



## AUSTRALIAN BOND EXCHANGE

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### Australian Bond Exchange Holdings Limited (ASX: ABE)

#### ASX Announcement

28 February 2022

### Australian Bond Exchange announces 198% increase in Australian Private Client Revenue in H1 2022

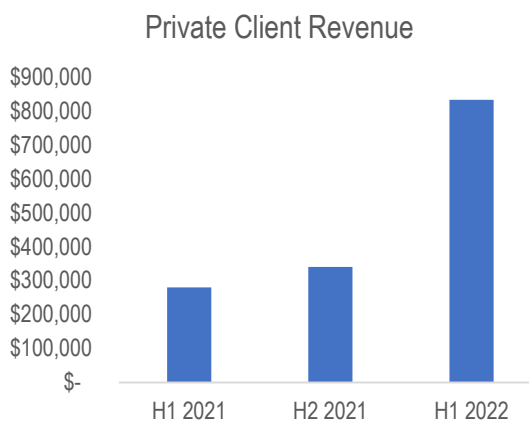
Australian financial services company, Australian Bond Exchange Holdings Limited (ASX: ABE) today announced its first half year results for the 2022 financial year, highlighted by strong growth in revenue from the Australian private investor market. This is in line with the group strategy – to provide greater access to bonds for all Australians - outlined in its prospectus published during the period and subsequent IPO.

#### Results Highlights

Nearly tripling revenue in the private client market compared to the corresponding prior period, ABE has demonstrated that Australian investors are responding positively to having efficient and transparent access to the OTC bond market.

#### Year on Year comparison

- Private client revenue increased 198% compared to the 6 months prior
- Private client retention rate continued to be very strong at over 99% for the period, highlighting the high client satisfaction
- Headcount increased 25% reflecting our investment in talent acquisition post IPO
- Stronger balance sheet following capital raises during the period.



#### Activity Highlights During the Period

##### Capital Raise and IPO

The company successfully completed its capital raising and listing on the Australian Securities Exchange during the period. This has bolstered the financial position of the group and positioned ABE to focus on client growth going forward.

### **Established Singapore Subsidiary**

As part of the organic growth of the business, ABE established a wholly owned Singapore subsidiary, ABE Capital Markets Pte Ltd. This will streamline and improve access to the global financial markets for ABE, and therefore for Australian private investors.

### **Unique Product Offering Brought to Market**

During the period ABE successfully worked with its global investment banking and local administration partners to develop new financial products specifically designed for the Australian private investor. The positive response we received from investors further underlines ABE's product development program potential.

### **About ABE**

The Australian Bond Exchange (ABE) is Australia's pre-eminent marketplace for investing in fixed income securities.

Founded in 2015, ABE enables private investors, brokers, financial advisers, and other market participants to benefit from investment in debt issued by leading financial, industrial, resources, and technology companies.

ABE's services offer enhanced certainty, flexibility and transparency in Australian bond investing and opportunities for increased investment portfolio risk management and diversification. ABE is uniquely placed to offer a full suite of services including trading, settlement, and custodial services for Australian bonds and a comprehensive range of other assets. Servicing both retail and wholesale customers and licensed by the Australian Securities & Investments Commission to provide specific financial advice, the firm has undergone significant growth and listed on the Australian Securities Exchange in December 2021.

ABE has extensive relationships with banks and financial institutions and uses leading-edge technology to connect to the world's financial hubs, providing customers with accurate, transparent, and timely pricing and trading data and advice, while removing unnecessary barriers and costs.

ABE's team possesses in-depth knowledge and extensive experience in local and global capital markets, financial risk management, cutting-edge technology infrastructure, and advanced data science and analytics.

<https://www.bondexchange.com.au>

### **ENDS**

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This announcement was approved for release by the board of directors.

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