

WELCOME TO RENESAS' ZOOM WEBINAR

Acquisition of Altium

10:00 am - 11:00 am JST / 12:00 pm - 1:00 pm Sydney time

5:00 pm – 6:00 pm PST

The event will begin shortly



Please use your company name and full name as your screen name for the Q&A session.
質疑応答のために、ZOOMの表示で貴社名とお名前が分かるように設定をお願いいたします。



If you would like to hear in English (simultaneous interpretation), please click the globe icon on the bottom and select “English.”

英語（同時通訳）で視聴されたい方は、地球儀のアイコンをクリックし、英語チャンネルを選択してください。



Today's materials will be available on our IR website after this webinar at 11:00am JST.

本日の資料は、本ウェビナー終了後の11時に当社IRサイトへ掲載予定です。



[Renesas IR website](#)

RENESAS

SPEAKERS

10:00 am - 11:00 am JST / 12:00 pm - 1:00 pm Sydney time
5:00 pm – 6:00 pm PST



Hidetoshi Shibata

CEO
Renesas



Aram Mirkazemi


CEO
Altium



Shuhei Shinkai

SVP and CFO
Renesas

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RENESAS

RENESAS AND ALTIUM JOIN FORCES

FEBRUARY 15, 2024
RENESAS ELECTRONICS CORPORATION

RENESAS

Altium[®]

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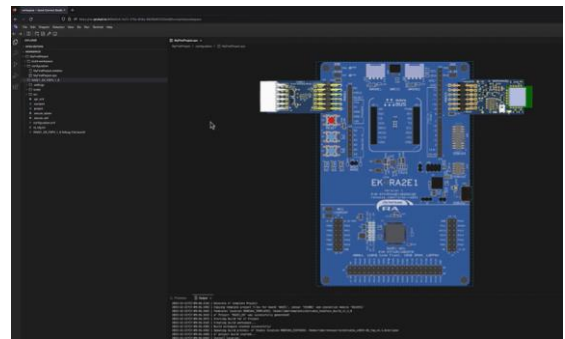
DIGITALIZATION TRAJECTORY



Personal use only

Top **3**
\$**20+**bn
6x

2030 Aspiration



Quick-Connect Studio



Dedicated team



ALTIUM AT-A-GLANCE



San Diego, CA
Global headquarters



850+
Employees



US\$263M @19% YoY
FY23 revenue & growth



~77%
Recurring revenue






36.5%
FY23 EBITDA margin

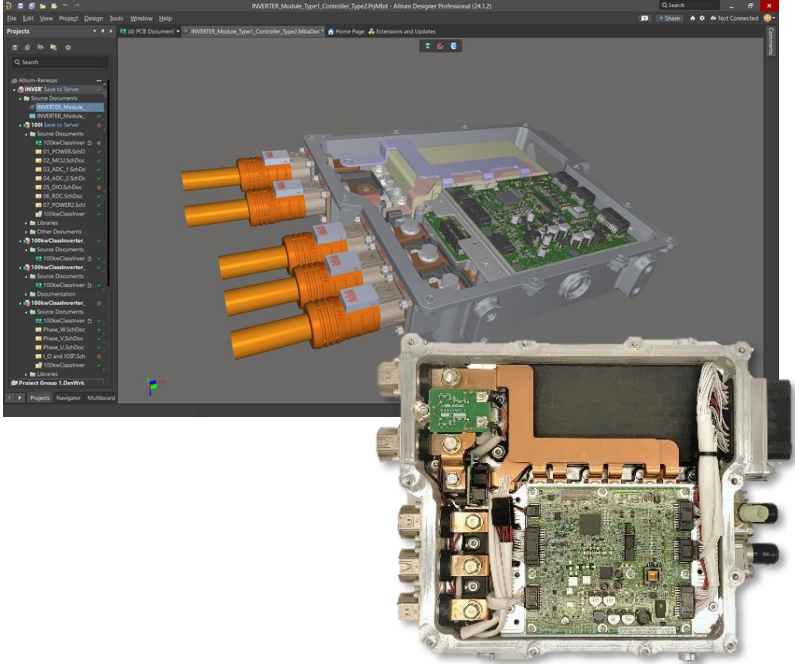
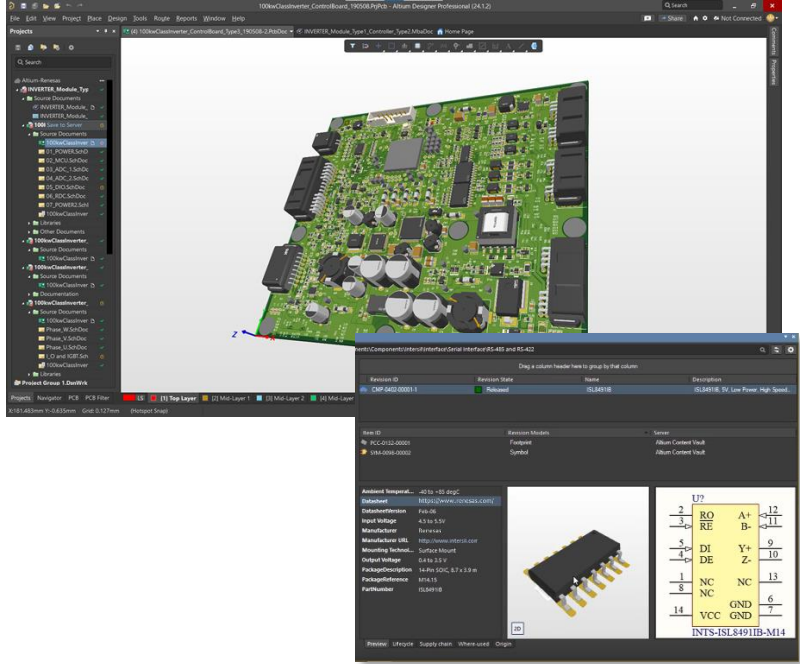


61,000+
Global subscriptions

Altium®

Design software	Cloud platform	
 Leading design software for PCBs	 Leading cloud platform for electronics hardware development	 Leading independent search platform for electronics components

COLLABORATION HISTORY



Partnership

Certified symbols

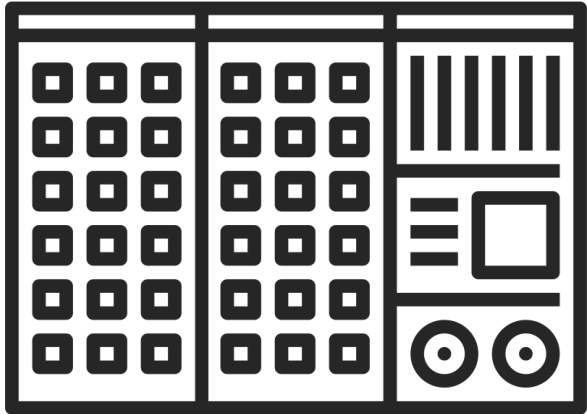
Digital twins

VISION

**To make electronics design accessible to
broader market to allow more innovation**

by creating an Electronics System Design & Lifecycle Management platform
together with **Altium**

ACCESS TO TECHNOLOGY



Mainframe / server

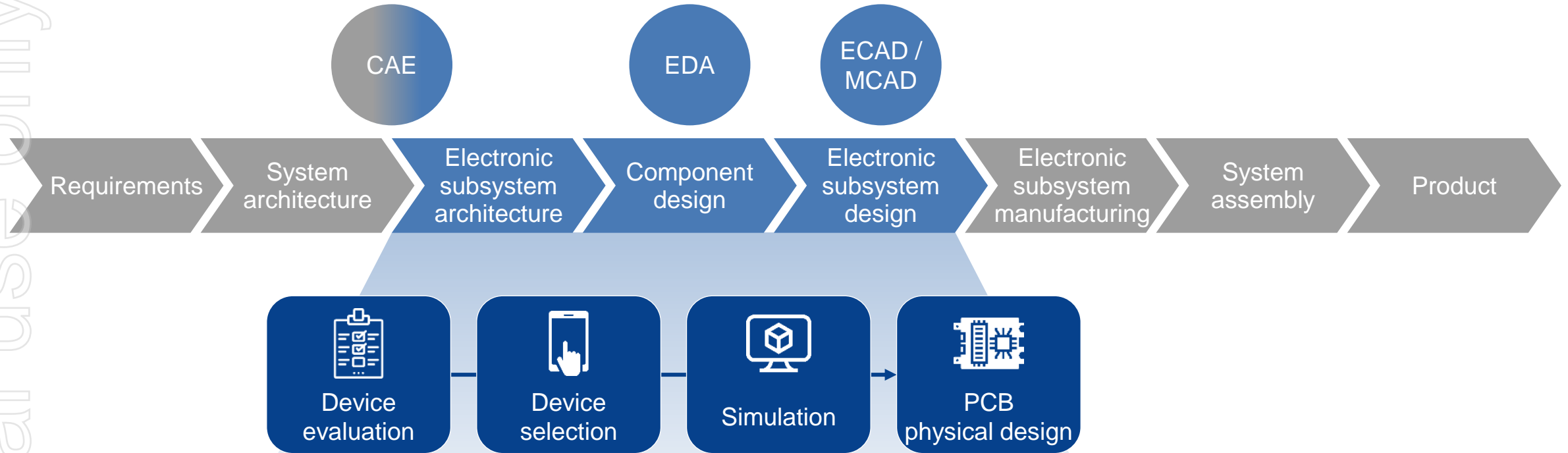


PC

Personal use only

WHERE WE FIT

Product Lifecycle Management



Electronics System Design & Lifecycle Management

CAE: Computer Aided Engineering EDA: Electronic Design Automation ECAD: Electrical CAD MCAD: Mechanical CAD

INDUSTRY-FACING CHALLENGES



Fragmented resources



Design complexity



Time to market

Personal use only

SOLUTIONS WE WILL BRING

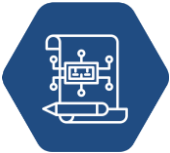
Data



M / ECAD data of integrity



Standardized library



Reusable system-level designs

Components



BOM management



Device search



Inventory / EOL management

Development



Evaluation



Simulation



Development

Collaboration



PLM / CAE / EDA



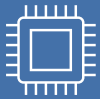
Manufacturing



Components & distributors

IMMEDIATELY BETTER TOGETHER

RENESAS



Components

- Extensive MCU footprint and broadest product portfolio
- 400+ winning combinations



Complementary customers

- Intimacy with enterprises
- Skilled support workforce



Financial capacity

- Scale for bolt-ons



Altium



Platform(s)

- Leading collaboration platform
- Leading parts search platform



Complementary customers

- Most popular PCB software
- Instantly usable functionalities



Digital expertise

- 850+ headcount well versed in cloud and software technology

LONGER-TERM BENEFIT

To Renesas



Broader user base



Easier-to-use solutions & devices



Enriched ecosystem

To industry



More innovation



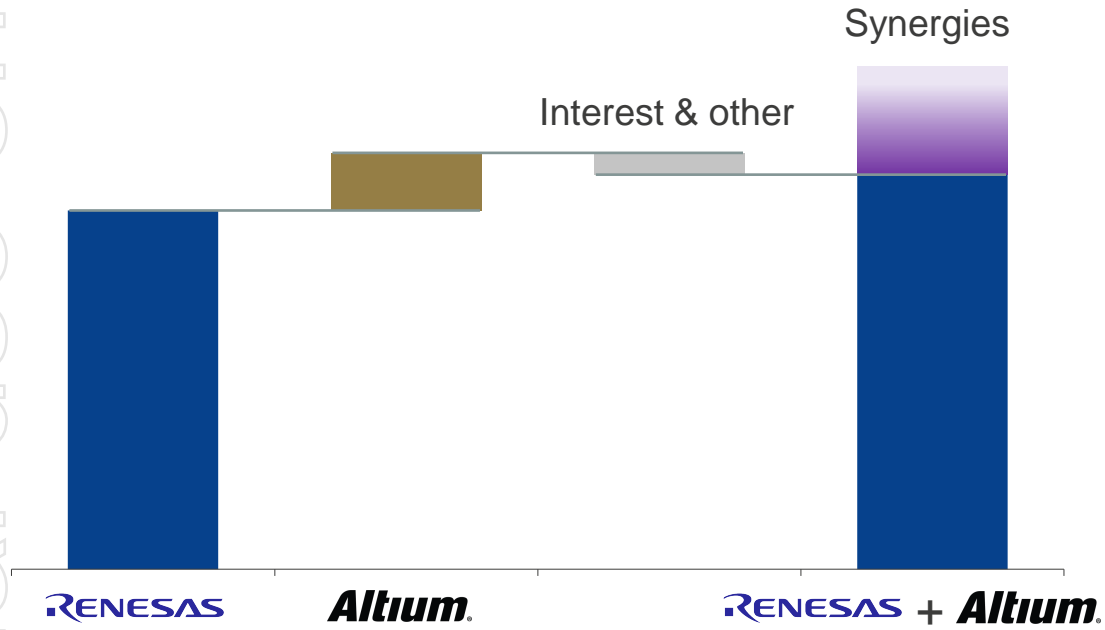
More electronics



Easier access to technology

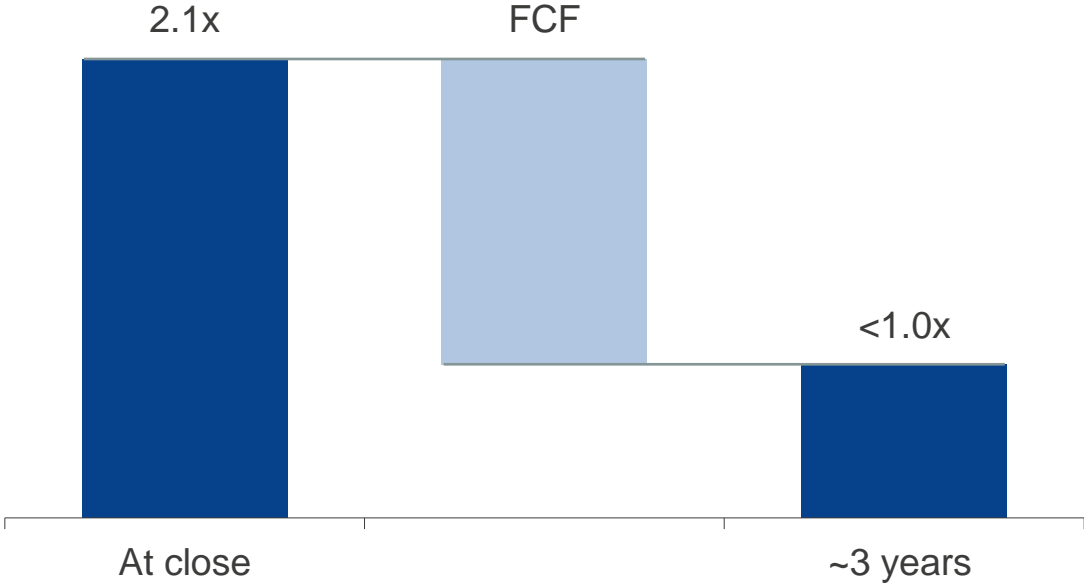
FINANCIALS

EPS accretion



Immediately accretive to earnings without synergies

Deleveraging



Quick deleveraging as demonstrated in past acquisitions

Note: Deleveraging figures represent pro forma net leverage of the combined company, non-GAAP EBITDA basis

TRANSACTION OUTLINE

Consideration

- A\$68.50 per share
- Equity value of A\$9.1 billion^{*1} / Enterprise value of A\$8.8 billion^{*2}
- Premium of 34% to February 14 and 39% to one-month VWAP
- To be paid in cash

Funding

- Financed with bank loans and cash on hand
- Not subject to any financing conditions

Closing

- Subject to customary closing conditions including approvals by Altium shareholders, Australian court and regulators
- To be closed in 2H, subject to timing of required regulatory approvals

Integration

- Altium to be a wholly-owned subsidiary of Renesas
- Business operations to be run at arm's length
- Support functions to be integrated

^{*1}: Approximately ¥887.9 billion at an exchange rate of ¥97 to the A\$ ^{*2}: Approximately ¥859.3 billion at an exchange rate of ¥97 to the A\$

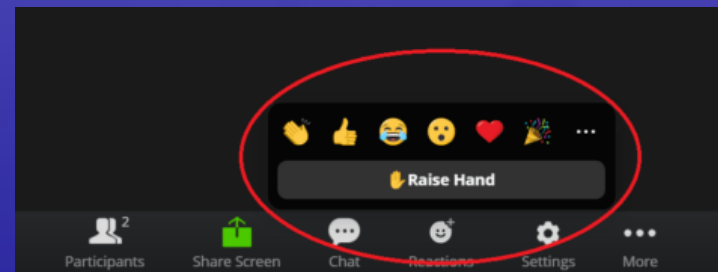
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- If you wish to ask a question during the QA session, please select the “Raise Hand” icon on your screen.
- The moderator will call your name and company name in the order of hands raised.
- When your name is called by the moderator, you will be able to use the microphone function. Please unmute your microphone before asking your question.
- Due to time restrictions, we ask you to limit the number of questions to one per person.

- ご質問のある方は、画面上の「手を挙げる」のボタンを押してください。
- 手を挙げていただいた方から順番にお名前と会社名をお呼びします。
- 司会がお名前をお呼びした方は、音声発言が可能になります。ご自身でマイクのミュートを解除の上、ご質問をお願いいたします。
- 時間の関係上、ご質問は1人1問まででお願いいたします。



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THANK YOU