

Charter Hall �

Charter Hall Retail REIT Annual Report 2024 Asx:cqr

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Acknowledgement of Country

Charter Hall acknowledges the Traditional Custodians of the lands on which we work and gather.

We pay our respects to Elders past and present and recognise their continued care and contribution to Country.



Maku wunkun / Towards tomorrow 2022 Tiarna Herczeg Cover: Eastgate, Bondi Junction NSW Bidjigal and Gadigal land

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Charter Hall Retail REIT

Charter Hall Retail REIT (CQR or the REIT) is a leading owner of convenience retail property, focused on providing everyday needs-focused goods and services in highly accessible locations.

We provide a secure and growing income stream for our investors, while creating an enjoyable and convenient shopping experience for more than 150 million shoppers that visit our centres each year.

By concentrating on non-discretionary retail, we have maintained our position as the leading owner of property for convenience retailers throughout market cycles. This is achieved through our dedicated and highly skilled team, who provide end-to-end property services to our portfolio.

CQR is a registered managed investment scheme. The Responsible Entity is Charter Hall Retail Management Limited (CHRML), a member of the Charter Hall Group (Charter Hall or the Group).

The CHRML Board of Directors (Board) provides the leadership and direction for the REIT, including setting the tone in relation to good governance, which is critical to achieving the REIT's objectives.

→ Our 2024 annual reporting suite

For more information: charterhall.com.au/cqr

Annual Results Presentation

Corporate Governance

Statement

Note: Figures and statistics throughout this presentation are for the 12 months to 30 June 2024 unless otherwise stated.

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Performance highlights

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Our blend of convenience shopping centre and convenience net lease retail, combined with our long-term and deep tenant customer relationships, has enabled us to curate a portfolio that provides investors with a highly defensive and resilient income stream throughout the property cycle.

This year, we focused on recycling capital out of non-core assets and into well-located metro assets, such as our acquisition of Eastgate Bondi Junction. We also unlocked the low site coverage of our properties to create further value and grow income through our pad site development program."

Ben Ellis

Retail CEO and Fund Manager, Charter Hall Retail REIT (CQR)

Clockwise from top:
Gateway Plaza
Leopold Vic
Wadawurrung land
Secret Harbour Square WA
Bindjareb land
Butler Central WA
Whadjuk land







\$159m

Operating earnings

↓ 4.7% from FY23

27.4c

Operating earnings per unit

↓ 4.7% from FY23

24.7c

Distributions per unit

↓ 4.3% from FY23

4.51c

Net tangible assets per unit

↓ 4.7% from FY23

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Strategy

Providing a resilient and growing income stream for our investors from convenience retail property.

Convenience Retail

Every day needs focused goods and services in highly accessible locations.

Shopping Centre Retail

Strategic retail locations with high barriers to competition

- High effective yields
- Non-discretionary focus, resilient through economic cycles
- Low site coverage offers income upside

Net Lease Retail

- Capital efficient leases
- High quality tenant covenant
- Long WALE characteristics
- Income growth driven by inflation linked rent reviews

Enhanced by

Continued portfolio curation

Active asset management

Prudent capital management



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Chair and Fund Manager message

Our focus is on being the leading owner of convenience retail property.



Dear Unitholder

Welcome to the Charter Hall Retail REIT (CQR or the REIT) 2024 Annual Report.

This year, a 'higher-for-longer' interest rate environment and an uncertain rate cut outlook has continued to impact consumers across the country and the commercial property industry. Notwithstanding this backdrop, consumer spending in convenience retail has remained incredibly resilient and the CQR portfolio has enjoyed some of the strongest operating statistics in its history, with occupancy, leasing spreads, supermarkets in turnover and footfall across the portfolio all performing strongly.

Importantly, our diverse portfolio of net lease convenience retail assets continues to deliver a highly defensive and resilient income stream.

In FY24, our like-for-like net property income (NPI) grew 3.6% with shopping centre like-for-like NPI growth of 3.2% and net lease retail like-for-like growth of 5.5%. Our strong income growth is a result of a strategic focus on increasing our exposure to CPI-linked leases, which has been a key driver of our income resilience in the current high inflation environment.

As a result of higher interest costs offsetting the growth in NPI, our net operating earnings decreased 4.7% to 27.4 cents per unit (cpu) and we paid a distribution per unit of 24.7 cpu. This equated to a payout ratio of 90.3%.

During FY24 the total portfolio value decreased \$236 million to \$4.048 million as a result of \$315 million of asset sales. offset by \$119 million of selective acquisitions and net devaluations of \$40 million. When looking at the component parts of the valuation movements, the shopping centre portfolio experienced a modest 1.9% decline in like-for-like values, testament to its defensive nature. Meanwhile, the net lease portfolio increased in like-for-like values by 2.0%, reflecting the attractive inflation-linked annual rental increases the portfolio delivers.

Enhancing portfolio quality

Active portfolio curation has been a major focus for CQR this year, divesting of five non-core, regionally located assets and recycling \$315 million into selective accretive acquisitions and reducing debt. These sales were the result of unsolicited off-market offers and assets were sold in-line with prevailing book values, demonstrating the attractive nature of CQR's portfolio and the broad investment appeal of the convenience retail asset class.



Left: Gateway Plaza Leopold Vic **Wadawurrung land**

This year, we were also pleased to announce the purchase of a 20% interest in Eastgate Bondi Junction shopping centre for \$25 million on a 6.1% initial yield, in partnership with our wholesale capital partner in RP6. Eastgate Shopping Centre is one of only three sub-regional shopping centres in Sydney's Eastern Suburbs, with 15,153sqm of lettable area and car parking for 887 vehicles. The centre is 5kms south-east of the Sydney CBD, opposite Westfield Bondi Junction and within 150 metres of Bondi Junction train and bus station. The centre is anchored by a full-line Coles, Kmart and ALDI.

Alongside our fund partners in the Long WALE Investment Partnership 2, we acquired the Rye Hotel in Victoria, an Endeavour Group-leased pub, further increasing our exposure to Australia's leading retail liquor and hospitality group. This asset was acquired on a 5% yield with a 15-year triple net lease (NNN) and annual uncapped CPI rent reviews.

We also acquired a strategic 7.5% interest in Hotel Property Investments (ASX:HPI) for \$49 million and with Charter Hall Group, are now the largest securityholder in HPI. HPI owns a portfolio of 57 Australian convenience hotel properties, predominantly located on the eastern seaboard and leased to the Queensland Venue Company and Australian Venue Company, which are highly complementary to CQR's portfolio.

Following these transactions, our portfolio weighting to leases either directly linked or indirectly linked to inflation through turnover rent mechanisms now represents 60% of portfolio income.

Our exposure to net lease tenancies now represents 22% of portfolio income and 28% of portfolio value.

Strong supermarket performance

Partnering with leading convenience retailers remains critical to delivering on our growth strategy. The 62 supermarkets in our centres remain the foundation of our shopping centre portfolio and in this respect, all core metrics are positive.

Our supermarket portfolio continues to demonstrate resilience with total like-for-like moving annual turnover (MAT) growth remaining strong at 4.3%.

The total percentage of supermarkets paying turnover rent was also a portfolio record at 73%, with a further 13% of supermarkets within 10% of their turnover threshold, indicating good potential for future rental growth.

Despite the challenging economic conditions, leasing remains strong. We completed 313 specialty tenant leases during the year and saw positive leasing spreads of 2.7%, with new leases increasing by 2.6% and renewed leases increasing by 2.7%. ▶



Right: AMPOL Kilsyth Vic **Wurundjeri land**

Sales productivity of our specialty tenants is at a historical high level of \$11,077 per sqm whilst occupancy costs at 11.4% remained modest, reflecting the strong trading of our shopping centres and their attractive proposition for tenants.

Finally, shopping centre portfolio occupancy rose slightly from 98.6% to 98.8% this year, with total like-for-like portfolio MAT sales growth of 3.7%. This reflects the defensive nature of CQR's assets, their dominance within their catchments and a strong customer preference to shop close to home.

Financial performance and capital management

In FY24, CQR achieved a statutory profit of \$17.2 million with growth in net property income offset by valuation changes. Our operating earnings of \$159 million or 27.4 cpu were down 4.7%, while distribution of 24.7 cpu is down 4.3% and reflects a 90.3% payout ratio.

Due to refinancing activity during the year, there are no debt maturities until March 2026 and CQR has \$408 million of available liquidity to fund capital investment and enhance portfolio quality. Post balance date we have undertaken a zero-cost hedge restructure which provides additional interest rate and earnings protection in FY26, with 62% of FY25 and 78% of FY26 debt exposure hedged at attractive rates.

Total balance sheet gearing as at 30 June 2024 was 26.7%. Moody's affirmed CQR's Baal issuer rating and senior unsecured rating with a stable outlook.

ESG highlights Environmental

Sustainability is integrated into the way we operate, with CQR aligning its approach to Charter Hall Group's sustainability framework. We are focused on reducing our impact on the environment through energy efficiency and sustainability, waste management,

and lowering carbon emissions. In so doing, we aligned our objectives with our tenant customers to ensure that, together, we're delivering measurable progress on our emissions reductions goals.

CQR remains on track to meet our commitment to Net Zero emissions in operations (Scope 1 and Scope 2) by 2025, supported by onsite solar generation and off-site renewable electricity through our Power Purchase Agreement with ENGIE. Indeed, across our portfolio, we now have 17.5MW of onsite solar installed, including 9.0MWh of installed battery capacity and feasibility studies in progress for an additional five sites.

Just as importantly, we have now set a long-term target to achieve Net Zero for all emissions by 2050, including Scope 3.

Our ratings across a number of sustainability benchmark measures continued to improve. CQR achieved a ranking of 1st in Australia and New Zealand for listed Retail entities in the 2023 GRESB Report and maintained A level Public Disclosure. We achieved a 4.9 star NABERS Energy rating and 4.1 star NABERS Water rating for our retail portfolio across our shopping centres. We also maintained our Green Star Performance portfolio rating at 3 stars.

Social

For CQR, delivering social value is about supporting relationships with employees and customers, whilst making a positive contribution in the communities in which we operate.

This year, we continued to partner with community organisations, giving space, time and resources as part of Charter Hall's Pledge 1% commitment. This included our partnership with Two Good Co. on its first "Goodness with Less" campaign to raise awareness about domestic violence and support vulnerable women refuge centres with \$366,000 spent in social procurement.

CQR's annual community giftwrapping initiative also saw our centres partner with local groups, raising over \$20,000 for diverse causes. This collaboration empowered community organisations and amplified their vital work throughout the holidays.

Our tenant customer engagement also remains a strength, with the 2024 CentreSAT survey conducted by the Monash Business Schools's ACRS research unit. Tenants continued to be 'highly satisfied' with Charter Hall with a Net Promoter Score of +32. This has continued to increase over the last four years from an NPS score of 24 in 2021.

Governance

We have continued to ensure robust governance and the highest levels of integrity and ethical behaviour. This underpins our operations and we are constantly looking at what more we could be doing to ensure we continue to meet and exceed best practice.

We also continue to progress our efforts mitigating Modern Slavery risks in our operations and supply chains. Charter Hall Group conducted independent supplier deep dives, updated training for all Charter Hall employees, and continued industry collaboration to support knowledge sharing.

Similarly, our ESG Committee drives business-wide alignment on our climate governance roadmap in line with the recommendations of the Taskforce for Climate-related Financial Disclosures (TCFD).

Finally, we continue to ensure that our businesses have a strong internal control framework under which to function. This process is independently and regularly assessed by external auditors and specialists to ensure the highest level of compliance and behaviour in our actions.

Outlook

As we look ahead to FY25, the strength of the underlying portfolio will continue to deliver growth in portfolio income, offset by the impact of higher interest rates which will reduce earnings in the short-term. Having restructured our hedge book we now see the REIT as well positioned for future growth. We will continue

to actively curate our portfolio to deliver long-term growth, with supermarket sales expected to remain strong, and our long WALE NNN portfolios continuing to benefit from embedded CPI-lease structures and strong cash flows.

Our strategy remains focused on being the leading owner of convenience retail property to provide income resilience and growth through a continuation of our acquisition and divestment strategy.

We would like to extend our thanks to our people who manage our portfolio on a day-to-day basis. We continue to be proud of how they partner with and support our tenant customers, our communities and each other.

Finally, on behalf of the Board and Management team, we would like to thank our unitholders for their ongoing support of CQR.



Roger Davis Independent Chair

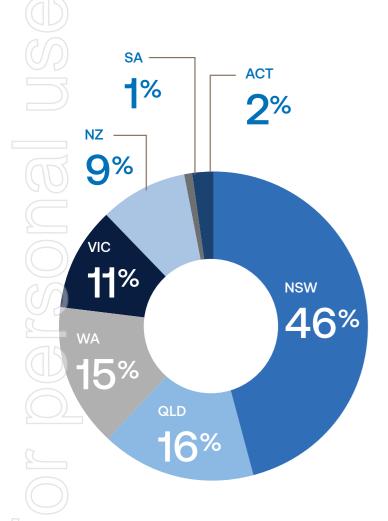


Ben Ellis Retail CEO, Charter Hall Executive Director and Fund Manager, CQR

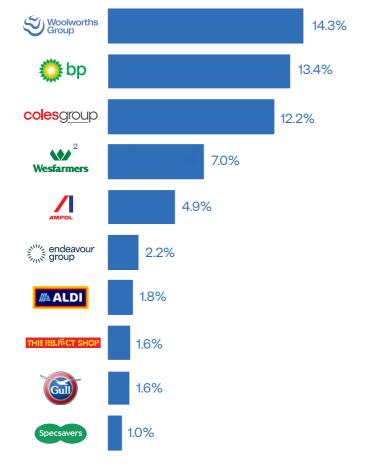
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Portfolio performance

Portfolio value by region



Top 10 tenant customer groups¹



Portfolio summary

641

Number of properties

\$4,048m Property valuation (A\$m)

5.79%

Weighted Average Capitalisation Rate (WACR)

98.8% Occupancy³

4.0%

Specialty average rental increase

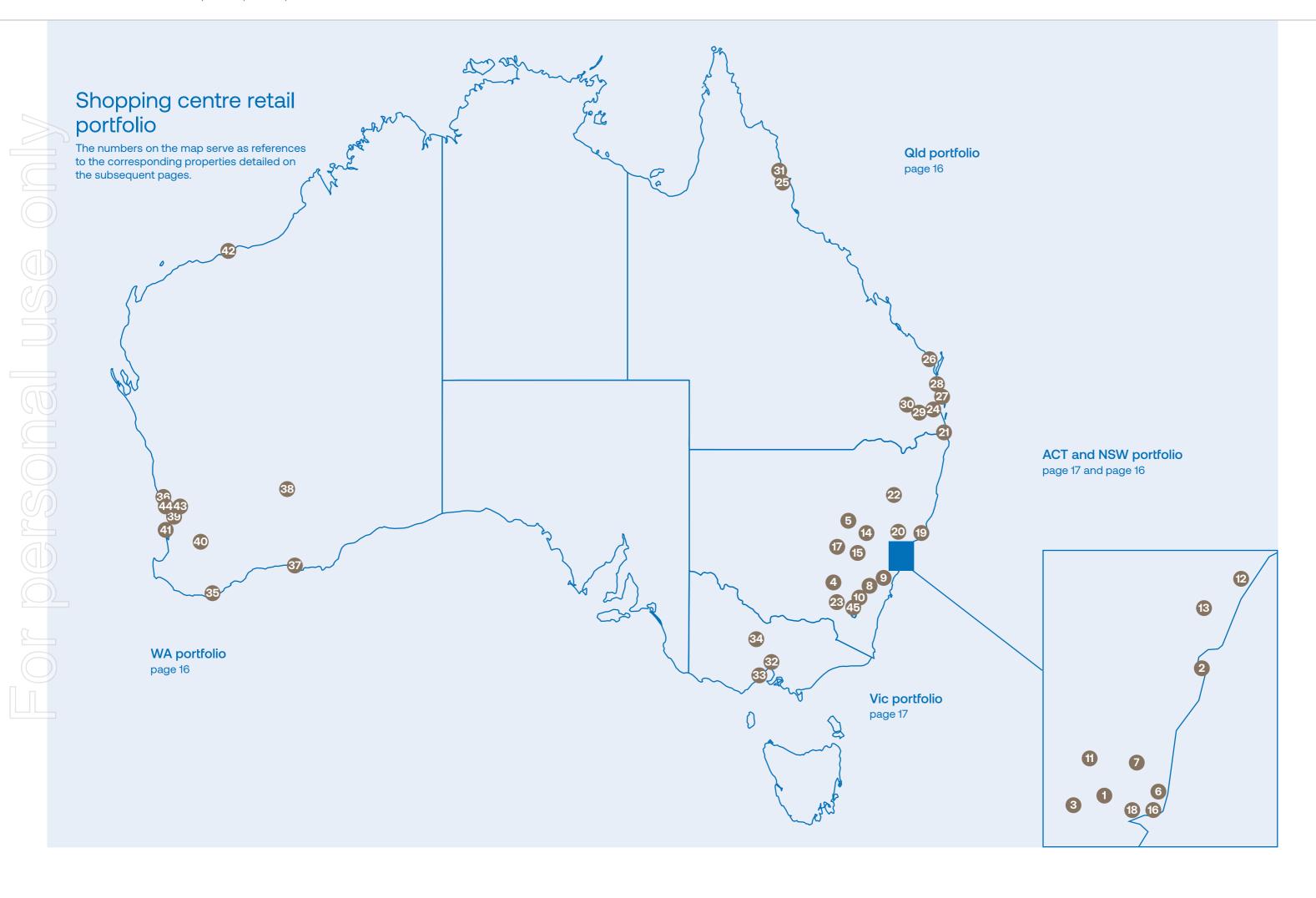
Convenience shopping centre retail portfolio only (convenience net lease retail portfolio is 100% occupied).



^{1.} Calculated by rental income as at 30 June 2024.

^{2.} Kmart, Target, Bunnings, Officeworks and API.

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Shopping centre retail portfolio Property valuations as at 30 June 2024

Property	Location	Ownership interest %	Book value (\$m)	Cap rate %
NSW portfolio				
1. Bass Hill Plaza	Bass Hill Bidjigal	20.0		
2. Bateau Bay Square	Bateau Bay Darkinjung	49.9		
3. Carnes Hill Marketplace	Horningsea Park Cabrogal	50.0		
4. Cootamundra Woolworths	Cootamundra Wiradjuri	100.0		
5. Dubbo Square	Dubbo Tubbagah People of Wiradjuri Nation	100.0		
6. Eastgate Bondi Junction	Bondi Junction Gadigal and Birrabirragal	20.0		
7. Gordon Centre and Gordon Village Arcade	Gordon Bundjalung	100.0		
8. Goulburn Square	Goulburn Gandangara and Ngunnawal	100.0		
9. Highlands Marketplace	Mittagong Gundangurra and Dharawal	50.0		
10. Jerrabomberra Village	Jerrabomberra Ngunnawal	100.0		
11. Kings Langley Shopping Centre	Kings Langley Dharug	100.0		
12. Lake Macquarie Square	Mount Hutton Awabakal	100.0		
13. Morisset Square Shopping Centre	Morisset Awabakal	100.0		
14. Mudgee Metroplaza	Mudgee Wiradjuri	100.0		
15. Orange Central Square	Orange Wiradjuri	100.0		
16. Pacific Square	Maroubra Gadigal and Bidjigal	20.0		
17. Parkes Plaza	Parkes Wiradjuri	100.0		
18. Rockdale Plaza	Rockdale Gweagal and Bidjigal	100.0		
19. Salamander Bay Square	Salamander Bay Worimi	50.5		
20. Singleton Square	Singleton Wonnarua	100.0		
21. Sunnyside Mall	Murwillumbah Bundjalung	100.0		
22. Tamworth Square	Tamworth <i>Gomeroi</i>	100.0		
23. Tumut Coles	Tumut Wiradjuri, Wolgalu and Ngunnawal	100.0		
NSW total			1,599	6.06
Qld portfolio 24. Arana Hills Plaza	Arana Hills Turrbal and Yuggera	100.0		
25. Atherton Square	Atherton Wadjanbarra Yidi	100.0		
26. Bay Plaza	Hervey Bay Butchulla	100.0		
27. Bribie Island Central	Bribie Island Gubbi Gubbi	100.0		
28. Currimundi Markets	Currimundi Gubbi Gubbi	100.0		
29. Gatton Square	Gatton Yuggera	100.0		
30. Highfields Village	Highfields Jarowair and Giabal	100.0		
31. Mareeba Square	Mareeba Muluridji and Wallara	100.0		
Qld total			418	5.90

Property	Location	Ownership interest %	Book value (\$m)	Cap rate
Vic portfolio				
32. Campbellfield Plaza	Campbellfield Wurundjeri	100.0		
33. Gateway Plaza	Leopold Wadawurrung	50.0		
34. Lansell Square	Kangaroo Flat Dja Dja Wurrung	100.0		
Vic total			286	6.08
WA portfolio				
35. Albany Plaza	Albany Minang	100.0		
36. Butler Central	Butler Whadjuk	100.0		
37. Esperance Boulevard	Esperance Wudjari	100.0		
38. Kalgoorlie Central	Kalgoorlie Maduwongga and Marlinyu Ghoorlie	100.0		
39. Maylands Coles	Maylands Whadjuk	100.0		
40. Narrogin Coles	Narrogin Wilmen	100.0		
41. Secret Harbour Square	Secret Harbour Bindjareb	100.0		
42. South Hedland Square	South Hedland Kariyarra	100.0		
43. Swan View Shopping Centre	Swan View Whadjuk	100.0		
44. Wanneroo Central	Wanneroo Whadjuk	50.0		
WA total			508	6.56
ACT portfolio				
45. Manuka Terrace	Manuka Ngunnawal	100.0		
ACT total			58	6.25

Net lease retail portfolio

Not shown in map

Property	Location	Ownership interest %	Book value (\$m)	Cap rate %
Net lease retail portfolio				
bp Australia portfolio	Australia	23.3		
bp New Zealand portfolio	New Zealand	24.5		
Ampol I portfolio	Australia	2.5		
Ampol II portfolio	Australia	49.0		
Z Energy portfolio	New Zealand	49.0		
Gull portfolio	New Zealand	100.0		
LWIP2 portfolio	Australia	28.9		
Other net lease ¹	Australia			
Net lease retail total			1,180	4.94

^{1. 7.5%} investment in HPI and pad site development opportunity.

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Sustainability

CQR's approach to sustainability is practical, platform wide and integrated into how Charter Hall Group (Charter Hall or the Group) does business and delivers value for our stakeholders. To ensure our approach is current and fully informed, our review of our material issues includes research into pivotal global shifts, as well as emerging ESG issues, stakeholder interests, thought leadership and peer reporting in the real estate and construction sectors.

The Group's Sustainability Framework focuses our efforts on where we can generate the greatest value and make the most difference over the long-term. Our purpose and values guide how we deliver on the full range of economic, environmental, and social impacts that we promise.

CQR achievements in FY24

Net Zero by 2025¹

CQR is on track to achieve Net Zero carbon emissions by 2025 (Scope 1 and 2)¹ supported by on-site solar generation and off-site renewable electricity supplied through CHC's PPA with ENGIE.

ESG performance

CQR achieved a ranking of 1st in Australia and New Zealand for listed Retail entities in the 2023 GRESB Report and maintained Alevel Public Disclosure.

Clean energy

More than 17.5MW of installed solar and 9MW of installed battery storage.²

4.9 star NABERS Energy

Retail Shopping Centre portfolio rating.

4.1 star NABERS Water

Retail Shopping Centre portfolio rating.

First Nations

CQR supported local schools celebrating indigenous culture via the Drawing Us Together campaign across our shopping centre portfolio. Charter Hall's Innovate RAP status endorsed by Reconciliation Australia.

Domestic violence

\$366k in social procurement spend with Two Good Co. to raise awareness and support women seeking refuge from domestic violence via the 'Goodness with Less' campaign. Our strategic pillars align with the United Nations Sustainable Development Goals and enable us to:

Cultivate

deep, trusted relationships with stakeholders and high-performing talent.

Respond

to the challenges and consequences of a warming climate through rethinking how we use resources and prioritising the protection and restoration of nature.

Drive

lasting change through partnerships that deliver learning and employment opportunities for vulnerable young Australians and support communities impacted by natural disaster and hardship through strong communities, healthy places and pathways to prosperity.

Deliver

long-term value and mutual success for our investors, customers and communities.

→ 2024 Sustainability Report

More information provided in our 2024 Sustainability Report.

- Our Net Zero target applies to Scope 1
 and Scope 2 emissions for existing assets
 under operational control.
- Reduction of 3MW of solar installed from FY23 due to recent divestments.

Sustainability Framework



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Progress against our sustainability targets

Strategic pillars	FY24 performance	Looking forward
Climate action Scope 1 and 2 carbon emissions	 CQR is on track to achieve Net Zero carbon emissions by 2025 (Scope 1 and 2)¹ supported by on-site solar generation and off-site renewable electricity through our PPA with ENGIE 	 Net Zero carbon emissions by 2025 (Scope 1 and 2)¹
Clean energy	 17.5MW of solar installed, which will contribute to meeting CQR's renewable electricity goals CQR installed 9MWh of battery storage, with feasibility studies underway at an additional five locations 	 100% electricity supplied from renewable sources by 2025 for assets in operational control
	 CQR partnered with a key tenant customer in the Australian Renewable Energy Agency (ARENA) funding initiative for investing in EV charging infrastructure 	 Develop an EV charging strategy by FY25
Resilience and adaptation	 CQR has updated physical risk assessments for Retail Shopping Centres in line with the latest climate models, and is revising adaptation measures 	 Climate change adaption plans embedded in strategic asset plans by 2025
Energy performance	 CQR achieved a 4.9 Star NABERS Energy rating for its Retail Shopping Centre portfolio, covering 78% eligible assets in operational control 	 Maintain NABERS Energy for Retail Shopping Centre portfolio
Benchmarking performance	 CQR maintained a 3.0 Star Green Star Performance rating for its Retail Shopping Centre portfolio, covering 100% eligible assets in operational control 	 Maintain Green Star Performance rating, while transitioning to the updated rating tool
Rethink resources		
Operational waste	 CQR diverted 40% of its operational waste from landfill, a 7% improvement from FY23 CQR adopted CHC's circular economy approach 	 75% diversion target from landfill by 2030 for Retail Shopping Centre portfolio
Restore nature		
Potable water consumption	 CQR's portfolio increased its water intensity to 672L/sqm, up 3% from last year² 	 Continue to improve our understanding of water use in our portfolio and implement water efficiency strategies
Water performance	 CQR a achieved 4.1 star NABERS Water rating for its Retail Shopping Centre portfolio, covering 68% of assets in operational control, a decrease of 0.1 star since FY23² 	 Maintain NABERS Water performance for retail portfolio rating for shopping centres

^{1.} Our Net Zero target applies to Scope 1 and Scope 2 emissions for existing assets under operational control with residual Scope 1 emissions offset by high quality nature-based offsets.

Strategic pillars	FY24 performance	Looking forward
High-performing talent		
Inclusion, diversity and equality	89% and 95% employee participation rate	Sustain levels of engagement that align with being a global nigh-performing culture
	CHC received Silver status in the annual Pride in Diversity Australian Workplace Equality Index (AWEI)	
	CHC maintained Workplace Gender Equality Agency (WGEA) recognition for gender equality	
Deep customer partner	iips	
Customer satisfaction	continued to improve and perform strongly	Maintain our leading position through active customer engagement
	CHC combined cross-sector NPS held steady at +52, a strong result for the third year	
Strong communities		
Community investment	LGBTQA+ community through rainbow	Continue to co-create initiatives that make a genuine long-term mpact for our communities
	CHC contributed over \$1.4m in community donations, with 30% donated to disaster relief	
First Nations	CHC achieved Innovate RAP status endorsed by Reconciliation Australia	
Pathways to prosperity		
Create employment opportunities	outcomes for vulnerable young Australians	Achieve CHC target of 1,200 employment outcomes for vulnerable young Australians by 2030
Employee volunteering		Volunteer 6,000 hours in the community by FY25
Social procurement	enterprises ³ including First Nations businesses	Leverage our social procurement to deliver social good in our value chain and in the operation of our assets
Governance		
Transparency and disclosure	Zealand for listed Retail entities in the 2023 GRESB Real Estate Assessment and maintained "A" Public Disclosure Level	Mature our approach to the management of climate-related risks and opportunities and integrating into risk management and financial reporting
	·	Continue to enhance responsible business practices

^{2.} A result of increased foot traffic.

^{3.} Social enterprises include businesses registered with Supply Nation, Social Traders and Deductable Gift Recipient entities.

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Climate-related disclosure

We are actively aligning our climate action approach to the requirements of the draft Australian Sustainability Reporting Standards and maturing our understanding of the impacts of climate-related risks and opportunities on our financial position, financial performance and cashflows.

Governance

Charter Hall Retail Management Limited (CHRML), as the responsible entity for CQR, has overarching responsibility for the REIT's management, including overall strategy, governance and performance.

CHRML has appointed Charter Hall to provide various property and asset management services for the REIT and has adopted CHC's policies and procedures as they relate to the REIT, including its approach to climate change.

The Charter Hall Executive Committee have strategic oversight of ESG strategy, target setting, monitoring and implementation. The Charter Hall ESG Sub-Committee makes recommendations on targets and focuses on platform-wide alignment and the implementation of ESG strategy and initiatives. CHRML relies upon regular reports from CHC Executives and Senior Managers, including regular updates on progress related to the CHC Strategy for CQR, particularly on climate change initiatives.

Charter Hall Executives have ESG performance metrics in their individual scorecards linked to their short term incentive. These metrics are also cascaded to the teams that directly manage the assets in the CQR portfolio to drive a focus on ESG. In FY24, these included measures related to progress on decarbonisation, including working towards our carbon targets and increasing our footprint of installed solar.

Strategy

Charter Hall has a longstanding commitment to delivering meaningful action on climate change. We are on track to meet our Net Zero by 2025 target (Scope 1 and Scope 2)1 and strengthening the resilience of our assets to climate-related impacts by:

- Achieving highly energy efficient portfolio powered by clean energy;
- Partnering with our customers and suppliers to reduce emissions in our value chain;
- Improving the adaptive capacity of our portfolio to climate-related impacts;
- Supporting communities with both immediate relief and long term recovery from natural disasters;
- Collaborating toward Net Zero and climate resilience.

Risk Management

In FY24, we undertook a series of climate-related risk and opportunity workshops with senior leaders from across the business to reassess our climate-related risks and opportunities in our three future climate scenarios between now and 2050. The workshops identified the following climate-related exposures:

- Adaptation of products and services;
- Access to capital:
- Partnerships to support transition;
- Resource availability;
- Supply chain;
- Policy and regulation;
- Physical impacts to assets.

To assess the physical exposure of stabilised assets, new developments, and new acquisitions. Charter Hall uses downscaled, location-specific climate data to assess the likelihood of acute and physical impacts. We have applied an RCP8.5 future climate scenario to undertake physical risk assessments, using 2050 outcomes, as a 'worst case' future scenario. We are currently evaluating inherent risk with consideration for building attributes in line with our Risk Management Framework. We have identified a range of adaptation measures to further reduce risk that will be incorporated into strategic asset plans.

In FY25, we aim to further understand the effect of our climate-related risk and opportunities on our business model, strategy and value chain.

CQR metrics and targets

- CQR is on track to achieve Net Zero (Scope 1 and Scope 2) emissions by 2025.
- CQR is on track to achieve 100% renewable electricity for assets under operational control by 2025,² supported by on-site solar and off-site renewables through the ENGIE Power Purchase Agreement.

- 1. Our Net Zero target applies to Scope 1 and Scope 2 emissions for existing assets under operational control.
- 2. Eligible assets in operational control.





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Leadership

Board of Directors



Roger Davis
Chair and
Non-Executive Director



Michael Gorman Non-Executive Director



David Harrison
Executive Director and
Charter Hall Managing
Director & Group Chief
Executive Officer



Sue Palmer
Non-Executive Director



Ben Ellis
Executive Director
and Fund Manager

Management



Ben Ellis
Retail CEO, Charter Hall Executive Director
and Fund Manager, Charter Hall Retail REIT
See page 39



Joanne Donovan Head of Retail Finance, Charter Hall Retail REIT

Joanne has more than 20 years' of finance experience with 15 years' at Charter Hall.

As Head of Retail Finance, Joanne is responsible for all finance aspects of the retail sector including funding and property accounting together with fund financial planning and analysis.

Joanne has held several roles with Charter Hall including the Lead Analyst for Office Investment Management and Senior Group Analyst for Charter Hall Group.

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Joanne is a Chartered Accountant and has a Bachelor of Commerce from University College Cork, Ireland.

See pages 37-39 for information on the Directors.

Directors' Report and Financial Report

For the year ended 30 June 2024

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Directors' Report

The Directors of Charter Hall Retail Management Limited (Responsible Entity or CHRML), the Responsible Entity of Charter Hall Retail REIT, present their report together with the consolidated financial statements of Charter Hall Retail REIT and its controlled entities (together, the REIT, the Fund) for the year ended 30 June 2024.

Principal activities

The principal activity of the REIT during the year was property investment. There were no significant changes in the nature of the REIT's activities during the year.

Directors

The following persons have held office as Directors of the Responsible Entity during the year and up to the date of this report, unless otherwise stated:

- Roger Davis
- Chair and Non-Executive Director
- Sue Palmer
- Non-Executive Director and Chair of Audit, Risk and Compliance Committee
- Michael Gorman
- Non-Executive Director
- David Harrison
- Executive Director and Managing Director/Group CEO of Charter Hall
- Ben Ellis
- Executive Director and Fund Manager/Retail CEO of Charter Hall

Distributions

Distributions paid or declared by the REIT to unitholders:

	2024	2023
	\$'m	\$'m
Final distribution for the six months ended 30 June 2024 of 12.40 cents per unit payable on 30 August 2024	72.1	-
Interim distribution for the six months ended 31 December 2023 of 12.30 cents per unit paid on 29 February 2024	71.5	-
Final distribution for the six months ended 30 June 2023 of 12.80 cents per unit paid on 31 August 2023	-	74.4
Interim distribution for the six months ended 31 December 2022 of 13.00 cents per unit paid on 28 February 2023	-	75.6
A	143.6	150.0

A liability has been recognised in the consolidated financial statements as the final distribution had been announced to the market as at the balance date.

Distribution Reinvestment Plan

The REIT has established a Distribution Reinvestment Plan (DRP) under which unitholders may elect to have all or part of their distribution entitlements satisfied by the issue of new units rather than being paid in cash.

The DRP issue price is determined at a discount of 1.0% to the daily average of the volume weighted average market price of units traded on the ASX during the 15 business days commencing on the third business day following the distribution record date. The DRP was not active during the year ended 30 June 2024.

Review and results of operations

The 30 June 2024 financial results are summarised as follows:

	2024	2023
Revenue from ordinary activities (\$ millions)	215.7	213.4
Statutory profit (\$ millions)	17.2	37.8
Basic earnings per unit (cents)	2.96	6.50
Operating earnings (\$ millions)	159.0	166.9
Operating earnings per unit (cents)	27.36	28.71
Distributions (\$ millions)	143.6	150.0
Distributions per unit (cents)	24.70	25.80
Total assets (\$ millions)	3,797.6	4,099.5
Total liabilities (\$ millions)	1,179.0	1,351.0
Net assets attributable to unitholders (\$ millions)	2,618.6	2,748.5
Units on issue (millions)	581.2	581.2
Net assets per unit (\$)	4.51	4.73
Balance sheet gearing - total debt (net of cash and derivatives) to total assets (net of		
cash and derivatives)	26.7%	29.0%
Look through gearing - total debt (net of cash and derivatives) to total assets (net of		
cash and derivatives)	32.9%	34.0%

The REIT recorded a statutory profit for the year of \$17.2 million (2023: \$37.8 million). Operating earnings for the year were \$159.0 million (2023: \$166.9 million).

The table below sets out income and expenses that comprise operating earnings on a look through basis (including the REIT's share of joint ventures and associates):

	2024	2023
	\$'m	\$'m
Net property income	244.7	237.7
Other income	2.4	0.8
Management fees	(17.5)	(18.1)
Finance costs	(66.6)	(49.2)
Other expenses	(4.0)	(4.3)
Operating earnings	159.0	166.9

Operating earnings is a financial measure which represents profit under Australian Accounting Standards adjusted for net fair value movements, non-cash accounting adjustments such as straight lining of rental income and amortisations and other unrealised one-off items that are not in the ordinary course of business or are capital in nature.

The inclusion of operating earnings as a measure of the REIT's profitability provides investors with the same basis that is used internally for evaluating operating segment performance. Operating earnings is used by the Board to make strategic decisions and as a guide to assessing an appropriate distribution to declare.

The decrease in the REIT's operating earnings was driven by increased finance costs in the period, partially offset by higher net property income as a result of like-for-like rental growth from the stable portfolio.

A reconciliation of operating earnings to statutory profit on a look through basis (including the REIT's share of joint venture and associate entities) is set out below:

	2024	2023
	\$'m	\$'m
Operating earnings	159.0	166.9
Net revaluation loss on investment properties	(84.9)	(83.6)
Straight lining of rental income and amortisation of incentives	(17.3)	(18.0)
Acquisition and disposal related costs	(11.3)	(8.0)
Net loss on derivative financial instruments	(28.3)	(19.9)
Foreign exchange (loss)/gain	(0.1)	1.0
Other	0.1	(0.6)
Statutory profit for the year	17.2	37.8

Property Valuations

Independent external valuations were conducted for 100% of the REIT's portfolio during the year, including joint ventures and associates, with 74% of properties being independently valued at 30 June 2024. Over the 12 months to 30 June 2024 the REIT's portfolio valuation (including the REIT's share of joint venture and associate entities) decreased by \$84.9 million due to wholly owned valuations decreasing by \$99.0 million and joint venture and associate entity valuations increasing by \$14.1 million.

Significant changes in the state of affairs

Acquisitions

In March 2024, Retail Partnership No.6 Trust (CHRP6) acquired Eastgate Shopping Centre, Bondi Junction, NSW for a total consideration of \$126.9 million. The REIT paid \$19.0 million, representing CQR's 20% share of the equity called by CHRP6.

In January 2024, the REIT paid \$28.25 million to acquire a pad site development opportunity in Brisbane, QLD.

In March 2024, the REIT paid \$48.5 million to acquire a 50% stake in Charter Hall Investment Trust (CHIT) alongside an equal contribution from Charter Hall Group (CHC). Charter Hall Investment Trust acquired a 14.8% stake in Hotel Property Investments Ltd (ASX: HPI) for \$3.35 per HPI security.

Disposals

In July 2023, the REIT received a capital distribution from the Charter Hall Retail Partnership No.1 Trust (CHRP1) of \$42 million representing its 50% share in the net sales proceeds of Brickworks Marketplace, sold in June 2023.

During the year, the REIT sold four wholly owned convenience retail shopping centres across the portfolio, totalling \$290 million.

In June 2024, CHRP1 sold a convenience retail shopping centre for \$49.75 million. CQR's 50% share of this represents \$24.9 million. Funds received were retained by CHRP1 to repay drawn debt.

Debt arrangements and hedging

In July 2023, the REIT extended two of its bilateral facilities. \$230.0 million was extended to July 2028 along with a \$50.0 million increase in limit. In August 2023, the REIT entered into a new facility with a limit of \$100.0 million, maturing in August 2028.

During July and December 2023, the REIT entered into a series of new interest rate swaps totalling \$600 million. The swaps were set at a fixed rate of 3.8% for a period of 12-24 months commencing in June 2025.

Business strategies and prospects

The REIT's strategy is to provide a resilient and growing income stream for our investors from convenience retail property.

This is through our convenience shopping centres and our convenience net lease retail properties to non-discretionary retailers.

When acquiring these properties, the REIT's investment criteria includes the following considerations:

- exposure to predominantly non-discretionary retailing;
- investing in regions with sound, long term demographic growth;
- consideration of the geographic diversity of the REIT's portfolio;
- the resilience of the income to be generated from the property; and
- potential future value adding opportunity.

The shopping centres in the portfolio typically range in area up to 25,000sqm and have capital and income growth potential. The convenience net lease retail properties in the portfolio have long triple net leases to major convenience retailers, including BP and Ampol, with contracted rental increases predominately linked to consumer price inflation. The REIT aims to maintain and enhance the portfolio through active asset and property management and to proactively manage its equity and debt.

The REIT has a target look through portfolio gearing range of 30-40% and a target interest cover ratio of at least 2.5 times. The REIT maintains an investment grade credit rating of Baa1 with a stable outlook with Moody's.

The material business risks faced by the REIT that are likely to have an effect on its financial performance are set out below. A dedicated risk and compliance team is responsible for the ongoing review and monitoring of compliance and risk management systems. The Board regularly reviews material risks to ensure they remain within the REIT's agreed risk appetite. The REIT aligns its policies and targets to those of the Charter Hall Group for those properties within the fund's operational control. The REIT delegates management of the properties to the Charter Hall Group and supports its sustainability and governance initiatives.

		.	No. o
Risk		Description	Mitigation
External Risks	Property cycle risk and adverse market or economic conditions	Failure to insulate against property cycle downturns and slowing economic conditions may have an impact on asset values and investor returns.	The REIT ensures it consistently delivers on strategy with a focus on non-discretionary convenience retail across shopping centres and net lease retail assets with contracted growth attributes. The REIT undertakes a detailed annual strategic review for all assets to inform recycling of capital into new areas and formal exit strategies for investments.
	Structural change in retail	Disruptive competitors and changing retail spend behaviours may have an impact on key tenants and on marginal tenancies. This may impact space requirements from tenants. Changing technology is changing tenant and shoppers' expectations.	By undertaking ongoing due diligence including demographics, catchments, and competitor threats and by leveraging consultant expertise, the REIT ensures that it remains informed of market changes.
	Geopolitical risks materially disrupt supply chains	Geopolitical unrest disrupts supply chains causing increased costs and delays in timing to complete capital works and developments.	The REIT ensures it takes into account potential disruptions in supply chains by establishing timetables for delivery and partnering with high quality suppliers.
Financial Risks	Debt and equity capital management	Effective capital management is required to meet the REIT's ongoing liquidity and funding requirements. The inability to raise new capital to pursue growth opportunities or to raise replacement capital at challenging points in the debt or equity markets cycle is a key risk. A relationship breakdown or termination of a joint venture partnership may result in reputational or financial damage.	The REIT mitigates these risks by implementing its debt diversity strategy combined with regular monitoring and reporting on debt covenants and stress testing of liquidity positions. Furthermore the REIT actively manages debt tenor to mitigate liquidity risk in debt markets. The REIT has demonstrated strong performance, equity raising track record and access to diversified equity partners across sources. The REIT manages its relationships with its partners through investment agreements including investment committee oversight of all key decisions with structured and pre-agreed reporting.
	Interest rates	Rising interest rates driven by inflation may adversely impact the REIT by increasing finance costs and impacting the amount the REIT has available to distribute to investors.	The REIT has a Treasury Risk Management Policy which includes policies and controls to minimise the impact of fluctuating interest rates on the REIT's financial performance. The REIT enters into interest rate swaps in order to provide more certainty for the REIT's finance costs.

Operational Risks

Work, Health & Safety (WHS) obligations, critical safety incident or significant crisis

The REIT has a commitment to promote and protect the health, safety and wellbeing of its people, customers, contractors and all users of the REIT's assets.

The Group WHS Manager collaborates closely with retail property management teams to ensure the roll-out of enhanced contractor registration/on-boarding platforms, incident notification platform, ongoing risk audits and training of centre teams regarding incident response and management.

To focus the REIT's efforts on the eradication of modern slavery in its supply chain the REIT has adopted the Modern Slavery Statement (Australian Modern Slavery Act 2018) and published its fourth statement with supply chain spend by category.

Technology and cyber security

There is increasing sophistication of cyber-attacks, particularly denial of service impact on Building Management Security.

A reportable data breach may result in adverse impact on reputation and/or financial penalty.

Organisational culture and conduct

The REIT's ongoing success depends on its ability to attract, engage and retain a motivated and high-performing workforce to deliver its strategic objectives and an inclusive culture that supports its values.

The cyber security strategy and program continues with external validation and yearly review of IT policies against best practice.

The REIT undertakes annual penetration tests against critical systems and properties and has brought all critical systems under IT General Controls (ITGC) including regular user access reviews. The REIT's internal audit includes risk identification and assessment for new platforms. The REIT also has a formal cyber insurance policy which covers incident remediation costs.

The REIT receives management services from Charter Hall which has a Code of Conduct that covers all employees and undertakes consistent messaging and tone at the top regarding behaviour. Charter Hall also has a formal Whistleblower Policy in place and process to obtain regular employee feedback on culture and behaviours which is used to inform management decisions.

Risks

Environmental

Climate change

There is an increasing interest and expectation amongst investor groups disclosing on climate related risks and opportunities and their potential impact on business strategy

and financial performance.

The REIT is actively aligning its climate action approach to the requirements of the draft Australian Sustainability Reporting Standards and maturing understanding of the impacts of climate related risks and opportunities on the REIT's financial position, financial performance and cashflows.

During the year, management undertook workshops to reassess the REIT's climate related risks and opportunities across future climate scenarios, and updated the REIT's physical risk exposure assessments for the shopping centre portfolio in line with the latest climate models.

The REIT is on track to achieve net zero (Scope 1 and 2) emissions by 2025, and is partnering with tenants to reduce emissions in its value chain towards an over 50% reduction in Scope 3 downstream tenant emission intensity by 2030.

Regulatory Risks

AFSL compliance

CHRML is required to comply with Australian Financial Services Licence requirements. It does this through the REIT's established policies and frameworks.

Regular compliance reporting is undertaken to Audit, Risk and Compliance Committee (ARCC) including mandatory annual compliance training requirements for all employees. In addition, the REIT has formalised compliance committees with annual external audit of compliance plans.

Management of conflicts of interest

Inadequate management of tenant and acquisition conflicts may arise between Charter Hall managed funds or related party transactions may be inappropriately managed. There is also a risk that the REIT fails to pay market rate for related party services.

Conflict of Interest protocols are embedded in the business including annual declarations from all employees and directors, board reporting/approval for all related party transactions.

The REIT has in place a Compliance Plan including oversight of Conflict of Interest/Related Party protocols and formalised asset allocation protocols.

Events occurring after balance date

The Directors of the Responsible Entity are not aware of any matter or circumstance not otherwise dealt with in this report or the annual consolidated financial statements that has significantly affected or may significantly affect the operations of the REIT, the results of its operations or the state of affairs of the REIT in future financial years.

Likely developments and expected results of operations

The consolidated financial statements have been prepared on the basis of current known market conditions. The extent to which a potential deterioration in either the capital or property markets that may have an impact on the results of the REIT is unknown. Such developments could influence property market valuations, the ability to raise or refinance debt and the cost of such debt, or the ability to raise equity.

At the date of this report and to the best of the Directors' knowledge and belief, there are no other anticipated changes in the operations of the REIT which would have a material impact on the future results of the REIT. Property valuation changes, movements in the fair value of derivative financial instruments and movements in interest rates may have a material impact on the REIT's results in future years.

Indemnification and insurance of Directors, officers and auditor

During the year, the REIT, pursuant to Article 19 of its constitution, contributed to the premium for a contract to insure all Directors, secretaries, executive officers and officers of the REIT and of each related body corporate of the REIT with the balance of the premium paid by Charter Hall Group and funds managed by members of Charter Hall Group. The insurance does not provide cover for the independent auditors of the REIT or of a related body corporate of the REIT. In accordance with usual commercial practice, the insurance contract prohibits disclosure of details relating to the nature of the liabilities covered by the insurance, the limit of indemnity and the amount of the premium paid under the contract.

Provided the officers of the Responsible Entity act in accordance with the REIT's constitution and the *Corporations Act 2001*, the officers are indemnified out of the assets of the REIT against losses incurred while acting on behalf of the REIT. The REIT indemnifies the auditor (PricewaterhouseCoopers Australia) against any liability (including legal costs) for third party claims arising from a breach by the REIT of the auditor's engagement terms, except where prohibited by the *Corporations Act 2001*.

Fees paid to, and interests held in the REIT by, the Responsible Entity or its associates

Base fees of \$17.5 million (2023: \$18.2 million) were paid or are payable to the Responsible Entity or its associates for the services provided during the year, in accordance with the REIT's constitution as disclosed in Note D1 to the consolidated financial statements.

The interests in the REIT held by the Responsible Entity or its associates as at 30 June 2024 and fees paid to its associates during the year are disclosed in Note D1 to the consolidated financial statements.

Interests in the REIT

The movement in units of the REIT during the year is set out below:

Value of REIT assets	\$'m 3,797.6	\$'m 4,099.5
	2024	2023
Value of assets		
Units on issue at the end of the year	581,229,609	581,229,609
Units on issue at the beginning of the year	581,229,609	581,229,609
	2024	2023

The value of the REIT's assets is derived using the basis set out in the notes to the consolidated financial statements for the year ended 30 June 2024.

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Environmental regulations

The operations of the REIT are subject to environmental regulations under Commonwealth, State and Territory legislation in relation to property developments and the ownership of petrol stations.

Under the lease agreements for the petrol stations owned by the REIT, any environmental exposures are the responsibility of the tenant, and the REIT is indemnified against any losses resulting from environmental contamination.

In relation to the property developments, the REIT is obliged to ensure all works carried out under any development approval comply with that approval as well as any further relevant statutory requirements. The REIT ensures that contracts it enters into with builders for its developments stipulate that the builder must:

- (a) ensure that in carrying out the contractor's activities:
 - (i) it complies with all statutory requirements and other requirements of the contract for the protection of the environment;
 - (ii) it does not pollute, contaminate or otherwise damage the environment; and
 - (iii) its subcontractors comply with the requirements referred to in the contract;
- (b) make good any pollution, contamination or damage to the environment arising out of, or in any way in connection with, the contractor's activities, whether or not it has complied with all statutory requirements or other requirements of the contract for the protection of the environment; and
- (c) indemnify the REIT to the full extent permitted by law against:
 - (i) any liability to or a claim by a third party; and
 - (ii) all fines, penalties, costs, losses or damages suffered or incurred by the REIT, arising out of or in connection with the contractor's breach of the contract.

Approvals for property developments are required under various local, State and Territory environmental laws.

To the best of the Directors' knowledge, the operations of the REIT have been undertaken in compliance with the applicable environmental regulations in each jurisdiction where the REIT operates.

Information on current Directors

Director	Experience	Special responsibilities	Interest in units of the REIT
Roger Davis	Roger joined the Board of CQR on 7 June 2018 and was appointed Chair of the Board on 13 November 2018.	of Directors,	83,895
	Roger brings over 35 years' experience in banking and investment banking in Australia, the US and Japan and is currently a Consulting Director at Rothschild (Australia) Limited.	Member of Audit, Risk and Compliance Committee	
	In his career as a senior executive, Roger was a Managing Director at Citigroup, where he worked for over 20 years in Australia, Japan and the US. More recently, he was a Group Managing Director at ANZ Banking Group responsible for all the Commercial, Investment and Institutional Banking activities.		
	Roger has a Bachelor of Economics (Hons) from the University of Sydney and a Master of Philosophy from Oxford. He is also a qualified CPA.		
	Current listed directorships: Nil		
	Former listed directorships in the last three years: Argo Investments Limited (ASX: ARG)		
Sue Palmer	Sue joined the Board of CQR on 10 November 2015.	Chair of Audit,	10,000
	With more than 40 years' corporate and finance experience, Sue is a professional non-executive director and held senior finance roles across a range of diversified industries during her executive career.	Risk and Compliance Committee	
	During her executive career and subsequently, Sue has held a number of non-executive director roles on ASX listed, government and private company boards. Sue has a Bachelor of Commerce from the University of Queensland. She is a Chartered Accountant and Fellow of the Australian Institute of Company Directors.		
	Current listed directorships: Nil		
	Former listed directorships in last three years: Qube Holdings Limited (ASX: QUB)		

Director	Experience	Special responsibilities	Interest in units of the REIT
Michael Gorman	Michael joined the Board of CQR on 10 November 2016.	Member of	25,06
	Michael brings more than 30 years' extensive experience in both real estate and the public equity and debt markets.	Audit, Risk and Compliance Committee	
	In his 11 years with Novion Property Group, an ASX top 50 entity, and its predecessors, Michael held a number of executive positions including Deputy Chief Executive Officer, Chief Investment Officer and Fund Manager. In these roles, Michael was directly responsible for raising several billion dollars in equity on the Australian Securities Exchange and corporate bonds in the domestic and US markets.		
<u> </u>	Michael is a Non-Executive Director of GPT Funds Management Limited, the Responsible Entity of the GPT wholesale unlisted funds platform and is the Chair of the Investor Representative Committees for both the GPT Wholesale Office Fund and the GPT Wholesale Shopping Centre Fund. Michael is also a Non-Executive Director of Adelaide Airport Limited, the Chair of its Property, People & Culture Committee and a member of the Infrastructure, Remuneration and Audit & Compliance Committees.		
3	Michael completed the Advanced Management Programme at INSEAD, France, holds an MBA from the Australian Graduate School of Management of UNSW, a Bachelor of Science (Architecture) UNSW and a Bachelor of Architecture (First Class Honours, University Medal) at UNSW.		
	Michael is a Graduate Member of the Australian Institute of Company Directors, a Fellow of the Australian Property Institute and a Fellow of the Royal Society of Arts.		
	Current listed directorships: Nil		
	Former listed directorships in last three years: Nil		

Director	Experience	Special responsibilities	Interest in units of the REIT
David Harrison	David joined the Board of CQR on 1 March 2010.	Nil	134,378
	David has over 30 years' property market experience across office, retail and industrial sectors in multiple geographies globally.		
	As Charter Hall's Managing Director and Group CEO, David is responsible for strategically growing the business and maintaining its position as a multi-core sector market leader. David is an executive member of Charter Hall Retail REIT, Charter Hall Long WALE REIT and Partnership Investment Committees, and Chair of the Executive Property Valuation Committee and Executive Leadership Committee.		
	David has overseen the growth of the Charter Hall Group from a fund manager with \$500 million of assets under management when it listed on the ASX in 2005, to today being the largest diversified property fund manager in Australia.		
	David remains driven to achieve excellence and create a positive impact – giving back to the communities that Charter Hall operates in, and protecting and growing the retirement savings of those invest either directly or indirectly in the company – ensuring every one of Charter Hall's stakeholders benefits through the firm's integrity, discipline and ability to add more value.		
	David is the Chair of the Property Council of Australia Nominations and Financial Management Committees. David is also a member of the Property Council Australia Champions of Change Coalition.		
	David holds a Bachelor of Business Degree (Land Economy) from the University of Western Sydney, is a Fellow of the Australian Property Institute (FAPI) and holds a Graduate Diploma in Applied Finance from the Securities Institute of Australia.		
	Current listed directorships: Charter Hall Group (ASX: CHC) Charter Hall Long WALE REIT (ASX: CLW)		
	Former listed directorships in last three years:		
	Nil		
Ben Ellis	Ben joined the Board of CQR on 17 January 2022.	Nil	25,141
	Ben brings more than 26 years' experience in the property market, and with that, a deep knowledge of Charter Hall's business.		
	As Fund Manager of the Charter Hall Retail REIT and Charter Hall's Retail CEO, Ben is responsible for all management aspects of the Retail Funds Management platform to deliver value creation within the retail portfolio and optimise returns for our investors.		
	Prior to becoming the Retail CEO, Ben held several roles with Charter Hall including the Head of Retail Wholesale, then more recently has been Head of Capital Transactions across the Group's property platform, overseeing more than \$25 billion of gross transactions across all sectors.		
	Ben holds a Bachelor of Applied Science, Property Economics from Queensland University of Technology.		
	Current listed directorships: Nil		
	Former listed directorships in last three years: Nil		

Meetings of Directors

Meetings of Audit, Risk and Compliance

	Full meetings of Directors		Commi	ttee		
Name	Eligible to attend	Attended	Eligible to attend	Attended		
Roger Davis	8	8	4	4		
Sue Palmer	8	8	4	4		
Michael Gorman	8	8	4	4		
David Harrison	8	8	-	-		
Ben Ellis	8	8	-	-		

Company Secretary

Mark Bryant was appointed as Company Secretary on 1 July 2015.

Mark holds a Bachelor of Business (Accounting), a Bachelor of Laws (First Class Honours), a Graduate Certificate in Legal Practice, and is admitted as a lawyer of the Supreme Court of NSW. Mark has over 18 years' experience as a lawyer, including advising on listed company governance, securities law, funds management, real estate, and general corporate law. Mark joined Charter Hall in 2012, prior to which he was a Senior Associate in the Sydney office of King & Wood Mallesons.

Mark is the Group General Counsel and Company Secretary for the Charter Hall Group.

Non-audit services

There were no non-audit services provided by the auditor (PricewaterhouseCoopers) during the year (2023: nil).

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 42.

Rounding of amounts

As permitted by ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 issued by the Australian Securities and Investments Commission relating to the 'rounding off' of amounts in the Directors' report and consolidated financial statements. Amounts in the Directors' report and consolidated financial statements have been rounded to the nearest hundred thousand dollars, unless otherwise indicated.

This report is made in accordance with a resolution of the Board of Directors.

Directors' authorisation

The Directors' report is made in accordance with a resolution of the Directors. The financial statements were authorised for issue by the Directors on 16 August 2024. The Directors have the power to amend and re-issue the financial statements.

Roger Davis Chair Sydney 16 August 2024 This page has been left blank intentionally.



Auditor's Independence Declaration

As lead auditor for the audit of Charter Hall Retail REIT for the year ended 30 June 2024, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Charter Hall Retail REIT and the entities it controlled during the period.

Draw's Winnard

Diane Winnard
Partner

Sydney 16 August 2024

PricewaterhouseCoopers

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Consolidated Statement of Comprehensive Income

		2024	2023
	Notes	\$'m	\$'m
Revenue			
Property income	A1	214.4	212.8
Interest income		1.3	0.6
Total revenue		215.7	213.4
Other income			
Share of net profit from joint venture and associate entities	B2	70.0	40.8
Foreign exchange gains		-	1.0
Total revenue and other income		285.7	255.2
Expenses			
Property expenses	A1	(70.4)	(69.3)
Net loss on movement in fair value of investment properties	B1	(99.0)	(65.9)
Acquisition and disposal related costs		(8.7)	(7.7)
Net loss from derivative financial instruments		(18.2)	(15.7)
Management fees	D1	(15.6)	(16.1)
Finance costs	C2	(53.1)	(38.8)
Foreign exchange losses		(0.1)	-
Other expenses		(3.4)	(3.9)
Total expenses		(268.5)	(217.4)
Profit for the year		17.2	37.8
Other comprehensive (loss)/income*			
Change in the fair value of cash flow hedges		(1.0)	(0.2)
Exchange differences on translation of foreign operations		(2.5)	6.4
Other comprehensive (loss)/income		(3.5)	6.2
Total comprehensive income for the year		13.7	44.0
Basic and diluted earnings per ordinary unitholder of the RE	:IT		
Earnings per unit (cents)	A2	2.96	6.50

^{*} All items in other comprehensive income can be reclassified into profit or loss when specific conditions are met.

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Balance Sheet

		2024	2023
	Notes	\$'m	\$'m
Assets			
Current assets		18.7	22.4
Cash and cash equivalents	DO	18.7 9.6	
Receivables and other assets Distributions receivable	D2	9.6 16.2	10.6
7120100 00000000000000000000000000000000	00	21.9	13.4
Derivative financial instruments	C3		16.8
Prepayments	D4	2.1	2.0
Assets classified as held for sale	B1	-	2.8
Total current assets		68.5	68.0
Non-current assets Investment properties	B1	2,357.5	2,680.5
Investments in joint venture and associate entities	B2	1,336.1	1,295.4
Derivative financial instruments	C3	35.5	55.6
Total non-current assets		3,729.1	4,031.5
Total assets		3,797.6	4,099.5
Liabilities			
Current liabilities			
Payables and other liabilities	D2	41.3	45.6
Distribution payable	A2	72.1	74.4
Derivative financial instruments	C3	7.0	0.3
Total current liabilities		120.4	120.3
Non-accessed Balantife			
Non-current liabilities Borrowings	C2	1,036.9	1,199.8
Derivative financial instruments	C3	21.7	30.9
Total non-current liabilities		1,058.6	1,230.7
Total liabilities		1,179.0	1,351.0
Net assets		2,618.6	2,748.5
70			
Equity Contributed equity	C4	2,884.7	2,884.7
Reserves	C4 C4	(0.6)	2,004.7
Accumulated losses	04	(265.5)	(139.1)
))			
Total equity		2,618.6	2,748.5

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

	Contributed		Accumulated	
	equity	Reserves	losses	Total
Notes	\$'m	\$'m	\$'m	\$'m
Total equity at 1 July 2022	2,884.7	(3.3)	(26.9)	2,854.5
Profit for the year	-	-	37.8	37.8
Other comprehensive income	-	6.2	-	6.2
Total comprehensive income for the year	-	6.2	37.8	44.0
Transactions with unitholders in their capacity as unitholders				
- Distributions paid and payable A2	-	-	(150.0)	(150.0)
Total equity at 30 June 2023	2,884.7	2.9	(139.1)	2,748.5
Total equity at 1 July 2023	2,884.7	2.9	(139.1)	2,748.5
Profit for the year	-	-	17.2	17.2
Other comprehensive loss	-	(3.5)	-	(3.5)
Total comprehensive income/(loss) for the year	-	(3.5)	17.2	13.7
Transactions with unitholders in their capacity as unitholders				
- Distributions paid and payable A2	-	-	(143.6)	(143.6)
Total equity at 30 June 2024	2,884.7	(0.6)	(265.5)	2,618.6

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Cash Flow Statement

		2024	2023
	Notes	\$'m	\$'m
Cook flows from energing activities			
Cash flows from operating activities Property income received		245.5	250.8
Property expenses paid		(79.1)	(79.9
Distributions received from investments in joint venture and associate e	ntities	67.0	61.7
Interest received	iuuos	1.3	0.6
Other operating expenses paid		(21.4)	(22.3)
Finance costs paid		(50.7)	(36.3)
Net GST paid		(14.0)	(12.4)
Net cash flows from operating activities	A3	148.6	162.2
Proceeds from sale of investment properties and units in a fixed trust	7.0	286.5	159.7
Payments for investment properties		(30.7)	(66.7)
Payments for investments accounted for using the equity method		(82.9)	(183.7)
Payments for capital expenditure on investment properties		(50.8)	(71.0)
Capital distribution received from joint venture entity		43.3	(
Net cash flows from/(used in) investing activities		165.4	(161.7
Proceeds from borrowings		215.0	267.8
Repayment of borrowings		(387.1)	(113.1)
Payments for interest rate swaps		-	(4.6)
Distributions paid to unitholders		(145.6)	(150.0)
Net cash flows (used in)/from financing activities		(317.7)	0.1
Net (decrease)/increase in cash held		(3.7)	0.6
Cash and cash equivalents at the beginning of the year		22.4	21.8
Cash and cash equivalents at the end of the year		18.7	22.4
	on with the accompany	ing notes.	
The above consolidated cash flow statement should be read in conjuncti			

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About This Report

The notes to these consolidated financial statements include additional information which is required to understand the operations, performance and financial position of the REIT. They are organised in four key sections:

- A. Fund performance provides key metrics used to define financial performance.
- B. Property portfolio assets explains the structure of the investment property portfolio and investments in joint ventures.
- C. Capital structure and financial risk management details of how the REIT manages its exposure to various financial
- D. Further information provides additional disclosures not included in previous sections but relevant in understanding the financial statements.

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Critical accounting estimates

The preparation of the consolidated financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates and management to exercise its judgement in the process of applying the REIT's accounting policies.

The areas involving significant estimates or judgements are:

- Consolidation decisions and classification of joint arrangements B2 Investment in joint venture and associate entities
- Fair value estimation B1 Investment properties, C2 Borrowings and liquidity and C3 Derivative financial instruments
- Provision for expected credit losses C5 (iv) Credit risk

A. Fund Performance

This section provides additional information on the key financial metrics used to define the results and performance of the REIT, including operating earnings by segment, net property income, distributions and earnings per unit.

Operating earnings is a financial measure which represents profit under Australian Accounting Standards adjusted for net fair value movements, non-cash accounting adjustments such as straight lining of rental income and amortisations and other unrealised one-off items that are not in the ordinary course of business or are capital in nature.

The inclusion of operating earnings as a measure of the REIT's profitability provides investors with the same basis that is used internally for evaluating operating segment performance. Operating earnings is used by the Board to make strategic decisions and as a guide to assessing an appropriate distribution. The distribution considers operating earnings and net cash flows from operating activities generated during the period.

In preparing its financial statements the REIT has considered how the future economic outlook may impact upon its business operations and upon the business operations of its tenant customers. In assessing such impacts management have relied upon certain key estimates to evaluate current and future business conditions. Inherent in any estimate is a level of uncertainty.

Estimation uncertainty is associated with:

- the extent and duration of a high inflation and interest rate environment;
- disruption and volatility in capital markets;
- deteriorating credit and liquidity concerns, impacting the ability of the REIT's speciality tenants to meet their rental obligations;
- declines in consumer discretionary spending;
- the effectiveness of government and central bank measures: and
- judgements in property valuations such as letting up time, incentives provided and vacancy.

The uncertainty of the current geopolitical events and subsequent increase in consumer price inflation and interest rates in Australia may have an impact on the future performance of the portfolio. The REIT benefits from its inflation linked revenue streams and the interest rate hedging in place.

The REIT has developed various accounting estimates in this report based on forecasts of economic conditions which reflect expectations and assumptions as at 30 June 2024 about future events that the Directors believe are reasonable in the circumstances. There is a considerable degree of judgement involved in preparing forecasts. The underlying assumptions are also subject to uncertainties which are often outside the control of the REIT. Accordingly, actual economic conditions are likely to be different from those forecast since anticipated events frequently do not occur as expected, and the effect of those differences may significantly impact accounting estimates included in this report.

A1. Segment information

(a) Description of segments

The Directors of the Responsible Entity have determined the operating segments based on the reports reviewed by the chief operating decision maker, being the Board of the Responsible Entity. The REIT has two operating segments:

Convenience shopping centre retail

This segment comprises convenience-based retail shopping centre investment properties held directly and through investments in joint venture entities.

Convenience net lease retail

This segment comprises convenience net lease retail investment properties which includes service station and hospitality assets. The assets are held both directly and through investments in joint venture and associate entities.

The value of investments, income and expenses are included based on the REIT's ownership percentage. Investment properties are presented on the basis set out in Note B1. All other assets and liabilities are presented on a consolidated basis, in line with the consolidated balance sheet. This is consistent with the manner in which the information is presented to the Board in its capacity as chief operating decision maker.

2024

2023

(b) Segment information provided to the Board

The operating earnings reported to the Board for the operating segments for the years ended 30 June 2024 and 30 June 2023 are as follows:

	2024	2023
	\$'m	\$'m
Convenience shopping centre retail segment		
Property rental income	161.8	162.9
Other property income	48.7	46.6
Add back: straight lining of rental income and amortisation of incentives	13.6	14.0
Property expenses	(70.4)	(69.3)
Net income from joint venture entities	27.1	28.6
Total convenience shopping centre retail segment income	180.8	182.7
Convenience net lease retail segment		
Property rental income	3.9	3.3
Net income from joint venture and associate entities	43.3	36.7
Total convenience net lease retail segment income	47.2	40.0
Total income	228.0	222.7
Other income	1.9	0.6
Management fees	(15.6)	(16.1)
Finance costs	(51.8)	(36.5)
Other expenses	(3.5)	(3.8)
Operating earnings	159.0	166.9
Basic weighted average number of units (millions)	581.2	581.2
Operating earnings per unit (cents)	27.4	28.7

Property rental income

Property rental income represents income earned from the long-term rental of the REIT's properties and is recognised on a straight line basis over the lease term. The portion of rental income relating to fixed increases in operating lease rentals in future years is recognised as a separate component of investment properties. Turnover rent is recognised on an accrual basis.

Minimum lease payments to be received includes future amounts to be received on non-cancellable operating leases, not recognised in the financial statements at balance date. The remainder will be accounted for as property rental income as it is earned. Amounts receivable under non-cancellable operating leases where the REIT's right to consideration for a service directly corresponds with the value of the service provided to the customer have not been included (for example, variable amounts payable by tenants for their share of the operating costs of the asset).

Minimum lease payments under non-cancellable operating leases of investment properties not recognised in the financial statements as receivable are as follows:

	Within 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Total
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
2024	181.5	164.4	145.5	120.4	93.9	252.3	958.0
2023	197.9	183.8	162.9	140.2	110.1	312.8	1,107.7

Other property income

Other property income principally includes the proportion of shopping centre operating costs which are recoverable from tenants in accordance with lease agreements and relevant Retail Tenancy Acts.

Property expenses

Property expenses, other expenses and outgoings, including rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of the REIT, are recognised on an accruals basis.

The operating earnings on a look through basis (which includes the REIT's share of joint ventures and associates) are set out below:

	2024	2023
	\$'m	\$'m
Convenience shopping centre retail net property income	190.1	190.6
Convenience net lease retail net property income	54.6	47.1
Other income	2.4	8.0
Management fees	(17.5)	(18.1)
Finance costs	(66.6)	(49.2)
Other expenses	(4.0)	(4.3)
Operating earnings	159.0	166.9

A reconciliation of operating earnings to statutory profit on a look through basis (including the REIT's share of joint venture and associate entities) is set out below:

	2027	2020
	\$'m	\$'m
Operating earnings	159.0	166.9
Net revaluation loss on investment properties	(84.9)	(83.6)
Straight lining of rental income and amortisation of incentives	(17.3)	(18.0)
Acquisition and disposal related costs	(11.3)	(8.0)
Net loss on derivative financial instruments	(28.3)	(19.9)
Foreign exchange (loss)/gain	(0.1)	1.0
Other	0.1	(0.6)
Statutory profit for the year	17.2	37.8

A2. Distributions and earnings per unit

(a) Distributions paid and payable

	2024	2023
	\$'m	\$'m
Final distribution for the six months ended 30 June 2024 of 12.40 cents per unit payable on 30 August 2024	72.1	-
Interim distribution for the six months ended 31 December 2023 of 12.30 cents per unit paid on 29 February 2024	71.5	-
Final distribution for the six months ended 30 June 2023 of 12.80 cents per unit paid on 31 August 2023	-	74.4
Interim distribution for the six months ended 31 December 2022 of 13.00 cents per unit paid on 28 February 2023	-	75.6
	143.6	150.0

Pursuant to the REIT's constitution, the amount distributed to unitholders is at the discretion of the Responsible Entity. The Responsible Entity uses operating earnings (refer to Note A1) as a guide to assessing an appropriate distribution to declare.

A liability is recognised for the amount of any distribution declared by the REIT on or before the end of the reporting period but not distributed at balance date.

Under current Australian income tax legislation, the REIT is not liable to pay income tax provided the trustee has attributed all the taxable income of the REIT to unitholders.

Earnings per unit

	2024	2023
Basic and diluted earnings per unit		
Net profit from continuing operations (\$'m)	17.2	37.8
Operating earnings for the year (\$'m)	159.0	166.9
Weighted average number of units used in the calculation of basic earnings per unit (millions)*	581.2	581.2
Basic and diluted earnings per ordinary unitholder of the REIT		
Earnings per unit (cents)	2.96	6.50
Operating earnings per unit (cents)	27.36	28.71

* Weighted average number of units is calculated from the date of issue.

Basic earnings per unit is determined by dividing the profit by the weighted average number of ordinary units on issue during the

Operating earnings per unit is determined by dividing the operating earnings by the weighted average number of ordinary units on issue during the year.

Diluted earnings per unit is determined by dividing the profit by the weighted average number of ordinary units and dilutive potential ordinary units on issue during the year. The REIT has no dilutive or convertible units on issue.

A3. Reconciliation of net profit to operating cash flow

Reconciliation of statutory profit to net cash flows from operating activities

	2024	2023
	\$'m	\$'m
Statutory profit for the year	17.2	37.8
Non-cash items		
Straight lining and amortisation of lease incentives	13.6	13.9
Share of net loss on investment in joint venture and associate entities	0.6	24.5
Property valuation loss	101.3	71.5
Acquisition and disposal related costs	8.7	2.1
Net loss on derivative financial instruments	20.2	18.1
Write off of capitalised borrowing costs related to refinancing	0.3	-
Foreign exchange losses	(0.2)	(1.0)
Change in assets and liabilities		
(Increase)/decrease in assets		
Receivables and other assets	1.0	(1.8)
Net income receivable from investment in joint venture and associate entities	(6.3)	(3.6)
Prepayments	-	(0.1)
Unamortised borrowing costs	0.2	0.4
Increase/(decrease) in liabilities		
Payables and other liabilities	(8.0)	0.4
Net cash flows from operating activities	148.6	162.2

B. Property Portfolio Assets

The REIT's property portfolio assets comprise directly held investment properties and indirectly held interests in investment properties held through joint ventures and associates. Investment properties comprise investment interests in land and buildings held for long term rental yields, including properties that are under development for future use as investment properties. Investments in joint ventures and associates comprise indirect interests in investment properties held by a separate legal entity

The following table summarises the property portfolio assets detailed in this section, including those directly owned and the REIT's ownership share of the properties indirectly held:

		2024	2023
	Notes	\$'m	\$'m
Current assets			
Assets held for sale	B1	-	2.8
Total current assets		-	2.8
Non-current assets			
Investment properties	B1	2,357.5	2,680.5
Joint venture and associate investment property	B2	1,690.8	1,603.2
Joint venture and associate non-investment property assets and liabilities	B2	(354.7)	(307.8)
Total non-current assets		3,693.6	3,975.9
Property portfolio assets, including interests in joint venture and associate	es	3,693.6	3,978.7
<u> </u>			

B1. Investment properties

Investment properties

Initially, investment properties are measured at cost including transaction costs. Subsequent to initial recognition, the investment properties are then stated at fair value. Revaluation gains and losses are included in the consolidated statement of comprehensive income in the period in which they arise.

Assets held for sale

Assets which are classified as held for sale are classified as current assets as it is expected they will be divested within the coming reporting period. Each asset is for sale in its current condition and is subject to an active marketing campaign or has an executed sales contract.

Development properties

The total cost of a development property is generally capitalised to its carrying value until development is complete. At the commencement of a development project, an estimated valuation on completion is obtained and the capitalised costs during the project are monitored against this initial valuation. Post completion, the property is externally valued with a full formal report and thereafter the stabilised asset valuation process applies. At each reporting date, the carrying values of development properties are reviewed to determine whether they are in excess of their fair value. Where appropriate, a write-down is made to reflect fair value.

(a) Valuation process

The Responsible Entity conducts an investment property valuation process on a semi-annual basis. This process is overseen by the Executive Property Valuations Committee (EVPC), which is an internal Charter Hall committee comprised of the Group CEO, Chief Investment Officer and Head of Capital Transactions. The role of the EVPC is to oversee the valuation process including:

- approving a panel of independent valuers;
- reviewing key valuation inputs and assumptions;
- · reviewing the independent and internal valuations prior to these being presented to the Board; and
- to act as an escalation point between the group and any external valuer.

Valuations are performed either by independent professionally qualified external valuers or by Charter Hall's internal valuers who hold recognised relevant professional qualifications.

The use of independent external valuers is on a progressive basis over a two year period, or earlier, where the Responsible Entity deems it appropriate or believes there may be a material change in the carrying value of the property. For properties not under development or subject to a sales process, if the external valuation is more than 12 months old then the property is externally valued. For others, an assessment is made as to which properties are likely to have had material movements in the book value reported at the last reporting period to determine whether they should be revalued externally or whether an internal valuation is applicable.

Independent external valuations were conducted for 100% of the REIT's portfolio during the year, including joint ventures and associates, with 74% of properties being independently valued at 30 June 2024 (2023: 97%).

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b) Valuation techniques and key judgements

In determining the fair value of investment properties, management has considered the nature, characteristics and risks of its investment properties. Such risks include but are not limited to the property cycle, structural changes in retail and the current and future macro-economic environment. The table below identifies the assumptions and inputs, which are not based on observable market data, used to measure the fair value (level 3) of the wholly owned investment properties. Fair value is determined using Discounted Cash Flow (DCF) and income capitalisation methods.

	Fair value	Gross market rent	Capitalisation rate	Terminal yield	Discount rate
	\$'m	(\$ p.a./sqm)	(%)	(%)	(%)
2024	2,357.5	164 - 690	4.4 - 7.8	4.6 - 8.0	5.5 - 8.5
2023	2,680.5	130 - 686	4.6 - 7.3	5.1 - 7.5	5.0 - 8.0

Term	Definition
Discounted Cash Flow (DCF) method	A method in which a discount rate is applied to future expected income streams to estimate the present value.
Income capitalisation method	A valuation approach that provides an indication of value by converting future cash flows to a single current capital value.
Gross market rent	The estimated amount for which an interest in real property should be leased to a tenant on the valuation date between a willing lessor and a willing lessee on appropriate lease terms in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.
Capitalisation rate	The return represented by the income produced by an investment, expressed as a percentage.
Terminal yield	A percentage return applied to the expected net income following a hypothetical sale at the end of the cash flow period.
Discount rate	A rate of return used to convert a future monetary sum or cash flow into present value.

Sensitivity analysis

The movement in capitalisation rate is considered by the REIT as the most significant assumption to impact the fair value of investment properties.

Valuation movements in convenience shopping centre retail assets are exposed to variations in both capitalisation rates and discount rates. Valuation movements in convenience net lease retail assets are exposed to variations in capitalisation rates.

The table below reflects the potential net increase/(decrease) in the REIT's investment properties, resulting from changes in the capitalisation rate.

	- 25 basis points	+ 25 basis points
	\$'m	\$'m
2024	99.7	(91.9)
2023	120.0	(110.0)

The table below reflects the potential net increase/(decrease) in the REIT's investment properties (on a look through basis), resulting from changes in the capitalisation rate.

	- 25 basis points	+ 25 basis points
	\$'m	\$'m
2024	182.6	(167.5)
2023	201.0	(184.0)

The table below reflects the potential net increase/(decrease) in the REIT's wholly owned convenience shopping centre retail investment properties, resulting from changes in the discount rate.

	- 25 basis points	+ 25 basis points
	\$'m	\$'m
2024	41.8	(40.7)
2023	48.2	(47.5)

c) Reconciliation of the carrying amount of investment properties at the beginning and end of the year

	2024	2023
	\$'m	\$'m
Carrying amount at the beginning of the year	2,680.5	2,692.2
Additions and capital improvements	79.6	135.5
Acquisition costs incurred	2.1	1.4
Revaluation decrement attributable to acquisition costs	(2.1)	(1.4)
Net revaluation decrement	(99.0)	(65.9)
Straight lining and amortisation of lease incentives	(13.6)	(13.9)
Disposals	(290.0)	(64.6)
Reclassification of investment properties as held for sale	-	(2.8)
Carrying amount at the end of the year	2,357.5	2,680.5

B2. Investment in joint venture and associate entities

The REIT accounts for investments in joint venture and associate entities using the equity method, with investments initially recognised at cost and adjusted thereafter to recognise the REIT's share of post-acquisition profits or losses of the investee in profit or loss of the REIT, and the REIT's share of movements in other comprehensive income of the investee in other comprehensive income of the REIT. Distributions received or receivable from joint ventures are recognised as a reduction in the carrying amount of the investment.

When the REIT's share of losses in an equity accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the REIT does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the REIT and its joint venture entities are eliminated to the extent of the REIT's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the REIT.

The REIT exercises joint control over the joint venture entities, but neither the REIT nor its joint venture partners have control in their own right, irrespective of their ownership interest. An associate is an entity over which the REIT has significant influence. The principal activity of all joint venture and associate entities during the period was property investment.

Management regularly reviews equity accounted investments for impairment by reference to changes in circumstances or contractual arrangements, external independent property valuations and market conditions, using generally accepted market practices. When a recoverable amount is estimated through a value in use calculation, critical judgements and estimates are made regarding future cash flows and an appropriate discount rate.

Information relating to the joint venture and associate entities is detailed below. All joint venture and associate entities have a reporting period end date of 30 June unless otherwise stated.

			Ownershi	p interest
	Country of		2024	2023
Joint venture and associate entity	establishment	Principal activity	%	%
Charter Hall Retail Partnership No.1 Trust (CHRP1)	Australia	Property investment	50.0%	50.0%
Charter Hall Retail Partnership No.2 Trust (CHRP2)	Australia	Property investment	49.9%	49.9%
Charter Hall Retail Partnership No.6 Trust (CHRP6)	Australia	Property investment	20.0%	20.0%
Charter Hall Australian Convenience Retail Trust				
(CHART)	Australia	Property investment	47.5%	47.5%
CH Gateway Plaza Trust (CHGWT)	Australia	Property investment	50.0%	50.0%
CH Salamander Bay Square Trust (CHSBT)	Australia	Property investment	50.5%	50.5%
CH Dartmouth NZ Wholesale Fund (CDNZW)	Australia	Property investment	50.0%	50.0%
Ampol Property Trust 2 (APT2)	Australia	Property investment	49.0%	49.0%
CH AP Fund (CHAPF)*	Australia	Property investment	5.0%	5.0%
Z Energy Property Limited Partnership	New Zealand	Property investment	49.0%	49.0%
LWIP2 Trust	Australia	Property investment	28.9%	26.0%
CH Investment Trust (CHIT)	Australia	Property investment	50.0%	-

(a) Equity accounted value of investment in joint venture and associate entities

* 31 December period end

	2024	2023
	\$'m	\$'m
Balance at the beginning of the year	1,295.4	1,227.8
Acquisition of interest in joint venture and associate entities	48.5	179.5
Acquisition costs incurred	-	4.1
Revaluation decrement attributable to acquisition costs	-	(4.1)
Share of equity accounted profit	70.0	40.8
Distributions received and receivable	(69.1)	(62.1)
Capital distribution	(43.3)	(1.2)
Equity calls and distribution reinvested	34.4	-
Unrealised foreign exchange movements on investments	0.2	5.8
Disposal of interest in joint venture and associate entities	-	(95.1)
Other	-	(0.1)
Balance at the end of the year	1,336.1	1,295.4
		-

(b) Share of results attributable to joint venture and associate entities

The tables below provide summarised information about the financial performance of the joint venture and associate entities as a whole as at 30 June 2024, not the REIT's proportionate share. Those investments that are not individually material to the REIT have been included in aggregate in the column 'Convenience Shopping Centre Investments Other' (SCI Other) and 'Convenience Net Lease Investments Other' (Net Lease Other). Materiality is assessed on the investments' contribution to the REIT's income and net assets.

					Net Lease	
	CHRP1	CHRP2	SCI Other	CHART	Other	Total
	100%	100%	100%	100%	100%	100%
	interest	interest	interest	interest	interest	interest
2024	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Income						
Property income	37.4	20.6	63.3	-	14.8	136.1
Share of net profit from investments	-	-	-	53.7	80.6	134.3
Property expenses	(11.4)	(5.6)	(17.2)	-	(0.3)	(34.5)
Net property income	26.0	15.0	46.1	53.7	95.1	235.9
Finance costs	(8.7)	(3.3)	(6.1)	(13.0)	(3.4)	(34.5)
Other expenses	(2.0)	(1.2)	(1.9)	(0.3)	(3.2)	(8.6)
Total expenses	(10.7)	(4.5)	(8.0)	(13.3)	(6.6)	(43.1)
Operating earnings	15.3	10.5	38.1	40.4	88.5	192.8
Net revaluation increment/(decrement) on investment properties	(3.2)	(3.0)	(11.2)	44.9	28.1	55.6
Acquisition and disposal related costs	(0.7)	-	(8.1)	-	(2.1)	(10.9)
Net unrealised loss on derivative financial instruments	(2.9)	(0.8)	(0.6)	(12.7)	(0.6)	(17.6)
Other	(2.3)	(2.1)	(5.0)	(0.2)	0.1	(9.6)
Statutory profit for the year	6.2	4.6	13.2	72.4	114.0	210.4
Total comprehensive income	6.2	4.6	13.2	72.4	114.0	210.4
REIT's interest in total comprehensive income	3.1	2.3	5.2	34.4	25.0	70.0

					Net Lease	
	CHRP1	CHRP2	SCI Other	CHART	Other	Total
	100%	100%	100%	100%	100%	100%
	interest	interest	interest	interest	interest	interest
2023	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Income						
Property income	42.2	19.6	56.8	-	8.3	126.9
Share of net profit from investments	-	-	-	49.8	70.3	120.1
Property expenses	(13.1)	(5.2)	(14.8)	-	(1.0)	(34.1)
Net property income	29.1	14.4	42.0	49.8	77.6	212.9
Finance costs	(7.4)	(2.5)	(4.1)	(12.6)	(1.5)	(28.1)
Other expenses	(2.4)	(1.2)	(1.7)	(0.3)	(3.3)	(8.9)
Total expenses	(9.8)	(3.7)	(5.8)	(12.9)	(4.8)	(37.0)
Operating earnings	19.3	10.7	36.2	36.9	72.8	175.9
Net revaluation increment/(decrement) on investment properties	(4.7)	(0.3)	3.4	(9.4)	(38.9)	(49.9)
Acquisition and disposal related costs	(0.7)	-	-	-	-	(0.7)
Net unrealised gain/(loss) on derivative financial instruments	(0.1)	(0.3)	(0.4)	(3.4)	0.3	(3.9)
Other	(2.4)	(2.3)	(4.7)	(1.7)	(0.6)	(11.7)
Statutory profit for the year	11.4	7.8	34.5	22.4	33.6	109.7
Total comprehensive income	11.4	7.8	34.5	22.4	33.6	109.7
REIT's interest in total comprehensive income	5.7	3.9	11.5	10.6	9.1	40.8

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Share of joint venture entities and associates' assets and liabilities

The tables below provide summarised information about the financial position of the joint venture and associate entities as a whole as at 30 June 2024, not the REIT's proportionate share. Those investments that are not individually material to the REIT have been included in aggregate in the column 'Convenience Shopping Centre Investments Other' (SCI Other) and 'Convenience Net Lease Investments Other' (Net Lease Other). Materiality is assessed on the investments' contribution to the REIT's income and net assets.

					Net Lease	
	CHRP1	CHRP2	SCI Other	CHART	Other	Total
	100%	100%	100%	100%	100%	100%
	interest	interest	interest	interest	interest	interest
2024	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Summarised balance sheet:						
Current assets	4.2	3.0	11.8	14.2	19.0	52.2
Derivative financial instruments - current assets	1.4	-	-	3.5	-	4.9
Investment properties - non-current assets	401.8	260.0	872.9	-	304.1	1,838.8
Investment in units - non-current assets	-	-	-	1,129.8	1,722.9	2,852.7
Derivative financial instruments - non-current						
assets	-	1.1	1.0	15.3	0.5	17.9
Current liabilities	8.1	5.5	18.4	13.5	20.7	66.2
Borrowings - non-current liabilities	140.8	70.4	144.9	428.5	75.7	860.3
Net assets	258.5	188.2	722.4	720.8	1,950.1	3,840.0
REIT's interest in %	50.0	49.9	Various	47.5	Various	
REIT's interest in \$'m and carrying value	129.3	93.9	251.1	342.4	519.4	1,336.1

	CHRP1 100% interest	CHRP2 100% interest	SCI Other 100% interest	CHART 100% interest	Net Lease Other 100% interest	Total 100% interest
2023	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Summarised balance sheet:						
Current assets	86.2	2.8	9.5	14.8	16.6	129.9
Investment properties - non-current assets	439.0	262.5	750.5	-	272.3	1,724.3
Investment in units - non-current assets	-	-	-	1,087.6	1,605.2	2,692.8
Derivative financial instruments - non-current						
assets	4.2	2.0	-	31.2	1.2	38.6
Current liabilities	12.2	6.4	12.6	14.4	17.1	62.7
Borrowings - non-current liabilities	177.0	66.9	103.2	427.8	55.3	830.2
Net assets	340.2	194.0	644.2	691.4	1,822.9	3,692.7
REIT's interest in %	50.0	49.9	Various	47.5	Various	
REIT's interest in \$'m and carrying value	170.1	96.8	237.2	328.4	462.9	1,295.4

B3. Expenditure commitments

The REIT and its joint venture and associate entities may enter into contracts for the acquisition, construction and development of properties in Australia. The commitments of the REIT in relation to such contracts are \$27.2 million (2023: \$11.7 million). The commitments of the REIT, including share in the commitments of the joint venture and associate entities is \$28.0 million (2023: \$16.8 million). These commitments have not been recognised in the consolidated financial statements of the REIT.

As at 30 June 2024 the REIT has no commitments or contingent liabilities other than those described above.

C. Capital Structure and Financial Risk Management

The REIT's activities expose it to numerous external financial risks such as market risk, credit risk, foreign exchange risk and liquidity risk. This section explains how the REIT utilises its risk management framework to reduce volatility from these external factors.

C1. Capital risk management

Prudent capital management is one of the key strategies of the REIT, aligning with the REIT's resilient portfolio of nondiscretionary Australian retail convenience and extending capital partnerships.

The REIT currently sources its capital through:

- debt sourced from a diverse mix of local and international banks and the US private placement bond market; and
- the listed Australian equity market.

The REIT is able to alter its capital mix by issuing new units, utilising the DRP, electing to have the DRP underwritten, adjusting the amount of distributions paid, activating a unit buyback program or selling assets to reduce borrowings.

The REIT's approach to capital management is regularly reviewed by management and the Board to ensure compliance with gearing, interest cover ratios and other covenants within approved limits and continuing to operate as a going concern.

The REIT has a target look through portfolio gearing of 30-40% of debt to total assets.

The REIT uses cross currency swaps, foreign currency denominated debt and Forward Exchange Contracts (FEC) to ensure it is 100% foreign exchange hedged for all foreign denominated debt and interest rate obligations and 90-100% capital hedged on the foreign currency gross asset value, see note C3. The REIT's foreign currency assets or liabilities include the US Private Placement (USPP) notes on issue and the REIT's investment in foreign operations.

The REIT also protects its assets by taking out insurance with creditworthy insurers.

C2. Borrowings and liquidity

a) Borrowings

Borrowings are initially recognised at fair value, estimated by comparing the margin on the facility to the pricing of a similar facility in the current market, and subsequently measured at amortised cost using the effective interest rate method. Under the effective interest rate method, any transaction fees, costs, discounts and premiums directly related to the borrowings are recognised in profit or loss over the expected life of the borrowings unless there is an effective fair value hedge of the borrowings, in which case a fair value adjustment will be applied based on the mark to market movement in the benchmark component of the borrowings and this movement is recognised in profit or loss. All borrowings with maturities greater than 12 months after reporting date are classified as non-current liabilities. Refer to B2 (c) for borrowings within joint ventures and associates.

Borrowings

	2024				2023	3		
	Current	Non- current	Total carrying amount	Fair value	Current	Non- current	Total carrying amount	Fair value
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
US Private Placement notes*	-	454.2	454.2	467.0	-	445.4	445.4	448.3
Bank loan - term debt**	-	582.7	582.7	589.2	-	754.4	754.4	758.4
Total unsecured borrowings	-	1,036.9	1,036.9	1,056.2	-	1,199.8	1,199.8	1,206.7
Undrawn bank facility			389.0				67.0	

^{*} Includes a fair value hedge adjustment of \$(33.2) million (30 June 2023: \$(42.0) million).

^{**} Includes unamortised transaction costs of \$3.3 million (30 June 2023: \$3.6 million)

US Private Placement notes

Information about USPP notes is summarised in the table below:

	US dollar fixed coupon	Issue date	Maturity date	Australian dollar equivalent at issue date \$'m	Carrying amount 30 Jun 2024 \$'m
USPP	3.55%	July 2015	July 2027	251.6	299.9
USPP	3.76%	May 2016	May 2026	177.4	187.5
Total exposure				429.0	487.4
Fair value hedge adjustment				-	(33.2)
Total				429.0	454.2

The REIT's interest rate and foreign exchange exposure under these notes is 100% hedged with cross currency interest rate swaps (refer to Note C3).

Bank loans – Bilateral revolving facility agreements

		Drawn amount at
	Facility limits	30 Jun 2024
Maturity date	\$'m	\$'m
Mar 2026	100.0	100.0
Jul 2026	200.0	200.0
Nov 2026	170.0	60.0
Jul 2027	75.0	-
Jul 2028	330.0	126.0
Aug 2028	100.0	100.0
	975.0	586.0

				975.0	586.
Net debt reconciliation					
))		Movement in			
		derivatives and	Movement in	Movement in	
	2023	foreign exchange	transaction costs	cash	20
	\$'m	\$'m	\$'m	\$'m	\$
Bank loans	758.0	-	-	(172.0)	586
Unamortised transaction costs	(3.6)	-	0.3	-	(3
USPP	445.4	8.8	-	-	454
Total unsecured borrowings	1,199.8	8.8	0.3	(172.0)	1,036
Cash	(22.4)	-	-	3.7	(18
Net debt	1,177.4	8.8	0.3	(168.3)	1,018
		Movement in			
		derivatives and	Movement in		
	2022	foreign exchange	transaction costs	Movement in cash	20
	\$'m	\$'m	\$'m	\$'m	
Bank loans	602.3	-	-	155.7	758
Unamortised transaction costs	(4.0)	-	0.4	-	(3
USPP	446.2	(8.0)	-	-	445
9011					4 404
Total unsecured borrowings	1,044.5	(0.8)	0.4	155.7	1,199
J = 1 :	1,044.5 (21.8)	(0.8)	0.4	155.7 (0.6)	1,199 (22

	2022 \$'m	Movement in derivatives and foreign exchange \$'m	Movement in transaction costs \$'m	Movement in cash	2023 \$'m
Bank loans	602.3	-	-	155.7	758.0
Unamortised transaction costs	(4.0)	-	0.4	-	(3.6)
USPP	446.2	(8.0)	-	-	445.4
Total unsecured borrowings	1,044.5	(0.8)	0.4	155.7	1,199.8
Cash	(21.8)	-	-	(0.6)	(22.4)
Net debt	1,022.7	(0.8)	0.4	155.1	1,177.4

Covenants

The USPP notes and unsecured bank loans are repayable immediately if any of the following occurs:

- the REIT defaults on payments of interest or principal;
- interest cover ratio falls below 2.00:1;
- total look through liabilities to total look-through tangible assets ratio exceeds 50%;
- priority debt of the REIT over the total look through tangible assets exceeds 5%;
- the REIT's look through share in the priority debt of the joint venture and associate entities over the total look through tangible assets exceeds 15%; or
- unencumbered wholly owned assets of the REIT over total tangible assets falls below 85%.

The REIT complied with all debt covenants during the financial year.

Other significant contract terms

Under loan documents in place with independent third party lenders, the lender may be entitled to call for early repayment of the facility or may place additional conditions upon the REIT if:

- CHRML ceases to be the Responsible Entity of the REIT;
- CHRML ceases to be under the control of Charter Hall Limited (CHL) or a wholly-owned subsidiary of CHL;
- any one person (or persons acting together) acquires control of the REIT; or
- the units in the REIT cease to be listed on the ASX.

Finance costs

	2024	2023
	\$'m	\$'m
Finance costs incurred on financial instruments:		
Debt - at amortised cost	61.9	48.8
Interest rate swaps - fair value through profit and loss*	(8.8)	(10.0)
	53.1	38.8

^{*}Net interest (received) under interest rate swap agreements.

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C3. Derivative financial instruments

(a) Derivative financial instruments

The REIT uses derivatives to hedge its exposure to interest rates. Derivative financial instruments are measured and recognised at fair value on a recurring basis. All derivates are classified based on their maturity date and are not split based on notional cashflows.

The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The REIT designates certain derivatives as either fair value hedges or cash flow hedges. Hedge ineffectiveness may occur due to credit/debit value adjustments and differences in critical terms between the hedging instrument and the hedged item.

For derivatives not in hedging arrangements where an upfront payment is made, subsequent changes in fair value arising from cash receipts are classified as interest and recognised within finance costs, with a corresponding adjustment to net fair value loss on derivative financial instruments.

Fair value hedges

The gain or loss relating to interest payments on interest rate swaps hedging fixed rate borrowings is recognised in profit or loss within finance costs. Changes in the fair value of derivative hedging instruments and the hedged fixed rate borrowings attributable to interest rate risk are recognised within 'Net gains/(losses) from derivative financial instruments'. The gain or loss relating to the ineffective portion is also recognised in profit or loss within 'Net gains/(losses) from derivative financial instruments'.

Cash flow hedges

The effective portion of changes in the fair value of derivatives is recognised in other comprehensive income and accumulated in the cash flow hedge reserve in equity. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss within 'Net gains/(losses) from derivative financial instruments'.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for instance when the forecast transaction that is hedged takes place).

Consolidated balance sheet	2024	2023		
	Asset	Liability	Asset	Liability
	\$'m	\$'m	\$'m	\$'m
Current				
Interest rate swaps	17.1	-	12.0	-
Cross currency swaps	4.8	-	4.8	-
Forward exchange contracts	-	7.0	-	0.3
Total current derivative financial instruments	21.9	7.0	16.8	0.3
Non-current				
Interest rate swaps	7.2	-	30.7	-
Cross currency swaps	28.3	1.2	24.9	5.8
Forward exchange contracts	-	20.5	-	25.1
Total non-current derivative financial instruments	35.5	21.7	55.6	30.9
Total derivative financial instruments	57.4	28.7	72.4	31.2

Cross currency interest rate swaps currently in place cover 100% (2023: 100%) of the US dollar-denominated debt outstanding.

The effects of hedge accounting on the REIT's financial position and performance are as follows:

Cross currency interest rate swaps	2024	2023
	\$'m	\$'m
Carrying amount	31.9	23.9
Notional amount	429.0	429.0
Maturity date	22 July 2027	22 July 2027
Hedge ratio	1:1	1:1
Change in fair value of outstanding hedging instruments since 1 July	8.0	(1.2)
Change in value of hedged item used to determine hedge effectiveness	(8.8)	1.7

Summary of cross currency interest rate swap movements

	2023	2024	
	\$'m	\$'m	\$'m
Total USPP exposure	(445.4)	(8.8)	(454.2)
Cross currency interest rate swaps	23.9	8.0	31.9
Accrued interest on swaps	(4.8)	-	(4.8)
Total cross currency interest rate swaps	19.1	8.0	27.1
Net USPP exposure	(426.3)	(0.8)	(427.1)
		ign exchange and	2023
	\$'m	\$'m	\$'m
Total USPP exposure	(446.2)	0.8	(445.4)
Cross currency interest rate swaps	25.1	(1.2)	23.9
Accrued interest on swaps	(5.0)	0.2	(4.8)
Total cross currency interest rate swaps	20.1	(1.0)	19.1
Net USPP exposure	(426.1)	(0.2)	(426.3)

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(b) Interest rate swaps

At 30 June 2024, the fixed rate under interest rate swaps was 1.84% per annum and the comparable market rate for similar weighted average hedge duration of 2.12 years was 4.36% per annum (2023: fixed rate under interest rate swaps was 1.94% and the comparable market rate for a similar weighted average hedge duration of 1.82 years was 4.58%).

Changes in fair value for interest rate swap derivatives are classified as interest expense to the extent that net cash flows are exchanged.

As at balance date the notional principal amounts and periods of expiry of the interest rate swap contracts which are linked to floating rates are as follows:

	1 year	2 - 3	3 - 4	4 - 5	More than 5	Net position - REIT pays fixed
	or less	years	years	years	years	rate and receives floating rate
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
2024	670.0	177.4	-	-	-	847.4
2023	125.0	847.4	-	-	-	972.4

Valuation techniques used to derive level 2 fair values

Derivatives are classified as level 2 on the fair value hierarchy as the inputs used to determine fair value are observable market data but not quoted prices.

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of cross currency interest rate swaps is determined using forward foreign exchange market rates and the present value of the estimated future cash flows at the balance date.

Credit value adjustments are calculated based on the counterparty's credit risk using the counterparty's credit default swap curve as a benchmark. Debit value adjustments are calculated based on the REIT's credit risk using debt financing available to the REIT as a benchmark.

C4. Contributed equity and reserves

		Date of income	2024	2023
Details	No. of units	entitlement	\$'m	\$'m
Units on issue	581,229,609	30 June 2022		2,884.7
Units on issue	581,229,609	30 June 2023	2,884.7	2,884.7
Units on issue	581,229,609	30 June 2024	2,884.7	

As stipulated in the REIT's constitution, each unit represents a right to an individual share in the REIT and does not extend to a right to the underlying assets of the REIT. There are no separate classes of units and each unit has the same rights attaching to it as all other units in the REIT.

Each unit confers the right to vote at meetings of unitholders, subject to any voting restrictions imposed on a unitholder under the Corporations Act 2001 and the ASX Listing Rules. Units on issue are classified as equity and are recognised at the fair value of the consideration received by the REIT. Transaction costs arising on the issue of equity are recognised directly in equity as a reduction in the proceeds of units to which the costs relate.

Distribution Reinvestment Plan (DRP)

The REIT has established a DRP under which unitholders may elect to have all or part of their distribution entitlements satisfied by the issue of new units rather than being paid in cash. The DRP issue price is determined at a discount of 1.0% to the daily average of the volume weighted average market price of units traded on the ASX during the 15 business days commencing on the third business day following the distribution record date. The DRP was not active during the year ended 30 June 2024.

(b) Reserves

	Foreign currency translation reserve	Cash flow hedge reserve	Foreign currency basis reserve	Total reserves
	\$'m	\$'m	\$'m	\$'m
Opening balance 1 July 2023	0.2	2.2	0.5	2.9
Changes in reserves	(2.5)	(0.5)	(0.5)	(3.5)
Balance 30 June 2024	(2.3)	1.7	-	(0.6)
Opening balance 1 July 2022	(6.2)	1.5	1.4	(3.3)
Changes in reserves	6.4	0.7	(0.9)	6.2
Balance 30 June 2023	0.2	2.2	0.5	2.9

In accordance with the REIT's constitution, amounts may be transferred from reserves or contributed equity to fund distributions.

When cross currency interest rate swaps are used to hedge the market risks of borrowings denominated in foreign currencies, the REIT does not designate the currency basis spread as part of the hedging instrument within the hedge relationship. Currency basis spread is a liquidity premium that is charged for exchanging different currencies, and changes over time impacting the fair value of cross currency swaps. The changes in the fair value of currency basis spread are recognised in other comprehensive income in the hedging reserve in equity.

C5. Financial risk management

The REIT's principal financial instruments comprise cash and cash equivalents, receivables, payables, interest bearing liabilities and derivative financial instruments.

The table below shows the REIT's exposure to a variety of financial risks and the various measures it uses to monitor exposures to these types of risks. The REIT manages its exposure to these financial risks in accordance with the REIT's Financial Risk Management (FRM) policy as approved by the Board. The policy sets out the REIT's approach to managing financial risks, the policies and controls utilised to minimise the potential impact of these risks on its performance and the roles and responsibilities of those involved in the management of these financial risks. Derivative financial instruments are used exclusively for hedging purposes and not for trading or speculative purposes.

Other than financial instruments, the REIT is exposed to property price risk including property rental risks.

Risk	Definition	Exposure	Exposure management
Market risk – Foreign exchange risk	The risk that changes in foreign exchange rates will change the Australian dollar value of the	US Private Placement issuances denominated in US dollars.	Cross currency swaps are used to convert US dollar borrowings into Australian dollar exposures.
	REIT's foreign denominated net assets or earnings.	Investment in foreign operations denominated in NZ dollars.	Forward exchange contracts are used to hedge the investment in foreign operations and distributions received.
Market risk – Interest rate risk	The risk that changes in interest rates will change the fair value or cash flows of the REIT's monetary assets and liabilities.	Cash and borrowings at fixed and floating rates.	Interest rate swaps are used to hedge movements in interest rates.
Liquidity risk	The risk that the REIT has insufficient liquid assets to meet its obligations as they become due and payable.	Payables, borrowings and other liabilities.	Maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.
Credit risk	The risk a contracting counterparty will not complete its obligations under a contract and will cause the REIT to	All financial assets including tenant receivables, financial instruments and	Performing credit reviews on prospective tenants, obtaining tenant collateral and detailed review of tenant arrears.
	make a financial loss.	derivatives.	Reviewing the aggregate exposure of receivables and tenancies across the portfolio.
			Limiting the credit exposure to any one financial institution and limiting to investment grade counterparties.
			Monitoring the public credit rating of counterparties.

(i) Market risk – Foreign exchange risk

Foreign exchange risk is the risk that changes in foreign exchange rates will change the Australian dollar value of the REIT's net assets or its Australian dollar earnings. The REIT is exposed to foreign currency risk from its investment in foreign operations and foreign currency denominated borrowings from the US Private Placement issuances.

The REIT's investments in foreign operations arises from the translation of New Zealand assets and liabilities from New Zealand dollars to Australian dollars. The foreign currency exposure to New Zealand dollars is hedged by forward exchange contracts.

The table below sets out the REIT's overseas investments by currency (Australian dollar equivalent):

	NZ dollars ¹	
	2024	2023
	\$'m	\$'m
Assets		
Cash and cash equivalents	3.3	0.6
Receivables	2.1	2.0
Equity accounted investments	299.1	300.6
Investment Properties	72.9	72.8
	377.4	376.0
Liabilities		
Payables	(2.1)	(2.0)
	(2.1)	(2.0)
Net assets	375.3	374.0

Australian dollar equivalents of foreign denominated balances.

(ii) Market risk – Interest rate risk

The table below shows the REIT's exposure to interest rate risk. At balance date, the REIT fixed 69.0% (2023: 79.0%) of its direct and joint venture and associate interest rate exposure.

	Australian dollars		US d	ollars1	Total	
	2024	2023	2024	2023	2024	2023
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Fixed rate						
USPP ²	-	-	(487.4)	(487.4)	(487.4)	(487.4)
Net fixed rate exposure	-	-	(487.4)	(487.4)	(487.4)	(487.4)
Floating rate						
Cash	18.7	22.4	-	-	18.7	22.4
Cash - joint venture and associate entities ³	7.4	46.0	-	-	7.4	46.0
Borrowings ²	(586.0)	(758.0)	-	-	(586.0)	(758.0)
Borrowings - joint venture and associate entities ³	(359.9)	(360.1)	-	-	(359.9)	(360.1)
	(919.8)	(1,049.7)	-	-	(919.8)	(1,049.7)
Derivative financial instruments						
Cross currency interest rate swaps - fixed to floating ⁴	(429.0)	(429.0)	487.4	487.4	58.4	58.4
Interest rate swaps - floating to fixed ⁵	847.4	972.4	-	-	847.4	972.4
Interest rate swaps - floating to fixed - joint venture						
entities ⁶	282.1	296.0	-	-	282.1	296.0
	700.5	839.4	487.4	487.4	1,187.9	1,326.8
Net floating rate exposure	(219.3)	(210.3)	-	-	(219.3)	(210.3)

- 1 Australian dollar equivalents of foreign denominated balances.
- 2 Represents the notional principal of the borrowings. Unamortised borrowing costs are excluded as they are not impacted by interest rate risk
- 3 The REIT's share of financial assets and liabilities included within its net investment in joint venture and associate entities.
- 4 The amounts represent the notional principal receivable and payable under the derivative contracts.
- 5 The amounts represent the notional principal payable under the derivative contracts (excluding derivatives where cash flows have not commenced at balance sheet date).
- 6 The REIT's share of the notional principal payable under the derivative contracts (excluding derivatives where cash flows have not commenced at balance sheet date) within its net investment in joint venture entities.

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Sensitivity analysis

The table below reflects the potential net increase/(decrease) in the REIT's profit and equity, resulting from changes in Australian interest rates applicable at 30 June 2024, with all other variables remaining constant. The analysis was performed on the same basis for 30 June 2023.

	2024	2024		2023	
	Profit and loss	Reserves	Profit and loss	Reserves	
	\$'m	\$'m	\$'m	\$'m	
Australian interest rates					
+ 1.00% (2023: + 1.00%)	7.0	-	7.8	-	
- 1.00% (2023: - 1.00%)	(7.2)	-	(8.1)	-	

The effect of changes in interest rates on the REIT's profit and equity shown in the table above is mainly impacted by a change in interest payable on the REIT's floating rate interest bearing liabilities, offset by changes in the fair value of derivative financial instruments hedging this exposure.

(iii) Liquidity risk

The following table provides the contractual maturity of the REIT's fixed and floating rate financial liabilities and derivatives as at 30 June 2024. The amounts presented represent the future contractual undiscounted principal and interest cash inflows/(outflows) based on interest rates and foreign exchange rates prevailing at balance date and therefore do not equate to the value shown in the consolidated balance sheet. Repayments which are subject to notice are treated as if notice were given immediately.

	Carrying	Less than	1 to 5	Over 5	
	value	1 year	years	years	Total
	\$'m	\$'m	\$'m	\$'m	\$'m
2024					
Financial liabilities					
Payables	(41.3)	(41.3)	-	-	(41.3)
Distribution payable	(72.1)	(72.1)	-	-	(72.1)
Borrowings	(1,040.2)	(55.9)	(1,178.4)	-	(1,234.3)
Derivative financial instruments	(28.7)	(5.4)	(16.0)	-	(21.4)
Total financial liabilities	(1,182.3)	(174.7)	(1,194.4)	-	(1,369.1)
2023					
Financial liabilities					
Payables	(45.6)	(45.6)	-	-	(45.6)
Distribution payable	(74.4)	(74.4)	-	-	(74.4)
Borrowings	(1,203.2)	(62.7)	(1,347.4)	(50.1)	(1,460.2)
Derivative financial instruments	(31.2)	(5.6)	(21.1)	-	(26.7)
Total financial liabilities	(1,354.4)	(188.3)	(1,368.5)	(50.1)	(1,606.9)

The amount of credit facilities unused by the REIT at 30 June 2024 is \$389.0 million (2023: \$67.0 million).

(iv) Credit risl

The maximum exposure to credit risk at the end of each reporting period is equivalent to the carrying value of the financial assets. The REIT has policies to review the aggregate exposures of receivables and tenancies across its portfolio.

As at 30 June 2024 the REIT has no significant concentrations of credit risk on its receivables other than exposure to the Woolworths (14.3%), BP (13.4%), Coles (12.2%), Wesfarmers (7.0%), Ampol (4.9%), Endeavour (2.2%), Aldi (1.8%) and Gull (1.6%) businesses which contribute 57.4% (2023: 57.2%) of the total property income. The REIT holds collateral in the form of security deposits or bank guarantees over some receivables where appropriate.

The table below shows the ageing analysis of rent receivables of the REIT.

	Less than 30 days	31 to 60 days	61 to 90 days	More than 90 days	Total
	\$'m	\$'m	\$'m	\$'m	\$'m
2024					
Rent receivables	1.4	0.5	0.2	0.1	2.2
2023					
Rent receivables	1.7	0.2	0.4	0.6	2.9

The REIT applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade and other financial assets. As at 30 June 2024, the provision for expected credit losses is \$1.9 million (2023: \$1.7 million).

The loss allowances for trade and other financial assets are based on assumptions about risk of default and expected loss rates. The REIT uses judgement in making these assumptions, based on the REIT's past history and existing market conditions as well as forward looking estimates at the end of each reporting period.

Agreement to rental deferral options between the REIT and a tenant does not automatically indicate a deterioration of credit risk but is considered within the framework of the above indicators.

The deferral of lease payments offered to tenants have affected the REIT's and its Joint Ventures and Associates' normal levels of cash inflows from operations.

The forward-looking judgments and assumptions reflect the best estimate of management as at balance date, using information available to them at that date. Accordingly, the REIT's ECL estimates are inherently uncertain and, as a result, actual results may differ from these estimates.

C6. Offsetting financial assets and liabilities

The REIT is a party to the master agreement as published by International Swaps and Derivatives Associates, Inc. (ISDA) which allow the REIT's counterparties, under certain conditions (i.e. event of default), to set-off the position owing/receivable under a derivative contract to a net position outstanding. As the REIT does not have legally enforceable right to set off, none of the financial assets or financial liabilities are offset on the balance sheet of the REIT.

The table below demonstrates the effect of offsetting positions should the REIT's counterparties decide to enforce the legal right to set-off:

	Gross amounts of		
	financial instruments	Amounts subject to set-off	Net amount post set-off
	\$'m	\$'m	\$'m
2024			
Derivative assets	57.4	(28.2)	29.2
Derivative liabilities	(28.7)	28.2	(0.5)
Borrowings	(1,036.9)	-	(1,036.9)
	(1,008.2)	-	(1,008.2)
2023			
Derivative assets	72.4	(31.2)	41.2
Derivative liabilities	(31.2)	31.2	-
Borrowings	(1,199.8)	-	(1,199.8)
	(1,158.6)	-	(1,158.6)

D. Further Information

D1. Related party information

The REIT is provided investment management and property management related services by Charter Hall Retail Management Limited and Charter Hall Holdings Pty Ltd (the manager). In providing these services, the manager is entitled to fees as outlined in the REIT's constitution. These fees are regularly benchmarked to market to ensure that the REIT receives the highest quality service from the manager under the fee arrangements.

(a) Responsible Entity

The Responsible Entity of the REIT is Charter Hall Retail Management Limited, a wholly owned entity of Charter Hall Limited. The registered office of the Responsible Entity is Level 20, No.1 Martin Place, Sydney NSW 2000.

b) Directors

No payments were made by the REIT or by the Responsible Entity on behalf of the REIT to the Executive Directors during the year.

Directors' fees totalling \$488,286 (2023: \$471,774) were paid or payable by the REIT to the Independent Directors, being Roger Davis, Sue Palmer and Michael Gorman, for the year, refer to Note D1(g) for a detailed breakdown of these payments. These amounts are reviewed from time to time in consultation with external experts to ensure that remuneration reflects the services expected to be performed.

c) Management fees

Under the terms of the REIT's constitution, the Responsible Entity is entitled to receive the following remuneration from the REIT, comprising a base fee and a performance fee:

Base fee

The base fee is calculated as:

- (i) 0.45% per annum of the value of the total assets of the REIT up to \$700 million; plus
- (ii) 0.40% per annum of the value of the total assets of the REIT over \$700 million.

Total assets are determined on a look through basis and the fee calculation is adjusted to deduct the carrying value of the investment in joint venture and associate entities where the management fees are paid by the joint venture.

The base fee is calculated six monthly and is payable quarterly with the first quarterly payment being a part payment on account for the half year. In accordance with the REIT's constitution the Responsible Entity may accept lower fees or defer fees.

Performance fee

In addition to the base management fee, the Responsible Entity is entitled to a performance fee satisfied by the issue of units in the REIT to the Responsible Entity, dependent upon the relative performance of the REIT to the Retail Property Trust Accumulation Index (Index). This Index, calculated from a peer group of property securities that have a principal focus on the retail sector, measures the income and capital growth of the unit prices of the representative trusts.

If the REIT's performance on a semi-annual basis is higher than the percentage increase in the Index, then the Responsible Entity is entitled to new units in the REIT with a total value equal to:

- (i) 5% of the total Increased Unitholder Value from outperformance; plus
- (ii) 15% of the Increased Unitholder Value above 2% nominal outperformance per annum (1% per half year).

The Increased Unitholder Value is measured as the market capitalisation of the REIT at the commencement of the relevant year, multiplied by the nominal percentage outperformance of the REIT relative to the Index for that year.

The performance fee is calculated and payable, if entitled, each half year at December and June. The performance fee is payable, if entitled, subject to an annual cap, whereby total management fees paid in any one year must not exceed 80 basis points of the value of the gross assets of the REIT (except where the REIT has outperformed its sector peers continuously over a three year period). Any unpaid fees will continue to be paid up to 80 basis points of the value of the assets in any future year.

No performance fee was earned by the Responsible Entity of the REIT during the year. In the calculation of the performance fee, outperformance will be assessed on a cumulative basis. For the period from 1 January 2004 to 30 June 2024, the Index increased in value by 187.6% compared to the REIT's cumulative performance which increased by 102.2% (difference of 85.4%).

(d) Transactions with the Responsible Entity and its related parties

The Responsible Entity and its related parties held 54,321,971 units in the REIT as at 30 June 2024 (2023: 62,101,875).

Following is a summary of related party transactions, including the REIT's share of joint ventures and associates, for the year ended 30 June 2024:

		Fee amoui	nt
		2024	2023
Type of fee	Method of fee calculation	\$'000	\$'000
	0.45% of gross assets <\$700m		
Management fees – look through*	0.40% of gross assets >\$700m	17,478	18,192
	0.75% acquisition fee 0.25% disposal fee		
Transaction services	0.25% due diligence fee	2,185	3,302
	3% of development cost if >\$1m + actual		
Development services	cost recovery.	334	464
Project management	6% of project cost	726	1,024
Majors leasing	15% of year one gross rent.	669	852
Property management and	Cost recovery***		
specialty leasing costs	Cost recovery	12,468	11,948
Other related party costs**	Cost recovery***	14,404	14,236
		48,264	50,018

^{*} Management fees - wholly owned \$15.6 million.

The above fees and transactions were based on market rates and normal commercial terms and conditions and were approved by the Independent Directors.

(e) Outstanding payable balance with the Responsible Entity and its related parties

	2024	2023
	\$	\$
Objects a Hall Halding on Physics is al	0.400.004	0.705.405
Charter Hall Holdings Pty Limited	6,130,694	6,765,495
	6,130,694	6,765,495

(f) Key management personnel

Key management personnel (KMP) powers have not been delegated by the Responsible Entity to any other person.

Details of management fees charged to the REIT by the Responsible Entity and its related parties are included in Note D1(c).

(g) Directors' fees

Independent Directors' fees are as follows:

	Sue	Michael	Roger	
Total director fees	Palmer	Gorman	Davis	Total
2024	151,041	134,898	202,347	488,286
2023	146,413	130,144	195,217	471,774

The level of fees is not related to the performance of the REIT. The Board of the Responsible Entity considers remuneration payable to its Independent Directors from time to time. Remuneration of Independent Directors is approved by the Board and any increases are benchmarked to market rates.

The Executive and Non-Executive Directors of the Responsible Entity and Fund Manager of the REIT are employees of Charter Hall Holdings Pty Ltd and are remunerated by Charter Hall Holdings Pty Ltd.

^{**} Charter Hall Holdings Pty Limited was also reimbursed \$14.4 million (2023: \$14.2 million) for centre management, IT, occupational health & safety, environmental, finance and accounting services expenses incurred. These expenses include salaries and related finance management and IT costs.

^{***} Property management and other related party costs are recovered in part from tenants in line with lease agreements and state government legislation.

(h) Directors' interests in REIT units

The number of units held directly, indirectly or beneficially by the Directors of the Responsible Entity or the Directors' related parties at 30 June 2024 is as follows:

	Units held	Units held
	2024	2023
Roger Davis	83,895	83,895
Michael Gorman	25,069	25,069
Sue Palmer	10,000	10,000
David Harrison	134,378	134,378
Ben Ellis	25,141	2,250

The aggregate number of units of the REIT acquired by the Directors of the Responsible Entity or their related parties during the year is set out below.

	Units acquired	Units acquired	
	2024	2023	
David Harrison	-	10,000	
Roger Davis	-	45,226	
Sue Palmer	-	10,000	
Ben Ellis	22.891	_	

No options in the REIT are held by Directors of the Responsible Entity.

D2. Working capital

The REIT maintains a proactive cash management practice of using excess available cash to reduce drawn revolving debt facilities. This practice, when combined with the REIT's distribution liability at the end of the reporting period, results in a net current asset deficiency of \$51.9 million at 30 June 2024 (30 June 2023: \$52.3 million).

The entity has readily accessible credit facilities with \$389.0 million (2023: \$67.0 million) of undrawn non-current debt facilities at 30 June 2024 and operating cash flows to meet current liabilities. The REIT does not foresee any issues in meeting the current liabilities over the course of the next 12 months, and therefore, these financial statements have been prepared on a going concern basis.

Financial assets and liabilities not carried at fair value have carrying values that reasonably approximate their fair values.

(a) Receivables and other assets

	2024	2023	
<u>/</u>	\$'m	\$'m	
Trade receivables	2.2	2.9	
Turnover rent receivable	5.3	6.4	
Accrued income	4.0	3.0	
Provision for expected credit losses	(1.9)	(1.7)	
	9.6	10.6	

Trade receivables includes property rental income receivable together with trade receivables relating to revenue from contracts with customers.

The REIT's receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for expected credit losses. The REIT applies the AASB 9 simplified approach to measuring expected credit losses which involves a lifetime expected loss allowance for all trade and other financial assets. The REIT uses judgement in making these assumptions (refer to note C5 (iv)).

(b) Payables and other liabilities

	2024	2023
	\$'m	\$'m
Current		
Accrued capital expenditure	13.8	10.2
Accrued property expenses	9.7	13.5
Income received in advance	4.5	9.6
Interest payable on interest bearing liabilities	6.5	6.6
Other	6.8	5.7
	41.3	45.6

Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the REIT. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

D3. Parent entity information

The financial information for the parent entity, Charter Hall Retail REIT, has been prepared on the same basis as the REIT's consolidated financial statements except as set out below:

(i) Investments in controlled entities

Investments in controlled entities, joint ventures and associates are accounted for at cost in the financial statements of the parent entity. Such investments include both investments in equity securities issued by the controlled entity and other parent entity interests that in substance form part of the parent entity's investment in the controlled entity. These include investments in the form of interest-free loans which have no fixed contractual term and which have been provided to the controlled entity as an additional source of long term capital.

Dividends and distributions received from controlled entities, joint ventures and associates are recognised in the parent entity's statement of comprehensive income, rather than deducted from the carrying amount of these investments.

ii) Receivables and payables

Trade amounts receivable from controlled entities in the normal course of business and other amounts advanced on commercial terms and conditions are included in receivables. Similarly, amounts payable to controlled entities are included in payables.

(iii) Recoverable amount of assets

The carrying amounts of investments in controlled entities, joint ventures and associates valued on the cost basis are reviewed to determine whether they are in excess of their recoverable amount at balance date. If the carrying value exceeds their recoverable amount, the assets are written down to the lower value. The write-down is expensed in the year in which it occurs.

(a) Summary financial information

The individual financial statements for the parent entity show the following aggregate amounts:

2024 \$'m 70.4 3,506.6	2023 \$'m 36.3 3,809.5
70.4 3,506.6	36.3
3,506.6	
3,506.6	
	3 900 5
	3,009.3
3,577.0	3,845.8
166.3	141.4
1,059.4	1,232.3
1,225.7	1,373.7
2,885.9	2,885.9
(155.1)	(153.7)
(379.5)	(260.1)
2,351.3	2,472.1
24.2	59.9
(1.4)	6.1
22.8	66.0
	166.3 1,059.4 1,225.7 2,885.9 (155.1) (379.5) 2,351.3

(b) Guarantees and contingent liabilities

The parent entity did not have any other contingent liabilities which are material, either individually or as a class, at 30 June 2024 (2023: nil).

c) Commitments

The parent entity may enter into contracts for the acquisition, construction and development of properties in Australia. The commitments of the parent entity in relation to such contracts are \$6.1 million (2023: \$11.7 million). These commitments have not been reflected in the financial information of the parent entity.

There have been no other material changes to the parent entity's commitments since the last financial statement.

(d) Net current asset deficiency

The parent entity maintains a proactive cash management practice of using excess available cash to reduce drawn revolving debt facilities. This practice, when combined with the distribution liability at the end of the reporting period, results in a net current asset deficiency of \$95.9 million at 30 June 2024 (30 June 2023: \$105.1 million).

The parent entity has readily accessible credit facilities with \$389.0 million (2023: \$67.0 million) of undrawn non-current debt facilities at 30 June 2024 and operating cash flows to meet current liabilities. The parent entity does not foresee any issues in meeting the current liabilities over the course of the next 12 months.

D4. Significant contract terms and conditions

Pre-emptive rights

Under the joint ownership arrangements in place with the other unitholders of our joint venture and associate entities, should CHRML cease to be the Responsible Entity of the REIT, or if there is a change in control of CHRML or the REIT, the joint venture partner has the right to acquire the residual units for fair value in respect of CHRP1, 98% of fair value in respect of CHRP2, 98% of fair value in respect of CHGWT, 98% of fair value in respect of CHSBT, 98% of fair value in respect of CHDWF, CHCDC, CDNZW and APT2, 90% of fair value in respect of CHAPF, and fair value in respect of ZLP Partnership and LWIP2.

D5. Remuneration of the auditor

	2024	2023
	\$'000	\$'000
Amounts paid or payable to PricewaterhouseCoopers Australian firm for:		
Audit services*	356	346
Total amount paid or payable to PricewaterhouseCoopers Australian firm	356	346

^{*} There were no non audit services provided during the year (2023: nil).

D6. Interest in other entities

Material subsidiaries

The REIT's principal subsidiaries at 30 June 2024 are set out below. Unless otherwise stated, it has contributed equity consisting solely of ordinary units that are held directly by the REIT, and the proportion of ownership interests held equals the voting rights held by the REIT.

Ownership interest held by the REIT

Name of entity	Country of incorporation	Place of business	2024	2023	Principal activities
Charter Hall Retail JV Trust	Australia	Australia	100%	100%	Property investment
CH SC Trust	Australia	Australia	100%	100%	Property investment
CH Campbellfield Trust	Australia	Australia	100%	100%	Property investment
CH Rockdale Plaza Trust	Australia	Australia	100%	100%	Property investment
CQR Australian Convenience Retail Trust	Australia	Australia	100%	100%	Property investment
CQR CDC Trust	Australia	New Zealand	100%	100%	Property investment
CH Butler Central Trust	Australia	Australia	100%	100%	Property investment
CH AP Investment Trust 2	Australia	Australia	100%	100%	Property investment
CQR Finance Pty Ltd	Australia	Australia	100%	100%	Property investment
CQR AP Trust	Australia	Australia	100%	100%	Property investment
CH Bribie Goodwin Trust	Australia	Australia	100%	100%	Property investment
CQR NZ Trust	Australia	New Zealand	100%	100%	Property investment
CQR Z Holding Trust	Australia	Australia	100%	100%	Property investment
CQR LWIP2 Trust	Australia	Australia	100%	100%	Property investment
CQR Red Hill Trust	Australia	Australia	100%	_	Property investment
CQR Investment Trust	Australia	Australia	100%	-	Property investment

D7. Events occurring after balance date

The Directors of the Responsible Entity are not aware of any matter or circumstance not otherwise dealt with in this report or the annual consolidated financial statements that has significantly affected or may significantly affect the operations of the REIT, the results of their operations or the state of affairs of the REIT in future financial years.

D8. Other material accounting policies

(a) Basis of preparation

The annual financial report of the Charter Hall Retail REIT comprises the Charter Hall Retail REIT and its controlled entities.

These general purpose financial statements have been prepared in accordance with the requirements of the REIT's constitution, Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. The REIT is a for-profit entity for the purpose of preparing the consolidated financial statements.

Compliance with IFRS Accounting Standards

The consolidated financial statements of the REIT also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Historical cost convention

The consolidated financial statements have been prepared on a historical cost basis, except derivative financial instruments, investments in financial assets held at fair value and investment properties, which have been measured at fair value.

) Principles of consolidation

Controlled entities

Subsidiaries are all entities over which the REIT has control. The REIT controls an entity when the REIT is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the REIT. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated.

Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset.

Accounting policies of controlled entities have been changed where necessary to ensure consistency with the policies adopted by the REIT.

(c) Foreign currency translation

(i) Functional and presentation currencies

Items included in the financial statements of each of the REIT's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The financial statements are presented in Australian dollars, which is the REIT's functional and presentation currency.

ii) Transactions and balances

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss.

(iii) Foreign operations

Transactions of foreign joint venture entities are measured using the currency of the primary economic environment in which those entities operate. Assets and liabilities of foreign joint venture entities are translated at exchange rates ruling at balance date which income and expenses are translated at weighted average exchange rates for the year. Exchange translation of the interests in foreign controlled entities and joint venture entities are taken directly to foreign currency translation reserve.

(d) Comparative information

Where necessary, comparative information has been adjusted to conform to changes in presentation in the current year. No material adjustments have been made to comparative information in this report.

(e) Rounding of amounts

As permitted by ASIC Corporations (Rounding in Financial/Directors' reports) Instrument 2016/191 issued by the Australian Securities and Investments Commission relating to the 'rounding off' of amounts in the Directors' report and financial statements, amounts in the REIT's consolidated financial statements have been rounded to the nearest hundred thousand dollars in accordance with that instrument, unless otherwise indicated.

(f) Changes in accounting standards

No new accounting standards or amendments have come into effect for the period ended 30 June 2024 that affect the REIT's operations or reporting requirements.

Certain amendments to accounting standards have been published that are not mandatory for the 30 June 2024 reporting period and have not been early adopted by the REIT. These amendments are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

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Directors' Declaration to Unitholders

In the opinion of the Directors of Charter Hall Retail Management Limited, the Responsible Entity of Charter Hall Retail REIT:

- the consolidated financial statements and notes set out on pages 43 to 77 are in accordance with the *Corporations Act* 2001, including:
 - complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
 - giving a true and fair view of the consolidated entity's financial position as at 30 June 2024 and of its performance for the year ended on that date; and
- there are reasonable grounds to believe that the REIT will be able to pay its debts as and when they become due and payable.

The Directors have been given declarations by the Fund Manager, who performs the Chief Executive Officer function, and the Head of Retail Finance, who performs the Chief Financial Officer function, required by section 295A of the *Corporations Act* 2001.

This declaration is made in accordance with a resolution of the Board of Directors.

Roger Davis Chair

Sydney

16 August 2024



Independent auditor's report

To the unitholders of Charter Hall Retail REIT

Report on the audit of the financial report

Our opinion

In our opinion:

The accompanying financial report of Charter Hall Retail REIT and its controlled entities (together the REIT) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the REIT's financial position as at 30 June 2024 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

What we have audited

The REIT's financial report comprises:

- the Consolidated Balance Sheet as at 30 June 2024
- the Consolidated Statement of Comprehensive Income for the year then ended
- the Consolidated Statement of Changes in Equity for the year then ended
- the Consolidated Cash Flow Statement for the year then ended
- the notes to the consolidated financial statements, as contained in the "About this Report" section, including material accounting policy information and other explanatory information
- the Directors' Declaration to Unitholders.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the REIT in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Our audit approach

An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if

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individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the REIT, its accounting processes and controls and the industry in which it operates.

Audit scope

- Our audit focused on where the REIT made subjective judgements; for example, significant accounting estimates involving assumptions and inherently uncertain future events.
- We identified separate components of the REIT including its equity accounted investments. We established an audit strategy for each component.
- The audit work performed at the component level, together with the additional audit procedures performed at the REIT level provided us with sufficient and appropriate evidence for our opinion on the financial report as a whole.

Key audit matters

- Amongst other relevant topics, we communicated the following key audit matter to the Audit, Risk and Compliance Committee:
 - Valuation of investment properties held both directly and indirectly.
- This is further described in the Key audit matters section of our report.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matter was addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter. Further, any commentary on the outcomes of a particular audit procedure is made in that context.

Key audit matter

Valuation of investment properties held both directly and indirectly (Refer to "About this Report" section: B. Property Portfolio Assets)

In measuring the fair value of investment properties, the REIT applied the principles of accounting for investment properties at fair value under Australian Accounting Standards and applied the valuation methodology described in section B of the financial report.

How our audit addressed the key audit matter

To assess the valuation of investment properties, we performed the procedures set out below, amongst others.

We inspected a selection of relevant property market reports and held discussions with PwC valuation experts to develop an understanding of prevailing market conditions and their expected impact on the REIT's investment properties.

We assessed the design and tested the operating effectiveness of selected controls supporting the



Key audit matter

How our audit addressed the key audit matter

We considered this a key audit matter because of the:

- Financial significance of the investment property balances in the consolidated balance sheet
- Financial significance of revaluations that directly impact the consolidated statement of comprehensive income.
- Inherently subjective nature of investment property valuations such as prevailing market conditions, the individual nature and location and comparable sales evidence for each property.
- Estimation uncertainty exists with respect to certain assumptions used by the REIT in developing fair value estimates including capitalisation rates and discount rates.

REIT's investment property valuation process.

We assessed the scope, competence, capability and objectivity of external valuation experts engaged by the REIT. Where external valuations were obtained, we:

- agreed the valuation of each investment property set out in the external valuation report to the accounting records.
- we agreed the net passing income used in a sample of investment property valuations to supporting documentation.

For a sample of properties we performed the following procedures over the valuations obtained by the REIT:

- assessed the appropriateness of the valuation methodology adopted against Australian Accounting Standards.
- assessed the appropriateness of certain assumptions, including comparing the capitalisation rates and discount rates (where applicable) to market data, including comparable transactions, where possible.

We assessed the reasonableness of the REIT's disclosures in the financial report against the requirements of Australian Accounting Standards.

Other information

The directors of Charter Hall Retail Management Limited (the directors), the Responsible Entity of Charter Hall Retail REIT are responsible for the other information. The other information comprises the information included in the annual report for the year ended 30 June 2024, but does not include the financial report and our auditor's report thereon. Prior to the date of this auditor's report, the other information we obtained included the Directors' Report. We expect the remaining other information to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express an opinion or any form of assurance conclusion thereon through our opinion on the financial report.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.



If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information not yet received, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action to take.

Responsibilities of the directors for the financial report

The directors are responsible for the preparation of the financial report in accordance with Australian Accounting Standards and the *Corporations Act 2001*, including giving a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the REIT to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the REIT or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf. This description forms part of our auditor's report.

Pricewaterhouse Coopers

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Diane Winnard Sydney
Partner 16 August 2024

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Fund Manager remuneration



Ben Ellis, Fund Manager, CQR

The Fund Manager's Total Target Remuneration is structured as a mixture of fixed and variable 'at-risk' Short Term Incentive (STI) and Long Term Incentive (LTI) components. While Fixed Annual Remuneration (FAR) is designed to provide a base level of remuneration, the 'at-risk' STI and LTI components align the employee's performance with Fund objectives and long-term unitholder interests.

STI

Individual STI outcomes are determined on the basis of Group, divisional, Fund and individual performance. The scorecard is split into three elements: Financial; Customer; and Culture/Leadership/Collaboration with a 40% financial and 60% non-financial split.

In addition to his role of Fund Manager CQR, Ben Ellis is also the Chief Executive Officer of Charter Hall's Retail division. The table on the following page outlines outlines the split of Ben's current KPIs.

For FY24, two-thirds of the STI award will be delivered in cash and one-third deferred into CQR units as service rights. The CQR securities underpinning the service rights are purchased by CHC and transferred to the Fund Manager on vesting. These service rights are deferred over two years, with 50% vesting at the end of year one (on 31 August 2025) and 50% at the end of year two (31 August 2026).

For the FY24 STI and all other grants from 1 July 2023, the automatic exercise of rights into CQR securities at vesting will be amended to allow the exercise of rights at the election of the participant for a period of up to 10 years from the grant date. The changes apply to all Performance Rights and Options Plan (PROP) participants and are intended to improve shareholder alignment as employees may choose to have additional capital exposure to CQR or other CHC Listed vehicles as a result of the flexibility of the offering.

LTI

The LTI is governed by the PROP, under which rights to stapled securities are granted to participants.

Each performance right entitles the participant to one stapled security in the Charter Hall Group for nil consideration at the time of vesting, subject to meeting the performance hurdles as outlined below, measured over the relevant performance period:

- Charter Hall Group's aggregate operating earnings per security (OEPS) growth - 50% of LTI allocation;
- Charter Hall Group's relative total securityholder return (TSR) - 50% of LTI allocation.

More details are provided under section 6.5 of the Remuneration Report within Charter Hall Group's 2024 Annual Report.

Role	Financial	Customer	Culture, Leadership and Collaboration
Overall Weighting	40%	40%	20%
KPIs -	Achieve and exceed CQR OEPS growth as approved by the Board Ongoing repositioning of CQR portfolio via transactions and asset recycling to deliver superior and more secure income growth and portfolio returns to investors compared to relevant sector total property returns Delivery of CQR portfolio budgets and business plans Drive a focus on strategic and operational risk management across the Fund to comply with the regulatory environment	Maintain or improve listed investor survey result for CQR and wholesale investor survey for CQR partnerships Maintain direct dialogue with top listed investor customers in CQR and wholesale investor customers in CQR partnerships Drive improvements in Centre SAT NPS scores across the portfolio	Drive employee engagement by nurturing a positive, empowering culture that promotes inclusion, customer excellence, well-being ensuring talent retention and succession planning Drive ESG initiatives, with evidence of progress towards 2025 Net Zero aspirations as per Charter Hall Group's Sustainability report

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Unitholder analysis

Holding distribution

as at 29 July 2024

Range	Ordinary units held	% of issued ordinary units	No. of holders
100,001 and Over	524,829,526	90.30	76
50,001 to 100,000	5,500,481	0.95	85
10,001 to 50,000	27,574,898	4.74	1,427
5,001 to 10,000	12,541,596	2.16	1,720
1,001 to 5,000	9,933,050	1.71	3,621
1 to 1,000	850,058	0.15	2,071
Total	581,229,609	100.00	9,000
Unmarketable parcels	16,586	0.00	548

Substantial unitholder notices

as at 29 July 2024

Name	Date of change	units held	% ordinary units held
Blackrock Group	22 December 2023	41,931,075	7.21%
State Street Corporation	28 November 2023	36,515,490	6.28%
Vanguard Group	21 September 2022	62,956,033	8.71%
Charter Hall Limited	24 May 2022	65,897,115	11.33%
Milford Asset Management Limited	29 October 2021	37,516,609	6.49%

Top 20 unitholders

as at 29 July 2024

Rank	Name	A/C designation	Ordinary units held	%IC
1	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED		206,610,631	35.55
2	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED		114,076,086	19.63
3	CITICORP NOMINEES PTY LIMITED		71,002,945	12.22
4	NATIONAL NOMINEES LIMITED		11,403,453	1.96
5	TRUST COMPANY LIMITED	CHARTER HALL CO- INVEST	54,321,971	9.35
6	BNP PARIBAS NOMS PTY LTD		10,113,003	1.74
7	CITICORP NOMINEES PTY LIMITED	COLONIAL FIRST STATE INV	9,963,037	1.71
8	BNP PARIBAS NOMINEES PTY LTD	AGENCY LENDING	13,023,891	2.24
9	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED-GSCO ECA		178,685	0.03
10	CHARTER HALL WHOLESALE MANAGEMENT LTD	CH DEEP VALUE AREIT PARTNERSHIP	2,500,000	0.43
11	UBS NOMINEES PTY LTD		2,255,094	0.39
12	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED		1,282,539	0.22
13	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	NT-COMNWLTH SUPER CORP	2,982,796	0.51
14	BNP PARIBAS NOMS PTY LTD	GLOBAL MARKETS	206,641	0.04
15	SANDHURST TRUSTEES LTD	SISF	1,509,648	0.26
16	NEWECONOMY COM AU NOMINEES PTY LIMITED	900 ACCOUNT	1,209,993	0.21
17	MORGAN STANLEY AUSTRALIA SECURITIES (NOMINEE) PTY LIMITED	NO 1 ACCOUNT		
18	ONE MANAGED INVESTMENT FUNDS LTD	CHARTER HALL MAXIM PROPERTY SEC	1,135,000	0.20
19	BNP PARIBAS NOMINEES PTY LTD	HUB24 CUSTODIAL SERV LTD	2,052,532	0.35
20	ARTMAX INVESTMENTS LIMITED		975,593	0.17
Total			506,803,538	87.20
Balance of register		74,426,071	12.80	
Grand	total		581,229,609	100.00

On-market buy back

There is no current on-market buy back.

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Investor information

How do I invest in Charter Hall Retail REIT?

Charter Hall Retail REIT is listed on the Australian Securities Exchange (ASX) under the stock code "CQR". You can buy units just like you would buy shares - through your adviser, stockbroker or an online broker. If you do not already have a broker you can call the ASX Broker Referral Service on +61 1300 300 279 or go to the ASX website.

Where can I find more information about Charter Hall Retail REIT?

Charter Hall Retail REIT's website, charterhall.com.au/cqr contains extensive information on our Board, corporate governance, sustainability, property portfolio, unit price and all investor communications including distribution and tax information, reports and presentations, and profit results. The website also provides information on the broader Charter Hall Group including other managed funds available for investment.

Can I receive my Annual Report electronically?

Charter Hall Retail REIT provides its annual report as a PDF, accessible on its website. You can elect to receive notification that this report is available online via your investor Centre login.

How do I receive my distribution?

Charter Hall Retail REIT pays its distribution via direct credit. This enables you to receive automatic payment of your distributions quickly and securely. You can nominate any Australian or New Zealand bank, building society, credit union or cash management account for direct payment by downloading a direct credit form using the Investor Login facility and sending to Link Market Services. On the day of payment you will be sent a statement via post or email confirming that the payment has been made and setting out details of the payment. The Charter Hall Retail REIT no longer pays distributions by cheque.

Can I reinvest my distribution?

The Distribution Reinvestment Plan (DRP) allows you to have your distributions reinvested in additional units in Charter Hall Retail REIT without the need to pay brokerage, rather than having your distributions paid to you.

The DRP price for new units is currently calculated at a 1.0% discount to the weighted average market price of CQR's units traded on the ASX during the 10 business days from and including the ex-distribution date.

Participation in the DRP is optional. Investors may elect to participate fully so that all of your distribution will be reinvested; participating partially so only on a specified number of the units will be reinvested and the remaining units will be paid as a cash distribution; or not participate in the DRP and continue to receive cash distributions.

The DRP is not available to unitholders outside Australia and New Zealand.

For further information on the DRP including assistance on participating, please download the DRP Booklet or contact the Registry on +61 1300 303 063.

How do I complete my annual tax return for the distributions I receive from Charter Hall Retail REIT?

At the end of each financial year, we issue unitholders with an Attribution Managed Investment Trust Member (AMMA) Annual Statement. This statement includes information required to complete your tax return. The distributions paid in February and August are required to be included in your tax return for the financial year the income was earned, that is, the distribution income paid in August 2024 should be included in your 2024 financial year tax return.

How do I make a complaint?

Any unitholder wishing to lodge a complaint should refer to our Complaints Guide for relevant contact details. www.charterhall.com.au/complaints

Contact details

Registry

To access information on your holding or update/ change your details including name, address, tax file number, payment instructions and document requests, contact:

MUFG Pension & Market Services (formerly Link Market Services Limited) Locked Bag A14 Sydney South NSW 1235

Phone +61 1300 303 063

Email charterhall@linkmarketservices.com.au

Web linkmarketservices.com.au

Investor Relations

All other enquiries related to Charter Hall Retail REIT can be directed to Investor Relations:

Charter Hall Retail Management Limited GPO Box 2704 Sydney NSW 2001

Phone +61 1300 365 585

Email reits@charterhall.com.au

Web charterhall.com.au

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Corporate directory

Responsible Entity and Manager

Charter Hall Retail Management Limited ABN 46 069 709 468 AFSL 246996

Registered office Level 20, No.1 Martin Place Sydney NSW 2000

GPO Box 2704 Sydney NSW 2001

Phone +61 1300 365 585

Email reits@charterhall.com.au

Web charterhall.com.au/cqr

ASX code CQR

Directors of the Responsible Entity

Roger Davis (Chair) Ben Ellis Michael Gorman David Harrison Sue Palmer

Fund Manager Ben Ellis

Company Secretary

Mark Bryant and Rebekah Hourigan

Auditor

PricewaterhouseCoopers
One International Towers Sydney
Watermans Quay, Barangaroo
Sydney NSW 2000

Important information: Charter Hall Retail Management Limited ABN 46 069 709 468; AFSL 246996 (CHRML) is the responsible entity of Charter Hall Retail REIT ARSN 093 143 965 (REIT). CHRML is a controlled entity of Charter Hall Limited ABN 57 113 531 150 (Charter Hall). This report is not intended to be and does not constitute an offer or a recommendation to acquire any securities in the REIT. This report does not take into account the personal objectives, financial situation or needs of any investor. Before investing in REIT securities, you should consider your own objectives, financial situation and needs and seek independent financial, legal and/or taxation advice. Historical performance is not a reliable indicator of future performance. Due care and attention has been exercised in the preparation of forward-looking statements. However, any forward-looking statements contained in this report are not guarantees or predictions of future performance and, by their very nature, are subject to uncertainties and contingencies, many of which are outside the control of CHRML and its entities. Actual results may vary materially from any forward-looking statements

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