

Results for Announcement to the Market

James Hardie Industries plc

ARBN 097 829 895

Three Months Ended 30 June 2022				
Key Information	Three Months Ended 30 June			
	FY 2023 US\$M	FY 2022 US\$M	Movement	
Net Sales From Ordinary Activities	1,000.9	843.3	Up	19%
Profit From Ordinary Activities After Tax Attributable to Shareholders	163.1	121.4	Up	34%
Net Profit Attributable to Shareholders	163.1	121.4	Up	34%
Net Tangible Assets per Ordinary Share	US\$2.22	US\$1.80	Up	23%

Dividend Information

- The FY2022 second half ordinary dividend (“**FY2022 second half dividend**”) of US30.0 cents per security was paid to CUFS holders on 29 July 2022.
- The record date to determine entitlements to the FY2022 second half dividend was 27 May 2022 (on the basis of proper instruments of transfer received by the Company’s registrar, Computershare Investor Services Pty Ltd, Level 4, 60 Carrington Street, Sydney NSW 2000, Australia, by 5:00pm if securities are not CHES approved, or security holding balances established by 5:00pm or such later time permitted by ASTC Operating Rules if securities are CHES approved).
- The FY2022 second half dividend was, and future dividends will be unfranked for Australian taxation purposes.
- The Company was required to deduct Irish DWT of 25% of the gross dividend amount from this dividend and will be required to for future dividends, unless the beneficial owner has completed and returned a non-resident declaration form (DWT Form).
- The Australian currency equivalent amount of the FY2022 second half dividend paid to CUFS holders was 42.0 Australian cents.
- No dividend reinvestment plan was in operation for the FY2022 second half ordinary dividend.

Movements in Controlled Entities during the three months Ended 30 June 2022

The following entity was created: James Hardie Fiber Cement Europe GmbH (29 June 2022).

The following entity was dissolved: SNC Parc 3 (30 June 2022).

Associates and Joint Venture Entities

FELS Recycling GmbH (51%); Aplicaciones Minerales S.A. (28%)

Review

The results and information included within this Report have been prepared using US GAAP and have been subject to an independent review by external auditors.

Results for the three months Ended 30 June 2022

Contents

1. Media Release
2. Management’s Analysis of Results
3. Management Presentation
4. Condensed Consolidated Financial Statements

James Hardie Industries plc is incorporated under the laws of Ireland with its corporate seat in Dublin, Ireland. The liability of members is limited. The information contained in the above documents should be read in conjunction with the James Hardie 2022 Annual Report which can be found on the company website at <https://ir.jameshardie.com.au/>.

James Hardie Industries Announces First Quarter Fiscal Year 2023 Results

Global Net Sales +19% to US\$1,000.9 Million for the First Quarter

Adjusted Net Income +15% to US\$154.3 Million for the First Quarter

Adjusts Fiscal Year 2023 Adjusted Net Income Guidance Range to US\$730 Million and US\$780 Million

James Hardie Industries plc (ASX: JHX; NYSE: JHX), the world's #1 producer and marketer of high-performance fiber cement and fiber gypsum building solutions, today announced results for its first quarter fiscal year 2023, the three-month period ending 30 June 2022.

First Quarter Fiscal Year 2023 Highlights, Compared to First Quarter Fiscal Year 2022, as applicable:

- North America Fiber Cement Segment Net Sales increased +28% to US\$740.1 million and EBIT increased +13% to US\$191.8 million, with an EBIT margin of 25.9%
- Asia Pacific Fiber Cement Segment Net Sales increased +9% to A\$200.1 million and EBIT increased +2% to A\$51.3 million, with an EBIT margin of 25.6%
- Europe Building Products Segment Net Sales increased +7% to €110.8 million with an EBIT margin of 10.3%
- Global Adjusted EBIT increased +15% to US\$208.4 million, with an Adjusted EBIT margin of 20.8%
- Global Net Sales increased +19% on Global Volume growth of +5%, as all three regions continue to deliver on the global strategy of driving high value product mix penetration

In the first quarter, we continued to deliver growth above market and strong returns. Our critical strategic initiatives remain unchanged and are: (1) market directly to homeowners to accelerate demand creation, (2) penetrate and drive profitable growth in existing and new segments, and (3) commercialize global innovations by expanding into new categories. Further, we remain focused on driving a high value product mix in all three regions.

Speaking to the first quarter result, James Hardie Interim CEO Harold Wiens said, "I am proud to report that the James Hardie team has continued to deliver strong execution of our global strategy. The team's performance is reflected in strong Price/Mix growth in all three regions, including North America Price/Mix growth of +17%, Asia Pacific Price/Mix growth of +12% and Europe Price/Mix growth of +14%. The global team's success in delivering high value products is the result of (1) enabling our customers to make more money by selling more James Hardie products and, (2) marketing directly to the homeowners to create demand of our high value products through our customers."

Mr. Wiens continued, "The current calendar year has seen the macro-economic environment change around us quite significantly, with unprecedented levels of inflation, global supply chain disruptions and a war in Europe. The current macro-economic environment is not only creating uncertainty for the housing markets in all three regions we do business in, but it is also putting pressure on our fiscal year 2023 financial results due to increased input and freight costs. That said, we are confident we will be able to deliver growth above market and strong returns in fiscal year 2023 and that is reflected in our updated guidance we provided today, which at its midpoint represents 22% growth in Adjusted Net Income versus the prior year."

Discussing James Hardie's ability to navigate uncertain markets, Mr. Wiens stated, "We have significant advantages and strengths as we navigate this period of market uncertainty. First, we have a strong balance sheet and significant financial flexibility. Our liquidity is high, our leverage is low, and we have step changed our earnings and cash flow generation. Second, we have a management team with experience in navigating uncertain markets and doing it at James Hardie successfully."

Mr. Wiens continued, "Our focus is to be prepared for a wide range of potential housing markets and to be positioned to thrive in any of them. We are laser focused on two things we want to deliver during this time of uncertainty: first, delivering strong results and second, accelerating and expanding our competitive advantages. We have already made adjustments to ensure we can deliver on both of these areas of focus."

Mr. Wiens concluded, "I believe our strategy, along with the depth in our world class leadership team and over 5,000 committed and hard-working employees, will drive James Hardie to meet our mission of being a high-performance global company that delivers organic growth above market with strong returns."

First Quarter Fiscal Year 2023 Results Compared to First Quarter Fiscal Year 2022 Results

Global: Global Net Sales increased +19% to US\$1,000.9 million, while Global Adjusted EBIT increased +15% to US\$208.4 million. Global Adjusted Net Income increased +15% to US\$154.3 million, compared to US\$134.2 million in the prior corresponding period. Global Adjusted EBIT margin of 20.8% was achieved through continued operational improvements and the delivery of a high value product mix offset by high input and freight costs and our ongoing investment in growth initiatives.

North America Fiber Cement Segment: Net Sales increased +28% to US\$740.1 million, driven by ongoing execution of our high value product mix strategy that delivered Price/Mix growth of +17%, with robust volume growth of +11% in the quarter. In addition to high value product mix, LEAN manufacturing initiatives continued to generate improved performance across the Company's North American manufacturing network, helping to deliver +13% EBIT growth to US\$191.8 million. The EBIT margin contracted 340 basis points to 25.9%, as significant inflationary pressures impacted the cost of almost all input categories, including significant increases to key cost items, including pulp, cement, labor, natural gas and freight.

North America President, Sean Gadd remarked, "Our North America business delivered robust quarterly Net Sales and EBIT growth, led by the team's focus and execution on the high value product mix strategy. Through partnering with customers to drive shared growth goals and focusing on creating demand by marketing directly to the homeowner, we remain well positioned to sustain growth above market and deliver strong returns. Our business is well positioned to deliver strong Net Sales and EBIT growth over the remainder of Fiscal Year 2023. We have made adjustments to hold SG&A at current levels for the remainder of the fiscal year, while executing our previously announced price increases, which we expect to generate sequentially improving EBIT margin results throughout Fiscal Year 2023. Our team is also prepared for a variety of US housing market outcomes and are focused on ensuring we will deliver growth above market and strong returns regardless of market conditions."

Asia Pacific Fiber Cement Segment: Net sales increased +9% to A\$200.1 million. EBIT increased +2% to A\$51.3 million, at an EBIT margin of 25.6%. The EBIT margin of 25.6% was achieved through the delivery of high value product mix but offset by the impact of rising input costs and our ongoing investment in growth initiatives.

Mr. Wiens said, "The APAC team has delivered another strong set of results. The team's focus on the high value product mix strategy and partnering closely with our customers allowed the business to deliver 12% Price/Mix growth. Similar to our North American business we are prepared for a variety of housing market conditions and remain focused on ensuring we can drive growth above market and strong returns."

Europe Building Products Segment: Net sales increased +7% to €110.8 million, as we partnered with our customers to drive a high value product mix, which resulted in Price/Mix growth of +14%. Fiber Cement Net Sales grew +1% and Fiber Gypsum Net Sales grew +8%. EBIT decreased 16% to €11.4 million, with an EBIT margin of 10.3%. The EBIT margin was reduced by 280 basis points, due to the impact of inflation on key energy prices as well as reduced volumes.

James Hardie Chief Financial Officer, Jason Miele remarked, “The European team’s execution on our high value product mix strategy has resulted in strong Price/Mix growth, which underpins the ongoing transformation of the business. However, our European business is facing significant headwinds from inflationary pressures and a slowing housing market.”

Capital Resources

Operating cash flow generation of US\$153.6 million in the first quarter of fiscal year 2023 was driven by strong profitable organic sales growth and the integration of our supply chain with our customers. Working capital increased by US\$12.6 million during the first quarter of fiscal year 2023, primarily due to increased inventory levels globally.

Mr. Miele stated, “Our robust cash flow generation has continued into the first quarter, with operating cash flow of US\$153.6 million. Our capital allocation focus remains to enable investment in organic growth, including marketing directly to the homeowner, commercializing market-driven product innovations and global capacity expansion. With the uncertainty in the housing markets we participate in, we have continued to adjust our global capacity expansion plans to ensure we are adding capacity in the right regions at the right time. In fiscal year 2023, we have reduced our originally planned capital expansion capital expenditures plan by 29%.”

Sustainability

At James Hardie, we are all committed to Building Sustainable Communities and we recognize that keeping environmental and social considerations at the core of everything we do is fundamental to our success. On 26 July 2022, James Hardie released its FY22 Sustainability Report, highlighting the progress against our goals. Commenting on sustainability, Mr. Wiens said: “The decisions we make each day must be environmentally and socially responsible to create sustainable value for homeowners, our customers and our investors. The Company’s sustainability progress reflects the efforts of our global team, whose passion and commitment drives the success of our business outcomes in a sustainable way.”

For more on our commitment to Sustainability including our goals, see our FY22 Sustainability Report at <https://www.jameshardie.com/why-hardie/sustainability>

Outlook and Earnings Guidance

Based on the continued, strong execution of the global strategy and with acknowledgement of the uncertain macro-economic conditions, including continued inflationary pressures and housing market uncertainty, management lowered the fiscal year 2023 Adjusted Net Income guidance range. The updated and narrowed 2023 Adjusted Net Income guidance range is US\$730 million to US\$780 million, changed from the prior range of US\$740 million and US\$820 million. The comparable prior year Adjusted Net Income for fiscal year 2022 was US\$620.7 million.

Mr. Miele stated, “Our primary reasons for adjusting guidance downward are: continued inflationary pressures globally, our lowered expectations regarding Europe segment EBIT, the impact of a strengthening US dollar on the translation of our APAC and Europe earnings and housing market uncertainty.”

James Hardie's guidance is based on current estimates and assumptions and is subject to several known and unknown uncertainties and risks.

Key Financial Information

	Q1 FY23	Q1 FY22	Change
Group (US\$ millions)			
Net Sales	1,000.9	843.3	19%
Adjusted EBIT	208.4	180.5	15%
Adjusted EBIT Margin	20.8%	21.4%	-0.6 pts
Adjusted Net Income	154.3	134.2	15%
Operating Cash Flow	153.6	184.1	(17%)
North America Fiber Cement (US\$ millions)			
Net Sales	740.1	577.1	28%
EBIT	191.8	169.3	13%
EBIT Margin	25.9%	29.3%	-3.4 pts
Asia Pacific Fiber Cement (A\$ millions)			
Net Sales	200.1	184.1	9%
EBIT	51.3	50.4	2%
EBIT Margin	25.6%	27.4%	-1.8 pts
Europe Building Products (€ millions)			
Net Sales	110.8	103.3	7%
EBIT	11.4	13.5	(16%)
EBIT Margin	10.3%	13.1%	-2.8 pts

Further Information

Readers are referred to the Company's Condensed Consolidated Financial Statements and Management's Analysis of Results for the first quarter ended 30 June 2022 for additional information regarding the Company's results, including information regarding income taxes, the asbestos liability and contingent liabilities.

Management Briefing for Analysts, Investors and Media

James Hardie will conduct a teleconference and audio webcast for analysts, investors, and media on Tuesday 16 August 2022, 8:30am Sydney, Australia time (Monday 15 August 2022, 6:30pm New York City, USA time). Analysts, investors, and media can access the management briefing via the following:

All participants wishing to join the teleconference will need to pre-register by navigating to:
<https://s1.c-conf.com/diamondpass/10023353-dgs7df.html>

Once registered, you will receive a calendar invite with dial-in numbers and a unique PIN which will be required to join the call.

Webcast Replay: Will be available after the Live Webcast concludes at <https://ir.jameshardie.com.au>

Use of Non-GAAP Financial Information; Australian Equivalent Terminology

This Media Release includes financial measures that are not considered a measure of financial performance under generally accepted accounting principles in the United States (GAAP), such as Adjusted net income and Adjusted EBIT. These non-GAAP financial measures should not be considered to be more meaningful than the equivalent GAAP measure. Management has included such measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and excludes the impact of certain legacy items, such as asbestos adjustments. Additionally, management uses such non-GAAP financial measures for the same purposes. However, these non-GAAP financial measures are not prepared in accordance with GAAP, may not be reported by all of the Company's competitors and may not be directly comparable to similarly titled measures of the Company's competitors due to potential differences in the exact method of calculation. The Company is unable to forecast the comparable US GAAP financial measure for future periods due to, amongst other factors, uncertainty regarding the impact of actuarial estimates on asbestos-related assets and liabilities in future periods. For additional information regarding the non-GAAP financial measures presented in this Media Release, including a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure, see the section titled "Non-GAAP Financial Measures" included in the Company's Management's Analysis of Results for the first quarter ended 30 June 2022.

In addition, this Media Release includes financial measures and descriptions that are considered to not be in accordance with GAAP, but which are consistent with financial measures reported by Australian companies, such as EBIT and EBIT margin. Since the Company prepares its Condensed Consolidated Financial Statements in accordance with GAAP, the Company provides investors with definitions and a cross-reference from the non-GAAP financial measure used in this Media Release to the equivalent GAAP financial measure used in the Company's Condensed Consolidated Financial Statements. See the section titled "Non-GAAP Financial Measures" included in the Company's Management's Analysis of Results for the first quarter ended 30 June 2022.

Forward-Looking Statements

This Media Release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of James Hardie to be materially different from those expressed or implied in this release, including, among others, the risks and uncertainties set forth in Section 3 “Risk Factors” in James Hardie’s Annual Report on Form 20-F for the fiscal year ended March 31, 2022; changes in general economic, political, governmental and business conditions globally and in the countries in which James Hardie does business; changes in interest rates; changes in inflation rates; changes in exchange rates; the level of construction generally; changes in cement demand and prices; changes in raw material and energy prices; changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. James Hardie assumes no obligation to update or correct the information contained in this Media Release except as required by law.

This media release has been authorized by the James Hardie Board of Directors.

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James Hardie Industries plc is a limited liability company incorporated in Ireland with its registered office at Europa House, 2nd Floor, Harcourt Centre, Harcourt Street, Dublin 2, D02 WR20, Ireland

Management's Analysis of Results

This Management's Analysis of Results forms part of a package of information about James Hardie Industries plc's results. It should be read in conjunction with the other parts of this package, including the Media Release, the Management Presentation and the Condensed Consolidated Financial Statements. Except as otherwise indicated in this Management's Analysis of Results, James Hardie Industries plc is referred to as "JHI plc." JHI plc, together with its direct and indirect wholly-owned subsidiaries, are collectively referred to as "James Hardie," the "Company," "we," "our," or "us." Definitions for certain capitalized terms used in this Management's Analysis of Results can be found in the section titled "Non-GAAP Financial Measures."

This Management's Analysis of Results includes financial measures that are not considered a measure of financial performance under generally accepted accounting principles in the United States ("GAAP"). These non-GAAP financial measures should not be considered to be more meaningful than the equivalent GAAP measures. Management has included such measures to provide investors with an alternative method for assessing its financial condition and operating results in a manner that is focused on the performance of its ongoing operations. These measures exclude the impact of certain legacy items, such as asbestos adjustments, or significant non-recurring items, such as asset impairments, restructuring expenses, as well as adjustments to tax expense. In addition, management provides an adjusted effective tax rate, which excludes the tax impact of the pre-tax special items (items listed above) and tax special items. Management believes that this non-GAAP tax measure provides an ongoing effective rate which investors may find useful for historical comparisons and for forecasting and is an alternative method of assessing the economic impact of taxes on the Company, as it more closely approximates payments to taxing authorities. Management uses such non-GAAP financial measures for the same purposes. These non-GAAP measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures are not prepared in accordance with GAAP, may not be reported by all of the Company's competitors and may not be directly comparable to similarly titled measures of the Company's competitors due to potential differences in the exact method of calculation. For additional information regarding the non-GAAP financial measures presented in this Management's Analysis of Results, including a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure, see the section titled "Non-GAAP Financial Measures." In addition, this Management's Analysis of Results includes financial measures and descriptions that are considered to not be in accordance with GAAP, but which are consistent with financial measures reported by Australian companies. Since James Hardie prepares its condensed consolidated financial statements in accordance with GAAP, the Company provides investors with definitions and a cross-reference from the non-GAAP financial measure used in this Management's Analysis of Results to the equivalent GAAP financial measure used in the Company's Condensed Consolidated Financial Statements. See the section titled "Non-GAAP Financial Measures."

These documents, along with an audio webcast of the Management Presentation on 16 August 2022, are available from the Investor Relations area of our website at ir.jameshardie.com.au

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Overview

James Hardie Industries plc is a world leader in the manufacturing of fiber cement building solutions, and a market leader in fiber gypsum and cement-bonded boards in Europe. Our fiber cement building materials include a wide-range of products for both external and internal use across a broad range of applications. We have four reportable segments: North America Fiber Cement, Asia Pacific Fiber Cement, Europe Building Products and Research and Development.

1st Quarter Financial Highlights

US\$ Millions (except per share data)	Three Months Ended 30 June		
	FY23	FY22	Change
Net sales	\$ 1,000.9	\$ 843.3	19%
Gross margin (%)	33.9	36.5	(2.6 pts)
EBIT	221.3	183.0	21%
EBIT margin (%)	22.1	21.7	0.4 pts
Adjusted EBIT ¹	208.4	180.5	15%
Adjusted EBIT margin (%) ¹	20.8	21.4	(0.6 pts)
Net income	163.1	121.4	34%
Adjusted Net income ¹	154.3	134.2	15%
Earnings per share - diluted	\$ 0.37	\$ 0.27	37%
Adjusted earnings per share - diluted ¹	\$ 0.35	\$ 0.30	17%

¹ See section titled "Non-GAAP Financial Measures" for a reconciliation to the equivalent GAAP measure

- **Net sales** increased 19% to US\$1,000.9 million on the strength of Price/Mix growth of 14% as we continue to execute our global strategy of driving high value product mix, combined with volume growth of 5%. Our Price/Mix is the result of 1) enabling our customers to drive an increase in revenue by selling more James Hardie products and, 2) marketing directly to homeowners to create demand for our high value products through our customers.
- **Adjusted EBIT** increased 15% to US\$208.4 million with an adjusted EBIT margin of 20.8%. On a global basis, high input costs that included significant inflationary pressures were partially offset with the shift to a high value product mix and the continued execution of LEAN.

The Company's critical strategic initiatives remain unchanged and our global management team is committed to executing our strategies which include: (1) marketing directly to homeowners to accelerate demand creation, (2) penetrating and driving profitable growth in existing and new segments, and (3) commercializing global innovations by expanding into new categories. Additionally, we will continue to focus on driving high value products through our customers.

The first quarter consolidated results delivered strong results and organic growth above market while still demonstrating our commitment to investing significantly in marketing, innovation and talent.

North America Fiber Cement Segment

Operating results for the North America Fiber Cement segment were as follows:

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change
Volume (mmsf)	823.7	738.9	11%
Fiber cement net sales	740.1	577.1	28%
Gross profit			17%
Gross margin (%)			(3.1 pts)
EBIT	191.8	169.3	13%
EBIT margin (%)	25.9	29.3	(3.4 pts)

Q1 FY23 vs Q1 FY22

Net sales increased 28%, due to an increase in our Price/Mix of 17% and volume growth of 11%. The increase in our Price/Mix resulted from the continued execution of our strategy to drive a high value product mix combined with our January 2022 strategic pricing increase.

Gross margin decreased as a result of the following components:

Higher average net sales price	8.2 pts
Higher production and distribution costs	(11.3 pts)
Total percentage point change in gross margin	(3.1 pts)

Higher production and distribution costs resulted from significant inflationary pressures across almost all categories, with the largest impacts on gross margin being increased costs of freight, pulp, natural gas, labor and cement.

SG&A expenses increased 33% as we continue to invest in marketing and talent. As a percentage of sales, SG&A expenses increased 0.3 percentage points.

EBIT margin decreased 3.4 percentage points to 25.9%, driven by lower gross margin and higher SG&A expenses.

Asia Pacific Fiber Cement Segment

The Asia Pacific Fiber Cement segment is comprised of the following regions: (i) Australia; (ii) New Zealand; and (iii) the Philippines.

Operating results for the Asia Pacific Fiber Cement segment in US dollars were as follows:

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change
Volume (mmsf)	150.2	154.8	(3%)
Fiber cement net sales	142.8	141.8	1%
Gross profit			(3%)
Gross margin (%)			(1.3 pts)
EBIT	36.6	38.8	(6%)
EBIT margin (%)	25.6	27.4	(1.8 pts)

Operating results for the Asia Pacific Fiber Cement segment in Australian dollars were as follows:

A\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change
Volume (mmsf)	150.2	154.8	(3%)
Fiber cement net sales	200.1	184.1	9%
Gross profit			5%
Gross margin (%)			(1.3 pts)
EBIT	51.3	50.4	2%
EBIT margin (%)	25.6	27.4	(1.8 pts)

Q1 FY23 vs Q1 FY22 (A\$)

Net sales increased 9%, driven by Price/Mix growth of 12%, partially offset by lower volume of 3%. The growth in Price/Mix was attributable to price increases across all markets and the continued execution of our high value product mix strategy. Volume was adversely impacted by unusually high rainfall in Australia during Q1 FY23, which suppressed building activity.

The decrease in gross margin can be attributed to the following components:

Higher average net sales price	6.6 pts
Higher production and distribution costs	(7.9 pts)
Total percentage point change in gross margin	<u>(1.3 pts)</u>

Higher production and distribution costs resulted from significant inflationary pressures across almost all categories, with the largest impacts on gross margin being increased costs of pulp and energy and higher freight costs.

SG&A expenses increased 13%, primarily driven by higher employee costs as we continue to invest in talent. As a percentage of sales, SG&A expenses increased 0.3 percentage points.

EBIT margin of 25.6% decreased 1.8 percentage points, driven by lower gross margin and higher SG&A expenses.

Europe Building Products Segment

The Europe Building Products segment is comprised of: (i) Europe Fiber Cement; and (ii) Europe Fiber Gypsum.

Operating results for the Europe Building Products segment in US dollars were as follows:

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change
Volume (mmsf)	229.4	246.9	(7%)
Fiber cement net sales	18.6	20.7	(10%)
Fiber gypsum net sales ¹	99.4	103.7	(4%)
Net sales	118.0	124.4	(5%)
Gross profit			(15%)
Gross margin (%)			(3.0 pts)
EBIT	12.1	16.3	(26%)
EBIT margin (%)	10.3	13.1	(2.8 pts)

¹ Also includes cement bonded board net sales

Operating results for the Europe Building Products segment in Euros were as follows:

€ Millions	Three Months Ended 30 June		
	FY23	FY22	Change
Volume (mmsf)	229.4	246.9	(7%)
Fiber cement net sales	17.4	17.2	1%
Fiber gypsum net sales ¹	93.4	86.1	8%
Net sales	110.8	103.3	7%
Gross profit			(4%)
Gross margin (%)			(3.0 pts)
EBIT	11.4	13.5	(16%)
EBIT margin (%)	10.3	13.1	(2.8 pts)

¹ Also includes cement bonded board net sales

Q1 FY23 vs Q1 FY22 (€)

Net sales increased 7% due to 14% growth in Price/Mix, partially offset by a 7% decrease in volume. Higher Price/Mix was driven by our strategic price increase along with our shift to a higher value mix in both our fiber cement and fiber gypsum product lines. The volume decrease was primarily due to lower fiber gypsum volumes as market activity decreased.

The decrease in gross margin is attributable to the following components:

Higher average net sales price	7.6 pts
Higher production and distribution costs	(10.6 pts)
Total percentage point change in gross margin	(3.0 pts)

Higher production and distribution costs resulted from significant inflationary pressures across almost all categories, with the largest impacts on gross margin being increased costs of natural gas, freight, paper, packaging costs and electricity.

SG&A expenses increased 6% primarily due to our continued investment in growth and marketing. As a percentage of sales, SG&A expenses decreased 0.1 percentage point.

EBIT margin of 10.3% decreased 2.8 percentage points primarily driven by lower gross margin.

General Corporate

Results for General Corporate were as follows:

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change %
General Corporate SG&A expenses	\$ 23.7	\$ 35.5	(33)
Asbestos:			
Asbestos adjustments loss (gain)	(13.2)	(2.8)	(371)
AICF SG&A expenses	0.3	0.3	—
General Corporate costs	\$ 10.8	\$ 33.0	(67)

General Corporate SG&A expenses decreased US\$11.8 million primarily due to lower stock compensation expenses.

Asbestos adjustments primarily reflect the non-cash foreign exchange re-measurement impact on asbestos related balance sheet items, driven by the change in the AUD/USD spot exchange rate from the beginning balance sheet date to the ending balance sheet date, for each respective period. In addition, these amounts are partially offset by gains and losses on foreign currency forward contracts related to future AICF payments.

Readers are referred to Note 6 of our 30 June 2022 condensed consolidated financial statements for further information on asbestos.

Interest, net

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change %
Gross interest expense	\$ 9.9	\$ 10.7	(7)
Capitalized interest	(0.8)	(0.5)	60
Interest income	(0.1)	—	100
Net AICF interest income	(0.2)	(0.1)	100
Interest, net	\$ 8.8	\$ 10.1	(13)

Interest, net decreased primarily due to lower interest expense on our Euro notes as a result of favorable Euro to USD exchange rates.

Income Tax

	Three Months Ended 30 June		
	FY23	FY22	Change
Income tax expense (US\$ Millions)	49.2	51.3	(4%)
Effective tax rate (%)	23.2	29.7	(6.5 pts)
Adjusted income tax expense ¹ (US\$ Millions)	44.9	35.9	25%
Adjusted effective tax rate ¹ (%)	22.5	21.1	1.4 pts

¹ Includes tax adjustments related to the amortization benefit of certain US intangible assets, asbestos, and other tax adjustments

The effective tax rate decreased 6.5 percentage points, primarily due to Asbestos and other tax adjustments.

The Adjusted effective tax rate increased 1.4 percentage points, primarily due to a change in the geographic mix of earnings.

Net Income

US\$ Millions	Three Months Ended 30 June		
	FY23	FY22	Change %
EBIT			
North America Fiber Cement	\$ 191.8	\$ 169.3	13
Asia Pacific Fiber Cement	36.6	38.8	(6)
Europe Building Products	12.1	16.3	(26)
Research and Development	(8.4)	(8.4)	—
General Corporate ¹	(23.7)	(35.5)	33
Adjusted EBIT	208.4	180.5	15
Net income			
Adjusted interest, net ¹	9.0	10.2	(12)
Other expense	0.2	0.2	—
Adjusted income tax expense ²	44.9	35.9	25
Adjusted net income	\$ 154.3	\$ 134.2	15

¹ Excludes Asbestos-related expenses and adjustments

² Includes tax adjustments related to the amortization benefit of certain US intangible assets, asbestos and other tax adjustments

Adjusted net income of US\$154.3 million increased 15%, primarily driven by strong performance in North America and lower general corporate costs, partially offset by higher adjusted income tax expense.

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Cash Flow

US\$ Millions	Three Months Ended 30 June			
	FY23	FY22	Change	Change %
Net cash provided by operating activities	\$ 153.6	\$ 184.1	\$ (30.5)	(17)
Net cash used in investing activities	215.8	43.9	171.9	392
Net cash provided by (used in) financing activities	8.9	(240.0)	248.9	104

Significant sources and uses of cash during the first quarter of fiscal year 2023 include:

- Cash provided by operating activities:
 - Higher net sales and profitability led to net income, adjusted for non-cash items, of US\$226.8 million;
 - Working capital increased by US\$12.6 million, primarily due to higher inventory levels; and
 - Asbestos claims paid of US\$28.6 million.
- Cash used in investing activities:
 - Capital expenditures of US\$174.1 million, includes A\$84.2 million for land purchased in Melbourne, Australia and North America capacity expansion project spend of US\$64.3 million; and
 - AICF net investments of US\$40.9 million.
- Cash provided by financing activities primarily includes US\$10.0 million in net drawdowns on our revolving credit facility.

Capacity Expansion

As previously announced, we are investing in a transformational global capacity expansion program, including brownfield and greenfield expansions in all three regions. We continue to review the macro-economic conditions and the impacts on the housing markets we do business in as we plan and execute this global capacity expansion program.

During fiscal year 2023, we expect to commission the following assets/facilities:

North America

- Trim finishing capacity in Prattville, Alabama
- ColorPlus® finishing capacity in Westfield, Massachusetts

Asia Pacific

- Brownfield expansion in Carole Park, Australia

In addition, during fiscal year 2023, we expect to:

North America

- Purchase land for a future Greenfield site in the USA
- Continue construction of Sheet Machines #3 and #4 in Prattville, Alabama, executing against our original timeline

Asia Pacific

- Begin construction of our Greenfield site in Melbourne, Victoria

Europe

- Purchase land for a future Greenfield site in Europe

We will continue to review and monitor the macro-economic conditions and the impacts on the housing markets we do business in as we plan and execute this global capacity expansion program. We continue to estimate the total investment to be between US\$1.6 billion to US\$1.8 billion.

Liquidity and Capital Allocation

Our cash position increased US\$12.3 million, from US\$125.0 million at 31 March 2022 to US\$137.3 million at 30 June 2022. We also have US\$542.8 million of available borrowing capacity under our revolving credit facility at 30 June 2022.

During fiscal year 2023, we will contribute A\$160.4 million to AICF in quarterly installments; the first payment of A\$39.7 million was made 1 July 2022.

Based on our existing cash balances, together with anticipated operating cash flows and unutilized credit facilities, we anticipate we will have sufficient funds to meet our planned working capital and other expected cash requirements for the next twelve months.

Capital Management

We periodically review our capital structure and capital allocation objectives and expect the following capital management focus in the short term:

- Preserve and enable strong liquidity position and financial flexibility;
- Invest in organic growth: capacity expansion, market driven innovation and marketing directly to the homeowner;
- Maintain leverage ratio of less than 2x; and
- Return capital to shareholders.

Financial Measures - GAAP equivalents

This document contains the financial statement line item EBIT, which is considered to be non-GAAP, but is consistent with the term used by Australian companies. Because we prepare our condensed consolidated financial statements under GAAP, the equivalent GAAP financial statement line item description used in our condensed consolidated financial statements is Operating income (loss).

EBIT – Earnings before interest and tax.

EBIT margin – EBIT margin is defined as EBIT as a percentage of net sales.

Non GAAP Financial Terms

This Management's Analysis of Results includes certain financial information to supplement the Company's condensed consolidated financial statements which are prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). These financial measures are designed to provide investors with an alternative method for assessing our performance from on-going operations, capital efficiency and profit generation. Management uses these financial measures for the same purposes. These financial measures include:

- Adjusted EBIT;
- Adjusted EBIT margin;
- Adjusted interest, net;
- Adjusted net income;
- Adjusted diluted earnings per share;
- Adjusted income before income taxes;
- Adjusted income tax expense; and
- Adjusted effective tax rate

These financial measures are or may be non-GAAP financial measures as defined in the rules of the U.S. Securities and Exchange Commission and may exclude or include amounts that are included or excluded, as applicable, in the calculation of the most directly comparable financial measures calculated in accordance with GAAP. These financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP financial measures and should be read only in conjunction with the Company's condensed consolidated financial statements prepared in accordance with GAAP. In evaluating these financial measures, investors should note that other companies reporting or describing similarly titled financial measures may calculate them differently and investors should exercise caution in comparing the Company's financial measures to similar titled measures by other companies.

Definitions

AFFA – Amended and Restated Final Funding Agreement

AICF – Asbestos Injuries Compensation Fund Ltd

Sales Volume

mmsf – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

Price/Mix – The percentage growth in revenue attributable to price increases and shift in mix of products sold. Price/Mix is calculated as the Net Sales growth percentage less the Volume growth percentage.

Financial Measures - GAAP equivalents

Adjusted EBIT

US\$ Millions	Three Months Ended 30 June	
	FY23	FY22
EBIT	\$ 221.3	\$ 183.0
Asbestos:		
Asbestos adjustments loss (gain)	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
Adjusted EBIT	\$ 208.4	\$ 180.5
Net sales	1,000.9	843.3
Adjusted EBIT margin	20.8%	21.4%

Adjusted interest, net

US\$ Millions	Three Months Ended 30 June	
	FY23	FY22
Interest, net	\$ 8.8	\$ 10.1
AICF interest income, net	(0.2)	(0.1)
Adjusted interest, net	\$ 9.0	\$ 10.2

Adjusted net income

US\$ Millions	Three Months Ended 30 June	
	FY23	FY22
Net income	\$ 163.1	\$ 121.4
Asbestos:		
Asbestos adjustments loss (gain)	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
AICF interest income, net	(0.2)	(0.1)
Tax adjustments ¹	4.3	15.4
Adjusted net income	\$ 154.3	\$ 134.2

¹ Includes tax adjustments related to the amortization benefit of certain US intangible assets, asbestos, and other tax adjustments

Adjusted diluted earnings per share

	Three Months Ended 30 June	
	FY23	FY22
Adjusted net income (US\$ millions)	\$ 154.3	\$ 134.2
Weighted average common shares outstanding - Diluted (millions)	445.9	445.7
Adjusted diluted earnings per share	\$ 0.35	\$ 0.30

Adjusted effective tax rate

US\$ Millions	Three Months Ended 30 June	
	FY23	FY22
Income before income taxes	\$ 212.3	\$ 172.7
Asbestos:		
Asbestos adjustments loss (gain)	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
AICF interest income, net	(0.2)	(0.1)
Adjusted income before income taxes	\$ 199.2	\$ 170.1
Income tax expense	49.2	51.3
Tax adjustments ¹	(4.3)	(15.4)
Adjusted income tax expense	\$ 44.9	\$ 35.9
Effective tax rate	23.2%	29.7%
Adjusted effective tax rate	22.5%	21.1%

¹ Includes tax adjustments related to the amortization benefit of certain US intangible assets, asbestos, and other tax adjustments

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This Management's Analysis of Results contains forward-looking statements. James Hardie Industries plc (the "Company") may from time to time make forward-looking statements in its periodic reports filed with or furnished to the Securities and Exchange Commission, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the Company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the Company's future performance;
- projections of the Company's results of operations or financial condition;
- statements regarding the Company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or its products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the Company's plants and future plans with respect to any such plants;
- expectations concerning the costs associated with the significant capital expenditure projects at any of the Company's plants and future plans with respect to any such projects;
- expectations regarding the extension or renewal of the Company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the Company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- uncertainty from the discontinuance of LIBOR and transition to any other interest rate benchmark;
- statements regarding the effect and consequences of the COVID-19 public health crisis;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements regarding the possible consequences and/or potential outcome of legal proceedings brought against us and the potential liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to AICF, a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning the adequacy of the Company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the Company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic or housing market conditions in the regions in which we operate, including but not limited to, the levels of new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the Company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the Company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risk Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 17 May 2022, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former Company subsidiaries; required contributions to AICF, any shortfall in AICF funding and the effect of currency exchange rate movements on the amount recorded in the Company's financial statements as an asbestos liability; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the Company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the Company's products; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; currency exchange risks; dependence on customer preference and the concentration of the Company's customer base; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; use of accounting estimates; risk and uncertainties arising out of the COVID-19 public health crisis, including the impact of COVID-19 on our business, sales, results of operations and financial condition and all other risks identified in the Company's reports filed with Australian, Irish and US securities regulatory agencies and exchanges (as appropriate). The Company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those referenced in the Company's forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the Company's current expectations concerning future results, events and conditions. The Company assumes no obligation to update any forward-looking statements or information except as required by law.



Q1 FY23 MANAGEMENT PRESENTATION
16 August 2022



CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

This Management Presentation contains forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. James Hardie Industries plc (the “Company”) may from time to time make forward-looking statements in its periodic reports filed with or furnished to the Securities and Exchange Commission on Forms 20-F and 6-K, in its annual reports to shareholders, in media releases and other written materials and in oral statements made by the Company’s officers, directors or employees to analysts, institutional investors, representatives of the media and others. Words such as “believe,” “anticipate,” “plan,” “expect,” “intend,” “target,” “estimate,” “project,” “predict,” “forecast,” “guideline,” “aim,” “will,” “should,” “likely,” “continue,” “may,” “objective,” “outlook” and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. These forward-looking statements are based upon management’s current expectations, estimates, assumptions and beliefs concerning future events and conditions. Readers are cautioned not to place undue reliance on any forward-looking statements.

Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are unforeseeable and beyond the Company’s control. Many factors could cause actual results, performance or achievements to be materially different from those expressed or implied in this Management Presentation, including, among others, the risks and uncertainties set forth in Section 3 “Risk Factors” in James Hardie’s Annual Report on Form 20-F for the year ended 31 March 2022; changes in general economic, political, governmental and business conditions globally and in the countries in which the Company does business, including the impact of COVID-19; changes in interest rates; changes in inflation rates; changes in exchange rates; the level of construction generally; changes in cement demand and prices; changes in raw material and energy prices; changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. James Hardie assumes no obligation to update or correct the information contained in this Management Presentation except as required by law.

USE OF NON-GAAP FINANCIAL INFORMATION; AUSTRALIAN EQUIVALENT TERMINOLOGY

This Management Presentation includes financial measures that are not considered a measure of financial performance under generally accepted accounting principles in the United States (GAAP). These financial measures are designed to provide investors with an alternative method for assessing our performance from on-going operations, capital efficiency and profit generation. Management uses these financial measures for the same purposes.

These financial measures are or may be non-GAAP financial measures as defined in the rules of the U.S. Securities and Exchange Commission and may exclude or include amounts that are included or excluded, as applicable, in the calculation of the most directly comparable financial measures calculated in accordance with GAAP. These non-GAAP financial measures should not be considered to be more meaningful than the equivalent GAAP measure. Management has included such measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and excludes the impact of certain legacy items, such as asbestos adjustments. Additionally, management uses such non-GAAP financial measures for the same purposes. However, these non-GAAP financial measures are not prepared in accordance with GAAP, may not be reported by all of the Company’s competitors and may not be directly comparable to similarly titled measures of the Company’s competitors due to potential differences in the exact method of calculation. For additional information regarding the non-GAAP financial measures presented in this Management Presentation, including a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure, see the slide titled “Non-GAAP Financial Measures” included in the Appendix to this Management Presentation.

In addition, this Management Presentation includes financial measures and descriptions that are considered to not be in accordance with GAAP, but which are consistent with financial measures reported by Australian companies, such as operating profit, EBIT and EBIT margin. Since the Company prepares its Consolidated Financial Statements in accordance with GAAP, the Company provides investors with definitions and a cross-reference from the non-GAAP financial measure used in this Management Presentation to the equivalent GAAP financial measure used in the Company’s Consolidated Financial Statements. See the section titled “Non-GAAP Financial Measures” included in the Appendix to this Management Presentation.

AGENDA

- **Strategy Update**
- **Q1 FY23 Financial Results**
- **North America Update**
- **Capital Allocation, Capacity Expansion & Guidance**
- **Questions and Answers**



Harold Wiens
Interim CEO



Jason Miele
CFO



Sean Gadd
North America President

JAMES HARDIE TO HOST GLOBAL INVESTOR DAY

When: Monday and Tuesday, 12-13 September

Where: Ziegfeld Ballroom, New York City

Registration link [HERE](#)

Who: James Hardie leadership, key customers and partners

Key topics

- Strategy
- Markets
- Customer integration and engagement
- Marketing to the Homeowner
- Innovation
- APAC
- Europe
- ESG



STRATEGY UPDATE

STRATEGY IS UNCHANGED AND CONTINUES TO DRIVE PROFITABLE GLOBAL GROWTH

1

Market to Homeowners to Create Demand

2

Penetrate and Drive Profitable Growth in Existing and New Segments

3

Commercialize Global Innovations by Expanding Into New Categories

Continued Execution and Expansion of Foundational Initiatives:

- i) LEAN Manufacturing
- ii) Customer Engagement
- iii) Supply Chain Integration



Zero Harm & ESG

ADJUSTING IN AN UNCERTAIN MARKET

- The current Macro-economic environment:
 - Has significantly increased input costs and freight costs in FY23
 - Is creating uncertainty for the housing sector in all three regions
- James Hardie:
 - Remains Financially strong
 - Has a management team with proven 'uncertain market' experience
 - Continues to invest in growth

We are preparing for all scenarios, and:

1. **Deliver strong results throughout, AND**
2. **Accelerate and expand our competitive advantages**



Q1 FY23 FINANCIAL RESULTS

James Hardie Q1 FY23 Results
GLOBAL RESULTS

	Q1 FY23
Sales Volume	1,203.3 mmsf +5%
Net Sales	US\$1,000.9 M +19%
Adjusted EBIT ¹	US\$208.4 M +15%
Adjusted Net Income ²	US\$154.3 M +15%
Operating Cash Flow	US\$153.6 M -17%
Adjusted EBITDA Margin ¹	24.9 % -1.1 pts

¹ Excludes asbestos related expenses and adjustments

² Excludes asbestos related expenses and adjustments, and tax adjustments

- Net Sales increased +19% and exceeded US\$1.0 billion for the first time in JHX history
- All 3 regions are simultaneously executing on the Global Strategy
- Adjusted Net Income increased 15%
- Operating cash flow of US\$153.6 million remains at step-changed level
- Adjustments to ensure:
 - Growth above market and Strong Returns in FY23
 - Position ourselves for strong FY24 and beyond

APAC SUMMARY

	Q1 FY23
Sales Volume	150.2 mmsf -3%
Price/Mix	+12%
Net Sales	A\$200.1 M +9%
EBIT	A\$51.3 M +2%
EBIT Margin	25.6 % -1.8 pts
EBITDA Margin	27.8 % -2.1 pts

- 9% increase in Net Sales driven by strong Price/Mix growth of +12%
 - 3% decline in volumes, primarily driven by adverse weather in Australia
 - Continued execution in driving High Value Product penetration
 - Growth in high value innovations
 - Second price increase to take effect in September-October
- 2% growth in EBIT at an EBIT Margin of 25.6%
 - Strong Net Sales growth
 - Continued execution of LEAN manufacturing
 - Freight cost \$/mmsf +20% pcp
 - Pulp \$/mmsf +26% pcp
 - Energy \$/mmsf +53% pcp

EUROPE SUMMARY

	Q1 FY23
Sales Volume	229.4 mmsf -7%
Price/Mix	+14%
Net Sales	€110.8 M +7%
EBIT	€11.4 M -16%
EBIT Margin	10.3 % -2.8 pts
EBITDA Margin	15.9 % -3.3 pts
Fiber Cement Net Sales	+1%
Fiber Gypsum Net Sales	+8%

- 7% increase in Net Sales driven by strong Price/Mix growth of +14%
 - 7% decline in volumes as housing activity slowed
- EBIT decreased 16% at an EBIT margin of 10.3%
 - Net Sales Growth, more than offset by:
 - Significant inflation of input and freight costs:
 - Energy/mmsf +62% vs pcp
 - Freight/mmsf +26% vs pcp
 - Recycled Paper/mmsf +27% vs pcp
 - SG&A investment, primarily in marketing and talent capability
- Remain focused on long-term strategy of becoming Euro 1.0 billion Net Sales business at 20+% EBIT Margin

NORTH AMERICA SUMMARY

	Q1 FY23
Sales Volume	823.7 mmsf +11%
Price/Mix	+17%
Net Sales	US\$740.1 M +28%
EBIT	US\$191.8 M +13%
EBIT Margin	25.9 % -3.4 pts
EBITDA Margin	30.0 % -3.9 pts

- 28% increase in Q1 FY23 Net Sales led by volume and Price/Mix growth
 - Continued execution in driving High Value Product penetration with our customers
 - +11% volume growth
 - Price/Mix growth of +17%
 - ColorPlus volumes +31%
- 13% EBIT growth with an EBIT Margin of 25.9%
 - Strong Net Sales growth
 - Execution of LEAN manufacturing
 - Ongoing inflationary pressures for key raw materials and freight
 - Ongoing investment in growth

NORTH AMERICA INFLATION

Q1 FY23 vs. Q1 FY22

Price Mix	+17%
COGS \$/mmsf	+21%
SG&A Investment (\$)	+33%



Freight \$/mmsf +17%



Pulp \$/mmsf +8%



Cement \$/mmsf +17%

Q1 FY23 vs. Q4 FY22

Price Mix	+6%
COGS \$/mmsf	+11%
SG&A Investment (\$)	+15%



Freight \$/mmsf +9%



Pulp \$/mmsf +16%



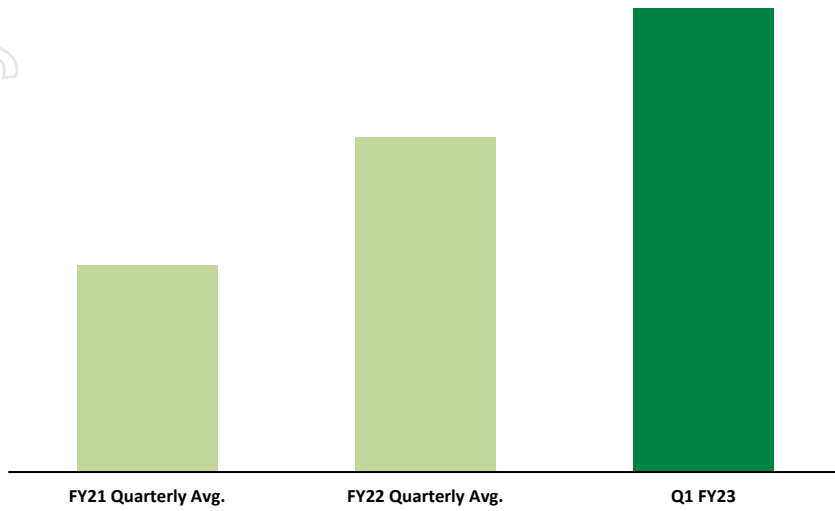
Cement \$/mmsf +5%



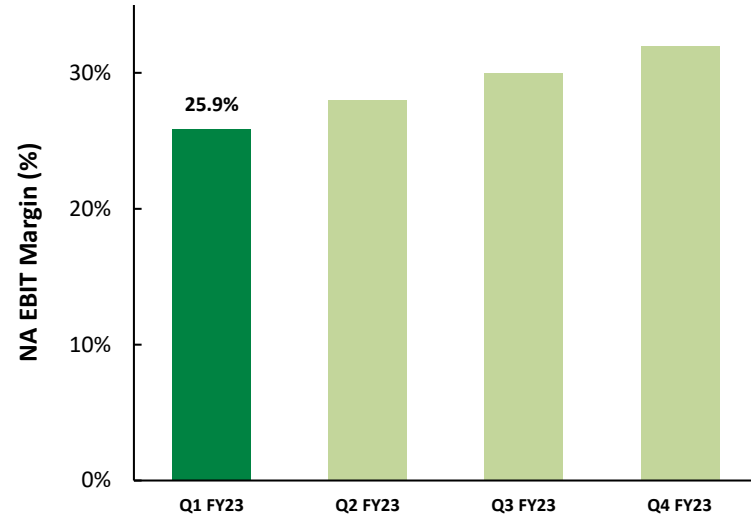
NORTH AMERICA UPDATE

DELIVERING A STRONG FY23

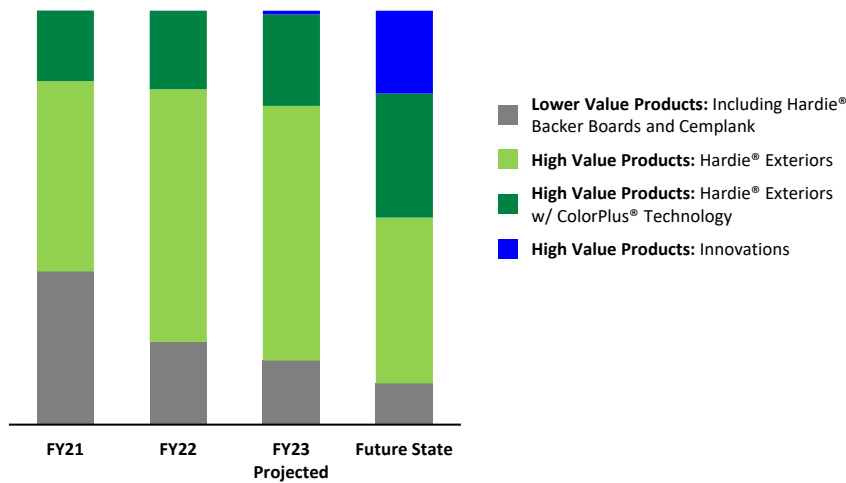
NA SG&A (US\$ Million)



Illustrative NA EBIT Margin (%)



NA Volume Mix



FY23: Key Metrics

Net Sales Growth



EBIT Margin Target



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NORTH AMERICA – FLEXIBILITY FOR FY24 AND BEYOND

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1

Continue to build and accelerate customer engagement and partnership

2

In FY23 maintain quarterly SG&A flat to Q1FY23 to retain flexibility heading into FY24

3

Continue to invest in marketing to the homeowner to drive long term strategic growth

Capacity Expansion



Customer Engagement & Partnership



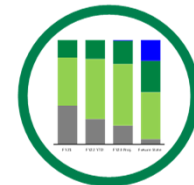
HMOS/LEAN



People & Safety



High Value Product Mix



Marketing to the Homeowner



Repair and Remodel Market



CONNECTING THE ROPE

Partnering With
Customers



Working Closely With
Contractors / Installers



Marketing Directly to
Homeowners



**Managing Relationships Across the Repair and Remodel Value Chain
to Drive Profitable Growth**

MAGNOLIA

MAGNOLIA HOME



A New Collaboration

- Focused on ColorPlus® Technology finished products
- 16 colors curated by Joanna Gaines leveraging ColorPlus® Technology finishes
- Builds additional credibility with homeowners
 - Joanna Gaines builds trust and credibility around aesthetic design
 - Chip Gaines builds trust and credibility around durability and low maintenance



@JoannaGaines
@JamesHardie
@MagnoliaHome
@ChipGaines



HOMEOWNER VISUALIZATION TOOL



START WITH IMAGINATION

LEAVE WITH INSPIRATION.

Bringing your vision to life starts with exploring your personalized design in real-time. Let's start unlocking your home's potential.

Visualize your home



- Investing in a Visualization tool, launching with the Magnolia Home | James Hardie Collection
- Enabling the homeowner's path to purchase by letting her explore design options with various products and colors on her own home
- 3-D renderings and auto-generated measurements facilitate contractor information and install

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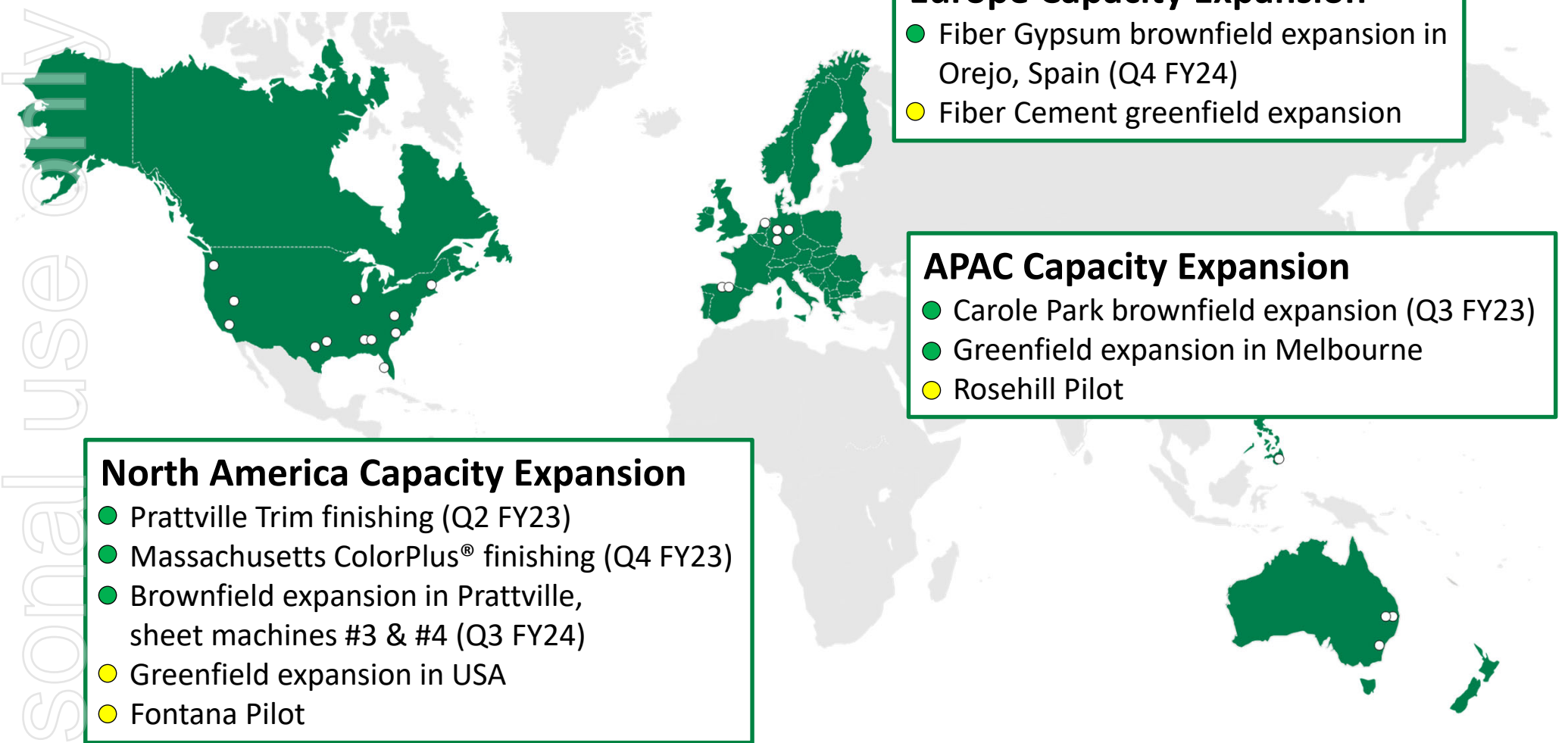


CAPITAL ALLOCATION, CAPACITY EXPANSION & GUIDANCE

CAPITAL ALLOCATION

- Preserve strong liquidity and flexibility
- Invest in organic growth: capacity expansion, market driven innovation & marketing
- Maintain net leverage ratio of less than 2x
 - 0.73x leverage ratio as of 30 June 2022
- Return capital to shareholders

CAPACITY EXPANSION



North America Capacity Expansion

- Prattville Trim finishing (Q2 FY23)
- Massachusetts ColorPlus® finishing (Q4 FY23)
- Brownfield expansion in Prattville, sheet machines #3 & #4 (Q3 FY24)
- Greenfield expansion in USA
- Fontana Pilot

Europe Capacity Expansion

- Fiber Gypsum brownfield expansion in Orejo, Spain (Q4 FY24)
- Fiber Cement greenfield expansion

APAC Capacity Expansion

- Carole Park brownfield expansion (Q3 FY23)
- Greenfield expansion in Melbourne
- Rosehill Pilot

FULL YEAR FISCAL YEAR 2023 GUIDANCE

Management adjusts full year FY23 Adjusted Net Income¹ guidance to:

US\$730 million and US\$780 million

a 22% increase at the mid point relative to FY22

North America Guidance – Full Year FY23

Net Sales Growth	18+% growth versus FY22
EBIT margin	28-32%

James Hardie's guidance is based on current estimates and assumptions and is subject to a number of known and unknown uncertainties and risks, including those related to the COVID-19 pandemic and set forth in our Media Release in "Forward-Looking Statements."

¹ Fiscal Year 2022 and 2023 Adjusted Net Income excludes asbestos related expenses and adjustments.

CLOSING



Financially Strong



Right Strategy



Experienced Management Team

We are preparing for all scenarios, and:

1. **deliver strong results throughout, AND**
2. **accelerate and expand our competitive advantages**



QUESTIONS



APPENDIX

BUILDING SUSTAINABLE COMMUNITIES: ENVIRONMENTAL, SOCIAL AND GOVERNANCE

Communities

- 75%** of employees hired locally
- 80%** of raw materials sourced within 150 miles of manufacturing facilities
- 65%** of our products are shipped within 500 miles of manufacturing facilities



Environment

- 21%** Reduction in Scope 1 and Scope 2 greenhouse gas intensity¹ (MT CO2e/\$ revenue) in CY21
GOAL: 40% by 2030
- 47%** Reduction in landfill waste intensity¹ (MT/\$ revenue) in CY21
GOAL: 50% by 2030
- 3.87** Million additional¹ cubic feet of water recycled in CY21
GOAL: 20M cubic feet by 2030

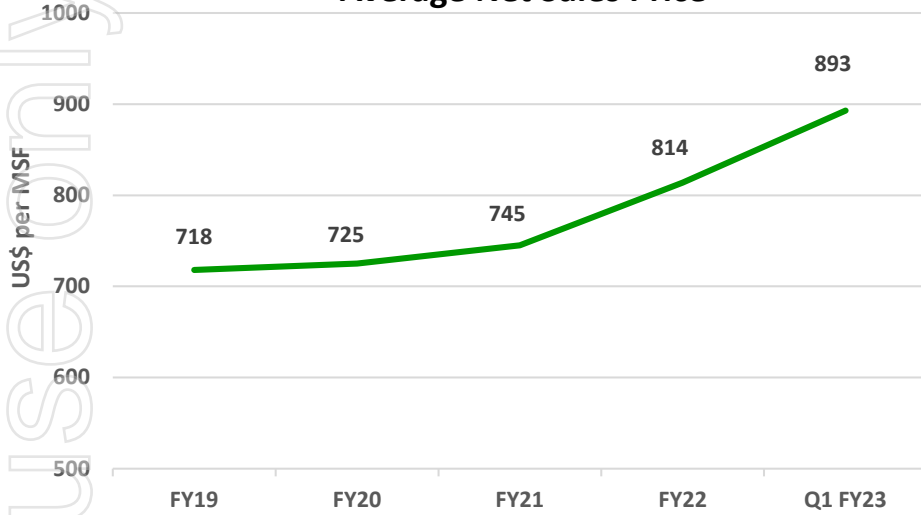
Zero Harm

Total Recordable Incident Rate below **1.22** vs **3.8** industry average
(TRIR) *TRIR* *Industry Average*

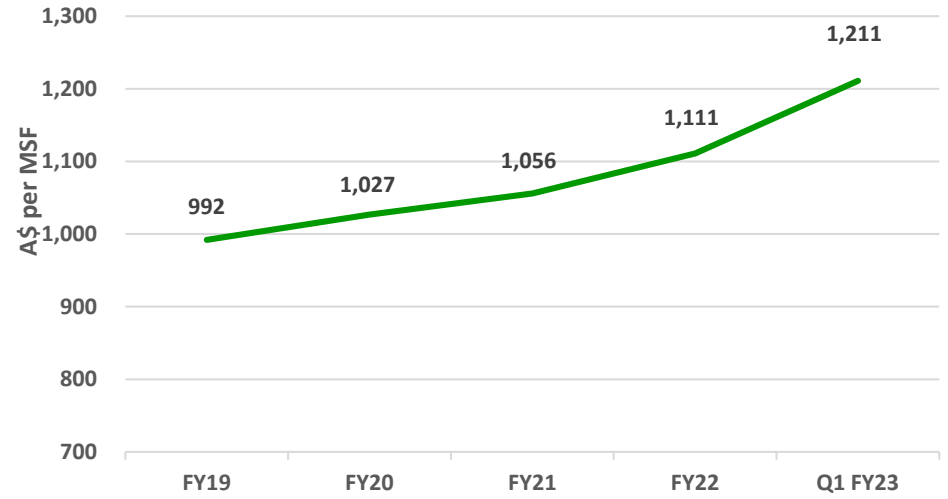
¹ Intensity measured from a 2019 baseline
Further information can be found in our [FY22 Sustainability Report](#)

DRIVING A HIGHER VALUE PRODUCT MIX – AVERAGE NET SALES PRICE

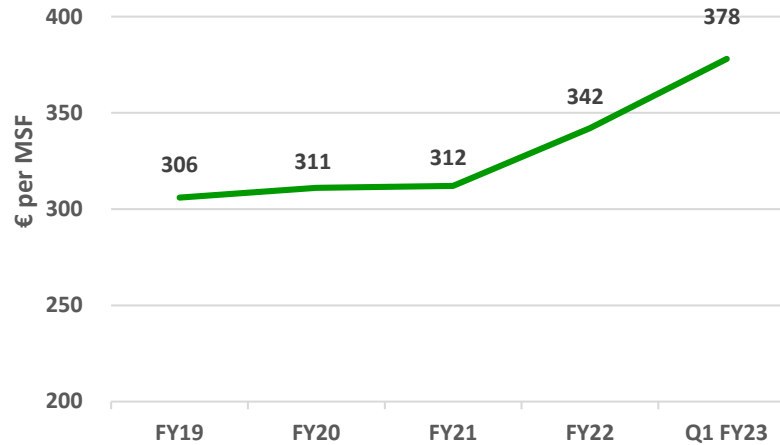
North America Average Net Sales Price



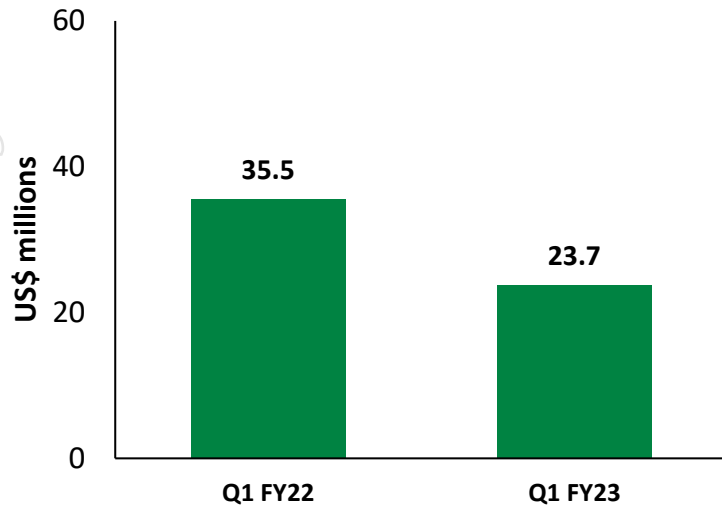
APAC Average Net Sales Price



Europe Average Net Sales Price

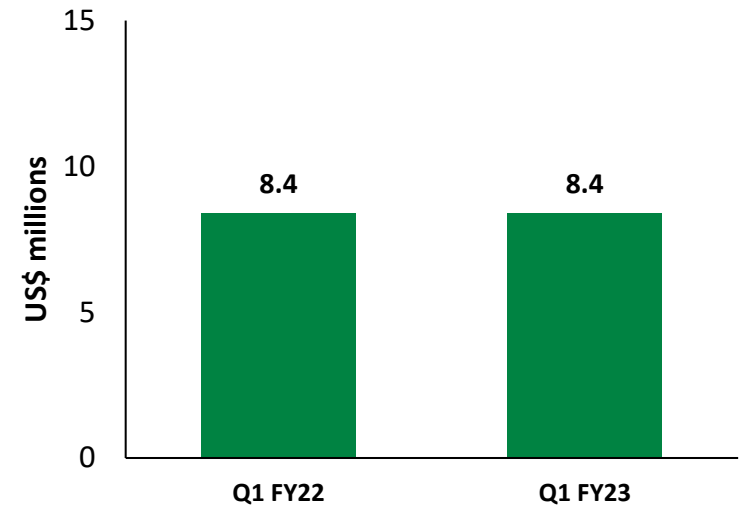


GENERAL CORPORATE COSTS



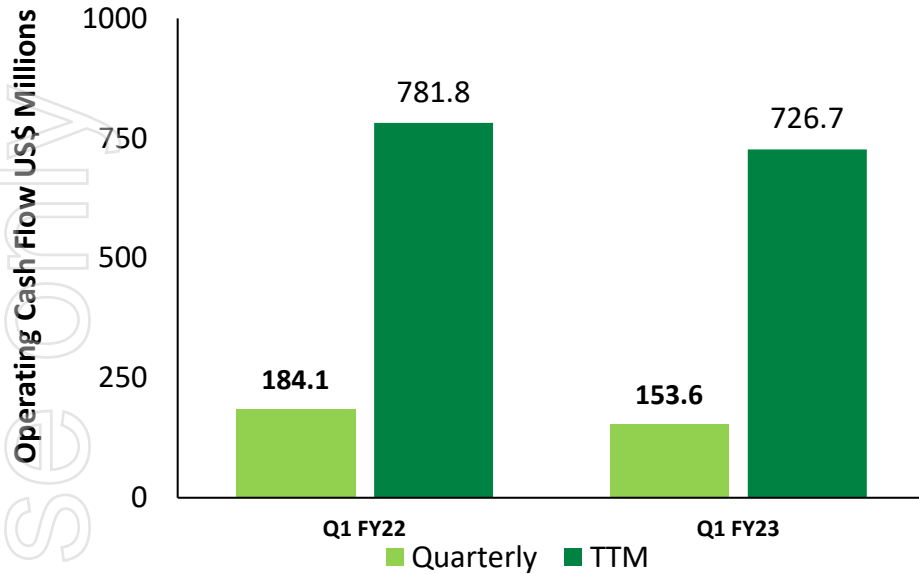
- Q1 corporate costs down 33% versus pcp primarily due to lower stock compensation expense
- Stock compensation expense decreased US\$11 million, primarily due to the decrease in share price during the quarter

RESEARCH & DEVELOPMENT



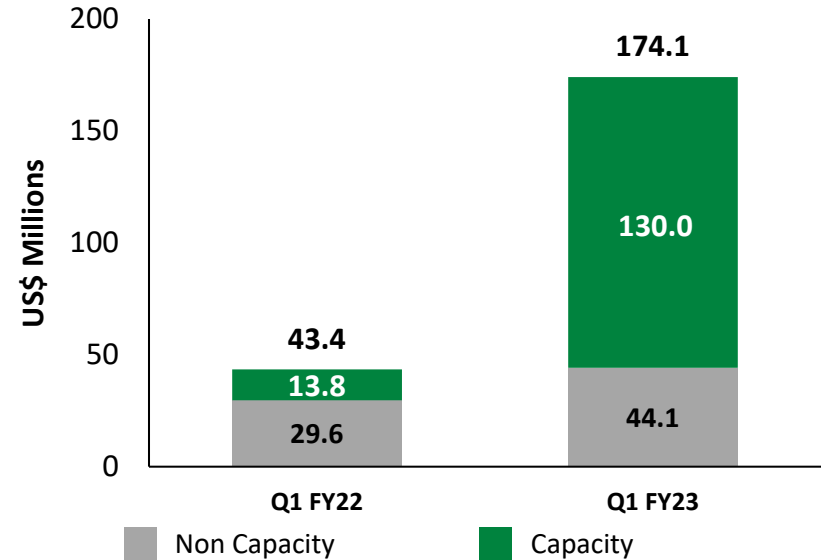
- Q1 R&D costs flat versus pcp
- Customer Driven Innovation remains a core strategic initiative to drive organic profitable growth

OPERATING CASH FLOW



- Quarterly operating cash flow declined 17% vs pcp
- Working capital increased by US\$12.6m, primary due to higher inventory levels
- Asbestos claims paid of US\$28.6 million

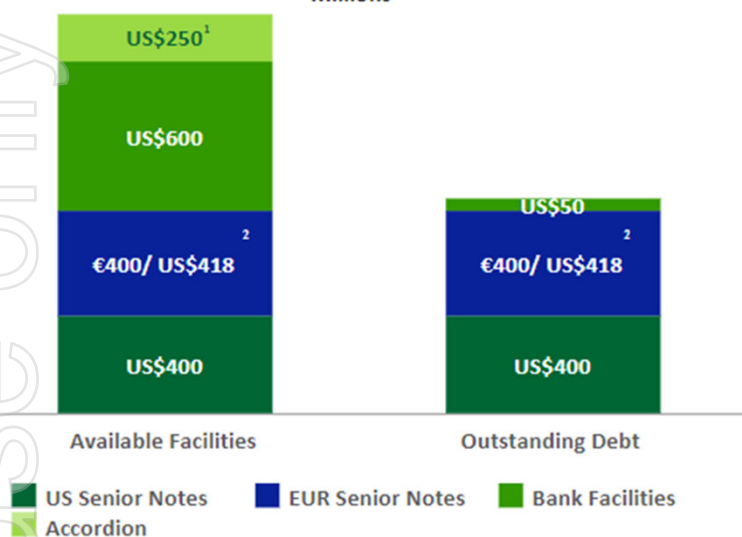
CAPITAL EXPENDITURES



- Capacity Expansion in the quarter included
 - Land purchased in Melbourne, Australia
 - Significant progress in Prattville Trim capability

LIQUIDITY PROFILE

Debt Profile
Millions



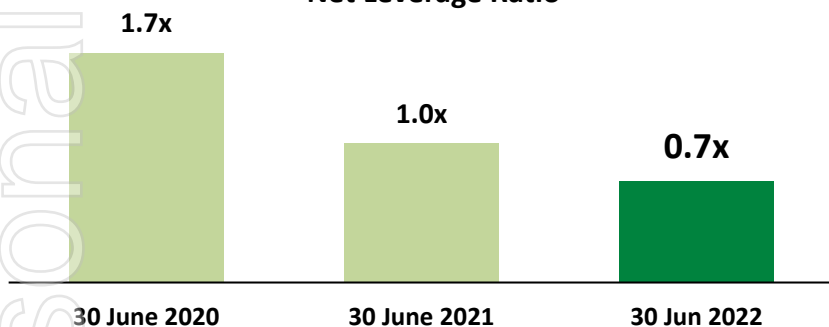
Corporate debt structure

- €400 million (US\$418.0 million)² 3.625% senior unsecured notes, maturing 2026 (callable since October 2021)
- US\$400 million 5.00% senior unsecured notes maturing 2028 (callable in January 2023)
- US\$600 million unsecured RCF, maturing December 2026

Net leverage and liquidity

- 0.73x leverage ratio³ at 30 June 2022
- US\$680.1 million of liquidity at 30 June 2022

Net Leverage Ratio³



¹ Incremental liquidity of up to US\$250 million may be accessed via an accordion feature, which is provided for under the terms of the syndicated RCF agreement, but not credit approved. Do not anticipate accessing accordion feature.

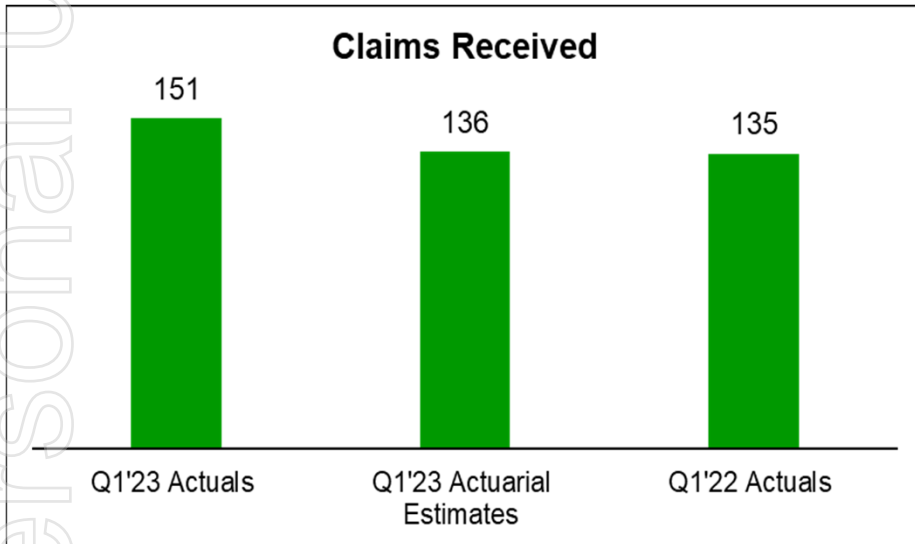
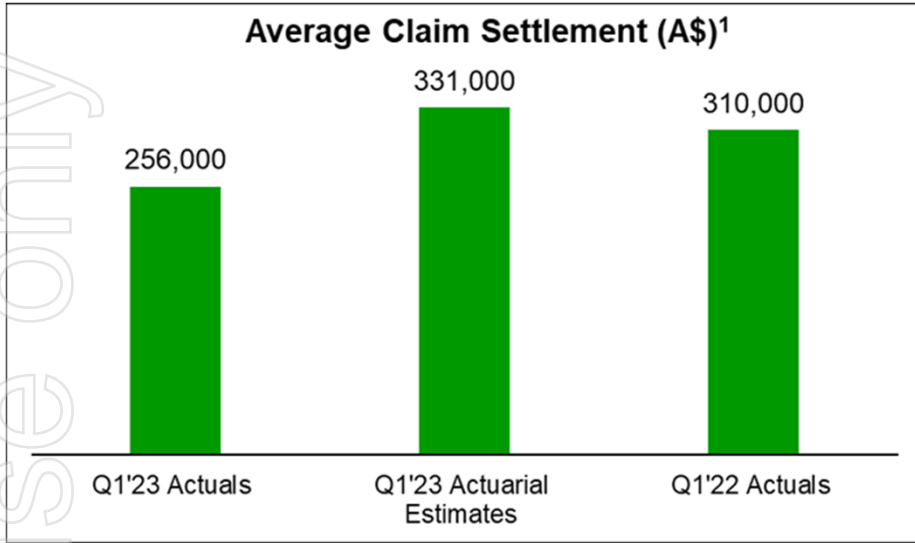
² Based on exchange rate as of 30 June 2022

³ Leverage ratio is based on bank covenant definition

DEPRECIATION AND AMORTIZATION

US\$ Millions	Three Months Ended 30 June	
	Q1 FY23	Q1 FY22
Depreciation and amortization		
North America Fiber Cement	\$ 30.0	\$ 26.4
Asia Pacific Fiber Cement	3.1	3.6
Europe Building Products	6.6	7.6
Research and Development	0.3	0.3
General Corporate	0.5	0.5
Total Depreciation and amortization	\$ 40.5	\$ 38.4

ASBESTOS CLAIMS DATA



Quarter ended 30 June 2022:

- Average claim settlement was 23% below actuarial estimates and 17% below pcp
- Number of claims settled were 36% above actuarial expectations and 50% above pcp
- Claims received were 11% above actuarial estimates and 12% above pcp
- Net cash outflow was 9% below actuarial expectations

¹ Average claim settlement is derived as the total amount paid divided by the number of non-nil claims

NON-GAAP FINANCIAL MEASURES

This Management Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including the Management's Analysis of Results, Media Release and Consolidated Financial Statements

Financial Measures – GAAP Equivalents

This document contains the financial statement line item EBIT, which is considered to be non-GAAP, but is consistent with the term used by Australian companies. Because we prepare our consolidated financial statements under GAAP, the equivalent GAAP financial Statement line item description used in our consolidated financial statements is Operating income (loss).

Definitions

EBIT – Earnings before interest and tax

EBIT margin – EBIT margin is defined as EBIT as a percentage of net sales

Price/Mix – Price/Mix is defined as the percentage growth in revenue attributable to price increases and shift in mix of products sold. Price/Mix is calculated as the Net Sales growth percentage less the volume growth percentage.

Sales Volume

mmsf – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness

Non-financial Terms

AFFA – Amended and Restated Final Funding Agreement

AICF – Asbestos Injuries Compensation Fund Ltd

NON-GAAP FINANCIAL MEASURES

Adjusted EBIT and Adjusted EBITDA

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
EBIT	\$ 221.3	\$ 183.0
Asbestos:		
Asbestos adjustments gain	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
Adjusted EBIT	\$ 208.4	\$ 180.5
Net sales	1,000.9	843.3
Adjusted EBIT margin	20.8%	21.4%
Depreciation and amortization	40.5	38.4
Adjusted EBITDA	\$ 248.9	\$ 218.9
Adjusted EBITDA Margin	24.9%	26.0%

North America Fiber Cement Segment EBIT and EBITDA

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
North America Fiber Cement Segment EBIT	\$ 191.8	\$ 169.3
North America Fiber Cement Segment net sales	740.1	577.1
North America Fiber Cement Segment EBIT margin	25.9%	29.3%
Depreciation and amortization	30.0	26.4
North America Fiber Cement Segment EBITDA	\$ 221.8	\$ 195.7
North America Fiber Cement Segment EBITDA Margin	30.0%	33.9%

NON-GAAP FINANCIAL MEASURES

Asia Pacific Fiber Cement Segment EBIT and EBITDA

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
Asia Pacific Fiber Cement Segment EBIT	\$ 36.6	\$ 38.8
Asia Pacific Fiber Cement Segment net sales	142.8	141.8
Asia Pacific Fiber Cement Segment EBIT margin	25.6%	27.4%
Depreciation and amortization	3.1	3.6
Asia Pacific Fiber Cement Segment EBITDA	\$ 39.7	\$ 42.4
Asia Pacific Fiber Cement Segment EBITDA Margin	27.8%	29.9%

Europe Building Products Segment EBIT and EBITDA

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
Europe Building Products Segment EBIT	\$ 12.1	\$ 16.3
Europe Building Products Segment net sales	118.0	124.4
Europe Building Products Segment Adjusted EBIT margin	10.3%	13.1%
Depreciation and amortization	6.6	7.6
Europe Building Products Segment Adjusted EBITDA	\$ 18.7	\$ 23.9
Europe Building Products Segment Adjusted EBITDA Margin	15.9%	19.2%

NON-GAAP FINANCIAL MEASURES

Adjusted interest, net

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
Interest, net	\$ 8.8	\$ 10.1
AICF interest income, net	(0.2)	(0.1)
Adjusted interest, net	\$ 9.0	\$ 10.2

Adjusted net income

US\$ Millions	Three Months Ended 30 June	
	Q1'23	Q1'22
Net income	\$ 163.1	\$ 121.4
Asbestos:		
Asbestos adjustments gain	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
AICF interest income, net	(0.2)	(0.1)
Tax adjustments ¹	4.3	15.4
Adjusted net income	\$ 154.3	\$ 134.2

NON-GAAP FINANCIAL MEASURES

Adjusted effective tax rate

US\$ Millions	Three Months Ended 30 June	
	Q1 FY23	Q1 FY22
Income before income taxes	\$ 212.3	\$ 172.7
Asbestos:		
Asbestos adjustments gain	(13.2)	(2.8)
AICF SG&A expenses	0.3	0.3
AICF interest income, net	(0.2)	(0.1)
Adjusted income before income taxes	\$ 199.2	\$ 170.1
Income tax expense	49.2	51.3
Tax adjustments ¹	(4.3)	(15.4)
Adjusted income tax expense	\$ 44.9	\$ 35.9
Effective tax rate	23.2%	29.7%
Adjusted effective tax rate	22.5%	21.1%



Q1 FY23 MANAGEMENT PRESENTATION
16 August 2022



For personal use only

James Hardie Industries plc
Condensed Consolidated Financial Statements
as of and for the Three Months Ended 30 June 2022

James Hardie Industries plc

Index

	<u>Page</u>
<u>Condensed Consolidated Balance Sheets as of 30 June 2022 and 31 March 2022</u>	<u>F-3</u>
<u>Condensed Consolidated Statements of Operations and Comprehensive Income for the Three Months Ended 30 June 2022 and 2021</u>	<u>F-4</u>
<u>Condensed Consolidated Statements of Cash Flows for the Three Months Ended 30 June 2022 and 2021</u>	<u>F-5</u>
<u>Condensed Consolidated Statements of Changes in Shareholders' Equity for the Three Months Ended 30 June 2022 and 2021</u>	<u>F-6</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>F-7</u>

James Hardie Industries plc

Condensed Consolidated Balance Sheets

(Millions of US dollars)	(Unaudited) 30 June 2022	31 March 2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 137.3	\$ 125.0
Restricted cash and cash equivalents	5.0	5.0
Restricted cash and cash equivalents - Asbestos	67.3	141.9
Restricted short-term investments - Asbestos	69.0	119.7
Accounts and other receivables, net	371.8	398.4
Inventories	297.9	279.7
Prepaid expenses and other current assets	66.9	43.2
Insurance receivable - Asbestos	7.3	7.9
Workers' compensation - Asbestos	2.9	3.2
Total current assets	1,025.4	1,124.0
Property, plant and equipment, net	1,564.7	1,457.0
Operating lease right-of-use-assets	64.2	57.8
Finance lease right-of-use-assets	2.3	2.3
Goodwill	186.9	199.5
Intangible assets, net	152.0	162.8
Restricted long-term investments - Asbestos	78.6	—
Insurance receivable - Asbestos	33.4	37.8
Workers' compensation - Asbestos	17.1	18.6
Deferred income taxes	789.5	819.2
Deferred income taxes - Asbestos	323.2	360.1
Other assets	3.7	4.1
Total assets	\$ 4,241.0	\$ 4,243.2
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 477.3	\$ 458.0
Accrued payroll and employee benefits	82.5	116.6
Operating lease liabilities	14.0	12.5
Finance lease liabilities	1.2	1.1
Accrued product warranties	6.0	6.7
Income taxes payable	20.6	9.5
Asbestos liability	122.5	132.9
Workers' compensation - Asbestos	2.9	3.2
Dividends payable	129.0	—
Other liabilities	44.1	29.4
Total current liabilities	900.1	769.9
Long-term debt	859.4	877.3
Deferred income taxes	86.0	86.9
Operating lease liabilities	66.4	63.1
Finance lease liabilities	1.3	1.5
Accrued product warranties	30.8	31.0
Income taxes payable	2.3	2.3
Asbestos liability	903.9	1,010.8
Workers' compensation - Asbestos	17.1	18.6
Other liabilities	45.4	48.9
Total liabilities	2,912.7	2,910.3
Commitments and contingencies (Note 8)		
Shareholders' equity:		
Common stock, Euro 0.59 par value, 2.0 billion shares authorized; 445,431,671 shares issued and outstanding at 30 June 2022 and 445,348,933 shares issued and outstanding at 31 March 2022	232.2	232.1
Additional paid-in capital	230.9	230.4
Retained earnings	921.9	892.4
Accumulated other comprehensive loss	(56.7)	(22.0)
Total shareholders' equity	1,328.3	1,332.9
Total liabilities and shareholders' equity	\$ 4,241.0	\$ 4,243.2

The accompanying notes are an integral part of these condensed consolidated financial statements.

James Hardie Industries plc
Condensed Consolidated Statements of Operations and Comprehensive Income
(Unaudited)

(Millions of US dollars, except per share data)	Three Months Ended 30 June	
	2022	2021
Net sales	\$ 1,000.9	\$ 843.3
Cost of goods sold	661.8	535.5
Gross profit	339.1	307.8
Selling, general and administrative expenses	121.6	119.1
Research and development expenses	9.4	8.5
Asbestos adjustments loss (gain)	(13.2)	(2.8)
Operating income	221.3	183.0
Interest, net	8.8	10.1
Other expense	0.2	0.2
Income before income taxes	212.3	172.7
Income tax expense	49.2	51.3
Net income	\$ 163.1	\$ 121.4
Income per share:		
Basic	\$ 0.37	\$ 0.27
Diluted	\$ 0.37	\$ 0.27
Weighted average common shares outstanding (Millions):		
Basic	445.4	444.3
Diluted	445.9	445.7
Comprehensive income, net of tax:		
Net income	\$ 163.1	\$ 121.4
Currency translation adjustments	(34.7)	(0.4)
Comprehensive income	\$ 128.4	\$ 121.0

The accompanying notes are an integral part of these condensed consolidated financial statements.

James Hardie Industries plc

Condensed Consolidated Statements of Cash Flows (Unaudited)

(Millions of US dollars)	Three Months Ended 30 June	
	2022	2021
Cash Flows From Operating Activities		
Net income	\$ 163.1	\$ 121.4
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	40.5	38.4
Lease expense	6.3	5.0
Deferred income taxes	26.5	28.2
Stock-based compensation	1.4	4.8
Asbestos adjustments loss (gain)	(13.2)	(2.8)
Excess tax benefits from share-based awards	—	(0.3)
Other, net	2.2	5.7
Changes in operating assets and liabilities:		
Accounts and other receivables	13.8	(4.0)
Inventories	(26.0)	(8.1)
Lease assets and liabilities, net	(6.4)	(4.7)
Prepaid expenses and other assets	(23.4)	(2.7)
Insurance receivable - Asbestos	1.4	1.7
Accounts payable and accrued liabilities	(0.4)	42.6
Claims and handling costs paid - Asbestos	(28.6)	(23.5)
Income taxes payable	10.4	9.7
Other accrued liabilities	(14.0)	(27.3)
Net cash provided by operating activities	\$ 153.6	\$ 184.1
Cash Flows From Investing Activities		
Purchases of property, plant and equipment	\$ (174.1)	\$ (43.4)
Capitalized interest	(0.8)	(0.5)
Purchase of restricted investments - Asbestos	(40.9)	—
Net cash used in investing activities	\$ (215.8)	\$ (43.9)
Cash Flows From Financing Activities		
Proceeds from credit facilities	\$ 40.0	\$ 110.0
Repayments of credit facilities	(30.0)	(40.0)
Proceeds from issuance of shares	—	0.1
Repayment of finance lease obligations and borrowings	(0.3)	(0.2)
Dividends paid	—	(309.9)
Taxes paid related to net share settlement of equity awards	(0.8)	—
Net cash provided by (used in) financing activities	\$ 8.9	\$ (240.0)
Effects of exchange rate changes on cash and cash equivalents, restricted cash and restricted cash - Asbestos	\$ (9.0)	\$ (0.4)
Net decrease in cash and cash equivalents, restricted cash and restricted cash - Asbestos	(62.3)	(100.2)
Cash and cash equivalents, restricted cash and restricted cash - Asbestos at beginning of period	271.9	318.4
Cash and cash equivalents, restricted cash and restricted cash - Asbestos at end of period	\$ 209.6	\$ 218.2
Non-Cash Investing and Financing Activities		
Capital expenditures incurred but not yet paid	\$ 42.1	\$ 15.3

The accompanying notes are an integral part of these condensed consolidated financial statements.

James Hardie Industries plc
Condensed Consolidated Statements of Changes in Shareholders' Equity
(Unaudited)

Three Months Ended 30 June 2022					
(Millions of US dollars)	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
Balances as of 31 March 2022	\$ 232.1	\$ 230.4	\$ 892.4	\$ (22.0)	\$ 1,332.9
Net income	—	—	163.1	—	163.1
Other comprehensive loss	—	—	—	(34.7)	(34.7)
Stock-based compensation	0.1	0.5	—	—	0.6
Dividends declared	—	—	(133.6)	—	(133.6)
Balances as of 30 June 2022	\$ 232.2	\$ 230.9	\$ 921.9	\$ (56.7)	\$ 1,328.3

Three Months Ended 30 June 2021					
(Millions of US dollars)	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
Balances as of 31 March 2021	\$ 231.4	\$ 224.6	\$ 611.4	\$ (6.6)	\$ 1,060.8
Net income	—	—	121.4	—	121.4
Other comprehensive loss	—	—	—	(0.4)	(0.4)
Stock-based compensation	0.1	4.7	—	—	4.8
Issuance of ordinary shares	—	0.1	—	—	0.1
Balances as of 30 June 2021	\$ 231.5	\$ 229.4	\$ 732.8	\$ (7.0)	\$ 1,186.7

The accompanying notes are an integral part of these condensed consolidated financial statements.

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements

1. Organization and Significant Accounting Policies

Nature of Operations

James Hardie Industries plc ("JHI plc") manufactures and sells fiber cement, fiber gypsum and cement-bonded building products for interior and exterior building construction applications, primarily in the United States, Australia, Europe, New Zealand and the Philippines.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the U.S. generally accepted accounting principles ("GAAP") for interim financial information. Accordingly, they do not include all the information and footnotes required by GAAP for complete financial statements. Interim financial results are not necessarily indicative of results anticipated for the full year. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto, included in the Company's Annual Report on Form 20-F for the fiscal year ended 31 March 2022 from which the prior year balance sheet information herein was derived. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expense, and related disclosures. Actual results could differ from those estimates.

The condensed consolidated financial statements represent the financial position, results of operations and cash flows of JHI plc and its wholly-owned subsidiaries and variable interest entity ("VIE"). Unless the context indicates otherwise, JHI plc and its direct and indirect wholly-owned subsidiaries and VIE (as of the time relevant to the applicable reference) are collectively referred to as "James Hardie", the "James Hardie Group" or the "Company". All intercompany balances and transactions have been eliminated in consolidation. In management's opinion, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, consisting of normal recurring adjustments considered necessary for a fair presentation of the results for the interim periods presented.

The Company has recorded on its condensed consolidated balance sheets certain foreign assets and liabilities, including asbestos related assets and liabilities under the terms of the Amended and Restated Final Funding Agreement ("AFFA"), that are denominated in foreign currencies and subject to translation (foreign entities) or remeasurement (Asbestos Injuries Compensation Fund ("AICF") entity and Euro denominated debt) into US dollars at each reporting date. Unless otherwise noted, the Company converts foreign currency denominated assets and liabilities into US dollars at the current spot rate at the end of the reporting period; while revenues and expenses are converted using an average exchange rate for the period. The Company records gains and losses on its Euro denominated debt which are economically offset by foreign exchange gains and losses on loans between subsidiaries, resulting in a net immaterial translation gain or loss which is recorded in the *Selling, general and administrative expenses* in the condensed consolidated statements of operations and comprehensive income.

Summary of Significant Accounting Policies

During the three months ended 30 June 2022, the Company reclassified its Restricted Short-Term Investments - Asbestos from available for sale to held to maturity ("HTM") due to AICF's ability and intent to hold these securities to maturity. At the time of the reclassification, the fair value of the investments were carried at fair value. Subsequently, these investments are carried at amortized cost.

Other than noted above, there were no changes to our significant accounting policies as described in our Annual Report on Form 20-F for the fiscal year ended 31 March 2022.

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

Earnings Per Share

Basic earnings per share ("EPS") is calculated using net income divided by the weighted average number of common shares outstanding during the period. Diluted EPS is similar to basic EPS except that the weighted average number of common shares outstanding is increased to include the number of additional common shares calculated using the treasury method that would have been outstanding if the dilutive potential common shares, such as restricted stock units ("RSUs"), had been issued.

Basic and dilutive common shares outstanding used in determining net income per share are as follows:

(Millions of shares)	Three Months Ended 30 June	
	2022	2021
Basic common shares outstanding	445.4	444.3
Dilutive effect of stock awards	0.5	1.4
Diluted common shares outstanding	445.9	445.7

There were no potential common shares which would be considered anti-dilutive for the three months ended 30 June 2022 and 2021.

Potential common shares of 0.3 million and 0.7 million for the three months ended 30 June 2022 and 2021, respectively, have been excluded from the calculation of diluted common shares outstanding as they are considered contingent shares which are not expected to vest.

2. Revenues

The following represents the Company's disaggregated revenues:

(Millions of US dollars)	Three Months Ended 30 June 2022			
	North America Fiber Cement	Asia Pacific Fiber Cement	Europe Building Products	Consolidated
Fiber cement revenues	\$ 740.1	\$ 142.8	\$ 18.6	\$ 901.5
Fiber gypsum revenues	—	—	99.4	99.4
Total revenues	\$ 740.1	\$ 142.8	\$ 118.0	\$ 1,000.9

(Millions of US dollars)	Three Months Ended 30 June 2021			
	North America Fiber Cement	Asia Pacific Fiber Cement	Europe Building Products	Consolidated
Fiber cement revenues	\$ 577.1	\$ 141.8	\$ 20.7	\$ 739.6
Fiber gypsum revenues	—	—	103.7	103.7
Total revenues	\$ 577.1	\$ 141.8	\$ 124.4	\$ 843.3

The process by which the Company recognizes revenues is similar across each of the Company's reportable segments. Fiber cement and fiber gypsum revenues are primarily generated from the sale of siding and various boards used in external and internal applications, as well as accessories. Fiber gypsum revenues also includes the sale of cement-bonded boards in the Europe Building Products segment.

James Hardie Industries plc
Notes to Condensed Consolidated Financial Statements (continued)

3. Cash and Cash Equivalents, Restricted Cash and Restricted Cash - Asbestos

The following table provides a reconciliation of *Cash and cash equivalents, Restricted cash and Restricted cash - Asbestos* reported within the condensed consolidated balance sheets that sum to the total of the same such amounts shown in the condensed consolidated statements of cash flows:

(Millions of US dollars)	30 June 2022	31 March 2022
Cash and cash equivalents	\$ 137.3	\$ 125.0
Restricted cash	5.0	5.0
Restricted cash - Asbestos	67.3	141.9
Total cash and cash equivalents, restricted cash and restricted cash - Asbestos	<u>\$ 209.6</u>	<u>\$ 271.9</u>

Restricted cash relates to an insurance policy which restricts the cash from general corporate purposes.

Restricted cash - Asbestos is restricted to the settlement of asbestos claims and for the payment of the operating costs of AICF.

4. Inventories

Inventories consist of the following components:

(Millions of US dollars)	30 June 2022	31 March 2022
Finished goods	\$ 191.8	\$ 187.3
Work-in-process	20.1	16.2
Raw materials and supplies	94.1	82.1
Provision for obsolete finished goods and raw materials	(8.1)	(5.9)
Total inventories	<u>\$ 297.9</u>	<u>\$ 279.7</u>

5. Long-Term Debt

(Millions of US dollars)	30 June 2022	31 March 2022
Senior unsecured notes:		
Principal amount 3.625% notes due 2026 (€400.0 million)	\$ 418.0	\$ 446.4
Principal amount 5.000% notes due 2028	400.0	400.0
Total	818.0	846.4
Unsecured revolving credit facility	50.0	40.0
Unamortized debt issuance costs:	(8.6)	(9.1)
Total Long-term debt	<u>\$ 859.4</u>	<u>\$ 877.3</u>
Weighted average interest rate of Long-term debt	4.2 %	4.2 %
Weighted average term of available Long-term debt	4.7 years	5.0 years
Fair value of Senior unsecured notes (Level 1)	\$ 744.7	\$ 845.1

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

As of 30 June 2022, the Company had a total borrowing base capacity under the revolving credit facility of US\$600.0 million with outstanding borrowings of US\$50.0 million, and US\$7.2 million of issued but undrawn letters of credit and bank guarantees. These letters of credit and bank guarantees relate to various operational matters including insurance, performance bonds and other items, leaving the Company with US\$542.8 million of available borrowing capacity under the revolving credit facility.

At 30 June 2022, the Company was in compliance with all of its covenants contained in the senior unsecured notes and the unsecured revolving credit facility agreement.

6. Asbestos

In February 2007, the Company's shareholders approved the AFFA, an agreement pursuant to which the Company provides long-term funding to AICF.

Asbestos Adjustments Loss (Gain)

The *Asbestos adjustments loss (gain)* included in the condensed consolidated statements of operations and comprehensive income comprise the following:

(Millions of US dollars)	Three Months Ended 30 June	
	2022	2021
Effect of foreign exchange on Asbestos net liabilities	\$ (34.0)	\$ (5.7)
Loss on foreign currency forward contracts	20.4	2.9
Other	0.4	—
Asbestos adjustments loss (gain)	\$ (13.2)	\$ (2.8)

Claims Data

The following table shows the activity related to the numbers of open claims, new claims and closed claims during each of the past five years and the average settlement per settled claim and case closed:

	Three Months					
	Ended	For the Years Ended 31 March				
	30 June 2022	2022	2021	2020	2019	2018
Number of open claims at beginning of period	365	360	393	332	336	352
Number of new claims						
Direct claims	103	411	392	449	430	422
Cross claims	48	144	153	208	138	140
Number of closed claims	183	550	578	596	572	578
Number of open claims at end of period	333	365	360	393	332	336
Average settlement amount per settled claim	A\$256,000	A\$314,000	A\$248,000	A\$277,000	A\$262,000	A\$253,000
Average settlement amount per case closed ¹	A\$225,000	A\$282,000	A\$225,000	A\$245,000	A\$234,000	A\$217,000
Average settlement amount per settled claim	US\$183,000	US\$232,000	US\$178,000	US\$189,000	US\$191,000	US\$196,000
Average settlement amount per case closed ¹	US\$161,000	US\$208,000	US\$162,000	US\$167,000	US\$171,000	US\$168,000

¹ The average settlement amount per case closed includes nil settlements.

Under the terms of the AFFA, the Company has rights of access to actuarial information produced for AICF by the actuary appointed by AICF, which is currently KPMG Actuarial. The Company's disclosures with respect to claims statistics are subject to it obtaining such information, however, the AFFA does not

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

provide the Company an express right to audit or otherwise require independent verification of such information or the methodologies to be adopted by the approved actuary. As such, the Company relies on the accuracy and completeness of the information provided by AICF to the approved actuary and the resulting information and analysis of the approved actuary when making disclosures with respect to claims statistics.

The following is a detailed rollforward of the Net Unfunded AFFA liability, net of tax, for the three months ended 30 June 2022:

(Millions of US dollars)	Asbestos Liability	Insurance Receivables	Restricted Cash and Investments	Other Assets and Liabilities	Net Unfunded AFFA Liability	Deferred Tax Assets	Income Tax Payable	Net Unfunded AFFA Liability, net of tax
Opening Balance - 31 March 2022	\$ (1,143.7)	\$ 45.7	\$ 261.6	\$ (1.1)	\$ (837.5)	\$ 360.1	\$ 43.9	\$ (433.5)
Asbestos claims paid ¹	28.4	—	(28.4)	—	—	—	—	—
AICF claims-handling costs incurred (paid)	0.2	—	(0.2)	—	—	—	—	—
AICF operating costs paid - non claims-handling	—	—	(0.3)	—	(0.3)	—	—	(0.3)
Insurance recoveries	—	(1.4)	1.4	—	—	—	—	—
Movement in income tax payable	—	—	—	—	—	(9.0)	(31.4)	(40.4)
Other movements	—	—	0.3	(0.3)	—	—	—	—
Effect of foreign exchange	88.7	(3.6)	(19.5)	0.1	65.7	(27.9)	(3.8)	34.0
Closing Balance - 30 June 2022	\$ (1,026.4)	\$ 40.7	\$ 214.9	\$ (1.3)	\$ (772.1)	\$ 323.2	\$ 8.7	\$ (440.2)

1 Claims paid of US\$28.4 million reflects A\$39.7 million converted at the average exchange rate for the period based on the assumption that these transactions occurred evenly throughout the period.

AICF Funding

During fiscal year 2023, the Company will contribute A\$160.4 million to AICF in quarterly installments. The first payment of A\$39.7 million was made on 1 July 2022.

For the three months ended 30 June 2022, the Company did not provide financial or other support to AICF that it was not previously contractually required to provide.

Restricted Investments

AICF invests its excess cash in time deposits, which are classified as HTM investments. The following table represents the investments entered into as of 30 June 2022:

Date Invested	Maturity Date	Interest Rate	A\$ Millions
April 2022	5 April 2024	2.75%	54.0
January 2022	25 January 2024	1.41%	30.0
January 2022	25 January 2023	0.79%	100.0
October 2021	6 October 2023	0.60%	30.0

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

7. Derivative Instruments

The Company uses derivatives for risk management purposes and does not engage in speculative activity. A risk management objective for the Company is to mitigate interest rate risk associated with the Company's external credit facilities and foreign currency risk primarily with respect to forecasted transactions denominated in foreign currencies. The determination of whether the Company enters into a derivative transaction to achieve these risk management objectives depends on a number of factors, including an evaluation of the extent to which derivative instruments will achieve such risk management objectives of the Company.

Foreign Currency Forward Contracts

The Company's foreign currency forward contracts are valued using models that maximize the use of market observable inputs including interest rate curves and both forward and spot prices for currencies and are categorized as Level 2 within the fair value hierarchy.

The following table sets forth the total outstanding notional amount and the fair value of the Company's foreign currency forward contracts:

(Millions of US dollars)	Notional Amount		Fair Value as of			
			30 June 2022		31 March 2022	
Derivatives not accounted for as hedges	30 June 2022	31 March 2022	Assets	Liabilities	Assets	Liabilities
Foreign currency forward contracts	\$ 569.0	\$ 251.0	\$ 0.5	\$ 25.4	\$ 2.0	\$ 1.9

The following table sets forth the gain and loss on the Company's foreign currency forward contracts recorded in the Company's condensed consolidated statements of operations and comprehensive income as follows:

(Millions of US dollars)	Three Months Ended 30 June	
	2022	2021
Asbestos adjustments loss	\$ 20.4	\$ 2.9
Selling, general and administrative expenses	4.6	(5.6)
Total loss (gain)	\$ 25.0	\$ (2.7)

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

8. Commitments and Contingencies

Legal Matters

The Company is involved from time to time in various legal proceedings and administrative actions related to the normal conduct of its business, including general liability claims, putative class action lawsuits and litigation concerning its products.

Although it is impossible to predict the outcome of any pending legal proceeding, management believes that such proceedings and actions should not, individually or in the aggregate, have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows, except as they relate to asbestos and New Zealand weathertightness claims as described in these condensed consolidated financial statements.

New Zealand Weathertightness Claims

Since fiscal year 2002, the Company's New Zealand subsidiaries have been joined in a number of weathertightness claims in New Zealand that relate to residential buildings (single dwellings and apartment complexes) and a small number of non-residential buildings, primarily constructed from 1998 to 2004. The claims often involve multiple parties and allege that losses were incurred due to excessive moisture penetration of the buildings' structures. The claims typically include allegations of poor building design, inadequate certification of plans, inadequate construction review and compliance certification and deficient work by sub-contractors.

Historically, the Company's New Zealand subsidiaries have been joined to these claims as one of several co-defendants, including local government entities responsible for enforcing building codes and practices, resulting in the Company's New Zealand subsidiaries becoming liable for only a portion of each claim. In addition, the Company's New Zealand subsidiaries have had access to third-party recoveries to defray a portion of the costs incurred in resolving such claims.

Currently pending are two claims filed on behalf of multiple defendants in 2015 against the Company and/or its subsidiaries as the sole defendants, each of which alleges that the New Zealand subsidiaries' products were inherently defective. The Company believes it has substantial factual and legal defenses to these claims and is defending the claims vigorously.

Cridge, et al. (Case Nos. CIV-2015-485-594 and CIV-2015-485-773), In the High Court of New Zealand, Wellington Registry (hereinafter the "Cridge litigation"). From August to December 2020, the trial of phase one of the Cridge litigation was held in Wellington, New Zealand solely to determine whether the Company's New Zealand subsidiaries had a duty to the plaintiffs and breached that duty. In August 2021, the Wellington High Court issued its decision finding in favor of the Company on all claims (the "Cridge Decision"). In September 2021, plaintiffs filed a notice of appeal of the trial court's decision, and subsequently the appellate court set an appeal hearing date in August 2022 scheduled for 10-days. The Company anticipates the appellate court to issue its decision no sooner than December 2022. As of 30 June 2022, the Company has not recorded a reserve related to the Cridge litigation as the chance of loss remains not probable following the Cridge Decision.

Waitakere, et al. (Case No. CIV-2015-404-3080), In the High Court of New Zealand, Auckland Registry (hereinafter the "Waitakere litigation"). The trial in the Waitakere litigation is currently not scheduled to begin until May 2023 in Auckland, New Zealand. As of 30 June 2022, the Company has not recorded a reserve related to the Waitakere litigation as the chance of loss is not probable and the amount of loss, if any, cannot be reasonably estimated.

James Hardie Industries plc

Notes to Condensed Consolidated Financial Statements (continued)

The resolution of one or more of the litigation matters by way of a court decision or settlement has the potential to impact the accounting treatment regarding the probability of a potential loss and the Company's ability to reasonably estimate a reserve with regards to the other litigation matters discussed above. Furthermore, an adverse judgement in one or more of these litigation matters could have a material adverse impact on our consolidated financial position, results of operations or cash flows.

Environmental

The operations of the Company, like those of other companies engaged in similar businesses, are subject to a number of laws and regulations on air, soil and water quality, waste handling and disposal. The Company's policy is to accrue for environmental costs when it is determined that it is probable that an obligation exists and the amount can be reasonably estimated.

9. Income Taxes

Income taxes payable represents taxes currently payable which are computed at statutory income tax rates applicable to taxable income derived in each jurisdiction in which the Company conducts business. During the three months ended 30 June 2022, the Company paid taxes, net of refunds, of US\$4.7 million.

Income tax expense differs from the statutory rate primarily due to the Company's mix of pre-tax income by jurisdiction, foreign taxes on domestic income and foreign exchange on asbestos.

Deferred income taxes include net operating loss carry-forwards. At 30 June 2022, the Company had tax loss carry-forwards in Australia, New Zealand, Europe and the US of approximately US\$63.8 million that are available to offset future taxable income in the respective jurisdiction. The Company establishes a valuation allowance against a deferred tax asset if it is more likely than not that some portion or all of the deferred tax asset will not be realized.

The Australian tax loss carry-forwards primarily result from current and prior year tax deductions for contributions to AICF. James Hardie 117 Pty Limited, the performing subsidiary under the AFFA, is able to claim a tax deduction for its contributions to AICF over a five-year period commencing in the year the contribution is incurred. At 30 June 2022, the Company recognized a tax deduction of US\$31.2 million (A\$42.2 million) for the current year relating to total contributions to AICF of US\$612.9 million (A\$884.0 million) incurred in tax years 2019 through 2023.

James Hardie Industries plc
Notes to Condensed Consolidated Financial Statements (continued)

10. Stock-Based Compensation

Total stock-based compensation expense consists of the following:

(Millions of US dollars)	Three Months Ended 30 June	
	2022	2021
Liability Awards	\$ (1.7)	\$ 5.6
Equity Awards	1.4	4.8
Total stock-based compensation (income) expense	\$ (0.3)	\$ 10.4

As of 30 June 2022, the unrecorded future stock-based compensation expense related to outstanding equity awards was US\$16.6 million and will be recognized over an estimated weighted average amortization period of 1.6 years.

11. Segment Information

The Company reports its operating segment information in the format that the operating segment information is available to and evaluated by the Chief Operating Decision Maker. The North America Fiber Cement segment manufactures fiber cement interior linings, exterior siding products and related accessories in the United States; these products are sold in the United States and Canada. The Asia Pacific Fiber Cement segment includes all fiber cement products manufactured in Australia and the Philippines, and sold in Australia, New Zealand, Asia, the Middle East and various Pacific Islands. The Europe Building Products segment includes fiber gypsum and cement-bonded boards manufactured in Europe and fiber cement product manufactured in the United States that is sold in Europe. The Research and Development segment represents the cost incurred by the research and development centers. General Corporate primarily consist of *Asbestos adjustments loss (gain)*, officer and employee compensation and related benefits, professional and legal fees, administrative costs and rental expense on the Company's corporate offices. The Company does not report net interest expense for each segment as the segments are not held directly accountable for interest expense.

James Hardie Industries plc
Notes to Condensed Consolidated Financial Statements (continued)

Operating Segments

The following is the Company's operating segment information:

(Millions of US dollars)	Net Sales Three Months Ended 30 June	
	2022	2021
North America Fiber Cement	\$ 740.1	\$ 577.1
Asia Pacific Fiber Cement	142.8	141.8
Europe Building Products	118.0	124.4
Worldwide total	<u>\$ 1,000.9</u>	<u>\$ 843.3</u>

(Millions of US dollars)	Operating Income Three Months Ended 30 June	
	2022	2021
North America Fiber Cement	\$ 191.8	\$ 169.3
Asia Pacific Fiber Cement	36.6	38.8
Europe Building Products	12.1	16.3
Research and Development	(8.4)	(8.4)
Segments total	<u>232.1</u>	<u>216.0</u>
General Corporate	<u>(10.8)</u>	<u>(33.0)</u>
Total operating income	<u>221.3</u>	<u>183.0</u>

Research and development expenditures are expensed as incurred and are summarized by segment in the following table. For the three months ended 30 June 2022 and 2021, Research and development segment operating income also includes *Selling, general and administrative expenses* of US\$0.6 million and US\$1.6 million, respectively.

(Millions of US dollars)	Research and Development Expenses Three Months Ended 30 June	
	2022	2021
North America Fiber Cement	\$ 0.9	\$ 1.1
Asia Pacific Fiber Cement	0.4	0.4
Europe Building Products	0.3	0.2
Research and Development	7.8	6.8
Worldwide total	<u>\$ 9.4</u>	<u>\$ 8.5</u>

12. Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss is comprised of the following at 30 June 2022:

(Millions of US dollars)	Cash Flow Hedges	Pension Actuarial Loss	Foreign Currency Translation Adjustments	Total
Balance at 31 March 2022	\$ 0.2	\$ (0.3)	\$ (21.9)	\$ (22.0)
Other comprehensive loss	—	—	(34.7)	(34.7)
Balance at 30 June 2022	<u>\$ 0.2</u>	<u>\$ (0.3)</u>	<u>\$ (56.6)</u>	<u>\$ (56.7)</u>