ETR Pharma SPONTAN

ast-acting nasal spray treatment for erectile dysfunction



Investor Overview | March 2024

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LTR Pharma Limited ACN 644 924 569





Executive Summary

Bringing to market the first nasal spray for ED



LTR Pharma is commercialising SPONTAN®

A 'First in Class' rapid, on demand nasal spray treatment for Erectile Dysfunction (ED)



Successful Phase I Human Proof of Concept

Indicating 6x faster than oral administration of PDE5 inhibitors (i.e. Viagra)

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Funded to progress the business

Raised \$7 million as part of its ASX IPO December 2023



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Disrupting the blockbuster PDE5 inhibitor market

Targeting to be the first PDE5 inhibitor nasal spray registered in market estimated to reach US\$6.0B in 2028

Clear commercial pathway

Commenced SPONTAN's bioequivalence clinical study to expedite US and Australian regulatory filings within 1-2 years, enable early Australian market access, and clinical package preparation for licencing and regulatory discussions.



Investment Highlights

LTR Pharma positioned in a clear gap in the market



Expedited path to market

Repurposed drugs with novel delivery methods can reach the market in the US and Australia quickly



Promising proof of concept

Demonstrated 6x faster than oral administration of competitor PDE5 inhibitors



Blockbuster market with issues

Existing PDE5 inhibitors have a high discontinuation rate due poor efficacy and side effects



Blue chip partners

Commercial manufacturing partnership with ASX listed Mayne Pharma



Multiple upcoming value inflection points

Key pivotal clinical trial in progress now;

Preparations for early access in Australia

Potential partnerships/licensing



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ED and its Causes

A major factor in relationship breakdown

Erectile disfunction (ED) is a medical condition wherein an individual is unable to get or keep an erection for satisfactory sexual intercourse



Prevalence of ED with individuals with cardiovascular risk factors, hypertension and diabetes, **is reported as high as 50%**



Prevalence in key markets

As risk factors become more prevalent, so does ED



Current treatments

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Gold standard are PDE5 inhibitors which have several drawbacks

Phosphodiesterase-5 (PDE5) inhibitors are first-line treatments

0	Product	Main Brand(s)	Time before sexual activity for dose	Approval Date (US)	Generic availability
	Sildenafil	Viagra	1 hour+	1998	Yes
	Tadalafil	Cialis	1 hour+	2003	Yes
	Vardenafil	Levitra, Staxyn	1 hour+	2003	Yes
	Avanafil	Stendra	30 minutes+	2012	No

Issues with PDE5 inhibitors



Does not work for 30-35% of patients



Long response time of 1 hour + affects spontaneity



= High discontinuation rate

Estimated Market size

Forecast to be US\$6.0B market by 2028





The search for a new branded option

Significant opportunity for branded assets



Opportunity to capture market share at higher margins

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Generics have grown to 700M* units annually

- 'Rapid erosion of branded volume following patent expiries
 - No product differentiation in a fragmented market
 - Low margins for currently marketed generics



Branded drugs

- Commands significantly higher price points / margins
- Demonstrates pricing power and demand for premium brands

SPONTAN as branded asset

- Market participants seeking new branded options to differentiate in the marketplace
- Opportunity to capture market share through improved therapy profile with higher margins than generics



Nasal Administration

Delivery mechanism can solve many of issues facing PDE5 inhibitors

Advantages vs oral administration



More rapid onset of action



Less active pharmaceutical ingredients required



Higher rate of absorption



Lower adverse reactions



Less drug degradation due to bypassing the digestive system



LTR Pharma **Company Overview** rsona

Company History

Progressed company substantially derisking the proposition



🔇 LTR Pharma

SPONTAN® Overview

A novel delivery of a proven ED drug

LIVE in the MOMENT

SPONTΛΝ

Groundbreaking ED Treatment

CLTR Pharma

Drug repurposing

Focused on changing the method of administration of Vardenafil, an existing and approved drug already in global markets since 2003

Intra-nasal delivery

Intra-nasal Vardenafil formulation, SPONTAN[®], is fast acting and low dose compared with the incumbent oral ED treatment products on market

Expedited path to market

Builds on Vardenafil's safety and efficacy data package with upcoming bioequivalence study in advance of FDA and TGA meetings SPONTAN

LIVE IN THE MOMENT



®

Competitive Advantages

		SPONTẠN	Sildenafil	Tadalafil	Avanafil	Vardenafil
<u> </u>	Mode of delivery	Nasal	Oral	Oral	Oral	Oral
A faster acting lower dose drug	Low dosage	\checkmark	8	8	\otimes	8
formulation	Rapid absorption	\checkmark	8	8	\otimes	8
with a better safety profile	Quick onset of action	\checkmark	8	8	\otimes	8
	Higher bioavailability		8	8	\otimes	8
	Fewer side effects		8	8	8	8



Proof of concept Trial data

Confirmation of rapid onset effect



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12 patients in a randomised, single dose cross-over study of males aged between 24-45

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The delivery of the SPONTAN nasal spray solution **used a 100 ul per dose nasal spray** device manufactured by Aptar Pharma

The trial compared **Vardenafil HC1 as SPONTAN**[®] nasal spray (4 mg) and as an oral tablet (10 mg)

Confirmation rapid onset of effect for SPONTAN of **~10 mins compared to 60 mins** of existing oral ED drugs



Pivotal Bioequivalence clinical study

Results expedite NDA filing & ARTG registration in the US & Australia



To assess the relative bioavailability of Vardenafil following administration of SPONTAN® as a nasal spray compared to Vardenafil tablets

Subjects

Recruitment commenced in February of 18 healthy adult male subjects

Trial design

A single-dose, randomised, open-label, 2-treatment, 2-period crossover study of SPONTAN[®] nasal spray (5 mg Vardenafil: a single 2.5 mg spray in each nostril) compared to Vardenafil tablets (10 mg Vardenafil)

Outcome

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Successful completion of the bioequivalence trial provides data for early access scheme in Australia and potential partnering and licensing deals



Expedited path to market

LTR requires FDA and TGA approval to operate in the US & Australia



Targeting a 505 (b)(2) approval pathway regulatory strategy, on basis it is "repurposing" of an existing approved drug Previous approval of oral tablet Vardenafil by the FDA would allow inclusion of existing safety and efficacy clinical and nonclinical data Targeting NDA filing at beginning of CY 2025



Targeting Category 1 - Type F Application process is expected to be available to the Company Given the existing safety profile of Vardenafil, the regulatory pathways for **repurposed drugs allows for expedited application**

Targeting filing at middle of CY 2025

SPONTŅN

SPONTAN[®] may be made available to patients via the TGA's SAS or APS on an as needs basis and subject to the **relevant regulatory framework**



Upcoming Key Milestones

Multiple value inflection points in Calendar Year 2024



Pivotal clinical trial

Recruitment

Dosing

Results



Early access use Australia Pre submission meetings with FDA & TGA 2nd Nasal Spray product



Licensing / Partnering discussions



Financial Summary

Strong Funding to Commercial Outcomes

(ASX:LTP) Public Market Overview (15 March 2024)				
Share Price	A\$0.32			
52-week range	A\$0.25 – A\$0.41			
Market Cap	A\$46.00M			
Cash equivalents (31 December 2023)	A\$6.01M			
Top 20 shareholder percentage	57.94%			
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