



## 8VI Appendix 4C & Quarterly Activity Report

**Singapore, 31 October 2022**

8VI Holdings Limited (“8VI” or the “Group”) releases its cash flow report for the quarter ended 30 September 2022 (Appendix 4C) and provides an update on the key areas of activity during the quarter ended 30 September 2022.

- The Group enjoyed rapid exponential growth in both our VI App subscriber base and VI College graduate base throughout FY2020/2021 at the height of the COVID-19 pandemic. Despite experiencing reduced growth rates over the course of the year as the world returns to normalcy, the base of our community and total users have increased significantly as compared to before the pandemic.
- The Group continues to navigate and operate through the difficult macro-economic environment and challenging market conditions in FY2022/2023 with several targeted refinements in its tactical and strategic approach. Despite an overall dampened financial performance in 1HFY2023 as compared to the previous financial periods, 8VI perseveres on its mission to empower everyone towards sustainable wealth and forges ahead post-pandemic with the sale and subscription of VI App and range of online financial education programmes through VI College, while staying adaptive and innovative to remain ahead of the curve.
- Within the quarter, 8VI’s Web 3.0-focused subsidiary, MetaVI World Pte. Ltd. (“MetaVI”) co-hosted a public outreach campaign with partner, Web3SG, in conjunction with COMEX 2022 (1<sup>st</sup> – 4<sup>th</sup> September 2022), Singapore’s largest electronics and technology exhibition with more than 400,000 visitors. This Web 3.0 public outreach campaign featured a combination of both live experiences and virtual activities to engage members of the public and the Web 3.0 community. In line with MetaVI’s mission of becoming the public’s bridge to Web 3.0, the ‘phygital’ (physical and digital) experience demonstrated 8VI’s efforts in leveraging technology for innovative ways to engage and inspire the public and Web 3.0 community.



Figure 1. Overview of MetaVI x Web3SG Booth in COMEX 2022

- For VI College, total number of graduates for the quarter stands at 6,509 as compared to 4,524 in the previous quarter (Q1 FY2023).
- Meanwhile, the key performance indicators for VI App for the period ended September 2022 are as shown in the table below:

VI App	CMGR	LTM
Total User Growth Rate	1%	19%
Subscriber Growth Rate	-5%	-47%

Table 1. VI App performance metrics for period ended September 2022  
 CMGR - Compounded Monthly Growth Rate, LTM - Last Twelve Months

- In the interest of restructuring VI App’s offerings for larger scale adoption, VI App has refined its marketing and pricing strategy in July 2022 in line with its Blue Ocean plans.

While VI App’s basic Freemium model available on <https://vi.app> provides free-to-view information to the public looking for insights into the preliminary user experience, other models like VI Smart and VI Pro offers subscribers enhanced features at affordable rates as well as with flexible plans.

- As part of the Group’s plans to expand its offerings and bridge gaps in the VI Community’s overall wealth management journey, the financial and insurance advisory business vertical was established in the previous financial year. In preparation for the Group’s effort to create new offerings and continuous lifetime value for the community, licensing applications from the respective regulators remain in progress in both Singapore and Malaysia.
- 8VI is cognisant of the ever-changing landscape in the market and continues to refine its business model and strategy, while working to grow new revenue verticals and reduce customer acquisition costs as a Group.





- Q2 FY2023 revenue (unaudited) stands at S\$5.3 million, down 47% as compared to S\$10.0 million in Q2 FY2022.
- Cash receipts from customers for the September 2022 quarter was recorded at S\$3.3 million, down 54% as compared to S\$7.1 million in the previous quarter (Q1 FY2023).

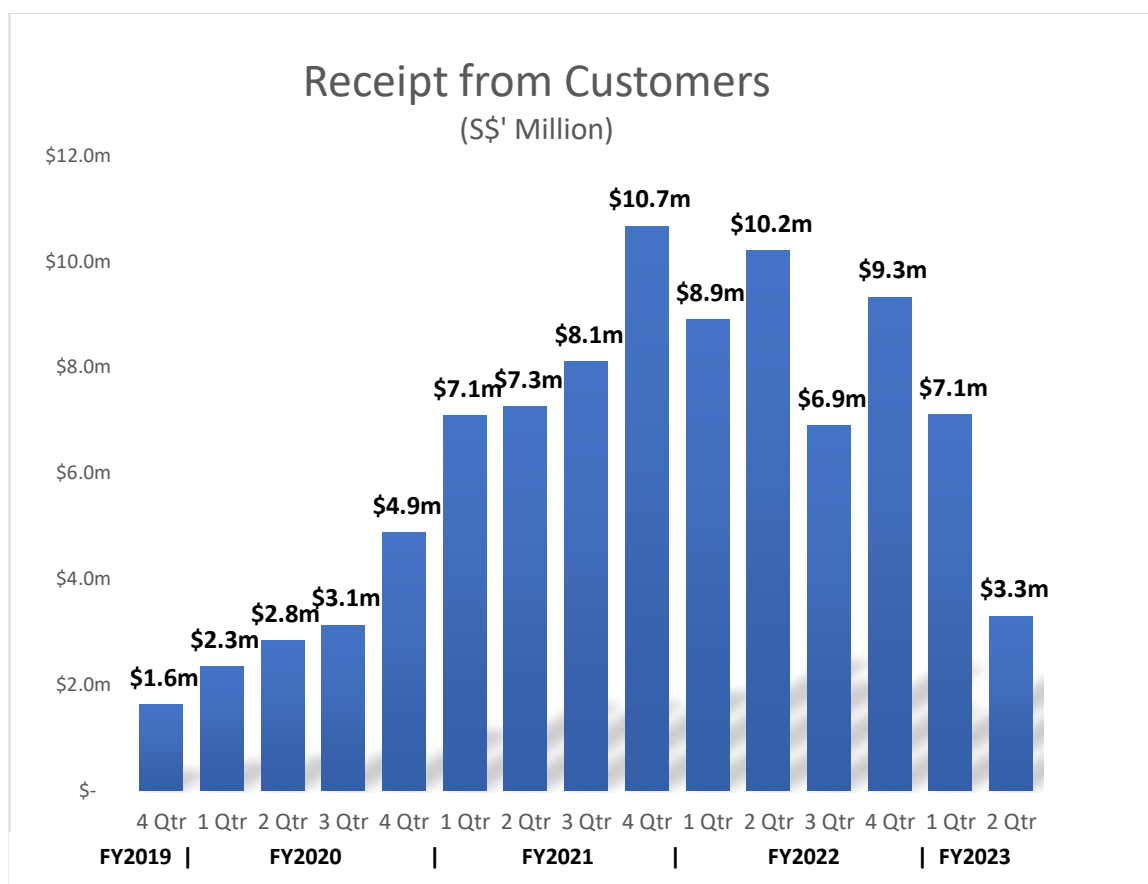
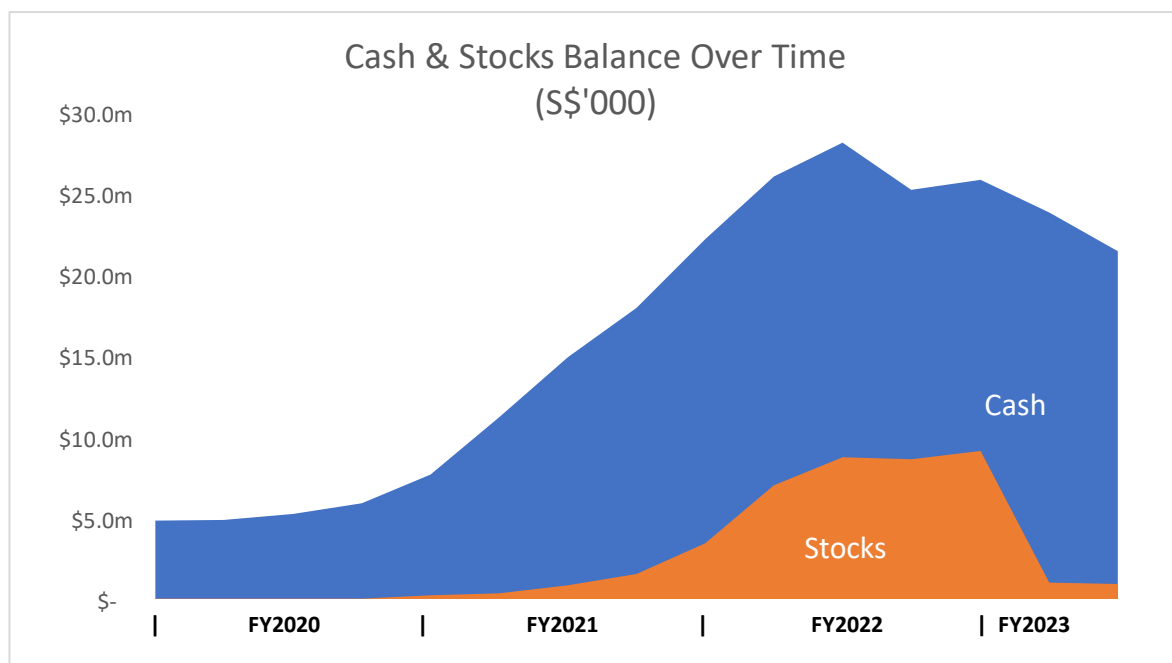


Table 2. Cash Receipts from Customers

- Liquid assets which include cash and cash equivalents and investment in securities (“Stocks”) as of 30 September 2022 stands at S\$21.5 million, a 10% decrease as compared to S\$24.0 million from end of the previous quarter (Q1 FY2023).



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*Table 3. Cash & Stocks Balance Over Time*

- Cash outflows from operating activities for the September 2022 quarter was recorded at S\$2.3 million, as compared with inflow of S\$565 thousand in the previous quarter (Q1 FY2023).
- Free cash flows for the September 2022 quarter stood at negative S\$2.7 million, as compared to S\$175 thousand in the previous quarter (Q1 FY2023). In comparison to Q1 FY2023, the reduction mainly caused by lower operating cash receipts due to several strategic and tactical refinements in the business in view of the greater macro-economic landscape.

#### **Related Party Payments:**

- During the quarter, the Company made payments of S\$610 thousand to related parties and their associates. These payments relate to the existing remuneration agreements and service agreements between the Company and its related parties.

In conclusion, the Board and Management is mindful of the macro-economic challenges and will continue to work and respond to the changing conditions in ensuring that 8VI remain well positioned to navigate the extraordinary circumstances and global environment.

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**Authorised by:**  
The 8VI Board



## About 8VI Holdings Limited

**8VI Holdings Limited** (“**8VI**”) is a Singapore-based FinEduTech company operating under the brand name **VI**.

Established in 2008, **VI** is the representation of our beliefs and roots in Value Investing and empowers the average man-on-the-street to achieve sustainable wealth as part of their mission to make investments smarter, faster and easier.

**VI App**, a unique, proprietary stock analysis tool developed through 8BIT Global Pte Ltd (“8BIT”), crunches traditional financial data and simplifies the complex stock analysis and decision-making process for equity investors into easy-to-use visuals under a comprehensive framework. As a licensed Financial Adviser approved by the Monetary Authority of Singapore, 8BIT provides financial advice concerning securities and units in collective investment scheme through research analyses and research reports, through **VI App**.

With numerous offices across the Asia Pacific region, **VI College** supports a community of graduates and value investors globally through its flagship “VI Bootcamp” and other programmes. As the region’s leading FinEduTech provider, **VI College** leverages the power of technology and transforms the perception and application of value investing.

### ENDS

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## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

**Name of entity**

8VI Holdings Limited

**ABN**

605 944 198

**Quarter ended ("current quarter")**

30 Sep 2022

Consolidated statement of cash flows		Current quarter	Year to date (6 months)
		30 Sep 22	30 Sep 22
		SGD'000	SGD'000
<b>1</b>	<b>Cash flows from operating activities</b>		
1.1	Receipts from customers	3,263	10,378
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(1,124)	(2,929)
	(c) advertising and marketing	(1,460)	(3,928)
	(d) leased assets	-	-
	(e) staff costs	(1,675)	(3,349)
	(f) administration and corporate costs	(1,159)	(1,716)
1.3	Dividends received (see note 3)	1	14
1.4	Interest received	1	4
1.5	Interest and other costs of finance paid	-	-
1.6	Income taxes paid	(124)	(243)
1.7	Government grants and tax incentives	11	68
1.8	Other (provide details if material)	-	-
<b>1.9</b>	<b>Net cash from / (used in) operating activities</b>	<b>(2,266)</b>	<b>(1,701)</b>
<b>2</b>	<b>Cash flows from investing activities</b>		
2.1	Payments to acquire:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	(74)	(163)
	(d) investments	-	(1,703)
	(e) intellectual property	(381)	(681)
	(f) other non-current assets	-	-
2.2	Payments to dispose:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	1,000	8,853
	(e) intellectual property	-	-
	(f) other non-current assets	51	102

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Consolidated statement of cash flows		Current quarter	Year to date (6 months) 30 Sep 22
		SGD'000	SGD'000
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	(a) Capital injection in associate to subsidiary, net of cash acquired	-	-
	(b) Others (provide details if material)	-	83
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>596</b>	<b>6,491</b>
<b>3</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(255)	(575)
3.7	Transaction costs related to loans and borrowings	(76)	(76)
3.8	Dividends paid	-	-
3.9	Other - Purchase of treasury shares	(371)	(371)
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(702)</b>	<b>(1,022)</b>
<b>4</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	22,789	16,669
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(2,266)	(1,701)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	596	6,491
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(702)	(1,022)
4.5	Effect of movement in exchange rates on cash held	(21)	(41)
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>20,396</b>	<b>20,396</b>
<b>5</b>	<b>Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts</b>	<b>Current quarter SGD'000</b>	<b>Previous quarter SGD'000</b>
5.1	Bank balances	19,316	20,703
5.2	Call deposits	1,080	2,086
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>20,396</b>	<b>22,789</b>

<b>6</b>	<b>Payments to related parties of the entity and their associates</b>	<b>Current quarter SGD'000</b>
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(610)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments		

<b>7</b>	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amount at the quarter end SGD'000</b>	<b>Amount drawn at quarter end SGD'000</b>
7.1	Loan facilities	567	567
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	<b>Total financing facilities</b>	567	567
7.5	<b>Unused financing facilities available at quarter end</b>		-
7.6	<p>Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <p>The existing S\$567 thousand bank borrowing from RHB Bank bears interest at 3% per annum, with remaining 20 monthly instalments and is guaranteed by the Company. There is no additional financing facilities being entered during the quarter.</p>		

<b>8</b>	<b>Estimated cash available for future operating activities</b>	<b>SGD'000</b>
8.1	Net cash from / (used in) operating activities (Item 1.9)	(2,266)
8.2	Cash and cash equivalents at quarter end (Item 4.6)	20,396
8.3	Unused finance facilities available at quarter end (Item 7.5)	-
8.4	Total available funding (Item 8.2 + Item 8.3)	20,396
8.5	<b>Estimated quarters of funding available (Item 8.4 divided by Item 8.1)</b>	9
8.6	If Item 8.5 is less than 2 quarters, please provide answers to the following questions:	
	1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: N/A	
	2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: N/A	
	3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	Answer: N/A	

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**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 31 Oct 2022

Authorised by: By the Board  
(Name of body or officer authorising release - see note 4)

**Notes**

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

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