

ASX Announcement

## Spectur signs supply agreement with Australia Tower Network Pty Ltd

### Highlights

- Spectur signs a contract with Australia Tower Network Pty Ltd (ATN) leveraging the recent agreement with Singtel Optus Pty Ltd
- Signing of the agreement mitigates any potential customer risk stemming from Optus' sale of 70% of ATN to AustralianSuper

**Friday 24 December 2021:** Solar security, sensing and visual AI solutions and platforms company Spectur Limited (ASX: SP3) (**Spectur** or the **Company**) is pleased to announce the signing of an agreement (**Agreement**) between Optus, Spectur and Australia Tower Network Pty Ltd (**ATN**). This is further to the Company's ASX announcement of 18 November 2021, "\$1.07m Contract to provide Security Solutions to Optus."

This Agreement leverages off the recently concluded Master Services Agreement, (**MSA**) (Base terms and Goods & Services Module) signed with Singapore Telecommunications Limited (**Singtel**), in November 2021 and associated Statement of Works (**SoW**) that operates within the Singtel MSA.

Optus' parent company Singtel, which owns ATN, sold 70% of ATN to AusSuper and retained a 30% stake. ATN comprises 2,312 mobile network towers and rooftop sites across Australia. As part of the share sale, Optus will continue to have access to the ATN sites through long-term licences.

The Agreement with ATN allows ATN to issue new orders with Spectur. The SoW involves the provision of Spectur solar powered security hardware, field and monitoring services, and software subscriptions suitable for security applications on remote assets across Australia.

Signing this Agreement was an important step for Spectur because, as a result of the share sale, ATN is now not a related body corporate of Optus so the existing agreement with Optus cannot be used by ATN.

Spectur Managing Director, Gerard Dyson, said:

*"Spectur is very pleased to provide ongoing and extended services to core Optus assets and also now to Australia Tower Network Pty Ltd. Our solutions substantially reduce risk for key items of critical infrastructure and we are pleased to extend our offering in this way. We look forward to expanding these services to other owners of critical infrastructure and utilities in the future ."*

For material terms of the contract, please refer to Appendix A.

**Ends.**

This ASX release is authorised by the Board of Directors of Spectur Limited

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**For further information, please contact:**

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**About Spectur Limited**

Spectur Limited (ASX:SP3 – [www.spectur.com.au](http://www.spectur.com.au)) is an Australian-based developer of security, surveillance and warning solutions powered by solar, IoT [Internet of Things], camera and cloud-based technology. The Company owns the rights to its innovative hardware and disruptive cloud-based systems which are deployed to provide solutions to industries including government and utilities, and the building, construction and civil sector.

Spectur's core products are solar powered deterrence and surveillance systems and associated cloud-based platforms. These systems incorporate cameras, lighting, audible warnings and a hardware IoT platform, remotely accessed and connected via 3G/4G technology to a cloud-based platform. The offering is complemented by a longer distance, 24-hour thermal camera deterrence solution, suitable for customers with long perimeters.

Spectur is used and trusted by small business to multinationals and the Company is currently implementing a strategic growth plan to build market dominance in the Australian government and utilities sector to meet demand for innovative, remote camera and IoT solutions.

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**APPENDIX A**  
**Singtel / Optus / ATN - Material Information**  
**Note – Optus Terms Repeated for Completeness**

<b>Term of Agreement</b>	<ul style="list-style-type: none"><li>• The Base Optus MSA terms continue for a period of five (5) years</li><li>• The Optus SoW continues for two years.</li><li>• The Agreement with ATN mirrors the Optus Terms and Conditions.</li></ul>
<b>Nature of products and services</b>	<ul style="list-style-type: none"><li>• Spectur designed and built hardware;</li><li>• Field services including installation, relocation and maintenance at sites located across Australia.</li><li>• Monitoring services;</li><li>• Software subscriptions.</li></ul>

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