

Contract to supply and install Fibre Optic Intrusion Detection System at major North American energy facility

Ava Risk Group Limited (ASX: AVA) (“Ava Risk Group” or “the Company”) is pleased to advise it has secured a contract for the supply and installation of a Fibre Optic Intrusion Detection System at a major North American energy facility. The order is for approximately US\$0.5 million (A\$0.7 million) and the supply of material is expected to be fulfilled in the current financial year.

It is the largest energy sector sales order the Company has won and represents a significant strategic milestone in expanding its advanced sensing solutions to the energy industry. Detection performance, reliability and flexible integration were all important considerations in the customer selecting Ava Risk Group’s solution.

Commenting on the win, Ava Risk Group Executive Vice President Global Security, Jim Viscardi, said “This contract further validates the quality of our advanced sensing solutions in safeguarding critical energy assets. We are aggressively pursuing opportunities in the energy sector and expanding our presence in North America, our largest target market, where we continue to build out our sales infrastructure and capability.”

The order affirms the investment Ava Risk Group has made to grow its business development capability in targeted sectors and regions, building on first half successes in solar installations and offshore wind farms. This includes the first European submarine power cable for an offshore wind farm, resulting in current year sales orders in energy of more than A\$1.8 million.

Jim Viscardi was recently appointed as Group Executive Vice President Global Security having previously been Vice President Americas. This reflects the Company’s focus on targeting the largest global markets for its advanced sensing solutions, as well as Jim’s proven capability in leading sales and business development teams in the Security industry.

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Approved for release by the Board of Directors.

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About Ava Risk Group

Ava Risk Group is a global leader in providing technologies and services to protect critical and high value assets and infrastructure. It operates two business segments – Future Fibre Technology (FFT) and BQT Solutions (BQT). FFT manufactures and markets ‘smart’ fibre optic sensing systems for security and condition monitoring for a range of applications including perimeters, pipelines, conveyors, power cables and data networks. BQT is a specialist in the development, manufacture and supply of high security biometric readers, security access control and electronic locking products. Ava Risk Group products and services are trusted by some of the most security conscious commercial, industrial, military and government clients in the world. www.avariskgroup.com

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