

02 August 2021

ASPERMONT FY21-Q3 FINANCIAL RESULT

Aspermont (ASX:ASP), the market leader in B2B media for the global resource sectors is pleased to announce a strong performance across the board for the latest quarter.

Highlights; Q3 -21 versus Q3 20

- | • Revenue | <u>Result</u> | <u>Growth</u> |
|------------|---------------|-------------------|
| ○ XaaS | \$2.0m | +25% |
| ○ Data | \$0.3m | +140% |
| ○ Services | \$2.0m | +9% |
| ○ Total | \$4.4m | +11% ¹ |
- Gross profit grew by 22% to \$2.8m, with gross margins expanding from 58% to 65%
 - EBITDA grew 10% to \$0.4m on a reported basis and increased 88% to \$0.5m on a normalized basis

Other Points

- The first live event since Covid ([Farmer of the year awards](#)) was run successfully in Canberra, Australia
- Our Future of Mining 365 virtual exhibition in partnership with the Singapore government [Singapore International Ferrous Week](#) was also held in July

Managing Director Alex Kent said:

"Aspermont continues to perform strongly across the board, despite challenging market conditions. Subscriptions growth is building momentum quarter on quarter as with other revenue streams. We were delighted to be able to run the Company's first post COVID live events in Q3 which met appreciative audiences. We expect to increasingly lead a return to live events for the resource sectors over the next year.

International investors are building positions in Aspermont via our Frankfurt listing, as the story becomes more well known in European markets.

The company is profitable, well-funded and has growth momentum. We expect another strong set of results this year and for new investments from existing cash flow to further improve financial performance next year."

¹ Q3-20 revenue contained a one-off government grant of \$0.4m. Comparing year on year revenues for Q3-21 on a continuous basis resulted in 24% total revenue growth

This announcement has been authorised by the Board of Directors.

For further information please contact:

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About Aspermont

Aspermont is the leading media services provider to the global resource industries. Aspermont has built a commercial XaaS model for B2B media which distributes high value content to a growing global audience. This versatile model can be scaled to serve new business sectors in new countries and languages. Aspermont's increasing size of (paid) audiences has opened a data monetization opportunity that the company is now developing.

Aspermont is listed on the ASX and on the Frankfurt Stock Exchange. It is also quoted on Tradegate and other regional German exchanges. The company has offices in UK, Australia, Brazil, USA, Canada, Singapore and the Philippines.

For more information please see: www.aspermont.com