Tinybeans Group Limited Appendix 4E Preliminary final report

127,839

1,210,238

293,397

2,286,928

1. Company details

Tinybeans Group Limited Name of entity:

46 168 481 614 ABN:

For the year ended 30 June 2021 Reporting period: Previous period: For the year ended 30 June 2020

2. Results for announcement to the market

			US\$
Revenues from ordinary activities	up	102.1% to	8,042,974
Loss from ordinary activities after tax attributable to the owners of Tinybeans Group Limited	down	34.8% to	(3,054,678)
Loss for the year attributable to the owners of Tinybeans Group Limited	down	34.8% to	(3,054,678)

There were no dividends paid, recommended or declared during the current financial period.

Comments

The Group acquired Red Tricycle, Inc on 27 February 2020, and its financial statements form part of the Consolidated Group since the date of acquisition.

The loss for the Group after providing for income tax amounted to US\$3,054,678 (30 June 2020: US\$4,686,336).

The Group generated total sales revenue of US\$8,042,974 up from US\$3,980,247 in the previous year. The increase of 102.1% was driven by advertising revenue with a growing number of brand partners and larger average campaign sizes as a direct result of successful sales and marketing strategies.

Total expenses amounted to US\$11,814,838, up from US\$8,997,376. Specifically, employee benefits expense increased by \$3,186,965 in line with the increased activities. The Group invested in product growth initiatives, which have only begun to materialise.

2 Not tangible assets

Add: Lease liabilities

3. Net tangible assets		
	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	2.61	5.00
Calculated as:		
	Consoli	dated
	2021	2020
	US\$	US\$
Net assets	7,281,010	8,777,972
Less: Right-of-use assets	(100,370)	(274,077)
Less: Intangibles	(6,098,241)	(6,510,364)



Consolidated 2021 2020

Total number of shares issued

46,290,127 45,782,275

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements are currently in the process of being audited.

11. Attachments

Details of attachments (if any):

The Unaudited Preliminary Final Report of Tinybeans Group Limited for the year ended 30 June 2021 is attached.

12. Signed

As authorised by the Board of Directors

Tinybeans Group Limited Appendix 4E Preliminary final report



Signed ____

Edward Geller
Executive Director, Chief Executive Officer

New York

Date: 31 August 2021





Tinybeans Group Limited

ABN 46 168 481 614

Unaudited Preliminary Final Report - 30 June 2021

Tinybeans Group Limited Consolidated statement of profit or loss and other comprehensive income For the year ended 30 June 2021



		Consoli	dated
	Note	2021	2020
		US\$	US\$
Revenue from contracts with customers	2	8,042,974	3,980,247
Other income		580,673	267,929
Interest revenue calculated using the effective interest method		4,991	20,419
Expenses			(
Cost of goods sold		(424,654)	(360,267)
Employee benefits expense		(7,769,493)	(4,582,528)
Depreciation and amortisation expense		(672,545)	(454,456)
Compliance and consultancy costs		(1,568,042)	(900,894)
Hosting and online software		(989,014)	(656,454)
Recovery/(impairment) of receivables		15,345	(13,557)
Impairment of assets	5,6	(49,005)	(1,612,452)
Marketing and advertising		(88,737)	(109,339)
Occupancy costs		(30,100)	(32,241)
Other expenses		(226,834)	(258,976)
Finance costs		(11,759)	(16,212)
Total expenses		_(11,814,838)	(8,997,376)
Loss before income tax benefit		(3,186,200)	(4,728,781)
Income tax benefit		131,522	42,445
Loss after income tax benefit for the year attributable to the owners of Tinybeans Group Limited		(3,054,678)	(4,686,336)
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation		239,777	(143,410)
Other comprehensive income for the year, net of tax		239,777	(143,410)
Total comprehensive income for the year attributable to the owners of Tinybeans Group Limited		(2,814,901)	(4,829,746)
		Cents	Cents
			30
Basic earnings per share	10	(6.63)	(11.57)
Diluted earnings per share	10	(6.63)	(11.57)
		, ,	, ,



		Consol	idated
	Note	2021 US\$	2020 US\$
Assets			
Current assets			
Cash and cash equivalents		2,155,365	3,602,480
Trade and other receivables	3	1,751,050	1,178,313
Contract assets Other assets		33,484 293,884	297,422 262,668
Total current assets		4,233,783	5,340,883
, otal out on a doctor			0,010,000
Non-current assets			
Property, plant and equipment	4	31,332	25,313
Right-of-use assets Intangibles	5 6	100,370 6,098,241	274,077 6,510,364
Total non-current assets	U	6,229,943	6,809,754
I deal non surront associa		0,220,010	0,000,101
Total assets		10,463,726	12,150,637
Liabilities			
Current liabilities			
Trade and other payables		1,744,385	807,017
Contract liabilities		575,593	615,797
Borrowings		-	584,293
Lease liabilities Employee benefits		89,096 14,243	170,411 90,189
Total current liabilities		2,423,317	2,267,707
Total current liabilities		2,420,011	2,201,101
Non-current liabilities			
Contract liabilities		249,598	382,913
Lease liabilities		38,743	122,986
Deferred tax Employee benefits		463,545 7,513	595,023 4,036
Total non-current liabilities		759,399	1,104,958
A Salient Mashines			1,101,000
Total liabilities		3,182,716	3,372,665
Netposets		7 201 010	0 777 070
Net assets		7,281,010	8,777,972
Equity			
Issued capital	7	23,037,339	22,578,225
Reserves	8	1,808,162	722,200
Accumulated losses		_(17,564,491)	(14,522,453)
Total equity		7,281,010	8,777,972
			0,111,312

Tinybeans Group Limited Consolidated statement of changes in equity For the year ended 30 June 2021



Consolidated	Issued capital US\$	Reserves US\$	Accumulated losses US\$	Total equity US\$
Consolidated	USĢ	USĢ	USĢ	USĢ
Balance at 1 July 2019	9,831,822	600,209	(9,959,760)	472,271
Loss after income tax benefit for the year Other comprehensive income for the year, net of tax		- (143,410)	(4,686,336)	(4,686,336) (143,410)
Total comprehensive income for the year	-	(143,410)	(4,686,336)	(4,829,746)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 7) Share-based payments	12,247,315 499,088	- 265,401	- 123,643	12,247,315 888,132
Balance at 30 June 2020	22,578,225	722,200	(14,522,453)	8,777,972
	Issued	Reserves	Accumulated losses	Total equity
Consolidated	capital US\$			
Consolidated Balance at 1 July 2020	US\$ 22,578,225	722,200	US\$ (14,522,453)	8,777,972
	US\$	US\$	US\$	US\$
Balance at 1 July 2020 Loss after income tax benefit for the year	US\$	US\$ 722,200	US\$ (14,522,453)	US\$ 8,777,972 (3,054,678)
Balance at 1 July 2020 Loss after income tax benefit for the year Other comprehensive income for the year, net of tax	US\$	US\$ 722,200 - 239,777	US\$ (14,522,453) (3,054,678)	8,777,972 (3,054,678) 239,777

Tinybeans Group Limited Consolidated statement of cash flows For the year ended 30 June 2021



	Consolidated		dated
No.	ote	2021 US\$	2020 US\$
Cash flows from operating activities Loss before income tax benefit for the year		(3,186,200)	(4,728,781)
Adjustments for: Depreciation and amortisation Impairment of assets Share-based payments Net gain on disposal of non-current assets Paycheck protection program - loan forgiven Foreign currency differences Interest received Interest and other finance costs		672,545 49,005 1,193,817 (93) (584,293) (24,156) (4,991) 11,759	454,456 1,612,452 739,703 (130) - (454,949) (20,419) 16,212
	_	(1,872,607)	(2,381,456)
Change in operating assets and liabilities: Increase in trade and other receivables Decrease/(increase) in contract assets Increase in prepayments Increase in trade and other payables Increase/(decrease) in contract liabilities Decrease in employee benefits	_	(572,737) 263,938 (31,216) 960,390 (173,519) (72,469)	(100,736) (176,240) (78,369) 69,114 239,251 (37,351)
Interest received Interest and other finance costs paid Income taxes refunded/(paid)	_	(1,498,220) 4,991 (11,759) 44	(2,465,787) 20,419 (16,212) (3,910)
Net cash used in operating activities	_	(1,504,944)	(2,465,490)
Payments for property, plant and equipment	9 4 6	(25,945) (93,563) 2,434	(6,535,088) (13,323) - 4,446 5,950
Net cash used in investing activities	_	(117,074)	(6,538,015)
Proceeds from exercise of options Proceeds from borrowings Repayment of lease liabilities	7	186,838 - (198,191)	11,531,476 169,588 584,293 (229,729)
	7 _	(11.252)	(431,661)
Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents	_	(11,353) (1,633,371)	11,623,967 2,620,462
Cash and cash equivalents at the beginning of the financial year Effects of exchange rate changes on cash and cash equivalents	_	3,602,480 186,256	689,670 292,348
Cash and cash equivalents at the end of the financial year	=	2,155,365	3,602,480



Note 1. Change in presentation currency and restatement of comparatives

Change in presentation currency

The Group's revenues, profits and cash flows are primarily generated in US dollars, and are expected to remain principally denominated in US dollars in the future. During the financial year, the Group changed the currency in which it presents its financial statements from Australian dollars to US dollars, in order to better reflect the underlying performance of the Group.

A change in presentation currency is a change in accounting policy which is accounted for retrospectively. Comparative financial information included in these financial statements for the year ended 30 June 2020, previously reported in Australian dollars, has been restated into US dollars using the procedures outlined below:

- assets and liabilities denominated in non-US dollar currencies were translated into US dollars at the closing rates of exchange on the relevant statement of financial position date;
- non-US dollar income and expenditure were translated at the average rates of exchange prevailing for the relevant period;
- components of equity have been translated at the historic rates prevailing from 1 July 2013, being the earliest period for which audited financial statements were available, and subsequent rates prevailing on the date of each transaction;
- ✓ all exchange rates were extracted from the Group's underlying financial records.

Restatement of comparatives

The Group has finalised its business combination accounting, as detailed in note 9. As a consequence of its finalisation, goodwill was impaired by US\$1,612,452, as detailed in note 6. The Group also recognised a further share-based payment expense of US\$129,462 due to a changes in fair value assumptions.

In addition, the Group has realigned various profit or loss line items to be consistent with the current year presentation.

Note 2. Revenue from contracts with customers

	Consoli	dated
	2021	2020
	US\$	US\$
Advertising revenue	6,753,477	2,950,189
Photobook revenue	235,955	206,369
Subscription revenue	859,061	699,776
Other revenue	194,481	123,913
outor revenue		120,010
Revenue from contracts with customers	8,042,974	3,980,247
	=======================================	
Note 3. Trade and other receivables		
	Consoli	dated
	2021	2020
	US\$	US\$
Current assets		
Trade receivables	1,629,503	792,678
Less: Allowance for expected credit losses	, , , <u>-</u>	(24,445)
	1,629,503	768,233
Accrued revenue and other receivables	213	320
Research and development tax offset	111,708	404,913
•	111,921	405,233
		
GST receivable	9,626	4,847
	4.754.050	4 470 242
	<u>1,751,050</u> _	1,178,313



Note 4. Property, plant and equipment

	Consolidated		
	2021	2020	
	US\$	US\$	
Non-current assets			
Leasehold improvements - at cost	13,337	13,337	
Less: Accumulated depreciation	(13,337)	(11,449)	
	-	1,888	
Office equipment, fixtures and fittings - at cost Less: Accumulated depreciation	26,900 (22,411)	26,900 (19,419)	
	4,489	7,481	
Computer equipment - at cost Less: Accumulated depreciation	84,024 (57,181) 26,843	64,408 (48,464) 15,944	
	31,332	25,313	

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Leasehold improvements US\$	Office equipment, fixtures and fittings US\$	Computer equipment US\$	Total US\$
Balance at 1 July 2019	6,333	12,468	20,298	39,099
Additions	-	-	13,323	13,323
Disposals	-	-	(4,316)	(4,316)
Exchange differences	-	-	(211)	(211)
Depreciation expense	(4,445)	(4,987)	(13,150)	(22,582)
Balance at 30 June 2020	1,888	7,481	15,944	25,313
Additions	-	-	25,945	25,945
Disposals	-	-	(2,341)	(2,341)
Exchange differences	<u>-</u>	-	391	391
Depreciation expense	(1,888)	(2,992)	(13,096)	(17,976)
Balance at 30 June 2021		4,489	26,843	31,332

Note 5. Right-of-use assets

	Consolidated
	2021 2020 US\$ US\$
Non-current assets Leasehold building - right-of-use Less: Accumulated depreciation	417,299 539,146 (316,929) (265,069)
	100,370 274,077

Tinybeans Group Limited Notes to the consolidated financial statements 30 June 2021



Leasehold building

Note 5. Right-of-use assets (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	US\$	
Balance at 1 July 2019 Additions	539,14	- 6
Exchange differences	(1,75	7)
Depreciation expense	(263,31	2)
(15)		_
Balance at 30 June 2020	274,07	
Additions	9,61	
Exchange differences	14,57	
Impairment of assets Depreciation expense	(49,00 (148,88	
Depleciation expense	(140,00	<u> </u>
Balance at 30 June 2021	100,37	0
Note 6. Intangibles		
	Consolidated	
	2021 2020	
	US\$ US\$	
Non-current assets		
Goodwill - at cost	5,762,949 5,762,94	9
Less: Accumulated impairment	(1,612,452)(1,612,45	2)
	4,150,4974,150,49	7
		_
Software - at cost	1,040,389 946,82	
Less: Accumulated amortisation	(252,487) (63,12	
	787,902883,70	4
Content repository - at cost	1,581,603 1,581,60	13
Less: Accumulated amortisation	(421,761) (105,44	
	1,159,842 1,476,16	
		_
	6,098,2416,510,36	4
		_

Tinybeans Group Limited Notes to the consolidated financial statements 30 June 2021



Note 6. Intangibles (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Goodwill US\$	Software US\$	Content repository US\$	Total US\$
Balance at 1 July 2019 Additions through business combinations (note 9) Impairment of assets Amortisation expense	5,762,949 (1,612,452)	946,826 - (63,122)	1,581,603 - (105,440)	8,291,378 (1,612,452) (168,562)
Balance at 30 June 2020 Additions Amortisation expense	4,150,497 - 	883,704 93,563 (189,365)	1,476,163 - (316,321)	6,510,364 93,563 (505,686)
Balance at 30 June 2021	4,150,497	787,902	1,159,842	6,098,241
Note 7. Issued capital				
	2021 Shares	Consoli 2020 Shares	idated 2021 US\$	2020 US\$
Ordinary shares - fully paid	46,290,127	45,782,275	23,037,339	22,578,225
Movements in ordinary share capital				
Details	Date		Shares	US\$
Balance Shares issued Shares issued on the exercise of options Shares issued to directors Cost of raising capital Shares issued on business combination (note 9)	1 July 20 ⁻	19	33,045,551 11,023,406 406,265 445,428 - 861,625	9,831,822 11,531,476 263,555 235,533 (431,661) 1,147,500
Balance Shares issued on the exercise of options Shares issued to directors	30 June 2	2020	45,782,275 326,225 181,627	22,578,225 232,997 226,117
Balance	30 June 2	2021	46,290,127	23,037,339
Note 8. Reserves				
			Consoli	
			2021 US\$	2020 US\$
Foreign currency reserve Share-based payments reserve		-	205,179 1,602,983	(34,598) 756,798
		_	1,808,162	722,200

Tinybeans Group Limited Notes to the consolidated financial statements 30 June 2021



Note 8. Reserves (continued)

Movements in reserves

Movements in each class of reserve during the current and previous financial year are set out below:

	Foreign	Share-based	
Consolidated	currency US\$	payment US\$	Total US\$
Balance at 1 July 2019 Foreign currency translation	108,812 (143,410)	491,397 -	600,209 (143,410)
Share-based payments		265,401	265,401
Balance at 30 June 2020 Foreign currency translation	(34,598) 239,777	756,798 -	722,200 239,777
Share-based payments	_	846,185	846,185
Balance at 30 June 2021	205,179	1,602,983	1,808,162

Note 9. Business combinations

Acquisition of Red Tricycle Inc. (comparative period)

On 27 February 2020, the Group acquired 100% of Red Tricycle Inc. for the total consideration of US\$7,719,823. Red Tricycle Inc. is one of the world's leading parenting websites and business directory platforms focused on parents with children 0-13 years of age. It was acquired to expand the value proposition to Tinybeans' clients by the Red Tricycle platform offering and extends Tinybeans' retention through the parenting journey given Red Tricycle's child age profile goes up to 13 years.

The goodwill of US\$5,762,949 represents the expected synergies from merging this business and enhancing the value proposition and the users' retention which in turn would increase the revenue.



Note 9. Business combinations (continued)

Details of the acquisition are as follows:

	Fair value US\$
	05\$
Cash and cash equivalents	37,235
Trade and other receivables	262,290
Other assets	35,193
Software platform	946,826
Content repository	1,581,603
Trade and other payables	(201,074)
Contract liabilities	(62,821)
Employee benefits	(1,000)
Deferred tax liability	(641,378)
Net assets acquired	1,956,874
Goodwill	5,762,949
Acquisition-date fair value of the total consideration transferred	7,719,823
Representing:	
Cash paid or payable to vendor	6,572,323
Tinybeans Group Limited shares issued to vendor (note 7)	1,147,500
	7.740.000
	<u>7,719,823</u>
Acquisition costs expensed to profit or loss	202.085
Acquisition costs expensed to profit or loss	203,085
Cook wood to convince have in one and of cook convinced.	
Cash used to acquire business, net of cash acquired: Acquisition-date fair value of the total consideration transferred	7,719,823
Less: cash and cash equivalents	(37,235)
Less: shares issued by the Company as part of consideration	(1,147,500)
2555. Shares located by the Company as part of constantation	(1,147,300)
Net cash used	6,535,088

The purchase price accounting has been updated following the finalisation of the business combination accounting that occurred during the 12-month measurement period, as detailed below.

occurred during the 12-month measurement period, as detailed below.			
	Provisional	Final	Movement
	US\$	US\$	US\$
Software platform	1,530,000	946,826	(583,174)
Content repository	1,530,000	1,581,603	51,603
Goodwill	4,590,000	5,762,949	1,172,949
Deferred tax liability	-	(641,378)	(641,378)
	7,650,000	7,650,000	-
Software platform - amortisation	104,508	63,122	41,386
Content repository - amortisation	104,508	105,440	(932)
Deferred taxation	-	(46,355)	46,355
Net change in profit or loss and net assets	209,016	122,207	86,809



Note 10. Earnings per share

	Consolidated	
	2021	2020
	US\$	US\$
Loss after income tax attributable to the owners of Tinybeans Group Limited	(3,054,678)	(4,686,336)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	46,055,051	40,517,167
Weighted average number of ordinary shares used in calculating diluted earnings per share	46,055,051	40,517,167
	Cents	Cents
Basic earnings per share Diluted earnings per share	(6.63) (6.63)	(11.57) (11.57)

Options have been excluded from the diluted earnings per share calculations as they are anti-dilutive.