

Atomos delivers \$40.9m in unaudited 1H'22 sales

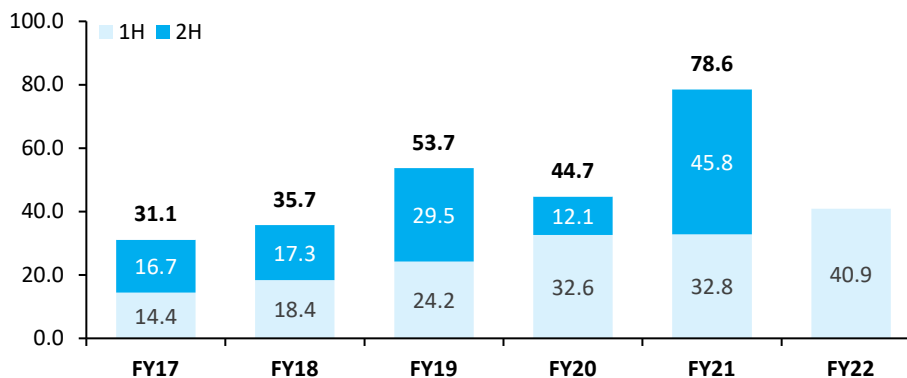
Highlights:

- Unaudited 1H'22 sales of \$40.9m (vs \$32.8m, in 1H'21), in line with guidance of \$40m+
- Delivered 25% growth in 1H'22 sales versus pcp
- Reconfirming FY22 revenue guidance of \$95m+ and EBITDA margin of 12% - 15% (before including ~\$1m opex costs resulting from Videogram investment)

Leading global video technology company, Atomos Limited ('ASX:AMS', 'Atomos' or the 'Company'), is pleased to report unaudited sales for the 6 month period ending 31 December 2021 (1H'22).

At the Company's Annual General Meeting (AGM) on 23 November 2021, AMS released guidance for 1H'22 sales of \$40m+. AMS is pleased to advise unaudited 1H'22 sales of \$40.9m, delivering on the guidance provided. This compares to \$32.8m in 1H'21, resulting in 25% growth over the same period.

Revenue (\$m)



Despite continued global supply chain challenges, AMS has navigated through 1H'22 with minimal disruption to its core products, Ninja V and Ninja V+. While stock outages of some products were experienced in 1H'22, AMS expects the second half impact to be less significant.

Products launched in late FY21, such as the Ninja V+, Shinobi 7 and AtomX CAST, have provided continued strong momentum into 1H'22. This momentum will be supported by new products scheduled for release over the next 6 months.

Commenting on the interim result Estelle McGeachie, Atomos' Chief Executive Officer said: "I'm very pleased with the 25% growth in 1H'22 sales over the prior year period given the significant disruption to supply chains for many companies across the world. Our team has worked very hard to navigate these issues and our continued growth is a testament to that. We see our sales only further accelerating in the second half of FY22 and are able to reconfirm our full year sales guidance of \$95m+."



For personal use only

“Furthermore, our cost measures and governance are robust enabling a reconfirmation of our full year EBITDA margin in excess of 12% for the underlying Atomos business. This does not include approximately \$1m of opex costs which we expect to incur from our recent investment in Videogram.”

Authorised for ASX release by the Atomos Board of Directors.

--ENDS--

For further information please contact:

Estelle McGechie

Chief Executive Officer

+1 (310) 612-67383

estelle@atomos.com

James Cody

Chief Financial Officer

+61 407 048 514

james@atomos.com

Simon Hinsley

Investor/Media Relations

+61 401 809 653

simon@atomos.com

About Atomos:

Atomos is a global video technology company delivering award-winning, simple to use monitor-recorder content creation products. These products give content creators across the rapidly growing social, pro-video and entertainment markets a faster, higher quality and more affordable production system.

Atomos' range of products take images directly from the sensor of all major camera manufacturers, then enhance, record and distribute them in high-quality formats for content creation using the major video editing software programs. Since being founded in 2010, Atomos has established strategic relationships with key technology providers within the ecosystem including Apple, Adobe, Sony, Canon, Panasonic, Nikon and JVC Kenwood.

Atomos is based in Australia with offices in the USA, Japan, China, UK and Germany and has a worldwide distribution partner network.

For more information please visit www.atomos.com

For personal use only

