

ABN 59 086 435 136

5 May 2022 ASX Announcement

DW8 Q3 FY2022 March Quarterly Update Webinar Recording

DW8 Limited (DW8: ASX), or the "Company", owns and operates **Kaddy**, an integrated marketplace & logistics platform that provides beverage suppliers an end-to-end supply chain solution that allows them to connect with buyers, simplify operations, streamline payments and deliver a superior fulfilment experience.

The Company is pleased to share a recording of its **Q3 FY2022 March Quarterly Update investor webinar** held on the 3 May 2022.

https://www.dw8.com.au/post/asx-dw8-investor-update-march-quarter-q3-fy2022

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This ASX announcement was approved and authorised for release by the Board of Directors.

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For more information about DW8

Website: www.dw8.com.au

Blog: <u>www.digitalwine.ventures/insights</u>

Media: https://winedepot.com/media-coverage/



DW8 Limited (ASX: DW8)

DW8 is an Australian publicly listed technology company that operates **Kaddy**, an integrated marketplace & logistics platform that provides beverage suppliers an end-to-end supply chain solution that allows them to connect with buyers, simplify operations, streamline payments and deliver a superior fulfilment experience.

Our vision is to create a \$1+ billion GMV wholesale beverage marketplace in Australia, then look to expand our unique and innovative technology platform into other key markets.

Kaddy consists of two core divisions:

Kaddy Marketplace is the leading wholesale beverage marketplace in Australia based on monetised GMV, revenue generated and new customer growth. It provides a one-stop shop for wholesale beverage discovery, ordering, invoicing and payments. Buyers have access to a broader range of products, a streamlined ordering and invoicing process, and flexible payment options. Suppliers can also connect with a diverse range of venues and retailers, creating opportunities to simplify back-office functions, increase sales opportunities, distribution and reach while improving cash flow.

Kaddy Fulfilment is one of the leading and largest providers of logistics solutions to the beverage industry. It offers a suite of specialised fulfilment solutions, including warehousing, inventory management and nationwide delivery services. With a dedicated fleet servicing major capitals across Australia, it provides suppliers and their customers with a fast, efficient and reliable delivery solution.

Suppliers access our fulfilment platform via **Kaddy Connect**, a proprietary cloud-based inventory and order management system that can be integrated with their own technology so that orders flow through seamlessly.

We also operate a social networking platform called **Kaddy Community** which is designed to provide the beverage industry access to a forum where they can share their news, reviews, views, insights and latest announcements.

Kaddy generates revenue via:

- Marketplace fees (% of the GMV / transaction value)
- Fulfilment fees (storage, picking, packing, handling & freight)
- Connect subscription fees (charged per user accessing the platform)

To learn more about Kaddy, please visit:

Website: www.kaddy.com.au

Blog: https://www.kaddy.com.au/insights

Media: https://www.kaddy.com.au/media-coverage

Forward-Looking Statements

This document may include forward-looking statements. Forward-looking statements include, but are not limited to, statements concerning DW8 Limited's planned operations and other statements that are not historical facts. When used in this document, the words such as "could", "plan", "estimate", "expect", "intend", "may", "potential", "should", and similar expressions are forward-looking statements. Although DW8 Limited believes that its expectations reflected in these forward-looking statements are reasonable, such statements involve risks and uncertainties and no assurance can be given that actual results will



be consistent with these forward-looking statements.

