



OVATO LIMITED
ABN 39 050 148 644

Appendix 4C – 31 March 2022
Company Update & Quarterly cash flow report
for entities
subject to Listing Rule 4.7B

28 April 2022: Ovato Limited (“Ovato”) (ASX: OVT) lodges the attached Appendix 4C for the three-month period ended 31 March 2022.

About Ovato Limited

The principal activity of Ovato is commercial printing and associated services.

Activities update

Ovato was and continues to be adversely impacted financially and operationally by the COVID pandemic in Australia and in New Zealand.

The pandemic has had a significant effect on labour availability and the management of raw materials through the supply chain. Deliveries of paper and ink continue to be disrupted, with significant price increases also being incurred for these materials.

The effects of the pandemic is also flowing through to our retail customers, where supply disruptions are likely to influence their future advertising decisions. Ovato continues to be grateful for the continued support of its customers and suppliers, and are pleased that major recurring contracts continue to be renewed.

Ovato also advises that: on 4 April 2022, Opus Group Pty Ltd acquired Ovato’s chattel mortgage facility at its current level and advanced Ovato a further \$5M under this facility; and on 5 April 2022, Ovato ceased heatset printing and letterbox distribution services in New Zealand. Sheetfed operations will now become Ovato’s sole focus in New Zealand.

Cashflow commentary

Cash from operations for the third quarter of FY22 was positive A\$4.3M and net cashflow from investing activities was positive A\$1.2M.

Cash and equivalents at 31 March 2022 was \$7.8M.

Name of entity

Ovato Limited

ABN

39 050 148 644

Quarter ended ("current quarter")

31 March 2022

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
1. Cash flows from operating activities			
1.1 Receipts from customers	80,061	295,992	
1.2 Payments for			
(a) research and development	-	-	
(b) product manufacturing and operating costs	(48,158)	(208,375)	
(c) advertising and marketing	(41)	(113)	
(d) leased assets	(1,901)	(6,893)	
(e) staff costs	(22,931)	(86,323)	
(f) administration and corporate costs	(622)	(5,164)	
1.3 Dividends received (see note 3)	-	-	
1.4 Interest received	189	512	
1.5 Interest and other costs of finance paid	(885)	(2,931)	
1.6 Income taxes paid/received	(15)	(54)	
1.7 Government grants and tax incentives	-	-	
1.8 Other	-	-	
(a) AASB16 lease interest payments	(1,350)	(4,503)	
1.9 Net cash from / (used in) operating activities	4,347	(17,852)	
2. Cash flows from investing activities			
2.1 Payments to acquire or for:			
(a) entities	-	-	
(b) businesses (cash in liquidated entities)	-	-	
(c) property, plant and equipment	(56)	(613)	
(d) investments	-	-	
(e) intellectual property	-	(16)	
(f) other non-current assets	-	-	

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	37	254
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Proceeds from Sales of Non-core Business's	-	26,505
2.4	Dividends received (see note 3)	-	-
2.5	Other (Receipts from sub-leases excluding financing component)	1,219	2,728
2.6	Net cash from / (used in) investing activities	1,200	28,858

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Share Buy-back	-	(129)
3.5	Proceeds from borrowings*	-	3,872
3.6	Repayment of borrowings*	(2,593)	(11,878)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other		
	(a) AASB 16 lease principal payments	(4,305)	(13,541)
	(b) Cash backing ANZ G'tee's and other facilities	-	1,676
3.10	Net cash from / (used in) financing activities	(6,898)	(20,000)

* Proceeds & Repayments for the Receivables Facility are determined by the net movement in the quarter of the receivables funding.

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	9,264	16,852
4.2	Net cash from / (used in) operating activities (item 1.9 above)	4,347	(17,852)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	1,200	28,858
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(6,898)	(20,000)
4.5	Effect of movement in exchange rates on cash held	(84)	(29)
4.6	Cash and cash equivalents at end of period	7,829	7,829

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	7,829	9,264
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	7,829	9,264

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	1,050
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

Included in the cash flow report are payments made to related parties, Rathdrum Properties Pty Ltd (Rathdrum) and the SBM Group of companies (SBM). The company leases a property from Rathdrum and obtains marketing services from SBM.

Payments for the quarter ended 31 March 2022 excluding GST:

- Rathdrum	\$0.74M
- SBM	\$0.09M

- Salaries and superannuation \$0.22M.

.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amounts at quarter end \$A'000	Amount drawn at quarter end \$A'000
	7.1 Loan facilities	48,113	48,113
	7.2 Credit standby arrangements	-	-
	7.3 Other	-	-
	7.4 Total financing facilities	48,113	48,113
7.5	Unused financing facilities available at quarter end		-
7.6	<p>Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <div> <p>Commerzbank AG</p> <ul style="list-style-type: none"> - Australian dollar floating interest rate export financing facility secured against a press. Loan drawn to A\$16.9M. Matures June 2027. - Euro denominated floating interest rate export financing facility secured against a press. Loan drawn to Euro 4.0M (A\$5.9M). Matures June 2023. <p>Scottish Pacific Business Finance Pty Ltd</p> <ul style="list-style-type: none"> - Australian dollar receivables financing facility. Floating interest rate + margin. Loan drawn to A\$16.9M. The drawn amount on the receivable financing facility represents the amount lent against the relevant receivables that were available to be sold into the facility at the reporting date. Matures August 2023. There is the ability to draw up to \$50M under this facility, depending on the amount of eligible trade receivables. - New Zealand dollar receivables financing facility. Floating interest rate + margin. Loan drawn to A\$3.6M. The drawn amount on the receivable financing facility represents the amount lent against the relevant receivables that were available to be sold into the facility as per the terms and conditions of the facility at each reporting date. Matures February 2024. There is the ability to draw up to NZ\$10M under this facility, depending on the amount of eligible trade receivables. <p>Opus Group Pty Ltd</p> <ul style="list-style-type: none"> - Chattel mortgage facility (amortising) for \$9.9 M secured by a charge over the assets of the Group. The chattel mortgage facility was assigned to Opus Group Pty Ltd on 5 April 2022 from Scottish Pacific Business Finance Pty Ltd and matures December 2023. </div>		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	4,347
8.2	Cash and cash equivalents at quarter end (item 4.6)	7,829
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	7,829
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	N/A
<p><i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i></p>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
<p><i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i></p>		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 28 April 2022

Authorised by: By the Board
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.