

29 August 2024



Netlinkz

# Market Announcement

ASX Announcements

## PT&T and Netlinkz Forge Joint Venture to Revolutionize Network Security and Connectivity in the Philippines

Netlinkz Limited (ASX: NET) ("Netlinkz"), has partnered with PT&T Corp. (PSE: PTT) ("PT&T"), a leading telecommunications provider in the Philippines to establish a groundbreaking joint venture. This partnership is set to revolutionize network security and connectivity for businesses across the Philippines, including those in remote and underserved areas.

This joint venture will serve as the Philippines' hub for Netlinkz' cutting-edge products, featuring the advanced Virtual Secured Network Plus (VSN+). Additionally, it will leverage on the availability of broadband connectivity provided by smaller, portable and mobile satellite dishes offering broadband internet to previously inaccessible regions. Through this partnership, enterprises throughout the country, particularly in areas historically underserved by traditional fibre internet providers, will gain access to this high-speed, low-latency connectivity with enterprise grade network security.

The joint venture's scope extends beyond satellite broadband services. It will also introduce a comprehensive suite of IT solutions, further strengthening the digital capabilities of Filipino businesses. Notably, Netlinkz will bring its core solutions in Software-Defined Wide Area Network (SDWAN) and Cybersecurity to the Philippine market. These solutions, already trusted by leading enterprises globally, will enable Filipino businesses to enhance operational efficiency, secure their data, and maintain seamless connectivity.

By leveraging Netlinkz' global expertise, the joint venture ensures that local enterprises benefit from the same high-performance, secure, and scalable network solutions that have been trialled and adopted by international business around the world. The focus on SDWAN and advanced cybersecurity will empower businesses to safeguard their digital assets, optimize network infrastructure, and maintain agility amid rapid technological advancements.

James Tsiolis, CEO of Netlinkz, expressed his enthusiasm for the partnership: *"We are thrilled to collaborate with PT&T to bring our advanced VSN+, satellite internet, and cybersecurity solutions to the Philippines. This joint venture combines our global expertise with PT&T's local insights, delivering top-tier services that cater to the evolving needs of businesses in the region."*

James Velasquez, CEO and President of PT&T, echoed this sentiment, stating, *"Our partnership with Netlinkz marks a significant milestone for PT&T. Together, we are poised to transform network security and connectivity across the Philippines, providing innovative technology solutions that will empower our clients to thrive in today's fast-paced, digital-first environment."*

This joint venture underscores the shared commitment of PT&T and Netlinkz to drive innovation and deliver superior technology solutions in the Philippines and beyond. Through the introduction of VSN+, SDWAN, and advanced cybersecurity services, businesses across the nation will be empowered to achieve new levels of performance, security, and growth.

*Key terms of joint venture*

Netlinkz will have a 49% interest in the joint venture, will make a capital contribution of US\$233,000 and if approved by the joint venture board provide a further US\$267,000 in secured loan funds, if required.

Netlinkz is not in a position to quantify the financial position that will result from the joint venture at this time.

This announcement has been approved for release by the Board of Netlinkz.

**For further information contact**

James Tsiolis  
Managing Director – Netlinkz Limited  
jtsiolis@netlinkz.com

**About Netlinkz Limited**

Netlinkz Limited (ASX: NET) is a provider of physical and virtual secure “Network as an Application” (NaaP) for enterprises of all sizes with its patented technology and products. It provides secure and efficient cloud network services. Netlinkz is focused on cloud-first, security, scalability, and simplicity. SSI is a provider of Lawful Intelligence (LI) services which includes intelligence monitoring and compliance with international standards (including ETSI and the Australian Government Format, AGF) as well as advice on LI strategies and procedures, LI solutions design and implementation for Tier 1 and Tier 2 global telecommunication companies.