

ASX RELEASE



100 Skyring Terrace
Newstead QLD 4006

DIGITAL BANK INFORMATION SESSIONS

Monday, 4 July 2022, Sydney: Bank of Queensland Limited (**BOQ**) is holding information sessions over the coming days regarding the digital bank and its relationship with Temenos. The presentation follows this announcement.

ENDS

Authorised for release by: The Disclosure Committee, Bank of Queensland Limited

For further information please call:

Media

David Bold
Head of Media and Government Relations
0423 202 369 david.bold@boq.com.au

Analysts

Cherie Bell
General Manager, Investor Relations
0473 880 454 cherie.bell@boq.com.au

BOQGroup

Digital Bank Update.

July 2022



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Important information and disclaimer.

This is a presentation of general background information about Bank of Queensland Limited and its consolidated entities (BOQ's) activities at the date of this document. It is in summary form, does not purport to be complete and should be read in conjunction with BOQ's other periodic and continuous disclosure announcements, including the 2022 Half Year Results Announcement (available at www.boq.com.au). All figures are presented on a cash earnings basis unless otherwise stated.

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**I BEGIN TODAY BY ACKNOWLEDGING THE
TRADITIONAL CUSTODIANS OF THE LAND ON WHICH
WE MEET TODAY, AND PAY MY RESPECTS TO THEIR
ELDERS PAST AND PRESENT. I EXTEND THAT RESPECT
TO ABORIGINAL AND TORRES STRAIT ISLANDER
PEOPLES HERE TODAY.**

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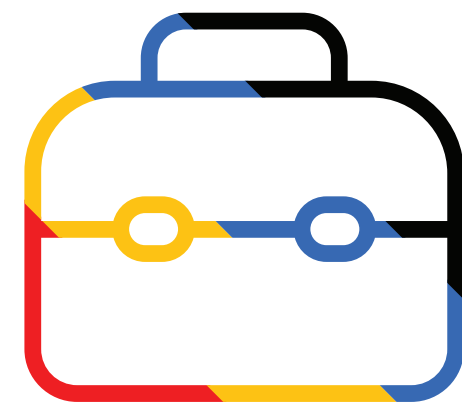
Delivering digital transformation across BOQ.



BOQ has a strong foundation from which to grow profitability



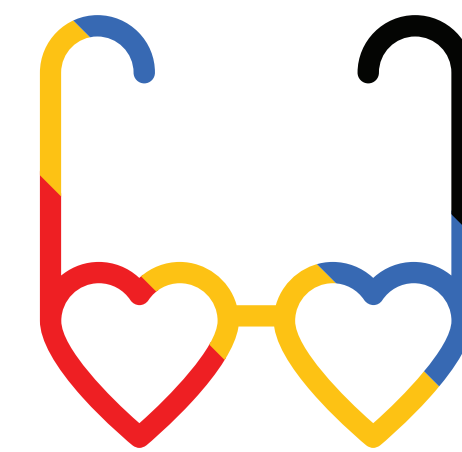
We're well progressed on our digital transformation



We are building a differentiated end-to-end digital bank in the cloud with open architecture



Partnering with innovative global players like Temenos, to deliver best in class technology that stays current and leading edge



Which will enable a superior customer proposition with personalised offerings



BOQ's digital bank builds clear competitive advantage and a low cost to income ratio

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Our digital transformation is built on a strong foundation.

- BOQ has been serving customers for 148 years
- Ability to profitably grow above market in a quality way
- Changing competitive landscape requires a compelling customer offering
- BOQ has scale, a strong capital position and proven brands which provides the Group with a competitive advantage over new entrants

Retail Banking



Retail and SME lending, deposits, credit cards and insurance



Digital home loans, deposits, credit cards, insurance and superannuation



Home loans, personal loans, deposits and credit cards

BOQ Business



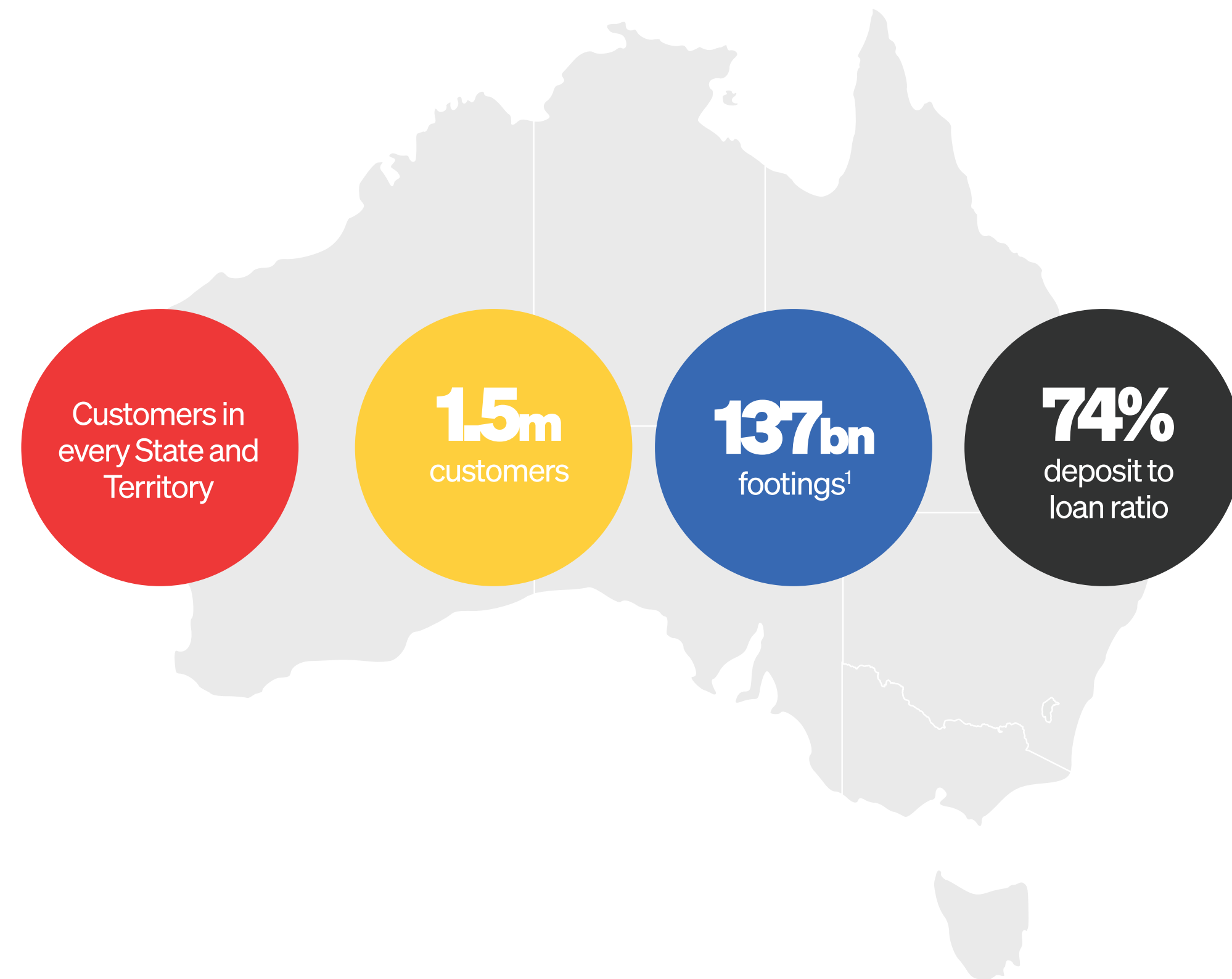
Commercial lending, deposits, financial markets and insurance



Asset finance and leasing



Lending, deposits, credit cards and leasing for medical and professional services



1. Footings means gross loans and advances plus customer deposits

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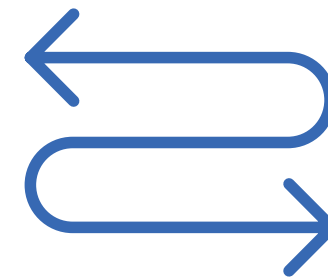
Digital transformation is key to building our competitive advantage.



Shifting customer preferences towards digital interaction



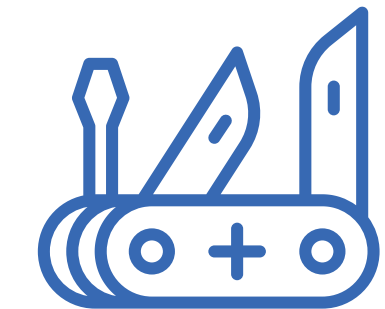
Single view of the customer through centralised core



Front to back cloud based platform enables innovation at scale and at pace



Personalised experiences for customers in real-time



Simplification and digitisation ensures the experience and processes are simple, scalable, low-cost and compliant by design

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Transformation is well progressed with benefits emerging.



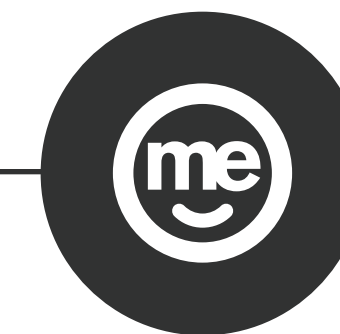
August 2020

Migrated legacy apps to private cloud



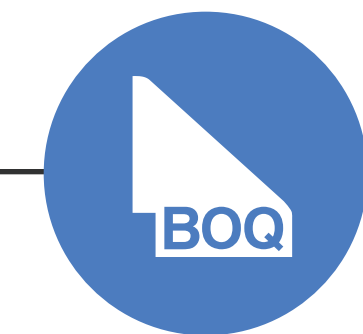
March 2021

VMA transactions, savings and credit card products on new digital cloud core



November 2021

ME Bank migration to v.18 of Temenos completed, customers migrated and Ultracs decommissioned (April 2021)



March 2022

BOQ transaction and savings product capability on new digital cloud core

VMA*

- 27% of customers under age 35
- 94% of customers are new to bank
- average balance \$18K per customer
- 43 of 60 customer processes digitised
- \$0.5bn balances on new VMA platform

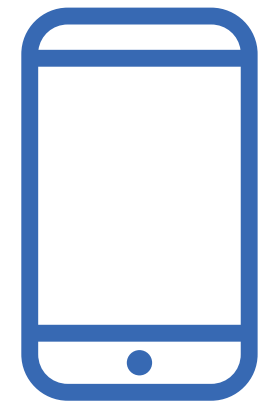
BOQ*

- 18% of customers under 30
- 45% of customers are new to bank
- average balance \$23K per customer
- to date 4million customer transactions processed (myBOQ + VMA)
- \$0.45bn balances on new BOQ platform

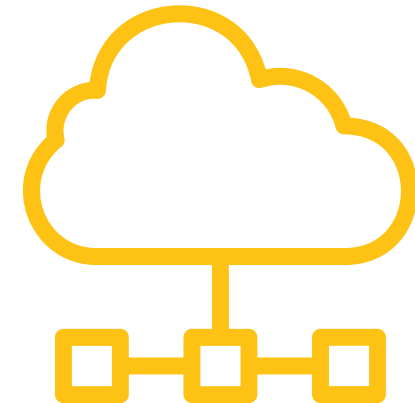
Next steps

- Upgrade and migration of ME Bank to cloud based platform
- Development of home lending product well progressed
- BOQ Business digital transformation to leverage existing private cloud version of Temenos for more complex customer needs
- Migrate all apps to public cloud and exit traditional data centres

We are building a differentiated digital bank.



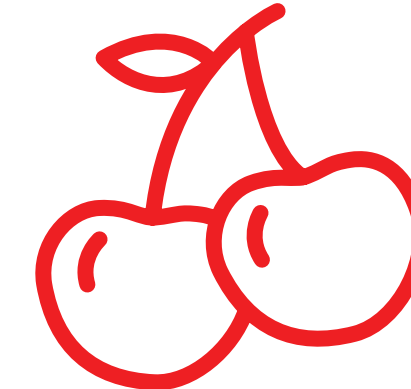
More than just a digital front end



All layers of the Retail stack will be fully digitised and cloud based.
No legacy layers utilised



Organising our business to enable continuous delivery of new features – our people capabilities and operating model are evolving



All BOQ customers will benefit from the transformation as will our people and shareholders

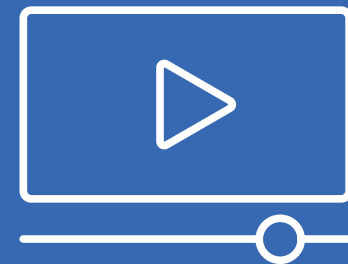


Complex customers to utilise private cloud version of Temenos in Business Bank

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Leveraging strong partnerships.



Video:

Andreas Andreades
Executive Chairman, Temenos



Presentation:

Erich Gerber
President and Chief Revenue Officer, Temenos

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Temenos: everyone's banking platform.

1.2 billion

individuals, families and businesses rely on Temenos. That's **30%** of the world's banking population.

3X

industry average return on equity is achieved by banks who use Temenos

3,000

customers including **41** of the top **50** global banks and **70+** challengers rely on Temenos

\$2.5 billion cumulative R&D investment 1990-2021 is the industry's highest.

2011

Temenos Cloud.

Virtual machines, Core Banking, Managed Service etc.

2020

Cloud Native.

Containers and serverless multi-product, continuous operations, cloud agnostic.

2020

Temenos Cloud Banking.

Continuous updates, composable banking, enterprise banking services, self-service, sandbox, etc.

2022-2025

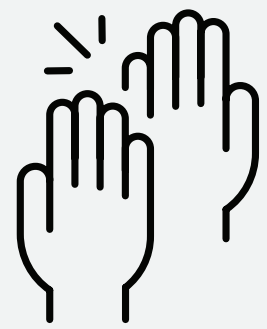
\$1.0B R&D.

XAI Ops, Specialist Micro clouds, Hyperplexed, architecture, Quantum computing, AR & VR, Edge computing / IOT, etc.

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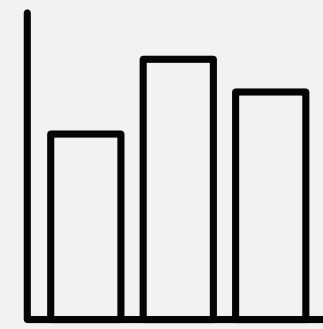
The value of everyone's banking platform.

Banks that run Temenos outperform those that don't.



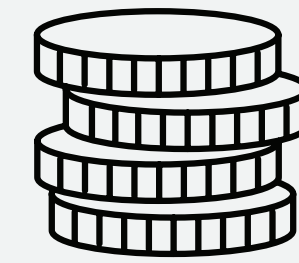
Win on Customer Experience

Hyper-personalization powered by explainable AI



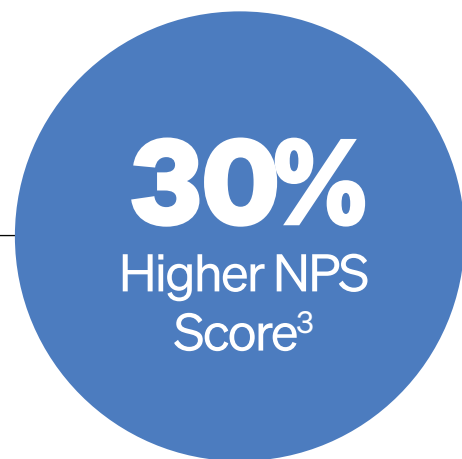
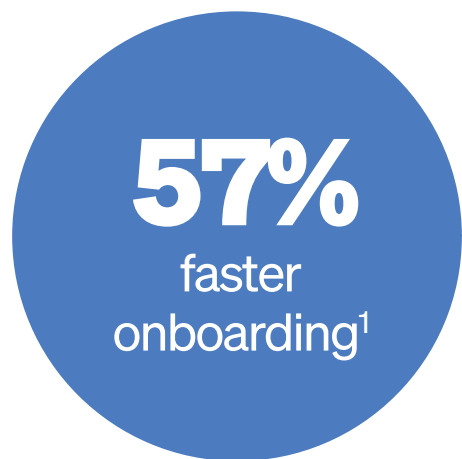
Agility to Grow

Faster innovation with cloud native, API-first banking capabilities and a plug-and-play fintech ecosystem



Scale Without Limits

Improve cost-to-income ratio with unlimited scale and services delivered at a fraction of cost of legacy systems



Source: 1. Temenos CEO Navigator 2022. Sample from 102+ Banks. Refers to Digital Banking capabilities; 2. Retail banks that run Product Builder; 3. Banks running Temenos core banking; 4. Banks running Temenos front-to-back

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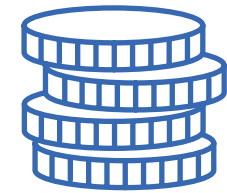
Global presence.

Everyone's banking platform.

 <p>Retail</p>	                       
 <p>Corporate</p>	                    
 <p>Wealth Management</p>	                     

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Today's challenges for incumbents.



High operational costs

High IT integration and maintenance costs

Majority of IT spend on 'Run the Bank' vs 'Change the Bank'



High operational risk

Technological obsolescence and skill shortages

Processing errors due to manual hand-offs

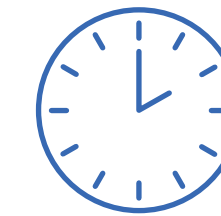


Poor customer service

Customer journeys with manual hand-offs

Reactive, delayed responses

Inconvenience due to outages



Long times to market

Coding and testing required to launch new products or respond to regulatory change

Long and infrequent release cycles



Poor business insights

Complex and costly to extract data from multiple legacy systems

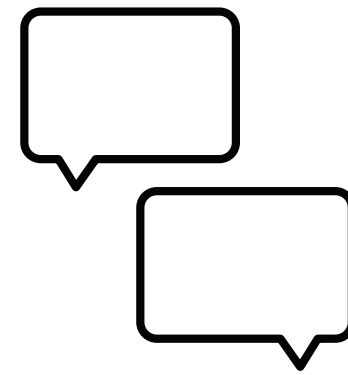
Duplication of data - no single version of the truth

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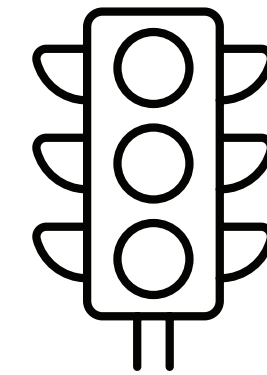
Temenos and BOQ de-risking the delivery of digital bank through:



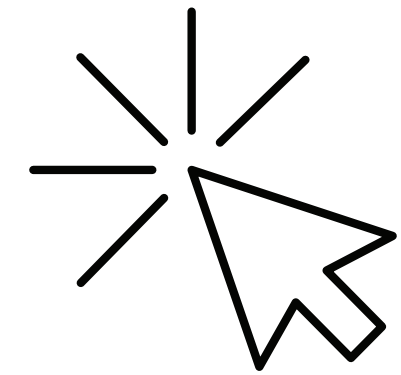
'Adopt not adapt'
customisation of
core technology



**Strong long-term
partnerships** in place
with key providers
to secure talent and
capability



**ExCo level
accountability**
to deliver
transformation



**No migration of
complexity**, disciplined
approach to simple
operating model

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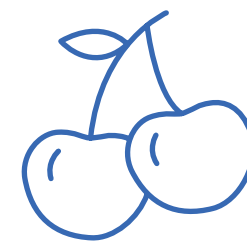
Delivering a superior experience which our customers are embracing.



Account opening completed through the app in c.4 minutes



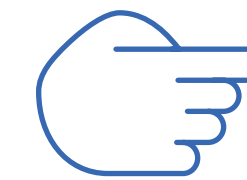
Attracting a younger customer demographic, with 20% saving towards homeownership



Unique loyalty offering



'Locked Saver' feature supporting customers meet their financial goals



56% of myBOQ customers have chosen to self-migrate



Awarded the Mozo award for 'Best New Savings Account' and 'Best Regular Saver Account' in 2022

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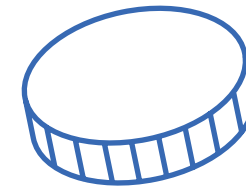
Digital transformation building a clear competitive advantage.



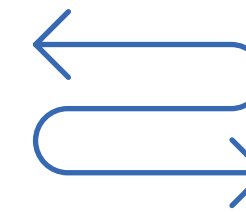
Consistent delivery of end-to-end technology



Fast and consistent delivery of customer solutions and regulatory changes across all brands



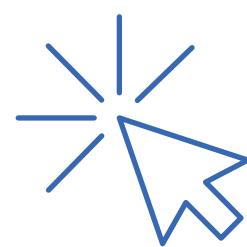
Lower unit costs, lower delivery and run costs



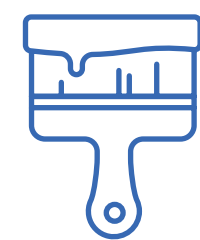
All end-to-end processes fully digitised



Significant reduction in number of systems



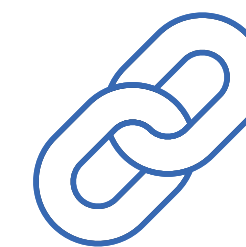
One private cloud Business Banking platform servicing complex customer needs



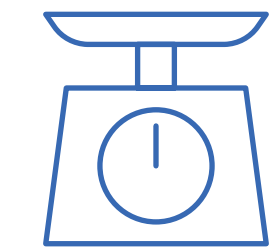
One cloud core Retail Banking platform, easily updated to new versions



Majority of apps in the cloud



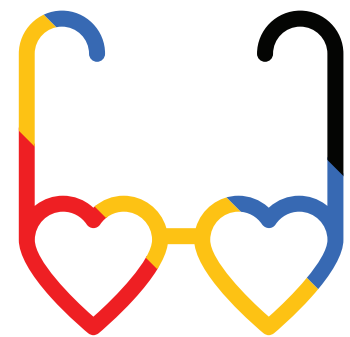
API/open architecture enables partnering with best in ecosystem



Increased capacity to scale the business

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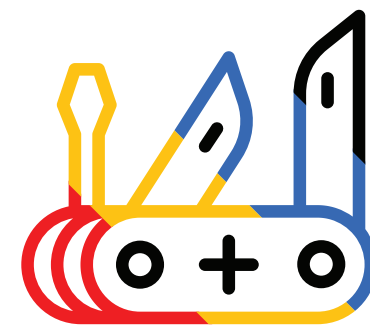
Transforming BOQ.



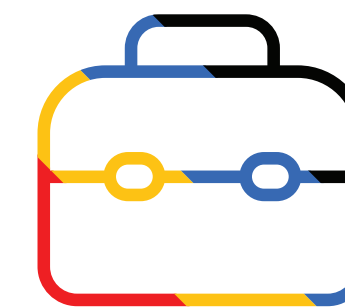
We are enhancing our distinctive purpose-lead culture to support our digital transformation



Transformations are challenging, but our phased approach has reduced our risk and enables us to deliver benefits along the roadmap.



We are delivering, with the multi-brand capability of the retail platform proven and operational.



We are building a differentiated end-to-end digital bank with open architecture.



Partnering with innovative global players like Temenos, to deliver best in class technology.



The digital transformation will deliver BOQ with a clear competitive advantage.

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Thanks