

15 August 2024

 ASX Limited
 ASX Market Announcements Office
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Magellan Financial Group Ltd

Full year results for the period ended 30 June 2024 (FY24)

- **Statutory net profit after tax of \$238.8 million, up 31% on FY23**
- **Adjusted net profit after tax of \$177.9 million, up 2% on FY23**
- **Disciplined cost management, with FY24 funds management operating expenses of \$102.4 million, down 16% from FY23, and in line with market guidance**
- **The Board has declared dividends of 35.7 cents per share (cps), comprising a Final Dividend of 28.6cps and a Performance Fee Dividend of 7.1cps**
- **Corporate stability restored and foundations set for growth initiatives**
 - Transitional leadership arrangements in place and Board renewal completed
 - Net outflows moderating
 - Institutional inflows of \$0.6 billion in Q4 FY24 and further inflows in July 2024
 - Performance fees of \$19.2 million generated in FY24 – highest since FY21
 - Employee Share Purchase Plan (ESPP) loans substantially resolved for current employees and
 - Conversion of Magellan Global Fund Closed Class completed
 - Improved client engagement in Global Equities and Infrastructure, with Airlie performing strongly
 - Significant contribution from associates of \$11.0 million, a material improvement from the \$11.5 million loss in FY23
 - Strategic partnership announced with Vinva Investment Management

Results summary	FY24	FY23	Change
Average funds under management (\$ billion)	36.8	48.8	(25%)
Statutory net profit after tax (NPAT) (\$ million)	238.8	182.7	31%
Adjusted net profit after tax (\$ million) ¹	177.9	174.3	2%
Profit before tax and performance fees of Funds Management business (\$ million)	158.3	212.3	(25%)
Adjusted diluted earnings per share (cents per share) ¹	98.2	95.5	3%
Interim and Final dividends plus Performance Fee Dividend (cps)	65.1	86.7	(25%)

¹ Adjusted for strategic, non-recurring, non-cash, or unrealised items.

Magellan Financial Group Ltd ("**Magellan**" or "**the Group**") today announced its financial results for the year ended 30 June 2024 ("**FY24**"). The Group reported **Statutory NPAT** of \$238.8 million and **Adjusted NPAT** of \$177.9 million. Profit before tax and performance fees of the Funds Management business was \$158.3 million.

The Board has declared a **Final Dividend** of 28.6 cents per share (cps) and a **Performance Fee Dividend** of 7.1cps, 50% franked, which are expected to be paid on 4 September 2024.

Magellan's Executive Chairman, Andrew Formica, said: "Magellan has made significant progress in FY24, restoring stability across our business and establishing the foundations for future growth.

"Our financial results reflect the resilience of our business following a challenging few years. As of 30 June 2024, our funds under management (FUM) stood at \$36.6 billion, diversified across three high-quality investment strategies, and rose to \$38.4 billion as at 31 July 2024. Net flows have continued to stabilise in both retail and institutional channels, and we have secured significant client wins. Particularly pleasing is seeing a return in the institutional channel, demonstrating the confidence new and existing clients retain in Magellan.

"The performance of our investment strategies generated \$19.2 million in performance fees, the highest since FY21, our funds management business operating expenses were down 16% on FY23 to \$102.4 million, and the Group's share of net profit after tax from associates was \$11.0 million, a material improvement on the \$11.5 million loss in FY23.

"Importantly, we addressed several legacy issues that have helped to restore stability to the business and position us for future success. These include successfully implementing transitional leadership arrangements, resolving the Employee Share Purchase Plan loans for our staff and introducing a new remuneration framework, as well as converting the Magellan Global Fund Closed Class into the Open Class.

"Having delivered on these important initiatives, we are now focused on our strategic objectives and growth. Today we announced a strategic partnership with Vinva Investment Management ('Vinva'), a pioneer in systematic equities investing. The partnership will see Magellan bring Vinva's innovative product solutions to our clients and we have taken a strategic equity stake in the business, which we consider has significant growth potential. We also announced a refreshed US distribution platform which will lay down the foundation for future growth in this important market. We continue to work on our existing capabilities to make sure they remain relevant and deliver for our clients in both the retail and institutional market. These strategic initiatives position us well to achieve our strategic objective of becoming the asset manager of choice in the Australian market across a diversified offering.

"While there is still work to be done, our financial position is strong, we have consistently generated robust operating cashflows and are highly profitable. This resilience and strength enables us to continue paying attractive dividends to shareholders while also investing for the future. Our progress this past year is encouraging, and we're actively positioning the business to deliver positive outcomes for both clients and shareholders."

Managing Director of Magellan Asset Management Limited, Sophia Rahmani, said: "Magellan has made significant progress this year, guided by its client-led philosophy. With \$38.4 billion of FUM as at 31 July 2024 across a diverse mix of retail and institutional clients globally, Magellan continues to be a prominent fund manager of scale. The team is high-quality, with experienced investment personnel, a client-led culture and dedicated teams across the business.

"In my early months at Magellan, I have been impressed by the institutional grade quality of the platform, characterised by its highly regarded distribution function, high-quality support functions, and culture of excellence throughout the business. Magellan's brand remains strong across the market, with

significant brand equity and global brand awareness, and the business is positioned well for future growth.

"Today's announcement of our partnership with Vinva is a testament to these qualities, and we now have an opportunity to build on the progress made to date to deliver strong outcomes for our clients, which will ultimately benefit our shareholders. I am excited by the opportunities ahead for Magellan."

Authorised by the Board

About Magellan

Magellan Financial Group is a specialist funds management business established in 2006 and based in Sydney, Australia. Magellan's core operating subsidiary, Magellan Asset Management Limited, manages approximately \$38.4 billion of funds under management at 31 July 2024 across its global equities, global listed infrastructure and Australian equities strategies for retail, high net worth and institutional investors and employs approximately 109 staff globally. Further information can be obtained from www.magellangroup.com.au.

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