

GLOBE INTERNATIONAL ANNUAL REPORT

ABN: 65007066033





FXD Workwear

Globe International Limited is a global producer and distributor specializing in purpose-built apparel, footwear and hardgoods for the boardsports, street fashion, outdoor and workwear markets. Globe International has offices, distribution hubs and manufacturing centres in Melbourne, Los Angeles, Newport Beach, San Diego, Hossegor and Shenzhen. Its products are sold in over one hundred countries around the world. Globe International's proprietary brands include

Globe, Salty Crew, FXD and Impala Skate. The company is listed on the Australian Securities Exchange and has three operating segments: Australasia, North America and Europe. Globe International brands are sold direct to consumers, retailers and by third party distributors around the world. The company has a select number of branded retail stores in various strategic neighbourhoods along with a full suite of e-commerce based offerings.

Globe International also maintains diverse licensing and distribution businesses of leading third party owned brands for the Australian and New Zealand market operating under its Hardcore Distribution, Hardcore Optics and 4Front divisions. Currently, Hardcore distributes over thirty brands including Girl, Almost, Blind, Enjoi, Lakai, Chocolate, Flip and Thrasher, while 4Front licences and distributes Stüssy, MISFIT, Xlarge and Obey.



# Contents

Heritage	005
Globe Brand	007
Salty Crew	013
FXD Workwear	019
Impala Skate	025
4Front Distribution	031
Hardcore Distribution	033
Hardcore Optics	035
dot Boards	037
Worldwide Locations and Flagship Retail	039
Environmental & Social Responsibility	041
Chief Executive Officer's Letter to Shareholders	043
Directors' Report	045
Auditor's Independence Declaration	061
Financial Statements	062
Directors' Declaration	119
Independent Auditor's Report	120
Stock Exchange and Investor Information	126
Company Particulars	129

This financial report includes the consolidated financial statements of the consolidated entity consisting of Globe International Limited and its subsidiaries. Unless otherwise noted, all financial information relates to the consolidated entity.

Globe International Limited is a company limited by shares, incorporated and domiciled in Australia. The address of the Company's registered office is 1 Fennell Street, Port Melbourne, Victoria, 3207. The financial statements are presented in Australian currency and were authorised for issue by the directors on 18 August 2021. The Company has the power to amend and re-issue these financial statements.

Globe International Limited's 2021 Corporate Governance Statement can be viewed on our website at:

https://globecorporate.com/investors/#governance



OVER 30 YEARS OF HARDCORE, SKATE AND STREET

"WE NEVER HAD A MASTER PLAN FOR THE BUSINESS, JUST A SERIES OF GUIDING PRINCIPLES THAT WERE ARTICULATED BY PETER AND STEPHEN AS A BUSINESS MISSION: STAY TRUE TO OUR ROOTS, REMAIN HARDCORE AND BE ADAPTIVE TO THAT AS OUR WORLD EVOLVES, AND MOST IMPORTANTLY HAVE FUN BREAKING CONVENTION."

- MATT HILL

Three Australian brothers: Stephen, Peter and Matt Hill, emerged out of Melbourne's underground skateboard scene of the late 1970s with a passion for skateboarding that they channelled into the founding of a skateboard equipment importing business, Hardcore Enterprises. Their young company promoted skateboarding throughout Australia; initially with local demonstrations and then a series of national super skateboard tours during the 1980s. Hardcore created a new market and helped grow the Australian boardsports industry. From their involvement with licensing and distribution during the streetwear fashion explosion of the 1990s and the rise of surf-

influenced apparel, the Hills soon developed their own diversified proprietary labels including the skate footwear brand, Globe shoes. With domestic success and the subsequent expansion of Globe into North America and Europe, the company publicly listed on the Australian Securities Exchange in 2001 as Globe International Ltd. The acquisition of the dominant American skateboard company, Dwindle Distribution along with its manufacturing base, in 2002, further grew Globe International's brand stable across all sectors, including skate hardware, footwear and apparel. This allowed the company to invest in improved product design and technology.

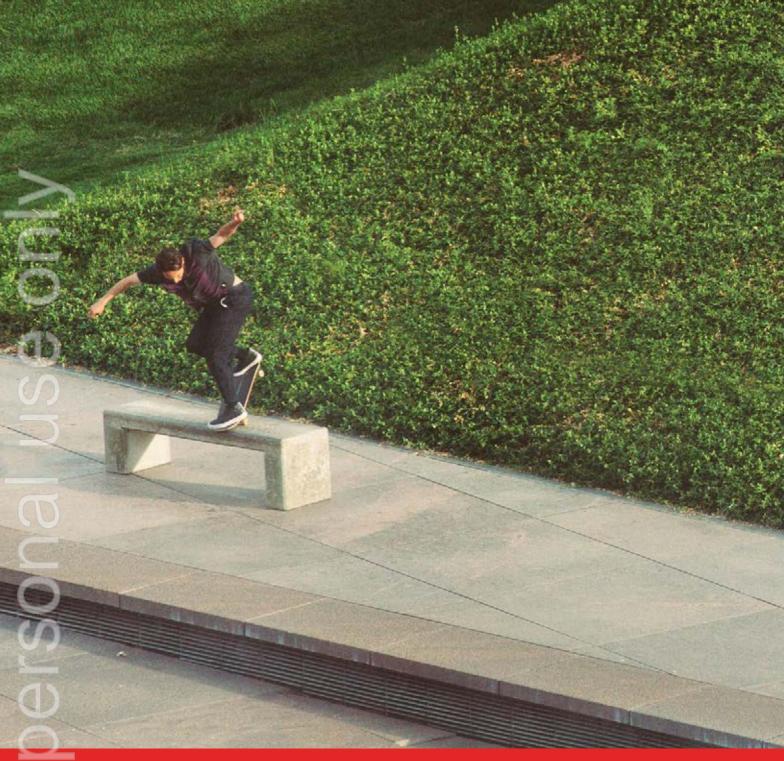
The company continues to thrive with multibranded high-end designed and manufactured products, and is still licencing, creating and acquiring new proprietary brands, such as the FXD workwear label, Salty Crew and Impala Skate. Celebrating over thirty five years since the 'unemployable' origins of the company's founders, Globe International continues to build on the original enthusiasm of the Hill Brothers and their earliest staff. As depicted in the coffee table history book, *Unemployable*, the heritage and authenticity across all the respective brands and operating divisions in the business continues to evolve today with a new generation.

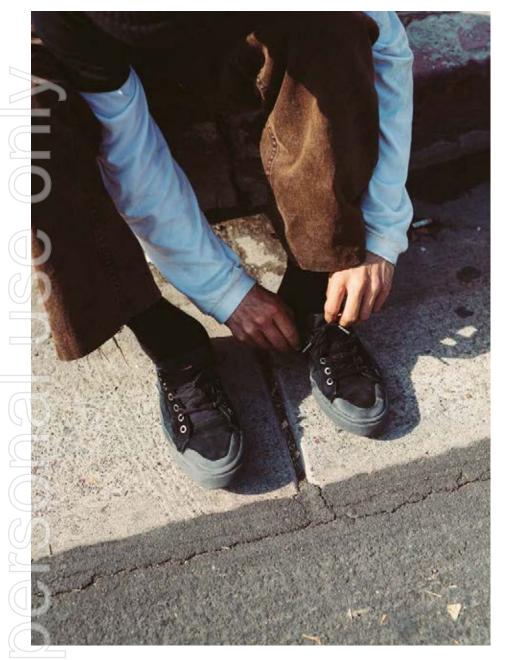


### Globe Brand















United by over three decades of boardsports, street culture, design and film, GLOBE represents an international network of riders and designers. Emerging out of the Melbourne underground skate scene of the 1970s, Australian brothers Stephen, Peter and Matt Hill started a skateboard distribution business that set off a new movement in Australia and eventually led to the launch of the GLOBE brand in 1994. GLOBE is premium boardsports footwear, apparel and skateboards.





#### **SKATE TEAM**

Austyn Gillette Mark Appleyard Sammy Montano Aaron Kim Rodney Mullen

#### **SNOW TEAM**

David Carrier-Porcheron JP Solberg Romain de Marchi Dustin Craven

#### **SURF TEAM**

Shaun Manners
Dion Agius
Taj Burrow
Noa Deane
Creed McTaggart
Jai Glindeman
Nate Tyler





We focus on using more sustainable fibres in our fabrics to construct durable products that are low velocity. So you have less impact on the environment.

At Globe, as skateboarders, surfers and snowboarders, we spend a lots of time doing what we love outdoors, so we are conscuious of our environment.

We're far from perfect, but we've stepped off the fast fashion treadmill and are focused on producing premium evergreen clothing for the modern explorer.

Globe is using more sustainable fibres in our fabrics and rigorously testing our clothing for fit, function and durability. It's all about making quality clothing that is low velocity.

We have continued to partner with the National Forest Foundation donating to their tree-planting program to help plant more than three times the number of trees we harvest annually in making our skateboards.







# Salty Crew



















For the hard workers. The searchers. The risk taking, mistake making, watermen with nothing to prove. For the seafaring, the wax sharing, the grommets, young and old. For the tried and true, who've paid their dues, for those who Find Refuge in the Sea.

There was a time in surfing, maybe you could call it surfing's "golden age". When surfers were wild men, thrill seekers, and risk takers. Expelled from society, probably by choice.

They found the sea better than the society they had been cast out of. Determined to

leave this dried up and cowed society and strike off into the unknown. So they spent their lives out in the water. When there was surf, they surfed. Nothing else mattered. And when it was flat they fished, or they dove, and when the wind picked up they sailed, but they never got out of the water. To some, it was an escape, to others, it felt more like home. This mindset seems to have disappeared in the present culture. But weaving through the crowds of yuppies and yahoos at the beach are the thrill seekers and risk takers. They are out there, pushing the limits, and finding their own type of

enjoyment. They're not doing it for you, they're not doing it for recognition, or fame. They're doing it for themselves, for the next dive, the next wave. To Find Refuge in the Sea.

The Salty Crew story is not a new one. These principles and values. A lifestyle forged by those who have gone before us. It is this inspiration and this passion that sets the course for the Crew, and for the product. Salvaging A Lifestyle for Tomorrow's Youth.



#### **SALTY CREW TEAMS**

#### MENS

Matt Meola

Lucas Dirkse

CJ Hobgood

Damien Hobgood

Levi Slawson

Nate Yeomans

Duane Diego

Brandon Wahlers

Justin Lee

#### WOMENS

Morgan Mathers

Shyanne Orvis

Mahina Akaka

Tanner Saraspe

Molly Saraspe

Alishiya Holland



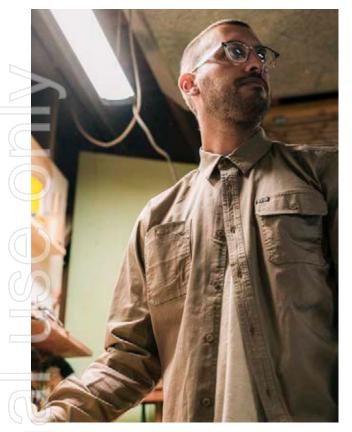
# Function By Design























#### **FXD IS 'FUNCTION BY DESIGN'**

After more than 25 years designing and making purpose-built, technical apparel for the punishment of board sports and street wear, Globe International created FXD in 2012 to offer a better look and function through carefully designed and styled workwear and work boots.







## Impala Skate

**IMPALA** 















Impala Skate is driven by a team of girls with a passion for rollerskating, skateboarding and surfing. With a throwback to past eras, Impala is bringing back the yesteryears of skate. We're World Wide.

We love the beach, we love to rollerskate, we love to skateboard, we love to surf. With our head office in Melbourne, Australia, we are part of the Globe International family. Backed by over 35 years' experience with surf, skate and women's streetwear brands, we've created a product made from high quality components designed for comfort, all at an accessible price. With a modern shape and styling, you will look great and feel great skating with your friends. Our skates are PETA-Approved Vegan and we partner with the National Forest Foundation to plant over three trees for every tree we use to make Impala skateboards.

We care about our impact, and endeavour to create a product that is conscious of this. Throughout all stages of design and production, we are mindful of every detail - from the materials to the manufacturing processes that we use. We also work with charities and causes that we feel passionate about and are aligned with who we are as a brand. So our skates not only look good, but ARE good and DO good. We work with girls who inspire us and who will inspire you. Girls who have it going on, are fearlessly chasing their dreams and living life to the full. Impala squad.

Impala is a worldwide community for those who love to skate – whether it's at the beach, through the local streets, at a rink or in the skate park.





# For personal use only



AMEN.

Iddəl Noted Iroving CALIFORNIA 92714

# 4Front Distribution









Obey



Obey



M/SF/T



Xlarge

#### **4FRONT DISTRIBUTION**

Globe International Limited's 4Front Distribution specialises in the licensing, distribution and marketing of global street fashion and art culture apparel and footwear brands that include Stüssy, M/SF/T, Obey and Xlarge.



HARDCORE





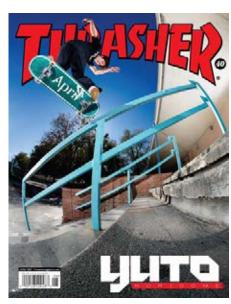
HABITAT



Lakai







Thrasher



chocolate



April











TENSOR



LAKAI





**MADNESS** 

#### HARDCORE DISTRIBUTION

Globe International Limited's Hardcore Distribution is Australasia's largest distributor of leading brand skateboard products, both owned and third party international brands. Launched in 1984, Hardcore Distribution is the foundation company of Globe International. Hardcore has an unbroken heritage of over 35 years of promoting and distributing the best skateboard brands and pro skaters in the world. Hardcore's founders, senior management, sales staff, warehouse staff, are all skateboarders and all skate daily. Hardcore distributes over thirty brands including Girl, Flip, Chocolate, Pro-Tec and Toy Machine.





## HARDCORE



## RAEN

# Hardcore Optics



Szade



RAEN



RAEN

## **HARDCORE OPTICS**

Globe International Limited's Hardcore Optics Division specialises in the distribution of sought-after brands including RAEN California and Szade. Both these brands reach a wide demographic of consumers that include fashion, surf, street, art culture and also those who are mindful of keeping our planet green whilst not compromising on quality.

Sunglasses made from recycled sunglasses. SZADE is breaking the cycle, the cycle of waste and excess in the fashion industry. Designed in Melbourne with the world in mind, SZADE is using cutting edge recycling in a unique synergy of sustainable

technology and fashion to produce sunglasses that are planet conscious and at the same time cool AF.

RAEN is a classics-driven, independent boutique eyewear brand founded in 2009. At RAEN, we wanted to make a difference and be the drivers of change within the industry. As an independent company frustrated by the lack of quality eyewear at an accessible price, we sought out to forge a new path focused on the use of premium materials in order to create carefully crafted and attainable, on trend, fashion-driven eyewear. Designed in California — RAEN is inspired by the classics, handmade for today.















## dot BOARDS

From a homemade chainsaw motor-driven skateboard in the 1980s to today's more environmentally friendly and modern offering, dot electric skateboards feature planned durability with a future-proof design that enables its product to be customised and upgraded with additional motors, wheels and batteries. Drawing on over 35 years of premium skateboard innovation and the last seven years of intensive electric skateboard research and development, dot boards feature a unique modular design that unlocks a range of options for consumers while delivering a new, reliable and fun choice for daily transport needs.

Freedom to choose decks, wheels and to add motors and batteries. dot is Electric Freedom.

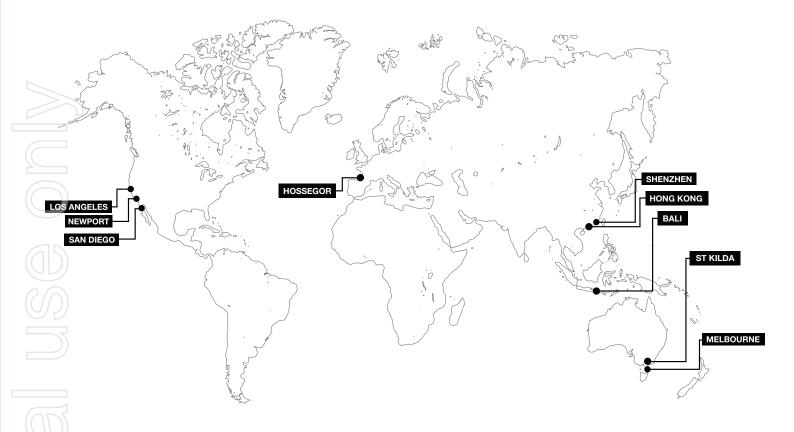
# onal use only

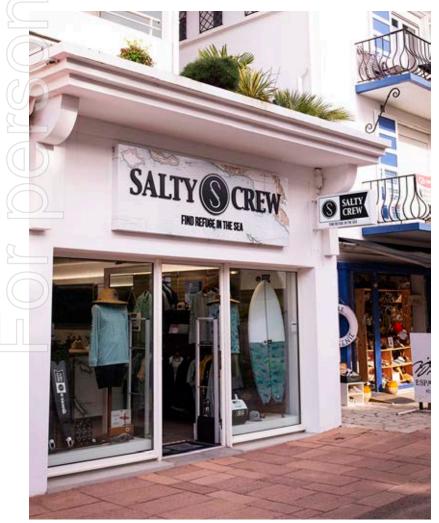


Hong Kong



Hossego





## Worldwide Locations and Flagship Retail

Globe International maintains major sales, marketing, design and distribution offices in key industry locations around the world including Los Angeles, Melbourne, Hossegor, Newport Beach and San Diego. In addition, it has manufacturing facilities in China. Globe sells its products online to consumers, direct to retailers in over 20 countries, and elsewhere via third party distributors. In total, Globe International products can be found in more than 100 countries worldwide.

Globe International hosts eight Direct-To-Consumer retail websites across its proprietary and licensed brands and also maintains a limited number of flagship branded retail stores in key influential markets around the world including: Hong Kong, St Kilda, Hossegor and Bali.

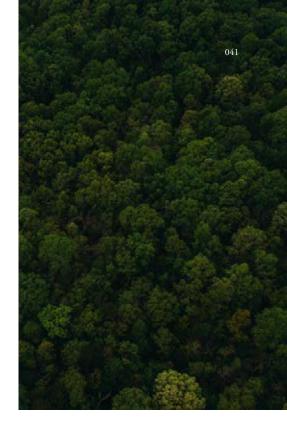
Salty Crew



## Environment

Amongst a disruptive year, Globe International continued to build upon improvements in its policies and procedures with several key highlights. Having launched in late 2020, Globe Brand's sustainable apparel program, Living Low Velocity, has continued to grow. The approach now includes publicly listed packaging goals - and has seen the brand replace the industry-standard plastic polybags with certified recycled paper apparel bags. The Low Velocity mindset will now be seeded into Globe Brand's footwear and skate hardware programs. Aligned with this Low Velocity approach, Globe International's ongoing wood off-set has continued to partner with the National Forest Foundation (NFF), an American non-profit organisation who works with the United States Forest Service, particularly in

the area of restoring forest areas damaged by wildfire, drought and pests. Globe's donations to date have helped the organisation again to plant over 90,000 trees, and represent annually, three times the amount of trees harvested yearly in the making of its skateboards. Working with the Australian Sporting Goods Association and other footwear brands, Globe continued to support a now national scheme, to collect and recycle shoes into other products. Work has also continued on improvements to our skateboarding manufacturing partner's facilities in China to improve pollution controls and energy efficiencies. At Globe's Port Melbourne Head Quarters and main warehouse, the newly completed solar panel installation has meant our operations there are now 100% renewable energy powered.



## Social

Globe International undertakes an annual review of its supply chain and ensures all suppliers and its own sourcing and production staff sign off on an Ethical Sourcing policy. This publicly available policy was revised again this year and sets out expected minimum standards, particularly in relation to banning both child and forced labour along with the requirement to provide a safe workplace for all. Globe submitted its Modern Slavery Statement as part of the requirements of the Australian Modern Slavery Act 2018 in December and has already become more proactive in this area, including requesting and directly commissioning social audits of new key suppliers and undertaking a more thorough risk assessment process.

Most of Globe's products are manufactured in China, the USA and Mexico with long-standing third-party supplier partners and Globe remains committed to avoiding manufacturing areas where there are known serious social issues around worker exploitation – including Myanmar (Burma) and North Korea. During the initial COVID-19 outbreaks worldwide Globe did not cancel large orders and was in the fortunate position of generally being able to increase orders with its suppliers throughout the period. At the same time, Globe made significant investments in COVID-19 safety practices and staff wellbeing programs across all three of its major operating regions.



## Community

During a difficult period of operations impacted by lockdowns and shipping constraints globally, Globe continued to donate cash directly to charities, including Sea Mercy (Fiji), the Alannah & Madeline Foundation, the Bob Brown Foundation and as part of Impala's Harmony Blue roller-skate initiative to both UNICEF Australia and Save The Children. Across all its operating regions, Globe International continued to encourage the development of skating, surfing and snowboarding through direct funding, product and in-kind donations to various local skate, surf and art-based individuals and community groups including Second Try, the Berwinna skate community and Dili Skate Park, Timor. The company has also donated product directly to broader charity organisations, including; Thread Together, Uniting Care, Red Cross Australia and the Victorian Aboriginal Child Care Agency, amongst others.



Dear Shareholders,

This time last year as we emerged from the first global lockdown, I wrote that the company had endured the first wave of the COVID-19 pandemic. We had ensured the safety of our global teams, remained financially robust and had managed to stay on course with our brand strategies. We were proud of our brands' performance and most importantly of all of our team members around the world. Our staff rallied to keep us moving forward against a backdrop of personal stress and adversity, as well as arduous working conditions brought about by lockdowns, government restrictions and the need for appropriate health and safety measures in the workplace.

In many ways, this past 2021 financial year continued in the same manner. Our staff maintained their amazing resolve and adaptability as our key operations in Australia, North America and Europe went in and out of various stages of restrictions and lockdowns at different times across the financial year. However, the performance extracted from our brands by our staff proved to be exceptional. By the end of the 2021 financial year, Globe International had delivered a record smashing year with outstanding sales and profits for the group and for each geographic region. This was largely all attributable to our brand repositioning over the last five years, the market dominance of our key brands in their respective sectors and the work of our entire staff base. Everyone, from brand and product creation, product procurement, sales and marketing, operations, finance, and distribution were instrumental in our success.

By year-end the group had amassed \$266.5M in sales and \$46.7M in EBIT. This eclipsed the prior year sales by 75% and was 6 times the prior year's EBIT. Our three main operating regions in Australia, North America and Europe delivered the biggest year in the company's history and our four pillar brands of Globe, Salty Crew, FXD and Impala all grew significantly and contributed materially to the group result. Furthermore, we saw significant diverse channel growth both in our wholesale and our direct-to-consumer channels, giving us a broad reach to our customers and an excellent expanded platform for the future.

As a consequence of the financial performance in 2021, we were able to pay dividends in relation to the 2021 financial year of 32 cents per share which was almost three times that of the prior year.

Looking beyond the short-term achievements in the 2021 financial year, we continued to work on programs for our longer-term benefit. This included the introduction of new product categories in Impala and FXD, the global launch of our Globe Low Velocity environmentally friendly apparel program, and the release of the Salty Crew women's line. We also the

launched the new fully recycled eyewear brand, Szade, and continued to work on the development of new brands to be introduced in the upcoming financial years. It is critical that we not only capitalize on prior brand investments during the pandemic but also that we continue to sow the seeds for future and ongoing growth and brand revitalization. Evolving our brand portfolio is at the heart of what we do and has been a key factor in our longevity.

In addition, beyond our brands and financial performance, we continued to improve on our environmental, social and community activities. While we see this as an ongoing program of improvement, we were proud in the year with so many distractions to have remained committed to our environmental causes, including our wood off-setting partnership with the National Forest Foundation, and to have commenced new initiatives in relation to ethical sourcing and staff welfare.

For the upcoming 2022 financial year we expect another bumpy ride. As the 2021 financial year came to an end, we saw global logistics interruptions causing delays of shipments in high periods of demand and we expect delays to continue in the new financial year. Furthermore, in Australia, which accounted for 45% of last year's group revenue, we are still amid national lockdowns and severe restriction in retail trade, which is certain to have at least a short-term impact on our revenues. In summary, we expect our brands to remain to be in high demand, but that an erratic operating environment could interrupt our ability to fully service that demand.

Overall, the current performance vividly illustrates one of our core strengths — our diverse operations across multiple territories, brands and distribution channels. This has enabled us to ebb and flow across regions and brands for performance throughout the year, depending on the broader pandemic conditions that prevailed in each region and market. It has been gratifying to see the strategies that we worked so hard to implement in the preceding years prove to be our strength during a period with so many commercial obstacles. We proved to have the right brands for the right time and the right team to execute on our plan.

I would like to thank our board, the management team, our global staff and shareholders for their ongoing support for the company and our brands. We have an engaged team of stakeholders in the company, and it is that sense of support and commitment that has helped drive the stellar performance, and the increase in shareholder returns throughout the financial year. We have achieved a new platform with increased scale in 2021. This creates opportunity for further value to be unlocked in the coming years, with global brands that exist on a larger scale but still have significant growth potential.

Matt Hill

Chief Executive Officer





Your directors present their report on Globe International Limited ("the Company") and its controlled entities (collectively "Globe" or the "consolidated entity") for the year ended 30 June 2021.

## **DIRECTORS**

The name and position of each director of the Company in office at any time during the financial year and up to the date of this report and their shareholdings in the Company are:



## William Crothers

B. Comm, LLB Chairman and Non-Executive Director 36.396 shares

William Crothers was appointed to the Board of Directors and as Chairman on 4 June 2020. William has over thirty years of experience as the founder, director and CEO of a number of Australian and international businesses that grew to achieve global success. These include Burra Foods Pty Ltd a large dairy producer and Pacific Medical Pty Ltd which was later acquired by LMA NV (a public company listed on the Singapore Stock Exchange). William was Group CEO/director of LMA NV between 2010 and 2014. He currently sits on the board of a number of companies in Singapore and Australia and is an experienced entrepreneur and a philanthropist. William is a non-executive director of BioRevive Pty Ltd, a Melbourne-based distributor of natural and effective health brands he established in 2001 and a director of Cadi Scientific Pte Ltd, a Singapore-based healthcare technology company, providing solutions in the areas of wireless sensing, tracking & matching.



## Stephen Hill

Executive Director 12,675,549 shares

Stephen Hill co-founded Globe in 1985, remains a major shareholder in the business and has expertise in the development of growth initiatives, brand development and market positioning strategies for the Company. Stephen is a former skateboarding champion and remains an active skateboarder, snowboarder and surfer.



## Peter Hill

Executive Director 12,436,009 shares

Peter Hill co-founded Globe in 1985 and remains a major shareholder in the business. He is a major contributor to the strategic market direction and brand development of the business with a particular emphasis on Asian sourcing and distribution where he is based. Peter is a former skateboarding champion and maintains an extensive interest in extreme action sports and motorsports.

## **COMPANY SECRETARY**

Gerhard M. Correa

CPA, CA

Gerhard Correa was appointed as the Company Secretary in November 2004 after joining the Company in November 2000 as Financial Controller. He has over 35 years of experience, which includes senior accounting positions held with large multinational companies and an international bank.

## PRINCIPAL ACTIVITIES

The principal activities of the consolidated entity during the financial year were the design, production and distribution of purpose-built apparel, footwear and hardgoods in the board sports, street fashion, outdoor and workwear markets globally.

## **CHANGES IN STATE OF AFFAIRS**

There have been no significant changes in the state of affairs of the consolidated entity during the financial year.

## MATTERS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

There are no reportable matters that have occurred subsequent to the end of the financial year.

## **REVIEW OF OPERATIONS**

The consolidated entity reported extraordinary growth in both sales and profitability for the financial year ended 30 June 2021, as it benefited from having strong brands in industries and activities that consumers were able to participate in throughout the COVID-19 pandemic. The key business metrics for the full financial year were as follows:

- Reported net sales for the financial year of \$266.5 million were 76% higher than the prior comparative period (pcp).
- Earnings before interest and tax (EBIT) were \$46.7 million, more than 5 times the \$7.3 million reported in the pcp.
- Net profit after tax (NPAT) of \$33.3 million for the financial year was \$27.2 million higher than the \$6.1 million reported in the pcp.
- Cash-flows generated from operations were \$22.5 million, as cash was invested in working capital to support the growth in revenues over the year.
- Dividends, paid or determined, in relation to the 2021 financial year were 32 cents per share, almost 3 times the 11 cents paid in relation to the 2020 financial year.

The 2021 financial year was exceptional in many ways. A record performance was delivered as the consolidated entity benefited from having a captive market for its products. Its consumers had government stimulus money to spend, but limitations on how to spend it due to the restrictions in place globally for much of the year. When its retail customers had to close their doors, the consolidated entity was able to capture those sales through its direct to consumer online platform, which experienced rapid growth at high margins. Then, as restrictions eased, there was a strong rebound in wholesale sales. However, the exceptional performance would not have been possible had it not been for the strong competitive position of each of the consolidated entity's brands in each of their respective markets, its diverse business model, and the tenacity and commitment shown by its worldwide teams in such arduous conditions.

The 76% growth in net sales was driven by the consolidated entity's four main brand pillars of FXD, Impala, Salty Crew and Globe hardgoods. Together, these brands comprise all the consolidated entity's core product categories of skateboards, apparel, footwear, workwear and rollerskates. Regionally, all divisions reported sales growth of 50% or more. North America was the standout, delivering a 141% increase in revenues in local currency, partially fueled by a shift towards online sales. Across the Group, in constant currency terms, online sales were four times higher than the corresponding period and wholesale sales grew by 63% for the year.

The \$46.7 million of EBIT reported for the year represented 17.5% of net sales, compared to just \$7.3 million and 4.8% of net sales in the prior financial year. The significant growth in earnings was driven by the growth in sales and the increase in gross profit margins. On top of this, overall costs grew at less than half the rate of sales growth, contributing to the significant increase in profitability. Overall costs for the financial year were somewhat suppressed due to spend limitations caused by COVID-19 restrictions, Government stimulus and, more generally, the time it took to add resources to keep up with the fast-paced growth in demand. Significant operational changes were required to keep up with the surge in demand. This included sourcing expansion, rapidly adapting warehousing and distribution arrangements and recruiting the right people to add to the global team, which is something that the consolidated entity continues to invest in as it finds the right balance for the current scale of the business.

## **REVIEW OF OPERATIONS (continued)**

The Group's net cash position at 30 June 2021 was \$36.1 million, which was \$10.1 million higher than the same time last year. Cash flows from operations were fairly consistent with the prior year at \$22.5 million, as the Group invested in working capital to fund the continued growth in sales. Overall working capital levels are healthy and remain on the lower side of normal with respect to receivables days sales outstanding and months of inventory on hand.

It is not expected that the type of extraordinary growth in sales and profitability experienced during 2021 financial year will continue into the next financial year, but the consolidated entity remains optimistic about its brands and their prospects this coming financial year. However, no outlook is provided due to the uncertainty arising from the on-going global COVID-19 pandemic.

## DIVIDENDS

During the year the Company paid the following dividends:

- An unfranked final dividend of 6 cents per share, relating to the 2020 financial year. This dividend amounting to \$2.5 million was paid to shareholders on 18 September 2020.
- A franked interim dividend of 12 cents per share relating to the 2021 financial year. This dividend amounting to \$5.0 million was paid to shareholders on 26 March 2021.

Since the end of the financial year the directors have determined that a final fully franked dividend of 20 cents per share will be payable, relating to the 2021 financial year. This dividend, amounting to \$8.3 million, will be paid to shareholders on 16 September 2021.

In total, dividends of 32 cents per share will be paid to shareholders in respect of the financial year ended 30 June 2021, compared to 11 cents paid in respect of the year ended 30 June 2020.

## **ENVIRONMENTAL REGULATIONS**

The consolidated entity is not subject to particular or significant environmental regulation in respect of its activities.

## MEETINGS OF DIRECTORS

Details of attendances by directors at Board meetings during the financial year were as follows:

	NUMBER ELIGIBLE To attend	NUMBER Attended
William Crothers	6	6
Stephen Hill	6	6
Peter Hill	6	6

FXD Workwear

## **REMUNERATION REPORT (AUDITED)**

The remuneration report is set out under the following main headings:

- Overview of executive remuneration
- Principles used to determine the nature and amount of remuneration
- C Details of remuneration
- D Service agreements
- Contact transactions with directors and key management personnel

## A. Overview of executive remuneration

The key management personnel (KMP) of the consolidated entity are its directors, the CEO, CFO, COO and Presidents. The details of all KMPs who held a position with the company at any stage during the current or prior financial year are included in the table below. Where there was any change to the roles held by any KMP's during either period, the nature and date of that change is included below.

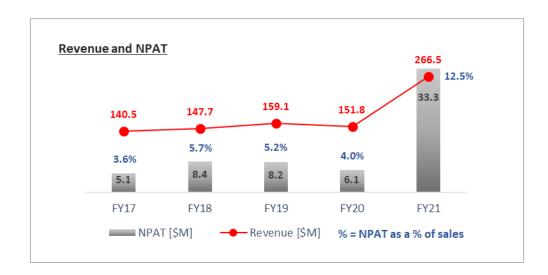
NAME	ROLE	DATE AND NATURE OF ANY CHANGES DURING CURRENT OR PRIOR YEAR
NON-EXECUTIVE DIRECTORS		
William Crothers	Chairman of the Board	Appointed 4 June 2020
Norman O'Bryan	Chairman of the Board	Retired 4 June 2020
EXECUTIVE DIRECTORS		
Peter Hill	Executive Director, Co-founder and Co-President – Brand Development.	No change
Stephen Hill	Executive Director, Co-founder and Co-President – Brand Development.	No change
EXECUTIVES		
Matthew Hill	Chief Executive Officer	No change
Jessica Moelands	Chief Financial Officer	No change
Gary Valentine	President NAM and COO	No change
Jon Moses	President - Australasia	No change
Matthew Wong	President - Global Product	No change

This remuneration report sets out the principles used to determine the nature and amount of the remuneration paid to all KMP's, as well as details of the remuneration that was paid in the current and prior financial years.

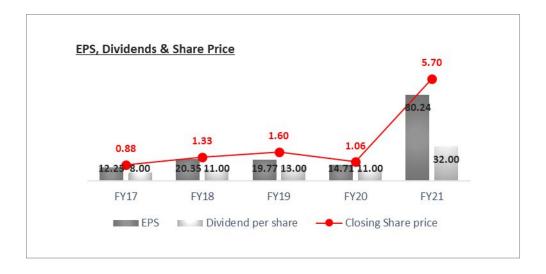
In the prior financial year all KMP's took voluntary remuneration reductions due to the uncertainties that were caused by the COVID-19. These remuneration reductions were taken by all KMP's as voluntary forfeitures of all short-term incentives and, in the case of the CEO and the Executive Directors, there was also a reduction in fixed remuneration of between 20% and 30% for the fourth quarter of the financial year. At the commencement of the current financial year, all KMP's returned to their contracted fixed remuneration amounts. This decision was made after it became clear that the consolidated entity was going to prosper despite the pandemic, due to the nature of the business, the strength of its brands and the quality of its board, management team and its people across the world.

## A. Overview of executive remuneration (continued)

The financial results for the year ended 30 June 2021 were significantly higher than the previous four years, in fact it was the consolidated entity's biggest and most profitable year in history. As illustrated in the charts below, after four years of steady Revenue and Net Profit After Tax (NPAT), the consolidated entity registered a very steep increase in Revenue and NPAT in 2021.



Whilst a steady contribution to shareholder wealth was made in the previous four financial years largely by way of dividends, the chart below demonstrates the significant growth in shareholder wealth created during FY21, with a 5 times increase in share price and a 3 times increase in dividend payout.



During the current financial year, the CEO's 5-year service agreement was up for renewal. This prompted a review of the CEO's employment arrangements, including remuneration, and all other KMP's remuneration was reviewed at the same time. This remuneration review resulted in fixed remuneration increases for all KMP's. In addition, due to the exceptional performance of the business in the current financial year, all KMP's received their full entitlements under their Short-Term Incentive arrangements, details of which are included in this Remuneration Report.

## B. Principles used to determine the nature and amount of remuneration

## Over-riding principles of remuneration

The objective of the Company's executive remuneration framework is to attract and retain directors and executives capable of managing the consolidated entity's diverse operations in Australasia, North America and Europe. As the Company does not have a Remuneration Committee, executive remuneration is reviewed on an annual basis by the Board, having regard to personal performance, Company performance and relevant comparative external information.

Remuneration for directors comprises a fixed component only. Remuneration for other senior executives comprises both a fixed component and an "at risk" variable component. The "at risk" component comprises short term incentives, targets for which are set at the beginning of each year and assessed on an annual basis by the CEO, or the Board in the case of the CEO. These incentive targets are based on a combination of the overall consolidated entity's results as well as individual performance conditions and include both financial and non-financial targets.

This executive remuneration framework is aligned with shareholders interests in the following respects:

- it attracts and retains high calibre executives, as it:
  - remunerates capability and experience
  - is competitive
  - rewards executives for contributing to the achievement of the overall consolidated entity and individual business unit targets
  - provides a clear structure for earning remuneration
- remuneration is linked to certain financial performance measures that, if achieved, will ultimately drive increases in shareholder wealth. Globe International Limited's net sales and earnings before interest and tax (EBIT) are the central performance measures for the Company's executives. Other financial measures taken into consideration include business unit profitability, available cash flows and other strategic business objectives.

Based on these over-riding principles, the executive remuneration framework satisfies the following criteria for good remuneration governance practices:

- competitiveness and reasonableness
- compensation linked to performance
- transparency.

## Directors

Remuneration and fees paid to directors reflect the demands which are made on, and the responsibilities of, the directors in their capacity as board members and/or executives. As there are no sub-committees of the Board, the fees paid to the non-executive director relate to his position as Chairman of the Board, while the fees paid to the executive directors reflect their roles as both directors and executives.

In relation to non-executive directors, an Aggregate Fee Limit of \$400,000 was set in the consolidated entity's IPO prospectus issued in April 2001 as required by the *Corporations Act 2001*. There have been no increases to this limit since that date and the Board considers this limit adequate having regard to the size and composition of the Board in the short to medium term.

The Directors' remuneration and fees are reviewed annually by the Board, both in total and by individual director. There is no set policy that determines how any changes to Director's fees should be determined, this is left to the discretion of the Chairman and/or the Board when a change is considered necessary.

Directors do not participate in any incentive schemes.



## B. Principles used to determine the nature and amount of remuneration (continued)

## Non-executive directors

Total remuneration

Total remuneration includes a fixed component only, comprising directors' fees and associated retirement allowances.

## Directors' fees

The current fees were last reviewed in June 2020 upon the appointment of the new director. At this time, it was determined that the fees paid to the new non-executive director were to be consistent with those paid to the retiring non-executive director. As there are no sub-committees of the Board, this is an all-inclusive annual fee.

## Retirement allowances

The only retirement allowances for the non-executive director are superannuation payments to a nominated contribution scheme, which are made in accordance with statutory obligations in Australia.

## **Executive directors**

Total remuneration

Total remuneration includes a fixed component only, comprising a base salary and associated retirement allowances.

## Base salary

The base salary is determined by the Chairman, having regard to market remuneration for similar executive positions in the industry, the remuneration paid to KMP's with similar levels of responsibility, and having regard to information requested from market data providers. There are no guaranteed base salary increases included in the executive directors' employment contracts, no entitlement to an annual review of remuneration, and no entitlements to participate in the Company's short or long-term incentive plans.

Along with all other KMP's, the executive directors' remuneration was reviewed during the current financial year, resulting in an 16% increase in their remuneration, effective 1 July 2020. The increase in remuneration reflects the directors' ongoing, active contribution towards the development and enhancement of the Company and its brands, which ultimately drives growth in revenue and profits. The following factors were considered as part of the remuneration review:

- The last increase was 5 years ago in 2015. This increase reflects a 3% average annual increase since that time;
- The significant increase in the size of the Company, from a market capitalisation, net sales and net profit perspective;
- The changes being made to other KMP's remuneration; and
- Consideration of external benchmarks.

## Retirement allowances

The only retirement allowances for the executive directors are superannuation payments to a nominated contribution scheme, which are made in accordance with statutory obligations in Australia.

## Termination benefits

Executive directors are not entitled to termination benefits other than the minimum requirements set under the National Employment Standards.

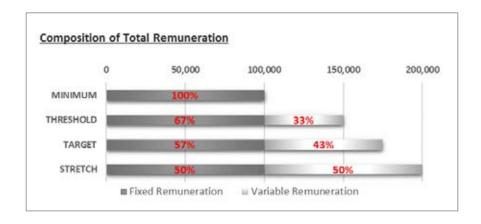
## **Executives**

The executive remuneration framework has two components that, combined, represent total remuneration ("TR"):

- fixed remuneration ("FR")
- variable remuneration linked to short-term incentives ("VR")

## B. Principles used to determine the nature and amount of remuneration (continued)

The proportion that each remuneration component makes up of Total Remuneration, shown at threshold, target and stretch, is illustrated in the chart below.



## Fixed remuneration

The terms of employment for all executives include a fixed remuneration component, which is expressed in local currency. This fixed component is set in accordance with the market rate for a comparable role by reference to appropriate external information and having regard to the individual's responsibility, qualifications, experience and location. Executive compensation is also reviewed on promotion and at the expiration of service agreements, in the case of the CEO. There are no guaranteed fixed remuneration increases included in any senior executive's contracts.

Fixed remuneration includes base salary, contributions towards health insurance premiums for US based executives and contributions to superannuation in accordance with relevant legislation for Australian based executives. The base salary is structured as a total employment cost package which may be delivered as a mix of cash and non-financial benefits at the executive's discretion.

## Variable remuneration

Variable remuneration is made up of short-term incentives ("STI"). The STI framework links specific targets, both quantitative and qualitative, with the opportunity to earn incentives in addition to fixed remuneration. The amount of STI to be paid each year is determined by the CEO, or the Board in the case of the CEO, having regard to the performance of the Company and the individual against the performance conditions that were set for the financial year. Each KMP's STI framework is different, but they all comprise a combination of the following performance conditions:

	PERFORMANCE CONDITION	REASON FOR INCLUSION	PERFORMANCE ASSESSMENT
	Total Company financial performance targets (eg. Total Group EBIT)	To link the incentive to overall creation of shareholder wealth through targeted overall Company performance.	Actual performance compared to target.
7	Individual financial performance targets (eg. Regional Sales)	To reward executives for the financial performance of the business units over which they have individual control.	Actual performance compared to target.
	Non-financial or strategic targets (eg. Effective roll-out of new Sourcing Strategy)	To reward executives for achieving goals that are not linked to short term financial performance. These goals may include business strategies to drive longer term financial performance (eg. warehouse productivity, brand or product mix goals etc) or they may be unrelated to financial performance. These non-financial targets may include targets in relation to the environment, staff well-being, diversity etc.	At the discretion of the Board or CEO, having regard to how effectively the target was achieved (below expectations, in line with expectations, above expectations).

## B. Principles used to determine the nature and amount of remuneration (continued)

All executive KMP's are eligible to earn up to 100% of their base salary as an STI. Each KMP has a specific STI framework that includes a range of financial performance conditions (between 5 and 10 conditions per KMP) and non-financial / strategic performance conditions. Each performance condition is given an allocated share of base salary that can be earned under each of the three performance outcomes – threshold, target and stretch, as illustrated by way of an example. Each performance condition is considered in isolation, such that each KMP can earn between 0% and 100% of their STI in any given year, but the over-arching framework is designed to deliver up to 50% of base salary as an STI at threshold, 75% at target and 100% at Stretch.

	STI AS % OF BASE SALARY					
PERFORMANCE CONDITION	THRESHOLD	TARGET	STRETCH			
Financial #1	10%	20%	25%			
Financial #2	5%	10%	15%			
Financial #3	5%	10%	15%			
Financial #4	5%	10%	15%			
Financial #5	5%	5%	10%			
Strategic #1	15%	15%	15%			
Strategic #2	5%	5%	5%			
Total possible STI	50%	75%	100%			

Short term incentives have historically been settled in cash. However, the Company does have a Short-Term Incentive Equity Plan (STIEP). The purpose of the STIEP is to provide the Company with an alternative settlement option for short term incentive obligations, which at the same time provides on-going motivation for key management personnel ("KMPs") to deliver long-term performance improvements. Under the STIEP, KMP's have the choice to elect to receive a portion of their STI in shares in lieu of cash, up to a maximum number of shares in any given financial year. Shares to be allocated under the STIEP may be existing unallocated shares currently held on trust under the terms of the Employee Share Trust or alternatively shares purchased on market. The Company has no plans to issue shares to settle any obligations arising under the STIEP. As at the date of this report, there have been no shares allocated under the STIEP.

## STI outcomes

In relation to the 2020 financial year, the KMP's forfeited their rights to receive an STI due to COVID-19 related ongoing uncertainties. Thus, no STI's were paid to any KMP's. In relation to the 2021 financial year, the table below outlines the STI outcomes:

		AS % OF BASE SALARY	
	MAXIMUM STI	AMOUNT PAID	AMOUNT FORFEITED
Matthew Hill	100%	100%	0%
Jessica Moelands	100%	100%	0%
Gary Valentine	100%	100%	0%
Jon Moses	100%	100%	0%
Matthew Wong	100%	100%	0%

The balance of the STI's in relation to the 2021 financial year are due to be paid on 30 September 2021. As at the date of preparing this report, the KMP's have not yet made their election with regards to how they would like their STI to be paid – in cash or in shares, in accordance with the STEIP. This election is due to be made by 23 September 2021. Any shares that are allocated will be allocated from shares already held by the Company in its Employee Share Trust.

## C. Details of Remuneration

Details of each element of remuneration for each director and the key management personnel (as defined in AASB 124 Related Party Disclosures) of the consolidated entity are set out below.

## **DIRECTORS OF GLOBE INTERNATIONAL LIMITED**

			FIXED REMUNERATION	
		CASH SALARY \$	SUPER-ANNUATION \$	TOTAL <sup>(3)</sup>
NON-EXECUTIVE DIRECTORS				
William Crothers (1)	2021	115,000	10,925	125,925
	2020	8,404	798	9,202
Norman O'Bryan (2)	2021	-	-	-
	2020	86,250	8,194	94,444
Sub-total	2021	115,000	10,925	125,925
	2020	94,654	8,992	103,646
EXECUTIVE DIRECTORS				
Peter Hill	2021	464,200	9,500	473,700
	2020	379,818	9,025	388,843
Stephen Hill	2021	452,000	21,694	473,694
26	2020	370,500	21,003	391,503
Sub-total	2021	916,200	31,194	947,394
	2020	750,318	30,028	780,346
Total Directors' Remuneration	2021	1,031,200	42,119	1,073,319
	2020	844,972	39,020	883,992

<sup>(1)</sup> Appointed as director on 4 June 2020. (2) Retired on 4 June 2020. (3) None of the directors have any accrued leave entitlements.

## C. Details of Remuneration (continued)

## KEY MANAGEMENT PERSONNEL (KMP)

			FIXE	REMUNERATIO	ON		VARIAB Remuner			
NAME		BASE SALARY	OTHER (3)	SUPER- ANNUATION	TOTAL F REMUNEF (TFF	RATION	SHORT TI INCENT (STI) <sup>©</sup>	IVE	TOTAL REMUNERATION (TR)	LEAVE ENTITLEMENTS (4)
		\$	\$	\$	\$	% TR	\$	% TR	\$	\$
Matthew Hill (1)	2021	1,210,000	28,855	-	1,238,855	49%	1,300,000	51%	2,538,855	-
	2020	1,191,793	32,024	-	1,223,817	100%	-	-	1,223,817	19,092
Gary Valentine (1)(2)	2021	549,333	28,856	-	578,189	50%	580,000	50%	1,158,189	8,840
	2020	582,577	32,042	-	614,619	73%	223,881	27%	838,500	-
Jon Moses	2021	412,500	-	21,694	434,194	50%	435,000	50%	869,194	29,127
	2020	390,000	-	21,003	411,003	100%	-	-	411,003	17,012
Jessica Moelands	2021	412,500	-	21,694	434,194	50%	435,000	50%	869,194	23,858
$\bigcup$	2020	390,000	-	21,003	411,003	100%	-	-	411,003	11,369
Matthew Wong	2021	412,500	50,000	21,694	434,194	53%	435,000	47%	919,194	5,206
	2020	360,000	-	21,003	381,003	100%	-	-	381,003	-

(1) US based executives paid in USD. Current year remuneration converted at an average exchange rate of 0.75 (2020: 0.67). (2) STIs paid in FY21 were based on the base salary in place as at the end of the financial year. There were no short-term incentives paid to KMP's in relation to the FY20 year due to the uncertainties arising from the COVID-19 pandemic. The STI paid to Gary Valentine relates to FY19 which was directly tied to the successful completion of the Dwindle transaction and was therefore expensed and paid in early FY20, when the transaction was completed. (3) Other amounts primarily include US based health insurance premiums paid by the consolidated entity. The other amount paid to Matthew Wong was a one-off payment to effectively bring his base salary into line with other Australian KMP's for the previous two financial years. This was originally scheduled to occur during FY20 but was voluntarily postponed pending the outcome of COVID-19. (4) Employee benefits expense also includes any increase in the accrued value of KMP's leave entitlements. This is an additional short-term benefit that applies to each executive KMP.

## D. Service Agreements

## Non-executive directors

On appointment to the Board, each non-executive director enters into an agreement with the Company in the form of a letter of appointment. The letter of appointment sets out the duties and responsibilities of the non-executive director as well as the fees payable in consideration for their services. Non-executive directors are not entitled to any termination payments.

## **Executive directors and other KMPs**

All key management personnel, with the exception of the CEO, are subject to employment contracts where duration is unlimited with no fixed remuneration increases. There are no contracted termination payments other than payments for standard notice periods of between six and twelve weeks, and any other statutory redundancy payments that may apply in accordance with local laws.

The remuneration and other terms of employment of the CEO are formalised in a service agreement. The terms of the most recent 5-year service agreement are effective from 1 July 2020. The major provisions of this agreement are as follows:

- 5-year term
- base pay of US\$840,000 from 1 July 2020 to 31st December 2020 increasing to US\$975,000 effective 1 January 2021, to be
  reviewed annually. Although it is noted that historically a review has only ever occurred at the completion of each 5-year term.
- twelve months' notice of termination by the Company or six months' notice of termination by the CEO.
- termination payment is capped at the maximum limit allowed under part 2D.2 of the Corporations Act 2001.

## E. Other transactions with directors and KMP's

## **Shareholdings**

The number of shares in the Company held during the financial year by each director of the Company and each of the key management personnel of the consolidated entity, including their personally related entities, are set out below. No shares were granted as compensation during the financial year under the Company's STIEP.

NAME	BALANCE AT THE START OF THE YEAR	PURCHASED/(SOLD) ON MARKET DURING THE YEAR	BALANCE AT THE END OF THE YEAR
DIRECTORS OF GLOBE	E INTERNATIONAL LIMITED – ORDINARY SHA	RES	
William Crothers	16,878	19,518	36:396
Peter Hill	12,436,009	-	12,436,009
Stephen Hill	12,656,549	19,000	12,675,549
KEY MANAGEMENT PE	RSONNEL OF THE CONSOLIDATED ENTITY -	ORDINARY SHARES	
Matthew Hill	3,495,965	-	3,495,965
Jessica Moelands	1,000	-	1,000
Gary Valentine	75,000	-	75,000
Matthew Wong	117,500	-	117,500

## Related party transactions with directors and key management personnel

From time to time the consolidated entity may engage in transactions with directors, key management personnel and their related entities where the transaction presents a commercial opportunity for the consolidated entity. Such transactions occur on the condition that they are based on arms- length, or better than arms- length, terms and conditions. Where such transactions are on a fixed contractual basis (such as property lease contracts), approval is required from the independent non-executive Chairman of the board prior to the execution of the contract. Such approval is only granted where management is able to provide evidence that the transaction is commercially relevant and has been made on an arm's length basis. For property leases, such evidence includes independent professional advice with regards to the appropriate valuation of the leased property.

There were no loans to directors or KMPs outstanding at any point during the current or prior financial year.

Peter Hill and Stephen Hill were directors of the Company throughout the financial period, and were involved with the following related party transactions, which were conducted under arms-length terms and conditions.

- Stephen Hill is the director of LHCF Nominees Pty Ltd ("LHCF"). The consolidated entity leases a commercial property from LHCF and during the current year paid rent to LHCF of \$770,522 (2020: \$671,433). Rent is paid one month in advance and is due and payable on the first of every month. In both the current and prior years, due to COVID-19 and in the spirit of the Federal Government's National Cabinet Code of Conduct, LHCF, in good faith, offered the consolidated entity rental reductions.

  The rental reductions included a combination of rent abatements of between 25% and 50% between 1 March 2020 to 30 September 2020, the deferral of rental payments throughout that period, and the cancellation of the fixed rental increase that was due in February 2020.
- Peter Hill is a director of Station H Limited, a retail store that sells the consolidated entity's products in Hong Kong. During the current financial year, Station H purchased \$150,586 of inventory from the consolidated entity (2020: \$69,464). Amounts payable to the consolidated entity as at the end of the financial year were \$74,590 (2020: \$15,153). All inventory purchases are at armslength prices, and amounts are due 30 days from statement date.
- The consolidated entity employs parties related to key management personnel as casual employees on an arms' length basis and pays them in accordance with relevant employment awards. The total amount of salaries (including superannuation) earned by these parties from the consolidated entity during the financial year were \$55,676 (2020: \$10,332).

## E. Other transactions with directors and KMP's (continued)

- During the current financial year, the consolidated entity entered into a distribution agreement with Szade Collective ("Szade"), for
  the exclusive rights to sell Szade branded sunglasses. Szade Collective is owned and controlled by parties related to Stephen Hill.
  During the current financial year, the consolidated entity purchased \$578,819 of inventory from Szade (2020: nil). Amounts payable
  to Szade at the end of the financial year were \$13,256 (2020: nil). All inventory purchases are at arms-length prices, and amounts
  are due 30 days from ex-factory date.
- In the past, the consolidated entity had several retail relationships with director related entities Empire International Pty Ltd (Empire) and EigHHt Pty Ltd (EigHHt), both of which are controlled by parties related to Stephen Hill. These relationships ceased during the 2020 financial year. In the 2021 financial year, there was one final payment of \$20,000 made to Empire in consideration for the closure of an online store at the request of the consolidated entity. The total amounts paid to these entities during the prior financial year was \$231,679. All the transactions in the current and prior year were conducted on an arms-length basis.

## **INSURANCE OF OFFICERS**

During the financial year, Globe International Limited paid premiums to insure the directors, secretary and senior management of the Company and its subsidiaries. The amount of such premiums is confidential as per the terms of the insurance contract.

The liabilities insured include legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the Company and its controlled entities, but not in respect of obligations owed to the Company, or if they are found liable in such civil penalty or criminal proceedings.

## **NON-AUDIT SERVICES**

Certain non-audit services were provided by the consolidated entity's auditor, PricewaterhouseCoopers. The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised. PricewaterhouseCoopers Australia and its related parties received, or are due to receive, \$38,093 (2020: \$62,050) from the consolidated entity for non-audit services rendered during the financial year, predominantly in relation to taxation compliance and advice.

## **AUDITORS' INDEPENDENCE DECLARATION**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 61.

## **ROUNDING OF AMOUNTS**

Amounts in the Directors' Report have been rounded off in accordance with ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 to the nearest thousand dollars, or in certain cases, to the nearest dollar.

## **AUDITOR**

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of the Board of Directors pursuant to section 298(2) of the Corporations Act 2001.

Melbourne

Dated this 18 August 2021

William Crothers, Chairman





## Auditor's Independence Declaration

As lead auditor for the audit of Globe International Limited for the year ended 30 June 2021, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Globe International Limited and the entities it controlled during the period.



Jon Roberts Partner PricewaterhouseCoopers Melbourne 18 August 2021

## **INCOME STATEMENT**

INCUINE STATEMENT			
	NOTES	2021 \$'000	2020 \$'000
Revenue from contracts with customers	3	266,629	151,722
Profit from the sale of the Dwindle trademarks	5	515	3,632
Changes in inventories of finished goods and work in progress	4	27,008	(10,539)
Inventories purchased	4	(153,946)	(70,840)
Variable selling expenses	4	(25,263)	(13,615)
Employee benefits expense		(30,230)	(20,924)
Other expenses		(34,710)	(27,977)
Depreciation and amortisation expense	4	(3,292)	(4,129)
Finance costs	4	(320)	(897)
Profit before related income tax expense		46,391	6,433
Income tax benefit/(expense)	6(a)	(13,120)	(332)
Profit attributable to members of Globe International Limited	29	33,271	6,101
Earnings per share attributable to members of the Company (EPS):			
Basic EPS (cents per share)	26	80.24	14.71
Diluted EPS (cents per share)	26	80.24	14.71

The above income statement should be read in conjunction with the accompanying notes.

STATEMENT OF COMPREHENSIVE INCOME			
	NOTES	2021 \$'000	2020 \$'000
Profit for the year		33,271	6,101
Other comprehensive income / (expense):	(a)		
Changes in fair value of cash flow hedges	28 (b)	866	(407)
Exchange differences on translation of foreign operations	28 (a)	(1,308)	185
Income tax benefit / (expense) relating to components of other comprehensive income	6 (c)	21	52
Other comprehensive income/(expense) for the year, net of tax		(421)	(170)
Total comprehensive income for the year attributable to the members of Globe International Limited		32,850	5,931

(a) Items included in the statement of comprehensive income may be reclassified to the profit and loss in the future. The above statement of comprehensive income should be read in conjunction with the accompanying notes.

## **BALANCE SHEET**

BALANCE SHEET			
	NOTES	2021 \$'000	2020 \$'000
	_	<b>V</b> 000	φοσο
ASSETS			
Current assets			
Cash and cash equivalents	10	36,077	25,997
Trade and other receivables	12	32,534	17,152
Inventories	13	48,065	20,550
Prepayments	14	2,681	2,050
Derivative financial instruments	11	748	, -
Current tax assets	7	_	157
Total current assets		120,105	65,906
Non-current assets			
Property, plant and equipment	15	1,119	1,302
Right-of-use assets	16	11,313	8,084
Intangible assets	18	-	217
Other assets	17	1,828	2,002
Deferred tax assets	7	3,599	3,932
Total non current assets		17,859	15,537
Total Assets		137,964	81,443
LIADULTIES			
LIABILITIES  Current liabilities			
Trade and other payables	19	47,418	23,729
Current lease liabilities	16	1,778	2,452
Derivative financial instruments	11	-	118
Current tax liability	8	6,160	-
Provisions	20	2,536	2,114
Total current liabilities		57,892	28,413
NON-CURRENT LIABILITIES			
Non-current lease liabilities	16	9,805	6,736
Provisions	20	99	57
Other liabilities	21	-	1,456
Total non-current liabilities		9,904	8,249
Total liabilities		67,796	36,662
NET ASSETS		70,168	44,781
Equity			
Contributed equity	25	144,223	144,223
Treasury Shares	27	(487)	(487)
Reserves	28	(6,105)	(5,684)
Retained profits/(losses)	29	(67,463)	(93,271)
TOTAL EQUITY		70,168	44,781

The above balance sheet should be read in conjunction with the accompanying notes.

## STATEMENT OF CHANGES IN EQUITY

	CONTRIBUTED EQUITY \$'000	TREASURY SHARES \$'000	SHARE BASED PAYMENT RESERVE \$'000	CASH-FLOW HEDGE RESERVE \$'000	FOREIGN CURRENCY TRANSL'N RESERVE \$'000	RETAINED PROFITS / (LOSSES) \$'000	TOTAI EQUIT \$'000
Balance at 1 July 2019	144,223	(487)	323	202	(6,039)	(93,690)	44,53
Adoption of AASB Leases	-	-	-	-	-	(706)	(70
Profit for the 2019 financial year	-	-	-	-	-	6,101	6,10
Other comprehensive income / (expense)	-	-	-	(285)	115	-	(17
Total comprehensive income / (expense) for the year	-	-	-	(285)	115	5,395	5,22
Transactions with owners in their capacity as owners:							
Dividends paid	-	-	-	-	-	(4,976)	(4,97
Balance at 30 June 2020 / 1 July 2020	144,223	(487)	323	(83)	(5,924)	(93,271)	44,78
157							
Profit for the 2021 financial year	-	-	-	-	-	33,271	33,27
Other comprehensive income / (expense)	-	-	-	609	(1,030)	-	(42
Total comprehensive income / (expense) for the year	-	-	-	609	(1,030)	33,271	32,85
Transactions with owners in their capacity as owners:							
Dividends paid	-	-	-	-	-	(7,463)	(7,46
Balance at 30 June 2021	144,223	(487)	323	526	(6,954)	(67,463)	70,16
The above statement of changes in equity sho	uld be read in conj	unction with the a	accompanying note:	S.			

## STATEMENT OF CASH FLOWS

	NOTES	2021 \$'000	2020 \$'000	
Cash flows from operating activities				
Receipts from customers (inclusive of goods and services tax)		262,885	163,490	
Payments to suppliers and employees (inclusive of goods and services tax)		(234,210)	(139,548)	
Interest received	3	14	23	
Interest and other costs of finance paid	4	(320)	(897)	
Income taxes received / (paid)		(5,877)	148	
Net cash provided by / (used in) operating activities	9	22,492	23,216	
Cash flows from investing activities				
Payments for property, plant and equipment	15	(670)	(543)	
Deposits for acquisition of property		(550)	-	
Net proceeds from the sale of Dwindle assets		625	3,414	
Deferred payments for intangible assets acquired in previous period	18	-	(373)	
Net cash provided by / (used in) investing activities		(595)	2,498	
Cash flows from financing activities				
Dividends paid		(7,463)	(4,976)	
Principal payments for leases		(3,455)	(2,628)	
Proceeds from / (repayment of) borrowings		-	(1,638)	
Net cash provided by / (used in) financing activities		(10,918)	(9,242)	
Net increase/ (decrease) in cash and cash equivalents		10,979	16,472	
Cash and cash equivalents at beginning of the financial year		25,997	9,495	
Effect of exchange rates on cash holdings in foreign currencies		(899)	30	
Cash and cash equivalents at the end of the financial year	10	36,077	25,997	

The above statement of cash flows should be read in conjunction with the accompanying notes.

## INDEX OF NOTES TO THE FINANCIAL STATEMENTS

The notes to the financial statements are grouped and ordered based on their relevance.

## Key financial risks and Segment reporting

- 1. Financial Risk Management
- 2.\_ Segment Report

## Income statement

- 3. Revenue from contracts with customers
- 4. Expenses
- 5. Profit on sale of Dwindle Trademarks

## **Taxation**

- 6. Income tax expense
- Tax Assets
- 8. Tax liabilities

## Cash, cash equivalents and derivatives

- 9. Notes to the statement of cash flows
- 10. Cash and cash equivalents
- 11. Derivative financial instruments

## **Assets**

- 12. Trade and other receivables
- 13. Inventories
- 14. Prepayments
- 15. Property, plant and equipment
- 16. Leases
- 17. Other assets
- 18. Intangible assets

## Liabilities and other commitments

- 19. Trade and other payables
- 16. Leases
- 20. Provisions
- 21. Other liabilities
- 22. Contingent liabilities
- 23. Commitments
- 24. Post balance date events

## **Equity and reserves**

- 25. Contributed equity
- 26. Earnings per share
- 27. Treasury shares
- 28. Reserves
- 29. Retained profits / (losses)
- 30. Dividends

## **Remuneration disclosures**

- 31. Key Management personnel
- 32. Auditors remuneration

## **Details of related entities**

- 33. Related party disclosures
- 34. Subsidiaries
- 35. Parent entity financial information
- 36. Deed of Cross guarantee

## **Accounting policies**

37. Summary of significant accounting policies

## NOTE 1. FINANCIAL RISK MANAGEMENT

The consolidated entity's activities expose it to a variety of financial risks - credit risk; market risk (including currency risk, and interest rate risk); and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses derivative financial instruments such as foreign exchange contracts to hedge certain risk exposures. These derivatives are used exclusively for hedging purposes and not as trading or speculative instruments. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include monitoring the financial performance of counter-parties, ageing analysis for trade and other receivables, credit exposures and sensitivity analysis for foreign exchange and interest rate risk.

The board of directors has the ultimate responsibility for the establishment and oversight of the risk management framework. The Board works with the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") to establish the overall risk and control framework. The CEO and CFO are then delegated the authority and responsibility to assess specific risks, set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and procedures are reviewed regularly by the CEO and CFO to reflect changes in market conditions and the consolidated entity's activities. The CEO and CFO report to the Board on a regular basis in relation to the risk and control framework. The consolidated entity has written policies in place, covering specific areas, such as foreign exchange risk and credit risk.

The consolidated entity holds the following financial instruments as at the reporting date:

	NOTES	\$'000	\$'000
Financial assets			
Cash and cash equivalents	10	36,077	25,997
Trade and other receivables	12	32,534	17,152
Derivative financial instruments	11	748	-
Other assets	17	1,828	2,002
Total financial assets		71,187	45,151
Financial liabilities			
Trade and other payables	19	47,418	23,729
Lease liabilities	16	11,583	9,188
Derivative financial instruments	11	-	118
Other liabilities	21	-	1,456
Total financial liabilities		59,001	34,491

## NOTE 1. FINANCIAL RISK MANAGEMENT (Continued)

## (a) Credit risk

Whilst overall credit risk management is overseen by the Board, the day to day management of credit risk is conducted at a regional level by the CEO, CFO and regional management teams. Credit risk arises from cash and cash equivalents, forward exchange contracts, deposits with banks and trade and other receivables, including factoring arrangements. The carrying amount of the consolidated entity's financial assets, which represents the maximum credit exposure as at the reporting date, was:

	REFERENCE	2021 \$'000	2020 \$'000
Trade receivables (net of loss allowance)	(4)	26,328	14,884
Other receivables	(2)	4,728	1,498
Restricted cash on deposit		1,478	770
Total trade and other receivables		32,534	17,152
Other assets	(3)	1,828	2,002
Derivative financial instruments	(1)	748	-
Cash and cash equivalents	(1)	36,077	25,997
Total financial assets		71,187	45,151

## (1) Cash, cash equivalents and derivative financial instruments

Cash, cash equivalents and deposits are placed with reputable international banks in Australia, New Zealand, the USA, Canada, France and the UK. The counterparties to forward exchange contracts are also reputable international banks and financial institutions. The consolidated entity has a policy in place to assess any new relationships with financial institutions, and to annually monitor existing relationships.

## (2) Other receivables

Other receivables include sundry receivables and amounts due from factors. The exposure to credit risk on amounts due from factors is monitored through the financial institution monitoring policy noted above, which includes regular review of financial performance and updates provided by ratings agencies. All balances are considered current, and are not considered to be impaired.

## (3) Other assets

Other assets include a non-controlling investment in a production facility. The investment is tested annually for impairment and is not considered to be impaired.

## (4) Trade receivables

There are no significant concentrations of credit risk in relation to trade receivables in the consolidated entity as there are a large number of customers that are internationally dispersed. To minimise exposure to credit risk, the consolidated entity has policies in place to ensure that sales of products are made to customers with an appropriate credit history, both internally and externally. External credit history is verified mainly through trade references and reports from credit rating agencies where available, and internal credit history is monitored through the Company's systems. Credit applications are received for each customer, and credit limits are established and reviewed regularly. When a customer is deemed un-creditworthy, no credit is granted and payment is secured either by a letter of credit or prepayment for the goods. Goods are sold subject to retention of title clauses in those regions where such clauses are legally accepted, so that in the event of default the consolidated entity may have a secured claim in certain circumstances. In some instances personal guarantees are obtained from customers, and in certain jurisdictions accounts receivable balances are insured by third parties. No collateral is required for trade receivables. Included below are the quantitative details of the consolidated entity's exposure to credit risk from trade receivables at balance date:

## NOTE 1. FINANCIAL RISK MANAGEMENT (Continued)

(4) Trade receivables (continued)

	REFERENCE	2021 \$'000	2020 \$'000
The consolidated entity's maximum exposure to credit risk for trade receivables (net of loss allowances) at the reporting date by geographic region was:			
Australasia		11,821	9,568
North America		8,670	1,487
Europe		5,837	3,829
		26,328	14,884
The ageing of the consolidated entity's trade receivables as at the reporting date was:			
Current		21,039	11,171
Past due 0-30 days		4,714	2,405
Past due 31-60 days		1,513	623
Past due 61-90 days		325	710
Past due 90+ days		701	2,863
Total receivables		28,292	17,772
Credit loss allowance	(i)	(1,964)	(2,888)
Net trade receivables		26,328	14,884
(i) The credit loss allowance is based on applying the simplified approach			unantad

(i) The credit loss allowance is based on applying the simplified approach permitted by AASB 9, which requires expected lifetime losses to be recognised from the initial recognition of receivables. This results in a loss allowance being applied at rates ranging from 0.5% to 25%, depending on the ageing of those receivables. In addition, management judgement is used to determine if there are any forward-looking factors that require an adjustment to the total value of the credit loss allowance. Finally, any specific receivables that are considered to be highly doubtful, but which have not yet been formally written off, will include provisions of up to 100%. Management considers that the remainder of the trade receivables, despite some being past-due, relate to customers that have a good credit history and in many cases a payment plan is in place. Accordingly, based on historical default rates, management believes no further impairment is required. Trade receivables are written off when there is no reasonable expectation of recovery. Indicators include, amongst others, liquidation, inability to recover debt through a collection agency or failure of a debtor to engage in a repayment plan.

Although the goods sold to these customers were subject to retention of title clauses in some instances, management generally has no indication that the customer is still in possession of the goods, or alternatively, that the goods even if repossessed are of any significant value. Hence, no allowance has been made for any amounts that may be recoverable on the repossession of the goods.

## NOTE 1. FINANCIAL RISK MANAGEMENT (Continued)

## (a) Credit risk (Continued)

## (4) Trade receivables (continued)

When management is satisfied that no further recovery of the receivable is possible the amount of the credit low allowance relating to that receivable is written off against the financial asset directly.

	2021 \$'000	2020 \$'000
The movement in the credit loss allowance for trade receivables during the year was:		
Balance at 1 July	2,888	1,206
Credit losses / (write-backs) recognised during the year	7	1,989
Receivables written off against credit loss allowance	(817)	(303)
Effects of foreign currency on translation of overseas entities allowances	(114)	(4)
Balance at 30 June	1,964	2,888

## (b) Market risk

(i) Foreign exchange risk

The consolidated entity operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily in respect to the US dollar (USD). Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities in a currency that is not the consolidated entity's functional currency, or the functional currency of one of its subsidiaries. The risk is measured using sensitivity analysis and projections of future commercial transactions.

The consolidated entity's net exposure to foreign exchange risk in relation to financial instruments on hand at the reporting date, in Australian dollars, was as follows:

	2021				2020			
	000'S USD	000'S EURO	000'S GBP	000'S CAD	000'S USD	000'S EURO	000'S GBP	000'S CAD
Trade receivables and other receivables	119	-	671	1,182	271	-	545	386
Trade payables	(10,672)	-	-	(80)	(3,664)	-	(16)	(31)
Forward exchange contracts to buy foreign currency	32,534	-	-	-	16,028	-	-	-
	21,981	-	671	1,102	12,635	-	529	355

### NOTE 1. FINANCIAL RISK MANAGEMENT (Continued)

### <u>Derivatives – cash flow hedges</u>

The consolidated entity uses cash flow hedges to manage foreign exchange risk associated with inventory purchases. These cash flow hedges are the only derivatives used by the consolidated entity. The consolidated entity does not hedge its net investments in foreign subsidiaries denominated in foreign currencies as those currency positions are considered long term in nature. Any foreign exchange gains or losses are taken to the foreign currency translation reserve on consolidation.

Derivatives are only used for economic hedging purposes and not as speculative investments. The consolidated entity's risk management policy states that forward contracts must be used to manage foreign exchange risk associated with highly probably future inventory purchases that are denominated in USD, where the functional currency of the region is not the USD. The policy is designed to ensure that the forward contracts are closely aligned to the underlying hedged items. It states that the relevant regions must hedge up to 75% of forecast USD denominated inventory purchases over a seven month period. Hedge effectiveness is determined at the inception of the hedge relationship, and through periodic prospective effectiveness assessments to ensure tha an economic relationship exists between the hedge item and the forward contract. Due to the nature of this policy, all hedges of projected purchases qualify as highly probable forecast transactions for hedge accounting purposes.

The consolidated entity's accounting policy for its cash flow hedges is included in Note 37(r). The fair values of any outstanding cash-flow hedges are disclosed as derivatives and recognized on the balance sheet as a current asset or current liability. All derivatives are current as all are to be settled within 12 months. The movement in the fair value of cash flows that meet the criteria for hedge accounting are recognized in the hedge reserve. The movement in the hedge reserve is shown in Note 28.

Carrying amount - current asset / (current liability)		
	748	(118
Notional amount	31,780	16,15
Maturity dates	July 2021 - January 2022	July 2020 - January 202
Hedge ratio *	1:1	1:
Weighted average strike rate for outstanding contracts		
AUD:USD	0.77	0.6
EURO:USD	1.21	1.1:
* The foreign currency forwards are denominated in USD, as is the highly probably fu	ture inventory purchase, therefore the hea	dge ratio is 1:1.

### NOTE 1. FINANCIAL RISK MANAGEMENT (Continued)

### (ii) Interest rate risk

The consolidated entity's main interest rate risk during the financial year resulted from movements in interest rates on advances under financing facilities in North America and Australia, as discussed in further detail below under liquidity risks. Under the terms of the agreements, the consolidated entity is exposed to interest rate risk, to the extent that the available facilities are utilised.

The consolidated entity's exposure to interest rate risk, and the effective weighted average interest rates on classes of financial assets and liabilities on hand at the reporting date, is detailed below:

	WEIGHTED AVERAGE INTEREST RATE (%)	FIXED INTEREST RATE \$'000	FLOATING INTEREST RATE \$'000	NON-INTEREST BEARING \$'000	TOTAL \$'000
2021			'		
Financial assets:					
Cash and cash equivalents	0.01	-	7,280	28,797	36,077
Trade and other receivables	0.20	610	-	31,924	32,534
Other assets	n/a	-	-	1,828	1,828
		610	7,280	62,549	70,439
Financial liabilities					
Trade and other payables	n/a	-	-	47,418	47,418
Lease liabilities	3.77	11,583	-	-	11,583
		11,583	-	47,418	59,001
2020					
Financial assets:					
Cash and cash equivalents	0.05	-	8,477	17,520	25,997
Trade and other receivables	0.95	633	-	16,519	17,152
Other assets	n/a	-	-	2,002	2,002
		633	8,477	36,041	45,151
Financial liabilities					
Trade and other payables	n/a	-	-	23,729	23,729
Lease liabilities	3.93	9,188	-	-	9,188
Other liabilities	1.00	1,456	-	-	1,456
		10,644	-	23,729	34,373

### NOTE 1. FINANCIAL RISK MANAGEMENT (continued)

### (c) Liquidity risk

The consolidated entity finances its operations by a combination of net cash from operating activities, the reinvestment of surplus cash and the use of finance facilities. These finance facilities include a combination of trade finance, borrowings against inventories and short-term funding from the sale of certain receivables to factoring institutions. Liquidity risk is the risk that the consolidated entity may not be able to access funding when required, for both day-to-day requirements and to support its strategic activities.

Liquidity risk is managed by continuously monitoring forecast and actual cash flows and matching the maturities of financial assets against liabilities. In many cases trade receivables are financially incentivised to pay on time; and credit terms with both customers and suppliers of goods and services are negotiated to minimise the gap between payments to suppliers and collections from customers.

Due to the seasonal nature of the cash flows and the requirement for working capital funding at certain peak times throughout the year, finance facilities are obtained from a number of reputable banks and financial institutions globally. Management regularly reviews the forecast levels of available facilities in line with cash flow requirements. In addition, management maintains relationships with key financial institutions that may be able to provide alternate sources of funding, should the need arise.

The key components of liquidity risk for the consolidated entity include the value of financial liabilities as at the reporting date, and the availability of borrowing facilities. The quantitative details of both of these exposures as at the reporting date are included below:

### (i) Financial liabilities

The following are the contractual maturities of the financial liabilities of the consolidated entity. With the exception of property loans, lease liabilities and other liabilities, the vast majority of other balances are due within 12 months or less. Accordingly, the impact of discounting is not significant so the contractual cash flow is equal to the carrying amount of the financial liabilities.

				CONTRA	CTUAL CASH FLO	W	
	CARRYING AMOUNT \$'000	6 MONTHS OR LESS \$'000	6-12 MONTHS \$'000	BETWEEN 1 AND 2 YEARS \$'000	BETWEEN 2 AND 5 YEARS \$'000	OVER 5 YEARS \$'000	TOTAL CONTRACTUAL CASH FLOWS \$'000
2021							
Non-derivatives							
Trade and other payables	47,418	46,793	625	-	-	-	47,418
Lease liabilities	11,583	1,237	950	1,790	4,005	5,981	13,963
Total	59,001	48,030	1,575	1,790	4,005	5,981	61,381
Derivatives Forward exchange contracts used for hedging:							
Inflow (Gross)	(32,528)	(26,796)	(5,732)	-	-	-	(32,528)
Outflow (Gross)	31,780	26,112	5,668	-	-	-	31,780
Total	(748)	(684)	(64)	-	-	-	(748)
2000							
2020							
Non-derivatives	00.700	00.404	1.10		400		00.700
Trade and other payables	23,729	23,401	146	0.504	182	-	23,729
Lease liabilities	9,189	944	1,847	3,564	3,417	-	9,772
Other liabilities	1,456	-	-	1,482	-	-	1,482
Total	34,374	24,345	1,993	5,046	3,599	-	34,983
Derivatives Forward exchange contracts used for hedging:							
Inflow (Gross)	(16,038)	(16,038)	-	-	-	-	(16,038)
Outflow (Gross)	16,156	16,156	-	-	-	-	16,156
Total	118	118	-	-	-	-	118

### NOTE 1. FINANCIAL RISK MANAGEMENT (continued)

### (c) Liquidity risk (continued)

### (ii) Borrowing facilities

As at the reporting date, the consolidated entity had access to the following current borrowing facilities, which can be used as required for short-term funding to meet the contractual maturities of the financial liabilities noted above.

	2021 \$'000	2020 \$'000
Secured receivables financing facilities		
- amount used (non-recourse North American facility)	584	2,995
- amount used (full-recourse Australian facility)	-	-
- amount unused (non-recourse North American facility)	4,302	595
- amount unused (full-recourse Australian facility)	7,803	5,642
	12,689	9,232
Secured inventory financing facilities		
- amount used	-	-
- amount unused	2,660	2,302
	2,660	2,302
Secured multi-option facilities		
- amount used	-	-
- amount unused	5,475	5,491
	5,475	5,491
TOTAL FINANCING FACILITIES		
- amount used	584	2,995
- amount unused	20,240	14,030
	20,824	17,025
Bank guarantee facilities		
- amount used	912	882
- amount unused	196	196
	1,108	1,078

### (1) Secured receivables financing facilities

### Australia

The parent entity has in place a receivables financing arrangement which will continue on an annual rolling basis, with no fixed term. This is a non-disclosed facility that allows the parent entity access to funds at up to 85% of outstanding eligible trade receivables, at the discretion of the lender, to a maximum facility level of \$10.0 million (2020: \$10.0 million). The credit risk, and all obligations associated with collecting the receivables remain with the consolidated entity. The consolidated entity may draw down on the net receivables factored at any time before their maturity date, with funds drawn reported as short term borrowings. The lender charges a fixed annual commission on the net sales factored, and interest on any funds drawn. The interest rate is based on relevant floating reference rates, plus a fixed margin. Obligations due to the financier under this agreement are collateralised by a continuing security interest in the financed receivables of the parent entity, and the other assets of the parent entity and its wholly owned Australian subsidiaries. There are certain financial covenants associated with this facility which relate to gross margins and inventory months on hand. The covenants are tested half yearly and the consolidated entity has met the covenants since they were introduced.

### NOTE 1. FINANCIAL RISK MANAGEMENT (continued)

### (c) Liquidity risk (continued)

(ii) Borrowing facilities (continued)

#### North America

The consolidated entity's North American subsidiaries have an arrangement to assign a portion of their accounts receivable to a factor under an ongoing arrangement that is cancellable by either party with 60 days' notice. This arrangement includes both recourse and non-recourse receivables. The majority of the receivables sold are on a non-recourse basis, which means that all credit risk passes to the factor at the time of assignment, such that the consolidated entity has no further exposure to default by trade debtors. When receivables are sold on a recourse basis, those receivables can be passed back to the consolidated entity if they are not collected within a certain time frame. Accordingly, the credit risk on these receivables remains with the consolidated entity, despite the assignment to the factor.

Non-recourse receivables sold to the factor are derecognised as trade receivables, and shown as other receivables - debt due from factor (see Note 12 Trade and other receivables). The consolidated entity may request advances on the net receivables factored at any time before their due date, which reduces the amounts owed by the factor to the consolidated entity. The factor charges a commission on the net sales factored, and interest on any advances. The interest rate is based on relevant floating reference rates, plus a fixed margin.

Maximum advances under the factoring agreement, provided at the discretion of the factor, are 85% of eligible accounts receivable (which excludes all recourse receivables), representing the total available facility. Amounts advanced are reported as cash. Obligations due to the factor under the factoring agreement are collateralised by a continuing security interest in the factored receivables, and other tangible assets of the North American subsidiaries. There are no financial covenants associated with this agreement.

### (2) Secured inventory financing facilities

The consolidated entity's North American subsidiaries have an arrangement to finance a portion of their inventories to the factor mentioned in (1) above, under an ongoing arrangement that is cancellable by either party with 60 days' notice. This arrangement is an extension of the asset-based financing facilities provided by the factor under the factoring agreement specified in (1) above.

Maximum advances under the inventory financing agreement are 50% of eligible inventory approved by the factor at the end of each month, subject to a maximum limit of \$2.7 million (2020: \$2.9 million). Obligations due to the factor under the inventory financing agreement are reported as short term borrowings and are collateralised by a continuing security interest in the tangible assets of the North American subsidiaries as specified in (1) above. There are no financial covenants associated with this agreement.

### (3) Secured multi-option facilities

The parent entity has a trade-finance facility secured against the assets of the parent entity and its Australian subsidiaries, as part of the security agreement outlined in (1) above. The maximum facility balance is \$5.0 million (2020: \$5.0 million).

The consolidated entity's European subsidiary has an overdraft facility subject to a maximum limit of \$0.5 million (2020: \$0.5 million). There are no financial covenants associated with this agreement.

### (4) Bank guarantee facilities

These facilities are based on fixed outstanding guarantee requirements. They are predominantly secured by restricted cash on deposit at the banks providing the guarantees (see Note 12 Trade and other receivables), as well as a secondary charge over certain assets of the consolidated entity.

### NOTE 2. SEGMENT REPORT

### (a) Description of Segments

Operating segments are determined in accordance with AASB 8 Operating Segments. To identify the operating segments of the business, management has considered the business from both a product and geographic perspective, as well as considering the way information is reported internally to management and the board of directors, and particularly to the CEO who is the chief operating decision maker. Ultimately, there are many ways that the business is broken down for internal reporting, depending on the user and the purpose of the report. From a product perspective, information may be reported by brand (Globe, FXD, Stussy etc), by product category (footwear, apparel, hardgoods) or by market (action sports, streetwear or workwear). None of these bases for reporting is more predominantly used than the other. The only consistent breakdown of the business from a management reporting perspective is by region. Accordingly, management has determined that there are three operating segments based on the geographical location of each of the regional offices. Each regional office is headed by a President or Vice President. These operating segments are Australasia, North America and Europe.

Segment revenues, expenses and results within each region are based on the location of the divisional office that generated the sale or expense, rather than the location of the end customer or underlying activity.

#### Segment Revenues

Segment revenue includes all sales of goods and receipts from licensing income, but excludes interest income. There are no inter-segment revenues.

#### Segment Result

Earnings before interest, and tax, (EBIT) is the basis for the segment result in the current financial year as this is the most common measure used by the CEO and the board of directors to measure the performance of the operating segments.

Segment result excludes the following items as these costs are excluded by management when assessing the performance of the operating segments:

- Central corporate costs;
- Investments in new brands and new technologies for new products;
- Trademark protection costs where these costs (a) relate to a global brand; and (b) are significant.

These costs are "unallocated" in the segment report. All other costs are predominantly allocated to the segments based on the location of the expenditure, or based on a reasonable allocation of costs where the costs are centrally incurred. Global proprietary brand development costs, including marketing creation and product design and development, are incurred centrally. To determine segment profitability, these costs are allocated by one third to each of the operating segments for management and segment reporting purposes. Where applicable, when internal allocations are modified in order to report segment performance to the CEO and board of directors, prior year figures are represented within the segment report to ensure comparability to the current period.

### Segment Assets

Segment Assets are allocated to the segments based on the physical location of the asset (inventories, property, plant and equipment and right-of-use assets), or the segment to which the asset originated (cash, trade and other receivables, prepayments and other assets). Net intercompany receivables are included in the segments as applicable. Intangible assets are treated as unallocated, unless they relate to sales in a specific segment only. Current and deferred tax assets are not considered to be segment assets.

### Segment Liabilities

Segment Liabilities are allocated to the segments based on the operations of the segment, which includes trade and other payables, provisions, lease liabilities and other liabilities. Net intercompany payables are included in the segments as applicable. Borrowings are also included in segment liabilities as these are short-term financing loans generally used to fund segment working capital, or property loans used to fund buildings used for operational purposes. Other liabilities that relate to the deferred consideration for the acquisition of trademarks are treated as unallocated. Current and deferred tax liabilities are not considered to be segment liabilities.

## NOTE 2. SEGMENT REPORT (Continued)

### (b) Reportable Segment Information

The segment information provided to the CEO for the reportable segments is as follows:

2021	NOTES	AUSTRALASIA \$'000	NORTH AMERICA \$'000	EUROPE \$'000	TOTAL \$'000
SEGMENT REVENUE					
Total Segment Revenue	(c)(i)	124,037	100,616	41,962	266,615
SEGMENT RESULT					
Segment EBIT	(c)(ii)	27,169	21,389	6,935	55,493
Interest revenue		4	1	9	14
Finance costs		(110)	(195)	(15)	(320)
Other material non-cash items – revenue / (expense)					
Movement in receivables credit loss provision		55	(26)	(36)	(7)
Movement in inventory provision		47	217	32	296
SEGMENT ASSETS AND LIABILITIES					
Reportable segment assets	(c)(iii)	66,735	54,730	22,589	144,054
Reportable segment liabilities  Acquisition of non-current assets	(c)(iv)	20,967	36,680	13,678	71,325
, equisition of non current assets		379	213	78	670

### NOTE 2. SEGMENT REPORT (Continued)

### (b) Reportable Segment Information (Continued)

2020	NOTES	AUSTRALASIA \$'000	NORTH AMERICA \$'000	EUROPE \$'000	TOTAL \$'000
SEGMENT REVENUE					
Total Segment Revenue	(c)(i)	79,333	46,768	25,598	151,699
SEGMENT RESULT					
Segment EBIT	(c)(ii)	11,134	2,656	210	14,000
Interest revenue		8	11	4	23
Finance costs		(317)	(559)	(21)	(897)
Other material non-cash items					
Credit losses on receivables		(652)	(647)	(690)	(1,989)
Impairment of inventories		(33)	(324)	12	(345)
SEGMENT ASSETS AND LIABILITIES					
Reportable segment assets	(c)(iii)	47,766	25,782	14,262	87,810
Reportable segment liabilities	(c)(iv)	16,621	21,456	9,258	47,335
Acquisition of non-current assets		286	221	36	543
Total Segment Revenue	(c)(i)	79,333	46,768	25,598	151,699

		200	221	30	545
Acquisition of non-current assets		286	221	36	543
Reportable segment liabilities	(c)(iv)	16,621	21,456	9,258	47,335
Reportable segment assets	(c)(iii)	47,766	25,782	14,262	87,810
SEGMENT ASSETS AND LIABILITIES					

## NOTE 2. SEGMENT REPORT (Continued)

### (c) Reconciliations

(i) Segment Revenues

Segment revenue reconciles to total revenue from continuing operations as follows:

	NOTES	2021 \$'000	2020 \$'000
Total segment revenue		266,615	151,699
Interest revenue		14	23
Total revenue	3	266,629	151,722

(ii) Segment EBIT

Segment EBIT reconciles to total operating profit before tax as follows:

	NOTES	2021 \$'000	2020 \$'000
Total segment EBIT		55,493	14,000
Unallocated expenses		(8,796)	(6,693)
EBIT		46,697	7,307
Interest revenue	3	14	23
Finance costs	4	(320)	(897)
		(306)	(874)
Profit before tax		46,391	6,433
(iii) Segment Assets Reportable segment assets are recond	ciled to total assets as follo	ows:	
	NOTES	2021	2020

	NOTES	2021 \$'000	2020 \$'000
Total segment assets		144,054	87,810
Elimination of inter-segment loans		(9,689)	(10,673)
Unallocated intangible assets	18	-	217
Current and deferred tax assets	7	3,599	4,089
Total assets		137,964	81,443

### NOTE 2. SEGMENT REPORT (continued)

### (c) Reconciliations (Continued)

### (iv) Segment Liabilities

Reportable segment liabilities are reconciled to total liabilities as follows:

NOTES	2021 \$'000	2020 \$'000
	71,325	47,335
	(9,689)	(10,673)
8	6,160	-
	67,796	36,662
		\$1,325 (9,689) 8 6,160

### (d) Other information

Information about revenues from external customers and non-current assets in Australia, the entity's country of domicile, and any other material individual countries is disclosed below. These revenues are allocated based on the location of the customer.

Non-current assets are allocated based on the location of the asset, or the country which derives income from the asset in the case of investments and intangible assets. Assets that are not allocated to reporting segments are excluded from regional assets.

	EXTERNAL SE	GMENT REVENUES	EXTERNAL NON	-CURRENT ASSETS
	2021 \$000	2020 \$000	2021 \$000	2020 \$000
Australia	116,073	74,438	1,379	2,370
United States	95,248	43,348	12,051	7,953
Other foreign countries	55,294	33,913	830	1,065
Unallocated deferred taxes	-	-	3,599	3,932
Unallocated intangible assets	-	-	-	217
Total	266,615	151,699	17,859	15,537

## NOTE 3. REVENUE FROM CONTRACTS WITH CUSTOMERS

	2021 \$'000	2020 \$'000
Sale of goods at a point in time	266,529	151,586
Royalty income	86	113
Interest revenue	14	23
	266,629	151,722

# NOTE 4. EXPENSES

	NOTES	2021 \$'000	2020 \$'000
Profit before income tax, includes the following specific expenses:			
Cost of sales			
Inventories purchased		153,946	70,840
Changes in inventories of finished goods and work in progress	13	(27,008)	10,539
Cost of sales		126,938	81,379
Finance costs			
Interest & finance charges paid to banks		16	248
Finance costs associated with leases	16	304	649
Total finance costs		320	897
Interest Revenue		(14)	(23)
Net finance costs		306	874
Amortisation and Depreciation			
Depreciation of fixed assets	15	783	697
Depreciation of Right-of-use assets	16	2,292	2,999
Total depreciation		3,075	3,696
Amortisation of trademarks	18	217	433
Total Amortisation and Depreciation		3,292	4,129
Other variable costs			
Commissions		11,222	6,437
Outbound transport costs		9,419	3,967
Other variable costs		4,622	3,211
Total Other variable costs		25,263	13,615

### NOTE 5. PROFIT ON SALE OF DWINDLE TRADEMARKS

In the prior financial year, the consolidated entity sold its suite of US based Dwindle brands to Highline Industries Corporation. This divestment was part of the consolidated entity's ongoing strategic overhaul to reduce the number of smaller brands and move towards having fewer brands in each product category. Following this change the company has a much better balance of apparel, footwear and skateboard hardgoods brands proportionate to the revenue of each product category. The consolidated entity remains fully committed to the skateboard market and the boardsports distribution channel through its remaining brands, including Globe and the retained distribution rights for Dwindle in Australia and New Zealand. Meanwhile the Dwindle brands and personnel have found a suitable home at the hardgoods-focused Highline Industries. The transaction included the sale of the brands, working capital, domain names, social media accounts and the personnel attached to the Dwindle business. The transaction included deferred consideration which was paid in full in November 2020. A portion of this deferred consideration was provided against as at 30 June 2020. The details of the sale of the business, as recognised in the current and previous financial periods, are included below:

	2021 \$'000	2020 \$'000
Consideration received in cash	-	6,449
Deferred consideration (payable November 2020)	-	662
Total consideration	-	7,111
Less: carrying value of net assets sold	-	(1,405)
Less: transaction costs	29	(1,631)
Preliminary profit on sale	29	4,075
Less: provision against deferred settlement	486	(443)
Recognised profit on sale, before tax	515	3,632

### **NOTE 6. INCOME TAX EXPENSE**

	NOTES	2021 \$'000	2020 \$'000
(a) Income tax expense recognised in the income statement			
Under / (over) taxation estimates		406	19
Current income tax expense	(i)	13,976	2,035
Deferred income tax expense	(ii)	(726)	41
Movement in provision against deferred taxes	(iii)	(536)	(1,764)
Total income tax expense / (benefit)		13,120	332
(b) Numerical reconciliation between tax expense and pre-tax profit			
Profit from continuing operations before income tax		46,391	6,433
Income tax expense / (benefit) calculated at 30%		13,917	1,930
Increase / (decrease) in tax due to:			
Under / (over) provision adjustment		406	(5)
Non - allowable / amounts		223	164
Non - assessable amounts		(285)	-
Change in tax rates			24
Differences in tax on overseas income		(417)	(17)
Movement in provision against deferred tax assets		(724)	(1,764)
Income tax expense / (benefit)		13,120	332
(c) Deferred tax recognised directly in other comprehensive income			
Cash flow hedge reserve		257	(122)
Foreign currency translation reserve		(278)	70
Deferred tax expense / (benefit)		(21)	(52)
(d) Franking Account			
Franking account balance at 30% tax rate		1,008	_

- (i) Current income tax expense represents the amount charged to income tax expense in relation to current year tax payable, before the application of any available carried forward tax losses.
- (ii) Deferred income tax expense represents the movement in deferred tax assets relating to gross temporary differences.
- (iii) The movement in the provision against deferred taxes is the net impact on income tax expense from the net movement in the provision against deferred tax assets relating to both tax losses and temporary differences.

## **NOTE 7. TAX ASSETS**

	NOTES	2021 \$'000	2020 \$'000
Current tax assets	(a)	-	157
Deferred tax assets attributable to temporary differences	(b)	3,345	2,598
Deferred tax assets attributable to tax losses	(c)	254	1,334
Total deferred tax assets		3,599	3,932
Total tax assets		3,599	4,089

- (a) Current tax assets are tax refunds due on current or prior year period taxes paid.
- (b) Deferred tax assets attributable to temporary differences

	NOTES	2021 \$'000	2020 \$'000
The total value of temporary differences, net of provisions, is as follows:			
Total gross temporary differences	(i)	3,883	3,389
Less: deferred tax liability off-set (foreign currency translation reserve)		(538)	(791)
Deferred tax assets attributable to temporary differences		3,345	2,598
(i) The gross balance comprises of temporary differences attributable to:			
Amounts recognised in profit and loss:			
Trade and other receivables		447	628
Inventories		354	466
Property, plant and equipment		617	670
Leases		94	322
Provisions		700	571
Accruals		1,457	548
Other		402	144
		4,071	3,349
Amounts recognised directly in equity:			
Cash flow hedge reserve		(188)	40
Deferred tax assets attributable to temporary differences		3,883	3,389

### NOTE 7. TAX ASSETS (Continued)

### (c) Deferred tax assets attributable to tax losses

The amount recognised includes only those tax losses for which utilisation in the foreseeable future is considered probable. Included below is a full summary of total available tax losses net of the provisions held against these losses:

	NOTES	2021 \$'000	2020 \$'000
Revenue losses	(a)	254	2,125
Less: provisions against revenue losses  Net deferred tax assets attributable to revenue losses	(ii)	254	(791) 1,334
Capital losses	(a)	3,254	3,771
Less: provision against capital losses  Net deferred tax assets attributable to capital losses	(ii)	(3,254)	(3,771)
Net deferred tax assets attributable to losses		254	1,334

(ii) The consolidated entity recognises a provision against deferred tax assets to the extent that it is not considered probable that these deductible temporary differences or losses can be utilised in the foreseeable future. The provision is a management estimate that requires some judgement, the basis of which is outlined in Note 37 (ae). The provision will remain until such time that current taxable profit forecasts for the relevant jurisdictions indicate that it is probable that these benefits will be utilised in the foreseeable future. The majority of these tax losses do not expire under current tax legislation. Where they do, this is taken into account in the estimate of the provision.

NOTE 8. TAX LIABILITIES		
	2021 \$'000	2020 \$'000
Current tax liability	6,160	-

### NOTE 9. NOTES TO THE STATEMENT OF CASH FLOWS

	NOTES	2021 \$'000	2020 \$'000
Reconciliation of net cash provided by operating acti profit from ordinary activities after income tax	vities to		
Operating profit after taxation		33,271	6,101
Depreciation and amortisation	4	3,292	4,129
Profit on sale of Dwindle trademark		(515)	(3,632)
Net exchange (gains)/ losses on net assets		625	462
Changes in operating asset and liabilities as reported:			
(Increase)/Decrease in trade receivables		(15,382)	7,026
(Increase)/Decrease in other receivables and prepaymen	nts	(632)	277
(Increase)/Decrease in inventories		(27,515)	10,519
Increase/(Decrease) in other payables/provisions/accrua	ıls	22,698	(2,077)
Increase/(Decrease) in net taxes payable		6,650	411
Net cash provided by/(used in) operating activities		22,492	23,216
NOTE 10. CASH AND CASH EQUIVALEN	TS NOTE	2021 \$'000	2020 \$'000
Cash at bank		35,615	25,873
Cash on hand		462	124
		36,077	25,997

	NOTE	2021 \$'000	2020 \$'000
Cash at bank		35,615	25,873
Cash on hand		462	124
Cash and cash equivalents	(a)	36,077	25,997

## (a) Credit risk and interest rate risk

The consolidated entity's management of credit risk and interest rate risk, and exposure to these risks, at the reporting date is outlined in Note 1 Financial Risk Management.

### NOTE 11. DERIVATIVE FINANCIAL INSTRUMENTS

	NOTE	2021 \$'000	2020 \$'000
Forward exchange contracts – cash flow hedge asset / (liability)	(a)	748	(118)

### (a) Forward exchange contracts

The consolidated entity enters into forward exchange contracts, in the normal course of business, to hedge certain foreign exchange exposures, as discussed in Note 1 Financial Risk Management. These contracts are hedging highly probable forecasted purchases, and are timed to mature when payments for the major shipments for each season are due.

The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in equity. When the cash flows occur, the consolidated entity effectively adjusts the initial measurement of the inventory recognised in the balance sheet by the related amount deferred in equity. For details of the hedging instruments outstanding as at balance date, refer to Note 1 Financial Risk Management.

### **NOTE 12. TRADE & OTHER RECEIVABLES**

OTE 12. TRADE & OTHER RECEIVA			
	NOTE	2021 \$'000	2020 \$'000
Current			
Trade receivables		28,292	17,772
Less: Loss Allowance	(a)	(1,964)	(2,888)
	(b)	26,328	14,884
Other receivables	(C)	4,728	1,498
Restricted cash on deposit		1,478	770
	(d)	32,534	17,152

During the financial year, the income statement includes credit losses on accounts receivables of \$0.01 million (2020: \$2.0 million). The movement in the balance of the loss allowance provision is included in Note 1(a).

### (b) Fair Value

The consolidated entity's financial assets are carried in the balance sheet at amounts that approximate fair value. Fair value is determined having taken into account the timing of expected cash flows and any loss allowance. The loss allowance is a management estimate which requires some judgement, the basis for which is further outlined in Note 37 (ae).

### (c) Other receivables

This amount includes \$4.7 million (2020: \$1.1 million) relating to amounts recoverable under trade receivables factoring arrangements - refer to Note 1 Financial Risk Management for further information. Other amounts generally arise from transactions outside the usual operating activities of the consolidated entity. Collateral is not normally obtained.

### (d) Credit risk and interest rate risk

The consolidated entity's management of credit risk and interest rate risk, and exposure to these risks, at the reporting date is outlined in Note 1 Financial Risk Management.



### **NOTE 13. INVENTORIES**

	NOTE	2021 \$'000	2020 \$'000
Raw materials		491	82
Finished goods		48,277	21,678
Total inventories at cost		48,768	21,760
Provision for inventory write-downs	(a)	(703)	(1,210)
		48,065	20,550

(a) Provision for inventory write-downs

The provision for inventory write-downs reduces the carrying value of inventory to net realisable value, where this is considered to be lower than cost. The provision is a management estimate which requires some judgement, the basis for which is further outlined in Note 37 (ae). The movement in the provision is reconciled below.

	2021 \$'000	2020 \$'000
Balance at 1 July	1,210	1,230
Amounts recognised in the income statement – expense / (income)	(296)	345
Inventories written-down to net realisable value	(169)	(381)
Effects of foreign currency on translation of overseas entities allowances	(42)	16
Balance at 30 June	703	1,210
NOTE 14. PREPAYMENTS		
<u> </u>		
15	2021 \$'000	2020 \$1000
	2021 \$'000	2020 \$'000
Trade deposits		
Trade deposits Other prepayments	\$'000	\$'000
	<b>\$</b> '000 1,322	\$'000 1,271
	\$'000 1,322 1,359	\$'000 1,271 779

	2021 \$'000	2020 \$'000
Trade deposits	1,322	1,271
Other prepayments	1,359	779
	2,681	2,050

### NOTE 15. PROPERTY, PLANT AND EQUIPMENT

Reconciliations of the carrying values of each class of property, plant and equipment at the beginning and end of the current and previous financial years, for the consolidated entity, are as follows:

	LEASEHOLD IMP'MENTS \$'000	MOTOR VEHICLES \$'000	PLANT & EQUIPMENT \$'000	OFFICE EQUIPMENT, FURNI- TURE & FITTINGS \$'000	TOTAL CONSOLIDATE ENTITY \$'000
Carrying value at 1 July 2019	762	12	108	659	1,54
Additions	293	-	71	179	54
Depreciation	(358)	(11)	(45)	(283)	(697
Write offs/ assets sold	(53)	-	(10)	(50)	(11:
Foreign currency translation gain / (loss) on fixed assets of overseas subsidiaries	18	1	3	6	2
Carrying value at 30 June 2020	662	2	127	511	1,30
Cost as at 30 June 2020	4,902	144	482	1,932	7,46
Accumulated depreciation at 30 June 2020	(4,240)	(142)	(355)	(1421)	(6,15
Carrying value at 30 June 2020 / 1 July 2020	662	2	127	511	1,30
	100	405	440	047	0.7
Additions  Depreciation	199	105	149	217	67
Write offs / assets sold	(437)	(1)	(70)	(269)	(78
Foreign currency translation gain / (loss) on fixed assets of overseas subsidiaries	(40)	-	(10)	(20)	(7)
Carrying value at 30 June 2021	384	100	196	439	1,11
Cost as at 30 June 2021	4,756	207	527	2025	7,51
Accumulated depreciation at 30 June 2021	(4,372)	(107)	(331)	(1,586)	(6,396
Carrying value at 30 June 2021	384	100	196	439	1,11

## **NOTE 16. LEASES**

	2021 \$'000	2020 \$'000
Right-of-use assets		
Property	11,255	7,994
Plant and Equipment	33	57
Office Equipment	25	33
	11,313	8,084
Lease Liability		
Current	1,778	2,452
Non-current	9,805	6,736
	11,583	9,188

		2021 \$'000	2020 \$'000
		\$ 000	\$ 000
Right-of-use assets			
Property		11,255	7,994
Plant and Equipment		33	57
Office Equipment		25	33
		11,313	8,084
Lease Liability			
Current		1,778	2,452
Non-current		9,805	6,736
		11,583	9,188
(b) Amounts recognised in the income statementt			
(b) Amounts recognised in the income statementt	NOTES	2021 \$'000	2020 \$1000
	NOTES	2021 \$'000	2020 \$'000
Right-of-use asset Depreciation	NOTES	\$'000	\$'000
Right-of-use asset Depreciation Property	NOTES	\$'000	\$'000 2,902
Right-of-use asset Depreciation Property Plant and Equipment	NOTES	\$'000 2,230 42	\$'000 2,902 16
Right-of-use asset Depreciation Property		\$'000 2,230 42 20	\$'000 2,902 16 81
Right-of-use asset Depreciation Property Plant and Equipment Office Equipment	4	\$'000 2,230 42 20 2,292	\$'000 2,902 16 81 2,999
Right-of-use asset Depreciation Property Plant and Equipment Office Equipment Interest expense on lease liabilities		\$'000 2,230 42 20	\$'000 2,902 16 81
Right-of-use asset Depreciation Property Plant and Equipment Office Equipment	4	\$'000 2,230 42 20 2,292	\$'000 2,902 16 81 2,999

(c) Other lease disclosures		
	2021 \$'000	2020 \$'000
Additions to right-of-use assets	9,101	505
Remeasurement of right-of-use assets	(2,535)	(317)
Total cash outflows in relation to lease liabilities	3,758	3,277
Short-term or low value operating lease commitments that do not meet the criteria for capitalisation	24	96

### **NOTE 17. OTHER ASSETS**

	2021 \$'000	2020 \$'000
Investment in production facility	1,828	2,002

The consolidated entity holds a non-controlling interest in a production facility in China. This interest is non-controlling as the consolidated entity does not have power over the investee, is not exposed to variable returns and there is no joint arrangement between the shareholders. While the consolidated entity does have significant influence, it is not entitled to any share of profit or other changes in the net assets of the investee. The investment is therefore carried at cost. The carrying value is reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. There were no such events in the current financial year.

### **NOTE 18. INTANGIBLE ASSETS**

	GOODWILL \$'000	TRADEMARKS \$'000	OTHER INTANGIBLE ASSETS \$'000	TOTAL \$'000
At 1 July 2019				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(36,197)	(437)	(101,979)
Carrying value at 1 July 2019	-	650	-	650
Year ended 30 June 2020				
Amortisation charge	-	(433)	-	(433)
Carrying value at 30 June 2020 / 1 July 2020	-	217	-	217
At 30 June 2020				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(36,630)	(437)	(102,412)
Carrying value at 30 July 2020 / 1 July 2020	-	217	-	217
Year ended 30 June 2021				
Amortisation charge (a)	-	(217)	•	(217)
Carrying value at 30 June 2021	-	-	-	-
At 30 June 2021				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(36,847)	(437)	(102,629)
Carrying value at 30 June 2021	-	-	-	-

### NOTE 18. INTANGIBLE ASSETS (Continued)

### (a) Impairment tests for intangible assets

#### Goodwill

Goodwill was allocated to the consolidated entity's cash-generating units (CGUs) which were determined based on specific businesses / acquisitions. The consolidated entity has carried a provision for impairment against the full cost value of goodwill since before the beginning of the current financial year. In accordance with the accounting policy in Note 37 (j), this provision will never be reversed.

#### Trademarks

The consolidated entity has recognised the cost of various brands over the years as intangible assets. The recoverable amount of these brands is determined based on fair value less costs to sell (FVLCTS), in accordance with AASB 136. In applying the FVLCTS approach, the recoverable amount of the brand is assessed using the "relief from royalty" market based valuation technique.

The carrying value of the consolidated entity's brands has been written down to zero through a combination of amortisation and impairment expense. In accordance with the accounting policy in Note 37 (j), trademarks that have suffered an impairment loss are reviewed for possible reversal of the impairment at each reporting date.

The only brand with a carrying value at the start of the financial year was the Salty Crew trademark, of which the consolidated entity owns 50%. The trademark was considered to have a finite life of 4 years. During the financial year, this trademark become fully amortised, therefore its carrying value is now nil.

### Other intangible assets

Other intangible assets include key-moneys paid to secure retail tenancies in France. The payment is made to the exiting tenant, rather than the landlord, and there is evidence to suggest that there is an active, generally appreciating, market for payment to secure retail tenancies. The asset is measured at cost, less impairments and amortisation over the life of the lease.

### NOTE 19. TRADE AND OTHER PAYABLES

	2021 \$'000	2020 \$'000
Current payables		
Trade creditors	25,408	10,954
Other creditors and accruals	22,010	12,775
	47,418	23,729

### **NOTE 20. PROVISIONS**

	NOTES	2021 \$'000	2020 \$'000
Current Employee entitlements	(a)	2,536	2,114
Non-Current Employee entitlements	(a)	99	57

### (a) Employee entitlements include:

Annual leave and long service leave provisions

The provision for employee entitlements comprises amounts for annual leave and long service leave. Amounts are recognised as a current provision where the consolidated entity does not have the unconditional right to defer settlement. The consolidated entity expects annual leave amounts to be largely paid out within 12 months. The following assumptions were used in measuring the leave provisions for the year ended 30 June 2021:

Expected increase in salaries and wages: 2% - 4% (2020: 3% - 4%)

Expected salaries and wages on-costs: 8% - 18% (2020: 8% - 18%)

In the current financial year, the consolidated entity has reassessed the classification of long service leave balances as current or non-current. As a result, more of the balance is recognised as current. The prior year comparative has been adjusted to reflect a consistent classification, resulting in an increase in current liabilities of \$0.7m, and a corresponding decrease in non-current liabilities.

### Superannuation

The consolidated entity contributes to various industry superannuation fund plans in Australia. The plans operate on an accumulation basis and provide lump sum benefits for members on retirement in addition to death and disablement insurance. The contributions are based on negotiated agreements with employees or employee consolidated entities. Accrued superannuation contributions, along with other accrued labour costs, are included in trade and other payables (Note 19).

### **NOTE 21. OTHER LIABILITIES**

	NOTES	2021 \$'000	2020 \$'000
Non-Current			
US Government Paycheck Protection Program ("PPP")	(a)	-	1,456

(a) In the previous financial year, the consolidated entity applied for and was successful in securing funds as part of the US Government's COVID-19 stimulus package – the Paycheck Protection Program (PPP). Under this program, funds are advanced as a loan which, if certain conditions are met, would be forgiven in part or in full. The consolidated entity received full forgiveness of the monies received in the current financial year, meaning no amounts are required to be repaid. In accordance with AASB 120 Accounting for Government Grants and Disclosure of Government Assistance, the funds received are used to reduce expenses in the current financial year.

### **NOTE 22. CONTINGENT LIABILITIES AND ASSETS**

There were no contingent liabilities or assets existing as at reporting date.

### NOTE 23. COMMITMENTS

	NOTES	2021 \$'000	2020 \$'000
(a) Capital commitments:			
Significant capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:			
Property	(a)	10,500	-
Plant and Equipment	(b)	874	-
		11,374	-
Property		874	

- (a) Relates to the acquisition of a property in Australia that will provide additional warehouse space to supplement the needs of the Australian operation. Settlement is subject to certain conditions by the vendor. If the condition are met, settlement will occur within the next 12 months. The balance owing will be financed through a combination of available cash reserves and borrowings.
- (b) Relates to the fit-out of a new leased head-office and warehouse in North America, which will replace the existing head-office and warehouse. The balance owing will be settled in the next 12 months, financed through available cash reserves.

### **NOTE 24. POST BALANCE DATE EVENTS**

There were no reportable post balance date events.

### NOTE 25. CONTRIBUTED EQUITY

	NOTES	2021 \$'000	2020 \$'000
Paid-up Capital: 41,463,818 (2020: 41,463,818) fully paid ordinary shares	(a)	144,223	144,223

### (a) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. On a show of hands every holder of ordinary shares present at a meeting, in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote. Ordinary shares have no par value and the company does not have a limited amount of authorised capital.

### (b) Capital risk management

The consolidated entity's primary objectives when managing capital is to maximise returns to shareholders, while maintaining a low risk balance sheet. In order to maximise the return to shareholders over the long term, the consolidated entity aims to find the right balance between reinvesting in its brands and operations to drive longer term sales and profitability growth, and providing short term returns to shareholders in the form of dividends. To achieve this balance, the Board calculates dividends payable based on a certain percentage of net profits earned in each financial year. The consolidated entity maintains a low risk balance sheet by keeping a low gearing ratio. Where borrowings are used, they are linked to specific tangible assets, such as receivables, inventory or property, plant and equipment.

The consolidated entity would consider adjusting its capital base to raise capital, or return capital to shareholders, should there be a major transaction that required an adjustment to the capital base of the business. Otherwise, the consolidated entity does not have any policy or plans in place to adjust the Company's capital base.

### **NOTE 26. EARNINGS PER SHARE**

	NOTES	2021 \$'000	2020 \$'000
Basic EPS			
Earnings used in calculation of basic earnings per share (\$'000)		33,271	6,101
The weighted average number of shares on issue during the year used in calculation of basic EPS	25	41,463,818	41,463,818
Basic earnings per share (cents per share)		80.24	14.7
Diluted EPS			
Earnings used in calculation of diluted earnings per share (\$'000)		33,271	6,101
Weighted average number of shares on issue during the year used in calculation of diluted EPS	25	41,463,818	41,463,818
Diluted earnings per share (cents per share)		80.24	14.7

NOTE 27. TREASURY SHARES			
	NOTES	2021 \$'000	2020 \$'000
Treasury shares held by the Employee Share Trust	(a)	(487)	(487)

(a) Treasury shares are shares in Globe International Limited that are held by the Employee Share Trust for the purpose of issuing shares to employees under the consolidated entity's remuneration policies, as outlined in the Remuneration Report, on pages 49 to 59 of the Directors' Report. The total number of shares held as at the end of the financial year was 516,641 (2020: 510,000).

### **NOTE 28. RESERVES**

	NOTES	2021 \$'000	2020 \$'000
Foreign currency translation reserve	(a)	(6,954)	(5,924)
Hedging reserve – cash flow hedge	(b)	526	(83)
Share based payments reserve	(c)	323	323
		(6,105)	(5,684)

(a) Foreign currency translation reserve		
Balance at 1 July	(5,924)	(6,039)
Currency translation differences arising during the year, net of tax	(1,030)	115
Balance at 30 June	(6,954)	(5,924)

Exchange differences arising on translation of foreign controlled entities are taken to the foreign currency translation reserve, as described in Note 37(d). The reserve is recognised in profit and loss if and when the net investment is disposed of.

	2021 \$'000	2020 \$'000
(b) Hedging reserve – cash flow hedges		
Balance at 1 July	(83)	202
Revaluation of outstanding hedges	748	(118)
Transfer to inventory (settled hedges)	118	(289)
Net deferred tax impact	(257)	122
Balance at 30 June	526	(83)

The hedging reserve is used to record gains or losses on hedging instruments that are designated as cash flow hedges and are therefore recognised directly in equity, as described in Note 37 (r). Amounts are recognised in profit and loss when the associated hedged transaction affects profit and loss.

### (c) Share based payments reserve

The share based payments reserve was used to recognise the fair value of performance rights issued but not vested in accordance with the Long Term Incentive Plan, when that plan was operational. The balance in the reserve was generated when the rights issued had market-based vesting conditions. Given the vesting conditions were market-based, the value of the reserve was not subsequently remeasured, even if those rights never vested. More recent rights issued under the Long Term Incentive Plan (LTIP) had non-market based vesting conditions, and as such the amounts charged to reserves were remeasured at each reporting date. There has been no movement in the value of the reserve in the current or the prior period as there are no rights currently on issue as the LTIP is not currently being utilised.

### **NOTE 29. RETAINED PROFITS / (LOSSES)**

	2021 \$'000	2020 \$'000
Balance at 1 July	(93,271)	(93,690)
Adoption of AASB 16 Leases	-	(706)
Net profit for the year attributable to the members of the Company	33,271	6,101
Dividends paid	(7,463)	(4,976)
Retained profits / (losses) at the reporting date	(67,463)	(93,271)

### **NOTE 30. DIVIDENDS**

### Final dividend paid in respect of 2020 financial year

During the year, the Company paid an unfranked final dividend of 6 cents per share, relating to the 2020 financial year.

This dividend amounting to \$2.5 million was paid to shareholders on 18 September 2020 (2019 final dividend: \$2.9 million unfranked).

### Interim dividend paid in respect of 2021 financial year

During the year, the Company paid a fully franked interim dividend of 12 cents per share, relating to the 2021 financial year.

This dividend amounting to \$5.0 million was paid to shareholders on 26 March 2021 (2020 interim dividend: \$2.1 million unfranked)

### Final dividend in respect of 2021 financial year

Since the end of the financial year, the directors have determined that a fully franked final dividend of 20 cents per share will be payable, relating to the 2021 financial year. This dividend, amounting to \$8.3 million, will be paid to shareholders on 16 September 2021 (2020 final dividend: \$2.5 million).

In total, fully-franked dividends of 32 cents per share will be paid to shareholders in respect of the financial year ended 30 June 2021, compared to 11 cents of unfranked dividends paid in relation to the year ended 30 June 2020.

### **NOTE 31. KEY MANAGEMENT PERSONNEL DISCLOSURES**

The names of the directors who have held office at any time during the financial year are:

CHAIRMAN - NON EXECUTIVE DIRECTOR/S	EXECUTIVE DIRECTORS
William Crothers	Stephen Hill
	Peter Hill

### Other Key management personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly during the year:

NAME		POSITION	EMPLOYER
Matthew Hill		Chief Executive Officer	Osata Enterprises Inc.
Jessica Moelands		Chief Financial Officer	Globe International Limited
Gary Valentine		Chief Operating Officer and President - North America	Osata Enterprises Inc.
Matthew Wong		President - Globe Product	Globe International Limited
Jon Moses		President - Australasia	Globe International Limited
Key management personn	el compensatio	I	
Key management personn	el compensation	2021 \$	2020 \$
Key management personn  Short-term employee benefits	•	2021	
	NOTES	2021 \$	\$
Short-term employee benefits	NOTES	<b>2021</b> \$ 7,320,744	<b>\$</b> 4,047,289

	NOTES	2021 \$	2020 \$
Short-term employee benefits	(a)	7,320,744	4,047,289
Post-employment benefits		107,201	102,025
		7,427,945	4,149,314

(a) Short-term employee benefits are comprised predominantly of base salary and short-term incentives, as outlined in the Remuneration Report, on pages 49 to 59 of the Directors' Report. KMP's have the choice to elect to receive a portion of their short-term incentives in shares in lieu of cash, up to a maximum number of shares in any given financial year. Short term incentives have historically been settled in cash and have been accounted for as such and taken as an expense to profit or loss for the 2021 financial year, measured at the total entitlement of \$3.2 million (2020: \$0.2 million).

## **NOTE 32. AUDITORS' REMUNERATION**

	2021 \$	2020 \$
(a) Audit services		
PricewaterhouseCoopers Australia:		
Audit and review of financial reports	252,486	263,132
Overseas PricewaterhouseCoopers firms:		
Audit and review of financial reports	46,206	47,721
	298,692	310,853
(b) Non-audit services		
PricewaterhouseCoopers Australia:		
Taxation services	38,093	32,050
Other advisory services	-	30,000
	38,093	62,050
(c) Non-PricewaterhouseCoopers audit firms		
Audit and review of financial reports	7,193	8,015
	7,193	8,015
Total auditors' remuneration	343,978	380,918

### NOTE 33. RELATED PARTY DISCLOSURES

### (a) Parent entity

The ultimate parent entity of the consolidated entity is Globe International Limited. For financial information relating to the parent, refer to Note 35.

### (b) Subsidiaries

Interests in subsidiaries are set out in Note 34.

### (c) Key Management Personnel

Disclosures relating to directors and key management personnel are set out in Note 31.

### (d) Transactions with related parties

From time to time the consolidated entity may engage in transactions with directors, key management personnel and their related entities where the transaction presents a commercial opportunity for the consolidated entity. Such transactions occur on the condition that they are based on arms- length, or better than arms- length, terms and conditions. Where such transactions are on a fixed contractual basis (such as property lease contracts), approval is required from the independent non-executive Chairman of the board prior to the execution of the contract. Such approval is only granted where management is able to provide evidence that the transaction is commercially relevant and has been made on an arm's length basis. For property leases, such evidence includes independent professional advice with regards to the appropriate valuation of the leased property.

During the year, the following transactions occurred with related parties:

	NOTES	2021 \$	2020 \$
Commercial property lease Payments for office and warehouse rent made to a director related entity		770,522	671,433
Sale and Purchase of inventory and other assets Purchases of inventory from other related party	17	20,166,279	9,558,949
Sales of inventory to a director related entities		150,586	83,037
Purchases of inventory from director related entities		578,819	118,105
Other retail related payments made to director related entities		20,000	100,000
		20,915,684	9,860,091
Salaries and wages paid to parties related to KMPs Payment to casual employees for services performed		55,676	10,332

### NOTE 33. RELATED PARTY DISCLOSURES (Continued)

### (e) Outstanding balances arising from transactions with related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

NOTES	2021 \$	2020 \$
17	4,921,278	1,564,091
	13,256	-
	74,590	15,262
	5,009,124	1,579,353
		17 4,921,278 13,256 74,590

### (f) Terms and conditions

Payments for the purchase of inventory from the other related party are due within 90 days from shipment date.

Rent is paid to the director related entity one month in advance under terms of the lease and is due and payable on the first of every month. In both the current and prior years, due to COVID-19 and in the spirit of the Federal Government's National Cabinet Code of Conduct, LHCF, in good faith, offered the consolidated entity rental reductions. The rental reductions included a combination of rent abatements of between 25% and 50% between 1 March 2020 to 30 September 2021, the deferral of rental payments and the cancellation of the fixed rental increase that was due in February 2020.

Sale of goods to the director related entities are on arms-length terms, and amounts are due 30 days from statement date. Payments for the purchase of inventory and other retail assets from directed related entities are on arms-length terms, and are generally settled within 30 days of invoice. Payments of salaries and wages to director related parties are made in line with relevant employment awards.

### **NOTE 34. SUBSIDIARIES**

The financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in Note 37 (b):

NAME	COUNTRY	OWNERSHIP INTEREST	
		2021 %	2020 %
The Company			
Globe International Limited*	Australia		
Entities under the control of Globe International Ltd			
Hardcore Enterprises Pty Ltd*	Australia	100	100
Entities under the control of Hardcore Enterprises Pty Ltd			
WINT Enterprises Pty Ltd*	Australia	100	100
KIDD Consolidated Pty Ltd*	Australia	100	100
Globe International Nominees Pty Ltd*	Australia	100	100
Globe International (NZ) Ltd	New Zealand	100	100
PSC Skateboarding Pty Ltd*	Australia	100	100
Osata Enterprises, Inc.	United States	100	100
Globe Europe SAS	France	100	100
Entities under the control of PSC Skateboarding Pty Ltd			
CASE Enterprises Pty Ltd*	Australia	100	100
Entities under the control of Osata Enterprises, Inc.			
Diaxis LLC	United States	100	100
Chomp Inc	United States	100	100
Project Snack, Inc. **	United States	100	100
Entities under the control of Globe International Nominees Pty Ltd			
Globe International (Asia) Limited	Hong Kong	100	100

<sup>\*</sup> Party to Deed of Cross Guarantee dated 29 June 2001 - relief from preparing financial statements obtained under ASIC Class Order 98/1418.

<sup>\*\*</sup> Name of entity changed during the previous financial year. Previously named "Dwindle, Inc".



### **NOTE 35. PARENT ENTITY FINANCIAL INFORMATION**

### (a) Summary financial information

The individual financial statements for the parent entity show the following aggregate amounts:

		2021 \$'000	2020 \$'000
Bala	ance sheet		
	Current assets	54,154	33,644
	Total assets	92,723	75,194
	Current liabilities	23,000	15,148
	Total liabilities	23,837	16,345
	Shareholders equity		
	Issued capital	144,223	144,223
	Treasury shares	(487)	(487)
	Reserves	762	231
	Profit reserves	33,551	23,595
	Accumulated losses	(108,713)	(108,713)
	Total Equity	69,336	58,849
Stat	tement of comprehensive income		
	Net profit for the year before tax	24,901	9,272
	Net profit for the year after tax	17,419	6,530
	Total comprehensive income	17,950	6,239

## (b) Guarantees entered into by the parent entity

The parent entity has not extended any guarantees on behalf of its subsidiaries, with the exception of the cross guarantee given by Globe International Limited to its 100% owned Australian subsidiaries, as described in Note 36 *Deed of Cross Guarantee*.

(c) Contingent liabilities and contractual commitments for the acquisition of property, plant or equipment. The parent entity did not have any contingent liabilities or contractual commitments for the acquisition of property, plant or equipment as at 30 June 2021 or 30 June 2020.

### **NOTE 36. DEED OF CROSS GUARANTEE**

A deed of cross guarantee between Hardcore Enterprises Pty Ltd, WINT Enterprises Pty Ltd, Globe International Nominees Pty Ltd, CASE Enterprises Pty Ltd, KIDD Consolidated Pty Ltd, PSC Skateboarding Pty Ltd ("the subsidiaries") and Globe International Limited was entered into on 29 June 2001 and relief was obtained from preparing financial statements for the subsidiaries under ASIC Class Order 98/1418. This relief continues under ASIC Corporations (Wholly-owned Companies) Instrument 2016/785 which repealed ASIC Class Order 98/1418. Under the deed each entity guarantees to support the liabilities and obligations of the others. The income statement and balance sheet for the closed consolidated entity, which is also the extended closed consolidated entity, comprising Globe International Limited and the subsidiaries is as follows:

INCOME STATEMENT	2021 \$'000	2020 \$'000
Revenue from operations	127,124	78,308
Changes in inventories of finished goods and work in progress	16,652	(6,196)
Inventories purchased	(75,920)	(33,811)
Variable selling expenses	(8,325)	(4,650)
Other sales, distribution and administration expenses	(19,492)	(18,311)
Employee benefits expense	(14,358)	(9,036)
Depreciation, amortisation and impairment expense	(1,385)	(1,715)
Finance costs	(104)	(316)
Profit before income tax	24,192	4,273
Income tax benefit / (expense)	(7,334)	(1,372)
Net profit after tax	16,858	2,901

# NOTE 36. DEED OF CROSS GUARANTEE (continued)

BALANCE SHEET	2021 \$'000	2020 \$'000	
ASSETS			
Current assets			
Cash and cash equivalents	13,050	13,065	
Trade and other receivables	11,677	9,123	
inventories	26,732	9,865	
Prepayments	2,068	1,591	
Derivative financial instruments	627	-	
Total current assets	54,154	33,644	
Non current assets			
Trade and other receivables	10,248	11,285	
Property, plant and equipment	507	387	
Right-of-use assets	871	1,983	
Intangibles	-	217	
Other assets	16,767	16,767	
Deferred tax assets	631	1,928	
Total non current assets	29,024	33,567	
Total assets	83,178	66,211	
LIABILITIES			
Current liabilities			
Trade and other payables	17,758	12,459	
Lease liabilities	730	1,068	
Current tax liabilities	2,737	-	
Derivative financial instruments	-	131	
Provisions	1,727	1,441	
Total current liabilities	22,952	15,099	
Non current liabilities			
Lease liabilities	288	1,141	
Provisions	99	57	
Total non current liabilities	387	1,198	
Total liabilities	23,339	16,297	
NET ASSETS	59,839	49,914	
Emile.			
Equity  Contributed equity	144,223	144,223	
Treasury Shares	(487)		
Reserves	(487)	(487) 231	
Retained losses and accumulated profit reserves	(84,660)	(94,053)	
TOTAL EQUITY	59,839	49,914	

#### NOTE 37. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the consolidated entity, consisting of Globe International Limited and its subsidiaries.

#### (a) Basis of Preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. Globe International Limited is a for-profit entity for the purpose of preparing the financial statements. The financial statements have been prepared on the basis that the consolidated entity's business is a going concern.

#### Compliance with IFRS

The consolidated financial statements of Globe International Limited also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Adoption of standards

The consolidated entity has adopted all relevant applicable standards that were effective for the financial year ended 30 June 2021. The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

#### (b) Principles of Consolidation

#### (i) Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Globe International Limited as at 30 June 2021 and the results of all subsidiaries for the year then ended. Globe International Limited and all its subsidiaries together are referred to in this financial report as the consolidated entity.

Subsidiaries are all entities over which the consolidated entity has control. The consolidated entity controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the consolidated entity (refer Note 37 (k)). All inter-company balances and transactions between entities in the consolidated entity, including any unrealised profits or losses, have been eliminated on consolidation.

#### (ii) Employee Share Trust

The consolidated entity has formed a trust to administer the consolidated entity's Executive Incentive Plans which may be settled in shares. The trust is consolidated as the substance of the relationship is such that the trust is controlled by the consolidated entity. Shares held by the trust were all purchased on-market, are disclosed as Treasury Shares, and the acquisition value is deducted from equity.

#### (c) Income Tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the income tax rate for each jurisdiction adjusted by:

- changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements;
- the utilisation or derecognition of tax assets associated with net operating losses, temporary differences and foreign tax credits;
- prior year adjustments between the tax provided and the tax return ultimately lodged; and
- provisions for estimated tax liabilities in relation to on-going tax audits or disputes with tax authorities.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or liability.

#### (c) Income Tax (continued)

No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities shall be set off if, and only if:

- (a) there is a legally recognised right to set off current tax assets and liabilities, and
- (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either:
  - i. the same taxable entity, or
  - ii. different taxable entities which intend to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

# (d) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each entity of the group are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is Globe International Limited's functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income state ment, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

#### (iii) Group companies

The assets and liabilities of overseas controlled entities are translated into Australian currency at rates of exchange current at balance date, while its revenues and expenses are translated at average exchange rates during the year. Exchange differences arising on translation are taken directly to foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is sold or borrowings are repaid, a proportionate share of such exchange differences are recognised in the income statement as part of the gain or loss on sale.

#### (e) Revenue recognition

Revenue from the sale of goods is recognised when control of the goods has been transferred to the customer and the customer has accepted the product. For wholesale transactions, this occurs when goods have been delivered to a customer pursuant to a sales order. A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. For retail transactions, this occurs when the transaction is processed at the point of sale and payment is received.

The amount of revenue to be recognised is based on the consideration the consolidated entity received or expects to receive in exchange for its goods. Amounts disclosed as revenue are net of invoiced discounts, goods and services tax (GST) and other sales taxes and expected future retail returns and wholesale credit notes and rebates. A liability (included in trade and other payables) is recognised for expected credit notes and returns. Revenue is recognised to the extent it is highly probable there will not be a significant reversal of revenue. The validity of this assumption and the estimated amount of credit notes and returns is reassessed at each reporting date.

Royalty revenue is recognised in the period in which underlying sales are made by the licensee. Interest revenue is recognised on a proportional basis using the effective interest rate method.

### (f) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer ("CEO").

#### (g) Borrowing Costs

Borrowing costs are recognised as expenses in the period in which they are incurred and include interest on bank overdrafts, receivables financing facilities and any other short or long term borrowings.

#### (h) Leases

The consolidated entity leases various offices, warehouses, retail stores, equipment and cars. Rental contracts are typically made for fixed periods of 3 to 8 years, but may have extension options available beyond this point. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

Where the consolidated entity has entered into a lease contract for the right to control the use of an asset over the lease term, the present value of future lease commitments is recognised as a liability on the balance sheet at commencement date, with the corresponding asset recognised as a right-of-use asset.

The lease liability represents the present value of the expected future lease payments, discounted at the consolidated entity's regional external borrowing rates. To determine the value of expected future lease payments, the consolidated entity considers:

- The lease term, which includes the non-cancellable period of the lease plus any options available that the consolidated entity is reasonably certain to exercise; and
- Those lease payments which must be factored into the value of the liability, including:
  - Fixed payments, net of any lease incentives receivable;
  - Variable lease payments that are based on an index or a rate; and
  - Payment of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Each lease payment is allocated between the liability and finance costs. Any change to the valuation of the future lease payments (due to change in discount rate, variable lease payments based on an index or rate, or the lease term) results in the re-measurement of both the lease liability and the right-of-use asset.

The right-of-use assets are classified as leases of property or plant and equipment and are carried at cost less accumulated depreciation and impairment loss. The assets are depreciated on a straight-line basis over the shorter of the asset's useful life and the lease term.

Where leases are short term or where the underlying asset is of low value, we have elected to not apply the requirements of AASB 16 and as such, amounts are expensed as incurred.

### (i) Government grants

eGovernment grants are recognized in the income statement as received, and disclosed as a reduction of the associated costs that they are intended to compensate. The cash is recognised in the cash flow statement as received, and disclosed against the cash outflows that they are intended to compensate.

## (j) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation, and other assets, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is determined based on either fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are consolidated at the lowest levels for which there are separately identifiable cash flows (cash generating units). Non-financial assets other than goodwill that have suffered an impairment loss are reviewed for possible reversal of the impairment at each reporting date.

#### (k) Business Combinations

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired. Consideration transferred for the acquisition of a subsidiary comprises the fair value of the assets transferred; liabilities incurred; equity instruments issued; the fair value of any contingent asset or liability; and the fair value of any pre-existing equity instruments in the subsidiary. Acquisition related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the consolidated entity's share of the identifiable net assets acquired is recorded as goodwill. If the consideration is less than the fair value of the net identifiable assets of the subsidiary acquired, the difference is recognised directly in profit and loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

# (I) Cash and cash equivalents

For the purpose of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, net of bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

# (m) Trade and other receivables

Trade receivables are initially recognised at fair value, and subsequently measured at amortised cost, less a loss allowance. Trade receivables are principally on 30 to 60 day terms. Cash flows relating to trade receivables are generally not discounted as the effect of discounting is immaterial. Other receivables consist of amounts receivable under a factoring arrangement and amounts due under license agreements and other arrangements.

The consolidated entity applies the AASB 9 simplified approach to measuring expected credit losses which applies a lifetime expected loss allowance against all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on payment profiles of sales over a period of 36 months before reporting date and the corresponding credit losses experienced within the reporting period. The historical loss rates are adjusted, where required, to reflect current and forward looking information on macroeconomic factors affecting the ability of the customer to settle the receivable. The consolidated entity has identified industry conditions and country by country macro-economic factors as the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these.

Due to the nature of the impairment loss, management judgement is required to estimate the value of the provision - as outlined in Note 37 (ae). The amount of the loss allowance is recognised in the income statement.

#### (n) Inventories

Raw materials, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct material, direct labour and an appropriate proportion of variable expenditure (including freight costs and duties). Cost comprises the cost of purchase, the cost of conversion and other costs incurred in bringing the goods to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business less estimated selling costs. A provision for inventory is included to write down the value of inventory to net realisable value, when required. Management judgement is used to estimate the value of the provision – as outlined in Note 37 (ae). The amount of the provision is recognised in the income statement.

#### (o) Other assets

Other assets relate to a non-controlling investment in a production facility. The asset was initially recognized at fair value plus transaction costs and is subsequently measured at fair value unless the fair value cannot be reliably measured, in which case they are carried at cost less impairment losses. Other assets are assessed for impairment at each balance date on a forward looking basis. A significant or prolonged decline in the future benefit to be recovered from the asset is considered as an indicator that the asset is impaired. Impairment losses on other assets are recognised directly in the income statement.

# (p) Property, plant and equipment

Property, plant and equipment are carried at historical cost less accumulated depreciation or amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. All subsequent costs, including repairs and maintenance, are expensed as incurred.

Depreciation on plant and equipment is calculated using the straight line method to allocate cost, net of the residual value, over estimated useful lives as follows:

CLASS OF ASSET	USEFUL LIFE	CLASS OF ASSET	USEFUL LIFE
Land	Infinite life	Plant & Equipment	4-10 years
Buildings	25 - 40 years	Office Equipment, Furniture and Fittings	4-10 years
Leasehold Improvements	Period of Lease	Computer Equipment	3 years
Motor Vehicles	7-12 years		

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 37 (j)). Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement.

#### (q) Intangible assets

Trademarks that have a finite useful life are carried at cost less accumulated amortisation and impairment losses. Amortisation is calculated using the straight line method to allocate the cost of trademarks and licences over their estimated useful lives, which vary from 1 to 15 years. Where the consolidated entity has a partial ownership in a trademark, it recognises its share in that trademark to the extent of the amount invested.

Trademarks that have an indefinite useful life are carried at cost less impairment losses. These assets are assumed to have nil tax cost bases, unless specific deductions are available. These assets are tested for impairment annually, or more frequently if events or changes in circumstances indicate that an asset may be impaired (Note 37 (j)).

#### (r) Derivatives

Derivatives are initially recognised at fair value on the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The consolidated entity designates certain derivatives as hedges of highly probable forecast transactions (cash flow hedges).

At the inception of the hedge relationship, the consolidated entity documents the economic relationship between hedging instruments and hedged items including whether changes in the cash flows of the hedging instrument are expected to offset changes in the cash flows of the hedged item. It documents its risk management strategy for undertaking various hedge transactions and its assessment of whether the designated derivatives have been, and will continue to be, highly effective.

Hedge effectiveness is determined at the inception of the hedge relationship, and through periodic prospective effectiveness assessments to ensure that an economic relationship exists between the hedged item and hedging instrument. For hedges of foreign currency purchases, the consolidated entity enters into hedge relationships where the critical terms of the hedging instrument match exactly with the terms of the hedged item, so the assessment of effectiveness is made on a qualitative basis.

The fair values of various derivative financial instruments used for hedging purposes are disclosed in Note 11. Movements in the hedging reserve in shareholders' equity are shown in Note 28. The credit risk and foreign exchange risk exposures associated with these instruments is discussed in Note 1.

### Cash Flow hedges that qualify for hedge accounting

When forward contracts are used to hedge forecast transactions, the consolidated entity generally designates the full change in fair value of the forward contract (including forward points) as the hedging instrument. Gains or losses relating to the effective portion of the change in fair value of the forward contract are recognised in the cash flow hedge reserve within equity. The gain or loss relating to the ineffective portion, if any, is recognised immediately in the income statement. Ineffectiveness may arise if the timing or value of the forecast transaction changes significantly from what was originally estimated.

Amounts accumulated in equity are reclassified in the periods when the hedged item will affect profit or loss. As the consolidated entity's cash flow hedges all relate to non-financial assets (inventory), the gains and loss previously deferred in equity are transferred from equity and are included in the measurement of the initial cost of that inventory. They are subsequently transferred to profit and loss upon the sale of that inventory.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at the time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

# Derivatives that do not qualify for hedge accounting

Certain derivative instruments may not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

# (s) Trade and other payables

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year which are unpaid. The amounts that are unpaid are generally payable within 30 – 90 days of recognition.

# (t) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest rate method. Borrowings are classified as current liabilities unless the consolidated entity has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date, in which case the amounts are classified as non-current liabilities.

#### (u) Provisions

Provisions are recognised when the consolidated entity has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are recognised at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. Where an estimate of the likely obligation is not possible, the value of the provision may be calculated based on the weighted probability of the potential outcomes. The discount rate used to determine the present value reflects the current market assessments of the time value of money and the risks specific to the liability. Where relevant, the increase in the provision due to the passage of time is recognised as interest expense.

#### (v) Employee Benefits

Employee benefits expense includes all amounts paid directly to employees, including base salaries and wages, allowances, incentives and any paid leave, and the on-costs associated with those payments. In addition, it includes any non-monetary benefits that are provided directly to, or on behalf of, employees. In Australia, on-costs include contributions made to various accumulating employee superannuation funds. All superannuation costs are charged as expenses when incurred. The consolidated entity does not contribute to any defined benefit funds.

Liabilities for salaries and wages, including non-monetary benefits, are recognised as outlined below:

#### Salaries and wages

Liabilities for any outstanding salaries and wages, on-costs and any non-monetary benefits, are recognized as payables.

#### Annual leave and sick leave

Liabilities for annual leave are recognised as provisions in respect of employee's services up to the reporting date and are measured at the nominal value of amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable. The consolidated entity has no accumulated sick leave liabilities.

### Long Service Leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by Australian employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period of high-quality corporate bonds with terms and currencies that match, as closely as possible, the estimated future cash outflows.

#### Superannuation

The consolidated entity makes contributions to various accumulating employee superannuation funds, or foreign equivalent funds, which are charged as expenses when incurred. The consolidated entity does not contribute to any defined benefit funds.

#### Short-term incentive plans

The consolidated entity recognises a liability and an expense for bonuses payable under various short-term incentive plans. Short term incentive plans are generally based on the achievement of targeted performance levels set at the beginning of each financial year. Further information relating to the incentive plans for executives is included in the Remuneration Report which is set out on pages 49 to 59 of the Directors' Report. The consolidated entity recognises a liability to pay short term incentives when contractually obliged based on the achievement of the stated performance levels, where there is a past practice that has created a constructive obligation, or where the amount of the STI payable has been determined prior to the end of the financial year.

# (w) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. If the entity acquires its own equity instruments as the result of a share buy-back, those instruments are deducted from equity and the associated shares are cancelled. No gain or loss is recognised in the profit and loss and the consideration paid including any directly attributable incremental costs, net of tax, is recognised directly in equity.

### (x) Earnings per share

Basic earnings per share

Basic earnings per share is determined by dividing the operating profit after income tax by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

# (y) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at balance date.

### Z) Goods and services tax ("GST")

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of the acquisition of the asset or part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the taxation authority is included within other receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority, are presented as an operating cash flow.

## (aa) Rounding of amounts

The Company has applied relief available under ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 and accordingly amounts in the financial report have been rounded off to the nearest one thousand dollars or, in certain cases, to the nearest dollar.

# (ab) Comparative figures

Where required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year. In addition, where reclassifications have been made in the current year, the prior year comparatives have been adjusted for consistency where the change is not material.

# (ac) Parent entity financial information

The financial information for the parent entity, Globe International Limited, disclosed in Note 35 has been prepared on the same basis as the consolidated financial statements, except as set out below:

(i) Investments in subsidiaries Investments in subsidiaries are accounted for at cost less impairment losses.

# (ii) Accumulated profits reserves

Annual profits are held in separate accumulated profits reserves, rather than being off-set against retained earnings. Dividends are paid out of the accumulated profits reserves.

# (iii) Tax consolidation legislation

Globe International Limited and its wholly-owned Australian controlled entities implemented the tax consolidation legislation as at 1 July 2003. The head entity, Globe International Limited, and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a stand-alone tax payer in its own right.

In addition to its own current and deferred tax amounts, Globe International Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

#### (ac) Parent entity financial information (continued)

On adoption of the tax consolidation legislation, the entities in the tax consolidated group entered into a tax sharing agreement which, in the opinion of the directors, limits the joint and several liability of the wholly-owned entities in the case of a default by the head entity, Globe International Limited.

The entities have also entered into a tax funding agreement under which the wholly-owned entities fully compensate Globe International Limited for any current tax payable assumed and are compensated by Globe International Limited for any current tax receivable and deferred taxes relating to unused tax losses or unused tax credits that are transferred to Globe International Limited under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' financial statements. The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year Assets or liabilities arising under tax funding agreements within the tax consolidated group are recognised as amounts receivable or payable to other entities in the consolidated entity. Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

#### (ad) New and amended accounting standards

There are no new or amended accounting standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

#### (ae) Critical Accounting estimates

Accounting estimates are assumptions that are used to determine the financial performance and position at a point in time. These estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events, that may have a financial impact on the entity and that are believed to be reasonable under the circumstances. Included below are details of significant management estimates and assumptions.

#### (1) Estimates and assumptions with potentially material impacts on the financial statements in future periods

i. Estimates of credit loss allowance against trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less loss allowance. The loss allowance is raised upon recognition of a trade receivable which is an estimate of the expected credit loss for that balance. A combination of accounting policy and management judgement is used to estimate the value of the loss allowance.

- Initially, each receivable is classified individually or collectively based on shared credit risk characteristics and the days past due. This includes the grouping of all receivables which are considered "bad", which carry a credit loss allowance of 100% of the value of the receivable.
- In line with the application of the AASB 9 simplified approach, the consolidated entity then applies a lifetime expected loss allowance against all other receivables. The expected loss allowance is based on historical credit loss rates, and is subject to change from year to year. Currently the rates are between 0.5% and 25%, depending on the days past due.
- Management judgement is then used to determine whether the loss allowance required against each group of accounts or an individual account, if applicable, should be adjusted to reflect current and forward looking factors. Management uses a number of factors to assess this, including recent communication with the customer, the age of the receivable, the presence of and adherence to payment plans, external information with regards to the financial viability of the customer and general market conditions within the industry and or the economic region in which the customer resides. In the prior period, additional provisions were raised due to the uncertainty caused by COVID-19. In the current period, these additional provisions have been reduced but they remain to reflect the on-going COVID-19 related uncertainties, as well as the consolidated entity's overall exposure to credit risk due to the significant growth in revenues and trade receivables in the current financial year.

(ae) Critical Accounting estimates (continued)

# (1) Estimates and assumptions with potentially material impacts on the financial statements in future periods (continued)

ii. Estimates of the provision for inventories

Inventories are valued at the lower of cost and net realisable value. A provision for inventory is included to write down the value of inventory to net realisable value, when required. The provision is calculated based on the consolidated entity's accounting policy which states that inventory of a certain age must have a specific provision against it – the level of provisioning increases as the age of the inventory increases. Inventory ageing is based on the last selling season in which the inventory was available for sale. This policy is determined based on historical levels of inventory obsolescence. In addition to the provision calculated based on the policy, management judgement is required to adjust the provision based on known market factors. For example, where there is significant excess inventory in a certain category, or a particularly poor selling style or colourway, management may determine that an extra provision (over and above the policy) is required to reflect the heavier discounting than normal which may be required to clear that inventory.

#### (2) Changes in accounting estimates

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. In the current period, the estimated useful life of certain fixed assets was reassessed due to a change in the end-of-lease date. This change in estimate resulted in an increase in a \$0.2m increase in depreciation in the current year.



# **DIRECTORS' DECLARATION**

In the directors' opinion:

- (a) the financial statements and notes, as set out on pages 62 to 117, and remuneration disclosures on pages 49 to 59, are in accordance with the Corporations Act 2001, including;
  - (a) complying with Accounting Standards and the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - (b) giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2021, and of their performance for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
  - at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed consolidated entity identified in Note 36 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in Note 36.

The directors draw attention to Note 37 (a) to the financial statements, which includes a statement of compliance with International Financial Reporting Standards, as issued by the International Accounting Standards Board.

This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the *Corporations Act 2001* for the financial reporting period ending 30 June 2021.

This declaration is made in accordance with a resolution of the Board of Directors pursuant to section 295(5) of the *Corporations Act 2001*.

Dated 18 August 2021

William Crothers Chairman



# Independent auditor's report

To the members of Globe International Limited

# Report on the audit of the financial report

# Our opinion

In our opinion:

The accompanying financial report of Globe International Limited (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2021 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

# What we have audited

The Group financial report comprises:

- the balance sheet as at 30 June 2021
- the statement of comprehensive income for the year then ended
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- the income statement for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies
- the directors' declaration.

# Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Independence

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

# PricewaterhouseCoopers, ABN 52 780 433 757

2 Riverside Quay, SOUTHBANK VIC 3006, GPO Box 1331, MELBOURNE VIC 3001 T: 61 3 8603 1000, F: 61 3 8603 1999, www.pwc.com.au

# Our audit approach

An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the Group, its accounting processes and controls and the industry in which it operates.



# Materiality Audit scope Key audit matters

- For the purpose of our audit we used overall Group materiality of \$2.3 million, which represents approximately 5% of the Group's profit before related income tax expense.
- We applied this threshold, together with qualitative considerations, to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial report as a whole.
- We chose Group profit before related income tax expense because, in our view, it is the benchmark against which the performance of the Group is most commonly measured.
- We utilised a 5% threshold based on our professional judgement, noting it is within

- Our audit focused on where the Group made subjective judgements; for example, significant accounting estimates involving assumptions and inherently uncertain future events.
- We conducted an audit of the financial information of the Australian and North American reporting units given their financial significance to the Group as described in note 2 of the financial report.
- A component auditor
   operating under instruction
   performed an audit of the
   financial information of the
   European reporting unit. We
   determined the level of
   involvement required from us
   to conclude whether sufficient
   audit evidence had been
   obtained. Our involvement
   included issuing detailed

- Amongst other relevant topics, we communicated the following key audit matters to the Audit and Risk Committee:
  - Inventory valuation
  - Accounts receivable valuation
- These are further described in the Key audit matters section of our report.

the range of commonly acceptable thresholds.

instructions and holding discussions with the component auditors to understand key audit risks and findings.

# Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context.

## Key audit matter

# **Inventory valuation** (Refer to note 13) [\$48.1m]

Inventory represents the largest asset on the balance sheet (\$48.1 million) as at 30 June 2021, and is presented net of an inventory provision of \$0.7 million. Inventory is held at the Group's or third party warehouses or is in transit.

We considered this a key audit matter as the Group operates in an industry where fashion changes and trends are volatile. The future performance of individual brands is inherently judgemental due to the uncertainty of their position and popularity in the market. Whilst overall gross margins are positive, judgement and estimation are required by the Group to identify inventory that may not be saleable or that may need to be discounted below cost to sell.

# How our audit addressed the key audit matter

To assess the valuation of inventory with regards to provisioning, we performed the following procedures amongst others:

- Selected a sample of inventory items held at 30 June 2021 and examined the relevant sales invoices post year-end to determine whether any items were sold below cost price.
- Tested the accuracy of the ageing in the Group's inventory product-by-season report by comparing a sample of product lines to the Group's seasonal marketing catalogue.
- Recalculated the percentages applied to the aged categories of inventory and compared these to the Group's inventory provisioning policy.
- Compared prior year sales to the current year sales by brand. Where there was a decline in sales performance for a brand, we assessed whether relevant inventory items were included within the inventory provision analysis.
- Held discussions with management to determine whether any plans to discontinue or sell individual product lines had been considered in calculating the inventory provision.

# Accounts receivable valuation (Refer to note 12) [\$26.3 million]

The Group had trade receivables of \$26.3 million as at 30 June 2021, which is presented in the balance sheet net of a loss allowance of \$2.0 million.

The Group's customer base is made up of both large customers and small to medium sized retailers who are spread across different geographical regions. The retail market in which the Group's customers operate is highly competitive.

Continued restrictions implemented by governments in response to the ongoing COVID-19 pandemic and the associated economic conditions increase the level of uncertainty in determining the recoverability of the Group's receivables.

We considered the valuation of receivables to be a key audit matter as judgement is required by the Group in determining the loss allowance on receivables based on the Group's assessment of the ability of customers to pay their outstanding balances. To assess the valuation of receivables we performed the following procedures amongst others:

- Tested the accuracy of the trade receivables ageing report by agreeing a sample of outstanding invoices captured in the report to the corresponding sales invoice.
- Recalculated the loss allowance to determine whether it had been calculated in accordance with the Group's policy.
- Analysed and compared the aging profile for each significant reporting unit to the corresponding ageing profile for the prior year to identify any deterioration in the overall ageing of trade receivables.
- Compared total accounts receivable written off in the current year against the loss allowance recorded in the prior year to assess the accuracy of the impairment policy.
- Traced a sample of outstanding receivables at 30 June 2021 to payments received after year-end. Where any balances remained unpaid, we considered whether they were recoverable by examining the aging of these items and assessing historic payment terms.

# Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon. Prior to the date of this auditor's report, the other information we obtained included the Directors' Report. We expect the remaining other information to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express an opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information not yet received, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action to take.

# Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:  $https://www.auasb.gov.au/admin/file/content102/c3/ar1\_2020.pdf. This description forms part of our auditor's report.$ 

# Report on the remuneration report

# Our opinion on the remuneration report

We have audited the remuneration report included in pages 49 to 59 of the directors' report for the year ended 30 June 2021.

In our opinion, the remuneration report of Globe International Limited for the year ended 30 June 2021 complies with section 300A of the *Corporations Act 2001*.

# Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of *the Corporations Act 2001*. Our responsibility

is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Pricewalulan Cosp

PricewaterhouseCoopers

Jon Roberts Partner

Melbourne 18 August 2021

#### THE INFORMATION SET OUT BELOW WAS APPLICABLE AT 27 AUGUST 2021

TOP 20 SHAREHOLDERS	NUMBER OF FULLY PAID ORDINARY SHARES	PERCENTAGE OF ISSUED SHARES
MR STEPHEN DAVID HILL	12,675,549	30.57%
MR PETER JOHN HILL	12,436,009	29.99%
MR MATTHEW PATRICK HILL	3,495,965	8.43%
POLY TOWN PTY LTD	2,436,022	5.88%
LAWN VIEWS PTY LTD	963,000	2.32%
BOND STREET CUSTODIANS LIMITED	720,500	1.74%
CPU SHARE PLANS PTY LTD	516,641	1.25%
BOW LANE NOMINEES PTY LTD	403,736	0.97%
DOG FUNDS PTY LTD	353,973	0.85%
GOTTERDAMERUNG PTY LIMITED	313,512	0.76%
BOXER INVESTMENTS PTY LTD	262,000	0.63%
LLIENO PTY LTD	251,573	0.61%
NOBSF PTY LTD	246,408	0.59%
MARTEHOF PTY LTD	239,000	0.58%
VELKOV FUNDS MANAGEMENT PTY LTD	230,950	0.56%
ARMAFORCE PTY LTD	221,150	0.53%
MR MICHAEL FILIPOVIC	200,000	0.48%
MR MICHAEL FILIPOVIC & MRS ROSETTA FILIPOVIC	200,000	0.48%
MR JESSE CONNERY HILL	188,253	0.45%
GARACHI PTY LTD	160,968	0.39%
TOTAL TOP 20	36,515,209	88.07%
TOTAL ISSUED CAPITAL	41,463,818	100.00%
SUBSTANTIAL SHAREHOLDERS		
MR STEPHEN DAVID HILL	12,675,549	30.57%
MR PETER JOHN HILL	12,436,009	29.99%
MR MATTHEW PATRICK HILL	3,495,965	8.43%
POLY TOWN PTY LTD	2,436,022	5.88%
DISTRIBUTION OF HOLDINGS	NUMBER OF HOLDERS	NUMBER OF SHARES
1-1000 shares	381	150,083
1001-5000 shares	273	647,284
5001-10,000 shares	52	409,058
10,001 - 100,000 shares	78	2,558,923
100,001 - and over shares	29	37,698,470
TOTAL	813	41,463,818

The number of security holders holding less than a marketable parcel is 35 and they hold 514 securities

### **UNQUOTED EQUITY SECURITIES**

The Company has no unquoted securities at the date of this report.

#### ANNUAL REPORT

The Company has elected to distribute its Annual Report online, by making it available on its website at: www.globecorporate.com. Hard copies of the Annual Report will only be sent to those shareholders who have elected to receive one.

# YOU CAN DO SO MUCH MORE ONLINE

Did you know that you can access – and even update – information about your holdings in Globe International Limited via the internet?

You can access your information securely online via our share registry website: www.linkmarketservices.com.au using your Securityholder Reference Number (SRN) or Holder Identification Number (HIN) as well as your surname (or company name) and postcode (must be the postcode recorded on your holding record).

It's fast and it's easy. You can:

- Check your current and previous holding balances
- Choose your preferred annual report option
- Update your address details
- Update your bank details
- Confirm whether you have lodged your Tax File Number (TFN), Australian Business Number (ABN) or exemption
- Enter your email address and update your communications preferences
- Subscribe to email announcements
- Check transaction and dividend history
- Check the share prices and graphs
- Download a variety of instruction forms.

## Don't miss out on your dividends;

Dividend cheques that are not banked are required to be handed over to the State Trustee under the Unclaimed Monies Act, so you are reminded to bank cheques immediately.

# Better still, why not have us bank your dividend payments for you?

How would you like to have immediate access to your dividend payments? Your dividend payments can be credited directly into any nominated bank, building society or credit union account in Australia. Not only can we do your banking for you dividends paid by direct credit can reach your account as cleared funds, allowing you to access them on the payment date.

#### Contact Information

You can contact the Share Registry by phone, email, in person, or in writing:

Link Market Services Limited Locked Bag A14 Sydney South NSW 1235 Telephone (within Australia): 1300 55 44 74

International: +61 2 8280 7111 Facsimile: +61 3 9287 0303

Email: registrars@linkmarketservices.com.au



COMPANY PARTICULARS | 2021

# **GLOBE**

**DIRECTORS** 

William Crothers Chairman & Independent Non-Executive Director

Stephen Hill Executive Director and Founder
Peter Hill Executive Director and Founder

#### **SENIOR MANAGEMENT**

Matt Hill Chief Executive Officer
Jessica Moelands Chief Financial Officer

Gary Valentine Chief Operating Officer / President North America

Jon Moses President Australasia
Matt Wong President Global Product

#### PRINCIPAL REGISTERED OFFICE

1 Fennell Street

Port Melbourne VIC 3207

Australia

Tel: +61 3 8534 9999 Fax: +61 3 8534 9955

#### **COMPANY SECRETARY**

Gerhard Correa

1 Fennell Street

Part Malbaurna VIC (

Port Melbourne VIC 3207

Australia

Tel: +61 3 8534 9999 Fax: +61 3 8534 9955

## SHARE REGISTRY

Link Market Services Limited Tower 4, 727 Collins Street Melbourne VIC 3008

Tel: 1300 554 474 Tel: +61 2 8280 7111 Fax: +61 2 9287 0303

www.linkmarketservices.com.au

#### **AUDITORS**

PricewaterhouseCoopers 2 Riverside Quay Southbank VIC 3006

# **CORPORATE WEBSITE**

www.globecorporate.com

## STOCK EXCHANGE LISTINGS

Globe International Ltd shares are listed on the Australian Securities Exchange. Ticker: GLB









PRINTED ON ECOSTAR+ 100% RECYCLED PAPER STOCK DOWNLOAD THE ONLINE VERSION BETTER FOR THE ENVIRONMENT: globecorporate.com/investors/#annualreports

globecorporate.com

