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# THE FOOD REVOLUTION GROUP

ANNUAL REPORT 2021

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# Who we are

The Food Revolution Group Limited (ASX: FOD) is an Australian beverage and wellness supplement company, specialising in the development of innovative health focused products for retail in Australia and Asia.

## Our purpose

To create healthy food that engages, excites and inspires health conscious consumers seeking better for you alternatives.

# **Our ambition**

To be a leading provider of beverages, functional foods and wellness supplements that improve the quality of consumers' lives in the use of all natural ingredients.

# Our values

The basis of how we work and operate daily:

- We are honest and transparent
- We respect all stakeholders...our team, our suppliers, our customers, our industry, our shareholders
- We are results focused and strive to create shareholder value

# **Our Strategy**

## HORIZON 3



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## HORIZON 2

Launch wellness offering for Chinese and Australian market

## HORIZON 1

Profitably grow base juice business

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- Obtain substantial share in categories we operate in
- Extend availability into new markets
- Enter new categories building off brands platforms
- Progress juice acquisition/ consolidation

Launch Eridani range

- Build our branded wellness portfolio
- Roll out Juice Lab wellness offering
- Develop 3 year product pipeline selected categories
- Structure business and capabilities to best serve Chinese and other export markets
- Grow Original Juice Co Brand franchise in extending offer and availability
- Secure supply of fruit at competitive prices
- Build our capabilities
- Ongoing performance
   improvements to deliver year on
   year cost savings
- Launch better-for-you juices







#### **ERIDANI PREMIUM MARINE COLLAGEN**



#### JUICE LAB WELLNESS



### **ORIGINAL JUICE CO**



2021 Overview



# **Developments Since Year End**

Secured NAB \$6.5m equipment finance loan,

Operating activities to be generating positive

Appointed 2 new independent directors to

Increased internal capabilities by securing new









Norman Li

Chairman

# Chairman's Report

"The Food Revolution Group has made significant improvements in FY2021, with pleasing results"



Dear Shareholders, I am pleased to bring to you the 2021 Financial Year report. 2021 was a year where there were many foundational changes within the business to set it on a path back to profitability and future growth.

Given the difficult climate we are currently operating in due to the global COVID-19 pandemic, I am pleased with the improvements of the business from both a commercial and operational performance.

e had planned for 2021 to be the year of consolidation, to fix the business fundamentals and to improve the profitability of the business. Whilst the board understands there is still a lot of good work to come, it is pleasing to see the progress made and the numbers reflect significant improvements.

The improvement in our Juice sales was pleasing. We know as a business that the juice sales are our core base. There is a real focus on quality to ensure our customers are getting the best product possible. The Food Revolution Group has an advantage over other juice brands, simply because we control the full process from fresh whole fruit entering one door of the factory to quality juice bottles exiting the other, this ensures we can get the best possible products for our loyal customers.

The business saw the launch of the Juice Lab Wellness shots in FY2021, and our expectation is to see this brand leveraged to release more exciting products into the market in FY2022. The business continues to grow strong relationships with the major retailers, and with their support we anticipate positive sales outcomes for the business to grow on our FY2021 result.

The global COVID-19 pandemic impacted the broader macro-economic environment, adding significant complexities to how the business trades. These complexities hindered the business' ability to progress on the export front, but our plans for growth in China remain, I am confident that we will begin to see this turn around in FY2022.

The FOD strategy remains unchanged as we begin the initial growth stage. The business solidified the leadership within the business. FOD now have a very capable team led by CEO Steven Cail. Under his guide we are making sure the business is running at a best-in-class level, with a strong focus on cost control, targeted sales, and key strategic forward planning. Steven has initially focused on getting the fundamentals under control with expected "The business continues to grow strong relationships with the major retailers, and with their support we anticipate positive sales outcomes for the business to grow on our FY2021 result."

improvements in the balance sheet and cashflow through 2022, whilst also ensuring we are simultaneously targeting cost and sales.

As committed to the shareholders, we are currently undertaking changes to the board. We have already made two key announcements regarding independent directors, which is a great step in the right direction for the company.

As a company, we are confident that we have the right products, the right management team and the right partners to allow The Food Revolution Group to drive growth and importantly enter a period of continued profitability and cash generation.

On behalf of the Board, I would like to thank our employees for the effort and contribution to the company through this challenging period. Finally, I would like to thank all of our shareholders for the continued support, and we look forward to updating you on our continued progress during FY2022 and beyond.

Yours Sincerely,

Norman Li Chairman







# **CEO's Report**

"A year of improvements see The Food Revolution Group set for sustainable and profitable growth"



**Steven Cail** CEO

I am honored to be appointed CEO of The Food Revolution Group, at such an exciting time for the business as it pushes ahead in its journey to profitability as a leading beverage and wellness provider with a suite of household brands that Australian consumers love.

2021 has been a difficult landscape to trade in, with the impacts of the COVID pandemic continuing. Our mission throughout the year was to reshape the business and take advantage of its recently (FY2020) acquired key brand 'Original Juice Co'. This outcome has been achieved which is a fantastic first step on the turn-around journey.

ey business changes have been achieved throughout FY2021; to establish consistent supply and relationships with our growers, establish a strong presence in major retailers, reduce costs (via efficiencies not compromising quality) and returning EBITDA to positive numbers; resulting in the business establishing the quality that Australian consumers have associated with the iconic Original Black Label juice brand over many years.

These base changes have been achieved and occurred quickly in order to give the business sustainable commercial viability to move ahead with our exciting plans. A successful capital raise was conducted in December 2020, followed up by another institutional raise in April 2021. This cash was used to accelerate our Juice Lab wellness growth platforms, fund key operational efficiency initiatives, and improve capability across the business to ensure The Food Revolution Group has the platform for further growth into the future.

#### **Health and Wellbeing**

Health and wellbeing are at the core of our vision. As a business we continue to review our safety standards, the business recorded two LTI incidents throughout FY2021, expectations are zero LTIs in FY2022. We have further increased safety resources to ensure our operations remain best practice.

Whilst COVID provided many challenges for the business, it also brought opportunities. Pleasingly we have been able to manage our workforce across the value chain to minimise operational impacts and keep our employees safe. These measures included split shift policies, increased hygiene practices, temperature checking and limiting visitors onsite.

A People & Culture Focussed Business

Adding to the business capabilities via leadership talent has been critical for our success. Key appointments across the business have enabled improvements in product cycle

"FOD's fresh juice offerings have outperformed the fresh juice market which has been extremely pleasing in a highly competitive market."

processes and helped drive key strategic relationships with both our suppliers and customers. The majority of the leadership team has now settled with the appointments of key personnel across the departments, the goal has been to bring in a team that can drive a more positive and engaging culture and strong performance whilst also adding the required level of processes and controls to take The Food Revolution Group to the next level.

#### Trade

Top line sales remained consistent with FY2020, which is a good result considering FY2020 included Sanitiser sales at \$5.6m compared to \$1.2m for FY2021 (FY2021 Q1 clearance of remaining stock).

Our fresh juice offerings have outperformed the fresh juice market which has been extremely pleasing in a highly competitive market and supports the strength of our Original Black Label (OBL) branded offer. Full year growth on the OBL brand came in at 10.0% compared to the chilled juice & beverage market at just 2.3% which is a great result considering prior year COVID impacts of panic buying in Q4 FY2020.

We managed to negotiate on average 17% price increases for our OBL products whilst at the same time growing market share.

Delivering a recognisable quality product such as OBL is key, and this has been supported by sourcing the best 100% Australian oranges with our fantastic growers through the citrus regions of Australia, aligning with our view to only source the best quality fruits and ingredients for all our products.

for years to come.

Key to future growth will be The Juice Lab wellness beverage brand which is gathering significant momentum in the marketplace. The Juice Lab Shots products have been well received with our range accounting for 68% of all Shots sales in Q4 FY2021. The wellness shots segment is a growing segment, and we are well positioned with a clear innovation pipeline for future growth for The Juice Lab to remain the no.1 wellness shot in the market.

Continuing The Juice Lab brand's strong momentum, in September 2021 we launched The Juice Lab Carbonated Wellness Drink (CWD cans), ranged in both major retailers. We expect this to be a significant driver of our sales profile and to provide further wellness benefits for consumers. A strong component of The Food Revolution Group's strategy is to strongly support our two major domestic brands, grow our market-share, and ensure our presence is prominent in the wellness and beverage sectors

From an export perspective it was a difficult year for our Eridani brand, with the current climate presenting many international challenges relating to both COVID and the political landscape impacts on international relations. Our Eridani brand is still a strategic focus going forward, as we remain confident this is another key growth pillar for the business in FY22 and beyond. Our export ambitions go beyond the Eridani brand, as we also have expectations of getting our wellness and juice beverages into export markets.

The Food Revolution Group has the strategic advantage of industry leading product development in the wellness and beverage markets, along with retaining key relationships with our domestic and international distributors.

#### **Operational Commentary**

Manufacturing - Operational efficiencies of \$1.4m savings during FY2021, which was a combination of labour savings and reduction of maintenance spend. Throughout FY2021 there was also a focus on a reduction of machine downtime supported by the introduction of the MEX software in March this year; MEX is a planning tool that drives preventative maintenance and further understanding of key areas requiring the most maintenance. These efficiencies had flow on effects which helped keep costs down including reduction of wastage and improvement in case fill rates. FY2022 provides opportunity regarding maximising volumes to improve our economies of scale, and we will look at lean manufacturing processes, whilst our improved cash position will enable see some key changes to further reduce costs across the factory.

Freight & Distribution - Whilst the business managed to save \$0.4m in FY2021, this result is particularly good when you consider the business achieved above 98% case fill rate, up from sub 80% prior year. Case fill rate was the initial priority for our Freight and Distribution, as this was a key fix to ensure our shelf space was retained. During the second half of FY2021 the business has been reviewing our distribution network, seeking efficiencies, with a view to continue to save money whilst maintaining service levels. FY2022 continues to review our distribution costs with further improvements to come.

#### Improving Costs & Margins

As stated in the operational commentary, FY21 saw significant improvement in efficiencies. The

business took its first steps in site optimisation by immediately removing any unprofitable SKU's. Controlling the procurement cost base was critical to understand how the business was situated short term on margins and where the best avenues of profitability would come from. Unlike FY2020, the business controlled these costs by locking in contracts to determine key inputs for all FY2021 such as orange procurement and packaging.

Whilst the business made significant improvements in the profit numbers, there is still a way to go. Operating cash flow is a big enabler for a business to grow, and significant strides are being made in FY2022 to rectify cash. Base juice sales are now stable in FY21 providing the basis to now address any cashflow concerns. The business will push hard on cost reduction within the operations and procurement which we expect will generate positive cashflow from November 2022 onwards. These significant cost savings will enable the business to enter other more price competitive markets and still make margin. It will also support our strategic model of maximising our output at the site to ensure our fixed costs are utilised, and our variable costs improve due to increased volumes.

#### **Improving our Balance Sheet**

Balance sheet health has significantly improved in FY2021. Liabilities were reduced due to the movement in 'Trade and other payables' from \$12.2m to \$6.1m, placing the business in a better position to support our suppliers. Also, our Financing facility reduced from \$7.6m to \$6.4m and was paid down during FY2021 - a key factor in helping The Food Revolution Group secure a new financing facility in early FY2022.

#### Focus on Sustainable and Profitable Growth

Whilst its early days in the turnaround journey, the goal for FY2022 is to consolidate on the achievements of FY2021. The business must push forward with advancements in how the company operates from the ground up. Pleasingly the auditors have removed the 'going concern' that was placed on the business at the closure of FY2020. Key appointments have already happened in early FY2022 with two key independent announcements for the board - this is a critical step for the business to begin its path back to a sound shareholder focused growth strategy that is supported by good governance and controls. While we acknowledge growth and innovation will be fundamental to the turn-around of the business, it won't be a sustainable solution, if the base processes, and controls haven't been established.

Our team remains committed to our strategy. The key focus this year is to continue the journey of improving the foundations whilst focusing on profitability and growth.

### Improve the foundations:

- Balance Sheet
- Cash improvements
- Governance
- Capability and Brand

#### Profitability and growth

- Original Black Label core range growth
- Juice Lab growth
- Maximise margins via procurement changes and asset utilisation
- Domestic channel growth
- Export opportunities

Yours Sincerely,

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Steven Cail CEO



#### FOD ANNUAL FINANCIAL STATEMENTS 2021

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The financial report is presented in Australian dollars.

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other comprehensive income	40
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## Corporate directory

#### **Directors**

Norman Li	Chairman
Jacqueline Phillips	Non-executive director
David Marchant	Non-executive director
Minna (Norman) Rong	Non-executive director
Rocky Zhou	Non-executive director
Postal Address	ASX Code:
20 Heaths Court, Mill Park, VIC 3082	FOD
Share Registry	Auditors
Advanced Share Registry	Hall Chadwick Level 40, 2 Park Street, Sydney, NSW 2000
Australian Securities	Solicitors
Exchange Centre 20 Bridge Street, Sydney, NSW 2000	DWF Law 600 Bourke Street, Melbourne, VIC 3000
Web Address/Corporate Governance Statement	

www.thefoodrevolutiongroup.com.au

OPERATING AND FINANCIAL REVIEW



## Financial report for the year ended 30 June 2021

#### **Principal Activities**

The principal activities of the Consolidated Group (Group) during the financial year were:

- the manufacture of a range of functional juices, fibres, infused fruits and fruit waters for sale as branded products and/or ingredients;
- the provision of co-packing services to third parties; and
- the research and development of various innovative food related technologies to develop new functional food products and ingredients.

The Group's operations were conducted in Australia.

Significant Changes to Activities

There were no significant changes in the nature of the Consolidated Group's principal activities during the financial year.

#### **Operating Results**

#### Revenue

Gross sales for the Group were \$42,012,782 and net revenues after trading terms, volume rebates and other claims (trading terms) were \$34,026,091. The juice related sales of \$40.6m are up 13% on FY20 juice sales of \$36m. Trading terms generally apply in respect of sales of product into the grocery channel.

#### **Gross Profit**

Gross profit margin for the year was 28% compared to the prior year of 15%.

Gross margins were significantly improved mainly due to the Company securing significant price increases with all the major retailing customers over all of the Original Black Label (OBL) juice products during the financial year. Higher profitability of the product mix and optimal procurement of raw materials also contributed to the improved gross margins.

#### Expenses

Expenses as % of Net Revenue decreased to 24% in FY2021 compared to 30% in FY2020 due primarily to a decrease in marketing costs. This decrease in marketing expenditure was primarily due to the impact of COVID-19 limiting promotional opportunities.

# Administrative costs Operating costs Marketing costs

% Net Revenue

Total

Employment costs

#### Statutory loss after tax

Income tax expense Depreciation, amortisation and write-offs Interest EBITDA

2021	2020
\$	\$
3,527,078	4,442,660
1,128,378	1,065,152
2,966,168	3,161,874
632,386	1,695,133
8,254,010	10,364,819
24%	30%

2021	2020
\$	\$
(2,166,780)	(9,613,161)
105,630	158,445
2,723,238	2,699,289
1,173,252	1,295,588
1,835,340	(5,459,839)
	\$ (2,166,780) 105,630 2,723,238 1,173,252

#### Cash flow

Cash balances at year end increased to \$4,410,639, from prior year balance of \$2,937,212. This increase in cash reserves is primarily due to the capital that was raised during the year.

#### Debt

Borrowings have decreased by \$1.2m due to partial repayment of debt on the Greensill facility during the year.

On 12 July 2021, the Group secured a bank facility from NAB which includes:

- a \$6.5m equipment finance loan at an improved fixed 4.2% interest rate over all of the company's assets and will be over a 5-year term. This loan replaced the previous Greensill facility on 30 July 2021.
- a \$1.0m invoice finance facility at 6.22% interest secured over all of the company's assets and reviewed annually on an ongoing basis. This facility will be used for working capital.

#### **Financial Position**

The net assets of the Consolidated Group have increased by \$5,279,858 as of 30 June 2020 to \$15,459,442 as of 2021. This increase is largely due to capital raised during the year and improved operating performance.

The directors believe the Group is in a stable financial position to expand and grow its current operations.

#### Significant Changes in State of Affairs

The following significant changes in the state of affairs of the parent entity occurred during the financial year:

- On 24 September 2020 Rocky Zhou was appointed Non-Executive Director.
- On 4 March 2021 Steven Cail was appointed CFO.

#### **Events after the Reporting Period**

- On 12 July 2021, Tony Rowlinson resigned as CEO and managing director and Steven Cail was appointed as CEO.
- On 12 July 2021, Jacqueline Phillips was appointed Non-Executive Director.
- On 12 July 2021 the Company secured a financing facility with National Australia Bank.
- One 30 July 2021 the Company used the financing facility with National Australia Bank to replace the outstanding Greensill loan.
- On 6 September 2021 Matthew Bailey resigned as a Director.
- On 6 September 2021 David Marchant was appointed Non-Executive Director.

There are no other events that have occurred after the balance date that would have an effect on the Group's financial statements other than those that are already reflected in the financial statements.

#### **OPERATING AND FINANCIAL REVIEW**

#### **Future Developments, Prospects and Business Strategies**

In delivering FOD Vision:

"To be a leading provider of beverages, nutraceuticals, functional foods and wellness supplements, that improve the quality of consumers lives in the use of all- natural ingredients"

The ambition in Australia is to establish FOD as a leading juice supplier and lead functional/ wellness beverages and supplements. The Company is planning to rollout wellness ranges into China and other export markets.

Key strategic pillars to deliver future profitable growth:

Improve the foundations:

- Balance Sheet
- Cash improvements
- Governance
- Capability and brand

Profitability and growth:

- Original Black Label core range growth
- Juice Lab brand growth
- Maximise margins via procurement changes and asset utilisation
- Domestic channel growth
- Export opportunities

#### **Environmental Issues**

The Consolidated Group's operations are not subject to significant environmental regulations under the laws of the Commonwealth and state.

# DIRECTORS' REPORT

the following information:

#### **General Information**

#### Directors

The following persons were directors of The Food Revolution Group Limited during or since the end of the financial year up to the date of this report:

Tao (Norman) Li	-	Non-Exec
Tony Rowlinson	-	CEO and I
Matthew Bailey	-	Non-Exec
Minna (Norman) Rong	-	Non-Exec
Rocky Zhou	-	Non-Exec
Jacqueline Phillips	-	Non-Exec
David Marchant	-	Non-Exec

section of this report.

#### **Dividends Paid or Recommended**

No dividends were paid or declared during the financial year.

#### Indemnifying Officers or Auditor

During the financial year, the Group paid premiums based on normal commercial terms and conditions to insure all directors and officers of the Group against the costs and expenses in defending claims brought against the individual while performing serviced for the Group. The premium paid has not been disclosed as it is subject to the confidentiality provisions of the insurance policy.

The Company has in place Deeds of Indemnity, Insurance and Access with each of its current Directors and such other officers that the Directors determine are entitled to receive the benefit of an indemnity.

No indemnity is provided to the auditor.

#### **Proceedings on Behalf of Company**

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Your directors present their report on the consolidated entity (referred to herein as the Group) consisting of The Food Revolution Group Limited and its controlled entities for the financial year ended 30 June 2021. The information in the preceding operating and financial review forms part of this directors' report for the financial year ended 30 June 2021 and is to be read in conjunction with

- cutive Chairman
- Managing Director, resigned 12 July 2021
- cutive Director, resigned 6 September 2021
- cutive Director
- cutive Director, appointed 24 September 2020
- cutive Director, appointed 12 July 2021
- cutive Director, appointed 6 September 2021
- Particulars of each current director's experience and qualifications are set out in the following

#### Non-audit Services

The Board of Directors are satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- All non-audit services are reviewed and approved by the board prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- The nature of the services provided does not compromise the general principles relating to auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board.

There were no non-audit services provided during the year ended 30 June 2021 by Hall Chadwick.

#### **Auditor's Independence Declaration**

The lead auditor's independence declaration for the year ended 30 June 2021 has been received and can be found on page 37 of the financial report.

#### Options

During the year the following options were issued:

Grant Date	Date of Expiry	Exercise Price	No.
22/01/2021	22/01/2024	\$0.06	7,500,000
30/03/2021	30/06/2024	\$0.037	5,000,000
01/04/2021	06/04/2023	\$0.06	38,571,427

There were no options exercised during the year.

Option holders do not have any rights to participate in any issues of shares or other interests of the company or any other entity.

For details of options issued to directors and executives as remuneration, refer to the remuneration report.

No person entitled to exercise the option had or has any right by virtue of the option to participate in any share issue of any other body corporate.

#### Information Relating to Current Directors and Company Officers

Norman Li	-
Experience	-
Interest in Shares and Options	-
Special Responsibilities	_
Directorships held in other listed	
•	
entities during the three years	
prior to the current year	-
Matthew Bailey	-
Experience	-
Interest in Shares and Options	
interest in shares and Options	-
Special Responsibilities	_
Directorships held in other listed	
entities during the three years	
prior to the current year	-
Minna (Norman) Rong	_
Experience	_
Interest in Shares and Options	
	-
Special Responsibilities	-
Directorships held in other listed	
entities during the three years	
prior to the current year	-
Tony Rowlinson	_
•	-
Experience	-
Interest in Shares and Options	
interest in shares and Options	-
Special Responsibilities	_
Directorships held in other listed	
entities during the three years	
prior to the current year	-
Rocky Zhou	-
Experience	_
Interest in Shares and Options	_
	-
Special Responsibilities	-
Directorships held in other listed	
entities during the three years	
prior to the current year	-

#### **Non-Executive Chairman**

Board member since 1 November 2018 194,036,036 ordinary shares (directly and indirectly held) in The Food Revolution Group Limited Strategic direction regarding Chinese market and operational leadership

#### None

#### **Non-Executive Director**

Board member since 11 February 2016, resigned 6 September 2021 51,047,143 ordinary shares (directly and indirectly held) in The Food Revolution Group Limited Sales and Marketing leadership

#### None

#### **Non-Executive Director**

Board member since 11 February 2016 Nil China market growth

#### None

#### **Chief Executive Officer and Managing Director**

Board Member since 27 August 2020, resigned 12 July 2021 500,000 ordinary shares and 40,000,000 options in The Food Revolution Group Limited None

None

#### **Non-Executive Director**

Board Member since 24 September 2020 Nil None

None

#### DIRECTORS' REPORT

Steven Cail	- Chief Executive Officer	
Experience	- CEO since 12 July 2021	
Interest in Shares and Options	- Nil	
Special Responsibilities	- None	
Directorships held in other listed		
entities during the three years		
prior to the current year	- None	
Jacqueline Phillips	- Non- Executive Director	
Experience	<ul> <li>Board Member since 12 J</li> </ul>	uly 2021
Interest in Shares and Options	- 477,512 ordinary shares	
Special Responsibilities	- None	
Directorships held in other listed		
entities during the three years		
prior to the current year	- None	
David Marchant	- Non-Executive Director	
		antombou 2021
Experience	- Board Member since 6 Se	eptember 2021
Interest in Shares and Options	- Nil	
Special Responsibilities	- None	
Directorships held in other listed		
entities during the three years		
prior to the current year	- None	
Daniela Stojanoska	- Finance Manager and Co	mpany Secretary
Experience	<ul> <li>Company Secretary since</li> </ul>	e 21 October 2020
Interest in Shares and Options	- Nil	
Special Responsibilities	- Finance Manager	
Meetings of Directors		
_	gs of directors were held. Attendand	es by each director during
the year were as follows:		
	Number eligible to attend	Number attended
Norman Li	9	9
Matthey Bailey (4)	9	9
Norman Rong	9	4

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- 1. Appointed 24 September 2020
- 2. Appointed 12 July 2021
- 3. Appointed 6 September 2021
- 4. Resigned 6 September 2021
- 5. Resigned 12 July 2021

committee and the Nominations & Remuneration.

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	Number eligible to attend	Number attended
Norman Li	9	9
Matthey Bailey (4)	9	9
Norman Rong	9	4
Tony Rowlinson (5)	9	9
Rocky Zhou (1)	7	7
Jacqueline Phillips (2)	-	-
RDavid Marchant (3)	-	-

The Board is currently in the process of establishing 2 new committees, being the Audit & Risk

# REMUNERATION REPORT

## **REMUNERATION REPORT**

#### **Remuneration Policy**

The remuneration policy of The Food Revolution Group Limited (FOD or the Company) has been designed to align key management personnel (KMP) objectives with shareholder and business objectives by providing a fixed remuneration component and having regard to the current incentive to achieve revenue and earnings milestones pursuant to the performance shares issued to KMP as part of the acquisition of Langtech International Pty Ltd (Langtech) by the Company. The Board has also established an employee share option plan (ESOP). The Board believes the current remuneration policy to be appropriate and effective in its ability to attract and retain high-quality KMP to run and manage the Consolidated Group, as well as create goal congruence between directors, executives and shareholders.

The Board's policy for determining the nature and amount of remuneration for KMP of the Consolidated Group is as follows:

- independent external consultants.
- invitation).
- performance indicators (KPIs) have been met.
- Company with those of the shareholders.

The performance of KMP is measured against criteria agreed annually with each executive and is based predominantly on performance of the Group versus budget together with individual performance. All bonuses and incentives must be linked to predetermined performance criteria. The policy is designed to attract the highest calibre of executives and reward them for performance/ results leading to long-term growth in shareholder wealth.

KMP receive a superannuation guarantee contribution required by the government, which is currently 10.0% of the individual's average weekly ordinary time earnings (AWOTE).

Other than the entitlements provided under the Group's defined contribution superannuation arrangements, KMP do not receive any other retirement benefits.

All remuneration paid to KMP is valued at the cost to the company and expensed.

The Board's policy is to remunerate KMP (including non-executive directors) at market rates for time, commitment and responsibilities. The board currently determines payments to KMP and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required. The maximum aggregate amount of fees that can be paid to nonexecutive directors is subject to approval by shareholders at the annual general meeting.

- The remuneration policy is to be developed by the Board after professional advice is sought from

- All KMP receive a base salary or services fee (which is based on factors such as length of service and experience), superannuation, and become eligible ESOP participants (subject to Board

- Other performance incentives (such as bonuses) are generally only paid once predetermined key

- Incentives in the form of ESOP options are intended to align the interests of KMP and the

- The remuneration committee reviews KMP packages annually by reference to the Consolidated Group's performance, executive performance and comparable information from industry sectors. Options granted under the ESOP do not carry dividend or voting rights. The board is responsible for determining any conditions attaching to the options (including issue price, exercise price, vesting conditions, and conditions of exercise).

#### **Engagement of Remuneration Consultants**

The board did not engage any remuneration consultants during the financial year. The board will consider the appropriateness of appointing a remuneration consultant during FY22 to review the elements of KMP remuneration and to provide appropriate recommendations.

#### **Performance-based Remuneration**

KPIs are set annually, with a certain level of consultation with KMP. The measures are specifically tailored to the area each individual is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for Group expansion and profit, covering financial and non-financial as well as short and long-term goals. The level set for each KPI is based on budgeted figures for the Group and, in some instances, relevant industry standards.

Performance in relation to the KPIs is assessed annually, with any KPI related bonuses being awarded based on achievement of the relevant KPIs (see below for further information regarding cash bonuses). Following the assessment, the KPIs are reviewed by the Board in light of the desired and actual outcomes, and their efficiency is assessed in relation to the Group's goals and shareholder wealth, before the KPIs are set for the following year.

In determining whether or not a KPI has been achieved, The Food Revolution Group Limited bases the assessment on audited figures and quantitative and qualitative data.

#### **Relationship between Remuneration Policy and Company Performance**

The remuneration policy has been tailored to increase goal congruence between shareholders, directors and executives. Two methods have been applied to achieve this aim, the first being a performance-based bonus based on KPIs, and the second being the establishment of an ESOP (under which KMP are eligible participants, subject to Board invitation) to encourage the alignment of personal and shareholder interests.

The Board is of the opinion that the above remuneration policy will enhance company performance going forward.

The Board has decided to increase and maintain promotional activity among analysts so as to increase investor awareness of the company and to stabilise the company's share price in line with a consistent and stable financial position.

#### **Performance Conditions Linked to Remuneration**

The Group seeks to emphasise reward incentives for results and continued commitment to the Group through the provision of cash bonus reward schemes, in particular the incorporation of incentive payments based on the achievement of Group budgets. The Group does not currently have any cash bonus rewards schemes tied to the company's share price, preferring at this stage to align such cash bonus rewards to operational performance.

The objective of the reward schemes is to both reinforce the short and long-term goals of the Group and provide a common interest between management and shareholders.

The satisfaction of the KPIs is based on a review of the audited financial statements of the Group.

#### **Employment Details of Members of Key Management Personnel**

The following table provides employment details of persons who were, during the financial year, members of KMP of the Consolidated Group. The table also illustrates the proportion of remuneration that was performance and non-performance based, having regard to the existing performance shares issued to KMP together with the current shareholdings of KMP (see notes 1 to 5 below for further detail).

Group KMP	Position Held as at 30 June 2021 and any Change during the Year	Contract Details (Duration and Termination)	Proportions of Elements of Remuneration Related to Performance (Other than Options Issued)		Proportions of Elements of Remuner- ation Not Related to Performance
			Non-salary Cash- based Incentives	Shares/ Units	Fixed Salary/ Fees
			%	%	%
Norman Li	Chairman since Nov 01, 2018	Appointment deed	-	-	100
Tony Rowlinson	CEO and Managing Director <sup>(1)</sup>	Employment contract	-	-	100
Matthew Bailey	Non-Executive Director <sup>(2)</sup>	Appointment deed	-	-	100
Norman Rong	Non-Executive Director	Appointment deed	-	-	100
Rocky Zou	Non-Executive Director	Appointment deed	-	-	-
Joe Zhou	Finance Director <sup>(3)</sup>	Employment contract	-	-	100
Nick Stoikos	Commercial Director <sup>(4)</sup>	Employment contract	-	-	100
Steven Cail	CFO (5)	Employment contract	-	-	100

Group KMP	Position Held as at 30 June 2021 and any Change during the Year	Contract Details (Duration and Termination)	Proportions of Elements of Remuneration Related to Performance (Other than Options Issued)		Proportions of Elements of Remuner- ation Not Related to Performance
			Non-salary Cash- based Incentives	Shares/ Units	Fixed Salary/ Fees
			%	%	%
Norman Li	Chairman since Nov 01, 2018	Appointment deed	-	-	100
Tony Rowlinson	CEO and Managing Director <sup>(1)</sup>	Employment contract	-	-	100
Matthew Bailey	Non-Executive Director <sup>(2)</sup>	Appointment deed	-	-	100
Norman Rong	Non-Executive Director	Appointment deed	-	-	100
Rocky Zou	Non-Executive Director	Appointment deed	-	-	-
Joe Zhou	Finance Director <sup>(3)</sup>	Employment contract	-	-	100
Nick Stoikos	Commercial Director <sup>(4)</sup>	Employment contract	-	-	100
Steven Cail	CFO <sup>(5)</sup>	Employment contract	-	-	100

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Notes:

#### Table of Benefits and Payments for the Year Ended 30 June 2021

- 1. Mr. Rowlinson resigned as Managing Director and CEO on 12 July 2021.
- 2. Mr. Bailey represents Food Innovators Pty. Ltd. (FI), a substantial shareholder of FOD. As representative of one of the Company's largest shareholders, the Board believes Mr. Bailey has adequate performance incentives by virtue of FI's shareholding.
- 3. The employment contract for Mr. Zhou is for an unspecified term. It can be terminated by either party with 3 months' notice.
- 4. The employment contract for Mr. Stoikos is for an unspecified term. It can be terminated by either party with 3 months' notice. Mr Stoikos is granted with 5 million options, 4 million of which are based on Sales targets, each for one ordinary share at an exercise price of 3.7 cents.
- 5. Mr. Cail was appointed CFO on 4th March 2021. His employment contract is for an unspecified term. It can be terminated by either party with 3 months' notice. Post FY21, Mr. Cail was appointed CEO of the company. The employment contract is for an unspecified term and can be terminated by either party with 3 months' notice within the first 6 months of employment. After the first 6 months of employment, the Company may terminate the employment agreements by giving 6 months' notice and Mr. Cail may terminate the agreement by giving 3 months' notice.

The employment terms and conditions of all KMP are formalised in contracts of employment, director appointment deeds or services contracts (as the case may be).

Terms of employment generally requires that KMP's are provided with minimum of 1 months' notice (and up to 6 months' notice) prior to termination of such person's contract. KMP's who are directors cannot be terminated by the company, other than in accordance with the Corporations Act 2001 (Cth). Termination payments are not payable on resignation or termination, with the exception of Mr. Rowlinson, who is entitled to termination payment of 6 months' salary.

#### Remuneration Expense Details for the Year Ended 30 June 2021

The following table of benefits and payments represents the components of the current year and comparative year remuneration expenses for each member of KMP of the Consolidated Group. Such amounts have been calculated in accordance with Australian Accounting Standards.

		S	hort-term Be	nefits Profit		Post-empl Benef	oyment its	Long-te Benefi	erm ts	Equity-set based Pay	tled Share- ments <sup>(2)(3)</sup>	Cash- settled Share- based Payments	Termination Benefits	Tota
		Salary, Fees and Leave	Profit Share and Bonuses	Non- monetary	Other	Super- annuation	Other	Incentive Plans	LSL	Shares/ Units	Options/ Rights			
		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Group KMP														
John Fitzgerald	2020	90,113	-	-	-	6,298	-	-	-		-	-		9
	2021	-	-	-	-	-	-	-	-	-	-	-	-	
John Florey	2020	295,417	-	-	-	28,065	-	-	-	-	126,785	-	18,027	468
	2021	-	-	-	-	-	-	-	-	-	-	-	-	
Tony Rowlinson	2020	71,136	50,000	-	-	6,045	-	-	-		550,665	-	-	677
	2021	363,000	-	-	32,407	34,485	-	-	-		274,473	-	-	704
Matthew Bailey	2020	25,000	-	-	-	-	-	-	-		-	-	-	25
	2021	27,500	-	-	-	-	-	-	-		-	-	-	27
Norman Rong	2020	-	-	-	-	-	-	-	-		-	-	-	
	2021	6,000	-	-	-	-	-	-	-		-	-	-	6
Joe Zhou	2020	182,648	-	-	-	17,352	-	-	-		-	-	-	200
	2021	182,648	-	-	-	17,352	-	-	-		-	-	-	200
Norman Li	2020		-	-	-	-	-	-	-		-	-	-	
	2021	13,200	-	-	-	-	-	-	-		-	-	-	13
Rocky Zhou	2020		-	-	-	-	-	-	-		-	-	-	
	2021	6,000	-	-	-	-	-	-	-		-	-	-	6
Nick Stoikos	2020		-	-	-	-	-	-	-		-		-	
	2021	200,015	-	-	-	19,001	-	-	-		23,627	-	-	242
Steven Cail	2020		-	-	-	-	-	-	-		-		-	
	2021	68,653	-	-	-	6,522	-	-	-		-	-	-	7
Total KMP	2020	664,314	50,000	-	-	57,760	-	-	-		677,450	-	18,027	1,46
	2021	867,016	-	-	32,407	77,360	-	-	-		298,100	-		1,274

#### Securities Received that Are Not Performance-related

No members of KMP are entitled to receive securities that are not performance-based as part of their remuneration package.

#### **KMP Shareholdings - Ordinary shares**

The number of ordinary shares in FOD held by each KMP of the Group during the financial year is as follows:

	Balance at Beginning of Year	Issued during the Year	Released from Escrow during the Year	Other Changes during the Year	Balance at End of Year
Matthew Bailey <sup>(1)</sup>	48,190,000	-	-	2,857,143	51,047,143
Norman Rong	-	-	-	-	-
Norman Li <sup>(1)</sup>	250,518,518	-	-	(56,482,482)	194,036,036
Tony Rowlinson	500,000	-	-	-	500,000
Rocky Zhou	-	-	-	-	-
Joe Zhou	-	-	-	-	-
Nick Stoikos	-	-	-	-	-
Steven Cail	-	-	-	-	-
	299,208,518	-	-	(53,625,339)	245,583,179

The number of options in FOD held by each KMP of the Group during the financial year is as follows:

Balance at Beginning of Year	Issued during the Year	Lapsed during the Year	Other Changes during the Year	Balance at End of Year
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
40,000,000	-	-	-	40,000,000
-	-	-	-	-
-	-	-	-	-
-	5,000,000	-	-	5,000,000
-	-	-	-	-
40,000,000	5,000,000	-	-	45,000,000
	Beginning of Year         Year         -         -         -         40,000,000         -	Beginning of Year         during the Year           Vear         Vear           Quert         Vear           Quert         Quert           Quert         Quert	Beginning of Yearduring the Yearduring the YearImage: Second sec	Beginning of Yearduring the Yearduring the YearChanges during the YearImage: Second secon

is as follows:

	Balance at Beginning of Year	Lapsed during the Year	Issued during the Year	Other Changes during the Year	Balance at End of Year
Matthew Bailey	-	-	-	-	-
Norman Rong	-	-	-	-	-
Norman Li	190,000,000	(190,000,000)	-	-	-
Tony Rowlinson	-	-	-	-	-
Joe Zhou	-	-	-	-	-
Nick Stoikos	-	-	-	-	-
Steven Cail	-	-	-	-	-
	190,000,000	(190,000,000)	-	-	-

#### Note:

1. Includes shares held by related parties of Mr Li and Mr Bailey

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The number of performance shares in FOD held by each KMP of the Group during the financial year

#### **REMUNERATION REPORT**

#### **Other Equity-related KMP Transactions**

There have been no other transactions involving equity instruments apart from those described in the tables above relating to options, rights and shareholdings.

#### Other Transactions with KMP and/or their Related Parties

Please refer to Note 23: Related Party Transactions for details regarding other transactions conducted between the Group and KMP or their related parties.

This directors' report, incorporating the remuneration report, is signed in accordance with a resolution of the Board of Directors:

Norman Li, Non-Executive Chairman

Dated: 30 September 2021

# AUDITOR'S INDEPENDENCE DECLARATION



# HALL CHADWICK I (NSW)

### THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

#### SYDNEY Level 40

Australia

2 Park Street Sydney NSW 2000

Ph: (612) 9263 2600

Fx: (612) 9263 2800

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF THE FOOD REVOLUTION GROUP LIMITED

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of The Food Revolution Group Limited. As the lead audit partner for the audit of the financial report of The Food Revolution Group Limited for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

the auditor independence requirements as set out in the Corporations Act 2001 in (i) relation to the audit; and

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any applicable code of professional conduct in relation to the audit. (ii)

Holl Chedinick

HALL CHADWICK (NSW) Level 40, 2 Park Street Sydney NSW 2000

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**GRAHAM WEBB** Partner Dated: 30 September 2021

Member of PrimeGloba sciation of Independent Accounting Firms

PrimeGlobal

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

SYDNEY · PENRITH · MELBOURNE · BRISBANE · PERTH · DARWIN Liability limited by a scheme approved under Professional Standards Legislation

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2021

	Note	<b>Consolidated Group</b>	
		2021	2020
		\$	\$
Net Revenue	3	34,026,091	34,813,988
Cost of sales	_	(24,331,295)	(29,730,830)
Gross profit		9,694,796	5,083,158
Other income	3	806,754	1,055,596
Employment costs	4	(3,527,078)	(4,442,660)
Administration expenses		(1,128,378)	(1,065,152)
Marketing costs		(632,386)	(1,695,133)
Operating costs		(2,966,168)	(3,161,874)
Depreciation, amortisation and write-offs	4	(2,723,238)	(2,699,289)
Finance costs	4	(1,212,252)	(1,295,588)
ASX and ASIC related expenses		(109,884)	(90,754)
Impairment of non-financial assets	12	(753,822)	(734,513)
Reversal of impairment on financial assets	9	788,606	268,943
Share-based payments		(298,100)	(677,450)
Loss before income tax		(2,061,150)	(9,454,716)
Income tax expense	19	(105,630)	(158,445)
Loss for the year	_	(2,166,780)	(9,613,161)

Other comprehensive income		
Items that will be reclassified subsequently to profit or loss when specific conditions are met:		
Gain on revaluation of plant and equipment, net		
of tax	105,630	158,445
Other comprehensive income for the year	105,630	158,445
Total comprehensive income for the year	(2,061,150)	(9,454,716)

#### Basic and diluted earnings per share (cents)

- Basic and diluted (loss) earnings per share in cents 7 (0.27) (1.49)

The accompanying notes form part of these financial statements.

# STATEMENT OF FINANCIAL POSITION

-

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS **AT 30 JUNE 2021**

Balance at 1 July 2019

**Comprehensive income** 

Loss for the year

Issuance of shares

options

transfers

accounting standard - AASB 16 Balance at 1 July 2019 restated

Cumulative adjustment upon adoption of new

Other comprehensive income for the year

Total comprehensive income for the year

Transfer from options reserve on expiry of

Total transactions with owners, and other

Other comprehensive income for the year Total comprehensive income for the year

Total Transactions with owners, and other transfers

Share-based payment transactions (Note 25) Total transactions with owners, and other

Share-based payments transaction

Balance at 30 June 2020

**Comprehensive income** 

Loss for the year

Issuance of shares

Capital raising costs

Balance at 30 June 2021

transfers

Transactions with owners, and other transfers

	Note	Consolio	lated Group
		2021	2020
		\$	\$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	8	4,410,639	2,937,21
Trade and other receivables	9	1,375,458	1,963,51
Inventories	10	2,856,564	3,481,74
Other assets	13	133,635	129,45
TOTAL CURRENT ASSETS	-	8,776,296	8,511,93
NON-CURRENT ASSETS	-		
Plant and equipment	11	14,716,191	16,230,54
Intangible assets	12	6,303,115	6,651,78
Right-of-use assets	18	6,333,311	6,945,25
Deferred tax assets	19	3,458,275	4,005,70
TOTAL NON-CURRENT ASSETS		30,810,892	33,833,29
TOTAL ASSETS	-	39,587,188	42,345,22
LIABILITIES	-		
CURRENT LIABILITIES			
Trade and other payables	15	6,136,135	12,168,84
Provisions	16	447,092	338,14
Borrowings	17	6,400,447	7,583,76
Lease liabilities	18	380,587	329,84
TOTAL CURRENT LIABILITIES	-	13,364,261	20,420,59
NON-CURRENT LIABILITIES	-		
Provisions	16	2,433	55,48
Deferred tax liabilities	19	3,458,275	4,005,70
Lease liabilities	18	7,302,777	7,683,86
TOTAL NON-CURRENT LIABILITIES	-	10,763,485	11,745,04
TOTAL LIABILITIES		24,127,746	32,165,64
NET ASSETS	-	15,459,442	10,179,58
EQUITY	-		
Issued capital	20	53,438,952	46,802,07
Options reserve	25	1,254,796	550,66
Revaluation reserve	25	9,017,833	8,912,20
Accumulated losses		(48,252,139)	(46,085,359
TOTAL EQUITY	-	15,459,442	10,179,58

The accompanying notes form part of these financial statements.

Issued Capital (Ordinary Shares) \$

41,402,075

41,402,075

5,400,000

5,400,000

46,802,075

-

7,042,908

(406,031)

6,636,877

53,438,952

-

Accumulated Losses	Revaluation Reserve	Options Reserve	Total
\$	\$	\$	\$
(36,473,898)	8,753,758	90,561	13,772,496
(215,646)	-	-	(215,646)
(36,689,544)	8,753,758	90,561	13,556,850
(9,613,161)	-	-	(9,613,161)
-	158,445	-	158,445
(9,613,161)	158,445	-	(9,454,716)
-	-	-	5,400,000
217,346	-	(217,346)	-
-	-	677,450	677,450
217,346	-	460,104	6,077,450
(46,085,359)	8,912,203	550,665	10,179,584
(2,166,780)		-	(2,166,780)
-	105,630	-	105,630
(2,166,780)	105,630	-	(2,061,150)
-	-	-	7,042,908
-	-	-	(406,031)
-	-	704,131	704,131
-	-	704,131	7,341,008
(48,252,139)	9,017,833	1,254,796	15,459,442

# STATEMENT OF CASH FLOWS

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2021

#### **CASH FLOWS FROM OPERATING ACTIVI**

Receipts from customers Payments to suppliers and employees Interest received Finance costs Net cash (used in) operating activities

## **CASH FLOWS FROM INVESTING ACTIVIT**

Payment for intangible assets

Payment for plant and equipment

Net cash (used in) investing activities

## **CASH FLOWS FROM FINANCING ACTIVI**

Proceeds from borrowings

Repayment of borrowings

Proceeds from issuance of shares, net of transaction costs

Payment of lease liabilities

Net cash provided by financing activities

Net increase/(decrease) in cash held Cash and cash equivalents at beginning of financial year

Cash and cash equivalents at end of financi

The accompanying notes form part of these financial statements.

	Note	Consolidated Group		
		2021	2020	
		\$	\$	
ITIES				
		32,404,617	37,572,831	
		(34,015,294)	(38,878,336)	
		1,266	10,422	
		(546,895)	(714,814)	
	8a	(2,156,306)	(2,009,897)	
	-			
TIES				
		(611,068)	(1,600,765)	
		(625,231)	(1,045,623)	
		(1,236,299)	(2,646,388)	
TIES				
		15,147,603	26,606,575	
		(16,425,918)	(26,594,246)	
		7,042,908	5,400,000	
	_	(898,561)	(864,410)	
	-	4,866,032	4,547,919	
		1,473,427	(108,366)	
		2,937,212	3,045,578	
ial year	8	4,410,639	2,937,212	
	=			

# NOTES TO THE FINANCIAL STATEMENTS

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

These consolidated financial statements and notes represent those of The Food Revolution Group Limited and Controlled Entities (the "Consolidated Group" or "Group"). The separate financial statements of the parent entity, The Food Revolution Group Limited, have not been presented within this financial report as permitted by the Corporations Act 2001.

The financial statements were authorised for issue on 30 September 2021 by the directors of the Company.

### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Preparation**

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### **Going concern**

The financial statements have been prepared on the going concern basis, which assumes the continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business. As at 30 June 2021, the Group had a net current liability position of \$4,587,965 which was 61.5% lower than \$11,908,666 as of 30 June 2020. For the year ended June 2021, the Group incurred a loss after tax of \$2,166,780 and had a cash flow deficit from operating activities of \$2,156,306.

A total of \$7.04m additional capital was raised during the year (net of any transaction costs) to support further growth of the business. Attributing to the capital injection, the Group's net assets increased from \$10.18m at 30 June 2020 to \$15.46m at 30 June 2021.

The directors believe that the Group will be able to pay its debts as and when they become due and payable. In reaching this conclusion the directors have had regard to the Group having available cash reserves and a bank facility to meet expected operating, investing, and financing costs in the next twelve months based on internal financial modelling.

Furthermore, in July 2021, the \$6.4m of borrowings which was recognised as a current liability as at 30 June 2021 has been replaced by a bank loan from NAB at an improved fixed 4.2% interest rate over a 5-year term. After this replacement, the current liabilities of the Group will further decrease to circa \$8m, and the current assets will exceed the current liabilities (assuming the replacement was as at 30 June 2021).

In addition to the \$6.5m loan facility, the Group was also granted a \$1.0m invoice finance facility by NAB for working capital to meet any seasonality cashflow requirements.

This optimises the balance sheet structure and the additional credit facilities guarantees the financial ability of the Group to settle all its debts when they become due and payable for at least the next 12 months.

#### a. Principles of Consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent (The Food Revolution Group Limited) and all of the subsidiaries (including any structured entities). Subsidiaries are entities the parent controls. The parent controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. A list of the subsidiaries is provided in Note 14.

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of the Group from the date on which control is obtained by the Group. The consolidation of a subsidiary is discontinued from the date that control ceases. Intercompany transactions, balances and unrealised gains or losses on transactions between Group entities are fully eliminated on consolidation. Accounting policies of subsidiaries have been changed and adjustments made where necessary to ensure uniformity of the accounting policies adopted by the Group.

#### **Business combinations**

Business combinations occur where an acquirer obtains control over one or more businesses.

A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The business combination will be accounted for from the date that control is obtained, whereby the fair value of the identifiable assets acquired and liabilities (including contingent liabilities) assumed is recognised (subject to certain limited exemptions).

When measuring the consideration transferred in the business combination, any asset or liability resulting from a contingent consideration arrangement is also included. Subsequent to initial recognition, contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability is remeasured in each reporting period to fair value, recognising any change to fair value in profit or loss, unless the change in value can be identified as existing at acquisition date.

All transaction costs incurred in relation to business combinations, other than those associated with the issue of a financial instrument, are recognised as expenses in profit or loss when incurred.

The acquisition of a business may result in the recognition of goodwill or a gain from a bargain purchase.

#### Goodwill

Goodwill is initially recorded at the amount by which the purchase price for a business combination exceeds the fair value attributed to the interest in the net fair value of identifiable assets, liabilities and contingent liabilities acquired at the date of acquisition. Goodwill is not amortised. Instead, goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

#### b. Income Tax

The income tax expense (income) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability. With respect to non-depreciable items of property, plant and equipment measured at fair value and items of investment property measured at fair value, the related deferred tax liability or deferred tax asset is measured on the basis that the carrying amount of the asset will be recovered entirely through sale.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (i) a legally enforceable right of set-off exists; and (ii) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

The Food Revolution Group Limited (the 'head entity') and its wholly-owned Australian controlled entities have formed an income tax Consolidated Group under the tax consolidation regime. The head entity and the controlled entities in the tax Consolidated Group continue to account for their own current and deferred tax amounts. The tax Consolidated Group has applied the Group allocation approach in determining the appropriate amount of taxes to allocate to member of the tax Consolidated Group.

#### c. Fair Value of Assets and Liabilities

The Group measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Group would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

#### d. Plant and Equipment

Each class of plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are carried at their fair value (being the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less accumulated impairment losses and accumulated depreciation for plant and equipment.

Increases in the carrying amount arising on revaluation of plant and equipment are credited to a revaluation surplus in equity. Decreases that offset previous increases of the same asset are recognised against revaluation surplus directly in equity; all other decreases are recognised in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

#### Office equipment

Office equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of office equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(h) for details of impairment).

The carrying amount of office equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

The cost of fixed assets constructed within the Consolidated Group includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a diminishing value basis over the asset's useful life to the Consolidated Group commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

<b>Class of Fixed Asset</b>	Depr
Plant and equipment	15 yea
Office equipment	3 yea

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

#### reciation Rate

ears (Straight line method) ars (Straight line method)

#### e. Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of manufactured products includes direct materials, direct labour and an appropriate proportion of variable and fixed overheads. Overheads are applied on the basis of normal operating capacity. Costs are assigned on the basis of weighted average costs.

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#### f. Leases

At inception of a contract, the Group assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability are recognised by the Group where the Group is a lessee. However, all contracts that are classified as short-term leases (ie a lease with a remaining lease term of 12 months or less) and leases of low-value assets are recognised as an operating expenses on a straight-line basis over the term of the lease.

Initially the lease liability is measured at the present value of the lease payments still to be paid at the commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, the Group uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date:
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options;
- lease payments under extension options, if the lessee is reasonably certain to exercise the options: and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, any lease payments made at or before the commencement date and any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the lease term or useful life of the underlying asset, whichever is the shortest.

Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Group anticipates to exercise a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

#### g. Financial Instruments

Initial recognition and measurement Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions to the instrument. For financial assets, this is the date that the Group commits itself to either the purchase or sale of the asset (ie trade date accounting is adopted).

Financial instruments (except for trade receivables) are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Trade receivables are initially measured at the transaction price if the trade receivables do not contain a significant financing component or if the practical expedient was applied as specified in AASB 15.63.

#### **Classification and subsequent measurement**

Financial liabilities All financial liabilities are subsequently measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest expense in profit or loss over the relevant period. The effective interest rate is the internal rate of return of the financial asset or liability. That is, it is the rate that exactly discounts the estimated future cash flows through the expected life of the instrument to the net carrying amount at initial recognition. A financial liability cannot be reclassified.

Financial assets Financial assets are subsequently measured at:

- amortised cost;
- fair value through other comprehensive income; or
- fair value through profit or loss.

Measurement is on the basis of two primary criteria:

- the contractual cash flow characteristics of the financial asset; and
- the business model for managing the financial assets.

cost:

A financial asset that meets the following conditions is subsequently measured at amortised

- the financial asset is managed solely to collect contractual cash flows; and

- the contractual terms within the financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding on specified dates.

A financial asset that meets the following conditions is subsequently measured at fair value through other comprehensive income:

- the contractual terms within the financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding on specified dates;
- the business model for managing the financial assets comprises both contractual cash flows collection and the selling of the financial asset.

By default, all other financial assets that do not meet the measurement conditions of amortised cost and fair value through other comprehensive income are subsequently measured at fair value through profit or loss.

The Group initially designates a financial instrument as measured at fair value through profit or loss if:

- it eliminates or significantly reduces a measurement or recognition inconsistency (often referred to as "accounting mismatch") that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases;
- it is in accordance with the documented risk management or investment strategy, and information about the groupings was documented appropriately, so that the performance of the financial liability that was part of a group of financial liabilities or financial assets can be managed and evaluated consistently on a fair value basis;
- it is a hybrid contract that contains an embedded derivative that significantly modifies the cash flows otherwise required by the contract.

The initial designation of the financial instruments to measure at fair value through profit or loss is a one-time option on initial classification and is irrevocable until the financial asset is derecognised.

#### Derecognition

Derecognition refers to the removal of a previously recognised financial asset or financial liability from the statement of financial position.

#### Derecognition of financial liabilities

A liability is derecognised when it is extinguished (ie when the obligation in the contract is discharged, cancelled or expires). An exchange of an existing financial liability for a new one with substantially modified terms, or a substantial modification to the terms of a financial liability is treated as an extinguishment of the existing liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

#### Derecognition of financial assets

A financial asset is derecognised when the holder's contractual rights to its cash flows expires, or the asset is transferred in such a way that all the risks and rewards of ownership are substantially transferred.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

- the right to receive cash flows from the asset has expired or been transferred;
- all risk and rewards of ownership of the asset have been substantially transferred; and
- the Group no longer controls the asset (ie the Group has no practical ability to make a unilateral decision to sell the asset to a third party).

in profit or loss.

reserve is reclassified to profit or loss.

#### Impairment

The Group recognises a loss allowance for expected credit losses on:

- comprehensive income;
- lease receivables;
- contract assets (eg amounts due from customers under construction contracts);
- loan commitments that are not measured at fair value through profit or loss; and
- Loss allowance is not recognised for:
- financial assets measured at fair value through profit or loss; or
- equity instruments measured at fair value through other comprehensive income.

interest rate of the financial instrument.

Instruments:

- the general approach
- the simplified approach

All of the following criteria need to be satisfied for derecognition of financial asset:

- On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised
- On derecognition of a debt instrument classified as at fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the investment revaluation
- financial assets that are measured at amortised cost or fair value through other

- financial guarantee contracts that are not measured at fair value through profit or loss.
- Expected credit losses are the probability-weighted estimate of credit losses over the expected life of a financial instrument. A credit loss is the difference between all contractual cash flows that are due and all cash flows expected to be received, all discounted at the original effective
- The Group uses the following approaches to impairment, as applicable under AASB 9: Financial

General approach

Under the general approach, at each reporting period, the Group assesses whether the financial instruments are credit-impaired, and if:

- the credit risk of the financial instrument has increased significantly since initial recognition, the Group measures the loss allowance of the financial instruments at an amount equal to the lifetime expected credit losses; or
- there is no significant increase in credit risk since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses.

#### Simplified approach

The simplified approach does not require tracking of changes in credit risk at every reporting period, but instead requires the recognition of lifetime expected credit loss at all times. This approach is applicable to:

- trade receivables or contract assets that result from transactions within the scope of AASB 15: Revenue from Contracts with Customers and which do not contain a significant financing component; and
- lease receivables.

In measuring the expected credit loss, a provision matrix for trade receivables was used taking into consideration various data to get to an expected credit loss (ie diversity of customer base, appropriate groupings of historical loss experience, etc).

Recognition of expected credit losses in financial statements At each reporting date, the Group recognises the movement in the loss allowance as an impairment gain or loss in the statement of profit or loss and other comprehensive income.

The carrying amount of financial assets measured at amortised cost includes the loss allowance relating to that asset.

Assets measured at fair value through other comprehensive income are recognised at fair value, with changes in fair value recognised in other comprehensive income. Amounts in relation to change in credit risk are transferred from other comprehensive income to profit or loss at every reporting period.

For financial assets that are unrecognised (eg loan commitments yet to be drawn, financial guarantees), a provision for loss allowance is created in the statement of financial position to recognise the loss allowance.

#### h. Impairment of Assets

At the end of each reporting period, the Group assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information including dividends received from subsidiaries, associates or joint ventures deemed to be out of pre- acquisition profits. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs of disposal and value in use, to the asset's

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (eg. in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Impairment testing is performed annually for goodwill, intangible assets with indefinite lives and intangible assets not yet available for use.

#### I. Intangibles Other than Goodwill

#### Brand names

Brand names have been recognised at cost and are treated as having an indefinite useful life. The brand names relate to established products with strong market penetration into Australian markets. The brand names operate in a stable industry with a strong positioning in the functional beverage market. The brand names are not amortised, instead brand names are tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

#### Intellectual property

Intellectual property is recognised at cost of acquisition when incurred. Intellectual property has a useful life of 20 years and is carried at cost less any accumulated amortisation and impairment losses. Intellectual property is amortised over the life of the patents they relate to.

#### Product development costs

reliably.

Capitalised development costs have a finite useful life and are amortised on a systematic basis based on the future economic benefits over the useful life of the project.

#### j. Foreign Currency Transactions and Balances

Functional and presentation currency The functional currency of each of the Group's entities is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars, which is the parent entity's functional currency.

#### Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in profit or loss, except where deferred in equity as a qualifying cash flow or net investment hedge.

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project is expected to deliver future economic benefits and these benefits can be measured

Exchange differences arising on the translation of non-monetary items are recognised directly in other comprehensive income to the extent that the underlying gain or loss is recognised in other comprehensive income; otherwise the exchange difference is recognised in profit or loss.

#### j. Foreign Currency Transactions and Balances

#### Group companies

The financial results and position of foreign operations, whose functional currency is different from the Group's presentation currency, are translated as follows:

- assets and liabilities are translated at exchange rates prevailing at the end of the reporting period;
- income and expenses are translated at average exchange rates for the period; and
- retained earnings are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations with functional currencies other than Australian dollars are recognised in other comprehensive income and included in the foreign currency translation reserve in the statement of financial position. The cumulative amount of these differences is reclassified into profit or loss in the period in which the operation is disposed of.

#### k. Employee Benefits

#### Short-term employee benefits

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The Group's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as part of current trade and other payables in the statement of financial position. The Group's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

#### Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any re-measurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

The Group's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

#### Equity-settled compensation

The Group operates an employee share and option plan. Share-based payments to employees are measured at the fair value of the instruments issued and amortised over the vesting periods. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to the option reserve. The fair value of options is determined using the Black-Scholes pricing model. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognised for services received as consideration for the equity instruments granted is based on the number of equity instruments that eventually vest.

#### I. Provisions

outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

#### m. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short- term highly liquid investments with original maturities of 3 months or less.

### n. Revenue and Other Income **Revenue recognition**

Sale of branded products The Group manufactures a range of functional juices, fibres, infused fruits and fruit waters for sale as branded products to wholesalers and retailers. Revenue is recognised when control of the products has transferred to the customer. For such transactions, this is when the products are delivered to the customers. Discounts can be provided with the sale of these items, depending on the volume of aggregate sales made to certain eligible customers. Revenue from these sales is based on the price stipulated in the contract, net of the estimated discounts. The discounts are estimated using historical experience and applying the expected value method. Revenue is then only recognised to the extent that there is a high probability that a significant reversal of revenue will not occur.

Where there are expected discounts payable to customers for sales made until the end of the reporting period, a contract liability is recognised.

A receivable is recognised when the goods are delivered. The Group's right to consideration is deemed unconditional at this time, as only the passage of time is required before payment of that consideration is due. There is no significant financing component because sales (which include those with discounts) are made within a credit term of 30 to 60 days.

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that

#### Co-packaging and logistic services

The Group provides co-packaging and logistic services to customers and manages the internal supply chain in distributing manufactured products. In relation to the co-packaging and logistic transportation services to customers, revenue is recognised at the point of time when the service is provided. On average, the performance obligation service is provided within 30 to 60 days.

#### Other income

Interest revenue is recognised using the effective interest method. All revenue is stated net of the amount of goods and services tax.

#### o. Trade and Other Receivables

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for loss allowance. Refer to Note 1(g) for further discussion on the determination of impairment losses.

#### p. Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### q. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### r. Government Grants

Government grants are recognised at fair value where there is reasonable assurance that the grant will be received, and all grant conditions will be met. Grants relating to expense items are recognised as income (or where there was increased expenditure as a result of the grant, are credited to the appropriate expense item) over the periods necessary to match the grant to the costs it is compensating. Grants relating to assets are credited to the assets at fair value.

#### s. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

#### t. Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group.

#### Key estimates

(i) Impairment - general

#### Key judgements

- (i) Provision for loss allowance of receivables management's loss allowance assessment.
- (ii) Recoverability of deferred tax assets which may lead to impairment of the deferred tax asset.
- (iii) Valuation of plant and equipment

The Group assesses impairment at the end of each reporting period by evaluating conditions and events specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions. Refer to Note 12(b) for further details regarding management's impairment assessment. The provision for impairment of brands was assessed to be \$500,000 as at 30 June 2020.

The provision for loss allowance of receivables assessment requires a degree of estimation and judgement. The level of provision is assessed by considering the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates. Refer to Note 9 for further details regarding

Deferred tax assets are recognised for deductible temporary difference and unused tax losses as management considers that it is probable that future taxable profits will be available to utilise those temporary differences and unused tax losses. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits

Critical judgements are made by the Group in respect of the fair value of plant and equipment. The fair value of plant and equipment is reviewed by management with reference to market value as determined by an independent valuer who has recognised and appropriate professional qualifications and recent experience in the category of plant and equipment being valued. The market value is the amount in which an asset should exchange at the date of valuation between a willing buyer and willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The valuation also assumes the assets will be sold by way of a private treaty sale and remain in its current location after the sale.

#### **NOTE 2: PARENT INFORMATION**

The following information has been extracted from the books and records of the parent and has been prepared in accordance with Australian Accounting Standards.

	2021	2020		
	\$	\$		
Statement of Financial Position				
ASSETS				
Current assets	2,840,934	1,247,622		
Non-current assets	38,943,126	37,593,387		
TOTAL ASSETS	41,784,060	38,841,009		
LIABILITIES				
Current liabilities	8,166,123	11,415,566		
Non-current liabilities	-	-		
TOTAL LIABILITIES	8,166,123	11,415,566		
EQUITY				
Issued capital	53,438,952	46,802,075		
Accumulated losses	(21,075,811)	(19,927,297)		
Option reserve	1,254,796	550,665		
TOTAL EQUITY	33,617,937	27,425,443		
Statement of Profit or Loss and Other Comprehensive Income				
Total loss	(1,148,514)	(2,204,233)		
Total comprehensive income	(1,148,514)	(2,204,233)		

#### Guarantees

The company has a bank guarantee of \$590,589 (2020: \$590,589) as security bond for the office lease.

#### **Contingent liabilities**

There are no contingent liabilities as at 30 June 2021 and 30 June 2020.

#### **Contractual capital commitments**

There are no contingent capital commitments as at 30 June 2021 and 30 June 2020.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

#### **NOTE 3: REVENUE AND OTHER INCOME**

	Consolida	ated Group
	2021	2020
	\$	\$
Gross sales	42,012,782	42,230,175
- Less volume rebates and trading terms	(7,986,691)	(7,416,187)
Revenue	34,026,091	34,813,988
Other income:		
- Rent income	805,488	1,041,174
- Interest income	1,266	10,422
- Sundry income	-	4,000
Total other income	806,754	1,055,596
Total revenue and other income	34,832,845	35,869,584

#### **NOTE 4: EXPENSES**

Loss before income tax includes the fo expenses:

- a. Employment costs
- wages and salaries
  - other employee related expense

#### b. Depreciation, amortisation and w

- depreciation and write-offs
- amortisation expenses

#### c. Finance costs

- Interest expenses
- other finance charges
- Interest expense on lease liabili

	<b>Consolidated Group</b>		
	2021	2020	
	\$	\$	
ollowing specific			
	2,909,902	3,667,243	
ses	617,176	775,417	
	3,527,078	4,442,660	
vrite-offs			
	2,519,190	2,472,224	
	204,048	227,065	
	2,723,238	2,699,289	
	602,895	679,571	
	39,000	35,243	
lities	570,357	580,774	
	1,212,252	1,295,588	

#### **NOTE 5: KEY MANAGEMENT PERSONNEL COMPENSATION**

Refer to the remuneration report contained in the directors' report for details of the remuneration paid or payable to each member of the Group's key management personnel (KMP) for the year ended 30 June 2021.

The totals of remuneration paid to KMP of the company and the Group during the year are as follows:

	2021	2020
	\$	\$
Short-term employee benefits	899,423	714,314
Post-employment benefits	77,360	57,760
Other long-term benefits	-	-
Share-based payments	298,100	677,450
Other benefits	-	18,027
- Total KMP compensation	1,274,883	1,467,551

#### Short-term employee benefits

These amounts include fees and benefits paid to the non-executive Chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other KMP.

#### **Post-employment benefits**

These amounts are the current-year's estimated costs of providing for the Group's superannuation contributions made during the year.

#### Other long-term benefits

These amounts represent long service leave benefits accruing during the year, long-term disability benefits and deferred bonus payments.

Further information in relation to KMP remuneration can be found in the directors' report.

#### **NOTE 6: AUDITOR'S REMUNERATION**

	<b>Consolidated Group</b>	
	2021	2020
	\$	\$
Remuneration of the auditor for:		
- audit and review of the financial statements	73,000	72,000
- advisory services	-	-
	73,000	72,000

## Basic and diluted loss per share a. Loss attributable to the ordinary equ Company b. Weighted average number of shares denominator Weighted average number of ordinar

**NOTE 7: EARNINGS PER SHARE** 

outstanding during the year used in and dilutive EPS

#### Earnings per share

Earnings per share (cents) - basic and

	<b>Consolidated Group</b>		
	2021	2020	
	\$	\$	
uity holders of the	(24/7700)	(0.(10.1(1))	
	(2,166,780)	(9,613,161)	
	No.	No.	
s used as the			
ry shares calculating basic	810,021,849	643,030,690	
diluted	(0.27)	(1.49)	

#### **NOTE 8: CASH AND CASH EQUIVALENTS**

	<b>Consolidated Group</b>	
	2021	2020
	\$	\$
Cash at bank and on hand	4,410,639	2,937,212
	4,410,639	2,937,212

a.	Cash Flow Information		
		Consolidate	ed Group
		2021	2020
		\$	\$
	Reconciliation of Cash Flow from Operations with Loss after Income Tax		
	Loss after income tax	(2,166,780)	(9,613,161)
	Non cash flows in loss for year:		
	Depreciation, amortisation and write-offs	2,723,238	2,699,289
	Reversal of Impairment of financial assets	(788,606)	(268,943)
	Impairment of non-financial assets	753,822	734,513
	Share-based payments	298,100	677,450
	Lease interest and loan establishment fees	665,357	580,774
	Changes in operating assets and liabilities:		
	- Trade and other receivables	587,809	1,713,669
	- Trade and other payables	(5,089,621)	2,227,178
	- Inventories	625,182	(866,225)
	- Other assets	(4,179)	(41,631)
	- Provisions	133,742	(11,257)
	- Deferred tax assets/liabilities	105,630	158,447
		(2,156,306)	(2,009,897)

#### **NOTE 9: TRADE AND OTHER RECEIVABLES**

	<b>Consolidated Group</b>	
	2021	2020
	\$	\$
CURRENT		
Trade receivables	1,375,458	3,654,650
Less: provision for impairment	-	(1,788,647)
	1,375,458	1,866,003
Other receivables	-	1,727,209
Less: provision for impairment	-	(1,629,694)
Total current trade and other receivables	1,375,458	1,963,518
a. Expected Credit Loss - Credit Impaired		

The Group applies the simplified approach to providing for expected credit losses prescribed by AASB 9, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The loss allowance provision as at 30 June 2020 and 30 June 2021 is determined as follows. These expected credit losses also incorporate forward-looking information.

	Current	>30 days past due	>60 days past due	>90 days past due	Total
Consolidated Group	\$	\$	\$	\$	\$
2020					
Expected loss rate	0.18%	0.18%	15.95%	100.00%	
Trade receivables (gross)	1,485,802	245,512	163,957	1,759,379	3,654,650
Loss allowance provision	(2,675)	(442)	(26,151)	(1,759,379)	(1,788,647)
Total	1,483,127	245,070	137,806	-	1,866,003
2021					
Expected loss rate	0.18%	0.18%	15.95%	100.00%	
Trade receivables (gross)	837,818	237,722	54,870	245,048	1,375,458
Loss allowance provision*		-	-	-	-
Total	837,818	237,722	54,870	245,048	1,375,458

\*The past due receivables owing by specific customers amounting to \$245,048 were subsequently received at the date of this report. The allowance for credit loss calculated on trade receivables that were grouped into similar credit characteristics was inconsequential and therefore no allowance for credit losses were recorded at 30 June 2021.

#### b. Credit Risk

The Group has a significant concentration of credit risk arising from its ordinary course of business due to its relatively small customer base. The class of assets described as "trade and term receivables" is considered to be the main source of credit risk related to the Group.

The Group measures the loss allowance for trade receivables at an amount equal to lifetime expected credit loss. The expected credit losses on trade receivables is estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current and forecast directions of conditions at the reporting date.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period.

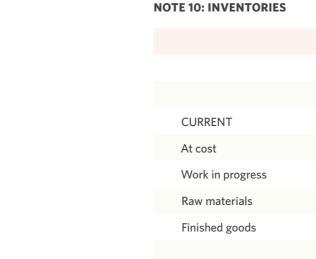
The Group writes off a trade receivable when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery (eg when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or when the trade receivables are over one year past due, whichever occurs earlier).

#### c. Collateral Pledged

Security over all of the Group's current and future assets (including receivables) has been provided to Greensill Capital UK Limited. Refer to Note 14b for further details.

#### d. Movements in Provision of Impairment

	Consolidated Group	
	2021	2020
	\$	\$
At the beginning of the reporting period	3,418,341	3,698,713
Reversal of impairment losses	(788,606)	(268,943)
Write-offs	(2,629,735)	(11,429)
At 30 June	-	3,418,341



#### **NOTE 11: PLANT AND EQUIPMENT**

Plant and equipment - at fair value

Less: accumulated depreciation

Office equipment - at cost Less: accumulated depreciation

TOTAL PLANT AND EQUIPMENT

<b>Consolidated Group</b>		
2021	2020	
\$	\$	
726,208	574,165	
1,289,964	2,161,065	
840,392	746,516	
2,856,564	3,481,746	
-		

<b>Consolidated Group</b>		
2021	2020	
\$	\$	
21,021,343	20,628,696	
(6,370,266)	(4,466,852)	
14,651,077	16,161,844	
327,368	327,131	
(262,254)	(258,426)	
65,114	68,705	
14,716,191	16,230,549	

### a. Movements in Carrying Amounts

Movements in the carrying amounts for each class of plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment	Office Equipment	Total
	\$	\$	\$
Balance at 1 July 2019	16,971,938	117,536	17,089,474
Additions	1,045,383	240	1,045,623
Depreciation expense	(1,855,477)	(49,071)	(1,904,548)
Balance at 30 June 2020	16,161,844	68,705	16,230,549
Additions	392,647	237	392,884
Depreciation expense	(1,903,414)	(3,828)	(1,907,242)
Balance at 30 June 2021	14,651,077	65,114	14,716,191

### b. Impairment Disclosures

On 28 April 2021, a valuation report on our plant and equipment was issued by a certified industry leading independent valuer. This independent valuation was used for both the bank facility purpose and as a reference for fair value.

Based on the valuation result and management's judgement, management believe the carrying amount of category "plant and equipment" as at the end of FY21 reflected its fair value at that date and no revaluation is required.

### NOTES TO THE FINANCIAL S YEAR ENDED 30 JUNE 2021

NOTE 12: INTANGIBLE ASSETS

Intellectual property - at cost

Less: Amortisation

Product development costs - at cost

Less: Accumulated amortisation and im

Brand names - at cost

Less: Impairment

Other intangible assets

TOTAL INTANGIBLE ASSETS

### NOTES TO THE FINANCIAL STATEMENTS FOR THE

	<b>Consolidated Group</b>				
	2021	2020			
	\$	\$			
	278,059	266,101			
	(198,656)	(195,195)			
	79,403	70,906			
	2,969,075	2,371,781			
npairment	(2,362,629)	(1,409,266)			
	606,446	962,515			
	7,914,998	7,914,998			
	(2,297,732)	(2,297,732)			
	5,617,266	5,617,266			
	-	1,095			
	6,303,115	6,651,782			

### a. Movements in Carrying Amounts

Reconciliations of the written down values at the beginning and end of the current and previous financial years are set out below:

	Brands	Intellectual property	Product development costs	Other intangible assets	Total
Consolidated Group:	\$	\$	\$	\$	\$
Balance at 1 July 2019	5,117,266	63,556	78,106	1,095	5,970,023
Additions	1,000,000	10,807	589,958	-	1,600,765
Amortisation charge	-	(3,457)	(181,036)	-	(184,493)
Impairment charge	(500,000)	-	(234,513)	-	(734,513)
Balance at 30 June 2020	5,617,266	70,906	962,515	1,095	6,651,782
Additions	-	11,958	597,294	-	609,252
Amortisation charge	-	(3,461)	(200,586)	-	(204,047)
Impairment charge	-	-	(752,777)	(1,095)	(753,872)
Balance at 30 June 2020	5,617,266	79,403	606,446	-	6,303,115

### b. Impairment Disclosures

The recoverable amounts of the consolidated entity's goodwill and brand have been determined by a value-in-use calculation using a discounted cash flow model, based on a 12-month projection period ap-proved by management and extrapolated for a further 4 years by using the key assumptions of business revenue and cost growth rates of 4% per annum and a discount rate of 12%.

The value-in-use calculation is most sensitive to changes in the discount rate and revenue growth rates used to extrapolate cash flows beyond the forecast period. A rise in the discount rate to 12.5% (i.e. +0.5%) in the value-in-use calculation would result in nil headroom for impairment. If the budgeted growth in revenue is less than 9% of management's estimate, the Group would have recognised an im-pairment against the carrying value of intangible assets.

## YEAR ENDED 30 JUNE 2021

	Consoli	dated Group
	2021	2020
	\$	\$
CURRENT		
Prepayments	133,635	129,456
	133,635	129,456

a. Information about Principal Subsidiaries

Name of Subsidiary	Principal Place of Business	Interest	ership Held by Group	Non-coi	rtion of ntrolling rests
		2021	2020	2021	2020
		%	%	%	%
LangTech International Pty Ltd	Australia	100	100	-	-
LangTech Citrus Pty Ltd	Australia	100	100	-	-
LangTech Bottling Pty Ltd	Australia	100	100	-	-
Thirsty Brothers Pty Ltd	Australia	100	100	-	-
New Age Beverages Pty Ltd	Australia	100	100	-	-
Allure Australia Pty Ltd	Australia	100	100	-	-

ame of Subsidiary	Principal Place of Business		ership Held by Group	Non-coi	rtion of ntrolling rests
		2021	2020	2021	2020
		%	%	%	%
LangTech International Pty Ltd	Australia	100	100	-	-
LangTech Citrus Pty Ltd	Australia	100	100	-	-
LangTech Bottling Pty Ltd	Australia	100	100	-	-
Thirsty Brothers Pty Ltd	Australia	100	100	-	-
New Age Beverages Pty Ltd	Australia	100	100	-	-
Allure Australia Pty Ltd	Australia	100	100	-	-

### b. Significant Restrictions

Other than the following, there are no significant restrictions over the Group's ability to access or use assets, and settle liabilities, of the Group:

LangTech International Pty Ltd has entered into a working capital and term loan facility with Greensill Capital UK Limited (Greensill) as disclosed in Note 17. The Facility was drawn down as to \$6.4m as at the date of this report. The facility is secured by all of the Group's current and future assets via a security interest over personal property and via fixed and floating charge over all other property (including trade receivables, cash and cash equivalents).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE

The subsidiaries listed below have share capital consisting solely of ordinary shares, which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by the Group. Each subsidiary's principal place of business is also its country of incorporation.

### **NOTE 15: TRADE AND OTHER PAYABLES**

Consolida	ted Group
2021	2020
\$	\$
4,320,119	8,780,947
1,816,016	3,387,896
6,136,135	12,168,843
	<b>2021</b> \$ 4,320,119 1,816,016

Trade payables are unsecured and are generally paid within 45 days (and up to 90 days) from date of invoice.

### **NOTE 16: PROVISIONS**

	2021	2020
	\$	\$
CURRENT		
Employee benefits	447,092	338,144
NON-CURRENT		
Employee benefits	2,433	55,480
TOTAL PROVISIONS	449,525	393,624

### **Provision for Employee Benefits**

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements, and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Group does not expect the full amount of annual leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Group does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

## YEAR ENDED 30 JUNE 2021

### **NOTE 17: BORROWINGS**

	Consolida	ted Group
	2021	2020
	\$	\$
CURRENT		
Secured liabilities:		
Loan - Greensill facility	6,400,447	7,583,762
Total borrowings	6,400,447	7,583,762

payable every four months.

### b. Collateral provided

Refer to Note 14b for a description of the security provided to Greensill Capital UK Limited.

### c. NAB facility:

On 12 July 2021, the company secured a bank facility from NAB which includes:

- This loan replaced the existing Greensill facility on 30 July 2021.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE

a. The carrying amounts of non-current assets pledged as security are subject to general security over all current and future assets amounting to \$39,587,188 (2020: \$42,345,227).

The revolving facility has no maturity, bear an interest rate of 7.75% per annum with interest

1. a \$6.5m equipment finance loan at an improved fixed 4.2% interest. The equipment finance loan is secured over all of the company's assets and will be over a 5-year term.

2. a \$1.0m invoice finance facility at 6.22% interest secured over all of the company's assets and reviewed by annually on an ongoing basis. This facility will be used for working capital.

### NOTE 18: LEASES

### a. Right-of-use assets

		2021	2020
		\$	\$
L	eased building	7,747,079	7,747,079
A	Accumulated depreciation	(1,636,461)	(1,120,624)
		6,110,618	6,626,455
L	eased equipment	468,879	468,879
A	Accumulated depreciation	(246,186)	(150,075)
		222,693	318,804
Т	otal right-of-use assets	6,333,311	6,945,259
b. Le	ase liabilities		
C	Current	380,587	329,849
Ν	Non-current	7,302,777	7,683,860
		7,683,364	8,013,709

### c. Movements in carrying amounts

	Leased building	Leased equipment	Total
	\$	\$	\$
Recognised on initial			
application of AASB 16	6,844,383	431,279	7,275,662
Additions	279,845	-	279,845
Depreciation expense	(497,773)	(112,475)	(610,248)
Balance at 30 Jun 2020	6,626,455	318,804	6,945,259
Additions	-	-	-
Depreciation expense	(515,837)	(96,111)	(611,948)
Carrying amounts at 30 Jun 2021	6,110,618	222,693	6,333,311

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

d. AASB 16 related amounts recognised in the statement of Profit and Loss

Right-of-use assets depreciation

Lease Interest

N	DTE 19: TAX		
		Conceli	idated Cueur
		2021	idated Group 202
		\$	\$
a.	Components of income tax expense comprise in:	Ŷ	Ψ
	Deferred tax expense	105,630	158,4
	Total income tax expense	105,630	158,4
b.	The prima facie tax on loss from ordinary activities before income tax, is reconciled to income tax as follows:		
	Loss before tax	(2,061,150)	(9,454,7
	Prima facie tax expense on loss from ordinary activities	/	(2 ( 0 0 0
	before income tax at 26% (2020: 27.5%)	(535,899)	(2,600,0
	before income tax at 26% (2020: 27.5%) Tax effect of:	(535,899)	(2,600,0
	- ·	(535,899) 80,717	
	Tax effect of:		
	Tax effect of: - Non-allowable items	80,717	(2,600,04 446; 158,4
	Tax effect of: - Non-allowable items - Non-assessable items	80,717 (74,750)	446,
	Tax effect of:         Non-allowable items         Non-assessable items         Previously unrecognised deferred tax	80,717 (74,750) 105,630	446; 158,4

2021	2020
\$	\$
611,948	610,248
570,357	580,774
-	-
-	-

### c. Deferred tax assets and liabilities

	Opening Balance	Recognised in profit or loss	Credited direct to equity	Closing Balance
	\$	\$	\$	\$
NON-CURRENT				
2021				
Consolidated Group				
Deferred tax liabilities				
Revaluation amount recognised in reserve, gross	2,746,385	-	(105,630)	2,640,755
Tangible assets depreciation including depreciation on revaluation	(546,442)	(219,366)	-	(765,808)
Right of use assets	1,805,762	(222,434)	-	1,583,328
	4,005,705	(441,800)	(105,630)	3,458,275
Deferred tax assets				
Lease liabilities	1,805,762	(222,434)	-	1,583,328
Carried forward tax offsets	1,706,374	-	-	1,706,374
Unused tax losses	493,569	(324,996)	-	168,573
	4,005,705	(547,430)	-	3,458,275

### 2020

Consolidated Group				
Deferred tax liabilities				
Plant and equipment	(254,938)	(291,509)	-	(546,447)
Right-of-use assets	-	1,805,762	-	1,805,762
Tangible assets revaluation	2,904,835	-	(158,445)	2,746,390
	2,649,897	1,514,253	(158,445)	4,005,705
Deferred tax assets				
Lease liabilities	-	1,805,762	-	1,805,762
Carried forward tax offsets	1,077,425	628,949	-	1,706,374
Tax losses	1,572,470	(1,078,901)	-	493,569
	2,649,895	1,355,810	-	4,005,705

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

### NOTE 20: ISSUED CAPITAL

946,761,854 (2020: 724,674,526) fully paid shares

		Consolidated Group						
		2021	2020	2021	2020			
		No.	No.	\$	\$			
a.	Ordinary Shares							
	At the beginning of the reporting period:	724,674,526	624,674,526	46,802,075	41,402,075			
	- Issue of shares - 1 July 2019	-	100,000,000	-	5,400,000			
	- Issue of shares - 11 December 2020	68,701,179	-	2,436,671	-			
	<ul> <li>Issue of shares</li> <li>5 January 2021</li> </ul>	14,230,002	-	498,050	-			
	<ul> <li>Issue of shares</li> <li>5 February 2021</li> </ul>	45,584,717	-	1,595,465	-			
	- Issue of shares - 2 March 2021	7,857,143	-	-	-			
	- Issue of shares - 6 April 2021	85,714,287	-	3,000,000	-			
	<ul> <li>Less capital raising costs</li> </ul>	-	-	(893,309)	-			
	At the end of the reporting period	946,761,854	724,674,526	53,438,952	46,802,075			

Ordinary shares participate in dividends and the proceeds on winding-up of the parent entity in proportion to the number of shares held.

At the shareholders' meetings each ordinary share is entitled to one vote when a poll is called; otherwise each shareholder has one vote on a show of hands.

	Consolid	<b>Consolidated Group</b>				
	2021	2020				
	\$	\$				
id ordinary	53,438,952	46,802,075				

		Consolidated Group	
		2021	2020
		No.	No.
b.	Performance Shares		
	At the beginning of the reporting period	190,000,000	190,000,000
	Issued during the year	-	-
	Lapsed during the year (Performance Shares Class C)	(190,000,000)	-
	At the end of the reporting period	-	190,000,000

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

### **NOTE 20: ISSUED CAPITAL**

### b. Performance Shares

The 190,000,000 Performance Shares offered in the Share Subscription Deed to Careline lapsed on 25 November 2020 due to Careline not taking up the fifth and final Tranche.

### c. Options

balance date, refer to Note 23.

### e. Capital Management

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

by financial assets.

The Group is not subject to any externally imposed capital requirements.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues

The gearing ratios for the years ended 30 June 2020 and 30 June 2021 are as follows:

Total financial debt
Total lease liabilities
Less cash and cash equivalents
Net debt
Total equity
Total capital

Gearing ratio net debt / (net debt + equity)

For information relating to The Food Revolution Group employee option plan, including details of options issued, exercised and lapsed during the financial year and the options outstanding at

The Group's debt and capital include ordinary share capital and financial liabilities, supported

<b>Consolidated Group</b>				
2021	2020			
\$	\$			
6,400,447	7,583,762			
7,683,364	8,013,709			
(4,410,639)	(2,937,212)			
9,673,172	12,660,259			
15,459,442	10,179,584			
25,132,614	22,839,843			

38%

55%

### **NOTE 21: CAPITAL COMMITMENTS**

a. Capital Expenditure Commitments There are no capital commitments as at 30 June 2021 and 30 June 2020.

### **NOTE 22: OPERATING SEGMENTS**

### **General Information**

### Identification of reportable segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision makers) in assessing performance and determining the allocation of resources.

The Directors have considered the requirements of AASB 8 - Operating Segments and have concluded that at this time there are no separately identifiable reportable segments.

### NOTE 23: SHARE-BASED PAYMENTS

- were cancelled upon Mr. Rowlinson's resignation.
- the following conditions:
- 1 million options issued vested on 1 April 2021
- Sales & EBITDA; and
- Sales & EBITDA

The total expense arising from the above share-based payment transactions recognised during the year was \$298,100.

In February 2021 the Company agreed to issued 7,857,143 shares using it's 15% placement capacity under listing rule 7.1 for the provision of consulting services.

In April 2021 the company issued 85,714,287 ordinary fully paid shares at \$0.035 to raise \$3m for additional working capital and funding the retirement of debt. As part of this capital raise, the company agreed to issue 10m unlisted options with an exercise price of \$0.06 and an expiry date of 3 years from issue to the lead brokers, as well as 28,571,427 unlisted options with an exercise price of \$0.06 and an expiry date of 3 years from issue to the participants of the capital raise. These costs have been included as capital raising costs in equity in the FY21 financial year.

(i) In June 2020, 40 million options at an exercise price of \$0.06 per share were granted to Chief Executive Officer Tony Rowlinson as a share-based payment. Of these 40 million options, 20 million were granted on the signing of his employment contract. The remaining 20 million options

In March 2021, 5 million options at an exercise price of \$0.037 per share were granted to Commercial Director Nick Stoikos as a share-based payment. The options will vest based on

- 2 million options issued shall vest on 30 June 2022 - subject to delivery of FY22 budgeted

- 2 million options issued shall vest on 30 June 2023 - subject to delivery of FY23 budgeted

(ii) The Group established The Food Revolution Group Share Option Plan Scheme (approved by shareholders on 22 January 2021) (Plan) to provide incentives to the employees of the Company and to recognise their contribution to the Company's success. The Plan is limited to directors, senior-executives and full or part-time employees of the Company or a related body corporate of the Company. The Directors are considering adopting a plan on broadly similar terms for contractors.

Under the Plan, the Board may offer to eligible persons the opportunity to receive such number of Options in the Company as the Board may decide and on terms set out in the rules of the Plan. Options granted under the Plan will be offered to participants in the Plan on the basis of the Board's view of the contribution of the eligible person to the Company.

Options may be issued with performance conditions, as determined by the board, which are required to be met before the options vest (failing which the options lapse). Options may be issued for nil or nominal consideration, and with an expiry date and exercise price, as determined by the board.

As at the date of this report 5,000,000 options have been issued under the Plan to KMP Nick Stoikos.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

### **NOTE 23: RELATED PARTY TRANSACTIONS**

### a. The Group's main related parties are as follows:

- (i) Entities exercising control over the Group: Group Limited, which is incorporated in Australia.
- (ii) Key management personnel:

For details of disclosures relating to key management personnel, refer to Note 5.

(iil) Other related parties: over which key management personnel have joint control.

### b. Transactions with related parties:

A number of key management personnel, or their related parties, hold position in other companies that result in them having control or significant influence over these companies.

A number of these companies transacted with the Group during the year. The terms and conditions of these transactions were no more favourable than those available, or which might reasonably be expected to be available, in similar transaction with non-key management personnel related companies on an arm's length basis.

All sanitiser related transactions that occurred between The Food Revolution Group and its related party entities transpired in order for the Group to be able to successfully launch and sell its range of hand sanitisers. The COVID-19 pandemic presented an opportunity for FOD to enter into a new market, and therefore it was decided by the Directors of the Board to utilise Chairman, Norman Li's, already established Careline brand. The company has since ceased all selling of hand sanitiser products and does not plan to continue to sell such products in future.

The aggregate value of transactions and outstanding balances related to key management personnel and entities over which they have control or significant influence were as follows.

The ultimate parent entity that exercises control over the Group is The Food Revolution

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity, are considered key management personnel.

Other related parties include entities controlled by the ultimate parent entity and entities

	Consolio	lated Group
	2021	2020
	\$	\$
Purchase of sanitiser materials and consumables from One A Group Pty Ltd	-	2,678,444
Payable at reporting date	-	1,383,358
Sales of sanitisers to One A Group Pty Ltd	1,383,358	17,450
Receivable at reporting date	-	-
Professional services and other related expenses rendered by One A Group Pty Ltd	240,000	-
Payable at reporting date	40,000	-
Professional services and other related expenses rendered by Healthy Generation Pty Ltd	149,776	589,634
Payable at reporting date	26,210	112,827
Share service recharge to Healthy Generation Pty Ltd	60,000	746,818
Receivable at reporting date	10,000	77,535
	2021	2020
	\$	\$
Professional services and other related expenses rendered		
by Careline (Australia) Pty Ltd	3,141	579,727
Purchase of sanitiser materials and consumables from Careline (Australia) Pty Ltd	_	67,060
Payable at reporting date	-	221,489
· · · · · · · · · · · · · · · · · · ·		,.07
Sales of goods to Careline (Australia) Pty Ltd	43,461	17,450
Receivable at reporting date	-	-

One A Group Pty Ltd and Healthy Generation Pty Ltd are entities related to Matthew Bailey. Careline (Australia) Pty Ltd is an entity related to Norman Li.

All transactions and outstanding balances with these related parties are priced on an arm's length basis and are to be settled in cash within the standard credit terms. None of these balances is secured. No expense has been recognised in the current year or prior year for bad or doubt debts in respect of amounts owed by related parties. No guarantees have been given or received.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

### **NOTE 24: FINANCIAL RISK MANAGEMENT**

The Group's financial instruments consist mainly of deposits with banks, accounts receivable and payable and loans.

The totals for each category of financial instruments, measured in accordance with AASB 9: Financial Instruments as detailed in the accounting policies to these financial statements, is as follows:

### **Financial assets**

### Financial assets at amortised cost:

- Cash and cash equivalents
- Trade and other receivables

### Total financial assets

### **Financial liabilities**

### Financial liabilities at amortised cost:

- trade and other payables
- borrowings -
- lease liabilities

### **Total financial liabilities**

### **Specific Financial Risk Exposures and Management**

The main risks the Group is exposed to through its financial instruments are credit risk and liquidity risk, and, to a lesser extent, market risk consisting of interest rate risk, foreign currency risk and other price risk (commodity risk). There have been no substantive changes in the types of risks the Group is exposed to, how these risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

### a. Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counter-parties of contract obligations that could lead to a financial loss to the Group.

Credit risk is managed through the maintenance of procedures (such as the utilisation of systems for the approval, granting and renewal of credit limits, regular monitoring of exposures against such limits and monitoring of the financial stability of significant customers and counterparties), and ensuring to the ex-tent possible that customers and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms are generally 30 days from the invoice date.

Note	<b>Consolidated Group</b>				
	2021	2020			
	\$	\$			
8	4,410,639	2,937,212			
9	1,375,458	1,963,518			
	5,786,097	4,900,730			
15	6,136,135	12,168,843			
17	6,400,447	7,583,762			
18	7,683,364	8,013,709			
	20,219,946	27,766,314			

Where the Group is unable to ascertain a satisfactory credit risk profile in relation to a customer or coun-terparty, the risk may be further managed through title retention clauses over goods or obtaining security by way of personal or commercial guarantees over assets of sufficient value which can be claimed against in the event of any default.

### Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period excluding the value of any collateral or other security held, is equivalent to the carrying amount and classification of those financial assets (net of any provisions) as presented in the statement of financial position.

The Group has significant concentrations of credit risk arising from its ordinary course of business due to its relatively small customer base. Details are provided in Note 9.

Trade and other receivables that are neither past due nor impaired are disclosed in Note 9.

### b. Liquidity risk

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Group manages this risk through the following mechanisms:

- preparing forward-looking cash flow analyses in relation to its operating, investing and financing activities;
- monitoring undrawn credit facilities;
- obtaining funding from a variety of sources;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- only investing surplus cash with major financial institutions; and
- comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

Financial liabilities and financial assets maturity analysis

	Within	1 Year	1 to 5	Years	Over 5	Years	То	tal
	2021	2020	2021	2020	2021	2020	2021	2020
Consolidated Group	\$	\$	\$	\$	\$	\$	\$	\$
Financial liabilities due for payment								
Borrowings	6,400,447	7,583,762	-	-	-	-	6,400,447	7,583,762
Lease liabilities	380,587	329,849	2,285,205	2,404,454	5,017,572	5,279,406	7,683,364	8,013,709
Trade and other payables	6,136,135	12,168,843	-	-	-	-	6,136,135	12,168,843
Total expected outflows	12,917,169	20,082,454	2,285,205	2,404,454	5,017,572	5,279,406	20,219,946	27,766,314
Financial assets -	cash flows rea	lisable						
Cash and cash equivalents	4,410,639	2,937,212	-	-	-	-	4,410,639	2,937,212
Trade and other eceivables	1,375,458	1,963,518	-	-	-	-	1,375,458	1,963,518
Total anticipated inflows	5,786,097	4,900,730	-	-	-	-	5,786,097	4,900,730
Net (outflow)/ inflow on financial instruments	(7,131,072)	(15,181,724)	(2,285,205)	(2,404,454)	(5,017,572)	5,279,406)	(14,433,849)	(22,865,584)

### c. Market risk

(i) Interest rate risk Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

cash equivalents and borrowings.

The Group's current borrowings are at fixed rates of interest.

(ii) Foreign exchange risk

The Food Revolutions Group Limited's functional currency is Australian dollars.

currencies of those suppliers.

Given the Group's small foreign currency exposure, the Group does not currently hedge.

The financial instruments that primarily expose the Group to interest rate risk are cash,

The Group has exposure to movements in foreign currency exchange rates through purchases of ingredients (where those ingredients are not available in Australia).

The Group imports a small amount of ingredients to meet demand (where those ingredients are not available in Australia), and accordingly has exposure to foreign

Exposure to overseas debtors to foreign exchange risk is minimal as these transactions are primarily denominated in Australian dollars.

The Group has no open foreign exchange forward contracts at the end of the reporting period relating to highly probable forecast transactions and recognised financial assets and financial liabilities.

(iii) Other price risk

Other price risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices largely due to demand and supply factors (other than those arising from interest rate risk or currency risk) for commodities.

The Group is exposed to commodity price risk through the purchase of fruit and other commodity ingredients, and the sale of commodity products (primarily concentrates). There were no hedges in place at the end of the reporting period.

### d. Fair Values

The carrying amounts of financial assets and financial liabilities recognised in the consolidated financial statements are considered to approximate their fair values.

### **NOTE 25: RESERVES**

### a. Revaluation reserve

The revaluation reserve records revaluations of non-current assets. Under certain circumstances dividends can be declared from this reserve.

### b. Options reserve

The option reserve records items recognised as expenses on valuation of employee share options.

### **Revaluation reserve**

Opening balance

Effect from change in tax rate

Closing balance

### **Options reserve**

Opening balance

Exercise of options

Lapsed of options - transferred to accu

Capital raising costs

Share-based payments expense

Closing balance

### **NOTE 26: CONTINGENT LIABILITIES AND CONTINGENT ASSETS**

The Group has a bank guarantee of \$590,589 (2020: \$590,589) as security bond for the office lease.

30 June 2021.

iisea	as	expenses	son	valuation	OT	employee share	

	<b>Consolidated Group</b>		
	2021	2020	
	\$	\$	
	8,912,203	8,753,758	
	105,630	158,445	
	9,017,833	8,912,203	
	550,665	90,561	
	-	-	
umulated losses	-	(217,346)	
	406,031	-	

298,100 677,450 1,254,796 550,665

At the date of this report, the Group is not aware of any reportable contingent liabilities as at

### **NOTE 27: FAIR VALUE MEASUREMENTS**

The Group subsequently measures some items of plant and equipment at fair value on a nonrecurring basis.

### a. Valuation Techniques

In the absence of an active market for an identical asset or liability, the Group selects and uses one or more valuation techniques to measure the fair value of the asset or liability. The Group selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by the Group are consistent with one or more of the following valuation approaches:

- Market approach uses prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- Income approach converts estimated future cash flows or income and expenses into a single discounted present value.
- Cost approach reflects the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Group gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

### b. Fair Value Hierarchy

	Fair Value Measurements at 30 June 2021 Using:		
	Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs Other than Level 1 Inputs	Significant Unobservable Inputs
	\$	\$	\$
	(Level 1)	(Level 2)	(Level 3)
Plant and equipment – at revalued amounts	-	-	14,651,077
Total non-recurring fair value measurements	-	-	14,651,077

### **NOTE 27: FAIR VALUE MEASUREMENTS**

c. Valuation Techniques Used to Determine Level 3 Fair Values The fair value of plant and equipment is based on their market value as determined by an independent valuer who has recognised and appropriate professional qualifications and recent experience in the category of plant and equipment being valued.

The market value is the amount in which an asset should exchange at the date of valuation between a willing buyer and willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The valuation also assumes the assets will be sold by way of a private treaty sale and remain in its current location after the sale.

### d. Reconciliation of Recurring Level 3 Fair Value Measurements

Balance at the beginning of the period

Additions

Depreciation expense

### NOTE 28: EVENTS AFTER THE REPORTING PERIOD

- was appointed as CEO.
- Bank.
- the outstanding Greensill loan.
- On 6 September 2021 Matthew Bailey resigned as a Director.

There are no other events that have occurred after the balance date that would have an effect on the Group's financial statements other than those that are already reflected in the financial statements.

Plant and Equipment 30 Jun 2021
\$
16,161,844
392,647
(1,903,414)
14,651,077

- On 12 July 2021, Tony Rowlinson resigned as CEO and managing director and Steven Cail

- On 12 July 2021, Jacqueline Phillips was appointed Non-Executive Director.

- On 12 July 2021 the Company secured approval of a financing facility with National Australia

- On 30 July 2021 the Company used the National Australia Bank' financing facility to replace

- On 6 September 2021 David Marchant was appointed Non-Executive Director.

### **NOTE 29: COMPANY DETAILS**

The registered office and principal place of business of the company is:

The Food Revolution Group Limited 20 Heaths Court Mill Park VIC 3082

# DIRECTOR'S DECLARATION



### DIRECTORS' DECLARATION

- 1. the financial statements and notes, as set out on pages 40 to 95, are in accordance with the Corporations Act 2001 and:
  - a. comply with Australian Accounting Standards, which, as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards; and
  - b. give a true and fair view of the financial position as at 30 June 2021 and of the performance for the year ended on that date of the Consolidated Group;
- 2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- 3. the directors have been given the declarations required by s 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer.

**Executive Chairman** Norman Li

Dated this 30<sup>th</sup> day of September 2021

# INDEPENDENT AUDITOR'S REPORT



## HALL CHADWICK Z (NSW)

SYDNEY Level 40

2 Park Street

Australia

Sydney NSW 2000

Ph: (612) 9263 2600 Fx: (612) 9263 2800

### THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FOOD REVOLUTION GROUP LIMITED AND ITS CONTROLLED ENTITIES

### Opinion

We have audited the financial report of The Food Revolution Group Limited and its controlled entities (the Group), which comprises the consolidated statement of financial position as at 30 June 2021, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- i. giving a true and fair view of the Group's financial position as at 30 June 2021 and of its financial performance for the year then ended; and
- ii. complying with Australian Accounting Standards and the Corporations Regulations 2001.

### **Basis of Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporation Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the year ended 30 June 2021. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FOOD REVOLUTION GROUP LIMITED AND ITS CONTROLLED ENTITIES

Key Audit Matter	Hov the
Carrying value of Plant and equipment	
Refer to Note 11 Plant and equipment and judgements	Note
A substantial amount of the group's non- current assets relate to plant and equipment amounting to \$14,716,192 that are accounted for at fair value in accordance with AASB 116 "Property, Plant and Equipment". As such the carrying value of this asset is considered a key audit matter.	Our • \\ • \ • \ • \
The group's assessment of the carrying value of plant and equipment is assessed using a	c ii c

fair value assessment by the Directors with reference to an independent valuation conducted.

### Carrying value of Intangible assets

Refer to Note 12 Intangible Assets and Note 1(t) Critical accounting estimates and judgements

A substantial amount of the group's noncurrent assets relate to intangible assets amounting to \$6,303,115 that are subject to an impairment assessment in accordance with AASB 136 "Impairment of Assets". As such the carrying value of this asset is considered a key audit matter.

The group's assessment of the carrying value of intangible assets is assessed using the value in use model to determine the recoverable amount and is based on a number of assumptions including cash flow projections, discount rates and terminal growth rates which are affected by future events and economic conditions.

## HALL CHADWICK Z (NSW)

### w Our Audit Addressed **Key Audit Matter**

te 1(t) Critical accounting estimates and

- r procedures included, amongst others:
- assessed We management's determination of the group's Cash-Generating Units ("CGUs");
- We assessed the gualifications and experience of the independent valuer.
- We evaluated management's assessment of the valuation performed by the independent valuer to determine the carrying value of plant and equipment.
- We assessed the adequacy of the group's disclosures in relation to the carrying value of plant and equipment.
- Our procedures included, amongst others:
- We assessed management's determination of the group's Cash-Generating Units ("CGUs");
- We evaluated management's key assumptions used in the cash flow forecasts to determine the recoverability of assets and agreed relevant data to supporting documents;
- We challenged management on the key assumptions used in the cash flow forecasts by considering this information and evidence available to us internally and externally;
- We evaluated the historical reliability of prior period cash flow forecasts including assessing this against the actual financial performance of the group;
- We performed sensitivity analysis around the key assumptions of growth rates and discount rate used in the cash flow forecasts and assessed the likelihood of a change of these assumptions that either

## HALL CHADWICK Z (NSW)

### THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FOOD REVOLUTION GROUP LIMITED AND ITS CONTROLLED ENTITIES

> individually or collectively would result in the intangible assets to be impaired;

- We involved Hall Chadwick's valuation experts to evaluate the methodologies used by the group and review the mathematical accuracy of the cash flow forecasts:
- We assessed the adequacy of the group's disclosures in relation to the carrying value of intangible assets.

### Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2021 but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australia Accounting Standards and the Corporations Act 2001 and for such internal control as directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FOOD REVOLUTION GROUP LIMITED AND ITS CONTROLLED ENTITIES

### Auditor's Responsibility for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, amongst other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## HALL CHADWICK Z (NSW)

## HALL CHADWICK **(NSW)**

THE FOOD REVOLUTION GROUP LIMITED ABN 20 150 015 446 AND CONTROLLED ENTITIES

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FOOD REVOLUTION GROUP LIMITED AND ITS CONTROLLED ENTITIES

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on the Remuneration Report**

We have audited the remuneration report included the directors' report for the year ended 30 June 2021.

In our opinion, the remuneration report of The Food Revolution Group Limited and its controlled entities for the year ended 30 June 2021 complies with s 300A of the Corporations Act 2001.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with s300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report based on our audit conducted in accordance with Australian Auditing Standards.

Hall Cheduick

HALL CHADWICK (NSW) Level 40, 2 Park Street Sydney NSW 2000

Auch

**GRAHAM WEBB** Partner Dated: 30 September 2021

### ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

### ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

The following information is current as at 28/09/2021:

### 1. Shareholding

### a. Distribution of Shareholders

Spread of Holdings	Number Of Holders	Number Of Units	% Of Total Issued Capital
1 - 1,000	158	107,095	0.01%
1,001 - 5,000	179	606,152	0.06%
5,001 - 10,000	373	3,002,771	0.32%
10,001 - 100,000	1,750	72,849,838	7.70%
100,001 - 999,999,999	715	870,195,816	91.91%
TOTAL	3,175	946,761,672	100%

### b. The number of shareholdings less than marketable parcels is 1,089.

### c. The names of the substantial shareholders listed in the holding company's register are:

Shareholder	Number Ordinary	% of Voting Power
Y&L Family Investments Pty Ltd <y&l a="" c="" family=""></y&l>	93,703,704	9.89
Shenzhen Youngheng Biotechnology Co Limited	55,000,000	5.81
Careline Australia Pty Ltd	47,554,555	5.02

### ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

d. Vo	ting Rights		
Rank	Name	Units	% of Units
1	Y & L Family Investments Pty Ltd <y &="" a="" c="" family="" l=""></y>	78,888,889	8.33
2	Shenzhen Youngheng Biotechnology Co Limited	55,000,000	5.81
3	Careline Australia Pty Ltd	47,554,555	5.02
4	GROUP # 8348 HSBC Custody Nominees (Australia) Limited	46,078,208 46,078,208	<u><b>4.87</b></u> 4.87
5	Ella Australia Pty Ltd	45,370,370	4.79
6 -	FOOD INNOVATORS (#1146840) Food Innovators Pty Ltd <food a="" c="" innovators="" unit=""></food>	<b>45,000,000</b> 45,000,000	<u>4.75</u> 4.75
7	Batman Invest Pty Ltd <batman a="" c="" invest=""></batman>	41,313,189	4.36
8	Pacific International Fund Management Pty Ltd <the a="" c="" pi=""></the>	40,740,741	4.3
9	Investorlend Services Pty Ltd <client a="" c="" holding=""></client>	24,734,978	2.61
10 -	GROUP # 37587 Citicorp Nominees Pty Limited <dpsi a="" c=""></dpsi>	<b>23,211,356</b> 344	<u>2.45</u> 0
- 11	Citicorp Nominees Pty Limited Victorian Clean Technology Fund Pty Ltd	23,211,012 17,751,289	2.45 1.87
12	Fanucci Pty Ltd <fanucci a="" c=""></fanucci>	17,069,018	1.8
	-		
13	Y & L Family Investments Pty Ltd <y &="" a="" c="" l="" super=""></y>	14,814,815	1.56
14	Australian Executor Trustees Limited <no1ac-count></no1ac-count>	14,400,000	1.52
15	Pacific International Fund Management Pty Ltd <pi a="" c=""></pi>	12,037,037	1.27
16	Branding Rewards Pty Ltd	9,260,262	0.98
17	Mr Iain Chaney + Mrs Antonia Chaney <i &="" a="" chaney<br="">Super Fund A/C&gt;</i>	8,514,339	0.9
18	Investorlend Pty Ltd <client a="" c="" holding=""></client>	7,793,650	0.82
19	MWB & JLB Nominees Pty Ltd <matthew bailey<br="" w="">Family A/C&gt;</matthew>	5,647,143	0.6
20	Mr Domenic Morello	5,283,882	0.56
Totals	Totals: Top 20 holders of FOD ORDINARY FULLY PAID 560,46		59.2
Total I	Remaining Holders Balance	386,297,951	40.8
Total I	Holders Balance	946,761,672	100

The voting rights attached to each class of equity security are as follows:

## ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

### **Ordinary Shares**

Each ordinary share is entitled to one vote when a poll is called.

- 2. The name of the company secretary is Daniela Stojanoska.
- 3. The address of the principal registered office in Australia is 20 Heaths Court, Mill Park, VIC 3082. Telephone +61 3 9982 1451.
- 4. Registers of securities are held at the following addresses: 20 Heaths Court, Mill Park, Victoria 3082

### 5. Stock Exchange Listing

Quotation has been granted for all the ordinary shares of the company on all Member Exchanges of the Australian Securities Exchange Limited.

### 6. Unquoted Securities

Ordinary Shares: Nil

Options over Unissued Shares: 5,000,000 options are on issue to directors and employees under The Food Revolution Group employee option plan.

66,071,427 options are on issue expiring various dates at various prices.

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