

Ansarada Announcement - ASX:AND  
13 Dec 2021

## **Transport for NSW signs \$1.2m enterprise agreement to standardise on Ansarada**

- **New 12 month \$1.2m Agreement with Infrastructure and Place a division of Transport for NSW**
- **Expands partnership with NSW Government – material uplift in annual spend with scope for further growth**
- **Endorsement for Ansarada’s software for Tenders and Infrastructure by recognised world leader in Infrastructure delivery**
- **Contract highlights improving quality of Ansarada’s growing revenue base with shift from transactional usage to subscriptions**

The Ansarada platform has been used for delivery of over \$190bn<sup>1</sup> of infrastructure projects across the globe including shipping ports, airports, roads, rail, stadiums, hospitals and broader precinct renewals.

Infrastructure and Place (I+P), one of Transport for New South Wales’ divisions, is responsible for a broad range of projects that help develop liveable, vibrant places for the community, making New South Wales a great place to live, work and invest.

This new enterprise agreement is a transition from engaging Ansarada project-by-project onto a standardised platform agreement where I+P can launch Ansarada for any and all projects in minutes. This delivers greater control and efficiency helping accelerate processes and deliver outcomes faster.

Sam Riley CEO said “We’ve crafted our platform to support the whole Infrastructure lifecycle, from the sale of assets, financing of projects and the tendering activities for delivery of Infrastructure. Given NSW’s respected status as a world leader in infrastructure management, this agreement also provides a valuable endorsement as we look to build scale in offshore markets and get more government departments making the decision to standardise on Ansarada too. Software for Infrastructure funding, delivery and management is part of our +\$50bn TAM<sup>2</sup> and provides Ansarada with scope for strong sustainable growth.”

This announcement was authorised for release by the Board of Ansarada Group Limited.

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**About Ansarada (ASX:AND)**

Ansarada is a SaaS Platform with products used by the world's top companies, advisors and governments to govern their most critical information and processes in Deals and Transaction Management, Board Management, Risk & Compliance and Tenders. Ansarada enables organisations across the globe to be run more efficiently, with reduced risk and an increased ability to make fast confident decisions. Ansarada is purpose-driven with a mission to help organisations be confident in every critical decision throughout their lifecycle so they can fully realise their potential.

For more information, please visit <https://www.ansarada.com/investor-relations>

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<sup>1</sup> The value of Infrastructure Projects that have utilised Ansarada's Platform over the last 10 years.

<sup>2</sup> <https://www.grandviewresearch.com/industry-analysis/enterprise-governance-risk-compliance-egrc-market>