

27 January 2022

Level 28  
108 St Georges Terrace  
Perth WA 6000

ABN 98 103 348 947  
ASX CNW

## Cirrus wins storage infrastructure upgrade

### HIGHLIGHTS

- Storage infrastructure upgrade for Geoscience Australia
- High availability innovative solution
- Contract in excess of \$4.5m with significant professional services component
- Continues Cirrus' success as a partner of choice in Federal Government sector

Australian Managed Service and IT solutions company, Cirrus Networks Holdings Limited (ASX: CNW) ('Cirrus' or 'the Company') has won a significant storage infrastructure upgrade with Geoscience Australia, Australia's national public sector geoscience organisation.

Cirrus was awarded the contract in excess of \$4.5m, after a comprehensive competitive tender process, and have augmented the current managed services agreement with an additional \$500k of professional services to support the implementation.

### STRATEGIC TECHNOLOGY PARTNERSHIPS

Cirrus partnered with NetApp and Cisco to provide both storage and fibre channel networking hardware in this innovative solution and highlights Cirrus' experience and expertise with data centre infrastructure.

The storage solution is based on NetApp's FAS storage, and Cisco MDS switching and will provide approximately 3PB of useable capacity, with a mix of high-performance SSD and high-density NL-SAS drives to meet the requirements of various workloads. The solution is mirrored across Geoscience Australia's primary and secondary data centres to provide high availability and disaster recovery.

Geoscience Australia's current environment was nearing end of life and posed several operational risks to the organisation. Implementation of the new Cirrus storage solution will mitigate this risk and provide Geoscience Australia with a reliable, and future-ready platform. Geoscience Australia will reduce their existing data centre storage footprint from 14 racks across two sites, down to a single rack in each data centre. This reduction plans to provide Geoscience Australia with a simplified management and administration process resulting from the replacement of a number of disparate storage solutions. The storage infrastructure upgrade will provide the platform for future data centre upgrades and enable Geoscience Australia to continue work on modernising their on-premise applications and services, whilst also providing future capabilities to extend data services to the cloud.

Commenting on the successful award Cirrus Managing Director and CEO, Chris McLaughlin, said:

*"The storage infrastructure contract success showcases the established data management consultancy skills the Cirrus team offer our clients, and we're delighted to be recognised by a very important client such as Geoscience Australia for this best practice solution that delivers true value and efficiencies."*

The project will commence immediately and is expected to be completed by the end of this financial year.

ENDS

The Board of Directors at Cirrus have authorised the release of this announcement.

Contact for further information		
<b>Chris McLaughlin</b> Managing Director	<b>Matt Green</b> Chief Financial Officer	<b>08 6180 4222</b> <a href="mailto:investor@cirrusnetworks.com.au">investor@cirrusnetworks.com.au</a> <a href="http://cirrusnetworks.com.au">cirrusnetworks.com.au</a>

## ABOUT CIRRUS

Cirrus Networks Holdings Limited (ASX: CNW) is an innovative IT solutions provider who works with companies, Government agencies and non-for-profit organisations to understand their technological needs and implement world leading solutions that are both cost effective and provide long term operational benefit.

The diverse reach of Cirrus means the company is able to provide a wide range of solutions including:

- Data Centre and Cloud
- Convergence
- Storage
- Data management (including big data)
- Network design and optimisation
- Business continuity & Cyber Security
- End user computing
- Unified communications and IP Telephony, and
- High quality IT Service Management, Consulting and Project Management services.

Excellent service and an innovative, holistic approach have seen Cirrus quickly grow an extensive base of blue-chip clients across industry, government and non-for-profit sectors. The rapid expansion of Cirrus has seen the company receive several awards as one of Australia's fastest growing technology companies.

The Cirrus offering was strengthened further in 2015 with the acquisition of Perth-based IT Solutions Provider, L7 Solutions. Since then, an assertive national expansion strategy has enabled Cirrus to establish a robust Eastern states presence with the acquisitions of Melbourne based IT Provider, NGage Technology Group and leading Canberra IT services company Correct Communications.

Cirrus won a transformational managed service contract with Federal Government entity Geoscience Australia in excess of \$13M in March 2021. This contract provides a strong reference for Cirrus to expand its contestable market in terms of client type and contract size.

Cirrus is a rapidly growing IT solutions provider exposed to the megatrend of digitisation.