

CEO SHARE SALE

Booktopia Group Limited (ASX: BKG) would like to advise the market that the company's Chief Executive Officer Tony Nash recently sold 3.5 million shares to one of the company's large, institutional shareholders.

Mr Nash retains an interest in 19.34 million shares representing 14.09% of Booktopia's issued capital.

The sale was executed following the company's Annual General Meeting on November 29 where the company provided an update on current trading and follows strong institutional demand for Booktopia shares at the current price.

Booktopia Chief Executive Officer Tony Nash said:

"My wife, Catherine, and I have sold very few shares in the company in recent years, and it is only after considerable consideration and with great reluctance we have decided to do so now.

During the pre-IPO capital raisings and in the period following the IPO there has been strong interest from institutional shareholders wishing to purchase substantial stakes in the company. There has unfortunately been very little liquidity to allow this to happen. This sale will ensure Booktopia retains a strong, diversified group of shareholders while allowing my wife and I to diversify our personal wealth.

"We still own over 19 million shares in Booktopia and I am supremely focused on the continued growth of the business, its revenue and profitability. There is still much more for the business to accomplish and I am committed to helping the company reach its full potential."

Authorised for lodgment by Chris Beare, Chairman on behalf of the Board.

ENDS

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About Booktopia

Booktopia Group is the largest Australian-owned online book retailer by market share. It is an Australian home-grown business having sold items to more than five million customers since establishment, with \$1 billion in sales since its 2004 inception. Since FY2012, Booktopia Group has sold more than 41 million items to its growing customer base. The Company sold one item approximately every 3.9 seconds and shipped approximately 8.2 million items in the 12 months to 30th June 2021, averaging 32,800 items per business day. Revenue was \$223m in FY21, up from \$165m in FY20, and underlying EBITDA in FY21 was \$13.6m up 125% on its FY20

booktopia



An e-commerce leader

EBITDA of \$6m. The company was listed on the Australian Securities Exchange (ASX) in December 2020 after completing a \$43.1 million capital initial public offering.

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Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity:	Booktopia Group Limited (ASX: BKG)
ACN:	612 421 388

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Tony Nash
Date of last notice	30 November 2021

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Indirect	Direct	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Tony Nash Enterprises Pty Ltd <A L Nash Family A/C>. Tony Nash is a Director of Tony Nash Enterprises Pty Ltd.	-	-
Date of change	6 December 2021	-	-
No. of securities held prior to change	22,839,343	9,305	37,218
Class	Fully paid ordinary shares	Fully paid ordinary shares	Performance Rights
Number acquired	-	-	-
Number disposed	3,500,000	-	-
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$1.75 per share	-	-

+ See chapter 19 for defined terms.

Appendix 3Y

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No. of securities held after change	19,339,343 fully paid ordinary shares	9,305 fully paid ordinary shares (no change)	110,238 Performance Rights (no change)
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On-market sale of shares	-	-

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	
Name of registered holder (if issued securities)	
Date of change	
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	
Interest acquired	
Interest disposed	
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	
Interest after change	

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?	N/A
If so, was prior written clearance provided to allow the trade to proceed during this period?	
If prior written clearance was provided, on what date was this provided?	

+ See chapter 19 for defined terms.