

ASX ANNOUNCEMENT

21 December 2022

Comms Group Signs Supply Agreement with KDDI Asia Pacific to Supply Key Unified Communications Services in Asia

Comms Group Limited (ASX:CCG) (“Comms Group” or the “Company”) is pleased to announce that it has signed a supply agreement with one of the world’s largest telcos, KDDI Asia Pacific (“KDDI”), a subsidiary of KDDI Corporation, to enable KDDI to provide key unified communications and related telecommunications services to business customers throughout the Asia Pacific region and beyond.

The agreement allows for a range of Comms Group’s unified communications services, including Microsoft Teams Calling, Comms Group’s global provisioning and management platform and related products and services, to be accessed by KDDI via this agreement. Like the Vodafone Agreement announced in March 2022 which is driving new revenue opportunities for Comms Group globally, this agreement will enable Comms Group to grow its services revenues throughout the Asia Pacific region in the coming months.

Comms Group Global CEO, Mr Zac Crofts said “The partnership with KDDI is a notable example of the company’s accelerated growth in the Asia-Pacific market. With the collaboration between Comms Group and KDDI, we can provide best-in-class solutions to streamline network connectivity and provide a single management platform to support our customers in driving efficiency and productivity. With Comms Group’s extensive global coverage for Unified Communications, the Comms Group Global team is focused on expanding the number of customers across this network ”

Mr. Kazunori Ikeda, Regional CTO, KDDI APAC said “The range of products and services to be offered will strengthen the company’s capabilities. This collaboration will enable KDDI to provide our enterprise and multinational customers with full capabilities to accelerate their Digital Transformation and build on the explosive growth in the use of Microsoft Teams and Microsoft Teams calling. Working with Comms Group means we will enjoy the fastest time to market by leveraging its global footprint, which will provide valuable services to our customers and create new opportunities moving forward.”

Peter McGrath, CEO and Managing Director Comms Group Limited said “We are delighted to announce the partnership with KDDI, and we are excited to be able to support KDDI Asia Pacific. This collaboration will mutually strengthen our capabilities, complement our global reach and drive new revenue and profit streams for our group.”

The agreement has been entered into between Comms Group’s wholly-owned international subsidiary Comms Group (International) Pte Ltd and KDDI Asia Pacific Pte Ltd.

Authorised for release by the Board of Comms Group Limited.

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ABOUT COMMS GROUP

Comms Group provides a full range of IT and Communications services from the Cloud including IT managed services, cloud hosting, cloud communications and UcaaS services.

The company is delivering on its three key strategic growth pillars of International; Domestic - through the **Next Telecom** and **onPlatinum** brands; and Wholesale and Partner services.

Domestic SME/Corporate Services (branded Next Telecom and onPlatinum) – domestically: the group delivers a vast array of comms services for businesses including, data services (Fibre, NBN), IP voice, inbound/toll-free, wrapped into an award-winning state-of-the-art service layer as well as an extensive range of ICT services including managed IT services, cloud and security services.

Global Services (branded Comms Group Global): Comms Group Global uses its cloud based global business phone platform and its global Microsoft Teams telephony calling platform to provide fully managed key UCaaS and CPaaS services for customers in multiple regions internationally. We cover 65 countries for full PSTN replacement and another 30+ countries via on premises solutions/carrier partners.

We also offer key wholesale services and leverage our international network to deliver services to key wholesale and partner customers globally.

ABOUT KDDI ASIA PACIFIC

KDDI Asia Pacific is a 100% subsidiary company of KDDI Corporation.

KDDI Corporation is a Japanese information and communications company, providing one-stop communication services from fixed to mobile. As the regional headquarters of KDDI Group in Southeast Asia, KDDI Asia Pacific provides comprehensive global and local communication services to companies developing their businesses in the Asia Pacific region including Singapore, by tailoring services according to the characteristics of each region.

From international network services to LAN or one unit of PC in the customer's office, KDDI Asia Pacific offers a wide range of detailed services according to customer's needs.
