

## **INVESTOR PRESENTATION TO SHARECAFÉ SMALL CAPS WEBINAR**

Friday 10 September 2021, 12.30pm (AEDT)

Adelaide, Australia, 9 September 2021: Australian hi-tech company Micro-X Ltd (ASX:MX1) (Micro-X or the Company), a leader in cold cathode x-ray technology for health and security markets globally, announces that the Company's CEO and Managing Director, Peter Rowland, will be presenting at the ShareCafé Small Cap "Hidden Gems" webinar at 12.30pm on Friday 10 September 2021 (AEDT).

Micro-X CEO and Managing Director, Peter Rowland, will provide the attached presentation on the Company, followed by a question and answer session.

To register to attend this free investor event, please use the following link:

https://us02web.zoom.us/webinar/register/5416151767246/WN\_VIZUS1yxTfiigIcSgtg4jg

The Company's presentation for the conference is attached.

This ASX Announcement is approved by Kingsley Hall, Company Secretary of Micro-X.

– ENDS –

#### About Micro-X

Micro-X Limited (the **Company**) is an ASX listed hi-tech company developing and commercialising a range of innovative products for global health and security markets, based on proprietary cold cathode, carbon nanotube (CNT) emitter technology. The electronic control of emitters with this technology enables x-ray products with significant reduction in size, weight and power requirements, enabling greater mobility and ease of use in existing x-ray markets and a range of new and unique security and defence applications. Micro-X has a fully vertically integrated design and production facility in Adelaide, Australia. A growing technical and commercial team based in Seattle is rapidly expanding Micro-X's US business.

Micro-X's product portfolio is built in four, high margin, product lines in health and security. The first commercial mobile digital radiology products are currently sold for diagnostic imaging in global healthcare, military and veterinary applications. An X-ray Camera for security imaging of Improvised Explosive Devices is in advanced development. The US Department of Homeland Security has selected Micro-X to design a next-generation Airport Checkpoint Portal with self-service x-ray. A miniature brain CT imager for pre-hospital stroke diagnosis in ambulances, is being developed with funding from the Australian Government's Medical Research Future Fund.

For more information visit: www.micro-x.com

#### CONTACTS

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# MICRO-X

## SHARECAFE INVESTOR WEBINAR

10th September 2021

Peter Rowland Managing Director & CEO



# IMPORTANT NOTICE

## DISCLAIMER

## SCOPE & LIMITATIONS

This Presentation has been prepared by Micro-X Limited (Micro-X or the Company) (ASX.MX1). The Presentation is a summary only and does not contain all the information about the Company's assets and liabilities, financial position and performance, profits and losses and prospects. This material in this Presentation may be supplemented with an oral presentation and/or other more detailed documents and should not be taken out of context. Although the information contained herein is based upon generally available information and has been obtained from third-party sources believed to be reliable, the Company does not guarantee its accuracy, and such information may be incomplete or condensed. The Company also refers to its filings made with the ASX Limited and the Australian Securities & Investments Commission.

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financial situation and seek appropriate advice, including legal, taxation and financial advice appropriate to their jurisdiction and circumstances.

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# MINIATURISING X-RAY

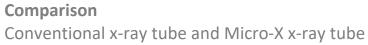
First Mover in Next Generation X-ray for Global Health and Security Markets

## Platform technology in cold cathode x-ray

- X-ray products with significant reduction in size, weight and power
- Patented technology platform for health and new security applications
- First to market with proven cold cathode medical x-ray product



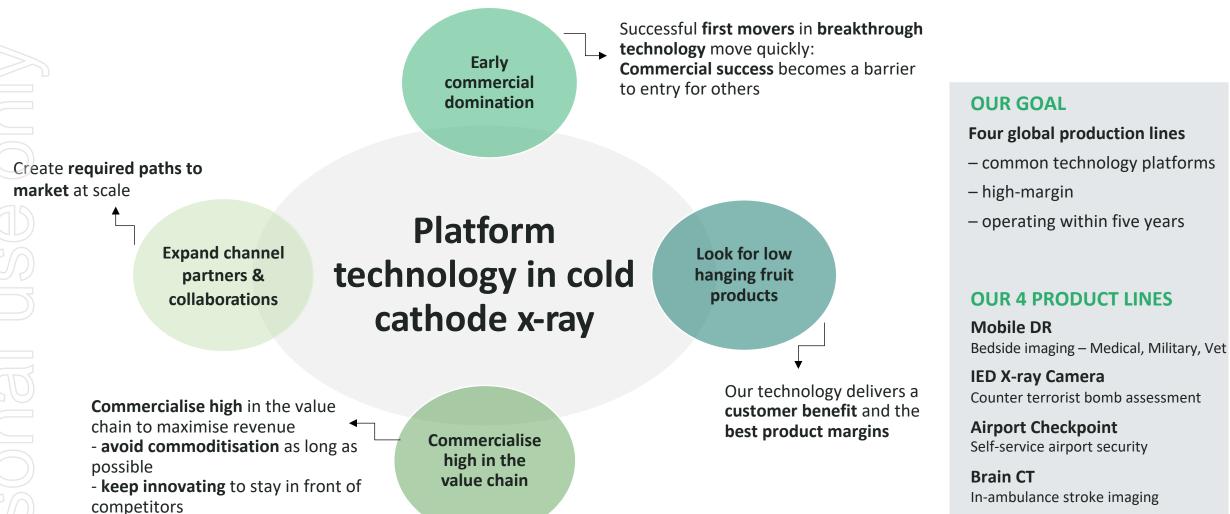








## **OUR STRATEGY** To Monetise Our 'First Mover' Advantage



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# **MOBILE DIGITAL RADIOLOGY**

Extending Bedside Imaging with Lightweight and Ultra-mobility





**4** New Distributors Signed

2021

Rover Mark II Launched

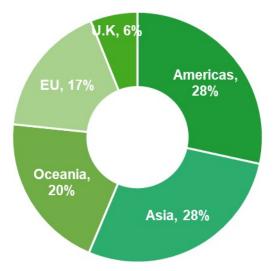
THE PRODUCT RANGE

**OEM Products** – 'Carestream DRX-Revolution Nano'

- First sold 2018 now operating in 20+ countries
- Other, non exclusive OEM partnerships in development

**Micro-X 'Rover'** – wholly Micro-X branded and controlled imaging solution for:

- Medical hospitals & temporary facilities
- Ruggedised for deployed military hospitals and humanitarian aid
- Veterinary applications in small-animal hospitals and specialist clinics





## IED X-RAY CAMERA

Next Generation Security Device to Save Lives

\$1.8b Addressable market

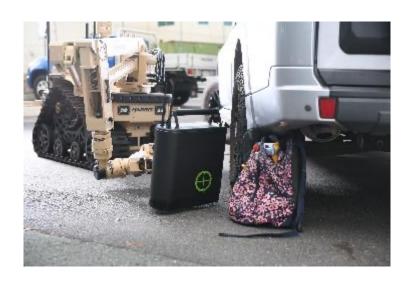
Prototype

Dec 2021

2022 Target Launch

- X-ray camera takes images like a camera one sided viewing without separate detector
- Bomb disposal technicians face life threatening situation when 'over the target' placing a conventional x-ray detector
- **x** Small size and weight easily carried by robots
- Australian Defence Force proof of concept imaging completed
- **Military and FBI / bomb disposal** interest
- **x** No competition = higher gross margins





Traditional x-ray of IEDs requires manual placement of separate detector

# AIRPORT SELF-SERVICE CHECKPOINT

US Dept. of Homeland Security – Two Contracts Totalling US\$4m

US\$24b

Addressable market

US\$4m

Two contracts for US Dept of Homeland Security

- A blend of backscatter and transmission x-ray to provide three-dimensional imaging of carry on luggage
- **x** Integrated body scanner and passport reader
- Based on work Micro-X undertook in 2 contracts won from UK's Department for Transport
- Concept reimagines the future of airport checkpoints based on self-service model
- Addressable global market ~ US\$24B
   TSA alone US\$8B market opportunity



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# **BRAIN CT IMAGING FOR STROKE DIAGNOSIS**

Pre-Hospital Diagnosis & Treatment in Ambulance

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Australian Stroke Alliance



US\$5b

Addressable market

S8m

- MRFF funding

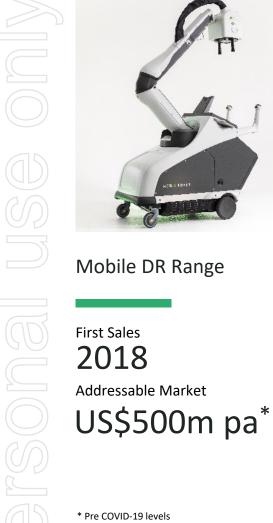
- CT imaging with no moving parts small enough X and affordable to be fitted to every ambulance
- Early stroke diagnosis allows treatment in a road X or ambulance – improved patient outcomes within the 'Golden Hour'
- Curved detector will be the first of its kind X provided in collaboration with **Fujifilm**
- **\$8m funding** under Second Phase of Australian X Stroke Alliance Project – Medical Research Future Fund
- Potential to be a game changer in modern stroke X management with addressable market ~\$5b





## SIGNIFICANT MARKETS ACROSS FOUR PRODUCTION LINES

Sequenced Product Rollout as CNT Manufacturing Expands







IED X-Ray Camera

**First Sales**  $2022^{*}$ Addressable Market US\$1.8b



Airport Checkpoint

**First Sales** 2023\*

Addressable Market

USA: US\$8b RoW: US\$16b



**Brain CT Scanner** 

**First Sales** 2026\* Addressable Market US\$5b

# ESTABLISHED CAPABILITIES

MICRO-X

Key Disciplines – Engineering Design, Development and Manufacturing















# MILESTONES & ACHIEVEMENTS

Initiatives to Deliver Commercial Outcomes for all Stakeholders

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Frow Micro-X Rover Paths to Market – US, EMEA
n-sourced Generator Tested
aunch Rover Veterinary
over Mk II – Second Generation Launched
irport Security Contracts Signed
rain CT Scanner Contract Signed

IED X-Ray Camera Prototype
Increased Mobile DR Sales
Scaling X-Ray Tube Manufacturing
IED X-Ray Camera Commercialisation
Brain CT Scanner Prototype
Airport Security Scanner Prototype
Airport Security Portal Prototype

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## **EXPERIENCED LEADERSHIP**

Technical and Commercial Expertise to Support Our Objectives







**Peter Rowland** Managing Director & CEO

- Over 30 years' engineering and management in medical device & and aerospace industries
- Previously BAE Systems, Ellex Medical and Biolase Technology (NASDAQ)



**David Knox** Non-Executive Chairman

- Extensive international • business experience
  - delivering large energy projects
- Formerly CEO of Santos and Australian Naval Infrastructure
- Chair of Snowy Hydro, **Director of CSIRO**
- Over 25 years' business and finance experience in UK, Asia and Australia

Non-Executive Director

Patrick O'Brien

 Former Executive Director at Macquarie Group; McKinsey; and Minter Ellison



**Yasmin King** Non-Executive Director

procurement and

Currently CEO of Skills

IQ, formerly Associate

Commissioner of ACCC

Australian Healthcare

Government

Director of the

and Hospitals Association

- Dr Alexander Gosling, AM Non-Executive Director
- Extensive experience in Over 40 years' business, negotiation & business, technology and R&D experience
  - A founding Director at Invetech (Vision Systems); strategy for Capstone



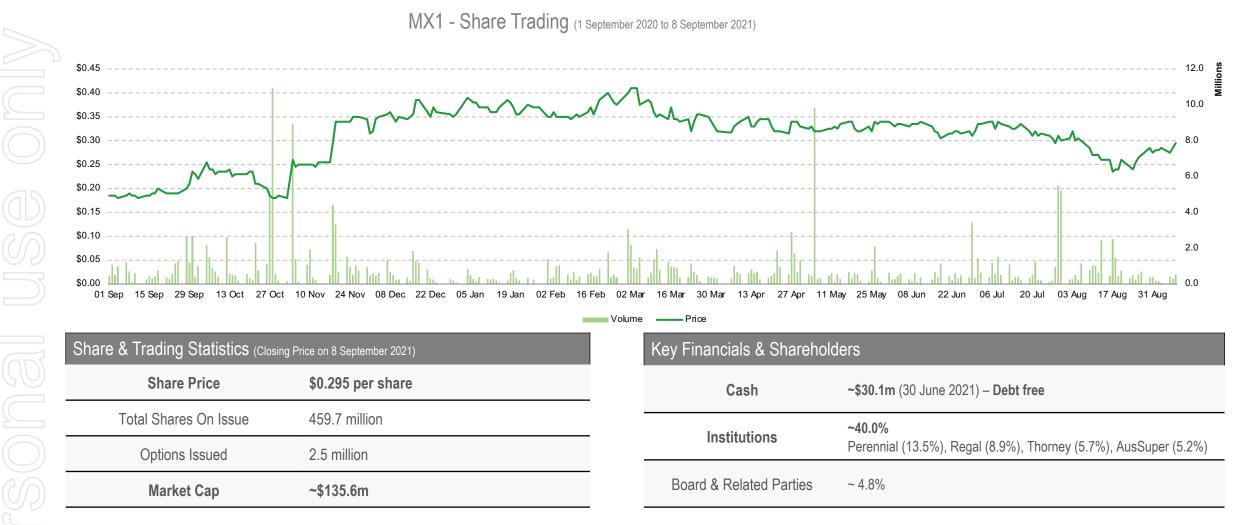
Jim McDowell Non-Executive Director

- Extensive experience • in Defence and Aerospace industries
- Current CEO of Nova • Group
- Former Chief Executive of the Department of Premier for South Australia

# **CORPORATE SNAPSHOT**

## Growth Stage Company with Institutional Support





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