



Appendix 4E Preliminary Final Report For the year ended 30 June 2023 New Zealand Coastal Seafoods Limited

1. Company details

Name of entity:	New Zealand Coastal Seafoods Limited
ABN:	16 124 251 396
Reporting period:	For the year ended 30 June 2023
Previous period:	For the year ended 30 June 2022

2. Results for announcement to the market

	Up/Down	% Movement		AUD \$
Revenues from ordinary activities	up	39.85%	to	3,378,677
Loss from ordinary activities after tax attributable to the members of New Zealand Coastal Seafoods Limited	down	52%	to	2,145,826
Loss for the year attributable to the members of New Zealand Coastal Seafoods Limited	down	52%	to	2,145,826

Commentary related to the above results

The loss for the Company after providing for income tax for the financial year amounted to \$2,145,826 (2022: loss of \$4,445,282). Revenue for the period was A\$3,378,677. Revenue was underpinned by sales of the Company's premium marine products, including dried ling maw, into both branded and bulk purchase formats. Sales from wholly-owned Cairns based subsidiary, Nine Ocean Fisheries Pty Ltd ("Nine Ocean") also added to the Company's revenue profile following acquisition during H2 FY2023.

The loss from ordinary activities rose slightly during FY23, due to costs associated with the acquisition of Nine Ocean.

During the period, NZS completed the acquisition of 100% of the issued capital of the Nine Ocean – seafood fishing and product wholesaler/exporter based in Cairns, Queensland.

On 16 June NZCS Operations received official notice that its China Listing application had been approved by GACC. This allows NZCS to export selected aquatic products including Ling in various forms directly into China. This represents a significant milestone for the organisation in terms of scalability and price point potential.



The Company received during the year R&D tax rebates totalling NZ\$489,136.33 from the New Zealand Inland Revenue Department's (IRD) Research and Development Tax Incentive (RDTI) partnerships programme. The rebate is for the Company's work in the development of a proprietary process for hydrolysed marine collagen extraction and ongoing experimentation with new drying techniques to maximise the recovery of compounds and yields from ling maw.

Dividends

No dividends are being proposed or have been paid.

3. Net tangible assets

	30 June 2023 cents	30 June 2022 cents
Net tangible asset backing per ordinary share	0.00	0.07

4. Details of entities over which control has been gained during the period

<i>Name of entities</i>	<i>Date control gain</i>
Nine Ocen Fishery Pty Ltd	28 March 2023
PXYY Pty Ltd	28 March 2023

5. Details of entities over which control has been lost during the period

None

6. Details of associates and joint venture entities during the period

None

7. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements are based on the accounts that in the progress of being audited.

8. Attachments

Details of attachments (if any):

Preliminary consolidated Statement of Profit or Loss and Other Comprehensive Income

Preliminary consolidated Statement of Financial Position

Preliminary consolidated Statement of Changes in Equity

Preliminary consolidated Statement of Financial Position

ASX Announcement

NEW ZEALAND
COASTAL SEAFOODS



9. Signed

Signed _____

Date: 31 August 2023

Peter Chai
Managing Director
Sydney

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Preliminary consolidated Statement of Profit or Loss and Other Comprehensive Income

	CONSOLIDATED	
	30 June 2023 (\$)	30 June 2022 (\$)
CONTINUING OPERATIONS		
Revenue	3,378,677	2,415,950
Proceeds from sale of assets	121,272	-
Other income	2,742	3,417
Cost of materials	(2,629,417)	(1,879,055)
Write-down of inventories	-	(181,302)
Corporate and administration expenses	(662,315)	(400,524)
Depreciation and amortisation expenses	-	(293,419)
Finance expenses	(68,777)	(74,827)
Employee benefits expense	(1,193,955)	(1,390,654)
Impairment of non-financial assets	-	(1,781,814)
Promotion and communication	(29,300)	(48,000)
Share based payments expense	(80,715)	(236,213)
Other operating expenses	(984,038)	(578,841)
(LOSS) BEFORE INCOME TAX	(2,145,826)	(4,445,282)
Income tax benefit	-	-
(LOSS) AFTER INCOME TAX	(2,145,826)	(4,445,282)
Other comprehensive income/(loss)	-	-
Items that may be reclassified subsequently to profit or loss:		
Exchange difference on translation of foreign operations	3,017	(101,939)
Total comprehensive (loss) for the period	(2,142,809)	(4,547,221)
Basic loss per share (cents per share)	(0.13)	(0.51)

The above Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

Preliminary consolidated Statement of Financial Position

	CONSOLIDATED	
	30 June 2023 (\$)	30 June 2022 (\$)
CURRENT ASSETS		
Cash and cash equivalents	11,065	686,346
Trade and other receivables	83,561	257,794
Inventories	367,034	1,091,002
TOTAL CURRENT ASSETS	461,660	2,035,142
NON-CURRENT ASSETS		
Term deposit	87,177	85,566
Intangibles	2,510,275	-
TOTAL NON-CURRENT ASSETS	2,597,452	85,566
TOTAL ASSETS	3,059,112	2,120,708
CURRENT LIABILITIES		
Trade and other payables	561,976	292,436
Lease liability	114,262	112,150
TOTAL CURRENT LIABILITIES	676,238	404,586
NON-CURRENT LIABILITIES		
Lease liability	918,655	1,022,447
TOTAL NON-CURRENT LIABILITIES	918,655	1,022,447
TOTAL LIABILITIES	1,594,893	1,427,033
NET ASSETS	1,464,219	693,675
EQUITY		
Contributed Equity	14,568,836	14,246,473
Reserves	4,026,366	1,432,359
Accumulated Losses	(17,130,983)	(14,985,157)
TOTAL EQUITY	1,464,219	693,675

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

Preliminary consolidated Statement of Changes in Equity

	Contributed Equity (\$)	Accumulated Losses (\$)	Share Based Payments Reserve (\$)	Foreign Currency Translation Reserve (\$)	Total (\$)
Balance at 1 July 2022	14,246,473	(14,985,157)	1,565,866	(133,507)	693,675
(Loss) for the year	-	(2,145,826)	-	-	(2,145,826)
Exchange Difference	-	-	-	3,017	3,017
Total comprehensive (loss)	-	(2,145,826)	-	3,017	(2,142,809)
Transactions with equity holders in their capacity as equity holders					
Shares Issued pursuant to Offer	500,000	-	-	-	500,000
Share based payment	-	-	2,590,990	-	2,590,990
Share issue costs	(177,637)	-	-	-	(177,637)
Balance at 30 June 2023	14,568,836	(17,130,983)	4,165,856	(130,490)	1,464,219

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Preliminary consolidated Statement of Cash Flows

	CONSOLIDATED	
	30 June 2023 (\$)	30 June 2022 (\$)
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	3,078,471	2,747,310
Payments to suppliers and employees	(4,422,991)	(5,379,608)
Interest paid	(22,305)	(3,278)
Government grants	449,000	
Interest received	3,459	3,807
NET CASH USED IN OPERATING ACTIVITIES	(914,366)	(2,631,769)
CASH FLOWS FROM INVESTING ACTIVITIES		
Payments to acquire investments	(73,000)	-
NET CASH USED IN INVESTING ACTIVITIES	(73,000)	-
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of shares	500,000	1,000,000
Share issue costs	(57,000)	(61,395)
Proceeds from directors	9,000	-
Lease principal repayments	(133,917)	(235,663)
NET CASH PROVIDED BY FINANCING ACTIVITIES	318,083	702,942
Net (decrease)/increase in cash held	(669,283)	(1,928,827)
Cash and cash equivalents at beginning of financial year	686,346	2,660,542
Foreign exchange translation of cash balances	(5,998)	(45,369)
Cash and cash equivalents at end of financial year	11,065	686,346

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.