

**ASX RELEASE**

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# Envirosuite executes MoU for strategic partnership with Aeroqual

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**KEY HIGHLIGHTS**

- Envirosuite and Aeroqual have executed a Memorandum of Understanding (MoU) covering the strategic partnership between the parties for global business development of joint market opportunities
- Combines two complementary environmental technologies
- The MoU outlines the acceleration of market opportunities in Mining, Waste, Wastewater and Industrial sectors

Leading environmental technology company Envirosuite Limited ('Envirosuite' or 'the Company') is pleased to announce it has executed a Memorandum of Understanding (MoU) for a strategic partnership with Aeroqual, a global leader in air quality monitoring technology to pursue and develop joint market opportunities.

The MoU outlines a framework for the joint pursuit of global strategic opportunities between the parties in Mining, Waste, Wastewater, and Industrial sectors with a packaged offering of Envirosuite's environmental intelligence technology with Aeroqual's air quality stations, monitors and technology is anticipated to accelerate market opportunities for both companies.

Aeroqual offers a global air quality monitoring platform based on smart sensing technology and advanced software algorithms. Headquartered in New Zealand, Aeroqual have offices in the United States of America and China and are represented by a global network of partners. The strategic partnership aims to benefit both parties with greater market access and leveraging of the combined technologies and respective expertise to drive revenue and customer traction with the complementary nature of their businesses and strategic growth objectives in North America.

Aeroqual's platform solves unique challenges in air quality monitoring, delivering high quality, validated data cost effectively, and will stream data onto Envirosuite's environmental intelligence software platform, creating a significant combined value proposition for Mining, Waste, Wastewater and Industrial facilities and customers.



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Aeroqual's customer base includes AngloGold Ashanti, United States Environmental Protection Agency and New York City Department of Environmental Protection.

The parties are already engaged on projects in Spain, Malaysia and USA where the partnership has demonstrated the value of the unique solution between Envirosuite and Aeroqual.

**Jason Cooper, Envirosuite CEO said;**

*"The Envirosuite team is excited to expand our opportunity potential with Aeroqual, a leader in air quality stations, monitors and technology, to complement our EVS Omnis platform, provide expertise and combined solutions for advanced air quality management and intelligence within our respective high-growth industries. We believe this partnership has the potential to help industries to transform their environmental management practices and accelerate growth within Mining, Waste, Wastewater and Industrial facilities."*

**Aeroqual CEO, Mark Templeton said;**

*"We are excited to join forces with Envirosuite, the leader in environmental intelligence. Aeroqual's air quality monitoring platform, combining smart instrumentation, cloud software, and unique virtual calibration technology (MOMA), is trusted by customers all over the world and will add significant value to Envirosuite's environmental software platform, allowing us to solve even more complex air quality challenges for more customers across multiple industrial sectors."*

Authorised for release by the Board of Envirosuite Limited.

For further information contact: [investors@envirosuite.com](mailto:investors@envirosuite.com) or visit [www.envirosuite.com](http://www.envirosuite.com)



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## **ABOUT AEROQUAL**

Every day environmental, health and safety professionals are making decisions that affect the lives of 8 billion people, protecting us from the risks of breathing bad air.

Aeroqual's integrated sensing and software platform solves air quality monitoring challenges for environmental, health and safety professionals across government and industry, freeing them up to focus on the decisions that matter.

With a global sensor network covering over 100 different countries, Aeroqual's advanced software platform processes more than 6 million data points per day and is trusted by top tier customers such as AECOM, Rio Tinto, and U.S Environmental Protection Agency.

Together, we are working towards a world where people feel safe to take their next breath.

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## **ABOUT ENVIROSUITE**

Envirosuite (ASX:EVS) is a global leader in environmental intelligence and is a trusted partner to the world's leading industry operators in aviation, mining & industrial, waste and water.

Envirosuite is an ASX All Technology Index company and ranked 12th in Deloitte's Technology Fast 50 winners for 2020.

Envirosuite's proprietary software combines leading-edge science and innovative technology with industry expertise to produce predictable and actionable insights, allowing customers to optimise their operations, whilst remaining compliant and managing their environmental impact.

By harnessing the power of environmental intelligence, Envirosuite helps industries grow sustainably and communities to thrive.

[www.envirosuite.com](http://www.envirosuite.com)