

International Equities Corporation Ltd

and Controlled Entities

ABN 97 009 089 696

PRELIMINARY FINAL REPORT FOR YEAR ENDED 30 JUNE 2022

APPENDIX 4E

PRELIMINARY FINAL REPORT

DIRECTORS' REPORT

Your directors submit the preliminary final report of International Equities Corporation Limited for the year ended 30 June 2022.

Directors

The Directors in office during or since the end of the year are:

Marcus Peng Fye Tow (Chairman / Chief Executive Officer)
Tow Kong Liang
Krishna Ambalavanar
Aubrey George Menezes (Chief Financial Officer / Company Secretary)

Company Secretary

The company secretary in office during or since the end of the year is:

Aubrey George Menezes

Review of operations

A summary of the consolidated revenues and results by industry segments is set out below:

	2022 Segment Revenue \$'000	2021 Segment Revenue \$'000
Property Development	705	42
Tourism	5,068	4,951
Leasing	783	662
Others	62	937
	<hr/> 6,618	<hr/> 6,592

Comments on the operations and the results of those operations are set out below:

Commentary on results

The company's 2022 results are summarised as follows:

		2022 \$'000	2021 \$'000
Profit (loss) after tax:	Property development	(576)	(559)
	Tourism	(1,188)	(1,100)
	Leasing	306	86
	Others	61	937
		<hr/> (1,397)	<hr/> (636)
		2022	2021
Loss per security		(1.09c)	(0.50c)
Net tangible asset backing		5.06c	6.15c

PRELIMINARY FINAL REPORT

Commentary on results (continued)

For the financial year ended 30 June 2022, International Equities Corporation Ltd (IEQ) continued to deal with the effects of a pandemic. The greatest impact was felt in the last 2 quarters of 2021. Since then and with easing of restrictions a recovery is underway. To mitigate its position all supplier contracts were either reviewed, renegotiated and/or suspended, where possible. Revenue from tourism remains weak as domestic and international borders start to reopen.

At Seasons of Perth in Western Australia occupancies remain low but is showing signs of recovery. The Board of IEQ expects occupancies to rise, peaking at around 70% in the coming financial year.

At Seasons Heritage Melbourne and Seasons Botanic Gardens, both in Melbourne, the return to normalise trading has improved confidence in activities and sporting events. This brings with it travel and domestic tourism. There are clear signs cashflows are improving. We expect an uptake occupancies in Summer this year.

At Seasons Darling Harbour in Sydney, the effects lifting restrictions were hampered slightly by floods and natural disaster. However, since July 2022 the situation in Sydney has improved. Much like Melbourne, This brings with it travel and domestic tourism. We expect an uptake occupancies in Summer this year.

Confidence in sales of apartments remain unknown due to a rising inflation and interest rates. However, the Company will endeavour to find other avenues to sell its stock of apartments to repay bank borrowings. During the year the Company did sell stock of residential property to partially retire borrowings. Overheads and carry cost associated with these properties resulted in an after tax loss of \$0.576 million

This financial year saw slightly higher revenue from the hotel division. We are seeing a post pandemic recovery into 2022/2023. The Company will continue to make its presence felt through advertising and marketing upon easing of restrictions and border closures. Confidence in the sector remains tough for the year ahead. However, this segment resulted in an after-tax loss of \$1.188 million.

On Sales and Leasing activities the company will continue to actively list new properties for sale or lease. Profit after tax stood at \$0.306 million from long term leases and commissions. The outlook for the year ahead remains stable.

Federal and state overnment grants and financial assist totalled \$0.061 million.

During the year ended 30 June 2022, the Company generated revenues of \$6.618 million from sales of property, hotel accommodation and related activities. This resulted in an after-tax loss of \$1.397 million due mainly to lower profits from hotel and tourism activities and an end to government financial assistance.

For the financial year ended 30 June 2022 the company focused mainly on tourism, sales of residential properties and non – core investments. The full impact of these financials has been included in the 2022 financial report.

Sales of apartment stock have been slow but encouraging. Our sales team will continue to sell down stock to retire borrowings.

The Company will also continue to develop further our presence in the hospitality and tourism sector and return to property development when conditions improve.

This financial year Loss after tax per security was 1.09c (2021: Loss after Tax per security was 0.50c). Net tangible asset backing per security was 5.06c (2021: 6.15c)

PRELIMINARY FINAL REPORT

Rounding of accounts

The consolidated entity is of a kind referred to in class order CI 2016/191 issued by the Australian Securities & Investments Commission relating to the “rounding off” of amounts in the directors’ report and the financial report. Amounts in the Directors’ report and financial report have been rounded off to the nearest thousand dollars in accordance with that class order.

This report is made out in accordance with a resolution of directors:

For and on behalf of the
Board of Directors of
International Equities Corporation Ltd.



Aubrey Menezes
Company Secretary

Perth, Western Australia
31st August 2022

DIRECTORS' DECLARATION

The Directors of the company declare that:

1. The preliminary final report attached:
 - (a) complies with accounting standards and the corporations regulations; and
 - (b) gives a true and fair view of the consolidated entity's financial position as at 30 June 2022 and of its performance, as represented by the results of its operations and its cash flows, for the year ended on that date.
2. In the Directors' opinion, there are reasonable grounds to believe that International Equities Corporation Ltd will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

For and on behalf of the
Board of Directors of
International Equities Corporation Ltd.



Aubrey Menezes
Company Secretary

Perth, Western Australia
31st August 2022

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2022**

	Note	Consolidated entity 30 June 2022	30 June 2021
		\$'000	\$'000
Continuing Operations			
Revenue	1(i)	6,617	6,591
Other Income	1(i)	1	1
Property development costs	1(ii)	(561)	-
Hotel cost of goods sold	1(ii)	(3,248)	(1,961)
Sales commission	1(ii)	(6)	(103)
Lease Interest and expenses	1(ii)	354	(536)
Borrowing costs expense	1(ii)	(848)	(695)
Administrative expenses	1(ii)	(2,371)	(2,693)
Depreciation and amortisation expenses	1(ii)	(1,310)	(1,229)
Other cost	1(ii)	(25)	(11)
Profit/(loss) before income tax expense		(1,397)	(636)
Income tax expense		-	-
Net Profit/(loss) for the year		(1,397)	(636)
Other comprehensive income			
Items that may be reclassified to profit or loss		-	-
Other comprehensive income/(loss) for the year		-	-
Total comprehensive income/(loss) for the year		(1,397)	(636)

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2022**

	Note	Consolidated entity 30 June 2022	30 June 2021
		\$'000	\$'000
Net profit/(loss) attributable to:			
Members of the parent entity		(1,397)	(636)
Non-controlling interest		-	-
		(1,397)	(636)
Total comprehensive income/(loss) attributable to:			
Members of the parent entity		(1,397)	(636)
Non-controlling interest		-	-
		(1,397)	(636)
Earnings Per Share			
From continuing and discontinued operations:			
Basic earnings per share		(1.09c)	(0.50c)
Diluted earnings per share		(1.09c)	(0.50c)

The above income statement should be read in conjunction with the accompanying notes.

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

**NOTES TO AND FORMING PART OF THE CONSOLIDATED STATEMENT OF PROFIT
OR LOSS AND OTHER COMPREHENSIVE INCOME**

		Consolidated Group	
		2022	2021
1(i).	REVENUE FOR THE PERIOD	\$'000	\$'000
	Operating activities		
	-Sale of apartments	705	-
	-Sales services & accommodation	3,898	3,316
	-Property management fees	692	512
	-Rental revenue	342	331
	-Interest received – other persons	1	1
	-Other revenue, including lease modifications	980	2,432
		<u>6,618</u>	<u>6,592</u>
1(ii).	EXPENSES		
	Expenses		
	Borrowing costs	<u>848</u>	<u>695</u>
	Administration costs	2,371	2,693
	Hotel costs and cost of goods sold	3,248	1,961
	Depreciation and amortisation	1,310	1,229
	Development cost of apartments	561	-
	Lease Interest and other expenses	(354)	536
	Commissions	6	103
	Other cost	25	11
		<u>8,015</u>	<u>7,228</u>

INTERNATIONAL EQUITIES CORPORATION LTD AND CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2022

	Consolidated Entity 30 June 2022 \$'000	30 June 2021 \$'000
CURRENT ASSETS		
Cash assets	1,096	637
Receivables	743	483
Inventories	776	1,078
Other	(6)	32
TOTAL CURRENT ASSETS	<u>2,609</u>	<u>2,230</u>
NON CURRENT ASSETS		
Property, plant and equipment	28,257	28,707
Right-of-use Assets	5,705	6,522
Intangible assets	29	28
TOTAL NON CURRENT ASSETS	<u>33,991</u>	<u>35,257</u>
TOTAL ASSETS	<u>36,600</u>	<u>37,487</u>
CURRENT LIABILITIES		
Payables	4,713	4,023
Interest-bearing liabilities	16,031	15,231
Lease Liability	840	680
Provisions	304	303
TOTAL CURRENT LIABILITIES	<u>21,888</u>	<u>20,237</u>
NON CURRENT LIABILITIES		
Interest-bearing liabilities	2,738	2,739
Lease Liability	5,460	6,600
TOTAL NON CURRENT LIABILITIES	<u>8,198</u>	<u>9,339</u>
TOTAL LIABILITIES	<u>30,086</u>	<u>29,576</u>
NET ASSETS	<u>6,514</u>	<u>7,911</u>
EQUITY		
Contributed equity	12,093	12,093
Reserves	6,746	6,746
Retained earnings / (accumulated losses)	(12,325)	(10,928)
TOTAL EQUITY	<u>6,514</u>	<u>7,911</u>

The above balance sheet should be read in conjunction with the accompanying notes.

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2022**

	Share capital \$'000	Reserves \$'000	Accumulated losses \$'000	Total equity \$'000
Balance at 1 July 2021	12,093	6,746	(10,928)	7,911
Net profit for the year	-	-	(1,397)	(1,397)
	12,093	6,746	(12,325)	6,514
Other Comprehensive loss for the year	-	-	-	-
	12,093	6,746	(12,325)	6,514
Dividends paid or declared	-	-	-	-
Issue of share capital	-	-	-	-
Equity share options issued	-	-	-	-
Balance at 30 June 2022	12,093	6,746	(12,325)	6,514

	Share capital \$000	Reserves \$000	Accumulated losses \$000	Total equity \$000
Balance at 1 July 2020	12,093	6,746	(10,292)	8,547
Net profit for the year	-	-	(636)	(636)
	12,093	6,746	(10,928)	7,911
Other Comprehensive loss for the year	-	-	-	-
	12,093	6,746	(10,928)	7,911
Dividends paid or declared	-	-	-	-
Issue of share capital	-	-	-	-
Equity share options issued	-	-	-	-
Balance at 30 June 2021	12,093	6,746	(10,928)	7,911

	2022	2021
Net Tangible Asset Backing		
Net tangible asset backing per ordinary security	5.06c	6.15c
Dividends		
No dividends were declared or paid during the year.		

The above statement of equity should be read in conjunction with the accompanying notes.

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR
ENDED 30 JUNE 2022**

	Consolidated entity 30 June 2022 \$'000	30 June 2021 \$'000
Cash flows from operating activities		
Receipts from customers	5,010	3,434
Payments to suppliers and employees	(4,240)	(5,135)
Interest received	-	-
Borrowing costs paid	(848)	(695)
Other income	129	2,432
Net cash provided by / (used in) operating activities	<u>51</u>	<u>36</u>
Cash flows from investing activities		
Proceeds from sale of property, plant & equipment	383	-
Purchase of intangibles	(24)	-
Purchase of property, plant & equipment	(37)	(109)
Purchase of investments	-	-
Net cash used in investing activities	<u>322</u>	<u>(109)</u>
Cash flows from financing activities		
Proceeds from borrowings	14,086	-
Repayment of borrowings	(14,000)	(587)
Net cash provided by/ (used in) financing activities	<u>86</u>	<u>(587)</u>
Net increase/(decrease) in cash held	459	(660)
Cash at start of period	637	1,297
Cash at end of period	<u>1,096</u>	<u>637</u>

The above statement of cash flows should be read in conjunction with the accompanying note

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

NOTES TO THE STATEMENTS OF CASH FLOWS

	Consolidated Entity	
	2022	2021
	\$'000	\$'000
1. CASH FLOW INFORMATION		
Reconciliation of Cash flow from Operations with Operating loss after Income Tax		
Operating profit/(loss) after income tax	(1,397)	(636)
Non-cash flows in operating profit/(loss):		
Depreciation and amortisation	1,310	1,229
Net (gain) / loss on sale of non-current assets	(129)	-
AASB 16 – Interest Charge	347	299
AASB 16 – Lease modifications	(851)	(915)
Changes in assets and liabilities		
(Increase)/Decrease in trade debtors	(259)	188
(Increase)/Decrease in prepayments	37	30
(Increase)/Decrease in inventories	302	6
(Increase)/Decrease in other non-current assets	-	-
(Decrease)/Increase in accounts payable	733	(68)
(Decrease)/Increase in accrued expenses	(44)	(102)
Increase/(Decrease) in provisions	2	5
Net cash provided by/(used in) operating activities	<u>51</u>	<u>36</u>

	Consolidated Entity	
	2022	2021
	\$'000	\$'000
2. CASH		
Cash at bank and on hand	1,096	637
Reconciliation of cash		
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the balance sheet as follows:		
Cash (as above)	1,096	637
Bank overdrafts	-	-
	<u>1,096</u>	<u>637</u>

**INTERNATIONAL EQUITIES CORPORATION LTD
AND CONTROLLED ENTITIES**

NOTES TO THE PRELIMINARY FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTE 1: BASIS OF PREPARATION

It is recommended that this financial report be read in conjunction with any public announcements made by International Equities Corporation Limited and its controlled entities during the year in accordance with continuous disclosure requirements arising under the *Corporations Act 2001*.

The same accounting policies and methods of computation have been followed in this financial report as were applied in the 30 June 2021 annual report, unless otherwise stated below.

This report does not include full disclosures of the type normally included in an annual financial report.

Adoption of new and revised accounting standards

The Company has considered the implications of new or amended Accounting Standards which have become applicable for the current financial reporting period and determined that their application to the financial statements is either not relevant or not material.

Impact of Standards issued but not yet applied by the Company

There are no accounting standards issued but not yet applied by the Company which are expected to have a significant impact on the future results or financial position of the Company.

NOTE 2: COMMENTARY ON THE RESULTS FOR THE PERIOD

The commentary on the results for the period is contained in the Director's commentary accompanying this statement.

INTERNATIONAL EQUITIES CORPORATION LTD AND CONTROLLED ENTITIES

NOTES TO THE PRELIMINARY FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTE 3: GOING CONCERN

The Company has prepared an assessment of its ability to continue as a going concern, taking into account all available information for a period of 12 months from the date of issuing the consolidated financial statements.

The COVID 19 pandemic has continued to significantly impact on the trading performance of the Group's hotels and the financial position of the Group, as evidenced by the net loss derived for the year of \$1,397,000. Whilst the situation is continuing to evolve, the directors remain confident that it is appropriate to prepare the financial statements on the going concern basis, which contemplates continuity of normal business activities and realisation of assets and settlement of liabilities in the ordinary course of business.

In addition, the Group has obligations under its existing loan facilities, including the requirement to meet certain financial covenants, which include a Loan to Value Ratio (LVR) covenant, measured by reference to specified assets owned by the Company, which has been met as at 30 June 2022 and subsequent to that date.

In April 2022, the Bank of Melbourne debt facility was replaced by a debt facility provided by Regis Capital Partners Pty Ltd with key terms and conditions set out below.

- Loan facility extended to 30 April 2023
- LVR to not exceed 57%
- Provision of various financial information on a periodic basis as set out in the finance agreement

Because of the maturity date of less than one year, the borrowings payable to Regis Capital Pty Ltd have been classified as a current liability. As a result, the Group's current liabilities exceed its current assets by \$19.28 million at balance date.

Having considered all of the matters noted above, the directors are confident of the Group's ability to continue as a going concern for the following reasons:

- The demonstrated ability to obtain refinancing for existing loans. In particular the directors are confident that they will be able to extend or refinance the loan with Regis Capital Partners Pty Ltd when it expires on 30 April 2023;
- The demonstrated ability to sell down existing stocks of apartments located in Melbourne to reduce debt. The property market in Melbourne, in particular, remains stable;
- The ability to dispose of certain non-current assets to extinguish the loans in their entirety;
- The ability to draw on additional funds from existing approved finance facilities;
- The ability to raise capital or loans from shareholders or related parties.

Based on the above factors, the Directors consider the going concern basis of preparation to be appropriate for this financial report. However, in the unlikely event the above outcomes are not achievable, the Group may not be able to realise its assets and extinguish its liabilities at the amounts stated in the financial statements.

INTERNATIONAL EQUITIES CORPORATION LTD AND CONTROLLED ENTITIES

NOTES TO THE PRELIMINARY FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTE 4: INTEREST IN SUBSIDIARIES

Information about Principal Subsidiaries

Set out below are the Group's subsidiaries at 30 June 2022. The subsidiaries listed below have share capital consisting solely of ordinary shares, which are held directly by the Group and the proportion of ownership interests held equals the voting rights held by the Group. Each subsidiary's country of incorporation or registration is also its principal place of business.

Name of Subsidiary	Principal Place of Business	Ownership Interest Held by the Group		Proportion of Non-controlling Interests
		At 30 June 2022	At 30 June 2021	At 30 June 2022
(IEC) Pacific Pty Ltd	Australia	100 %	100 %	0%
IEC (Management) Pty Ltd	Australia	100 %	100 %	0%
IEC Real Estate Pty Ltd	Australia	100 %	100 %	0%
Renaissance Australia Pty Ltd	Australia	100 %	100 %	0%
Seasons Heritage Melbourne Pty Ltd	Australia	100 %	100 %	0%
IEC Properties Pty Ltd	Australia	100 %	100 %	0%
Seasons Apartment Hotel Group Pty Ltd	Australia	100 %	100 %	0%
Seasons International Management Pty Ltd	Australia	100 %	100 %	0%
Seasons Darling Harbour Pty Ltd	Australia	100 %	100 %	0%
Seasons Harbour Plaza Pty Ltd	Australia	100 %	100 %	0%

Subsidiaries' financial statements used in the preparation of these consolidated financial statements have also been prepared as at the same reporting date as the Group's financial statements.

There have been no acquisition or disposal of group entities during the year.

INTERNATIONAL EQUITIES CORPORATION LTD AND CONTROLLED ENTITIES

NOTES TO THE PRELIMINARY FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTE 5: RIGHT-OF-USE ASSETS

The Group's lease portfolio currently includes apartments managed by the Group. These leases run for a period between 1 and 6 years with an option to renew for a further period between 2 and 10 years. The extension option where management are reasonably certain to be exercised have been included in the calculation of the lease liability. The Group has elected not to recognise right-of-use assets for low value items and any short-term leases.

	30 June 2022	30 June 2021
(i) AASB 16 related amounts recognised in the balance sheet	\$000	\$000
Right-of-use assets		
Leased apartments	6,758	7,470
Accumulated depreciation	(1,053)	(948)
	5,705	6,522
Right-of-use assets		
Balance at beginning of the year	6,522	16,397
Additions	-	-
Lease modifications	236	(8,927)
Depreciation expense for the year	(1,053)	(948)
Balance at the end of the financial year	5,705	6,522

Due to the ongoing impact of the COVID 19 pandemic on the Group's operations, management have continuously reviewed and renegotiated the terms of the existing leases agreements, which resulted in rent concessions, leases terminations and modifications in the current financial year. As a result of these lease modifications and terminations, the right-of-use assets have decreased by \$0.817 million and lease liabilities have decreased by \$0.980 million in the current financial year.

NOTE 6: LEASES LIABILITIES

Current		
Lease Liability - Right of Use Asset	840	680
Total current	840	680
Non-Current		
Lease Liability - Right of Use Asset	5,460	6,600
Total current	5,460	6,600
Total	6,300	7,280

INTERNATIONAL EQUITIES CORPORATION LTD AND CONTROLLED ENTITIES

NOTES TO THE PRELIMINARY FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTE 7: BASIS OF VALUATION OF PROPERTY RELATED ASSETS

Valuation Basis

The basis of valuation of inventories and freehold property, plant & equipment is fair value. Fair values are based on market values, being the price that would be received to sell an asset in an orderly transaction between market participants at the reporting date.

As a result of the COVID 19 pandemic assessing fair values as at the reporting date involves uncertainties around the underlying assumptions, given the constantly changing nature of the situation and the time between the reporting date and the date of the annual report. The length of time it will take to manage the effects of the COVID 19 pandemic on the broader economies and property markets is still unknown.

Whilst the current economic climate and the impacts of the COVID 19 pandemic in the medium to longer term are still uncertain, the assessment undertaken to determine the fair value of the Group's inventory, property, plant & equipment is based on the best available current information, including independent valuations obtained from licenced real estate firms within the last 6 months.

Uncertainty around Property Valuations

The COVID 19 pandemic has impacted market activity in many sectors. The valuation assessments undertaken have placed more weighting to currently available information. The current response to the COVID 19 pandemic means that the Company has faced increased uncertainty on which to base valuation judgements. In the event that impacts of the COVID 19 pandemic are more material or prolonged than anticipated, this may further impact on the fair values adopted for the Group's property assets and the future price achieved if a property is sold.

NOTE 8: ANNUAL GENERAL MEETING

The annual general meeting will be held at a place and date to be advised.

NOTE 9: AUDIT

This report is based on accounts which are in the process of being audited. At the time of this report, the Directors are not aware of any matter that will result in a qualification of the audit report. The auditors are also likely to include an Emphasis of Matters paragraph regarding the going concern position of the company as referred to in Note 3 of this report.