



GLENNON SMALL  
COMPANIES

Wednesday, 17 August 2022

Company Announcements  
Australian Securities Exchange  
Level 4, 20 Bridge Street  
Sydney NSW 2000

**Financial Results – Year Ended 30 June 2022**

In accordance with the Listing Rules, Glennon Small Companies Limited (ASX: GC1) encloses the following information authorised for release by GC1's Board of Directors:

1. Appendix 4E
2. Annual Report for Year Ended 30 June 2022

For more information, please contact:

Vivien Gacho  
Joint Company Secretary  
Glennon Small Companies Limited

Email: [info@glennon.com.au](mailto:info@glennon.com.au)  
Phone: (02) 8027 1000  
Website: [www.glennon.com.au](http://www.glennon.com.au)

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**Glennon Small Companies Limited**

ABN 52 605 542 229

**Appendix 4E**

**For the year ended 30 June 2022**

## Preliminary Final Report

This preliminary final report is for the financial year ended 30 June 2022. The previous corresponding period was 1 July 2020 to 30 June 2021.

### Results for announcement to the market

				\$'000
Loss from ordinary activities	Down	188%	to	(11,616)
Loss before tax for the year	Down	214%	to	(13,466)
Loss from ordinary activities after tax attributable to members	Down	206%	to	(9,313)

### Dividends

Interim and final dividends on ordinary shares paid were fully franked at 30% and dividends on Resettable Redeemable Convertible Preference Shares ("RRCPS") were unfranked (2021: interim dividends on ordinary shares were fully franked at 30% while final dividends on ordinary shares and dividends on RRCPS were unfranked).

	Dividend Rate \$	Total Amount \$'000	Date of Payment	Percentage Franked
<b>2022</b>				
Ordinary shares - interim 2022	0.01	511	31/03/2022	100%
RRCPS - interim 2022	0.28	160	31/03/2022	0%
Ordinary shares - final 2021	0.022	1,081	30/09/2021	100%
RRCPS - final 2021	0.28	160	30/09/2021	0%
<b>2021</b>				
Ordinary shares - interim 2021	0.01	460	31/03/2021	100%
RRCPS - interim 2021	0.1841	105	31/03/2021	0%
Ordinary shares - final 2020	0.02	881	16/10/2020	0%

In addition to the above dividends, the Directors have announced post year end:

- A final ordinary dividend of 2 cents per fully paid share, unfranked, with an ex date of 14 September 2022 and a record date of 15 September 2022, to be paid on 30 September 2022, out of the profits reserve at 30 June 2022.
- An unfranked dividend on Resettable Redeemable Convertible Preference Shares ("RRCPS") of 28 cents per RRCPS to be paid on 30 September 2022.

Dividends on RRCPS are recorded as finance costs (rather than "dividends") for accounting purposes.

In relation to the ordinary dividends, shareholders may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than by being paid in cash. Shares will be issued at a 3% discount to the issue price for the 10 trading days to the record date, being the trading days from 2 September 2022 to 15 September 2022 (inclusive).

### Dividend dates

Ex Dividend date	14/09/2022
Record Date	15/09/2022
Last election date for the DRP (for ordinary shares only)	16/09/2022
Payment date	30/09/2022

**Net tangible assets (NTA)**

	<b>30 June 2022</b>	30 June 2021
	\$	\$
Net tangible asset backing (per share) after tax**	<b>0.7439</b>	0.9798
Net tangible asset backing (per share) before tax*	<b>0.7426</b>	1.0271

\*As required by the ASX listing rules, this is the theoretical NTA before providing for the estimated tax on unrealised income and gains, and includes \$0.0856 (2021: \$0.053) per share deferred tax asset (comprised of prior years' tax losses and current year tax losses/profits).

\*\*Includes all tax balances and selling costs

**Dividend Reinvestment Plan (DRP)**

The Company has established a dividend reinvestment plan under which holders of ordinary shares may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than by being paid in cash. Shares are issued under the plan at a discount to the market price as specified by the Company from time to time in accordance with the *Corporations Act 2001* and the Listing Rules.

The final date for receipt of an election notice for participation in the Dividend Reinvestment Plan is 16 September 2022. Shares issued under DRP will rank equally with existing ordinary shares. The Company reserves the right to issue DRP shortfall shares at Director's discretion.

**Audit**

This report is based on the financial report which has been audited. All the documents comprise the information required by Listing Rule 4.3A.

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**Glennon Small Companies Limited**

ABN 52 605 542 229

**Annual Report**

**For the year ended 30 June 2022**

**Glennon Small Companies Limited  
Corporate Directory**

**Directors**

Michael Glennon  
*Executive Chairman*

John Larsen  
*Independent Non-Executive Director*

Suliman Ravell  
*Independent Non-Executive Director*

**Secretary**

Michael Glennon  
Vivien Gacho

**Investment Manager**

Glennon Capital Pty Ltd  
Level 26, 44 Market Street  
Sydney NSW 2000  
Phone: (02) 8027 1000

**Registered office**

Glennon Small Companies Limited  
Level 26, 44 Market Street  
Sydney NSW 2000  
Phone: (02) 8027 1000  
Email: [info@glennon.com.au](mailto:info@glennon.com.au)

For enquiries regarding net asset backing (as advised each month to the Australian Securities Exchange) refer to [www.asx.com.au](http://www.asx.com.au) or call (02) 8027 1000.

**Custodian and Administrator**

Link Fund Solutions Pty Limited  
Level 12, 680 George Street  
Sydney NSW 2000  
Phone: (02) 8280 7100

**Share registrar**

Boardroom Pty Limited  
Level 12, 225 George Street  
Sydney NSW 2000  
Phone: (02) 9290 9600  
Fax: (02) 9279 0664  
Email: [enquiries@boardroomlimited.com.au](mailto:enquiries@boardroomlimited.com.au)

For enquiries relating to shareholdings, dividends (including participation in the Dividend Reinvestment Plan) and related matters, please contact the share registrar.

**Auditors**

Pitcher Partners Sydney  
Level 16, Tower 2, Darling Park  
201 Sussex Street  
Sydney NSW 2000

**Stock exchange**

Australian Securities Exchange (ASX)  
The home exchange is Sydney.  
ASX code: GC1 Ordinary shares  
ASX code: GC1PA Resettable Redeemable Convertible Preference Shares

**Website**

[www.glennonsmallcompanies.com.au](http://www.glennonsmallcompanies.com.au)

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**Glennon Small Companies Limited** ABN 52 605 542 229  
**Annual Report - 30 June 2022**

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## Chairman's Letter

The 2022 financial year was a difficult year for smaller companies. The back end of calendar year 2021 saw lockdowns reintroduced, and at the same time we had global reflation which brought with it a re-pricing of risk and growth assets as would be expected for a rising interest rate environment. This re-pricing saw a sell-off in equity markets exacerbated in the smaller end of the market as investors reduced their exposure to growth and risky assets. The uncertainty in the market continued into the second half, with the events in the Ukraine and the flow-on effect of trade embargoes creating a challenging environment to be an equity investor. The S&P/ASX Small Ordinaries Accumulation Index was down (-19.5%) for the financial year, this is in comparison to the S&P/ASX 100 Accumulation Index which was only down (-5%) for the financial year as investors reduced their equity market exposure and within that smaller companies' holdings. Glennon Small Companies Limited underperformed the benchmark by 3.1% for the 2022 financial year.

Smaller undervalued growing companies were hit to a greater extent than their value-based counterpart who were often able to rely on yield support to provide a floor to downward share price movements. There was a reduction in liquidity in the portfolio companies we won, and as some investors panicked and sold good companies down for no reason or at best some investors were reacting to short-term noise which had no bearing on the actual investment. We take some comfort that the businesses we own are continuing to execute their plans; and while our healthcare businesses like Pacific Smiles and Healthia saw a reduction in patient numbers and issues with healthcare professionals being concerned about contracting Corona virus due to the close contact working conditions in which they operate, their grow plans in terms of store rollouts and acquisitions, in the case of Healthia, still remain on track.

The rising interest rate environment has caused a re-assessment of asset prices as some of the bubble pricing that had occurred historically, especially with concept stocks and companies trading on multiples of revenue, were reversed. Presently we are seeing those holders of unlisted assets, who were reporting good performance due to the limited repricing of those assets, are now experiencing write-downs of those non-income producing assets or more realistic valuations being applied to their equity. For context, the S&P/ASX 300 Information Technology index on a price basis was down (-37%) for the financial year. That means that there may be a potential large valuation discrepancy between listed and unlisted technology businesses.

During the second half of the financial year, we were able to take advantage of some situations where boring old businesses with cash flow were oversold to levels that represented outstanding value, though these were businesses we generally did not want to hold longer-term.

The start of the calendar year 2022 also saw a strong rally in resource companies, as changes to global supply and demand shifted with trade embargoes imposed on Russia and China flexing their power in the Asia region, forcing companies to lock in supplies of commodities to ensure continued production. Russia had been a larger exporter of thermal coal to Europe and with this supply being restricted, we saw large increases in spot prices for coal as buyers scrambled to secure supply in the spot market. We traditionally do not have a high exposure to resource companies, which have also suffered from a lack of institutional buying due to ESG concerns, removing many of the potential pool of buyers who would normally be longer-term holders of these companies, namely the large Australian Superannuation Funds. We have progressively reduced some of these positions as those companies have become more fully valued.

We saw some funds increase their turnover during this period to try and time the market and make some short-term gains. Our turnover decreased during the period, preferring to maintain our investment thesis on the companies we believe have attractive long-term ability to add value for shareholders and grow. The LIC structure suits this long-term strategy and ensures that we did not have to sell into an already illiquid market to manage redemptions and outflows. In the medium-term, we expect money to flow back to these companies for the share prices to reflect that value being created for shareholders.

Our turnover decreased from prior years as we bedded down and took surety from the fact that our core investments were performing well or as well as could be, given the current environment.



The 2023 financial year has seen some of the aforementioned issues abate somewhat, with the market having priced in further interest rate rises and equity market valuation which is at more normal levels. I think we are well positioned with a strong portfolio of companies that will deliver returns to shareholder over the next 12 months. In addition to this, there are opportunities in oversold companies that we expect to take advantage of in the coming months.

As a large shareholder with a very strong vested interest in growing the NTA, I would like to take this opportunity to thank our loyal shareholders in what has been a challenging investment environment for smaller companies.



Michael Glennon  
Executive Chairman

Sydney  
17 August 2022

**Glennon Small Companies Limited**  
**Investments at Market Value**  
**As at 30 June 2022**

**Investments at Market Value**

The investments in the portfolio holdings of the Company is shown below:

	\$	% of total assets
<b>CONSUMER DISCRETIONARY</b>		
APIAM ANIMAL HEALTH LIMITED	875,673	2.23%
IVE GROUP LIMITED	940,173	2.39%
LOVISA HOLDINGS LIMITED	2,712,229	6.90%
	<b>4,528,075</b>	<b>11.52%</b>
<b>ENERGY</b>		
METGASCO LIMITED	2,368,499	6.02%
WHITEHAVEN COAL HOLDINGS	1,251,353	3.18%
	<b>3,619,852</b>	<b>9.20%</b>
<b>FINANCIALS</b>		
BENJAMIN HORNIGOLD	1,062,181	2.70%
PIONEER CREDIT LIMITED	357,627	0.91%
RESIMAC GROUP LTD	1,468,046	3.73%
SEQUOIA FINANCIAL GROUP	3,006,399	7.65%
WT FINANCIAL GROUP LIMITED	696,667	1.77%
	<b>6,590,920</b>	<b>16.76%</b>
<b>HEALTH CARE</b>		
HEALTHIA LIMITED	4,844,630	12.32%
PACIFIC SMILES GROUP LIMITED	2,650,982	6.74%
TELEX PHARMACEUTICALS LIMITED	838,453	2.13%
	<b>8,334,065</b>	<b>21.19%</b>
<b>INDUSTRIALS</b>		
JOHNS LYNG GROUP LIMITED	1,448,156	3.68%
	<b>1,448,156</b>	<b>3.68%</b>
<b>COMMUNICATION SERVICES</b>		
UNITI GROUP LIMITED	4,637,833	11.79%
	<b>4,637,833</b>	<b>11.79%</b>
<b>INFORMATION TECHNOLOGY</b>		
DICKER DATA LIMITED	2,151,939	5.47%
	<b>2,151,939</b>	<b>5.47%</b>
<b>MATERIALS</b>		
EAGLE MOUNTAIN MINING LIMITED	645,884	1.64%
REVOLVER RESOURCES HOLDINGS LTD	1,473,021	3.75%
	<b>2,118,905</b>	<b>5.39%</b>
<b>LISTED OPTIONS</b>		
PIONEER CREDIT LIMITED OPTIONS EXP 31/03/2025	45,455	0.12%
METGASCO LIMITED OPTIONS EXP 10/12/2024	47,027	0.12%
METGASCO LIMITED FREE ATTACHING OPTIONS EXP 31/12/2022	-	0.00%
	<b>92,482</b>	<b>0.24%</b>
<b>UNLISTED OPTIONS</b>		
INVICTUS ENERGY LTD - ATTACHING OPTIONS	-	0.00%
	<b>-</b>	<b>0.00%</b>
<b>UNLISTED EQUITY</b>		
LOCAL AGENT FINDER LTD	280,000	0.71%
AXESSTODAY LIMITED	-	0.00%
	<b>280,000</b>	<b>0.71%</b>
<b>TOTAL</b>	<b>33,802,227</b>	<b>85.95%</b>

## **Corporate Governance Statement**

As an ASX-listed company, Glennon Small Companies Limited ("the Company") and its Directors are committed to responsible and transparent financial and business practices to protect and advance shareholders' interests. The Company's strong corporate governance practices are based on the ASX Corporate Governance Principles and Recommendations.

The Board has adopted these ASX principles and recommendations which are complemented by the Company's core principles of honesty and integrity. The corporate governance policies and practices adopted by the Board are outlined in the Company's Corporate Governance section (<http://www.glennonsmallcompanies.com.au>).

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## Directors' Report

The Directors present their report together with the financial report of Glennon Small Companies Limited ("the Company") for the year ended 30 June 2022.

### Directors

The following persons held office as Directors during or since the end of the year and up to the date of this report:

Michael Glennon (Executive Chairman)  
 John Larsen (Independent Non-Executive Director)  
 Sulieman Ravell (Independent Non-Executive Director)

### Principal activities

The principal activity of the Company is making investments in listed companies outside the S&P/ASX 100.

There was no significant change in the nature of the activity of the Company during the year.

### Dividends

Dividends paid to members since the end of the previous financial year were as follows:

Interim and final dividends on ordinary shares paid were fully franked at 30% and dividends on Resettable Redeemable Convertible Preference Shares ("RRCPS") were unfranked (2021: interim dividends on ordinary shares were fully franked at 30% while final dividends on ordinary shares and dividends on RRCPS were unfranked).

	<b>Dividend Rate \$</b>	<b>Total Amount \$'000</b>	<b>Date of Payment</b>	<b>Percentage Franked</b>
<b>2022</b>				
Ordinary shares - interim 2022	0.01	511	31/03/2022	100%
RRCPS - interim 2022	0.28	160	31/03/2022	0%
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In addition to the above dividends, the Directors have announced post year end:

- A final ordinary dividend of 2 cents per fully paid share, unfranked, with an ex date of 14 September 2022 and a record date of 15 September 2022, to be paid on 30 September 2022, out of profits reserve at 30 June 2022.
- An unfranked dividend on Resettable Redeemable Convertible Preference Shares ("RRCPS") of 28 cents per RRCPS to be paid on 30 September 2022.

Dividends on RRCPS are recorded as finance costs (rather than "dividends") for accounting purposes.

## Review of operations

The operating loss before tax including realised and unrealised investment movements was \$13,466,000 for the year ended 30 June 2022 (2021: \$11,855,000 profit). The net result after tax was a loss of \$9,313,000 (2021: \$8,791,000 profit).

The net tangible asset (NTA) backing before tax as at 30 June 2022 was \$0.7426 per share (2021: \$1.0271). The before-tax NTA includes a \$0.0856 (2021: \$0.053) per share deferred tax asset. Deferred Tax Asset (DTA) is comprised of prior years' and current year tax losses.

Further information on the operating and financial review of the Company is contained in the Chairman's Letter on page 1 of the Annual Report.

## Financial Position

The net asset value of the Company for the current financial year ended was \$38,238,000 (2021: \$45,227,000).

## Significant changes in the state of affairs

### Options

On 27 April 2020, the Company issued a prospectus and announced the terms for a bonus issue of options for nil consideration, and a potential additional loyalty issue of options for nil consideration. The 1 for 5 bonus issue of options, totalling 8,765,489 bonus options, to acquire ordinary shares in the Company at an exercise price of \$0.75 had an expiry date of 29 October 2021. At the end of the term, 5,673,821 bonus options were exercised.

The 1 for 1 loyalty issue of options, totalling 8,765,489 loyalty options, to acquire ordinary shares in the Company at an exercise price of \$0.95 have an expiry date of 28 April 2023. During the year, 2,240 loyalty options were exercised. There are 8,763,249 loyalty options outstanding as at year end, of which 3,795,898 are eligible under the loyalty bonus conditions. Since the end of the year, nil loyalty options have been exercised. There are 8,763,249 loyalty options outstanding at the date of this report.

There were no other significant changes in the state of affairs of the Company during the year ended 30 June 2022.

## Matters subsequent to the end of the financial period

Other than the dividend declared after year end, no other matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company in subsequent financial years.

## Likely developments and expected results of operations

The Company will continue to pursue its investment objectives for the long term benefit of the members. This will require continual review of the investment strategies that are currently in place and may require changes to these strategies to maximise returns.

Further information is contained in the Chairman's Letter on page 1 of the Annual Report.

## Environmental regulation

The Company is not affected by any significant environmental regulation in respect of its operations.

To the extent that any environmental regulations may have an incidental impact on the Company's operations, the Directors of the Company are not aware of any breach by the Company of those regulations.

## Information on directors

**Michael Glennon** Executive Chairman Age 48 (appointed on 29 April 2015)

### **Experience and expertise**

Michael Glennon has over 20 years' experience in financial markets and as a portfolio manager and director of several boutique investment management firms. He has extensive contacts in listed companies and has accumulated a wealth of knowledge of smaller listed companies over the time he has been in the market. He has worked with some of Australia's most respected small company fund managers and has also managed a listed investment company as well as portfolios for public superannuation funds, family offices, financial planner clients, insurance companies, charities and other professional investors. Mr Michael Glennon regularly speaks on ABC radio and appears on CNBC providing expert commentary on investing and financial markets.

He holds a Bachelor of Commerce degree from the University of Western Sydney.

### **Other current directorships**

Michael Glennon is the Chairman of Benjamin Hornigold Limited (ASX: BHD).

### **Former directorships in last 3 years**

Michael Glennon was the Chairman of ASX listed, Excelsior Capital Limited (ECL) (previously CMI Ltd). He was appointed as a director of ECL on 23 December 2016 and resigned on 4 October 2019.

Pursuant to section 300(11)(e) of the *Corporations Act 2001*, and except as disclosed above, there were no other directorships held by the Michael Glennon in Australian listed companies at any time in the 3 years immediately before the end of the financial year.

### **Special responsibilities**

Chairman of the Board and member of Remuneration and Nomination Committee and Disclosure Committee

### **Interests in shares and options**

Details of Michael Glennon's interests in shares of the Company are included later in this report.

### **Interests in contracts**

Details of Michael Glennon's interests in contracts of the Company are included later in this report.

**John Larsen** Independent Non-Executive Director Age 72 (appointed on 29 April 2015)

### **Experience and expertise**

John Larsen has over 30 years' experience in senior management roles in funds management and broking companies. He has managed a number of private portfolios and a number of individually managed accounts. Between 2006 and 2008, he was part of the investment committee responsible for investment for the Huntley Investment Company Limited, a listed investment company. He was also Group Investment Manager at ING (previously Mercantile Mutual Group) retaining responsibility for the entire Australian investments portfolio with over \$500 million of funds under management. During his tenure, ING was one of the largest fund managers in the Australian market. He is also a member of Institute of Chartered Accountants.

John Larsen's institutional dealing experiences include working as the Head of Equities for Deutsche Bank in Australia, and as a Director of County Natwest Securities (now part of Citigroup) in charge of institutional sales.

### **Other current directorships**

John Larsen is a director of Sequoia Financial Group Limited.

### **Former directorships in last 3 years**

Pursuant to section 300(11)(e) of the *Corporations Act 2001*, there were no other directorships held by the John Larsen in Australian listed companies at any time in the 3 years immediately before the end of this financial year.

**Information on directors (continued)**

**Special responsibilities**

Chairman of the Audit and Risk Committee and Remuneration and Nomination Committee and member of the Disclosure Committee

**Interests in shares and options**

Details of John Larsen's interests in shares of the Company are included later in this report.

**Interests in contracts**

There are no contracts to which John Larsen is a party or under which John Larsen is entitled to a benefit and that confer a right to call for or deliver shares in the Company or a related body corporate.

**Suliaman Ravell** Independent Non-Executive Director Age 47 (appointed on 9 June 2020)

**Experience and expertise**

Suliaman Ravell has over 20 years' experience in the financial services industry.

Suliaman Ravell holds the Advanced Financial Planning Certificate (UK), a degree in Chemical Engineering and the Advanced Diploma in Financial Planning Australia.

**Other current directorships**

Suliaman Ravell is a director of Benjamin Hornigold Limited (ASX: BHD).

**Former directorships in last 3 years**

Pursuant to section 300(11)(e) of the *Corporations Act 2001*, there were no other directorships held by Suliaman Ravell in Australian listed companies at any time in the 3 years immediately before the end of the financial year.

**Special responsibilities**

Member of the Audit and Risk Committee, Remuneration and Nomination Committee and Disclosure Committee

**Interests in shares and options**

Details of Suliaman Ravell's interests in shares of the Company are included later in this report.

**Interests in contracts**

There are no contracts to which Suliaman Ravell is a party or under which Suliaman Ravell is entitled to a benefit and that confer a right to call for or deliver shares in the Company or a related body corporate.

**Company secretary**

Mr Michael Glennon was appointed as Company Secretary effective 14 December 2018.

Vivien Gacho was appointed as Co Company Secretary on 31 December 2020. She is a Certified Public Accountant and has over 10 years' experience in the financial services and funds management industry.

**Meetings of directors**

The numbers of meetings of the Company's board of Directors and of each board committee held in the year ended 30 June 2022, and the numbers of meetings attended by each Director were:

	Directors' Meetings		Meetings of committees		Remuneration and Nomination	
			Audit and Risk			
	A	B	A	B	A	B
Michael Glennon	4	4	*	*	2	2
John Larsen	4	4	2	2	2	2
Sulieaman Ravell	4	4	2	2	2	2

A = Number of meetings attended

B = Number of meetings held during the time the Director held office or was a member of the committee during the year

\* Not a member of the relevant committee

**Remuneration report (Audited)**

This report details the nature and amount of remuneration for each Director of Glennon Small Companies Limited in accordance with the *Corporations Act 2001*.

The Directors will be entitled to receive the following benefits:

- (a) John Larsen: \$25,000 p.a.
- (b) Sulieaman Ravell: \$25,000 p.a.

Michael Glennon is remunerated by the Investment Manager and did not receive Directors' fees or any other form of remuneration from the Company. There are no other key management personnel apart from the Directors.

*Executive remuneration policy and framework*

The Board has established the Remuneration and Nomination Committee. The Board acknowledges that currently this committee comprises all the three members of the Board. The chairman of the committee is an independent director.

The Remuneration and Nomination Committee is responsible for reviewing and making recommendations in relation to the composition of the Board and performance of the Directors and ensuring that adequate succession plans are in place. Independent advice will be sought where appropriate.

The Remuneration and Nomination Committee will meet as often as is required by the Remuneration and Nomination Committee Charter and is governed by the provisions in the Company's Constitution regulating meetings and proceedings of the Board and committees of the Board in so far as they are applicable and not inconsistent with the Remuneration and Nomination Committee Charter.

The role of the Remuneration and Nomination Committee is develop, review and make recommendations to the Board regarding the ongoing appropriateness and relevance of the remuneration framework for the chairman and the non-executive directors and the process by which any pool of directors' fees approved by shareholders is allocated to directors.

Non-executive directors are remunerated by way of director fees and superannuation contributions. Non-executive directors do not receive remuneration through the issue of shares or options.

Michael Glennon, the Executive Chairman, is the sole director of the Manager. He is remunerated by the Manager and will not receive Directors' fees from the Company for his services. Further detail is provided in the Remuneration Report.

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**Remuneration report (Audited) (continued)**

*Relationship between remuneration and the Company's performance*

The remuneration policy has been specifically designed to ensure that the Company's shareholders can determine whether the aggregate remuneration of Directors should or should not be increased. As such, the Directors' aggregate and individual remuneration levels are not directly dependent upon the Company's performance or a performance condition. However, practically, whether shareholders vote for or against an increase in the aggregate remuneration will depend upon, amongst other things, how the Company has performed over the number of years.

Under the ASX Listing Rules the maximum fees payable to non-executive directors may not be increased without prior approval from the Company at a general meeting. Directors will seek approval from time to time as deemed appropriate.

*Details of remuneration*

The following tables show details of the remuneration received by the Directors of the Company for the current financial year and previous financial period.

<b>2022</b>	Short-term employee benefits	Post-employment benefits	
Name	Salary and fees	Superannuation	Total
	\$	\$	\$
<b>Non-executive Directors</b>			
John Larsen	22,727	2,273	25,000
Sulieyman Ravell	22,727	2,273	25,000
Sub-total non-executive directors	45,454	4,546	50,000
<b>Executive Director</b>			
Michael Glennon	-	-	-
Total key management personnel compensation	45,454	4,546	50,000
<b>2021</b>			
Name	Short-term employee benefits	Post-employment benefits	
	Salary and fees	Superannuation	Total
	\$	\$	\$
<b>Non-executive Directors</b>			
John Larsen	22,831	2,169	25,000
Sulieyman Ravell	22,831	2,169	25,000
Sub-total non-executive directors	45,662	4,338	50,000
<b>Executive Director</b>			
Michael Glennon	-	-	-
Total key management personnel compensation	45,662	4,338	50,000

The following table comprises the Company performance and non-executive directors' remuneration:

	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>
Operating (loss)/profit after tax	(\$9,313,000)	\$8,971,000	(\$5,638,000)	(\$5,982,000)	\$9,446,000
Dividends paid (cents per share)	3.2	3.0	3.0	4.0	4.0
Net tangible asset (pre-tax \$ per share)	0.7426	1.0271	0.8209	0.9763	1.2138
Total Directors' remuneration	\$50,000	\$50,000	\$49,983	\$50,000	\$50,000
Total Shareholder's Equity	\$38,238,000	\$45,227,000	\$36,265,000	\$46,313,000	\$54,229,000
Share price	\$0.65	\$0.78	\$0.68	\$0.83	\$1.00

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**Remuneration report (Audited) (continued)**

*Director Related Entity Remuneration*

All transactions with related entities were made on normal commercial terms and conditions.

Michael Glennon is the sole Director and beneficial owner of Glennon Capital Pty Ltd, the Company appointed to manage the investment portfolio of Glennon Small Companies Limited. In its capacity as Manager, Glennon Capital Pty Ltd was paid a management fee of 1% p.a. (plus GST) of the net asset value of the portfolio amounting to \$473,902 net of reduced input tax credits (2021: \$415,408). As at 30 June 2022, the balance payable to the Manager was \$30,484 (2021: \$40,578). A summary of the material terms of the management agreement is contained in Section 10.1 of the Company's Prospectus dated 3 July 2015. (<http://www.glennonsmallcompanies.com.au>).

In addition, the Manager is to be paid, quarterly in arrears, a performance fee of 20% (plus GST) of the portfolio's outperformance over the benchmark and subject to high water mark. The Manager may elect up to five business days prior to payment date that all or part of the performance fee is to be applied to the issue of ordinary shares in the Company, without receiving any approvals from the shareholders of the Company. Further information in respect of the Company's performance fee calculation is contained in Section 10.1 of the Company's Prospectus dated 3 July 2015.

For the year ended 30 June 2022, in its capacity as Manager, Glennon Capital Pty Ltd earned a performance fee net of reduced input tax credit amounting to \$558,730 (2021: nil). As at 30 June 2022 and 30 June 2021, the balance payable to the manager was nil.

For the year ended 30 June 2022, in their capacity as Company Secretary, Glennon Capital Pty Ltd was paid company secretarial fees of \$32,800 (2021: \$32,800). As at 30 June 2022 and 30 June 2021, the balance payable in respect of company secretarial fees was nil.

No other Director has received or become entitled to receive a benefit (other than those detailed above) by reason of a contract made by the Company or a related Company with the Director or with a firm of which he is a member or with a Company in which he has substantial financial interest.

*Remuneration of Executives*

There are no executives that are paid by the Company. Glennon Capital Pty Ltd, the Manager of the Company, is beneficially owned by Michael Glennon who provides day to day management of the Company.

*Equity Instrument Disclosures Relating to Directors*

As at the date of this report, the Company's Directors and their related parties held the following interests in the Company:

*Ordinary Shares Held*

<b>Director</b>	<b>Position</b>	<b>Balance at 1 July 2021</b>	<b>Net movement</b>	<b>Other movements</b>	<b>Balance at 30 June 2022</b>
Michael Glennon	Executive Chairman Independent	2,398,249	650,125	-	3,048,374
John Larsen Sulieman	Non-Executive Director Independent	236,242	49,628	-	285,870
Ravell	Non-Executive Director	-	40	-	40
		<b>2,634,491</b>	<b>699,793</b>	<b>-</b>	<b>3,334,284</b>

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**Remuneration report (Audited) (continued)**

*Equity Instrument Disclosures Relating to Directors (continued)*

Director	Position	Balance at 1 July 2020	Net movement	Other movements	Balance at 30 June 2021
Michael Glennon	Executive Chairman Independent	2,269,274	128,975	-	2,398,249
John Larsen Suliaman Ravell	Non-Executive Director Independent Non-Executive Director	194,822	41,420	-	236,242
		-	-	-	-
		<b>2,464,096</b>	<b>170,395</b>	<b>-</b>	<b>2,634,491</b>

*Options Held*

Director	Position	Balance at 1 July 2021	Options acquired	Options exercised	Other movements	Balance at 30 June 2022
Michael Glennon	Executive Chairman Independent	449,720	449,720	(449,720)	-	449,720
John Larsen Suliaman Ravell	Non-Executive Director Independent Non-Executive Director	38,965	38,965	(38,965)	-	38,965
		40	-	(40)	-	-
		<b>488,725</b>	<b>488,685</b>	<b>(488,725)</b>	<b>-</b>	<b>488,685</b>

Director	Position	Balance at 1 July 2020	Options acquired	Options exercised	Other movements	Balance at 30 June 2021
Michael Glennon	Executive Chairman Independent	449,720	-	-	-	449,720
John Larsen Suliaman Ravell	Non-Executive Director Independent Non-Executive Director	38,965	-	-	-	38,965
		40	-	-	-	40
		<b>488,725</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>488,725</b>

There are no movements in interests between balance date and the date of this report.

*End of remuneration report*

**Insurance and indemnification of officers and auditors**

During the financial year, the Company paid a premium in respect of a contract insuring the Directors of the Company, the Company Secretary and any related body corporate against liability incurred as such by a Director or Secretary to the extent permitted by the *Corporations Act 2001*. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

No indemnities have been given or insurance premiums paid during or since the end of the financial year, for any person who is or has been an auditor of the Company.

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**Proceedings on behalf of the Company**

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

**Non-audit services**

The Company's Audit and Risk Committee oversees the relationship with the Company's auditors. Non-audit services were provided by the auditors of the Company during the period. The directors are satisfied that the provision of the non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.

Details of the amounts paid to the auditors and their related parties are disclosed in Note 17 to the financial statements.

**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 14.

**Rounding of amounts**

The Company is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191* issued by the Australian Securities and Investments Commission (ASIC) relating to the 'rounding off' of amounts in the Directors' Report. Amounts in the Directors' Report have been rounded off to the nearest thousand dollars in accordance with that *ASIC Corporations Instrument*, unless otherwise indicated.

This report is made in accordance with a resolution of Directors.



Michael Glennon  
Executive Chairman

Sydney  
17 August 2022

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201 Sussex Street  
Sydney NSW 2000

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GPO Box 1615  
Sydney NSW 2001

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**Auditor's Independence Declaration  
To the Directors of Glennon Small Companies Limited  
ABN 52 605 542 229**

In relation to the independent audit of Glennon Small Companies Limited for the year ended 30 June 2022, I declare that to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor's independence requirements of the *Corporations Act 2001*; and
- (ii) no contraventions of APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)*.



**S M Whiddett**  
Partner

Pitcher Partners  
Sydney

17 August 2022

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**Glennon Small Companies Limited**  
**Statement of Comprehensive Income**  
**For the year ended 30 June 2022**

	<b>Year ended</b>	<b>Year ended</b>
	<b>30 June</b>	<b>30 June</b>
	<b>2022</b>	<b>2021</b>
Notes	<b>\$'000</b>	<b>\$'000</b>
<b>Investment (loss)/income from ordinary activities</b>		
Net realised (losses)/gains on investments	(4,672)	3,266
Net unrealised (losses)/gains on investments	(7,418)	8,142
Dividends	466	1,782
Other income	8	7
	<b>(11,616)</b>	<b>13,197</b>
<b>Expenses</b>		
Management fees	(474)	(415)
Performance fees	(559)	-
Brokerage expense	(57)	(297)
Accounting fees	(67)	(77)
Share registry fees	(55)	(48)
Custody fees	(20)	(27)
Tax fees	(12)	(12)
Directors' fees	(50)	(50)
ASX fees	(49)	(49)
Audit fees	(68)	(54)
Other expenses	(100)	(117)
Finance costs	(339)	(196)
	<b>(1,850)</b>	<b>(1,342)</b>
<b>(Loss)/profit before income tax</b>	<b>(13,466)</b>	<b>11,855</b>
Income tax benefit/(expense)	7 <b>4,153</b>	(3,064)
<b>(Loss)/profit for the year</b>	<b>(9,313)</b>	<b>8,791</b>
<b>Other comprehensive income for the year, net of tax</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive (loss)/income for the year</b>	<b>(9,313)</b>	<b>8,791</b>
	<b>Cents</b>	<b>Cents</b>
<b>(Loss)/earnings per share for (loss)/profit attributable to the ordinary equity holders of the Company:</b>		
Basic (loss)/earnings per share	23 <b>(18.57)</b>	19.48
Diluted (loss)/earnings per share	23 <b>(18.57)</b>	19.48

*The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.*

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**Glennon Small Companies Limited**  
**Statement of Financial Position**  
**As at 30 June 2022**

		At	
	Notes	30 June 2022 \$'000	30 June 2021 \$'000
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	8	5,662	11,109
Trade and other receivables	9	16	43
Financial assets at fair value through profit or loss	10	33,802	42,471
Other current assets		72	57
<b>Total current assets</b>		<b>39,552</b>	53,680
<b>Non-current assets</b>			
Deferred tax assets	11	4,549	382
<b>Total non-current assets</b>		<b>4,549</b>	382
<b>Total assets</b>		<b>44,101</b>	54,062
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	12	245	3,237
Other financial liabilities	13	80	80
<b>Total current liabilities</b>		<b>325</b>	3,317
<b>Non-current liabilities</b>			
Other financial liabilities	13	5,538	5,518
<b>Total non-current liabilities</b>		<b>5,538</b>	5,518
<b>Total liabilities</b>		<b>5,863</b>	8,835
<b>Net assets</b>		<b>38,238</b>	45,227
<b>EQUITY</b>			
Issued capital	14	48,790	44,874
Profits reserve		20,483	17,171
Accumulated losses		(31,035)	(16,818)
<b>Total equity</b>		<b>38,238</b>	45,227

*The above Statement of Financial Position should be read in conjunction with the accompanying notes.*

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**Glennon Small Companies Limited**  
**Statement of Changes in Equity**  
**For the year ended 30 June 2022**

Notes	Issued capital \$'000	Profits reserve \$'000	Accumulated losses \$'000	Total \$'000
<b>Balance at 1 July 2020</b>	43,362	8,932	(16,029)	36,265
Net profit for the period	-	-	8,791	8,791
Other comprehensive income	-	-	-	-
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued under dividend reinvestment plan	236	-	-	236
Shares issued under DRP placement shortfall arrangement	724	-	-	724
Shares issued on options exercised	14 594	-	-	594
Costs of issued capital	14 (42)	-	-	(42)
Dividends provided for or paid	15 -	(1,341)	-	(1,341)
Transfer to profits reserve (net of tax)	-	9,580	(9,580)	-
	1,512	8,239	(9,580)	171
<b>Balance at 30 June 2021</b>	<b>44,874</b>	<b>17,171</b>	<b>(16,818)</b>	<b>45,227</b>
	<b>Issued capital \$'000</b>	<b>Profits reserve \$'000</b>	<b>Accumulated losses \$'000</b>	<b>Total \$'000</b>
<b>Balance at 1 July 2021</b>	44,874	17,171	(16,818)	45,227
Net loss for the period	-	-	(9,313)	(9,313)
Other comprehensive income	-	-	-	-
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued under dividend reinvestment plan	14 294	-	-	294
Shares issued on options exercised	14 3,653	-	-	3,653
Costs of issued capital	14 (31)	-	-	(31)
Dividends provided for or paid	15 -	(1,592)	-	(1,592)
Transfer to profits reserve (net of tax)	-	4,904	(4,904)	-
	3,916	3,312	(4,904)	2,324
<b>Balance at 30 June 2022</b>	<b>48,790</b>	<b>20,483</b>	<b>(31,035)</b>	<b>38,238</b>

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

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**Glennon Small Companies Limited**  
**Statement of Cash Flows**  
**For the year ended 30 June 2022**

	Notes	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
<b>Cash flows from operating activities</b>			
Proceeds from sale of financial assets at fair value through profit or loss		27,872	97,677
Payments for purchase of financial assets at fair value through profit or loss		(34,006)	(103,305)
Dividends received		208	1,689
Other income received		8	7
Income taxes refunded		-	242
Management fees paid		(484)	(408)
Performance fees paid		(559)	-
Brokerage expenses paid		(53)	(294)
Payments for other expenses		(438)	(452)
<b>Net cash outflow from operating activities</b>	21	<u>(7,452)</u>	<u>(4,844)</u>
<b>Cash flows from financing activities</b>			
Shares issued on options exercised		3,653	594
Dividends paid to Company's shareholders		(1,298)	(1,095)
Dividends paid on resettable redeemable convertible preference shares		(311)	(105)
Transaction costs on issue of shares		(31)	(60)
Withholding tax paid on dividends		(8)	(10)
Proceeds from resettable, redeemable, convertible preference shares		-	5,700
Transaction costs on issue of resettable redeemable convertible preference shares		-	(275)
Shares issued under DRP placement shortfall arrangement		-	724
<b>Net cash inflow from financing activities</b>		<u>2,005</u>	<u>5,473</u>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(5,447)</b>	629
Cash and cash equivalents at the beginning of the year		<u>11,109</u>	10,480
<b>Cash and cash equivalents at the end of year</b>	8	<u>5,662</u>	<u>11,109</u>
<b>Non-cash financing activities</b>			
Dividends reinvested	22	<u>294</u>	246

*The above Statement of Cash Flows should be read in conjunction with the accompanying notes.*

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## 1 General information

Glennon Small Companies Limited ("the Company") is a listed public company domiciled in Australia. The address of Glennon Small Companies Limited's registered office is Level 26, 44 Market Street, Sydney, NSW 2000. The Company is primarily involved in making investments, and deriving revenue and investment income from listed securities in Australia.

The Company was registered with the Australian Securities and Investments Commission (ASIC) on 29 April 2015 and commenced operations on 21 August 2015. The financial statements of Glennon Small Companies Limited are for the year ended 30 June 2022.

## 2 Significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated. The financial statements are for the entity Glennon Small Companies Limited.

### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. Glennon Small Companies Limited is a for-profit entity for the purpose of preparing the financial statements.

The financial statements were authorised for issue by the Board of Directors on 17 August 2022.

#### (i) Compliance with International Financial Reporting Standards (IFRS)

The financial statements of the Glennon Small Companies Limited also comply with IFRS as issued by the International Accounting Standards Board (IASB).

#### (ii) New and amended standards adopted by the Company

There are no standards, interpretations or amendments to existing standards that are effective for the first time for the financial year beginning on or after 1 July 2021 that have a material impact on the accounts recognised in the prior periods or will affect the current or future periods.

#### (iii) Historical cost convention

Except for the Statement of Cash Flows, these financial statements have been prepared under the accruals basis and are based on historical cost convention, as modified by the revaluation of financial assets and liabilities at fair value through profit or loss.

#### (iv) Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 5.

#### (v) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on or after 1 January 2022, and have not been early adopted in preparing these financial statements. None of these are expected to have a material effect on the financial statements of the Company.

### (b) Revenue recognition

#### (i) Investment income

Profits and losses realised from the sale of investments and unrealised gains and losses on securities held at fair value are included in the Statement of Comprehensive Income in the year they are incurred in accordance with the policies described in Note 2(g).

## 2 Significant accounting policies (continued)

### (b) Revenue recognition (continued)

#### (ii) Dividends

Dividends are recognised as revenue when the right to receive payment is established.

The Fund currently incurs withholding tax imposed by certain countries on investment income. Such income is recorded net of withholding tax in the Statement of Comprehensive Income.

#### (iii) Interest income

Interest income is recognised as it accrues, taking into account the effective yield on the financial asset.

#### (iv) Other income

The Company recognises other income when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Company's activities.

### (c) Income tax

The income tax expense/(benefit) for the year comprises current income tax expense/(benefit) and deferred tax expense/(benefit).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/(assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year.

Current and deferred income tax expense/(benefit) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

### (d) Cash and cash equivalents

For the purpose of presentation in the Statement of Cash Flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### (e) Due from/to brokers

Amounts due from/to brokers represent receivables for securities sold and payables for securities purchased that have been contracted for but not yet delivered by the end of the year. Trades are recorded on trade date, and for equities normally settled within two business days.

## 2 Significant accounting policies (continued)

### (f) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for expected credit loss. Trade and other receivables are generally due for settlement within 30 days. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date.

### (g) Financial assets and liabilities

The Company classifies its investments in the following measurement categories:

- those to be measured at fair value through profit or loss; and
- those to be measured at amortised cost.

#### **Classification**

##### *(i) Financial assets*

The Company classifies its investments based on its business model for managing those financial assets and the contractual cash flow characteristics of the financial assets.

The Company's portfolio of financial assets is managed and performance is evaluated on a fair value basis in accordance with the Company's documented investment strategy. The Company's policy is to evaluate the information about these financial assets on a fair value basis together with other related financial information.

For equity securities and derivatives, the contractual cash flows of these instruments do not represent solely payments of principal and interest. Consequently, these investments are measured at fair value through profit or loss.

Other financial assets (including cash and cash equivalents and receivables) are classified as amortised cost.

#### **Recognition and derecognition**

Purchases and sales of financial assets at fair value through profit or loss are recognised on trade-date, the date on which the Company commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership.

#### **Measurement**

At initial recognition, the Company measures a financial asset at fair value excluding transaction costs that are directly attributable to its acquisition. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the Statement of Comprehensive Income.

Subsequent to initial recognition, all instruments at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the Statement of Comprehensive Income.

When an investment is disposed, the gain or loss from disposal is recognised as realised gains and losses from the sale of financial instruments in the Statement of Comprehensive Income.

The Company's accounting policy on fair value measurements is discussed in Note 4.

#### **Determination of Fair Value**

AASB 13 *Fair Value Measurement* defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

The Company uses the last sale price as a basis of measuring fair value.

## 2 Significant accounting policies (continued)

### (g) Financial assets and liabilities (continued)

#### **Impairment**

The Company considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

### (h) Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

### (i) Other financial liabilities

Resetable Redeemable Convertible Preference Shares ("RRCPS") are classified as a financial liability for accounting purposes under Australian Accounting Standard *AASB132 Financial Instruments Presentation*. They are initially recognised at fair value less transaction costs. After initial recognition, the liabilities are carried at amortised cost using the effective interest method.

In accordance with this Standard, a financial expense on the liability is brought to account which includes the amortisation, using the effective interest rate method, of any difference between the original proceeds net of transaction costs and the settlement value of the obligation over the term of the RRCPS.

### (j) Finance costs

Finance costs are recognised as expenses in the year in which they are incurred using the effective interest rate method.

Dividends on RRCPS are recognised within finance costs in the Statement of Comprehensive Income.

### (k) Issued capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### (l) Profits reserve

A profits reserve has been created representing an amount allocated from current year earnings that is preserved for future dividend payments.

### (m) Dividends

Provision is made for the amount of any dividend declared on fully paid ordinary shares, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

In accordance with the *Corporations Act 2001*, the Company may pay a dividend where the Company's assets exceed its liabilities, the payment of the dividend is fair and reasonable to the Company's shareholders as a whole and the payment of the dividend does not materially prejudice the Company's ability to pay its creditors.

Franking credits are generated by receiving fully franked dividends from ordinary shares held in the Company's investment portfolio, and from the payment of corporate tax on its other investment income, unfranked income and net realised gains.

## 2 Significant accounting policies (continued)

### (n) Earnings per share

#### (i) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares; and
- by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year and excluding treasury shares.

#### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

### (o) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Where applicable, the Company qualifies for Reduced Input Tax Credits (RITC) at a rate of at least 75%; hence fees for these services have been recognised in the Statement of Comprehensive Income net of the amount of GST recoverable from the taxation authority.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the Statement of Financial Position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

### (p) Functional and presentation currency

The functional and presentation currency of the Company is Australian dollars.

### (q) Rounding of amounts

The Company is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191* issued by the Australian Securities and Investments Commission (ASIC) relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off to the nearest thousand dollars in accordance with that *ASIC Corporations Instrument*, unless otherwise indicated.

### (r) Comparatives

Where necessary, comparative information has been reclassified to be consistent with current reporting period.

### 3 Financial risk management

The Company's activities expose it to a variety of financial risks: market risk (including interest rate risk, foreign exchange risk and price risk), credit risk and liquidity risk. The Board of the Company has implemented a risk management framework to mitigate these risks.

#### (a) Market risk

Market risk is defined as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

##### (i) Foreign exchange risk

In addition to investments in Australian entities, the Manager may invest in entities outside Australia. Hence the Company may assume currency exposure and there is a risk that adverse movements in exchange rates will reduce their value in Australian dollar terms.

As at 30 June 2022 and 30 June 2021, the Company is not directly exposed to currency risk as all of its investments are quoted in Australian dollars.

##### (ii) Price risk

The Company is exposed to equity securities price risk. This arises from investments held by the Company and classified in the Statement of Financial Position as financial assets at fair value through profit or loss.

The Company seeks to manage and constrain market risk by holding a diversified portfolio of typically between 20 and 40 ASX listed companies and holding cash of up to 75%.

The Company's portfolio is split into the following industry classifications as at 30 June:

<b>Sector</b>	<b>2022</b> <b>(%)</b>	<b>2021</b> <b>(%)</b>
Information technology	6	17
Financial services	20	17
Energy	11	-
Health care	25	19
Industrials	4	7
Consumer discretionary	13	9
Materials	6	14
Communications services	14	16
Unlisted	1	1
<b>Total</b>	<b>100</b>	<b>100</b>

As at 30 June 2022, the Company held shares in Lovisa Holdings Limited (ASX: LOV), Metgasco Limited (ASX: MEL), Sequoia Financial Group (ASX: SEQ), Healthia Limited (ASX: HLA), Pacific Smiles Group Limited (ASX: PSQ), Uniti Group Limited (ASX: UWL), and Dicker Data Limited (ASX: DDR) which represented over 5% of the portfolio (2021: Family Zone Cyber Safety Limited (ASX: FZO), Resimac Group Ltd (ASX: RMC), Healthia Limited (ASX: HLA), Pacific Smiles Group Limited (ASX: PSQ), Johns Lyng Group Limited (ASX: JLG) and Uniti Group Limited (ASX: UWL) which represented over 5% of the portfolio).

### 3 Financial risk management (continued)

#### (a) Market risk (continued)

##### *Sensitivity*

The following table illustrates the effect on the Company's equity from possible changes in other market risk that were reasonably possible based on the risk the Company was exposed to at reporting date, assuming a flat tax rate of 30%:

	Impact on post-tax loss	
	2022 \$'000	2021 \$'000
Decrease 5%	(1,183)	(1,486)
Increase 5%	1,183	1,486
Decrease 10%	(2,366)	(2,973)
Increase 10%	2,366	2,973

Post-tax loss for the year would increase/(decrease) as a result of gains/(losses) on equity securities classified as at fair value through profit or loss.

At balance date, the equity securities net portfolio position was \$33,802,000 (2021: \$42,471,000).

##### *(iii) Cash flow and fair value interest rate risk*

The Company's interest bearing financial instruments (except RRCPS) expose it to risks associated with the effects of fluctuations in the prevailing market interest rates on its financial position and cash flows. The risk is measured using sensitivity analysis. The Company's RRCPS are subject to fixed interest rates and are carried at amortised cost. RRCPS are not subject to interest rate risk as defined in AASB 7 *Financial Instruments: Disclosures*, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

#### At 30 June 2022

	Floating interest rate \$'000	Fixed interest rate \$'000	Non-interest bearing \$'000	Total \$'000
<b>Financial assets</b>				
Cash and cash equivalents	5,662	-	-	5,662
Trade and other receivables	-	-	16	16
Financial assets at fair value through profit or loss	-	-	33,802	33,802
	5,662	-	33,818	39,480
<b>Financial liabilities</b>				
Trade and other payables	-	-	(245)	(245)
Other financial liabilities	-	(5,618)	-	(5,618)
	-	(5,618)	(245)	(5,863)
Net exposure to interest rate risk	5,662	(5,618)	33,573	33,617

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### 3 Financial risk management (continued)

#### (a) Market risk (continued)

At 30 June 2021

	Floating interest rate \$'000	Fixed interest rate \$'000	Non- interest bearing \$'000	Total \$'000
<b>Financial assets</b>				
Cash and cash equivalents	11,109	-	-	11,109
Trade and other receivables	-	-	43	43
Financial assets at fair value through profit or loss	-	-	42,471	42,471
	<u>11,109</u>	<u>-</u>	<u>42,514</u>	<u>53,623</u>
<b>Financial liabilities</b>				
Trade and other payables	-	-	(3,237)	(3,237)
Other financial liabilities	-	(5,598)	-	(5,598)
	<u>-</u>	<u>(5,598)</u>	<u>(3,237)</u>	<u>(8,835)</u>
Net exposure to interest rate risk	<u>11,109</u>	<u>(5,598)</u>	<u>39,277</u>	<u>44,788</u>

#### *Sensitivity*

At 30 June 2022, if interest rates had increased by 75 or decreased by 75 basis points from the year end rates with all other variables held constant, post-tax loss for the year would have been \$30,000 higher/\$30,000 lower (2021: changes of 75 bps/75 bps: \$58,000 higher/\$58,000 lower), mainly as a result of lower interest income from cash and cash equivalents.

#### (b) Credit risk

Credit risk is defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the Statement of Financial Position and Notes to the Financial Statements. The Company is also exposed to counterparty credit risk on cash and cash equivalents, amounts due from brokers and other receivables.

The Company manages credit risk by only entering into agreements with credit worthy parties (see Note 8).

#### (c) Liquidity risk

Liquidity risk is defined as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Manager manages liquidity risk by monitoring the asset size of the Company as a whole on executing transactions.

The assets of the Company are largely in the form of readily tradeable securities which can be sold on-market if necessary.

### 3 Financial risk management (continued)

#### (c) Liquidity risk (continued)

##### *Maturities of financial liabilities*

The tables below analyse the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows:

	Less than 1 month \$'000	1 to 6 months \$'000	6 to 12 months \$'000	Over 12 months \$'000	Total \$'000
<b>As at 30 June 2022</b>					
Trade and other payables	245	-	-	-	245
Other financial liabilities	-	80	80	5,458	5,618
<b>Contractual cash flows</b>	<b>245</b>	<b>80</b>	<b>80</b>	<b>5,458</b>	<b>5,863</b>

	Less than 1 month \$'000	1 to 6 months \$'000	6 to 12 months \$'000	Over 12 months \$'000	Total \$'000
<b>As at 30 June 2021</b>					
Trade and other payables	3,237	-	-	-	3,237
Other financial liabilities	-	80	80	5,438	5,598
<b>Contractual cash flows</b>	<b>3,237</b>	<b>80</b>	<b>80</b>	<b>5,438</b>	<b>8,835</b>

### 4 Fair value measurements

The Company measures and recognises the following assets at fair value on a recurring basis:

- Financial assets at fair value through profit or loss (FVTPL)

The Company has no assets or liabilities measured at fair value on a non-recurring basis in the current reporting period.

#### (a) Fair value hierarchy

AASB 13 requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- (b) inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

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#### 4 Fair value measurements (continued)

##### (a) Fair value hierarchy (continued)

###### (i) Recognised fair value measurements

The following table presents the Company's assets and liabilities measured and recognised at fair value at 30 June.

At 30 June 2022	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial assets</b>				
Listed equity securities	33,522	-	-	33,522
Unlisted equity securities	-	280	-	280
<b>Total financial assets</b>	<b>33,522</b>	<b>280</b>	<b>-</b>	<b>33,802</b>
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
At 30 June 2021				
<b>Financial assets</b>				
Listed equity securities	41,764	427	-	42,191
Unlisted equity securities	-	280	-	280
<b>Total financial assets</b>	<b>41,764</b>	<b>707</b>	<b>-</b>	<b>42,471</b>

The investments included in Level 2 of the hierarchy are unlisted equity securities and placements and therefore represent investments in an inactive market without observable inputs for valuation. The unlisted equity securities were purchased as part of a Pre-Initial Public Offering and have been valued at the latest equity raising price which the Board consider to represent fair value in absence of any market price available. To this date, the investee company remains unlisted.

The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

There were transfers between levels 1 and 2 for recurring fair value measurements relating to the placement in a listed company in June 2021, the shares of which became tradeable at the beginning of the current financial year.

###### (ii) Disclosed fair values

The Company also has RRCPS which are not measured at fair value within the Statement of Financial Position. Details of the carrying amount and fair value are shown below.

	Year ended	
	30 June 2022 \$'000	30 June 2021 \$'000
Carrying amount	5,618	5,598
Fair value	5,985	5,996

The fair value of the RRCPS as at 30 June 2022 amounting to \$5,985,000 was determined by reference to the latest published price quotation of \$10.50 on each RRCPS ticker ASX: GC1PA as at 30 June 2022.

The carrying amounts of trade and other receivables and payables are assumed to approximate their fair values due to their short-term nature. For all other financial instruments other than RRCPS, carrying amounts approximate their fair values due to their short-term nature.

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## 5 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

### (a) Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

#### (i) Estimated fair values of level 2 and level 3 investments

The Company carries its investments at fair value with changes in the fair values recognised in Statement of Comprehensive Income. At the end of each reporting period, the Directors update their assessment of the fair value of securities which are categorised under level 2 and level 3 in the fair value hierarchy. Refer to Note 4 for information on level 2 and level 3 securities.

#### (ii) Income taxes

The Company has recognised deferred tax assets relating to capitalised share issue costs, carry forward losses and other temporary differences of \$4,485,000 at 30 June 2022 (2021: \$2,561,000). The deferred tax assets of \$2,179,000 as at 30 June 2021 are expected to be utilised against the taxable temporary differences (deferred tax liabilities on unrealised gains on investments and other temporary differences) relating to the same taxation authority.

## 6 Segment information

The Company has only one reportable segment. The Company is engaged solely in investment activities conducted in Australia, deriving revenue from dividend income and from sale of its investments.

## 7 Income tax benefit/(expense)

### (a) Income tax benefit/(expense) through profit or loss

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
Income tax benefit/(expense)	<u>4,153</u>	<u>(3,064)</u>
<i>Income tax expense is attributable to:</i>		
(Loss)/profit before tax	<u>(13,466)</u>	<u>11,855</u>

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## 7 Income tax benefit/(expense) (continued)

### (b) Numerical reconciliation of income tax (benefit)/expense to prima facie tax payable

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
(Loss)/profit before income tax benefit	(13,466)	11,855
Tax at the Australian tax rate of 30% (2021: 30%)	(4,040)	3,557
Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:		
Franking credits on dividends received	(170)	(744)
Imputation credit gross up	51	223
Adjustments recognised for RRCPS	6	28
Income tax (benefit)/expense	(4,153)	3,064

The applicable effective tax rates are as follows: 30.84%      25.85%

### (c) Amounts recognised directly in equity

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
Aggregate deferred tax arising in the reporting year and not recognised in net profit or loss or other comprehensive income but directly debited or credited to equity:		
Deferred tax: Share issue costs	11      27	23

### (d) Income tax (benefit)/expense recognised in the profit or loss

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
Current income tax (benefit)/expense	-	663
Deferred tax relating to the origination and reversal of temporary differences	(4,153)	2,401
	(4,153)	3,064

## 8 Current assets - Cash and cash equivalents

	At 30 June 2022 \$'000	At 30 June 2021 \$'000
<b>Current assets</b>		
Cash at bank and in hand	5,662	11,109

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## 8 Current assets - Cash and cash equivalents (continued)

### (a) Risk exposure

The Company's exposure to interest rate risk is discussed in Note 3. The maximum exposure to credit risk at the end of the reporting year is the carrying amount of each class of cash and cash equivalents mentioned above.

Cash investments are made with the following financial institutions:

	Standard & Poor's Rating
Australia and New Zealand Banking Group Ltd	AA-
J.P. Morgan Chase Bank N.A. (Sydney Branch)	A+

## 9 Current assets - Trade and other receivables

	At		30 June
		30 June	2021
		2022	2021
		\$'000	\$'000
GST receivable	15		19
Unsettled trades	1		24
	16		43

Receivables are non-interest bearing and unsecured.

The maximum exposure to credit risk is the carrying amount of each class of receivables mentioned above as at the end of the year. There are no past due or impaired receivables.

## 10 Current assets - Financial assets at fair value through profit or loss

	At		30 June
		30 June	2021
		2022	2021
		\$'000	\$'000
Listed equity securities	33,522		42,191
Unlisted equity securities	280		280
	33,802		42,471

The individual investments comprising these values are disclosed on page 3 of the Annual Report.

Changes in fair values of financial assets at fair value through profit or loss are recorded in investment income in the Statement of Comprehensive Income.

### (a) Investment transactions

The total number of contract notes that were issued for transactions in securities during the financial year was 226 (2021: 684). Each investment transaction may involve multiple contract notes.

The total brokerage paid on these contract notes was \$57,000 (2021: \$297,000).

### (b) Risk exposure and fair value measurements

Information about the Company's exposure to price risk and about the methods and assumptions used in determining fair value is provided in Note 3.

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**11 Non-current assets - Deferred tax assets**

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
<b>The balance of deferred tax assets comprises temporary differences attributable to:</b>		
Capitalised share issue costs	27	23
Carry forward losses	4,393	2,460
Accrued expenses	16	12
RRCPS	49	66
Net unrealised losses on investments	64	-
	<b>4,549</b>	<b>2,561</b>

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
<b>Movements:</b>		
Opening balance	2,561	3,346
Charged/(credited):		
- to equity	(8)	(30)
- to profit or loss	1,996	(755)
Closing balance	<b>4,549</b>	<b>2,561</b>

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
<b>The balance of deferred tax liabilities comprises temporary differences attributable to:</b>		
Net unrealised gains on investments	-	2,179
	<b>-</b>	<b>2,179</b>

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
<b>Movements:</b>		
Opening balance	(2,179)	-
Charged/(credited):		
- profit or loss	2,179	(2,179)
Closing balance	<b>-</b>	<b>(2,179)</b>

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## 11 Non-current assets - Deferred tax assets (continued)

### Net deferred tax assets

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
Deferred tax assets	4,549	2,561
Deferred tax liabilities	-	(2,179)
Net deferred tax assets	4,549	382

## 12 Current liabilities - Trade and other payables

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
Management fees payable	30	41
Unsettled trades	144	3,138
Other payables	71	58
	245	3,237

Trade and other payables are unsecured and are usually paid within 30 days of recognition.

## 13 Other financial liabilities

	At	
	30 June 2022 \$'000	30 June 2021 \$'000
Dividends on Resettable Redeemable Convertible Preference Shares - current	80	80
Resettable Redeemable Convertible Preference Shares - non-current	5,538	5,518
	5,618	5,598

RRCPS are resettable, redeemable and convertible preference shares in the capital of the Company. The key terms of the RRCPS are:

*RRCPS Face Value:* \$10 per RRCPS

*Offer Structure:* The Offer comprises Priority Offer and Broker Firm Offer. The Priority Offer was made to all Company shareholders (on record date of 6 November 2020) and all Benjamin Hornigold Ltd ("BHD") shareholders (on record date of 23 October 2020) who have a registered address in Australia and New Zealand, and closed on 20 November 2020. The Broker Firm Offer was made to clients of participating brokers and closed on 26 November 2020. The Company and BHD share common directors, Michael Glennon and Sulieman Ravell.

*Issue Date:* 2 December 2020

*Maturity Date:* 30 September 2030 (unless exchanged earlier)

*Reset Date:* The first reset date will be 30 September 2024. On any Reset date, the Company may change any or all of the next Reset Date, Dividend Rate, and the Conversion Price.

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**13 Other financial liabilities (continued)**

*Dividend Rate:* The RRCPS are entitled to a preferred, cumulative, unfranked dividend payable semi-annually in arrears at 5.60% per annum until the first Reset Date, unless a Trigger Event subsists in which case the Dividend Entitlement will be increased by 2.00% per annum until such time as the Trigger Event ceases to subsist. The Dividend Rate may be increased or decreased on Reset Dates.

*Dividend Payment:* The dividend is payable semi-annually in arrears on 31 March and 30 September each year up to and including the earlier of the date of the RRCPS are Exchanged or the Maturity Date, with the first Dividend paid on 31 March 2021.

*Conversion/Redemption:* Upon conversion, each RRCPS will convert into a number of Ordinary Shares determined by dividing the Conversion Amount, which is equal to the Face Value of the RRCPS being converted plus the balance of any dividend that is due but remains unpaid, by the Conversion Price of \$0.86, subject to adjustment for certain dilutionary and other capital transactions by the Company. A holder may request Conversion of the holder's RRCPS into the Conversion Shares at least 10 business days prior to any Dividend payment date, unless the Dividend payment date is a Reset Date or the Maturity Date by giving appropriate notice. Holders may require the Company to convert or repurchase the holder's RRCPS by giving notice within 10 business days or on a Reset Date after appropriate notice is issued. RRCPS will be repurchased on the Maturity Date at Face Value, if not converted or repurchased prior to that date.

*Issuer exit rights:* Subject to a holder's right to convert, the Company as the issuer may elect to repurchase all of the RRCPS on a Reset Date upon a Tax Event or Clean-Up Event at Face Value, or a Change of Control Event at 104% of Face Value.

*Voting rights:* Holders have no right to vote at meetings except in certain circumstances.

*Return of capital:* On a winding up, RRCPS rank for repayment of capital behind all creditors of the Company but ahead of Ordinary Shares and any other preference shares stated to rank behind RRCPS.

*Loan-to-value (LTV) ratio:* This is calculated as follows:

$$\text{LTV Ratio} = \frac{\text{Total Debt - (Cash and Cash Equivalents)}}{\text{Market Value of all Marketable Securities held by or on behalf of the Company as at such time}}$$

As at 30 June 2022, using the face value of \$10 per RRCPS as Total Debt, the LTV ratio was 0.11% determined as follows:

$$\text{LTV Ratio} = \frac{\$5,700,000 - \$5,662,000}{\$33,802,000}$$

The Company undertakes that for the period that the RRCPS remain on issue, the LTV ratio will not exceed 50%.

There were no Trigger Events that occurred during the year.

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## 14 Issued capital

### (a) Share capital

	<b>30 June 2022 Shares</b>	30 June 2021 Shares	<b>30 June 2022 \$'000</b>	30 June 2021 \$'000
Ordinary shares	<b>51,307,022</b>	46,069,108	<b>48,790</b>	44,874

### (b) Movements in ordinary share capital

		<b>30 June 2022 Shares</b>	<b>30 June 2022 \$'000</b>
Opening balance		<b>46,069,108</b>	<b>44,874</b>
Options exercised for \$0.75 per share	14(d)	<b>4,868,352</b>	<b>3,651</b>
Options exercised for \$0.95 per share	14(d)	<b>2,240</b>	<b>2</b>
Dividends reinvestment plan issue	14(e)	<b>367,322</b>	<b>294</b>
Cost of issued capital, net of tax		-	<b>(31)</b>
<b>Balance 30 June 2022</b>		<b>51,307,022</b>	<b>48,790</b>

		30 June 2021 Shares	30 June 2021 \$'000
Opening balance		43,910,293	43,362
Options exercised for \$0.75 per share	14(d)	792,687	594
Dividends reinvestment plan issue	14(e)	333,984	236
Shares issued under DRP placement shortfall arrangement		1,032,144	724
Cost of issued capital, net of tax		-	(42)
<b>Balance 30 June 2021</b>		<b>46,069,108</b>	<b>44,874</b>

### (c) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares and amounts paid on the shares held.

Every holder of ordinary shares is entitled to one vote when a poll or meeting is called. All substantive resolutions at a meeting of shareholders are decided by a poll rather than by a show of hands.

### (d) Options

On 27 April 2020, the Company issued a prospectus and announced the terms for a bonus issue of options for nil consideration, and a potential additional loyalty issue of options for nil consideration.

The 1 for 5 bonus issue of options, totalling 8,765,489 bonus options, to acquire ordinary shares in the Company at an exercise price of \$0.75 had an expiry date of 29 October 2021. During the year, 4,868,352 bonus options were exercised. At the end of the term, 5,673,821 bonus options were exercised.

The 1 for 1 loyalty issue of options, totalling 8,765,489 loyalty options, to acquire ordinary shares in the Company at an exercise price of \$0.95 have an expiry date of 28 April 2023. During the year, 2,240 loyalty options were exercised. There are 8,763,249 loyalty options outstanding as at year end, of which 3,795,898 are eligible under the loyalty bonus conditions. Since the end of the year, nil loyalty options have been exercised. There are 8,763,249 loyalty options outstanding at the date of this report.

## 14 Issued capital (continued)

### (d) Options (continued)

Bonus option holders who exercised and still held at least the same number of ordinary shares as they held on record date 1 May 2020 were eligible to receive loyalty options.

### (e) Dividend Reinvestment Plan

The Company has established a dividend reinvestment plan (DRP) under which holders of ordinary shares may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than by being paid in cash. Shares are issued under the plan at a discount to the market price as specified by the Company from time to time in accordance with the *Corporations Act 2001* and the Listing Rules.

### (f) Capital risk management

The Board's policy is to maintain a strong capital base so as to maintain investor and market confidence.

To achieve this, the Board of Directors monitor the monthly NTA results, investment performance, the Company's Indirect Cost Ratio and share price movements.

The Company is not subject to any externally imposed capital requirements.

## 15 Dividends

### (a) Ordinary shares

Interim and final dividends paid were fully franked at 30% (2021: interim dividends paid were fully franked at 30% and final dividends were unfranked).

	<b>Dividend Rate \$</b>	<b>Total Amount \$'000</b>	<b>Date of Payment</b>	<b>Percentage Franked</b>
<b>2022</b>				
Ordinary shares - interim 2022	0.01	511	31/03/2022	100%
Ordinary shares - final 2021	0.022	1,081	30/09/2021	100%
<b>2021</b>				
Ordinary shares - interim 2021	0.01	460	31/03/2021	100%
Ordinary shares - final 2020	0.02	881	16/10/2020	0%

### (b) Dividends not recognised at the end of the reporting period

In addition to the above dividends, since the end of the financial year the Directors have declared the payment of a final ordinary dividend of 2 cents per fully paid share, unfranked, with an ex date of 14 September 2022 and a record date of 15 September 2022, to be paid on 30 September 2022, out of the profits reserve at 30 June 2022.

### (c) Resettable redeemable convertible preference shares

Dividends on RRCPS are recorded as finance costs (rather than "dividends") for accounting purposes.

Interim and final dividends on Resettable Redeemable Convertible Preference Shares ("RRCPS") were unfranked.

	<b>Dividend Rate \$</b>	<b>Total Amount \$'000</b>	<b>Date of Payment</b>	<b>Percentage Franked</b>
<b>2022</b>				
RRCPS - interim 2022	0.28	160	31/03/2022	0%
RRCPS - final 2021	0.28	160	30/09/2021	0%
<b>2021</b>				
RRCPS - interim 2021	0.1841	105	31/03/2021	0%

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## 15 Dividends (continued)

### (d) Dividend franking account

The final dividend declared after 30 June 2022 will be unfranked. This has no impact on the dividend franking account.

	<b>30 June 2022 \$'000</b>	30 June 2021 \$'000
Opening balance of franking account	483	180
Franking credits on dividends received	170	744
Tax refunded during the year	-	(242)
Franking credits lost on ordinary dividends paid	(682)	(197)
Franking credits lost under 45 day rule	-	(2)
Closing balance of franking account	<b>(29)</b>	483
Adjustments for tax payable/refundable in respect of the current year's profits and the receipt of dividends	-	(434)
Franking credits available for subsequent reporting periods	<b>(29)</b>	49

## 16 Key management personnel disclosures

### (a) Key management personnel compensation

Key management personnel include persons who were directors of the Manager at any time during or since the end of the financial year up to the date of this report. The following persons held office as directors of Glennon Small Companies Limited at any time during or since the end of the financial year and up to the date of this report:

Michael Glennon (Executive Chairman)  
 John Larsen (Non-Executive Director)  
 Sulieman Ravell (Non-Executive Director)

Detailed remuneration disclosures are provided in the remuneration report on pages 9 to 12.

	<b>Year ended 30 June 2022 \$</b>	Year ended 30 June 2021 \$
Short-term employee benefits	45,455	45,662
Post-employment benefits	4,545	4,338
	<b>50,000</b>	50,000

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## 16 Key management personnel disclosures (continued)

### (b) Equity instrument disclosures relating to key management personnel

#### (i) Share holdings

The numbers of shares in the Company held during the financial year by each Director of Glennon Small Companies Limited and other key management personnel of the Company, including their personally related parties, are provided below. There were no shares granted during the reporting period as compensation.

Director	Position	Balance at 1 July 2021	Net movement	Other movements	Balance at 30 June 2022
Michael Glennon	Executive Chairman Independent	2,398,249	650,125	-	3,048,374
John Larsen Sulieman	Non-Executive Director Independent	236,242	49,628	-	285,870
Ravell	Non-Executive Director	-	40	-	40
		<b>2,634,491</b>	<b>699,793</b>	-	<b>3,334,284</b>

Director	Position	Balance at 1 July 2020	Net movement	Other movements	Balance at 30 June 2021
Michael Glennon	Executive Chairman Independent	2,269,274	128,975	-	2,398,249
John Larsen Sulieman	Non-Executive Director Independent	194,822	41,420	-	236,242
Ravell	Non-Executive Director	-	-	-	-
		<b>2,464,096</b>	<b>170,395</b>	-	<b>2,634,491</b>

#### (ii) Option holdings

The numbers of unlisted bonus options and unlisted loyalty options over ordinary shares in the Company that were held during the financial year by each Director of Glennon Small Companies Limited and other key management personnel of the Company, including their personally related parties, are provided below.

Director	Position	Balance at 1 July 2021	Options acquired	Options exercised	Other movements	Balance at 30 June 2022
Michael Glennon	Executive Chairman Independent	449,720	449,720	(449,720)	-	449,720
John Larsen Sulieman	Non-Executive Director Independent	38,965	38,965	(38,965)	-	38,965
Ravell	Non-Executive Director	40	-	(40)	-	-
		<b>488,725</b>	<b>488,685</b>	<b>(488,725)</b>	-	<b>488,685</b>

Director	Position	Balance at 1 July 2020	Options acquired	Options exercised	Other movements	Balance at 30 June 2021
Michael Glennon	Executive Chairman Independent	449,720	-	-	-	449,720
John Larsen Sulieman	Non-Executive Director Independent	38,965	-	-	-	38,965
Ravell	Non-Executive Director	40	-	-	-	40
		<b>488,725</b>	-	-	-	<b>488,725</b>

## 17 Remuneration of auditors

During the year, the following fees were paid or payable for services provided by the auditor of the Company, its related practices and non-related audit firms:

(i) *Audit and other assurance services*

	<b>Year ended 30 June 2022 \$</b>	<b>Year ended 30 June 2021 \$</b>
<i>Audit and other assurance services</i>		
Other assurance services		
Audit and review of financial statements - Pitcher Partners Sydney	<b>68,000</b>	54,000
Total remuneration for audit and other assurance services	<b>68,000</b>	54,000
<i>Taxation services</i>		
Tax compliance services - Pitcher Partners Sydney	<b>12,000</b>	12,000
Total remuneration for taxation services	<b>12,000</b>	12,000
 Total remuneration of Pitcher Partners Sydney	 <b>80,000</b>	 66,000

The Company's Audit and Risk Committee oversees the relationship with the Company's auditors. The role of the Audit and Risk Committee is to assist the Board to meet its oversight responsibilities in relation to the Company's financial reporting systems, the systems of internal control and risk management and audit functions.

## 18 Contingencies and commitments

The Company had no contingencies or commitments as at 30 June 2022 (2021: nil).

## 19 Related party transactions

### (a) Key management personnel

Disclosures relating to key management personnel are set out in Note 16.

### (b) Transactions with other related parties

All transactions with related entities were made on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Michael Glennon is a Director and beneficial owner of Glennon Capital Pty Ltd, the Company appointed to manage the investment portfolio of Glennon Small Companies Limited. In its capacity as Manager, Glennon Capital Pty Ltd was paid a management fee of 1% p.a. (plus GST) of the net asset value of the portfolio amounting to \$473,902 net of reduced input tax credits (2021: \$415,408). As at 30 June 2022, the balance payable to the Manager was \$30,484 (2021: \$40,578).

In addition, the Manager is to be paid, quarterly in arrears, a performance fee of 20% (plus GST) of the portfolio's outperformance over the S&P/ASX Small Ordinaries Accumulation Index. For the year ended 30 June 2022, in its capacity as Manager, Glennon Capital Pty Ltd earned performance fee net of reduced input tax credit amounting to \$558,730 (2021: nil). As at 30 June 2022 and 30 June 2021, the balance payable to the Manager was nil.

For the year ended 30 June 2022, in their capacity as Company Secretary, Glennon Capital Pty Ltd was paid company secretarial fees of \$32,800 (2021: \$32,800). As at 30 June 2022 and 30 June 2021, the balance payable in respect of company secretarial fees was nil.

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## 19 Related party transactions (continued)

### (b) Transactions with other related parties (continued)

Apart from those details disclosed in this note and in Note 16, no key management personnel have entered into a material contract with the Company during the financial year and there were no material contracts involving key management personnel's interests existing at year end.

## 20 Events occurring after the reporting period

Other than the dividend declared after year end as disclosed in Note 15(b), no other matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company or economic entity in subsequent financial years.

## 21 Reconciliation of (loss)/profit after income tax to net cash inflow from operating activities

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
(Loss)/profit for the year	(9,313)	8,791
Proceeds from sale of financial assets at fair value through profit or loss	27,872	97,677
Payments for purchase of financial assets at fair value through profit or loss	(34,006)	(103,305)
Fair value losses/(gains) on financial assets at fair value through profit or loss	12,090	(11,408)
Dividend income reinvested	(258)	(93)
Finance costs	339	196
Change in operating assets and liabilities:		
Decrease in trade and other receivables	4	4
Decrease in current tax assets	-	242
Increase in other current assets	(15)	(10)
(Increase)/decrease in deferred tax assets	(1,924)	885
Increase/(decrease) in trade and other payables	2	(2)
(Decrease)/increase in deferred tax liabilities	(2,243)	2,179
Net cash outflow from operating activities	<u>(7,452)</u>	<u>(4,844)</u>

## 22 Non-cash financing activities

	Year ended 30 June 2022 \$'000	Year ended 30 June 2021 \$'000
Dividends reinvested	<u>294</u>	<u>246</u>

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**23 (Loss)/earnings per share**

**(a) (Loss)/earnings per share**

	<b>Year ended 30 June 2022 Cents</b>	<b>Year ended 30 June 2021 Cents</b>
Basic (loss)/earnings per share attributable to the ordinary equity holders of the Company	<b>(18.57)</b>	19.48

**(b) Diluted (loss)/earnings per share**

	<b>Year ended 30 June 2022 Cents</b>	<b>Year ended 30 June 2021 Cents</b>
Diluted (loss)/earnings per share attributable to the ordinary equity holders of the Company	<b>(18.57)</b>	19.48

The bonus options and RRCPS issued by the Company are non-dilutive hence diluted (loss)/earnings per share is the same as basic (loss)/earnings per share.

**(c) Weighted average number of shares used as denominator**

	<b>Year ended 30 June 2022 Number</b>	<b>Year ended 30 June 2021 Number</b>
Weighted average number of ordinary shares used as the denominator in calculating basic (loss)/earnings per share	<b>50,157,671</b>	45,126,492
Weighted average number of ordinary and potential ordinary shares used as the denominator in calculating diluted (loss)/earnings per share	<b>50,157,671</b>	45,126,492

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**Glennon Small Companies Limited  
Directors' Declaration  
For the year ended 30 June 2022**

In the opinion of the directors of Glennon Small Companies Limited:

- (a) the financial statements and notes set out on pages 15 to 41 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the Company's financial position as at 30 June 2022 and of its performance for the year ended on that date, and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Note 2(a)(i) confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations required by section 295A of the *Corporations Act 2001* by Michael Glennon on behalf of the Manager, Glennon Capital Pty Ltd.

This declaration is made in accordance with a resolution of the Board of Directors.



Michael Glennon  
Executive Chairman

Sydney  
17 August 2022

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**Independent Auditor's Report  
to the Members of Glennon Small Companies Limited  
ABN 52 605 542 229**

**Report on the Audit of the Financial Report**

*Opinion*

We have audited the financial report of Glennon Small Companies Limited ("the Company"), which comprises the statement of financial position as at 30 June 2022, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying the financial report of Glennon Small Companies Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the Company's financial position as at 30 June 2022 and of its financial performance for the year then ended; and
- ii. complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

*Basis of Opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* ("the Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the Directors of the Company, would be on the same terms if given to the Directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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*Key Audit Matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

<b>Key audit matter</b>	<b>How our audit addressed the matter</b>
<p><b>Existence and Valuation of Financial Assets</b>  <b>Refer to Note 4: Fair value measurements, Note 10: Current assets - Financial assets at fair value through profit or loss</b></p>	
<p>We focused our audit effort on the valuation and existence of the Company’s financial assets as they represent the most significant driver of the Company’s Net Tangible Assets and Profit.</p> <p>The Company’s investments are considered to be non-complex in nature with fair value based on readily observable data from the ASX or other observable markets.</p> <p>Consequently, these investments are classified under Australian Accounting Standards as either “Level 1” (i.e. where the valuation is based on quoted prices in active markets) or “Level 2” (i.e. where key inputs to valuation are based on other observable inputs).</p>	<p>Our procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>▪ Obtaining an understanding of and evaluating the investment management processes and controls;</li> <li>▪ Reviewing and evaluating the independent auditor’s report on the design and operating effectiveness of internal controls (ASAE 3402 <i>Assurance Reports on Controls at a Service Organisation</i>) for the Administrator and Custodian;</li> <li>▪ Making enquiries as to whether there have been any changes to these controls or their effectiveness from the periods to which the audit report relates;</li> <li>▪ Obtaining confirmation of the investment holdings directly from the Custodian;</li> <li>▪ Assessing and recalculating the Company’s valuation of individual investment holdings using independent pricing sources, or, if market prices aren’t available, with reference to independent sources such as shareholder updates and the most recent audited financial report of the company;</li> <li>▪ Evaluating the accounting treatment of revaluations of financial assets for current/deferred tax and unrealised gains or losses; and</li> <li>▪ Assessing the adequacy of disclosures in the financial statements.</li> </ul>

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<b>Key audit matter</b>	<b>How our audit addressed the matter</b>
<p><b>Accuracy of Management and Performance Fees</b> <b>Refer to Note 12: Current liabilities - Trade and other payables, Note 19: Related party transactions</b></p>	
<p>We focused our audit effort on the accuracy of management and performance fees as they are significant expenses of the Company and their calculation requires adjustments and key inputs.</p> <p>Adjustments include company dividends, tax payments, capital raisings, capital reductions and other relevant expenses. Key inputs include the value of the portfolio, the performance of the relevant comparable benchmark and application of the correct fee percentage in accordance with the Investment Management Agreement between the Company and the Investment Manager.</p> <p>In addition, to their quantum, as these transactions are made with related parties, there are additional inherent risks associated with these transactions, including the potential for these transactions to be made on terms and conditions more favorable than if they had been with an independent third-party.</p>	<p>Our procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>▪ Obtaining an understanding of and evaluating the processes and controls for calculating the management and performance fees;</li> <li>▪ Making enquiries with the Investment Manager and those charged with governance with respect to any significant events during the period and associated adjustments made as a result, in addition to reviewing ASX announcements and Board meeting minutes;</li> <li>▪ Testing of adjustments such as company dividends, tax payments, capital raisings, capital reductions as well as any other relevant expenses used in the calculation of management and performance fees;</li> <li>▪ Testing of key inputs including the value of the portfolio, the performance of the relevant comparable benchmark and application of the correct fee percentage in accordance with our understanding of the Investment Management Agreement; and</li> <li>▪ Assessing the adequacy of disclosures made in the financial statements.</li> </ul>

*Other information*

The Directors are responsible for the other information. The other information comprises the information in the Company's Annual Report for the year ended 30 June 2022, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially consistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

*Responsibilities of the Directors for the Financial Report*

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

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In preparing the financial report, the Directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

*Auditor's Responsibilities for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on the Remuneration Report**

#### *Opinion on the Remuneration Report*

We have audited the Remuneration Report included in pages 9 to 12 of the Directors' Report for the year ended 30 June 2022. In our opinion, the Remuneration Report of Glennon Small Companies Limited for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

#### *Responsibilities*

The Directors of Glennon Small Companies Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



**S M Whiddett**  
Partner

17 August 2022



**Pitcher Partners**  
Sydney

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**Glennon Small Companies Limited  
Shareholder Information**

The Shareholder information set out below was applicable as at 31 July 2022.

Additional information required by the Australian Securities Exchange Limited Listing Rules and not disclosed elsewhere in this report, is listed below.

**A. Distribution of equity securities**

Analysis of numbers of equity security holders by size of holding:

Holding	Class of equity security		
	Ordinary shares		
	No. of Shareholders	Shares	Percentage
1 - 1000	86	17,430	0.03
1,001 - 5,000	141	421,410	0.82
5,001 - 10,000	151	1,185,754	2.32
10,001 - 100,000	523	17,695,725	34.49
100,001 and over	83	31,986,703	62.34
	984	51,307,022	100.00

There were 81 holders of less than a marketable parcel of ordinary shares.

**B. Equity security holders**

*Twenty largest quoted equity security holders*

The names of the twenty largest holders of quoted equity securities are listed below:

Name	Ordinary shares	
	Number held	Percentage of issued shares
BNP PARIBAS NOMINEES PTY LTD HUB24 CUSTODIAL SERV LTD	5,492,933	10.71
DYNASTY PEAK PTY LTD <AVOCA SUPER FUND A/C>	1,619,763	3.16
GLENNON INVESTMENTS PTY LIMITED	1,533,055	2.99
DYNASTY PEAK PTY LTD <THE AVOCA SUPER FUND A/C>	1,398,049	2.72
MRS CATHERINE ANNE MARSON & MR JOSEPH MARSON <THE MARSON FAMILY S/F A/C>	1,063,769	2.07
CITICORP NOMINEES PTY LIMITED <DPSL A/C>	1,058,485	2.06
MRS KELLYANNE DYER <THE LIBRA A/C>	1,044,952	2.04
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	1,002,350	1.95
GLENNON CAPITAL PTY LTD	979,875	1.91
CARMANT PTY LTD <CARMANT SUPER FUND A/C>	869,208	1.69
PW AND VJ COOPER PTY LIMITED <P W & V J COOPER S/F A/C>	729,749	1.42
NAMBIA PTY LTD <ANTHON FAMILY S/F A/C>	523,565	1.02
PANCHEK PTY LTD <OLDFIELD FAMILY A/C>	506,317	0.99
TOWRA NOMINEES PTY LTD <RHUMB SUPER A/C>	500,444	0.98
NOONBAH PTY LTD <NOONBAH S/F A/C>	465,000	0.91
MR MARK NICHOLAS LOOSEMORE & MRS JESSICA RUTH LOOSEMORE	454,451	0.89
MR ANDREW MOFFA & MRS SONIA MOFFA	431,784	0.84
NETWEALTH INVESTMENTS LIMITED <SUPER SERVICES A/C>	412,198	0.80
GROMORE INVESTMENT HOLDINGS PTY LTD	396,303	0.77
ROMEOMIKE ENTERPRISES PTY LTD	394,440	0.77
	20,876,690	40.69

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**C. Resettable Redeemable Convertible Preference Shares (RRCPS) security holders**

*Twenty largest RRCPS holders*

The names of the twenty largest holders of RRCPS are listed below:

	<b>RRCPS</b>	
	<b>Number held</b>	<b>Percentage of issued shares</b>
J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	42,254	7.41
JEROBOAM PTY LIMITED	30,000	5.26
PW AND VJ COOPER PTY LIMITED <P W & V J COOPER S/F A/C>	26,704	4.69
AUSTRALIAN EXECUTOR TRUSTEES LIMITED <IDPS A/C>	21,000	3.68
BPC HOLDINGS PTY LTD	20,000	3.51
MRS CATHERINE ANNE MARSON & MR JOSEPH MARSON <THE MARSON FAMILY S/F A/C>	19,392	3.40
CLENDON HOUSE INVESTMENTS PTY LTD	18,000	3.16
MR GREGORY DYER & MRS DEBORAH DYER <THE DYER FAMILY S/F A/C>	17,900	3.14
NAMBIA PTY LTD <ANTHON FAMILY S/F A/C>	17,037	2.99
ENGELBERT INVESTMENTS PTY LTD <P & K SUPER FUND A/C>	11,819	2.07
MR KYM GREGORY HAINES & MRS DEBORAH DIANNE HAINES <THE HAINES SUPER FUND A/C>	10,000	1.75
MR GRAHAM DENNEY & MRS ANGELA DENNEY <DENNEY FAMILY SUPER FUND A/C>	10,000	1.75
MR WILLEM LASSCHUIT & MRS RHONDA LASSCHUIT <LASSCHUIT INC SMSF A/C>	10,000	1.75
MR MICHAEL PAUL WEDGWOOD & MRS JANET JOSEPHINE WEDGWOOD <THE JANSI SUPER FUND A/C>	10,000	1.75
LAKHRA SUPERFUND PTY LTD <LAKHRA SUPERFUND A/C>	10,000	1.75
PETER FORSYTH PTY LIMITED <PETER FORSYTH PL STA PF A/C>	10,000	1.75
MR MARK NICHOLAS LOOSEMORE & MRS JESSICA RUTH LOOSEMORE	10,000	1.75
SELRID PTY LTD <SELRID FAMILY A/C>	9,500	1.67
SAXON ACQUISITIONS PTY LTD <DON'T PANIC DISC A/C>	8,800	1.54
PRESS FORM HOLDINGS PTY LTD	7,798	1.37
	<b>320,204</b>	<b>56.17</b>

**D. Substantial holders**

Notice has been received of substantial shareholdings as follows:

<b>Shareholder</b>	<b>Ordinary shares</b>
Geoff Wilson & associated entities: Dynasty Peak Pty Ltd & G W Holdings Pty Ltd	3,272,365
Michael Glennon & associated entities: Glennon Investments Pty Ltd, Towra Nominees Pty Ltd & Glennon Capital Pty Ltd	3,048,374

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**E. Voting rights**

The voting rights attaching to each class of equity securities are set out below:

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares and amounts paid on the shares held.

Every holder of ordinary shares is entitled to one vote when a poll or meeting is called. All substantive resolutions at a meeting of shareholders are decided by a poll rather than by a show of hands.

**F. Stock Exchange Listing**

Quotation has been granted for all of the ordinary shares and RRCPS of the Company on all Member Exchanges of the ASX Limited.

**G. Unquoted Securities**

There are no unquoted shares.

The Company's loyalty options are not quoted on the ASX.

**H. Securities Subject to Voluntary Escrow**

There are no securities subject to voluntary escrow.

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