

For personal use only

VIVALEISURE

ANNUAL
REPORT

20
24



Viva Leisure’s mission is to connect as many people as possible to a healthy lifestyle, delivering to our members and guests an uncompromising fitness experience via accessible, affordable and quality facilities and services.

OUR MISSION

About this Report

This 2024 Annual Report for Viva Leisure Limited (ACN 607 079 792) has been prepared as at 25 September 2024. Please note that terms such as Viva Leisure, VVA and Viva Leisure Limited have the same meaning unless the context requires otherwise.

Viva Leisure is committed to reducing the environmental footprint associated with the production of this annual report and printed copies are only posted to shareholders who have elected to receive a printed copy. Shareholders can request a printed copy of the Annual Report free of charge by emailing investor.relations@vivaleisure.com.au or by writing to the Company Secretary, PO Box 1, Mitchell ACT 2911.

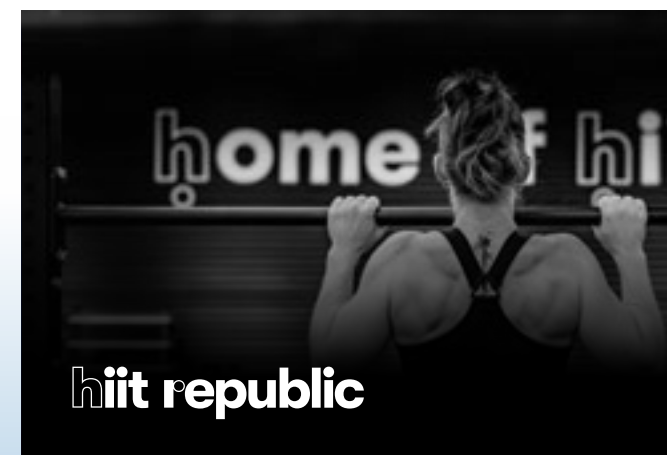
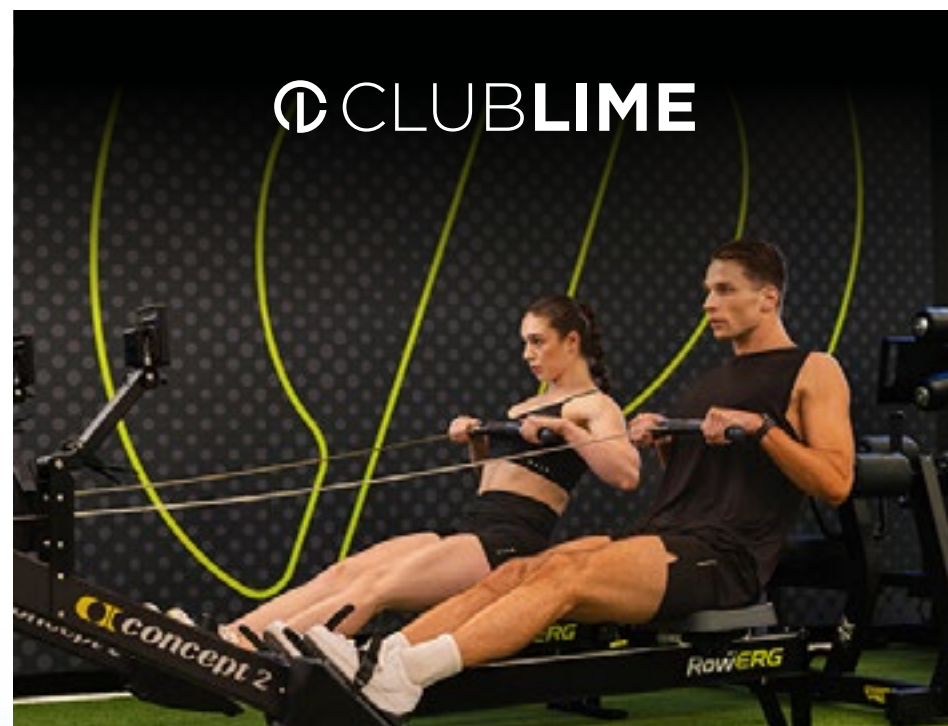


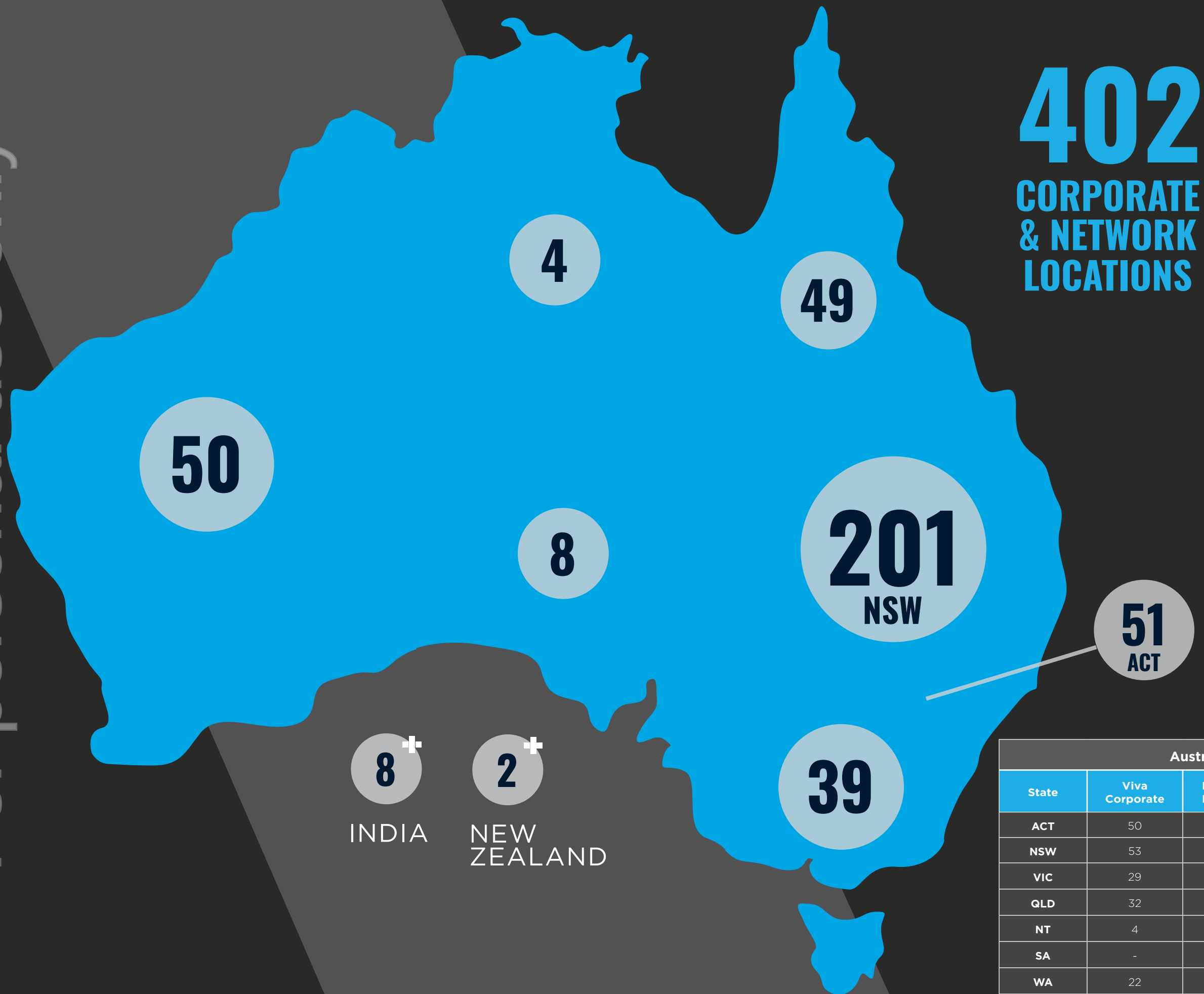
For personal use only

CONTENTS

OUR LOCATIONS AND BRANDS	1
OUR PORTFOLIO	7
2024 HIGHLIGHTS	9
A LETTER FROM THE CHAIR	11
CEO'S REPORT	13
DIRECTORS' REPORT	17
REMUNERATION REPORT (AUDITED)	25
AUDITORS INDEPENDENCE DECLARATION	39
CORPORATE GOVERNANCE STATEMENT	41
CONSOLIDATED FINANCIAL STATEMENTS	43
Consolidated Statement of Profit or Loss	
Consolidated Statement of Financial Position	
Consolidated Statement of Changes in Equity	
Consolidated Statement of Cash Flows	
Notes to the Financial Statements	
SIGNED REPORTS	
Directors' Declaration	83
Independent Auditor's Report	87
ADDITIONAL INFORMATION FOR LISTED COMPANIES	95
Shareholder Information	
CORPORATE DIRECTORY	98

OUR BRANDS





8+
INDIA

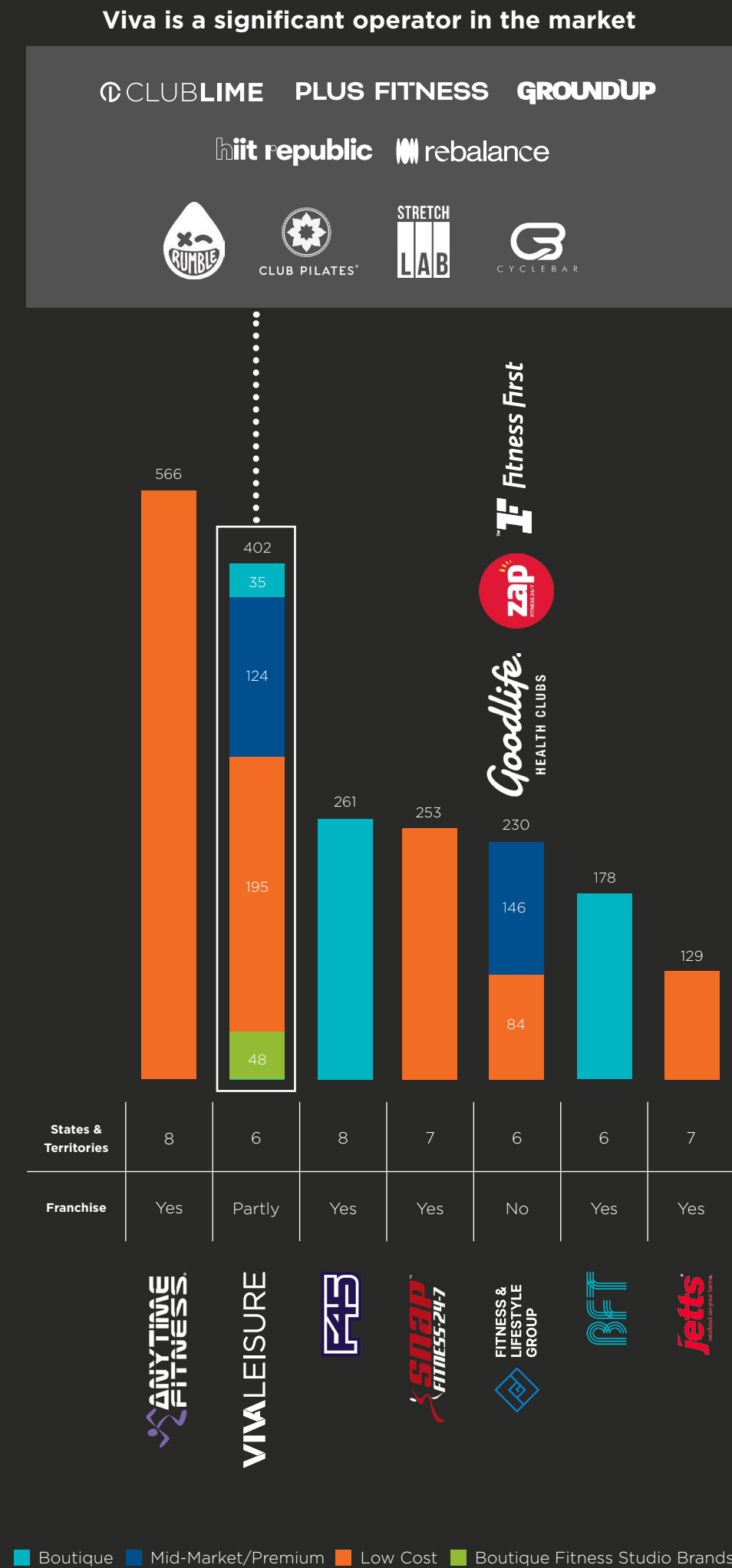
2+
NEW ZEALAND

402
CORPORATE
& NETWORK
LOCATIONS

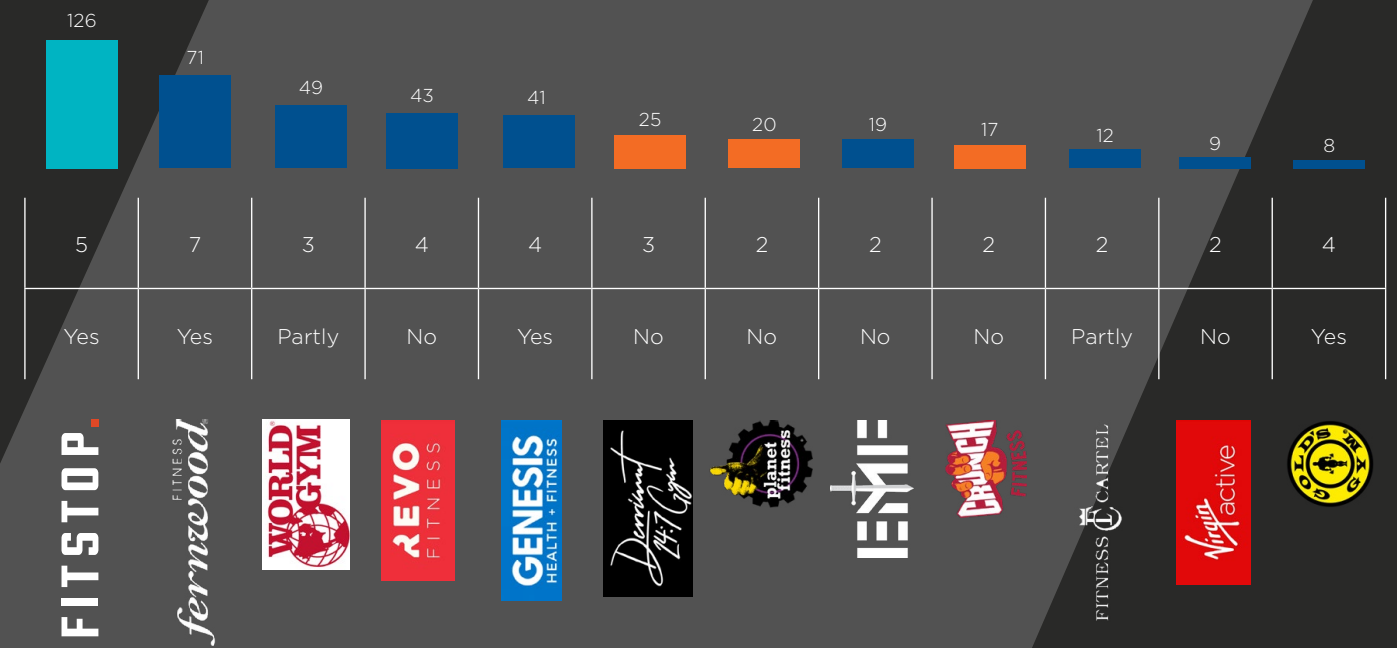
OUR BRANDS
+ LOCATIONS

Australian Locations				
State	Viva Corporate	Plus Fitness Franchisees	BFS* Franchisees	Total
ACT	50	-	1	51
NSW	53	129	19	201
VIC	29	7	3	39
QLD	32	6	11	49
NT	4	-	-	4
SA	-	5	3	8
WA	22	17	11	50
Total	190	164	48	402

*BFS refers to Boutique Pilates Studios which Viva is the largest shareholder but does not own 100%



VIVA LEISURE NOW OWNS AND OPERATES THE SECOND LARGEST NETWORK IN AUSTRALIA (402) AND WITH A TOTAL OF 190 CORPORATE LOCATIONS THIS ALSO POSITIONS THE COMPANY AS THE NATIONS SECOND-LARGEST OWNER IN THE INDUSTRY.



Franchise "Partly" means the operator has Corporate owned locations and franchised locations.
Source: Company Websites and Gapmaps.com as at 10 August 2024.
Logos © Copyright their respective rights holders.
Australian locations only.

OUR PORTFOLIO

Targeting all segments.
As at 30 June 2024.

 CLUBLIME

Segment	Health Clubs
Target Market	High quality facilities, mid market price point
Target Price Point	\$14-\$27pw
Opened or Aquired	Opened
Corporate Locations	123
Franchised Locations	
Additional Locations Secured	14

 **hiit republic**

PLUS FITNESS

GROUNDUP

 **PSYCLE LIFE**

 **rebalance**

 **AQUATICS**

Boutique	Health Clubs	Boutique	Boutique	Boutique	Aquatics
High quality facilities, mid market price point	Low cost, low service market	High quality facilities, high market price point	Cycling Niche Market	Medium quality facilities, mid market price point	Aquatics
\$44-\$56pw	\$14-\$19pw	\$55-\$79pw	\$22-\$27pw	\$44-\$55pw	Casual Entry
Opened	Acquired	Opened	Opened	Acquired	Opened
19	27	4	2	8	2
	168 (AU) 2 (NZ) 8 (IN)				
-	30 Franchisee	4			

2024 HIGHLIGHTS

REVENUE ▲ 15.9%

\$163.6M

NETWORK MEMBERSHIPS ▲ 8.5%

372,354

OWNED LOCATIONS +5

176

ALL LOCATIONS +5

351

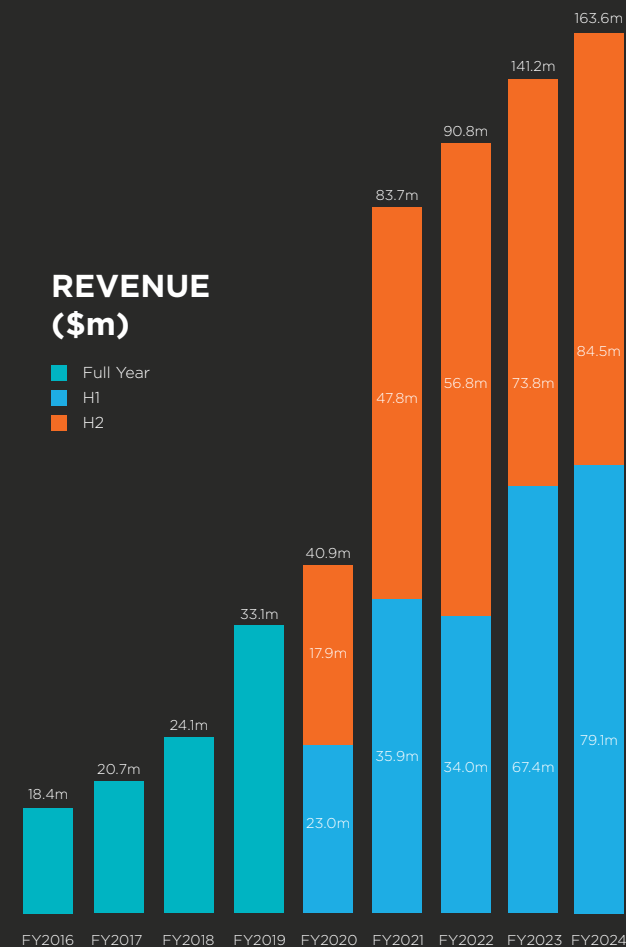
EBITDA* ▲ 21.0%

\$35.4M

*Excludes the impacts of AASB-16.

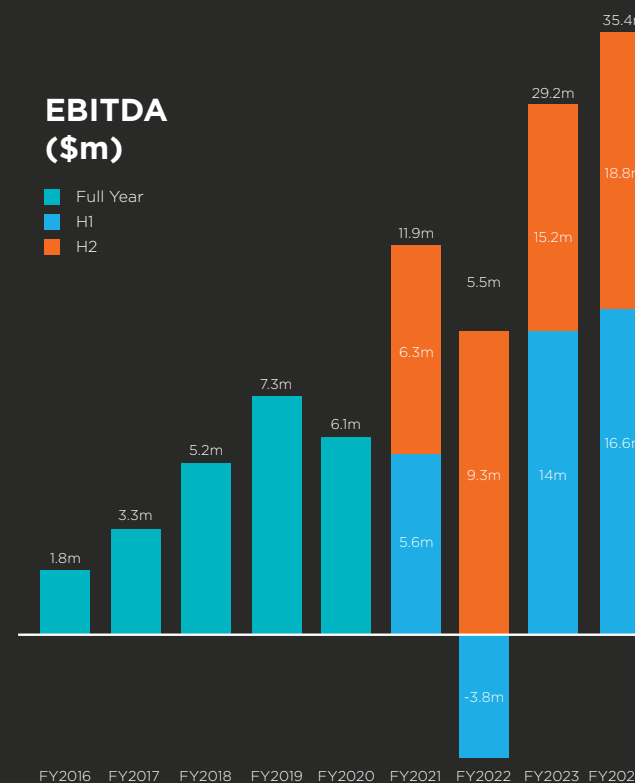
REVENUE (\$m)

Full Year
H1
H2

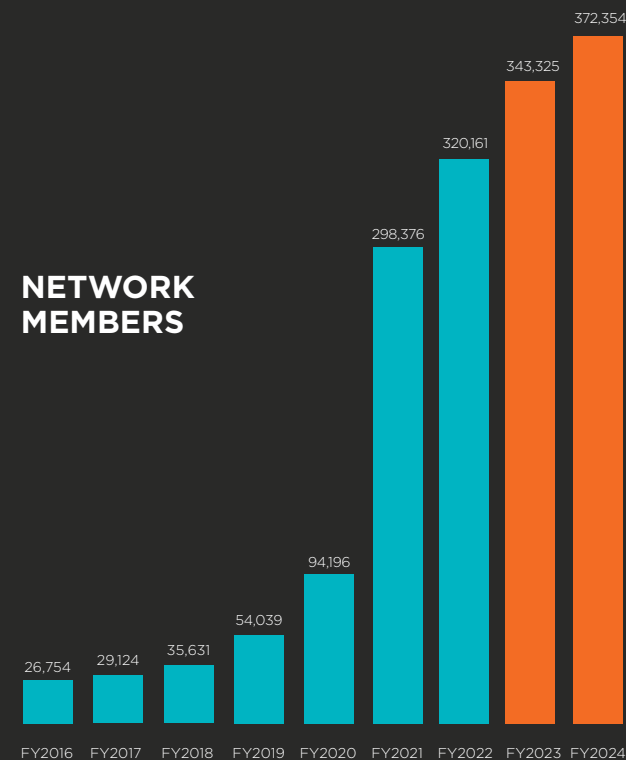


EBITDA (\$m)

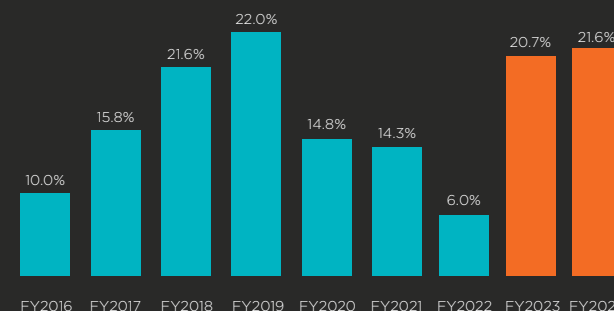
Full Year
H1
H2



NETWORK MEMBERS



EBITDA MARGIN (%)



A LETTER FROM THE CHAIR



Dear Shareholders,

I am pleased to present the FY2024 Annual Report for Viva Leisure Limited. I truly believe that this year has been a transformational one for our group. Our team has continued to drive the vision of this group, and this can be seen in our operating highlights. From the rollout and rollup of new clubs to the expansion of clubs in our franchise network to the further development of our Technology platform through new products like Viva Pay. This work has transformed our business and will continue to drive our financial future.

None of this would be possible without the hard work and dedication of our entire team. At the heart of our success is our deep commitment to you, our valued shareholders. Your continued trust and support have been the foundation of everything we've achieved. FY2024 stands as a clear reflection of this strong partnership, with our shared belief in the company's mission driving us to an exceptional end-of-year result.

DIVIDENDS

Given the strong growth and trajectory of the business we have decided to not pay a dividend. We believe this is in the best long-term interest of our shareholders, as we continue to reinvest in growth opportunities. We are confident that this strategy will bring about even greater rewards in the future.

OPERATING HIGHLIGHTS

Our operating highlights for the year are a testament to our relentless pursuit of excellence:

- Revenue saw an increase of 15.9%, reaching \$163.6 million. This growth was driven primarily by our commitment to organic growth and innovative strategies and in what would say is a difficult operating environment.
- Our EBITDA (pre-AASB16) rose by 21.0%, amounting to \$35.4 million. This reflects our improved margins and the operational efficiency we have been able to achieve.
- We are excited to announce that our Corporate Locations expanded by 5, reaching 176 locations. We further improved our existing businesses with our strategic refurbishment program throughout the year which saw seven locations merge, close or be repurposed.
- Moreover, after significant investments in acquisitions, greenfield sites, refurbishments, and our technology platforms, we have maintained a robust balance sheet after completing a capital raise prior to the end of the financial year. At the end of year the Company had \$22.3 million in cash available.

SOCIAL AND COMMUNITY COMMITMENT:

Viva Leisure continues to serve its communities by fostering positive relationships within the markets we serve. Our team has passionately engaged in activities within those communities be it fund raising for various charities or expanding sponsorships and contributions to many worthy causes. As we continue our growth into new markets, we resolve to continue that work on an even bigger scale. Our team is constantly looking to make positive impacts and set the standard as a responsible and caring corporate citizen.

BOARD AND MANAGEMENT:

This year, the collaboration between our Board and Management has been exceptional, driving significant growth for Viva Leisure. On behalf of the Board, I extend our sincere appreciation to the executive management team for their outstanding performance in FY2024. It's with great pride that I share the remarkable growth of our team, now over 2,000 strong (+300 from FY2023); a clear reflection of our expanding operations and dedication to delivering excellent service. As we look ahead to FY2025, I am truly excited about the opportunities before us. Our strategic investments in technology, particularly the commercialisation of The Hub and other innovative projects, position us for continued success and growth. With many transformative developments on the horizon, I am eager to see how we can further enhance Viva Leisure value. In closing, I would like to thank our leadership team and my fellow directors for their tireless efforts and contributions throughout the past year.

Thank you for your continued trust and support.

Warm regards,
RHYS HOLLERAN
Chair, Viva Leisure Limited



Dear valued shareholders and members of the Viva community,

INTRODUCTION AND OVERVIEW

I am pleased to present Viva Leisure's sixth annual report since our listing on the ASX. FY2024 has been an outstanding year for our company, marked by significant achievements that extend beyond our strong financial performance. Notably, the successful launch of The Hub and Viva Pay has established our Viva technology division, positioning us to diversify and strengthen our income streams moving forward.

Despite facing significant headwinds from inflation and other economic pressures, we met the upper end of our guidance range. This accomplishment underscores the resilience of our business model and the importance of health and fitness to our members. Key milestones achieved during FY2024 include:

- **Revenue Growth:** An increase of 15.9% to \$163.6 million, driven primarily by strong organic growth.
- **Record EBITDA:** A 21.0% increase to \$35.4 million, reflecting improved margins and operational efficiency.
- **EBITDA Margin Expansion:** Improved to 21.6% from 20.7%, with Q4-FY2024 margin extending to 22.7%.
- **Strong Cash Flow:** Free cash flow before tax increased to \$15.5 million from \$13.4 million in FY2023, demonstrating stronger operational cash flows.
- **Strategic Reinvestment:** Invested \$18.2 million in growth initiatives, including greenfield sites, acquisitions, technology, and site upgrades, partially funded by bank facilities.
- **Membership Growth:** Corporate membership increased by 10.0% to 200,067 members, and network membership grew by 8.5% to 372,354 members.
- **High Utilisation Rates:** Maintained strong utilisation at 72.6% in corporate locations, indicating continued strong demand and customer satisfaction.

KEY FY2024 ACHIEVEMENTS

This year has been pivotal for Viva Leisure, marked by several significant achievements:

- **Technology Launches:** Successfully launched The Hub and Viva Pay across the entire Plus Fitness network in Australia (193 locations) and New Zealand (2 locations), establishing our technology and payment fees division.
- **Strategic Refurbishments:** Completed our strategic refurbishment program for all 27 identified locations. These upgrades are approaching the target Return on Invested Capital (ROIC), even with some locations only completed in May 2024.
- **Record Membership Growth:** Achieved a record growth of 33,000 members in FY2024. After adjusting for the removal of the Fitness Passport program (15,000 members), we realized a net membership growth of approximately 18,000 members across the network.

- **Franchise Expansion:** Secured 21 new Plus Fitness franchise territories during FY2024—a record in the company's 16-year history.
- **Capital Raise:** Completed a \$16 million capital/equity raise, demonstrating strong support from institutional investors and providing funds for future growth and debt reduction related to upcoming acquisitions.
- **Strategic Acquisitions:** Secured \$15.7 million in acquisitions in Western Australia, adding 20,000 new members upon completion and introducing the Club Lime brand to the WA market for the first time.

MEMBERSHIP

Our total network membership, encompassing both corporate and franchisee locations, increased by 8.5% during the year to 372,354 members. Early in FY2025, we surpassed the 400,000-member milestone. Corporate membership, referring to our corporate-owned locations, grew by 10.0% to 200,067 members. Direct corporate members continue to provide greater revenue and profitability compared to franchised members. This growth was achieved through a combination of opening new greenfield locations, post-club upgrades, and strategic acquisitions.

TALENT

Our team has now grown to over 2,000 members, spread across six states and territories: ACT, NSW, VIC, QLD, NT, and WA. We continue to grow our team in a controlled and efficient manner, ensuring we have the right talent in the right places while remaining agile and flexible. Viva Leisure remains the employer of choice in the industry, offering opportunities for career progression from receptionist to club manager, area manager, cluster manager, and other senior roles. We place a strong emphasis on gender diversity across all levels of the business, from club team members to senior management and our executive team. Our highly committed and motivated team is dedicated to growing both our business and the fitness industry as a whole.

ACQUISITIONS AND GREENFIELD LOCATIONS

Throughout FY2024, we negotiated, settled, and, most importantly, integrated 11 separate acquisitions into our network. In addition, we opened seven new locations across our Rebalance, GroundUp, Club Lime, Plus Fitness, and Hiit Republic brands. Our investment in the Plus Fitness network through corporate buy-backs continues, and by the end of the year, we owned a record 27 locations.

VIVA LABS AND TECHNOLOGY

We have continued to invest heavily in our technology. Our Viva Labs team, which develops our software, hardware, and smartphone applications entirely in-house, has expanded as we strive to lead the fitness market in creating frictionless joining, membership management, portfolio/brand access, and access control experiences unmatched by any other fitness provider globally.

The rollout of The Hub and associated modules, including the Viva Pay payment gateway service, was fully launched by May 2024 across the entire Plus Fitness network in Australia and New Zealand. In FY2025, we plan to add new modules and product features, all of which will generate additional income for the business. Over the next financial year, we will continue to invest in technology upgrades and have several exciting initiatives planned.

THE FUTURE

Looking ahead, I am extremely excited about what the future holds for Viva Leisure. We will continue our 'more of the same' model as we expand into new markets and territories. Viva Leisure remains the only provider of multi-brand, multi-modality fitness businesses, keeping members within our ecosystem as their usage habits evolve. I expect the coming twelve months will allow us to further capitalize on the scale we've built over the past few years.

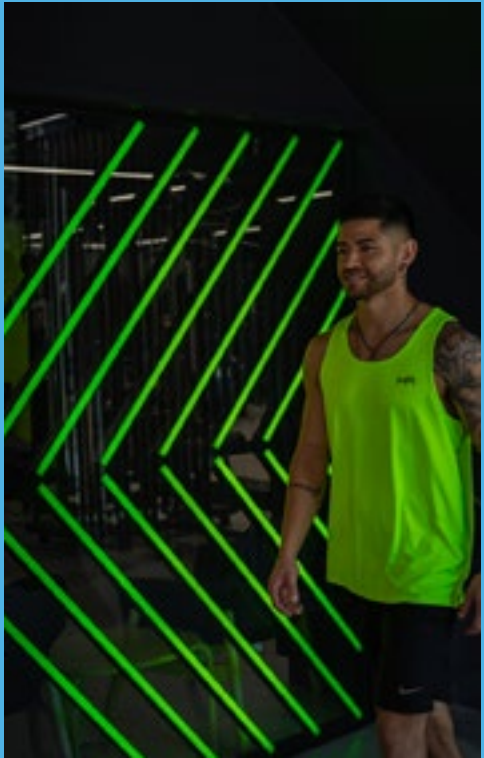
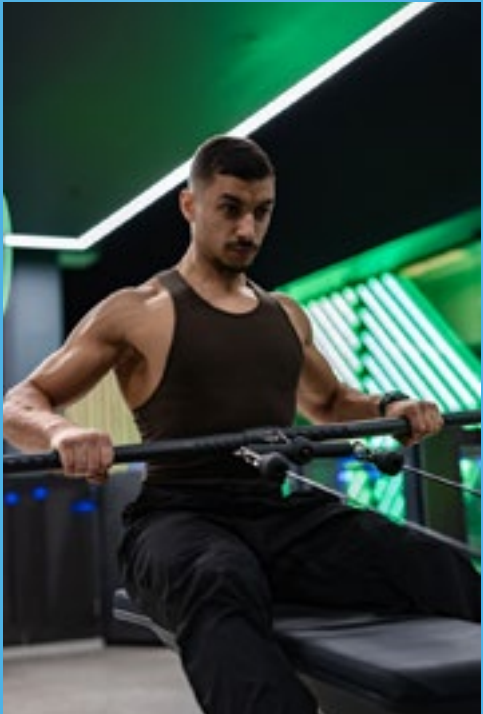
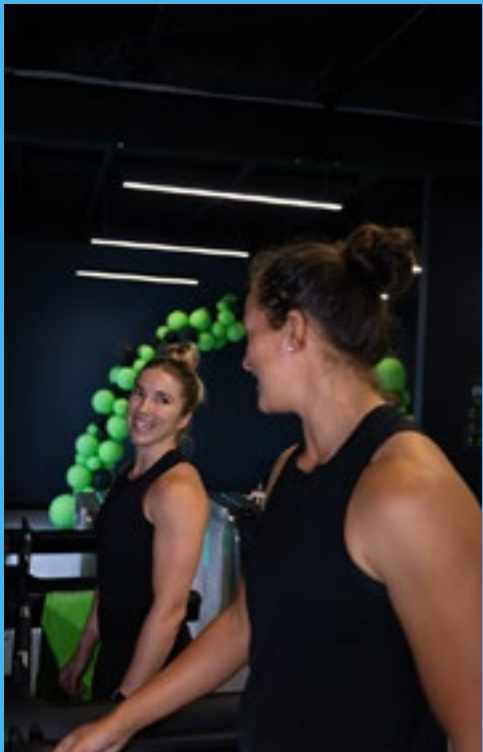
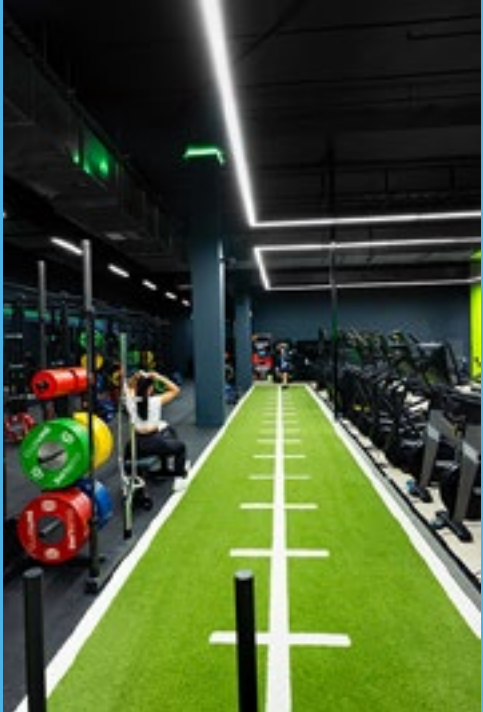
We are preparing to launch our new High Value Low Price (HVLP) brand, Zoo Fitness, and our online supplements business, Supp Society has recently launched. I look forward to continuing to lead our dedicated team into this new period of growth, increasing opportunities for our team to excel both professionally and personally, and delivering increasing returns for our shareholders.

CLOSING REMARKS

I want to express my sincere gratitude to our team, whose hard work and dedication have been instrumental in our success. I also thank our shareholders for their unwavering support and confidence in our vision. Together, we are shaping the future of the fitness industry.



Warm regards,
HARRY KONSTANTINO
CEO & Managing Director, Viva Leisure Limited



DIRECTOR'S REPORT

The Directors of Viva Leisure Limited present their report together with the financial statements of the consolidated entity, being Viva Leisure Limited and its controlled entities (the Group) for the financial year ended 30 June 2024.

The following persons were Directors of Viva Leisure Limited during or since the end of the financial year:



RHYS HOLLERAN

Independent Chair

Appointed 20 April 2022

Independent Non-Executive Director

Member of the Audit and Risk Committee

Member of the People and Culture Committee

Appointed 30 September 2020

Qualifications

Bachelor of Economics
Member of Certified Practising Accountants Australia

Experience

Appointed Board and Committee member on 30 September 2020.

Rhys has 30 years of executive management expertise ranging from micro-cap to ASX 200 companies in the media sector including as Chief Executive of two public listed companies - RG Capital Radio Limited (ASX:REG) and Macquarie Media Group (ASX:MMG, now ASX:SXL)

Other Current Directorships

None

Directorships held in other listed entities during the three years prior to the current year

None

Interest in Shares and Options

30,000 ordinary shares.



HARRY KONSTANTINOU

Managing Director and Chief Executive Officer

Appointed 15 July 2015

Qualifications

BA, (University of Canberra),
Member of Australian Institute of Company Directors

Experience

Company co-founder and Director since 2004.

Harry has over 25 years of experience developing, managing and selling technology services business.

Other Current Directorships

None

Directorships held in other listed entities during the three years prior to the current year

None

Interest in Shares and Options

20,427,793 ordinary shares and options to acquire a further 1,342,362 ordinary shares



LOUISE BOLGER

Independent Non-Executive Director

Appointed 5 July 2021

Chair of the People and Culture Committee

Member of the Audit and Risk Committee

Appointed 25 October 2022

Qualifications

Bachelor of Laws (Hons)
Bachelor of Arts
Bachelor of Education

Experience

Louise is an experienced telecommunications, media and technology lawyer and company secretary having held Director, General Counsel and Company Secretary roles with various ASX listed companies. Her experience as a non-executive director extends to listed and not-for-profit organisations.

Other Current Directorships

None

Directorships held in other listed entities during the three years prior to the current year

None

Interest in Shares and Options

23,800 ordinary shares



ANDREW BURNS

Independent Non-Executive Director
Appointed 20 April 2022

Chair of Audit and Risk Committee

Member of People and Culture Committee

Qualifications
Bachelor of Commerce
Executive Masters of Business Administration
Member of Chartered Accountants ANZ
Member of the Australian Institute of Company Directors

Experience
Andrew has over 25 years' experience in senior leadership roles and has significant ASX experience. He led the listing process as a consulting CFO for Racing and Sports Limited (ASX:RTH) and Openpay Ltd (ASX:OPY), in 2021, and 2019 respectively , including multiple subsequent capital raises. Andrew was employed the CFO for The Citadel Group Limited (ASX:CGL)for 11 years until 2018, prior to specializing as a Governance and risk Management consultant. Andrew has strong technical competencies in financial management, accounting, risk management and process improvement techniques with a focus in B2B technology and businesses.

Other Current Directorships
None

Directorships held in other listed entities during the three years prior to the current year
None

Interest in Shares and Options
67,686 ordinary shares



KYM GALLAGHER

Company Secretary and Chief Financial Officer
Appointed 12 October 2018

Qualifications
Bachelor of Economics,
Member of Chartered Accountants ANZ

Experience
Kym has considerable experience as the CFO and other senior management roles of numerous ASX listed companies, commencing with RG Capital Radio (ASX:REG) in 2000, followed by Macquarie Media Group (ASX:MMG) in 2005 and Southern Cross Media (ASX:SXL) in 2010

Other Current Directorships
None

Directorships held in other listed entities during the three years prior to the current year
None

Interest in Shares and Options
190,000 ordinary shares and options to acquire a further 396,468 ordinary shares



PRINCIPAL ACTIVITIES

The principal activities of the consolidated group during the financial year were the operation of health club services. No significant change in the nature of these activities occurred during the year.

REVIEW OF OPERATIONS AND FINANCIAL RESULTS

Financial highlights for the year:

- Total revenues were \$162,626,909 compared with \$141,182,224 in the financial year ended 30 June 2023;
- Profit before income tax was \$4,774,152, compared with \$5,056,794 in the financial year ended 30 June 2023;
- Net profit after tax (NPAT) from continuing operations and attributable to members was \$3,248,184 compared with \$3,403,535 in the financial year ended 30 June 2023;
- Cash and cash equivalent reserves is \$22,274,377, up from \$6,828,484 in the financial year ended 30 June 2023; and
- There was an increase in net assets to \$109,084,469 compared to \$90,019,734 in the financial year ended 30 June 2023.

Operational highlights for the financial year:

- An increase in operating locations/clubs from 171 to 176;
- Corporate member numbers increasing from 181,950 at June 2023 to 200,067 at 30 June 2024;

SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

During the year, the following significant changes occurred within the Group:

Completed eleven separate acquisitions comprising:

- Four Plus Fitness sites in Ningi and Jindalee in QLD, Morley in WA and Ryde in NSW;
- The assets of Iron Works in Parkes, NSW
- The assets of Zoo Fitness in Penrith, NSW
- The assets of South Pacific Health Clubs - Mentone club, Vic
- The Share Capital of A&N Fitness which comprises four health clubs in Northern Territory

Opened the following greenfield sites:

- Rebalance in Tuggeranong, ACT (converted from a Studio by Club Lime)
- GroundUp in Gungahlin, ACT
- Plus Fitness in Glebe, NSW
- Club Lime in Bendigo, Vic; Gladesville NSW, Dickson, ACT, and Robina, Qld
- Club lime and Hiit Republic in Springfield, Qld

Completed a \$16 million fully underwritten institutional placement, issuing 11,034,483 ordinary shares in June 2024

Plus Fitness Network:

- A record 21 new locations were secured, with deposits paid

during the year.

- The network has for the first time surpassed 200 operating locations. Currently there are:
- 203 locations made up as follows:
- 27 Viva owned locations in Australia; and
- 176 Franchisee owned locations in Australia, New Zealand and India

EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD

During July 2024, the Group:

- Completed the acquisition of the assets of a second South Pacific Health Clubs location in Williamstown, Vic
- Completed the acquisition of the assets of three Gold's Gyms in WA
- Completed the acquisition of the share capital of Surge Enterprises Pty Limited and its subsidiaries which comprise five health clubs in WA

During August 2024, the Group executed a revised Term Sheet with Commonwealth Bank of Australia, which when implemented will provide significant flexibility with the Group's ability to access debt, while improving the level of free cash flows available.

The proposed facilities comprise:

- A three year term
- Facility A: \$130 million Cash Advance Facility
- Facility B: \$35 million Bank Guarantee Facility
- An additional \$50 million Accordion Facility, (available under certain conditions)
- An overall margin reduction in Facility A of 0.74%, with an increase in margin on Facility B of 0.44%

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial years.

LIKELY DEVELOPMENTS AND EXPECTED RESULTS OF OPERATIONS

Likely developments in the operations of the consolidated group and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the consolidated group.

RISK STATEMENT

The Group is committed to the effective management of risk to reduce uncertainty in business outcomes and to protect and enhance shareholder value.

There are a number of risks that could have a material financial impact on the Group; these risks and their mitigation strategies are outlined below:

REGULATORY RISK

If there is a change in any applicable industry regulations, franchising laws or temporary changes legislation, the Group may be affected through additional compliance costs or the inability to provide certain services. This could result in the loss of revenue and customers through lower utilisation and site shutdowns, which may adversely affect the Company's financial position and performance.

Mitigation Strategies

- Ensure that the Company is up to date with current regulatory matters and decisions.
- Continuous business development and member growth to increase member numbers and utilisation rates.

PROTECTION OF INTELLECTUAL PROPERTY

The Group maintains many intellectual property assets and risks associated with our IP include the risk that employees or other third parties will breach confidentiality agreements, infringe, or misappropriate the Company's intellectual property or commercially sensitive information.

Mitigation Strategies

- Ensure that contractual agreements with employees and third parties include appropriate IP protections, including indemnity clauses.
- Administration access limited to select employees.

DISRUPTION RISKS

Disruption risks for the Group include service outages, inability to handle unanticipated levels of demand during peak times or events, computer viruses, misuse by employees or contractors, or external or malicious interventions, such as hacking. Any disruption or failure of the Groups technology or systems may adversely affect the Company's operations, achievement of objectives and ultimately, its financial position.

Mitigation Strategies

- Ensure suppliers providing technology services to the Company are reputable and have robust mitigation strategies to manage any issues effectively.
- Continuous monitoring of traffic site, regular server testing and upgrading to handle increasing traffic. Redundancies and data backup for all key technology systems.
- 24-hour technology coverage of the website and technology assets to ensure issues are dealt with promptly.

PRIVACY BREACHES

Cyber-security incidents may compromise, or breach technology and service platforms used by the Company as part of its ongoing business and result in disclosure of personal or confidential information about the Company, its customers, employees or third parties in breach of Privacy Act 1988 (Cth) (Privacy Act) and the Australian Privacy Principles (APPs). This could result in loss of data integrity, reputational damage to the Company, claims from affected parties, loss of customers, increased regulatory scrutiny or regulatory action.

Mitigation Strategies

- Application of Privacy Principles to the management of personal data.
- Appropriate security regarding use of, and access to, personal data in accordance with the Privacy Act.
- IT security measures such as firewalls, alerts for unauthorised access and encryption of data when it is being transmitted.

DOMESTIC AND GLOBAL ECONOMIC CONDITIONS

The Group is subject to risk related to the volatility of domestic and global economic, political, and social conditions. The uncertainties and recent downturn of the global economy and other macroeconomic factors, interest rate rises and a high inflation environment, wars, geo-political instability, supply chain interruptions, could adversely affect our business.

DOMESTIC ECONOMIC CONDITIONS:

Domestic economic conditions including further interest rate rises, inflation and increases in the cost of living may have an impact on the Group through pressure to increase wages and lead to reduced members of clubs.

GLOBAL ECONOMIC CONDITIONS:

Global economic conditions may have an impact on the Group through the sourcing of equipment and consumables in support of the current and future operations. The impact to the group may be through increased prices and disruptions to supply chain.

Mitigation Strategies

- Increased domestic global costs may be directly passed on to the customer through periodic price increases.
- Wage growth is actively managed using appropriate application of the Fair Work Act and a proactive talent acquisition capability.
- Global supply chain risks are mitigated through advanced planning for new and refurbished sites taking in to account the potential for supply chain disruptions.

INTEREST RATE RISK

The Group is exposed to interest rate risks as outlined in Note 32. The interest rate risk is limited to the outstanding borrowings with variable interest rates. The groups Equipment Lease Liabilities, which account for approximately 49% of the Group's external debt (excluding AASB16 lease liabilities), have predominantly fixed payments and fixed interest rates so there is no material underlying risk to the financials of the business.

Mitigation Strategies

- The group continually assess the weighted average cost of debt against the cost of capital to determine the most appropriate use of free cashflow from operations.

DIRECTORS' MEETINGS

The number of meetings of the Board (including meetings of Committees of Directors) held during the year and the number of meetings attended by each Director is as follows

Director's name	Board Meetings		Audit and Risk Committee		People and Culture Committee	
	A	B	A	B	A	B
Harry Konstantinou	13	13	4	4	4	4
Rhys Holleran	13	13	4	4	4	4
Louise Bolger	13	13	4	4	4	4
Andrew Burns	13	13	4	4	4	4

Where:

- column A: is the number of meetings the Director was entitled to attend
- column B: is the number of meetings the Director attended

During the year, there were 10 scheduled Board Meetings. The additional meetings held and attended by Directors were for special matters such as for acquisitions.

UNISSUED SHARES UNDER OPTION

Unissued ordinary shares of the Company under option at the date of this report are:

Date options granted	Expiry date	Exercise price of shares (\$)	Number under option
12-Nov-20	16-Oct-25	3.34	606,667
28-Oct-21	16-10-24	0.00	412,000
24-Oct-22	31-Aug-25	0.00	613,986
26-Oct-23	31-Aug-26	0.00	635,538
			2,268,191

These options were issued under the LTI Plan (described in Note 20.2 to the financial statements) and have been allotted to individuals on conditions as follows:

- LTI Plan Options: The vesting of those options will be subject to the satisfaction of appropriate service-based conditions and/or performance hurdles determined by the Board. Options issued under the LTI program expire on the earlier of their expiry date or termination of the employee's employment;

SHARES ISSUED DURING OR SINCE THE END OF THE YEAR AS A RESULT OF EXERCISE OF OPTIONS

There were no issued ordinary shares as a result of the exercise of options during the financial year.

ENVIRONMENTAL LEGISLATION

The consolidated group's operations are not subject to any particular or significant environmental regulation under a law of the Commonwealth or of a State or Territory in Australia.

DIVIDENDS

There were no dividends paid or declared since the start of the financial year (2023: nil).

Details of the amount of the premium paid in respect of insurance policies are not disclosed as such disclosure is prohibited under the terms of the contract of insurance.

The Group has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify any current or former officer of the Group against a liability incurred as such by an officer. No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of the consolidated group.

Indemnity of officers

The Company has entered into deeds of access, indemnity and insurance with each Director (Director's Protection Deed) which confirm and extend the Director's statutory and general law rights of access to Board papers and the books and records of the Company and its Subsidiaries. The Director's Protection Deeds provide that the Director be allowed access to and a copy of records in certain circumstances.

In accordance with the Constitution, the Company must indemnify any current and former Directors and officers of the Company and its Subsidiaries against any liability incurred by that person in that capacity, including legal costs. The Director's Protection Deed also requires the Company to indemnify the Director for liability incurred as an officer of the Company and its Subsidiaries, including reasonably incurred legal costs, to the maximum extent permitted by law.

The Constitution also allows the Company to enter into and pay premiums on contracts insuring any liability incurred by any current and former Directors and officers of the Company and its Subsidiaries, which is incurred by them in that capacity, including legal costs.

Accordingly, the Director's Protection Deed requires the Company to maintain, to the extent permitted by law, an insurance policy which insures Directors and officers against liability as a Director or officer of the Company and its Subsidiaries.

Indemnity of auditors

The Group has agreed to indemnify its auditors, Hall Chadwick, to the extent permitted by law, against any claim by a third party arising from the Group's breach of its agreement. The indemnity requires the Group to meet the full amount of any such liabilities including a reasonable amount of legal costs.

Non-audit services

During the year, Hall Chadwick, the Company's auditors, performed certain other services in addition to their statutory audit duties.

The Board of Directors has considered the position and, in accordance with the advice received from the audit committee, is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- All non-audit services have been reviewed by the audit committee to ensure they do not impact the impartiality and objectivity of the auditor; and
- None of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants.

Details of the amounts paid to the auditors of the Company, Hall Chadwick, for audit and non-audit services provided during the year are set out in Note 26 to the financial statements. The total paid for non-audit services was \$49,410. This comprised tax and other business services.

PROCEEDINGS ON BEHALF OF THE CONSOLIDATED GROUP

No person has applied for leave of Court to bring proceedings on behalf of the consolidated group or intervene in any proceedings to which the consolidated group is a party for the purpose of taking responsibility on behalf of the consolidated group for all or any part of those proceedings.

The consolidated group was not a party to any such proceedings during the year

AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 28.

This directors' report including the Remuneration Report on pages 11 to 27 is signed in accordance with a resolution of the Board of Directors:



HARRY KONSTANTINO
Director

Dated this 13th day of August 2024.

REMUNERATION REPORT AUDITED

1.	Introduction	26
	Describes the scope of the Remuneration Report and the individuals whose remuneration details are disclosed together with a summary of the key changes during the year	
2.	Remuneration governance	27
	Describes the role of the Board and the Remuneration Committee, and the use of remuneration consultants when making remuneration decisions.	
3.	Non-executive director remuneration	28
	Provides details regarding the fees paid to non-executive directors.	
4.	Executive KMP remuneration	30
	Outlines the principles and strategy applied to executive remuneration decisions and the framework used to deliver rewards including the performance and remuneration linkages.	
5.	KMP equity interests	37
	Provides details regarding shareholdings in Viva Leisure Limited of KMP	
6.	Employment agreements	38
	Provides details regarding the contractual arrangements between Viva Leisure Limited and the executives whose remuneration details are disclosed.	

1.0 INTRODUCTION

Viva Leisure Limited (Viva Leisure or Viva) has a firm belief that attracting, developing, engaging and retaining passionate, capable team members will provide Viva Leisure with a sustainable advantage over the long term. Building and maintaining a culture and implementing people systems to support such a belief and culture are strategic priorities for the Company.

The relevant people strategies include attraction, learning and development, engagement, workplace health and safety, talent and succession management, and remuneration and benefits.

The Board's philosophy and approach to executive Key Management Personnel (KMP) remuneration has been to balance 'fair and reasonable' remuneration for skills and expertise with a risk and reward framework that supports longer-term growth and sustainability of Viva Leisure as an ASX listed company. A comprehensive review of executive remuneration during the financial year ended 30 June 2023 (FY2023) was implemented in FY2024. Key initiatives implemented included:

- Having a meaningful portion of remuneration 'at risk', dependent on meeting pre-determined performance benchmarks, both short (annual) and long term (3 years);
- Establishing appropriate and demanding performance hurdles, including a mix of objective measures and individual based key performance indicators, for both short and long term grants;

- Linking executive 'at risk' remuneration to shareholder value accretion by providing appropriate equity incentives to KMP which are linked to long-term Company performance and core values;
- Inclusion of zero priced options as reward for achievement of long term incentive performance targets

The changes adopted in FY2024 are under regular review. Any further material Board or executive KMP remuneration strategy changes will be advised.

The Board believes, Viva Leisure's approach to Board and executive KMP remuneration is a balanced, fair and equitable approach designed to reward and motivate a successful and experienced Board and executive team to deliver ongoing business growth which is designed meets the expectations of shareholders and other key stakeholders.

The Board will continue to welcome feedback from shareholders on our remuneration practices or on the communication of remuneration matters in the FY2024 Remuneration Report and beyond.

1.1 SCOPE

This Remuneration Report sets out, in accordance with the relevant Corporations Act 2001 (Corporations Act) and accounting standard requirements, the remuneration arrangements in place for key management personnel (KMP) of Viva Leisure Limited during FY2024.

1.2 KEY MANAGEMENT PERSONNEL

KMP have authority and responsibility for planning, directing and controlling the activities of Viva Leisure and comprise the non-executive directors, and executive KMP (being the executive directors and other senior executives named in this report). Details of the KMP as at year end are set out in the table below:

	Title (at year end)/Committees	Change in FY2024
Non-executive directors		
Rhys Holleran	Chair Member, Audit & Risk Management Member, People & Culture	No Change. Full Year No Change. Full Year No Change. Full Year
Louise Bolger	Director Chair, People & Culture Member, Audit & Risk Management	No Change. Full Year No Change. Full Year No Change. Full Year
Andrew Burns	Director Chair, Audit & Risk Management Member, People & Culture	No Change. Full Year No Change. Full Year No Change. Full Year
Executive directors		
Harry Konstantinou	Managing Director CEO and Managing Director	No change. Full year.
Other executive KMP		
Kym Gallagher	Chief Financial Officer	No change. Full year.
Angelo Konstantinou	Chief Technology Officer	No change. Full year
Sean Hodges	Chief Operating Officer	No change. Full year.

2.0 REMUNERATION GOVERNANCE

This section of the Remuneration Report describes the role of the Board and the Remuneration Committee (People and Culture Committee), and the use of remuneration consultants when making remuneration decisions affecting KMP.

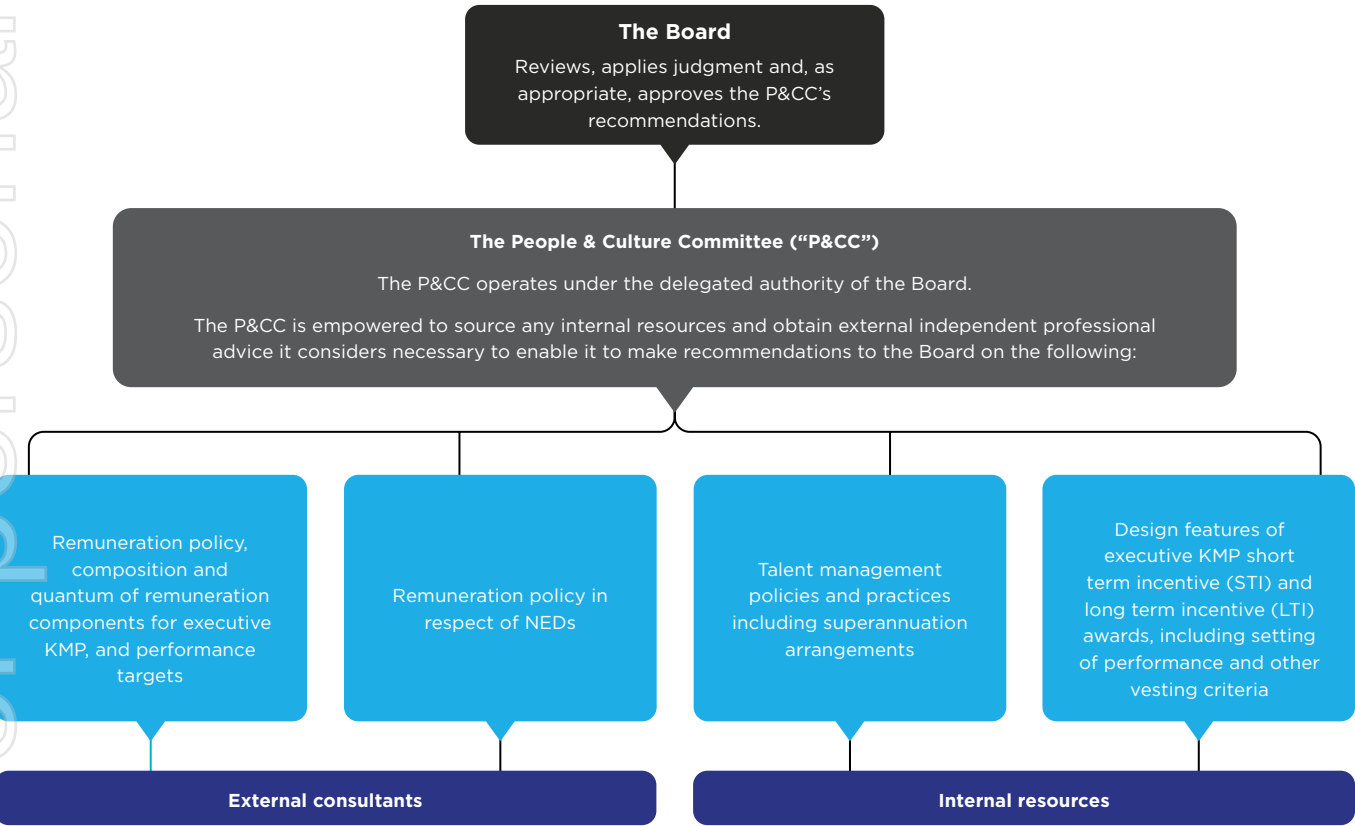
2.1 ROLE OF THE BOARD AND THE REMUNERATION COMMITTEE

The Board is responsible for Viva Leisure’s remuneration strategy and policies. Consistent with this responsibility, the Board has established the People and Culture Committee (P&CC) which comprises solely independent non-executive directors (NEDs).

The role of the P&CC is set out in its Charter, which is reviewed annually and was last revised and approved by the Board in June 2024. In summary, the P&CC’s role is to:

- ensure that the appropriate procedures exist to assess the remuneration levels of the Chairman, other NEDs, executive directors, direct reports to the CEO, Board Committees and the Board as a whole;
- ensure that Viva Leisure meets the requirements of Australian Securities Exchange (ASX) diversity and other relevant Guidelines;
- ensure that Viva Leisure adopts, monitors and applies appropriate remuneration policies and procedures;
- ensure that reporting disclosures related to remuneration meet the Board’s disclosure objectives and all relevant legal requirements;
- develop, maintain and monitor appropriate talent management programs including succession planning, recruitment, development; and retention and termination policies and procedures for senior management; and develop, maintain and monitor appropriate superannuation arrangements for Viva Leisure.

The P&CC’s role and interaction with Board, internal and external advisors, are further illustrated below:



Further information on the P&CC’s role, responsibilities and membership is contained in the Corporate Governance Report of its Annual Report. The P&CC terms of reference can also be viewed in the Investor Centre, Corporate Governance section of the Viva Leisure website.

2.2 USE OF REMUNERATION CONSULTANTS

All proposed remuneration consultancy contracts (within the meaning of section 206K of the Corporations Act) are subject to prior approval by the Board or the P&CC in accordance with the Corporations Act.

The Company did not enter into any remuneration consultancy contracts in FY24 within the meaning of section 206K of the Corporations Act, however did so in FY22, the detail of which is included in the Company’s FY22 Annual Report.

3.0 NON-EXECUTIVE DIRECTOR (NED) REMUNERATION

3.1 NED REMUNERATION

Principle	Comment
Fees are set by reference to key considerations	Fees for NEDs are based on the nature of the NEDs’ work and their responsibilities. The remuneration rates reflect the complexity of Viva Leisure’s business and the extent of the number of geographical locations in which Viva Leisure operates. In determining the level of fees, survey data on comparable companies is considered. NEDs’ fees are recommended by the P&CC and determined by the Board. Shareholders approve the aggregate amount available for the remuneration of NEDs.
Remuneration is structured to preserve independence whilst creating alignment (See also section 3.4)	To preserve independence and impartiality, NEDs are not entitled to any form of incentive payments including options and the level of their fees is not set with reference to any measure of Viva Leisure performance.
Aggregate Board and committee fees are approved by shareholders	The total amount of fees paid to NEDs in FY2024 is within the aggregate amount approved by shareholders in the Prospectus dated 14 May 2019 of \$500,000 per annum. No increase in the total fee pool is proposed this year.

3.2 NED FEES AND OTHER BENEFITS EXPLAINED

Elements	Details		
Board/ committee fees per annum - FY2024	Board Chairman fee	\$160,000	
	Board NED base fee	\$80,000	
	Committee fees	Committee Chair	Committee member
	Audit	\$15,000	\$10,000
	People & Culture	\$15,000	\$10,000

Post-employment benefits

Superannuation	Superannuation contributions have been made at a rate of 11.0% of the base fee (but only up to the Australian Government’s prescribed maximum contributions limit) which satisfies the Company’s statutory superannuation contributions. The contribution rate will increase in future years in line with mandated legislative increases. Contributions are included in the base fee
Retirement schemes	There are no retirement schemes in place for NED other than Statutory Superannuation.

Other benefits

Equity instruments	NEDs do not receive any performance related remuneration, options, performance rights or shares.
Other fees/benefits	NEDs receive reimbursement for costs directly related to Viva Leisure business.
	No payments were made to NEDs during FY2024 for travel allowances, extra services or special exertions.

3.3 NED TOTAL REMUNERATION PAID

Amounts \$		Short-term benefits		Post-employment benefits	
	Year	Fees	Termination benefits (if any)	Superannuation	Total
Rhys Holleran (Chair)	FY2024	144,796	-	15,928	160,724
	FY2023	156,544	-	16,437	172,981
Louise Bolger	FY2024	105,000	-	-	105,000
	FY2023	101,647	-	-	101,647
Andrew Burns	FY2024	111,667	-	-	111,667
	FY2023	109,167	-	-	109,167
Total	FY2024	361,463	-	15,928	377,391
	FY2023	367,358	-	16,437	383,795

3.4 MINIMUM SHAREHOLDING GUIDELINES

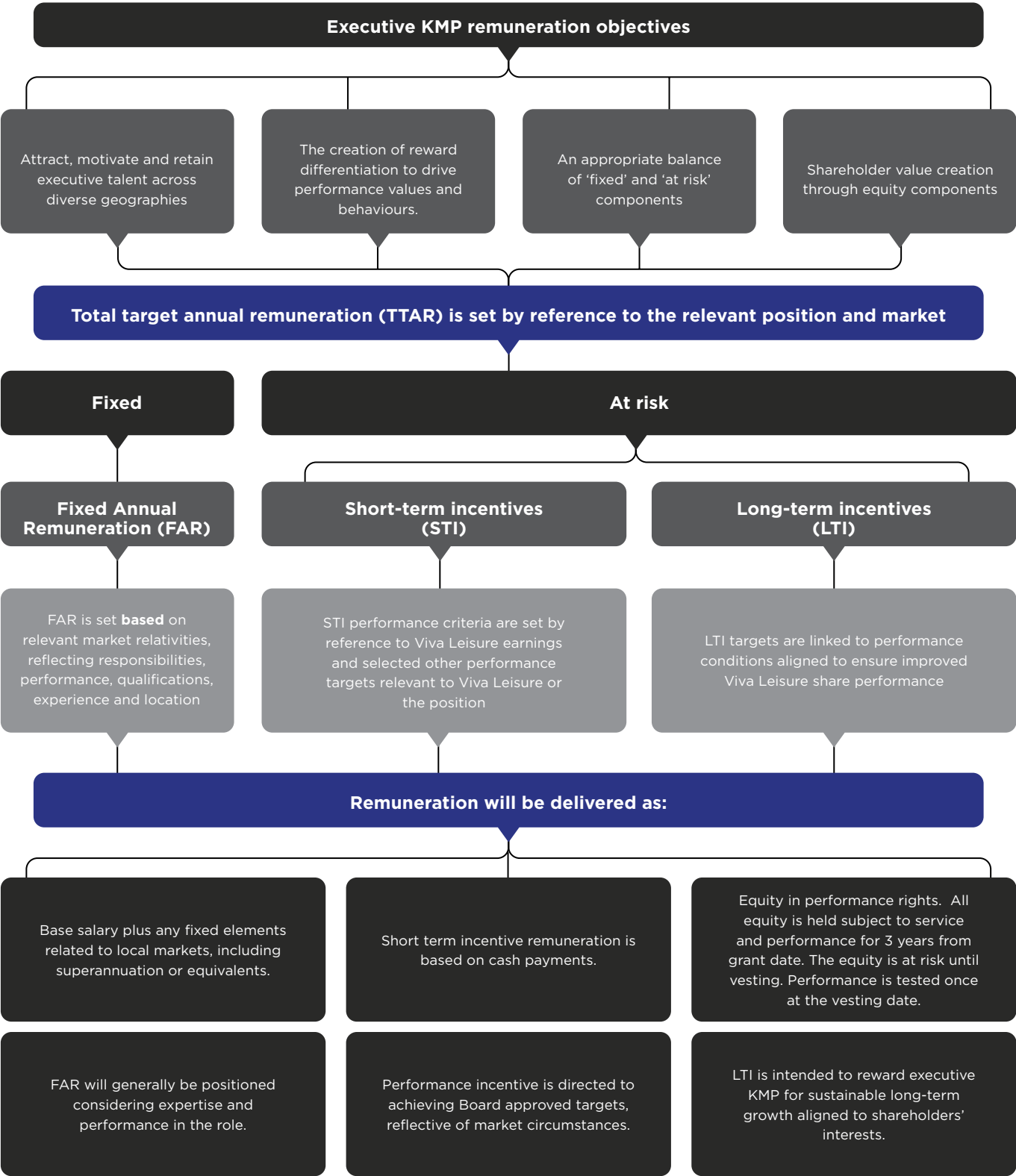
No minimum shareholding requirements are in place.

4.0 EXECUTIVE REMUNERATION

4.1 EXECUTIVE KMP REMUNERATION

Viva Leisure's executive remuneration policies are designed to attract, motivate and retain a qualified and experienced group of executives with complimentary skills. Fixed remuneration components are determined having regard to the specific skills and competencies of the executive KMP with reference to both internal and external relativities, particularly local market and industry conditions. The 'at risk' components of remuneration are strategically directed to encourage management to strive for superior (risk balanced) performance by rewarding the achievement of targets that are challenging, clearly defined, understood and communicated within the ambit of accountability of the relevant executive KMP.

Executive KMP remuneration objectives are determined as follows:



4.2 REMUNERATION COMPOSITION MIX AND TIMING OF RECEIPT

4.2.1 CURRENT REMUNERATION MIX AND AMENDMENTS FOR FY2024

Viva Leisure provides an appropriate and competitive mix of remuneration components balanced between fixed and at risk and paid in both cash and deferred equity. The broad remuneration composition mix for executive KMP can be illustrated as follows:

Remuneration mix FY2024

The remuneration mix for the CEO/Managing Director and other executive KMP in FY2023 consisted of FAR, STI and LTI. This resulted in the following remuneration mix:

Position	FAR	STI	LTI
CEO	50.0%	Up to 20.0% (of TTAR)	Up to 30.0% (of TTAR)
Executive KMP	63.5%	Up to 17.5% (of TTAR)	Up to 19.0% (of TTAR)

Remuneration mix FY2025 proposed

The proposed ‘new’ mix of remuneration for the CEO/Managing Director and executive KMP effective from 1 July 2024, will be as follows:

Position	FAR	STI	LTI
CEO	50.0%	Up to 25.0% (of TTAR)	Up to 25.0% (of TTAR)
Executive KMP	63.5%	Up to 21.5% (of TTAR)	Up to 15.0% (of TTAR)

Fixed Annual Remuneration (FAR)

The aim of Viva Leisure to position all executives at between the median and 75th percentile compared to relevant market based data considering the expertise and performance in the role.

A description of the short-term and long-term incentive schemes, including any proposed changes are set out in sections 4.4.1 and 4.4.2 below.

Total Target Annual Remuneration (TTAR)

TTAR under the remuneration mix adopted will, in the opinion of the Board, deliver an overall risk adjusted reward opportunity which is fair and market competitive.

4.2.2 REMUNERATION - TIMING OF RECEIPT OF THE BENEFIT FOR FY2024 ONWARDS

The three complementary components of executive KMP remuneration are ‘earned’ over multiple time ranges. This is illustrated in the following chart:

Year 1	Year 2	Year 3	Year 4	Year 5
TFR				
STI cash opportunity				
LTI				
F25	TFR			
	STI cash opportunity			
	LTI			
F26	TFR			
	STI cash opportunity			
	LTI			

As illustrated, executive KMP remuneration is delivered on a cascading basis, with a material component deferred for three years and (LTI) awarded as equity. This remuneration mix is designed to ensure executive KMP are focused on delivering results over the short, medium and long term if they are to maximise their remuneration opportunity. The Board believes this approach will align executive KMP remuneration to shareholder interests and expectations.

4.3 FIXED ANNUAL REMUNERATION EXPLAINED

Fixed Annual Remuneration (FAR) includes all remuneration and benefits paid to an executive KMP calculated on a total employment cost basis. In addition to base salary, superannuation and other allowances are included.

Executive KMP FAR is tested regularly for market competitiveness by reference to appropriate independent and externally sourced comparable benchmark information, including for comparable ASX listed companies, and based on a range of size criteria including market capitalisation, taking into account an executive’s responsibilities, performance, qualifications, experience and location.

FAR adjustments, if any, are made with reference to individual performance, an increase in job role or responsibility, changing market circumstances as reflected through independent benchmark assessments or through promotion.

Any adjustments to executive KMP remuneration are approved by the Board, based on P&CC and CEO/Managing Director recommendations.

4.4 VARIABLE (AT RISK) REMUNERATION EXPLAINED

As set out in section 4.2, variable remuneration is intended to form a significant portion of the CEO/Managing Director and other executive KMP remuneration opportunity. Apart from being market competitive, the purpose of variable remuneration is to direct executives’ behaviours towards maximising Viva Leisure’s short, medium and long-term performance.

The key aspects are summarised below:

4.4.1 SHORT-TERM INCENTIVES (STI)

Purpose	The STI arrangements at Viva Leisure are designed to reward executives for their achievement against annual performance targets set by the Board at the beginning of the performance period. The STI program is reviewed annually by the P&CC and approved by the Board. Any STI award in excess of the 100% budget opportunity is individually approved by the P&CC. All STI awards to the CEO and other executive KMP are approved by the P&CC and Board.		
Performance targets	The key performance objectives of Viva Leisure are currently directed to achieving Board approved targets, and by the achievement of individual performance goals. For FY2024 the STIs comprised: CEO: 35% on achievement of the Board approved budget for FY2024 15% on achievement of predetermined individual performance KPIs. 50% on over-achievement of the Board approved budget for FY2024 Executive KMP: 35% on achievement of the Board approved budget for FY2024 15% on achievement of predetermined individual performance KPIs. 50% on over-achievement of the Board approved budget for FY2024		
	Key Performance Measure	% of FY2024 STI Awarded	% of FY2023 STI Awarded
	Harry Konstantinou	100%	100%
	Kym Gallagher	100%	100%
	Sean Hodges	100%	100%
	Angelo Konstantinou	100%	100%
Rewarding performance	The STI performance ratings are determined under a predetermined matrix with the Board determination final.		

Table 1 - Executive KMP STI opportunity and actual FY2024 STI awarded

Executive KMP	Position	Target STI as a % of FY2024 TTAR	STI awarded as a % of TTAR	Actual STI award in FY2024 (\$)	STI forfeited in FY2024 as a % of TTAR
Harry Konstantinou	Chief Executive Officer	20.0%	20.0%	308,000	0%
Kym Gallagher	Chief Financial Officer	17.5%	17.5%	124,025	0%
Sean Hodges	Chief Operating Officer	17.5%	17.5%	96,800	0%
Angelo Konstantinou	Chief Technology Officer	17.5%	17.5%	86,213	0%

4.4.2 LONG-TERM INCENTIVES (LTI)

The LTI provides an annual opportunity for executive KMP and other selected executives (based on their ability to influence and execute strategy) to receive an equity award deferred for three years, that is intended to align a significant portion of executives’ overall remuneration to shareholder value over the longer term. All LTI awards remain at risk and subject to ‘clawback’ (forfeiture or lapse) until vesting.

Purpose	To align executive KMP remuneration opportunity with shareholder value and provide retention stimulus.
Types of equity awarded	LTIs are provided under the Viva Leisure Long-Term Incentive Plan. See section 5.1 for further details. Under the Long-Term Incentive Plan, selected senior executives are offered performance rights (being either premium priced or nil exercise price rights to fully paid ordinary shares of Viva Leisure Limited), subject to satisfying the relevant requirements.
Time of grant	All equity grants will be made after the AGM each year but based on values determined in August.
Time restrictions	Equity grants awarded to the CEO/Managing Director and other executive KMP are tested against the performance hurdles set, at the end of three years. If the performance hurdles are not met at the vesting date, performance rights lapse.
Performance hurdles and vesting schedule	Equity grants to the CEO and other executive KMP are subject to performance conditions, as follows:

LTIs (Granted 28 October 2021)	Tranche 1 (50% of Options – based on EPS CAGR)	Tranche 2 (50% of Options – based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2024	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range)	50% - 100% (on a straight-line basis)	0%
Greater than 15% (above maximum target)	100%	0%
Greater than 20%	100%	100%

LTIs (Granted 24 October 2022)	Tranche 1 (50% of Options – based on EPS CAGR)	Tranche 2 (50% of Options – based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2025	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range for Tranche 1)	50% - 100% (on a straight-line basis)	0%
15% to 20% (within target range for Tranche 2)	100%	50% - 100% (on a straight-line basis)
Greater than 20% (above maximum target)	100%	100%

LTIs (Granted 26 October 2023)	Tranche 1 (50% of Options – based on EPS CAGR)	Tranche 2 (50% of Options – based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2026	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range for Tranche 1)	50% - 100% (on a straight-line basis)	0%
15% to 20% (within target range for Tranche 2)	100%	50% - 100% (on a straight-line basis)
Greater than 20% (above maximum target)	100%	100%

- For the purposes of the above performance hurdles, EPS means the Basic Earnings per Share calculated by reference to the Company’s audited financial statements and excluding the impacts of AASB16.
- For the purposes of the above performance hurdles:
 - for the options granted on 28 October 2021, TSR means Total Shareholder Return and will be measured using the VVA 15-day Volume Weighted Average Market Price (VWAP) for the fifteen (15) trading days commencing from the announcement of results for the financial year ended 30 June 2021 (TSR measure start date) to the same 15 trading period VWAP post the date of announcement of results for the year ended 30 June 2024 (TSR measure end date);
 - for the options granted on 24 October 2022, TSR means Total Shareholder Return and will be measured using the VVA 15-day Volume Weighted Average Market Price (VWAP) for the fifteen (15) trading days commencing from the 1 July 2022 (TSR measure start date) to the same 15 trading period VWAP from 1 July 2025 (TSR measure end date).
 - for the options granted on 26 October 2023, TSR means Total Shareholder Return and will be measured using the VVA 15-day Volume Weighted Average Market Price (VWAP) for the fifteen (15) trading days commencing from the 1 July 2023 (TSR measure start date) to the same 15 trading period VWAP from 1 July 2026 (TSR measure end date).
- The Basic EPS may be adjusted for items which the Board, in its discretion, considers should be excluded from the EPS result (such as items of a one-off and non-recurring nature).
- The performance hurdles will be tested only once the vesting condition has been met by the grantee senior executive and following the Company’s audited accounts being finalised for each respective financial year end.

Performance rights vest if the time restrictions and relevant performance hurdles are met. The Board must approve any special provisions, in accordance with Company policies, in the event of termination of employment or a change of control.

Dividends	No dividends are attached to options or performance rights.
Voting rights	There are no voting rights attached to options or performance rights.
Retesting	There is no retesting of performance hurdles under Viva Leisure LTI.

LTI allocation	The size of individual LTI grants for the CEO/Managing Director and other executive KMP is determined in accordance with the Board approved remuneration strategy mix. The allocation methodology for performance rights is to determine the target LTI dollar value for each executive and divide it by face value determined by a 15-day VWAP after the release of the annual financial statements.
----------------	---

4.5 OTHER REMUNERATION ELEMENTS AND DISCLOSURES RELEVANT TO EXECUTIVE KMP

4.5.1 MALUS AND CLAWBACK

The “Malus and Clawback” provision empowers the Board to take action in specific situations where participants in the company’s Plan have engaged in fraudulent, dishonest, or negligent behaviour, breached their duties, brought disrepute to the company, or been convicted of an offense related to the company’s affairs. Additionally, the provision can be applied if a participant benefits from a financial misstatement circumstance or if the company is required or entitled by law or policy to reclaim remuneration or restrict the participant’s Options and/or Performance Rights.

Under the provision, the Board can make several determinations. They have the authority to forfeit or impose conditions on shares acquired by the participant under the Plan, as well as lapse or impose conditions on unvested or unexercised Options and/or Performance Rights. They can also adjust the number of shares over which the Options and/or Performance Rights are exercisable.

Furthermore, the Board can require the participant to repay the value of Options and/or Performance Rights received, the net proceeds from the sale of shares acquired under the Plan, or any dividends received. They may also adjust the participant’s fixed remuneration, incentives, or participation in the Plan for the current or future years if it is necessary to prevent unfair benefit to the participant.

4.5.2 HEDGING AND MARGIN LENDING PROHIBITION

Under the Viva Leisure Securities Trading Policy and in accordance with the Corporations Act, equity granted under Viva Leisure equity incentive schemes must remain at risk until vested, or until exercised if performance rights. It is a specific condition of grant that no schemes are entered into, by an individual or their associates that specifically protect the unvested value of performance rights allocated.

Viva Leisure also prohibits the CEO/Managing Director or other ‘Designated Persons’ (including executive KMP) providing Viva Leisure securities in connection with any margin loan or similar financing arrangement unless that person has received a specific notice of no objection in compliance with the policy from the Board.

Viva Leisure, in line with good corporate governance, has a formal policy setting down how and when employees of Viva Leisure may deal in Viva Leisure securities.

Viva Leisure’s Securities Trading Policy is available on the Viva Leisure website under Investor Centre, Corporate Governance.

4.5.3 CESSATION OF EMPLOYMENT PROVISIONS

The provisions that apply for STI and LTI awards in the case of cessation of employment are detailed in section 6.

4.5.4 CONDITIONS OF LTI GRANTS

The conditions under which LTI (performance rights) are granted and are approved by the Board in accordance with the relevant scheme rules, are as summarised in section 5.

4.5.5 MINIMUM SHAREHOLDING GUIDELINES

The Company has no minimum shareholding guidelines.

4.6 RELATIONSHIP BETWEEN VIVA LEISURE PERFORMANCE AND EXECUTIVE KMP REMUNERATION

The performance of the Group and remuneration paid to KMP over the last four years is summarised in the table below.

	FY2021	FY2022	FY2023	FY2024
Sales revenue (\$million)	83.72	90.83	141.18	162.63
Normalised NPAT (\$million)	0.9	(5.5)	8.8	10.6
Normalised EPS (cents)	1.2	(6.1)	9.8	11.6
Total dividend per share (cents)	-	-	-	-
Share price as at 30 June (\$)	\$1.64	\$1.16	\$1.27	\$1.40
CEO Total Annual Remuneration (\$)	522,980	977,909	1,226,251	1,335,045
Executive KMP Remuneration (\$)	874,011	1,152,224	1,440,385	1,620,530

* Group adjusted results excluding impacts of AASB16

During the FY2024 period the financial result of the Group exceeded the internally set Board approved financial targets for the Group. In addition, the guidance targets set in February 2024 have been met.

Financial Metric	Actual Results	Guidance
Total Revenue	\$162.6m	\$160m - \$164m
EBITDA	\$35.4m	\$35m - \$35.5m

Accordingly, the Company believes that the CEO/Managing Director and executive KMP remuneration aligns to company performance.

4.7 EXECUTIVE REMUNERATION TABLE - AUDITED STATUTORY DISCLOSURE (ACCOUNTING COST TO VIVA LEISURE)

Executive Remuneration	Year	Fixed Remuneration				Variable remuneration				Proportion of total remuneration		
		Short-term	Other employee costs		Total	Short-term	Equity Compensation	Total	Total	Performance related	Equity related	Total
		Salary	Superannuation benefits	Long service leave		Bonus	Value of options			%	%	
Harry Konstantinou (Chief Executive Officer)	2024	742,601	27,399	38,755	808,755	308,000	218,290	526,290	1,335,045	23.1%	16.4%	39.4%
	2023	673,941	25,292	42,646	741,879	280,000	204,372	484,372	1,226,251	22.8%	16.7%	39.5%
Kym Gallagher (Chief Financial Officer)	2024	423,601	27,399	12,186	463,186	124,025	63,928	187,953	651,139	19.0%	9.8%	28.9%
	2023	384,247	25,292	3,960	413,499	102,500	60,746	163,246	576,745	17.8%	10.5%	28.3%
Angelo Konstantinou (Chief Technology Officer)	2024	286,101	27,399	14,939	328,439	86,213	44,438	130,651	459,090	18.8%	9.7%	28.5%
	2023	259,383	25,232	15,900	300,515	71,000	42,480	113,480	413,995	17.1%	10.3%	27.4%
Sean Hodges (Chief Operating Officer)	2024	324,601	27,399	11,606	363,606	96,800	49,895	146,695	510,301	19.0%	9.8%	28.7%
	2023	293,846	25,292	17,269	336,407	80,000	32,987	112,987	449,394	17.8%	7.3%	25.1%
Total	2024	1,776,904	109,596	77,486	1,963,986	615,038	376,551	991,589	2,955,575	20.8%	12.7%	33.5%
Total	2023	1,611,417	101,108	79,775	1,792,300	533,500	340,585	874,085	2,666,385	20.0%	12.8%	32.8%

5.0 KMP EQUITY INTERESTS

The tables below set out the equity interests held by Non-executive Directors (“NEDs”) and executive KMP. Please refer to sections 4.5.2 (Hedging and margin lending prohibition) and 4.5.5 (Minimum shareholding guidelines).

NEDs	Viva Leisure Limited ordinary shares	Total intrinsic value of Viva Leisure Limited securities as at year end (\$)
Rhys Holleran	30,000	42,000
Louise Bolger	23,800	33,320
Andrew Burns	67,686	94,760
Total NED's	121,486	170,080

Executives	Viva Leisure Limited ordinary shares	Vested options over Viva Leisure Limited ordinary shares^	Total intrinsic value of Viva Leisure Limited securities as at year end (\$)
Executive Director			
Harry Konstantinou*	20,427,793	375,000	28,598,910
Other executives			
Kym Gallagher	190,000	113,334	266,000
Sean Hodges	46,667	38,334	65,334
Angelo Konstantinou*	19,220,604	80,000	26,908,846
Total executives	39,885,064	606,668	55,839,090

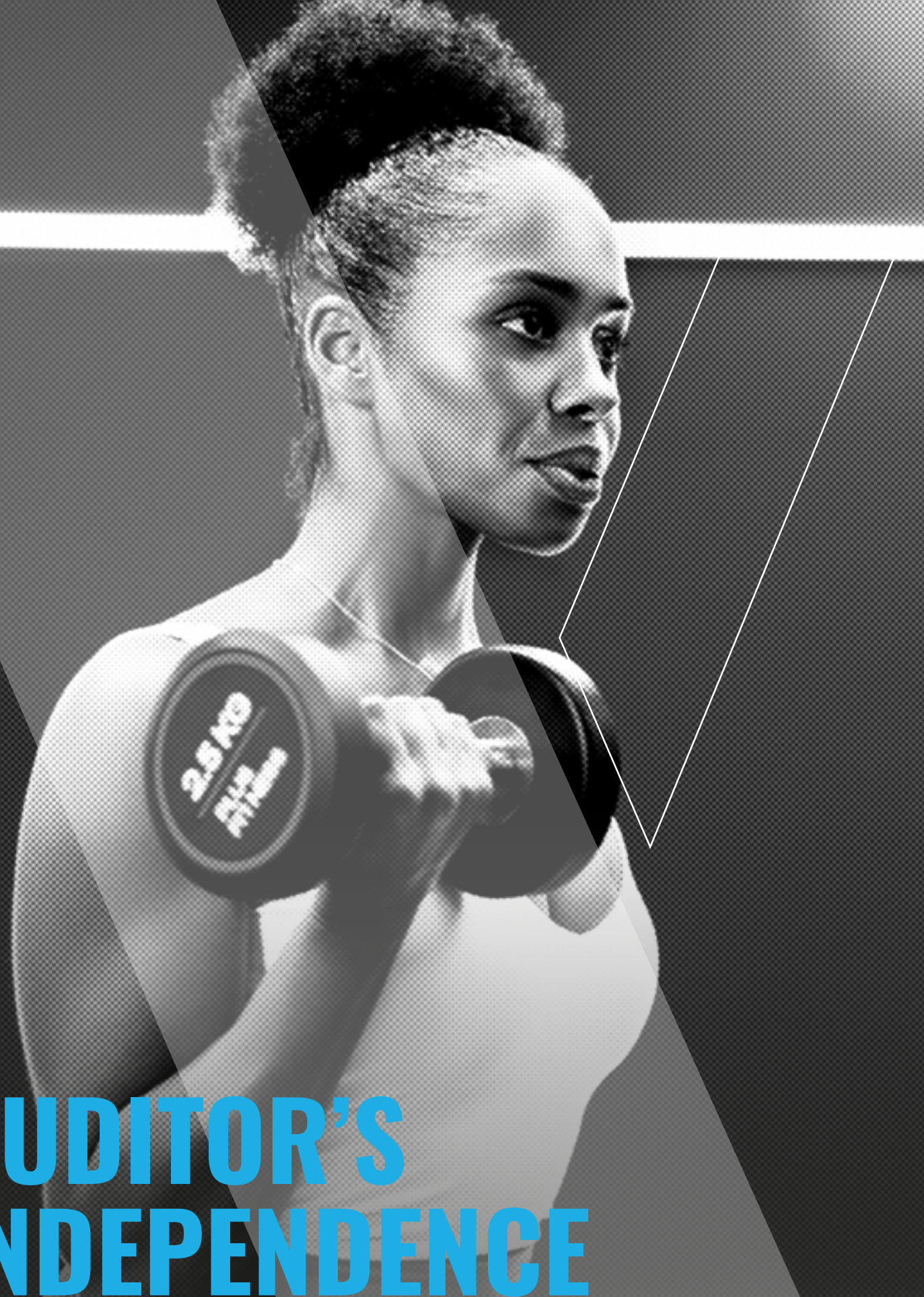
* SHJA Management Pty Ltd, of which Harry and Angelo Konstantinou are related parties, owns 18,688,434 ordinary shares.
^ options are currently out of the money

6.0 EMPLOYMENT AGREEMENTS (AUDITED)

The CEO/Managing Director and other executive KMP operate under employment agreements. The following sets out details of the employment agreements relating to the CEO/Managing Director and other executive KMP. The terms for the CEO and all other executive KMP are similar but do, on occasion, vary to suit different needs.

Length of contract	The CEO/Managing Director and other executive KMP are on permanent contracts, which is an ongoing employment contract until notice is given by either party.
Notice periods	In order to terminate the employment arrangements, the CEO is required to provide Viva Leisure with six months' written notice. Other executive KMP are required to provide Viva Leisure with between 3 months' and six months' written notice.
Resignation	On resignation, unless the Board determines otherwise: all unvested STI or LTI benefits are forfeited
Termination on notice by Viva Leisure	Viva Leisure may terminate employment of the CEO by providing six months' written notice. For other executive KMP, the notice period is three months' written notice. The Company may make payment in lieu of the notice period based on TFR. On termination on notice by Viva Leisure, unless the Board determines otherwise: unvested STI or LTI benefits may be exercised or paid within 30 days of notice being given.
Death or total and permanent disability	On death or total and permanent disability, the Board has discretion to allow all unvested STI and LTI benefits to vest.
Termination for serious misconduct	Viva Leisure may immediately terminate employment at any time in the case of serious misconduct, and other executive KMP will only be entitled to payment of TFR up to the date of termination. On termination without notice by Viva Leisure in the event of serious misconduct: - all unvested STI or LTI benefits will be forfeited; and - any ESS instruments provided to the employee on vesting of STI or LTI awards that are held in trust, will be forfeited.
Statutory entitlements	Payment of statutory entitlements of long service leave and annual leave applies in all events of separation.
Post-employment restraints	The CEO is subject to post-employment restraints of up to 12 months. All other executive KMP are subject to post-employment restraints for up to 6 months.

AUDITOR'S INDEPENDENCE DECLARATION





HALL CHADWICK
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS

VIVA LEISURE LIMITED
ABN 76 607 079 792
AND ITS CONTROLLED ENTITIES

AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF VIVA LEISURE LIMITED

In accordance with Section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Viva Leisure Limited. As the lead audit partner for the audit of the financial report of Viva Leisure Limited for the year ended 30 June 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.



Hall Chadwick (NSW)
Level 40, 2 Park Street
Sydney NSW 2000



DREW TOWNSEND
Partner
Date: 13 August 2024

ADELAIDE	BRISBANE	DARWIN	MELBOURNE	PERTH	SYDNEY
Level 9 50 Pine Street Adelaide SA 5000 +61 8 7093 8283	Level 4 340 Queen Street Brisbane QLD 4000 +61 7 2111 7000	Level 1 48-50 Smith Street Darwin NT 0800 +61 8 8943 0645	Level 14 440 Collins Street Melbourne VIC 3000 +61 3 9620 6400	Level 11 77 St Georges Ter Perth WA 6000 +61 8 6557 6200	Level 40 2 Park Street Sydney NSW 2000 +61 2 9263 2600

Liability limited by a scheme approved under Professional Standards Legislation. Hall Chadwick (NSW) Pty Ltd ABN 32 103 221 352


www.hallchadwick.com.au

CORPORATE GOVERNANCE STATEMENT

The Board is committed to achieving and demonstrating the highest standards of corporate governance. As such, Viva Leisure Ltd and its Controlled Entities (the Group) have adopted the fourth edition of the Corporate Governance Principles and Recommendations.



The Group's Corporate Governance Statement for the financial year ended 30 June 2024 is available on the investor relations website at <https://investors.vivaleisure.com.au>





CONSOLIDATED STATEMENT

Of profit or Loss and Other Comprehensive Income for
the Year Ended 30 June 2024

	Note	2024 \$	2023 \$
Revenue	4	162,626,909	141,182,224
Rental and outgoings expense		(5,170,577)	(4,139,990)
Employee benefits expense	20	(46,489,462)	(41,848,994)
Bank charges		(1,194,951)	(1,967,968)
Advertising and marketing costs		(5,953,713)	(4,360,285)
Utilities and cleaning		(11,931,200)	(10,311,336)
Licences and subscriptions		(2,783,425)	(2,532,053)
Insurances		(945,625)	(833,926)
Repairs and maintenance		(3,150,580)	(2,408,886)
Professional fees		(296,985)	(504,496)
Depreciation and amortisation expense		(51,868,475)	(44,175,889)
Finance costs	6	(18,651,135)	(16,275,929)
Costs of capital raisings, acquisitions and contractual matters		(605,274)	(82,856)
Other expenses		(8,811,355)	(6,682,822)
Profit before income tax		4,774,152	5,056,794
Income tax expense	8	(1,525,968)	(1,653,259)
Profit for the year		3,248,184	3,403,535
Total other comprehensive income for the year		-	-
Total comprehensive income for the year		3,248,184	3,403,535

This statement should be read in conjunction with the notes to the financial statements.

Earnings per share	Note	Cents	Cents
Basic earnings per share:			
Earnings from continuing operations	24	3.55	3.78
Diluted earnings per share:			
Earnings from continuing operations	24	3.46	3.61

CONSOLIDATED STATEMENT

of Financial Position for the Year Ended 30 June 2024

	Note	2024 \$	2023 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	9	22,274,377	6,828,484
Trade and other receivables	10	2,520,104	1,763,052
Inventories	11	1,152,153	889,544
Other assets	12	1,381,397	1,737,715
TOTAL CURRENT ASSETS		27,328,031	11,218,795
NON-CURRENT ASSETS			
Trade and other receivables	10	211,910	238,981
Property, plant, and equipment	14	63,614,087	60,001,152
Right of use assets	19	265,307,160	222,981,405
Intangible assets	15	91,946,962	74,765,294
Deferred tax assets	16	91,958,341	78,267,672
Other assets	12	2,118,670	1,542,628
TOTAL NON-CURRENT ASSETS		515,157,130	437,797,132
TOTAL ASSETS		542,485,161	449,015,927
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	17	14,034,856	9,345,418
Borrowings	13	8,291,023	5,310,292
Lease liabilities	19	43,074,972	34,034,119
Contract liabilities	18	4,121,850	3,493,038
Current tax liabilities	16	3,869,646	3,734,145
Provisions	21	3,820,293	3,235,519
TOTAL CURRENT LIABILITIES		77,212,640	59,152,531
NON-CURRENT LIABILITIES			
Borrowings	13	20,824,838	14,083,981
Lease liabilities	19	247,150,522	212,737,509
Provisions	21	10,414,818	8,628,785
Deferred tax liabilities	16	77,797,874	64,393,387
TOTAL NON-CURRENT LIABILITIES		356,188,052	299,843,662
TOTAL LIABILITIES		433,400,692	358,996,193
NET ASSETS		109,084,469	90,019,734
EQUITY			
Issued capital	22	143,990,674	128,550,674
Reserves	23	(21,090,598)	(21,230,048)
Retained earnings / (accumulated losses)		(13,815,607)	(17,300,892)
TOTAL EQUITY		109,084,469	90,019,734

This statement should be read in conjunction with the notes to the financial statements.

CONSOLIDATED STATEMENT

of Changes in Equity for the Year Ended 30 June 2024

	Share Capital	Reserves	Retained Earnings (Accumulated losses)	Total Equity
	\$	\$	\$	\$
Balance at 1 July 2022	128,064,691	(21,395,137)	(20,859,637)	85,809,917
Issue of shares, net of transaction costs and tax	916,159	-	-	916,159
Share buy-back	(430,176)	-	-	(430,176)
Expired 2019 options	-	(155,210)	155,210	-
Share option premium reserve	-	320,299	-	320,299
Total transactions with owners	485,983	165,089	155,210	806,282
Profit for the year	-	-	3,403,535	3,403,535
Total comprehensive loss for the year attributable to members of the entity	-	-	3,403,535	3,403,535
Balance at 30 June 2023	128,550,674	(21,230,048)	(17,300,892)	90,019,734
Balance at 1 July 2023	128,550,674	(21,230,048)	(17,300,892)	90,019,734
Expired 2021 options	-	(237,101)	237,101	-
Issue of shares, net of transaction costs and tax	15,440,000	-	-	15,440,000
Share option premium reserve	-	376,551	-	376,551
Total transactions with owners	15,440,000	139,450	237,101	15,816,551
Profit for the year	-	-	3,248,184	3,248,184
Total comprehensive income for the year attributable to members of the entity	-	-	3,248,184	3,248,184
Balance at 30 June 2024	143,990,674	(21,090,598)	(13,815,607)	109,084,469



CONSOLIDATED STATEMENT

of Cash Flows for the Year Ended 30 June 2024

	Note	2024 \$	2023 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		178,017,787	154,988,045
Payments to suppliers and employees		(98,343,518)	(87,095,908)
Interest received		173,154	40,437
Interest paid	6	(18,723,132)	(16,275,929)
Refund / (payments) of income tax		(1,676,649)	1,476,391
Net cash provided by operating activities	25	<u>59,447,642</u>	<u>53,133,036</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	14	(13,754,389)	(16,436,716)
Proceeds from sale of property, plant and equipment		28,585	390,543
Purchase of intangibles	15	(5,123,650)	(3,180,672)
Payments for business combinations, net of cash acquired	29	(14,045,163)	(5,925,890)
Net cash (used in) investing activities		<u>(32,894,617)</u>	<u>(25,152,735)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of shares		16,000,000	-
Direct costs of issue of shares		(800,000)	-
Share buy back		-	(430,176)
Proceeds from borrowings		15,029,000	4,038,300
Repayment of borrowings		(5,307,412)	(4,774,927)
Reduction in equipment leases principal	19	(7,657,246)	(5,977,213)
Reduction in property leases principal	19	(28,371,474)	(24,077,370)
Net cash (used in) financing activities		<u>(11,107,132)</u>	<u>(31,221,386)</u>
Net increase in cash held		<u>15,445,893</u>	<u>(3,241,085)</u>
Cash at beginning of financial year		<u>6,828,484</u>	<u>10,069,569</u>
Cash at end of financial year	9	<u>22,274,377</u>	<u>6,828,484</u>

This statement should be read in conjunction with the notes to the financial statements.

DIRECTORS' REPORT

To the consolidated financial statements
for the year ended 30 June 2024

› NOTE 1 - NATURE OF OPERATIONS

The principal activities of the consolidated group during the financial year were health club operations. No significant change in the nature of these activities occurred during the year.

› NOTE 2 - GENERAL INFORMATION AND STATEMENT OF COMPLIANCE

The consolidated general purpose financial statements of the Group have been prepared in accordance with the requirements of the Corporations Act 2001, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board (AASB). Compliance with Australian Accounting Standards results in full compliance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Viva Leisure Limited is a for-profit entity and statements are prepared on accruals basis under the historical cost convention.

Viva Leisure Limited is the Group's Ultimate Parent Company. Viva Leisure Limited is a Public Company incorporated and domiciled in Australia. The address of its registered office and its principal place of business is DKS 2.0 North Building, Level 3, 23 Challis Street, Dickson ACT.

The consolidated financial statements for the year ended 30 June 2024 were approved and authorised for issue by the Board of Directors on 13 August 2024.

› NOTE 3 - SUMMARY OF ACCOUNTING POLICIES

a. Overall Considerations

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

b. Basis of Consolidation

The Group financial statements consolidate those of the Parent Company and all its subsidiaries as at 30 June 2024. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of 30 June. Refer to Note 30 for the list of subsidiaries.

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable.

c. Business Combinations

The Group applies the acquisition method in accounting for business combinations. The consideration transferred by the

Group to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Group, which includes the fair value of any asset or liability arising from a contingent consideration arrangement.

Acquisition costs are expensed as incurred.

The Group recognises identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognised in the acquiree's financial statements prior to the acquisition. Assets acquired and liabilities assumed are generally measured at their acquisition date fair values.

Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of: (a) fair value of consideration transferred, (b) the recognised amount of any non-controlling interest in the acquiree, and (c) acquisition date fair value of any existing equity interest in the acquiree, over the acquisition date fair values of identifiable net assets. If the fair values of identifiable net assets exceed the sum calculated above, the excess amount (i.e. gain on a bargain purchase) is recognised in profit or loss immediately. See note 15.

d. Fair Value of Assets and Liabilities

Where applicable, the Group measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Group would receive to sell an asset or would have to pay to transfer a liability in an orderly (i.e. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (i.e. the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (i.e. the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

e. Revenue

Health Club Operations

Revenue is derived mainly from the sale of health club membership services to its customers.

To determine whether to recognise revenue, the Group follows a 5-step process:

- (i) Identifying the contract, or otherwise, with a customer;
- (ii) Identifying the performance obligations;
- (iii) Determining the transaction price;
- (iv) Allocating the transaction price to the performance obligations; and
- (v) Recognising revenue when/as performance obligation(s) are satisfied.

The health club membership services revenue stream focuses on providing customers with access to the groups' gym facilities. Revenue is recognised as the customers are provided access to the gym. Under AASB 15: Revenue from Contracts with Customers, this happens over time as customers pay in advance of receipt of this service. The consideration received in advance of providing these services, which is generally two weeks in advance, is recognised as a contract liability.

Therefore, revenue is recognised over time as the customer consumes these services. The transaction price is determined with reference to the contract price as stated in the customer's contract.

Franchise Operations

Following the acquisition of Australian Fitness Management (Plus Fitness), the following additional revenue recognition policies are now applicable for the group.

The group enters into franchise licence agreements, whereby franchisees pay an upfront five year licence fee, and ongoing monthly franchise fees. The licence fee consideration is received in advance of providing the services attaching to the licence, which is generally over a five year period, and is recognised as a contract liability. The monthly franchise fees are recorded as revenue as they are derived. The transaction price is determined with reference to the contract price as stated in the franchise agreement.

The group provides equipment to franchisees as part of establishing the licence. The equipment is invoiced in advance of the supply and is recognised as a contract liability until the point in time the franchise commences operation. On commencement of the franchises operation the revenue is recognised. The transaction price is determined by the amount invoiced to the franchise.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

Viva Pay and Technical Fees

The Group provides direct debit collection services and member management services to its franchisees in the Plus Fitness franchise network. The Group charges fees to the franchisees at the time of collection of direct debit income for these services. The fees are recorded as revenue as they are derived.

All revenue is stated net of the amount of goods and services tax.

f. Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs.

g. Goodwill

Goodwill represents the future economic benefits arising from a business combination that are not individually identified and separately recognised.

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is calculated as the excess of the sum of:

- (i) the consideration transferred at fair value;
- (ii) any non-controlling interest (determined under either the fair value or proportionate interest method); and
- (iii) the acquisition date fair value of any previously held equity interest;

over the acquisition date fair value of any identifiable assets acquired and liabilities assumed.

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest shall form the cost of the investment in the separate financial statements.

Goodwill on acquisition of subsidiaries is included in intangible assets.

Goodwill is tested for impairment annually and is allocated to the Group's cash-generating units or groups of cash-generating units, representing the lowest level at which goodwill is monitored and not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity disposed of.

h. Other Intangible Assets

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of acquisition. Intangible assets acquired separately are initially recognised at cost. Intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in the profit or loss arising from derecognition of an intangible asset is measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangibles are reviewed annually. Changes in expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

Amortisation

The amortisable amount of all intangibles is amortised on a straight-line basis over the asset's useful life to the consolidated group commencing from the time the asset is held ready for use.

The amortisation rates used for each class of amortisable assets are:

Class of Intangible	Amortisation Rate per annum
Trademarks	5-10%
Capitalised Software	33%
Digital Assets	10%

i. Plant and Equipment

Each class of plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 3l. for details of impairment).

The cost of fixed assets constructed within the consolidated group includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the consolidated group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the consolidated group commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Plant and equipment	10-40%
Furniture and fittings	10-20%
Motor Vehicles	15-25%
Leased plant and equipment	5-20%
Leasehold improvements	5-20%

The assets' residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss when the item is derecognised.

j. Leases

The Group as a lessee

At inception of a contract, the Group assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability are recognised by the Group where the Group is a lessee. However, all contracts that are classified as short-term leases (ie leases with a remaining term of 12 months or less) and leases of low value assets are recognised as operating expenses on a straight-line basis over the term of the lease.

Initially the lease liability is measured at the present value of the lease payments still to be paid at the commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, the Group uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, any lease payments made at or before the commencement day and any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the lease term or useful life of the underlying asset, whichever is the shortest.

Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Group anticipates exercising a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

Short-term leases

The Group has elected not to recognise lease liabilities for short-term leases that have a lease term of 12 months or less. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

k. Impairment Testing of Goodwill, Other Intangible Assets and Property, Plant and Equipment

For impairment assessment purposes, assets are grouped

at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which management monitors goodwill.

Cash-generating units to which goodwill has been allocated (determined by the Group’s management as equivalent to its operating segments) are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the asset or cash-generating unit’s carrying amount exceeds its recoverable amount, which is the higher of fair value less costs to sell and value-in- use. To determine the value-in-use, management estimates expected future cash flows from each cash- generating unit and determines a suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group’s latest approved budget, adjusted as necessary to exclude the effects of future reorganisations and asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management’s assessment of respective risk profiles, such as market and asset-specific risks factors.

Impairment losses for cash-generating units reduce first the carrying amount of any goodwill allocated to that cash-generating unit. Any remaining impairment loss is charged pro rata to the other assets in the cash-generating unit. With the exception of goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist. An impairment charge is reversed if the cash-generating unit’s recoverable amount exceeds its carrying amount.

I. Financial Instruments

Recognition, initial measurement and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and subsequent measurement

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with AASB 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable)

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging

instruments are classified into the following categories upon initial recognition:

- amortised cost
- fair value through profit or loss (FVPL)
- equity instruments at fair value through other comprehensive income (FVOCI)
- debt instruments at fair value through other comprehensive income (FVOCI)

Classifications are determined by both:

- The entities business model for managing the financial asset
- The contractual cash flow characteristics of the financial assets

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables, which is presented within other expenses.

Subsequent measurement financial assets

Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Group’s cash and cash equivalents, trade and most other receivables fall into this category of financial instruments.

Impairment of Financial assets

AASB 9’s impairment requirements use more forward looking information to recognise expected credit losses – the ‘expected credit losses (ECL) model’. Instruments within the scope of the new requirements include loans and other debt-type financial assets measured at amortised cost and FVOCI, trade receivables, contract assets recognised and measured under AASB 15 and loan commitments and some financial guarantee contracts (for the issuer) that are not measured at fair value through profit or loss.

The Group considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk (‘Stage 1’) and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low (‘Stage 2’).

‘Stage 3’ would cover financial assets that have objective evidence of impairment at the reporting date.

‘12-month expected credit losses’ are recognised for the first category while ‘lifetime expected credit losses’ are recognised for the second category.

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

Low credit risk operational simplification approach

If a financial asset is determined to have low credit risk at the initial reporting date, the Group assumes that the credit risk has not increased significantly since initial recognition.

In order to make such a determination that the financial asset has low credit risk, the Group applies its internal credit risk ratings or other methodologies using a globally comparable definition of low credit risk.

A financial asset is considered to have low credit risk if:

- there is a low risk of default by the borrower;
- the borrower has strong capacity to meet its contractual cash flow obligations in the near term;
- adverse changes in economic and business conditions in the longer term may, but not necessarily will, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

A financial asset is not considered to carry low credit risk merely due to existence of collateral, or because a borrower has a risk of default lower than the risk inherent in the financial assets, or lower than the credit risk of the jurisdiction in which it operates.

Recognition of expected credit losses in financial statements

At each reporting date, the Group assesses the credit risk and recognises a loss allowance if appropriate. Any movement in the loss allowance from prior year is treated as an impairment gain or loss in the statement of profit or loss and other comprehensive income.

The carrying amount of financial assets measured at amortised cost includes the loss allowance relating to that asset.

Classification and measurement of financial liabilities

As the accounting for financial liabilities remains largely unchanged from AASB 139, the Group’s financial liabilities were not impacted by the adoption of AASB 9. However, for completeness, the accounting policy is disclosed below.

The Group’s financial liabilities include borrowings, trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Group designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method.

All interest-related charges and, if applicable, changes in an instrument’s fair value that are reported in profit or loss are included within finance costs or finance income.

m. Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the consolidated group that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

n. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost includes all expenses directly attributable to the manufacturing process as well as suitable portions of related production overheads, based on normal operating capacity. Costs of ordinarily interchangeable items are assigned using the first in, first out cost formula. Net realisable value is the estimated selling price in the ordinary course of business less any applicable selling expenses.

o. Income taxes

Tax expense recognised in profit or loss comprises the sum of deferred tax and current tax not recognised in other comprehensive income or directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, the Australian Taxation Office (ATO) and other fiscal authorities relating to the current or prior reporting periods that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill or on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with investments in subsidiaries and joint ventures is not provided if reversal of these temporary differences can be controlled by the Group and it is probable that reversal will not occur in the foreseeable future.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided the expected rates are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised to the extent that it is probable that they will be able to be utilised against future taxable income, based on the Group’s forecast of future operating results which is adjusted for significant non-taxable income and expenses and specific limits to the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Group has a right and intention to set off current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognised as a component of tax income or expense in profit or loss, except where they relate to items that are recognised in other comprehensive income (such as the revaluation of land) or directly in equity, in which case the related deferred tax is

also recognised in other comprehensive income or equity, respectively.

Viva Leisure Limited and its wholly-owned Australian controlled entities have implemented the tax consolidation legislation. As a consequence, these entities are taxed as a single entity and the deferred tax assets and liabilities of these entities are set off in the consolidated financial statements.

p. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

q. Employee Benefits

Short-term employee benefits

Provision is made for the consolidated group’s obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages and salaries. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The consolidated group’s obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as part of provisions in the statement of financial position.

Other long-term employee benefits

Provision is made for employees’ long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Upon the remeasurement of obligations for other long-term employee benefits, the net change in the obligation is recognised in profit or loss as part of employee benefits expense.

The consolidated group’s obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the consolidated group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

All employees of the consolidated group receive defined contribution superannuation entitlements, for which the consolidated group pays the fixed superannuation guarantee contribution (currently 11.0% of the applicable employee’s average ordinary salary) to the employee’s superannuation fund of choice. All contributions in respect of employees’ defined contribution entitlements are recognised as an

expense when they become payable. The consolidated group’s obligation with respect to employees’ defined contribution entitlements is limited to its obligation for any unpaid superannuation guarantee contributions at the end of the reporting period. All obligations for unpaid superannuation guarantee contributions are measured at the (undiscounted) amounts expected to be paid when the obligation is settled and are presented as current liabilities in the consolidated group’s statement of financial position.

r. Share-based Employee Remuneration

The Group operates equity-settled share-based remuneration plans for its employees (see note 20). None of the Group’s plans feature any options for a cash settlement.

All goods and services received in exchange for the grant of any share-based payment are measured at their fair values. Where employees are rewarded using share-based payments, the fair values of employees’ services are determined indirectly by reference to the fair value of the equity instruments granted. This fair value is appraised at the grant date and excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions).

All share-based remuneration is ultimately recognised as an expense in profit or loss with a corresponding credit to share option reserve. If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest.

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. Estimates are subsequently revised if there is any indication that the number of share options expected to vest differs from previous estimates. Any cumulative adjustment prior to vesting is recognised in the current period. No adjustment is made to any expense recognised in prior periods if share options ultimately exercised are different to that estimated on vesting.

Upon exercise of share options, the proceeds received net of any directly attributable transaction costs are allocated to share capital up to the nominal (or par) value of the shares issued with any excess being recorded as share premium.

s. Provisions

Provisions are recognised when the consolidated group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and that outflow can be reliably measured. Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

t. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST

recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

u. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year. The comparatives reflect the consolidated group.

Where the consolidated group retrospectively applies an accounting policy, makes a retrospective restatement of items in the financial statements or reclassifies items in its financial statements, a third statement of financial position as at the beginning of the preceding period in addition to the minimum comparative financial statements is presented.

v. Changes in Significant Accounting Policies

There were no changes in significant accounting policies during the year.

w. New and revised Australian Accounting Standards and Interpretations on issue but not yet effective

At the date of the financial statements, the Group has not applied the following new and revised Australian Accounting Standards, Interpretations and amendments that have been issued but are not yet effective:

Standard/amendment	Effective for annual reporting periods beginning on or after
AASB 2021-2 Amendments to Australian Accounting Standards – Disclosure of Accounting Policies and Definition of Accounting Estimates	1 January 2024
AASB 2020-1, AASB 2020-6 Classification of Liabilities as Current or Non-current	1 January 2024

x. Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the consolidated group.

Key estimates and uncertainty

Information about estimates and assumptions that have the

most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

Impairment

In assessing impairment, management estimates the recoverable amount of each asset or cash- generating unit based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

Useful lives of depreciable assets

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets.

Provision for make good

A provision has been made for the present value of anticipated costs for future restoration of leased premises. The provision includes future cost estimates associated with vacating of premises. The calculation of this provision requires assumptions such as the exit date and cost estimates. The provision recognised is periodically reviewed and updated based on the facts and circumstances available at the time. Changes to the estimated future costs are recognised in the statement of financial position by adjusting the asset and the provision. Reductions in the provision that exceed the carrying amount of the asset are recognised in profit or loss.

Business combinations

Management uses valuation techniques in determining the fair values of the various elements of a business combination. Particularly, the fair value of contingent consideration is dependent on the outcome of many variables that affect future profitability.

Lease term and option to extend under AASB16

The lease term is defined as the non-cancellable period of a lease together with periods covered by an option to extend the lease if the lessee is reasonably certain to exercise that option; and also periods covered by an option to terminate the lease if the lessee is reasonably certain not to exercise that option.

The decision on whether or not the options to extend are reasonably going to be exercised is a key management judgement that the entity will make. The Group determines the likeliness to exercise on a lease-by-lease basis looking at various factors such as which assets are strategic and which are key to future strategy of the entity.

› NOTE 4 - REVENUE AND OTHER INCOME

		2024 \$	2023 \$
Revenue from contracts with customers	4a	153,078,307	133,558,297
Income from franchise operations	4b	8,403,590	7,481,898
		161,481,897	141,040,195
Other sources of income	4c	1,145,012	142,029
Total revenue and other income		162,626,909	141,182,224
The group operates in one segment, health club services.			
a. Revenue from contracts with customers		153,078,307	133,558,297
b. Income from franchise operations		8,403,590	7,481,898
		161,481,897	141,040,195
Timing of revenue recognition			
Over time		156,383,187	138,345,829
At a point in time		5,098,710	2,694,366
Total revenue		161,481,897	141,040,195
c. Other Revenue			
Interest received		168,666	40,437
Rent received		51,161	55,357
Digital income		251,025	-
Viva Pay income		674,160	-
Gain on disposal of property, plant and equipment		-	46,235
Total other revenue		1,145,012	142,029

› NOTE 5 - PROFIT / (LOSS) FOR THE YEAR

	2024 \$	2023 \$
Profit/ (Loss) before income tax from continuing operations includes the following specific expenses:		
• Amounts expensed as part of business combinations and acquisition opportunities	580,304	82,856
• Capital raise costs	24,970	-
• Short term lease payments	-	33,412

› NOTE 6 - FINANCE COSTS AND FINANCE INCOME

	2024 \$	2023 \$
Interest expense from borrowings at amortised cost:		
External entities	2,553,982	1,919,179
Interest expenses for finance lease arrangements	16,169,150	14,356,750
	18,723,132	16,275,929
Interest on makegood	(71,997)	-
Total interest expense	18,651,135	16,275,929

› NOTE 7 - SEGMENT REPORTING

Management have determined that the Group operates in one business segment – health club operations; and one main geographic segment. Refer to Note 4 for the revenue splits between the revenue with contracts from customers and franchise operations.

› NOTE 8 - INCOME TAX EXPENSE

The major components of tax expense and the reconciliation of expected tax expense based on the effective tax rate of Viva Leisure Limited at 30.0% (2023:30.0%) and the reported tax expense in profit or loss are as follows::

	2024 \$	2023 \$
Profit before tax	4,774,152	5,056,794
Domestic tax rate	30.0%	30.0%
Prima facie tax expense	1,432,246	1,517,038
Adjustment for non-deductible expenses:		
Non-deductible expenses	142,281	128,530
Prior year's over provision of tax	(48,559)	(6,899)
Income tax expense	1,525,968	1,638,669
Tax expense comprises		
Current tax expense	1,572,150	3,296,764
Deferred tax expense	(46,182)	(1,658,095)
	1,525,968	1,638,669

› NOTE 9 - CASH AND CASH EQUIVALENTS

	2024 \$	2023 \$
Cash at bank and on hand	22,274,312	6,733,869
Cash backed bank guarantees	65	94,615
	22,274,377	6,828,484

The effective interest rate on short-term bank deposits was 4.1% (2023: 1.00%). These deposits are held at call.

› NOTE 10 - TRADE AND OTHER RECEIVABLES

	2024 \$	2023 \$
Current		
Trade receivables	1,612,496	1,640,089
Other receivables	866,222	75,057
Sub leases receivable	41,386	47,906
Total current trade and other receivables	<u>2,520,104</u>	<u>1,763,052</u>
Non-current		
Other receivables	98,398	-
Sub leases receivable	113,512	238,981
Total non-current trade and other receivables	<u>211,910</u>	<u>238,981</u>

	Current	>30 days past due	>60 days past due	>90 days past due	Total
	\$	\$	\$	\$	\$
2024					
Trade receivables	321,393	287,291	16,826	986,986	1,612,496
Other receivables	964,620	-	-	-	964,620
Sub lease receivables	154,898	-	-	-	154,898
	<u>1,440,911</u>	<u>287,291</u>	<u>16,826</u>	<u>986,986</u>	<u>2,732,014</u>

	Current	>30 days past due	>60 days past due	>90 days past due	Total
	\$	\$	\$	\$	\$
2023					
Trade receivables	1,139,344	154,234	34,933	311,578	1,640,089
Other receivables	75,057	-	-	-	75,057
Sub lease receivable	286,887	-	-	-	286,887
	<u>1,501,288</u>	<u>154,234</u>	<u>34,933</u>	<u>311,578</u>	<u>2,002,033</u>

The net carrying of trade receivables is considered a reasonable approximation of fair value. None of the past due receivables are considered impaired.

› NOTE 11 - INVENTORIES

	2024 \$	2023 \$
Current		
At cost or lower of net realisable value		
Finished goods	1,152,153	889,544
	<u>1,152,153</u>	<u>889,544</u>

› NOTE 12 - OTHER ASSETS

	2024 \$	2023 \$
Current		
Prepayments	1,381,397	1,737,715
	<u>1,381,397</u>	<u>1,737,715</u>
Non-Current		
Cash bonds receivable	2,118,670	1,542,628
	<u>2,118,670</u>	<u>1,542,628</u>

Bonds relate to amounts set aside against rental obligations to landlords where the Company is a lessee.

› NOTE 13 - BORROWINGS

	Current		Non-current	
	2024 \$	2023 \$	2024 \$	2023 \$
At amortised cost:				
Bank loans	8,291,023	5,310,292	20,824,838	14,083,981
	<u>8,291,023</u>	<u>5,310,292</u>	<u>20,824,838</u>	<u>14,083,981</u>

There are several asset specific security interests registered on the PPS Register against members of the Group listed at Note 30.

In addition, the bank loans mature on 31 July 2025 and the facility agreement specifies the following security interests:

1. First ranking General Security Interest from each Obligor comprising first ranking charge over all present and after acquired property.
2. First ranking charge over any assets financed under the Equipment Finance Facility.
3. Account Set offs from Viva Leisure Property Pty Ltd over Deposits totalling \$50,000 (relating to security for all cash covered bank guarantees issued in the name of Viva Leisure Property Pty Ltd).
4. The interest rate payable on the drawn balance of the market rate loan is BBSY plus 3.49%. At 30 June 2024 this amounted to 7.84% (FY2023 8.17%).

› NOTE 14 - PROPERTY, PLANT AND EQUIPMENT

Details of the Group's property, plant and equipment and their carrying amounts are as follows:

	Plant and Equipment	Furniture and Fittings	Motor Vehicles	Leasehold Improvements	Total
	\$	\$	\$	\$	\$
Gross carrying amount					
Balance at 1 July 2023	10,933,850	1,057,537	397,768	47,611,997	60,001,152
Additions	4,467,959	191,225	50,507	9,044,698	13,754,389
Acquisitions through business combinations	964,599	-	-	-	964,599
Disposals	(41,669)	-	-	-	(41,669)
Depreciation expense	(2,733,149)	(248,009)	(104,542)	(7,978,684)	(11,064,384)
Carrying amount at 30 June 2024	13,591,590	1,000,753	343,733	48,678,011	63,614,087
At cost	25,092,483	2,961,596	898,873	71,862,004	100,814,956
Accumulated depreciation	(11,500,893)	(1,960,843)	(555,140)	(23,183,993)	(37,200,869)
Written down value	13,591,590	1,000,753	343,733	48,678,011	63,614,087

	Plant and Equipment	Furniture and Fittings	Motor Vehicles	Leasehold Improvements	Total
	\$	\$	\$	\$	\$
Balance at 1 July 2022	10,641,817	1,100,010	231,717	40,036,011	52,009,555
Additions	2,431,548	218,100	278,958	13,508,110	16,436,716
Acquisitions through business combinations	624,400	-	-	-	624,400
Disposals	(382,137)	-	(8,408)	-	(390,545)
Depreciation expense	(2,381,778)	(260,573)	(104,499)	(5,932,124)	(8,678,974)
Carrying amount at 30 June 2023	10,933,850	1,057,537	397,768	47,611,997	60,001,152
At cost	20,008,663	2,824,229	848,366	63,871,031	87,552,289
Accumulated depreciation	(9,074,813)	(1,766,692)	(450,598)	(16,259,034)	(27,551,137)
Written down value	10,933,850	1,057,537	397,768	47,611,997	60,001,152

All depreciation charges are included within depreciation, amortisation and impairment of non-financial assets.

› NOTE 15 - INTANGIBLES

Details of the Group's intangibles and their carrying amounts are as follows:

	Goodwill	Trademarks	Capitalised Software	Digital Assets	Total
	\$	\$	\$	\$	\$
Gross carrying amount					
Balance at 1 July 2023	71,257,177	150,416	3,318,594	39,107	74,765,294
Additions/adjustments	-	137,305	4,986,345	-	5,123,650
Acquisitions through business combination	13,400,460	-	-	-	13,400,460
Amortisation expense	-	(24,016)	(1,312,322)	(6,104)	(1,342,442)
Carrying amount at 30 June 2024	84,657,637	263,705	6,992,617	33,003	91,946,962
At cost	84,657,637	353,274	10,731,672	60,873	95,803,456
Accumulated depreciation	-	(89,569)	(3,739,055)	(27,870)	(3,856,494)
Written down value	84,657,637	263,705	6,992,617	33,003	91,946,962

	Goodwill	Trademarks	Capitalised Software	Digital Assets	Total
	\$	\$	\$	\$	\$
Gross carrying amount					
Balance at 1 July 2022	64,811,736	114,122	1,204,494	70,941	66,201,293
Additions	(44,659)	56,643	3,196,263	(27,575)	3,180,672
Acquisitions through business combination	6,490,100	-	-	-	6,490,100
Amortisation expense	-	(20,349)	(1,082,163)	(4,259)	(1,106,771)
Carrying amount at 30 June 2023	71,257,177	150,416	3,318,594	39,107	74,765,294
At cost	71,257,177	215,969	5,861,307	60,873	77,395,326
Accumulated depreciation	-	(65,553)	(2,542,713)	(21,766)	(2,630,032)
Written down value	71,257,177	150,416	3,318,594	39,107	74,765,294

All amortisation is included in within depreciation and amortisation expense.

15.1 Impairment Testing

For the purpose of annual impairment testing, the Group has one cash-generating unit which is expected to benefit from the synergies of the business combinations in which the goodwill arises.

The following key assumptions were used in the value-in-use calculations::

	Revenue Growth Rate	Expense Growth Rate	Discount Rate
Health Clubs	4%	3%	6.54%

The recoverable amount above is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of cash flow projections over a five-year period plus a terminal value calculated using a terminal multiple of 5x for health clubs and 8x for the Plus Fitness franchise business as determined by management. The present value of the expected cash flows is determined by applying an estimated weighted average cost of capital (WACC) of 6.54%.

Sensitivity analysis of the impact of possible changes in key assumptions was performed through reducing expected growth rates in revenue and expenses, terminal value multiples and adjustments to the discount rate. There are no indicators of impairment at any of the sensitivity levels tested.

The directors and management have considered and assessed reasonably possible changes for other key assumptions and have not identified any instances that could cause the carrying amount of the Health Clubs CGU's goodwill to exceed its recoverable amount.

15.2 Growth Rates

The growth rates reflect the estimated long-term average growth rates for mature health clubs.

15.3 Discount Rates

The discount rates reflect appropriate adjustments relating to market risk and any specific risk factors.

15.4 Cash Flow Assumptions

Management's key assumptions include stable profit margins, based on past experience in this market. The Group's management believes that this is the best available input for forecasting this mature market. Cash flow projections reflect stable profit margins achieved immediately before the budget period. No expected efficiency improvements have been taken into account and prices and wages reflect publicly available forecasts of inflation for the industry.

Apart from the considerations described in determining the value-in-use of the cash-generating units above, management is not currently aware of any other probable changes that would necessitate changes in its key estimates.

› NOTE 16 - TAX

	1 July 2023	Recognised in Equity	Recognised in Profit and Loss	30 June 2024
	\$	\$	\$	\$
Non-Current Assets				
Property, plant and equipment	2,501,035	-	(706,761)	1,794,274
Leased assets	(66,894,422)	-	(12,697,726)	(79,592,148)
Other intangible assets	-	-	-	-
Non-Current Liabilities				
Provisions	2,588,636	-	535,810	3,124,446
Lease liabilities	63,821,253	-	10,323,903	74,145,156
Deferred legal costs	646,892	-	(282,177)	364,715
Current Liabilities				
Provisions	970,655	-	175,433	1,146,088
Accruals	30,000	-	33,445	63,445
Lease liabilities	10,210,236	-	2,712,255	12,922,491
Equity				
Costs of capital raises allocated direct to equity	-	240,000	(48,000)	192,000
	13,874,285	240,000	46,182	14,160,467
Represented by:				
Deferred Tax Assets	78,267,672	240,000	13,450,669	91,958,341
Deferred Tax Liabilities	(64,393,387)	-	(13,404,487)	(77,797,874)
	13,874,285	240,000	46,182	14,160,467

	1 July 2022	Recognised in Equity	Recognised in Profit and Loss	30 June 2023
	\$	\$	\$	\$
Non-Current Assets				
Property, plant and equipment	1,924,385	-	576,650	2,501,035
Leased assets	(67,307,526)	-	413,104	(66,894,422)
Other intangible assets	(70,073)	-	70,073	-
Non-Current Liabilities				
Provisions	2,290,217	-	298,419	2,588,636
Lease liabilities	64,723,394	-	(902,141)	63,821,253
Deferred legal costs	998,625	-	(351,733)	646,892
Current Liabilities				
Provisions	894,776	-	75,879	970,655
Accruals	24,000	-	6,000	30,000
Lease liabilities	8,625,929	-	1,584,307	10,210,236
Equity				
Costs of capital raises allocated direct to equity	112,463	-	(112,463)	-
	12,216,190	-	1,658,095	13,874,285
Represented by:				
Deferred Tax Assets	77,669,403	-	598,268	78,267,671
Deferred Tax Liabilities	(65,453,213)	-	1,059,827	(64,393,386)
	12,216,190	-	1,658,095	13,874,285

All deferred tax assets have been recognised in the statement of financial position.

Tax Payable	2024 \$	2023 \$
Current		
Income tax payable	<u>3,869,646</u>	<u>3,734,145</u>

► NOTE 17 - TRADE AND OTHER PAYABLES

	2024 \$	2023 \$
Current		
Trade payables	7,608,492	6,630,830
Viva Pay payables from membership collections	3,712,850	-
Sundry payables and accrued expenses	<u>2,713,514</u>	<u>2,714,588</u>
	<u>14,034,856</u>	<u>9,345,418</u>

All amounts are short-term. The carrying values of trade and other payables are considered to be the fair value.

► NOTE 18 - CONTRACT LIABILITIES

	2024 \$	2023 \$
Current		
Amounts received in advance for sale of gym memberships	1,654,899	1,772,131
Amounts received in advance for franchise licence sales	<u>2,466,951</u>	<u>1,720,907</u>
Total contract liabilities	<u>4,121,850</u>	<u>3,493,038</u>

Refer to note 3 e. for the revenue recognition policy.

► NOTE 19 - LEASES

	2024 \$	2023 \$
--	------------	------------

(i) AASB 16 related amounts recognised in the balance sheet

RIGHT OF USE ASSETS

Leased buildings:

Opening balance	199,528,212	202,070,522
Additions to right-of-use assets	55,586,203	26,799,541
Remeasurements	5,072,069	1,136,454
Profit on disposal	458,905	-
Other	86,269	(126,918)
Depreciation expense	<u>(35,652,631)</u>	<u>(30,351,387)</u>
Net carrying amount	<u>225,079,027</u>	<u>199,528,212</u>

Leased equipment:

Opening balance	23,453,193	22,287,897
Additions to right-of-use assets	20,607,375	5,204,360
Disposals of right-of-use assets	(23,417)	-
Depreciation expense	<u>(3,809,018)</u>	<u>(4,039,064)</u>
Net carrying amount	<u>40,228,133</u>	<u>23,453,193</u>

Total right-of-use assets

<u>265,307,160</u>	<u>222,981,405</u>
--------------------	--------------------

LEASE LIABILITIES

Leased buildings:

Opening balance	228,523,455	225,522,126
Additions to lease liabilities	53,495,658	25,942,245
Remeasurements	5,072,069	1,136,454
Principal repayments	<u>(28,371,474)</u>	<u>(24,077,370)</u>
Net carrying amount	<u>258,719,708</u>	<u>228,523,455</u>

Leased equipment:

Opening balance	18,248,173	18,975,616
Additions to lease liabilities	20,914,859	5,249,770
Principal repayments	<u>(7,657,246)</u>	<u>(5,977,213)</u>
Net carrying amount	<u>31,505,786</u>	<u>18,248,173</u>

Total lease liabilities

<u>290,225,494</u>	<u>246,771,628</u>
--------------------	--------------------

Current liabilities

43,074,972	34,034,119
------------	------------

Non-current liabilities

247,150,522	212,737,509
<u>290,225,494</u>	<u>246,771,628</u>

Finance lease liabilities are secured against the underlying leased equipment and are at an average interest rate of 6.3% (2023: 5.4%)

	2024 \$	2023 \$
Net carrying amount		
(ii) AASB 16 related amounts recognised in the statement of profit or loss		
Depreciation charge related to right-of-use assets (included in total depreciation and amortisation expense)	39,461,649	34,390,451
Interest expense on lease liabilities (included in total finance costs)	16,169,150	14,356,750
Profit on disposal	(458,905)	-
(iii) Cash outflows relating to leases / rental payments		
Property lease payments	28,371,474	5,977,213
Equipment lease payments	7,657,246	24,077,370
Total cash outflows for leases / rental payments (including interest payments)	36,028,720	30,054,583

a. Options to Extend or Terminate

The options to extend or terminate are contained in several of the property leases of the Group. There were no extension options for equipment leases. These clauses provide the Group opportunity to manage leases in order to align with its strategies. All of the extension or termination options are only exercisable by the Group. The extension options or termination options which management were reasonably certain to be exercised have been included in the calculation of the lease liability.

NOTE 20 - EMPLOYEE REMUNERATION

	2024 \$	2023 \$
20.1 Employee benefits - expense		
Expenses recognised for employee benefits are analysed below:		
Wages and salaries	41,560,209	35,956,504
Employee leave entitlements	505,589	1,666,661
Share based payments	376,551	320,299
Superannuation	4,047,113	3,905,530
Employee Benefits Expense	46,489,462	41,848,994

20.2 Share-Based Employee Remuneration

As at 30 June 2024, the Company maintained a Long-Term Incentive (LTI) share-based payment scheme for employee remuneration, which will be settled in equity.

Options granted to the Executive Team are under the LTI Plan. The vesting of those options will be subject to the satisfaction of appropriate service-based conditions and/or performance hurdles determined by the Board;

Options granted under the LTI Plan carry no dividends or voting rights.

Long Term Incentives (LTIs)

The table below describes the performance hurdles and vesting conditions in accordance with the Long Term Incentive Plan in relation to the 2,268,191 options granted to senior executives:

Earnings per Share (EPS) and Total Shareholder Return (TSR) Cumulative Compound Annual Growth Rate (CAGR)

The percentage of options that vest for each EPS and TSR CAGR is illustrated in the following tables:

LTIs (Granted 12 November 2020)	Tranche 1 (50% of Options - based on EPS CAGR)	Tranche 2 (50% of Options - based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2024	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range)	50% - 100% (on a straight-line basis)	0%
Greater than 15% (above maximum target)	100%	100%

Tranche 1 of the LTI options granted on 12 November 2020 have vested as the performance hurdle has been met.
Tranche 2 of the LTI options granted on 12 November 2020 have been forfeited as the performance hurdle was not met.

LTIs (Granted 28 October 2021)	Tranche 1 (50% of Options - based on EPS CAGR)	Tranche 2 (50% of Options - based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2024	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range)	50% - 100% (on a straight-line basis)	0%
Greater than 15% (above maximum target)	100%	0%
Greater than 20%	-	100%

LTIs (Granted 24 October 2022)	Tranche 1 (50% of Options - based on EPS CAGR)	Tranche 2 (50% of Options - based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2025	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range)	50% - 100% (on a straight-line basis)	0%
Greater than 15% (above maximum target)	100%	50% - 100% (on a straight-line basis)
Greater than 20%	-	100%

LTIs (Granted 26 October 2023)	Tranche 1 (50% of Options - based on EPS CAGR)	Tranche 2 (50% of Options - based on TSR CAGR)
CAGR over the three Financial Years Ending 30 June 2026	Percentage of Options that Vest	Percentage of Options that Vest
Less than 10% (minimum Target)	0%	0%
10% to 15% (within target range)	50% - 100% (on a straight-line basis)	0%
Greater than 15% (above maximum target)	100%	50% - 100% (on a straight-line basis)
Greater than 20%	100%	100%

- For the purposes of the above performance hurdles, EPS means the Basic Earnings per Share calculated by reference to the Company's audited financial statements.
- For the purposes of the above performance hurdles:
 - for the options granted on 12 November 2020, TSR means Total Shareholder Return and will be measured using the VVA 20-day Volume Weighted Average Market Price (VWAP) for the twenty (20) trading days commencing from the announcement of results for the financial year ended 30 June 2020 (TSR measure start date) to the same 20 trading period VWAP post the date of announcement of results for the year ended 30 June 2024 (TSR

measure end date);

- for the options granted on 28 October 2021, TSR means Total Shareholder Return and will be measured using the VVA 15-day Volume Weighted Average Market Price (VWAP) for the fifteen (15) trading days commencing from the announcement of results for the financial year ended 30 June 2021 (TSR measure start date) to the same 15 trading period VWAP post the date of announcement of results for the year ended 30 June 2024 (TSR measure end date);
- for the options granted on 24 October 2022 and 26 October 2023, TSR means Total Shareholder Return and will be measured using the VVA 15-day Volume Weighted Average Market Price (VWAP) for the fifteen (15) trading days commencing from 1 July of that financial year (TSR measure start date) to the 15 trading period VWAP from 1 July of the testing year (TSR measure end date).
- The Basic EPS may be adjusted for items which the Board, in its discretion, considers should be excluded from the EPS result (such as items of a one-off and non-recurring nature).
- The performance hurdles will be tested only once the vesting condition has been met by the grantee senior executive and following the Company's audited accounts being finalised for each respective financial year end.

All options refer to options over ordinary shares of the Company, which are exercisable on a one-for- one basis under the terms of the agreements.

	LTI (Granted 20 Nov 2020)	LTI (Granted 28 Oct 2021)	LTI (Granted 24 Oct 2022)	LTI (Granted 26 Oct 2023)
	No of Options	No of Options	No of Options	No of Options
Outstanding at 30 June 2023	1,213,334	412,000	613,986	-
Granted	-	-	-	635,538
Forfeited	606,667	-	-	-
Outstanding at 30 June 2024	606,667	412,000	613,986	635,538
Exercisable at 30 June 2024	-	-	-	-

The fair values of options granted were determined using the Black Scholes option pricing model. The following principal assumptions were used in the valuation:

	LTI (Granted 20 Nov 2020)	LTI (Granted 28 Oct 2021)	LTI (Granted 24 Oct 2022)	LTI (Granted 26 Oct 2023)
	Options	Options	Options	
Grant date	12 November 2020	28 October 2021	24 October 2022	26 October 2023
Vesting period ends	Release of FY2024 results	Release of FY2024 results	Release of FY2025 Results	Release of FY2026 Results
Share price at grant date (\$)	2.75	2.40	1.23	1.40
Volatility	25%	25%	25%	25%
Option Life	5 years	3 years	3 years	3 Years
Dividend yield	0%	0%	0%	0%
Risk free investment rate	2%	2%	2%	4%
Fair value at grant date	474,202	238,960	438,268	406,745
Exercise price at date of grant	3.34	Nil	Nil	Nil
Exercisable from	Release of FY2023 Results	Release of FY2024 Results	Release of FY2025 Results	Release of FY2026 Results
Exercisable to	16 October 2025	16 November 2024	30 Days post vesting	8 October 2026
Weighted average remaining contractual life	1.30 Years	0.38 Years	1.25 Years	2.27 Years

The underlying expected volatility was determined by reference to historical data of comparable listed entities over a period of time. No special features inherent to the options granted were incorporated into measurement of fair value.

For the LTI granted 20 November 2020, the Tranche 1 of those options have vested as the performance hurdle has been met.

In total, \$376,551 (2023: \$320,299) of employee remuneration expense (all of which related to equity-based payment transactions) has been included in profit or loss and credited to share option reserve.

	2024 \$	2023 \$
20.3 Employee benefits - liabilities		
Current:		
Employee leave entitlements	3,820,293	3,235,519
Non-Current:		
Employee leave entitlements	562,145	414,447
Total employee obligations	4,382,438	3,649,966

› NOTE 21 - PROVISIONS

	Employee Benefits \$	Property Make Good \$	Total \$
Consolidated Group			
Opening balance at 1 July 2023	3,649,966	8,214,338	11,864,304
Additional provisions	1,238,061	1,923,951	3,162,012
Amounts used	(505,589)	(285,616)	(791,205)
Balance at 30 June 2024	4,382,438	9,852,673	14,235,111

	2024 \$	2023 \$
Current:		
Employee benefits	3,820,293	3,235,519
Total current provisions	3,820,293	3,235,519
Non-Current:		
Employee benefits	562,145	414,447
Property make good	9,852,673	8,214,338
Total non-current provisions	10,414,818	8,628,785
Total provisions	14,235,111	11,864,304

Provision for Employee Benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave. The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Group does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Group does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits have been discussed in Note 3 (r).

Provision for Property Make Good

A provision has been recognised for the costs to be incurred for the restoration of property leases for which the Group is a lessee and where the obligation to make good is included as a condition of the lease. The provision is based on the present value of estimated costs to restore the property at the end of each property lease term.

› NOTE 22 - EQUITY

22.1 Share Capital

The share capital of Viva Leisure consists only of fully paid ordinary shares. All shares are equally eligible to receive dividends and the repayment of capital and represent one vote at the shareholders' meeting of Viva Leisure.

	2024	2023	2024	2023
	Shares	Shares	\$	\$
Shares issued and fully paid:				
Beginning of the year	89,948,212	89,514,240	128,550,674	128,064,691
Shares issued (less costs of offer)	11,034,483	771,813	15,440,000	916,159
Share buy back	-	(337,841)	-	(430,176)
Total contributed equity at 30 June	100,982,695	89,948,212	143,990,674	128,550,674

Capital Management

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital include ordinary share capital and financial liabilities, supported by financial assets.

The Group is not subject to any externally imposed capital requirements.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

There have been no changes in the strategy adopted by management to control the capital of the Group since the prior year. This strategy is to ensure that the Group's gearing ratio remains below 70%. The gearing ratios for the years ended 30 June 2024 and 30 June 2023 are as follows:

	2024	2023
	\$	\$
Total borrowings - Market Rate loan	29,115,861	19,394,273
Total borrowings - equipment finance leases	31,505,785	18,248,173
Total borrowings	60,621,646	37,642,446
Less cash and cash equivalents	22,274,377	6,828,484
Net debt	38,347,269	30,813,962
Total equity	109,084,469	90,019,734
Total capital	147,431,738	120,833,696
Gearing ratio	26.0%	25.5%

› NOTE 23 - RESERVES

a. Common Control Reserve

A common control reserve was created when the Group restructure took place during the financial year ended 30 June 2019 as it was determined to occur under the control of the same shareholders. A business combination involving entities or businesses under common control is a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that the control is not transitory.

Where an entity within the group acquires an entity under common control, the acquirer consolidates the carrying values of the acquired entity's assets and liabilities from the date of acquisition. The consolidated financial statements of the group include the acquired entity's income and expenses from the date of acquisition onwards. Any difference between the fair value of the consideration paid/transferred by the acquirer and the net assets/ (liabilities) of the acquired entity are taken to the common control reserve.

	2024	2023
	\$	\$
Common Control Reserve		
Beginning of the year	(21,900,880)	(21,900,880)
Net movement in common control reserve	-	-
Total common control reserve at 30 June	(21,900,880)	(21,900,880)

b. Share Options Reserve

The share option reserve records items recognised as expenses on valuation of employee share options.

	2024	2023
	\$	\$
Share Options Reserve		
Beginning of the year	670,832	505,743
Exercise of options by key management personnel	(237,101)	(155,210)
Expensing of options to key management personnel	376,551	320,299
Total share options reserve at 30 June	810,282	670,832
Total Reserves at 30 June	(21,090,598)	(21,230,048)

› NOTE 24 - EARNINGS PER SHARE AND DIVIDENDS

24.1 Earnings per Share

Both the basic and diluted earnings per share have been calculated using the profit attributable to shareholders of the Parent Company as the numerator (i.e. no adjustments to profit were necessary in 2024 or 2023).

The reconciliation of the weighted average number of shares for the purposes of diluted earnings per share to the weighted average number of ordinary shares used in the calculation of basic earnings per share is as follows:

	2024	2023
	\$	\$
Weighted average number of shares used in basic earnings per share	91,455,655	89,995,677
Shares deemed to be issued for no consideration in respect of options granted	2,289,193	4,218,600
Weighted average number of shares used in diluted earnings per share	93,744,848	94,214,277

24.2 Dividends

There were no dividends declared or paid during the year (2023: nil)

24.3 Franking Credits

	2024	2023
	\$	\$
The amount of franking credits available for subsequent reporting periods are:		
Balance at the end of the reporting period	3,041,287	1,598,613
Franking credits that will arise from payment of (or receivable from) the amount of provision for income tax (income tax receivable)	3,869,646	3,734,145
Total franking credits	6,910,933	5,332,758

› NOTE 25 - RECONCILIATION OF CASH FLOWS

	2024	2023
	\$	\$
Cash flows from operating activities		
Profit after income tax	3,248,184	3,403,535
Non-cash flows in profit		
— depreciation and amortisation	51,868,475	44,175,889
— Net (gain)/loss on disposal of property, plant and equipment	13,084	-
— tax effect of expenses taken to equity	240,000	-
— share based payments	376,551	320,299
— other non-cash items	(428,818)	-
— (increase)/decrease in trade and term debtors	(729,982)	(848,232)
— (increase)/decrease in other assets	(566,659)	(474,082)
— (increase)/decrease in deferred tax	(286,182)	(1,658,095)
— increase/(decrease) in payables	4,369,541	2,337,716
— increase/(decrease) in current tax	135,501	4,888,136
— increase/(decrease) in other liabilities	927,863	551,786
— increase/(decrease) in provisions	280,084	436,084
Net cash from operating activities	59,447,642	53,133,036

› NOTE 26 - AUDITOR REMUNERATION

	2024	2023
	\$	\$
Remuneration of the auditor for:		
Audit and review of financial statements		
Financial year ended 30 June	79,300	74,800
Half year ended 31 December	41,000	38,500
Other assurance engagements	10,800	10,200
Total audit services	131,100	123,500
Other non-audit services		
Taxation and business services	49,410	29,435
Total non-audit services	49,410	29,435
Total auditor remuneration	180,510	152,935

› NOTE 27 - RELATED PARTY TRANSACTIONS

The Group's related parties include key management of the Group which are considered to be any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.

	2024	2023
	\$	\$
27.1 Transactions with Directors and Key Management Personnel		
Short-term Employee Benefits:		
Wages and salaries (including Director's fees, bonuses and Annual Leave entitlements)	2,630,135	2,512,275
Superannuation	125,523	117,545
Long service leave	77,487	79,776
Share-based payments	376,551	340,585
Total remuneration	3,209,696	3,050,181

Short-term employee benefits

These amounts include fees and benefits paid to the non-executive Chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to KMP.

Post-employment benefits

These amounts are the statutory superannuation contributions made during the year.

Other long-term benefits

These amounts represent long service leave benefits accruing during the year, long-term disability benefits and deferred bonus payments.

Share-based payments

These amounts represent the expense related to the participation of certain KMP in equity-settled benefit schemes as measured by the fair value of the options granted on grant date (see Note 20.2).

Further information in relation to KMP remuneration can be found in the directors' report and at Note 20.

	2024 \$	2023 \$
27.2 Related Party Properties		
Total related party property transactions	2,650,530	2,687,596

Related parties continue to own several properties which are leased by the Group. The Board considers that each of these arrangements are on arm's length terms, commercial terms and are subject to the usual risks associated with other leases entered by the Company. The Board has obtained independent valuation advice to confirm that the arrangements are arm's length

› NOTE 28 - CONTINGENT LIABILITIES

The company has no contingent assets or liabilities.

› NOTE 29 - BUSINESS COMBINATIONS

During the period the Group acquired 11 clubs from various vendors as outlined below:

Number of clubs	4	3	4	11
Acquisition	Plus Sites	Independent Sites	A&N Fitness	Total
	\$	\$	\$	\$
Purchase consideration				
Amount settled in cash, net of cash acquired	3,398,566	5,372,429	5,274,168	14,045,163
Total consideration	3,398,566	5,372,429	5,274,168	14,045,163
Assets and liabilities acquired at fair value				
Property, plant and equipment	196,100	471,000	297,499	964,599
Other net identifiable assets / (liabilities) acquired	(80,434)	(112,571)	(126,891)	(319,896)
Goodwill	3,282,900	5,014,000	5,103,560	13,400,460
	3,398,566	5,372,429	5,274,168	14,045,163
Revenue	949,670	1,242,431	1,141,321	3,333,422
Profit before depreciation, amortisation, interest and tax (but including property rental costs)	364,276	390,006	323,207	1,077,489

The acquired business contributed revenues of \$3,333,422 and net profit of \$1,077,489 to the group from the date of acquisition to 30 June 2024. Acquisition-related costs amounting to \$560,853 for all acquisitions have been recognised as an expense in the consolidated statement of profit or loss and other comprehensive income.

The goodwill arising from these business combinations is not expected to be deductible for tax purposes.

› NOTE 30 - INTERESTS IN SUBSIDIARIES

Name of Subsidiary	Principal Activity	Proportion of Ownership Interests held by the Group	
		30 June 2024	30 June 2023
Viva Leisure Operations Pty Limited	Health club operation	100%	100%
Viva Leisure People Pty Limited	Health club operation	100%	100%
Viva Leisure Property Pty Limited	Health club operation	100%	100%
Viva Leisure Memberships Pty Limited	Health club operation	100%	100%
Viva Pay Pty Limited	Direct Debit Service Provider	100%	100%
Chain Collective Group Pty Limited	Parent company for franchise operations	100%	100%
Rebalance Pilates & Yoga Group Pty Limited	Health club operation	100%	100%
Psycle Life Pty Limited	Dormant	100%	100%
The Club Group Pty Limited	Dormant	100%	100%
The Club Group (Greenway) Pty Limited	Dormant	100%	100%
Club MMM! Pty Limited	Dormant	100%	100%
HIIT Republic Australia Pty Limited	Health club operation	100%	100%
Plus Fitness Pty Limited	Master franchisor for Plus Fitness (Aust)	100%	100%
Viva Leisure (NZ) Limited	NZ Parent	100%	100%
Viva Leisure Operations (NZ) Limited	NZ operations	100%	100%
Plus Fitness (NZ) Limited	Master franchisor for Plus Fitness (NZ)	100%	100%
Plus Fitness International Pty Limited	Dormant	100%	100%
Club Lime Pty Limited	Dormant	100%	100%
Club Pink Pty Limited	Dormant	100%	100%
Club Blue Pty Limited	Dormant	100%	100%
Club Swim Pty Limited	Dormant	100%	100%
Club Team Pty Limited	Dormant	100%	100%
GroundUp Studios Pty Limited	Dormant	100%	100%
Zoo Fitness Pty Limited	Dormant	100%	0%
Fitness Equipment Rentals Pty Ltd	Fitness Equipment Rental	100%	0%
Viva Leisure Operations (NT) Pty Ltd	Health club operation (Northern Territory)	100%	0%
Viva Pay (NZ) Limited	NZ Direct Debit Service Provider	100%	0%

› NOTE 31 - CAPITAL COMMITMENTS

At 30 June 2024, Viva Leisure Limited has the following binding capital commitments::

- Acquisition of the assets of South Pacific Health Club location in Williamstown, Vic for \$1.0 million. The acquisition was completed on 19 July 2024
- Acquisition of the assets of three Gold's Gyms in WA for \$6.4 million. The acquisition was completed on 26 July 2024
- Acquisition of the share capital of Surge Enterprises Pty Limited and its subsidiaries which comprise five health clubs in WA for \$9.5 million. The acquisition was completed on 29 July 2024.

At 30 June 2023, Viva Leisure Limited had no binding capital commitments.

	Contractual Commitments			
	Within 1 Year \$	1 to 5 Years \$	After 5 Years \$	Total \$
30 June 2024	16,900,000	-	-	16,900,000
30 June 2023	-	-	-	-

› NOTE 32 – FINANCIAL INSTRUMENT RISK

The Group is exposed to various risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated at its headquarters, in close cooperation with the Board, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes, nor does it write options. The most significant financial risks to which the Group is exposed are described below.

32.1 Market Risk Analysis

The Group is exposed to market risk through its use of financial instruments and specifically to interest rate risk, which result from its operating and investing activities.

	Short term exposure \$	Long term exposure \$
30 June 2024		
Financial assets	24,794,481	2,330,580
Financial liabilities	(31,673,034)	(42,983,468)
Total exposure	(6,878,553)	(40,652,888)
30 June 2023		
Financial assets	8,591,536	1,781,609
Financial liabilities	(20,910,864)	(26,077,000)
Total exposure	(12,319,328)	(24,295,391)

Interest rate sensitivity

The Group's policy is to minimise interest rate cash flow risk exposures on long-term financing. Longer- term borrowings such as equipment lease financed amounts are therefore usually at fixed rates. At 30 June 2024, the Group is exposed to changes in market interest rates as its Bank Debt is at variable interest rates.

The following table illustrates the sensitivity of profit and equity to a reasonably possible change in interest rates of +/- 2% (2023: +/- 2%). These changes are considered to be reasonably possible based on observation of current market conditions. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at each reporting date that are sensitive to changes in interest rates. All other variables are held constant.

	Profit for the Year		Equity	
	\$	\$	\$	\$
30 June 2024	(136,830)	136,830	(136,830)	136,830
30 June 2023	(251,316)	251,316	(251,316)	251,316

32.2 Credit Risk Analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, for example receivables to customers, placing deposits, investment in term deposits, etc.

Credit risk management

The credit risk is managed on a group basis based on the Group's credit risk management policies and procedures.

The credit risk in respect of cash balances held with banks and deposits with banks are managed via diversification of bank deposits and are only with major reputable financial institutions.

The majority of the Group's customers pay on an upfront basis by way of direct debit and as such, the Group does not provide for bad debts as revenue is not recorded until received.

32.3 Liquidity Risk Analysis

Liquidity risk is the risk that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecast cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below.

See Note 13 for details of borrowings during the financial periods under review.

32.4 Financial Risk Management

		Within 1 Year		1 to 5 Years		Over 5 Years		Total	
		2024 \$	2023 \$	2024 \$	2023 \$	2024 \$	2023 \$	2024 \$	2023 \$
Consolidated Group									
Financial liabilities due for payment									
Trade and other payables	14,034,856	9,345,418	-	-	-	-	-	14,034,856	9,345,418
Bank loans	8,291,023	6,669,899	20,824,838	14,890,108	-	-	-	29,115,861	21,560,007
Finance lease liabilities	59,622,669	47,626,783	192,869,060	157,193,376	107,098,076	106,432,862	359,589,805	311,253,021	
Total expected outflows	81,948,548	63,642,100	213,693,898	172,083,484	107,098,076	106,432,862	402,740,522	342,158,446	
Financial assets – cash flows realisable									
Cash and cash equivalents	22,274,377	6,828,484	-	-	-	-	-	22,274,377	6,828,484
Trade receivables	2,520,104	1,763,052	211,910	238,981	-	-	-	2,732,014	2,002,033
Other assets	-	-	2,118,670	1,542,628	-	-	-	2,118,670	1,542,628
Total anticipated inflows	24,794, 481	8,591,536	2,330,580	1,781,609	-	-	27,125,061	10,373,145	
Net (outflow)/inflow on financial instruments	(57,154,067)	(55,050,564)	(211,363,318)	(170,301,875)	(107,098,076)	(106,432,862)	(375,615,461)	(331,785,301)	

› NOTE 33 – FAIR VALUE MEASUREMENT

Financial assets and financial liabilities measured at fair value in the statement of financial position are measured at amortised cost.

› NOTE 34 – PARENT ENTITY INFORMATION

	2024 \$	2023 \$
Statement of Financial Position		
Current Assets	121,841,799	106,401,799
Non-Current Assets	11,838	11,838
Total Assets	121,853,637	106,413,637
Current Liabilities	13,527	12,087
Total Liabilities	13,527	12,087
Net Assets	121,840,110	106,401,550
Issued Capital	143,990,673	128,550,673
Reserves	(21,230,048)	(21,230,048)
Retained Earnings	(920,515)	(919,075)
Total Equity	121,840,110	106,401,550
Statement of Profit and Loss and Other Comprehensive Income		
Loss for the year	(1,440)	(165,089)
Other comprehensive income	-	-
Total Comprehensive Income	(1,440)	(165,089)

Guarantees and Security Interests

There are several asset specific security interests registered on the PPS Register against each of the members of the Group listed at Note 30.

In addition, the bank loans mature on 31 July 2025 and the facility agreement specifies the following security interests:

1. First ranking General Security Interest from each Obligor comprising first ranking charge over all present and after acquired property.
2. First ranking charge over any assets financed under the Equipment Finance Facility.
3. Account Set offs from Viva Leisure Property Pty Ltd over Deposits totalling \$50,000 (relating to security for all cash covered bank guarantees issued in the name of Viva Leisure Property Pty Ltd)
4. The interest rate payable on the market rate loan is BBSY plus 3.49%

Contractual commitments

At 30 June 2024, Viva Leisure Limited has the following binding contractual commitments:

- Acquisition of the assets of South Pacific Health Club location in Williamstown, Vic for \$1.0 million. The acquisition was completed on 19 July 2024.
- Acquisition of the assets of three Gold's Gyms in WA for \$6.4 million. The acquisition was completed on 26 July 2024.
- Acquisition of the share capital of Surge Enterprises Pty Limited and its subsidiaries which comprise five health clubs in WA for \$9.5 million. The acquisition was completed on 29 July 2024.

At 30 June 2023, Viva Leisure Limited had no binding capital commitments

	Contractual Commitments			
	Within 1 Year	1 to 5 Years	After 5 Years	Total
	\$	\$	\$	\$
30 June 2024	16,900,000	-	-	16,900,000
30 June 2023	-	-	-	-

› NOTE 35 – EVENTS AFTER THE REPORTING PERIOD

During July 2024, the Group:

- Completed the acquisition of the assets of a second South Pacific Health Clubs location in Williamstown, Vic
- Completed the acquisition of the assets of three Gold's Gyms in WA
- Completed the acquisition of the share capital of Surge Enterprises Pty Limited and its subsidiaries which comprise five health clubs in WA

During August 2024, the Group executed a revised Term Sheet with Commonwealth Bank of Australia, which when implemented will provide significant flexibility with the Group's ability to access debt, while improving the level of free cash flows available.

The proposed facilities comprise:

- A three-year term
- Facility A: \$130 million Cash Advance Facility
- Facility B: \$35 million Bank Guarantee Facility
- An additional \$50 million Accordion Facility, (available under certain conditions)
- An overall margin reduction in Facility A of 0.74%, with an increase in margin on Facility B of 0.44%

No other matters or circumstances other than as referred to in this report, have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial years.

› NOTE 36 – COMPANY INFORMATION

Viva Leisure Limited is the Group's Ultimate Parent Company. Viva Leisure Limited is a Public Company incorporated and domiciled in Australia. The address of its registered office and its principal place of business DKS N 2.0 North Building, Level 3, 23 Challis Street, Dickson ACT 2602.



For personal use only

VIVA LEISURE GROUP
DIRECTORS'
DECLARATION

CONSOLIDATED ENTITY DISCLOSURE STATEMENT

Name of Entity	Entity Type	Country of Incorporation	Ownership Interest	Tax Residency
Viva Leisure Operations Pty Limited	Body Corporate	Australia	100%	Australia
Viva Leisure People Pty Limited	Body Corporate	Australia	100%	Australia
Viva Leisure Property Pty Limited	Body Corporate	Australia	100%	Australia
Viva Leisure Memberships Pty Limited	Body Corporate	Australia	100%	Australia
Viva Pay Pty Limited	Body Corporate	Australia	100%	Australia
Chain Collective Group Pty Limited	Body Corporate	Australia	100%	Australia
Rebalance Pilates & Yoga Group Pty Limited	Body Corporate	Australia	100%	Australia
Psycle Life Pty Limited	Body Corporate	Australia	100%	Australia
The Club Group Pty Limited	Body Corporate	Australia	100%	Australia
The Club Group (Greenway) Pty Limited	Body Corporate	Australia	100%	Australia
Club MMM! Pty Limited	Body Corporate	Australia	100%	Australia
HIIT Republic Australia Pty Limited	Body Corporate	Australia	100%	Australia
Plus Fitness Pty Limited	Body Corporate	Australia	100%	Australia
Viva Leisure (NZ) Limited	Body Corporate	New Zealand	100%	New Zealand
Viva Leisure Operations (NZ) Limited	Body Corporate	New Zealand	100%	New Zealand
Plus Fitness (NZ) Limited	Body Corporate	New Zealand	100%	New Zealand
Plus Fitness International Pty Limited	Body Corporate	Australia	100%	Australia
Club Lime Pty Limited	Body Corporate	Australia	100%	Australia
Club Pink Pty Limited	Body Corporate	Australia	100%	Australia
Club Blue Pty Limited	Body Corporate	Australia	100%	Australia
Club Swim Pty Limited	Body Corporate	Australia	100%	Australia
Club Team Pty Limited	Body Corporate	Australia	100%	Australia
GroundUp Studios Pty Limited	Body Corporate	Australia	100%	Australia
Zoo Fitness Pty Limited	Body Corporate	Australia	100%	Australia
Fitness Equipment Rentals Pty Ltd	Body Corporate	Australia	100%	Australia
Viva Leisure Operations (NT) Pty Ltd	Body Corporate	Australia	100%	Australia
Viva Pay (NZ) Limited	Body Corporate	New Zealand	100%	New Zealand

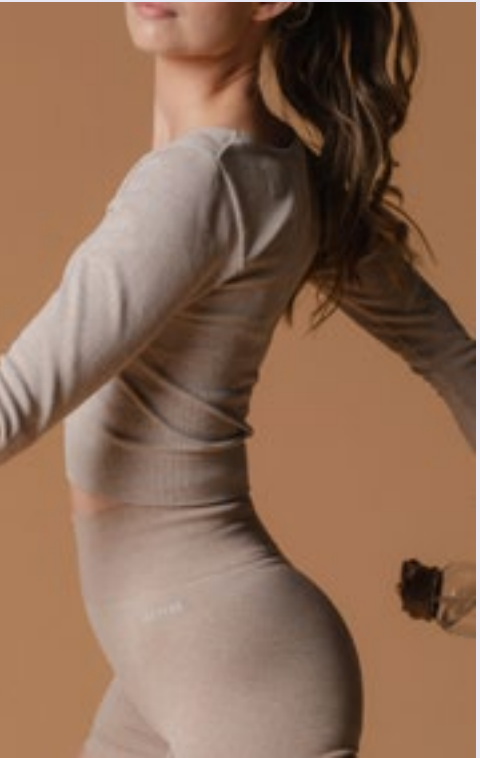
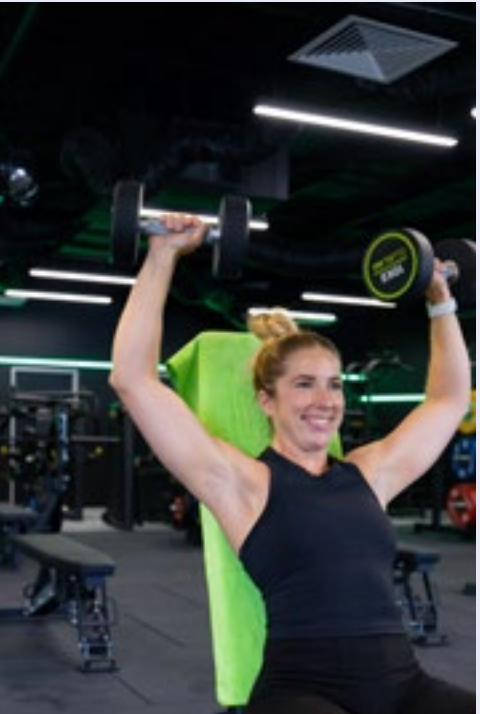
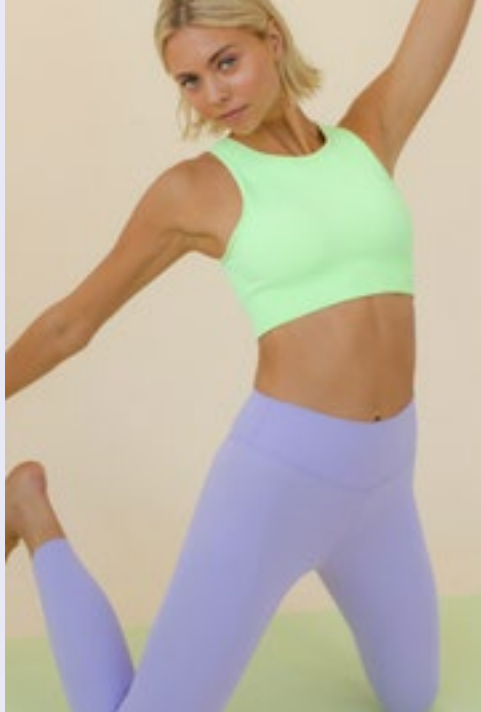
VIVA LEISURE GROUP DIRECTORS DECLARATION

- 1) In the opinion of the Directors of Viva Leisure Ltd:
- a) The consolidated financial statements and notes of Viva Leisure Ltd are in accordance with the Corporations Act 2001, including:
 - i) Giving a true and fair view of its financial position as at 30 June 2024 and of its performance for the financial year ended on that date; and
 - ii) Complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
 - b) There are reasonable grounds to believe that Viva Leisure Ltd will be able to pay its debts as and when they become due and payable.
 - c) The information disclosed in the consolidated entity disclosure statement is true and correct.
- 2) The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2024.
- 3) Note 2 confirms that the consolidated financial statements also comply with International Financial Reporting Standards.

Signed in accordance with a resolution of the Directors.



Director
HARRY KONSTANTINO
Dated this 13th day of August 2024



INDEPENDENT AUDITOR'S REPORT

HALL CHADWICK
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS

VIVA LEISURE LIMITED
ABN 76 607 079 792
AND ITS CONTROLLED ENTITIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VIVA LEISURE LIMITED

Opinion

We have audited the financial report of Viva Leisure Limited (the Company and its controlled entities "the Group"), which comprises the consolidated statement of financial position as at 30 June 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity, and the consolidated statement of cash flows for the year then ended, notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information, consolidated entity disclosure statement, and the directors' declaration.

In our opinion the accompanying financial report of Viva Leisure Limited and controlled entities is in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2024 and of its performance for the year ended; and
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis of Opinion

We conducted our audit in accordance with Australian Auditing Standards. Those Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001 has been given to the directors of the Company.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

ADELAIDE	BRISBANE	DARWIN	MELBOURNE	PERTH	SYDNEY
Level 9 50 Pine Street Adelaide SA 5000 +61 8 7093 8283	Level 4 240 Queen Street Brisbane QLD 4000 +61 7 2111 7000	Level 1 48-50 Smith Street Darwin NT 0800 +61 8 8943 0645	Level 14 440 Collins Street Melbourne VIC 3000 +61 3 9620 6400	Level 11 77 St Georges Terrace Perth WA 6000 +61 8 9557 6200	Level 40 2 Park Street Sydney NSW 2000 +61 2 9263 2600

Liability limited by a scheme approved under Professional Standards Legislation. Hall Chadwick (ABN) Pty Ltd ABN: 32 100 221 352
 Part of the 

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the year ended 30 June 2024. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How Our Audit Addressed the Key Audit Matter
Revenue Recognition and Contract Liabilities Refer to Note 4 'Revenue and Other Income' and Note 18 'Contract Liabilities'	
The group recognises revenue from health club membership services when the customer consumes these services. Customers pay in advance for these services and this consideration is recorded as contract liability. Any fees charged for access to gyms has been allocated to the first 2 weeks of membership being the initial contract period. There were no long-term contracts for any further consideration. The revenue recognised for the year ended 30 June 2024 was \$161,481,897	Our procedures included, amongst others, the following: - We obtained an understanding of the key controls in the revenue recognition cycle including the IT controls associated with the Viva membership system. - Sample tested revenue transactions through the year to ensure that revenue was recognised in accordance with AASB 15: Revenue from Contracts with Customers. - We ensured the carrying value of the contract liabilities were accurate and complete. - We performed analytical procedures. - We reviewed the groups qualitative and quantitative disclosures in the financial statements.
At 30 June 2024 the group recognised \$4,121,850 in contract liabilities for consideration received in advance for gym memberships and franchise territory sales.	
We focused on this area as a key audit matter given the significance of the balance and that there is a risk that revenue may not be recognised in accordance with the revenue recognition principles as set out in AASB 15: Revenue from Contracts with Customers.	
Right-Of-Use Assets and Lease Liabilities Refer to Note 19 'Right-of-Use Assets' and Note 19 'Lease Liabilities'	
At 30 June 2024, the group recognised \$265,307,160 in Right-Of-Use Assets and \$290,225,494 in lease liabilities. The group has numerous lease arrangements in place which require certain judgements to be made at point of recognition and measurement.	Our procedures included, amongst others, the following: - We obtained management's calculation of its right-of-use assets and lease liabilities and tested the accuracy of key data inputs by agreeing to leases on a sample basis - We obtained copies of the lease agreements and reviewed the inputs into management's calculations. - We reviewed the adequacy of disclosures were made in the financial statements including disclosure of significant judgements.
We focused on this area as a key audit matter given the significance of the balance and there is a risk that the leases may not be accounted for in accordance with the requirements of AASB16: Leases.	

Key Audit Matter	How Our Audit Addressed the Key Audit Matter
Accounting for Business Combinations Refer to Note 29 'Business Combinations'	
During the financial year ended 30 June 2024 the group made a number of acquisitions as disclosed in Note 29.	Our procedures included, amongst others, the following: - Reviewed the purchase agreements to understand the terms and conditions of the acquisitions and evaluate management's PPA assessments under AASB3 Business combinations - Assessed the fair value of the assets acquired and the liabilities assumed - Checked the accuracy of purchase price by vouching to bank statements and sale and purchase agreements - Assessed the adequacy of disclosures in the financial statements
Accounting for acquisitions is complex and involves a number of significant judgements.	
We focused on this area as a key audit matter due to amounts involved being material and the judgements involved in determining the fair value of the assets acquired and liabilities assumed.	
Carrying value of goodwill Refer to Note 15 'Intangible Assets', Note 29 'Business Combinations'	
The Group has recognised goodwill of \$84,657,637 at 30 June 2024 resulting from business combinations including \$13,400,460 recognised during the year.	Our procedures included, amongst others, the following: - Evaluated management's impairment assessment of goodwill. - Reviewed key inputs in the value-in-use model such as forecast revenue, costs, discount rates and terminal growth rates. - Involved our valuation specialists to recalculate management's discount rates based on external data where available. The valuation specialists were also involved in assessing the value-in use model used for valuation methodology including treatment of terminal value calculations and the net present value calculations. - Performed sensitivity analysis on the assumptions used such as terminal growth; and discount rate. - Assessed the Group's disclosures of the quantitative and qualitative considerations in relation to the valuation of goodwill and other intangible assets, by comparing these disclosures to our understanding of the matter.
The assessment of impairment of the group's goodwill balances incorporated significant judgement in respect of factors such as forecast revenue, costs, discount rates and terminal growth rates.	
We have focused on this area as a key audit matter due to amounts involved being material and the inherent subjectivity associated with critical judgements being made in relation to forecast revenue, costs, discount rates and terminal growth rates.	

HALL CHADWICK
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS
VIVA LEISURE LIMITED
ABN 76 607 079 792
AND ITS CONTROLLED ENTITIES
INDEPENDENT AUDITOR'S REPORT TO THE
MEMBERS OF VIVA LEISURE LIMITED

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2024 but does not include the financial report and the auditor's report thereon. Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australia Accounting Standards and the Corporations Act 2001 and for such internal control as directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

HALL CHADWICK
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS
VIVA LEISURE LIMITED
ABN 76 607 079 792
AND ITS CONTROLLED ENTITIES
INDEPENDENT AUDITOR'S REPORT TO THE
MEMBERS OF VIVA LEISURE LIMITED

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

HALL CHADWICK
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS

VIVA LEISURE LIMITED
ABN 76 607 079 792
AND ITS CONTROLLED ENTITIES

**INDEPENDENT AUDITOR'S REPORT TO THE
MEMBERS OF VIVA LEISURE LIMITED**

Report on the Remuneration Report

We have audited the remuneration report included in pages 11 to 27 of the directors' report for the year ended 30 June 2024.

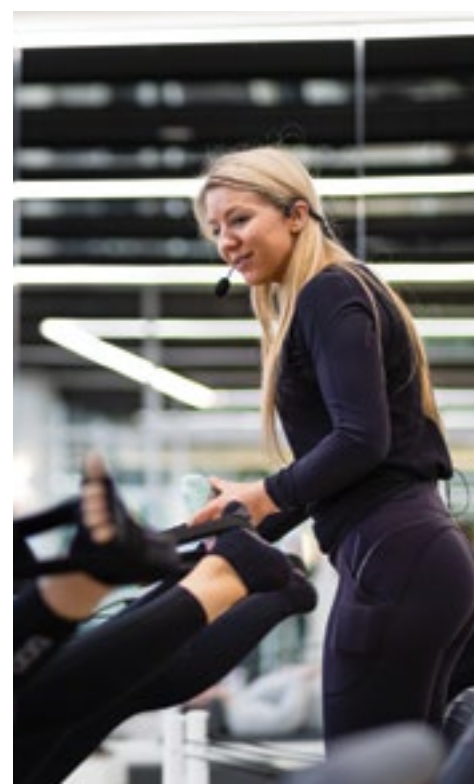
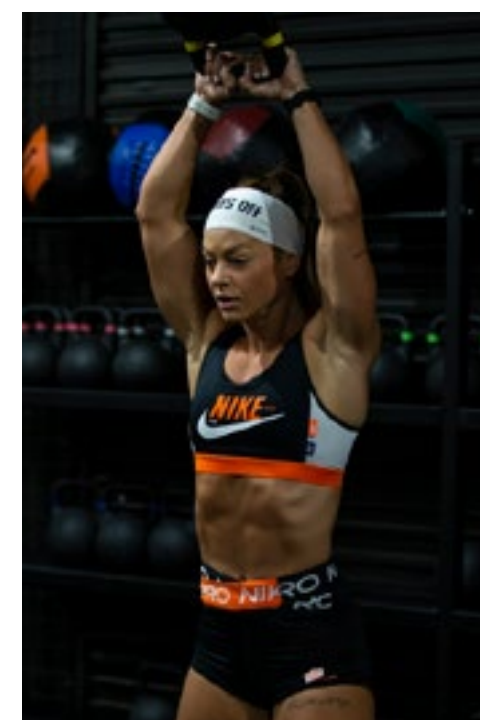
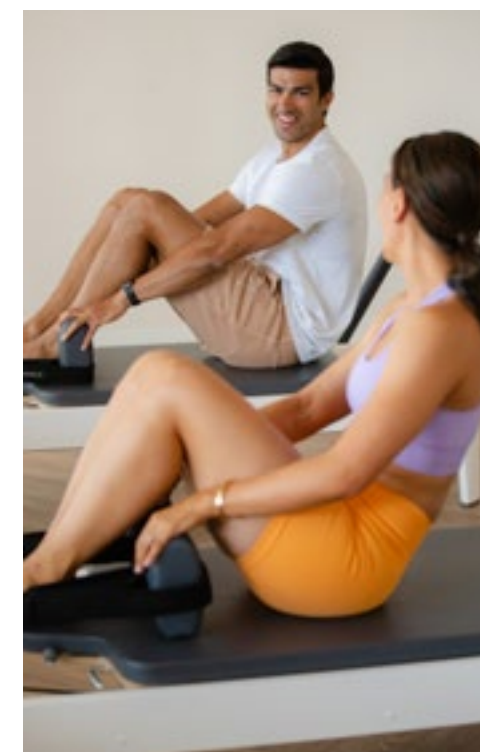
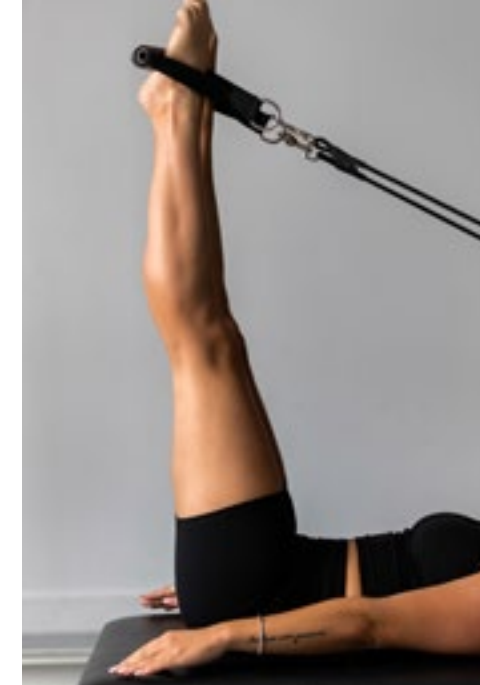
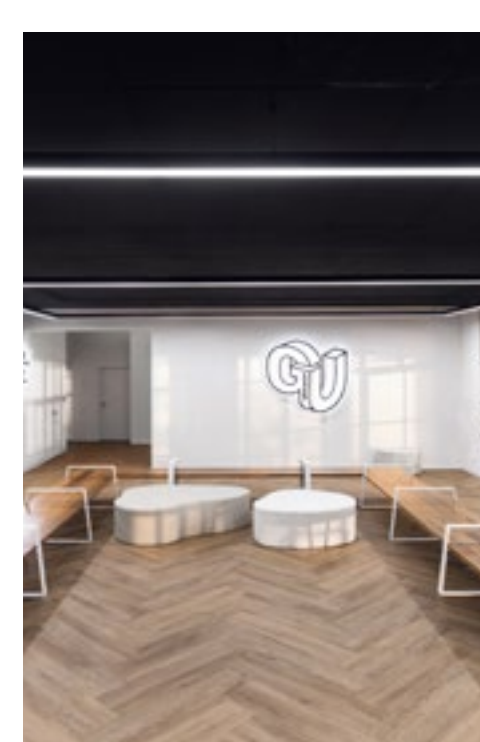
In our opinion, the remuneration report of Viva Leisure Limited for the year ended 30 June 2024 complies with section 300A of the Corporations Act 2001.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with s 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Hall Chadwick
Hall Chadwick (NSW)
Level 40, 2 Park Street
Sydney NSW 2000

Drew Townsend
DREW TOWNSEND
Partner
Date: 13 August 2024



ADDITIONAL
INFORMATION
FOR LISTED
COMPANIES

The following information is current as at 16 September 2024

1. DISTRIBUTION OF SHAREHOLDERS

The Distribution of issued capital is as follows:

Holding	Total No. of Shares Held	No. of Shareholders
100,001 and over	91,941,903	47
10,001 – 100,000	5,676,390	203
5,001 – 10,000	1,031,561	138
1,001 – 5,000	1,581,714	739
1 – 1,000	751,127	1,123
	100,982,695	2,250

2. DISTRIBUTION OF OPTIONS

Holding	Total No. of Options Held	No. of Option Holders
100,001 and over	2,268,191	4
10,001 – 100,000	-	-
5,001 – 10,000	-	-
1,001 – 5,000	-	-
1 – 1,000	-	-
	2,268,191	4

3. 20 LARGEST SHAREHOLDERS

Shareholder	Number Held	% of Issued Shares
SHJA MANAGEMENT PTY LTD	18,688,434	18.51%
J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	17,077,309	16.91%
CITICORP NOMINEES PTY LIMITED	14,677,978	14.54%
CAPITAL PROPERTY CORPORATION PTY LTD <CARRINGTON A/C>	8,158,872	8.08%
UBS NOMINEES PTY LTD	7,195,252	7.13%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	5,235,394	5.18%
CAPITAL PROPERTY CORPORATION PTY LTD <CARRINGTON A/C>	3,012,239	2.98%
HARRY KONSTANTINOU	1,542,068	1.53%
NATIONAL NOMINEES LIMITED	1,396,241	1.38%
NEWECONOMY COM AU NOMINEES PTY LIMITED <900 ACCOUNT>	1,353,085	1.34%
MR JOHN KONSTANTINOU	1,079,903	1.07%
PACIFIC L PTY LTD <PACIFIC LEVEL S/F A/C>	972,100	0.96%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED - A/C 2	939,159	0.93%
PORTMAN TRADING PTY LIMITED	900,000	0.89%
BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT>	893,105	0.88%
WARBONT NOMINEES PTY LTD <UNPAID ENTREPOT A/C>	846,435	0.84%
MOORGATE INVESTMENTS PTY LTD	840,488	0.83%
BNP PARIBAS NOMS PTY LTD	695,295	0.69%
BUTTONWOOD NOMINEES PTY LTD	676,483	0.67%
CERTANE CT PTY LTD <BC2>	536,258	0.53%

4. SUBSTANTIAL SHAREHOLDERS

The names of the substantial shareholders listed in the holding company’s register as at 16 September 2024:

Substantial Shareholders	Number of Shares	% of Issued Shares
SHJA MANAGEMENT PTY LTD	18,688,434	18.51%
J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	17,077,309	16.91%
CITICORP NOMINEES PTY LIMITED	14,677,978	14.54%
CAPITAL PROPERTY CORPORATION PTY LTD <CARRINGTON A/C>	8,158,872	8.08%
UBS NOMINEES PTY LTD	7,195,252	7.13%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	5,235,394	5.18%

5. LESS THAN MARKETABLE PARCEL OF ORDINARY SHARES

There are 270 shareholders with an unmarketable parcel totalling 53,967 shares.

6. UNQUOTED EQUITY SECURITIES

The company had the following unquoted securities on issue as at 16 September 2024

Security	No. of Securities
Unquoted Options	2,268,191

7. RESTRICTED SECURITIES

The company had no restricted securities on issue as at 16 September 2024.

8. VOTING RIGHTS

In accordance with the Constitution each member present at a meeting whether in person, or by proxy, or by power of attorney, or in a duly authorised representative in the case of a corporate member, shall have one vote on a show of hands, and one vote for each fully paid ordinary share, on a poll. Performance rights and Options have no voting rights.

9. ON-MARKET BUY BACKS

There is a current on-market buy-back in relation to the Company’s securities.

The on-market buy-back program will comply with the “10/12” limit under the Corporations Act 2001 (Cth) and therefore does not require shareholder approval and will be executed at Viva Leisure’s discretion, through on market purchases to occur from time to time throughout the approved period.

The buy-back commenced on 10 September 2024 and the buy-back period will run for the duration of one year, until 9 September 2025. The share buy back price will be no more than 5% above the volume weighted price of the Company’s shares over the 5 trading days prior to the purchase.

The timing and actual number of shares purchased under the buy-back, and other matters relating to the conduct of the buy-back, will depend on the prevailing share price, market conditions, forecast future capital requirements and any other considerations including any unforeseen circumstances.

Viva Leisure reserves the right to vary, suspend or terminate the buy-back at any time and there is no guarantee that the Company will purchase any or all of the shares referred to above.

CORPORATE
DIRECTORY

OTHER INFORMATION

COMPANY SECRETARY:

Kym Gallagher

REGISTERED OFFICE AND PRINCIPAL PLACE OF
BUSINESS:

DKSN 2.0 North Building, Level 3, 23 Challis Street, Dickson
ACT 2602.

REGISTERS OF SECURITIES ARE HELD AT THE
FOLLOWING ADDRESSES:

Automatic Registry Services Level 5, 126 Phillip Street Sydney
NSW 2000

STOCK EXCHANGE LISTING

Quotation has been granted for all the ordinary shares of the company on all Member Exchanges of the Australian Securities Exchange Limited.

For personal use only

VIVALEISURE

 CLUBLIME

PLUS FITNESS

GROUNDUP

hiit republic

VIVA 

SUPP  SOCIETY

 ZOO FITNESS

 rebalance

