

### MARKET UPDATE FOR QUARTER ENDED 31 DECEMBER 2024

**BauMart Holdings Limited (ASX: BMH)** ("BauMart" or the "Company") provides the following operational update along with the Appendix 4C for the quarter ended 31 December 2024.

### Trade Expo Indonesia 2024 – Strengthening Network and Market Access

 BauMart participated in Trade Expo Indonesia, engaging with potential partners, suppliers, and buyers within the Indonesian market. The participation allowed BauMart to foster relationships with key government representatives and business communities. The presence at this global platform reinforced BauMart's visibility and established connections that align with its expansion goals in Indonesia.

## **Progress with Singlo Corporation and Red Stone Collaboration**

 The Company has made notable progress in advancing its marketing and sales pipeline for Washpod, with Singlo Corporation positioned as a distributor. Singlo's strategic association with Red Stone, a prominent facilities management company, presents an opportunity to secure initial orders and develop case studies to address identified market requirements. This collaboration is expected to strengthen BauMart's distribution network and support the Company's efforts to expand its footprint within the Australian market.

## **Securing Pipelines for Western Australia Property Development**

 BauMart is working with property developers in Western Australia to create a project plan addressing the region's growing demand for specialist labour and building materials. The aim of this initiative is to position BauMart as a holistic supplier in the property development sector.

## **Advancements in Strategic Partnerships with International Suppliers**

 BauMart has made positive progress in nurturing relationships with international suppliers to establish international strategic partnerships. This development will enhance the Company's ability to source competitive, high-quality building materials and supplies.

## **Progress in Mining Equipment Procurement and Strategic Partnership Discussions**

The Company has successfully bought back mining equipment previously sold and is
progressing toward purchasing additional equipment. Additionally, BauMart is in active
discussions with a mining development company to establish a potential long-term
wet-hire contract. This partnership is aimed at servicing their planned development



requirements, further solidifying BauMart's presence in the mining sector and supporting its growth objectives.

## **Related Party Payments and Other Overheads**

- Payments to Related Parties totalled \$16K for the December quarter, comprised of directors' remuneration.
- Other operating overheads during the December quarter were largely in line with management expectations.
- The Company continues to manage overhead costs to enable the Company to better fund future orders of mining equipment and forecasted costs associated with the assessment and development of new business and investment activities.

### **Summary**

 The December quarter reflects BauMart Holdings' commitment to strengthening strategic partnerships, fostering international collaboration, and identifying market demands. These achievements highlight our proactive approach in aligning with market trends, broadening our network, and positioning BauMart as a key player across multiple sectors.

This announcement was authorised by the Board of BauMart Holdings Limited.

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#### About BauMart Holdings Limited

BauMart Holdings Limited (ASX: BMH) is an Australian public company listed on the Australian Securities Exchange. The origins of the Company began with securing distribution partnerships with suppliers of building materials and its investment and leasing of automated glass-processing equipment. Since its listing in June 2015, the Company has diversified its business across a broad range of divisions including, but not limited to:

- sourcing, procurement and end-to-end supply chain services;
- supply and distribution of industrial products, including the Washpod product; and
- other managed services.

Headquartered in Perth, the Company has a robust network of suppliers and infrastructure that is positioned for growth for its sourcing and procurement services.

## **Appendix 4C**

# Quarterly cash flow report for entities subject to Listing Rule 4.7B

## Name of entity

#### **BAUMART HOLDINGS LIMITED**

ABN Quarter ended ("current quarter")

87 602 638 531 31 December 2024

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	42	431
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(13)	(22)
	(c) advertising and marketing	-	-
	(d) leased assets	-	-
	(e) staff costs	(17)	(57)
	(f) administration and corporate costs	(14)	(190)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(12)	(12)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material) 1	-	-
1.9	Net cash from / (used in) operating activities	(14)	150

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2.	Ca	sh flows from investing activities		
2.1	Pay	ments to acquire or for:		
	(a)	entities	-	-
	(b)	businesses	-	-
	(c)	property, plant and equipment	-	(400)
	(d)	investments <sup>1</sup>	-	-
	(e)	intellectual property	-	-
	(f)	other non-current assets	-	-

ASX Listing Rules Appendix 4C (17/07/20)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	
	(b) businesses	-	
	(c) property, plant and equipment	-	
	(d) investments	-	
	(e) intellectual property	-	
	(f) other non-current assets	-	
2.3	Cash flows from loans to other entities	-	
2.4	Dividends received (see note 3)	-	
2.5	Other (provide details if material)	-	
2.6	Net cash from / (used in) investing activities	-	(400

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	<u>-</u>
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Loans and borrowings	500	750
3.6	Repayment of borrowings	(500)	(500)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	250

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	19	5
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(14)	150
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(400)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	250

ASX Listing Rules Appendix 4C (17/07/20)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	5	5

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	5	19
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	5	19

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	16
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
	if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must includ nation for, such payments.	le a description of, and an

7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.  Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	-	-
7.2	Credit standby arrangements <sup>1</sup>	250	250
7.3	Other (please specify) <sup>2</sup>	50	-
7.4	Total financing facilities	300	250
7.5	Unused financing facilities available at qu	uarter end	50

- 7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.
  - 1. Trade Facility
    - Lender: NAB
    - Interest Rate: 7.5% p.a customer margin + NAB Indicator interest rate at time of drawing
    - Maturity Date: 3 April 2025
    - Secured
  - 2. Bank Overdraft
    - Lender: NAB
    - Interest Rate: 12.25% p.a.
    - Unsecured

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(14)
8.2	Cash and cash equivalents at quarter end (item 4.6)	5
8.3	Unused finance facilities available at quarter end (item 7.5)	50
8.4	Total available funding (item 8.2 + item 8.3)	55
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	3.9
	Note: if the entity has reported positive net operating cash flows in item 1.9. answer item	8.5 as "N/A". Otherwise. a

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

- 8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:
  - 8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 January 2025

### Authorised for release by the Board of BauMart Holdings Limited

#### **Notes**

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.