



**OVATO LIMITED**  
ABN 39 050 148 644

**Appendix 4C – 31 DECEMBER 2021**

**Company Update & Quarterly cash flow report**

**for entities  
subject to Listing Rule 4.7B**

**27 January 2022:** Ovato Limited (“Ovato”) (ASX: OVT) lodges the attached Appendix 4C for the three-month period ended 31 December 2021.

**About Ovato Limited**

The principal activity of Ovato is commercial printing and associated services.

**Activities update**

Following extensive restructuring initiatives, which included the sale of the Marketing Services and Retail Distribution businesses and the closure of the Residential Distribution business last year, the primary focus of Ovato continues to be on driving further cost efficiencies in its core printing operations. This has resulted in a positive impact on cash flows from operating activities for the current quarter, with the net cash loss of \$4.3M being significantly lower than the prior quarter of \$23.2M.

Ovato continues to be adversely impacted financially and operationally by the ongoing COVID-19 restrictions in Australia and in New Zealand. This has had a significant effect on retail activity and supply chain management.

The impacts of COVID are also flowing through to our retail customers, where continuity of supply is likely to influence their future advertising decisions.

Delivery timelines for both paper and ink supplies for Ovato have also been disrupted as well, with significant price increases being incurred for these materials. These disruptions and price increases have had an adverse effect on operating cash flow.

During the last quarter, Ovato undertook the capital management initiatives of a minimum holding share buyback and a share consolidation.

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Ovato continues to be grateful for the continued support of its customers and suppliers, and are pleased that major recurring contracts have been renewed.

### Cashflow commentary

Cash from operations for the second quarter of FY22 was negative A\$4.3M and net cashflow from investing activities was positive A\$0.8M.

Cash and equivalents at December 31 2021 was \$9.3M.

### Name of entity

Ovato Limited

### ABN

39 050 148 644

### Quarter ended ("current quarter")

31 December 2021

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
<b>1.</b>	<b>Cash flows from operating activities</b>		
1.1	Receipts from customers	91,775	215,931
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(60,101)	(160,217)
	(c) advertising and marketing	(36)	(72)
	(d) leased assets	(3,443)	(4,991)
	(e) staff costs	(27,325)	(63,392)
	(f) administration and corporate costs	(2,844)	(5,551)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	215	323
1.5	Interest and other costs of finance paid	(1,049)	(2,047)
1.6	Income taxes paid/received	(13)	(39)
1.7	Government grants and tax incentives	-	-
1.8	Other	-	-
	(a) AASB16 lease interest payments	(1,514)	(3,154)
<b>1.9</b>	<b>Net cash from / (used in) operating activities</b>	<b>(4,335)</b>	<b>(23,209)</b>

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
<b>2.</b>	<b>Cash flows from investing activities</b>		
2.1	Payments to acquire or for:		
	(a) entities	-	-
	(b) businesses (cash in liquidated entities)	-	-
	(c) property, plant and equipment	(292)	(557)
	(d) investments	-	-
	(e) intellectual property	-	(16)
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	140	218
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Proceeds from Sales of Non-core Business's	-	27,515
2.4	Dividends received (see note 3)	-	-
2.5	Other (Receipts from sub-leases excluding financing component)	998	1,507
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>847</b>	<b>28,668</b>
<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Share Buy-back	(129)	(129)
3.5	Proceeds from borrowings	4,435	4,435
3.6	Repayment of borrowings	(1,253)	(9,847)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
3.9	Other		
	(a) AASB 16 lease principal payments	(4,508)	(9,236)
	(b) Cash backing ANZ G'tee's and other facilities	1,431	1,676
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(24)</b>	<b>(13,101)</b>

\* Proceeds & Repayments for the Receivables Facility are determined by the net movement in the quarter of the receivables funding.

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	12,836	16,852
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(4,335)	(23,209)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	847	28,668
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(24)	(13,101)
4.5	Effect of movement in exchange rates on cash held	(59)	55
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>9,264</b>	<b>9,264</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	9,264	12,836
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>9,264</b>	<b>12,836</b>

<b>6. Payments to related parties of the entity and their associates</b>	<b>Current quarter \$A'000</b>
6.1 Aggregate amount of payments to related parties and their associates included in item 1	976
6.2 Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>	

Included in the cash flow report are payments made to Rathdrum Properties Pty Ltd (Rathdrum) and SBM Group of companies (SBM) of which a Non-Executive Director and Managing Director are related parties. The company leases properties from Rathdrum and obtain marketing services from SBM.

Payments for the quarter ended 31<sup>st</sup> December 2021 excluding GST;

- Rathdrum	\$0.75M
- SBM	\$0.06M

Salaries and superannuation paid to related parties and their associates \$0.17M.

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.	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amounts at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
7.1	Loan facilities	51,057	51,057
7.2	Credit standby arrangements	-	-
7.3	Other	-	-
7.4	<b>Total financing facilities</b>	51,057	51,057
7.5	<b>Unused financing facilities available at quarter end</b>		-
7.6	<p>Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <div style="border: 1px solid black; padding: 10px;"> <p><b>Commerzbank AG (Commerzbank)</b></p> <ul style="list-style-type: none"> <li>- Australian dollar floating interest rate export financing facility secured against a press. The lender is Commerzbank. Loan drawn to A\$16.9M. Matures June 2027 (renegotiated new amortisation schedule).</li> <li>- Euro denominated floating interest rate export financing facility secured against a press. Lender Commerzbank. Loan drawn to Euro 4.0M (A\$6.2M). Matures June 2023 (renegotiated new amortisation schedule).</li> </ul> <p><b>Scottish Pacific Business Finance Pty Ltd (ScotPac)</b></p> <ul style="list-style-type: none"> <li>- Australian Dollar Receivables financing facility with Scottish Pacific. Floating interest rate + margin. Loan drawn to A\$17.9M. The drawn amount on the receivable financing facility represents the amount lent against the relevant receivables that were available to be sold into the facility as per the terms and conditions of the facility at each reporting date. Matures August 2023. There is the ability to draw up to \$50M under this facility, depending on the amount of eligible trade receivables.</li> <li>- New Zealand Dollar Receivables financing facility with Scottish Pacific. Floating interest rate + margin. Loan drawn to A\$4.5M. The drawn amount on the receivable financing facility represents the amount lent against the relevant receivables that were available to be sold into the facility as per the terms and conditions of the facility at each reporting date. Matures February 2024. There is the ability to draw up to NZ\$10M under this facility, depending on the amount of eligible trade receivables.</li> <li>- Scottish Pacific Chattel Mortgage Facility (amortising) for \$5.5M secured by a charge over the assets of the Group. The facility matures December 2023</li> </ul> </div>		

<b>8.</b>	<b>Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1	Net cash from / (used in) operating activities (item 1.9)	(4,335)
8.2	Cash and cash equivalents at quarter end (item 4.6)	9,264
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	9,264
8.5	<b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>	2.1
<p><i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i></p>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	<div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div>	
<p><i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i></p>		

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: .....

Authorised by: By the Board  
 (Name of body or officer authorising release – see note 4)

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**Notes**

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.