

### **FY 22 FINANCIAL RESULTS PRESENTATION**

Otto Energy Limited (ASX: OEL) (**Otto** or the **Company**) advises that it has today released its FY 22 results presentation. A copy of the presentation is appended to this release.

Additional information can be found on the Company's website at www.ottoenergy.com

This release is authorized by the Board of Otto.

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# FY 2022 UPDATE

Delivering and growing value in 2022 and beyond

ASX: OEL



# Disclaimer and important notices



#### **Forward Looking Statements**

This presentation contains "forward-looking statements" that are subject to risk factors that are associated with oil and gas businesses. It is believed that the targets reflected in these statements are reasonable, but they may be affected by a variety of variables and changes in underlying assumptions which could cause actuals to differ materially, including but not limited to: results or trends for future operations, drilling results, projections, intentions, or beliefs about future events may, and often do, vary from actual results and the differences can be material. Some of the key factors which could cause actual results to vary from those Otto expects include changes in natural gas and oil prices, the timing of planned capital expenditures, availability of resources, uncertainties in estimating proved reserves and resource potential and forecasting drilling and production results, operational factors affecting the commencement or maintenance of producing wells, the condition of the capital markets generally, as well as the Company's ability to access them, and uncertainties regarding environmental regulations or litigation and other legal or regulatory developments affecting Otto's business. Statements regarding future production are subject to all of the risks and uncertainties normally incident to the exploration for and development and production of oil and gas.

#### **Disclaimer**

This presentation includes certain estimates of proved, probable and possible reserves that have been prepared by the Company and are by their nature more speculative than estimates of proved reserves and accordingly are subject to substantially greater risk of being actually realized by the Company. The information in this presentation that relates to oil and gas reserves was compiled by Mr Ed Buckle, B.S. Chemical Engineer(Magna Cum Laude), a full-time contractor of the Company. Mr Buckle has more than 30 years relevant experience in the petroleum industry and is a member of The Society of Petroleum Engineers (SPE). The reserves included in this presentation have been prepared using definitions and guidelines consistent with the 2007 Society of Petroleum Engineers (SPE) / World Petroleum Council (WPC) / American Association of Petroleum Geologists (AAPG) / Society of Petroleum Evaluation Engineers (SPEE) / and Petroleum Resources Management System (PRMS). The reserves information included in this presentation are based on, and fairly represents, information and supporting documentation reviewed by Mr Buckle (ASX Listing Rule 5.42). Mr Buckle is qualified in accordance with the requirements of ASX Listing Rule 5.41 and consents to the inclusion of the information in this presentation of the matters based on this information in the form and context in which it appears.

We cannot assure you that all of our prospects will ultimately be prospective in all or any of the targeted zones, or that such acreage will ultimately be drilled or included in drilling units. Type curve metrics described herein refer to the Company's internal estimates of average per well hydrocarbon quantities and production profiles that may be potentially recovered from a hypothetical future well developed generally from the most analogous information available based on the average offset well performance of third-party operator wells. These quantities do not necessarily constitute or represent reserves. There is no assurance that the Company will achieve comparable results on its acreage and individual well results will vary.

Further, Otto expresses no view as to whether its joint venture participants will agree with, and support Otto's assessment of these opportunities presented within this presentation.

#### Terms used

All references to dollars, cents or \$ in this presentation are to US currency, unless otherwise stated.

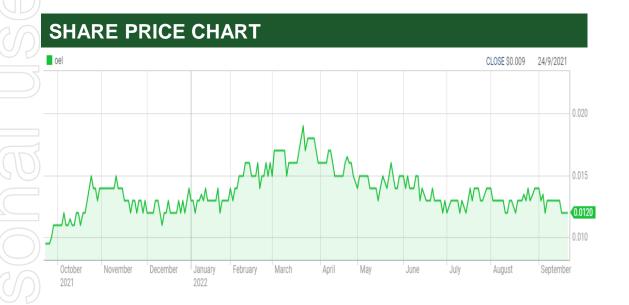
# Otto – Debt Free Enterprise



C	APITAL STRUCTURE	
Sh	ares on issue	4,795 M
Sh	are price (30 Sept 22)	A\$ 0.012
Op	otions and share rights	96 M
Ma	arket capitalisation	A\$57.5 M

LIQUIDITY POSITION		
Cash (30 Sept 2022)	US\$24.9 M	
PANR stock * (30 Sept 2022)	US\$3.8M	
Debt - drawn (30 Sept 2022)	US\$0.0M	

SHARE REGISTER COMPOSITION	
Corporate/strategic	49%
Retail	43%
Institutional/broker	8%

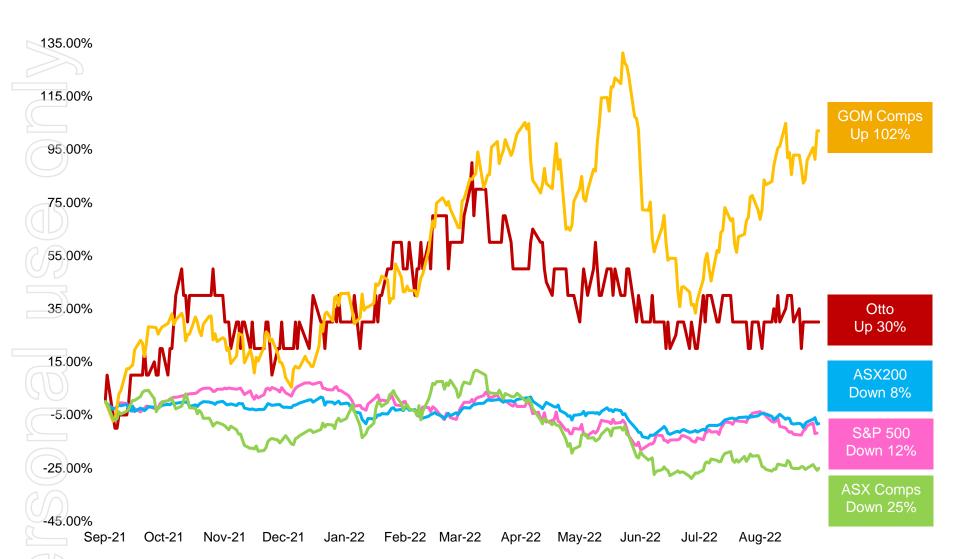


BOARD OF DIRECTORS		
Executive Chairman and Chief Executive Officer	Mike Utsler	
Non-Executive Director	John Jetter	
Non-Executive Director	John Madden	
Non-Executive Director	Geoff Page	
Non-Executive Director	Paul Senycia	

<sup>\*</sup> Based on 3,272,592 shares of PANR held as of 30 Sept 2022, with a share price of 104 pence and a GBP to US\$ exchange rate of \$1.113 as of 30 Sept 2022

# Otto TSR vs Peer Universe





#### Australia Peers

Horizon Oil Limited (ASX:HZN)

Byron Energy Limited (ASX:BYE)

Cue Energy Resources Limited (ASX:CUE)

Cooper Energy Limited (ASX:COE)

Central Petroleum Limited (ASX:CTP)

Australis Oil & Gas Limited (ASX:ATS)

Empire Energy Group Limited (ASX:EEG)

Buru Energy Limited (ASX:BRU)

Blue Energy Limited (ASX:BLU)

Warrego Energy Limited (ASX:WGO)

Comet Ridge Limited (ASX:COI)

88 Energy Limited (ASX:88E)

Galilee Energy Limited (ASX:GLL)

Helios Energy Limited (ASX:HE8)

State Gas Limited (ASX:GAS)

Strike Energy Limited (ASX:STX)

FAR Limited (ASX:FAR)

Carnarvon Energy Limited (ASX:CVN)

#### **GOM Peers**

Talos Energy Inc. (NYSE:TALO)

W&T Offshore Inc. (NYSE:WTI)

Byron Energy Limited (ASX:BYE)

Murphy Oil Corp. (NYSE:MUR)

Kosmos Energy Ltd. (NYSE:KOS)

# FY 22 Highlights

Set against the backdrop of the past year's complexities, Otto's strategy, with its excellent together operational results, and strong oil and gas pricing environment has enabled us to deliver one of the best financial results in our company's history. There has been an 80% reduction in debt through the year, to a remaining US\$2.3 million at Post release of balance date. these financials, we further have announced we are now debt free and hedge free from October 1

# and hedge free fr

#### REVENUE

**US\$51.1m** 

**Total WI revenue** 



US\$40.6m



**Net Operating Revenue** 

35%

#### EARNINGS

US\$30.2m

**EBITDAX** \*



EBITDA \*



564%

#### **PROFITS**

US\$19.8m

Net Income before tax



528%

US\$15.5m

Net income after tax



3548%

#### **CASH FLOW**

US\$21.1m

Net operating cashflow (pre-exploration)



11%

US\$24.9m





564%

\* Considered non-IFRS financial information. Refer to the audited financial statements released on 28 Sept 22 - Appendix 1 for information and reconciliation

# Otto Strategic Focus – Delivering Results



SHAREHOLD RETURNS PARTNER OF CHOICE TOP QUARTILE TSR

LEADING KPI'S

LAGGING KPI'S

# PILLAR 01

### Maximize Base Business Delivery

Optimize production delivery from the existing assets within our portfolio safely and sustainably. Simplify our business through the continued targeting of cost reductions and efficiencies in order to drive lowest operating costs and breakeven costs of supply and deliver highest viable margin returns.

# PILLAR **02**

# Optimize Organic Growth in Existing Assets

Commercialize the resources-to-reserves-to-production progression of lower risk and cost opportunities, resulting in higher margin returns in the existing base business.

# PILLAR

03

### Deliver Inorganic Growth

Identify and capture growth in value returns through any or all three lenses:

A: Further lower risk, higher margin infrastructure-led prospect participation.

**B:** Value accretive acquisitions, sales or mergers.

**C:** Direct potential to return to shareholders via dividend, stock buybacks or distributions.

#### **EFFICIENT PROCESSES AND PRACTICES**

PEOPLE AND ORGANIZATION

DRIVEN BY	
TRANSFORM OEL TO BUILD SCALE Capture future value initiatives  Otto to leverage fiscal and operating portfolio to position itself to create industry scale	2024
BUILD THE COMPANY  Maximising inorganic and organic growth opportunities  • Develop/deliver on existing field growth	2023
<ul> <li>Leverage technical and commercial access to 4-6 drilling options</li> <li>Pursue/capture PDP acquisitions</li> <li>Sell/merge assets or companies</li> </ul>	2022
REBASE THE COMPANY  Drive performance excellence and transparency in our delivery	2021
<ul> <li>Strengthen balance sheet</li> <li>Establish disciplined low cost operating model</li> <li>Overhaul processes and practices to enhance transparency</li> </ul>	2020

# Company Overview

Gulf of Mexico Onshore/Offshore Basin

# AREAS OF ACTIVITY





LIGHTNING FIELD

37.5%

Otto Working Interest

28.2%

Otto Net Revenue Interest

2 wells

Status - Producing From

2,602 boe/day

Gross Production (100% basis, at 30 June 2022)

18.5%

Liquids Proportion of 2P Reserves



**EAVES FIELD** 

10.3%

Otto Working Interest

7.7%

Otto Net Revenue Interest

Status - Completing at 30 June 2022 - Commenced production in September 2022



# **MOSQUITO BAY**

Otto Working Interest

22.35%

Otto Net Revenue Interest

Status - Completing at 30 June 2022 - Commenced production in

August 2022

13%

Liquids Proportion of 2P Reserves



NEW ORLEANS

#### **OYSTER BAYOU** SOUTH

30%

Otto Working Interest

22.65%

Otto Net Revenue Interest

1 well

Status - Drilling at 30 June 2022

- Commenced production in September 2022



#### GREEN GC 21 **GREEN CANYON 21**

16.7%

Otto Working Interest

13.3%

Otto Net Revenue Interest

1 well

Status - Producing From

145 boe/day

Gross Production (June 2022 Quarter)

Liquids Proportion of 2P Reserves





**GULF OF MEXICO** 

**SOUTH MARSH ISLAND 71** 

SM 71

50%

Otto Working Interest

40.6%

Otto Net Revenue Interest

3 wells

Status - Producing From

2,468 boe/day
Gross Production

(100% basis, at 30 June 2022)

Liquids Proportion of 2P Reserves



# FY 22 – Financial and Operational Highlights



FINANCIAL PERFORMANCE (USD\$)

\$40.6m

Operating Revenue, net of royalties

\$30.2m

EBITDAX \*

\$15.5m

Net Income after tax

\$26.8m

Cash Balance at 30 June 2022

\$2.3m

Debt Balance at 30 June 2022, to be paid off by 30 September 2022

OPERATIONAL PERFORMANCE (USD\$)

845 Mboe

**Annual Production (WI)** 

3%/4%

**Gearing/Debt to Equity** 

28%

**Return on Equity** 

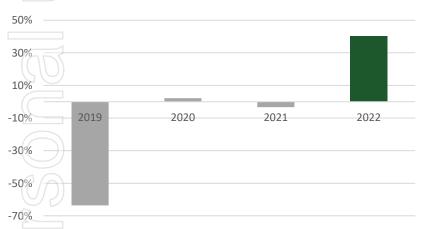
41%

Return on Average Capital Employed

\$24.9m

Free Cash Flow (operating net investing)

#### ROACE (%)



### Improvement in Earnings US\$('000)



### Improvement in Returns



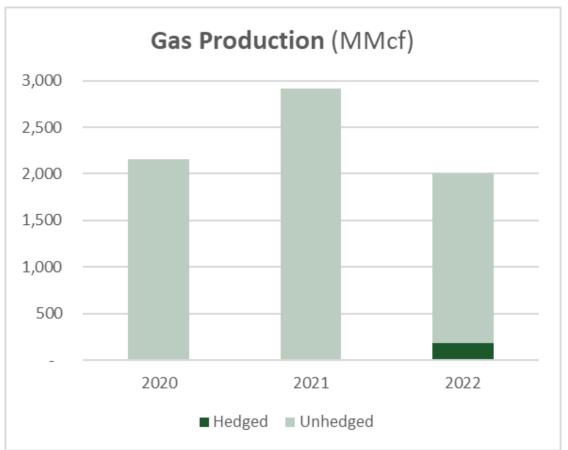
<sup>3</sup> 

# **Year over Year Production**

# Entirely unhedged as of 1 October 2022







# OEL – Disciplined Capital Management Model Our Disciplined Operating Model provides framework for creating value



# **Exploration**

Lower risk infrastructure led

# Development

Prioritize on Gulf conventional gas and oil



Target lower carbon intensity gas and liquids operations

### Marketing

Maximize netback pricing on assets

### **Build diversification of Gulf portfolio via:**

- A. PDP Acquisitions,
- B. Drill Participation (4 6) quality wells/yr
- C. Portfolio management

#### TO DELIVER:

- 1. Increasing Production and 100+% RRR
- 2. Portfolio Free Cash Breakeven at US\$15 US\$20/BOE
- 3. Gearing at 20-30% through the cycle, pre-major growth and up to 50% including major growth
- 4. Debt to Equity Ratio < 50%
- 5. ROACE > 15%
- 6. DROI(15) > 25%

### Returns to Shareholders

Distributions via sale, special dividends or buybacks

### Debt repayments

Leverage sources of capital to fund

#### Grow Reserves / Resources

Target 4-6 key play concepts per year as well as strategic PDP acquisitions

### Fund major growth to achieve scale

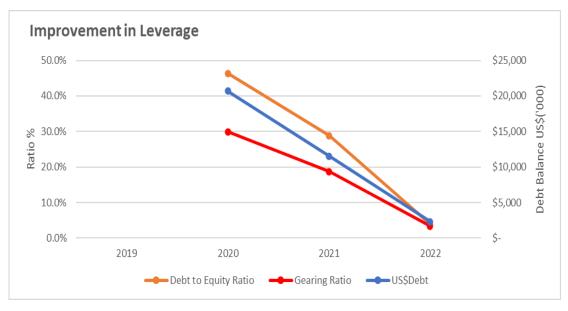
Buy / Sell / Merge

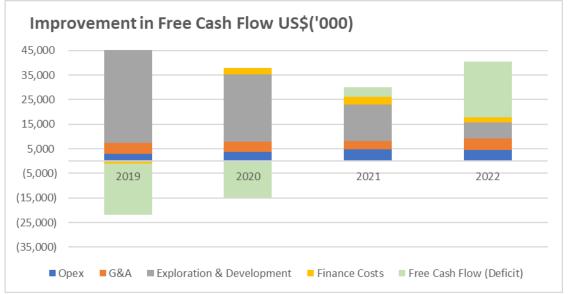
# Capital Allocation Framework Clear Target Investment Criteria

Our capital allocation framework sets clear target investment criteria for oil and gas investments we are targeting. Using these criteria while maintaining balance sheet and financial discipline allows us to build a diversified folder which is robust against changes in pricing and demand.

OIL AND GAS ONSHORE AND OFFSHORE GULF OF MEXICO	KEY ATTRIBUTES
FOCUS	<ul> <li>Generate high returns to continue funding growth from existing cash flows</li> <li>Leverage existing infrastructure to lower costs of development and reduce risks</li> </ul>
TARGETED CHARACTERISTICS	<ul> <li>High cash flow generation</li> <li>Shorter payback periods</li> <li>Quick to tie-in to markets</li> <li>Multiple market access potentials</li> <li>Resilient to commodity pricing</li> <li>Upside potential</li> </ul>







# Otto Strategic Focus – Delivering Results



SHAREHOLD RETURNS PARTNER OF CHOICE TOP QUARTILE TSR

LEADING KPI'S

LAGGING KPI'S

# O1

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# FY 2023 guidance ranges for performance Compared to FY 2022 actual delivery



Metrics to deliver fiscally disciplined performance

Performance category	FY 22 (act.)	FY 23 guidance range
- Production (WI)(MMBOE)	0.845	0.90 - 1.05
- Capex spend (US\$MM)	6.5	10.0 – 15.0
- Opex FLC spend (US\$MM)	3.1	5.5 - 7.0
- NFLC spend (US\$MM)	5.5	5.0 - 6.0

With the volatility in commodity prices, we continuously monitor the market to make sure we are using the latest economic indicators for our planning and budgeting.

/	Market (2022)	Low	Mid	High
	- WTI Oil (US\$/bbl)	81	91	101
	- Henry Hub (US\$/MMbtu)	4.5	5.4	6.4
	- Carbon Tax	10	19	20

# Otto Energy: delivering value



# **Experienced management**

A mature, opportunity-rich environment

# Maximizing our base

A diverse, high-margin portfolio

# Fiscal discipline

Leveraging a strong balance sheet to deliver both inorganic and organic growth

# 4 Phased growth

Creating growth access through rigorous inorganic opportunities evaluation

# 5 Greater shareholder returns

Build company size and scale through a highly disciplined approach to capital management