

28 August 2023

## LIBERTY GROUP FY23 RESULTS

### Financial Highlights

Leading non-bank lender, Liberty Financial Group (ASX:LFG) has reported strong financial performance for the year ended 30 June 2023.

	FY23	FY22	Movement
Statutory NPAT <sup>1</sup>	\$181.1m	\$219.3m	(17%)
Underlying NPATA <sup>2</sup>	\$186.6m	\$231.1m	(19%)
Financial Assets	\$13.5b	\$12.9b	+5%
Return on Equity <sup>3</sup>	15.3%	20.4%	(25%)
Leverage Ratio (end of period)	13.4x	12.8x	+5%

<sup>1</sup> Net profit after tax

<sup>2</sup> Net profit after tax and amortisation where 'Underlying' means 'Pro-Forma' in the Prospectus

<sup>3</sup> Uses underlying net profit after tax and average year end balances

James Boyle, Chief Executive Officer, said the FY23 result is a sound outcome in the context of challenging macro-economic conditions and unprecedented price-led competitive behaviour. Despite these challenges, "LFG's portfolio of financial assets increased given our long-term diversification strategy of providing solutions for SME borrowers and consumers in need of auto and personal finance," he said.

LFG reported a 5% increase in its portfolio of financial assets to \$13.5 billion and a decrease in statutory NPAT to \$181.1 million. After adjusting for non-cash amortisation, LFG reports a 19% decrease in Underlying NPATA to \$186.6 million for the year ended 30 June 2023. "We are operating in different economic conditions than seen in decades which affects the returns of the entire industry," Mr Boyle said.

LFG reported FY23 new loan origination of \$5.4 billion and industry leading customer and broker net promotor scores above 50. "In uncertain times, our consistent service proposition has increasing appeal to customers which in turn underpins durable business value," Mr Boyle said.

Peter Riedel, Chief Financial Officer, said "LFG continues to deliver leading outcomes amongst its peer group in net interest margin, cost-to-income ratio and capital strength. LFG again delivered the highest ROE to leverage ratio compared to its bank and non-bank peers."

LFG announced its final unfranked actual distribution of 24 cents per Security. The FY23 distribution of 45 cents implies a yield of 12% (based on a 30 June 2023 security price of \$3.63).

Authorised by the Board.

### ENDS

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#### About the Liberty Group

Liberty Group is a leading diversified finance company in Australia and New Zealand. Its businesses include residential and commercial mortgages, motor vehicle finance, personal loans, business loans, broking services, general insurance and investments. Since 1997, Liberty has raised more than \$40 billion in global capital markets and helped more than 700,000 customers get financial.