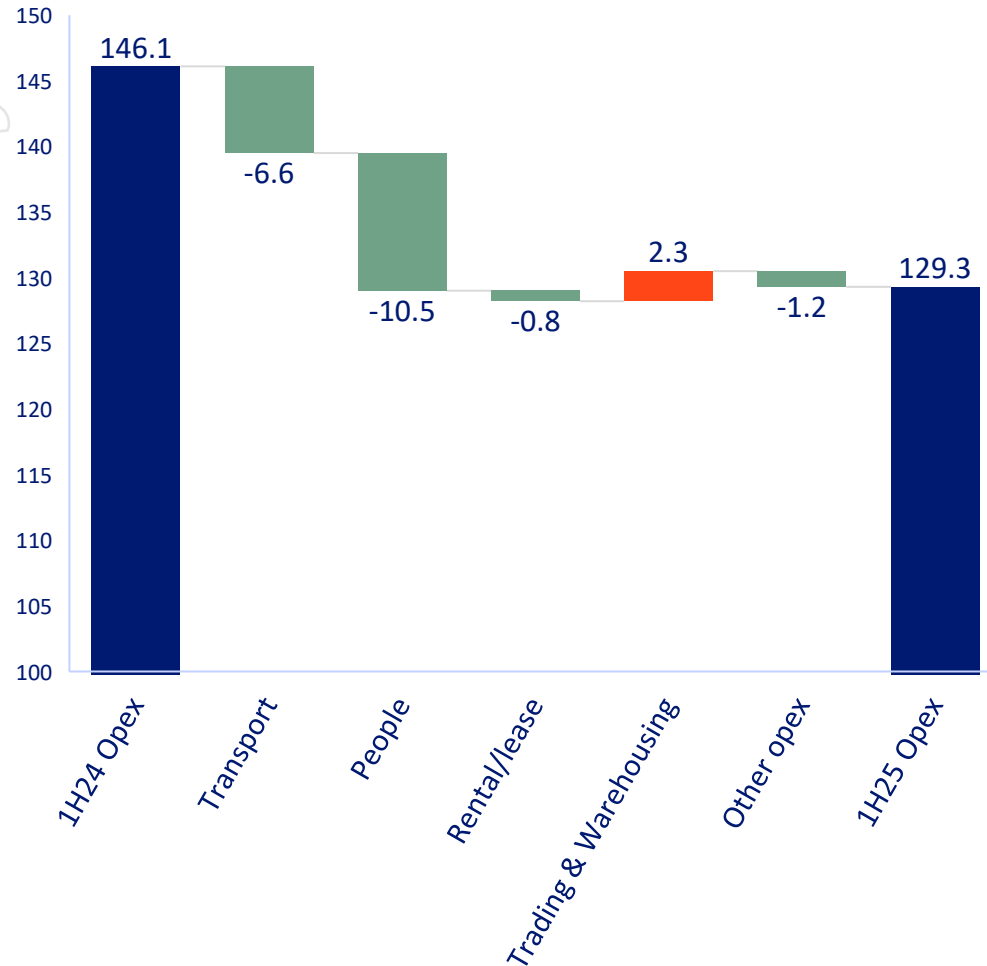


Normalised EBT excludes non-controlling interest and non-trading adjustments of \$2.0m pre-tax related to asset impairment, settlement & restructuring cost (1H24: \$0.9m). Further details included in appendix to this presentation.

Majority of businesses delivering improved earnings; Warehousing the exception

- **FREIGHT:** Strong revenue improvement and reduced cost base driving earnings improvement
- **CONTRACT LOGISTICS:** Fuel volumes held steady. Excess capacity in Warehousing driven in part by lower customer activity and limited new business growth as result of economic conditions
- **INTERNATIONAL:** Includes \$1.1m cost relating to exit of Atlas Wind vessel. New charter ship operational from October 2024
- **SPECIALIST:** Strong performance, particularly with energy projects

/ Reduction in opex



\$16.8m reduction in operating expenses year on year

- Focus on cost reduction (both direct and overheads)
- Headcount down by 16% since Jan 2024 as a result of efficiency drive
- Large proportion of lease costs are fixed
- Trading costs are primarily the shipping operating costs
- Gross margin improvement largely driven by reduction in people and transport costs
- Targeting incremental annualised \$3-4m fixed cost reduction across the group in 2H25

/ Funding and capital

- Successful new funding partnership established in August 2024 - combination of bank facility and invoice finance funding – combined facility of up to \$35m
- February 2025 - renewed ANZ facility with extended tenure to August 2026, as well as adjustments to covenants and other provisions to give the Group more headroom for expected performance this year
- Sufficient funding in place to execute Accelerate programme through to completion
- Board continues to closely monitor capital requirements and balance sheet flexibility to ensure transformation opportunities can be maximised
- Prudent approach to capital expenditure with sale of surplus fleet being a focus
- In compliance with all banking covenants
- Continued strong working capital ratio

LOOKING
FORWARD

/ 2H25 Outlook

- Market outlook still soft, improvement not expected until at least mid-2025
- Inflation has eased
- Lift in market activity and customer demand, combined with improvements from transformation plan, will enable earnings growth
- New Freight and Warehousing leadership in place from early 2025
- Majority of Accelerate benefits will be seen from 2H25 and forward
- Energised sales team leading revenue recovery
- Passionate and expert team who deliver for MOVE's customers every day
- Long term macro drivers remain positive

Remain on track to achieve our goals:

FY25:

- Positive adjusted net operating cashflow*
- Significant improvement in normalised EBT

FY26:

- Return to positive normalised EBT

**Operating cashflow including fixed rent and lease payment, less loan interest and tax*

2H25 priorities

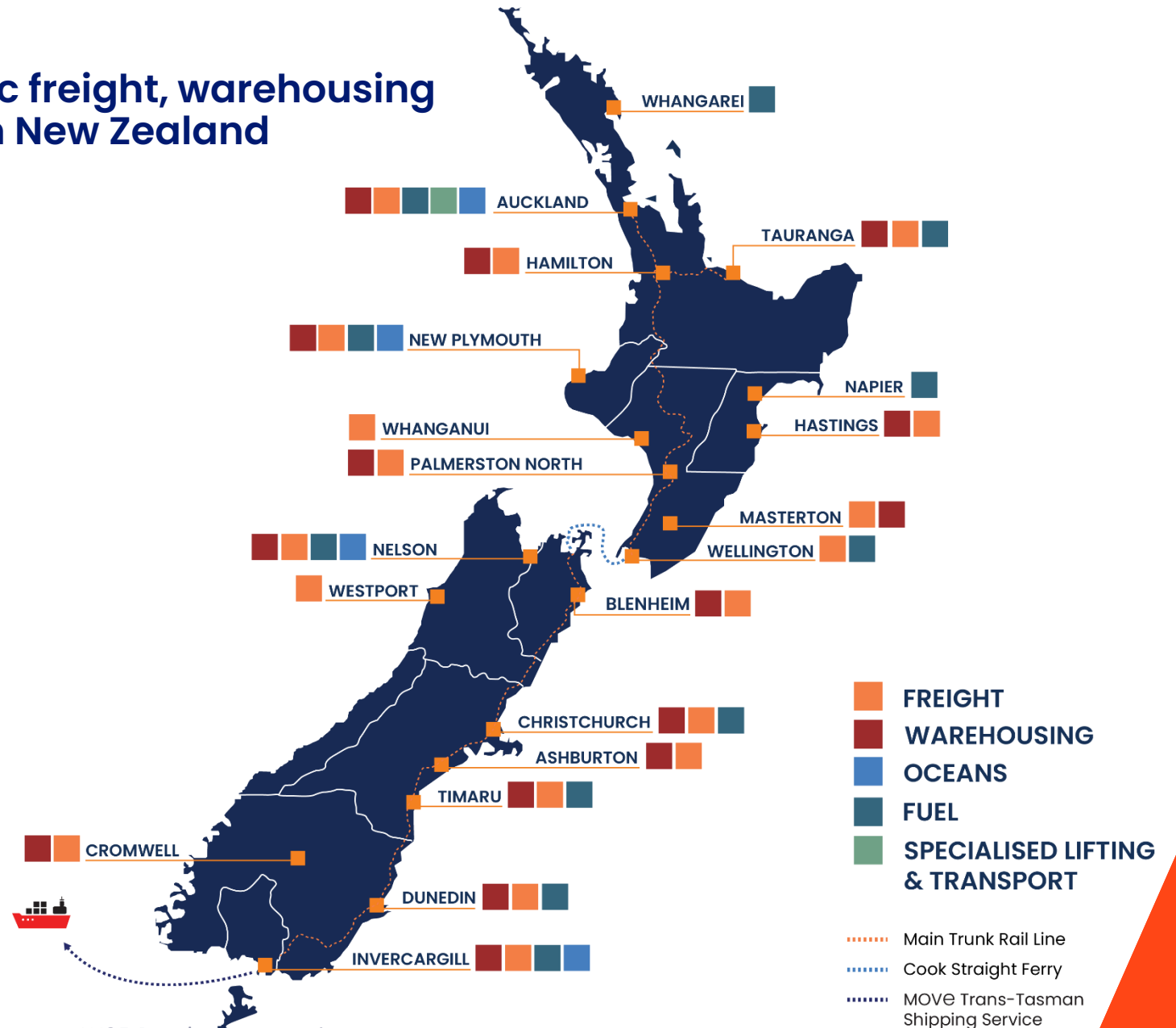
- Gross margin expansion, delivery through various levers
- Win in the market, through sales execution, operational excellence and delighting our customers
- Freight – continuing cost discipline alongside improved process efficiency
- Warehousing – revenue growth and productivity improvements
- Accelerate – extract full value of the broad ambitious plan
- Targeting incremental annualised \$3-4m fixed cost reduction across the group in 2H25
- Embedding step change to a high performance culture; priority focus on H&S
- Refresh strategic plan for FY26 onwards
- Platform to deliver long term, sustainable shareholder value

APPENDICES

Our Business

Move is one of the largest domestic freight, warehousing and logistics solutions providers in New Zealand

| FREIGHT | WAREHOUSING |
|---|---|
|  |  |
| FUELS | SPECIALIST |
|  |  |
| OCEANS | |
|  | |



SOUND BUSINESS FUNDAMENTALS

Nationwide network and specialised expertise

Multi-modal, end to end supply chain solutions

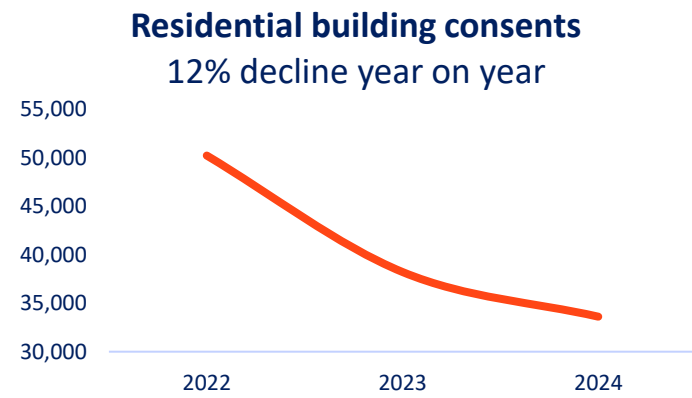
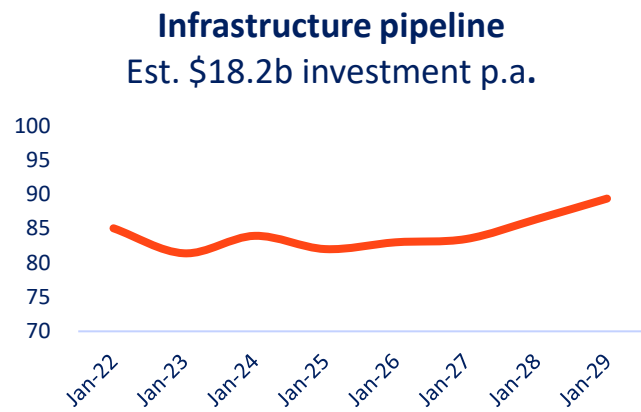
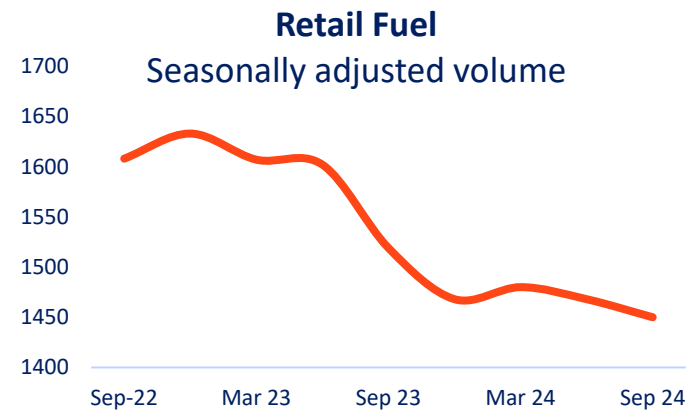
Customer focused, culture of service excellence

Experienced and passionate team

Competitive, value for money, reliable and resilient
provider

Weak economy impacting revenue

Approx. 70% of MOVE's top 20 clients are in the Retail sector



Financial Measures

MOVE Logistics Group uses several non-GAAP measures when discussing financial performance, and believe these provide a better reflection of the company's underlying performance.

Glossary:

- Adjusted net operating cashflow: Operating cashflow including fixed rent and lease payment, less loan interest and tax
- EBITDA: Earnings before interest, tax, depreciation and amortisation
- Gross Margin: Revenue less direct operating costs
- Gross Margin %: Gross margin/revenue
- Net debt: interest bearing liabilities less cash and cash equivalents
- Normalised EBITDA: EBITDA before non-trading costs
- Normalised EBT: Earnings before tax and non-trading adjustments

| \$Millions | 1H25 | 1H24 |
|--|--------------|---------------|
| Net profit/(loss) before income tax (GAAP measure) | (8.1) | (14.2) |
| Add back: | | |
| Restructuring and settlement costs | 2.0 | 0.4 |
| Goodwill and asset impairment | - | 0.5 |
| Normalised EBT (excluding non-trading items, non-GAAP measure) | (6.1) | (13.3) |
| Finance costs (net) | 5.8 | 4.7 |
| Depreciation & Amortisation | 20.4 | 21.8 |
| Normalised EBITDA (excluding non-trading items, non-GAAP measure) | 20.1 | 13.2 |



Interim financial statements.

Move

For the six months ended 31 December 2024

CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS & OTHER COMPREHENSIVE INCOME

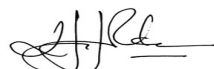
SIX MONTHS ENDED 31 DECEMBER 2024

| | NOTES | UNAUDITED 6 MONTHS TO DECEMBER 2024 \$000 | UNAUDITED 6 MONTHS TO DECEMBER 2023 \$000 |
|--|-------|--|--|
| Revenue | | 148,426 | 158,250 |
| Gain on disposal of assets | | - | 175 |
| Lease income | | 455 | 547 |
| Insurance income receivable | | 1,402 | - |
| Other income | | 368 | 376 |
| Total Income | | 150,651 | 159,348 |
| Transport costs | | (61,023) | (67,632) |
| Employee costs | | (50,316) | (60,836) |
| Rental / lease expenses | | (1,280) | (2,129) |
| Trading and Warehousing costs | | (6,753) | (4,418) |
| Other operating expenses | | (9,910) | (11,115) |
| Depreciation of right of use assets | | (16,463) | (15,485) |
| Net loss on disposal of assets | | (1,231) | - |
| Other depreciation / amortisation expenses | | (3,981) | (6,330) |
| Other non operating expenses | | (2,039) | (883) |
| Total Operating Expenses | | (152,996) | (168,828) |
| Finance costs relating to lease liabilities | | (4,450) | (3,956) |
| Other finance costs - interest on borrowing | | (1,464) | (882) |
| Interest income on short term deposit | | 155 | 126 |
| Loss Before Income Tax | | (8,104) | (14,192) |
| Income tax (expense)/credit | | (452) | 3,862 |
| LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS | | (8,556) | (10,330) |
| (Loss)/Profit attributable to: | | | |
| Owners of the company | | (8,906) | (10,669) |
| Non-controlling interests | | 350 | 339 |
| | | (8,556) | (10,330) |
| Other comprehensive income: | | | |
| Other comprehensive Income for the Period, Net of Tax | | - | - |
| TOTAL COMPREHENSIVE LOSS FOR THE PERIOD, NET OF TAX | | (8,556) | (10,330) |
| Earnings per share attributable to the ordinary equity holders of the Company | | CENTS | CENTS |
| Basic & diluted earnings per share for loss attributable to the ordinary equity holders of the company | | (6.98) | (8.36) |

The above consolidated Statement of Profit or Loss & Other Comprehensive Income should be read in conjunction with the accompanying notes.



Julia Raue - Chair
27 February 2025



Lachlan Johnstone - Director
27 February 2025

CONSOLIDATED INTERIM BALANCE SHEET

AS AT 31 DECEMBER 2024

| | NOTES | UNAUDITED 31 DECEMBER 2024 \$'000 | AUDITED 30 JUNE 2024 \$'000 |
|--|-------|---|-----------------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Cash and cash equivalents | | 7,211 | 9,704 |
| Inventories | | 573 | 178 |
| Trade and other receivables | | 44,835 | 41,520 |
| Tax receivable | | 271 | 179 |
| Assets Held for Sale | | - | 1,929 |
| Total Current Assets | | 52,890 | 53,510 |
| Non-Current Assets | | | |
| Property, plant and equipment | | 47,649 | 54,989 |
| Right of use assets | | 162,585 | 171,552 |
| Intangible assets | | 1,540 | 1,705 |
| Other receivables | | 35 | 270 |
| Total Non-Current Assets | | 211,809 | 228,516 |
| TOTAL ASSETS | | 264,699 | 282,026 |
| EQUITY | | | |
| Share capital | | 84,262 | 84,262 |
| Other reserves | | (66) | (505) |
| Accumulated losses | | (69,240) | (60,334) |
| Equity attributable to owners of the parent | | 14,956 | 23,423 |
| Non-controlling interest in equity | | 3,570 | 3,740 |
| TOTAL EQUITY | | 18,526 | 27,163 |
| LIABILITIES | | | |
| Current Liabilities | | | |
| Trade and other payables | | 31,715 | 31,119 |
| Deferred revenue | | 60 | 439 |
| Borrowings | 6 | 9,955 | 26,665 |
| Lease liability | | 31,081 | 30,263 |
| Employee entitlements | | 8,261 | 8,765 |
| Total Current Liabilities | | 81,072 | 97,251 |
| Non-Current Liabilities | | | |
| Borrowings | 6 | 16,204 | - |
| Lease liability | | 145,447 | 154,362 |
| Provisions for other liabilities and charges | | 3,450 | 3,250 |
| Total Non-Current Liabilities | | 165,101 | 157,612 |
| TOTAL LIABILITIES | | 246,173 | 254,863 |
| TOTAL EQUITY & LIABILITIES | | 264,699 | 282,026 |

The above consolidated Balance Sheet should be read in conjunction with the accompanying notes.

CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

| | NOTES | ATTRIBUTABLE TO OWNERS OF THE COMPANY | | | | NON-CONTROLLING INTEREST | TOTAL EQUITY |
|---------------------------------------|-------|---------------------------------------|---------------------------------------|----------------|-----------------|--------------------------|-----------------|
| | | SHARE CAPITAL | RETAINED EARNINGS/ (ACCUM. LOSSES) | OTHER RESERVES | TOTAL | | |
| | | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Balance as at 1 July 2023 | | 84,262 | (12,271) | (615) | 71,376 | 3,527 | 74,903 |
| Comprehensive income | | | | | | | |
| (Loss) / profit for the period | | - | (10,669) | - | (10,669) | 339 | (10,330) |
| Other comprehensive income | | - | - | - | - | - | - |
| Total comprehensive income | | - | (10,669) | - | (10,669) | 339 | (10,330) |
| Cumulative translation adjustment | | - | - | (252) | (252) | - | (252) |
| Transactions with owners: | | | | | | | |
| Dividends | | - | - | - | - | (120) | (120) |
| Balance as at 31 December 2023 | | 84,262 | (22,940) | (867) | 60,455 | 3,746 | 64,201 |
| Balance as at 1 July 2024 | | 84,262 | (60,334) | (505) | 23,423 | 3,740 | 27,163 |
| Comprehensive income | | | | | | | |
| (Loss) / profit for the period | | - | (8,906) | - | (8,906) | 350 | (8,556) |
| Other comprehensive income | | - | - | - | - | - | - |
| Total comprehensive income | | - | (8,906) | - | (8,906) | 350 | (8,556) |
| Cumulative translation adjustment | | - | - | 439 | 439 | - | 439 |
| Transactions with owners: | | | | | | | |
| Dividends | | - | - | - | - | (520) | (520) |
| Balance as at 31 December 2024 | | 84,262 | (69,240) | (66) | 14,956 | 3,570 | 18,526 |

The above consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

| | NOTES | UNAUDITED 6 MONTHS TO DECEMBER 2024 \$000 | UNAUDITED 6 MONTHS TO DECEMBER 2023 \$000 |
|--|-------|--|--|
| Cash flows from operating activities | | | |
| Receipts from customers and others | | 145,806 | 168,403 |
| Interest received | | 155 | 126 |
| Dividends received | | 3 | 4 |
| Payments to suppliers and employees | | (130,582) | (152,838) |
| Government subsidy received | | - | 5 |
| Notional finance charge on NZ IFRS 16 leases | | (4,450) | (3,956) |
| Interest paid | | (1,442) | (861) |
| Income tax paid | | (544) | (623) |
| Net cash generated from operating activities | | 8,946 | 10,260 |
| Cash flows used in investing activities | | | |
| Purchase of property, plant and equipment | | (54) | (1,424) |
| Proceeds from sale of property, plant and equipment | | 5,179 | 4,112 |
| Purchase of intangible assets | | (2) | (12) |
| Net cash used in investing activities | | 5,123 | 2,676 |
| Cash flows from financing activities | | | |
| Repayment of borrowings | | (17,675) | (938) |
| Proceeds from borrowings | | 17,149 | 5,500 |
| Repayment of lease liability (NZ IFRS 16) | | (15,516) | (14,104) |
| Dividends paid to shareholders / non-controlling interests | | (520) | (120) |
| Net cash flow used in financing activities | | (16,562) | (9,662) |
| Net increase in cash and cash equivalents | | (2,493) | 3,274 |
| Cash and cash equivalents at beginning of the period | | 9,704 | 8,744 |
| Cash and cash equivalents 31 December | | 7,211 | 12,018 |

The above consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL INFORMATION

1.1. REPORTING ENTITY

The core operations of MOVE Logistics Group Limited ("MOVE Logistics" or the "Company") and its subsidiaries (collectively "the Group") are in the New Zealand logistics sector. These include general transport, bulk liquids, heavy haulage, shipping, warehousing and distribution, freight forwarding and storage.

The Company is incorporated and domiciled in New Zealand, registered under the Companies Act 1993 and is a FMC Reporting Entity under part 7 of the Financial Markets Conduct Act 2013. The Company is dual listed with its primary listing of ordinary shares quoted in New Zealand on the NZX Main Board, and a secondary listing in Australia as a foreign Exempt Entity on the Australian securities exchange (ASX).

The registered office of the Company is at 24-30 Paraite Road, Bell Block, New Plymouth, New Zealand. The interim financial statements were approved for issue by the MOVE Logistics Board of Directors on 27 February 2025.

1.2. BASIS OF PREPARATION

This consolidated interim financial report for the half-year reporting period ended 31 December 2024 has been prepared in accordance with accounting standards IAS 34 Interim Financial Reporting and NZ IAS 34 Interim Financial Reporting. The interim report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by MOVE Logistics during the interim reporting period.

1.3. GOING CONCERN

As at 31 December 2024 the Group recorded an after tax loss attributable to owners of \$8.6m, and had a working capital deficit of \$28.1m (of which \$31m is current lease liability) with loans and borrowings due for refinancing within the next twelve months.

In the annual accounts for the previous year ended 30 June 2024 the board concluded that there were material uncertainties that may have arisen (refer financial statements for the year ended 30 June 2024). Directors' analysis of all relevant material uncertainties identified in June 2024 and how these are progressing or have been addressed includes the following:

Trading Performance

While the economic environment is proving slower to recover the Group is well advanced on the range of Accelerate initiatives noted at year end. The cost savings and optimisation plans identified have resulted in a material improvement in the Groups results year on year. In addition to this, the Group performed to plan for the 6 months to December 2024.

In September 2024, we welcomed turnaround specialist Paul Millward to the team. Under strong leadership the Group remains acutely focused on delivery of Accelerate initiatives for 2H25 including gross margin growth, further cost disciplines and improved process efficiencies. New leaders for Freight and Warehousing joined in early 2025. Under the current conditions, Management remains confident that the plan remains on track.

Financial Position

Renewal of Debt Facility

Working with existing banking partner ANZ, the Group has secured an extension of the ANZ facility term to August 2026, with financing terms acceptable to the Group. Note 6 provides details on the updated facilities. With the above facilities, and in conjunction with prudent working capital management, the Group is comfortable that sufficient headroom, cash and debt facilities are available to meet its obligations going forward and to manage the Groups liquidity position appropriately.

Working capital deficit

The Group notes the impact of the current lease liability of \$31m on the current liability balance and considers that there are assets available to meet the Group liabilities as they fall due. Given the liability profile, aspects of the balances presented will be funded by ongoing future activities of the business.

Conclusion

Having made due enquiry, the Directors conclude that, to the best of their knowledge and belief, there are no material uncertainties related to the Group being a going concern, and accordingly, these interim financial statements are prepared on a going concern basis.

2. SUMMARY OF MATERIAL ACCOUNTING POLICIES

The accounting policies used in the preparation of these financial statements, unless disclosed below are consistent with those used in the previously published audited consolidated financial statements as at and for the year ended 30 June 2024. There were no new standards, interpretations and amendments effective from 1 July 2024 that would have a material impact on the Group.

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in New Zealand dollars (rounded to thousands), which is the functional and the presentation currency of all companies in the Group except MOVE Oceans Singapore PTE Limited, MOVE Oceans Limited and TNL Australia Pty Limited, whose functional currencies are United States dollars and Australian dollars respectively.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

a. Impairment of Goodwill

The Group tests intangible assets for impairment to ensure they are not carried at above their recoverable amounts

- At least annually for goodwill
- Where there is an indication that the assets may be impaired (which is assessed at least each reporting period)

The Group concluded that there are no indicators of impairment for any of the CGU's at 31 December 2024, although they will continue to monitor the position closely for any evidence that the goodwill has become impaired.

4. RECONCILIATION TO GAAP MEASURE

The Group results are prepared in accordance with New Zealand Generally Accepted Accounting Practice ("GAAP") and comply with International Financial Reporting Standards Accounting Standards ("IFRS Accounting Standards") and the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS").

These interim financial statements include non-GAAP financial measures that are not prepared in accordance with IFRS. The non-GAAP financial measures used in this presentation are as follows:

- Adjusted EBITDA (a non-GAAP measure) represents profit or loss before income taxes from continuing operations (a GAAP measure), excluding interest income, interest expense, depreciation and amortisation, asset impairments and restructuring & settlement costs (non operating expenses) as reported in the financial statements.
- Adjusted EBT (a non-GAAP measure) represents profit or loss before income taxes from continuing operations (a GAAP measure), excluding asset impairments and restructuring & settlement costs (non operating expenses) as reported in the financial statements.

The Group believes that these non-GAAP measures provide useful information to readers to assist in the understanding of the financial performance and position of the Group as they are used internally to evaluate the performance of business units and to establish operational goals. They should not be viewed in isolation, nor considered as a substitute for measures reported in accordance with IFRS. Non-GAAP measures as reported by the Group may not be comparable to similarly titled amounts reported by other companies.

The following is a reconciliation between these non-GAAP measures and net loss after tax from continuing operations:

| Reconciliation to GAAP measure | 6 months to December 2024 \$000 | 6 months to December 2023 \$000 |
|--|---------------------------------------|---------------------------------------|
| Loss Before Income Tax from continuing operations (GAAP measure) | (8,104) | (14,192) |
| Add back: | | |
| Other non operating expenses: | | |
| - Asset impairment | 12 | 487 |
| - Restructuring & Settlement costs | 2,027 | 396 |
| Adjusted EBT (non-GAAP measure) | (6,065) | (13,309) |
| Finance costs (net) | 5,759 | 4,712 |
| Depreciation & amortisation | 20,444 | 21,815 |
| Adjusted EBITDA (non-GAAP measure) | 20,138 | 13,218 |

5. SEGMENT INFORMATION

Operating segments are reported in a manner consistent with the internal reporting to the Chief Operating Decision Maker (CODM). The CODM is responsible for allocating resources and assessing performance of the operating segments.

The Group has made the decision that the eleven operating segments that form part of the reporting to the Group CEO can be aggregated into five reporting segments. Reportable segments have been determined by having regard to the nature of the services, the processes the various business units undertake to service customers, the allocation of capital, the type of customers serviced, and the nature of the distribution channels.

In addition to GAAP measures, the Group CEO also uses non-GAAP measures (EBITDA and EBT) to assess the commercial performance of the segments. The reportable operating segments have been determined as:

INTERNATIONAL

This segment includes international freight forwarding, shipping and agency services across a broad range of industries.

SPECIALIST

This segment provides transport and lifting solutions for oversized and large items.

FREIGHT

This segment provides nationwide general freight transport services with regional strength. It is able to transport a wide range of freight types.

CONTRACT LOGISTICS

This segment specialises in contracted solutions providing services for customers including warehouse and supply chain capability and delivery of bulk liquids.

CORPORATE

This segment includes our corporate services function.

5. SEGMENT INFORMATION (CONTINUED)

The segment information for the period ended 31 December 2024 is as follows:

| | International | Specialist | Freight | Contract Logistics | Corporate | Total |
|--|---------------|---------------|----------------|--------------------|---------------|----------------|
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| 6 months to 31 December 2023 | | | | | | |
| Total segment revenue | 9,535 | 9,517 | 63,988 | 79,432 | - | 162,472 |
| Inter-segment revenue | (13) | (22) | (2,241) | (1,946) | - | (4,222) |
| Revenue from external customers | 9,522 | 9,495 | 61,747 | 77,486 | - | 158,250 |
| Adjusted EBITDA | (1,238) | 2,045 | (769) | 14,933 | (1,753) | 13,218 |
| Depreciation - tangible assets | 736 | 1,144 | 2,041 | 1,825 | 102 | 5,848 |
| Amortisation - ROU assets | 177 | 485 | 5,837 | 8,907 | 79 | 15,485 |
| Amortisation - intangible assets | 1 | 37 | 1 | 302 | 141 | 482 |
| Adjusted EBT | (2,050) | 316 | (10,390) | 1,802 | (2,987) | (13,309) |
| Assets | 28,349 | 19,372 | 111,274 | 148,030 | 9,475 | 316,500 |
| Liabilities | 11,211 | 4,662 | 89,523 | 115,865 | 31,038 | 252,299 |
| Capital expenditure including intangibles | 55 | 62 | 109 | 1,115 | 111 | 1,452 |

| | | | | | | |
|--|---------------|---------------|----------------|----------------|---------------|----------------|
| 6 months to 31 December 2024 | | | | | | |
| Total segment revenue | 12,283 | 10,460 | 71,213 | 57,883 | - | 151,839 |
| Inter-segment revenue | (312) | (150) | (1,753) | (1,198) | - | (3,413) |
| Revenue from external customers | 11,971 | 10,310 | 69,460 | 56,685 | - | 148,426 |
| Adjusted EBITDA | (171) | 3,432 | 5,762 | 12,332 | (1,217) | 20,138 |
| Depreciation - tangible assets | 71 | 875 | 1,618 | 1,156 | 93 | 3,813 |
| Amortisation - ROU assets | 191 | 553 | 6,293 | 9,325 | 101 | 16,463 |
| Amortisation - intangible assets | 2 | 37 | 1 | 2 | 126 | 168 |
| Adjusted EBT | (298) | 1,892 | (3,907) | (724) | (3,028) | (6,065) |
| Assets | 18,177 | 19,848 | 100,675 | 123,301 | 2,698 | 264,699 |
| Liabilities | 11,297 | 5,886 | 96,290 | 120,325 | 12,375 | 246,173 |
| Capital expenditure including intangibles | 56 | - | - | - | - | 56 |

Interest income and expense are not allocated to segments (excluding those related to lease liabilities), as this type of activity is driven by the central treasury function, which manages the cash position of the Group.

Sales between segments are eliminated on consolidation. The amounts provided to the CODM with respect to segment revenue are measured in a manner consistent with that of the financial statements.

The Group has a diverse range of customers from various industries, with only one customer contributing more than 10% of the Group's revenue. These revenues are attributed to the Contract Logistics segment.

6. BORROWINGS

As at the reporting period the Group's borrowings consisted of the below:

| | 31 December 2024 \$000 | 30 June 2024 \$000 |
|---|------------------------------|--------------------------|
| Non-Current | | |
| Secured Loan Pacific Invoice Finance NZ (PIFNZ) (Expiry March 2026) | 16,204 | - |
| | 16,204 | - |
| Current | | |
| Secured Loan ANZ (Expiry October 2025) | 9,955 | 26,665 |
| | 9,955 | 26,665 |
| Total secured borrowings | 26,159 | 26,665 |

The Group is required to comply with a number of ANZ financial covenants. On 24 September 2024 the Group refinanced with ANZ and PIFNZ formally resetting the ANZ financial covenants out to 30 September 2025 as below.

- EBITDA actual > 85% of EBITDA Forecast on a YTD basis
- Net capital expenditure restricted to \$1 million in FY25
- Guarantor coverage Assets >85%
- Guarantor coverage EBITDA >90%
- Total ANZ exposure not greater than 50% of Property, Plant and Equipment value
- PIFNZ Drawn receivables funding value less than 80% of Approved Debtors

During the period to 31 December 2024 these were fully complied with. Post year end the Group has reached agreement with the ANZ to extend its facilities through to August 2026 and to vary the quarterly covenants and terms as below:

- EBITDA actual > agreed percentage targets to forecast on a YTD basis
- Fixed Charge cover ratio > 1.0x at September 2025, 1.1x at December 2025 and 1.25x at March 2026 and thereafter
- Net capital expenditure restricted to \$1 million in FY25
- Guarantor coverage Assets >82.5%
- Guarantor coverage EBITDA >90%
- Total ANZ exposure not greater than 50% of Property, Plant and Equipment value
- PIFNZ Drawn receivables funding value less than 85% of Approved Debtors to April 2025 returning to 80% post April 2025
- Quarterly repayments of \$500K March 2025 and then \$1.25m June 2025 and thereafter

Based on the forward looking forecast approved by the Board and the above financial covenants the Group is expected to comply for at least 12 months from the date of signing the financial statements. Accordingly the consolidated interim financial statements have been prepared on a going concern basis.

7. EVENTS AFTER THE REPORTING DATE

On 27 February 2025 the Group agreed an amendment with the ANZ Bank Ltd to extend its facilities and vary the financial covenants (refer note 6).

On 27 February 2025, Paul Millward was appointed as the Chief Executive Officer of the Group. Paul was previously the interim CEO having been appointed to that role in September 2024.

On 27 February 2025, the Board approved the issue of 1,856,000 restricted share units (RSU) to two senior managers which will be effected no later than 7 March 2025. Each RSU can convert into one ordinary share in Move Logistics Group Limited provided the senior manager remains employed by the Group on 30 June 2028.



Independent auditor's review report

To the shareholders of Move Logistics Group Limited

Report on the interim financial statements

Our conclusion

We have reviewed the accompanying interim financial statements of Move Logistics Group Limited (the Company) and its controlled entities (the Group) on pages 1 to 10 which comprise the consolidated interim balance sheet as at 31 December 2024, and the consolidated interim statement of profit or loss and other comprehensive income, the consolidated interim statement of changes in equity and the consolidated interim statement of cash flows for the period ended on that date, and material accounting policy information and other explanatory information.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements of the Group do not present fairly, in all material respects, the financial position of the Group as at 31 December 2024, and its financial performance and cash flows for the period then ended, in accordance with International Accounting Standard 34 *Interim Financial Reporting* (IAS 34) and New Zealand Equivalent to International Accounting Standard 34 *Interim Financial Reporting* (NZ IAS 34).

Basis for conclusion

We conducted our review in accordance with the New Zealand Standard on Review Engagements 2410 (Revised) *Review of Financial Statements Performed by the Independent Auditor of the Entity* (NZ SRE 2410 (Revised)). Our responsibilities are further described in the *Auditor's responsibilities for the review of the interim financial statements* section of our report.

We are independent of the Group in accordance with the relevant ethical requirements in New Zealand relating to the audit of the annual financial statements, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements. Our firm provides access to training material through an on-line platform. The provision of access to training materials has not impaired our independence as auditor of the Group.

Responsibilities of the Directors for the interim financial statements

The Directors of the Company are responsible on behalf of the Company for the preparation and fair presentation of these interim financial statements in accordance with IAS 34 and NZ IAS 34 and for such internal control as the Directors determine is necessary to enable the preparation and fair presentation of the interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibilities for the review of the interim financial statements

Our responsibility is to express a conclusion on the interim financial statements based on our review. NZ SRE 2410 (Revised) requires us to conclude whether anything has come to our attention that causes us to believe that the interim financial statements, taken as a whole, are not prepared in all material respects, in accordance with IAS 34 and NZ IAS 34.

A review of interim financial statements in accordance with NZ SRE 2410 (Revised) is a limited assurance engagement. We perform procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand) and consequently does not enable us to obtain assurance that we might identify in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.

**Other matter**

The comparative information for the consolidated interim balance sheet is based on the audited financial statements as at 30 June 2024. The comparative information for the interim consolidated statement of profit or loss and other comprehensive income, consolidated interim statement of changes in equity and interim statement of cash flows, and related explanatory notes, for the period ended 31 December 2023 has not been audited or reviewed.

Who we report to

This report is made solely to the Company's Shareholders, as a body. Our review work has been undertaken so that we might state those matters which we are required to state to them in our review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Shareholders, as a body, for our review procedures, for this report or for the conclusion we have formed.

The engagement partner on the review resulting in this independent auditor's review report is Maxwell John Dixon.

For and on behalf of:

A stylized, handwritten-style signature of 'PricewaterhouseCoopers' in black ink.

PricewaterhouseCoopers
27 February 2025

Christchurch

DIRECTORY

DIRECTORS

Julia Raue (Chair)

Lachlan Johnstone

Greg Whitham

RISK ASSURANCE & AUDIT COMMITTEE

Lachlan Johnstone (Chair)

Greg Whitham

Julia Raue

GOVERNANCE AND REMUNERATION COMMITTEE

Julia Raue (Chair)

Lachlan Johnstone

Greg Whitham

REGISTERED OFFICE AND ADDRESS FOR SERVICE

24-30 Paraite Road, Bell Block
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BANKERS

ANZ Bank New Zealand Limited
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SOLICITORS

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Wellington

SHARE REGISTRAR

Link Market Services Limited
Deloitte Centre
80 Queen St, Auckland

Move



Results announcement

(for Equity Security issuer/Equity and Debt Security issuer)

| Results for announcement to the market | | |
|--|---|-------------------------|
| Name of issuer | MOVE Logistics Group Limited | |
| Reporting Period | 6 months to 31 December 2024 | |
| Previous Reporting Period | 6 months to 31 December 2023 | |
| Currency | NZD | |
| | Amount (000s) | Percentage change |
| Revenue from continuing operations | \$148,426 | (6.21%) |
| Total Revenue | \$148,426 | (6.21%) |
| Net profit/(loss) from continuing operations | (\$8,556) | 17.17% |
| Total net profit/(loss) | (\$8,906) | 16.52% |
| Interim/Final Dividend | | |
| Amount per Quoted Equity Security | \$0.00 | |
| Imputed amount per Quoted Equity Security | \$0.00 | |
| Record Date | Not Applicable | |
| Dividend Payment Date | Not Applicable | |
| | Current period | Prior comparable period |
| Net tangible assets per Quoted Equity Security | \$0.11 | \$0.36 |
| A brief explanation of any of the figures above necessary to enable the figures to be understood | Refer unaudited interim financial statements. | |
| Authority for this announcement | | |
| Name of person authorised to make this announcement | Lee Banks, CFO | |
| Contact person for this announcement | Lee Banks | |
| Contact phone number | 06 755 9405 | |
| Contact email address | lee.banks@movelogistics.com | |
| Date of release through MAP | 28 February 2025 | |

Unaudited financial statements accompany this announcement.