

FY2022

Financial Results Presentation

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15 August 2022

BlueScope Steel Limited. ASX Code: BSL
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Pictured:
Residence in Stirling, SA
featuring COLORBOND® steel
in Monument® Matt, in
Stratco's Hiland Tray profile



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Authorised for release by the Board of BlueScope Steel Limited

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ACKNOWLEDGEMENT OF COUNTRY

BlueScope acknowledges the Traditional Custodians of the land on which we work, live and operate.

We recognise our First Nations Peoples who have inhabited Australia for millennia, their enduring connection to Country, sky, and waterways and their rich and vital cultures.

We acknowledge the many different Nations across this ancient continent; from rural and remote communities, to our cities and suburban streets.

We honour and pay respect to Ancestors, Elders, and their descendants as the Custodians of this Country. It is through the Ancestral knowledge and stories of local Peoples that we can more fully know and understand Country and the unique ways in which Country connects us all.



FY2022 HIGHLIGHTS

Positioning for long term sustainable growth and returns

- Delivered record financial results and returns to shareholders
- Significant progress on climate – first Climate Action Report; broadened targets and goal; progressing abatement projects and collaborations; reviewing NZ decarbonisation options
- Delivering our US growth strategy:
 - \$1Bn North Star expansion construction substantially complete; commencing 18 month ramp up
 - Established and now growing BlueScope Recycling with the acquisition of MetalX ferrous recycling business and a third site
 - Established national US coil painting platform in BlueScope Coated Products with Coil Coatings acquisition
- Driving growth and transformation, including continued rollout of digital program and progression of key projects
- Progressing Port Kembla reline feasibility assessment – including comprehensive technical and environmental upgrades

SAFETY STARTS WITH ALL OF US

- Embedding our human-centred approach to safety
 - Supporting our leaders and empowering our people to increase capacity in how we manage risk
 - Balanced lead and lag indicators that show our proactive critical risk management and focus on reducing the frequency and severity of harm
- In FY2022, our injury profile continues to be lower severity injuries (e.g. sprains, lacerations)
 - TRIFR¹ at 7.1 remains slightly above the long term range of 5-7. One injury resulted in permanent incapacity; 2.5% of injuries had the potential to be a fatal incident
- Strong performance on lead indicators in FY2022. Stable lag indicator results, against a challenging operating environment with sustained pandemic impacts, labour shortages, strong demand, execution of major projects and the growth of overall workforce

Lead Indicators

1,372

Leaders involved in our global HSE risk management program since 2020 (incl Board & ELT)

112 supply chain and industry partners involved

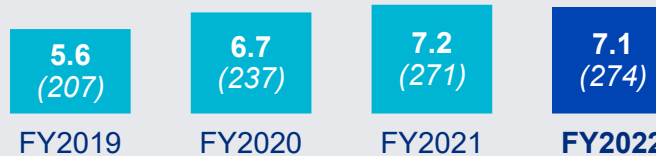
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Team-based HSE risk control improvement projects completed across the business

53 additional environment improvement projects completed

Lag Indicators

TRIFR¹: slightly above long term range



Severity²: remains low, despite challenging conditions



1. Total recordable injury frequency rate per million hours (number of injuries).
2. Percentage (number) of injuries with potential to be a fatal incident



WELL POSITIONED FOR THE FAVOURABLE LONG TERM OUTLOOK FOR STEEL

The global green revolution driving demand for steel as a critical input for a clean energy future (incl. wind, solar and transmission infrastructure)

Steel intensive building and construction supported by a robust pipeline of public infrastructure and non-residential investment

Preference for lower density and regional housing maintained by consumers post-pandemic

Transition to the digital economy driving demand for steel intensive e-commerce infrastructure including warehouses, distribution centres and data centres

Recognition of the importance of domestic supply chains and sovereign manufacturing capability, given macroeconomic volatility

Consolidation and rationalisation in the US steel industry supporting enhanced supply-side discipline

Focus on overproduction and emissions reduction in China's steel industry improving regional industry conditions

FY2022 FINANCIAL HIGHLIGHTS

An outstanding result; a record in BlueScope's 20-year history as a listed company


Underlying EBIT^{1, 2}

\$3.79Bn

 Up \$2.06Bn on FY2021

**Underlying EBIT Return
On Invested Capital³**

41.6%

 Up from 24.8% in FY2021

Reported NPAT

\$2.81Bn

 Up \$1.62Bn on FY2021

Free Cash Flow
(Operating cash flow less capex)

\$1.71Bn

 Up \$0.81Bn on FY2021

Net Cash

\$367M

 Down from \$696M at
31 December 2021

Capital Management⁴

Final dividend 25 cps
Buy back up to \$500M

1. Underlying financial results for FY2022 reflect the Company's assessment of financial performance after excluding (pre-tax): net settlement gains related to defined benefit pension funds (\$40.6M), asset impairment write-back (\$37.3M), gain on termination of a lease (\$5.1M), business development costs (\$24.3M) and a gain on discontinued operations (\$3.0M). Refer to page 63 for a full reconciliation of these underlying adjustments.
 2. Underlying result includes unusually high non-cash contribution of \$56M from the revaluation of the Finley Solar Farm Power Purchase Agreement derivative, which reflects a significant increase in forecast spot electricity prices.
 3. Return on Invested Capital – calculated as last 12 months' underlying EBIT over trailing 13 month average capital employed.
 4. Dividend unfranked. The Board has approved an increase in the scale of the buy-back program to allow up to a further \$500M to be bought over the next 12 months. Timing and value of stock purchased in the buy-back will be dependent on the prevailing market conditions, share price and other factors.

FY2022 UNDERLYING EBIT BY SEGMENT

Stronger performance across all segments

North Star

\$1,900M

↗ Up 181% on FY2021

Australian Steel
Products

\$1,298M

↗ Up 92% on FY2021

Buildings and Coated
Products North America

\$97M

↗ Up 11% on FY2021

Building Products Asia
and North America

\$419M

↗ Up 26% on FY2021

New Zealand and
Pacific Islands

\$229M

↗ Up 76% on FY2021

Corporate and
Eliminations

\$(156)M

↗ 13% favourable to FY2021

OUR PURPOSE AND STRATEGY

OUR PURPOSE

We create and inspire smart solutions in steel, to strengthen our communities for the future

OUR STRATEGY



TRANSFORM

DELIVER A STEP CHANGE IN CUSTOMER EXPERIENCE AND BUSINESS PERFORMANCE

Digital technology: Deliver the next wave of customer and productivity improvements through digital technologies

Climate Change and Sustainability:

Actively lowering emissions intensity and producing highly recyclable products



GROW

GROW OUR PORTFOLIO OF SUSTAINABLE STEELMAKING AND WORLD LEADING COATING, PAINTING AND STEEL PRODUCTS BUSINESSES

Grow our US business including expansion of North Star, one of the US's leading mini mills

Drive growth in the fast growing Asian region, from an outstanding suite of assets

Pursue incremental opportunities in Australia



DELIVER

DELIVER A SAFE WORKPLACE, AN ADAPTABLE ORGANISATION AND STRONG RETURNS

Deliver safe and sustainable operations and an inclusive and diverse workplace

Maintain an integrated and resilient Australian business

Secure the future of steelmaking in NZ

Deliver returns greater than the cost of capital through the cycle

Maintain a strong and robust balance sheet

Deliver strong returns to shareholders

DELIVERING OUR US GROWTH STRATEGY

Expanding our footprint and growing our brand presence across the US flat steel value chain, with total investment in the US around \$5Bn

Delivering our US strategy

- Growing North Star – one of the US’s leading mini-mills, with 850ktpa expansion and 500ktpa debottlenecking option
- Established and now growing BlueScope Recycling to underpin North Star’s supply chain and its competitiveness
- Established national US coil painting platform with Coil Coatings acquisition – rare opportunity to immediately fulfil previously flagged growth initiative
 - Near-term synergies and potential for medium to longer-term growth through facility upgrades, product development, and branded products
- Opportunity for future vertical integration across BlueScope’s US flat steel value-chain – e.g. cold rolling and metal coating

Presence across the value chain

Recycling & Steelmaking



Cold Rolling & Metallic Coating



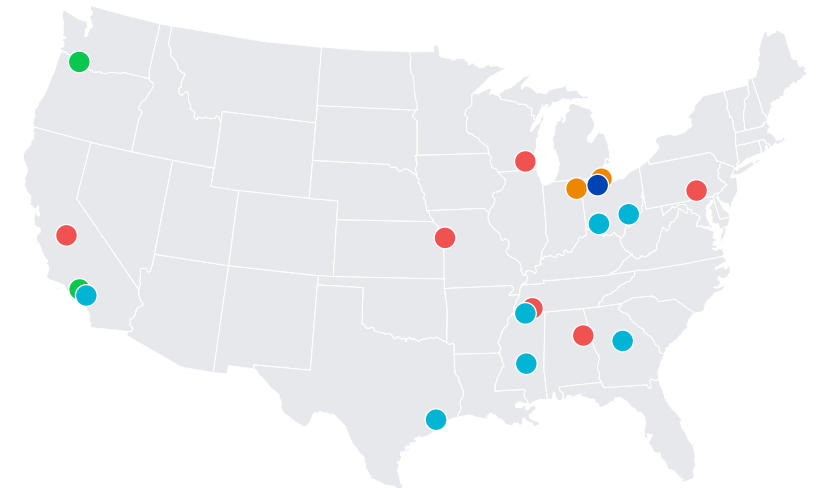
Coil Painting



Buildings & Components



BlueScope’s US footprint

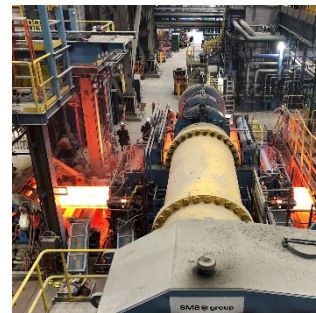


- BlueScope Recycling & Materials
- North Star
- Steelscape
- BlueScope Coated Products
- Buildings North America

RAMPING UP NORTH STAR EXPANSION

Construction substantially complete; commencing ramp up

- Construction phase substantially completed
 - New EAF and Ladle Metallurgy Furnaces (LMF) operating well
 - Second caster and new shuttle furnace operational
 - Recruited full complement of new employees
- First coil produced in June 2022
- Commencing 18 month ramp up to full run rate
- Expect total cost to be around 10% above the US\$700M initial estimate, reflecting inflationary pressure and revised commissioning schedule¹
- Will now begin to assess hot strip mill debottlenecking project
 - Targeting approximately 500kt per annum latent slabmaking capacity from initial expansion
 - High-level pre-concept estimate cost of ~\$100M; implementation expected following ramp up of current expansion project
- Established multi-year contract for supply of HBI from Cleveland-Cliffs' Toledo HBI plant. Diversifies metallics supply arrangements



¹. Accounting capital spend to date, including capital accruals, of US\$716M; cash spend to date of US\$655M. More details on project capital expenditure on page 83.

GROWING BLUESCOPE RECYCLING

Increasing scrap self-sufficiency from BlueScope Recycling through low capital capacity additions and process enhancements

- Established BlueScope Recycling through the acquisition of the MetalX ferrous scrap recycling business in December 2021
- Provides supply surety for a large portion of a key feed product for North Star, particularly given volatile macroeconomic environment
- Brings a crucial presence and expertise in both prime and post-consumer (obsolete) scrap processing, and helps drive our ambition to participate in the circular economy
- Enables North Star to improve the quality and quantity of obsolete scrap it uses, and reduce the mix of more costly prime scrap
- Growing capacity with a target to achieve over 40% scrap self-sufficiency¹ through:
 - Recent acquisition of an additional scrap processing site in Ohio, US for ~US\$80M
 - Low capital scrap processing capacity investments
 - Leveraging technology to deliver further improvements to scrap sorting and processing

¹. Based on post-expansion scrap consumption



INTRODUCING BLUESCOPE COATED PRODUCTS

Acquisition of Coil Coating business from Cornerstone Building Brands delivers significant national painting footprint in the US

Business overview

- Second largest metal coil painter in the US, with seven strategically located sites
- Manufacturing capabilities include a broad range of painting finishes for steel and aluminium substrates
- Paint finishes are designed for a wide range of applications, including building products and manufactured goods
- Also offers a range of value-added services such as slitting, embossing, levelling and cut to length

7

Highly versatile facilities

~900kt

Total painting capacity¹

~570

Total team members

Strategic rationale

- 1** Rare opportunity to immediately fulfil previously flagged strategic growth initiative; provides immediate access to the large and growing Eastern US region
- 2** Near-term synergies and potential for medium to longer-term growth through facility upgrades, product development, and branded products
- 3** Opportunity for future vertical integration across BlueScope's flat steel value-chain
- 4** US\$500M acquisition fully funded from cash

¹ Metric tonnes

Note: BlueScope Coated Products will be reported with the Buildings and Coated Products North America segment, which also includes Buildings North America.



OUR VISION FOR PORT KEMBLA

Progressing a range of initiatives to transition Port Kembla towards a low-carbon, modern manufacturing future

Robotics, Automation & Digital Tech

- Delivering the next wave of customer, growth and productivity improvements through adoption of digital technology
- Also expected to enable a range of decarbonisation initiatives
- Blast furnace and carbon reduction digital twin model operational, supporting analysis of potential abatement opportunities

Future Steelmaking Technology

- Optimising existing operating assets; increasing scrap use, COG injection
- Preparing for breakthrough technology; trialing biomass injection, assessing hydrogen DRI melter and hydrogen electrolyser¹
- BlueScopeX™: investing in start-ups in the decarbonisation and energy efficient buildings space; two investments to date

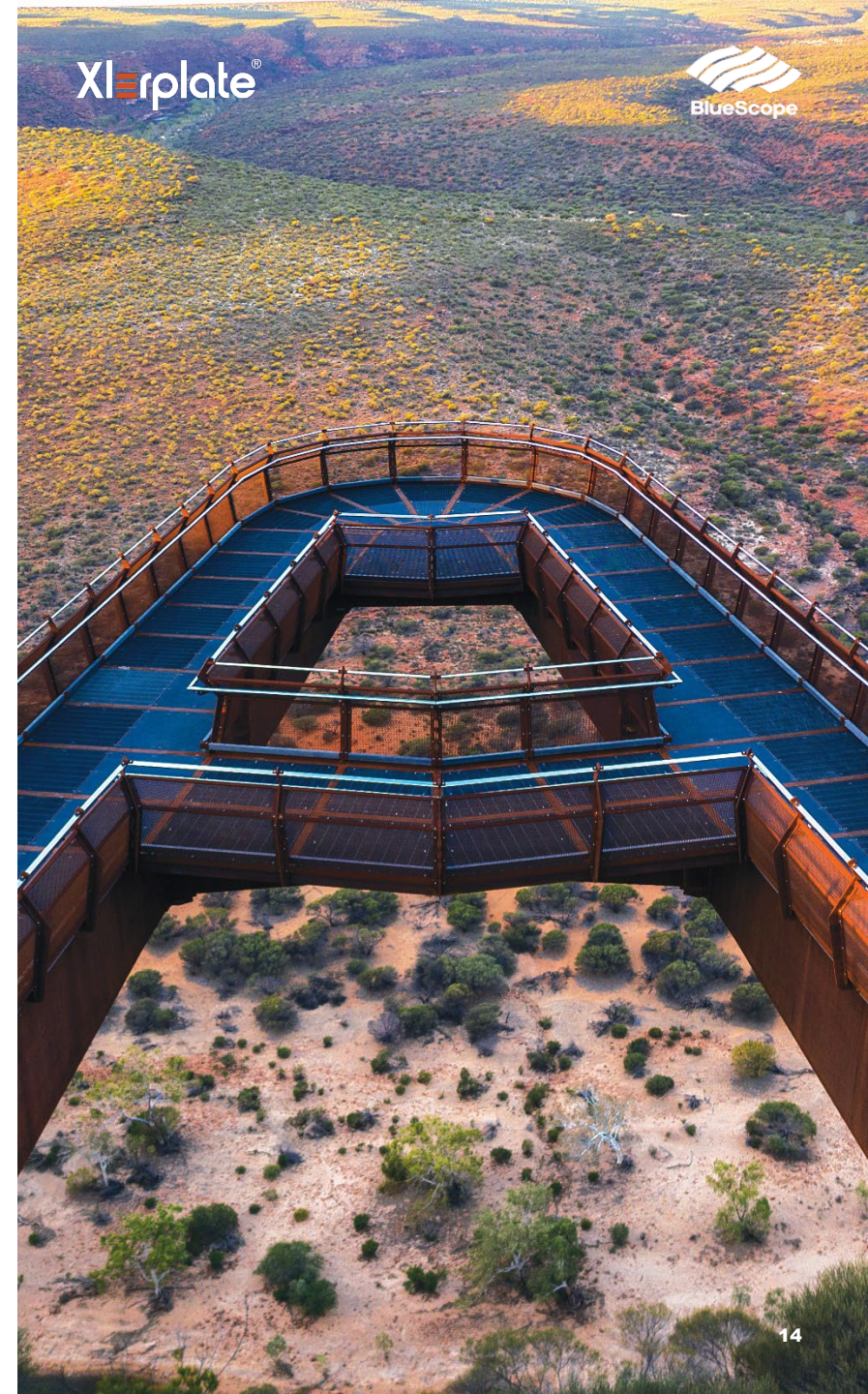
6BF Reline and Upgrade Project

- Feasibility study of comprehensive reline and upgrade progressing well
- Includes improved environmental controls; technology options that enable emissions intensity reductions
- Provides bridge to adoption of breakthrough lower emissions steelmaking, once technically and commercially viable

Port Kembla Master Plan

- Developing a Master Plan to create a vision for the ~200ha of excess landholdings adjacent to the Port Kembla Steelworks
- 18 month program to create a 'vision' for the reimagination and transformation of land surplus to steelmaking needs
- Appointed world-leading architects and urban designers, Bjarke Ingels Group (BIG)

1. Progressing our assessment of a hydrogen electrolyser and a hydrogen hub in the Illawarra. BlueScope is continuing to work with a range of industry and research organisations on our plans, noting that Shell will now pursue its involvement as a supporting partner rather than lead partner.



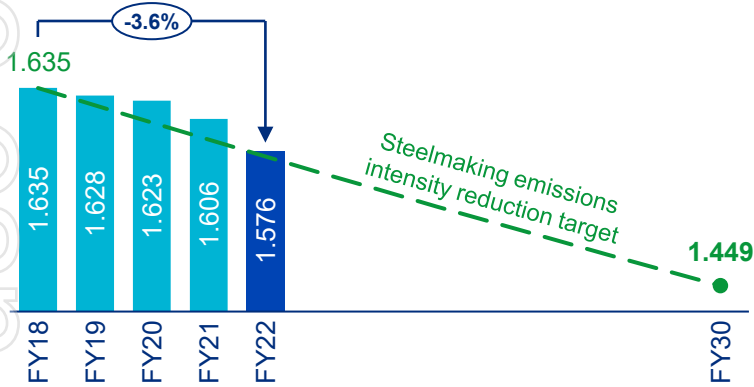
CLIMATE TARGET PROGRESS

Continuing our pursuit of emissions reduction projects in line with our 2030 steelmaking and non-steelmaking targets

Steelmaking target¹

(92% of total emissions)

GHG emissions intensity
(tCO₂-e per tonne raw steel)

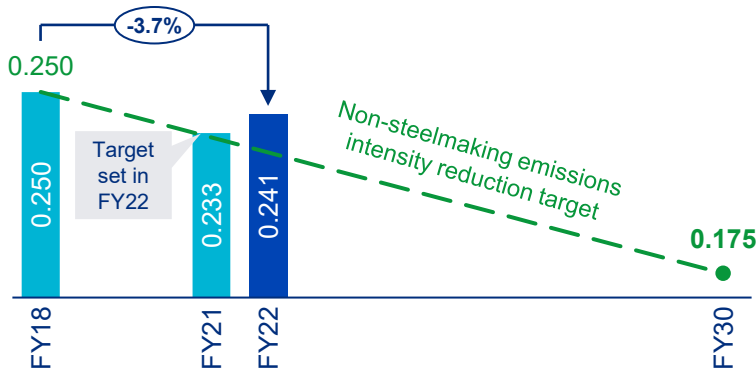


- Steelmaking emissions intensity tracking close to target with a 3.6% reduction since FY2018
- Progressing decarbonisation plans at our Glenbrook steelmaking site and actively evaluating technology options

Non-steelmaking target^{1,2}

(7% of total emissions)

GHG emissions intensity
(tCO₂-e per tonne despatched steel)



- Midstream emissions intensity decreased 3.7% from 2018 baseline
- Intensity increased in FY2022 due to lower despatch volumes across midstream operations on supply chain constraints and disruptions

1. Preliminary data. Final emissions intensity figures will be published in BlueScope's FY2022 Sustainability Report, due to be released in September 2022. All GHG emissions data are reported on an equity accounted basis.
2. Non-steelmaking emissions have been re-stated to amend for updated calculation methodology, and the inclusion of Tata BlueScope Steel's Jamshedpur site.



SUSTAINABILITY HIGHLIGHTS

Embedding sustainability in all that we do

Sustainable Supply Chain

- Delays observed in assessment processes due to pandemic-related disruptions
- No on-site audits completed during FY2022
- Over 80% of FY2022 assessments completed using the independent EcoVadis assessment process

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Suppliers engaged and assessed since late FY2019

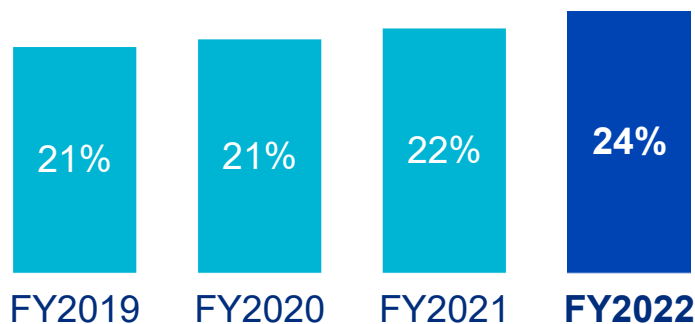
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Assessments completed in FY2022

Inclusion and Diversity

- Continuing our efforts to reflect the communities in which we operate
- Female representation continues to grow across the workforce in pursuit of our 40:40:20 target
- Tailored beyond gender strategies are emerging across our businesses

Female workforce participation



‘Muru’ (Dharawal word meaning country / path)

BlueScope Australia released its First Nations Framework in July 2022, outlining our approach to First Nations engagement and reconciliation. Our efforts will be focused on four key areas to drive change; Community, Employment, Employee Engagement and Supply Chain. The framework can be accessed on the BlueScope Australia website [here](#)

This artwork remains the property of Jasmine Sarin (Dharawal, Kamilaroi & Jerrinja). It is licensed for use by BlueScope to promote First Nations Engagement work for a period of 3 years, to June 2025

As previously disclosed, the ACCC commenced civil proceedings against BlueScope and a former employee alleging contraventions of the Australian competition law cartel provisions. The trial concluded in November 2021, and we are waiting judgment.

Segment review

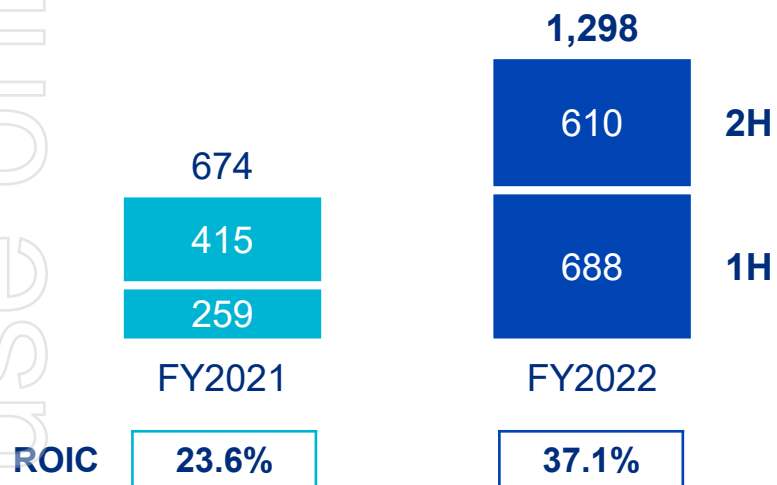
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AUSTRALIAN STEEL PRODUCTS

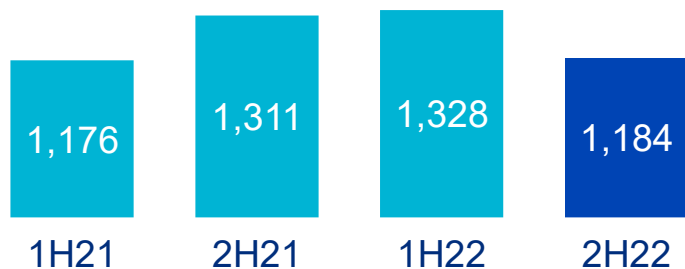
Record full year performance; 2H FY2022 softer on lower despatches due to supply chain constraints and disruptions

Underlying EBIT (\$M)



- Domestic end-use segment demand remained robust, especially across the building and construction segment
 - Despatches in 2H FY2022 impacted by supply chain constraints and disruptions
- Realised steel spreads were similar to 1H FY2022
 - Benchmark spreads were softer, however this was offset by favourable price realisation

Domestic despatches ex-mill (kt)



- Unusually high non-cash contribution of \$53M from the revaluation of the Finley Solar Farm Power Purchase Agreement (PPA) derivative, which reflects a significant increase in forecast spot electricity prices¹

1. The derivative, being the difference between projected future electricity spot market prices and the strike price set under the PPA for projected future solar farm electricity output, is required to be fair valued in accordance with AASB 9 – Financial Instruments

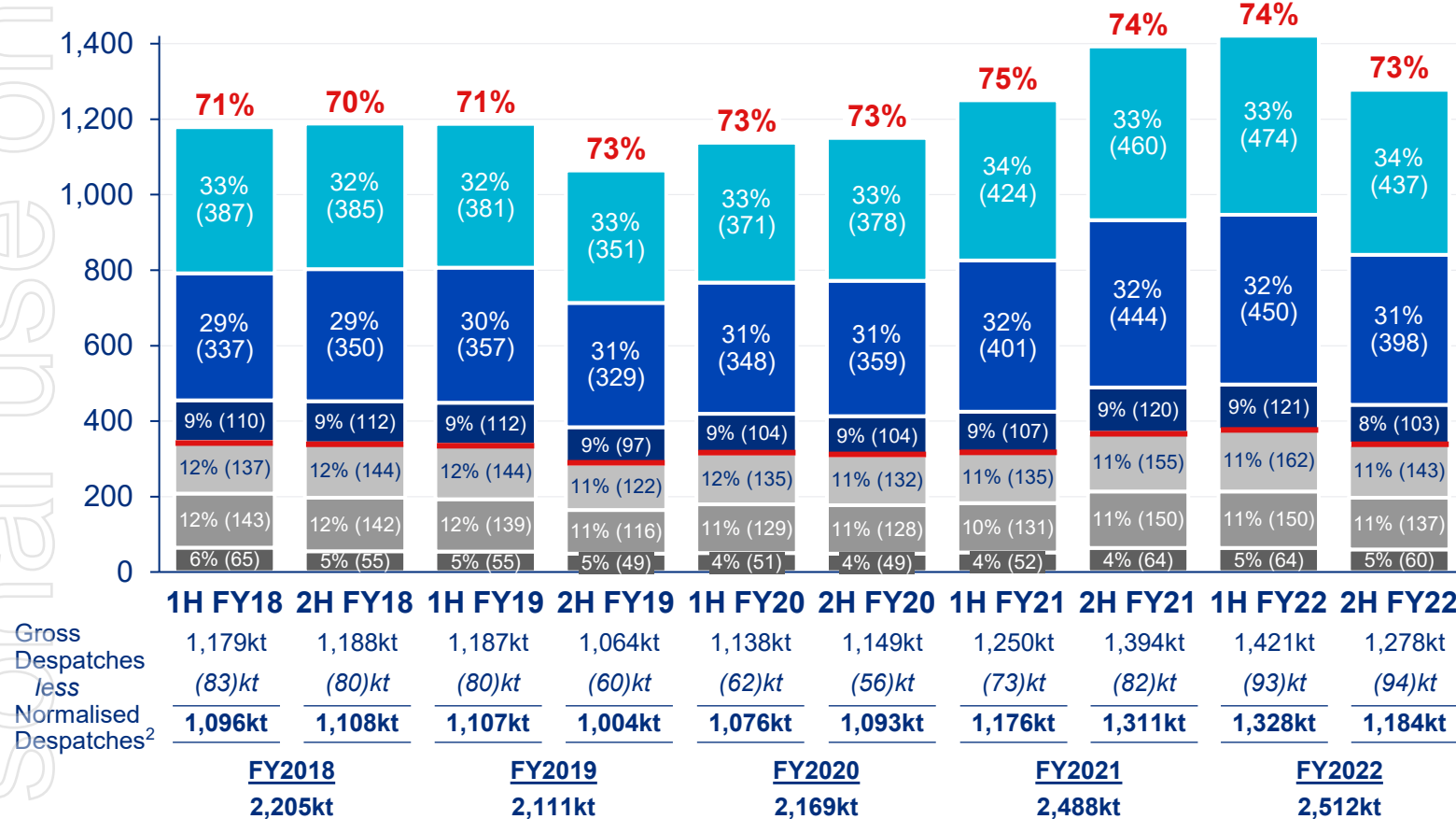


AUSTRALIAN STEEL PRODUCTS

Underlying demand remained robust in FY2022, however despatches impacted by supply chain constraints and disruptions

Total Australian domestic despatch volumes (kt)

Total construction % shown in dark red



Dwelling

- Approximately half of product goes to Alterations & Additions (A&A) sub-segment
- Economic strength and stimulus continued to provide support for demand across both new detached and A&A
- COVID and supply chain disruptions impacted labour and material availability, resulting in capacity constraints
- Consumer preferences towards regional living continued
- Solid pipeline of building approvals remains in place

Non-dwelling

- Consumes around a third of our COLORBOND® steel
- Social and Institutional activity remains strong, supported by gov't investment in defence, education and health
- Commercial and Industrial activity robust on full pipeline of work, particularly in e-commerce infrastructure

Engineering¹

- Strong pipeline of work; national infrastructure investment in road and rail projects continued to support demand

Manufacturing

- Supported by environment of robust economic activity, particularly in residential construction

Agriculture & Mining

- Robust global commodities demand resulted in ongoing strength in mining consumables segment
- Agricultural sector recovery continued with bushfire rebuild and favourable growing conditions

Transport

- Truck bodies, trains, ships, trailers etc
- Activity supported by strength in logistics demand due to ongoing shift towards e-commerce

1. Engineering includes infrastructure such as roads, power, rail, water, pipes and some mining-linked use.

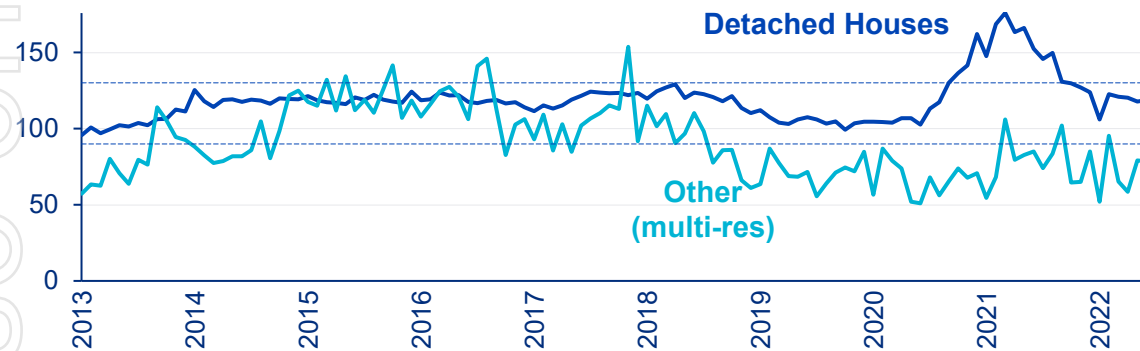
2. Normalised despatches exclude third party sourced products, in particular, long products.

AUSTRALIAN STEEL PRODUCTS

Detached building approvals have eased back to more typical levels; pipeline of work remains robust. Renovation and non-residential approvals remained elevated

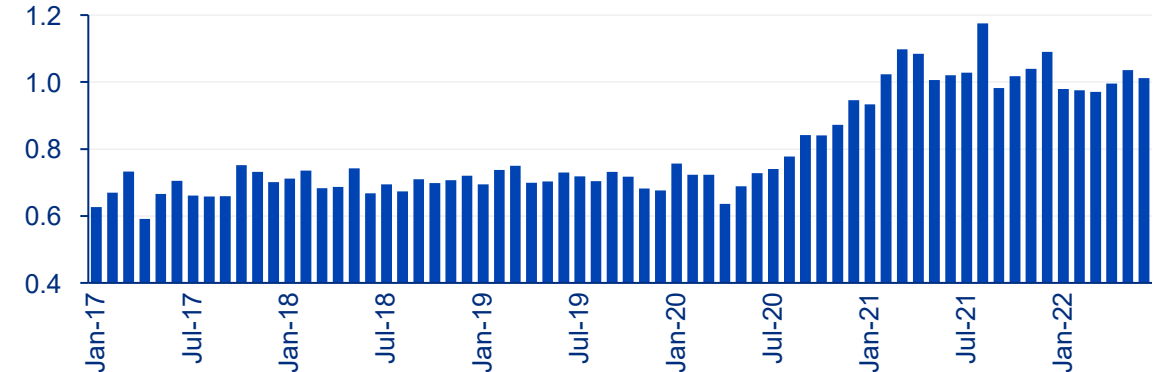
Monthly dwelling approvals¹ ('000 units, annualised)

Detached back in upper end of historic range post Homebuilder



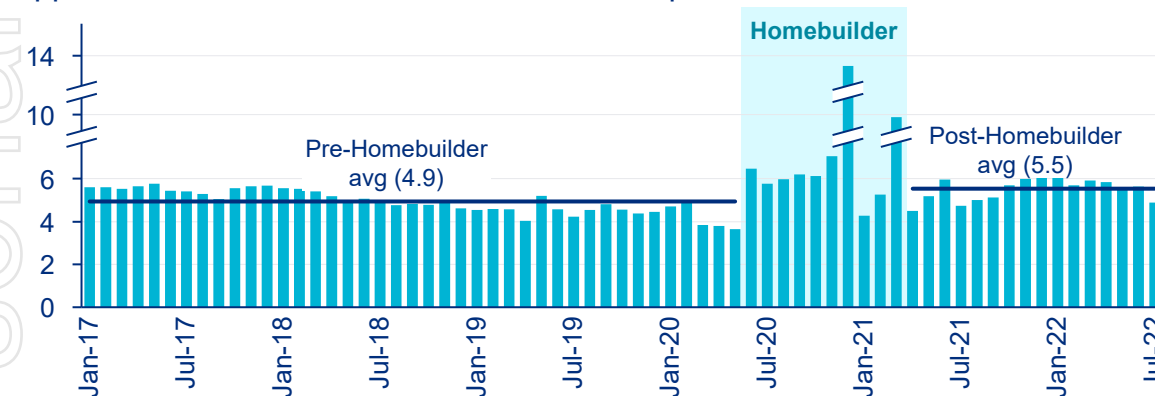
Alterations and additions approvals² (\$Bn)

Pandemic trends continued to keep renovation activity elevated



Private new home sales³ ('000 units, s.a.)

Appetite for new home construction continued post Homebuilder



Non-residential building approvals: rolling 12 months⁴ (\$Bn)

A robust level of public and private projects provided strong support

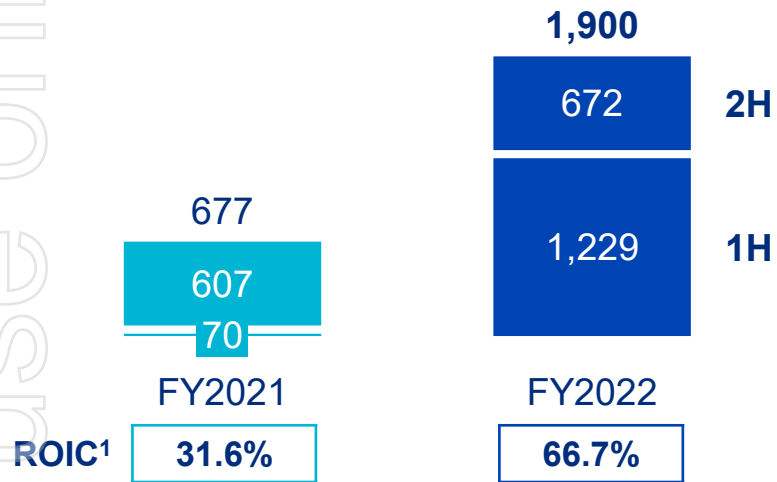


Sources: 1. ABS series 8731, table 6; seasonally adjusted; original data; data to Jun-22. 2. ABS series 8731, table 38; seasonally adjusted; current \$; data to Jun-22. 3. HIA monthly data, seasonally adjusted. Covers largest 100 home builders on their sales (contract to build) volume for the previous month – accounts for approx. 25-30% of new detached segment; data to Jul-22. 4. ABS series 8731, table 51; original data; current \$; total sectors; data to Jun-22.

NORTH STAR

Record full year performance with second half lower on softening steel spreads

Underlying EBIT (\$M)

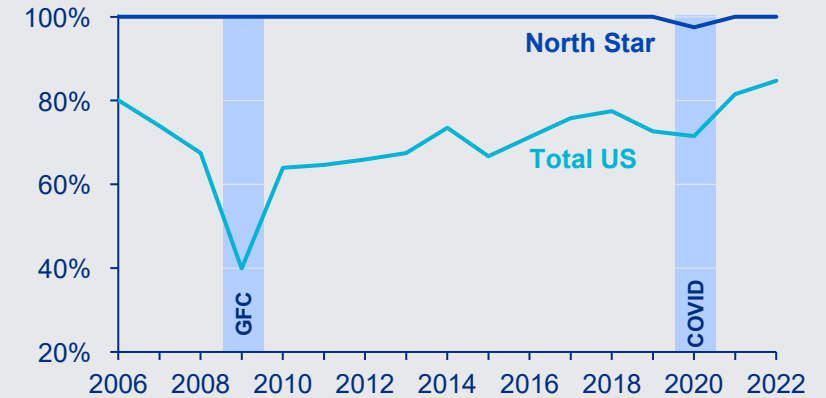


Total despatches (kt)

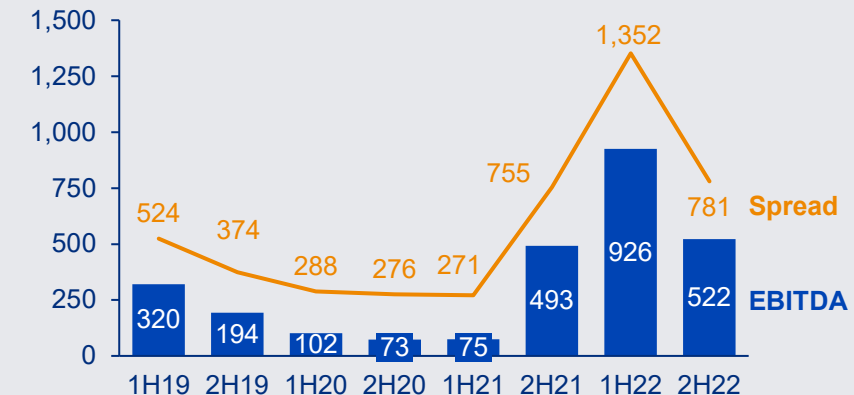


- Softer steel spreads in 2H FY2022 on lower steel prices, noting specific sales mix relative to benchmark²
- Demand remained robust on strong construction and manufacturing activity, with North Star's sales into the automotive segment remaining stable
- Operated at full utilisation through the half
- Favourable translation impact on weaker A\$:US\$
- Progress made on integrating BlueScope recycling into the broader Group whilst continuing to provide a source of scrap to North Star EAF operations

US steel mill capacity utilisation³ (%)



US spread² vs North Star EBITDA (US\$/t, US\$M)



1. ROIC outcome is unfavourably impacted by expansion capital work in progress, which is included in the net operating assets. Expansion capital work in progress was approximately \$990M at 30 June 2022.
 2. Benchmark prices are illustrative only, and may not be representative of realised mill prices due to a range of factors. Movements in prices across the majority of sales correlate with Midwest regional benchmark pricing, on a short lag; a minority of sales are priced on a longer term basis. Accordingly the degree of correlation between realised and benchmark prices can vary in a given half but is more fully reflected over the medium term.
 3. Source: American Iron and Steel Institute.

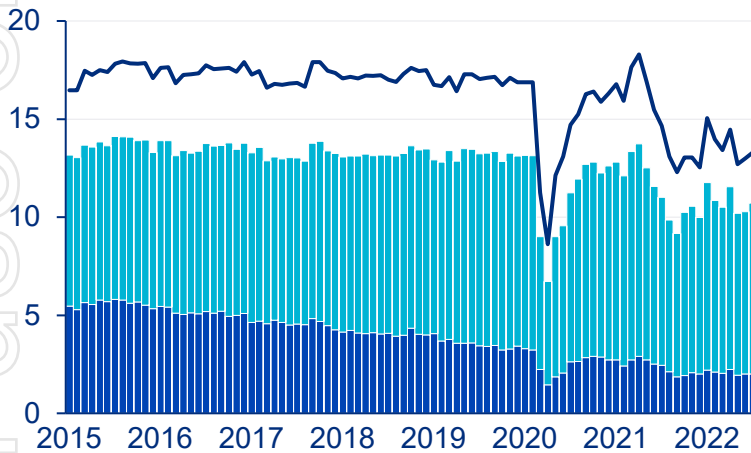
NORTH STAR

Underlying automotive sector demand remains strong, but output impacted by supply chain and inventory constraints. Non-residential construction activity recovered to pre-pandemic levels

Automotive¹

(Light vehicle sales, annualised million units)

■ Domestic Autos ■ Domestic Light Trucks — Total Light Vehicles



- Sales continued to be impacted by supply chain and inventory constraints
- Real demand held up with underlying strength in labour markets

Non-residential construction²

(Value of work put in place, US\$Bn; ABI)

■ Value of work put in place (LHS) — ABI index (RHS)



- Non-residential investment has recovered to pre-pandemic levels
- Segment activity leveraging from the Infrastructure Investment and Jobs Act
- Strong ABI during year also supportive of future non-residential activity

Manufacturing³

(ISM purchasing managers' index)

— Headline — Production — New orders



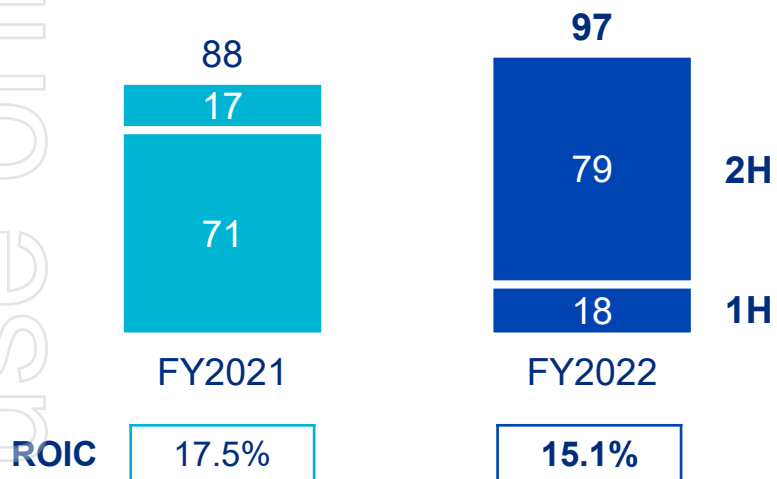
- Industrial activity remained robust through 2022, staying firmly in expansion territory
- Robust household demand provided strong support for goods
- Manufacturing activity moving lower as economy adjusts to higher interest rates

Sources: 1. CEIC, seasonally adjusted, data to Jul-22 2. US Census Bureau, Value of Construction Put in Place Survey, data to May-22; ABI = Architectural Billings Index, American Institute of Architects, data to Jun-22
3. ISM – Institute for Supply Management, Purchasing Managers Index, data to Jul-22

BUILDINGS AND COATED PRODUCTS NORTH AMERICA

Significant recovery in performance in 2H FY2022, with improved margins

Underlying EBIT (\$M)

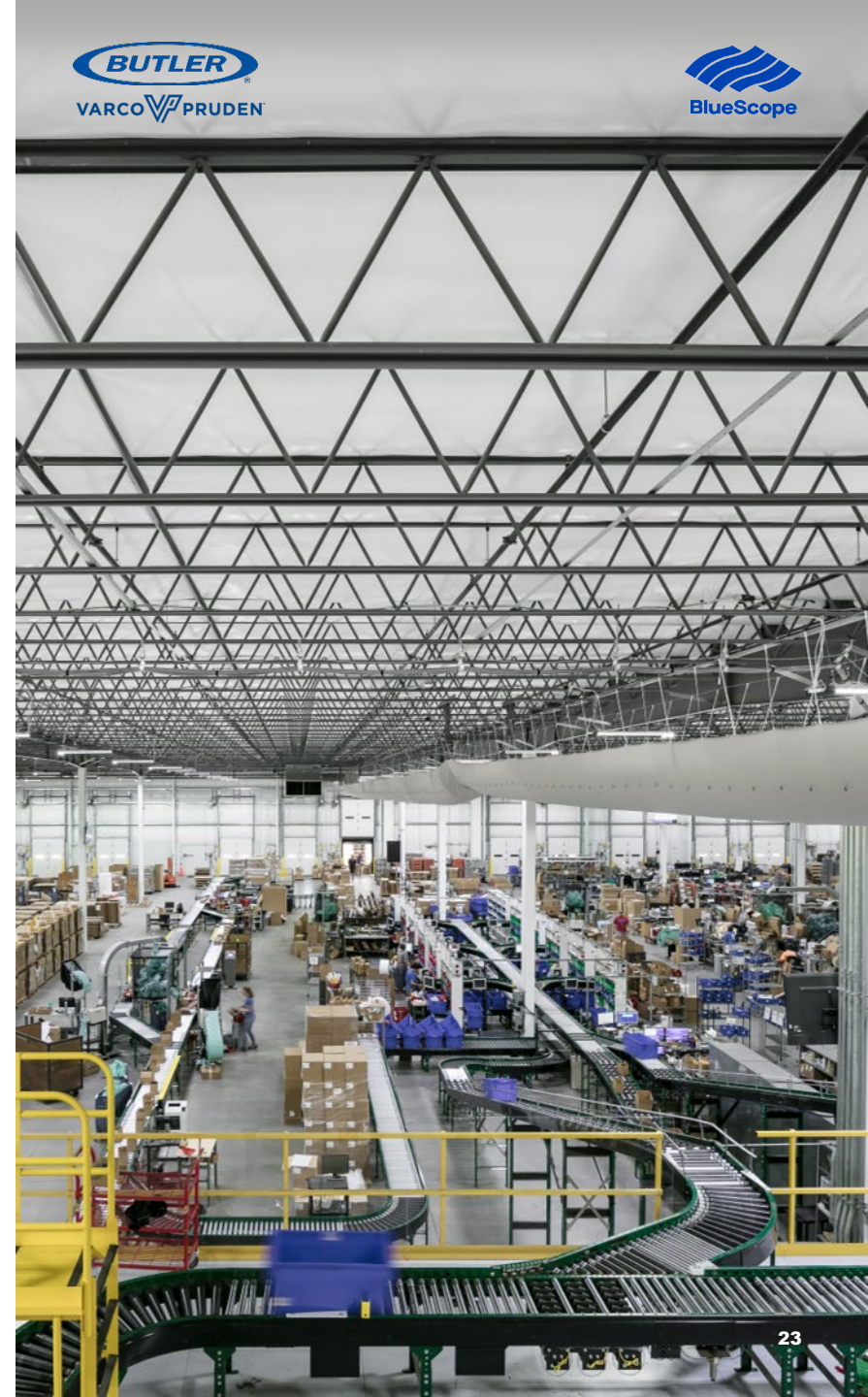


Core EBS despatches (kt)



- Demand conditions in the core engineered buildings business remained robust in 2H FY2022
- Margins recovered in 2H FY2022 on stronger selling prices combined with lower steel input costs due to softer US steel prices
- Benefit from improved manufacturing and engineering capacity, streamlined processes and rigorous margin management
- There was no contribution in 2H FY2022 from the BlueScope Properties Group due to project timing

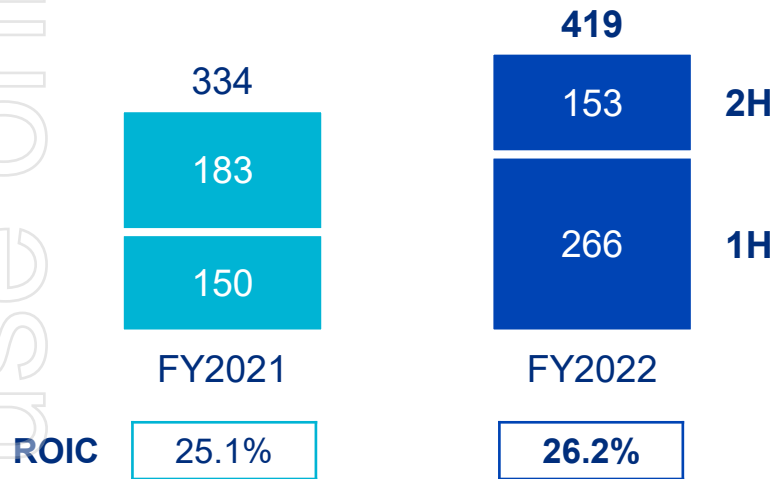
Note: segment now includes the BlueScope Coated Products business; earnings to be reflected from 1H FY2023.



BUILDING PRODUCTS ASIA AND NORTH AMERICA

Robust performance, driven largely by strength in North America Coated Products

Underlying EBIT (\$M)



North America – EBIT \$253M FY2022; \$90M in 2H FY2022

- Delivered a softer result in 2H FY2022, driven by lower margins on softening North American flat steel pricing combined with lower despatch volumes

South East Asia – EBIT \$86M FY2022; \$36M in 2H FY2022

- After muted performances in 1H FY2022 given pandemic-related disruptions, Vietnam and Malaysia saw improved performances in 2H FY2022
- Whilst volumes remained stable in 2H FY2022, margins in both Thailand and Indonesia were impacted by higher feed costs

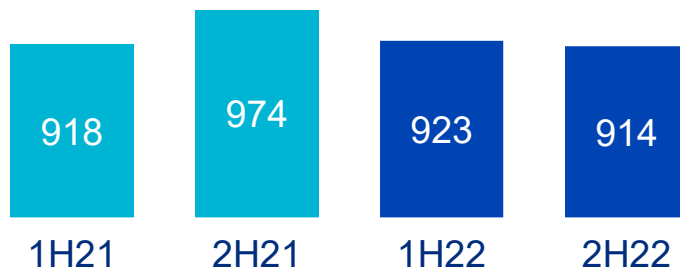
China – EBIT \$63M FY2022; \$20M in 2H FY2022

- Record EBIT in FY2022; 2H FY2021 EBIT lower on typical seasonality

India – EBIT (50% basis) \$29M FY2022; \$16M in 2H FY2022

- Strong 2H FY2022 performance on stronger prices and demand, following pandemic impacts in 1H FY2022
- BlueScope has reached in principle agreement with Tata Steel for the supply of coated and painted product from Tata Steel to TBSL. The product will be supplied from Tata Steel's plants located at Angul and Khopoli which were formerly part of the Bhushan Steel group. Supply of seeding units started in May 2022.

Total despatches (kt)

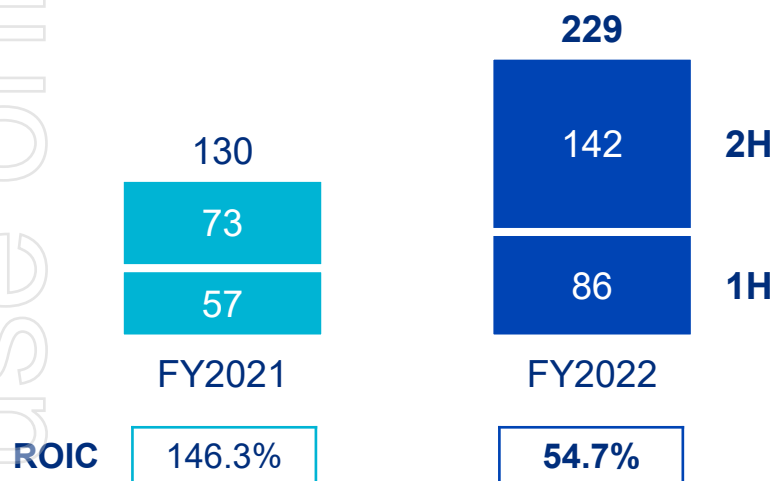


Note: Regional earnings breakdown excludes intra-segment eliminations and head office costs (\$13M in FY2022; \$9M in 2H FY2022).

NEW ZEALAND AND PACIFIC ISLANDS

Record result underpinned by robust demand

Underlying EBIT (\$M)



Domestic despatches (kt)



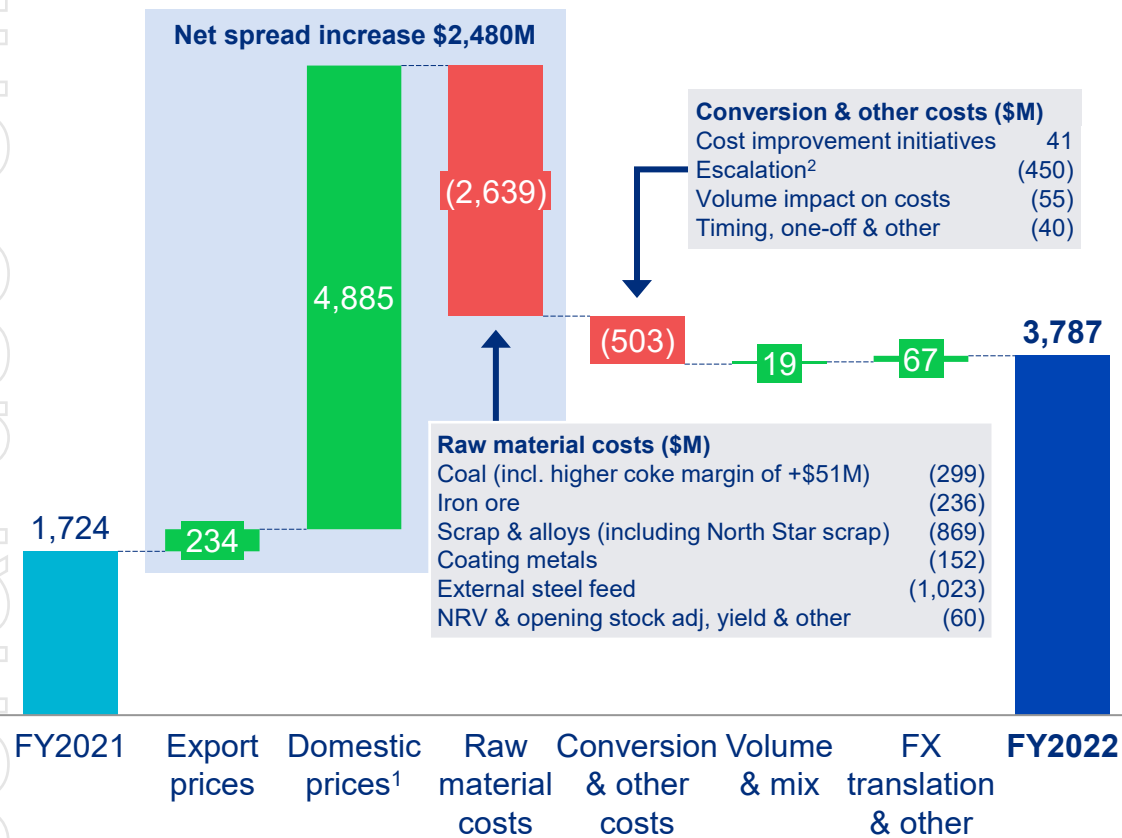
- Robust demand across construction and infrastructure sectors in 2H FY2022
- Despatches improved on 1H FY2022 due to lower level of supply chain and pandemic related disruptions
 - FY2022 despatches include plate iron sales to North Star to supplement iron units given pig iron supply disruption
- Improved realised pricing in 2H FY2022 on strong demand environment
- Higher coal, freight and energy costs offset by an increase in vanadium by-product contribution and net ETS impact on escalation of NZU index prices



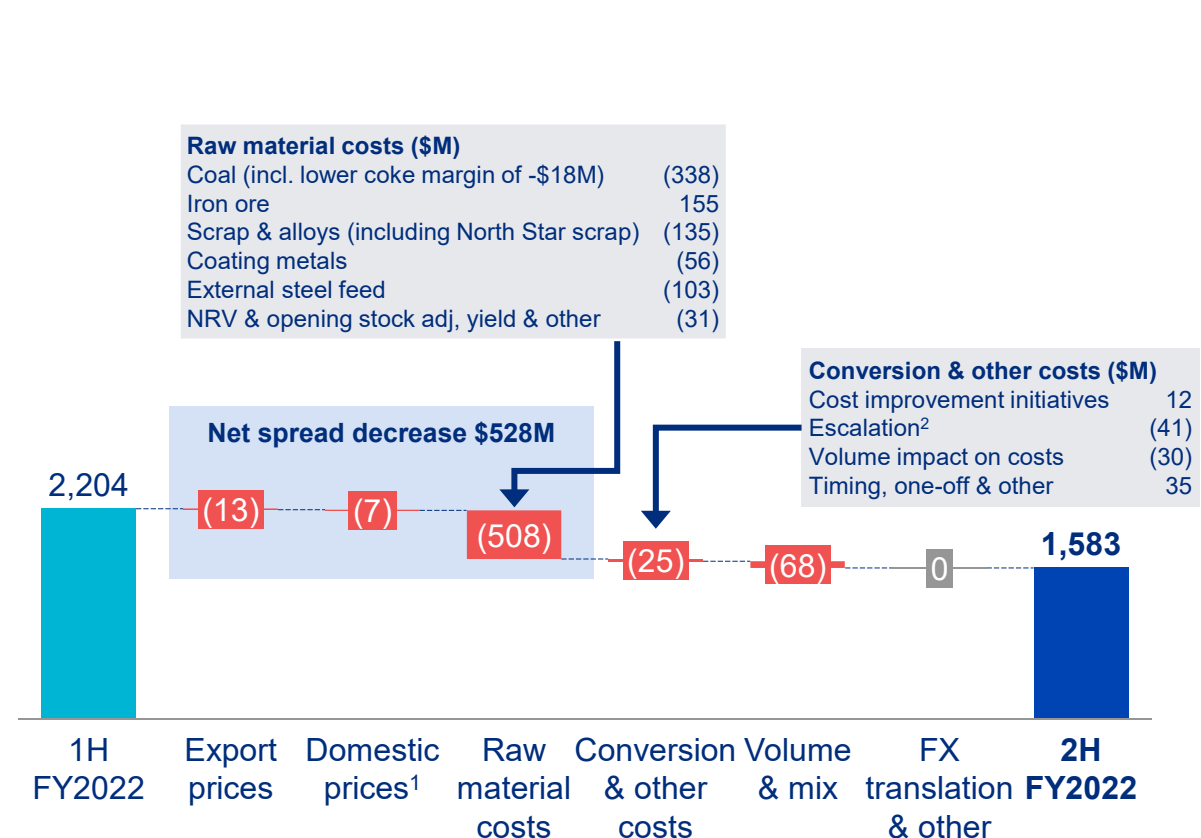
UNDERLYING GROUP EBIT VARIANCE

Strength of 2H FY2022 underlying EBIT result second only to record 1H FY2022 performance

FY2022 vs FY2021 (\$M)



2H FY2022 vs 1H FY2022 (\$M)



1. Includes contribution from BlueScope Properties Group.

2. A significant part of escalation relates to increased employee profit share plan expenses; whilst classified as escalation, these costs naturally wind up and down in direct proportion to varying levels of profitability. Other significant contributors are freight rates, consumables and labour.

Note: FX translation relates to translation of foreign currency earnings to A\$ and foreign exchange translation impacts on intercompany loans recognised in the income statement; transactional foreign exchange impacts are reflected in the individual categories.

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Financial framework

Colorbond®



FINANCIAL FRAMEWORK UNDERPINNING RESILIENCE

Strong focus on driving financial performance and disciplined allocation of capital

Returns Focus

- ROIC > WACC on average through the cycle
- ROIC incentives for management and employees
- Maximise free cash flow generation

Robust Capital Structure

- Strong balance sheet, with a target of around \$400M net debt
- Retain strong credit metrics
- Intent to have financial capacity through the cycle to make opportunistic investments or to fund reinvestment in or a shutdown of steelmaking if not cash positive
- Leverage for M&A if accompanied by active debt reduction program

In the short to medium term, BlueScope will retain balance sheet capacity to fund investment for growth and major projects

Disciplined Capital Allocation

- Invest to maintain safe and reliable operations, to support achievement of decarbonisation pathways, and in foundation and new technologies
- Returns-focused process with disciplined competition for capital between:
 - Growth capital – Investments and M&A (but avoid top of the cycle)
 - Shareholder returns (distribute at least 50% of free cash flow to shareholders in the form of consistent dividends and on-market buy-backs¹)

¹. On-market buy-backs are an effective method of returning capital to shareholders given the flexibility they provide in managing BlueScope's capital and for the EPS enhancement they can deliver.

RETURNS FOCUS DELIVERING ROIC

Targeting returns above cost of capital through the cycle

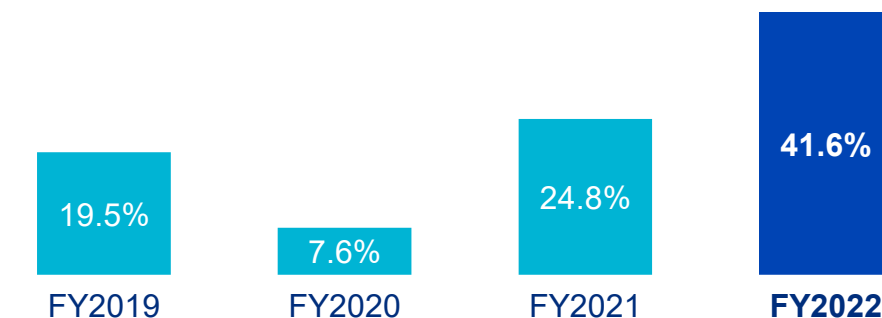
• ROIC¹ is the primary measure of performance across all business units and is a key focus for the Group. ROIC is a key discipline for:

- performance management
- project assessment
- executive incentives

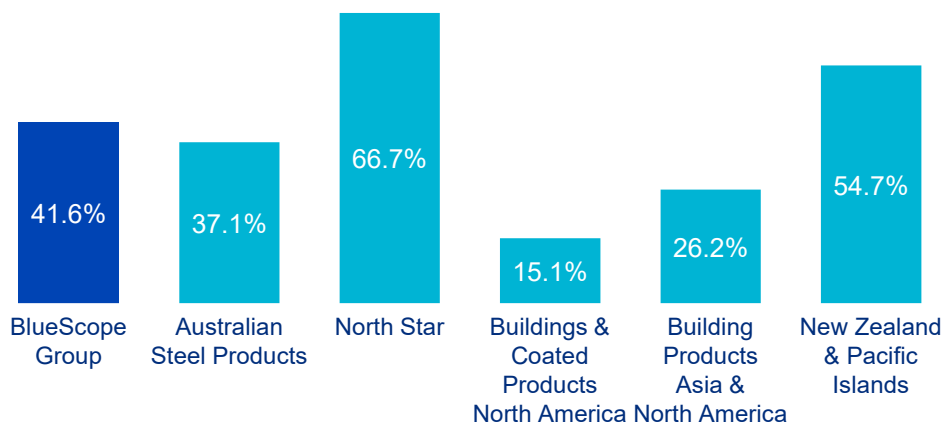
• Targeting returns above cost of capital through the cycle

• Underpins objective of delivering top quartile shareholder returns

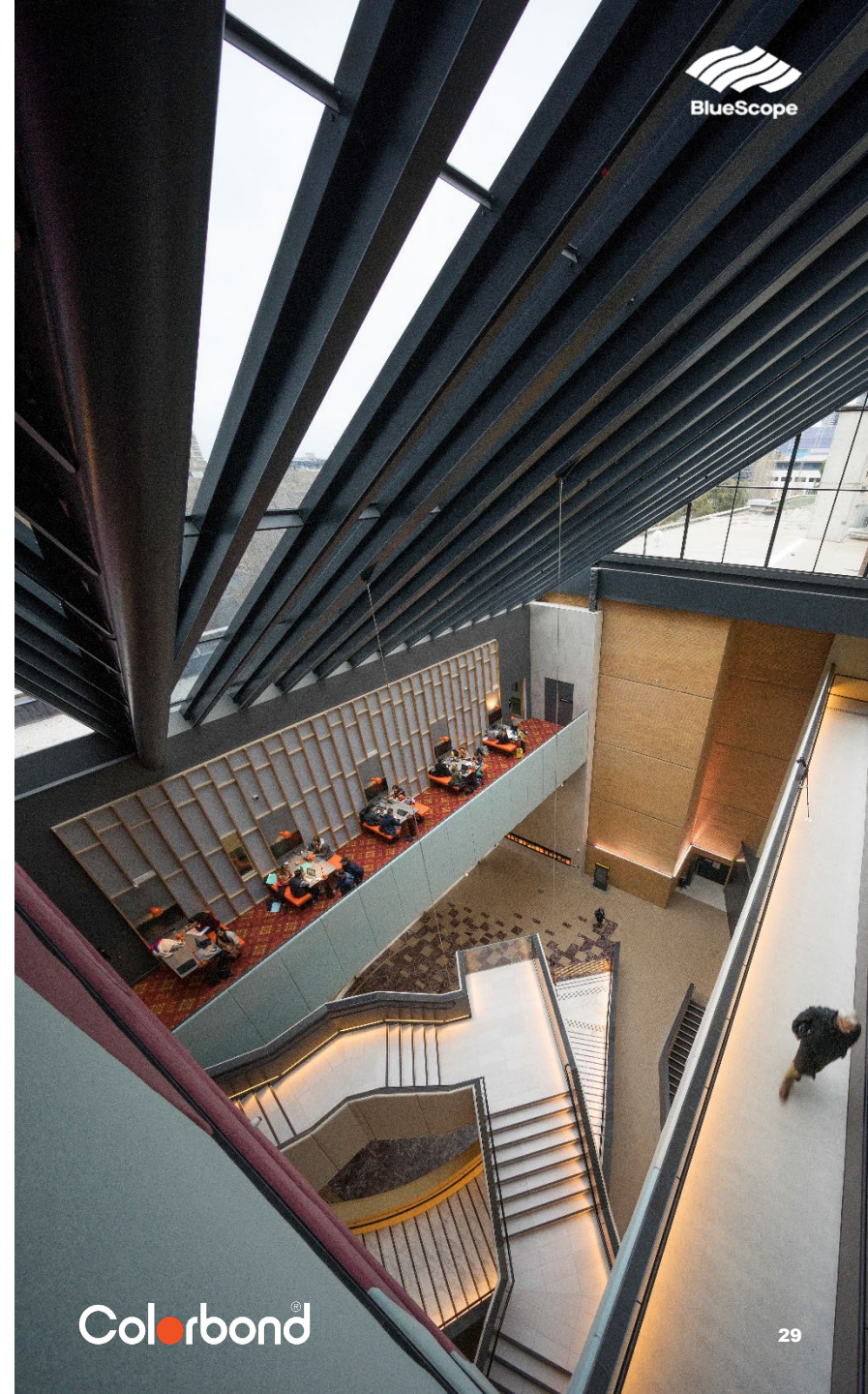
Group ROIC Performance (%)



FY2022 ROIC by Segment (%)



¹ Return on Invested Capital – calculated as last 12 months' underlying EBIT over trailing 13 month average capital employed.



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RETURNS FOCUS

MAXIMISING CASH GENERATION

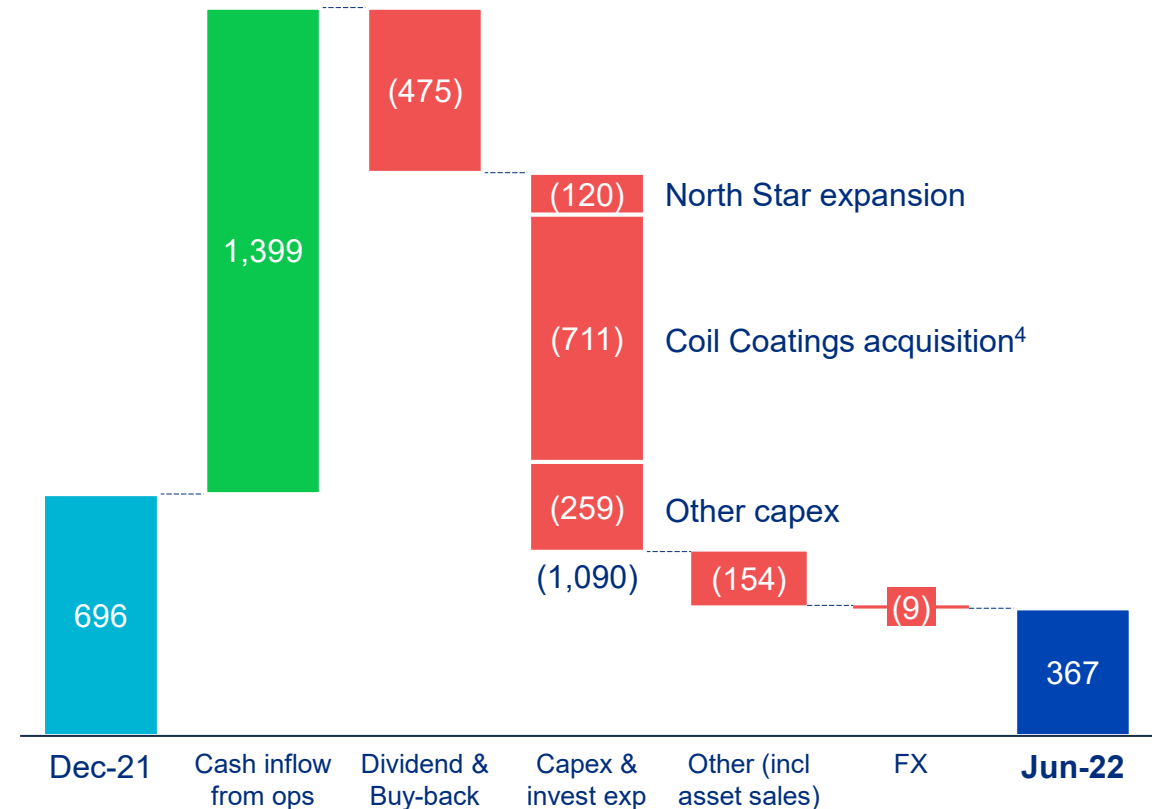
Strong operating cash flow funding investment in the portfolio and returns to shareholders

Net cash flow (\$M)

(before investment exp and financing)

\$M	FY2020	FY2021	FY2022	2H22
Reported EBITDA ¹	844	2,246	4,398	1,884
Adjust for other cash profit items	207	(13)	(52)	(42)
Working capital movement (incl provisions)	(101)	(447)	(1,399)	(259)
Net financing cost ¹	(58)	(59)	(57)	(27)
Income tax paid ²	(74)	(69)	(418)	(157)
Cash flow from operating activities	818	1,658	2,472	1,399
Capex (excluding North Star expansion)	(406)	(328)	(479)	(259)
Net cash flow (before North Star expansion, investment expenditure & financing)	412	1,330	1,993	1,140
North Star expansion capex ³	(174)	(432)	(285)	(120)
Net cash flow (before investment expenditure & financing)	238	898	1,708	1,020

Net cash / (debt)¹ (\$M)



1. Includes the impact of lease liabilities under AASB16.

2. As at 30 June 2022, the BlueScope Australian consolidated tax group has consumed all of the previously carried forward tax losses.

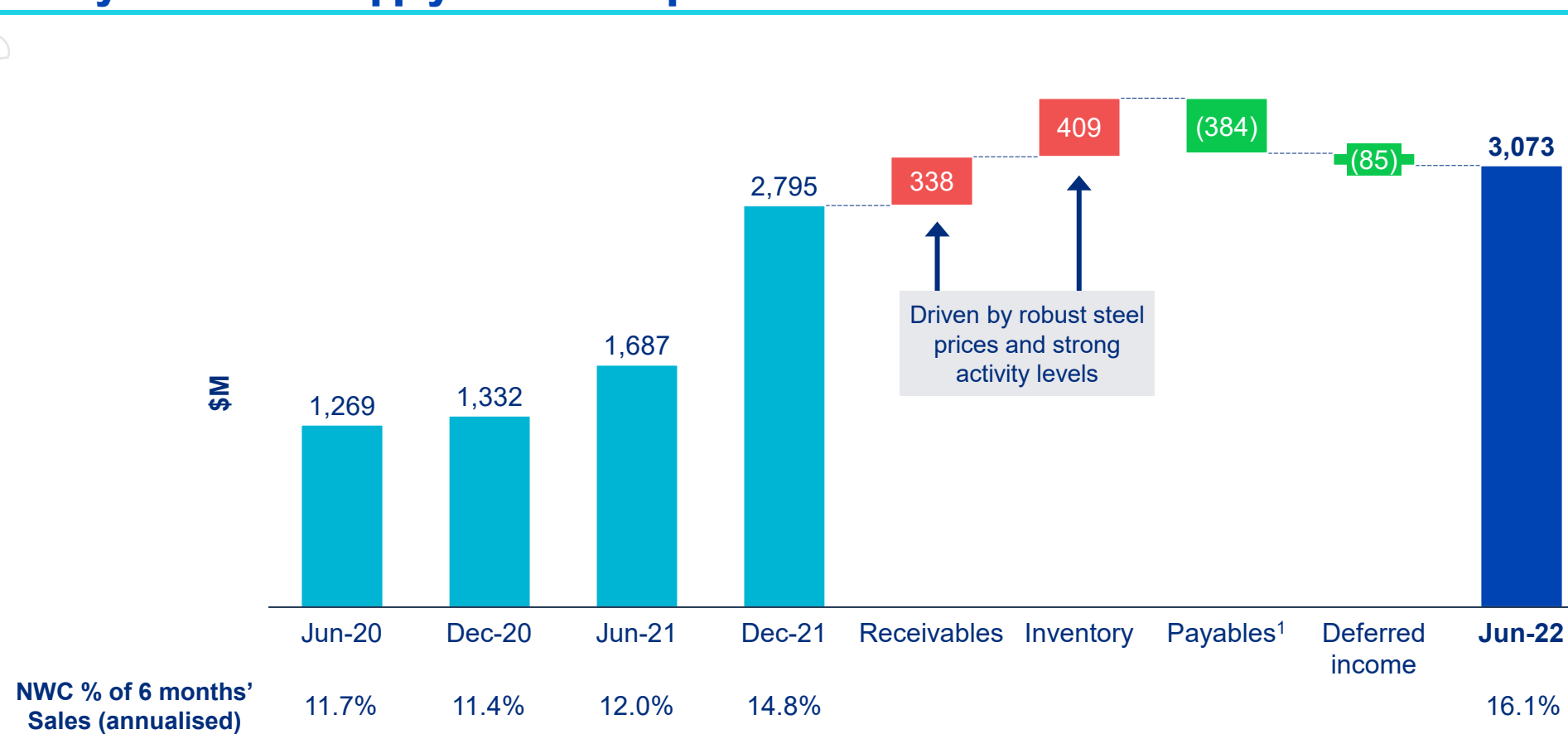
3. Reflects cash payments on capital expenditure. FY2022 reconciles to \$96M accounting capital spend including capital accruals through \$24M decrease in capital creditors.

4. Reflects purchase consideration for Coil Coatings business, excluding overdraft and transaction costs of \$6M.

RETURNS FOCUS

WORKING CAPITAL

Increase in working capital due to high steel pricing and spread environment, along with strong activity levels and supply chain disruptions across the business

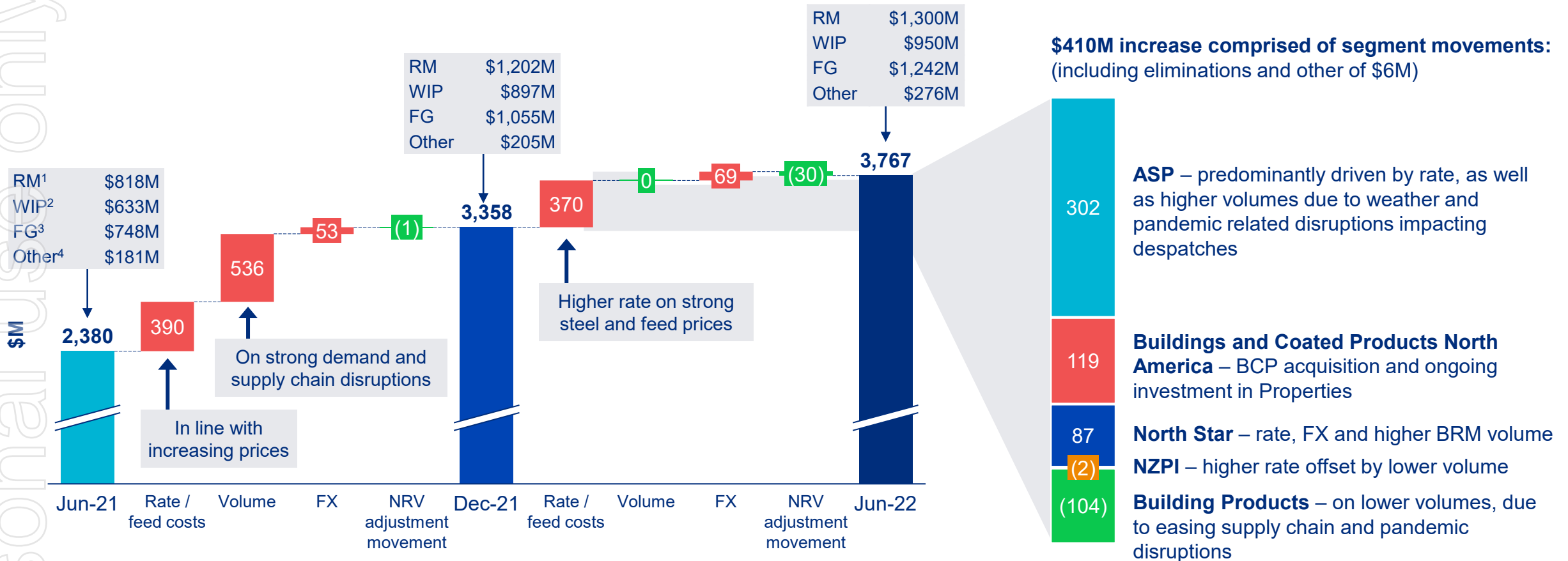


¹. Trade and sundry payables

RETURNS FOCUS

INVENTORY MOVEMENT

Increase predominantly at ASP and BCPNA – driven by higher rate on strong steel prices, BCP acquisition and increased volumes on supply chain disruptions to despatches



1. 'RM' is raw materials (including externally sourced steel feed to BSL businesses)
 2. 'WIP' is work in progress
 3. 'FG' is finished goods
 4. 'Other' is primarily operational spare parts

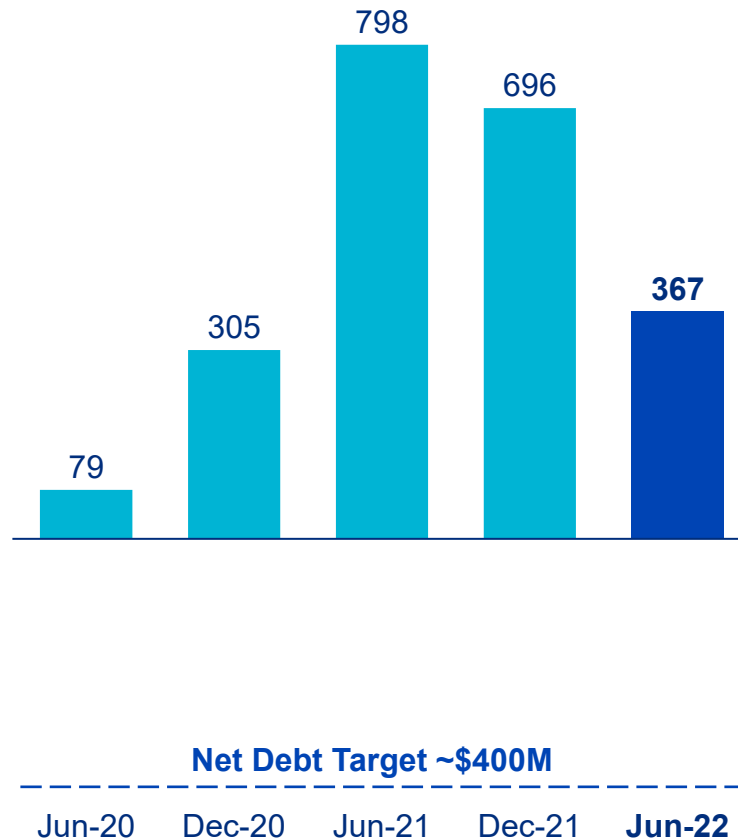
ROBUST CAPITAL STRUCTURE

NET CASH POSITION; AMPLE LIQUIDITY

Strong balance sheet providing the foundation to deliver long term sustainable earnings and growth

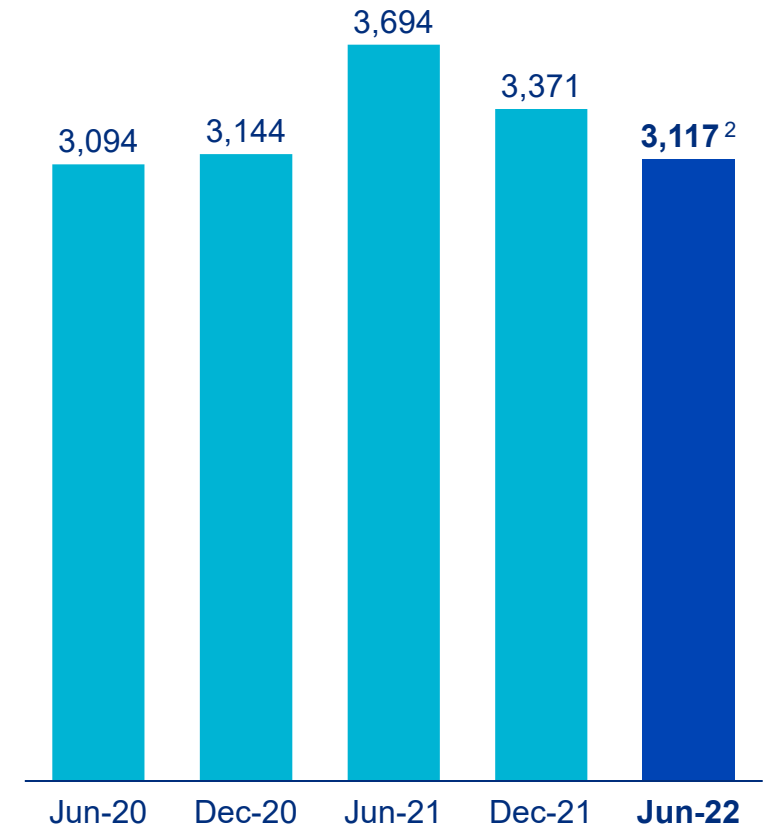
- Maintained investment grade credit ratings
- Strong balance sheet and cash flows allow us to simultaneously:
 - Increase shareholder returns
 - Invest for growth
 - Reposition the business for a low carbon future
- In the short to medium term, BlueScope will retain balance sheet capacity to fund investment for growth and major projects
- In the longer term, BlueScope will continue to target around \$400M net debt

Net cash / (debt)¹ (\$M)



Liquidity (\$M)

(undrawn facilities and cash)



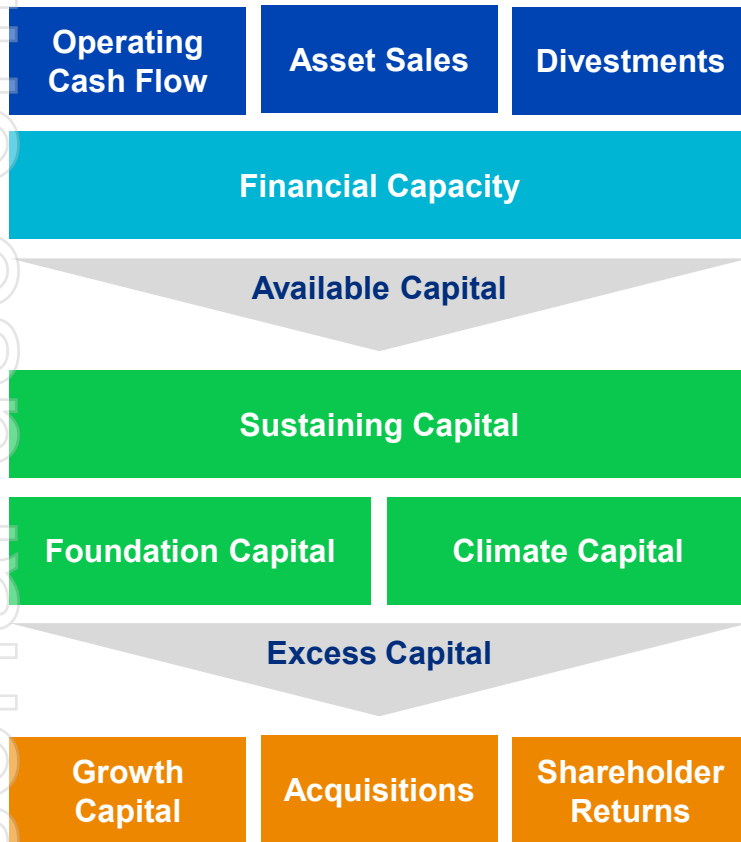
1. Includes the impact of lease liabilities under AASB16.

2. Includes \$628M liquidity in NS BlueScope Coated Products JV.

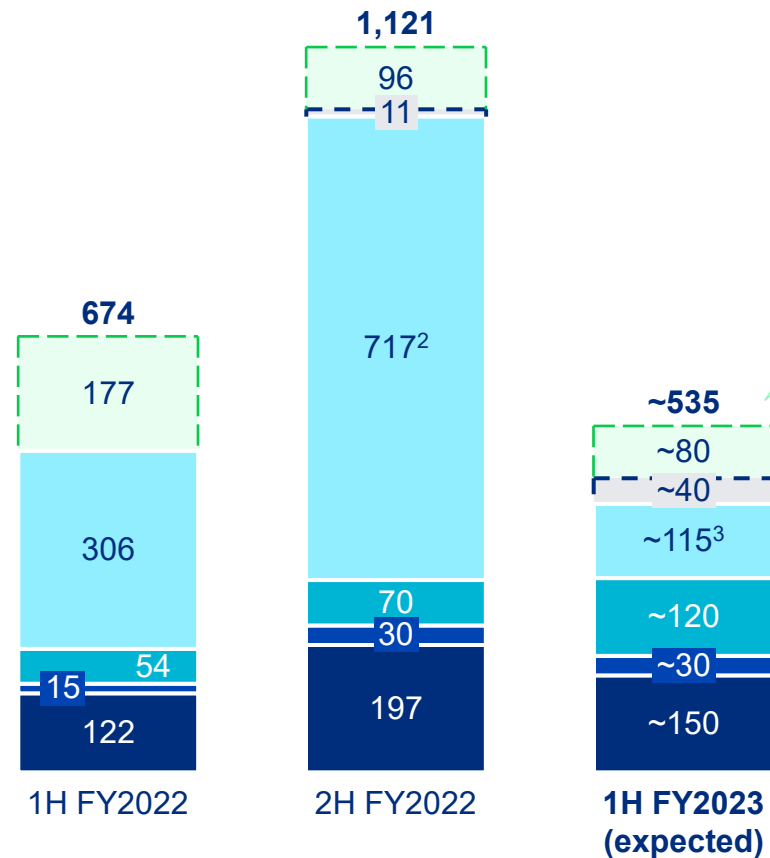
DISCIPLINED CAPITAL ALLOCATION CAPITAL EXPENDITURE

Investing for sustainable earnings growth

Capital allocation framework



Capital and acquisition expenditure¹ (\$M)



North Star Expansion¹

- Total project cost expected to be around 10% above the US\$700M initial estimate
- Total of US\$716M earned value to 30 June 2022
- Balance of capital spend expected in 1H FY2023

For more information on North Star expansion capital spend profile see page 83

- North Star expansion
- BF6 reline feasibility
- Acquisitions
- Growth
- Foundation
- Sustaining

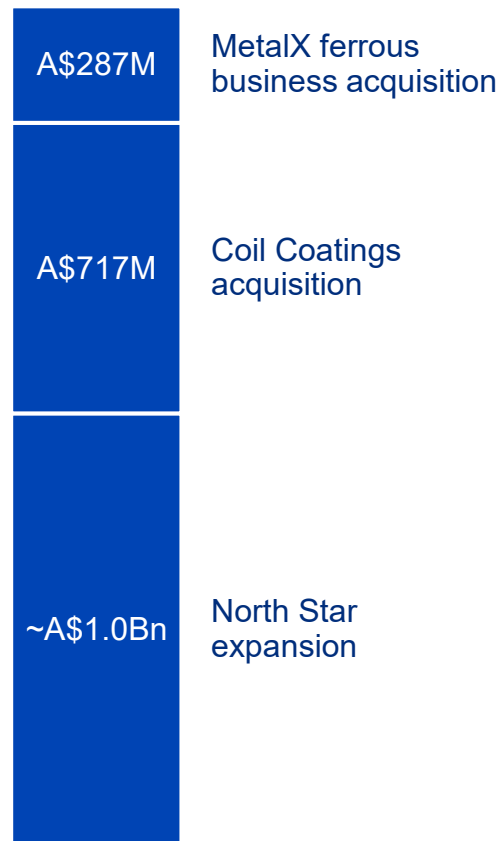
1. Reflects accounting capital spend including capital accruals; 2H FY2022 differs from cash capital expenditure shown on page 66 through an A\$24M increase in capital creditors (with an A\$24M decrease attributable to North Star expansion).
 2. Coil Coatings acquisition, completed 28 June 2022.
 3. Represents the acquisition of a ferrous scrap processing business located in Ohio, U.S in August 2022.

DISCIPLINED CAPITAL ALLOCATION FUTURE INVESTMENT PRIORITIES

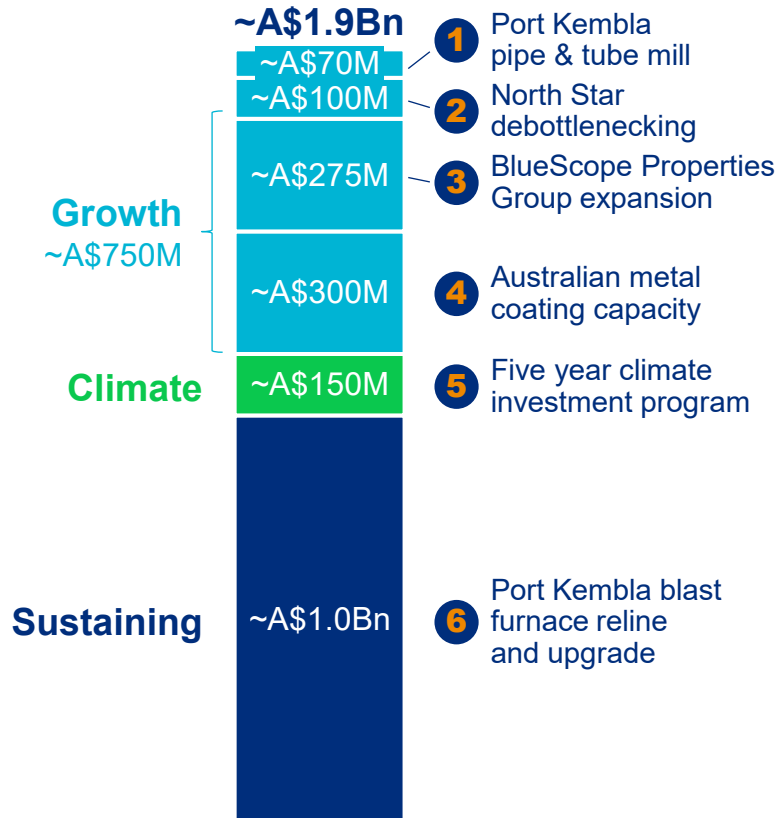
Indicative ~A\$1.9Bn of projects identified for growth, foundational investment and to position the business for a low carbon future

Recent investments (\$M)

~A\$2.0Bn



Future investment priorities¹ (\$M)



Project	FY23	FY27
1 New mill to support entry to a new pipe and tube product segment	■	
2 500ktpa incremental hot strip mill debottlenecking opportunity		■
3 Increased allocation of capital to carefully grow the business	■	
4 Exploring addition of metal coating capacity to support demand growth		■
5 Optimising current assets and preparing for new technologies	■	
6 Securing future iron supply for Port Kembla Steelworks		■

Investment projects are indicative only, and progress will be subject to BlueScope's rigorous multi-stage capital investment evaluation process

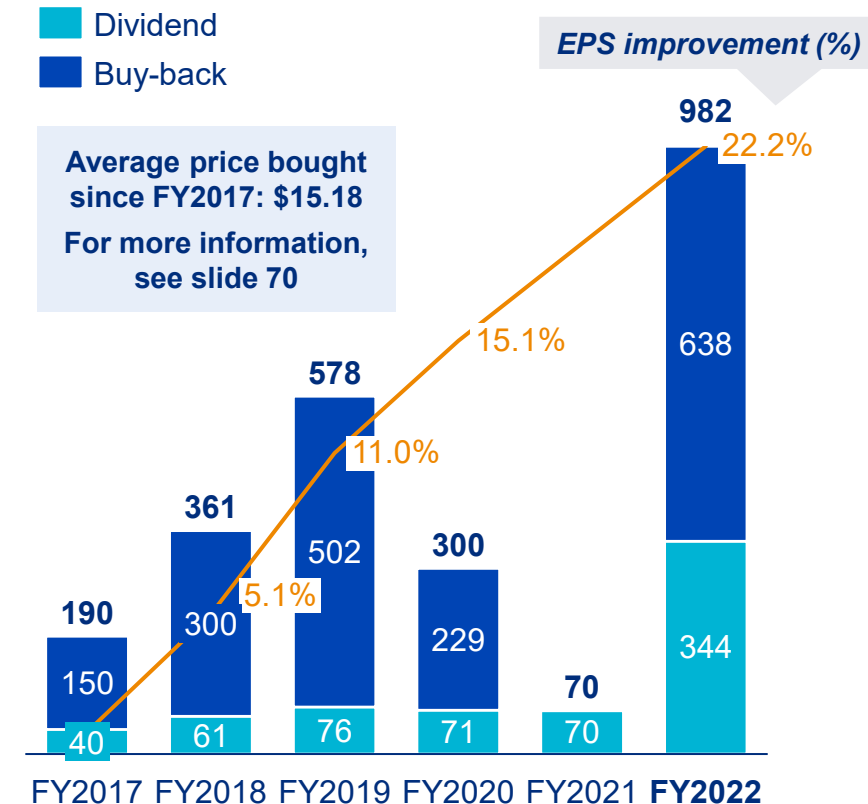
1. Projects are at various stages of evaluation; a number remain subject to management and Board review and approval (Port Kembla blast furnace reline, North Star debottlenecking and Australian metal coating capacity addition).

DISCIPLINED CAPITAL ALLOCATION SHAREHOLDER RETURNS

\$1Bn returned in FY2022; announced unfranked final dividend of 25 cps and extension of existing on-market buy-back program

- BlueScope's capital management policy is to distribute at least 50% of free cash flow to shareholders in the form of consistent dividends and buy-backs
- Following a review, in August 2021 the Board announced its intention to target an increased annual ordinary dividend of 50 cps per annum¹
 - As such, the Board has approved an unfranked final dividend of 25 cps
- With \$638M spent between August 2021 and 30 June 2022, the Board has approved an increase in the scale of the buy-back program to allow up to a further \$500 million³ to be bought over the next 12 months
 - This balances shareholder returns and our investment program
 - The timing and value of shares purchased will be dependent on the prevailing market conditions, share price and other factors
- Australian tax losses were exhausted early in 2H FY2022
 - Future franking of dividends is anticipated from any FY2023 interim dividend, subject to the timing of Australian cash tax payments and other conditions¹

Dividends paid and buy-backs² (\$M)



1. This will be subject to the Company's financial performance, business conditions, growth opportunities, capex and working capital requirements and the Board's determination at the relevant time.
 2. Chart reflects half year cash settlements of shares bought back and dividends paid.
 3. Includes \$12.5M of shares settled on 1 and 4 July 2022.

**Segment
guidance
for 1H FY2023**



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SEGMENT GUIDANCE FOR 1H FY2023

Outlook subject to assumptions and qualifiers referenced on page 40

Australian Steel Products

- Expect a lower result compared to 2H FY2022
- Similar domestic volumes
- Softer realised spreads driven by weaker lagged benchmark spreads
 - Unfavourable impact from higher priced raw materials in inventory
- Decreased coke earnings on lower margins and timing of shipments
- Non-repeat of 2H FY2022 \$53M non-cash contribution from the revaluation of the Finley Solar Farm PPA derivative

Building Products Asia & US

- Expect a result around two thirds of 2H FY2022
- North America – lower result due to cyclical margin compression driven by falling US steel prices
- ASEAN – softer results on weaker demand driven by congested channel inventories and falling price environment
- India – softer result on weaker demand in falling price environment
- China – stronger result on typical favourable seasonality

North Star

- Expect a result of around a quarter of 2H FY2022 due to benchmark Midwest HRC steel spreads continuing to contract back from record highs, partly offset by favourable realised pricing¹
- Expansion to progressively ramp-up during the half, but not likely to make a meaningful contribution in early stages

New Zealand & Pacific Islands

- Expect a moderately lower result than 2H FY2022 mainly due to higher coal costs
- Similar domestic volumes

Buildings & Coated Products US

- Expect a result around twice that of 2H FY2022
- Strong contribution from EBS business, benefitting from expanded margins on lower steel feed costs
- Expect negligible contribution from BlueScope Properties Group due to project timing
- Small contribution from BlueScope Coated Products as we integrate the business

Intersegment, Corporate & Group

- Expect similar corporate and intersegment costs

1. Benchmark prices may not be representative of realised mill prices due to a range of factors. Movements in prices across the majority of sales correlate with Midwest regional benchmark pricing, on a short lag; a minority of sales are priced on a longer term basis. Accordingly the degree of correlation between realised and benchmark prices can vary in a given half but is more fully reflected over the medium term.

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Group outlook and summary



1H FY2023 GROUP OUTLOOK¹

- Underlying EBIT in 1H FY2023 is expected to be in the range of \$800M to \$900M, driven particularly by significantly lower Midwest US HRC steel spreads and weaker Asian HRC steel spreads
- For the purposes of the outlook, the Company has made the following 1H FY2023 average assumptions:
 - US mini-mill benchmark spreads to be ~US\$400/t lower than 2H FY2022²
 - East Asian HRC price of ~US\$590/t³
 - 62% Fe iron ore price of ~US\$100/t CFR China³
 - Index hard coking coal price of ~US\$240/t FOB Australia³
 - A\$:US\$ at US\$0.70³
- Relative to 2H FY2022, expect similar underlying net finance costs, similar underlying tax rate and lower profit attributable to non-controlling interests
- These expectations are subject to spread, foreign exchange and market conditions.

1. Sensitivities can be found on page 71.

2. US mini-mill benchmark spreads quoted on a lagged basis in metric tonnes. Expected 1H FY2023 US mini-mill benchmark spread of ~US\$375/t, compared to US\$775/t in 2H FY2022.

3. Quoted on an unlagged basis for the six month period; volumes quoted in metric tonnes.

A RESILIENT BUSINESS DELIVERING RETURNS THROUGH THE CYCLE

A different kind of steel company being purpose-led, sustainability focussed and differentiated by strong brands

Well positioned with a high-quality asset portfolio to take advantage of favourable industry and end use trends

Disciplined approach to deliver returns through the cycle, a strong balance sheet and effective capital allocation

Robust performance with demonstrated strong return on invested capital, cash generation and shareholder returns

Deploying financial strength to secure a sustainable future, long-term growth and shareholder returns



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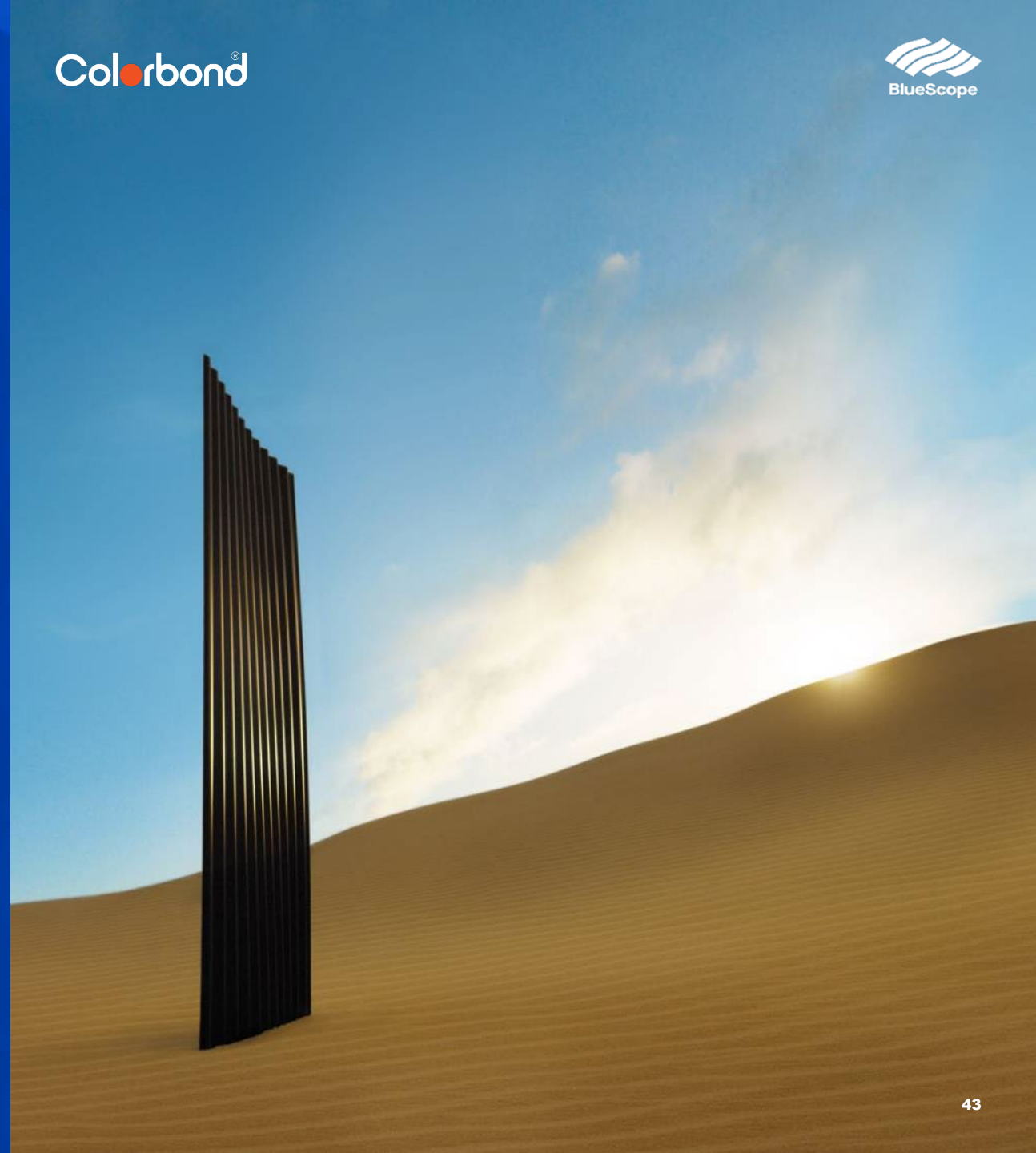
Questions



A Different Kind of Steel Company

What makes us different?

- 1 Purpose-led and sustainability focussed**
- 2 High-quality asset portfolio**
- 3 Leading product technologies, branding & channels**
- 4 Financial strength & cost competitiveness**
- 5 Deploying financial strength for long term sustainable growth and returns**



Our Bond

Our Customers
are our partners

Our People
are our strength

Our Shareholders
are our foundations

Our Local Communities
are our homes

Our Purpose

We create and inspire
smart solutions in steel,
to strengthen our
communities for the future.

1 PURPOSE-LED AND SUSTAINABILITY FOCUSSED FIVE KEY SUSTAINABILITY OUTCOMES



Sustainable growth and transformation

Operate and transform our business for enduring success with good governance, capital discipline, customer focus and strengthened people, process and technology capabilities



Safe, healthy and inclusive workplaces

Safe, healthy and inclusive workplaces that value diversity, inspire creativity, protect the environment and reflect the communities where we operate



Responsible products and supply chains

Foster responsibility, collaboration and innovation to provide smarter steel solutions



Climate action

Collaborate and act to reduce our impact on shared resources, utilise renewable energy and deliver on our 2050 net zero greenhouse gas emissions goal¹ and 2030 targets



Strong communities

A responsible community employer and partner, respecting local values and sharing success



1. Achieving the 2050 net zero goal is highly dependent on several enablers, including the commerciality of emerging and breakthrough technologies, the availability of affordable and reliable renewable energy and hydrogen, the availability of quality raw materials and appropriate policy settings.

1 PURPOSE-LED AND SUSTAINABILITY FOCUSED HEALTH AND SAFETY

Continuing to evolve our approach to safety by building capacity and driving a greater focus on engagement and learning

Our evolved approach means we:

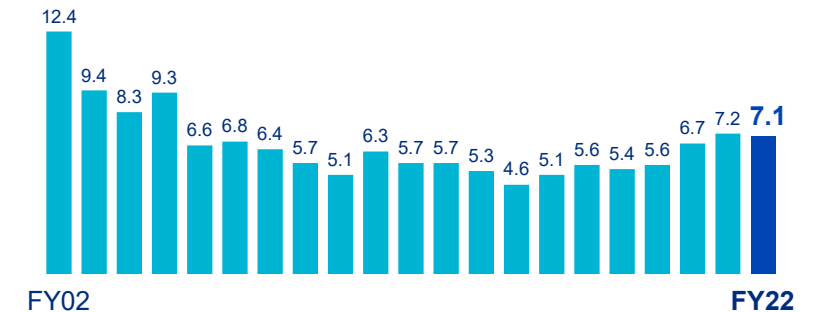
- Continue to drive and embed a culture of engagement and learning across the organisation, with a focus on the presence of capacity in systems and processes rather than an absence of incidents
- Systemise a culture of learning from the people who make and handle our products, and empower our people to be problem solvers to help identify and drive better ways to work
- Continue to acknowledge that human error is inevitable and the importance of strengthening controls to be tolerant of human error and resilient enough to recover when things go wrong

Balanced indicators

- Shifted indicators to more closely align with our strategic direction and industry standards, allowing us greater insight into HSE performance
- Focus on leading indicators for risk management, including risk control improvement projects and participation in leadership workshops
- Deriving meaningful insights from injury indicators, particularly relating to the presence of capacity in our processes and systems to reduce injury severity, both actual and potential

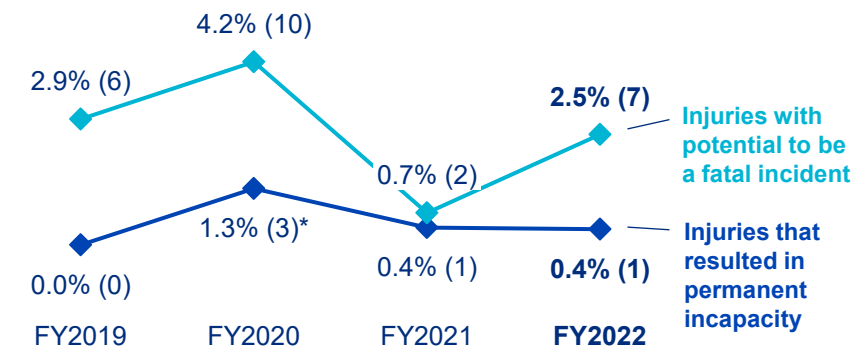
TRIFR

total recordable injury frequency rate, per million hours worked¹



Injury Severity

% (number of injuries)



1. BlueScope employees and contractors where the contractor is performing work undertaken under BlueScope's Health and Safety Management System/s.

* Includes contractor fatality at PKSW Berth

1 PURPOSE-LED AND SUSTAINABILITY FOCUSED CLIMATE ACTION

A range of opportunities in progress, supported by the 5-year \$150M climate investment program

Optimising current operating assets

Port Kembla, Aus

- Blast Furnace and carbon reduction digital twin model operational, supporting analysis of potential abatement opportunities
- Coke ovens gas injection pre-feasibility study complete
- Scrap melter pre-feasibility study underway
- Feasibility studies underway for:
 - Waste gas heat recovery plant
 - Off-gas energy generation unit
 - Upgraded slag granulation facility

Emerging and breakthrough technologies

Port Kembla, Aus

- Trial injections of biomass into the blast furnace underway, in partnership with ARENA and University of Wollongong
- Hydrogen DRI melter concept study commenced in partnership with Rio Tinto
- Hydrogen electrolyser feasibility study underway

Glenbrook, NZ

- Accelerating decarbonisation plans and actively evaluating technology options
- Partnership with Victoria University Wellington on hydrogen ironmaking research

Introducing BlueScopeX™

- Making investments in small-scale startups and businesses in the decarbonisation and energy efficient buildings space
- Provides BlueScope with insights and access to new technology, in areas relevant to Our Purpose
- Initial investments include Hysata, a start-up focussed on developing a new type of hydrogen electrolyser, which features a more efficient electrolysis cell

1 PURPOSE-LED AND SUSTAINABILITY FOCUSSED INCLUSION, DIVERSITY AND SOCIAL IMPACT

We continue to build an inclusive workforce, which reflects the diversity of the communities in which we operate, and are working to drive positive social impact and mitigate adverse impacts

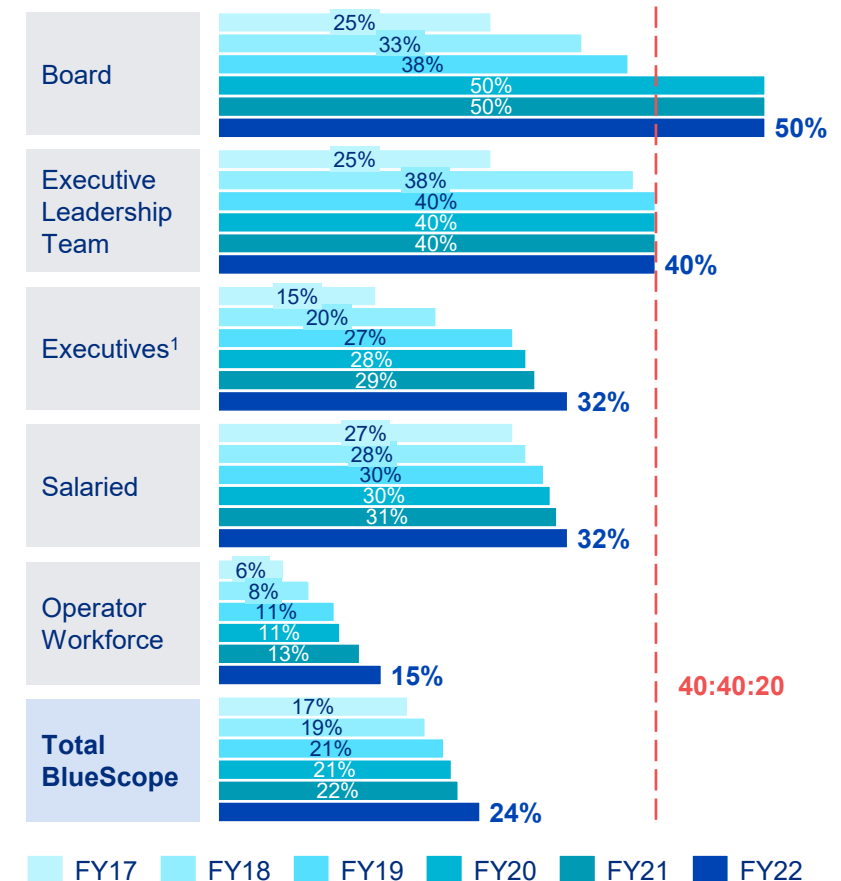
Inclusion & Diversity

- Female representation continues to grow across all segments of the workforce which illustrates our commitment to reflect the communities in which we operate
- Recruitment and retention has been challenging due to low unemployment, high job vacancies (particularly in the US) and pandemic-related impacts across our footprint
- Beyond gender strategies are emerging from our business units and are designed to suit local community needs (such as a focus on ethnicity in the US, for example, ethnically diverse recruitment of 41% for all new hires in FY2022 at Buildings North America)

Social Impact

- In FY2022, a human rights impact assessment was completed for our operations. This informed the areas of focus for BlueScope to be; hours of work, wages & benefits, forced labour, harassment & abuse and grievance mechanisms
- A Steering Committee was established to oversee the due diligence process and tracking of actions to mitigate any adverse impacts in which we may be involved
- First Nations engagement in Australia and New Zealand is one way we deliver positive social impact and recognise the importance of the diverse cultural heritage in our communities

Women in BSL workforce (%)



1. Includes all employees that have an executive contract (CEO -1, -2 and -3). 48

1 PURPOSE-LED AND SUSTAINABILITY FOCUSED SUPPLY CHAIN SUSTAINABILITY

We foster responsible business practices and uphold human rights through engagement, risk assessment and improvement activities

Our Approach



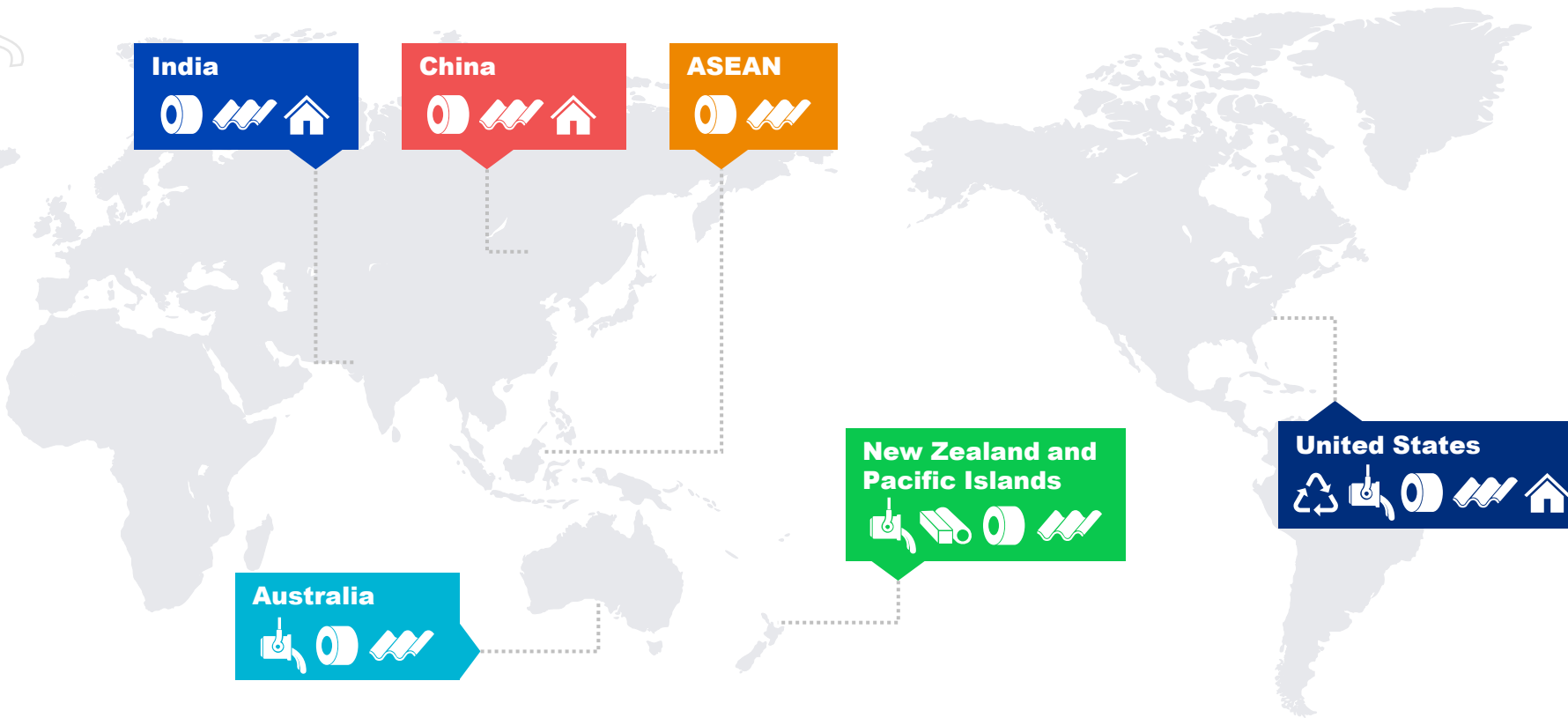
FY2022 Progress

- Completed the Engage and Assess process with 308 suppliers since the start of our responsible sourcing program in late FY2019
 - 139 assessments were completed in FY2022. Over 80% of these used the independent EcoVadis assessment process
- Assessments completed are a mix of new suppliers assessed and re-assessments
- Delays observed in assessment processes easing and no on-site assessments completed during FY2022 due to pandemic-related disruptions
- New Supply Chain Sustainability Manager commenced in February 2022, reporting to the Head of Group Procurement
- Continued to actively contribute to development of the Responsible Sourcing requirements for the new ResponsibleSteel™ standard for “Certified Steel”
- Continued engagement with Be Slavery Free as a Business Association member and the UN Global Compact Network Australia as a signatory

2 HIGH QUALITY ASSET PORTFOLIO

QUALITY ASSETS ACROSS LARGE AND GROWING MARKETS

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- Strong operating leverage from diverse business portfolio
- A leader in metal coating and painting for building and construction
- Iconic industrial brand position of COLORBOND® steel
- Integrated and resilient Australian business delivering returns across the cycle
- North Star, one of the most productive and profitable mini-mills in the US
- Footprint across high growth Asian markets

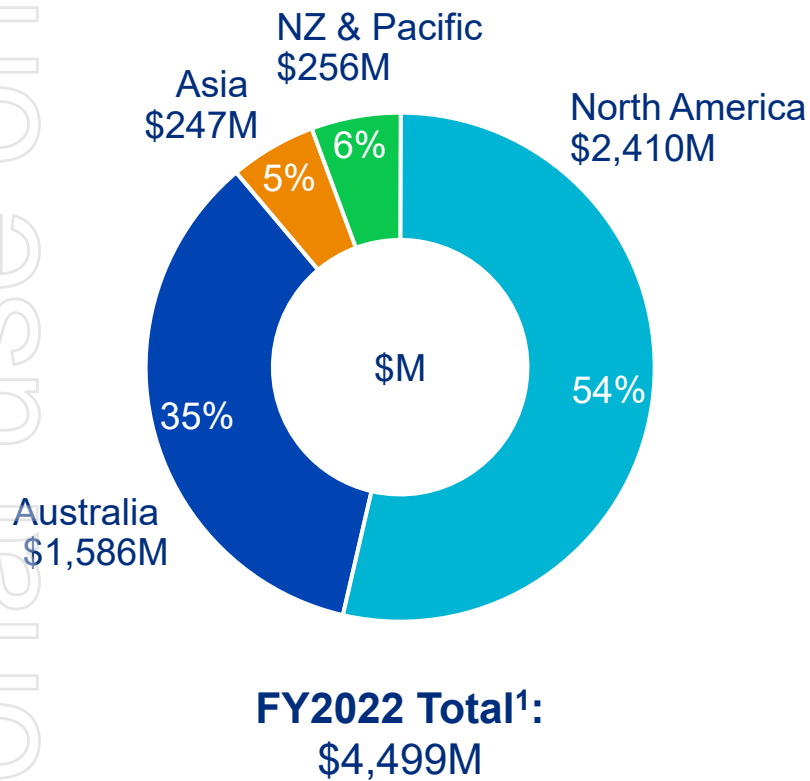
Key

 Recycling (scrap metal)	 Steelmaking (flat products)	 Metal coating and painting	 Long products (rebar, wire)	 Steel buildings and systems	 Steel building materials and components
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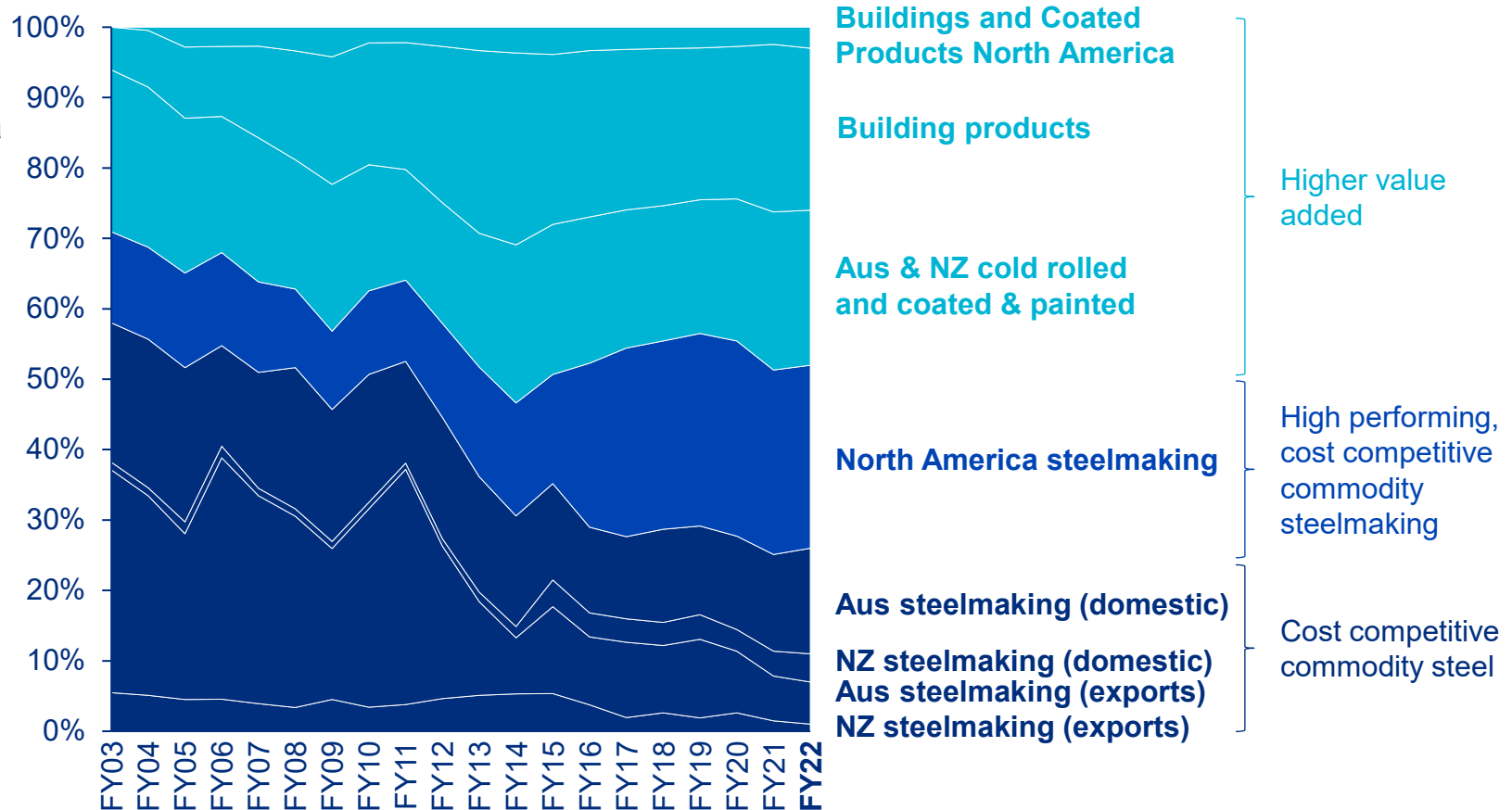
2 HIGH QUALITY ASSET PORTFOLIO DIVERSIFIED BUSINESS

Geographic diversity and increasing contribution from value-added products

Underlying EBITDA by region



BlueScope despatch volume mix



1. Total includes corporate costs & eliminations of \$162M, which then balances back to FY2022 underlying EBITDA of \$4,337M.

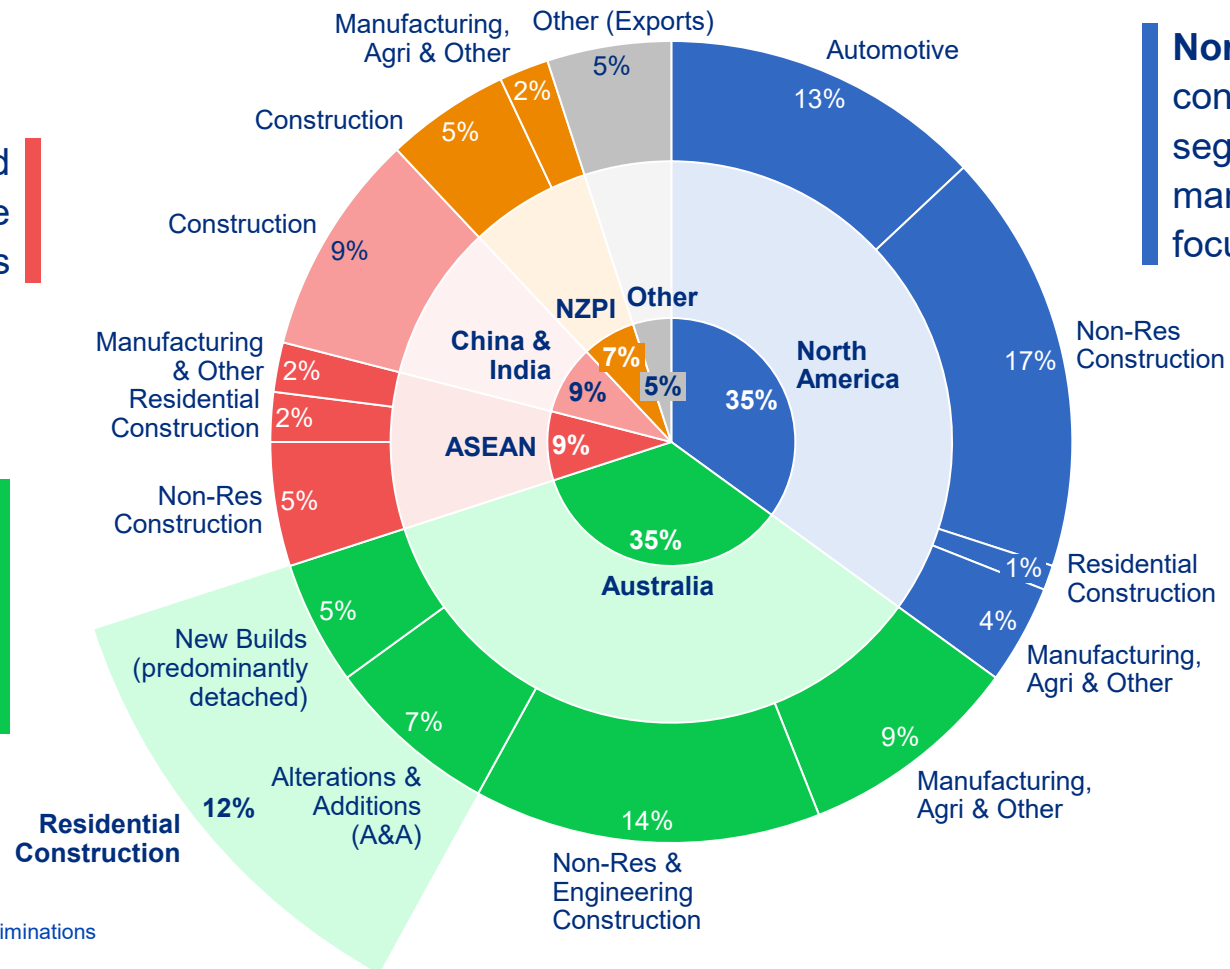
2 HIGH QUALITY ASSET PORTFOLIO BROAD EXPOSURE TO END-USE SEGMENTS

Broad exposure across geographies, largely focused on the building and construction industry

BlueScope indicative despatch volume split by region and end-use segment¹

Asia: a diversified portfolio of end-use segments and countries

Australian Residential: predominantly exposed to A&A and new detached dwelling construction, with limited exposure to multis



North Star: exposed mainly to the automotive, construction and manufacturing end-use segments; consistently sells all of the product it manufactures; high quality products and strong focus on customer service

North American Construction: mixed across commercial, industrial, government and residential sectors, through sales of hot rolled products, metal coated and painted products and engineered buildings

1. CY2021 data, excludes intercompany eliminations

3 LEADING PRODUCT TECHNOLOGIES

Continued investment in research & development to maintain leadership in steel coating and painting technologies

Product Technology and Development Leadership

- Advanced pre-painted and metallic coating development for building, construction and home appliance segments
 - Development of the innovative COLORBOND® steel Matt paint finishes
 - Roll out of leading proprietary AM¹ metal coating technology within our footprint
- Technical product assessment methods providing deep understanding of product performance in both accelerated and real outdoor exposure conditions
 - In-house NATA² certified product testing capability – building codes, standards, corrosion, durability

Process Innovation and Advanced Testing

- Continued focus on developing and improving production and design processes
 - Continuous coil painting process technology (e.g. high speed, inline MCL painting)
 - Collaborative innovation capabilities (including working with academia and third parties to innovate)
 - Development and management of intellectual property and know-how
 - Product design and innovation processes – including Design Thinking and Stage Gate processes



1. AM coating: Introduces magnesium into aluminium-zinc alloy (AZ) coating, which improves galvanic protection over AZ coating by activating the aluminium AZ coating: Steel with a protective alloy coating of zinc and aluminium to protect its steel base against corrosion.
 2. National Association of Testing Authorities.

3 LEADING BRANDS AND CHANNELS

A portfolio of many well-known and respected names to support our premium branded positions; clear focus on knowing our end customers and maintaining strong channels to market

	Brands	Channels
Australia	 	
New Zealand	 	
Asia	 	
North America	 	

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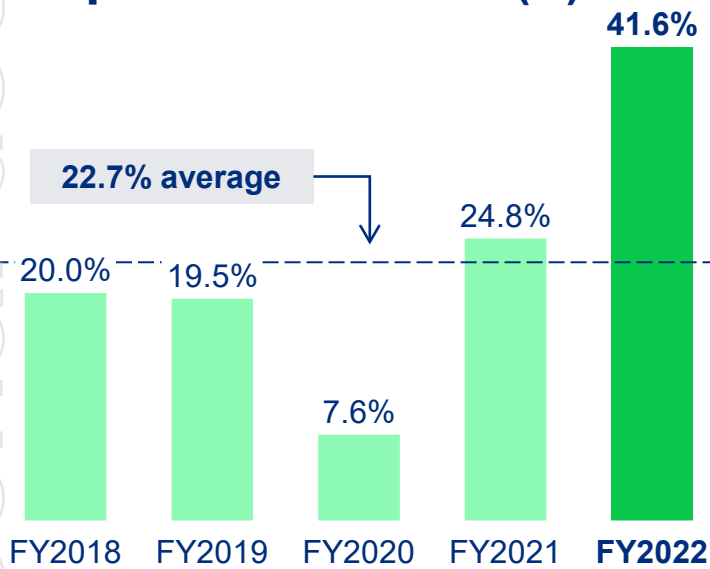
4 FINANCIAL STRENGTH & COST COMPETITIVENESS GUIDED BY OUR FINANCIAL FRAMEWORK

Strong returns, a robust balance sheet and a disciplined approach to capital allocation

Returns Focus

Focus on ROIC and free cash generation

Group ROIC¹ Performance (%)



Robust Capital Structure

Maintaining a strong balance sheet

~\$367M NET CASH
at 30 June 2022

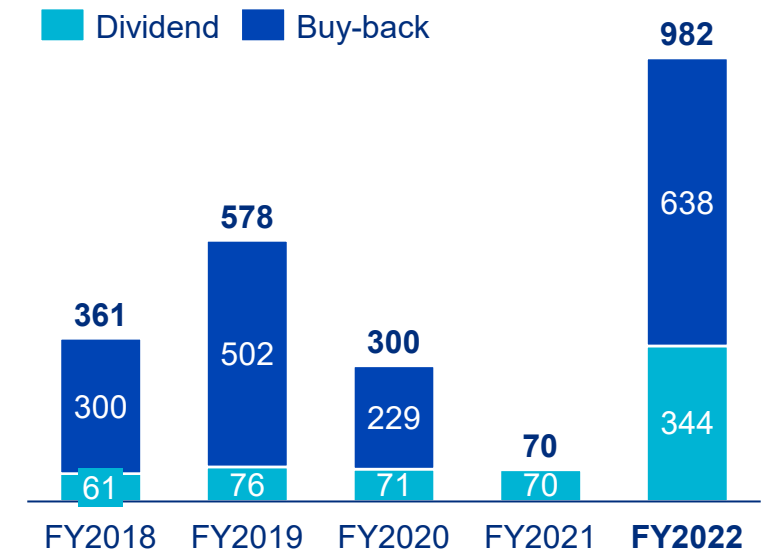
~\$3.1Bn LIQUIDITY
at 30 June 2022

INVESTMENT GRADE
credit ratings

Disciplined Capital Allocation

Targeting shareholder returns
>50% of free cash flow

Dividends paid and buy-backs² (\$M)



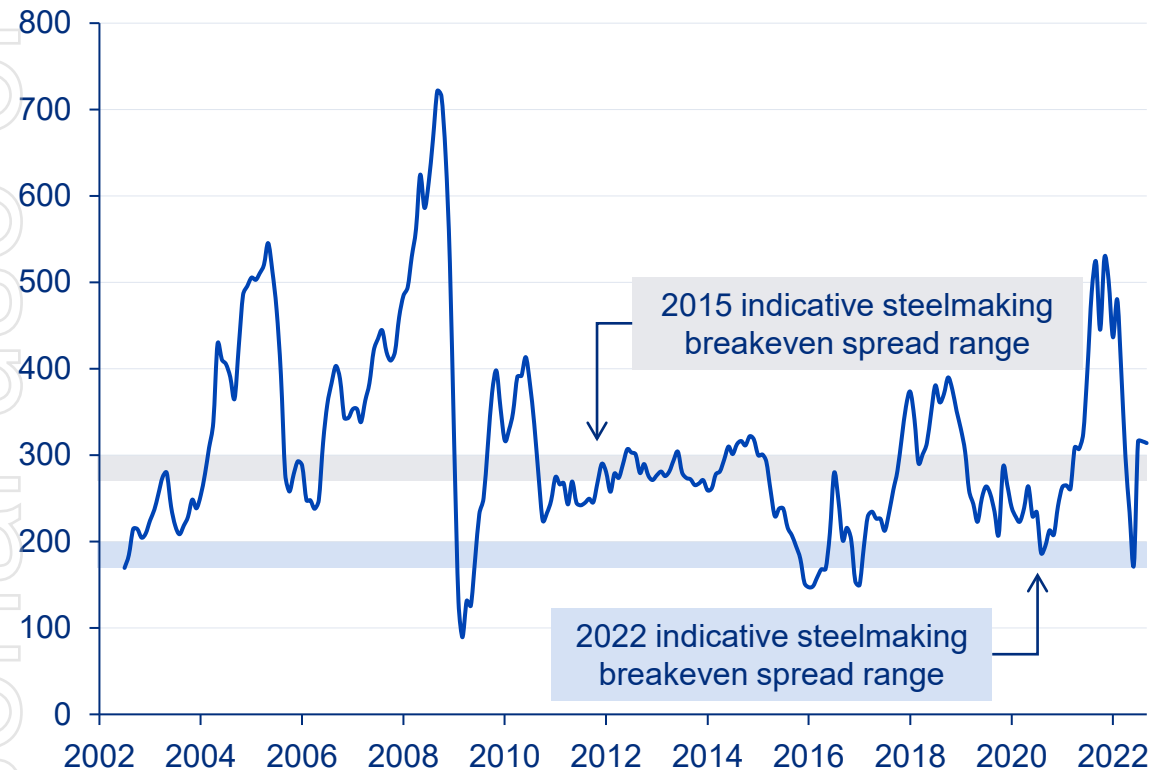
1. Return on Invested Capital – calculated as last 12 months' underlying EBIT over trailing 13 month average capital employed.
2. Chart reflects half year cash settlements of shares bought back and dividends paid.

4 FINANCIAL STRENGTH & COST COMPETITIVENESS

AUSTRALIAN STEEL PRODUCTS

Australian steelmaking breakeven at minimum recent spreads; benefits from vertical integration

Asian steel spread¹ & estimated steelmaking cash breakeven² (US\$/t)



The value of vertical integration

Synergies between steelmaking and coated

- Clear objective of optimising profitability across the entirety of Port Kembla operations
- Units fully integrated across the value chain to drive productivity and optimise product flows in response to market needs
- Working capital, supply chain and freight all optimised
- Focused customer service – single point of contact
- Shared overhead costs

Moderation of earnings volatility

- Earnings volatility moderated by ability to capture margin in:
 - steelmaking, at times of high HRC prices, or
 - coating and painting, at times of low HRC prices, given the more stable nature of COLORBOND® steel earnings

Value of channel participation

- Delivering pull-through demand for both steelmaking and coating and painting
- Customer intimacy facilitates knowledge of regional and local requirements and ability to respond

1. 'Indicative steelmaker HRC spread' representation based on simple input blend of 1.5t iron ore fines and 0.71t hard coking coal per output tonne of steel. Chart is not a specific representation of BSL realised HRC spread (eg does not account for iron ore blends, realised steel prices etc), but rather is shown to primarily demonstrate movements from period to period. SBB East Asia HRC price lagged by three months up to Dec 2017, four months thereafter – broad indicator for Australian domestic lag, but can vary. Indicative iron ore pricing: 62% Fe iron ore fines price assumed. Industry annual benchmark prices up to March 2010. Quarterly index average prices lagged by one quarter from April 2010 to March 2011; 50/50 monthly/quarterly index average from April 2011 to December 2012. Monthly thereafter. FOB Port Hedland estimate deducts Baltic cape index freight cost from CFR China price. Lagged by three months. Indicative hard coking coal pricing: low-vol, FOB Australia. Industry annual benchmark prices up to March 2010; quarterly prices from April 2010 to March 2011; 50/50 monthly/quarterly pricing from April 2011 to Dec 2017; monthly thereafter. Lagged by two months up to Dec 2017; three months thereafter.

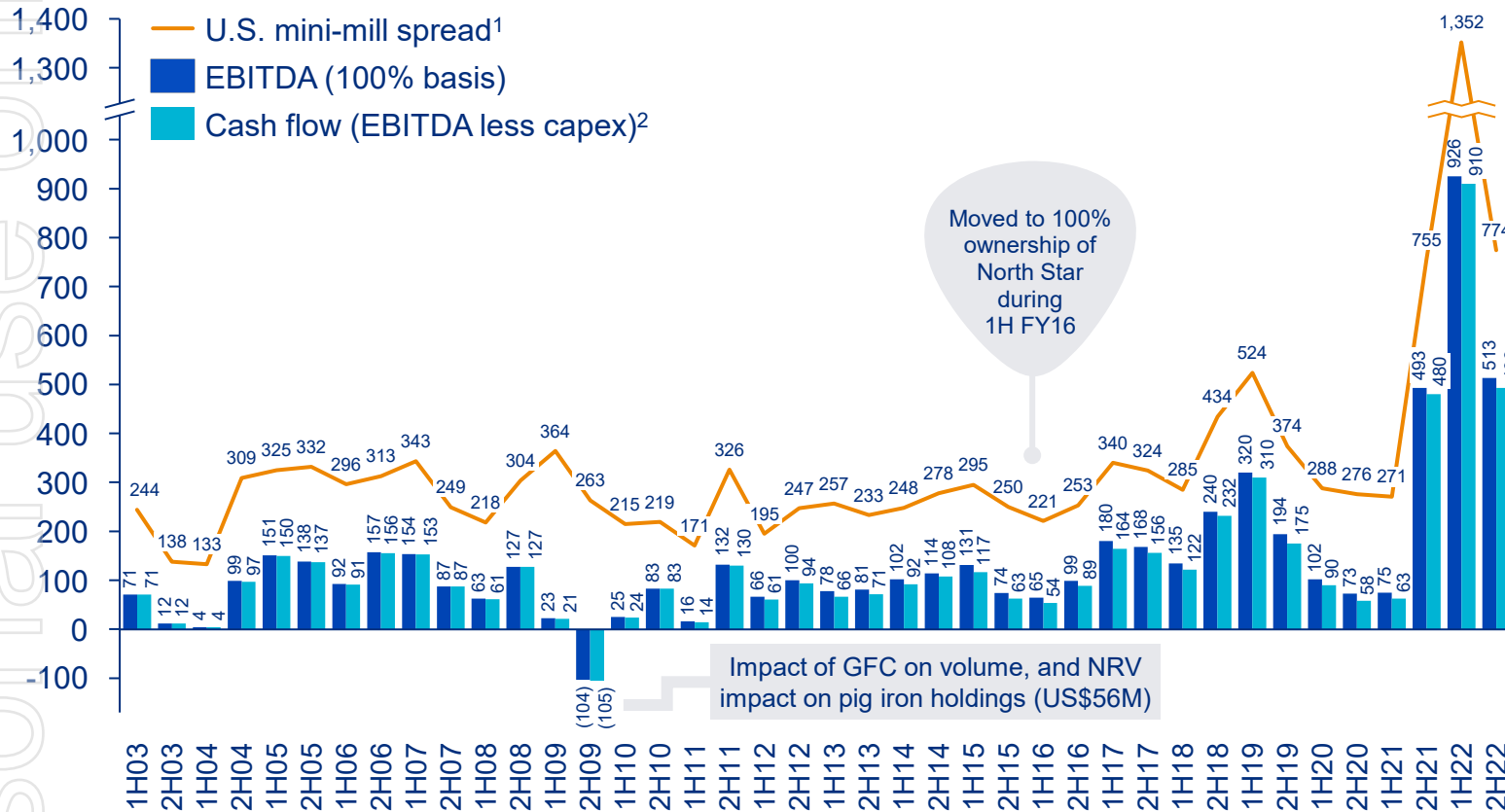
2. EBITDA less stay-in-business capital expenditure

4 FINANCIAL STRENGTH & COST COMPETITIVENESS

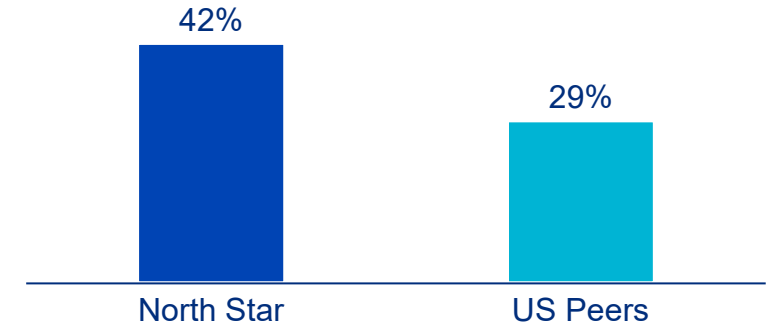
NORTH STAR

Strong EBITDA and cash generation through the cycle; industry leading margins; consistently full utilisation

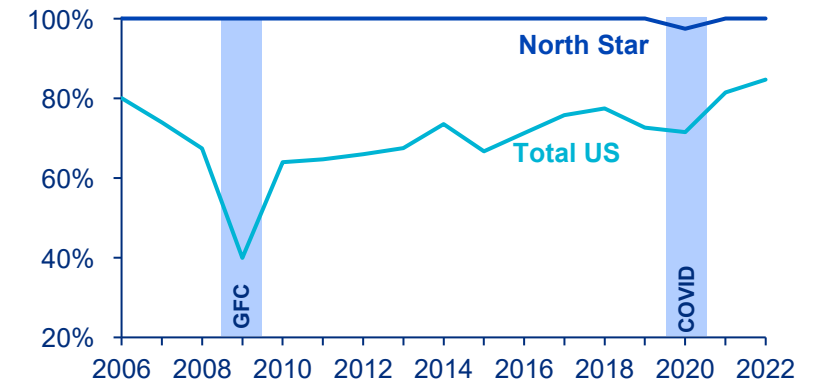
US\$M EBITDA and spread (100% basis)



EBIT margins³ (%)



US steel mill capacity utilisation⁴

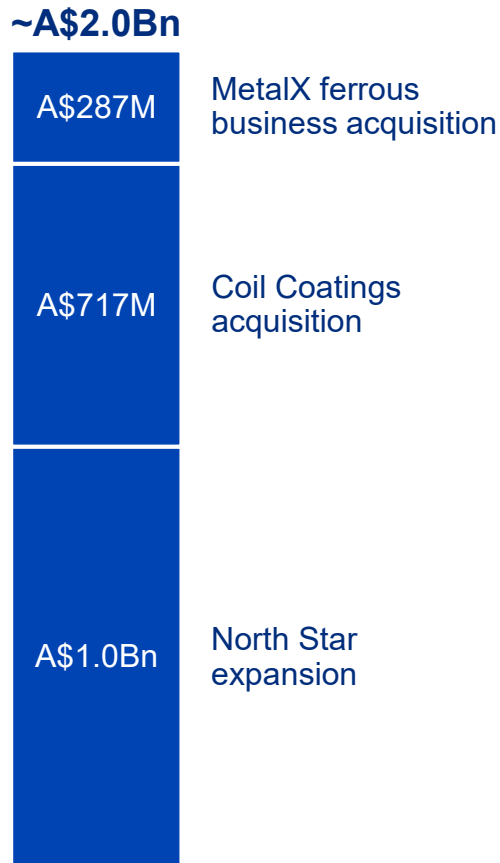


1. US Midwest mini-mill HRC spread (metric) – based on CRU Midwest HRC price (assuming illustrative one month lag), SBB #1 busheling scrap price (assuming one month lag) and CRU NOLA pig iron price (assuming two month lag); assumes raw material indicative usage of 1.1t per output tonne. Note, North Star sales mix has longer lags.
 2. Capex is presented on an accrual basis, and as such excludes movements in capital creditors. Excludes North Star expansion CAPEX.
 3. Reflects FY2021 North Star underlying EBIT margin. Peer margin data sourced from publicly available company information, simple average of North American peers using relevant segment information.
 4. Source: CRU, AISI, company data

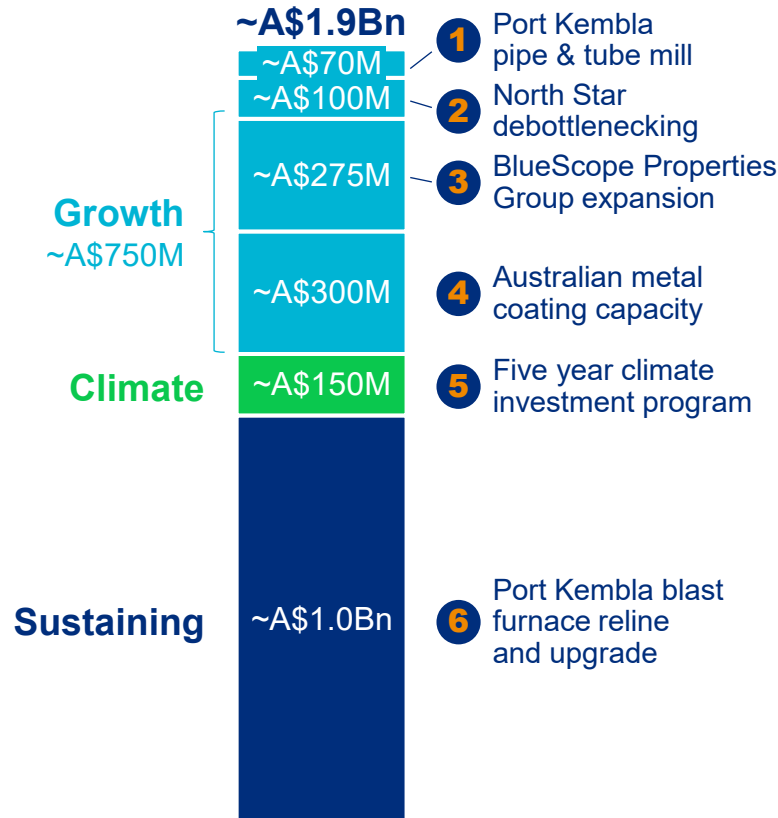
5 DEPLOYING FINANCIAL STRENGTH FUTURE INVESTMENT PRIORITIES

Indicative ~A\$1.9Bn of projects identified for growth, foundational investment and to position the business for a low carbon future

Recent investments (\$M)



Future investment priorities¹ (\$M)



Project	FY23	FY27
1 New mill to support entry to a new pipe and tube segment	█	
2 500ktpa incremental hot strip mill debottlenecking opportunity		█
3 Increased allocation of capital to carefully grow the business	█	
4 Exploring addition of metal coating capacity to support demand growth		█
5 Optimising current assets and preparing for new technologies	█	█
6 Securing future iron supply for Port Kembla Steelworks		█

Investment projects are indicative only, and progress will be subject to BlueScope's rigorous multi-stage capital investment evaluation process

1. Projects are at various stages of evaluation; a number remain subject to management and Board review and approval (Port Kembla blast furnace reline, North Star debottlenecking and Australian metal coating capacity addition).

5 DEPLOYING FINANCIAL STRENGTH DIGITALLY TRANSFORMING OUR BUSINESS

Delivering the next wave of customer, growth and productivity improvements through technology

Strengthen foundations to accelerate value

Capabilities	Right skills and behaviours
Data and platforms	Investing in enabling platforms
Partnerships	Strong technology and strategic partnerships

Use cases delivering value in strategic focus areas



Manufacturing Excellence



Connected Supply Chain



Sales and Marketing



Support Functions

Transfer learnings

- Extend proven use cases to other areas
- Transfer knowledge and learnings across the enterprise

Manufacturing Excellence

Step change in quality, cost and throughput

Examples include:

- Asset intelligence (predictive maintenance)
- Process optimisation
- Energy optimisation

Connected Supply Chain

Improve service levels and optimise inventory and costs

Examples include:

- Demand planning
- Inventory optimisation
- Order tracking
- Network optimisation

Sales and Marketing

Drive growth and profitability with the right commercials

Examples include:

- Pricing enablement
- Customer platforms
- Process automation

Support Functions

Improve employee experiences through efficient and effective processes

Examples include:

- Robotic process automation
- Data visualisation & performance reporting

5 DEPLOYING FINANCIAL STRENGTH INVESTING IN GROWTH AT ASP

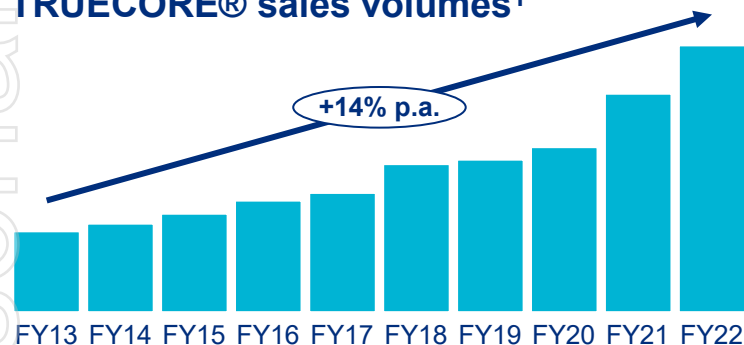
A wide range of low capital growth opportunities in intermaterial applications

Premium coated and painted products

Residential steel framing

- Sales of TRUECORE® steel continue to increase on the back of robust residential demand and intermaterial growth
- Continuing to invest in consumer branding & promotion, including on major programs
- Partnering with builders to promote the benefits through the channel, including co-branding and collateral support

TRUECORE® sales volumes¹



Cladding & facade applications

- AZURE® range of façade products provide an attractive alternative cladding solution given the aesthetic and durable properties of COLORBOND® steel, and low combustibility
- Increased use of COLORBOND® steel in residential cladding, with preference towards Matt steel colours across a range of profiles from the rollforming channel

Metal coating capacity addition

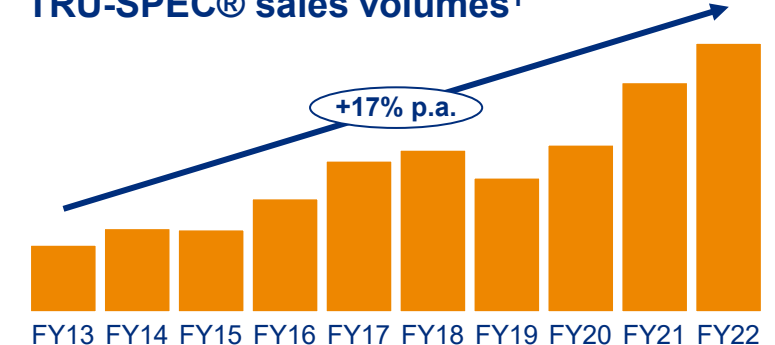
- Exploring addition of metal coating capacity to support demand growth
- Feasibility study of a ~200ktpa capacity line underway; highly indicative cost of around \$300M

Value-added commodity products

TRU-SPEC® coil plate

- Invested in a new 160kt stretch levelling coil plate line at Port Kembla in order to meet the increased demand levels
- Increased capacity provides the opportunity to further grow TRU-SPEC® steel sales, as well as reducing complexity and cost in the supply chain, and improving the service offer for customers

TRU-SPEC® sales volumes¹



¹. Domestic prime sales volume ex-mill

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Additional Information: Group-level Material

恒丽板
Colorbond®

BlueScope



FINANCIAL HEADLINES

\$M (unless marked)	TWELVE MONTHS ENDED		FY2022 vs FY2021
	30 JUNE 2021	30 JUNE 2022	
Total revenue	12,902.3	19,029.9	↑
External despatches of steel products (kt)	7,709.5	7,696.2	↓
EBITDA – Underlying ¹	2,211.6	4,336.7	↑
EBIT – Reported	1,758.5	3,848.9	↑
– Underlying ¹	1,723.8	3,787.2	↑
NPAT – Reported	1,193.3	2,810.2	↑
– Underlying ¹	1,166.3	2,701.1	↑
EPS – Reported	237.0 cps	571.5 cps	↑
– Underlying ¹	231.6 cps	549.4 cps	↑
Underlying EBIT Return on Invested Capital	24.8%	41.6%	↑
Net Cashflow From Operating Activities	1,658.2	2,472.0	↑
– After capex	897.8	1,708.3	↑
Final dividend	25 cps	25 cps	—
Net cash / (debt) ²	798.1	367.1	↓

1. Refer to page 63 for a detailed reconciliation of reported to underlying results

2. Includes capitalised lease liabilities under AASB16

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RECONCILIATION BETWEEN REPORTED AND UNDERLYING EBIT AND NPAT¹

\$M	FY2021		FY2022	
	EBIT \$M	NPAT \$M	EBIT \$M	NPAT \$M
Reported results	1,758.5	1,193.3	3,848.9	2,810.2
<i>Underlying adjustments</i>				
Discontinued business (gains) / losses	(9.6)	(9.0)	(3.0)	(1.9)
Asset impairments / (write-backs)	-	-	(37.3)	(11.5)
Business development and acquisition costs	7.9	4.2	24.3	19.0
Restructuring & redundancy costs	6.2	4.3	-	-
Asset sales	(12.8)	(9.2)	-	-
Gain on lease termination	-	-	(5.1)	(3.2)
Pension fund adjustment	(26.4)	(16.3)	(40.6)	(30.0)
Tax asset impairment / (write-back)	-	(10.6)	-	(85.1)
US Federal tax payable on internal entity transfer	-	9.6	-	-
Underlying results	1,723.8	1,166.3	3,787.2	2,701.1

1. Underlying EBIT and NPAT are provided to assist readers to better understand the underlying consolidated financial performance. Underlying information, whilst not subject to audit or review, has been extracted from the financial report which has been audited. Further details can be found in Tables 12 and 13 of the Operating and Financial Review for the financial year ended 30 June 2022 (document under Listing Rule 4.3A).

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UNDERLYING EARNINGS, NET FINANCE AND TAX COST

\$M	1H FY2022	2H FY2022	FY2022
Underlying EBIT	2,204.1	1,583.1	3,787.2
Underlying finance costs	(37.1)	(34.2)	(71.3)
Interest revenue	6.5	6.8	13.3
Profit from ordinary activities before tax	2,173.5	1,555.7	3,729.2
Underlying income tax (expense)/benefit	(496.6)	(398.0)	(874.0)
Underlying NPAT from ordinary activities	1,676.9	1,1178.3	2,855.2
Net (profit)/loss attributable to non-controlling interests	(103.6)	(50.5)	(154.1)
Underlying NPAT attributable to equity holders of BSL	1,573.3	1,127.8	2,701.1

**23.4%
effective
underlying
tax rate**

Breakdown of net finance costs

Reg-S Bonds	19.1
Core bilateral loan facility charges	7.4
Leases	27.8
Amortisation of borrowing costs and present value charges (non-cash)	6.8
Other finance costs (incl NS BlueScope interest costs)	10.2
Less, interest income	(13.3)
Total net interest	58.0

Current estimated cost of facilities:

- Approximately 4.3% interest cost on gross drawn debt (which was ~\$1,306M at 30 June 2022) including ~\$28M lease interest charge; plus
- commitment fee on undrawn part of ~\$1,078M of domestic facilities of 0.7%; plus
- amortisation of facility establishment fees, discount cost of long-term provisions and other of ~\$5M pa;
- less: interest on cash (at ~0.3% pa)

SUMMARY OF FINANCIAL ITEMS BY SEGMENT

Sales revenue

\$M	FY2021	1H FY2022	2H FY2022	FY2022
Australian Steel Products	5,848.5	3,963.0	4,265.7	8,228.7
North Star BlueScope Steel	2,377.7	2,436.5	2,058.0	4,494.5
Buildings & Coated Products North America	1,098.7	744.5	841.8	1,586.3
Building Products Asia & North America	3,125.6	2,158.4	2,132.5	4,290.9
New Zealand and Pacific Islands	894.3	518.0	607.2	1,125.2
Intersegment, Corporate & Discontinued	(471.8)	(401.7)	(333.0)	(734.7)
Total	12,873.0	9,418.7	9,572.2	18,990.9

Underlying EBITDA

\$M	FY2021	1H FY2022	2H FY2022	FY2022
Australian Steel Products	961.8	836.4	772.7	1,609.1
North Star BlueScope Steel	741.4	1,264.9	727.2	1,992.1
Buildings & Coated Products North America	112.3	30.8	92.5	123.3
Building Products Asia & North America	422.2	310.6	198.9	509.5
New Zealand and Pacific Islands	151.6	99.7	156.9	256.6
Intersegment, Corporate & Discontinued	(177.7)	(81.4)	(72.5)	(153.9)
Total	2,211.6	2,461.0	1,875.7	4,336.7

Total steel despatches

'000 tonnes	FY2021	1H FY2022	2H FY2022	FY2022
Australian Steel Products	3,146.4	1,582.6	1,573.7	3,156.3
North Star BlueScope Steel	2,083.1	1,016.0	1,027.0	2,043.0
Buildings & Coated Products North America	192.8	112.8	115.0	227.8
Building Products Asia & North America	1,892.3	922.8	914.0	1,836.8
New Zealand and Pacific Islands	627.3	283.8	302.8	586.6
Intersegment, Corporate & Discontinued	(232.4)	(73.6)	(80.7)	(154.3)
Total	7,709.5	3,844.4	3,851.8	7,696.2

Underlying EBIT

\$M	FY2021	1H FY2022	2H FY2022	FY2022
Australian Steel Products	674.3	687.8	610.2	1,298.0
North Star BlueScope Steel	677.2	1,228.5	671.6	1,900.1
Buildings & Coated Products North America	87.5	18.0	79.3	97.3
Building Products Asia & North America	333.5	265.6	153.3	418.9
New Zealand and Pacific Islands	130.1	86.2	142.4	228.6
Intersegment, Corporate & Discontinued	(178.8)	(82.0)	(73.7)	(155.7)
Total	1,723.8	2,204.1	1,583.1	3,787.2

CASH FLOW STATEMENT

\$M	FY2021	1H FY2022	2H FY2022	FY2022
Reported EBITDA	2,246.3	2,514.3	1,884.0	4,398.3
Adjust for other cash profit items	(12.6)	(9.2)	(42.5)	(51.7)
Cash from operations	2,233.7	2,505.1	1,841.5	4,346.6
Working capital movement (inc provisions)	(447.4)	(1,141.0)	(258.2)	(1,399.2)
Gross operating cash flow	1,786.3	1,364.1	1,583.3	2,947.4
Financing costs	(68.3)	(37.0)	(33.4)	(70.4)
Interest received	9.0	6.4	6.5	12.9
Income tax paid ¹	(68.8)	(260.8)	(157.1)	(417.9)
Net operating cash flow	1,658.2	1,072.7	1,399.3	2,472.0
Capex: payments for P, P & E and intangibles ²	(760.4)	(385.1)	(378.6)	(763.7)
Other investing cash flow	3.0	(285.0)	(711.1)	(996.1)
Net cash flow before financing	900.8	402.6	309.6	712.2
Buy-backs of equity	-	(284.9)	(353.2)	(638.1)
Dividends to BSL shareholders	(70.5)	(221.6)	(122.4)	(344.0)
Dividends to non-controlling interests	(30.4)	-	(69.1)	(69.1)
Net drawing / (repayment) of borrowings	(96.5)	61.0	39.6	100.6
Net drawing / (repayment) of leases	(101.5)	(51.7)	(53.0)	(104.7)
Other	3.0	1.6	2.1	3.7
Net increase/(decrease) in cash held	604.9	(93.0)	(246.4)	(339.4)

Driven by record pricing and increased volumes

Includes \$285M investment in North Star expansion

Includes \$280M acquisition of MetalX ferrous scrap recycling business and \$717M acquisition of Coil Coatings business

1. As at 30 June 2022, the BlueScope Australian consolidated tax group has consumed all of the previously carried forward tax losses.

2. 2H FY2022 cash capex of \$379M; accounting capital spend including capital accruals of \$403M

BALANCE SHEET

\$M	30 Jun 2021	31 Dec 2021	30 Jun 2022
Assets			
Cash	1,961.9	1,903.6	1,682.7
Receivables and Contract Assets *	1,682.4	1,877.7	2,215.3
Inventory *	2,379.8	3,358.5	3,767.7
Property, Plant & Equipment	4,521.9	4,880.6	5,266.8
Right Of Use Assets	357.9	328.8	374.4
Intangible Assets	1,695.9	1,934.5	2,709.1
Other Assets	549.2	513.6	594.5
Total Assets	13,149.0	14,797.3	16,610.5
Liabilities			
Trade & Sundry Creditors *	2,066.7	2,103.9	2,488.3
Capital & Investing Creditors	169.1	185.2	226.2
Borrowings	622.5	705.0	777.2
Lease Liabilities	541.3	502.7	538.4
Deferred Income and Contract Liabilities *	308.7	336.9	421.9
Retirement Benefit Obligations	196.3	137.0	48.5
Provisions & Other Liabilities	1,084.0	1,264.7	1,661.9
Total Liabilities	4,988.6	5,235.4	6,162.4
Net Assets	8,160.4	9,561.9	10,448.1
Note *: Items included in net working capital	1,686.8	2,795.4	3,072.8

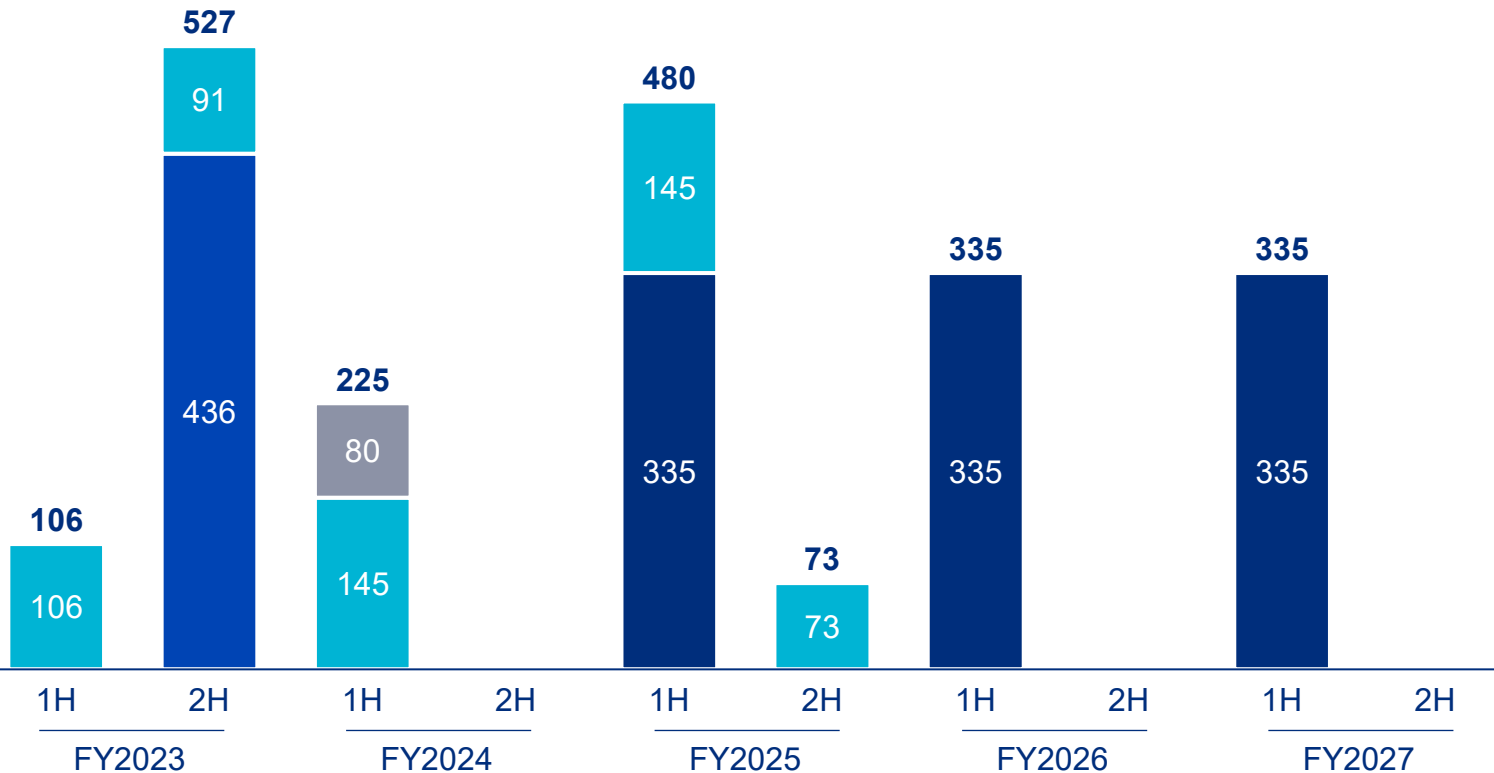
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PRUDENT MATURITY PROFILE

Syndicated facility replaced in July 2021 with bilateral facilities with relationship bank group – extending tenor and reducing cost of main revolving debt facilities

Maturity profile¹ (\$M)

■ Bilateral Loan Agreements
 ■ Reg-S Bonds
 ■ NS BlueScope JV facilities (100%)
 ■ Inventory Finance



Sale of receivables program:

- In addition to debt facilities, BlueScope had \$394M of off-balance sheet sale of receivables programs, of which \$394M was drawn at 30 June 2022

Group Bilateral Loan Agreement and inventory facilities remained undrawn at 30 June 2022

1. Based on A\$:US\$ at US\$0.6877 at 30 June 2022 and excludes \$82M NS BlueScope JV facilities which progressively amortise.

COMMITTED DEBT FACILITIES AS AT 30 JUNE 2022¹

	Maturity	Committed		Drawn
		Local currency	A\$M	A\$M
Bilateral Loan Agreements				
- Tranche A	Jul 2024	A\$335M	A\$335M	-
- Tranche B	Jul 2025	A\$335M	A\$335M	-
- Tranche C	Jul 2026	A\$335M	A\$335M	-
Reg-S Bonds	May 2023	US\$300M	A\$436M	A\$436M
Inventory Finance	Sep 2023	US\$55M	A\$80M	-
NS BlueScope JV facilities (100%)				
- Corporate facilities	Aug 2022 – Mar 2025	US\$275M	A\$400M	A\$96M
- Thailand facilities	Jan 2023 – Dec 2025	THB 3,250M	A\$134M	A\$89M
- Malaysian facilities	Dec 2022 – Oct 2024	MYR 328M	A\$109M	A\$109M
Leases	Various	A\$538M	A\$538M	A\$538M
Total			A\$2,702M	A\$1,268M

- In addition to debt facilities, BlueScope has
 - \$394M of off-balance sheet sale of receivables program of which \$394M was drawn at 30 June 2022
 - other items in total debt of \$48M

¹. Based on A\$:US\$ at US\$0.6877 at 30 June 2022

BUY BACK HISTORY

	2H FY17	1H FY18	2H FY18	1H FY19	2H FY19	1H FY20	2H FY20	1H FY21	2H FY21	1H FY22	2H FY22	Total
Shares bought (M)	12.8	12.0	9.2	18.9	17.0	14.6	2.9	-	-	13.6	18.8	119.8
Consideration (\$M)	150	148	152	293	217	186	34	-	-	285	353	1,818
Average price (\$/sh)	\$11.74	\$12.37	\$16.50	\$15.50	\$12.81	\$12.68	\$11.86	-	-	\$20.94	\$18.74	\$15.17

INDICATIVE HALF YEAR EBIT SENSITIVITIES¹

Sensitivities may vary subject to volatility in prices, currencies and market dynamics – refer to page 76

Australian Steel Products segment		New Zealand Steel & Pacific Steel segment		North Star segment	
+/- US\$10/t move in average benchmark hot rolled coil price		+/- US\$10/t move in benchmark steel prices (HRC and rebar)		+/- US\$10/t move in realised HRC spread	
- direct sensitivity ²	+/- \$8M	- direct sensitivity ⁹	+/- \$1M	+/- \$14-15M	
- indirect sensitivity ³	+/- \$9-11M	- indirect sensitivity ¹⁰	+/- \$4-5M	(HRC price less cost of scrap and pig iron)	
+/- US\$10/t move in iron ore costs		+/- US\$10/t move in market-priced coal costs ¹¹		Group	
+/- US\$10/t move in coal costs ⁴	-/+ \$14M	-/+ \$3M			
+/- 1¢ move in AUD:USD exchange rate		+/- 1¢ move in AUD:USD exchange rate		+/- 1¢ move in AUD:USD exchange rate (direct) ¹³	
- direct sensitivity ⁵	+/- \$8-9M ⁷	- direct sensitivity ⁵	+/- \$2M ⁷	-/+ \$4M ⁷	
- indirect sensitivity ⁶	-/+ \$15-20M ⁸	- indirect sensitivity ¹²	-/+ \$3-5M ⁸		

- Page shows full sensitivities to movement in key external factors, as if that movement had applied for the complete six months. Analysis assumes 1H FY2023 base exchange rate of US\$0.71. There are other factors that impact the Company's financial performance which are not shown. The sensitivities provided are general indications only and actual outcomes can vary due to a range of factors such as volumes, mix, margins, pricing lags, hedging, one-off costs etc.
- Includes US\$ priced export products and domestic hot rolled coil sold into the pipe & tube segment.
- Sensitivity shows the potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube segment. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- Coal cost sensitivity does not include coal purchases for export coke sales.
- Includes the impact on US dollar denominated export prices and costs and restatement of US dollar denominated receivables and payables.
- Also includes potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube segment. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- A decrease in the A\$/US\$ suggests an unfavourable impact on earnings.
- A decrease in the A\$/US\$ suggests a favourable impact on earnings.
- Includes US\$ priced export flat and long steel products (includes Pacific Steel products).
- Sensitivity shows the potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- Sensitivity encompasses the component of New Zealand Steel's annual thermal coal requirement which is imported and priced at prevailing market prices. Excludes the component coal supply which is domestically sourced on long term contract price.
- Also includes potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- Includes direct sensitivities for ASP and New Zealand & Pacific Steel segments, together with impact of translating earnings of US\$ linked offshore operations to A\$.

**Additional
Information:
Segment
Material**

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AUSTRALIAN STEEL PRODUCTS

Financial and despatch summaries

Key segment financial items

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	5,848.5	3,963.0	4,265.7	8,228.7
Underlying EBITDA	961.8	836.4	772.7	1,609.1
Underlying EBIT	674.3	687.8	610.2	1,298.0
Reported EBIT	674.3	687.8	610.2	1,298.0
Capital & investment expenditure	210.5	94.5	175.6	270.1
Net operating assets (pre tax)	2,975.2	3,408.6	3,694.7	3,694.7
Total steel despatches (kt)	3,146.4	1,582.6	1,573.7	3,156.3

Despatches breakdown

'000 Tonnes	FY2021	1H FY2022	2H FY2022	FY2022
Hot rolled coil	624.4	373.4	319.0	692.4
Plate	309.2	169.9	138.7	308.6
CRC, metal coated, painted & other ¹	1,554.1	784.4	726.3	1,510.8
Domestic despatches of BSL steel	2,487.7	1,327.7	1,184.0	2,511.8
Channel desp. of ext. sourced steel ²	155.4	93.3	94.4	187.6
Domestic despatches total	2,643.1	1,421.0	1,278.4	2,699.4
Hot rolled coil	128.1	14.4	158.8	173.2
Plate	20.0	14.2	5.0	19.2
CRC, metal coated, painted & other ¹	353.6	132.3	130.5	262.8
Export despatches of BSL steel	501.7	160.9	294.3	455.2
Channel desp. of ext. sourced steel	1.6	0.7	1.0	1.7
Export despatches total	503.3	161.6	295.3	456.9
Total steel despatches³	3,146.4	1,582.6	1,573.7	3,156.3
Export coke despatches	672.1	314.7	340.5	655.2

1. Product volumes are ex-mills (formerly CIPA). Other includes inventory movements in downstream channels

2. Primarily long products sold through downstream business

3. Includes the following sales through downstream channels (formerly BCDA segments)

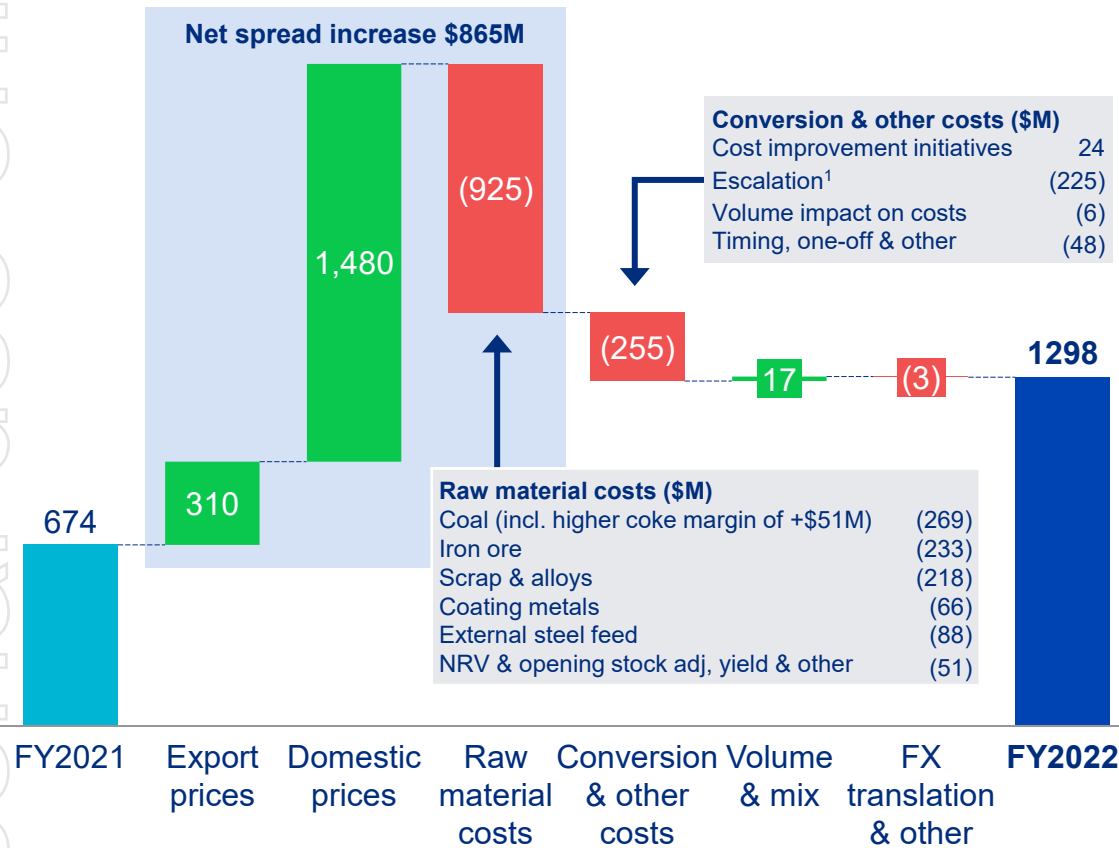
(15.3)	(25.1)	(19.5)	(44.5)
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916.9	489.9	443.5	933.4
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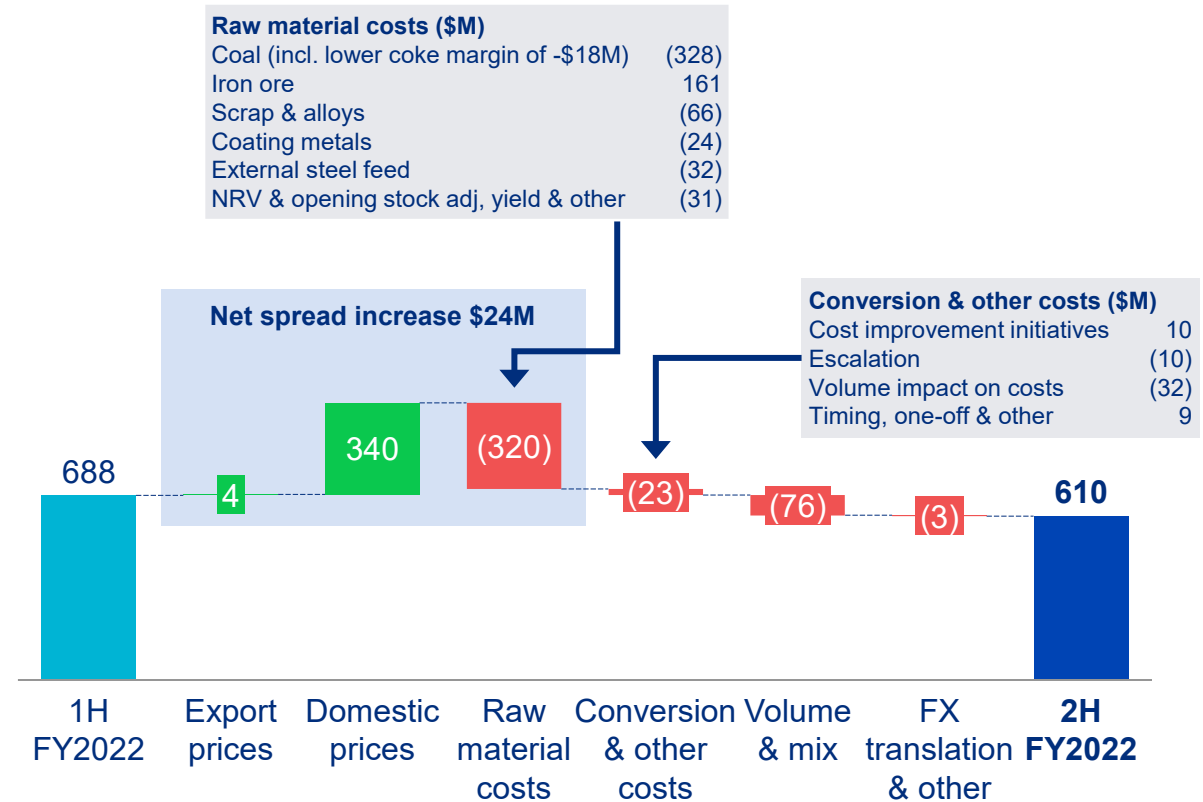
AUSTRALIAN STEEL PRODUCTS

Underlying EBIT variance

FY2022 vs FY2021 (\$M)



2H FY2022 vs 1H FY2022 (\$M)

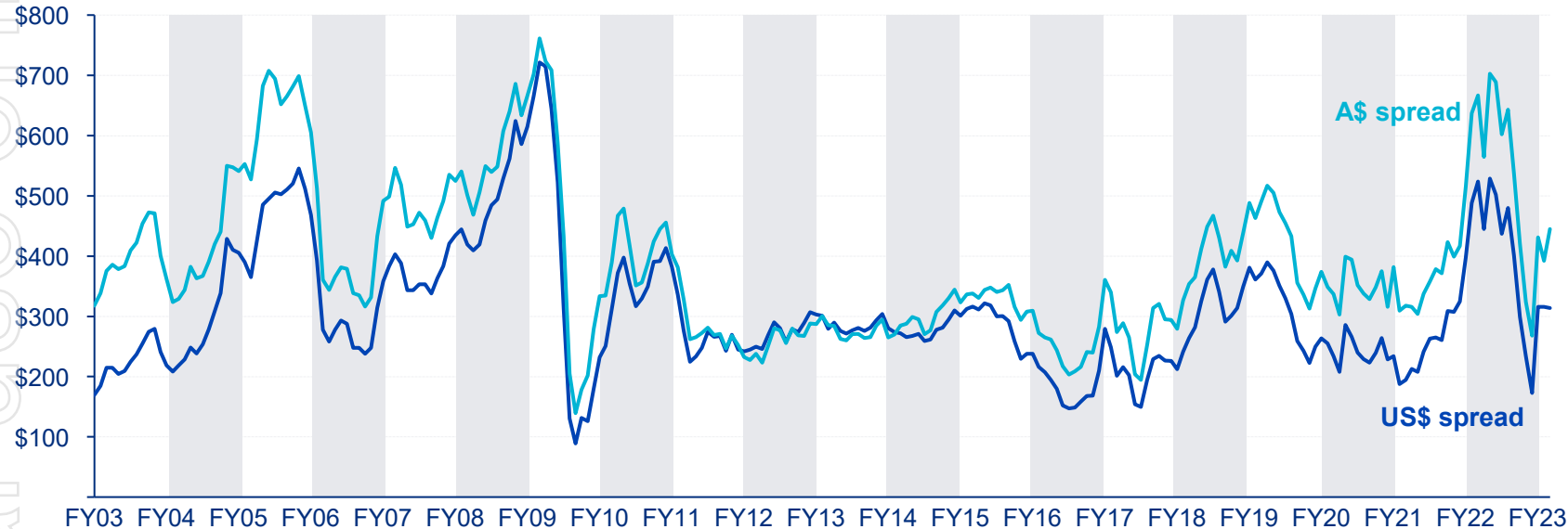


1. A significant part of escalation relates to increased employee profit share plan expenses. Whilst classified as escalation, these costs naturally wind up and down in direct proportion to varying levels of profitability.
 Note: FX translation relates to translation of foreign currency earnings to A\$, transactional foreign exchange impacts are reflected in the individual categories.

AUSTRALIAN STEEL PRODUCTS

Spreads contracted during 2H FY2022 on lower HRC prices. Softer raw material prices saw some spread recovery towards the end of the half

Indicative steelmaker HRC lagged spread



Notes on calculation:

- 'Indicative steelmaker HRC spread' representation based on simple input blend of 1.5t iron ore fines and 0.71t hard coking coal per output tonne of steel. Chart is not a specific representation of BSL realised HRC spread (eg does not account for iron ore blends, realised steel prices etc), but rather is shown to primarily demonstrate movements from period to period.
- SBB East Asia HRC price lagged by three months up to Dec 2017, four months thereafter – broad indicator for Australian domestic lag, but can vary.
- Indicative iron ore pricing: 62% Fe iron ore fines price assumed. Industry annual benchmark prices up to March 2010. Quarterly index average prices lagged by one quarter from April 2010 to March 2011; 50/50 monthly/quarterly index average from April 2011 to December 2012. Monthly thereafter. FOB Port Hedland estimate deducts Baltic cape index freight cost from CFR China price. Lagged by three months.
- Indicative hard coking coal pricing: low-vol, FOB Australia. Industry annual benchmark prices up to March 2010; quarterly prices from April 2010 to March 2011; 50/50 monthly/quarterly pricing from April 2011 to Dec 2017; monthly thereafter. Lagged by two months up to Dec 2017; three months thereafter.

	FY16	FY17	FY18	FY19	FY20	FY21	1H FY22	2H FY22	FY22	Spot ¹
East Asian HRC price, lagged (US\$/t)	317	419	535	559	491	515	874	809	841	604
Indicative spread with pricing lags (US\$/t)	182	214	303	320	245	251	481	337	409	299
Indicative spread with pricing lags (A\$/t)	247	284	390	431	351	359	629	466	548	420
A\$:US\$ (3 month lag)	0.74	0.75	0.77	0.73	0.68	0.72	0.75	0.73	0.74	0.71

1. Spot rates as at mid August 2022, unlagged

Spread: SBB East Asia HRC price less cost of 1.5t iron ore fines and 0.71t hard coking coal. Sourced from SBB, CRU, Platts, TSI, Reserve Bank of Australia, BlueScope Steel calculations

AUSTRALIAN STEEL PRODUCTS

Relationships with benchmark pricing

Steel prices

- Selling prices across majority of domestic product correlated with SBB East Asia HRC price; lagged generally three to five months; degree of correlation between realised and benchmark prices can vary within a given half year but is more fully reflected over the medium term
- Export sales generally moving on a two month lag to a mix of SBB East Asia HRC (majority of the influence) and also US HRC pricing

Coal prices

- Hard coking coal: pricing and sourcing remains somewhat fluid. General guide at present is majority monthly pricing with reference to the FOB Australia premium low volatility metallurgical coal price, on a three month lag
- PCI: on a three month lag to low volatility PCI FOB Australia index

Iron ore prices

- Three month lag to index pricing (Platts IODEX 62% Fe CFR China)
- Lump premium based on spot iron ore lump premium 62.5% Fe CFR China
- Pellet premium based on spot blast furnace iron ore pellet premium 65% CFR China

Coating metals and scrap

- Zinc & aluminium: ASP currently uses around 40kt and 14kt of zinc and aluminium respectively, per annum. Recommend one month lag to LME contract prices
- Scrap: generally moving on three month lag with reference to Platts HMS 1/2 80:20 CFR East Asia (Dangjin)

Export metallurgical coke

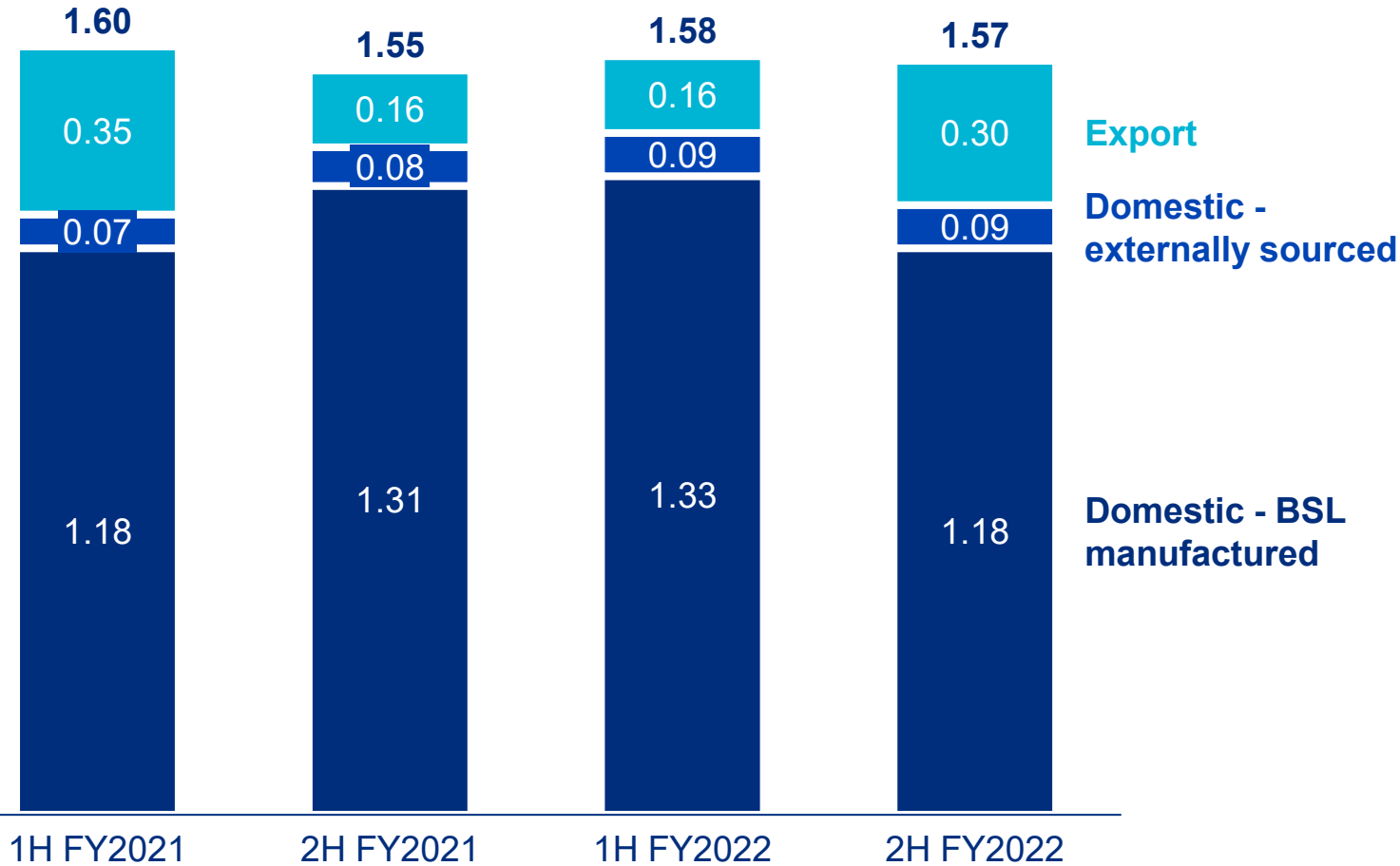
- Export coke sales approx. ~650,000-700,000 dry metric tonne p.a., sold direct to end users (steelmakers) or via trading partners into regions such as India, Europe and South America. Hard coking coal (Premium low vol HCC FOB Aus) is key input, with approx. ~75% yield factor from HCC to met coke
- Seaborne price for met coke has historically been related to movements in the Chinese domestic coke price. As of more recently, however, the index is no longer considered to be a reliable indicator of the price BlueScope realises for export coke due to supply-demand dynamics and quality differences.

The raw materials 'recipe' to produce a tonne of hot rolled coil at Port Kembla is shown on page 78.

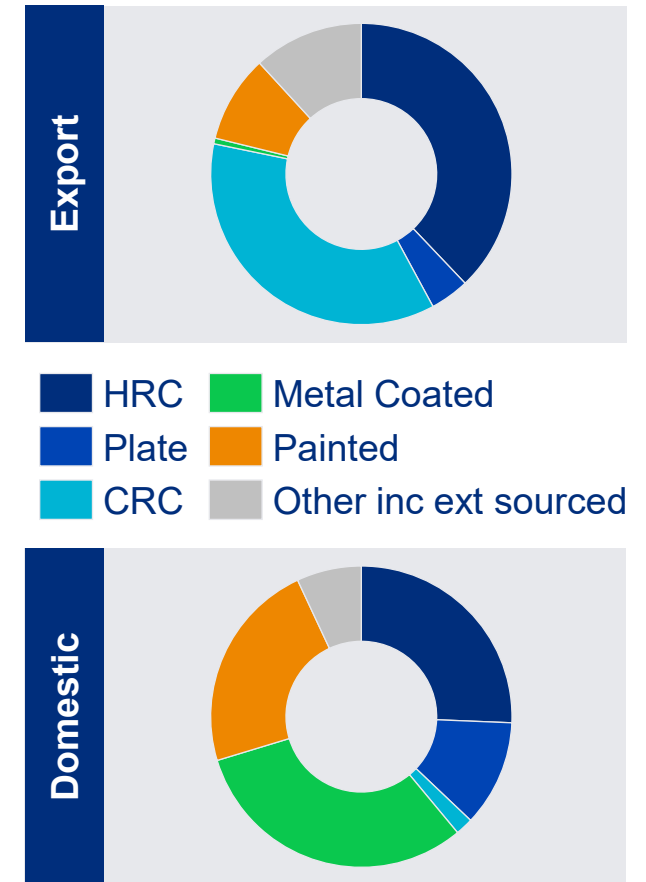
Note that degree of correlation between realised and benchmark prices can vary within a given half year but is more fully reflected over the medium term.

AUSTRALIAN STEEL PRODUCTS

Despatch mix (Mt)



FY2022 Product Mix



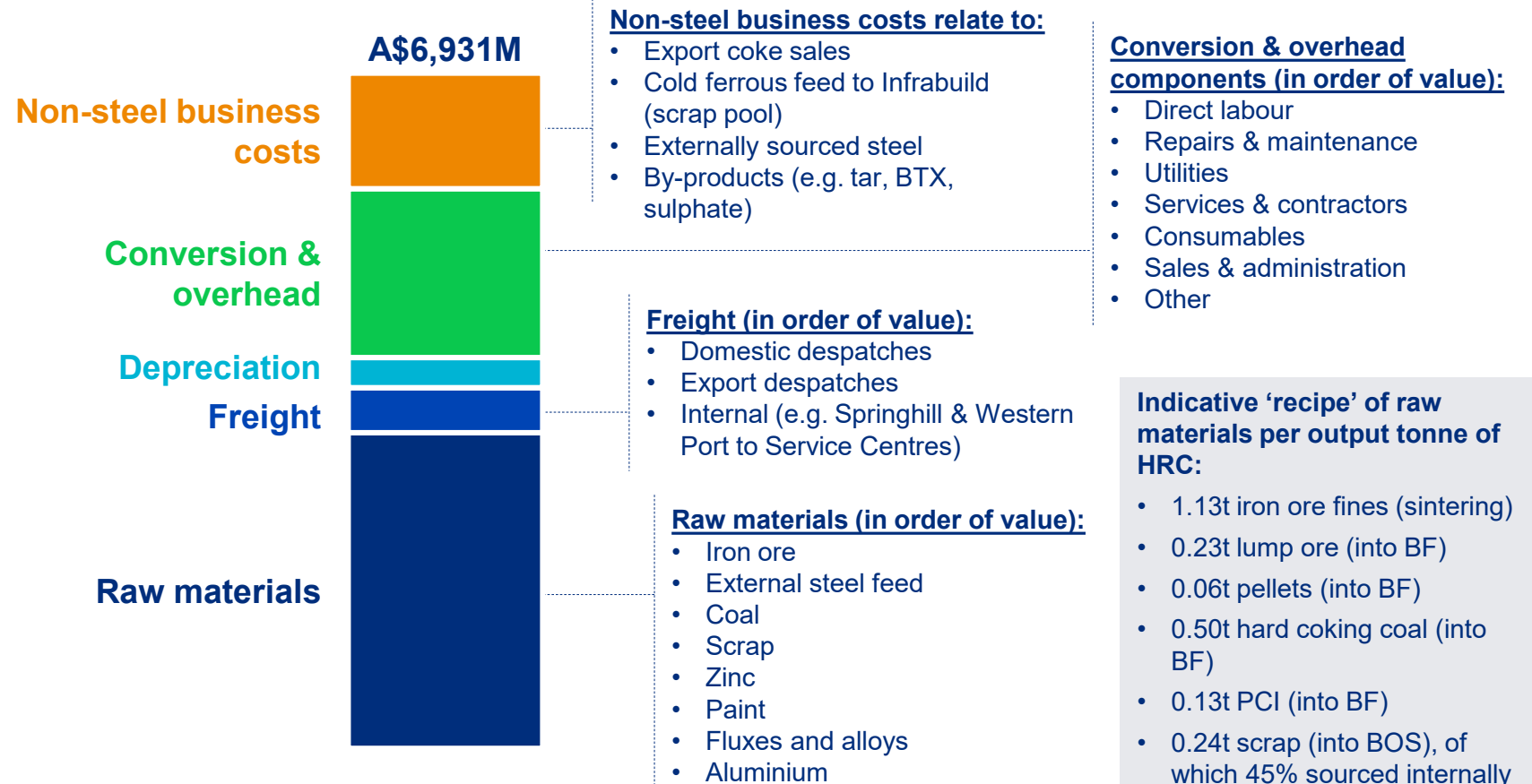
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AUSTRALIAN STEEL PRODUCTS

FY2022 Revenue



FY2022 Underlying costs (to EBIT line)

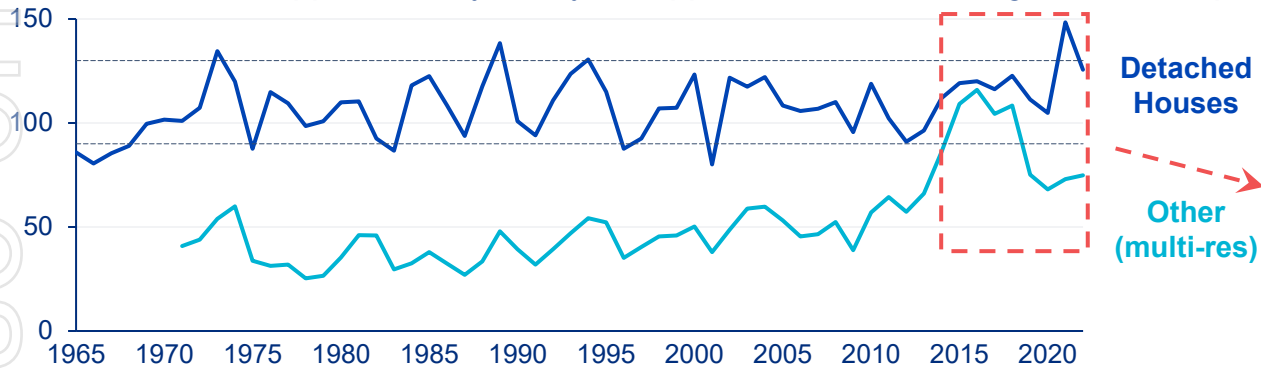


AUSTRALIAN STEEL PRODUCTS

Record high detached approvals translated into a robust pipeline of work, but commencements were impacted by a range of supply chain disruptions, such as floods and transport outages

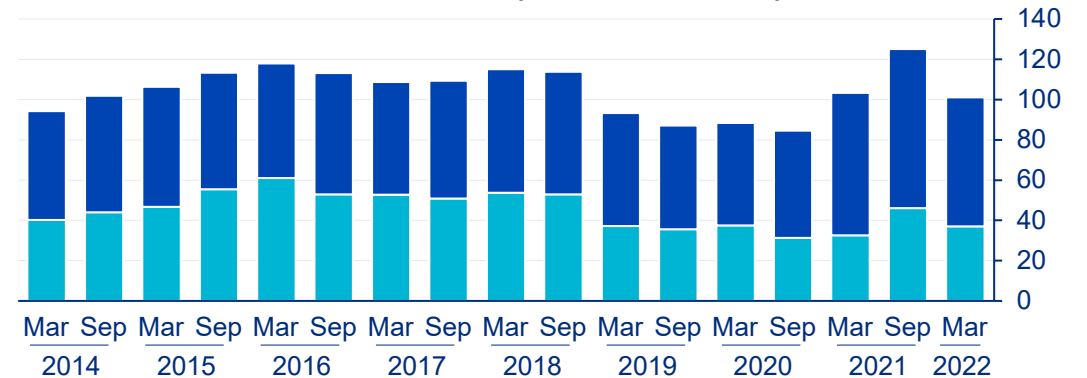
Long-Term Dwelling Approvals: rolling 12 months¹ ('000)

Record detached approvals stayed beyond upper end of historic range



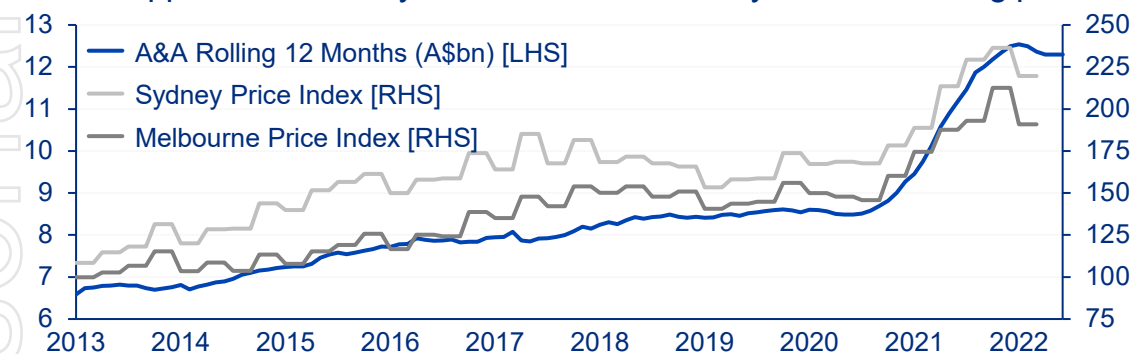
Dwelling Commencements: by halves² ('000)

Pipeline of approvals translated into activity, but some supply chain disruption



A&A Building Approvals and Established House Prices³

Record approvals driven by redirected discretionary funds and rising prices



Performance of Construction Index⁴

AiG leading indicator volatile as market adjusts to higher interest rates



Note: A&A: Alterations & Additions

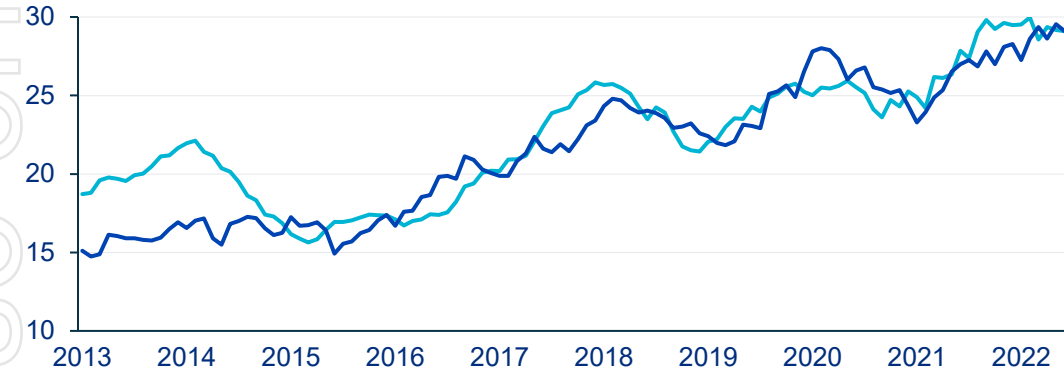
Sources: 1. ABS series 8731, table 11; original data; data to Jun-22 Qtr 2. ABS series 8752, table 33; seasonally adjusted data; total sectors; data to Mar-22 3. ABS series 6432, table 2; original data, disaggregated quarterly data; 2011-12=100; data to Mar-22, ABS series 8731, table 38; seasonally adjusted; current \$; data to Jun-22 4. Australian Industry Group; seasonally adjusted data; data to Jul-22

AUSTRALIAN STEEL PRODUCTS

Non-residential approvals steady but elevated during pandemic period. Strong public investment provided key support in social and institutional segment, especially via health and education

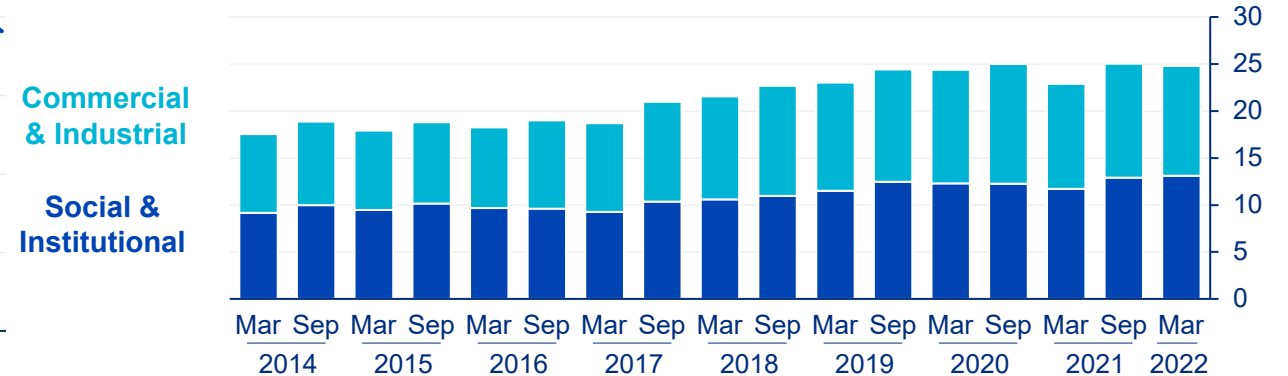
Non-Residential Building Approvals: rolling 12 months¹ (A\$Bn)

Held up during pandemic period, strongly supported by public sector



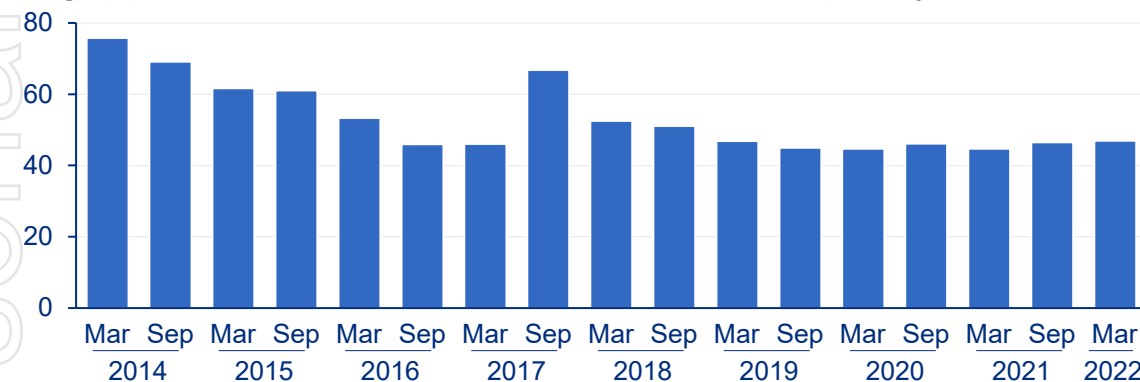
Non-Residential Work Done: by halves² (A\$Bn)

Activity levels remain elevated on the back of approvals pipeline



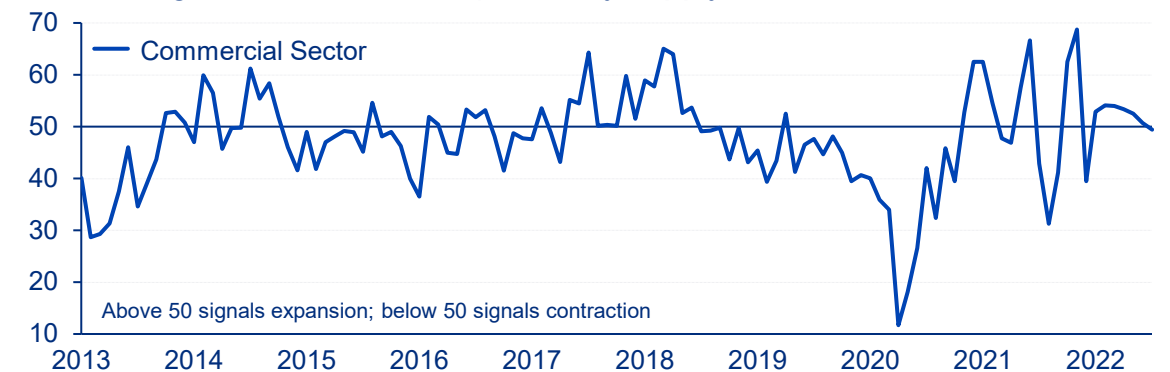
Engineering Construction Work Done: by halves³ (A\$Bn)

Large pipeline of public investment remains in place, especially civil works



Performance of Construction Index⁴

AiG leading indicator volatile impacted by supply chain issues



Sources: 1. ABS series 8731, table 51; original data; current \$; total sectors; data to Jun-22 2. ABS series 8752, table 51; original data; current \$; total sectors; data to Mar-22 half 3. ABS series 8762, table 1; seasonally adjusted data; real \$; total sectors; data to Mar-22 half 4. Australian Industry Group; seasonally adjusted data; data to Jul-22

Financial and despatch summaries

Key segment financial items (A\$M)

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	2,377.7	2,436.5	2,058.0	4,494.5
Underlying EBITDA	741.4	1,264.9	727.2	1,992.1
Underlying EBIT	677.2	1,228.5	671.6	1,900.1
Reported EBIT	674.5	1,221.6	665.9	1,887.5
Capital & investment expenditure	540.7	503.6	127.7	631.3
Net operating assets (pre tax)	2,374.3	3,078.0	3,319.5	3,319.5
Total steel despatches (kt)	2,083.1	1,016.0	1,027.0	2,043.0

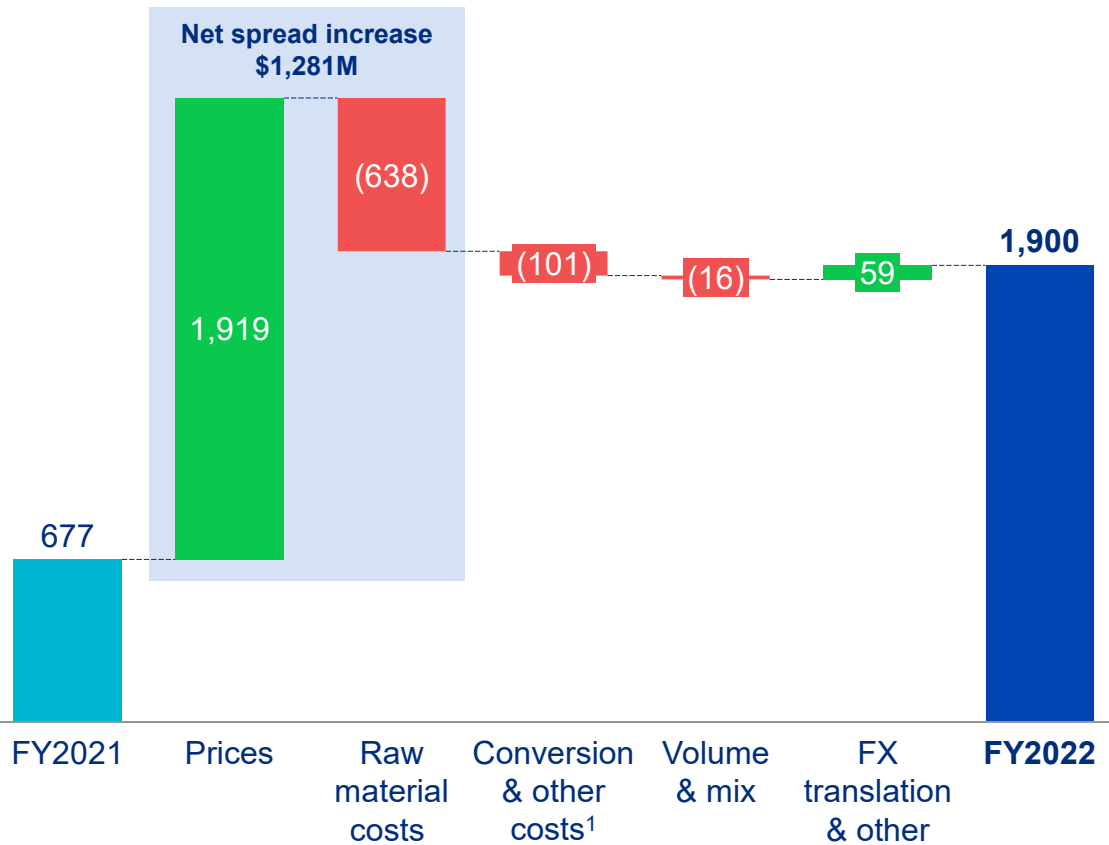
Key segment financial items (US\$M)

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	1,796.6	1,782.4	1,477.2	3,259.6
Underlying EBITDA	567.7	925.3	521.6	1,446.9
Underlying EBIT	519.6	898.7	481.6	1,380.3
Reported EBIT	517.6	893.7	477.5	1,371.2
Capital & investment expenditure	402.2	363.5	92.2	455.7
Net operating assets (pre tax)	1,784.1	2,230.6	2,282.8	2,282.8

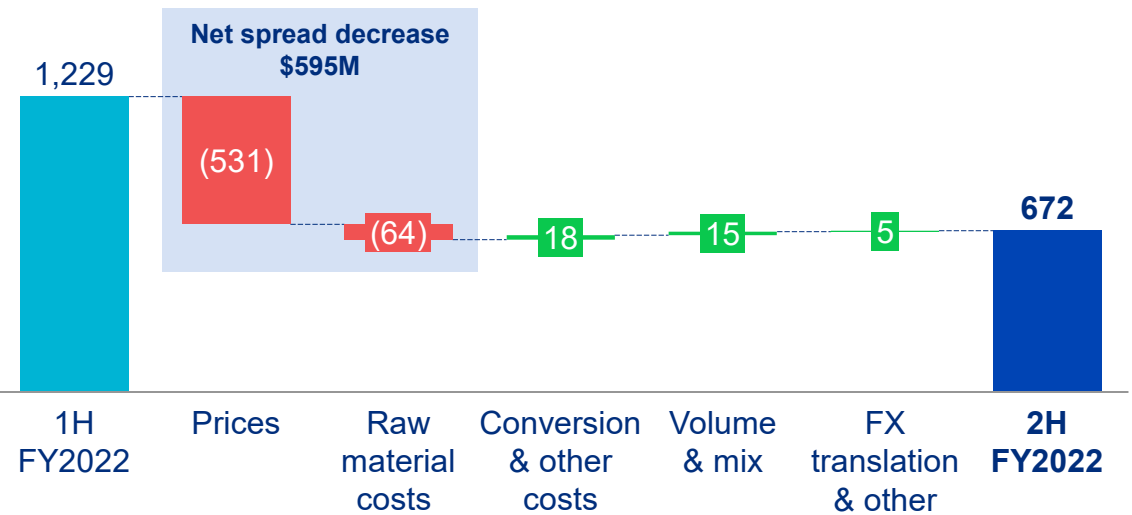
NORTH STAR

Underlying EBIT variance

FY2022 vs FY2021 (\$M)



2H FY2022 vs 1H FY2022 (\$M)



1. A significant component of the increase to conversion and other costs relates to increased employee profit share plan expenses which naturally wind up and down in direct proportion to varying levels of profitability.
 Note: FX translation relates to translation of foreign currency earnings to A\$, transactional foreign exchange impacts are reflected in the individual categories.

North Star expansion capital spend profile

Accounting capital spend (incl. capital accruals)

	Total to 30-Jun-20	1H FY2021	2H FY2021	1H FY2022	2H FY2022	1H FY2023 (expected)
US\$M	140.7	212.7	164.0	129.4	69.5	~55
A\$M	210.0	294.0	212.5	176.4	96.2	~80

Cash capital spend

	Total to 30-Jun-20	1H FY2021	2H FY2021	1H FY2022	2H FY2022	1H FY2023 (expected)
US\$M	122.3	121.8	203.5	120.7	86.4	~115
A\$M	181.8	168.2	264.2	165.5	120.2	~165

BUILDINGS AND COATED PRODUCTS NORTH AMERICA

Financial and despatch summaries

Key segment financial items (A\$M)

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	1,098.7	744.5	841.8	1,586.3
Underlying EBITDA	112.3	30.8	92.5	123.3
Underlying EBIT	87.5	18.0	79.3	97.3
Reported EBIT	112.3	26.9	67.5	94.4
Capital & investment expenditure	16.1	36.1	739.4	775.4
Net operating assets (pre tax)	503.4	595.9	1,418.6	1,418.6
Total steel despatches (kt)	192.8	112.8	115.0	227.8

Key segment financial items (US\$M)

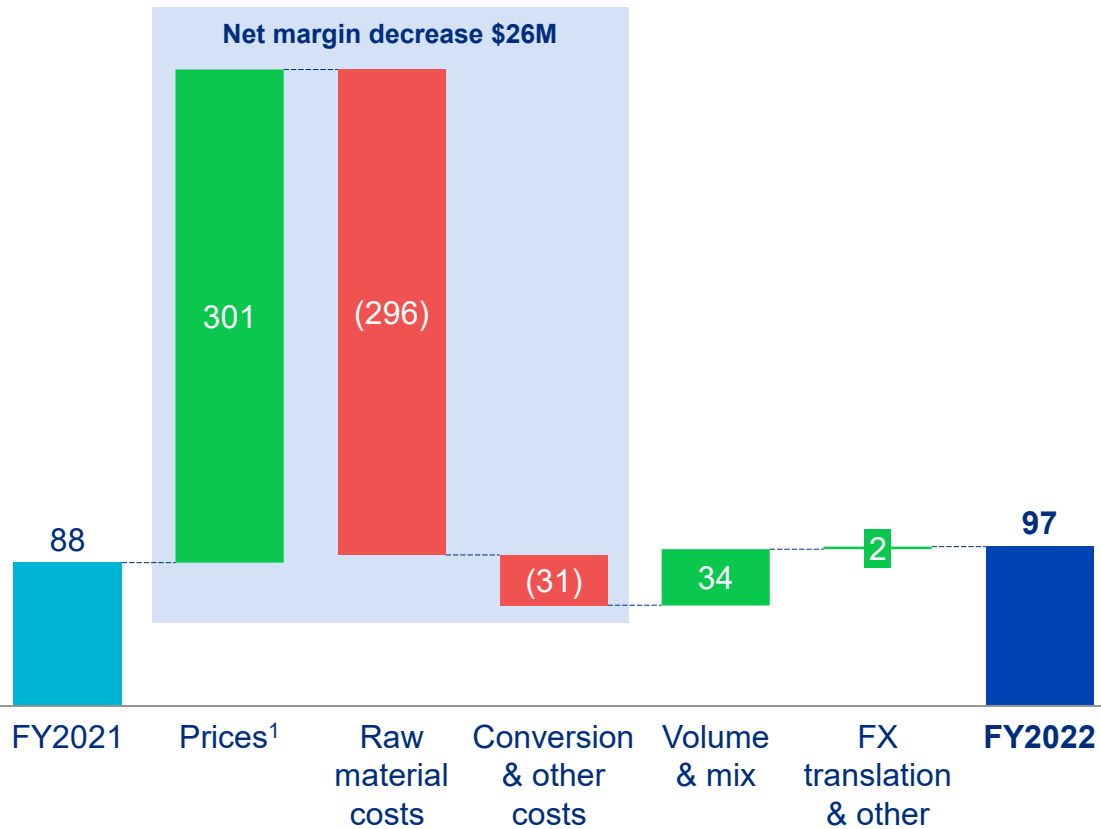
\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	819.0	543.8	604.2	1,148.0
Underlying EBITDA	82.7	22.4	65.6	88.0
Underlying EBIT	64.1	13.0	56.1	69.1
Reported EBIT	83.3	19.5	47.8	67.3
Capital & investment expenditure	12.3	25.9	520.2	546.1
Net operating assets (pre tax) ¹	378.2	431.8	975.5	975.5

1. 2H FY2022 and FY2022 includes net operating assets of Coil Coatings business, acquired on 28 June 2022.

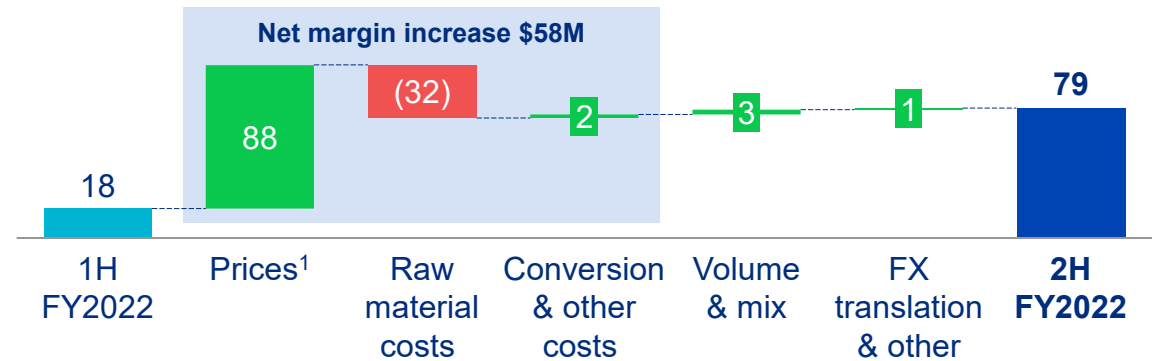
BUILDINGS AND COATED PRODUCTS NORTH AMERICA

Underlying EBIT variance

FY2022 vs FY2021 (\$M)



2H FY2022 vs 1H FY2022 (\$M)



1. Includes contribution from BlueScope Properties Group.

Note: FX translation relates to translation of foreign currency earnings to A\$, transactional foreign exchange impacts are reflected in the individual categories.

BUILDING PRODUCTS ASIA & NORTH AMERICA

Financial and despatch summaries

Key segment financial items

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	3,125.6	2,158.4	2,132.5	4,290.9
Underlying EBITDA	422.2	310.6	198.9	509.5
Underlying EBIT	333.5	265.6	153.3	418.9
Reported EBIT	328.2	265.6	190.7	456.3
Capital & investment expenditure	43.1	16.9	47.0	63.9
Net operating assets (pre tax)	1,272.7	1,663.8	1,681.3	1,681.3
Total steel despatches (kt)	1,892.3	922.8	914.0	1,836.8

Revenue by business

\$M	FY2021	1H FY2022	2H FY2022	FY2022
Thailand	584.7	354.5	342.5	697.0
Indonesia	272.8	169.8	170.3	340.1
Malaysia	245.8	122.1	170.4	292.5
Vietnam	210.4	119.6	157.2	276.8
North America	978.9	793.5	726.9	1,520.4
India ¹	-	-	-	-
China	833.0	599.1	565.4	1,164.5
Other / Eliminations	-	(0.2)	(0.2)	(0.4)
Total	3,125.6	2,158.4	2,132.5	4,290.9

Despatches by business

'000 metric tonnes	FY2021	1H FY2022	2H FY2022	FY2022
Thailand	396.6	172.1	160.9	333.0
Indonesia	178.6	78.8	79.4	158.2
Malaysia	146.8	54.9	69.8	124.7
Vietnam	129.4	52.9	69.7	122.6
North America	448.0	216.9	184.7	401.6
India	126.7	59.5	68.2	127.7
China	466.1	287.6	281.5	569.1
Other / Eliminations	0.1	0.1	(0.2)	(0.1)
Total	1,892.3	922.8	914.0	1,836.8

Underlying EBIT by business

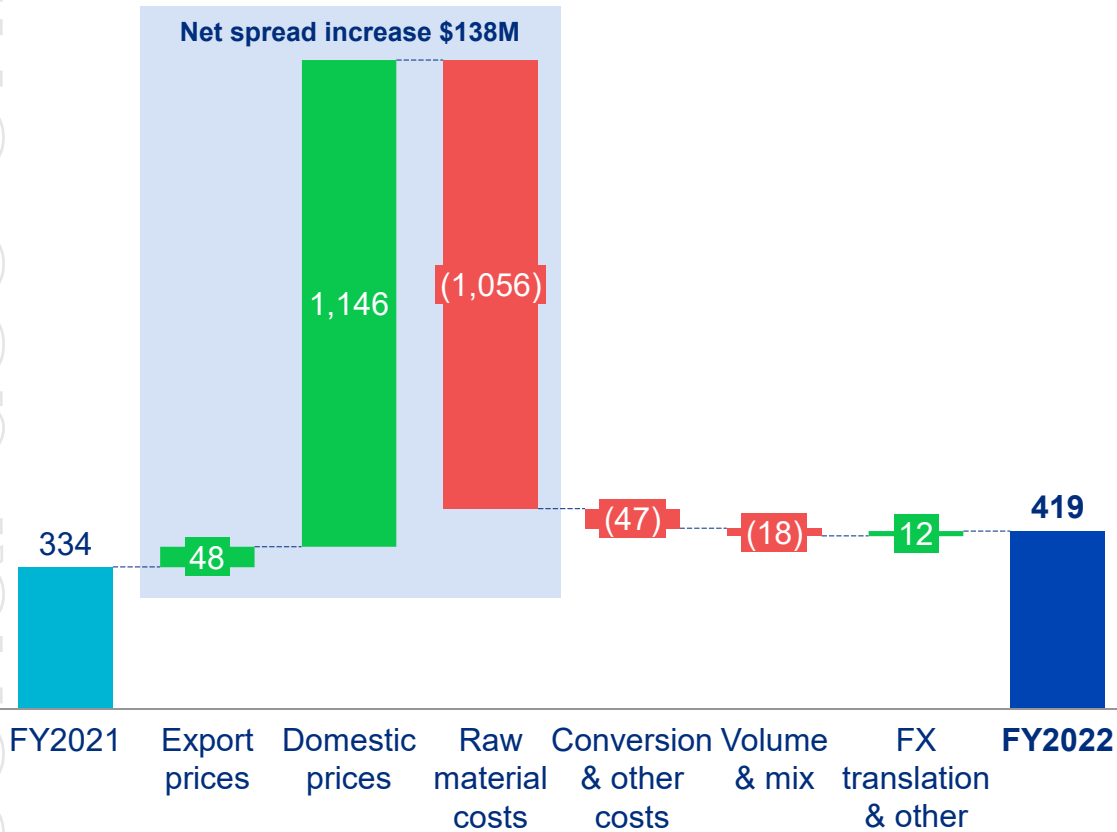
\$M	FY2021	1H FY2022	2H FY2022	FY2022
Thailand	59.0	30.5	19.0	49.5
Indonesia	24.3	13.2	(2.0)	11.2
Malaysia	15.8	1.4	9.6	11.0
Vietnam	15.4	4.3	9.7	14.0
North America	138.5	163.2	90.2	253.4
India	26.6	13.7	15.6	29.3
China	62.6	43.1	20.2	63.3
Other / Eliminations	(8.7)	(3.8)	(9.0)	(12.8)
Total	333.5	265.6	153.3	418.9

1. Tata BlueScope JV is equity accounted, as such revenue figures are not reported in BSL financials

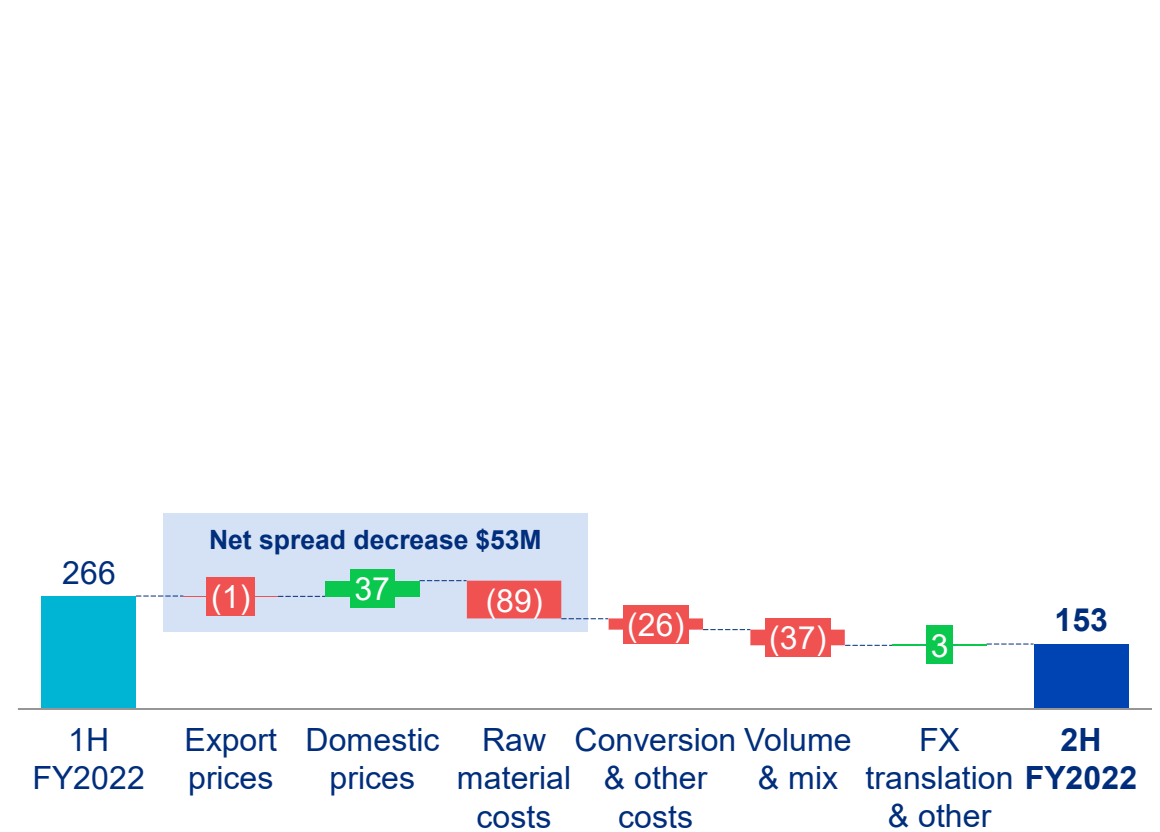
BUILDING PRODUCTS ASIA & NORTH AMERICA

Underlying EBIT variance

FY2022 vs FY2021 (\$M)



2H FY2022 vs 1H FY2022 (\$M)



Note: FX translation relates to translation of foreign currency earnings to A\$, transactional foreign exchange impacts are reflected in the individual categories.

NEW ZEALAND & PACIFIC ISLANDS

Financial and despatch summaries

Key segment financial items

\$M unless marked	FY2021	1H FY2022	2H FY2022	FY2022
Revenue	894.3	518.0	607.2	1,125.2
Underlying EBITDA	151.6	99.7	156.9	256.6
Underlying EBIT	130.1	86.2	142.4	228.6
Reported EBIT	138.4	137.3	128.1	265.4
Capital & investment expenditure	40.5	25.1	36.0	61.1
Net operating assets (pre tax)	288.9	419.8	530.9	530.9
Total steel despatches (kt)	627.3	283.8	302.9	586.7

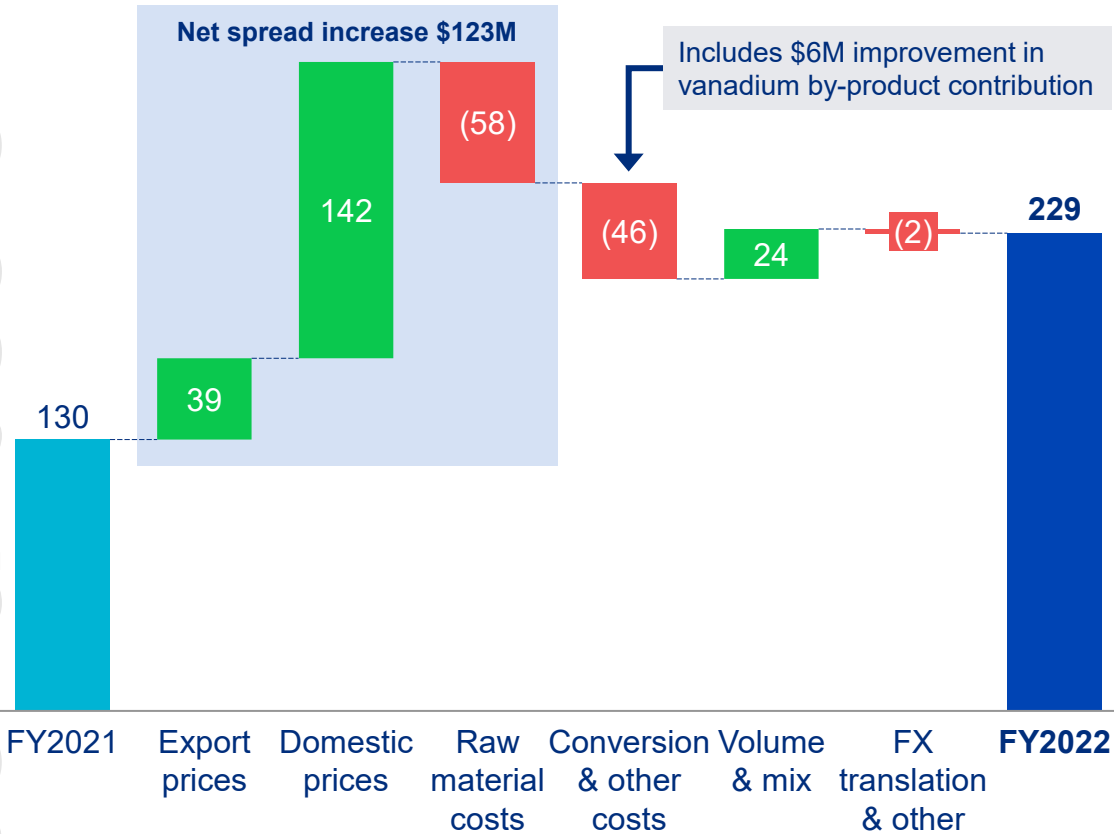
Despatches breakdown

'000 Tonnes	FY2021	1H FY2022	2H FY2022	FY2022
Domestic despatches				
- NZ Steel flat products	299.1	133.2	141.8	275.0
- Pacific Steel long products	209.5	109.1	111.6	220.7
Sub-total domestic	508.6	242.3	253.4	495.7
Export despatches				
- NZ Steel flat products	115.6	40.3	49.4	89.7
- Pacific Steel long products	3.1	1.2	0.1	1.3
- Plate iron				
Sub-total export	118.7	41.5	49.5	91.0
Total steel despatches	627.3	283.8	302.8	586.7
Export plate iron to North Star	-	30.1	30.1	60.2

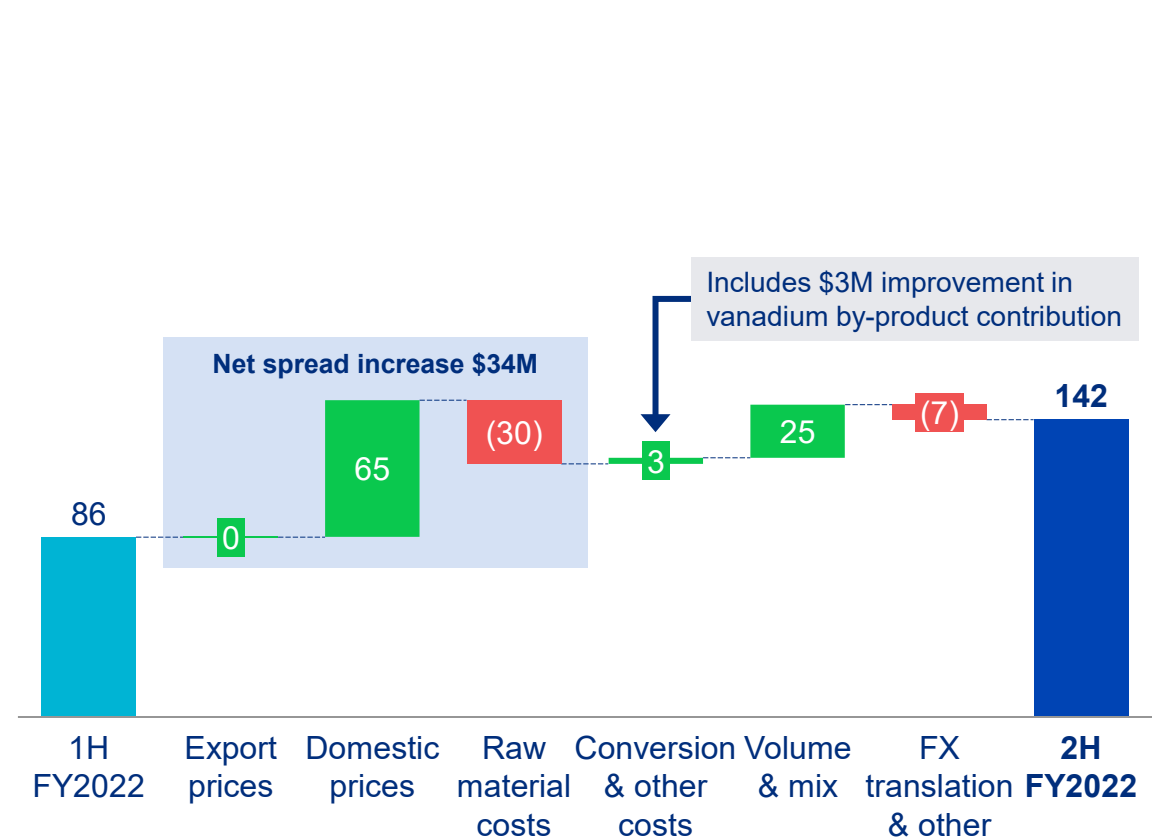
NEW ZEALAND & PACIFIC ISLANDS

Underlying EBIT variance

FY2022 vs FY2021 (\$M)



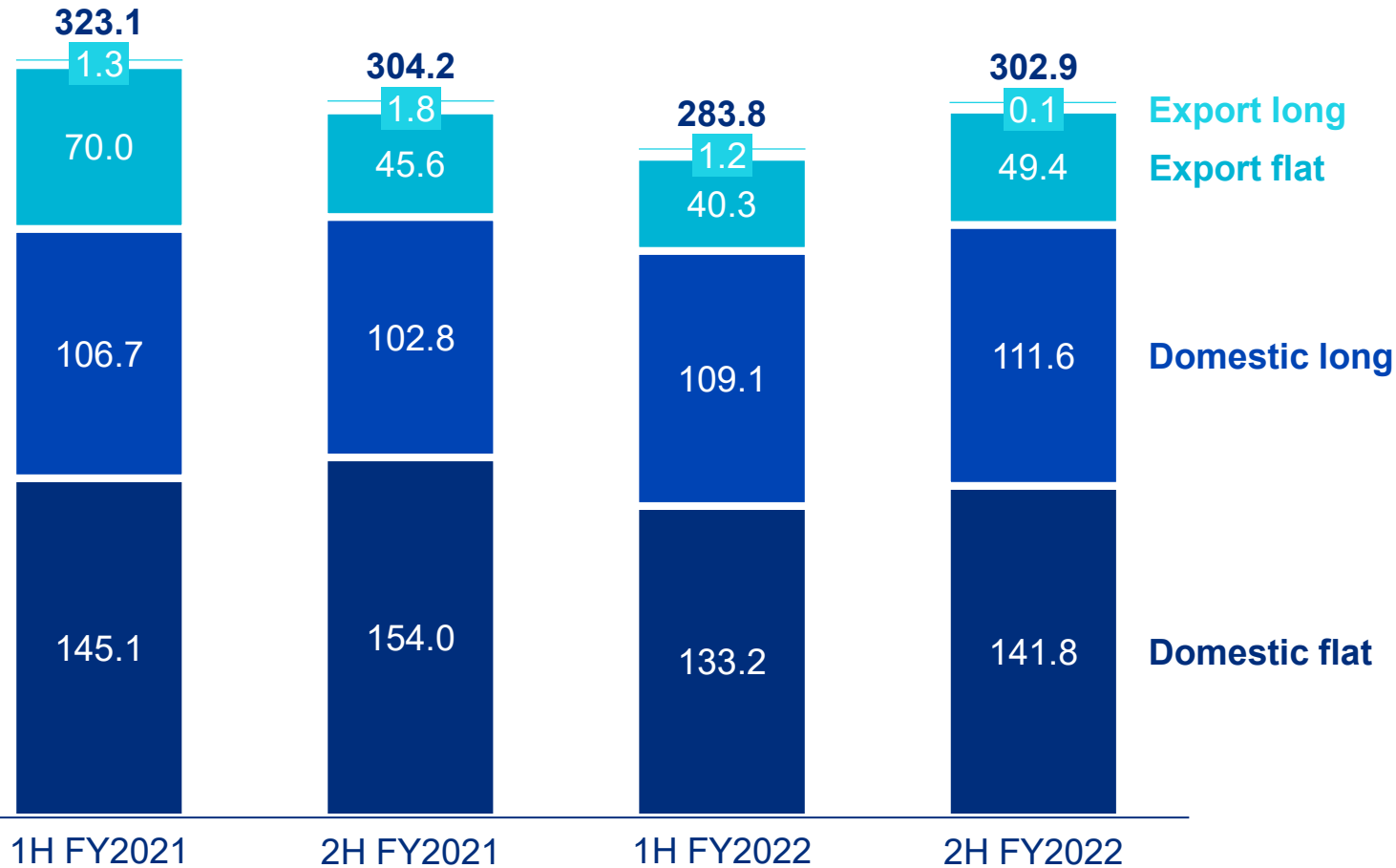
2H FY2022 vs 1H FY2022 (\$M)



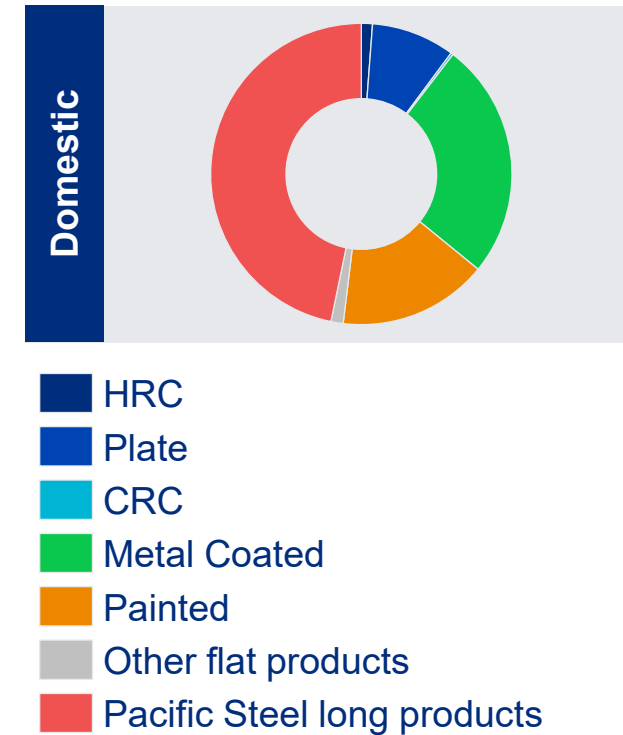
Note: FX translation relates to translation of foreign currency earnings to A\$, transactional foreign exchange impacts are reflected in the individual categories.

NEW ZEALAND & PACIFIC ISLANDS

Despatch mix (Mt)



FY2022 Product Mix



NEW ZEALAND & PACIFIC ISLANDS

Strong pipeline of construction work remains in place, however Central Bank pursuing interest rate tightening cycle to tame overheating and high inflation

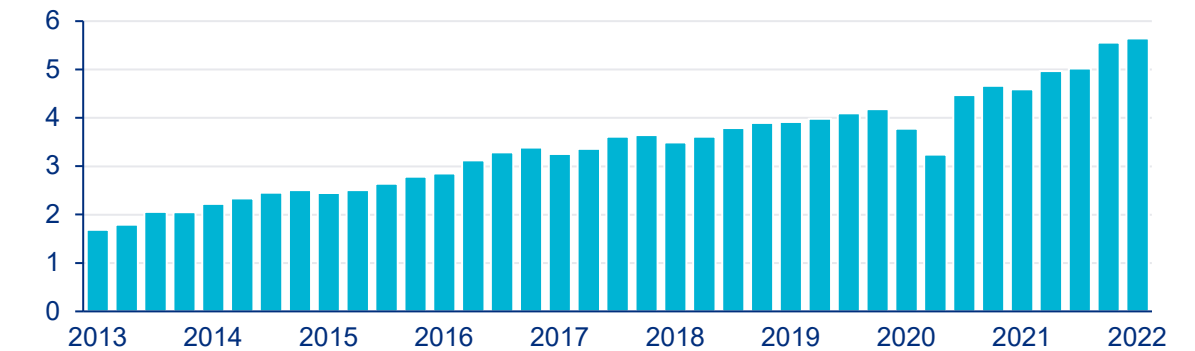
Residential Building Consents: rolling 12 months¹ ('000)

Consents tapering at historic high levels



Residential Work Put in Place: by quarters² (NZ\$Bn)

Building activity strength following strong approvals lead



Non-Res Building Consents: rolling 12 months³ (NZ\$Bn)

Consents being driven higher by public sector investment plans



Performance of Manufacturing Index⁴

Moved towards neutral post lockdowns, with housing providing some support



Sources: 1. Statistics NZ; original data; data to Jun-22 2. Statistics NZ; original data; current \$; data to Mar-22 Qtr 3. Statistics NZ; original data; current \$; data to Jun-22 4. BNZ/BusinessNZ; seasonally adjusted data; data to Jul-22

NEW ZEALAND & PACIFIC ISLANDS

The East Asian rebar price influences domestic and export long product pricing

SBB East Asian rebar price, unlagged (US\$/t)



Source: SBB Platts

GLOSSARY

1H	Six months ended 31 December in the relevant financial year
1H FY2021	Six months ended 31 December 2020
1H FY2022	Six months ended 31 December 2021
1H FY2023	Six months ended 31 December 2022
2H	Six months ended 30 June in the relevant financial year
2H FY2021	Six months ending 30 June 2021
2H FY2022	Six months ending 30 June 2022
ASEAN	Association of South East Asian Nations
ASP	Australian Steel Products segment
A\$, \$	Australian dollar
A&A	Alterations and Additions
BCPNA	Buildings and Coated Products North America segment
BF	Blast Furnace
BP or Building Products	Building Products Asia & North America segment
BPG	BlueScope Properties Group
BlueScope or the Group	BlueScope Steel Limited and its subsidiaries (i.e. the consolidated group)
the Company	BlueScope Steel Limited (i.e. the parent entity)
CY2021	Calendar year ended 31 December 2021
DPS	Dividend per share
DRI	Directly reduced iron
EBIT	Earnings before interest and tax
EBITDA	Earnings before interest, tax, depreciation and amortisation
EBS	Engineered building solutions, a key product offering of the Buildings and Coated Products North America and Building Products segments
EPS	Earnings per share
FY2021	12 months ending 30 June 2021

FY2022	12 months ending 30 June 2022
FY2023	12 months ending 30 June 2023
HBI	Hot briquetted iron
HRC	Hot rolled coil steel
HSM	Hot strip mill
IFRS	International Financial Reporting Standards
IRR	Internal rate of return
Leverage, or leverage ratio	Net debt over LTM underlying EBITDA
LTM	Last twelve months
mt	Million metric tonnes
Net debt, or ND	Gross debt less cash
NOA	Net operating assets pre-tax
North Star	North Star BlueScope Steel
NPAT	Net profit after tax
NSC	Nippon Steel Corporation
NZ\$	New Zealand dollar
NZPI	New Zealand & Pacific Islands segment
PKSW	Port Kembla Steelworks
PPA	Power purchase agreement
ROIC	Return on invested capital (or ROIC), last 12 months' underlying EBIT over trailing 13 month average capital employed
ROU	Right of use
TBSL	Tata BlueScope Steel
TRIFR	Total recordable injury frequency rate (recordable injuries per million hours worked)
US	United States of America
US\$	United States dollar

FY2022

Financial Results Presentation

Mark Vassella

Managing Director and Chief Executive Officer

Tania Archibald

Chief Financial Officer

15 August 2022

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Pictured:
Residence in Stirling, SA
featuring COLORBOND® steel
in Monument® Matt, in
Stratco's Hiland Tray profile

