

1. Company details

Name of entity:	X2M Connect Limited
ACN:	637 951 154
Reporting period:	For the period ended 30 June 2022
Previous period:	For the period ended 30 June 2021

2. Results for announcement to the market

			\$
Revenues from ordinary activities	up	82% to	10,387,638
Loss from ordinary activities after tax attributable to the owners of X2M Connect Limited	up	24% to	(10,235,780)
Loss for the period attributable to the owners of X2M Connect Limited	up	24% to	(10,235,780)

Dividends

There were no dividends paid, recommended or declared during the current financial period.

Key points

The 2022 financial year was a transformative one for X2M. It saw the Company listed on the Australian Securities Exchange in September 2021. The period also saw all core business metrics perform well as the Company's strategy of investing in growth delivered results. Key operational metrics compared to the prior corresponding period (pcp) ended 30 June 2021 were:

- Revenues from ordinary activities are up 82% to \$10.4 million
- 12 new enterprise and government customers were added during the year increasing the total customer base to 46, up 35% on the pcp
- Total connected devices increased to 245,265 up from 123,256 on the pcp
- Zero customer churn was experienced
- X2M's balance sheet was strengthened following the successful IPO and repayment of the majority of borrowings

Group Commentary

X2M's FY22 results reflect the Company's strategy to invest in growth, move into new markets and one off costs associated with the September 2021 IPO.

Revenue for the period was \$10.4 million, up 82% on the pcp, an increase reflective of significant organic growth across all operating jurisdictions. South Korean operations continued to perform well, driven by deployments at Bucheon, Okcheon and Jeonju, with an addressable market of 360,000 households. The Group also won several tenders from Korea Water Resources Corporation (K Water) to deploy remote water monitoring solutions across various municipalities. Taiwan continued its progress as the Group's incubation hub securing the first commercial deployment of X2M's new energy management solution. The China market, which the Group entered in 2021, made good progress reporting revenues of \$3.3 million for the year. The Group's total connected devices increased to 245,265 at 30 June 2022, adding approximately 122,000 connected devices to X2M's patented software platform over the year, representing 99% growth on the pcp.

Other income was \$0.4 million, mainly consisting of \$0.3 million in the research and development tax incentive. The reduction compared to the pcp was predominately due to the COVID-19 assistance of \$0.4 million received from the Australian government in the prior year.

Gross profit margin was 22%, compared to 29% pcp. This reduced number was mainly attributable to low margin sales into the China market as part of X2M's growth strategy and higher component costs associated with the global supply shortage of semi-conductors.

Operating expenses, excluding cost of sales and IPO expenses, were \$9.0 million up 27% on pcp. Key expenses were:



- \$5.2 million in employee benefits and staff costs, up 12%, or \$0.6 million, on pcp. This increase in part reflected the onboarding of staff to support the China market entry and growth in customers. It also included director and company secretarial fees for a full financial year.
- \$2.0 million in other expenses (pcp: \$1.1 million), including additional costs associated with being a listed entity and \$0.8 million incurred on delivering product maintenance.
- \$1.4 million in professional fees (pcp: \$0.9 million), including additional contractors and associated recruitment costs to support growth.

Cost of sales were up 98% or \$4.0 million on pcp to \$8.1 million, reflecting increased sales volumes and higher component costs as outlined above.

Non-cash share based payments and IPO expenses were \$3.1 million (pcp: \$2.7 million).

The following table summarises key reconciling items between the statutory after tax result attributable to the shareholders of the Company and adjusted EBITDA*:

	Consolidated	
	2022 \$'000	2021 \$'000
Revenue	10,388	5,700
Adjusted EBITDA*	(6,124)	(4,439)
Depreciation and amortisation	(946)	(1,245)
Adjusted EBIT*	(7,070)	(5,684)
Share-based payments expense**	(2,184)	(2,072)
One off IPO expenses	(892)	(682)
Finance costs	(75)	(161)
Income tax benefit/(expense)	(15)	344
Loss after income tax	(10,236)	(8,255)

Adjusted EBITDA is a non-IFRS measure calculated as earnings before income tax, and before depreciation and amortisation, finance costs, share based payments and one-off IPO expenses. The Board assesses the underlying performance of the business based on measures of Adjusted EBITDA and Adjusted EBIT which exclude the effect of non-operating and non-recurring items.

Share-based payments expense relates to non-cash shares and options issued under the Employee Incentive Plan.

Financial position

The Group's cash and cash equivalents as at 30 June 2022 were \$1.02 million, a decrease of \$0.9 million from 30 June 2021, mainly attributable to \$8.0 million (before costs) raised at the IPO offset by operating spend and the negative impact from FX movements. Borrowings were reduced to \$0.6 million, down from \$2.4 million at 30 June 2021.

3. Net tangible assets

	eporting period Cents	Previous period Cents
Net tangible assets per ordinary security	(0.68)	(2.72)

The net tangible assets per ordinary share figures were calculated based on 140,101,536 shares on issue at 30 June 2022 and 88,062,050 shares on issue at 30 June 2021.



4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period There were no dividends paid, recommended or declared during the current financial period.

Previous period There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements are in the process of being audited and an unqualified opinion is expected to be issued.

11. Attachments

Details of attachments (if any):

The Preliminary Financial Report of X2M Connect Limited for the period ended 30 June 2022 is attached.

12. Signed

Signed _____

Date: 31 August 2022

Hon. Alan Stockdale AO Non-Executive Chairman Melbourne



X2M Connect Limited

ACN 637 951 154

Preliminary Financial Report - 30 June 2022

X2M Connect Limited Contents 30 June 2022

Corporate directory Statement of profit or loss and other comprehensive income Statement of financial position Statement of changes in equity Statement of cash flows Notes to the financial statements

1



X2M Connect Limited **Corporate directory** 30 June 2022

Directors



Chief Executive Officer

Company secretary

Registered office and principal place of business

Share register

Auditor

Stock exchange listing

Website

Mr Mohan Jesudason

Mr Oliver Carton

Suite 1.01b, Building B, 18-24 Ricketts Road, Mount Waverley, VIC 3149 Telephone: 1800 926 926 (1800 X2M X2M)

Hon. Alan Stockdale AO (Non-Executive Chairman)

Ms Jodie Leonard (Non-Executive Director) Mr Damien Johnston (Non-Executive Director) Mr John Stewart (Non-Executive Director)

Automic Pty Ltd Level 5, 126 Phillip Street, Sydney, NSW 2000 Telephone: +61 2 9698 5414

Grant Thornton Collins Square Tower 5, 727 Collins Street, Melbourne, VIC 3008

X2M Connect Limited securities are listed on the Australian Securities Exchange (ASX code: X2M and X2MO)

www.x2mconnect.com

X2M Connect Limited Statement of profit or loss and other comprehensive income For the period ended 30 June 2022



	Note	Consol 2022 \$	idated 2021 \$
Revenue	3	10,387,638	5,700,396
Other income	4	443,213	819,279
Total revenue and other income		10,830,851	6,519,675
Expenses			
Cost of sales		(8,074,964)	(4,074,487)
Employee benefits expense		(5,194,039)	(4,622,097)
Share based payments		(2,184,136)	(2,072,156)
Depreciation and amortisation expense		(946,043)	(1,244,792
Finance costs		(74,658)	(161,084)
Telephone expenses		(271,008)	(205,055)
Short-term lease expenses		(62,203)	(101,779)
Other expenses		(1,979,152)	(1,089,671
Professional fees		(1,373,894)	(866,441
IPO expenses		(891,708)	(681,534
Total expenses		(21,051,805)	(15,119,096)
Loss before income tax (expense)/benefit		(10,220,954)	(8,599,421)
ncome tax (expense)/benefit		(14,826)	344,307
Loss after income tax (expense)/benefit for the period attributable to the owners of X2M Connect Limited Other comprehensive income		(10,235,780)	(8,255,114)
Items that may be reclassified subsequently to profit or loss Foreign currency translation		(9,957)	(260,670)
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Other comprehensive income for the period, net of tax		(9,957)	(260,670)
Total comprehensive income for the period attributable to the owners of X2M Connect Limited		(10.045.707)	(0 545 704)
Connect Limited		(10,245,737)	(8,515,784)
		Cents	Cents
Basic earnings per share	10	(7.70)	(12.21)
Diluted earnings per share	10	(7.70)	(12.21)

X2M Connect Limited Statement of financial position As at 30 June 2022



	Note	Consoli 2022 \$	dated 2021 \$
Assets		÷	Ŧ
Current assets			
Cash and cash equivalents		1,020,020	1,952,842
Trade and other receivables		241,489	204,826
Contract assets		796,228	237,483
Inventories		135,135	76,317
Other assets		2,054,133	1,506,599
Total current assets		4,247,005	3,978,067
Non-current assets			
Property, plant and equipment and right-of-use assets		627,622	632,856
Intangible assets	5	3,095,854	2,196,687
Other assets		201,972	128,021
Total non-current assets		3,925,448	2,957,564
Total assets		8,172,453	6,935,631
Liabilities			
Current liabilities			
Trade and other payables	6	2,236,186	2,044,068
Contract liabilities		2,203,139	1,070,696
Borrowings		558,476	2,408,423
Lease liabilities		243,075	129,056
Derivative financial instruments		-	31,488
Employee benefits		739,164	675,33 <i>°</i>
Provisions		-	28,540
Total current liabilities		5,980,040	6,387,602
Non-current liabilities			
Lease liabilities		340,380	113,232
Employee benefits		296,341	249,577
Total non-current liabilities		636,721	362,809
Total liabilities		6,616,761	6,750,41
Net assets		1,555,692	185,220
Equity			
Issued capital	7	10 202 275	9,412,958
Reserves	1	19,293,275 2,141,509	9,412,950
Accumulated losses		(19,879,092)	(9,643,312
		(13,073,032)	(3,043,312
Total equity		1,555,692	185,220

X2M Connect Limited Statement of changes in equity For the period ended 30 June 2022



Consolidated	lssued capital \$	Reserves \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2020	260	23,813	(1,388,198)	(1,364,125)
Loss after income tax benefit for the period Other comprehensive income for the period, net of tax		- (260,670)	(8,255,114)	(8,255,114) (260,670)
Total comprehensive income for the period	-	(260,670)	(8,255,114)	(8,515,784)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 7) Share-based payments Issue of shares on conversion of convertible notes	2,013,000 1,419,725 5,979,973	- 652,431 -	-	2,013,000 2,072,156 5,979,973
Balance at 30 June 2021	9,412,958	415,574	(9,643,312)	185,220
Consolidated	lssued capital \$	Reserves \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2021	9,412,958	415,574	(9,643,312)	185,220
Loss after income tax expense for the period Other comprehensive income for the period, net of tax	-	- (9,957)	(10,235,780)	(10,235,780) (9,957)
Total comprehensive income for the period	-	(9,957)	(10,235,780)	(10,245,737)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 7) Issue of shares on conversion of convertible notes Transfers Share-based payments Options issued as consideration for Public Offer services	7,042,048 2,000,000 652,431 185,838	- (652,431) 1,998,298 390,025	- - - -	7,042,048 2,000,000 - 2,184,136 390,025
Balance at 30 June 2022	19,293,275	2,141,509	(19,879,092)	1,555,692

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X2M Connect Limited Statement of cash flows For the period ended 30 June 2022



	Consoli		dated
	Note	2022 \$	2021 \$
Cash flows from operating activities			
Receipts from customers		12,074,079	7,279,600
Receipts from government grants		352,389	497,178
Payments to suppliers and employees		(18,634,402)	(11,017,595)
Net cash used in operating activities		(6,207,934)	(3,240,817)
Cash flows from investing activities			
Payments for property, plant and equipment		(38,608)	-
Payments for intangibles		(1,659,929)	(776,738)
(Payment)/Proceeds (for)/ from release of security deposits		(114,889)	128,097
Net cash used in investing activities		(1,813,426)	(648,641)
Cash flows from financing activities			
Proceeds from issue of shares	7	8,000,000	2,070,000
Share issue transaction costs		(694,743)	(57,000)
Proceeds from convertible notes		500,000	2,800,000
Net proceeds/(repayments) from/(of) borrowings		(395,612)	952,221
Repayment of lease liabilities (including interest)		(195,635)	(225,013)
Net cash from financing activities		7,214,010	5,540,208
Net increase/(decrease) in cash and cash equivalents		(807,350)	1,650,750
Cash and cash equivalents at the beginning of the financial period		1,952,842	302,092
Effects of exchange rate changes on cash and cash equivalents		(125,472)	-
Cash and cash equivalents at the end of the financial period		1,020,020	1,952,842



Note 1. Significant accounting policies

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of X2M as at 30 June 2022 and the results of all subsidiaries for the period then ended.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the Group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Foreign currency translation

The financial statements are presented in Australian dollars, which is X2M Connect Limited's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

Note 2. Operating segments

Identification of reportable operating segments

The Consolidated Entity has identified its operating segments based on business activities in South Korea, China and Taiwan. These operating segments are based on the internal reports that are reviewed and used by the Chief Executive Officer in assessing the performance and in determining the allocation of resources.

The principal continuing activities of the Consolidated Entity consisted of carrying on its business to deploy devices and connect them to its proprietary software platform, where the company generates upfront hardware revenue and platform subscription fees.

The Other segment comprises Australia, which is a cost centre for corporate costs including head office, R&D and software development; and Hong Kong and Japan.



Note 2. Operating segments (continued)

Intersegment transactions

Intersegment transactions were made at market rates. These transactions included internal services provided by Australian head office to overseas subsidiaries and intersegment sales. Intersegment transactions are eliminated on consolidation.

Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

Major customers

During the year ended 30 June 2022, three customers from South Korea contributed \$3,307,717, representing 32% of total external revenues. One customer from China contributed \$3,294,587, representing 32% of total external revenues.

Operating segment information

Kotea Crima Falwain Other Total Consolidated - 2022 \$		South Korea	China	Taiwan	Other	Total
Revenue Sales to external customers 6,183,307 3,294,587 296,092 613,652 10,387,638 Intersegment sales 289,753 - - 289,753 Total sales revenue 6,473,060 3,294,587 296,092 613,652 10,677,391 Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations - 10,830,851 (289,753) 10,830,851 Adjusted EBITDA* (1,620,124) (194,948) (638,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,184,136) (2,184,136) (2,184,136) (2,184,136) IPO expenses*** (891,708) (14,258) (10,235,780) (10,235,780) Hoallocated - - (10,235,780) (10,235,780) (10,235,780) Segment assets 2,374,285	Compalidated 2000				- · · ·	
Sales to external customers 6,183,307 3,294,587 296,092 613,652 10,387,638 Intersegment sales 289,753 - - 289,753 Total sales revenue 6,473,060 3,294,587 296,092 613,652 10,387,638 Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (1,620,124) (194,948) (858,373) (3,875,091) (7,070,452) Unallocated (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated (1,820,124) (194,948) (838,136) (3,471,201) (6,124,409) Share based payments** (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452)<	Consolidated - 2022	\$	\$	\$	\$	\$
Intersegment sales 289,753 - - 289,753 Total sales revenue 6,473,060 3,294,587 296,092 613,652 10,677,391 Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (2,184,136) (1,42,26) (2,184,136) (1,235,780) IPO expenses*** (891,708) (1,426) (1,620,124) (194,948) (858,373) (3,875,091) (7,070,452) Unallocated Sagment asset st (2,184,136) (2,184,136) (1,235,780) (1,235,780) IPO expenses*** (1,620,124) (286,574) (2858,373) (3,875,091) (7,070,452) Assets Seg	Revenue					
Intersegment sales 289,753 - - 289,753 Total sales revenue 6,473,060 3,294,587 296,092 613,652 10,677,391 Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (2,184,136) (1,42,26) (2,184,136) (1,235,780) IPO expenses*** (891,708) (1,426) (1,620,124) (194,948) (858,373) (3,875,091) (7,070,452) Unallocated Sagment asset st (2,184,136) (2,184,136) (1,235,780) (1,235,780) IPO expenses*** (1,620,124) (286,574) (2858,373) (3,875,091) (7,070,452) Assets Seg	Sales to external customers	6,183,307	3,294,587	296,092	613,652	10,387,638
Total sales revenue 6,473,060 3,294,587 296,092 613,652 10,677,391 Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations 6,548,492 3,300,432 307,702 963,978 11,120,604 Adjusted EBITDA* (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (891,708) (430,290) (91,626) (20,237) (403,890) (946,043) IPO expenses**** (891,708) (74,658) (74,658) (74,658) Income tax expense (14,826) (10,235,780) (71,0235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418	Intersegment sales		-	-	-	
Other income 75,432 5,845 11,610 350,326 443,213 Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations 6,548,492 3,300,432 307,702 963,978 11,120,604 Adjusted EBITDA* (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Adjusted EBIT* (1,620,124) (194,948) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (2,184,136) (891,708) (891,708) Finance costs (14,826) (14,826) (10,235,780) (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Segment liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761			3,294,587	296,092	613,652	
Total segment revenue 6,548,492 3,300,432 307,702 963,978 11,120,604 Intersegment eliminations 10,830,851 10,830,851 10,830,851 Adjusted EBITDA* (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (891,703) (891,703) (10,235,780) PO expenses*** (10,235,780) (10,235,780) (10,235,780) Loss after income tax expense (14,826) (10,235,780) Assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Segment liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Other income	75,432		11,610	350,326	443,213
Total revenue and other income 10,830,851 Adjusted EBITDA* (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (891,708) (891,708) (891,708) IPO expenses*** (14,826) (14,826) (10,235,780) (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Total segment revenue	6,548,492	3,300,432	307,702	963,978	11,120,604
Adjusted EBITDA* (1,620,124) (194,948) (838,136) (3,471,201) (6,124,409) Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated (2,184,136) (891,708) (891,708) (891,708) PO expenses*** (14,826) (14,826) (14,826) Loss after income tax expense (14,826) (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Intersegment eliminations					(289,753)
Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated (2,184,136) (2,184,136) (891,708) (14,826) (14,826) (14,826) (14,826) (14,826) (14,826) (10,235,780) (14,826) (10,235,780) (14,826) (10,235,780) (10,235,780) (10,235,780) (10,235,780) (10,235,780) (11,2453)	Total revenue and other income					10,830,851
Depreciation and amortisation (430,290) (91,626) (20,237) (403,890) (946,043) Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (2,184,136) (2,184,136) (891,708) IPO expenses*** (2,184,136) (891,708) (14,826) (14,826) Income tax expense (14,826) (10,235,780) (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						
Adjusted EBIT* (2,050,414) (286,574) (858,373) (3,875,091) (7,070,452) Unallocated Share based payments** (2,184,136) (2,184,136) (891,708) IPO expenses*** (891,708) (74,658) (14,826) (10,235,780) Income tax expense (10,235,780) (10,235,780) (10,235,780) (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Adjusted EBITDA*	(1,620,124)	(194,948)	(838,136)	(3,471,201)	(6,124,409)
Unallocated Share based payments** IPO expenses*** Finance costs Income tax expense Loss after income tax expense Assets Segment assets Total assets Segment liabilities Segment liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Depreciation and amortisation	(430,290)	(91,626)	(20,237)	(403,890)	(946,043)
Share based payments** (2,184,136) IPO expenses*** (891,708) Finance costs (74,658) Income tax expense (14,826) Loss after income tax expense (10,235,780) Assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Adjusted EBIT*	(2,050,414)	(286,574)	(858,373)	(3,875,091)	(7,070,452)
Share based payments** (2,184,136) IPO expenses*** (891,708) Finance costs (74,658) Income tax expense (14,826) Loss after income tax expense (10,235,780) Assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						
IPO expenses*** (891,708) Finance costs (74,658) Income tax expense (14,826) Loss after income tax expense (10,235,780) Assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Unallocated					
Finance costs (74,658) Income tax expense (14,826) Loss after income tax expense (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Share based payments**					(2,184,136)
Income tax expense (14,826) Loss after income tax expense (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						(891,708)
Loss after income tax expense (10,235,780) Assets Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Finance costs					(74,658)
Assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						
Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Loss after income tax expense					(10,235,780)
Segment assets 2,374,285 213,188 270,562 5,314,418 8,172,453 Total assets Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						
Total assets 8,172,453 Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Assets					
Liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Segment assets	2,374,285	213,188	270,562	5,314,418	8,172,453
Segment liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761	Total assets					8,172,453
Segment liabilities 3,391,293 170,642 163,551 2,891,275 6,616,761						
					0 00 / 05-	
Total liabilities 6,616,761		3,391,293	170,642	163,551	2,891,275	
	Total liabilities					6,616,761

Adjusted EBITDA is a non-IFRS measure calculated as earnings before income tax, and before depreciation and amortisation, finance costs, share based payments and one-off IPO expenses. The Board assesses the underlying performance of the business based on measures of Adjusted EBITDA and Adjusted EBIT which excludes the effect of non-operating and non-recurring items.

** Share based payments expense relate to non-cash options issued under the Employee Incentive Plan.

*** IPO expenses are non-recurring in nature.

Note 2. Operating segments (continued)



Consolidated - 2021	South Korea \$	China \$	Taiwan \$	Other \$	Total \$
Revenue					
Sales to external customers Intersegment sales	3,778,735 122,139	1,088,774 -	547,219 -	285,668	5,700,396 122,139
Total sales revenue	3,900,874	1,088,774	547,219	285,668	5,822,535
Other income	2,603	418	26	816,232	819,279
Total segment revenue	3,903,477	1,089,192	547,245	1,101,900	6,641,814
Intersegment eliminations				-	(122,139)
Total revenue and other income				-	6,519,675
Adjusted EBITDA	(1,108,544)	(201,604)	(924,016)	(2,205,691)	(4,439,855)
Depreciation and amortisation	(1,108,344) (803,346)	(77,990)	(924,010) (20,020)	(343,436)	(4,439,855) (1,244,792)
Adjusted EBIT	(1,911,890)	(279,594)	(944,036)	(2,549,127)	(5,684,647)
Chaptered EBH		(210,001)	(011,000)	(2,010,121)	(0,001,017)
Unallocated					
Share based payments					(2,072,156)
IPO expenses					(681,534)
Finance costs					(161,084)
Income tax benefit				_	344,307
Loss after income tax benefit				_	(8,255,114)
Assets					
Segment assets	2,064,136	824,901	333,795	3,712,799	6,935,631
Total assets				-	6,935,631
Liabilities	2 000 202	4 004 500		0.004.000	0 750 444
Segment liabilities	3,006,383	1,031,528	650,568	2,061,932	6,750,411
Total liabilities				-	6,750,411
Note 3. Revenue					
				Consoli	
				2022	2021
				\$	\$
Platform subscriptions revenue				1,148,177	1,443,801
Hardware sales				8,894,685	4,139,630
Proof of concepts and other services revenue			-	344,776	116,965
Revenue				10,387,638	5,700,396
Kevenue			=	10,307,030	5,700,390

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers and the related revenue recognition policies.

X2M Connect Limited Notes to the financial statements 30 June 2022



Note 3. Revenue (continued)

Type of product/service Nature and timing of satisfaction of performance obligations Platform subscription revenue The nature and timing of revenue recognition can differ between customers based on the deliverables and pricing of each customer's contract. Where a contract provides pricing for licence/subscription fees, revenue is recognised over the service period following the completion of hardware being installed. Hardware sales Hardware sales are recognised at a point in time when the Group has transferred to the buyer control of the goods and where there is no unfulfilled obligation that could affect the buyer's acceptance of the goods. The timing of the transfer of control varies depending on the individual terms of the sales agreement. The transfer usually occurs once the units of hardware are installed. Proof of concepts and other service Where a contract requires the completion of milestones related to proof of concept revenue and development service revenue, revenue is recognised when the objectives of the milestones are achieved.

Note 4. Other income

	Consolic	Consolidated	
	2022 \$	2021 \$	
Research and development tax credits	339,476	322,101	
Government assistance	10,631	393,381	
Export market development grant	-	100,000	
Interest income	1,137	612	
Other income	91,969	3,185	
Other income	443,213	819,279	

Note 5. Intangible assets

	Consolio	dated
	2022 \$	2021 \$
Non-current assets		
Intellectual property, patents and copyright - at cost	3,808,628	1,610,855
Less: Accumulated amortisation	(812,786)	(448,943)
	2,995,842	1,161,912
Intellectual property in progress - at cost	100,012	1,034,775
	3,095,854	2,196,687

Note 6. Trade and other payables



	Consolidated	
	2022 \$	2021 \$
Current liabilities Trade payables Accrued expenses	1,093,714 1,142,472	695,746 1,348,322
	2,236,186	2,044,068

Note 7. Issued capital

		Consolidated		
	2022 Shares	2021 Shares	2022 \$	2021 \$
Ordinary shares - fully paid	140,101,536	88,062,050	19,293,275	9,412,958

Movements in ordinary share capital

Details	Date	Shares	Issue price	\$
Balance	1 July 2020	2,598		260
Share split	4 February 2021	50,800,480	-	-
Issue of incentive shares to a Director	14 February 2021	720,000	\$0.100	72,000
Issue of shares on convertible note conversions	11 March 2021	44,000,000	\$0.125	5,500,000
Lissue of shares	24 March 2021	600,000	\$0.125	75,000
Issue of incentive shares to key management				
personnel and employees	24 March 2021	6,479,520	\$0.045	291,578
Issue of incentive shares to a key management				
personnel	25 March 2021	11,400,000	\$0.045	513,000
Issue of shares	4 June 2021	23,222,223	\$0.045	1,045,000
Issue of additional shares to convertible note holders	9 June 2021	63,547,437	-	-
Share consolidation at a ratio of 2.777777778	9 June 2021	(128,495,164)	-	-
Issue of share from pre-IPO capital raise	23 June 2021	7,600,000	\$0.125	950,000
Issue of shares on loan conversions and				
establishment fees	23 June 2021	3,839,780	\$0.125	479,973
Issue of incentive shares to Directors, employees and			A	
others	30 June 2021	4,345,176	\$0.125	543,147
Cost of capital raising			-	(57,000)
Balance	30 June 2021	88,062,050		9,412,958
Issue of incentive shares to a key management				
personnel	2 July 2021	5,219,448	\$0.125	652,431
Issue of incentive shares to a key management				
personnel	14 July 2021	1,486,704	\$0.125	185,838
Issue of shares on conversion of convertible notes	14 July 2021	13,333,334	\$0.150	2,000,000
Issue of shares upon completion of the Public Offer Options issued as consideration for Public Offer	14 September 2021	32,000,000	\$0.250	8,000,000
services		-	-	(390,025)
Share issue transaction costs		-	-	(567,927)
				<u> </u>
Balance	30 June 2022	140,101,536	:	19,293,275



Note 8. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1:

		Ownership interest	
Name	Principal place of business / Country of incorporation	2022 %	2021 %
Freestyle Energy Two Pty Ltd	Australia	100%	100%
Freestyle Technology Taiwan Limited	Taiwan	100%	100%
Freestyle Technology Co., Ltd	South Korea	100%	100%
Golden Sino Hong Kong Limited	Hong Kong	100%	100%
Freestyle Technology (Shanghai) Co., Ltd	China	100%	100%
Freestyle Technology Japan KK	Japan	100%	100%
Beijing Freestyle Technology Co., Ltd	China	100%	100%

Note 9. Events after the reporting period

Subsequent to financial year end, the Company successfully completed a 1-for-3 Accelerated Non-Renounceable Entitlement Offer (Entitlement Offer). A total of 46,700,703 shares were issued at \$0.085 (8.5 cents) per share, raising \$3.97 million (before costs). Participating shareholders also received one free attaching option with an exercise price of \$0.16 for every two new X2M shares taken up under the Entitlement Offer.

No other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Note 10. Earnings per share

	Consolidated 2022 2021 \$ \$	
Loss after income tax attributable to the owners of X2M Connect Limited	(10,235,780)	(8,255,114)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	132,984,057	67,619,064
Weighted average number of ordinary shares used in calculating diluted earnings per share	132,984,057	67,619,064
	Cents	Cents
Basic earnings per share Diluted earnings per share	(7.70) (7.70)	(12.21) (12.21)