Skyfii secures over US$2 million in Airport Contracts

SYDNEY, AUSTRALIA, 12 December 2022 - Skyfii Limited (ASX:SKF) (Skyfii or the Company), an omnidata intelligence company, is pleased to announce that it has secured several new contract wins in the global airport vertical over the last 5 months.

Highlights

The Company has signed several key contracts in the global airports vertical with a **combined total contract value of US$2 million** including**:**

- **Phoenix Sky Harbour International Airport** the ninth busiest airport in the USA by passenger boardings has signed a 5-year deal for a LiDAR-based queue analytic system to improve the passenger experience across five security checkpoints
- **Newark Liberty International Airport**, the 14th busiest airport in the USA by passenger boardings has signed a 3 year agreement with Skyfii for the provision of a security focussed video analytics solution
- **Miami International Airport,** the 10th busiest airport in the USA has signed a 5 year deal to upgrade one of its ten security checkpoints to Skyfii's leading LiDAR technology
- **Aberdeen Airport,** with over 3 million passengers processed every year, has engaged Skyfii for the deployment of LiDAR technology across the airport's security checkpoints.
- **VIP Lounges Brazil,** has signed a contract for the provision of WiFi services across four airports and a further five airport VIP lounges in Brazil

Skyfii is experiencing very strong demand for the Company's queue management solution for ticketing and LiDAR based security checkpoint solutions across the airport and mass transit hub verticals, as these busy transit hubs prepare for the Christmas travel period. While revenue for the recent signings of airports are not individually material, the momentum demonstrates strong buying conviction from both existing and new airport customers to deploy Skyfii's market leading queue management and passenger flow solutions.

The Company's solutions allow airports to gain a complete view of passenger movement through their venue from the curbside all the way to the gate, delivering insights that improve the passenger experience and create efficiency in the airport operations to improve throughput.

Skyfii's technology is now deployed across many of the busiest airports in the USA including JFK, Austin and Charlotte and several of the world's largest airports outside of the USA, including Sydney International and London Stansted Airport. In addition to new client conversion, the Company remains equally focussed on growth within the existing airport portfolio as Skyfii technology deployments have to date been limited to one or a select number of terminals, check in halls or security checkpoints. The addressable market within the existing customer base is highly material as airports look to passenger flow analytics to measure and manage the entire passenger 'curb to gate' experience.

Wayne Arthur, Chief Executive Officer, Skyfii, commented: "*We are extremely pleased to partner with Phoenix Sky Harbour International Airport, Miami, Aberdeen, VIP lounges and Newark Liberty International Airports to provide accurate and actionable data that creates efficiencies in operations and improves the passenger experience through these busy venues. The expansion into these major airports further strengthens our position as the leading provider of passenger flow analytics to the airport industry where we already service major airports such as Sydney International and London Stansted. We are continuing to see very strong demand for our industry leading LiDAR solutions, across a range of verticals, which coupled with our strong project pipeline provides us continued confidence in our guidance of delivering sustainable positive cash flow in 2H FY23 and achieving $20m in ARR.*"

About Skyfii

Skyfii helps organisations activate the power of their data through technology & human ingenuity, to find new ways to optimise the spaces where we live, work, shop, travel & play.

Skyfii's IO platform unifies your data points on one proprietary platform to give you the insights needed to solve the complex challenges of your present and future.

We ingest data from a diverse range of technologies including WiFi, Camera, People counting, LiDAR, CCTV and IoT devices. We combine these datasets with contextual data like weather, retail sales and sociodemographic to improve operational performance for retailers, airports, stadiums, smart cities and other public and commercial venues.

Skyfii further augments insights generated by the IO Platform with its Data & Marketing Services offering: A team of data science and digital marketing consultants who help our clients harness more value from their data.
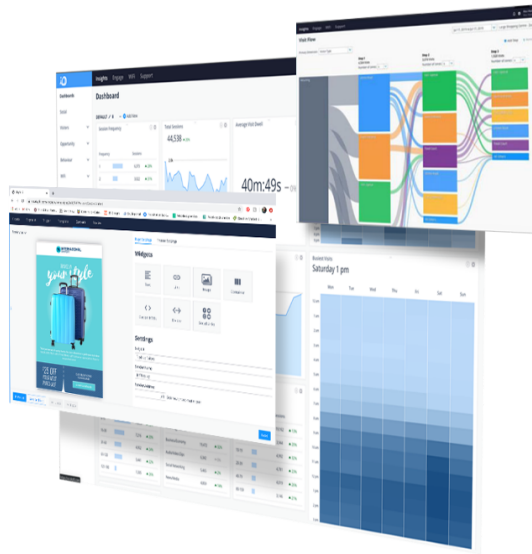
This announcement has been approved by Skyfii Limited's CEO.

Learn more at www.skyfii.io or follow Skyfii updates at https://au.linkedin.com/company/skyfii

Media	**Investors**
John Rankin	Craig Sainsbury
Chief Operating Officer	Market Eye
P: +61 2 8188 1188	P: +61 428 550 499
E: john.rankin@skyfii.com	E: craig.sainsbury@marketeye.com.au