

## 2024 Reports

Announcement of Full-Year Results

Appendix 4E

Chairman's Report

CEO Letter

Directors' Report

Financial Statements

PolyNovo Limited  
ABN 96 083 866 862  
23 August 2024

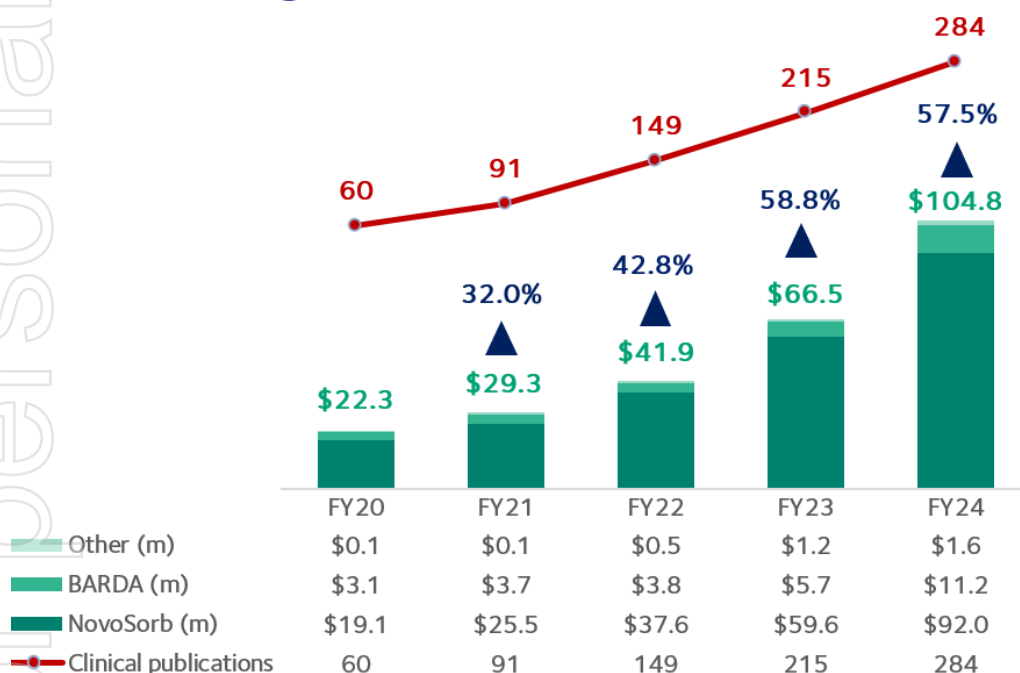
23 August 2024

## ASX Announcement

### FY24 Results (audited)

PolyNovo Limited (PolyNovo or Company) is pleased to release its audited FY24 results, which show revenue growth of 57.5% and sales growth of 54.5%.

#### Total revenue growth



#### Highlights:

- Total revenue including BARDA of A\$104.8m, up 57.5% on STLY of A\$66.5m
- Strong growth in U.S. achieving record sales of A\$68.7m up 49.0% on STLY of A\$46.1m.
- ROW sales of A\$23.4m up by 73.3% on STLY of A\$13.5m.
- Positive cash flow from operations of A\$3.7m up 155.7% on STLY (A\$6.6m)
- Net profit after tax of A\$5.3m (FY23: A\$4.9m loss)
- At year end the business had A\$45.9m cash and cash equivalents.

**During the Period, the Company's other key initiatives and achievements include:**

- Record monthly sales in April of A\$9.2m (monthly revenue: A\$10.5m) and May of A\$9.8m (monthly revenue: A\$11.3m).
- Initiated a full market launch campaign in the U.S. for NovoSorb MTX in June 2024.
- Strengthened the U.S. team from 93 to 107 (June 2024)
- Increased U.S. customer accounts by 197 from 299 to 496 (June 2024)
- Increased global employee headcount from 218 to 254
- New C-suite roles - Chief Medical Officer, Chief People Officer, General Counsel and President, Asia Pacific.
- Supplied into certain war zones for humanitarian needs.
- Obtained registrations for Bolivia, Ecuador, Thailand, and Sri Lanka.
- Enrolled 120 patients into the U.S. BARDA pivotal trial for full thickness burns.
- Finalised design and selected a builder of the third manufacturing facility to service up to \$500m in additional revenue.
- Awarded Victorian Government grant of A\$2 million for R&D facilities expansion, subject to customary conditions.

Chairman, David Williams said: "One step at a time we are servicing the world. However we remain continually surprised by where surgeons would like to use our products."

This announcement has been authorised by the Chairman of PolyNovo.

**About PolyNovo®**

PolyNovo is a disruptive ASX 200 medical technology company, based out of Melbourne, Australia. Its products simplify management of acute complex wounds, redefining healing with meaningfully differentiated patient outcomes across multiple wound etiologies. After treating 50,000+ patients across 41 countries, the company is investing for growth via new products, indications, and markets with a view to treat millions more. For more information see [polynovo.com](https://polynovo.com)

**About NovoSorb®**

NovoSorb BTM is a dermal scaffold for the regeneration of the dermis when lost through extensive surgery, trauma or burn. NovoSorb is a novel range of bio-resorbable polymers that can be produced in many formats including film, fibre, foam, and coatings. NovoSorb's unique properties provide excellent biocompatibility, control over physical properties, and a programmable bio-resorption profile.

**PolyNovo Limited**  
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**30 June 2024**

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For personal use only

**PolyNovo Limited**  
**Appendix 4E**  
**Preliminary final report**

**1. Company details**

Name of entity:	PolyNovo Limited
ABN:	96 083 866 862
Reporting period:	For the year ended 30 June 2024
Previous period:	For the year ended 30 June 2023

**2. Results for announcement to the market**

				\$'000
Revenues from ordinary activities	up	57.5%	to	104,763
Profit from ordinary activities after tax attributable to the owners of PolyNovo Limited	up	206.8%	to	5,261
Profit for the year attributable to the owners of PolyNovo Limited	up	206.8%	to	5,261

*Dividends*

There were no dividends paid, recommended or declared during the current financial period.

*Comments*

The profit for the consolidated entity after providing for income tax amounted to \$5,261,000 (30 June 2023: loss of \$4,924,000).

**3. Net tangible assets**

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	10.5	9.4

Net tangible assets are defined as the net assets of the Group less intangible assets, right-of-use assets and lease liabilities.

**4. Dividends**

*Current period*

There were no dividends paid, recommended or declared during the current financial period.

*Previous period*

There were no dividends paid, recommended or declared during the previous financial period.

**5. Audit qualification or review**

*Details of audit/review dispute or qualification (if any):*

The financial statements have been audited and an unmodified opinion has been issued.

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**6. Attachments**

*Details of attachments (if any):*

The Financial Report of PolyNovo Limited for the year ended 30 June 2024 is attached.

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**7. Signed**

A handwritten signature in black ink, appearing to read 'Lior Harel', is written over a light blue rectangular background.

Date: 23 August 2024

Signed

Lior Harel  
Company Secretary

# Chairman's Report



**David Williams**  
Chairman

Dear Shareholders,

The continued growth achieved in FY24 reflects a wider geographic footprint, more sales staff, and a growing acceptance of NovoSorb BTM and MTX, by surgeons wanting the next generation dermal regeneration solution.

Expanding our geographical footprint and going deeper into existing markets signals continued growth in FY25. Growth coming not only from further depth and breadth of market penetration, but due to clinicians using NovoSorb BTM to change the way surgery is done.

Unprompted, surgeons are trialling and writing about NovoSorb BTM and MTX, presenting their experiences at industry events. Many clinicians have identified other patient applications that would benefit from our technology. Alongside this, we have accelerated our R&D efforts and documented those in a large number of journal articles.

## Group Performance

Sales growth in direct markets accelerated across all geographies in FY24. In April, monthly sales were A\$9.2m and total revenue was A\$10.5m. In May, monthly sales were A\$9.8m and total revenue was A\$11.3m. Revenue and sales will always be unpredictable given the nature of the category, but our record to date shows exceptional growth over the medium term.

Global NovoSorb BTM sales of \$92.0m were up 54.5% vs. the prior year of \$59.6m. The U.S. was up 49.0% in AUD (45.6% in USD) and the Rest of World (ROW) was up 73.3% vs. the prior year. Australia increased sales by 38.7%, U.K./I by 81.5% and distributors in the EU, particularly Germany, grew by 81.2% vs. the prior year.

Total revenue of \$104.8m was up 57.5% on the prior year, encompassing revenue from the BARDA pivotal trial. With 120 enrolled patients, this critical project nears its completion.

Net profit after tax of \$5.3m, grew 206.8% on the prior year loss of \$4.9m.

PolyNovo is now the category leader in burn procedures in several markets around the world and has a track record of leveraging this reputation in other arenas, including trauma and limb salvage.

NovoSorb MTX received 510(k) FDA clearance in September 2022 and following a period of limited market release, the product was launched in the U.S. in late FY24. Surgeons have embraced the product, and it is quickly finding a place in complex wound management, with use accelerating amongst vascular surgeons in

diabetic patients. We have also seen cases of NovoSorb MTX being used to fill deeper wound deficits, with NovoSorb BTM used as a protective cover.

The core NovoSorb technology can support other clinical needs and we are open to partners to help co-develop, commercialise, or distribute new products. The recent appointment of President, Asia Pacific is intended to accelerate entry into Japan, planned for FY25.

The addition of SUPRATHEL (via distribution) to our product portfolio of Australia, New Zealand and the U.K./I has given our sales team the opportunity to have more conversations with clinicians and offer patients with complex wounds a greater mix of evidence-based solutions.

We continue to invest in resources to drive growth. Employee numbers increased from 218 to 254, and we have continued to increase our sales footprint in established markets, particularly the U.S.

Construction of our third manufacturing facility commences in August 2024 and is predicted to service up to an additional A\$500 million in product sales. This is a manufacturing capacity at approximately 5 times current production volumes. We estimate that the facility will be operational in December 2025, funded by the capital raise in November 2022. It is pleasing that this is a very capital light facility.

## Outlook

We ended the year 30 June 2024 with \$45.9m cash, putting us in a strong position to fuel global expansion.

In FY25 we expect to see strong revenue growth in direct markets particularly the U.S., U.K./I, ANZ, India, and Hong Kong. In FY24, we saw the first successful tender application in India, with NovoSorb BTM included in the Government-e-Marketplace. We expect this momentum to continue. We are confident that our key distributor markets, Germany, and Canada, will continue their strong growth.

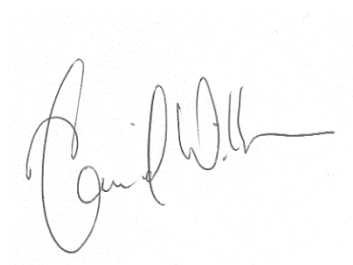
We await the outcome of the BARDA clinical trial, with recruitment close to complete.

Further applications for FDA 510(k) clearances are expected in FY25 allowing expansion of the NovoSorb MTX and BTM product portfolio. This will continue to increase total addressable markets.

A feature of the year for me was discovering the need for our product in war zones like Ukraine and the Middle East. While helping directly and indirectly in those areas, we imagine a huge unmet need in other theatres such as in Africa.

## Closing

I would like to thank our shareholders for their continued support and confidence and toast our network of clinicians for their powerful belief in our technology. I would also like to thank our team around the world for their work and enthusiasm.



**David Williams**

Chairman



# CEO Letter



**Swami Raote**

Chief Executive Officer

## Accelerating Global Impact

It has been a decade since NovoSorb healed its first patient comprehensively in South Australia.

Since receiving FDA clearance nine years ago, we have been fortunate to touch, heal and reimagine the lives of over 50,000 plus patients despite the Covid interruptions. Meanwhile, we have been able to successfully rollout and provide access to our products and training in over 41 countries across the world including many countries who have never had access to advanced skin substitutes. As our pivotal clinical trial, with BARDA's support enters its final phase, we are looking forward to working with the FDA to secure a PMA approval and working with insurance providers to expand reimbursement for health systems, enabling deeper penetration into life altering procedures. This represents an important validation of the importance of our product and the benefits it provides.

## Clinician driven momentum:

We continued to advance our strategic goals around our four vectors of growth. After driving superior patient outcomes with NovoSorb BTM, we have already achieved leading market share in all participating leading developed geographies in difficult burns. We are looking forward to entering and investing in professional education in developing geographical markets like South Asia and Southeast Asia for which NovoSorb BTM was designed and developed.

The U.S. remains the driving force of the company, recording growth of 49.0% on STLY (A\$68.7m from A\$46.1m). We are grateful for our partnership with BARDA on the pivotal clinical trial for third degree burns and are looking forward to securing PMA approval. In the U.K. and Germany, we are the overwhelming market leaders in difficult burns as well as soft tissue reconstruction procedures. We hope to expand this leadership status across the remaining top 5 EU markets within the next eighteen months. In Australia, New Zealand, and Hong Kong we continue to seek newer areas of growth in vascular surgery and diabetic limb preservation.

In India, our efforts to develop the dermal substitute category continue at pace. In March, we announced that NovoSorb BTM received approval to be included in the Government-e-Marketplace (GeM) portal, facilitating the use of the product across all Defence, Railways and ESIC (Employee State Insurance Corporation) Hospitals. With a high incidence of burn injuries and resulting disability, it is gratifying to know we are continuing to help patients by seeing a quick adoption of NovoSorb technology, and improved access across the country.

## Meaningfully differentiated patient outcomes:

As simple as our technology is, it's true genius lies in its versatility, robustness when confronted with infections and ability to allow surgeons autonomy on time to graft. Additionally, resource utilisation with

NovoSorb BTM is minimal compared to prevailing biologics through reduced complexity and cost, helping providers be more productive with patient outcomes and experience.

Surgeons continue to provide insights regarding our products and their unmet needs, which drive our new product pipeline. In addition to line extensions and new products in graftable devices, we are excited about the early promise of our implantable device pipeline. We are looking forward to investing in building our clinical evidence across a range of clinical jobs, as well as proving our value versus current standards for these procedures with health economic outcomes research. We are partnering with multiple key opinion leaders to build our Professional education program, "Science of Complex Wound Management", which will help us train clinicians in protocols across a range of indications, patient context, and health system constructs.

After a limited market release of NovoSorb MTX, we have started rolling out this product across the U.S. and gradually across different geographies. We are looking forward to launching multiple variants of NovoSorb MTX, including a particulate variant that will drive its adoption as a soft tissue reconstruction platform of choice for clinicians. In addition to our own products, we remain open to alliances to partner and build on our procedural strength in difficult burns and other complex wounds, while leveraging clinicians and academia for their expertise and insights in developing new products or treatment algorithms.

The addition of SUPRATHEL to our product suite in Australia, New Zealand and the United Kingdom offers greater opportunity to support our customers across the continuum of complex wounds and burn care. SUPRATHEL, a leading epidermal substitute in continental Europe, is supported by a large body of evidence and will ensure that patients in these markets have access to a greater range of solutions to achieve the best possible healing outcome.

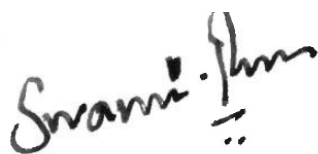
#### **FY25 and beyond:**

We will continue to advance on our strategic priorities in a responsible fashion. We are excited about the new products to emerge out of our laboratory, the new focused indications that we are targeting to conquer across different geographies and the investment in our sales force and information technology to help our teams on the frontlines make the best decisions for our customers and patients.

Our plans for capacity expansion are on track, and we will see a significant increase in production to satisfy global demand in December 2025. This will be critical as sales from the world's most populous nations, including India, grow. Our investment in our Port Melbourne manufacturing facility remains capital light and efficient, with the third facility providing greater modularity and enhanced scale.

We continue to look forward to accelerating our global presence, including important geographies like Japan, China, and Brazil, while staying open to tactical opportunities created by our surgeons across geographical clusters. As proud as we are of serving over 50,000 patients in our young history, we remain acutely conscious of millions more who stand to benefit from access to our products.

To our shareholders and clinicians, who have travelled alongside us on this exciting journey, thank you for your support and enduring confidence in our technology. To our teams, your continued commitment to our values has seen our products redefine healing across globe, and we thank you for your contribution and commitment to our vision. Finally, and most importantly, we also thank the patients and their families for placing their trust in our solutions at what is often the worst times in their lives.



**Swami Raote**

Chief Executive Officer

# Directors' Report

The Directors of PolyNovo Limited (PolyNovo, we, the Company) present the Directors' Report, together with the Financial Report, of the Company and its controlled entities (the Group) for the year ended 30 June 2024 and the related Auditor's Report.

## Board of Directors and Key Management Personnel

The details of Directors and Senior Management during the year and until the date of this report are set out below. Directors were in office for the entire period unless otherwise stated. As at the date of this report, all Directors are considered independent.

### Mr David Williams

B.Ec (Hons), M.Ec, FAICD

Non-executive Chairman

Mr Williams was appointed as a Non-Executive Director on 28 February 2014 and Chairman on 13 March 2014. Mr Williams is an experienced **Director** and investment banker with a track record in business development, mergers and acquisitions, and capital raising. He has experience advising ASX-listed companies in the food, medical device, and pharmaceutical sectors. Mr Williams is currently Chairman of RMA Global Ltd (ASX: RMY) and is Managing Director of corporate advisory firm Kidder Williams. Mr Williams is the Chair of the PolyNovo Remuneration Committee.

### Dr Robyn Elliott

BSc (Hons) Chemistry, PhD Inorganic Chemistry

Non-executive Director

Dr Elliott was appointed a Director of PolyNovo on 28 October 2019. Until recently, Dr Elliott was - Global Head, Strategic Portfolio Management at CSL Behring, a role that is responsible for governance oversight and business value delivery from a multi-billion-dollar capital expansion portfolio. Dr Elliott previously held Strategic Expansion and Quality Senior Director roles within CSL, was the Managing Director at IDT Australia and commenced her career at DBL Faulding.

Dr Elliott has a proven track record in product development, clinical trials, regulatory affairs, audits, quality management, project management and operational strategy. Her worldwide experience in new facility delivery, production scale up, strategy, regulatory affairs and audit will be invaluable to PolyNovo as the company scales its operations globally. Dr Elliott is a member of the Audit and Risk Committee.

### **Ms Christine Emmanuel-Donnelly**

BSc (Hons) Chemistry, MSc Enterprise, FIPTA, MAICD

Non-executive Director

Ms Emmanuel-Donnelly was appointed a Director of PolyNovo on 13 May 2020. Ms Emmanuel-Donnelly is an accomplished IP and business development professional with more than 30 years of local and international experience. Ms Emmanuel-Donnelly has a Bachelor of Science with a major in Economics (Hons: Chem) from Monash University, Certificate in Intellectual Property Law from Queen Mary College, University of London, and Master of Enterprise from Melbourne University. She has been on the Board of the Institute of Patent and Trade Mark Attorneys of Australia for over a decade.

Ms Emmanuel-Donnelly is currently Chairwoman of Impedimed Ltd (ASX: IPD) and on the Board of Medical Developments International Ltd (ASX: MVP). Previously, Ms Emmanuel-Donnelly was Executive Manager of Business Development and Commercial at the CSIRO, was in-house IP Counsel for Unilever in the U.K., and practised as a patent and trade mark attorney for Wilson Gunn (U.K.), Davies Collison Cave and Griffith Hack. Ms Emmanuel-Donnelly is a member of the PolyNovo Remuneration Committee.

### **Mr Leon Hoare**

GradDipBus, AssocDipAppSc (Orth), GAICD

Non-executive Director

Mr Hoare was appointed a Director of PolyNovo on 27 January 2016. He is an accomplished commercial leader with expertise across multiple Life Sciences sectors. He is currently the Managing Director of Lohmann & Rauscher, Australia & New Zealand (ANZ), a private EU based medical device company. Previously he was Managing Director of Smith & Nephew (S&N) ANZ, one of S&N's largest global subsidiaries outside the U.S. He served as President of S&N's Asia-Pacific Advanced Wound Management (AWM) businesses for 5 years and was a member of the Global Executive Management for the AWM Division (as one of three Regional Presidents). In his 24 years with Smith & Nephew, he held roles in marketing, divisional and general management. His career also included a senior role at Bristol-Myers Squibb, and as Vice Chair of the Board of Australia's peak medical device industry body, Medical Technology Association of Australia. He is currently a Non-Executive Director of Medical Developments International Ltd (ASX: MVP). Mr Hoare is a member of the PolyNovo Remuneration Committee.

### **Mr Andrew Lumsden**

MA (Hons) in Accountancy & Finance, CA, AGIA ACG, MAICD

Non-executive Director

Mr Lumsden was appointed a Director of PolyNovo on 4 June 2021. He is an accomplished Chartered Accountant and finance executive with more than 20 years' experience locally and internationally. He holds a Master of Arts in Accountancy and Finance (First Class Hons), is an Associate of The Chartered Governance Institute and a member of the Australian Institute of Company Directors. Mr Lumsden is currently Chief Executive Officer of Wellcom Worldwide

Australasia having previously held the roles of Group Chief Financial Officer and Group Chief Operating Officer. Prior to joining Wellcom, Mr Lumsden was a Senior Manager within the Audit and Assurance practice of PricewaterhouseCoopers. Mr Lumsden is the Chair of the Audit and Risk Committee.

### **Mr Bruce Rathie**

B. Comm, LLB, MBA, FIML, FAICD, FGIA

Non-executive Director

Mr Rathie was appointed a Director of PolyNovo on 18 February 2010. He is an experienced Company Director with a finance and legal background. He practised as a partner in a large legal firm and acted as Senior Corporate Counsel to Bell Resources Limited in its early years. He then studied for his MBA in Geneva and embarked on his 15-year investment banking career. When Head of the Industrial Franchise Group at Salomon Smith Barney, he led Salomon's roles in the Federal Government's privatisation of Qantas, Commonwealth Bank (CBA3) and Telstra (T1). He now has over 20 years' experience as a full-time professional Non-executive Director. During the period he was Chairman of Capricorn Mutual Limited, Chairman of ASX listed CleanSpace Holdings Limited (ASX:CSX), Chairman of ASX listed The Market Limited (ASX:MKT) and a Non-executive Director of ASX listed Cettire Limited (ASX:CTT) and Capricorn Society Limited. In the medical device space, Mr Rathie was previously Chair of ASX listed 4DMedical Limited (ASX: 4DX) and Anteo Diagnostics Limited. He was also previously a Director of Compumedics Limited and USCOM Limited. Mr Rathie is a member of the Audit and Risk Committee.

### **Mr Lior Harel**

BA/LLB

General Counsel and Company Secretary

Mr Harel was appointed General Counsel and Company Secretary on 6 May 2024. Mr. Harel has managed the legal, risk and compliance functions of ASX-listed online, SaaS and healthcare companies, with extensive expertise in mergers and acquisitions, capital markets, corporate finance, and privacy law. Mr. Harel was most recently Commercial Director (Australia) and General Counsel and Company Secretary for Optima Technology Group, an ASX listed Software as a Service company. Prior, Mr. Harel held the positions of General Counsel and Company Secretary at Vitura Health and Chief Legal Counsel at Seek. He commenced his legal career at Arnold Bloch Leibler, where he worked for 7 years specialising in mergers and acquisitions, and property finance.

### **Mr Swami Raote**

B. Pharmacy, MBA

Chief Executive Officer

Mr Raote was appointed Chief Executive Officer of PolyNovo Limited on 29 July 2022. Mr Raote held the position of Worldwide President, Vision Care from 2017 to 2021, a division of Johnson & Johnson the world's largest medical, pharmaceutical and consumer healthcare company, where

Mr Raote had a 30-year career. From 2014 to 2016 Mr Raote served a dual role as the Area Vice President, Medical Devices for North Asia and Vice President for Ethicon, Asia Pacific. From 2009 to 2014 Mr Raote served in a variety of roles across India for Johnson & Johnson including Managing Director for Janssen India and Area Managing Director ASEAN and India. Mr Raote was also President Director in Indonesia from 2004 to 2008. Mr Raote's early career included leadership roles across Johnson & Johnson Asia Pacific in sales, marketing, supply chain, finance, and IT. Mr Raote is currently a Non-executive Director of EOS Vision in China and holds several advisory roles to private and government institutions.

### **Mr Jan Gielen**

CA, Bachelor Bus (Acc)

Chief Financial Officer

Mr Jan Gielen resigned as Company Secretary of PolyNovo on 6 May 2024.

Mr Gielen joined PolyNovo on 12 December 2018. Mr Gielen holds a Bachelor of Business (Accounting) degree from Monash University, is a member of the Institute of Chartered Accountants and commenced his career with Pitcher Partners. Since then, Mr Gielen has held senior finance roles for various businesses across a range of industries such as retail, ICT, logistics (3PL) and medical, locally, and internationally. Mr Gielen has extensive experience in CFO and Finance Director roles for fast growing PE and VC backed businesses and played an important part in expanding these businesses globally. Mr Gielen had a long involvement from inception with ICIX, a leading SaaS platform supporting global retailers and manufacturers where he served as Finance Director in Silicon Valley. Mr Gielen's most recent role was CFO of CardioScan for 6 years, Australia's largest cardiac reporting provider, which during his tenure expanded to Hong Kong, Singapore and North America.

### **Dr David McQuillan**

BSc (Hons) Biochemistry, PhD Biochemistry

Chief Technical and Scientific Officer

Dr McQuillan was appointed a Director of PolyNovo on 6 August 2012. He resigned as Non-Executive Director and was appointed as Chief Technical and Scientific Officer on 1 September 2022. He has extensive technical, medical, scientific, and regulatory knowledge. Previously he was a Fellow at the NIH (Bethesda, MD), an NH&MRC Fellow at the University of Melbourne, and Associate Professor at Texas A&M University (Houston, TX) where he studied Tissue Engineering, Regenerative Medicine, and Biochemistry of the Extracellular Matrix. Dr McQuillan was with LifeCell Inc/Kinetic Concepts Inc (KCI) for 12 years, holding several senior roles, including Vice President for Research and Development at LifeCell and Senior Vice President of Advanced Research and Technology at KCI. He was Chief Science Officer for TELA Bio, a VC-funded development-stage biotechnology company from 2013 to 2015.



## Mr Philip Scorgie

Master, Bus Inf Tech

Chief Information Officer

Mr Scorgie joined PolyNovo Limited as Chief Information Officer on the 22 May 2023. Mr Scorgie holds a Master's degree in Business Information Technology from Swinburne University and is a Non-executive Director of Wallara, a disability service provider that focusses on empowering individuals with different abilities. Mr Scorgie held the position of Global Chief Information Officer in Chicago at the top 20 global law firm, Mayer Brown from 2012 – 2016. Before working for PolyNovo Limited Mr Scorgie was an independent consultant involved in strategic technology consulting, providing valuable guidance to diverse businesses ranging from local manufacturing companies to international banking and commercial law firms. Mr Scorgie has extensive experience in a wide range of technology industries across the globe including Germany, South Africa and Hong Kong. Mr Scorgie was the Regional Chief Information Officer at Deacons in Hong Kong from 1997 to 2005.

## Review of Operations:

### Corporate and Organisational Structure

PolyNovo Limited (**PolyNovo, Company or we**), the ultimate parent entity of the PolyNovo Group, is a public company listed on the Australian Securities Exchange. As of 30 June 2024, PolyNovo had ten wholly owned subsidiaries: PolyNovo Biomaterials Pty Limited, NovoSkin Pty Ltd, NovoWound Pty Ltd, PolyNovo NZ Ltd, PolyNovo UK Ltd, PolyNovo North America LLC (PNA LLC) PolyNovo Singapore Private Ltd, PolyNovo Ireland Ltd, PolyNovo Biomaterials India Private Ltd, and PolyNovo Hong Kong Ltd. The first three subsidiary companies listed above are Australian proprietary companies whilst the other entities are the trading and employment entities for those countries.

### Principal Activities and Operations

PolyNovo's principal activity is the development of innovative medical devices for medical applications, utilising the patented bioabsorbable polymer technology NovoSorb. NovoSorb is a family of proprietary medical grade polymers that can be utilised to manufacture novel medical devices designed to support tissue repair. NovoSorb has significant advantages over competitor bioabsorbable polymers in terms of design flexibility, bioabsorption, and biocompatibility. NovoSorb polymer devices can be expressed in a variety of physical formats including films, foam, coatings, fibres, plastic structures, and biologic carriers.

NovoSorb is currently covered by numerous patents in the field of biodegradable polymers, all fully owned by PolyNovo. Below is a summary of PolyNovo's products and research and development activities. Other NovoSorb product development activities include: particulate forms for irregular wound sites, antimicrobial variants to reduce the probability of infection, superficial burns products and, synthetic allograft products.

## **NovoSorb BTM**

NovoSorb Biodegradable Temporising Matrix (BTM) is a dermal scaffold for the regeneration of the dermis when lost through extensive surgery, trauma or burn. With the NovoSorb BTM scaffold in place, the dermal layer is regenerated and once fully integrated, the wound closes through secondary intention or with the application of a skin graft.

NovoSorb BTM is sold directly by PolyNovo in Australia, Hong Kong, India, Ireland, New Zealand, Singapore, United Kingdom, and the United States. The Company utilises distributors for sales in Canada, Europe, Taiwan, and South Africa. Regulatory approvals for other markets are in progress to continue to expand our geographical footprint.

Independent clinical evidence supporting the use of NovoSorb BTM continues to grow, with 280+ articles and abstracts published to date.

The Company is currently working on expanding the NovoSorb BTM product range, to include larger sizes and thicker and thinner versions to address further clinical applications not covered by current offerings.

### **U.S. Pivotal Trial funded by Biomedical Advanced Research and Development Authority (BARDA)**

A U.S. Food and Drug Administration (FDA) regulatory indication for full thickness burn injuries requires additional clinical evidence. The NovoSorb BTM pivotal trial, supported by BARDA, is gathering data on the safety and effectiveness of NovoSorb BTM in treating full thickness burns. Successful completion of this trial will enable the Company to file a PMA application for use in full thickness burns.

NovoSorb BTM is indicated for full thickness burns in many markets outside of the United States and has the CE Mark for the EU market, which includes an indication for use in full thickness burns as well as other surgical wounds and reconstructive procedures.

The BARDA contract, funded by the U.S. Department of Health and Human Services (Office of the Assistant Secretary for Preparedness and Response), commenced on 28 September 2015. After extending the contract in FY21, BARDA increased its funding commitment in Q2 FY24 to US\$25 million.

Patients are currently being recruited through 24 U.S. burn centres, and 3 sites in India. The Company is close to meeting the final enrolment target and 120 patients have been enrolled. The contract is a cost-plus monthly reimbursement arrangement. PolyNovo continue to contribute to the trial through provision of product, employee resources and infrastructure support.

### **Chronic Wound Study**

This randomised controlled study compares the use of NovoSorb BTM combined with negative pressure wound therapy (NPWT) to the usual standard of care in neuroischemic diabetic foot wounds. The study will assess rates and time to complete wound healing and rates of post-surgical infection, perioperative complications, and proximal lower limb amputations. In addition, the impact of NovoSorb BTM will be explored on a range of factors including cellular proliferation and neo-angiogenesis that are known to affect wound healing, as well as quality of life and health economics.



The focus of this study is patients with moderate to high risk of amputation. 58 out of a total 64 patients have been recruited and recruitment is expected to be complete in late 2024. Data from the trial will provide additional clinical evidence for its broader use in patients with diabetic foot wounds complicated by vascular insufficiency.

### **Regulatory update for NovoSorb BTM**

- EU MDR and UK UKCA registrations for NovoSorb BTM were issued in 2024.
- Registrations in Bolivia, Ecuador, Thailand, and Sri Lanka were obtained.
- New registrations for NovoSorb BTM are currently underway in Hong Kong, Mexico, and Egypt.
- The Company initiated plans to enter Japan, one of the largest medical device markets, in CY25.

### **NovoSorb MTX**

NovoSorb MTX has broad applicability for single stage grafting in burns, chronic, and surgical wounds, providing increased treatment pathways and better outcomes. NovoSorb MTX and BTM are complementary, and clinicians use both products for the treatment of soft tissue defects.

The Company announced on 19 September 2022 it had received FDA 510(k) clearance for NovoSorb® MTX with a 2mm thickness and a U.S. limited market release commenced in April 2023. A full market launch campaign was initiated in June 2024 and initial sales have been promising.

The total addressable U.S. market comprising in and out-patient settings is estimated at A\$500 million. Additional 510(k) submissions to further support the NovoSorb MTX range are scheduled to be submitted to the FDA in 2024.

### **Hernia Repair**

The Company has focused its approach to hernia repair and is developing targeted solutions for ventral hernia and complex abdominal wall reconstruction. These products, branded under the NovoSorb SynTrel umbrella, comprise a novel NovoSorb-based textile that will expand the clinical application of our patented technology. Simple hernia mesh is in development, with plans to begin the regulatory process in 12 to 18 months.

### **Plastics and Reconstructive Device Products**

The Plastic and Reconstructive device product program will leverage the experience and processes developed for hernia devices and will be branded under the NovoSorb SynTrix platform. The hernia product development models serve as effective building blocks for other tissue reinforcement products in breast, orthopaedics, and other applications. We anticipate that manufacturing processes, technology and equipment will be shared across a range of new products.

### **NovoSorb Dermal Beta-Cell Implant**

The Company continues to supply NovoSorb BTM in modified sizes to Beta Cell Technologies (BCT), an Adelaide based, third-party R&D group. BCT have identified an opportunity to design, develop and implement a novel Intracutaneous Ectopic Pancreas (EIP) to treat Type 1 Diabetes (T1D) at scale. BCT has completed its first human trial (3 patient trial using NovoSorb BTM and donor islet cells) in delivering a novel IEP and early results are promising with full trial results

being published late in 2024. If successful, this treatment holds significant promise for treating T1D with reduces reliance on a donor pancreas.

### **Status of Markets**

The Company achieved 54.5% in sales growth for FY24 including a \$9.2m sales month in April 2024 followed by \$9.8m in May 2024.

The Company recorded strong NovoSorb BTM sales growth in all markets, notably in the U.S. up 49.0% in AUD (45.6% in USD) and ROW up 73.3% (\$AUD). The ROW increase includes strong performances in Australia (up 38.7%), U.K./Ireland (up 81.5%), Germany (up 81.2%), and Hong Kong (up 107.2%).

Inflation and rising interest rates have increased some costs in all markets including wages and salaries. The Company debt level remains low with an equipment finance facility owing \$1,815,000 and a short-term loan facility for insurance premiums owing \$815,000 as at 30 June 2024. The Company maximises interest earned on cash deposits via high interest term deposits while managing the cash requirements for capital expenditure and operational requirements. To manage the impact of higher inflation and interest costs we update our cash flow forecasts to include the impact of changes in costs. The Group has a level of discretion in managing cash outflows in response to changes in the impact of rising costs.

### **Significant Changes in the State of Affairs**

Other than the above and except as otherwise set out in this report, the Directors are unaware of any significant changes in the principal activities of the Company during the year ended 30 June 2024.

### **Strategic Overview and Likely Developments**

The Company's focus over the next 12 months will be:

- Expand product range of NovoSorb BTM and NovoSorb MTX to include additional sizes and thicknesses.
- Commence Japanese market registration.
- Identify potential partners in China.
- Identify potential partners for indication expansion in hernia and plastic and reconstructive devices.
- Initiate regulatory processes for simple hernia and soft tissue reinforcement devices.
- Complete U.S. BARDA pivotal trial for full thickness burns.
- Sign additional GPO/IDN agreements in the U.S. to further accelerate sales.
- Support BetaCell with the supply of NovoSorb BTM for use as a dermal deposit for Type 1 diabetes.
- Start building works on a third manufacturing facility at 326 Lorimer Street Port Melbourne, with an estimated operational date in December 2025.

### **Significant Events After the Balance Date**

The Directors are not aware of any other matters or circumstances since the end of the financial year other than those described above, nor otherwise dealt with in this report, which have significantly affected, or may significantly affect, the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

## Financial Results

PolyNovo Limited reported revenue for the year ended 30 June 2024 of \$104,763,000, an increase of \$38,228,000 from the prior year's \$66,535,000. The net profit after tax (NPAT) of \$5,261,000 for FY24 was an increase of \$10,185,000 from the prior year's net loss of \$4,924,000. Earnings before interest, tax, depreciation, and amortisation (EBITDA) of \$3,635,000 was an increase of \$6,441,000 from prior years EBITDA loss of \$2,806,000. Several factors contributed to the result as follows:

- Revenue from the sale of commercial products for FY24 increased by 54.5% to \$92,042,000 from the prior year's \$59,578,000.
- Revenue from BARDA for FY24 increased by 96.9% to \$11,150,000 from the prior year's \$5,663,000. This increase is reflective of the patient enrolment in the pivotal trial which is currently at 120 patients.
- Other Income includes interest income of \$1,535,000 and \$36,000 from Victorian State Government supporting our manufacturing development and commercialisation of new products.
- Employee related expenses increased by 50.7% to \$59,433,000. This increase is due to headcount increase to drive and support growth primarily within sales, marketing, production, research and development, and quality.
- Research and development expenses increased by 47.1% to \$10,929,000 due to increased activity in research and commercialisation of new products.
- Depreciation and amortisation increased by \$158,000 attributable to property, plant and equipment acquired for the manufacturing facility and research and development.
- Corporate, administrative, and overhead expenses increased by 39.5% to \$24,295,000 reflecting the increased growth and activity in the business.

## R&D Tax Incentives

During the 2024 financial year, the Company received a non-refundable tax offset of \$1,178,000 (non-cash) in relation to the FY23 R&D tax incentive scheme. As the Company has exceeded the \$20.0 million R&D cash tax threshold being the maximum revenue allowable for the claiming of a cash refund, a deduction is recognised against taxable income.

## Closing Share Price

Date	\$
30 June 2019	1.54
30 June 2020	2.54
30 June 2021	2.82
30 June 2022	1.35
30 June 2023	1.55
30 June 2024	2.45

## Profit Per Share

In Australian dollars	\$
Basic earnings per share - cents	0.76
Diluted earnings per share	0.75

As at 30 June 2024, there are 10,150,000 unvested share options issued and nil performance rights.

## Dividends

No amounts have been recommended by the Directors to be paid by way of dividend during the current financial year. No cash dividends have been paid or declared by PolyNovo since the beginning of the financial year.

## Indemnification and Insurance of Directors and Officers

During the year ended 30 June 2024, the Company indemnified its Directors, Company Secretary and Executive Officers in respect of any acts or omissions giving rise to a liability to another person (other than the Company or a related party) unless the liability arose out of conduct involving a lack of good faith. In addition, the Company indemnified the Directors and the Company Secretary against any liability incurred by them in their capacity as Directors or Company Secretary in successfully defending civil or criminal proceedings in relation to the Company. No monetary restriction was placed on this indemnity.

The Company has insured its Directors, Company Secretary and Executive Officers for the period under review. Under the Company's Directors' and Officers' Liability Insurance Policy, the Company shall not release to any third party or otherwise publish details of the nature of the liabilities insured by the policy or the amount of the premium.

Accordingly, the Company relies on section 300(9) of the Corporations Act 2001 to exempt it from the requirement to disclose the nature of the liability insured against and the premium amount of the relevant policy.

## Indemnification of Auditors

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young Australia, as part of the terms of its engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young Australia during or since the financial year.

## Board and Committee Meetings

Details of the number of meetings of the Board of Directors and Board committees, and Directors' attendance at those meetings, during the year under review are set out in the table below.

Directors	Role	Full Board		Audit and Risk Committee		Remuneration Committee	
		Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend
Total numbers of meetings held		12		4		7	
Mr David Williams*	Non-Executive Director	12	12	-	-	7	7
Dr Robyn Elliott	Non-Executive Director	12	12	4	4		
Ms Christine Emmanuel-Donnelly	Non-Executive Director	12	12	-	-	7	7
Mr Leon Hoare	Non-Executive Director	12	12	-	-	6	7
Mr Brue Rathie	Non-Executive Director	12	12	4	4	-	-
Mr Andrew Lumsden**	Non-Executive Director	11	12	4	4	-	-

\* Mr David Williams is Chair of the Remuneration Committee.

\*\* Mr Andrew Lumsden is Chair of the Audit and Risk Committee.

## Business Risks

There are inherent risks associated with the development of pharmaceutical and medical products to a marketable stage. The clinical trial process is designed to assess the safety and efficacy of a drug or medical device prior to commercialisation and a significant proportion of drugs and medical devices fail one or both criteria.

The Company has a robust risk management framework, employing mitigation strategies appropriate to the Company size, in line with our commercial product development. A summary of key risks applicable to the Company, and accompanying mitigation strategies are captured below.

Risk	Description	Mitigation
<b>Concentration of manufacturing</b>	Company products are currently manufactured on one site, and supply of the products may be significantly disrupted (or may cease altogether) by that site becoming inoperative. Any new manufacturing facilities require regulatory approval for products to be saleable, and such approval may take significant time to obtain.	The Company will shortly commence construction of a third manufacturing facility next door to the existing facilities. A business continuity plan has been implemented for manufacturing and the Company maintains business interruption insurance. Additional manufacturing sites in different jurisdictions may be considered over the coming years. The Company maintains finished products in multiple offsite warehouses, both in Australia and overseas.
<b>Product innovation</b>	Increased competition exposes the Company to the risk of losing market share. This risk may be exacerbated by a failure to produce innovative products and services beyond the current core offering. The Company is also exposed to the risk that our products are superseded by medical advancements, resulting in alternative products or treatments being commercialised.	The Company strategically reviews product development plans considering market dynamics, the competitive landscape, and technological advancements. The product roadmap is constantly evolving, supported by a dedicated Research and Development team committed to fostering new and innovative uses for our products.
<b>Intellectual Property</b>	The Company is exposed to the risk that proprietary know-how may be compromised through the hacking of systems, or by employees who may acquire (and subsequently disclose) our confidential information through illegal means. Proprietary know-how is also at risk of being accessed by competitors who may use this information to create competitive products.	Confidentiality agreements are in place with staff and third parties with access to our know-how. Access to key systems is limited by business need, and access by individuals is monitored. The Company has an increasing and evolving patent and trade mark portfolio and has access to external legal counsel to advise on how best to manage litigation should it arise.
<b>Reliance on suppliers</b>	Reliance on suppliers for key materials and services carries inherent risk of delay and disruption. Having to source alternative materials or sources may be costly, time-consuming, or commercially unviable.	The Company works closely with suppliers to mitigate potential interruption or delay to supplies. In addition, purchase quantities of inventory are managed to avoid short-term impacts. The Company is seeking to diversify our range of product suppliers.
<b>Product liability</b>	As the developer, manufacturer, marketer and distributor, any failure in product quality might lead to	A focus on quality throughout the design, testing, manufacture and post-market monitoring of our products ensures high standards of

	injury, litigation, liability, recall and reputational harm.	product safety and efficacy. Effective collaboration with clinicians aligns clinical processes and technology with evidence-based practices. We also maintain product liability insurance.
<b>Legal and Regulatory</b>	The Company is subject to a wide range of legal and regulatory requirements in relation to our products, their sale, health and safety, employment, and corporate regulation. Failure to comply with any legal and regulatory requirements could negatively impact our operations, customers, employees, and shareholders.	Risk exposure is mitigated via internal systems, processes, and monitoring. The Company has dedicated teams across Quality Assurance, Regulatory Affairs, Medical Liaison and Legal & Compliance which support the business in the provision of advice on, and monitoring of, legal, regulatory and policy changes. Company compliance frameworks are evolving to support the changing nature and complexity of our compliance obligations.

### Forward-looking Statements

Certain statements in this Annual Report may contain forward-looking statements regarding the Company's business and the therapeutic and commercial potential of its technologies and products in development. Any statement describing the Company's goals, expectations, intentions, or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties, particularly those risks or uncertainties inherent in the process of discovering, developing and commercialising drugs and medical devices that can be proven to be safe and effective for use in humans, and in the endeavour of building a business around such products and services. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Actual results could differ materially from those discussed in this Annual Report. As a result, readers of this report are cautioned not to rely on forward-looking statements.

### Directors' Shareholdings and Declared Interests

As at 30 June 2024, the Directors of PolyNovo collectively hold 26,272,394 shares in the Company. As at the date of this report the interests of the Directors in the Company's shares are:

<b>Directors</b>	<b>Shares held directly</b>	<b>Shares held indirectly</b>
Mr David Williams	-	21,421,385
Mr Bruce Rathie	-	3,250,000
Mr Leon Hoare	-	1,180,220
Dr Robyn Elliott	74,789	-
Ms Christine Emmanuel-Donnelly	-	270,789
Mr Andrew Lumsden	-	150,000
<b>Total</b>	<b>74,789</b>	<b>26,272,394</b>

As at 30 June 2024 and as at the date of this report, no Director has an interest in any contract or proposed contract with PolyNovo other than disclosed below. Further details of the equity interests of Directors can be found in the Remuneration Report.

## Auditor

Ernst & Young (EY) continues in office in accordance with section 327b (2) of the Corporations Act 2001. Non-audit Services During the year ended 30 June 2024, the amount received, or due and receivable for non-audit services provided by the Company's auditor EY are shown below. The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

Non-audit services	\$
Taxation services and company secretary services	294,127

The auditor has provided a written declaration that no professional engagement for the Group has been carried out during the financial year that would impair Ernst & Young's independence as auditor. The declaration is set out on Page 36.



## Remuneration Report - Audited

The Directors of PolyNovo present the Remuneration Report prepared in accordance with section 300A of the *Corporations Act 2001* for the Company and its controlled entities (the Group) for the year ended 30 June 2024. This Remuneration Report is audited and outlines remuneration arrangements for the CEO and KMP and fees paid to the Board of Directors. Our approach to remuneration is framed by the strategic direction and operational demands of the business, the international context in which we operate, sustainable shareholder returns, the regulatory environment and high standards of governance.

Outlined below is a summary of executive appointments, remuneration outcomes for our KMP and Directors along with details of work currently underway in relation to our 2024-25 remuneration framework.

### Executives, Key Management Personnel & Board of Directors

#### *Newly appointed executives (non KMP)*

To support our growth, several new executive roles were appointed in 2023-24 including:

- Dr Joseph Amaral, Chief Medical Officer (part-time) (commenced 2 January 2024);
- Ms Ingrid Anderson, Chief People Officer (commenced 5 February 2024);
- Mr David Morris, President, Asia Pacific (commenced 2 April 2024); and
- Mr Lior Harel, General Counsel & Company Secretary (commenced 6 May 2024).

Further, Mr Edward Graubart was promoted to President, North America effective 11 March, 2024.

#### KMP

- Mr Swami Raote, Chief Executive Officer;
- Mr Jan Gielen, Chief Financial Officer;
- Dr David McQuillan, Chief Scientific Officer; and
- Mr Philip Scorgie, Chief Information Officer

While Dr David McQuillan and Mr Philip Scorgie remain employed as Chief Scientific Officer and Chief Information Officer respectively, the expansion and support of a broader executive team has resulted in their roles no longer being classified as KMP effective 1 March 2024.

We are confident that PolyNovo now has a complete and highly experienced executive team well positioned to drive global growth.

There were no personnel changes to our Board of Directors during the 2023-24 financial year.

### FY24 Remuneration

As a result of FY24 Company and individual performance, Short-Term Incentive (STI) payments will be made to KMP. Details of these payments can be found on page 26. 50% of the STI payment to Mr Swami Raote will be deferred into equity for a period of 12 months.

KMP base salary adjustments effective from 1 July 2023 ranged from 3% to 7% in an effort to align remuneration with market.

No equity awards were granted to KMP during the year and no awards were exercised.

### **FY25 Remuneration**

With the support of the newly appointed Chief People Officer, the Remuneration Committee undertook a comprehensive review of PolyNovo's remuneration policies and practices and subsequently developed an executive [Remuneration Policy](#). This policy has underpinned significant work on both fixed and variable rewards in preparation for FY25.

In summary, all key roles have recently been benchmarked against industry specific market data to support decisions on appropriate remuneration levels for FY25, Plan Terms and KPIs have been refreshed for the FY25 Short-Term Incentive (STI) plan and design of a new Long-Term Incentive (LTI) Plan is underway.

Lastly, Board fees were also benchmarked against peer data.

We are confident that the various improvements we are making to our remuneration practices will support the motivation and retention of top talent while creating alignment between executive remuneration, sustainable business performance and shareholder returns.

## **1. Key Management Personnel**

Key Management Personnel (KMP) are those persons who are responsible for planning, directing and controlling the activities of the Group. For FY24, the KMP comprised the Non-executive Directors, the CEO and the Executives whose details are set out below.

### **1.1 Non-executive Directors**

Mr David Williams – Non-executive Chair and Chair of the Remuneration & Nomination Committee

Mr Andrew Lumsden – Non-executive Director and Chair of the Audit & Risk Committee

Dr Robyn Elliott – Non-executive Director

Ms Christine Emmanuel-Donnelly – Non-executive Director

Mr Leon Hoare – Non-executive Director

Mr Bruce Rathie – Non-executive Director

### **1.2 Executives - KMP**

Mr Swami Raote - Chief Executive Officer

Mr Jan Gielen – Chief Financial Officer

Dr David McQuillan - Chief Scientific Officer (ceased as a KMP from 1 March 2024)

Mr Philip Scorgie – Chief Information Officer (ceased as a KMP from 1 March 2024)

## **2. Remuneration Strategy**

Our remuneration strategy operates by linking achievement of strategic priorities with market-based reward. The link between performance and reward aims to deliver long-term value to shareholders while attracting, motivating and retaining talented people. Our remuneration strategy and resulting remuneration policy, is underpinned by key remuneration principles.

<b>Attract, Motivate and Retain Talent</b>	<b>Support the Execution of Business Strategy</b>	<b>Alignment with Business Performance and Sustainable Shareholder Return</b>	<b>Fairness, Equity and Consistency</b>
PolyNovo operates in global and local markets where it competes for a limited pool of talent. In order to attract, motivate and retain high calibre people PolyNovo aims to provide a market competitive reward opportunity which encourages retention and high performance.	Apply performance metrics that support PolyNovo's strategic objectives and business performance expectations. Apply performance metrics that are explicitly defined, valid and verifiable and relevant to the employee's role in the Company.	Create alignment between executive remuneration, sustainable business performance and shareholder returns, including through long-term equity-based incentive plans.	Structure remuneration arrangements to achieve equity for like positions. Implement a robust remuneration decision making process and performance review system.

## 2.1 Executive Remuneration Framework

<b>Total Fixed Remuneration (TFR)</b>	<b>Short Term Incentive (STI)</b>	<b>Long Term Incentive (LTI)</b>
<p>TFR consists of Base Salary and Superannuation (Australian-based KMP) or 401K (USA -based KMP) and aims to attract, motivate and retain the best talent.</p> <p>TFR is set in relation to the external market and takes into account size and complexity of the role along with individual responsibilities, experience and skills.</p>	<p>Annual cash payment which aims to reward current year performance. For the CEO, 50% of STI is awarded as equity which is deferred for one year.</p> <p>STI provides appropriate differentiation of pay for performance and is based on business and individual performance outcomes.</p> <p>STI is measured via performance against financial objectives (EBITDA and Revenue) (80%) and personal objectives (20%). Refer to page 26 for STI outcomes.</p> <p>The CEO can receive up to 50% of his annual gross base salary as STI, for other KMP the STI potential ranges from 15% to 20%.</p>	<p>While design of a new LTI Plan is underway, the current Plan consists of a grant of options upon appointment with certain performance and tenure-based conditions attached (refer to page 27 for more details).</p> <p>60% of the shares issued as a consequence of the exercise of vested options are held in escrow for 12 months. If a participant ceases employment, any unexercised options are forfeited and shares subject to escrow may be released at the discretion of the Board.</p>

## 2.2 Group Performance

The table below outlines key five-year performance metrics. Our remuneration framework is designed to demonstrate the link between performance and reward.

Measure	FY2024	FY2023	FY2022	FY2021	FY2020
Share price at year end	2.450	1.545	1.355	2.820	2.540
Dividend paid	-	-	-	-	-
EBIT (\$'000)	2,432	(4,219)	(836)	(4,229)	(4,028)
Operating revenue (\$'000)	104,763	66,536	41,891	29,339	22,229
Earnings/(loss) per share	0.76 cents	(0.72) cents	(0.18) cents	(0.69) cents	(0.63) cents

## 3. 2023-24 Remuneration Outcomes

This section provides a summary of the FY24 remuneration and performance outcomes and actual remuneration earned for our KMP. This includes STI outcomes.

### 3.1 Performance of Executives and Remuneration Received (Non-IFRS disclosure)

The table below presents the remuneration paid to, or vested for, Executives in FY23/FY24.

Executive KMP	30 June 2024	30 June 2023
Mr Swami Raote		
Total fixed remuneration	731,832	622,054
Cash STI	159,028	-
Equity STI	159,028	-
Mr Jan Gielen		
Total fixed remuneration	287,100	268,738
Cash STI	51,484	12,400
Equity STI	-	-
Dr David McQuillan <sup>1</sup>		
Total fixed remuneration	232,075	299,863
Cash STI	33,113	40,982
Equity STI	-	-
Mr. Philip Scorgie <sup>1</sup>		
Total fixed remuneration	167,406	28,523
Cash STI	20,360	-
Equity STI	-	-

<sup>1</sup>Amount is as at the date they ceased to be KMP.

Individual remuneration outcomes for the Group's KMP in accordance with the Accounting Standards are provided on page 33.

### 3.2 Total Fixed Remuneration

Executive KMP total fixed remuneration is based on the incumbent's qualifications, skills and experience, performance in their role, business criticality and market demand. TFR is reviewed annually or upon promotion and positioning is benchmarked based on the 50th percentile of a market comparator group, made up of broadly comparable companies.

Fixed remuneration for KMP increased during the year to reflect market. Mr Swami Raote's gross annual base salary increased by 3% to US\$463,500. Mr Jan Gielen's gross annual base salary increased by 4% to \$257,420 and Dr David McQuillan's gross annual base salary increased by 7% to US\$230,050. Mr Philip Scorgie was not eligible for an annual salary review.

Non-executive Directors' fees are determined within an aggregate Directors' fee pool limit, which is approved by shareholders. This limit has been set at \$850,000.

Total Non-executive Directors' fees (including superannuation) for the year ended 30 June 2024 were \$615,021 (2023: \$635,188).

### 3.3 KMP performance against 2023-24 STI Measures

2023-24 Company Financial KPIs comprise 80% of the total award that can be achieved and Personal KPIs comprise 20%. FY24 KMP STI achievement is detailed in the table below.

KMP	% STI Potential achieved
Mr Swami Raote	90%
Mr Jan Gielen	100%
Dr David McQuillan	100%
Mr Philip Scorgie	90%

### 3.4 Performance against LTI conditions

No options were exercised during the 2023-24 financial year. Refer to page 27 for more information.

## 4. Service Contracts

Details of contractual arrangements for KMPs are set out in the table below. Non-Executive Directors enter into a service agreement with the Group in the form of a letter of appointment, which summarises the Board policies and terms, including fees.

Contract Term	CEO	CFO	CSO	CIO
Contract Type	Ongoing	Ongoing	Ongoing	Ongoing
Notice Period	90 days (by the Executive and Company)	3 months (by the Executive and Company)	1 month (by the Executive and Company)	3 months (by the Executive and Company)

## **5. Long term incentives**

### **5.1 CEO Incentives**

On 29 July 2022, PolyNovo granted 5 million shares options in five equal tranches to CEO. Details of the five tranches are set out below.

The vesting hurdle for the options is linked to CEO's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles applied to all 5 tranches are as follows and options only vest when both exercise conditions have been satisfied:

Details of the vesting hurdle for the five tranches are as follows:

- Tranche 1: – One Million (1,000,000) Options cannot vest or be exercised until after the one (1) year anniversary of the commencement of employment and until such time as shares in PolyNovo have been trading 30 continuous days at 50% greater than the exercise price or above; This Tranche of options must vest before the three (3) year anniversary of the CEO's employment start date otherwise they expire at that date.
- Tranche 2: One Million (1,000,000) Options cannot vest or be exercised until after the two (2) year anniversary of the commencement of employment and until such time as shares in PolyNovo have been trading 30 continuous days at 75% greater than the exercise price or above. This Tranche of options must vest before the four (4) year anniversary of the CEO's employment start date otherwise they expire at that date.
- Tranche 3: One Million (1,000,000) Options cannot vest or be exercised until after the three (3) year anniversary of the commencement of employment and until such time as shares in PolyNovo have been trading 30 continuous days at 100% greater than the exercise price or above; This Tranche of options must vest before the five (5) year anniversary of the CEO's employment start date otherwise they expire at that date.
- Tranche 4: One Million (1,000,000) Options cannot vest or be exercised until after the four (4) year anniversary of the commencement of employment and until such time as shares in PolyNovo have been trading 30 continuous days at 150% greater than the exercise price or above. This Tranche of options must vest before the six (6) year anniversary of the CEO's employment start date otherwise they expire at that date.; and
- Tranche 5: One Million (1,000,000) Options cannot vest or be exercised until after the five (5) year anniversary of the commencement of employment and until such time as shares in PolyNovo have been trading 30 continuous days at 200% greater than the exercise price or above. This Tranche of options must vest before the seven (7) year anniversary of the CEO's employment start date otherwise they expire at that date.

The exercise price is \$1.64 per option tranche.

Sixty percent (60%) of the shares issued on the exercise of options will be restricted shares subject to rule 9 of the Employee Option Plan until the first anniversary of the date of issue of the shares. Shares issued will be in escrow for twelve months and until that time will be unable to be dealt with.

Accumulated share options expense recognised during the year ended 30 June 2024 was \$780,297. Details of the options package are included in the Tables A, B, C and D below.

## **5.2 CFO Incentives**

On 6 March 2019, PolyNovo issued an options package comprising three tranches totaling 1,000,000 options to the CFO, Mr Jan Gielen. Details of the three tranches are set out below.

The vesting hurdle for the options is linked to Mr Jan Gielen's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles are as follows:

- First hurdle – 12 months of employment with the Company; and
- Second hurdle – a share price of 90 cents must be sustained over a period of at least continuous 3 months.

Once vested, the options can be exercised in three tranches as follows:

- Tranche 1: 300,000 options – not to be exercised before 31 December 2020 and not later than 30 June 2021;
- Tranche 2: 300,000 options – not to be exercised before 31 December 2021 and not later than 30 June 2022; and
- Tranche 3: 400,000 options – not to be exercised before 31 December 2022 and not later than 30 June 2023.

The exercise price is \$0.60 per option tranche.

All shares issued under the incentive scheme are escrowed for a period of 12 months from date of issue. Sixty percent (60%) of the shares issued on the exercise of options are restricted shares subject to rule 9 of the Employee Option Plan for a period of 12 months from the date of issue.

Tranche 1 was exercised on 26 February 2021. Tranche 2 was exercised on 21 January 2022. Tranche 3 was exercised on 16 February 2023.

The fair value of the option expense in the period was \$nil, as the option expense fully incurred as at 30 June 2020.



### **5.3 CSO Incentives**

On 2 September 2022, PolyNovo issued an options package comprising three tranches totalling 1,200,000 options to the CSO. Details of the three tranches are set out below.

The vesting hurdle for the options is linked to CSO's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles are as follows:

- First hurdle – 6 months of employment with the Company; and
- Second hurdle – shares in PolyNovo have been trading at all times at or above 150% of the exercise price for a continuous three months period.

Once vested, the options can be exercised in three tranches as follows:

- Tranche 1: 400,000 options – not to be exercised until 6 months of employment and not later than 30 May 2025;
- Tranche 2: 400,000 options – not to be exercised until 18 months of employment which is the applicable service period and not later than 30 May 2025; and
- Tranche 3: 400,000 options – not to be exercised until 24 months of employment which is the applicable service period and not later than 30 May 2026.

The exercise price is \$1.81 per option tranche.

Sixty percent (60%) of the shares issued on the exercise of options will be restricted shares subject to rule 9 of the Employee Option Plan until the first anniversary of the date of issue of the shares. Shares issued will be in escrow for twelve months and until that time will be unable to be dealt with.

Accumulated share rewards expense recognised during the year ended 30 June 2024 was \$146,247. Details of the options package are included in the Tables A, B and C below.

### **5.4 CIO Incentives**

On 22 May 2023, PolyNovo issued an options package comprising three tranches totaling 500,000 options to the CIO. Details of the three tranches are set out below.

The vesting hurdle for the options is linked to CIO's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles are as follows:

- First hurdle – 12 months of employment with the Company; and
- Second hurdle – shares in PolyNovo have been trading at all times at or above 150% of the exercise price for a continuous three months period.

Once vested, the options can be exercised in three tranches as follows:

- Tranche 1: 150,000 options – not to be exercised until 12 months of employment and not later than 31 May 2028;
- Tranche 2: 150,000 options – not to be exercised until 24 months of employment which is the applicable service period and not later than 31 May 2028;
- Tranche 3: 200,000 options – not to be exercised until 36 months of employment which is the applicable service period and not later than 31 May 2028;



The exercise price of Tranche 1 is \$1.37 per option tranche. The exercise price of Tranches 2 and 3 is the share closing price on the second and third anniversaries of employment respectively.

Sixty percent (60%) of the shares issued on the exercise of options will be restricted shares subject to rule 9 of the Employee Option Plan until the first anniversary of the date of issue of the shares. Shares issued will be in escrow for twelve months and until that time will be unable to be dealt with.

Accumulated share rewards expense recognised during the year ended 30 June 2024 was \$53,439.

#### **6. Remuneration Consultants**

In accordance with section 206K of the Corporations Act 2001, the Committee has a process for engaging remuneration consultants. The Committee, on behalf of the Board, commissions and receives information, advice and recommendations directly from remuneration consultants, ensuring any remuneration recommendations are free of undue influence by management. In consultation with external remuneration consultants, the Group aims to provide a market competitive remuneration framework that is complementary to the Group's reward strategy.

No remuneration recommendations were made in FY24.

#### **7. Key Management Personnel Statutory Remuneration Tables**

Details of the nature and amount of each element of the remuneration of each KMP are shown in the table below and has been prepared in accordance with the requirement of the Corporations Act and relevant Australian Accounting Standards and as such the amounts included under the share-based payments columns, are based on accounting values and do not reflect actual payments received. As continuing employment conditions and/or performance conditions apply, not all share-based payments may vest.

**PolyNovo Limited**  
**Directors' report**  
**30 June 2024**

**7.1 Key Management Personnel Remuneration 2024 and 2023**

		Short-term			Long-term				Total \$	Performance based %
Table A Directors		Cash salary & fees \$	Cash bonus \$	Share options \$	Super- annuation / US pension plan 401(k) \$	Leave allowances \$	Share options & share awards \$	Termination benefits \$		
Mr David Williams (Chairman/Non-Executive Director)	2024	126,126	-	-	13,303	-	-	-	139,429	-
	2023	126,697	-	-	13,303	-	-	-	140,000	-
Mr Bruce Rathie (Non-Executive Director)	2024	85,586	-	-	9,414	-	-	-	95,000	-
	2023	86,364	-	-	9,068	-	-	-	95,432	-
Dr David McQuillan (Non-Executive Director)	2024	-	-	-	-	-	-	-	-	-
	2023	18,028	-	-	-	-	-	-	18,028	-
Mr Leon Hoare (Non-Executive Director)	2024	92,646	-	-	2,375	-	-	-	95,201	-
	2023	95,432	-	-	-	-	-	-	95,432	-
Dr Robyn Elliott (Non-Executive Director)	2024	85,586	-	-	9,414	-	-	-	95,000	-
	2023	86,364	-	-	9,068	-	-	-	95,432	-
Ms Christine Emmanuel – Donnelly (Non-Executive Director)	2024	85,586	-	-	9,414	-	-	-	95,000	-
	2023	86,364	-	-	9,068	-	-	-	95,432	-
Mr Andrew Lumsden (Non-Executive Director)	2024	95,000	-	-	-	-	-	-	95,000	-
	2023	93,165	-	-	2,267	-	-	-	95,432	-
<b>Sub total compensation for Directors</b>	2024	570,530	-	-	43,920	-	-	-	614,450	-
	2023	592,414	-	-	42,774	-	-	-	635,188	-

**PolyNovo Limited**  
**Directors' report**  
**30 June 2024**

		Short-term			Long-term			Termination benefits \$	Total \$	Performance based %
		Cash salary & fees \$	Cash bonus \$	Share options \$	Super- annuation / US pension plan 401(k) \$	Leave allowances \$	Share options & share awards <sup>1</sup> \$			
<b>Table A Senior Management</b>										
Mr Swami Raote	<b>2024</b>	<b>706,791</b>	<b>(12,523)<sup>2</sup></b>	<b>(12,523)<sup>2</sup></b>	<b>25,041</b>	<b>36,861</b>	<b>780,297</b>	-	<b>1,523,944</b>	<b>50</b>
	2023	616,680	153,732	153,732	5,374	41,706	716,338	-	1,687,562	61
Mr Jan Gielen	<b>2024</b>	<b>257,420</b>	<b>63,884</b>	-	<b>29,680</b>	<b>20,970</b>	-	-	<b>371,954</b>	<b>17</b>
	2023	243,202	-	-	25,536	22,896	-	-	291,634	0
Dr David McQuillan <sup>4</sup>	<b>2024</b>	<b>229,372</b>	<b>33,113<sup>3</sup></b>	-	<b>2,703</b>	<b>12,722</b>	<b>146,247</b>	-	<b>424,157</b>	<b>42</b>
	2023	297,540	53,418	-	2,323	13,390	180,411	-	547,082	43
Mr Philip Scorgie <sup>4</sup>	<b>2024</b>	<b>150,816</b>	<b>20,360</b>	-	<b>16,590</b>	<b>12,409</b>	<b>53,439</b>	-	<b>253,614</b>	<b>29</b>
	2023	25,813	-	-	2,710	2,339	10,075	-	40,937	25
Mr Max Johnson	<b>2024</b>	-	-	-	-	-	-	-	-	<b>0</b>
	2023	62,525	-	-	4,773	(14,340)	-	17,071	70,029	0
<b>Sub total compensation for Other Key Management Personnel</b>	<b>2024</b>	<b>1,344,399</b>	<b>104,834</b>	<b>(12,523)</b>	<b>74,014</b>	<b>82,962</b>	<b>979,983</b>	-	<b>2,573,669</b>	<b>42</b>
	2023	1,245,760	207,150	153,732	40,716	65,991	906,824	17,071	2,637,244	48
<b>Total compensation for all Key Management Personnel</b>	<b>2024</b>	<b>1,914,929</b>	<b>104,834</b>	<b>(12,523)</b>	<b>118,505</b>	<b>82,962</b>	<b>979,983</b>	-	<b>3,188,690</b>	<b>34</b>
	2023	1,838,174	207,150	153,732	83,490	65,991	906,824	17,071	3,272,432	39

<sup>1</sup>The figures provided under the share options & shares awards column are based on accounting values and do not reflect actual payments received by Senior Executives.

<sup>2</sup> Included adjustment of overstatement of short-term incentive plan performance outcome for the year ended 30 June 2023. Correct STIP performance outcomes were \$nil cash bonus and nil share options.

<sup>3</sup> Included adjustment of overstatement of short-term incentive plan performance outcome for the year ended 30 June 2023. Correct STIP performance outcomes were \$40,982 cash bonus.

<sup>4</sup>Ceased to be KMP effective 1 March 2024.

## 7.2 Share options and awards granted or exercised in FY2024

During the year ended 30 June 2024, nil share options (2023: 6,700,000) were granted to or exercised by key management personnel. The options exercised are pursuant to the PolyNovo Employee Share Option Plan.

**Table B**

KMP	Grant date	Grant number	Average fair value per option at grant date \$	Fair Value of options granted during the year \$	Number of options exercised during the year	Value of options exercised during the year \$	Value of options received upon exercise \$
Mr Jan Gielen	06/03/2019	1,000,000	0.322	-	-	-	-
Mr Swami Raote	29/07/2022	5,000,000	0.874	-	-	-	-
Dr David McQuillan <sup>1</sup>	02/09/2022	1,200,000	0.444	-	-	-	-
Mr Philip Scorgie <sup>1</sup>	13/05/2023	500,000	0.450	-	-	-	-

<sup>1</sup>Balance is as at the date they ceased to be KMP.

## 7.3 Share options and awards vested or forfeited in 2024

The share options and awards of key management personnel for the year ended 30 June 2024 are set out in the following table:

**Table C**

KMP	Balance at 1 July 2023	Options granted during year	Options exercised during year	Options forfeited during year	Total vested at end of year	Total exercisable at end of year	Total not exercisable at end of year	Balance at 30 June 2024
Mr Swami Raote	5,000,000	-	-	-	-	-	5,000,000	5,000,000
Dr David McQuillan <sup>1</sup>	1,200,000	-	-	-	-	-	1,200,000	1,200,000
Mr Philip Scorgie <sup>1</sup>	500,000	-	-	-	-	-	500,000	500,000
<b>Total</b>	<b>6,700,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,000,000</b>	<b>5,000,000</b>

<sup>1</sup>Balance is as at the date they ceased to be KMP.

## 7.4 Movements in shares of the Company

The movement during the reporting period in the number of shares in the Company held either directly or indirectly by each of the key management personnel, including their related parties, is set out in the table below:

**PolyNovo Limited**  
**Directors' report**  
**30 June 2024**

**Table D**

Directors	Balance at 1 July 2023 <sup>1</sup>	Granted as compensation	On exercise of options	Net change other <sup>2</sup>	Balance at 30 June 2024	Balance at end of year – directly held	Balance at end of year – indirectly held
Mr David Williams	21,421,385	-	-	-	21,421,385	-	21,421,385
Mr Bruce Rathie	3,250,000	-	-	-	3,250,000	-	3,250,000
Mr Leon Hoare	1,180,220	-	-	-	1,180,220	-	1,180,220
Dr Robyn Elliott	42,789	-	-	32,000	74,789	74,789	-
Ms Christine Emmanuel-Donnelly	270,789	-	-	-	270,789	-	270,789
Mr Andrew Lumsden	150,000	-	-	-	150,000	-	150,000
<b>Other key Management personnel</b>							
Mr Jan Gielen	910,000	-	-	(265,000)	645,000	345,000	300,000
Mr Swami Raote	-	-	-	-	-	-	-
Dr David McQuillan <sup>3</sup>	668,193	-	-	-	668,193	668,193	-
Mr Philip Scorgie <sup>3</sup>	-	-	-	-	-	-	-

<sup>1</sup> Opening balance excludes shares held by closely related parties where there is no control or significant influence by the KMP.

<sup>2</sup> 'Net Change Other' reflects shares privately acquired or disposed during the year and shares held by resigned KMP on the date of their cessation of employment.

<sup>3</sup> Amount is as at the date they ceased to be KMP.

## 8. Loans to Key Management Personnel

No loans have been made to Directors of PolyNovo or to any other key management personnel, including their personally related entities.

## 9. Other Key Management Personnel Transactions

There were no other transactions with key management personnel during the year ended 30 June 2024.

End of Remuneration Report - Audited.

This Directors' Report, incorporating the Corporate Governance Statement and Remuneration Report, has been signed in accordance with a Resolution of the Directors made on 23 August 2024.

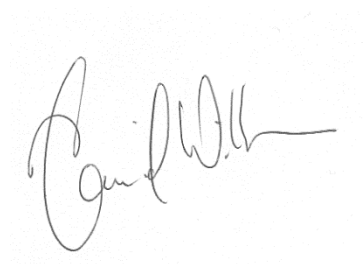
## Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in the proceedings to which the Company is a party for the purpose taking responsibility on behalf of the Company for all or part of those proceedings.

**PolyNovo Limited**  
**Directors' report**  
**30 June 2024**

This report is made in accordance with the resolution of Directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the Directors

A handwritten signature in black ink, appearing to read 'David Williams', is written over a light blue grid background.

**David Williams**  
Chairman

For personal use only



**Building a better  
working world**

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## **Auditor's independence declaration to the directors of PolyNovo Limited**

As lead auditor for the audit of the financial report of PolyNovo Limited for the financial year ended 30 June 2024, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit;
- b. No contraventions of any applicable code of professional conduct in relation to the audit; and
- c. No non-audit services provided that contravene any applicable code of professional conduct in relation to the audit.

This declaration is in respect of PolyNovo Limited and the entities it controlled during the financial year.

  
Ernst & Young

  
Ashley Butler  
Partner  
23 August 2024

**PolyNovo Limited**  
**Consolidated statement of comprehensive income**  
**For the year ended 30 June 2024**

		<b>Consolidated</b>	
		<b>30 June 2024</b>	<b>30 June 2023</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Revenue</b>			
Revenue from contracts with customers	4	103,192	65,241
Interest and other income	5	1,571	1,294
		<u>104,763</u>	<u>66,535</u>
<b>Expenses</b>			
Changes in inventories of finished goods and work in progress		(5,479)	(4,434)
Employee-related expenses	23	(59,433)	(39,438)
Research and development expenses		(10,929)	(7,429)
Depreciation and amortisation expenses	6	(2,195)	(2,037)
Corporate, administrative and overhead expenses	6	(24,295)	(17,416)
Interest expense	6	(721)	(714)
		<u></u>	<u></u>
<b>Profit/(loss) before income tax benefit</b>		1,711	(4,933)
Income tax benefit	8	3,550	9
		<u></u>	<u></u>
<b>Profit/(loss) after income tax benefit for the year attributable to the owners of PolyNovo Limited</b>		5,261	(4,924)
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Gain/(loss) on translation of foreign operation		105	(681)
		<u></u>	<u></u>
Other comprehensive income for the year, net of tax		105	(681)
		<u></u>	<u></u>
<b>Total comprehensive income for the year attributable to the owners of PolyNovo Limited</b>		<u>5,366</u>	<u>(5,605)</u>
		<b>Cents</b>	<b>Cents</b>
<b>Earnings per share for profit/(loss) attributable to the owners of PolyNovo Limited</b>			
Basic earnings/(loss) per share	9	0.76	(0.72)
Diluted earnings/(loss) per share	9	0.75	(0.72)

*The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.*



**PolyNovo Limited**  
**Consolidated statement of financial position**  
**As at 30 June 2024**

		<b>Consolidated</b>	
		<b>30 June 2024</b>	<b>30 June 2023</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	45,907	46,847
Trade and other receivables	10	20,722	13,693
Contract cost assets	11	343	307
Inventories	12	8,972	4,530
Other financial assets	22	50	50
Other assets	13	3,301	1,903
Income tax receivables	8	-	24
Total current assets		79,295	67,354
<b>Non-current assets</b>			
Contract cost assets	11	37	183
Property, plant and equipment	14	12,519	11,115
Right-of-use assets	15	11,647	12,253
Intangibles	16	909	1,157
Deferred tax	8	3,740	-
Other assets	13	573	559
Total non-current assets		29,425	25,267
<b>Total assets</b>		<b>108,720</b>	<b>92,621</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	17	18,262	9,135
Interest-bearing loans and borrowings	18	1,888	1,398
Lease liabilities	19	647	492
Income tax liabilities	8	206	-
Provisions	20	2,244	1,643
Total current liabilities		23,247	12,668
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings	18	742	1,789
Lease liabilities	19	12,103	12,365
Provisions	20	504	416
Total non-current liabilities		13,349	14,570
<b>Total liabilities</b>		<b>36,596</b>	<b>27,238</b>
<b>Net assets</b>		<b>72,124</b>	<b>65,383</b>
<b>Equity</b>			
Issued capital	21	191,601	191,591
Reserves	21	(3,360)	(4,830)
Accumulated losses	21	(116,117)	(121,378)
<b>Total equity</b>		<b>72,124</b>	<b>65,383</b>

*The above consolidated statement of financial position should be read in conjunction with the accompanying notes.*

**PolyNovo Limited**  
**Consolidated statement of changes in equity**  
**For the year ended 30 June 2024**

			Acquisition of Non- Controlling	Accumu- lated	Total
	Contributed	Other	Interest	Losses	equity
	Equity	Reserves	Reserves		
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Consolidated</b>					
Balance at 1 July 2022	139,431	4,032	(9,294)	(116,454)	17,715
Loss after income tax benefit for the year	-	-	-	(4,924)	(4,924)
Other comprehensive income for the year, net of tax	-	(681)	-	-	(681)
Total comprehensive income for the year	-	(681)	-	(4,924)	(5,605)
Issue of share capital	53,001	-	-	-	53,001
Capital raising costs	(1,468)	-	-	-	(1,468)
Exercise of options	627	-	-	-	627
Share-based payments (note 24)	-	1,113	-	-	1,113
Balance at 30 June 2023	191,591	4,464	(9,294)	(121,378)	65,383

			Acquisition of Non- Controlling	Accumu- lated	Total
	Contributed	Other	Interest	Losses	equity
	Equity	Reserves	Reserves		
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Consolidated</b>					
Balance at 1 July 2023	191,591	4,464	(9,294)	(121,378)	65,383
Profit after income tax benefit for the year	-	-	-	5,261	5,261
Other comprehensive income for the year, net of tax	-	105	-	-	105
Total comprehensive income for the year	-	105	-	5,261	5,366
Issue of share capital	-	-	-	-	-
Capital raising costs	10	-	-	-	10
Exercise of options	-	-	-	-	-
Share-based payments (note 24)	-	1,365	-	-	1,365
Balance at 30 June 2024	191,601	5,934	(9,294)	(116,117)	72,124

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.*

**PolyNovo Limited**  
**Consolidated statement of cash flows**  
**For the year ended 30 June 2024**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Cash flows from operating activities</b>		
Receipts from customers	86,279	55,334
Receipt from BARDA reimbursements and advances	10,159	3,676
Receipt from grant income	-	405
Receipt from other revenue	-	72
Payment of interest on borrowings	(141)	(186)
Payment of interest on lease liabilities	(580)	(528)
Payments to suppliers and employees	(92,066)	(65,386)
Income tax refunded	32	-
	<hr/>	<hr/>
Net cash from/(used in) operating activities	3,683	(6,613)
<b>Cash flows from investing activities</b>		
Payments for property, plant and equipment	(2,897)	(1,528)
Interest received	1,407	679
	<hr/>	<hr/>
Net cash used in investing activities	(1,490)	(849)
<b>Cash flows from financing activities</b>		
Proceeds from the issue of share capital (net of equity raising costs)	-	51,423
Proceeds from the exercise of options	-	627
Repayment of principal on borrowings	(2,655)	(3,160)
Repayment of principal on lease liabilities	(515)	(826)
	<hr/>	<hr/>
Net cash from/(used in) financing activities	(3,170)	48,064
Net increase/(decrease) in cash and cash equivalents	(977)	40,602
Cash and cash equivalents at the beginning of the financial year	46,847	6,102
Effects of exchange rate changes on cash and cash equivalents	37	143
	<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7</b>	<b>46,847</b>
	<hr/> <hr/>	<hr/> <hr/>

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.*

## **BASIS OF PREPARATION**

### **Note 1. Corporate Information**

The Financial Report of PolyNovo Limited (the Company) and its controlled entities (the Group) for the year ended 30 June 2024 was authorised for issue in accordance with a resolution of the Directors on 23 August 2024.

PolyNovo Limited, a for-profit entity, is a Company incorporated in Australia, whose shares are publicly traded on ASX Limited (ASX code: PNV). The Company operates predominantly in the medical device and healthcare industry and has operations in Australia, Hong Kong, India, Ireland, New Zealand, Singapore, the United Kingdom, and the United States.

### **Note 2. Summary of Material Accounting Policies**

#### **(a) Basis of preparation**

The general purpose financial report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, International Financial Reporting Standards (IFRS) and the *Corporations Act 2001*.

The Financial Report has been prepared on a historical cost basis. The Financial Report is presented in Australian dollars.

The financial statements have been prepared in compliance with Legislative Instrument 2016/191 'ASIC Corporations (Rounding in Financial/Directors' Reports)' and rounded to the nearest thousand dollar.

The consolidated financial statements provide comparative information in respect of the previous period. Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosures.

#### **(b) Going concern**

The financial statements of the Group have been prepared on a going concern basis. The Group's operations are subject to major risks due primarily to the nature of the research, development and commercialisation to be undertaken. These risks may materially impact the financial performance and position of the Group, including the value of recorded assets and the future value of its shares, options and performance rights. The financial statements take no account of the consequences, if any, of the effects of unsuccessful research, development and commercialisation of the Group's projects. The Group considered its ability to meet its debts and obligations taking into account all available information about the future. The Group has a level of discretion in managing cash outflows in a response to any changes or unexpected demands on working capital or operating conditions.

The accounting policies that are material to the consolidated entity are set out either in the respective notes or below. The accounting policies adopted are consistent with those of the previous financial year, unless otherwise stated.

**(c) Statement of compliance**

The Financial Report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

The Group has adopted all applicable new and amended Australian Accounting Standards and AASB Interpretations that apply as of 1 July 2023. Those Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective, have not been adopted.

*AASB 2022-6 Amendments to Australian Accounting Standards – Classification of Liabilities as current or Non-current*

In December 2022, the AASB issued AASB 2022-6 which amends AASB 101 to improve the information an entity provides in its financial statements about liabilities arising from loan arrangements for which the entity's right to defer settlement of those liabilities for at least twelve months after the reporting period is subject to the entity complying with conditions specified in the loan arrangement. When these amendments are first adopted for the year ending 30 June 2025, there will be no material impact on the financial statements. The amendments are effective for annual reporting periods beginning 1 January 2024. The amendments are not expected to have a material impact on the Group.

*AASB 18 Presentation and disclosure in financial statements*

AASB 18 replaces AASB 101 as the standard describing the primary financial statements and sets out requirements for the presentation and disclosure of information in AASB-compliant financial statements. Amongst other changes, it introduces the concept of the "management-defined performance measure" to financial statements and requires the classification of transactions presented within the statement of profit or loss within one of five categories – operating, investing, financing, income taxes, and discontinued operations. It also provides enhanced requirements for the aggregation and disaggregation of information. The amendments are effective for annual reporting periods beginning 1 January 2027. The group is currently assessing the impact the amendments will have on the financial statements.

**(d) Changes in accounting policy, disclosures, standards and interpretations**

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities.

In preparing the consolidated financial statements, the significant estimates, judgements and assumptions made by management in applying the Group's accounting policies and the key sources of estimation uncertainty are disclosed in the respective notes.

**(e) Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Group and its subsidiaries as at 30 June 2024. The Group controls an investee if and only if the Group has:

- power over the investee (that is, rights that give it the ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and

- the ability to use its power over the investee to affect its returns.

#### **(f) Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

##### **Financial Assets**

###### *Classification and measurement*

Except for certain trade receivables, the group initially measures a financial asset at its fair value. Financial assets are subsequently measured at fair value through profit or loss (FVPL), amortised cost, or fair value through other comprehensive income (FVOCI). The classification is based on two criteria: The Group's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding (the SPPI criterion).

##### **Financial Liabilities**

###### *Classification and measurement*

The Group's financial liabilities include loans and borrowings and payables that are classified at fair value through profit or loss as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

For the purposes of subsequent measurement, after initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss. For more information, refer to note 18.

#### **(g) Foreign currency translation**

The functional currency of each of the entities in the Group must reflect the primary economic environment in which the entity operates. Accordingly, the relevant functional currencies are Australian dollars for Australian entities and US dollars for the U.S. entity, Canadian dollars for Canada entity, Singapore dollars for Singapore entity, New Zealand dollars for New Zealand entity, Rupees for India entity, Hong Kong dollars for Hong Kong entity, British pound sterling for U.K. entity and Euro for European entities. Foreign currency items are translated to Australian currency on the following basis.

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- Transactions are converted at exchange rates approximating those in effect at the date of the transaction.
- On consolidation, the assets and liabilities of the foreign operation are translated into Australian dollars at the rate of exchange prevailing at the reporting date except for retained earnings which is translated at a historic rate of exchange pertaining to the relevant financial year. The Statement of Comprehensive Income is translated at an average exchange rate over the financial year.
- The exchange difference arising on translation for consolidation are recognised in the balance sheet as a foreign currency translation reserve. On disposal of a foreign operation, the reserve is reclassified to profit or loss.

**Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

## PERFORMANCE FOR THE YEAR

### Note 3. Segment Information

#### Operating Segment

PolyNovo has only one reporting segment being the development of the NovoSorb technology for use in a range of biodegradable medical devices.

The chief operating decision-maker is the Chief Executive Officer of PolyNovo Limited.

The chief operating decision-maker reviews the results of the business on a single entity basis and assesses business performance in order to make decisions about resource allocation in order to progress the commercialisation of PolyNovo technology. Performance assessment is based on EBITDA<sup>1</sup> (earnings before interest, tax, depreciation and amortisation). These measures are different from the profit or loss reported in the consolidated financial statements which is shown after net interest and tax expense.

<sup>1</sup>EBITDA is considered non-IFRS financial information.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Net Loss After Tax</b>	5,261	(4,924)
Interest income	(1,535)	(870)
Interest expense	721	714
Depreciation and amortisation	2,738	2,283
Tax	(3,550)	(9)
<b>EBITDA</b>	<b>3,635</b>	<b>(2,806)</b>

During the year ended 30 June 2024, sales to BARDA in the United States of America, represented 11% (2023: 9%) of total sales revenue from contracts with customers.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
<b>Revenue from contracts with customers</b>		
<b>Geographical areas</b>		
United States of America	79,836	51,764
Australia and New Zealand	6,560	4,769
Other countries	16,796	8,709
	<b>103,192</b>	<b>65,242</b>



**Consolidated**  
**30 June 2024 30 June 2023**

**Non-current assets**

Geographical areas		
United States of America	2,536	344
Australia and New Zealand	27,214	24,788
Other countries	122	135
	<u>29,872</u>	<u>25,267</u>

**Note 4. Revenue from contracts with customers**

**Revenue from Contracts with Customers**

The Group is in the business of designing, manufacturing and selling biomedical devices. Revenue from contracts with customers is recognised when performance obligations pursuant to that contract are satisfied by the Group.

The Group has identified the following main categories of revenue:

**Commercial product sales**

The group revenue primarily consists of the sale of its NovoSorb Biodegradable Temporising Matrix (NovoSorb BTM) product. Revenue is recorded when the customer takes possession of the product. All contracts with customers are standardised and satisfy the criteria of transaction approval, identification of each party's rights, payment terms, commercial substance, and probable collection based on the customer's ability and intention to pay. Revenue is recognised at a point in time when control over the product transfers to the customer, which is assessed to be at the time of receipt of goods by the customer.

The group also sells its NovoSorb BTM and derivative product in certain overseas territories via a distributor model. The sales are made direct to a distributor being the customer of PolyNovo Limited, with the distributor permitted to resell the NovoSorb BTM to an end user. The group has assessed these arrangements to consider that control passes to the distributor at the point the distributor takes possession of the product. The group consider themselves to be acting as principal in the sale of goods to distributors and recognise revenue on a gross basis.

All contracts with distributors are standardised, and satisfy the criteria of transaction approval, identification of each party's rights, payment terms, commercial substance, and probable collection based on the customer's ability and intention to pay. Revenue is recognised at a point in time when control over the product transfers to the distributor as the customer, which is assessed to be at the time of receipt of goods by the distributor.

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**Biomedical Advanced Research and Development Authority (BARDA) revenue**

The BARDA arrangement requires the group to provide to BARDA a solution for severe thermal burns, with the performance obligation as defined in the terms of the arrangement being to perform research and development for specific clinical and trial tasks to support the product development of NovoSorb BTM for severe thermal burns. Judgement has been applied to consider that the license of intellectual property and research and development activities are not distinct. Revenue is recognised over time based on input measures of specified costs, with the performance obligations being achieved through delivery to BARDA of the contracted clinical studies and trial tasks to support the development of the NovoSorb BTM product for severe thermal burns.

BARDA is considered a customer in accordance with AASB 15 as the nature of services performed by PolyNovo are considered part of the group's licence of intellectual property and normal research and development operating activities and in exchange, consideration is to be paid as the group progresses with its research and development of a mass scalable severe thermal burns product.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
BARDA revenue	11,150	5,663
Commercial product sales	92,042	59,578
	<u>103,192</u>	<u>65,241</u>

**Note 5. Interest and other income**

**Interest income**

Interest income is recognised when the Group has the right to receive the interest payment using the effective interest rate method.

**Government grants**

Government grants are recognised at their fair value when the grant is received and all attaching conditions have been complied with. Research and development income tax revenue is recognised when there is reasonable assurance of receipt.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
Interest income	1,535	870
Other income	36	424
	<u>1,571</u>	<u>1,294</u>

Majority of the other income is generated from government grants in the current year.

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

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During the year ended 30 June 2024, the Group continued to receive government grants from the Victorian Government:

- Victorian Government grants up to \$252,000 to support the purchase of equipment and the development of the new cleanroom at PolyNovo's Port Melbourne facility. The grant was completed during this financial year with grant income of \$36,000 recognised in 2024.

**Note 6. Significant expenses**

**Research and development costs**

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale;
- Its intention to complete and its ability and intention to use or sell the asset;
- How the asset will generate future economic benefits;
- The ability to measure reliably the expenditure during development.

No development expenditure has been capitalised.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Depreciation and amortisation expenses</b>		
Depreciation - laboratory equipment	445	416
Depreciation - office equipment	512	321
Depreciation - leasehold improvements	240	194
<b>Subtotal</b>	<b>1,197</b>	<b>931</b>
Amortisation - Right of use assets	750	858
Amortisation - intangible assets	248	248
<b>Subtotal</b>	<b>998</b>	<b>1,106</b>
<b>Total</b>	<b>2,195</b>	<b>2,037</b>

In addition to the depreciation and amortisation expenses listed above, depreciation relating to manufacturing of \$543,000 (\$295,000 for depreciation of fixed assets and \$248,000 for depreciation of lease assets) is included in the cost of inventory.

Total depreciation and amortisation expenses amount in 2024 is \$2,738,000 (2023: \$2,291,000).

Refer to note 14 for property, plant and equipment reconciliation and note 15 for right-of-use assets reconciliation.

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**Consolidated**  
**30 June 2024   30 June 2023**  
**\$'000                \$'000**

**Corporate, administrative and overhead expenses**

Insurances	2,488	2,517
Professional fees	742	770
Investor relations and share registry expenses	421	361
Consultants and contractors expenses	4,135	3,554
Communication expenses	1,117	785
Travel expenses	6,561	4,333
Marketing expenses	3,290	2,358
Realised foreign exchange loss	209	115
Unrealised foreign exchange gain	93	(787)
Other expenses	5,239	3,410
	<u>24,295</u>	<u>17,416</u>

Included in other administrative expenses are third party logistic warehousing fees of \$937,000 (2023: \$632,000), dues and subscriptions of \$819,000 (2023: \$482,000) and IT software licences of \$758,000 (2023: \$441,000).

**Consolidated**  
**30 June 2024   30 June 2023**  
**\$'000                \$'000**

**Interest expenses**

Interest expense	26	16
Interest expense - short term loan	39	59
Interest expense - equipment finance loan	76	111
Interest expense - lease liability associated with right-of-use assets	580	528
	<u>721</u>	<u>714</u>

The Group has secured equipment finance facilities and short-term loan, further details on loan facility are disclosed in note 18.

**Note 7. Cash and cash equivalents**

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term highly liquid deposits with a maturity of three months or less, that are held for the purpose of meeting short-term cash commitments and are readily convertible to a known amount of cash and subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

**Cash and cash equivalents are denominated in:**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
AUD	19,892	37,380
USD	17,892	7,116
NZD	1,092	414
GBP	3,679	751
EUR	2,851	300
CAD	281	411
INR	17	475
HKD	203	-
<b>Total</b>	<b>45,907</b>	<b>46,847</b>

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Cash at bank	21,669	11,847
Short term deposits	24,238	35,000
	<b>45,907</b>	<b>46,847</b>

Cash at bank earns interest at floating rates based on daily bank deposit rates, except for the term deposit of \$24,238,000 at the weighted average interest rate of 4.64%.

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**Reconciliation of net loss before income tax to net cash flow from operating activities**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Net profit/(loss) before income tax</b>	1,711	(4,933)
<b>Adjustments for non-cash items:</b>		
Depreciation and amortisation	2,738	2,282
Share-based payment expense	1,540	1,113
Loss on inventory write-off	50	105
Doubtful debts expense	-	34
Unrealised foreign exchange rate differences	93	(74)
Other non-cash item	-	10
Interest received classified as investment activities	(1,535)	-
Income tax refunded	32	-
<b>Change in assets and liabilities during the financial year:</b>		
(Increase) in trade receivables	(6,900)	(7,413)
(Increase)/decrease in prepayments	(1,398)	(378)
(Increase)/decrease in contract assets	110	(14)
(Increase) in inventory	(4,493)	(1,995)
(Increase) in other assets	(14)	(262)
Increase/(decrease) in payables	8,962	4,167
Increase in provisions	689	765
(Increase)/ decrease in other receivables	-	(20)
Increase in insurance premium funding arrangement	2,098	-
<b>Net cash outflows from operating activities</b>	<b>3,683</b>	<b>(6,613)</b>

## **Note 8. Income tax expense/(benefit)**

### **Current income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date in the countries where the Group operates and generates taxable income.

Current income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### **Deferred tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

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In assessing the recoverability of deferred tax assets, the Group relies on the same forecast assumptions used elsewhere in the financial statements and in other management reports, which, among other things, reflect the potential impact of climate-related development on the business, such as increased cost of production as a result of measures to reduce carbon emission.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction directly in equity.

The Group offsets deferred tax assets and deferred tax liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### **Sales tax**

Expenses and assets are recognised net of the amount of sales tax, except:

- When the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable
- When receivables and payables are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Cash flows are included in the Cash Flow Statement on a gross basis (that is, including GST) and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows. Commitments and contingencies are disclosed exclusive of the amount of GST recoverable from, or payable to, the taxation authority.

#### **Significant estimates and assumptions - deferred taxes**

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies.

The Group has \$81,965,000 (2023: \$93,493,000) of tax losses carried forward that have not been recognised. These losses relate to subsidiaries that have a history of losses, do not expire, and may not be used to offset taxable income elsewhere in the Group. The subsidiaries neither have any taxable temporary difference nor any tax planning opportunities available that could partly support the recognition of these losses as deferred tax assets. On this basis, the Group has



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determined that it cannot recognise deferred tax assets on the tax losses carried forward.

If the Group was able to recognise all unrecognised deferred tax assets, profit and equity would have increased by \$24,317,000.

**(a) Income tax expense**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Current income tax charge/ (benefit)	(2,322)	(9)
Relating to origination and reversal of temporary differences	(3,688)	-
Deferred income tax	2,460	-
	<u>(3,550)</u>	<u>(9)</u>
<b>Aggregate income tax benefit</b>	<b>(3,550)</b>	<b>(9)</b>
<b>Reconciliation of income tax expense to prima facie tax payable</b>		
Profit/(loss) before income tax benefit	1,711	(4,933)
	<u>1,711</u>	<u>(4,933)</u>
Tax at the statutory tax rate of 30%	513	(1,480)
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
Initial recognition of research and development concessional credits	1,175	692
Share-based payments	385	211
Meals and entertainment	340	332
Other	45	-
	<u>-</u>	<u>-</u>
	2,458	(245)
Deferred income tax consist of	-	-
Other payables, provisions and accruals	1,659	-
Other timing differences	801	-
Current year tax losses and temporary differences not recognised	2,288	(69)
Prior year tax losses not recognised now recouped	(6,668)	-
Prior year temporary differences not recognised now recognised	(3,688)	-
Prior year tax losses recognised	52	-
Effect of lower tax rate in other jurisdictions	(452)	305
	<u>(3,550)</u>	<u>(9)</u>
<b>Income tax benefit</b>	<b>(3,550)</b>	<b>(9)</b>

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**(b) Deferred tax assets and liabilities**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Deferred tax assets	4,187	766
Deferred tax liabilities	(447)	(766)
Net deferred tax assets/ (liabilities)	3,740	-

**Deferred tax balance reflects temporary differences attributable to:**

Deferred tax assets		
Carried forward tax losses	52	-
Share-based payments	245	-
Property, plant and equipment	76	-
Right-of-use assets and associated lease liabilities	326	-
Intercompany interest expense	1,242	-
Employee benefits	690	-
Deferred revenue	149	-
Other accruals and provisions	827	-
Other	580	766
Total deferred tax assets	4,187	766
Deferred tax liabilities		
Prepaid expenses	(136)	(259)
Trade and other receivables	(260)	(205)
Property, plant and equipment	(51)	(302)
Total deferred tax liabilities	(447)	(766)

**(c) Deferred tax assets not brought to account**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Deferred tax assets not recognised		
Deferred tax assets not recognised comprises temporary differences attributable to:		
Unrecognised, unconfirmed tax losses for which no deferred tax asset has been recognised	81,965	93,493
Deductible temporary differences - no deferred tax asset has been recognised	121	2,259
Total	82,086	95,752
Potential tax benefit	24,317	23,938

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**(d) Current tax liability**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Income tax receivable	-	24
Income tax liabilities	(206)	-

**Note 9. Earnings/(loss) per share**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Profit/(loss) after income tax attributable to the owners of PolyNovo Limited	5,261	(4,924)
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares used in calculating loss per share	690,232,751	684,454,164
Adjustments for calculation of diluted earnings per share:		
Options over ordinary shares	10,150,000	-
	700,382,751	684,454,164
	<b>Cents</b>	<b>Cents</b>
Basic earnings/(loss) per share	0.76	(0.72)
Diluted earnings/(loss) per share	0.75	(0.72)

*Basic earning/(loss) per share*

Basic earning/(loss) per share as the net profit/(loss) attributable to the shareholders of PolyNovo Limited, excluding any costs of servicing equity other than ordinary shares, divided by the weighted average number of ordinary shares outstanding during the financial year.

*Diluted earning/(loss) per share*

Diluted earning/loss per share is calculated as the net profit/(loss) attributable to shareholders, adjusted for:

- the costs of servicing equity (other than dividends);
- the after-tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares. The resultant net profit/(loss) is divided by the weighted average number of ordinary shares and dilutive potential ordinary shares.

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At 30 June 2024 there existed share options that if vested, would result in the issue of additional ordinary shares over the period to FY2029. In the prior period, these potential ordinary shares are considered antidilutive as their conversion to ordinary shares would reduce the loss per share. Accordingly, they have been excluded from the dilutive loss per share calculation. There were no further transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these financial statements.

Between the reporting date and the issue date of the 23 August 2024 Financial Report, there have been no transactions involving ordinary shares or potential ordinary shares that would impact the calculation of EPS disclosed in the table above.

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## **CORE ASSETS AND WORKING CAPITAL**

### **Note 10. Trade and other receivables**

Trade and other receivables and contract assets are initially recorded at fair value and subsequently measured at amortised cost.

Trade and other receivables and contract assets are written off against their carrying amounts and expensed in the income statement when all collection efforts have been exhausted and the asset is considered uncollectable. Factors indicating there is no reasonable expectation of recovery include insolvency and significant time period since the last invoice was issued.

#### **Significant estimates and assumptions - expected credit loss**

The Group recognises an allowance for expected credit losses (ECLs). ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The method applied categorises trade receivables and BARDA income receivables into various customer segments, then to determine the ECL amount, an assessment of the correlation between historical observed default rates and forecast economic conditions is applied.

The provision matrix is initially based on the Group's historical observed default rates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. Generally, trade receivables are written off if past due for more than one year.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group has assessed forecast economic conditions in all regions. This assessment is reflected in the application of the provision matrix to calculate ECL's. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

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	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Trade receivables	19,060	12,366
BARDA income receivables	865	683
Sundry receivables	479	454
	<u>1,344</u>	<u>1,137</u>
Interest receivable	318	190
<b>Total trade and other receivables</b>	<b><u>20,722</u></b>	<b><u>13,693</u></b>

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Financial assets and non-financial assets</b>		
Trade receivables	19,060	12,366
BARDA Income Receivables	865	683
Sundry receivables	479	95
Interest receivable	318	190
<b>Total financial assets</b>	<b><u>20,722</u></b>	<b><u>13,334</u></b>
Sundry receivables	-	359
<b>Total non-financial assets</b>	<b><u>-</u></b>	<b><u>359</u></b>
<b>Total trade and other receivables</b>	<b><u>20,722</u></b>	<b><u>13,693</u></b>

Trade receivables relates to invoices to customers for sale of goods and PolyNovo's BARDA project representing invoiced and un-invoiced services for labour and sub-contractor expenses.

The changes in the balance of trade receivables and the information about the credit exposure are disclosed in note 22.

**BARDA income receivables**

BARDA income receivables are initially recognised for revenue earned from the provision of research and development services as receipt of consideration is conditional on the acceptance by the customer. Upon completion of the milestone and acceptance by the customer, the amounts recognised as BARDA income receivables are reclassified to trade receivables. As at 30 June 2024, the Group has BARDA income receivables of \$865,000 (2023: \$683,000). Amounts are invoiced in the month following satisfaction of the performance obligation. There are no significant expected credit losses related to the BARDA income receivables, as the credit risk of US Federal Government Agency is low. The Group has an agreement with BARDA to provide research and development services until August 2025 for the Pivotal Trial. In 2024, BARDA has

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committed an additional funding of USD\$10 million. This increased the total funding commitment from BARDA to USD\$25 million for the Pivotal Trial.

**Expected credit loss**

Based on the business failure rates by class of customers and Dun & Bradstreet credit score the Expected Credit Losses relating to trade receivables and contract assets the Group has recognised \$44,000 as at 30 June 2024 (2023: \$44,000). \$Nil trade and other receivables were written off during the year.

The Group uses a provision matrix to measure its expected credit loss. Set out below is information about the credit risk exposure on the Group's trade receivables and BARDA income receivables using a provision matrix as at 30 June 2024:

	Trade and other receivables					Total
	Not due 0 Days	June 1-30 Days	May 30-60 Days	April 60-90 Days	March+ 90+ Days	
Gross carrying amount (\$)	10,971	3,139	4,053	547	1,259	<b>19,969</b>
Expected credit loss (\$)	-	(7)	(8)	(8)	(21)	<b>(44)</b>
<b>Net balance</b>	<b>10,971</b>	<b>3,132</b>	<b>4,045</b>	<b>539</b>	<b>1,238</b>	<b>19,925</b>

Trade and other receivables which are not due as at 30 June 2024 was \$10,971, which was not expected to have any credit loss. Trade receivables and BARDA income receivables due in less than 30 days and other financial assets have an expected credit loss which are not significant.

**Note 11. Contract cost assets**

Costs to fulfil a contract include set-up costs and prepaid costs of a service provider related to goods and services which will be transferred in the future reporting periods.

The Group capitalise costs to fulfil a contract if:

- the costs relate directly to a contract or a specifically identified anticipated contract
- the cost generate or enhance resources that we control and will use when transferring further goods and services
- the Group expect to recover the costs

The Group amortise contract cost assets over the term that reflects the expected period of benefit of the expense.

**Significant estimates and assumptions - contract cost assets**

Estimating the utilisation of contract cost assets requires selection of an appropriate amortisation method. The Group adopted straight line method to amortise contract cost assets over the period of BARDA study, consistently with the transfer of the services to which the asset relates.

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	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Contract cost assets (Current)	343	307
Contract cost assets (Non-current)	37	183
	<u>380</u>	<u>490</u>

The Group engaged subcontractors to fulfill specific performance obligations with regards to the Group's BARDA arrangement since the year ended 30 June 2021. The Group was required to prepay specific amount to the subcontractor upfront to support the delivery of the BARDA contract. Amortisation is calculated on a straight-line basis over the life of the BARDA contract from the FY2021 to FY2026.

**Note 12. Inventories**

Inventory is measured at cost for raw materials and packaging materials. A standard cost has been derived for finished goods and semi-finished goods. The standard cost includes an allocation of materials, direct labour, freight expenses to third party logistics and manufacturing overheads. The value of finished goods and semi-finished goods may include an allocation of manufacturing variances incurred during the period if it is determined that the relevant production remains in inventory at balance date.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Raw materials	696	222
Work in progress	3,167	1,617
Finished goods	5,214	2,722
Provision for finished goods	(105)	(31)
	<u>5,109</u>	<u>2,691</u>
	<u>8,972</u>	<u>4,530</u>

The total of inventory is held at lower of cost or net realisable value (NRV). During the year ended 30 June 2024, the loss on inventory write off was \$51,000 (2023: \$105,000).



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**Note 13. Other assets**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Prepayments	<u>3,301</u>	<u>1,903</u>
<i>Non-current assets</i>		
Security deposits	<u>573</u>	<u>559</u>

The non-current security deposit relates predominantly to PolyNovo's long-term lease of office premises in Port Melbourne and San Diego, USA, including the security deposit of \$151,500 due to the leaseback of office premises at Unit 1/316 - 320 Lorimer Street, Port Melbourne.

Included in current prepayment are prepaid insurance of \$1,373,000 (2023: \$863,000) and other prepaid expenses.

**Note 14. Property, plant and equipment**

Construction in progress is stated at cost, net of accumulated impairment losses. Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset, as follows:

Property	25 to 40 years
Office equipment	3 to 10 years
Laboratory plant and equipment	3 to 13.33 years
Leasehold improvements	3 to 20 years

**Impairment**

The carrying values of plant and equipment are reviewed for impairment at each reporting date, when events or changes in circumstances indicate that the carrying value may be impaired. An asset is impaired when its carrying value exceeds its estimated recoverable amount. In this instance, the asset is written down to its recoverable amount and the impairment loss recognised in the Statement of Comprehensive Income.

For impairment testing purposes, the recoverable amount of an asset is estimated as the higher of its fair value less cost of disposal and its 'value-in-use'. Value-in-use is calculated by discounting, the estimated future cash flows derived from use of the asset, using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

**Disposal**

Plant and equipment is de-recognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is recognised in the Statement of Comprehensive Income.

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Reconciliations of the carrying amount at the beginning and end of the current and previous financial year are set out below:

	Laboratory Plant & Equipment	Office Equipment	Leasehold Improvement s	Construction in Progress	Total
<b>As at 30 June 2023</b>					
Cost	5,658	2,400	6,638	2,096	16,792
Accumulated depreciation	(2,488)	(1,255)	(1,934)	-	(5,677)
<b>Carrying amount at 30 June 2023</b>	<b>3,170</b>	<b>1,145</b>	<b>4,704</b>	<b>2,096</b>	<b>11,115</b>
<b>Carrying amount at 1 July 2022</b>	2,580	880	4,192	2,294	9,946
Additions	277	563	754	665	2,259
Transfer to/ (from) CIP to FA (at cost)	851	12	-	(863)	-
Depreciation expense	(538)	(321)	(242)	-	(1,101)
Foreign exchange difference	-	11	-	-	11
<b>Carrying amount at 30 June 2023</b>	<b>3,170</b>	<b>1,145</b>	<b>4,704</b>	<b>2,096</b>	<b>11,115</b>
	Laboratory Plant & Equipment	Office Equipment	Leasehold Improvement s	Construction in Progress	Total
<b>As at 30 June 2024</b>					
Cost	6,068	2,876	6,822	3,918	19,684
Accumulated depreciation	(3,172)	(1,763)	(2,230)	-	(7,165)
<b>Carrying amount at 30 June 2024</b>	<b>2,896</b>	<b>1,113</b>	<b>4,592</b>	<b>3,918</b>	<b>12,519</b>
<b>Carrying amount at 1 July 2023</b>	3,170	1,145	4,704	2,096	11,115
Additions (at cost)	317	458	111	2,011	2,897
Transfer from CIP to FA (at cost)	93	23	73	(189)	-
Depreciation expense	(684)	(512)	(296)	-	(1,492)
Foreign exchange difference	-	(1)	-	-	(1)
<b>Carrying amount at 30 June 2024</b>	<b>2,896</b>	<b>1,113</b>	<b>4,592</b>	<b>3,918</b>	<b>12,519</b>

**Note 15. Right-of-use assets**

The Group recognises right of use assets at the commencement of a lease. Right of use assets cost comprises the initial measurement of the corresponding lease liability, lease payments made at or before the commencement date and any initial direct costs.

Right of use assets are subsequently measured at cost less accumulated depreciation and impairment losses. Right of use assets are reviewed for impairment under the same policy as our property, plant and equipment assets.

Right of use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful life of the assets as follows:

Property	4 to 20 years
Office equipment	4 to 5 years
Manufacturing equipment	3 years

**Significant estimates and assumptions - incremental borrowing rate for property lease**

PolyNovo applies judgement to determine incremental borrowing rate for property lease because the interest rate implicit in lease is not readily determinable for the arrangement. The incremental borrowing rate is determined based on the interest that the lessee would have to pay to borrow over a similar term, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment, and observable inputs such as market interest rates are used as applicable. Further details on incremental borrowing rate are disclosed in note 19.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Right-of-use assets	14,241	14,381
Accum Depn - Right of use assets	(2,594)	(2,128)
	<u>11,647</u>	<u>12,253</u>

The Group has lease contracts for various items of property, office equipment and lease equipment used in its operations. Leases of property generally have lease terms between 3 and 10 years, while office and manufacturing equipment generally have lease terms between 3 and 5 years.

On 1 September 2022, the Group leased the building located at 322-326 Lorimer Street, Port Melbourne with a lease term of 9.5 years, plus four 5-year renewal options. It is expected that the Group will renew the lease in line with the Group strategy, thus lease term is expected to be 20 years. A right-of-use asset of \$6,279,000 was recognised on 1 September 2022 and it will be amortised on straight line basis over the next 20 years.

On 1 November 2023, PolyNovo North America LLC entered a contract to extend the current lease for office premises to 31 March 2026. The original contract was due to expire on 29 February 2024.

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Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period.

	Property \$	Manufacturin g equipment \$	Motor vehicle \$	Total \$
<b>Carrying amount as at 1 July 2022</b>	6,785	6	14	6,805
Additions	6,387	-	-	6,387
Amortisation expense	(930)	(5)	(8)	(943)
Termination	-	-	(6)	(6)
Foreign currency exchange differences	10	-	-	10
<b>Carrying amount as at 30 June 2023</b>	<u>12,252</u>	<u>1</u>	<u>-</u>	<u>12,253</u>
	Property \$	Manufacturin g Equipment \$	Motor Vehicle \$	Total \$
<b>Carrying amount as at 1 July 2023</b>	12,252	1	-	12,253
Amortisation expense	(997)	(1)	-	(998)
Remeasurement	409	-	-	409
Foreign currency exchange difference	(17)	-	-	(17)
<b>Carrying amount as at 30 June 2024</b>	<u>11,647</u>	<u>-</u>	<u>-</u>	<u>11,647</u>

The following are the amounts recognised in profit or loss in addition to low value and short term leases of \$nil (2023: \$9,000) recognised during the year.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Depreciation expense of right-of-use assets	998	943
Interest expense on lease liabilities	580	528
<b>Total amount recognised in profit or loss</b>	<u>1,578</u>	<u>1,471</u>

The Group had total cash outflows for leases of \$1,095,000 in 2024 (2023: \$836,000).

**Group as lessor**

The Group has not entered into any leases as lessor.

## **Note 16. Intangibles**

Intangible assets acquired separately or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. The intangible assets carried by the Group, being intellectual property assets had a definite useful life on acquisition.

Internally generated intangible assets are capitalised if the product is at development phase. Costs that are directly attributable to a product's development phase are recognised as intangible assets, provided all of the following recognition requirements are met:

- the product is technically and commercially feasible,
- the Group intends to and has sufficient resources to execute a commercial outcome from the product,
- the Group has the ability to derive income from the product and will generate probable future economic benefits from the product, and
- the development costs can be measured reliably.

Development costs not meeting these criteria for capitalisation are expensed as incurred. Directly attributable costs include employee costs incurred on development along with an appropriate portion of relevant overheads.

Expenditure on the research phase of projects is recognised as an expense as incurred and is recognised in the Statement of Comprehensive Income (profit or loss) in the year in which the expenditure is incurred.

### **Impairment of intangible and other assets**

Intangible assets that have an indefinite useful life are not subject to amortisation. They are tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets including definite lived intangible assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

The Group conducts an annual impairment assessment review of asset values, which is used as a source of information to assess for any indicators of impairment. External factors, such as changes in expected future processes, technology and economic conditions, are also monitored to assess for indicators of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated which is based on – higher of its fair value less cost of disposal and its 'value-in-use'. Value-in-use is calculated by discounting, the estimated future cash flows derived from use of the asset, using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

### **Significant estimates and assumptions - impairment of tangibles**

Impairment exists when the carrying value of an asset exceeds its recoverable amount. For the intangible assets that have finite economic lives, PolyNovo considers indicators of impairment and if an indicator exists, will determine the recoverable amount of the intangible asset. For the indefinite life intangibles and goodwill, the recoverable amount is determined every year. An estimate is provided on the useful life of the current intangible asset based on the existing patent period.

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Intangible assets, comprising intellectual property, were acquired through the business combination with PolyNovo Biomaterials Pty Ltd on 17 December 2008. The acquired intangible assets were initially recognised at fair value.

Following the consistent commercial sales of NovoSorb BTM, amortisation of intangible assets commenced in FY2018 over the remaining finite life through to March 2028 being the remaining patent life period over which economic benefits will be consumed. No indicators of impairment related to the NovoSorb technology have been identified as at 30 June 2024.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
<i>Non-current assets</i>		
<b>Intangibles</b>		
<b>(i) Cost</b>		
Opening balance	2,520	2,520
Additions	-	-
<b>Closing balance</b>	<u>2,520</u>	<u>2,520</u>
<b>(ii) Accumulated amortisation</b>		
Opening balance	(1,363)	(1,115)
Amortisation for the year	(248)	(248)
<b>Closing balance</b>	<u>(1,611)</u>	<u>(1,363)</u>
<b>Net book value</b>	<u>909</u>	<u>1,157</u>

**Note 17. Trade and other payables**

Trade and other payables are carried at amortised cost. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid. The amounts are unsecured and are normally settled on 30-day terms. Due to the short-term nature of these payables amortised cost equates to fair value.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Trade payables	6,392	2,895
Other payables	11,870	6,240
<b>Total trade and other payables</b>	<u>18,262</u>	<u>9,135</u>

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	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Financial liabilities and non-financial liabilities</b>		
Trade payables	6,392	2,895
Other payables	8,902	5,229
<b>Total financial liabilities</b>	<b>15,294</b>	<b>8,124</b>
Other payables	2,968	1,011
<b>Total non-financial liabilities</b>	<b>2,968</b>	<b>1,011</b>
<b>Total trade and other payables</b>	<b>18,262</b>	<b>9,135</b>

Trade payables are non-interest bearing and are normally settled on 30-day terms.

Included in other payables are deferred income on upfront fees paid under BARDA contract of \$498,000 (2023: \$524,000), accrued commission of \$3,426,000 (2023: \$2,095,000), accrued other liabilities of \$2,136,000 (2023: \$1,020,000). BARDA contract liability will be recognised over the period of the contract.

**Note 18. Interest-bearing loans and borrowings**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Equipment Finance – current	1,073	1,014
Short term loan – current	815	384
	<b>1,888</b>	<b>1,398</b>
<i>Non-current liabilities</i>		
Equipment Finance - non current	742	1,789

Refer to note 22 for further information on financial risk management objectives and policies.

**(a) Interest bearing facility details**

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Financing Facilities	Facility Amount \$	Maturity Date	Interest rate %	FY24 Interest expense \$
Equipment finance	3,800,000	June 2025 - May 2027	3.45%	102,000
Short term loan	1,307,000	March - November 2024	2.37%	39,000

**Equipment finance facility**

The purpose of this facility is to fund the capital expenditure items such as manufacturing equipment and R&D equipment.

The facility is a \$3,800,000 revolving equipment finance facility with repayments over 5 years on each tranche drawn at an interest rate between 3.24% to 6.21% (weighted average rate of 3.45%). Currently a total of \$1,815,000 was drawn down as at 30 June 2024. Interest is calculated daily and payable on the last business day of each month. The current limit as at 30 June 2024 is \$3,800,000.

No additional covenant requirements, except that PolyNovo needs to maintain a minimum cash balance of \$1,285,000 at all times, reflective of 12 months interest payable and principal repayments of the facility.

**Short-term loans**

Short-term loans relate to insurance premium funding for the Group.

**Note 19. Lease liabilities**

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate and amounts expected to be paid under residual value guarantees. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

Subsequent to initial recognition, lease liabilities are measured at amortised cost. Lease liabilities are remeasured if there is a modification, such as a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The Group's lease liabilities are inclusive of extension options the Group is reasonably certain to exercise based upon our judgement as of the reporting date. Lease extension options that the



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Group is not reasonably certain to exercise as of the reporting date are appropriately excluded from the lease liabilities.

On 1 November 2023, the Group entered a contract to extend the lease for its U.S. office located at 2111-2141 Palomar Airport Road in the City of Carlsbad, California to 31 March 2026. Refer to note 15 for further details.

**Significant estimates and assumptions - lease term**

PolyNovo applies judgement to determine a lease term for leases with extension, termination or purchase options. PolyNovo also considers lease modifications where we continue to use the same underlying asset for an extended term. Our lease terms are negotiated on an individual basis and contain a range of different terms and conditions, with fixed term period between 3 to 20 years. The lease term assessment is reviewed if a significant event or change in circumstances occurs which affects this assessment and that is within our control as a lessee.

**Significant estimates and assumptions - incremental borrowing rate for property lease**

Refer to note 15 for details of estimates and assumptions made in relation to incremental borrowing rate used in the valuation of right-of-use assets and their corresponding lease liabilities.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Lease liability – current	647	492
<i>Non-current liabilities</i>		
Lease liability - non current	12,103	12,365

**Note 20. Provisions**

Provisions are recognised when all three of the following conditions are met:

- The Group has a present or constructive obligation arising from a past transaction or event
- It is probable that an outflow of resources will be required to settle the obligation
- A reliable estimate can be made of the obligation.

Provisions recognised reflect our best estimate of the expenditure required to settle the present obligation at the reporting date.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current provisions</b>		
Annual leave	2,015	1,475
Long service leave	229	168
Total current provisions	2,244	1,643
<b>Non-current provisions</b>		
Long service leave	272	184
Make good	232	232
Total non-current provisions	504	416

**CAPITAL AND RISK MANAGEMENT**

**Note 21. Equity**

**(a) Movement in contributed equity**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
Contributed equity at beginning of year	191,591	139,431
Issue of share capital	-	53,001
Capital raising costs	10	(1,468)
Exercise of options	-	627
<b>Contributed equity at end of year</b>	<b>191,601</b>	<b>191,591</b>

**Number of shares authorized and fully paid**

	<b>'000</b>	<b>'000</b>
On issue at start of year	690,232	661,688
Exercise of options	-	650
Issue of share capital - Institutional placement	-	15,789
Issue of share capital - Share purchase plan	-	10,526
Issue of share capital - Director placement	-	1,579
<b>On issue at end of year</b>	<b>690,232</b>	<b>690,232</b>

Ordinary shares are classified as equity and recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

**(b) Reserves**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Share-based payments reserve (i)	6,845	5,480
Foreign currency translation reserve (ii)	(911)	(1,016)
Acquisition of non-controlling interest reserve (iii)	(9,294)	(9,294)
<b>Balance at end of period</b>	<b>(3,360)</b>	<b>(4,830)</b>

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	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>(i) Share-based payments reserve</b>		
Balance at beginning of period	5,480	4,367
Share-based payments movement *	1,365	1,113
	<u>6,845</u>	<u>5,480</u>
Balance at end of period		

\* Details of share-based payment movement refer to note 23 Employee-related expenses.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>(ii) Foreign currency translation reserve</b>		
Opening balance	(1,016)	(335)
Translation of foreign operations	105	(681)
	<u>(911)</u>	<u>(1,016)</u>
<b>Balance at end of period</b>		

This reserve represents on consolidation, the translation of the foreign operation into Australian dollars. The exchange difference is recognised in the balance sheet as a reserve.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>(iii) Acquisition of non-controlling interest reserve</b>		
Opening balance	(9,294)	(9,294)
<b>Balance at end of year</b>	<u>(9,294)</u>	<u>(9,294)</u>

This reserve represents the premium paid by PolyNovo Limited for the non-controlling interest in a previous period in subsidiary entities PolyNovo Biomaterials Pty Ltd, NovoSkin Pty Ltd and NovoWound Pty Ltd.

**(c) Accumulated losses**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Accumulated losses at beginning of year	(121,378)	(116,454)
Net loss attributable to members of the parent	5,261	(4,924)
	<u>(116,117)</u>	<u>(121,378)</u>
<b>Accumulated losses at end of financial year</b>		

**Note 22. Financial Risk Management Objectives and Policies**

**(a) Financial instruments**

The Group's financial instruments comprise cash and cash equivalents, trade and other receivables, trade and other payables and other financial liabilities.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Cash and cash equivalents *	45,907	46,847
Trade and other receivables	20,722	13,333
Other financial assets **	50	50
Trade and other payables	15,294	8,124
Lease liabilities	12,750	12,857
Equipment finance facility	1,815	2,803
Short term loan	815	384

\* As at 30 June 2024, PolyNovo Limited holds a number of short-term term deposits of \$24,238,000, at the weighted average interest rate of 4.64%.

\*\* As at 30 June 2024, \$50,000 is held in a term deposit maturing on 16 March 2025 at an interest rate of 5.05%

**(b) Risk management policy**

The Group has a formal risk management policy and framework. The Group's approach to risk management involves identifying, assessing and managing risk, including consideration of identified risks, in the context of the Group's values, objectives and strategies. The Board is responsible for overseeing the implementation of the risk management system and reviews and assesses the effectiveness of the Group's implementation of that system.

The Group seeks to ensure that its exposure to risks that are likely to impact its financial performance, continued growth and survival are minimised in a cost-effective manner.

**(c) Significant accounting policies**

Details of the significant accounting policies and methodologies adopted in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2.

**(d) Capital risk management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain an optimal capital structure, the Group may issue new shares or reduce its capital, subject to the provisions of the Company's Constitution and any relevant regulatory requirements. The capital structure of the Group consists of debt and equity attributed to equity holders of the Group comprising contributed equity, reserves and accumulated losses as disclosed in note 21. The Board monitors the need to raise additional equity from the equity markets based on its ongoing review of PolyNovo's actual and forecast cash flows, which are provided by management.

**(e) Financial risk management**

The key financial risks the Group is exposed to through its operations are:

- interest rate risk;
- credit risk;
- liquidity risk; and
- foreign currency risk

**Interest rate risk**

Interest rate risk arises when the value of a financial instrument fluctuates as a result of changes in market interest rates.

The Group is exposed to interest rate risks in relation to its holdings in cash and cash equivalents and equipment finance facilities. The objective of managing interest rate risk is to minimise the Group's exposure to fluctuations in interest rates. To manage this risk, the Group locks a portion of the Group's cash and cash equivalents into term deposits. The required maturity period of term deposits is determined based on the Group's cash flow forecast with particular focus on the timing of cash requirements. In addition, the Group considers the lower interest rate received on cash held in the Group's operating account compared to placing funds on term deposit. Account is also taken of the costs associated with early withdrawal of a term deposit should access to cash and cash equivalents be required.

The Group's exposure to interest rate risk and the interest rates (current at the end of each year) on the Group's fair value disclosures missing from financial assets/liabilities at 30 June 2024, along with prior year comparatives, was as follows:

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30 June 2024	Interest rate	Floating interest rate	Fixed interest rate				Non-interest bearing	Total
			0 to 90 days	91 to 365 days	1 to 5 years	over 5 years		
	%	\$	\$	\$	\$	\$	\$	\$
<b>Financial assets</b>								
Cash and cash equivalents (Note 7)	4.64%	229	24,238	-	-	-	21,440	45,907
Other financial assets	5.05%	-	-	50	-	-	-	50
Trade and other receivables	-	-	-	-	-	-	20,722	20,722
<b>Total financial assets</b>		<b>229</b>	<b>24,238</b>	<b>50</b>	<b>-</b>	<b>-</b>	<b>42,162</b>	<b>66,679</b>
<b>Financial liabilities</b>								
Trade and other payables	-	-	-	-	-	-	15,294	15,294
Short term loan	2.37%	-	554	261	-	-	-	815
Equipment Finance Facility	3.45%	-	296	788	731	-	-	1,815
Lease liabilities	4.80%	-	156	491	2,460	9,643	-	12,750
<b>Total financial liabilities</b>		<b>-</b>	<b>1,006</b>	<b>1,540</b>	<b>3,191</b>	<b>9,643</b>	<b>15,294</b>	<b>30,674</b>

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30 June 2023	Interest rate	Floating interest rate	Fixed interest rate				Non-interest bearing	Total
			0 to 90 days	91 to 365 days	1 to 5 years	over 5 years		
		\$	\$	\$	\$	\$	\$	
Financial assets								
Cash and cash equivalents	4.28%	11,847	35,000	-	-	-	-	46,847
Other financial assets	4.50%	-	-	50	-	-	-	50
Trade and other receivables	-	-	-	-	-	-	13,333	13,333
Total financial assets		11,847	35,000	50	-	-	13,333	60,230
Financial liabilities								
Trade and other payables		-	-	-	-	-	8,124	8,124
Short term loan	2.89%	384	-	-	-	-	-	384
Equipment	3.24%							
Finance Facility		2,803	-	-	-	-	-	2,803
Leases liabilities	4.51%	-	111	389	2,867	9,490	-	12,857
Total financial liabilities		3,187	111	389	2,867	9,490	8,124	24,168

As noted above, cash is invested in term deposits of varying maturity terms to maximise interest income as well as to meet the timing of operational cash flow requirements. All term deposits are with the NAB and U.S. Bank, to ensure market interest rates are achieved without compromising the security of funds on deposit.

The analysis below details the impact on the Group's profit after tax and equity if the interest rate associated with the closing balance of financial assets was to fluctuate by the margins below, assuming all other variables had remained constant:

	Post tax profit increase/(decrease)	Post tax profit increase/(decrease)
	\$	\$
+ 1% (100 basis points)	245	119
- 1% (100 basis points)	(245)	(119)



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The range of +1%/-1% as an assumption is based on current macro-market economic conditions in which the group holds its cash and cash equivalent balances.

**Credit risk**

Credit risk arises when a counterparty defaults on its contractual obligations, resulting in a financial loss to the Group.

The Group is exposed to credit risk via its cash and cash equivalents and receivables. To reduce risk exposure in relation to its holdings of cash and cash equivalents, they are placed on deposit with the Group's main bankers, the National Australia Bank (S&P Rating AA/A-1+, Moody's rating Aa1/P-1). A change to the Group's bankers requires Board approval. BARDA income receivables have low credit risk as it is a project with USA government.

In 2024, trade receivables has grown and this is expected to continue as commercial product sales to hospitals and distributors increase. The ageing analysis of trade and other receivables is as follows.

	0 - 30 days	30 - 60 days	60 - 90 days	90+ days	Total
	\$	\$	\$	\$	\$
<b>2024</b>					
Trade and other receivables	11,768	3,132	4,045	1,777	20,722
<b>2023</b>					
Trade and other receivables	10,629	1,428	640	636	13,333

The Group considers the maximum credit risk from potential default of the counter party to be equal to the carrying amount of the asset. Receivable balances are monitored on an ongoing basis with the result that the Group's exposure to credit loss is not significant.

**Liquidity risk**

Liquidity risk arises if the Group encounters difficulty in raising funds to meet its financial liabilities.

The Group is exposed to liquidity risk via its trade and other payables and its trade finance and equipment finance facilities. Responsibility for managing liquidity risk rests with the Board, who regularly review liquidity risk by monitoring the undiscounted cash flow forecasts and actual cash flows provided to them by management. This process is undertaken to ensure that the Group continues to be able to meet its debts as and when they fall due. Contracts are not entered into unless the Board is satisfied that there is sufficient cash flow to fund the additional commitment. The Board determines when reviewing the undiscounted cash flow forecasts whether the Group needs to raise additional working capital from its existing shareholders, the equity capital markets or other available external sources. The Board may also review the timing of internal programs if necessary to moderate cash requirements.

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A maturity analysis of trade and other payables is set out below:

<b>30 June 2024</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
		\$	\$	\$	
Trade and other Payables	14,684	610	-	-	15,294
Interest-bearing loans and borrowings*	875	1,086	752	-	2,713
Lease Liabilities	302	917	4,501	13,172	18,892
<b>Total</b>	<b>15,861</b>	<b>2,613</b>	<b>5,253</b>	<b>13,172</b>	<b>36,899</b>

<b>30 June 2023</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
	\$	\$	\$	\$	\$
Trade and other payables	7,992	122	10	-	8,124
Interest-bearing loans and borrowings*	645	764	1,778	-	3,187
Lease Liabilities	111	389	2,867	9,490	12,857
<b>Total</b>	<b>8,748</b>	<b>1,275</b>	<b>4,655</b>	<b>9,490</b>	<b>24,168</b>

\* Interest-bearing loans and borrowings include short term loan and equipment finance loan facility.

### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and the Group's net investments in foreign subsidiaries.

The Group incurs foreign currency expenses predominantly in USD, GBP, EUR and NZD. To reduce foreign currency risk exposure, the Group maintains an amount of cash and cash equivalents in USD, NZD, GBP, EUR, CAD, INR and HKD. SGD denominated payable balances carry some foreign currency risk, however these payable balances are typically infrequent and low in value and are therefore considered to expose the Group to minimal risk. The Group also uses foreign exchange forward contracts on an ad hoc basis to manage some of its transaction exposures. The foreign exchange forward contracts are not designated as cash flow hedges and are entered into for periods consistent with foreign currency exposure of the underlying transactions, generally from one to three months.

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The following table demonstrate the sensitivity to a reasonably possible change in USD, GBP, EUR and NZD exchange rates, with all other variables held constant. The Group's exposure to foreign currency changes of all other currencies is not material.

	<b>Change in AUD rate %</b>	<b>Effect on profit before tax \$'000</b>	<b>Effect on pre-tax equity \$'000</b>
<b>2024</b>	5.00%	(1,251)	(1,251)
	(5.00%)	1,251	1,251
<b>2023</b>	5.00%	(547)	(547)
	(5.00%)	547	547

## **OUR PEOPLE**

### **Note 23. Employee-related expenses**

Liabilities for wages, salaries and annual leave expected to be settled within 12 months of the reporting date and pro-rata long service leave for employees with over seven years of service, are recognised in current liabilities. Wages, salaries, annual leave and long service leave are measured at the amounts expected to be paid when the liabilities are settled.

Liabilities for pro-rata long service leave for employees with less than seven years of service are recognised in non-current liabilities and are measured as the present value of the expected future payments to be made.

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Wages and salaries (including sales commission)	47,913	31,805
Superannuation	2,326	1,345
Share-based payments expense	1,540	1,113
Other	7,654	5,175
	<u>59,433</u>	<u>39,438</u>

Included in other employee-related expenses are mainly payroll tax of \$2,523,000 (2023: \$1,502,000), health insurance contribution in the US of \$1,717,000 (2023: \$1,110,000) and recruitment expenses of \$1,030,000 (2023: \$1,170,000).

### **Note 24. Share-based payments**

#### **Employee share-based payment plans**

The Group provides benefits to employees in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares.

The PolyNovo Employee Share Option Plan was in place for the year ended 30 June 2024. Information relating to this Plan is set out below and in the Remuneration Report section of the Directors' Report.

#### **Significant estimates and assumptions - share-based payments**

Estimating fair value for share-based payment transactions requires selection of the most appropriate valuation model, which in turn is dependent on the terms and conditions of the share-based payment granted. Determination of the most appropriate inputs to the valuation model, including the expected life of the share option, volatility and dividend yield, is also required. The models and related assumptions used for estimating the fair value of share-based payment transactions are disclosed below and in the Remuneration Report.

### **Share options granted in 2024**

During the year ended 30 June 2024, share options were issued to a number of senior level employees.

The exercise price of the share options is equal to the closing share price as at grant date of PolyNovo Limited shares traded on the ASX.

The share options vest based on PolyNovo Limited achieving a target share price over the performance period, being 1.5 times the grant price for 90 consecutive days at any time from the initial grant date, with an attached service condition. Tranche 1 of all option plans cannot vest or be exercised until twelve months after the commencement date. Tranche 2 of all option plans cannot vest or be exercised until twenty-four months after the commencement date. Tranche 3 of all option plans cannot vest or be exercised until thirty-six months after the commencement date.

The fair value of the share options is estimated at the grant date. Participants are allocated a maximum number of options using a fair value allocation methodology determined by an independent third party using a Black-Scholes methodology. A Monte Carlo simulation-based model simulates the path of the share price according to a probability distribution assumption. After a large number of simulations, the arithmetic average of the outcomes, discounted to the valuation date, is calculated to represent the option value. This model can accommodate complex exercise conditions when the number of options exercised depends on some function of the whole path followed by the share price. The fair value is recognised as an employee expense (with a corresponding increase in equity) over the vesting period. The expense recognised in the Statement of Comprehensive Income for the years ended 30 June 2024 and 30 June 2023 are \$1,365,000 and \$1,113,000 respectively.

The performance period is five years after commencement date of employment, or the date employment ceases (whichever is sooner). The end of the exercise period is the expiry date for the options.

The dilutive effect, if any, of outstanding options is reflected in the computation of diluted earnings per share.

Employee share-based payment details are summarised in below table.

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					Balance at	Total	Share-
	Balance at	Options	Options	Options	30 June	vested at	based
30 June 2024	1 July 2023	granted	exercised	forfeited	2024	end of	payments
						year	expense
							(\$)
<b>Key management personnel</b>							
Mr Swami Raote	5,000,000	-	-	-	5,000,000	-	780,000
<b>Other employees</b>	3,450,000	1,700,000	-	-	5,150,000	450,000	585,000
<b>Total</b>	<b>8,450,000</b>	<b>1,700,000</b>	<b>-</b>	<b>-</b>	<b>10,150,000</b>	<b>450,000</b>	<b>1,365,000</b>

Details of share options granted during the year ended 30 June 2024 are summarised in below table.

Grant date	Number of options	Exercise price \$	Risk-free interest rate %	Volatility %	Expiry date	Weighted average fair value per option
05/02/2024	500,000	\$1.880	3.76%	63.94%	05/02/2029	\$0.848
12/03/2024	200,000	\$1.685	3.62%	66.92%	02/01/2027	\$1.322
02/04/2024	500,000	\$2.140	3.71%	64.30%	02/04/2029	\$1.040
06/05/2024	500,000	\$2.050	4.08%	64.22%	06/05/2029	\$1.032

Key valuation assumptions for the Employee Share Options:

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Parameters	Assumptions
Valuation date	Grant Date
Share price	Closing share price as at the valuation Date
Expected life	Assumed that the share appreciation rights will be exercised at the average exercise date which is the average midpoint between vesting date and option expiry date.
Risk-free interest rate	The risk free interest rates are derived from the Australian Government Bonds as at Valuation Date. The terms to maturity have been selected to align with the expected life of the options.
Dividend yield	The dividend yield is the rate of dividend expressed as a continually compounded percentage of the share price.
Expected volatility	<p>In determining an appropriate dividend yield, forecasted dividend information provided by the management of PolyNovo Limited has been relied upon.</p> <p>A share's volatility measure captures the characteristics of fluctuations in the share's price.</p> <p>The value of options is extremely sensitive to the volatility measure and as a result great care should be taken in determining the appropriate volatility percentage. To accurately value options, a volatility measure should be selected that is most likely to represent the future volatility of the shares during the life of the options: the implied volatility.</p>
Other	<p>Accordingly, in determining the expected volatility, the historical market price volatility has been taken into account.</p> <p>Other assumptions that have not been incorporated into our valuation model include:</p> <p>(i) any change of control events and reorganisation of capital during the relevant performance periods or service periods.</p> <p>(ii) any dilution effect from the issue of options noting that they will not likely have a material impact on the PolyNovo Limited security price</p>

## Note 25. Key management personnel disclosures

The key management personnel compensation disclosures required by the *Corporations Act 2001* are provided in the Remuneration Report in the Directors' Report.

### (a) Details of key management personnel

The key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, during the 2023 and 2024 financial years.

PolyNovo's key management personnel are its Directors' and members of the Senior Management team. Details of each Director and Senior Executive, who are classified as key management personnel, are provided in the Remuneration Report.

### (b) Compensation by category: key management personnel

	Consolidated	
	30 June 2024	30 June 2023
	\$'000	\$'000
Short term	2,007	2,199
Post-employment - superannuation	119	83
Leave allowances	83	66
Share-based payments	980	907
Termination benefits	-	17
	<u>3,189</u>	<u>3,272</u>

### (c) Interests held by key management personnel

Share options held by key management personnel to purchase ordinary shares have the following expiry dates and exercise prices:

Issue Date	Expiry date	Exercise price	2024 number outstanding	2023 number outstanding
			-	-
<b>Swami Raote</b>				
29/07/2022	29/07/2025	\$1.64	1,000,000	1,000,000
29/07/2022	29/07/2026	\$1.64	1,000,000	1,000,000
29/07/2022	29/07/2027	\$1.64	1,000,000	1,000,000
29/07/2022	29/07/2028	\$1.64	1,000,000	1,000,000
29/07/2022	29/07/2029	\$1.64	1,000,000	1,000,000
<b>Subtotal</b>			<b>5,000,000</b>	<b>5,000,000</b>



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**(d) Loans to key management personnel**

No loans have been made to Directors of PolyNovo or to any other key management personnel, including their personally related entities.

**(e) Other transactions with Directors**

Kidder Williams Ltd, an entity associated with David Williams, received payment in the amount of \$nil (2023: \$110,000), GST inclusive. The payment made in prior year was at standard commercial terms and conditions in respect to consulting services provided to PolyNovo Limited in relation to the capital raising.

Other than as noted above, there were no transactions with related parties during the year ended 30 June 2024.

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**CAPITAL STRUCTURE**

**Note 26. Parent entity information**

	<b>Parent</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Loss after income tax	(2,329)	(2,365)
Total comprehensive income	(2,329)	(2,365)

*Statement of financial position*

	<b>Parent</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Total current assets	110,068	101,114
Total assets	110,068	107,146
Total current liabilities	12,634	8,758
Total liabilities	12,634	8,758
Equity		
Issued capital	191,601	191,591
General reserve	881	(484)
Accumulated losses	(95,048)	(92,719)
Total equity	97,434	98,388

In accordance with the terms and conditions of the NAB facility arrangements disclosed in note 18, the parent entity, PolyNovo Limited, has provided a cross-guarantee in conjunction with wholly owned subsidiaries Novoskin Pty Ltd and Novowound Pty Ltd. The aggregate amount payable by the cross-guarantors is limited to \$15,300,000 excluding interest and penalties.

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**Note 27. Controlled Entities**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

Name	Principal place of business / Country of incorporation	Ownership interest	
		30 June 2024 %	30 June 2023 %
PolyNovo Limited	Australia	100%	100%
PolyNovo North America LLC	United States	100%	100%
PolyNovo Biomaterials Pty Ltd	Australia	100%	100%
NovoSkin Pty Ltd	Australia	100%	100%
NovoWound Pty Ltd	Australia	100%	100%
PolyNovo NZ Limited	New Zealand	100%	100%
PolyNovo Singapore Private Ltd	Singapore	100%	100%
PolyNovo UK Limited	United Kingdom	100%	100%
PolyNovo Ireland Ltd	Ireland	100%	100%
PolyNovo Hong Kong Limited	Hong Kong special administrative Region, China	100%	100%
PolyNovo Biomaterials India Private Limited	India	100%	100%

**OTHER INFORMATION**

**Note 28. Auditor's Remuneration**

The auditor of PolyNovo Limited is Ernst & Young. The amounts received or due and receivable by Ernst & Young for audit and other services were as follows:

During the year end 30 June 2024, the following fees were paid or payable for services provided by Ernst & Young, the auditor of the company, and its network firms:

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$</b>	<b>\$</b>
<b><i>Audit Services - Ernst &amp; Young (Australia)</i></b>		
Fees for auditing the statutory financial report of the parent covering the group and auditing the statutory financial reports of any controlled entities	347,261	386,520
Fees for other assurance and agreed-upon-procedures services under other legislation or contractual arrangements where there is discretion as to whether the service is provided by the auditor or another firm		
- Agreed-upon procedures and other audit engagements	-	-
- Fees for other services	-	-
	-	-
<b><i>Total fees to Ernst &amp; Young (Australia)</i></b>	<b>347,261</b>	<b>386,520</b>
<b><i>Audit Services - Ernst &amp; Young Overseas Member Firms</i></b>		
Fees for assurance services that are required by legislation to be provided by the auditor	57,114	27,821
Fees for other assurance and agreed-upon-procedures services under other legislation or contractual arrangements where there is discretion as to whether the service is provided by the auditor or another firm		
- Agreed-upon procedures and other audit engagements	-	-
- Fees for other services	-	-
	-	-
<b><i>Total fees to overseas member firms of Ernst &amp; Young (Australia)</i></b>	<b>57,114</b>	<b>27,821</b>
<b>Total audit and other assurance services</b>	<b>404,375</b>	<b>414,341</b>
<b>Total non-audit services</b>	<b>294,127</b>	<b>149,933</b>
<b>Total auditor's remuneration</b>	<b>698,502</b>	<b>564,274</b>

**PolyNovo Limited**  
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Non-audit services include taxation services and company secretary services.

The Directors are satisfied that the provision of non-audit services during the current period is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor's independence was not compromised.

**Note 29. Commitments and Contingencies**

The Directors are not aware of any contingent liabilities or contingent assets at 30 June 2024. There has been no change in this assessment up to the date of this report.

**Note 30. Related party transactions**

Related party transactions are disclosed under note 25 Key management personnel.

**Note 31. Events after the reporting period**

No matter or circumstance has arisen since 30 June 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

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**PolyNovo Limited**  
**Consolidated entity disclosure statement**  
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Entity name	Entity type	Place formed / Country of incorporation	Ownership interest		Tax residency
			%		
PolyNovo Limited	Body corporate	Australia			Australia
PolyNovo Biomaterials Pty Ltd	Body corporate	Australia	100.00%		Australia
NovoSkin Pty Ltd	Body corporate	Australia	100.00%		Australia
NovoWound Pty Ltd	Body corporate	Australia	100.00%		Australia
PolyNovo NZ Limited	Body corporate	New Zealand	100.00%		New Zealand
PolyNovo Singapore Private Ltd	Body corporate	Singapore	100.00%		Singapore
PolyNovo Hong Kong Limited	Body corporate	Hong Kong Special Administrative Region, China ("Hong Kong SAR")	100.00%		Hong Kong SAR
PolyNovo Biomaterials India Private Limited	Body corporate	India	100.00%		India
PolyNovo UK Limited	Body corporate	United Kingdom	100.00%		United Kingdom
PolyNovo Ireland Limited	Body corporate	Ireland	100.00%		Ireland
PolyNovo North America LLC	Body corporate	United States	100.00%		United States

**PolyNovo Limited**  
**Directors' declaration**  
**30 June 2024**

1. In the opinion of the Directors PolyNovo Limited (the 'Company'):

a) The consolidated financial statements and notes that are set out on pages 37 to 90 and the Remuneration Report that are set out on pages 22 to 35 in the Directors' Report, are in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 30 June 2024 and of its performance for the year ended on that date; and
- complying with Australian Accounting Standards and *Corporations Regulations 2001*; and

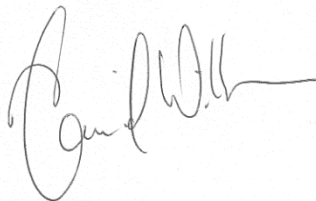
b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

c) the consolidated entity disclosure statement required by Section 295(3A) of the *Corporations Act 2001* is true and correct.

2. The directors have been given declarations required by Section 295A of the *Corporations Act 2001* from the chief executive officer and chief financial officer for the financial year ended 30 June 2024.

3. The directors draw attention to note 2 to the consolidated financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors



Mr David Williams  
Chairman

23 August 2024



Building a better  
working world

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## Independent auditor's report to the members of PolyNovo Limited

### Report on the audit of the financial report

#### Opinion

We have audited the financial report of PolyNovo Limited (the Company), which comprises the statement of financial position as at 30 June 2024, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statements, including material accounting policy information, the consolidated entity disclosure statement and the Directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- a. Giving a true and fair view of the Company's financial position as at 30 June 2024 and of its financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial report* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial report. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial report.



## Recognition of Revenue

### Why significant

The Group has recognised revenue from the sale of commercial products and revenue from services performed in respect of research and development activities. Revenue from contracts with customers for the year ended 30 June 2024 was \$92.1 million.

For sales of commercial products, revenue is recognised upon delivery of the product to the customer. The Group sells to customers in various geographical territories. Commercial product sales have significantly increased this financial year. Services revenue is recognised as the services are delivered.

Notes 2, 3 and 4 of the financial statements outline the Company's accounting policies with respect to revenue recognition and revenue disclosures.

Revenue recognition was considered a key audit matter due to the sales volumes and diversity of customer arrangements entered into by the Group.

### How our audit addressed the key audit matter

Our audit procedures with respect to the Group's revenue recognition included:

- ▶ Assessed new contracts with customers for terms and conditions that could impact the timing of recognition and measurement of revenue.
- ▶ Assessed the operating effectiveness of the Group's revenue controls by testing certain controls with respect to the initiation and recording of commercial sales transactions.
- ▶ Assessed on a sample basis, whether revenue was correctly recognised based on the products delivered as at 30 June 2024 with reference to supporting documentation including contracts, purchase orders proof of delivery, cash receipts and credit notes.
- ▶ Assessed the Group's performance obligations under the services contracts to check that revenue is recognised only for services provided during the year and at the contracted rate.
- ▶ Using data analytic tools, tested revenue transactions and performed the following:
  - ▶ correlation analysis between revenue, receivables and cash;
  - ▶ targeted audit procedures over material items that did not correlate as expected; and
  - ▶ testing to verify that the cash recorded represents real cash from third party customer
- ▶ Assessed the appropriateness the disclosures in relation to the Group's revenue recognition and disaggregation of revenue in accordance with AASB 15 *Revenues from Contracts with Customers* as outlined in Notes 2, 3 and 4 of the financial statements.

## Information other than the financial report and auditor's report thereon

The directors are responsible for the other information. The other information comprises the information included in the Company's 2024 annual report other than the financial report and our auditor's report thereon. We obtained the directors' report that is to be included in the annual report, prior to the date of this auditor's report, and we expect to obtain the remaining sections of the annual report after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express any form of assurance conclusion thereon, with the exception of the remuneration report and our related assurance opinion.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of:

- a. The financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*; and
- b. The consolidated entity disclosure statement that is true and correct in accordance with the *Corporations Act 2001*; and

for such internal control as the directors determine is necessary to enable the preparation of:

- i. The financial report (other than the consolidated entity disclosure statement) that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii. The consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- ▶ Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw

attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the directors, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the audit of the Remuneration Report

### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 22 to 35 of the directors' report for the year ended 30 June 2024

In our opinion, the Remuneration Report of PolyNovo Limited for the year ended 30 June 2024, complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



Ernst & Young



Ashley Butler  
Partner  
Melbourne  
23 August 2024

**PolyNovo Limited**  
**Shareholder information**  
**30 June 2024**

**Additional Information Required by ASX**

For the year ended 30 June 2024

**Ordinary Shares**

As at 13 August 2024 there were 690,232,751 ordinary shares on issue held by 18,816 shareholders.

Each ordinary share carries one vote per share.

Top 20 Shareholders as at 7 August 2023

Shareholder	Number of shares	% Units
HSBC Custody Nominees (Australia) Limited	96,149,727	13.93
J P Morgan Nominees Australia Pty Limited	80,078,534	11.60
Citicorp Nominees Pty Limited	37,720,578	5.46
Moggs Creek Pty Ltd (Moggs Creek Super A/C)	19,010,112	2.75
Lateral Innovations Pty Ltd (Trust A/C)	10,924,103	1.58
Mr Anthony Shane Kittel + Mrs Michele Therese Kittel (Kittel Family Super A/C)	8,050,000	1.17
BNP Paribas Noms Pty Ltd	7,622,413	1.10
National Nominees Limited	6,653,041	0.96
Netwealth Investments Limited (Wrap Services A/C)	5,394,880	0.74
BNP Paribas Nominees Pty Ltd (IB AU Noms Retailclient)	4,533,452	0.66
BNP Paribas Nominees Pty Ltd (Agency Lending A/C)	4,414,903	0.64
Commonwealth Scientific And Industrial Research Organisation	4,081,250	0.59
Mrs Li-Hsien Tsai	3,955,424	0.57
Mr David Kenley	3,755,000	0.54
Mr Paul Gerard Brennan	3,569,796	0.52
Mr Matthew James Avery	3,439,332	0.50
Mr David Kenley	3,139,855	0.45
Dr Marcus James Dermot Wagstaff + Mrs Lara Kate Wagstaff	3,072,166	0.45
Mr Evan Philip Clucas + Ms Leanne Jane Weston (Kuranga Nursery Super A/C)	2,931,149	0.42
Mr Chris Dawborn (Haskali Super Fund A/C)	2,870,271	0.42
<b>Total</b>	<b>311,365,986</b>	<b>45.05</b>

**Unquoted Securities**

*Share options over unissued shares*

As at 30 June 2024, a total of 10,150,000 share options over ordinary shares are on issue held by four employees. Share options do not carry a right to vote.

PolyNovo issued 1,700,000 share options during the year ended 30 June 2024. Details of the share options issued are included in note 24.

**PolyNovo Limited**  
**Shareholder information**  
**30 June 2024**

*Share awards over unissued shares*

As at 30 June 2024, nil share awards over ordinary shares are on issue. Share awards do not carry a right to vote.

The range of shareholders based on number of shares held as at 13 August 2024 is as follows:

<b>Range of Units As at 13 August 2024</b>	<b>Number of holders</b>	<b>Number of shares</b>
1 to 1,000	5,527	2,936,211
1,001 to 5,000	6,289	17,347,402
5,001 to 10,000	2,383	18,549,425
10,001 to 100,000	2,752	116,251,110
100,001 and over	668	535,148,603
	<u>17,619</u>	<u>690,232,751</u>
Holding less than a marketable parcel	<u>197</u>	<u>595</u>

**Voting rights**

Clauses 45 to 54 of the Company's Constitution stipulate the voting rights of members. In summary but without prejudice to the provisions of the Constitution, every member present in person or by representative, proxy or attorney shall have one vote on a show of hands and on a poll have one vote for each share held by the member.

**Quotation of the Company's Shares**

PolyNovo has been granted official quotation for its shares on the Australian Securities Exchange (ASX Code: PNV).

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**PolyNovo Limited**  
**Corporate directory**  
**30 June 2024**

Non-executive Chairman	Mr David Williams
Non-executive Directors	Dr Robyn Elliott Ms Christine Emmanuel-Donnelly Mr Leon Hoare Mr Bruce Rathie Mr Andrew Lumsden Mr Swami Raote
Chief Executive Officer	Mr Swami Raote
Company secretary	Mr Lior Harel
Registered office	Unit 2/ 320 Lorimer Street Port Melbourne Victoria 3207 T (03) 8681 4050 F (03) 8681 4099
Share register	Computershare Investor Services Pty Ltd Yarra Falls 452 Johnson Street Abbotsford, Victoria 3067 T 1300 850 505
Auditor	Ernst & Young 8 Exhibition St Melbourne Victoria 3000
Stock exchange listing	PolyNovo Limited shares are listed on the Australian Securities Exchange (ASX code: PNV)
Website	<a href="http://www.polynovo.com">www.polynovo.com</a>