

# ASX Announcement (ASX: MTO)



30 August 2021

## MotorCycle Holdings delivers record results

MotorCycle Holdings Limited (ASX: MTO) today announced a record performance for the year to 30 June 2021, with revenue and profit increases across all divisions driven by increased margins on new and used motorcycles, ongoing sales demand momentum, strong contributions from recent dealerships acquisitions and new product ranges and diversification.

The company continued to capitalise on the heightened demand for recreation and leisure products, with a strategic focus on retaining margins while supply was restricted, which contributed strongly to the performance.

Key features of the result include:

- Revenue increased 19% to \$433.9 million (2020: \$363.7 million)
- Gross profit increased 26% to \$128.5 million (2020: \$102.1 million)
- Underlying EBITDA increased 61% to \$44.5 million (2020: \$27.6 million)
- Net profit after tax increased 86% to \$28.3 million (2020: \$15.2 million before non-cash impairment)

|                              | 2021 Actual | 2020 Actual | Annual change* |
|------------------------------|-------------|-------------|----------------|
| Motorcycle sales (units)     | 22,694      | 21,095      | +8%            |
| Revenue (\$m)                | 433.9       | 363.7       | +19%           |
| Underlying EBITDA (\$m) **   | 44.5        | 27.6        | +61%           |
| Underlying EBITDA margin (%) | 10.3        | 7.6         | +36%           |
| NPAT (\$m) ***               | 28.3        | 15.2        | +86%           |

\* Rounded figures

\*\* Underlying EBITDA excludes acquisition costs

\*\*\* NPAT for 2020 excludes non-cash impairment

Due to consistently strong trading conditions, the company continued its return to paying dividends with Directors declaring a final dividend of 10 cents per share, fully franked, amounting to \$6.2 million payable on 29 September 2021 with a record date of 8 September 2021, bringing the total dividend for the year to 20 cents per share, fully franked.

.../2

## ASX Announcement (ASX: MTO)



-2-

The company continued to outperform the market with overall motorcycle sales, including both new and used motorcycles, increasing 8% to 22,694 units for the year ended 30 June 2021 (2020: 21,095 units).

New motorcycle unit sales increased 20% to 13,264 units (2020: 11,013 units), compared with the national market increase in new motorcycle sales of approximately 12%. New motorcycle revenue increased 32% to \$170.9 million (2020: \$129.4 million) and improved margins resulted in a 69% increase in gross profit to \$20.6 million (2020: \$12.2 million).

Used motorcycle unit sales decreased 7% to 9,430 units (2020: 10,082 units) due to restricted supply, however significantly improved margins and increased sales prices resulted in an 8% increase in sales revenue of \$102.5 million (2020: \$95.2 million) with gross profit increasing 27% to \$18.2 million (2020: \$14.3 million).

Retail accessories and parts revenue increased 14% to \$86.3 million (2020: \$75.5 million) with gross profit increasing 51% to \$32.4 million (2020: \$21.5 million). Wholesale accessories and parts external revenue increased 16% to \$40.4 million (2020: \$34.8 million) and gross profit increased 30% to \$24.1 million (2020: \$18.5 million).

Servicing and repair revenue increased 19% to \$15.7 million (2020: \$13.2 million) and gross profit increased 13% to \$15.0 million (2020: \$13.3 million). Finance and insurance revenue increased 6% to \$14.1 million (2020: \$13.3 million).

MotorCycle Holdings CEO David Ahmet said the company's growth strategy of expanding the business by adding new product ranges and brands to existing sites without increasing the cost base was delivering sustainable growth and profit.

"The strong result this year was underpinned by improved margins on new and used motorcycles driven by restricted supply," Mr Ahmet said.

"We made a conscious decision to sharpen our focus on the key profit drivers across the business, and we have seen the results of that strategy with significant growth in our underlying EBITDA and profit after tax for the year.

"Our two most recent acquisitions provided strong full-year contributions, Harley-Davidson dealerships continued to produce strong profit results and the Indian Motorcycles and Polaris products added to existing stores contributed strongly with increased sales and ongoing margin growth.

"Product diversification contributed strongly to our improved performance, with both retail and wholesale accessories gross profit increasing significantly (51% and 30% respectively) and gross profit from these divisions representing 44% of total gross profit for the business. In addition, our Finance Joint Venture contributed profit for first time with our 50% share being \$0.9 million NPAT.

.../3

## ASX Announcement (ASX: MTO)



-3-

"The improved trading conditions also enabled us to retire almost all bank debt with \$4.7 million at bank as at June 2021.

Mr Ahmet said he believed the current heightened level of demand would continue in the short to medium term and was optimistic about the forthcoming year.

"The industry as a whole has stabilised, with consistent volumes and new motorcycle sales growth of 12% for the year, which is a good indication that our current performance is sustainable.

"We recorded new motorcycles sales growth of 20% for the year and expect the current elevated profit margins to continue for at least the next 12 months.

"While COVID-19 lockdowns continue to present challenges due to restricted trading conditions and will impact on results while they continue, demand is expected to remain strong in locations where stores are trading without restrictions.

"The company's solid balance sheet provides us with the ability to make strategic acquisitions should opportunities present themselves, and our intention is to continue to expand both our geographical footprint and our diverse product range across all areas of the business."

This announcement was authorised for release by the MotorCycle Holdings Board of Directors.

**ENDS**

.../4

# ASX Announcement (ASX: MTO)



-4-

## Full Year Results Presentation

MotorCycle Holdings invites investors to participate, via teleconference, in a full year results presentation by Managing Director David Ahmet and Chief Financial Officer Bob Donovan at 9.00am AEST on Tuesday 31 August 2021, after which they will take questions on the results.

Full details of the teleconference are below:

|                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------|-----------|------------|-------------------|------------|----------|--------------|--------|-------------|-------|-------------|---------|----------|---------|-------------|-----------|-----------|-------|---------------|-------|-------------|------------------------------|---------------|-----------------------------|---------------|--------|------------|------------------------|------------|-------------------------|------------|----------|------------|-------------|------------|--------|----------|------|-----------|-------------|--------------|--------|--------------|-----------|------------|----------------|------------|----------|---------------|----------------------|--------------|----------------|-------------|---------------|-------------|---------|----------|---------------------|---------------|-------------------|--------------|-----------------|---------------|
| <b>Date</b>                         | Tuesday 31 August 2021                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| <b>Time</b>                         | 9.00am (AEST)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| <b>Participants Dial-in Details</b> | <p>All participants will be asked for their full name and Conference ID when joining the call.</p> <p><b>Conference ID:</b> <b>7488292</b></p> <p><b>Australian Local Dial-In Number:</b> +61 283733507<br/> <b>International Dial-In Number:</b> +61 283733550</p> <p><b>ITFS Dial-In Numbers:</b></p> <table> <tr><td>Argentina</td><td>08004444844</td></tr> <tr><td>Australia</td><td>1800175864</td></tr> <tr><td>Australia, MOBILE</td><td>1300212365</td></tr> <tr><td>Bulgaria</td><td>008001201107</td></tr> <tr><td>Canada</td><td>18552771647</td></tr> <tr><td>Chile</td><td>12300201228</td></tr> <tr><td>Denmark</td><td>80251312</td></tr> <tr><td>Germany</td><td>08001860810</td></tr> <tr><td>Hong Kong</td><td>800963435</td></tr> <tr><td>India</td><td>0008001008657</td></tr> <tr><td>India</td><td>18002666833</td></tr> <tr><td>Indonesia, PT Indosat access</td><td>0018030204844</td></tr> <tr><td>Indonesia, PT Telkom access</td><td>0078030204844</td></tr> <tr><td>Israel</td><td>1809450461</td></tr> <tr><td>Japan, Mobile Domestic</td><td>0120994106</td></tr> <tr><td>Korea (South), Domestic</td><td>0808520292</td></tr> <tr><td>Malaysia</td><td>1800816793</td></tr> <tr><td>New Zealand</td><td>0800444845</td></tr> <tr><td>Norway</td><td>80010865</td></tr> <tr><td>Peru</td><td>080055429</td></tr> <tr><td>Philippines</td><td>180016120169</td></tr> <tr><td>Poland</td><td>008006411208</td></tr> <tr><td>Singapore</td><td>8006162312</td></tr> <tr><td>Taiwan, Mobile</td><td>0809066683</td></tr> <tr><td>Thailand</td><td>0018006121037</td></tr> <tr><td>United Arab Emirates</td><td>800035703563</td></tr> <tr><td>United Kingdom</td><td>08082341368</td></tr> <tr><td>United States</td><td>18558230291</td></tr> <tr><td>Vietnam</td><td>18004820</td></tr> </table> <p><b>Local Dial-In Numbers:</b></p> <table> <tr><td>Austria, All Cities</td><td>+43 720815841</td></tr> <tr><td>Belgium, Brussels</td><td>+32 28948387</td></tr> <tr><td>Canada, Toronto</td><td>+1 6474269741</td></tr> </table> | Argentina | 08004444844 | Australia | 1800175864 | Australia, MOBILE | 1300212365 | Bulgaria | 008001201107 | Canada | 18552771647 | Chile | 12300201228 | Denmark | 80251312 | Germany | 08001860810 | Hong Kong | 800963435 | India | 0008001008657 | India | 18002666833 | Indonesia, PT Indosat access | 0018030204844 | Indonesia, PT Telkom access | 0078030204844 | Israel | 1809450461 | Japan, Mobile Domestic | 0120994106 | Korea (South), Domestic | 0808520292 | Malaysia | 1800816793 | New Zealand | 0800444845 | Norway | 80010865 | Peru | 080055429 | Philippines | 180016120169 | Poland | 008006411208 | Singapore | 8006162312 | Taiwan, Mobile | 0809066683 | Thailand | 0018006121037 | United Arab Emirates | 800035703563 | United Kingdom | 08082341368 | United States | 18558230291 | Vietnam | 18004820 | Austria, All Cities | +43 720815841 | Belgium, Brussels | +32 28948387 | Canada, Toronto | +1 6474269741 |
| Argentina                           | 08004444844                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Australia                           | 1800175864                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Australia, MOBILE                   | 1300212365                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Bulgaria                            | 008001201107                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Canada                              | 18552771647                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Chile                               | 12300201228                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Denmark                             | 80251312                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Germany                             | 08001860810                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Hong Kong                           | 800963435                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| India                               | 0008001008657                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| India                               | 18002666833                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Indonesia, PT Indosat access        | 0018030204844                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Indonesia, PT Telkom access         | 0078030204844                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Israel                              | 1809450461                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Japan, Mobile Domestic              | 0120994106                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Korea (South), Domestic             | 0808520292                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Malaysia                            | 1800816793                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| New Zealand                         | 0800444845                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Norway                              | 80010865                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Peru                                | 080055429                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Philippines                         | 180016120169                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Poland                              | 008006411208                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Singapore                           | 8006162312                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Taiwan, Mobile                      | 0809066683                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Thailand                            | 0018006121037                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| United Arab Emirates                | 800035703563                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| United Kingdom                      | 08082341368                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| United States                       | 18558230291                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Vietnam                             | 18004820                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Austria, All Cities                 | +43 720815841                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Belgium, Brussels                   | +32 28948387                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |
| Canada, Toronto                     | +1 6474269741                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           |             |           |            |                   |            |          |              |        |             |       |             |         |          |         |             |           |           |       |               |       |             |                              |               |                             |               |        |            |                        |            |                         |            |          |            |             |            |        |          |      |           |             |              |        |              |           |            |                |            |          |               |                      |              |                |             |               |             |         |          |                     |               |                   |              |                 |               |

ASX Announcement  
(ASX: MTO)



|  |                                                                                              |                |
|--|----------------------------------------------------------------------------------------------|----------------|
|  | China                                                                                        | 8008202087     |
|  | China, Domestic                                                                              | 4001203169     |
|  | Czech Republic, Prague                                                                       | +420 234147049 |
|  | Denmark, Copenhagen                                                                          | +45 32727796   |
|  | Finland, Helsinki                                                                            | +358 923170511 |
|  | France, Paris                                                                                | +33 170950564  |
|  | Germany, Frankfurt                                                                           | +49 6925739843 |
|  | Hong Kong, Hong Kong                                                                         | +852 30082033  |
|  | Hungary, Budapest                                                                            | +36 15779991   |
|  | India, Mumbai                                                                                | +91 2230985881 |
|  | Ireland, Dublin                                                                              | +353 15269744  |
|  | Japan, Tokyo Mobile                                                                          | +81 363271460  |
|  | Korea (South), Seoul                                                                         | +82 232753957  |
|  | Macau                                                                                        | +853 62625243  |
|  | Malaysia, Kuala Lumpur Mobile                                                                | +60 320544056  |
|  | Netherlands, Amsterdam                                                                       | +31 207946787  |
|  | New Zealand, Auckland                                                                        | +64 92805280   |
|  | Singapore, Singapore                                                                         | +65 31580666   |
|  | Spain, Barcelona                                                                             | +34 935452850  |
|  | Sweden, Stockholm                                                                            | +46 850507874  |
|  | Switzerland, Geneva                                                                          | +41 225181518  |
|  | Taiwan, Taipei Mobile                                                                        | +886 255723899 |
|  | United Kingdom, London                                                                       | +44 2036514875 |
|  | United States, New York                                                                      | +1 4696669932  |
|  | <b>Leaderview website:</b> <a href="http://www.leaderview.com">http://www.leaderview.com</a> |                |
|  | <b>Web PIN:</b> 7109                                                                         |                |

The presentation is available for download from the ASX announcements platform and the company's website [www.mcholdings.com.au](http://www.mcholdings.com.au)

For further information please contact:

**Investor enquiries**

Mr David Ahmet  
Managing Director  
MotorCycle Holdings Limited  
Phone: 0403 333 048  
Email: [dave.ahmet@mcholdings.com.au](mailto:dave.ahmet@mcholdings.com.au)

**Media enquiries**

Mr Andrew Buckley  
Manager - Corporate  
Phillips Group  
Phone: 07 3230 5000 / 0402 009 704  
Email: [spaul@phillipsgroup.com.au](mailto:spaul@phillipsgroup.com.au)

**ENDS**