



ASX Release

5 October 2021

## Raiz Invest Limited (RZI): September 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (**FUM**) update for the month to 30 September 2021<sup>i</sup>.

### Commentary

Raiz Invest Managing Director/Joint Group CEO George Lucas says: “Strong increases in Active Customers in Southeast Asia in September has positioned Raiz to reach two important milestones in Indonesia and Malaysia by the end of the 2021 calendar year.

“On the back of a 12.9% increase to 162,847 in Indonesia, we will aim for 200,000 Active Customers by calendar year-end, while Malaysia, after a solid 5.9% rise to 81,635, is on track to exceed 100,000. Globally, Active Customers stand at 533,755, a 5% rise in September.

“The team continues working on Thailand with the aim of having a beta version of the application operational by the first quarter of next year, if not earlier.

“Considering the ongoing impact of COVID on economic activity, the September numbers are encouraging and further validation of our strategy, products and brand.

“Weaker markets kept the increase in Funds under Management (**FUM**) to 0.3% (compared with a 2.7% fall for the ASX), taking total FUM to \$970.2 million. We remain on track to reach \$1 billion in FUM by year-end.”

### Global Active Customers

|                         | 30 Sep<br>2021 | 31 Aug<br>2021 | 1 Month<br>% change | 3 Month<br>% change | 12 Month<br>% change |
|-------------------------|----------------|----------------|---------------------|---------------------|----------------------|
| Customer Sign Ups       | 2,135,211      | 2,024,923      | +5.4%               | +19.7%              | +89.0%               |
| Investment Accounts     | 1,040,398      | 984,057        | +5.7%               | +20.3%              | +97.7%               |
| <b>Active Customers</b> | <b>533,755</b> | <b>508,124</b> | <b>+5.0%</b>        | <b>+16.8%</b>       | <b>+85.2%</b>        |



### Australia - Active Customers and Funds Under Management (FUM)

| AUD                     | 30 Sep<br>2021   | 31 Aug<br>2021   | 1 Month<br>% change | 3 Month<br>% change | 12 Month<br>% change |
|-------------------------|------------------|------------------|---------------------|---------------------|----------------------|
| Customer Sign Ups       | 1,145,614        | 1,130,392        | +1.3%               | +4.7%               | +24.4%               |
| Investment Accounts     | 549,815          | 541,685          | +1.5%               | +5.7%               | +29.8%               |
| <b>Active Customers</b> | <b>289,273</b>   | <b>286,789</b>   | <b>+0.9%</b>        | <b>+6.0%</b>        | <b>+27.1%</b>        |
| Retail                  | \$786.51m        | \$781.84m        | +0.6%               | +13.5%              | +83.1%               |
| Superannuation          | \$183.68m        | \$185.57m        | -1.0%               | +72.3%              | +158.7%              |
| <b>Total FUM</b>        | <b>\$970.19m</b> | <b>\$967.41m</b> | <b>+0.3%</b>        | <b>+21.3%</b>       | <b>+93.8%</b>        |

### Southeast Asia - Active Customers

|                         | 30 Sep<br>2021 | 31 Aug<br>2021 | 1 Month<br>% change | 3 Month<br>% change |
|-------------------------|----------------|----------------|---------------------|---------------------|
| <b>Indonesia</b>        |                |                |                     |                     |
| Customer Sign Ups       | 618,248        | 545,228        | 13.4%               | 49.5%               |
| Investment Accounts     | 361,994        | 323,685        | 11.8%               | 43.5%               |
| <b>Active Customers</b> | <b>162,847</b> | <b>144,269</b> | <b>12.9%</b>        | <b>38.1%</b>        |
| <b>Malaysia</b>         |                |                |                     |                     |
| Customer Sign Ups       | 371,349        | 349,303        | 6.3%                | 34.1%               |
| Investment Accounts     | 128,589        | 118,687        | 8.3%                | 38.9%               |
| <b>Active Customers</b> | <b>81,635</b>  | <b>77,066</b>  | <b>5.9%</b>         | <b>23.6%</b>        |

- ENDS -

#### Market Announcement authorised by:

George Lucas  
MD /Joint Group CEO  
Raiz Invest Limited

#### Investor and Media Enquiries:

Brendan Malone  
[ir@raizinvest.com.au](mailto:ir@raizinvest.com.au)



## About Raiz

Raiz Invest Limited (ASX:RZI) is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia. With Raiz, users are able to automatically invest the virtual 'spare change' from their daily purchases into diversified portfolios. In Australia, this can be done to boost savings both inside and outside of superannuation.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 2.2 million downloads, 2,135,000 signups, and over 533,000 active monthly customers with over \$970 million Funds under Management as at 30 September 2021.

Raiz continues to enhance its platform, adding 18 new products and features since its inception. In addition, Raiz is ramping up its growth and literacy strategy across Asia-Pacific, with offices in Malaysia and Indonesia with plans to expand into Thailand and Vietnam.

To gain greater insight to the Raiz business and our strategy and watch our short video on the company please visit <https://raizinvest.com.au/investors/>

This document has been prepared for informational purposes only and is not intended to amount to financial product advice or a recommendation in relation to any investments or securities. You should not rely on it to make investment decisions. This document contains general factual information only and has not been independently verified. Any opinions or information expressed in the document are subject to change without notice.

<sup>i</sup> All figures are un-audited.

500<sup>TM</sup>

Technology **Fast 500**  
2020 APAC **WINNER**

Deloitte.



50



Technology **Fast 50**  
2020 Australia **Top 50**

Deloitte.

