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Company announcement

PME signs \$30M, 7- year contract with Duly Health and Care

23 December 2024

HIGHLIGHTS

- PME signs AUD \$30M, 7-year deal with Duly Health and Care (DHC)
- Visage to replace legacy PACS and vendor neutral archive throughout DHC
- Contract is for "full stack" Visage 7 Viewer, Visage 7 Open Archive and Visage 7 Workflow
- Visage 7 platform to be implemented in the cloud
- Transaction-based model with potential upside

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a \$30M, 7-year contract with Duly Health and Care (DHC), the largest independent, multi-specialty physician-directed medical group in the Midwest USA.

Duly Health and Care brand includes DuPage Medical Group, Quincy Medical Group, and The South Bend Clinic and supports over 40 Radiologists, 1,000 physicians and 150 outpatient clinics.

Based on a transactional licensing model, the contract will see the company's cloud-engineered Visage 7 Enterprise Imaging Platform ('Visage 7'), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout DHC providing a unified diagnostic imaging platform. Visage will complete the migration from DHC's legacy PACS archive and vendor neutral archive to Visage 7 Open Archive.

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with go-live targeted for Q2 of the 2025 calendar year.



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"Duly Health and Care is an important deal for us as they are in the private radiology/outpatient space, an area of the market where we are starting to see increased opportunity" said Dr Sam Hupert, Pro Medicus CEO. "They also join a long list of Visage 7 clients to opt for a fully cloud-engineered solution, which, as a result of our CloudPACS strategy, is becoming the standard in the North American healthcare IT market."

"Our pipeline remains strong and spans all market segments including academic medical centers, IDNs and the private/teleradiology market. As has been the case with many of our recent contracts, this deal is for our "full stack" comprising all three Visage products namely viewer, workflow and archive, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

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About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. www.promedicus.com.au