

Investorhighlights



- Capital lite, purpose-led fintech company.
- Disrupting the actual business model of banking
 SaaS based, harnessing Open Banking.
- Al-powered banking and wealth mgmt app.
- Fostering financial wellness helping customers spend wisely, save more and build wealth.
- Leveraging a wholesale BaaS model, compared to becoming its own licenced ADI.
- Currently live in U.S. market
- Agreement with Railsbank to enable launch in Australia & UK/Europe
- Crypto & single stock investing launching in 2022
- Highly experienced board and management team.
- Global Mastercard innovation, marketing and issuing partnership.

Investor update



\$8M capital raising underway

\$5.5M raised from sophisticated and professional investors.

Share Purchase Plan to raise \$2.5M closing 23 December 2021



Platform performing strongly

November 2021 stats showing high growth in users and revenue in the US.



Ecosystem strategy

Agreement with Lemonade the first in a curated offering to US customers.



Railsbank agreement

Agreement with Railsbank to speed up launches into new geos



Who are we?

Douugh is helping everyday people autonomously manage and grow their money to live financially healthier lives.

The 'responsible' financial super app.



Douugh

Helping customers spend smarter, save more, and build wealth.



Most people in the world are financially unhealthy, particularly the U.S.









57%

of Americans are considered financially unhealthy - that's 138M!

175M

are not highly satisfied with their present financial situation. ⁴

43%

say that finances cause them significant stress.⁷

45%

spend up to half of their income servicing their debt.³

can't cover a \$400 medical expense.⁵

Doung

Our U.S. revenue opportunity.

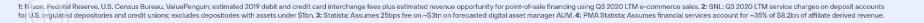
\$200B + \$10B Spend¹

Advice²

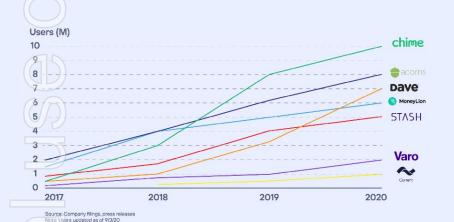
+ \$42B

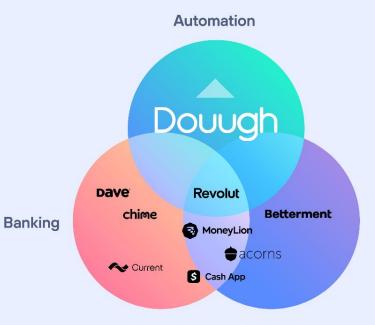






We're building the future of banking.





Investing

Key product pillars





Our timeline.



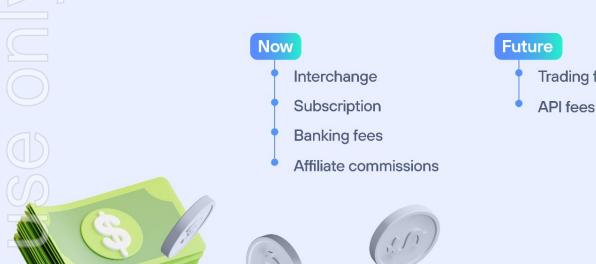
FY21 - laying the foundations

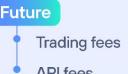
- **ASX listing in October**
- Hiring of expanded engineering and operational team
- Launching of MVP in November
- Test, Learn, Optimisation
- Expansion of key features

FY22 - the year of growth

- A razor focus on customer acquisition and revenue growth
- New product initiatives to boost engagement
 - + Cashback rewards
 - + Autopilot enhancements
 - + Crypto wallet + investing
 - + Stock investing
 - + Credit Score
- International expansion, starting in Australia

Douugh has the opportunity to diversify into multiple different revenue sources over time by becoming a platform business and financial control centre for customers - consumers and SME's







Growth in members.





Registered Users: Consolidated registered customer growth across US & AU since the Douugh USA launch in Nov 20 (acquisition media restarted after a pause in Q4FY21 in the US due to COVID-19 enforced supply chain issues to secure new debit card chips).

Growth in deposits.

12,410% YoY

Nov

20



Total Deposits: Accumulated cash deposits on the platform across the US & AU, a reflection of customer engagement. Amounts are converted into AUD from USD (Nov 2021: 1 USD to 1.4 AUD). AU revenue is driven off deposits converted into USD to trade US securities. Additionally, funds deposited in the US are available for customers to spend with their linked debit card, save and invest.

Growth in card spend.

↑67,178% YoY



\$136,503

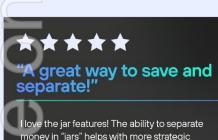
21

Nov

20

20

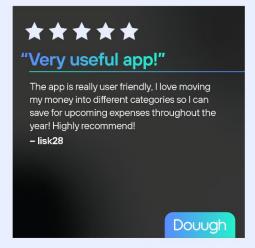
Enhancing with feedback.

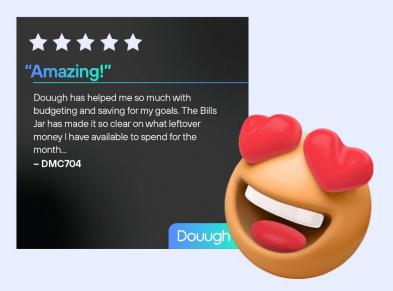


I love the jar features! The ability to separate money in "jars" helps with more strategic saving goals. Having a jar specifically meant to track monthly bills and subscriptions is incredibly helpful! I also love the fact that the bills jar has its own account number and credit card for easier separation.

- Christopher F

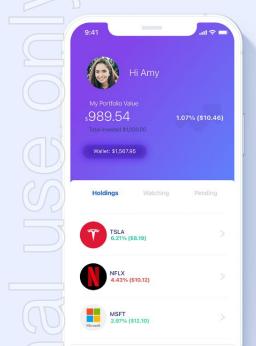
Douugh

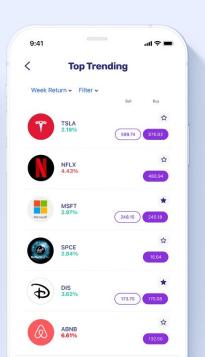






goodments by Douugh





Commission-free share investing.

The first step of introducing the Douugh brand in AU, prior to the launch of the full Douugh app. Goodments relaunch supported by new FX revenue model.

Say hello to the Crypto Jar

Coming soon, a way to help people invest and participate in the future of banking.

Allowing customers to:

Buy, hold, sell, and pay with Crypto.











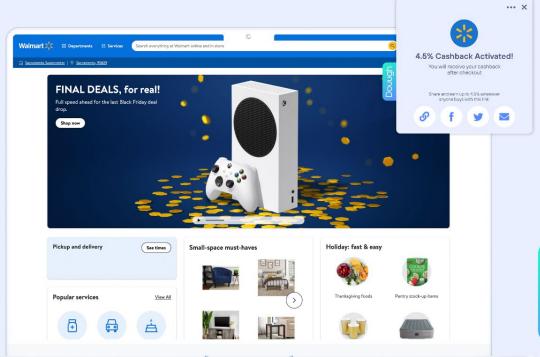


Douugh Rewards

A new way for customers to spend and earn.

Douugh Rewards, a Google Chrome extension that will automatically seek out cashback and coupon offers at over 30,000 international merchants.

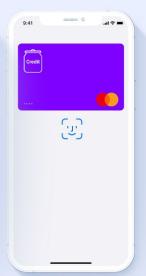
This introduces a new merchant funded (% of sale) revenue line to the Douugh business.



Buy now pay later. Meet the Credit Jar









Douugh and Humm are finalising the commercial framework and product spec with a U.S. originating bank to launch a card linked, credit score building BNPL everywhere feature.

Douugh

International expansion

Douugh has partnered with leading Banking-as-a-Service (BaaS) provider Railsbank to roll out the Douugh offering into key international markets, starting in Australia in 2022.



railsbank



Australia



United Kingdom



Europe



South East Asia

Help us reinvent banking.

We're on a mission to change people's relationship with money for the better.

Invest and grow with us as we continue to redefine what it means to live financially healthier.

Andy Taylor

Founder & CEO info@douugh.com



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ASX Release approved by the CEO on behalf of the Board.