#### **ASX Release**

Perenti

18 June 2024

#### **Investor Presentation**

Perenti Limited (ASX: PRN) ('Perenti' or 'the Company') is pleased to provide the following Investor Presentation to be used during a series of conferences and meetings from 18 - 19 June 2024.

Authorised by: Mark Norwell Managing Director & CEO

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#### Investor enquiries:

Jono van Hazel Head of Investor Relations – Perenti jono.vanhazel@perentigroup.com +61 411 564 969 Media enquiries: Paul Ryan Senior Director – Morrow Sodali p.ryan@morrowsodali.com +61 409 296 511

4, William Square, ncis Street, Northbridge 203 Australia

Perenti Limited ABN 95 009 211 474 (ASX: PRN) (Perenti)

D Box 8286 erth WA 6849 ustralia

+61 8 9421 6500 investorrelations@perentig

perentigroup.com

Perenti is an ASX listed, diversified mining services group with interest in contract mining, drilling services, mining services and technology solutions. Headquartered in Perth and with offices and operations across four continents, we employ more than 11,000 fantastic people focused on creating enduring value and certainty for our investors, clients, people and the communities in which we operate.





# Investor Presentation

18 June 2024

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\$ refers to Australian Dollars.



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## Perenti | Who we are



























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## Perenti | Global experts in mining services across the value chain



lidoba



- Technical and technological capabilities to navigate the increasing complexity of mining
- Bringing together AI, data analytics and mining know-how to optimise mining
- Product development focused on internal Perenti business performance and generating external revenue

- A global leader in underground hard-rock mining with 30+ years experience

Specialist drilling capability across the value chain (exploration, development, production)

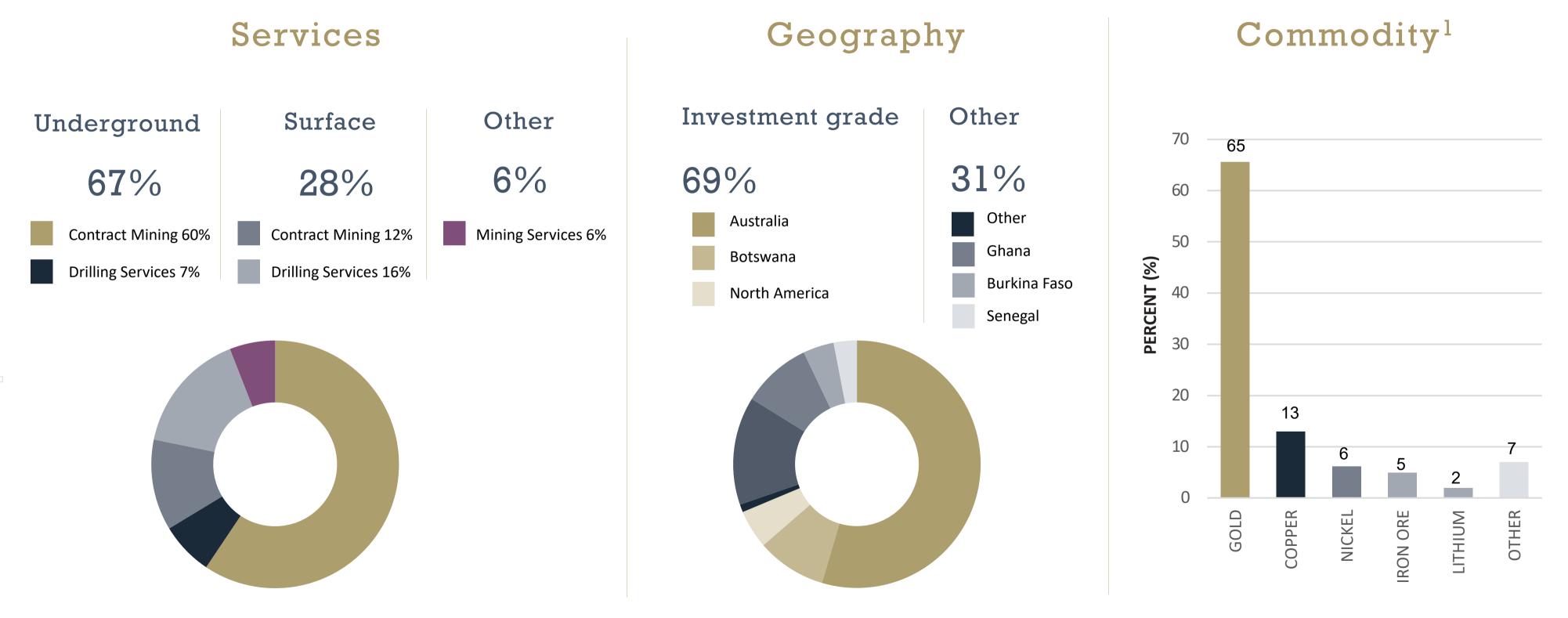
Trusted by leading companies in the sale, rebuild and rental of equipment, components and parts Supply and logistics capability, including underground support products and mining consumables





## Diversified | Services, Geography, and Commodity

#### Revenue stability is underpinned by underground operations and investment grade jurisdictions



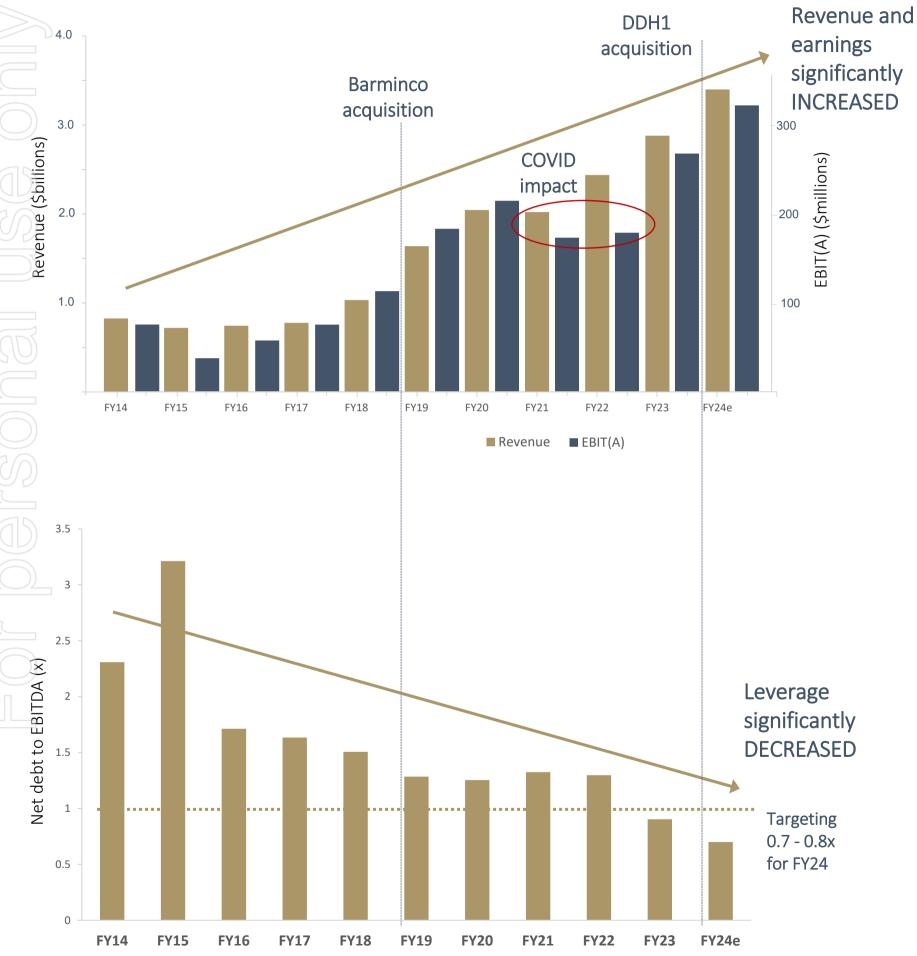
All figures based on 1H24 pro forma revenue and may not add to 100% due to rounding 1. Nickel exposure has been adjusted to exclude contracts terminated (Savannah, Cosmos)

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## **FY24** | Perenti continues to deliver



- services.
- DDH1 acquisition will contribute ~9 months to FY24 and offers significant additional upside.
- Scale and diversification enabled successful reallocation of fleet and staff impacted by the nickel price.
- Recent contract renewals illustrate our strong client retention rate (~95%).
- Our client relationships are built on collaborative delivery of long-term value.
- We remain committed to our 2025 targets and look forward to delivering our updated strategy later this year.

#### • Perenti has successfully grown revenue and earnings and at the same time, significantly reduced leverage.

• An increasingly diversified business, underpinned by reliable demand for our



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## DDH1 acquisition | Update



### DDH1 integration a success

- The Drilling Services Division includes the existing DDH1 brands plus Ausdrill.
- In FY25 the former Barminco diamond drilling team will join Drilling Services.
- All key senior DDH1 management employees remain with the Company.
- Significant cash, corporate and tax synergies have either been realised, or continue to deliver benefits.
- synergies.





The Perenti Drilling Services management team continues to seek operational



## Mining Thematics | Perenti is well-positioned



#### **Rising Demand**

- Rising demand for clean energy minerals is creating tailwinds for commodity prices
- Exploration for new deposits is critical to meet rising demands
- Increased capital appetite for exploration typically precedes exploration activity



#### **Increased UG** Mining

- Declining grades, deeper deposits & increasing geological complexity
- Deep orebodies require skilled operators and technical capability
- Underground mining has a lower surface footprint, reducing environmental and social impacts



#### **Data & Analytics**

- Al, automation & data analytics are transforming mining operations
- Increasing need for 'realtime' insights and integration of automation and robotics
- Sensor expansion requires specialist technicians
- Interconnectivity of multiple systems a requirement in modern mining



#### **Decarbonisation &** Electrification

- Clients are requiring this to maintain their social license to operate
- Requires renewable energy and integration of electrical systems
- Modified mine plans can lead to efficiency gains and lower operating costs
- Collaboration is critical



#### **Growth in Africa**

- Africa is richly endowed with mineral wealth
- Global investment rated companies are increasing exposure to Africa
- Botswana is considered investment grade by both S&P and Moody's with several other jurisdictions improving
- Perenti has 30+ years' experience operating in Africa



## **FY24 | Guidance reaffirmed**

TARGETING	No life changing events
REVENUE	\$3.3B to \$3.4B
EBIT(A)	\$310M to \$325M
LEVERAGE	0.7x to 0.8x
<b>CAPEX</b> <sup>1</sup>	~\$350M
FREE CASH <sup>2</sup>	>\$100M

### Our ongoing areas of focus

- Safe delivery of our services.
- Free cash generation is a priority across the business.
- Deliver on our sustainability imperatives and priorities.
- Maintain disciplined approach to capital allocation.
- Continue to extract synergies from DDH1 and seek more.
- Optimise overheads to improve margins.
- Continue to win and extend contracts that add sustainable growth.
- Return value to shareholders via dividends and buybacks.

- Capex is defined as Net Capex which is stay in business capital plus growth capital, net of the proceeds from divestments associated with disposal of fleet and assets. 1.
- Free cash is defined as operating cash after interest, tax, and net of all capital expenditure. 2.



# Thank you

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SUSTAINABILITY EMBEDDED IN EVERYTHING WE DO