

## Global Health signs strategic agreement with Fujitsu

- Fujitsu to promote, sell, implement and support Global Health applications
- Agreement involves the full Global Health portfolio of software platforms
- Territory covers 13 countries across the Asia Pacific region
- To watch Fujitsu's Head of Industry – Health, Ian Manovel, discuss this agreement, [please click here](#)

**Global Health Limited (ASX:GLH) (“Global Health” or “the Group”)** is pleased to announce a strategic reseller agreement with Fujitsu Australia Ltd to promote, sell and deliver implementation and support services to the healthcare industry across 13 countries within the Asia Pacific region.

### ***Extend market reach through committed partners with local presence***

The agreement is in line with Global Health's strategy to work with resellers that have a strong presence in the multiple jurisdictions that are seeking to digitize healthcare. The SaaS re-platforming of the company's provider platforms is designed to support local Revenue Cycle modules that will enable its platforms to reflect local business practices, reporting and other country-specific infrastructure such as payment wallets and TPAs (Third Party Insurance Administrators).

### ***End-to-end sales and service capabilities to accelerate growth***

Global Health will leverage the scale and expertise of Fujitsu, a global digital transformation company, to expand its capabilities to new markets and geographies, and streamline the implementation and deployment of its solutions. This will help accelerate market growth, whilst also allowing Global Health to maintain a constant focus on improving and developing its software solutions.

### ***Full patient-centered engagement portfolio***

The agreement covers the complete portfolio comprising the MasterCare suite of Electronic Medical Records for hospitals and community health services, Patient Administration, Practice Management, HotHealth digital front door for online engagement between healthcare providers and their patients, Lifecard Personal Health Record for patients and the ReferralNet Secure Message Delivery of sensitive clinical and patient information.

### **Fujitsu's Head of Industry - Health Ian Manovel said:**

*“Fujitsu recognises that Global Health's solutions excel in addressing the evolving needs of the healthcare industry, offering exceptional value for customers seeking to thrive in this competitive environment. This strategic relationship represents a significant stride towards our shared vision of transforming healthcare technology.”*

### **Global Health Managing Director Mathew Cherian said:**

*“Together, this strategic relationship will empower customers to improve patient experience, enhance workforce satisfaction and boost population health more cost-effectively.”*

This ASX announcement has been authorized by the Board of Global Health Limited (ASX:GLH)

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**About Global Health Limited (ASX:GLH)**

Global Health Limited (ASX:GLH) is a leading provider of Digital Health solutions to the Australian Healthcare Industry. Innovation, consumer-centricity and connectivity are the foundations of the Company's vision of 'Connecting Clinicians and Consumers.'

Global Health helps streamline the delivery of healthcare services and provide better health outcomes across various health sectors, including acute and community settings.

Global Health offers a range of tailored software and SaaS solutions helping health businesses to be more efficient and deliver excellent patient care. These include electronic medical records for health delivery organizations, client management systems for community health, patient administration systems for hospitals, practice management systems, secure messaging for connected care, patient engagement platforms and consumer health records.

Located in Melbourne, Victoria the company is ISO27001 compliant.

To learn more about Global Health please visit: <http://www.global-health.com/>

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**About Fujitsu**

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 126,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE:6702) reported consolidated revenues of 3.6 trillion yen (US\$34 billion) for the fiscal year ended March 31, 2021. For more information, please see [www.fujitsu.com](http://www.fujitsu.com).