

ASX RELEASE (19 AUGUST 2021)

## Tetra Launches New Face to Face Clinic in Melbourne

### Key Points:

- Tetra Health launches new face to face clinic in Melbourne with TerryWhite Chemmart Hawthorn to service Victorian patient demand.
- TWCH is one of the largest medicinal cannabis dispensing pharmacies in Australia.
- Similar out-of-pocket cost for patients as telehealth offering due to access to Medicare rebates on treatment.
- Launch follows a record half year for Tetra Health in revenue and patient numbers.
- Further expansions targeted in Sydney and Brisbane for later this year.

Epsilon Healthcare Limited (ASX:EPN) (Epsilon or the Company) is pleased to advise that the Company's medicinal cannabis clinic group, Tetra Health, has launched a new clinic for in-person consultations, with first patient consults commencing within the coming month.

Tetra Health is partnering with TerryWhite Chemmart Hawthorn (**TWCH**), one of the largest medicinal cannabis dispensing pharmacies in Australia by dispensed products, and a preferred dispensing pharmacy for Tetra Health in Victoria.

With this clinic operating, patients will be able to visit TWCH to see a Tetra doctor, receive their scripts, and be dispensed their medication at the one physical location.

Andrew Farmer, the proprietor of TWCH, said:

"We are very much looking forward to partnering with Tetra Health to further grow our business and better service our patients. We want to use our combined expertise and streamline the process for our patients looking to access medical cannabis treatments. Having worked with Tetra Health now for over 12 months as one of their preferred pharmacies, we see that Tetra's patient centric ethos aligns with our team's values."

Tetra Health has seen significant growth of its core business since the Company acquired it last year, with the business achieving a record six-month run rate in 1H 2021, exceeding \$750,000 for the first time. With this site, and the additional sites planned to be launched, the Company expects to see this growth continue.

Jarrold White, Chief Executive Officer of Epsilon Healthcare, commented:

"We see expanding into in-person clinics as being a core element of Tetra Health's future growth and to that end are pleased to see this partnership with TerryWhite Chemmart Hawthorn come to fruition."

The Tetra Health clinic is located within TWCH's premises at 736 Glenferrie Rd, Hawthorn in Victoria, and patients are able to book appointments to see a Tetra Health doctor at [tetrahealth.com.au](http://tetrahealth.com.au). Tetra will pay TWCH a room access fee, and will share the costs of promoting this new clinic.

Tetra Health intends that this clinic will replace the Company's affiliation with Astrid Dispensary, however patients will see continuity of treatment with the same Tetra Health doctor continuing to see patients at TWCH.

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ASX release authorised by the Board of Directors.

**Epsilon Healthcare Limited (ASX: EPN) – [epsilonhealthcare.com.au](http://epsilonhealthcare.com.au)**

Epsilon Healthcare (ASX:EPN) is a diversified global healthcare and pharmaceuticals company. EPN owns a number of medicinal cannabis assets including the largest GMP cannabis manufacturing facility in the Southern Hemisphere, the Tetra Health clinic group, and the Medimar Platform. EPN additionally operates a turn-key cannabis cultivation solutions provider based in Vancouver, Canada.